

SERFF Tracking Number: LCNC-125920595 State: Arkansas
Filing Company: The Lincoln National Life Insurance Company State Tracking Number: 40967
Company Tracking Number: LCN 200808-2019207, LCN 200807-2018658, LCN 200807-2018659
TOI: L08 Life - Other Sub-TOI: L08.000 Life - Other
Product Name: MoneyGuard Reserve - Illustrations
Project Name/Number: MoneyGuard Reserve - Illustrations/LCN 200808-2019207, LCN 200807-2018658, LCN 200807-2018659

Filing at a Glance

Company: The Lincoln National Life Insurance Company

Product Name: MoneyGuard Reserve - Illustrations SERFF Tr Num: LCNC-125920595 State: ArkansasLH

TOI: L08 Life - Other SERFF Status: Closed State Tr Num: 40967

Sub-TOI: L08.000 Life - Other Co Tr Num: LCN 200808-2019207, State Status: Filed-Closed
LCN 200807-2018658, LCN
200807-2018659

Filing Type: Form Co Status: Reviewer(s): Linda Bird
Author: Anabela Tavares Disposition Date: 12/02/2008
Date Submitted: 11/26/2008 Disposition Status: Filed

Implementation Date Requested: On Approval Implementation Date:

State Filing Description:

General Information

Project Name: MoneyGuard Reserve - Illustrations

Project Number: LCN 200808-2019207, LCN 200807-2018658, LCN
200807-2018659

Requested Filing Mode:

Explanation for Combination/Other:

Submission Type: New Submission

Overall Rate Impact:

Filing Status Changed: 12/02/2008

State Status Changed: 12/02/2008

Corresponding Filing Tracking Number:

Filing Description:

RE: Lincoln National Life Insurance Company

NAIC Number 65676 FEIN Number 35-0472300

Status of Filing in Domicile: Authorized

Date Approved in Domicile:

Domicile Status Comments:

Market Type: Individual

Group Market Size:

Group Market Type:

Deemer Date:

Advertising Filing

SERFF Tracking Number: LCNC-125920595 State: Arkansas
Filing Company: The Lincoln National Life Insurance Company State Tracking Number: 40967
Company Tracking Number: LCN 200808-2019207, LCN 200807-2018658, LCN 200807-2018659
TOI: L08 Life - Other Sub-TOI: L08.000 Life - Other
Product Name: MoneyGuard Reserve - Illustrations
Project Name/Number: MoneyGuard Reserve - Illustrations/LCN 200808-2019207, LCN 200807-2018658, LCN 200807-2018659

Form(s):

LCN 200808-2019207 – MoneyGuard® Reserve – Singlepay and Flexpay Report
LCN 200807-2018658 – MoneyGuard® Reserve – Singlepay and Flexpay Illustration
LCN 200807-2018659 – MoneyGuard® Reserve – Singlepay Simplified Quote

Dear Sir or Madam:

Attached for your review and approval are the above-referenced advertising forms.

If you need any additional information, please contact me toll-free at 1-800-238-6252, Extension 2307. Thank you for your attention to this matter.

Sincerely,

Anabela Tavares
Product Compliance Coordinator
Telephone: 860-466-2307
Fax: 860-466-1348
E-mail: anabela.tavares@lfg.com

Company and Contact

Filing Contact Information

Anabela Tavares, Compliance Coordinator anabela.tavares@lfg.com
350 Church Street (860) 466-2307 [Phone]
Hartford , CT 06103 (860) 466-1348[FAX]

Filing Company Information

The Lincoln National Life Insurance Company	CoCode: 65676	State of Domicile: Indiana
350 Church Street - MPM1	Group Code: 20	Company Type: Life
Hartford, CT 06103-1106	Group Name:	State ID Number:

SERFF Tracking Number: LCNC-125920595 State: Arkansas
Filing Company: The Lincoln National Life Insurance Company State Tracking Number: 40967
Company Tracking Number: LCN 200808-2019207, LCN 200807-2018658, LCN 200807-2018659
TOI: L08 Life - Other Sub-TOI: L08.000 Life - Other
Product Name: MoneyGuard Reserve - Illustrations
Project Name/Number: MoneyGuard Reserve - Illustrations/LCN 200808-2019207, LCN 200807-2018658, LCN 200807-2018659

(860) 466-2899 ext. [Phone]

FEIN Number: 35-0472300

SERFF Tracking Number: LNCN-125920595 State: Arkansas
Filing Company: The Lincoln National Life Insurance Company State Tracking Number: 40967
Company Tracking Number: LCN 200808-2019207, LCN 200807-2018658, LCN 200807-2018659
TOI: L08 Life - Other Sub-TOI: L08.000 Life - Other
Product Name: MoneyGuard Reserve - Illustrations
Project Name/Number: MoneyGuard Reserve - Illustrations/LCN 200808-2019207, LCN 200807-2018658, LCN 200807-2018659

Filing Fees

Fee Required? Yes
Fee Amount: \$75.00
Retaliatory? No
Fee Explanation:
Per Company: No

COMPANY	AMOUNT	DATE PROCESSED	TRANSACTION #
The Lincoln National Life Insurance Company	\$75.00	11/26/2008	24180059

SERFF Tracking Number: LENC-125920595 State: Arkansas
Filing Company: The Lincoln National Life Insurance Company State Tracking Number: 40967
Company Tracking Number: LCN 200808-2019207, LCN 200807-2018658, LCN 200807-2018659
TOI: L08 Life - Other Sub-TOI: L08.000 Life - Other
Product Name: MoneyGuard Reserve - Illustrations
Project Name/Number: MoneyGuard Reserve - Illustrations/LCN 200808-2019207, LCN 200807-2018658, LCN 200807-2018659

Correspondence Summary

Dispositions

Status	Created By	Created On	Date Submitted
Filed	Linda Bird	12/02/2008	12/02/2008

SERFF Tracking Number: LCNC-125920595 State: Arkansas
Filing Company: The Lincoln National Life Insurance Company State Tracking Number: 40967
Company Tracking Number: LCN 200808-2019207, LCN 200807-2018658, LCN 200807-2018659
TOI: L08 Life - Other Sub-TOI: L08.000 Life - Other
Product Name: MoneyGuard Reserve - Illustrations
Project Name/Number: MoneyGuard Reserve - Illustrations/LCN 200808-2019207, LCN 200807-2018658, LCN 200807-2018659

Disposition

Disposition Date: 12/02/2008

Implementation Date:

Status: Filed

Comment:

Rate data does NOT apply to filing.

SERFF Tracking Number: LCNC-125920595 State: Arkansas
 Filing Company: The Lincoln National Life Insurance Company State Tracking Number: 40967
 Company Tracking Number: LCN 200808-2019207, LCN 200807-2018658, LCN 200807-2018659
 TOI: L08 Life - Other Sub-TOI: L08.000 Life - Other
 Product Name: MoneyGuard Reserve - Illustrations
 Project Name/Number: MoneyGuard Reserve - Illustrations/LCN 200808-2019207, LCN 200807-2018658, LCN 200807-2018659

Item Type	Item Name	Item Status	Public Access
Supporting Document	Certification/Notice		No
Supporting Document	Application		No
Form	MoneyGuard Reserve - Singlepay & Flexpay Report		Yes
Form	MoneyGuard Reserve - Singlepay & Flexpay Illustration		Yes
Form	MoneyGuard Reserve - Simplified Quote		Yes

SERFF Tracking Number: LCNC-125920595 State: Arkansas
 Filing Company: The Lincoln National Life Insurance Company State Tracking Number: 40967
 Company Tracking Number: LCN 200808-2019207, LCN 200807-2018658, LCN 200807-2018659
 TOI: L08 Life - Other Sub-TOI: L08.000 Life - Other
 Product Name: MoneyGuard Reserve - Illustrations
 Project Name/Number: MoneyGuard Reserve - Illustrations/LCN 200808-2019207, LCN 200807-2018658, LCN 200807-2018659

Form Schedule

Lead Form Number:

Review Status	Form Number	Form Type	Form Name	Action	Action Specific Data	Readability	Attachment
	LCN 200808-2019207	Advertising	MoneyGuard Reserve - Singlepay & Flexpay Report	Initial		0	LCN 200808-2019207-Flexpay sample.pdf
	LCN 200807-2018658	Advertising	MoneyGuard Reserve - Singlepay & Flexpay Illustration	Initial		0	LCN 200808-2019207-Singlepay sample.pdf LCN 200807-2018658 - singlepay sample.pdf
	LCN 200807-2018659	Advertising	MoneyGuard Reserve - Simplified Quote	Initial		0	LCN 200807-2018658-Flex sample.pdf LCN 200807-2018659.pdf

Summary Page

For: Flexpay NW Example
Age: 60, Female, TX
Risk Class: Non-Smoker

Specified Amount of Death Benefit: \$100,000

Premium Received:	\$13,535 Annually for 5 years
Lump Sum:	\$7,000
Cash Transferred:	\$5,000

Guaranteed Benefit Available for Long-Term Care Expenses:	\$300,000
<i>Providing at least 6 years of coverage</i>	

Guaranteed Maximum Monthly Benefit:	\$4,167
<i>Available for the following covered services:</i>	

<i>Adult Day Care</i>	<i>Nursing Home Care Services</i>
<i>Home Health Care</i>	<i>Alternative Care Services</i>
<i>Personal Care Services</i>	<i>Assisted Living</i>
<i>Hospice Services</i>	

Specified Amount of Death Benefit:	\$100,000
---	------------------

MoneyGuard® Reserve is a universal life insurance policy with a rider that accelerates the specified amount of death benefit to pay for covered long-term care expenses. An Extension of Benefits Rider (EOBR) is available to continue long-term care payments after the entire specified amount of death benefit has been paid. The Return of Premium Rider (ROPR) is available at issue. Benefits and features may vary by state. An additional cost for these riders will be deducted from the policy account value. It is underwritten by The Lincoln National Life Insurance Company. This supplemental illustration is based on guaranteed elements. For a complete description of the benefits, costs, exclusions, limitations and conditions of *MoneyGuard® Reserve*, including other important information, please refer to the attached basic illustration and Outline of Coverage.

Specified Amount: Long-Term Care benefit payments reduce the Specified Amount of Death Benefit on a dollar-for-dollar basis.

Premium: Premiums are illustrated to include the cost for the Specified Amount of Death Benefit, use of the Specified Amount of Death Benefit for long-term care, the optional long-term care benefit, the increasing benefit limit and the Return of Premium Rider.

Outline of Coverage: This supplemental illustration must be accompanied by an Outline of Coverage.

<p>NOT A BANK DEPOSIT, NOT FDIC INSURED, NOT INSURED BY ANY FEDERAL GOVERNMENT AGENCY, NOT GUARANTEED BY ANY BANK OR SAVINGS ASSOCIATION, MAY GO DOWN IN VALUE.</p>
--

Presented by: Harold Skimpole
Proletariat Brokerage Services

Summary Page

For: Singlepay NW Example
Age: 65, Female, MN
Risk Class: Non-Smoker

Specified Amount of Death Benefit: \$100,000

Premium Received:	\$87,500
Guaranteed Benefit Available for Long-Term Care Expenses: <i>Providing at least 6 years of coverage</i>	\$300,000
Guaranteed Maximum Monthly Benefit: <i>Available for the following covered services:</i>	\$4,167
<ul style="list-style-type: none"> <i>Adult Day Care Nursing Home Care Services</i> <i>Home Health Care Alternative Care Services</i> <i>Personal Care Services Assisted Living</i> <i>Hospice Services</i> 	
Guaranteed Specified Amount of Death Benefit:	\$100,000

MoneyGuard® Reserve is a universal life insurance policy with a rider that accelerates the specified amount of death benefit to pay for covered long-term care expenses. An Extension of Benefits Rider (EOBR) is available to continue long-term care payments after the entire specified amount of death benefit has been paid. The Return of Premium Rider (ROPR) is available at issue. Benefits and features may vary by state. An additional cost for these riders will be deducted from the policy account value. It is underwritten by The Lincoln National Life Insurance Company. This supplemental illustration is based on guaranteed elements. For a complete description of the benefits, costs, exclusions, limitations and conditions of *MoneyGuard® Reserve*, including other important information, please refer to the attached basic illustration and Outline of Coverage.

Specified Amount: Long-Term Care benefit payments reduce the Specified Amount of Death Benefit on a dollar-for-dollar basis.

Premium: Premiums are illustrated to include the cost for the Specified Amount of Death Benefit, use of the Specified Amount of Death Benefit for long-term care, the optional long-term care benefit, the increasing benefit limit and the Return of Premium Rider.

Outline of Coverage: This supplemental illustration must be accompanied by an Outline of Coverage.

**NOT A BANK DEPOSIT, NOT FDIC INSURED, NOT INSURED BY ANY FEDERAL GOVERNMENT AGENCY,
NOT GUARANTEED BY ANY BANK OR SAVINGS ASSOCIATION, MAY GO DOWN IN VALUE.**

MoneyGuard® Reserve

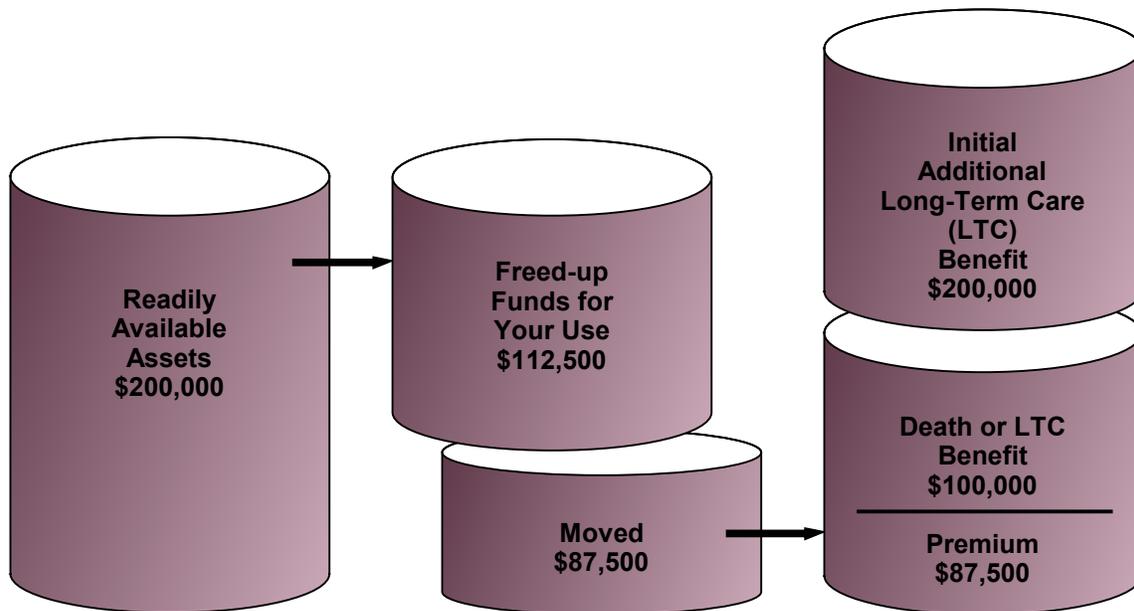
Presented by: Harold Skimpole
Proletariat Brokerage Services

Asset Movement

For: Singlepay NW Example
Age: 65, Female, MN
Risk Class: Non-Smoker

Specified Amount of Death Benefit: \$100,000

MoneyGuard® Reserve The Smart Way To Self-Insure®



MoneyGuard® Reserve is an intelligent way to help protect your assets. By simply moving \$87,500 of your assets, *MoneyGuard® Reserve* provides an immediate death or long-term care benefit of \$100,000. This now frees up \$112,500 of your assets for other uses. *MoneyGuard® Reserve*, the smart way to self-insure.

MoneyGuard® Reserve is a universal life insurance policy with a rider that accelerates the specified amount of death benefit to pay for covered long-term care expenses. An Extension of Benefits Rider (EOBR) is available to continue long-term care payments after the entire specified amount of death benefit has been paid. The Return of Premium Rider (ROPR) is available at issue. An additional cost for these riders will be deducted from the policy account value. It is underwritten by The Lincoln National Life Insurance Company. This supplemental illustration is based on guaranteed elements. For a complete description of the benefits, costs, exclusions, limitations and conditions of *MoneyGuard® Reserve*, including other important information, please refer to the attached basic illustration and Outline of Coverage.

**NOT A BANK DEPOSIT, NOT FDIC INSURED, NOT INSURED BY ANY FEDERAL GOVERNMENT AGENCY,
NOT GUARANTEED BY ANY BANK OR SAVINGS ASSOCIATION, MAY GO DOWN IN VALUE.**

MoneyGuard® Reserve

Presented by: Harold Skimpole
Proletariat Brokerage Services

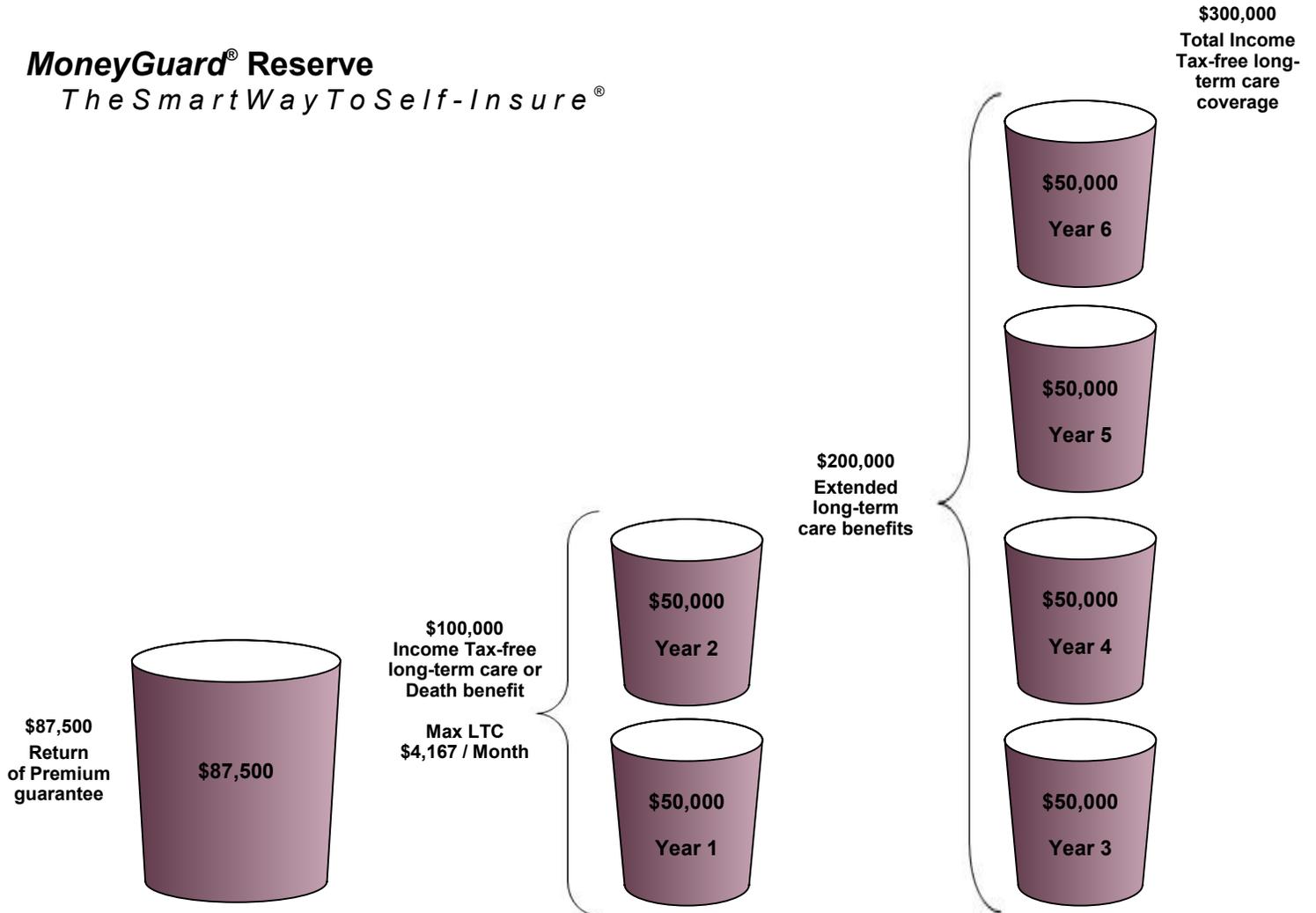


Linked Benefits

For: Singlepay NW Example
Age: 65, Female, MN
Risk Class: Non-Smoker

Specified Amount of Death Benefit: \$100,000

MoneyGuard® Reserve The Smart Way To Self-Insure®



MoneyGuard® Reserve is a universal life insurance policy with a rider that accelerates the specified amount of death benefit to pay for covered long-term care expenses. An Extension of Benefits Rider (EOBR) is available to continue long-term care payments after the entire specified amount of death benefit has been paid. The Return of Premium Rider (ROPR) is available at issue. An additional cost for these riders will be deducted from the policy account value. It is underwritten by The Lincoln National Life Insurance Company. This supplemental illustration is based on guaranteed elements. For a complete description of the benefits, costs, exclusions, limitations and conditions of MoneyGuard® Reserve, including other important information, please refer to the attached basic illustration and Outline of Coverage.

**NOT A BANK DEPOSIT, NOT FDIC INSURED, NOT INSURED BY ANY FEDERAL GOVERNMENT AGENCY,
NOT GUARANTEED BY ANY BANK OR SAVINGS ASSOCIATION, MAY GO DOWN IN VALUE.**

Quick Quote Results

For: Singlepay NW Example
Age: 65, Female, MN
Risk Class: Non-Smoker

Specified Amount of Death Benefit: \$100,000

Face Amount: \$100,000.00

Benefits (CCBR / EOB)	Initial Monthly Maximum Benefit	Total LTC Benefit	Single Premium Solve
2 Compound / No EOB	4,166.67	100,000.00	64,626.88
2 Compound / 2 Compound	4,166.67	200,000.00	93,410.95
2 Compound / 4 Compound	4,166.67	300,000.00	105,775.26
2 Level / No EOB	4,166.67	100,000.00	49,401.97
2 Level / 2 Level	4,166.67	200,000.00	57,307.82
2 Level / 4 Level	4,166.67	300,000.00	60,093.67
2 Simple / No EOB	4,166.67	100,000.00	65,602.38
2 Simple / 2 Simple	4,166.67	200,000.00	80,261.14
2 Simple / 4 Simple	4,166.67	300,000.00	87,499.71
3 Compound / No EOB	2,777.78	100,000.00	57,157.84
3 Compound / 2 Compound	2,777.78	166,666.67	67,340.35
3 Compound / 4 Compound	2,777.78	233,333.33	74,767.43
3 Level / No EOB	2,777.78	100,000.00	48,972.35
3 Level / 2 Level	2,777.78	166,666.67	52,711.93
3 Level / 4 Level	2,777.78	233,333.33	53,898.49
3 Simple / No EOB	2,777.78	100,000.00	58,967.27
3 Simple / 2 Simple	2,777.78	166,666.67	65,321.54
3 Simple / 4 Simple	2,777.78	233,333.33	68,050.62

Presented by: Harold Skimpole
Proletariat Brokerage Services

Internal Rate of Return Report

For: Singlepay NW Example
Age: 65, Female, MN
Risk Class: Non-Smoker

Specified Amount of Death Benefit: \$100,000

Year	Age	Premium Outlay	Total LTC Benefit	IRR on LTC(1)(2)	Death Benefit	IRR on DB(1) + Residual DB	Total LTC + Residual DB	IRR on Total LTC Benefit + Residual DB(1)(3)
1	66	87,500	300,000	55.2%	195,236	123.1%	310,000	55.5%
2	67	0	309,000	38.2%	188,470	46.8%	319,000	38.5%
3	68	0	318,000	29.9%	182,228	27.7%	328,000	30.1%
4	69	0	327,000	24.8%	176,217	19.1%	337,000	25.0%
5	70	0	336,000	21.3%	170,470	14.3%	346,000	21.6%
6	71	0	345,000	18.8%	165,005	11.2%	355,000	19.0%
7	72	0	354,000	16.9%	159,834	9.0%	364,000	17.1%
8	73	0	363,000	15.4%	154,958	7.4%	373,000	15.6%
9	74	0	372,000	14.2%	150,378	6.2%	382,000	14.3%
10	75	0	381,000	13.1%	146,085	5.3%	391,000	13.3%
11	76	0	390,000	12.3%	142,071	4.5%	400,000	12.4%
12	77	0	399,000	11.5%	138,322	3.9%	409,000	11.7%
13	78	0	408,000	10.9%	134,830	3.4%	418,000	11.0%
14	79	0	417,000	10.3%	131,578	3.0%	427,000	10.4%
15	80	0	426,000	9.8%	128,555	2.6%	436,000	9.9%
16	81	0	435,000	9.4%	125,735	2.3%	445,000	9.5%
17	82	0	444,000	9.0%	123,032	2.0%	454,000	9.1%
18	83	0	453,000	8.6%	120,428	1.8%	463,000	8.7%
19	84	0	462,000	8.3%	117,913	1.6%	472,000	8.4%
20	85	0	471,000	8.0%	115,475	1.4%	481,000	8.1%
21	86	0	480,000	7.7%	113,103	1.2%	490,000	7.8%
22	87	0	489,000	7.5%	110,780	1.1%	499,000	7.6%
23	88	0	498,000	7.3%	108,488	0.9%	508,000	7.3%
24	89	0	507,000	7.0%	106,207	0.8%	517,000	7.1%
25	90	0	516,000	6.8%	103,908	0.7%	526,000	6.9%
26	91	0	525,000	6.7%	101,557	0.6%	535,000	6.7%
27	92	0	534,000	6.5%	100,000	0.5%	544,000	6.5%
28	93	0	543,000	6.3%	100,000	0.5%	553,000	6.4%
29	94	0	552,000	6.2%	100,000	0.5%	562,000	6.2%
30	95	0	561,000	6.0%	100,000	0.5%	571,000	6.1%
35	100	0	606,000	5.4%	100,000	0.4%	616,000	5.4%
40	105	0	651,000	4.9%	100,000	0.3%	661,000	5.0%
45	110	0	696,000	4.5%	100,000	0.3%	706,000	4.6%
50	115	0	741,000	4.2%	100,000	0.3%	751,000	4.2%
55	120	0	786,000	0.7%	100,000	0.2%	796,000	0.7%

This hypothetical presentation is for educational purposes only and is not intended to reflect or illustrate a specific product. This is not a contract.

- (1) The Internal Rate of Return is the rate at which premiums up to that year must be compounded each and every year to generate the Total LTC, Guaranteed Death Benefit or Total of All Benefits (Total LTC plus any Residual Death Benefit).
- (2) IRR on Total LTC benefits assumes that Insured becomes Chronically Ill in any given year, remains Chronically Ill and utilizes the maximum monthly benefit for 6 years.
- (3) The Residual Death Benefit is paid the following year after the LTC benefits are exhausted.

Presented by: Harold Skimpole
Proletariat Brokerage Services
984 Middlebury Blvd. P.O. Box 12345
New Sandford, OR 55544-0001
Phone: (433) 222-1111 Skimpole@ProBS.com

Narrative Summary

For: Singlepay NW Example Specified Amount of Death Benefit: \$100,000
Age: 65, Female, MN
Risk Class: Non-Smoker

STATEMENT OF CONTRACT COST AND BENEFIT INFORMATION

All Values and Benefits are Guaranteed¹

Cash Transferred	\$15,000.00	This illustration assumes that the amount shown above is transferred or received on the policy effective date.
Additional Premium Received	\$72,499.71	
Total Long-Term Care Benefit Limit	\$300,000	The Total Long-Term Care Benefit Limit provides expense reimbursement for covered long-term care services including adult day care, home health care, personal care services, hospice services, nursing home care services, assisted living, and alternative care services. Benefit payments will begin after the 90-day deductible period has been satisfied. The specific services covered are described in the contract. The Total Long-Term Care Benefit Limit is composed of the following rider(s): Convalescent Care Benefits Rider: \$100,000 Extension of Benefits Rider Benefit Limit: \$200,000
Maximum Monthly Long-Term Care Benefit Limit	\$4,167	Maximum Monthly Benefit is the initial amount available for reimbursement of covered services in any one month.
Minimum Long-Term Care Benefit Duration	6 Years	Based on the rider(s) selected, the policy will provide reimbursement for covered long-term care expenses for a minimum of 6 years. Long-Term Care Benefit Duration is based on the Convalescent Care Benefits Rider (CCBR) duration of 2 years, followed by Extension of Benefits Rider (EOBR) duration of 4 years selected at issue.
Specified Amount of Death Benefit	\$100,000	This amount is set at issue and is used to determine the amount of guaranteed Death Benefit. Long-Term Care reimbursement will reduce the Specified Amount on a dollar-for-dollar basis.
Return of Premium Rider	\$87,500	The Return of Premium Rider (ROPR) has been selected. The Return of Premium Benefit will pay the initial premium of \$87,500 less any indebtedness, withdrawals or benefits paid. There is a one time additional charge for the Return of Premium Rider that is already factored into the premium.
Residual Death Benefit	\$10,000	The Residual Death Benefit is payable to the beneficiary even if the Specified Amount has been exhausted as a result of long-term care expenses and the Insured has reached his/her Total Long-Term Care Benefit Limit. At the time of purchase, this benefit is equal to 10% of the initial Specified Amount. Residual death benefit will be decreased by 10% of any policy loans, unpaid loan interest and withdrawals.

This is an illustration for *MoneyGuard® Reserve* which is a Flexible Premium Adjustable Life (Universal Life) Insurance policy issued by The Lincoln National Life Insurance Company on Policy Form LN850 (8/05) with a Convalescent Care Benefits Rider (CCBR) and state variation thereto on Rider Form LR851 (8/05), an Extension of Benefits Rider (EOBR) and state variation thereto on Rider Form LR852 (8/05) and a Return of Premium Rider (ROPR) and state variations thereto on Rider Form LR850 (10/07). Benefits and features may vary by state.

The Long-Term Care benefits are intended for recognition as "Qualified Long-Term Care Insurance" under 7702B of the Internal Revenue Code (IRC). THIS ILLUSTRATION IS TO BE ACCOMPANIED BY AN OUTLINE OF COVERAGE.

⁽¹⁾ Benefits and values are guaranteed based on guaranteed interest of 4.00% and guaranteed cost of insurance charges, as long as no loans or withdrawals are taken.

THIS IS A LIFE INSURANCE POLICY ILLUSTRATION AND NOT A CONTRACT. ACTUAL RESULTS MAY VARY FROM THE ILLUSTRATED VALUES SHOWN IN THIS ILLUSTRATION. POLICY LIMITATIONS AND EXCLUSIONS ARE DESCRIBED IN THE OUTLINE OF COVERAGE THAT ACCOMPANIES THIS ILLUSTRATION. GUARANTEES ARE BACKED BY THE FINANCIAL STRENGTH OF THE LINCOLN NATIONAL LIFE INSURANCE COMPANY.

Lincoln Financial Group is the marketing name for Lincoln National Corporation and its affiliates. Affiliates are separately responsible for their own financial and contractual obligations.

NOT A BANK DEPOSIT, NOT FDIC INSURED, NOT INSURED BY ANY FEDERAL GOVERNMENT AGENCY, NOT GUARANTEED BY ANY BANK OR SAVINGS ASSOCIATION, MAY GO DOWN IN VALUE.

This illustration is not complete without all pages.

LCN 200807-2018658

11/17/2008 5:17 PM

Narrative Summary, Continued

For: Singlepay NW Example
Age: 65, Female, MN
Risk Class: Non-Smoker

Specified Amount of Death Benefit: \$100,000

All Values and Benefits are Guaranteed¹

Optional Inflation Protection	This illustration includes optional inflation protection that will automatically increase the initial maximum monthly CCBR by 3% annually. The initial maximum monthly EOBR benefits will be increased annually by 3%. The increased benefit amount is reflected in the Total LTC Benefit column of this illustration.
Long-Term Care Rider Charges	Monthly deductions are for rider charges and the cost of any additional riders. They cover the cost of the Death Benefit and long-term care benefits. The monthly deduction for the CCBR is \$79.20. The monthly deduction for the EOBR is \$88.80. We cannot increase these charges.
Surrender Charges	The initial surrender charge decreases annually, eventually reaching zero at the end of year 20. Surrender charges are not assessed if Surrender Value is equal to the Return of Premium Benefit. The Surrender Value for each year of the policy is shown in the Surrender Value column of the illustration.

(1) Benefits and values are guaranteed based on guaranteed interest of 4.00% and guaranteed cost of insurance charges, as long as no loans or withdrawals are taken.

**NOT A BANK DEPOSIT, NOT FDIC INSURED, NOT INSURED BY ANY FEDERAL GOVERNMENT AGENCY,
NOT GUARANTEED BY ANY BANK OR SAVINGS ASSOCIATION, MAY GO DOWN IN VALUE.**

Disclosures

For: Singlepay NW Example
Age: 65, Female, MN
Risk Class: Non-Smoker

Specified Amount of Death Benefit: \$100,000

Tax Status

The MoneyGuard® Reserve Death Benefit is generally received by the beneficiary income tax-free under Section 101(a)(1) of the Internal Revenue Code (IRC) and the long-term care benefits paid are not taxed as income under IRC Section 104(a)(3). The owner will pay no current income taxes on interest earnings credited to the policy's Cash Value.

Based on our understanding of applicable law, the illustrated policy is a Modified Endowment Contract (MEC) as defined in section 7702A of the Internal Revenue Code. Distributions from a MEC may be subject to income tax, and an additional 10% federal income tax penalty applies to taxable distributions received before the policy owner reaches age 59 1/2.

The charges for your Qualified Long Term Care Insurance (QLTC) Rider are assessed against the value of your policy, and the IRS treats these charges as distributions from your policy. As such, these charges (distributions) may be taxable.

Since your policy is a MEC, it is subject to "Last in First Out" (LIFO) tax treatment. As a result, rider charges reduce the policy's cash value and cost basis monthly unless there is a gain in the policy. If there is a gain in the policy, rider charges are treated as distributions from gain and are, therefore, taxable. As such, Lincoln will report these taxable distributions on Form 1099R. If rider charges are taxable, the policy's cost basis is not reduced.

The Pension Protection Act of 2006 (PPA) will change the tax treatment of your MoneyGuard policy effective January 10, 2010. Based on our understanding and analysis of the PPA, we will make the following changes to how we report certain policy events or transactions:

- QLTC Rider charges will continue to be treated as distributions from your policy, but will not be considered taxable distributions (even if your policy is a MEC).
- QLTC Rider charges will reduce the investment in the contract (cost basis), but not below zero, as the charges are taken from your policy.
- Once the investment in the contract has been reduced to zero, distributions will come from any gain in the contract (but will still be excludible from income).

It is important to remember that these rider charges now and in the future impact the policy's cost basis. In the event any other financial transaction is requested, such as a request to exercise the Return of Premium Rider, the cost basis is used in determining if that transaction creates a taxable event. As previously noted, the cost basis is often reduced as a result of these rider charges. The owner should consult his/her personal tax advisor regarding this and other applicable tax matters.

IRS Circular 230 Disclosure: This material was prepared to support the promotion and marketing of insurance products. Lincoln Financial Group® affiliates, their distributors, and their respective employees, representatives, and/or insurance agents do not provide tax, accounting, or legal advice. Any tax statements contained herein were not intended or written to be used, and cannot be used for the purpose of avoiding U.S. federal, state or local tax penalties. Please consult with your own independent advisor as to any tax, accounting or legal statements made herein.

Understanding the Illustration

For: Singlepay NW Example
Age: 65, Female, MN
Risk Class: Non-Smoker

Specified Amount of Death Benefit: \$100,000

Year

Year is the policy year beginning with the effective date of the policy.

Age

Age is the insured's age at the end of the policy year shown.

Premium Outlay

Premium Outlay is the total amount paid into the policy for the year shown.

Cash Value

Cash Value is illustrated at policy year-end and includes the prior policy year-end Cash Value, increased by net premiums received, decreased by net loans, net indebtedness and monthly deductions and increased by interest credited during the policy year. Long-Term Care benefit payments will reduce the Cash Value by the same percentage amount as they reduce the Specified Amount.

Surrender Value

Surrender Value is illustrated at policy year-end and is the greater of Return of Premium Benefit or the prior year-end Cash Value, increased by net premiums received, decreased by policy charges and any surrender charges, increased by interest credited during the policy year.

Death Benefit

Death Benefit is the greater of the Specified Amount on the date of death decreased by any indebtedness and withdrawals or the minimum required Death Benefit decreased by any indebtedness. Under the IRC, the minimum required Death Benefit for a life insurance policy must be equal to or exceed a percentage of the greater of Cash Value or the amount which would be received upon policy surrender. This percentage varies by age.

Total Long-Term Care Benefit

The Total Long-Term Care Benefit Limit is the amount available for reimbursement of costs incurred for covered long-term care expenses. It is equal to the initial Specified Amount, as provided by the Convalescent Care Benefits Rider, plus the benefits provided by the Extension of Benefits Rider. The amounts shown reflect the Optional Inflation Protection provision described in this illustration.

This illustration is neither a contract nor an offer to contract. A full description of policy provisions and limitations is included in the policy itself and any applicable riders.

The applicant certifies the following: 1) I have received a copy of this illustration, 2) I have received the Modified Endowment Contract disclosure statement and understand that the proposed plan of insurance would be a Modified Endowment Contract subject to special tax treatment, 3) I have been advised to consult with my own tax advisors regarding the tax effects of the illustrated policy and also with respect to its valuation and 4) I have received a copy of an Outline of Coverage.

Applicant: _____

Date: _____

The agent certifies the following: 1) I certify that this illustration has been presented to the applicant and that I have made no statements that are inconsistent with the illustration and 2) I certify that I have presented to the applicant an Outline of Coverage.

Licensed Agent/Representative: _____

Date: _____

This illustration is not complete without all pages.

LCN 200807-2018658

11/17/2008 5:17 PM

Presented by: Harold Skimpole
Proletariat Brokerage Services

Guaranteed Values

For: Singlepay NW Example
Age: 65, Female, MN
Risk Class: Non-Smoker

Specified Amount of Death Benefit: \$100,000

ALL VALUES SHOWN ARE GUARANTEED ⁽¹⁾

Year	Age	Premium Outlay	Surrender Value(2)	Death Benefit(3)	Cash Value	Total LTC Benefit	Maximum Monthly CCBR and EOBR (3%) Benefit
1	66	87,500	87,500	195,236	72,096	300,000	4,167
2	67	0	87,500	188,470	72,484	309,000	4,292
3	68	0	87,500	182,228	72,872	318,000	4,417
4	69	0	87,500	176,217	73,243	327,000	4,542
5	70	0	87,500	170,470	73,578	336,000	4,667
6	71	0	87,500	165,005	73,864	345,000	4,792
7	72	0	87,500	159,834	74,089	354,000	4,917
8	73	0	87,500	154,958	74,241	363,000	5,042
9	74	0	87,500	150,378	74,311	372,000	5,167
10	75	0	87,500	146,085	74,294	381,000	5,292
11	76	0	87,500	142,071	74,183	390,000	5,417
12	77	0	87,500	138,322	73,974	399,000	5,542
13	78	0	87,500	134,830	73,666	408,000	5,667
14	79	0	87,500	131,578	73,255	417,000	5,792
15	80	0	87,500	128,555	72,749	426,000	5,917
16	81	0	87,500	125,735	72,194	435,000	6,042
17	82	0	87,500	123,032	71,596	444,000	6,167
18	83	0	87,500	120,428	70,856	453,000	6,292
19	84	0	87,500	117,913	69,883	462,000	6,417
20	85	0	87,500	115,475	68,623	471,000	6,542
21	86	0	87,500	113,103	67,011	480,000	6,667
22	87	0	87,500	110,780	64,963	489,000	6,792
23	88	0	87,500	108,488	62,367	498,000	6,917
24	89	0	87,500	106,207	59,079	507,000	7,042
25	90	0	87,500	103,908	54,901	516,000	7,167
26	91	0	87,500	101,557	49,043	525,000	7,292
27	92	0	87,500	100,000	41,723	534,000	7,417
28	93	0	87,500	100,000	32,224	543,000	7,542
29	94	0	87,500	100,000	19,505	552,000	7,667
30	95	0	87,500	100,000	2,000	561,000	7,792
35	100	0	87,500	100,000	2,433	606,000	8,417
40	105	0	87,500	100,000	2,960	651,000	9,042
45	110	0	87,500	100,000	3,602	696,000	9,667
50	115	0	87,500	100,000	4,382	741,000	10,292
55	120	0	87,500	100,000	5,332	786,000	10,917

(1) Benefits and values are guaranteed based on guaranteed interest of 4.00% and guaranteed cost of insurance charges, as long as no loans or withdrawals are taken.

(2) Surrender Value is the greater of the Surrender Value as defined in the Understanding the Illustration section or the Return of Premium Benefit, if available.

(3) Under the Internal Revenue Code, the minimum Death Benefit for a life insurance policy must be equal to or exceed a percentage of the greater of Cash Value or the amount which would be received upon policy surrender. This percentage varies by age. The actual factors used to meet this requirement are disclosed in the Minimum Required Death Benefit Percentage Table included in your policy. When the illustrated Death Benefit is greater than the initial Specified Amount, it means we have applied these factors.

Important Information

For: Singlepay NW Example
Age: 65, Female, MN
Risk Class: Non-Smoker

Specified Amount of Death Benefit: \$100,000

Life Insurance Cost Indices

LIFE INSURANCE COST INDICES BASED ON GUARANTEED AMOUNT PAYABLE ON DEATH

Based on Guaranteed 4.00% Interest
Rate and Guaranteed Charges

	10 Year	20 Year
Surrender Cost	24.35	26.87
Net Payment	63.08	43.12

AN EXPLANATION OF THE INTENDED USE OF THESE INDICES IS PROVIDED IN THE LIFE INSURANCE BUYER'S GUIDE. THESE INDICES ARE USEFUL ONLY FOR THE COMPARISON OF RELATIVE COSTS OF TWO OR MORE SIMILAR POLICIES. THE PLANNED ANNUAL PREMIUM LESS ANNUAL CHARGES FOR RIDERS IS USED FOR THE BASIC POLICY PREMIUM IN CALCULATING THE INDICES ABOVE.

Presented by: Harold Skimpole
Proletariat Brokerage Services

Outline of Coverage Table

For:	Singlepay NW Example	Specified Amount of Death Benefit:	\$100,000
Age:	65, Female, MN		
Risk Class:	Non-Smoker		

Monthly Rider Charges

Convalescent Care Benefits Rider ("CCBR") \$4.20

CCBR Benefit Limit: **\$100,000**
CCBR Duration: **2 Years**
Initial Maximum Monthly CCBR Benefit: **\$4,167**

Optional Inflation Protection \$75.00
Option: **Simple**

Extension of Benefits Rider ("EOBR") \$50.90

EOBR Benefit Limit: **\$200,000**
EOBR Duration: **4 Years**
Initial Maximum Monthly EOBR Benefit: **\$4,167**

Optional Inflation Protection \$37.90
Option: **Simple**

Total Annual Rider Charges: \$2,016.00

33499 (08/05)

New Business Data Sheet -- FOR HOME OFFICE USE ONLY

You must include the New Business Data Sheet when submitting the illustration to the Home Office

The following are all initial values and do not reflect any future changes.

Product	MoneyGuard® Reserve
Name	Singlepay NW Example
State	MN
Gender	Female
Age	65
Date of Birth	Not Available
Class	Non-Smoker
Table Rating	Table None (100%)
Flat Extra/1000	\$0 per thousand for 0 year(s)
Death Benefit Option	Level
MEC	Yes
Face Amount	\$100,000
Planned Premium	\$72,499.71 for 1 year(s)
Payment Mode	Annual
Total Transferred	\$15,000.00
Solve Details	Premium Solve

Riders

CCBR: **2 Years**
 Inflation Protection: **Simple Interest**
 EOBR: **4 Years**
 Inflation Protection: **Simple Interest**
 Return of Premium: **Yes**

	Total
Year	Premiums

1	87,499.71
2	0

Software version:
 LFD v2.0
 11/17/2008 5:17 PM
 TP: 10,068.00
 7P: 4,948.67

This illustration is not complete without all pages.

LCN 200807-2018658

11/17/2008 5:17 PM

The Lincoln National Life Insurance Company

Ft. Wayne, IN

LFD v2.0

MoneyGuard® Reserve



Presented by: Harold Skimpole
 Proletariat Brokerage Services
 984 Middlebury Blvd. P.O. Box 12345
 New Sandford, OR 55544-0001
 Phone: (433) 222-1111 Skimpole@ProBS.com

Narrative Summary

For: Flexpay NW Example
 Age: 60, Female, TX
 Risk Class: Non-Smoker

Specified Amount of Death Benefit: \$100,000

All Values and Benefits are Guaranteed¹

Initial Annual Premium	\$13,535.19	This illustration assumes the premium outlay as shown in the illustrated values. The initial premium amount shown above, including amounts to be transferred from an existing life insurance policy, is assumed to be received on the policy effective date followed by each subsequent premium on its scheduled due date. It is important for premiums to be paid on or before their scheduled due date, as late payments may have a negative impact on policy guarantees.
Cash Transferred	\$5,000.00	
Additional Premium Received	\$7,000.00	
Total Long-Term Care Benefit Limit	\$300,000	The Total Long-Term Care Benefit Limit provides expense reimbursement for covered long-term care services including adult day care, home health care, personal care services, hospice services, nursing home care services, assisted living, and alternative care services. Benefit payments will begin after the 90-day deductible period has been satisfied. The specific services covered are described in the contract. The Total Long-Term Care Benefit Limit is composed of the following rider(s): Convalescent Care Accelerated Benefits Rider: \$100,000 Extension of Benefits Rider Benefit Limit: \$200,000
Maximum Monthly Long-Term Care Benefit Limit	\$4,167	Maximum Monthly Benefit is the initial amount available for reimbursement of covered services in any one month.
Minimum Long-Term Care Benefit Duration	6 Years	Based on the rider(s) selected, the policy will provide reimbursement for covered long-term care expenses for a minimum of 6 years. Long-Term Care Benefit Duration is based on the Convalescent Care Accelerated Benefits Rider (CCBR) duration of 2 years, followed by Extension of Benefits Rider (EOBR) duration of 4 years selected at issue.
Specified Amount of Death Benefit	\$100,000	This amount is set at issue and is used to determine the amount of guaranteed Death Benefit. Long-Term Care reimbursement will reduce the Specified Amount on a dollar-for-dollar basis.
Return of Premium Rider	\$79,676	The Return of Premium Rider (ROPR) has been selected. The Return of Premium Benefit will pay the Return of Premium Threshold of \$79,676 less any indebtedness, withdrawals or benefits paid. The Return of Premium Benefit will be available after the sum of all received premiums equals or exceeds the ROPR Threshold. Any loan or withdrawal activity occurring before the ROPR Threshold is met will automatically terminate the Return of Premium Rider. An additional charge will be deducted from each premium payment to pay for the Return of Premium Rider. This charge is already factored into the illustrated premium.
Residual Death Benefit	\$10,000	The Residual Death Benefit is payable to the beneficiary even if the Specified Amount has been exhausted as a result of long-term care expenses and the Insured has reached his/her Total Long-Term Care Benefit Limit. At the time of purchase, this benefit is equal to 10% of the initial Specified Amount. Residual death benefit will be decreased by 10% of any policy loans, unpaid loan interest and withdrawals.

This is an illustration for *MoneyGuard*® Reserve which is a Flexible Premium Adjustable Life (Universal Life) Insurance policy issued by The Lincoln National Life Insurance Company on Policy Form LN850 (8/05) with a Convalescent Care Accelerated Benefits Rider (CCBR) and state variation thereto on Rider Form LR851 (8/05), an Extension of Benefits Rider (EOBR) and state variation thereto on Rider Form LR852 (8/05) and a Return of Premium Rider (ROPR) and state variations thereto on Rider Form LR850F (10/07). Benefits and features may vary by state.

The Long-Term Care benefits are intended for recognition as "Qualified Long-Term Care Insurance" under 7702B of the Internal Revenue Code (IRC). THIS ILLUSTRATION IS TO BE ACCOMPANIED BY AN OUTLINE OF COVERAGE.

⁽¹⁾ Benefits and values are guaranteed based on guaranteed interest of 4.00% and guaranteed cost of insurance charges, as long as all scheduled premiums are paid when due and no loans or withdrawals are taken. THIS IS A LIFE INSURANCE POLICY ILLUSTRATION AND NOT A CONTRACT. ACTUAL RESULTS MAY VARY FROM THE ILLUSTRATED VALUES SHOWN IN THIS ILLUSTRATION. POLICY LIMITATIONS AND EXCLUSIONS ARE DESCRIBED IN THE OUTLINE OF COVERAGE THAT ACCOMPANIES THIS ILLUSTRATION. GUARANTEES ARE BACKED BY THE FINANCIAL STRENGTH OF THE LINCOLN NATIONAL LIFE INSURANCE COMPANY.

Lincoln Financial Group is the marketing name for Lincoln National Corporation and its affiliates. Affiliates are separately responsible for their own financial and contractual obligations.

NOT A BANK DEPOSIT, NOT FDIC INSURED, NOT INSURED BY ANY FEDERAL GOVERNMENT AGENCY, NOT GUARANTEED BY ANY BANK OR SAVINGS ASSOCIATION, MAY GO DOWN IN VALUE.

This illustration is not complete without all pages.
 LCN 200807-2018658

The Lincoln National Life Insurance Company
 Ft. Wayne, IN

Presented by: Harold Skimpole
Proletariat Brokerage Services

Narrative Summary, Continued

For: Flexpay NW Example
Age: 60, Female, TX
Risk Class: Non-Smoker

Specified Amount of Death Benefit: \$100,000

All Values and Benefits are Guaranteed¹

Optional Inflation Protection	This illustration includes optional inflation protection that will automatically increase the initial maximum monthly CCBP by 3% annually. The initial maximum monthly EOBR benefits will be increased annually by 3%. The increased benefit amount is reflected in the Total LTC Benefit column of this illustration.
Long-Term Care Rider Charges	Monthly deductions are for rider charges and the cost of any additional riders. They cover the cost of the Death Benefit and long-term care benefits. The monthly deduction for the CCBP is \$58.30. The monthly deduction for the EOBR is \$57.30. We cannot increase these charges.
Surrender Charges	The initial surrender charge decreases annually, eventually reaching zero at the end of year 20. Surrender charges are not assessed if Surrender Value is equal to the Return of Premium Benefit. The Surrender Value for each year of the policy is shown in the Surrender Value column of the illustration.
Additional Charges	Return of Premium Rider Charge: 16% of first \$8,405.00 of premium paid in Policy Year 1 2.4% of any premium paid in Policy Year 1 in excess of \$8,405.00; and 2.4% of all premiums paid in Policy Year 2 and thereafter. Any premiums paid in excess of the Return of Premium Threshold will not be subject to the Return of Premium Rider Charge.

(1) Benefits and values are guaranteed based on guaranteed interest of 4.00% and guaranteed cost of insurance charges, as long as all scheduled premiums are paid when due and no loans or withdrawals are taken.

NOT A BANK DEPOSIT, NOT FDIC INSURED, NOT INSURED BY ANY FEDERAL GOVERNMENT AGENCY, NOT GUARANTEED BY ANY BANK OR SAVINGS ASSOCIATION, MAY GO DOWN IN VALUE.

Disclosures

For: Flexpay NW Example
Age: 60, Female, TX
Risk Class: Non-Smoker

Specified Amount of Death Benefit: \$100,000

Seven Pay Premium: \$5,640.53

Tax Status

The *MoneyGuard*® Reserve Death Benefit is generally received by the beneficiary income tax-free under Section 101(a)(1) of the Internal Revenue Code (IRC) and the long-term care benefits paid are not taxed as income under IRC Section 104(a)(3). The owner will pay no current income taxes on interest earnings credited to the policy's Cash Value.

Based on our understanding of applicable law, the illustrated policy is a Modified Endowment Contract (MEC) as defined in section 7702A of the Internal Revenue Code. Distributions from a MEC may be subject to income tax, and an additional 10% federal income tax penalty applies to taxable distributions received before the policy owner reaches age 59 1/2.

The charges for your Qualified Long Term Care Insurance (QLTC) Rider are assessed against the value of your policy, and the IRS treats these charges as distributions from your policy. As such, these charges (distributions) may be taxable.

Since your policy is a MEC, it is subject to "Last in First Out" (LIFO) tax treatment. As a result, rider charges reduce the policy's cash value and cost basis monthly unless there is a gain in the policy. If there is a gain in the policy, rider charges are treated as distributions from gain and are, therefore, taxable. As such, Lincoln will report these taxable distributions on Form 1099R. If rider charges are taxable, the policy's cost basis is not reduced.

The Pension Protection Act of 2006 (PPA) will change the tax treatment of your MoneyGuard policy effective January 10, 2010. Based on our understanding and analysis of the PPA, we will make the following changes to how we report certain policy events or transactions:

- QLTC Rider charges will continue to be treated as distributions from your policy, but will not be considered taxable distributions (even if your policy is a MEC).
- QLTC Rider charges will reduce the investment in the contract (cost basis), but not below zero, as the charges are taken from your policy.
- Once the investment in the contract has been reduced to zero, distributions will come from any gain in the contract (but will still be excludible from income).

It is important to remember that these rider charges now and in the future impact the policy's cost basis. In the event any other financial transaction is requested, such as a request to exercise the Return of Premium Rider, the cost basis is used in determining if that transaction creates a taxable event. As previously noted, the cost basis is often reduced as a result of these rider charges. The owner should consult his/her personal tax advisor regarding this and other applicable tax matters.

IRS Circular 230 Disclosure: This material was prepared to support the promotion and marketing of insurance products. Lincoln Financial Group® affiliates, their distributors, and their respective employees, representatives, and/or insurance agents do not provide tax, accounting, or legal advice. Any tax statements contained herein were not intended or written to be used, and cannot be used for the purpose of avoiding U.S. federal, state or local tax penalties. Please consult with your own independent advisor as to any tax, accounting or legal statements made herein.

Understanding the Illustration

For: Flexpay NW Example
Age: 60, Female, TX
Risk Class: Non-Smoker

Specified Amount of Death Benefit: \$100,000

Year

Year is the policy year beginning with the effective date of the policy.

Age

Age is the insured's age at the end of the policy year shown.

Premium Outlay

Premium Outlay is the total amount paid into the policy for the year shown.

Return of Premium Threshold

The Return of Premium Threshold is equal to the sum of the Premium Outlay illustrated as part of this illustration.

Cash Value

Cash Value is illustrated at policy year-end and includes the prior policy year-end Cash Value, increased by net premiums received, decreased by net loans, net indebtedness and monthly deductions and increased by interest credited during the policy year. Long-Term Care benefit payments will reduce the Cash Value by the same percentage amount as they reduce the Specified Amount.

Surrender Value

Surrender Value is illustrated at policy year-end and is the greater of Return of Premium Benefit or the prior year-end Cash Value, increased by net premiums received, decreased by policy charges and any surrender charges, increased by interest credited during the policy year.

Death Benefit

Death Benefit is the greater of the Specified Amount on the date of death decreased by any indebtedness and withdrawals or the minimum required Death Benefit decreased by any indebtedness. Under the IRC, the minimum required Death Benefit for a life insurance policy must be equal to or exceed a percentage of the greater of Cash Value or the amount which would be received upon policy surrender. This percentage varies by age.

Total Long-Term Care Benefit

The Total Long-Term Benefit Limit is the amount available for reimbursement of costs incurred for covered long-term care expenses. It is equal to the initial Specified Amount, as provided by the Convalescent Care Accelerated Benefits Rider, plus the benefits provided by the Extension of Benefits Rider. The amounts shown reflect the Optional Inflation Protection provision described in this illustration.

This illustration is neither a contract nor an offer to contract. A full description of policy provisions and limitations is included in the policy itself and any applicable riders.

The applicant certifies the following: 1) I have received a copy of this illustration, 2) I have received the Modified Endowment Contract disclosure statement and understand that the proposed plan of insurance would be a Modified Endowment Contract subject to special tax treatment, 3) I have been advised to consult with my own tax advisors regarding the tax effects of the illustrated policy and also with respect to its valuation and 4) I have received a copy of an Outline of Coverage.

Applicant: _____

Date: _____

The agent certifies the following: 1) I certify that this illustration has been presented to the applicant and that I have made no statements that are inconsistent with the illustration and 2) I certify that I have presented to the applicant an Outline of Coverage.

Licensed Agent/Representative: _____

Date: _____

This illustration is not complete without all pages.

LCN 200807-2018658

11/17/2008 5:27 PM

Presented by: Harold Skimpole
Proletariat Brokerage Services

Guaranteed Values

For: Flexpay NW Example
Age: 60, Female, TX
Risk Class: Non-Smoker

Specified Amount of Death Benefit: \$100,000

ALL VALUES SHOWN ARE GUARANTEED ⁽¹⁾

Year	Age	Premium Outlay	Surrender Value(2)	Death Benefit(3)	Cash Value	Total LTC Benefit	Maximum Monthly CCBR and EOBR (3%) Benefit
1	61	25,535	15,257	100,000	16,405	300,000	4,167
2	62	13,535	25,908	100,000	27,014	309,000	4,292
3	63	13,535	37,515	100,000	38,578	318,000	4,417
4	64	13,535	49,531	115,904	50,551	327,000	4,542
5	65	13,535	79,676	176,666	63,329	336,000	4,667
6	66	0	79,676	170,926	63,978	345,000	4,792
7	67	0	79,676	165,463	64,605	354,000	4,917
8	68	0	79,676	160,271	65,204	363,000	5,042
9	69	0	79,676	155,347	65,771	372,000	5,167
10	70	0	79,676	150,682	66,298	381,000	5,292
11	71	0	79,676	146,269	66,782	390,000	5,417
12	72	0	79,676	142,101	67,217	399,000	5,542
13	73	0	79,676	138,168	67,596	408,000	5,667
14	74	0	79,676	134,467	67,917	417,000	5,792
15	75	0	79,676	130,986	68,173	426,000	5,917
16	76	0	79,676	127,717	68,363	435,000	6,042
17	77	0	79,676	124,652	68,492	444,000	6,167
18	78	0	79,676	121,766	68,588	453,000	6,292
19	79	0	79,676	118,998	68,652	462,000	6,417
20	80	0	79,676	116,344	68,685	471,000	6,542
21	81	0	79,676	113,792	68,603	480,000	6,667
22	82	0	79,676	111,332	68,371	489,000	6,792
23	83	0	79,676	108,955	67,958	498,000	6,917
24	84	0	79,676	106,654	67,327	507,000	7,042
25	85	0	79,676	104,415	66,432	516,000	7,167
26	86	0	79,676	102,225	65,018	525,000	7,292
27	87	0	79,676	100,219	63,123	534,000	7,417
28	88	0	79,676	100,000	60,575	543,000	7,542
29	89	0	79,676	100,000	57,202	552,000	7,667
30	90	0	79,676	100,000	52,803	561,000	7,792
31	91	0	79,676	100,000	47,258	570,000	7,917
32	92	0	79,676	100,000	40,292	579,000	8,042
33	93	0	79,676	100,000	31,195	588,000	8,167
34	94	0	79,676	100,000	18,943	597,000	8,292
35	95	0	79,676	100,000	2,000	606,000	8,417

(1) Benefits and values are guaranteed based on guaranteed interest of 4.00% and guaranteed cost of insurance charges, as long as all scheduled premiums are paid when due and no loans or withdrawals are taken.

(2) Surrender Value is the greater of the Surrender Value as defined in the Understanding the Illustration section or the Return of Premium Benefit, if available.

(3) Under the Internal Revenue Code, the minimum Death Benefit for a life insurance policy must be equal to or exceed a percentage of the greater of Cash Value or the amount which would be received upon policy surrender. This percentage varies by age. The actual factors used to meet this requirement are disclosed in the Minimum Required Death Benefit Percentage Table included in your policy. When the illustrated Death Benefit is greater than the initial Specified Amount, it means we have applied these factors.

Presented by: Harold Skimpole
Proletariat Brokerage Services

Guaranteed Values

For: Flexpay NW Example
Age: 60, Female, TX
Risk Class: Non-Smoker

Specified Amount of Death Benefit: \$100,000

ALL VALUES SHOWN ARE GUARANTEED ⁽¹⁾

Year	Age	Premium Outlay	Surrender Value(2)	Death Benefit(3)	Cash Value	Total LTC Benefit	Maximum Monthly CCBR and EOBR (3%) Benefit
40	100	0	79,676	100,000	2,433	651,000	9,042
45	105	0	79,676	100,000	2,960	696,000	9,667
50	110	0	79,676	100,000	3,601	741,000	10,292
55	115	0	79,676	100,000	4,382	786,000	10,917
60	120	0	79,676	100,000	5,331	831,000	11,542

(1) Benefits and values are guaranteed based on guaranteed interest of 4.00% and guaranteed cost of insurance charges, as long as all scheduled premiums are paid when due and no loans or withdrawals are taken.

(2) Surrender Value is the greater of the Surrender Value as defined in the Understanding the Illustration section or the Return of Premium Benefit, if available.

(3) Under the Internal Revenue Code, the minimum Death Benefit for a life insurance policy must be equal to or exceed a percentage of the greater of Cash Value or the amount which would be received upon policy surrender. This percentage varies by age. The actual factors used to meet this requirement are disclosed in the Minimum Required Death Benefit Percentage Table included in your policy. When the illustrated Death Benefit is greater than the initial Specified Amount, it means we have applied these factors.

Important Information

For: Flexpay NW Example
Age: 60, Female, TX
Risk Class: Non-Smoker

Specified Amount of Death Benefit: \$100,000

Life Insurance Cost Indices

LIFE INSURANCE COST INDICES BASED ON GUARANTEED AMOUNT PAYABLE ON DEATH

Based on Guaranteed 4.00% Interest
Rate and Guaranteed Charges

	10 Year	20 Year
Surrender Cost	22.28	24.73
Net Payment	66.54	41.79

AN EXPLANATION OF THE INTENDED USE OF THESE INDICES IS PROVIDED IN THE LIFE INSURANCE BUYER'S GUIDE. THESE INDICES ARE USEFUL ONLY FOR THE COMPARISON OF RELATIVE COSTS OF TWO OR MORE SIMILAR POLICIES. THE PLANNED ANNUAL PREMIUM LESS ANNUAL CHARGES FOR RIDERS IS USED FOR THE BASIC POLICY PREMIUM IN CALCULATING THE INDICES ABOVE.

Presented by: Harold Skimpole
Proletariat Brokerage Services

Outline of Coverage Table

For: Flexpay NW Example Specified Amount of Death Benefit: \$100,000
Age: 60, Female, TX
Risk Class: Non-Smoker

Monthly Rider Charges

Convalescent Care Accelerated Benefits Rider ("CCBR") \$4.20

CCBR Benefit Limit: **\$100,000**
CCBR Duration: **2 Years**
Initial Maximum Monthly CCBR Benefit: **\$4,167**

Optional Inflation Protection \$54.10
Option: **Simple**

Extension of Benefits Rider ("EOBR") \$30.90

EOBR Benefit Limit: **\$200,000**
EOBR Duration: **4 Years**
Initial Maximum Monthly EOBR Benefit: **\$4,167**

Optional Inflation Protection \$26.40
Option: **Simple**

=====
Total Annual Rider Charges: \$1,387.20

33499 (08/05)

New Business Data Sheet -- FOR HOME OFFICE USE ONLY

You must include the New Business Data Sheet when submitting the illustration to the Home Office

The following are all initial values and do not reflect any future changes.

Product	MoneyGuard® Reserve
Name	Flexpay NW Example
State	TX
Gender	Female
Age	60
Date of Birth	Not Available
Class	Non-Smoker
Table Rating	Table None (100%)
Flat Extra/1000	\$0 per thousand for 0 year(s)
Death Benefit Option	Level
MEC	Yes
Face Amount	\$100,000
Planned Premium	\$13,535.19 for 5 year(s)
Payment Mode	Annual
Total Transferred	\$5,000.00
Lump Sum Deposit	\$7,000.00
Solve Details	Premium Solve

Riders

CCBR: **2 Years**
 Inflation Protection: **Simple Interest**
 EOBR: **4 Years**
 Inflation Protection: **Simple Interest**
 Return of Premium: **Yes**
 Return of Premium Threshold: **\$79,675.95**

	Total	
Year	Premiums	

1	25,535.19	Software version:
2	13,535.19	LFD v2.0
6	0	11/17/2008 5:27 PM
		TP: 8,405.00
		7P: 5,640.53

This illustration is not complete without all pages.

LCN 200807-2018658

11/17/2008 5:27 PM

The Lincoln National Life Insurance Company

Ft. Wayne, IN

LFD v2.0

MoneyGuard® Reserve



Presented by: Harold Skimpole
Proletariat Brokerage Services
984 Middlebury Blvd. P.O. Box 12345
New Sandford, OR 55544-0001
Phone: (433) 222-1111 Skimpole@ProBS.com

For: Singlepay NW Example
Age: 65, Female, MN
Risk Class: Non-Smoker

Specified Amount of Death Benefit: \$100,000

STATEMENT OF CONTRACT COST AND BENEFIT INFORMATION

All Values and Benefits are Guaranteed¹

Cash Transferred	\$15,000.00	This illustration assumes that the amount shown above is transferred or received on the policy effective date.
Additional Premium Received	\$72,499.71	
Total Long-Term Care Benefit Limit	\$300,000	The Total Long-Term Care Benefit Limit provides expense reimbursement for covered long-term care services including adult day care, home health care, personal care services, hospice services, nursing home care services, assisted living, and alternative care services. Benefit payments will begin after the 90-day deductible period has been satisfied. The specific services covered are described in the contract. The Total Long-Term Care Benefit Limit is composed of the following rider(s): Convalescent Care Benefits Rider: \$100,000 Extension of Benefits Rider Benefit Limit: \$200,000
Maximum Monthly Long-Term Care Benefit Limit	\$4,167	Maximum Monthly Benefit is the initial amount available for reimbursement of covered services in any one month.
Minimum Long-Term Care Benefit Duration	6 Years	Based on the rider(s) selected, the policy will provide reimbursement for covered long-term care expenses for a minimum of 6 years. Long-Term Care Benefit Duration is based on the Convalescent Care Benefits Rider (CCBR) duration of 2 years, followed by Extension of Benefits Rider (EOBR) duration of 4 years selected at issue.
Specified Amount of Death Benefit	\$100,000	This amount is set at issue and is used to determine the amount of guaranteed Death Benefit. Long-Term Care reimbursement will reduce the Specified Amount on a dollar-for-dollar basis.
Return of Premium Rider	\$87,500	The Return of Premium Rider (ROPR) has been selected. The Return of Premium Benefit will pay the initial premium of \$87,500 less any indebtedness, withdrawals or benefits paid. There is a one time additional charge for the Return of Premium Rider that is already factored into the premium.
Residual Death Benefit	\$10,000	The Residual Death Benefit is payable to the beneficiary even if the Specified Amount has been exhausted as a result of long-term care expenses and the Insured has reached his/her Total Long-Term Care Benefit Limit. At the time of purchase, this benefit is equal to 10% of the initial Specified Amount. Residual death benefit will be decreased by 10% of any policy loans, unpaid loan interest and withdrawals.

This is a quote for *MoneyGuard*® Reserve which is a Flexible Premium Adjustable Life (Universal Life) Insurance policy issued by The Lincoln National Life Insurance Company on Policy Form LN850 (8/05) with a Convalescent Care Benefits Rider (CCBR) and state variation thereto on Rider Form LR851 (8/05), an Extension of Benefits Rider (EOBR) and state variation thereto on Rider Form LR852 (8/05) and a Return of Premium Rider (ROPR) and state variations thereto on Rider Form LR850 (10/07). Benefits and features may vary by state.

The Long-Term Care benefits are intended for recognition as "Qualified Long-Term Care Insurance" under 7702B of the Internal Revenue Code (IRC). THIS QUOTE IS TO BE ACCOMPANIED BY AN OUTLINE OF COVERAGE.

⁽¹⁾ Benefits and values are guaranteed based on guaranteed interest of 4.00% and guaranteed cost of insurance charges, as long as no loans or withdrawals are taken.

This quote is neither a contract nor an offer to contract. A full description of policy provisions and limitations is included in the policy itself and any applicable riders. Guarantees are backed by the claims-paying ability of the issuer and are subject to policy terms and conditions.

Lincoln Financial Group is the marketing name for Lincoln National Corporation and its affiliates. Affiliates are separately responsible for their own financial and contractual obligations.

**NOT A BANK DEPOSIT, NOT FDIC INSURED, NOT INSURED BY ANY FEDERAL GOVERNMENT AGENCY,
NOT GUARANTEED BY ANY BANK OR SAVINGS ASSOCIATION, MAY GO DOWN IN VALUE.**

Presented by: Harold Skimpole
Proletariat Brokerage Services

For: Singlepay NW Example
Age: 65, Female, MN
Risk Class: Non-Smoker

Specified Amount of Death Benefit: \$100,000

All Values and Benefits are Guaranteed¹

Optional Inflation Protection	This quote includes optional inflation protection that will automatically increase the initial maximum monthly CCBR by 3% annually. The initial maximum monthly EOBR benefits will be increased annually by 3%. The increased benefit amount is reflected in the Total LTC Benefit column of this quote.
Long-Term Care Rider Charges	Monthly deductions are for rider charges and the cost of any additional riders. They cover the cost of long-term care benefits. The monthly deduction for the CCBR is \$79.20. The monthly deduction for the EOBR is \$88.80. We cannot increase these charges.
Death Benefit	Death Benefit is the greater of the Specified Amount on the date of death decreased by any indebtedness and withdrawals or the minimum required Death Benefit decreased by any indebtedness. Under the IRC, the minimum required Death Benefit for a life insurance policy must be equal to or exceed a percentage of the greater of Cash Value or the amount which would be received upon policy surrender. This percentage varies by age.
Surrender Charges	The initial surrender charge decreases annually, eventually reaching zero at the end of year 20. Surrender charges are not assessed if Surrender Value is equal to the Return of Premium Benefit.

(1) Benefits and values are guaranteed based on guaranteed interest of 4.00% and guaranteed cost of insurance charges, as long as no loans or withdrawals are taken.

**NOT A BANK DEPOSIT, NOT FDIC INSURED, NOT INSURED BY ANY FEDERAL GOVERNMENT AGENCY,
NOT GUARANTEED BY ANY BANK OR SAVINGS ASSOCIATION, MAY GO DOWN IN VALUE.**

Disclosures

For: Singlepay NW Example
Age: 65, Female, MN
Risk Class: Non-Smoker

Specified Amount of Death Benefit: \$100,000

Tax Status

The *MoneyGuard*® Reserve Death Benefit is generally received by the beneficiary income tax-free under Section 101(a)(1) of the Internal Revenue Code (IRC) and the long-term care benefits paid are not taxed as income under IRC Section 104(a)(3). The owner will pay no current income taxes on interest earnings credited to the policy's Cash Value.

Based on our understanding of applicable law, the illustrated policy is a Modified Endowment Contract (MEC) as defined in section 7702A of the Internal Revenue Code. Distributions from a MEC may be subject to income tax, and an additional 10% federal income tax penalty applies to taxable distributions received before the policy owner reaches age 59 1/2.

The charges for your Qualified Long Term Care Insurance (QLTC) Rider are assessed against the value of your policy, and the IRS treats these charges as distributions from your policy. As such, these charges (distributions) may be taxable.

Since your policy is a MEC, it is subject to "Last in First Out" (LIFO) tax treatment. As a result, rider charges reduce the policy's cash value and cost basis monthly unless there is a gain in the policy. If there is a gain in the policy, rider charges are treated as distributions from gain and are, therefore, taxable. As such, Lincoln will report these taxable distributions on Form 1099R. If rider charges are taxable, the policy's cost basis is not reduced.

The Pension Protection Act of 2006 (PPA) will change the tax treatment of your MoneyGuard policy effective January 10, 2010. Based on our understanding and analysis of the PPA, we will make the following changes to how we report certain policy events or transactions:

- QLTC Rider charges will continue to be treated as distributions from your policy, but will not be considered taxable distributions (even if your policy is a MEC).
- QLTC Rider charges will reduce the investment in the contract (cost basis), but not below zero, as the charges are taken from your policy.
- Once the investment in the contract has been reduced to zero, distributions will come from any gain in the contract (but will still be excludible from income).

It is important to remember that these rider charges now and in the future impact the policy's cost basis. In the event any other financial transaction is requested, such as a request to exercise the Return of Premium Rider, the cost basis is used in determining if that transaction creates a taxable event. As previously noted, the cost basis is often reduced as a result of these rider charges. The owner should consult his/her personal tax advisor regarding this and other applicable tax matters.

IRS Circular 230 Disclosure: This material was prepared to support the promotion and marketing of insurance products. Lincoln Financial Group® affiliates, their distributors, and their respective employees, representatives, and/or insurance agents do not provide tax, accounting, or legal advice. Any tax statements contained herein were not intended or written to be used, and cannot be used for the purpose of avoiding U.S. federal, state or local tax penalties. Please consult with your own independent advisor as to any tax, accounting or legal statements made herein.

Guaranteed LTC Values

For: Singlepay NW Example
Age: 65, Female, MN
Risk Class: Non-Smoker

Specified Amount of Death Benefit: \$100,000

ALL VALUES SHOWN ARE GUARANTEED ⁽¹⁾

Guaranteed Return of Premium Value = \$87,500
Specified Amount of Death Benefit = \$100,000

Year	Age	Total LTC Benefit	Maximum Monthly CCBR and EOBR (3%) Benefit
1	66	300,000	4,167
2	67	309,000	4,292
3	68	318,000	4,417
4	69	327,000	4,542
5	70	336,000	4,667
6	71	345,000	4,792
7	72	354,000	4,917
8	73	363,000	5,042
9	74	372,000	5,167
10	75	381,000	5,292
11	76	390,000	5,417
12	77	399,000	5,542
13	78	408,000	5,667
14	79	417,000	5,792
15	80	426,000	5,917
16	81	435,000	6,042
17	82	444,000	6,167
18	83	453,000	6,292
19	84	462,000	6,417
20	85	471,000	6,542
21	86	480,000	6,667
22	87	489,000	6,792
23	88	498,000	6,917
24	89	507,000	7,042
25	90	516,000	7,167
26	91	525,000	7,292
27	92	534,000	7,417
28	93	543,000	7,542
29	94	552,000	7,667
30	95	561,000	7,792
35	100	606,000	8,417
40	105	651,000	9,042
45	110	696,000	9,667
50	115	741,000	10,292
55	120	786,000	10,917

(1) Benefits and values are guaranteed based on guaranteed interest of 4.00% and guaranteed cost of insurance charges, as long as no loans or withdrawals are taken.

Outline of Coverage Table

For:	Singlepay NW Example	Specified Amount of Death Benefit:	\$100,000
Age:	65, Female, MN		
Risk Class:	Non-Smoker		

Monthly Rider Charges

Convalescent Care Benefits Rider ("CCBR") \$4.20

CCBR Benefit Limit: **\$100,000**
CCBR Duration: **2 Years**
Initial Maximum Monthly CCBR Benefit: **\$4,167**

Optional Inflation Protection \$75.00
Option: **Simple**

Extension of Benefits Rider ("EOBR") \$50.90

EOBR Benefit Limit: **\$200,000**
EOBR Duration: **4 Years**
Initial Maximum Monthly EOBR Benefit: **\$4,167**

Optional Inflation Protection \$37.90
Option: **Simple**

Total Annual Rider Charges: \$2,016.00

33499 (08/05)

New Business Data Sheet -- FOR HOME OFFICE USE ONLY

You must include the New Business Data Sheet when submitting the quote to the Home Office

The following are all initial values and do not reflect any future changes.

Product	MoneyGuard® Reserve
Name	Singlepay NW Example
State	MN
Gender	Female
Age	65
Date of Birth	Not Available
Class	Non-Smoker
Table Rating	Table None (100%)
Flat Extra/1000	\$0 per thousand for 0 year(s)
Death Benefit Option	Level
MEC	Yes
Face Amount	\$100,000
Planned Premium	\$72,499.71 for 1 year(s)
Payment Mode	Annual
Total Transferred	\$15,000.00
Solve Details	Premium Solve

Riders

CCBR: **2 Years**
 Inflation Protection: **Simple Interest**
 EOBR: **4 Years**
 Inflation Protection: **Simple Interest**
 Return of Premium: **Yes**

	<u>Total</u>	
<u>Year</u>	<u>Premiums</u>	

1	87,499.71	
2	0	

Software version:
 LFD v2.0
 11/17/2008 5:17 PM
 TP: 10,068.00
 7P: 4,948.67

SERFF Tracking Number: LCNC-125920595 *State:* Arkansas
Filing Company: The Lincoln National Life Insurance Company *State Tracking Number:* 40967
Company Tracking Number: LCN 200808-2019207, LCN 200807-2018658, LCN 200807-2018659
TOI: L08 Life - Other *Sub-TOI:* L08.000 Life - Other
Product Name: MoneyGuard Reserve - Illustrations
Project Name/Number: MoneyGuard Reserve - Illustrations/LCN 200808-2019207, LCN 200807-2018658, LCN 200807-2018659

Rate Information

Rate data does NOT apply to filing.