

SERFF Tracking Number: UNAM-126226282 State: Arkansas
Filing Company: Pennsylvania Life Insurance Company State Tracking Number: 42922
Company Tracking Number:
TOI: LTC06 Long Term Care - Other Sub-TOI: LTC06.000 Long Term Care - Other
Product Name: Long Term Care Lapse and Replacement - 2008
Project Name/Number: /

Filing at a Glance

Company: Pennsylvania Life Insurance Company

Product Name: Long Term Care Lapse and Replacement - 2008 SERFF Tr Num: UNAM-126226282 State: ArkansasLH

TOI: LTC06 Long Term Care - Other

SERFF Status: Closed

State Tr Num: 42922

Sub-TOI: LTC06.000 Long Term Care - Other

Co Tr Num:

State Status: Closed

Filing Type: Advertisement

Co Status:

Reviewer(s): Marie Bennett

Author: Alicia Phillips-Guiler

Disposition Date: 07/16/2009

Date Submitted: 07/13/2009

Disposition Status: Filed-Closed

Implementation Date Requested:

Implementation Date:

State Filing Description:

General Information

Project Name:

Status of Filing in Domicile:

Project Number:

Date Approved in Domicile:

Requested Filing Mode:

Domicile Status Comments:

Explanation for Combination/Other:

Market Type: Individual

Submission Type: New Submission

Group Market Size:

Overall Rate Impact:

Group Market Type:

Filing Status Changed: 07/16/2009

Explanation for Other Group Market Type:

State Status Changed: 07/16/2009

Deemer Date:

Corresponding Filing Tracking Number:

Filing Description:

Long-Term Care Lapse and Replacement Report – Reporting Year 2008

In compliance with your state's annual reporting requirements, we submit the above-referenced report.

Should you have any questions, please contact me at 407-995-8000, ext. 8334 or Aguiler@uafc.com.

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Sincerely,

Alicia P. Guiler
Senior Compliance Analyst

Company and Contact

Filing Contact Information

Alicia Guiler, AGuiler@uafc.com
P.O. Box 958465 (407) 628-1776 [Phone]
Lake Mary, FL 32795-8465 (407) 628-9021[FAX]

Filing Company Information

Pennsylvania Life Insurance Company CoCode: 67660 State of Domicile: Pennsylvania
1001 Heathrow Park Lane Group Code: 953 Company Type:
Suite 5001
Lake Mary, FL 32746 Group Name: State ID Number:
(407) 995-8000 ext. [Phone] FEIN Number: 23-1305366

Filing Fees

Fee Required? No
Retaliatory? No
Fee Explanation:
Per Company: No

COMPANY	AMOUNT	DATE PROCESSED	TRANSACTION #
Pennsylvania Life Insurance Company	\$0.00	07/13/2009	

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Correspondence Summary

Dispositions

Status	Created By	Created On	Date Submitted
Filed-Closed	Marie Bennett	07/16/2009	07/16/2009

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Disposition

Disposition Date: 07/16/2009

Implementation Date:

Status: Filed-Closed

Comment:

Rate data does NOT apply to filing.

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Item Type	Item Name	Item Status	Public Access
Supporting Document	LTC Lapse & Replacement 2008		Yes

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Rate Information

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Supporting Document Schedules

Review Status:

Satisfied -Name: LTC Lapse & Replacement 2008

07/13/2009

Comments:

Attachment:

AR - LTC LAPSE & REPL 08.pdf



PENNSYLVANIA
LIFE INSURANCE CO.

1001 Heathrow Park Lane, Suite 5001
Lake Mary, FL 32746
800 275 6667 toll-free
407 995 8007 phone
407 995 8047 fax
www.pennlife.com

June 29, 2009

Life and Health Division
Arkansas Department of Insurance
1200 W. Third Street
Little Rock, AR 72201-1904

RE: **PENNSYLVANIA LIFE INSURANCE COMPANY**
NAIC #67660
Long-Term Care Lapse and Replacement Report – Reporting Year 2008

In compliance with your state's annual reporting requirements, we submit the above-referenced report.

Should you have any questions, please contact me at 407-995-8000, ext. 8334 or Aguiler@uafe.com.

Sincerely,

A handwritten signature in cursive script that reads "Alicia P. Guiler".

Alicia P. Guiler
Senior Compliance Analyst

**Long-Term Care Insurance
Replacement and Lapse Reporting Form**

For the State of ARKANSAS

For the Reporting Year of 2008

Company Name: Pennsylvania Life Insurance Due: June 30 annually
 Company Address: 1001 Heathrow Park Lane Company NAIC Number: 67660
 Contact Person: Alicia P. Guiler Phone Number: (407) 995-8000

Instructions

The purpose of this form is to report on a statewide basis information regarding long-term care insurance policy replacements and lapses. Specifically, every insurer shall maintain records for each agent on that agent's amount of long-term care insurance replacement sales as a percent of the agent's total annual sales and the amount of lapses of long-term care insurance policies sold by the agent as a percent of the agent's total annual sales. The tables below should be used to report the ten percent (10%) of the insurer's agents with the greatest percentages of replacements and lapses.

Listing of the 10% of Agents with the Greatest Percentage of Replacements

Agent's Name	Number of Policies Sold By This Agent	Number of Policies Replaced By This Agent	Number of Replacements As % of Number Sold By This Agent
<u>N/A</u>			

Listing of the 10% of Agents with the Greatest Percentage of Lapses

Agent's Name	Number of Policies Sold By This Agent	Number of Policies Lapsed By This Agent	Number of Lapses As % of Number Sold By This Agent
<u>N/A</u>			

Company Totals

Percentage of Replacement Policies Sold to Total Annual Sales 0 %
 Percentage of Replacement Policies Sold to Policies In Force (as of the end of the preceding calendar year) 0 %
 Percentage of Lapsed Policies to Total Annual Sales 0 %
 Percentage of Lapsed Policies to Policies In Force (as of the end of the preceding calendar year) 0 %