

SERFF Tracking Number: UNAM-126226284 State: Arkansas
Filing Company: Union Bankers Insurance Company State Tracking Number: 42924
Company Tracking Number:
TOI: LTC06 Long Term Care - Other Sub-TOI: LTC06.000 Long Term Care - Other
Product Name: Long Term Care Lapse and Replacement - 2008
Project Name/Number: /

Filing at a Glance

Company: Union Bankers Insurance Company

Product Name: Long Term Care Lapse and Replacement - 2008 SERFF Tr Num: UNAM-126226284 State: ArkansasLH

TOI: LTC06 Long Term Care - Other

SERFF Status: Closed

State Tr Num: 42924

Sub-TOI: LTC06.000 Long Term Care - Other

Co Tr Num:

State Status: Filed-Closed

Filing Type: Advertisement

Co Status:

Reviewer(s): Marie Bennett

Author: Alicia Phillips-Guiler

Disposition Date: 07/16/2009

Date Submitted: 07/13/2009

Disposition Status: Filed

Implementation Date Requested:

Implementation Date:

State Filing Description:

General Information

Project Name:

Status of Filing in Domicile:

Project Number:

Date Approved in Domicile:

Requested Filing Mode:

Domicile Status Comments:

Explanation for Combination/Other:

Market Type: Individual

Submission Type: New Submission

Group Market Size:

Overall Rate Impact:

Group Market Type:

Filing Status Changed: 07/16/2009

Explanation for Other Group Market Type:

State Status Changed: 07/16/2009

Deemer Date:

Corresponding Filing Tracking Number:

Filing Description:

Long-Term Care Lapse and Replacement Report – Reporting Year 2008

In compliance with your state's annual reporting requirements, we submit the above-referenced report.

Should you have any questions, please contact me at 407-995-8000, ext. 8334 or Aguiler@uafc.com.

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Sincerely,

Alicia P. Guiler
 Senior Compliance Analyst

Company and Contact

Filing Contact Information

Alicia Guiler, AGuiler@uafc.com
 P.O. Box 958465 (407) 628-1776 [Phone]
 Lake Mary, FL 32795-8465 (407) 628-9021[FAX]

Filing Company Information

Union Bankers Insurance Company CoCode: 69701 State of Domicile: Texas
 1001 Heathrow Park Lane Group Code: 953 Company Type:
 Suite 5001
 Lake Mary, FL 32746 Group Name: State ID Number:
 (407) 995-8000 ext. [Phone] FEIN Number: 75-0860066

Filing Fees

Fee Required? No
 Retaliatory? No
 Fee Explanation:
 Per Company: No

COMPANY	AMOUNT	DATE PROCESSED	TRANSACTION #
Union Bankers Insurance Company	\$0.00	07/13/2009	

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Correspondence Summary

Dispositions

Status	Created By	Created On	Date Submitted
Filed	Marie Bennett	07/16/2009	07/16/2009

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Disposition

Disposition Date: 07/16/2009

Implementation Date:

Status: Filed

Comment:

Rate data does NOT apply to filing.

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Item Type	Item Name	Item Status	Public Access
Supporting Document	LTC Lapse & Replacement 2008		Yes

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Rate Information

Rate data does NOT apply to filing.

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TOI: LTC06 Long Term Care - Other Sub-TOI: LTC06.000 Long Term Care - Other
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Supporting Document Schedules

Review Status:

Satisfied -Name: LTC Lapse & Replacement 2008

07/13/2009

Comments:

Attachment:

AR - UBIC LTC LAPSE & REPL 08.pdf



1001 Heathrow Park Lane, Suite 5001
Lake Mary, FL 32746
800 824 3577 phone
407 995 8029 fax

July 6, 2009

Life and Health Division
Arkansas Department of Insurance
1200 W. Third Street
Little Rock, AR 72201-1904

RE: **UNION BANKERS INSURANCE COMPANY**
NAIC #69701
Long-Term Care Lapse and Replacement Report – Reporting Year 2008

In compliance with your state's annual reporting requirements, we submit the above-referenced report.

Should you have any questions, please contact me at 407-995-8000, ext. 8334 or Aguiler@uafc.com.

Sincerely,

A handwritten signature in cursive script that reads "Alicia P. Guiler".

Alicia P. Guiler
Senior Compliance Analyst

**Long-Term Care Insurance
Replacement and Lapse Reporting Form**

For the State of Arkansas

For the Reporting Year of 2008

Company Name: Union Bankers Insurance
 Company Address: 1001 Heathrow Park Lane
 Contact Person: Alicia P. Guiler

Due: June 30 annually
 Company NAIC Number: 69901
 Phone Number: (409) 995-8000

Instructions

The purpose of this form is to report on a statewide basis information regarding long-term care insurance policy replacements and lapses. Specifically, every insurer shall maintain records for each agent on that agent's amount of long-term care insurance replacement sales as a percent of the agent's total annual sales and the amount of lapses of long-term care insurance policies sold by the agent as a percent of the agent's total annual sales. The tables below should be used to report the ten percent (10%) of the insurer's agents with the greatest percentages of replacements and lapses.

Listing of the 10% of Agents with the Greatest Percentage of Replacements

Agent's Name	Number of Policies Sold By This Agent	Number of Policies Replaced By This Agent	Number of Replacements As % of Number Sold By This Agent
N/A			

Listing of the 10% of Agents with the Greatest Percentage of Lapses

Agent's Name	Number of Policies Sold By This Agent	Number of Policies Lapsed By This Agent	Number of Lapses As % of Number Sold By This Agent
N/A			

Company Totals

Percentage of Replacement Policies Sold to Total Annual Sales 0 %
 Percentage of Replacement Policies Sold to Policies In Force (as of the end of the preceding calendar year) 0 %
 Percentage of Lapsed Policies to Total Annual Sales 0 %
 Percentage of Lapsed Policies to Policies In Force (as of the end of the preceding calendar year) 0 %