

SERFF Tracking Number: UNAM-126732103 State: Arkansas
Filing Company: Union Bankers Insurance Company State Tracking Number: 46266
Company Tracking Number:
TOI: LTC06 Long Term Care - Other Sub-TOI: LTC06.000 Long Term Care - Other
Product Name: LONG TERM CARE LAPSE & REPLACEMENT 09
Project Name/Number: /

Filing at a Glance

Company: Union Bankers Insurance Company

Product Name: LONG TERM CARE LAPSE & REPLACEMENT 09 SERFF Tr Num: UNAM-126732103 State: Arkansas

TOI: LTC06 Long Term Care - Other

SERFF Status: Closed-Filed

State Tr Num: 46266

Sub-TOI: LTC06.000 Long Term Care - Other

Co Tr Num:

State Status: Closed

Filing Type: Advertisement

Reviewer(s): Marie Bennett, Harris Shearer

Author: Alicia Phillips-Guiler

Disposition Date: 07/28/2010

Date Submitted: 07/21/2010

Disposition Status: Filed

Implementation Date Requested:

Implementation Date:

State Filing Description:

General Information

Project Name:

Status of Filing in Domicile:

Project Number:

Date Approved in Domicile:

Requested Filing Mode:

Domicile Status Comments:

Explanation for Combination/Other:

Market Type: Individual

Submission Type: New Submission

Group Market Size:

Overall Rate Impact:

Group Market Type:

Filing Status Changed: 07/28/2010

Explanation for Other Group Market Type:

State Status Changed: 07/28/2010

Deemer Date:

Created By: Alicia Phillips-Guiler

Submitted By: Alicia Phillips-Guiler

Corresponding Filing Tracking Number:

Filing Description:

Long-Term Care Lapse and Replacement Report – Reporting Year 2009

In compliance with your state's annual reporting requirements, we submit the above-referenced report.

Should you have any questions, please contact me at 407-444-4355, or Aguiler@universalamerican.com.

Sincerely,

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Alicia P. Guiler
 Senior Compliance Analyst

Company and Contact

Filing Contact Information

Alicia Guiler, AGuiler@uafc.com
 P.O. Box 958465 407-628-1776 [Phone] 8334 [Ext]
 Lake Mary, FL 32795-8465 407-628-9021 [FAX]

Filing Company Information

Union Bankers Insurance Company CoCode: 69701 State of Domicile: Texas
 1001 Heathrow Park Lane Group Code: 953 Company Type:
 Suite 5001 Group Name: State ID Number:
 Lake Mary, FL 32746 FEIN Number: 75-0860066
 (407) 995-8000 ext. [Phone]

Filing Fees

Fee Required? No
 Retaliatory? No
 Fee Explanation:
 Per Company: No

COMPANY	AMOUNT	DATE PROCESSED	TRANSACTION #
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Union Bankers Insurance Company \$0.00 07/21/2010

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Correspondence Summary

Dispositions

Status	Created By	Created On	Date Submitted
Filed	Marie Bennett	07/28/2010	07/28/2010

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Disposition

Disposition Date: 07/28/2010

Implementation Date:

Status: Filed

Comment:

Rate data does NOT apply to filing.

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Schedule	Schedule Item	Schedule Item Status	Public Access
Supporting Document	LTC LAPSE & REPLACEMENT 09		Yes

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Supporting Document Schedules

Item Status:

Status

Date:

Satisfied - Item: LTC LAPSE & REPLACEMENT 09

Comments:

Attachment:

AR-LTC LAPSE & REPL 09 UBIC.pdf



1001 Heathrow Park Lane, Suite 5001
Lake Mary, FL 32746
800 824 3577 phone
407 995 8029 fax

July 19, 2010

Life and Health Division
Arkansas Department of Insurance
1200 W. Third Street
Little Rock, AR 72201-1904

RE: **UNION BANKERS INSURANCE COMPANY**
NAIC #69701
Long-Term Care Lapse and Replacement Report – Reporting Year 2009

In compliance with your state's annual reporting requirements, we submit the above-referenced report.

Should you have any questions, please contact me at 407-444-4355 or Aguiler@universalamerican.com.

Sincerely,

A handwritten signature in cursive script that reads "Alicia P. Guiler".

Alicia P. Guiler
Senior Compliance Analyst

**Long-Term Care Insurance
Replacement and Lapse Reporting Form**

For the State of Arkansas

For the Reporting Year of 2009

Company Name: Union Bankers Insurance Due: June 30 annually
 Company Address: 1001 Heathrow Park Ln Company NAIC Number: 69701
 Contact Person: Alicia P. Guiter Phone Number: 409-944-4355

Instructions

The purpose of this form is to report on a statewide basis information regarding long-term care insurance policy replacements and lapses. Specifically, every insurer shall maintain records for each agent on that agent's amount of long-term care insurance replacement sales as a percent of the agent's total annual sales and the amount of lapses of long-term care insurance policies sold by the agent as a percent of the agent's total annual sales. The tables below should be used to report the ten percent (10%) of the insurer's agents with the greatest percentages of replacements and lapses.

Listing of the 10% of Agents with the Greatest Percentage of Replacements

Agent's Name	Number of Policies Sold By This Agent	Number of Policies Replaced By This Agent	Number of Replacements As % of Number Sold By This Agent
<u>N/A</u>			

Listing of the 10% of Agents with the Greatest Percentage of Lapses

Agent's Name	Number of Policies Sold By This Agent	Number of Policies Lapsed By This Agent	Number of Lapses As % of Number Sold By This Agent
<u>N/A</u>			

Company Totals

Percentage of Replacement Policies Sold to Total Annual Sales 0 %
 Percentage of Replacement Policies Sold to Policies In Force (as of the end of the preceding calendar year) 0 %
 Percentage of Lapsed Policies to Total Annual Sales 0 %
 Percentage of Lapsed Policies to Policies In Force (as of the end of the preceding calendar year) 0 %