

SERFF Tracking Number: CCGP-127078092 State: Arkansas
Filing Company: CIGNA Health and Life Insurance Company State Tracking Number: 48236
Company Tracking Number:
TOI: H06 Health - Conversion Sub-TOI: H06.000 Health - Conversion
Product Name: Conversion
Project Name/Number: /

Filing at a Glance

Company: CIGNA Health and Life Insurance Company

Product Name: Conversion

SERFF Tr Num: CCGP-127078092 State: Arkansas

TOI: H06 Health - Conversion

SERFF Status: Closed-Approved-
Closed State Tr Num: 48236

Sub-TOI: H06.000 Health - Conversion

Co Tr Num:

State Status: Approved-Closed

Filing Type: Rate

Reviewer(s): Rosalind Minor

Author: Jennifer Bonafilia

Disposition Date: 03/31/2011

Date Submitted: 03/14/2011

Disposition Status: Approved-
Closed

Implementation Date Requested: 07/01/2011

Implementation Date: 03/31/2011

State Filing Description:

General Information

Project Name:

Status of Filing in Domicile:

Project Number:

Date Approved in Domicile:

Requested Filing Mode: Review & Approval

Domicile Status Comments:

Explanation for Combination/Other:

Market Type: Individual

Submission Type: New Submission

Individual Market Type: Individual

Overall Rate Impact:

Filing Status Changed: 03/31/2011

State Status Changed: 03/31/2011

Deemer Date:

Created By: Jennifer Bonafilia

Submitted By: Jennifer Bonafilia

Corresponding Filing Tracking Number:

PPACA: Non-Grandfathered Immed Mkt Reforms

PPACA Notes: null

Filing Description:

The purpose of this filing is to submit rates for CHLIC's Open Access Plus Individual Medical Conversion policies. The plans available are Plan A (\$100 deductible plan), Plan B (\$500 deductible plan), and Plan C (\$1000 deductible plan). The proposed effective date for the attached filing is July 1, 2011.

Rates for these plans were previously submitted with SERFF # CCGP-126997611 and have been updated to reflect the Insurance Department's concerns.

In order to comply with Arkansas Code Annotated §23-86-115(e)(1)(A), we have applied an adjustment to our standard

SERFF Tracking Number: CCGP-127078092 State: Arkansas
Filing Company: CIGNA Health and Life Insurance Company State Tracking Number: 48236
Company Tracking Number:
TOI: H06 Health - Conversion Sub-TOI: H06.000 Health - Conversion
Product Name: Conversion
Project Name/Number: /

risk rates determined from large group experience in order to convert them into individual underwritten standard risk rates. This adjustment is consistent with our individual pricing methodology, which reflects individual medical underwriting.

In accordance with ACA § 23-86-115(e)(1)(b), we did not review the conversion policy experience to establish initial premium rates. The CHLIC conversion plan represents a new book of business and as such has no current policyholders. As noted in our actuarial memorandum, in order to adjust for the expected higher medical costs for this guaranteed issue policy, we did rely on our Connecticut General Life Insurance Company's (CGLIC) Guaranteed Issue and Conversion business experience to determine the expected future claims under the CHLIC conversion policy. Based on these projections, we determined and morbidity adjustment factor. This adjustment factor is applied to the standard risk rates to account for the guaranteed issue nature of conversion policies; with this adjustment, we target a loss ratio of not less than 100% in accordance with ACA § 23-86-115(e)(3).

To be in compliance with Bulletin 9-85, we have amended our plan to provide for Out-of-Network coinsurance at 55%.

Attached in this filing:

- Exhibit I- Rating Factors
- Exhibit II- Proposed Monthly Premium Rates Effective 7/1/2011

The forms were submitted under Serff Tracking # CCGH-126653734 and State tracking # 46221. They were approved on 9/14/2010.

Please note: This is an initial rate filing for this product. We do not have any members. Serff does not except 0's for the covered lives and policyholders. The only way to bypass this and to be able to submit is by adding a 1.

Company and Contact

Filing Contact Information

Jennifer Bonafilia, Compliance Senior Associate
jennifer.bonafilia@cigna.com
900 Cottage Grove Road
Hartford, CT 06152
860-226-8054 [Phone]
860-226-3183 [FAX]

Filing Company Information

CIGNA Health and Life Insurance Company
900 Cottage Grove Road
Bloomfield, CT 06002
(860) 226-3000 ext. [Phone]
CoCode: 67369
Group Code: 901
Group Name:
FEIN Number: 59-1031071
State of Domicile: Connecticut
Company Type: LAH
State ID Number:

SERFF Tracking Number: CCGP-127078092 State: Arkansas
Filing Company: CIGNA Health and Life Insurance Company State Tracking Number: 48236
Company Tracking Number:
TOI: H06 Health - Conversion Sub-TOI: H06.000 Health - Conversion
Product Name: Conversion
Project Name/Number: /

Filing Fees

Fee Required? Yes
Fee Amount: \$50.00
Retaliatory? No
Fee Explanation:
Per Company: No

COMPANY	AMOUNT	DATE PROCESSED	TRANSACTION #
CIGNA Health and Life Insurance Company	\$50.00	03/14/2011	45542750

SERFF Tracking Number: CCGP-127078092 State: Arkansas
 Filing Company: CIGNA Health and Life Insurance Company State Tracking Number: 48236
 Company Tracking Number:
 TOI: H06 Health - Conversion Sub-TOI: H06.000 Health - Conversion
 Product Name: Conversion
 Project Name/Number: /

Correspondence Summary

Dispositions

Status	Created By	Created On	Date Submitted
Approved-Closed	Rosalind Minor	03/31/2011	03/31/2011

Filing Notes

Subject	Note Type	Created By	Created On	Date Submitted
Approval Date	Note To Reviewer	Jennifer Bonafilia	03/15/2011	03/15/2011
Date of approval of Policy	Note To Filer	Rosalind Minor	03/14/2011	03/14/2011

SERFF Tracking Number: CCGP-127078092 State: Arkansas
 Filing Company: CIGNA Health and Life Insurance Company State Tracking Number: 48236
 Company Tracking Number:
 TOI: H06 Health - Conversion Sub-TOI: H06.000 Health - Conversion
 Product Name: Conversion
 Project Name/Number: /

Disposition

Disposition Date: 03/31/2011
 Implementation Date: 03/31/2011
 Status: Approved-Closed
 HHS Status: HHS Approved
 State Review: Reviewed by Actuary
 Comment:

Company Name:	Overall % Indicated Change:	Overall % Rate Impact:	Written Premium Change for this Program:	# of Policy Holders Affected for this Program:	Written Premium for this Program:	Maximum % Change (where required):	Minimum % Change (where required):
CIGNA Health and Life Insurance Company	%	%	\$		\$	%	%
	Percent Change Approved:						
	Minimum:	%	Maximum:	%	Weighted Average:		%

SERFF Tracking Number: CCGP-127078092 State: Arkansas
 Filing Company: CIGNA Health and Life Insurance Company State Tracking Number: 48236
 Company Tracking Number:
 TOI: H06 Health - Conversion Sub-TOI: H06.000 Health - Conversion
 Product Name: Conversion
 Project Name/Number: /

Schedule	Schedule Item	Schedule Item Status	Public Access
Supporting Document	Health - Actuarial Justification	Approved-Closed	No
Supporting Document	Cover Letter	Approved-Closed	Yes
Supporting Document	Exhibit I- Rating Factors	Approved-Closed	No
Rate	Rate Page	Approved-Closed	Yes

SERFF Tracking Number: CCGP-127078092 State: Arkansas
Filing Company: CIGNA Health and Life Insurance Company State Tracking Number: 48236
Company Tracking Number:
TOI: H06 Health - Conversion Sub-TOI: H06.000 Health - Conversion
Product Name: Conversion
Project Name/Number: /

Note To Reviewer

Created By:

Jennifer Bonafilia on 03/15/2011 01:17 PM

Last Edited By:

Rosalind Minor

Submitted On:

03/31/2011 03:34 PM

Subject:

Approval Date

Comments:

HP-POL53 was included in the forms submitted under Serff tracking # #CCGH-126653734 and State tracking # 46221. They were approved by you on 9/14/2010. Yes the filing was approved under CIGNA Health & Life Insurance Company.

SERFF Tracking Number: CCGP-127078092 State: Arkansas
Filing Company: CIGNA Health and Life Insurance Company State Tracking Number: 48236
Company Tracking Number:
TOI: H06 Health - Conversion Sub-TOI: H06.000 Health - Conversion
Product Name: Conversion
Project Name/Number: /

Note To Filer

Created By:

Rosalind Minor on 03/14/2011 02:00 PM

Last Edited By:

Rosalind Minor

Submitted On:

03/31/2011 03:34 PM

Subject:

Date of approval of Policy

Comments:

Please advise as to the approval date of the Conversion Policy. As noted in my Disposition of 2/15/11, I could not locate the policy HP-POL53. Was it approved under the name of CIGNA Health and Life Insurance Company.

Thank you for your cooperation.

SERFF Tracking Number: CCGP-127078092 State: Arkansas
 Filing Company: CIGNA Health and Life Insurance Company State Tracking Number: 48236
 Company Tracking Number:
 TOI: H06 Health - Conversion Sub-TOI: H06.000 Health - Conversion
 Product Name: Conversion
 Project Name/Number: /

Rate Information

Rate data applies to filing.

Filing Method: Serff
Rate Change Type: Neutral
Overall Percentage of Last Rate Revision: 0.000%
Effective Date of Last Rate Revision:
Filing Method of Last Filing:

Company Rate Information

Company Name:	Company Rate Change:	Overall % Indicated Change:	Overall % Rate Impact:	Written Premium Change for this Program:	# of Policy Holders Affected for this Program:	Written Premium for this Program:	Maximum % Change (where required):	Minimum % Change (where required):	
CIGNA Health and Life Insurance Company	New Product	%	%				%	%	
	Product Type:	HMO	PPO	EPO	POS	HSA	HDHP	FFS	Other
	Covered Lives:	0	0	0	0	0	0	0	0
	Policy Holders:	0	0	0	0	0	0	0	1

SERFF Tracking Number: CCGP-127078092 State: Arkansas
Filing Company: CIGNA Health and Life Insurance Company State Tracking Number: 48236
Company Tracking Number:
TOI: H06 Health - Conversion Sub-TOI: H06.000 Health - Conversion
Product Name: Conversion
Project Name/Number: /

Rate Review Details

COMPANY:

Company Name: CIGNA Health and Life Insurance Company
HHS Issuer Id: 67369
Product Names: Conversion
Trend Factors:

FORMS:

New Policy Forms: HP-POL53 et al;
Affected Forms:
Other Affected Forms:

REQUESTED RATE CHANGE

INFORMATION:

Change Period: Annual
Member Months: 0
Benefit Change: None
Percent Change Requested: Min: Max: Avg:

PRIOR RATE:

Total Earned Premium:
Total Incurred Claims:
Annual \$: Min: Max: Avg:

REQUESTED RATE:

Projected Earned Premium: 0.00
Projected Incurred Claims: 0.00
Annual \$: Min: 0.00 Max: 0.00 Avg: 0.00

SERFF Tracking Number: CCGP-127078092 State: Arkansas
 Filing Company: CIGNA Health and Life Insurance Company State Tracking Number: 48236
 Company Tracking Number:
 TOI: H06 Health - Conversion Sub-TOI: H06.000 Health - Conversion
 Product Name: Conversion
 Project Name/Number: /

Rate/Rule Schedule

Schedule Item Status:	Document Name:	Affected Form Numbers: (Separated with commas)	Rate Action:	Rate Action Information:	Attachments
Approved-Closed 03/31/2011	Rate Page	HP-POL53 et al;	New		Exhibit II-Rates.pdf

CIGNA Health and Life Insurance Company
Rate Filing - Arkansas Individual Medical Conversion Plans
Exhibit II - Monthly Premium Rates
Effective: 7/1/2011

Open Access Plus (OAP) - Plan A

Age Band	Single	EE w/ Spouse	EE w/ Child	Family
00 - 19	\$ 501.59	\$ 1,113.52	\$ 953.02	\$ 1,564.95
20 - 24	\$ 683.01	\$ 1,516.29	\$ 1,297.72	\$ 2,131.00
25 - 29	\$ 864.44	\$ 1,919.05	\$ 1,642.43	\$ 2,697.04
30 - 34	\$ 981.83	\$ 2,179.66	\$ 1,865.48	\$ 3,063.31
35 - 39	\$ 1,003.17	\$ 2,227.05	\$ 1,906.03	\$ 3,129.90
40 - 44	\$ 1,109.89	\$ 2,463.97	\$ 2,108.80	\$ 3,462.87
45 - 49	\$ 1,323.34	\$ 2,937.81	\$ 2,514.34	\$ 4,128.81
50 - 54	\$ 1,654.17	\$ 3,672.26	\$ 3,142.92	\$ 5,161.01
55 - 59	\$ 1,963.66	\$ 4,359.32	\$ 3,730.95	\$ 6,126.62
60 - 64	\$ 2,486.59	\$ 5,520.23	\$ 4,724.52	\$ 7,758.16
65 - 69	\$ 3,511.11	\$ 7,794.66	\$ 6,671.11	\$ 10,954.66
70 +	\$ 4,087.40	\$ 9,074.03	\$ 7,766.06	\$ 12,752.69

Open Access Plus (OAP) - Plan B

Age Band	Single	EE w/ Spouse	EE w/ Child	Family
00 - 19	\$ 454.71	\$ 1,009.46	\$ 863.95	\$ 1,418.70
20 - 24	\$ 619.18	\$ 1,374.59	\$ 1,176.45	\$ 1,931.85
25 - 29	\$ 783.65	\$ 1,739.71	\$ 1,488.94	\$ 2,445.00
30 - 34	\$ 890.08	\$ 1,975.97	\$ 1,691.14	\$ 2,777.04
35 - 39	\$ 909.42	\$ 2,018.92	\$ 1,727.91	\$ 2,837.41
40 - 44	\$ 1,006.17	\$ 2,233.70	\$ 1,911.73	\$ 3,139.26
45 - 49	\$ 1,199.67	\$ 2,663.26	\$ 2,279.37	\$ 3,742.96
50 - 54	\$ 1,499.58	\$ 3,329.08	\$ 2,849.21	\$ 4,678.70
55 - 59	\$ 1,780.15	\$ 3,951.94	\$ 3,382.29	\$ 5,554.07
60 - 64	\$ 2,254.21	\$ 5,004.35	\$ 4,283.00	\$ 7,033.14
65 - 69	\$ 3,182.99	\$ 7,066.23	\$ 6,047.68	\$ 9,930.92
70 +	\$ 3,705.42	\$ 8,226.04	\$ 7,040.30	\$ 11,560.92

Open Access Plus (OAP) - Plan C

Age Band	Single	EE w/ Spouse	EE w/ Child	Family
00 - 19	\$ 414.13	\$ 919.36	\$ 786.84	\$ 1,292.07
20 - 24	\$ 563.92	\$ 1,251.89	\$ 1,071.44	\$ 1,759.42
25 - 29	\$ 713.71	\$ 1,584.43	\$ 1,356.04	\$ 2,226.76
30 - 34	\$ 810.63	\$ 1,799.59	\$ 1,540.19	\$ 2,529.16
35 - 39	\$ 828.25	\$ 1,838.72	\$ 1,573.68	\$ 2,584.14
40 - 44	\$ 916.36	\$ 2,034.32	\$ 1,741.09	\$ 2,859.05
45 - 49	\$ 1,092.59	\$ 2,425.54	\$ 2,075.91	\$ 3,408.87
50 - 54	\$ 1,365.73	\$ 3,031.93	\$ 2,594.89	\$ 4,261.08
55 - 59	\$ 1,621.26	\$ 3,599.19	\$ 3,080.39	\$ 5,058.32
60 - 64	\$ 2,053.00	\$ 4,557.67	\$ 3,900.71	\$ 6,405.37
65 - 69	\$ 2,898.88	\$ 6,435.51	\$ 5,507.87	\$ 9,044.50
70 +	\$ 3,374.68	\$ 7,491.79	\$ 6,411.89	\$ 10,529.00

SERFF Tracking Number: CCGP-127078092 State: Arkansas
Filing Company: CIGNA Health and Life Insurance Company State Tracking Number: 48236
Company Tracking Number:
TOI: H06 Health - Conversion Sub-TOI: H06.000 Health - Conversion
Product Name: Conversion
Project Name/Number: /

Supporting Document Schedules

	Item Status:	Status
Satisfied - Item: Cover Letter	Approved-Closed	Date: 03/31/2011
Comments:		
Attachment:		
AR CHLIC memo 7.1.11.pdf		

Adam Woelfel, FSA, MAAA
Actuary
HealthCare Pricing Department



CIGNA

Routing C5PRC
900 Cottage Grove Road
Hartford, CT 06152
Tel: 860.226.9909
Adam.Woelfel@cigna.com

March 10th, 2011

Arkansas Insurance Department
Life and Health Division
1200 West Third Street
Little Rock, AR 72201

To Whom It May Concern:

**RE: CIGNA Health & Life Insurance Company (CHLIC), Inc. - NAIC # 67396
Arkansas Conversion Policies
Effective July 1, 2011**

The purpose of this filing is to submit rates for CHLIC's Open Access Plus Individual Medical Conversion policies. The plans available are Plan A (\$100 deductible plan), Plan B (\$500 deductible plan), and Plan C (\$1000 deductible plan). The proposed effective date for the attached filing is July 1, 2011.

Rates for these plans were previously submitted with SERFF # CCGP-126997611 and have been updated to reflect the Insurance Department's concerns.

In order to comply with Arkansas Code Annotated §23-86-115(e)(1)(A), we have applied an adjustment to our standard risk rates determined from large group experience in order to convert them into individual underwritten standard risk rates. This adjustment is consistent with our individual pricing methodology, which reflects individual medical underwriting.

In accordance with ACA § 23-86-115(e)(1)(b), we did not review the conversion policy experience to establish initial premium rates. The CHLIC conversion plan represents a new book of business and as such has no current policyholders. As noted in our actuarial memorandum, in order to adjust for the expected higher medical costs for this guaranteed issue policy, we did rely on our Connecticut General Life Insurance Company's (CGLIC) Guaranteed Issue and Conversion business experience to determine the expected future claims under the CHLIC conversion policy. Based on these projections, we determined and morbidity adjustment factor. This adjustment factor is applied to the standard risk rates to account for the guaranteed issue nature of conversion policies; with this adjustment, we target a loss ratio of not less than 100% in accordance with ACA § 23-86-115(e)(3).

To be in compliance with Bulletin 9-85, we have amended our plan to provide for Out-of-Network coinsurance at 55%.

Attached in this filing:

- Exhibit I- Rating Factors
- Exhibit II- Proposed Monthly Premium Rates Effective 7/1/2011

Questions regarding this rate filing can be directed to Thomas Zemp at (860)226-1998 or Thomas.Zemp@cigna.com.

Actuarial Certification

I certify, to the best of my knowledge and judgment, that the rates proposed in the above noted rate filing are in compliance with the applicable laws and regulations of the state of Arkansas, that the proposed rates are reflective of the standard group rate adjusted for the applicable rate factors outline above, that the rates are not excessive or unfairly discriminatory and that the benefits are reasonable in relation to the premiums.

A handwritten signature in black ink, appearing to read "Adam Woelfel". The signature is written in a cursive, flowing style.

Adam Woelfel, FSA, MAAA
Actuary