

SERFF Tracking Number: UNAM-128462156 State: Arkansas
Filing Company: Union Bankers Insurance Company State Tracking Number: RPT-LTC 2011
Company Tracking Number: LTC LAPSE/REPL - UB
TOI: LTC06 Long Term Care - Other Sub-TOI: LTC06.000 Long Term Care - Other
Product Name: LTC Lapse Replacement Report
Project Name/Number: /

Filing at a Glance

Company: Union Bankers Insurance Company
Product Name: LTC Lapse Replacement Report
TOI: LTC06 Long Term Care - Other
Sub-TOI: LTC06.000 Long Term Care - Other
Filing Type: Form
Implementation Date Requested:
State Filing Description:

SERFF Tr Num: UNAM-128462156 State: Arkansas
SERFF Status: Closed-Accepted For Informational Purposes
Co Tr Num: LTC LAPSE/REPL - UB
Author: Mary Reichert
Date Submitted: 06/11/2012

State Tr Num: RPT-LTC 2011
State Status: Closed-Accepted for Informational Purposes
Reviewer(s): Donna Lambert
Disposition Date: 06/11/2012
Disposition Status: Accepted For Informational Purposes
Implementation Date:

General Information

Project Name:
Project Number:
Requested Filing Mode: Informational
Explanation for Combination/Other:
Submission Type: New Submission
Overall Rate Impact:
Deemer Date:
Submitted By: Mary Reichert
Filing Description:
Dear Colleague:

Status of Filing in Domicile: Not Filed
Date Approved in Domicile:
Domicile Status Comments: Report submitted as required
Market Type: Individual
Individual Market Type:
Filing Status Changed: 06/11/2012
State Status Changed: 06/11/2012
Created By: Mary Reichert
Corresponding Filing Tracking Number:

In accordance with state regulation, we are submitting the Long-Term Care Insurance Replacement and Lapse report for calendar year 2011.

Please feel free to contact me directly if you have questions or need additional information. I may be reached through SERFF, through email at mreichert@universalamerican.com, or by phone at 407-444-4371.

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Sincerely,

Mary Reichert
 Compliance Auditor

State Narrative:

Company and Contact

Filing Contact Information

Mary Reichert, mreichert@universalamerican.com
 P.O. Box 958465 407-444-4371 [Phone]
 Lake Mary, FL 32795-8465

Filing Company Information

Union Bankers Insurance Company	CoCode: 69701	State of Domicile: Texas
1001 Heathrow Park Lane	Group Code: 953	Company Type:
Suite 5001	Group Name:	State ID Number:
Lake Mary, FL 32746	FEIN Number: 75-0860066	
(407) 995-8000 ext. [Phone]		

Filing Fees

Fee Required? No
 Retaliatory? No
 Fee Explanation:
 Per Company: No

COMPANY	AMOUNT	DATE PROCESSED	TRANSACTION #
Union Bankers Insurance Company	\$0.00	06/11/2012	

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Correspondence Summary

Dispositions

Status	Created By	Created On	Date Submitted
Accepted For Donna Lambert Informational Purposes		06/11/2012	06/11/2012

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Disposition

Disposition Date: 06/11/2012

Implementation Date:

Status: Accepted For Informational Purposes

Comment:

Rate data does NOT apply to filing.

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Schedule	Schedule Item	Schedule Item Status	Public Access
Supporting Document	Flesch Certification		No
Supporting Document	Application		No
Supporting Document	Health - Actuarial Justification		No
Supporting Document	Outline of Coverage		No
Supporting Document	LTC REPLACEMENT AND LAPSE REPORT - 2011	Accepted for Informational Purposes	Yes

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Supporting Document Schedules

	Item Status:	Status Date:
Bypassed - Item: Flesch Certification Bypass Reason: N/A Comments:		
Bypassed - Item: Application Bypass Reason: N/A Comments:		
Bypassed - Item: Health - Actuarial Justification Bypass Reason: N/A Comments:		
Bypassed - Item: Outline of Coverage Bypass Reason: N/A Comments:		
Satisfied - Item: LTC REPLACEMENT AND LAPSE REPORT - 2011 Comments: Attachment: UB AR.pdf	Accepted for Informational Purposes	06/11/2012

**Long-Term Care Insurance
Replacement and Lapse Reporting Form**

For the State of Arkansas

For the Reporting Year of 2011

Company Name: Union Bankers
 Company Address: 1001 Heathrow Park Ln
 Contact Person: Mary Reichert

Due: June 30 annually
 Company NAIC Number: 69701
 Phone Number: 407-444-4371

Instructions

The purpose of this form is to report on a statewide basis information regarding long-term care insurance policy replacements and lapses. Specifically, every insurer shall maintain records for each agent on that agent's amount of long-term care insurance replacement sales as a percent of the agent's total annual sales and the amount of lapses of long-term care insurance policies sold by the agent as a percent of the agent's total annual sales. The tables below should be used to report the ten percent (10%) of the insurer's agents with the greatest percentages of replacements and lapses.

Listing of the 10% of Agents with the Greatest Percentage of Replacements

Agent's Name	Number of Policies Sold By This Agent	Number of Policies Replaced By This Agent	Number of Replacements As % of Number Sold By This Agent
N/A			

Listing of the 10% of Agents with the Greatest Percentage of Lapses

Agent's Name	Number of Policies Sold By This Agent	Number of Policies Lapsed By This Agent	Number of Lapses As % of Number Sold By This Agent
N/A			

Company Totals Statewide

Percentage of Replacement Policies Sold to Total Annual Sales 0 %

Percentage of Replacement Policies Sold to Policies in Force (as of the end of the preceding calendar year) 0 %

Percentage of Lapsed Policies to Total Annual Sales 0 %

Percentage of Lapsed Policies to Policies in Force (as of the end of the preceding calendar year) 0 %