

**State:** Arkansas **Filing Company:** The Lincoln National Life Insurance Company  
**TOI/Sub-TOI:** LTC06 Long Term Care - Other/LTC06.000 Long Term Care - Other  
**Product Name:** Lincoln MoneyGuard Reserve Plus Advertising Materials  
**Project Name/Number:** MGR Plus optional illustration reports/LCN 201104-2053805, LCN 201104-2053806, LCN 201104-2053807, LCN1207-2070412

### Filing at a Glance

Company: The Lincoln National Life Insurance Company  
 Product Name: Lincoln MoneyGuard Reserve Plus Advertising Materials  
 State: Arkansas  
 TOI: LTC06 Long Term Care - Other  
 Sub-TOI: LTC06.000 Long Term Care - Other  
 Filing Type: Advertisement  
 Date Submitted: 09/04/2012  
 SERFF Tr Num: LCNC-128669854  
 SERFF Status: Closed-Approved  
 State Tr Num:  
 State Status: Approved-Closed  
 Co Tr Num: LCN 201104-2053805, LCN 201104-2053806, LCN 201104-2053807, LCN1207-2070412  
  
 Implementation: On Approval  
 Date Requested:  
 Author(s): Anabela Tavares  
 Reviewer(s): Donna Lambert (primary)  
 Disposition Date: 09/11/2012  
 Disposition Status: Approved  
 Implementation Date:  
  
 State Filing Description:

State: Arkansas Filing Company: The Lincoln National Life Insurance Company
TOI/Sub-TOI: LTC06 Long Term Care - Other/LTC06.000 Long Term Care - Other
Product Name: Lincoln MoneyGuard Reserve Plus Advertising Materials
Project Name/Number: MGR Plus optional illustration reports/LCN 201104-2053805, LCN 201104-2053806, LCN 201104-2053807, LCN1207-2070412

General Information

Project Name: MGR Plus optional illustration reports
Project Number: LCN 201104-2053805, LCN 201104-2053806, LCN 201104-2053807, LCN1207-2070412
Requested Filing Mode: Review & Approval
Explanation for Combination/Other:
Submission Type: New Submission
Overall Rate Impact:

Status of Filing in Domicile: Pending
Date Approved in Domicile:
Domicile Status Comments:
Market Type: Individual
Individual Market Type:
Filing Status Changed: 09/11/2012
State Status Changed: 09/11/2012
Created By: Anabela Tavares
Corresponding Filing Tracking Number:

Deemer Date:
Submitted By: Anabela Tavares

Filing Description:
The Lincoln National Life Insurance Company
NAIC# 020-65676 FEIN # 35-0472300

Re: NEW SUBMISSION

Advertising Filing – Universal Life with Long Term Care

Form(s):
LCN 201204-2070412 – Bypass Trust
LCN 201104-2053805 – Lincoln MGR Plus
LCN 201104- 2053806 – Lincoln MGR Plus
LCN201104-2053807 – Lincoln MGR Plus

Dear Sir or Madam:

Attached for your review and approval are the above-referenced advertising forms. These form are new and do not replace any other form previously approved by your Department.

These advertisements will be used with base contract and riders LN870, LR870, LR871, LR872 and B10465F approved by the department on October 5, 2009 under SERFF number LCNC-126293409.

If you need any additional information, please contact me toll-free at 1-800-238-6252, Extension 2307. Thank you for your attention to this matter.

Company and Contact

Filing Contact Information

Anabela Tavares, Product Compliance anabela.tavares@lfg.com
Coordinator
350 Church Street 860-466-2307 [Phone]
MPM-10 860-466-1348 [FAX]
Hartford, CT 06103

**State:** Arkansas **Filing Company:** The Lincoln National Life Insurance Company  
**TOI/Sub-TOI:** LTC06 Long Term Care - Other/LTC06.000 Long Term Care - Other  
**Product Name:** Lincoln MoneyGuard Reserve Plus Advertising Materials  
**Project Name/Number:** MGR Plus optional illustration reports/LCN 201104-2053805, LCN 201104-2053806, LCN 201104-2053807, LCN1207-2070412

**Filing Company Information**

The Lincoln National Life Insurance Company	CoCode: 65676	State of Domicile: Indiana
350 Church Street - MPM1	Group Code: 20	Company Type: Life
Hartford, CT 06103-1106	Group Name:	State ID Number:
(860) 466-2899 ext. [Phone]	FEIN Number: 35-0472300	

**Filing Fees**

Fee Required? Yes  
 Fee Amount: \$200.00  
 Retaliatory? No  
 Fee Explanation:  
 Per Company: No

Company	Amount	Date Processed	Transaction #
The Lincoln National Life Insurance Company	\$200.00	09/04/2012	62241286

**SERFF Tracking #:** LCNC-128669854      **State Tracking #:**      **Company Tracking #:** LCN 201104-2053805, LCN 201104-2053806, ...

**State:** Arkansas      **Filing Company:** The Lincoln National Life Insurance Company  
**TOI/Sub-TOI:** LTC06 Long Term Care - Other/LTC06.000 Long Term Care - Other  
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## Correspondence Summary

### Dispositions

Status	Created By	Created On	Date Submitted
Approved	Donna Lambert	09/11/2012	09/11/2012

<b>State:</b>	Arkansas	<b>Filing Company:</b>	The Lincoln National Life Insurance Company
<b>TOI/Sub-TOI:</b>	LTC06 Long Term Care - Other/LTC06.000 Long Term Care - Other		
<b>Product Name:</b>	Lincoln MoneyGuard Reserve Plus Advertising Materials		
<b>Project Name/Number:</b>	MGR Plus optional illustration reports/LCN 201104-2053805, LCN 201104-2053806, LCN 201104-2053807, LCN1207-2070412		

## Disposition

Disposition Date: 09/11/2012

Implementation Date:

Status: Approved

Comment:

Rate data does NOT apply to filing.

Schedule	Schedule Item	Schedule Item Status	Public Access
Form	MoneyGuard Reseve Plus	Approved	Yes
Form	MoneyGuard Reseve Plus	Approved	Yes
Form	MoneyGuard Reseve Plus	Approved	Yes
Form	Bypass Trust	Approved	Yes

SERFF Tracking #:

LCNC-128669854

State Tracking #:

Company Tracking #:

LCN 201104-2053805, LCN 201104-2053806, ...

State:

Arkansas

Filing Company:

The Lincoln National Life Insurance Company

TOI/Sub-TOI:

LTC06 Long Term Care - Other/LTC06.000 Long Term Care - Other

Product Name:

Lincoln MoneyGuard Reserve Plus Advertising Materials

Project Name/Number:

MGR Plus optional illustration reports/LCN 201104-2053805, LCN 201104-2053806, LCN 201104-2053807, LCN1207-2070412

## Form Schedule

### Lead Form Number:

Item No.	Schedule Item Status	Form Number	Form Type	Form Name	Action/ Action Specific Data	Readability Score	Attachments
1	Approved 09/11/2012	LCN 201104-2053807	ADV	MoneyGuard Reseve Plus	Initial:	0.000	LCN 201104-2053807.pdf
2	Approved 09/11/2012	LCN 201104-2053806	ADV	MoneyGuard Reseve Plus	Initial:	0.000	LCN 201104-2053806.pdf
3	Approved 09/11/2012	LCN 201104-2053805	ADV	MoneyGuard Reseve Plus	Initial:	0.000	LCN 201104-2053805.pdf
4	Approved 09/11/2012	LCN 201207-2070412	ADV	Bypass Trust	Initial:	0.000	LCN 201207-2070412.pdf

### Form Type Legend:

<b>ADV</b>	Advertising	<b>AEF</b>	Application/Enrollment Form
<b>CER</b>	Certificate	<b>CERA</b>	Certificate Amendment, Insert Page, Endorsement or Rider
<b>DDP</b>	Data/Declaration Pages	<b>FND</b>	Funding Agreement (Annuity, Individual and Group)
<b>MTX</b>	Matrix	<b>NOC</b>	Notice of Coverage
<b>OTH</b>	Other	<b>OUT</b>	Outline of Coverage
<b>PJK</b>	Policy Jacket	<b>POL</b>	Policy/Contract/Fraternal Certificate
<b>POLA</b>	Policy/Contract/Fraternal Certificate: Amendment, Insert Page, Endorsement or Rider	<b>SCH</b>	Schedule Pages

# MoneyGuard® Reserve Plus

Presented by: Test Tester



## Summary Page

For: Solve for premium with face amt MG  
Age: 70, Female, OH  
Risk Class: Non-Tobacco

Specified Amount of Death Benefit: \$500,000

<b>Premium Received:</b>	<b>Year 1: \$429,708.25</b>
<b>Guaranteed Benefit Available for Long-Term Care Expenses:</b> <i>Providing at least 6 years of coverage</i>	<b>\$1,500,000</b>
<b>Guaranteed Maximum Monthly Benefit:</b> <i>Available for the following covered services:</i>	<b>\$20,833</b>
<i>Adult Day Care                      Nursing Home Care Services</i> <i>Home Health Care                  Alternative Care Services</i> <i>Personal Care Services          Assisted Living</i> <i>Hospice Services</i>	
<b>Guaranteed Specified Amount of Death Benefit:</b>	<b>\$500,000</b>

This is a supplemental report for MoneyGuard® Reserve Plus which is a Flexible Premium Adjustable Life (Universal Life) Insurance policy issued by The Lincoln National Life Insurance Company on Policy Form LN870 with a Convalescent Care Benefits Rider (CCBR) and state variation thereto on Rider Form LR870, an Extension of Benefits Rider (EOBR) and state variation thereto on Rider Form LR871. The Policy is also issued with a Nonforfeiture Benefit Rider on Rider Form LR872 issued in conjunction with the EOBR and an Enhanced Surrender Value Endorsement and state variations thereto on Endorsement Form B10465F. Benefits and features may vary by state. This supplemental report is based on guaranteed elements. For a complete description of the benefits, costs, exclusions, limitations and conditions of MoneyGuard® Reserve Plus, including other important information, please refer to the attached basic projection and Outline of Coverage.

**Specified Amount:** Long-Term Care benefit payments reduce the Specified Amount of Death Benefit on a dollar-for-dollar basis.

**Premium:** Premiums shown include the cost for the Specified Amount of Death Benefit, use of the Specified Amount of Death Benefit for long-term care expenses, the optional long-term care benefit, and the optional increasing benefit limit.

**Outline of Coverage:** This supplemental report must be accompanied by an Outline of Coverage, which is a description of important features of your coverage.

# MoneyGuard® Reserve Plus

Presented by: Test Tester



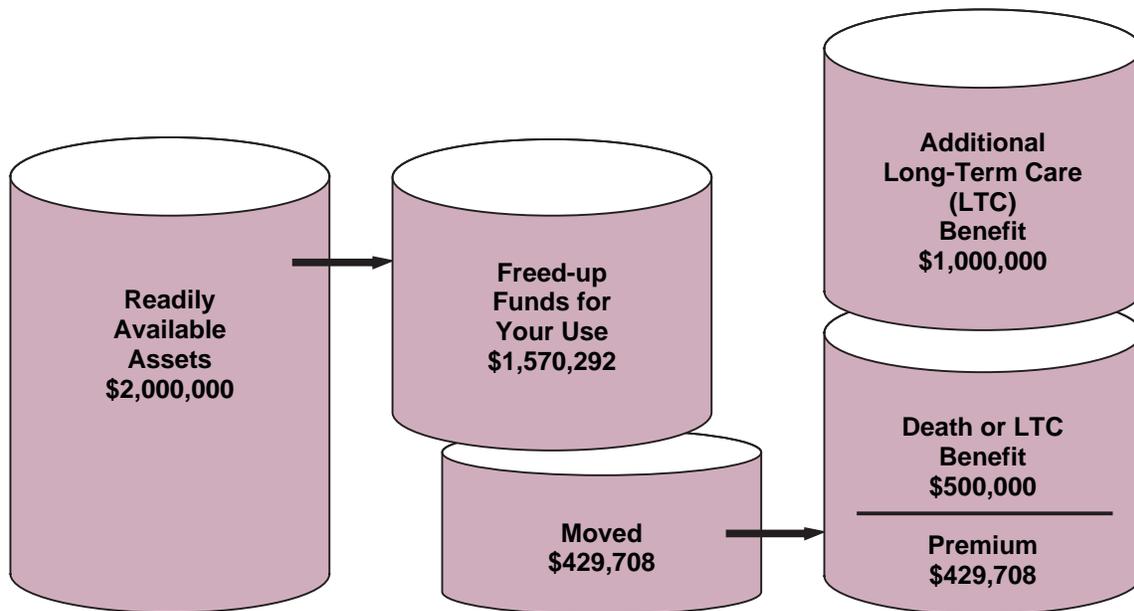
## Asset Movement

For: Solve for premium with face amt MG  
Age: 70, Female, OH  
Risk Class: Non-Tobacco

Specified Amount of Death Benefit: \$500,000

## MoneyGuard® Reserve Plus

One simple approach for long-term care.



MoneyGuard® Reserve Plus is an intelligent way to help protect your assets. By simply moving \$429,708 of your assets, MoneyGuard® Reserve Plus provides an immediate death or long-term care benefit of \$500,000. This now frees up \$1,570,292 of your assets for other uses. MoneyGuard® Reserve Plus, the smart way to self-insure.

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# MoneyGuard® Reserve Plus

Presented by: Test Tester



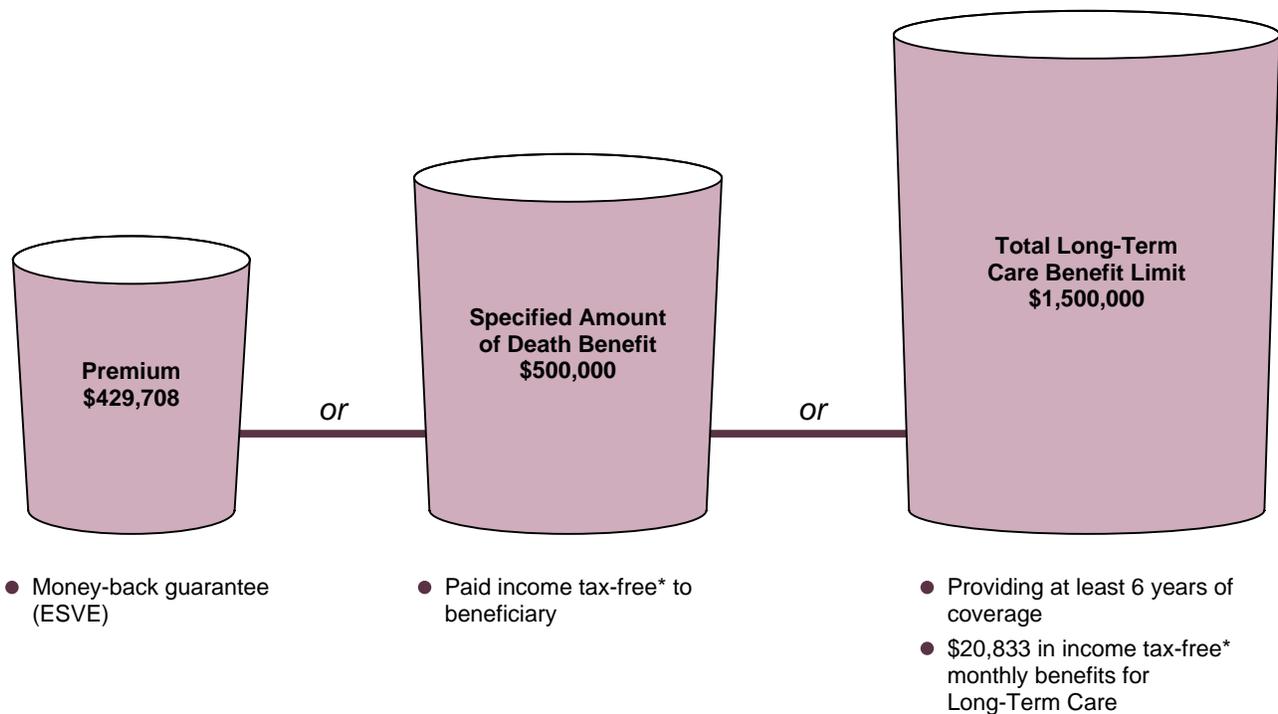
## Linked Benefits

For: Solve for premium with face amt MG  
Age: 70, Female, OH  
Risk Class: Non-Tobacco

Specified Amount of Death Benefit: \$500,000

## MoneyGuard® Reserve Plus

One simple approach for long-term care.



\*IRC Sec. 101(a)(1)

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# MoneyGuard® Reserve Plus

Presented by: Test Tester



## Quick Quote Results

For: Solve for premium with face amt MG  
Age: 70, Female, OH  
Risk Class: Non-Tobacco

Specified Amount of Death Benefit: \$500,000

Face Amount: \$500,000.00

*With Nonforfeiture Benefit Rider*

Benefits (CCBR/EOB)	Initial Monthly Maximum Benefit	Total LTC Benefit	Single Premium Solve
No/No	0.00	0.00	258,325.79
2YrLevel/No	20,833.33	500,000.00	307,907.18
2YrLevel/2YrLevel	20,833.33	1,000,000.00	392,289.36
2YrLevel/4YrLevel	20,833.33	1,500,000.00	429,708.25
2YrSimple/No	20,833.33	500,000.00	444,855.57
2YrCompound3%/No	20,833.33	500,000.00	449,211.73
3YrLevel/No	13,888.89	500,000.00	298,568.14
3YrLevel/2YrLevel	13,888.89	833,333.33	332,376.13
3YrLevel/4YrLevel	13,888.89	1,166,666.67	350,437.16
3YrSimple/No	13,888.89	500,000.00	358,294.88
3YrSimple/2YrSimple	13,888.89	833,333.33	422,659.65
3YrSimple/4YrSimple	13,888.89	1,166,666.67	455,400.41
3YrCompound3%/No	13,888.89	500,000.00	359,889.29
3YrCompound3%/2YrCompound3%	13,888.89	833,333.33	430,131.81
3YrCompound3%/4YrCompound3%	13,888.89	1,166,666.67	466,224.26
3YrCompound5%/No	13,888.89	500,000.00	410,234.08

**Policy Expense Analysis Report**

For: Solve for premium with face amt MG  
 Age: 70, Female, OH  
 Risk Class: Non-Tobacco

Specified Amount of Death Benefit: \$500,000

End of Year	Age	Annual Premium Outlay	Premium Load	Per Thousand Expense	Guaranteed Cost of Ins	Long-Term Care Rider Charges	Interest Accumulation	Policy Value(1)	Surrender Charge	Surrender Value(2)
1	71	429,708	21,485	4,308	2,608	9,378	15,978	407,907	22,420	429,708
2	72	0	0	4,308	3,410	9,378	15,948	406,760	22,420	429,708
3	73	0	0	4,308	3,577	9,378	15,899	405,395	20,335	429,708
4	74	0	0	4,308	3,956	9,378	15,836	403,589	18,160	429,708
5	75	0	0	4,308	4,528	9,378	15,751	401,127	15,905	429,708
6	76	0	0	3,852	4,795	9,378	15,657	398,759	13,565	429,708
7	77	0	0	3,852	5,123	9,378	15,555	395,961	11,115	429,708
8	78	0	0	3,852	5,501	9,378	15,435	392,665	8,550	429,708
9	79	0	0	3,852	5,927	9,378	15,294	388,803	5,855	429,708
10	80	0	0	3,852	6,403	9,378	15,130	384,300	3,015	429,708
11	81	0	0	3,690	6,926	9,378	14,942	379,248	0	429,708
12	82	0	0	3,690	7,496	9,378	14,728	373,411	0	429,708
13	83	0	0	3,690	8,056	9,378	14,482	366,770	0	429,708
14	84	0	0	3,690	8,411	9,378	14,209	359,500	0	429,708
15	85	0	0	3,690	8,813	9,378	13,910	351,529	0	429,708
16	86	0	0	3,330	9,271	9,378	13,589	343,138	0	429,708
17	87	0	0	3,330	9,791	9,378	13,242	333,881	0	429,708
18	88	0	0	3,330	10,392	9,378	12,859	323,641	0	429,708
19	89	0	0	3,330	11,089	9,378	12,435	312,279	0	429,708
20	90	0	0	3,330	11,911	9,378	11,963	299,623	0	429,708
21	91	0	0	0	12,767	9,378	11,510	288,988	0	429,708
22	92	0	0	0	14,022	9,378	11,058	276,646	0	429,708
23	93	0	0	0	16,272	9,378	10,517	261,513	0	429,708
24	94	0	0	0	19,068	9,378	9,853	242,920	0	429,708
25	95	0	0	0	22,572	9,378	9,035	220,005	0	429,708
26	96	0	0	0	0	0	8,800	228,805	0	429,708
27	97	0	0	0	0	0	9,152	237,957	0	429,708
28	98	0	0	0	0	0	9,518	247,476	0	429,708
29	99	0	0	0	0	0	9,899	257,375	0	429,708
30	100	0	0	0	0	0	10,295	267,670	0	429,708
31	101	0	0	0	0	0	10,707	278,376	0	429,708
32	102	0	0	0	0	0	11,135	289,512	0	429,708
33	103	0	0	0	0	0	11,580	301,092	0	429,708
34	104	0	0	0	0	0	12,044	313,136	0	429,708
35	105	0	0	0	0	0	12,525	325,661	0	429,708

(1) The Policy Values are shown net of withdrawals.

(2) Surrender Value is the greater of the Surrender Value as defined on the Understanding Your Projection of Values page or the Enhanced Surrender Value, if available.

This report shows how the interplay of interest crediting and policy expenses could affect the policy cash and surrender values. Projected values are based on the credited rate, mortality charges and expenses assumed in the Guaranteed Values. A projection must accompany this report. **The Lincoln National Life Insurance Company (Lincoln, Company)** makes no representations beyond those contained in the report.

**Policy Expense Analysis Report**

For: Solve for premium with face amt MG  
 Age: 70, Female, OH  
 Risk Class: Non-Tobacco

Specified Amount of Death Benefit: \$500,000

End of Year	Age	Annual Premium Outlay	Premium Load	Per Thousand Expense	Guaranteed Cost of Ins	Long-Term Care Rider Charges	Interest Accumulation	Policy Value(1)	Surrender Charge	Surrender Value(2)
36	106	0	0	0	0	0	13,026	338,688	0	429,708
37	107	0	0	0	0	0	13,548	352,235	0	429,708
38	108	0	0	0	0	0	14,089	366,324	0	429,708
39	109	0	0	0	0	0	14,653	380,977	0	429,708
40	110	0	0	0	0	0	15,239	396,217	0	429,708
41	111	0	0	0	0	0	15,849	412,065	0	429,708
42	112	0	0	0	0	0	16,483	428,548	0	429,708
43	113	0	0	0	0	0	17,142	445,690	0	445,690
44	114	0	0	0	0	0	17,828	463,517	0	463,517
45	115	0	0	0	0	0	18,541	482,058	0	482,058
46	116	0	0	0	0	0	19,282	501,340	0	501,340
47	117	0	0	0	0	0	20,054	521,394	0	521,394
48	118	0	0	0	0	0	20,856	542,250	0	542,250
49	119	0	0	0	0	0	21,690	563,940	0	563,940
50	120	0	0	0	0	0	22,558	586,497	0	586,497

(1) The Policy Values are shown net of withdrawals.

(2) Surrender Value is the greater of the Surrender Value as defined on the Understanding Your Projection of Values page or the Enhanced Surrender Value, if available.

This report shows how the interplay of interest crediting and policy expenses could affect the policy cash and surrender values. Projected values are based on the credited rate, mortality charges and expenses assumed in the Guaranteed Values. A projection must accompany this report. **The Lincoln National Life Insurance Company (Lincoln, Company)** makes no representations beyond those contained in the report.

**Internal Rate of Return Report**

For: Solve for premium with face amt MG  
 Age: 70, Female, OH  
 Risk Class: Non-Tobacco

Specified Amount of Death Benefit: \$500,000

Year	Age	Premium Outlay	Total LTC Benefit	IRR on LTC(1)(2)	Death Benefit	IRR on DB(1)	Total LTC + Residual DB	IRR on Total LTC Benefit + Residual DB(1)(3)
1	71	429,708	1,500,000	53.8%	903,487	110.3%	1,550,000	54.2%
2	72	0	1,500,000	36.0%	873,459	42.6%	1,550,000	36.4%
3	73	0	1,500,000	27.5%	845,808	25.3%	1,550,000	27.8%
4	74	0	1,500,000	22.3%	819,273	17.5%	1,550,000	22.6%
5	75	0	1,500,000	18.8%	794,127	13.1%	1,550,000	19.1%
6	76	0	1,500,000	16.3%	770,583	10.2%	1,550,000	16.6%
7	77	0	1,500,000	14.4%	748,040	8.2%	1,550,000	14.6%
8	78	0	1,500,000	12.9%	726,525	6.8%	1,550,000	13.1%
9	79	0	1,500,000	11.7%	706,015	5.7%	1,550,000	11.9%
10	80	0	1,500,000	10.7%	686,485	4.8%	1,550,000	10.9%
11	81	0	1,500,000	9.8%	667,887	4.1%	1,550,000	10.0%
12	82	0	1,500,000	9.1%	650,174	3.5%	1,550,000	9.3%
13	83	0	1,500,000	8.5%	633,274	3.0%	1,550,000	8.6%
14	84	0	1,500,000	7.9%	617,040	2.6%	1,550,000	8.1%
15	85	0	1,500,000	7.5%	601,153	2.3%	1,550,000	7.6%
16	86	0	1,500,000	7.0%	585,555	2.0%	1,550,000	7.2%
17	87	0	1,500,000	6.7%	570,201	1.7%	1,550,000	6.8%
18	88	0	1,500,000	6.3%	555,033	1.4%	1,550,000	6.5%
19	89	0	1,500,000	6.0%	539,980	1.2%	1,550,000	6.1%
20	90	0	1,500,000	5.7%	524,970	1.0%	1,550,000	5.9%
21	91	0	1,500,000	5.5%	509,909	0.8%	1,550,000	5.6%
22	92	0	1,500,000	5.3%	500,000	0.7%	1,550,000	5.4%
23	93	0	1,500,000	5.0%	500,000	0.7%	1,550,000	5.2%
24	94	0	1,500,000	4.8%	500,000	0.6%	1,550,000	5.0%
25	95	0	1,500,000	4.7%	500,000	0.6%	1,550,000	4.8%
30	100	0	1,500,000	3.9%	500,000	0.5%	1,550,000	4.0%
35	105	0	1,500,000	3.4%	500,000	0.4%	1,550,000	3.5%
40	110	0	1,500,000	3.0%	500,000	0.4%	1,550,000	3.1%
45	115	0	1,500,000	2.7%	500,000	0.3%	1,550,000	2.7%
50	120	0	1,500,000	0	586,497	0.6%	1,550,000	0

**This hypothetical presentation is for educational purposes only and is not intended to reflect or show a specific product. This is not a contract.**

- (1) The Internal Rate of Return is the rate at which premiums up to that year must be compounded each and every year to generate the Total LTC, Guaranteed Death Benefit or Total of All Benefits (Total LTC plus any Residual Death Benefit).
- (2) IRR on Total LTC Benefits assumes that the Insured becomes Chronically Ill in any given year, remains Chronically Ill and utilizes the Maximum Monthly Benefit for 6 years.
- (3) The Residual Death Benefit is paid the following year after the LTC benefits are exhausted.

# MoneyGuard® Reserve Plus



Presented by: Test Tester

350 Church Street  
Hartford, CT 06103  
Phone: (860) 555-5555

For: Solve for premium with face amt MG  
Age: 70, Female, OH  
Risk Class: Non-Tobacco

Specified Amount of Death Benefit: \$500,000

## All Values and Benefits are Guaranteed<sup>1</sup>

<b>Premium Received</b>	<b>\$429,708</b>	Single premium assumed to be received on policy effective date.
<b>Total Long-Term Care Benefit Limit</b>	<b>\$1,500,000</b>	The Total Long-Term Care Benefit Limit provides expense reimbursement for long-term care expenses including adult day care, home health care, personal care services, hospice services, nursing home care services, assisted living, and alternative care services. There is no deductible period and benefits are payable on the first day of care for eligible claims. The specific services covered are described in the contract. The Total Long-Term Care Benefit Limit is composed of the following rider(s):  Convalescent Care Benefits Rider Benefit Limit: \$500,000 Extension of Benefits Rider Benefit Limit: \$1,000,000
<b>Maximum Monthly Long-Term Care Benefit Limit</b>	<b>\$20,833</b>	The Maximum Monthly Long-Term Care Benefit Limit is the initial amount available for reimbursement of covered services in any one month.
<b>Minimum Long-Term Care Benefit Duration</b>	<b>6 Years</b>	Based on the rider(s) selected, the policy will provide reimbursement for long-term care expenses for a minimum of 6 years. Long-Term Care Benefit Duration is based on the Convalescent Care Benefits Rider (CCBR) duration of 2 years, followed by the Extension of Benefits Rider (EOBR) duration of 4 years selected at issue.
<b>Specified Amount of Death Benefit</b>	<b>\$500,000</b>	The Specified Amount of Death Benefit is set at issue and is used to determine the amount of guaranteed Death Benefit. Long-Term Care reimbursement will reduce the Specified Amount of Death Benefit on a dollar-for-dollar basis.

This is a quote for *MoneyGuard*® Reserve Plus which is a Flexible Premium Adjustable Life (Universal Life) Insurance policy issued by The Lincoln National Life Insurance Company on Policy Form LN870 with a Convalescent Care Benefits Rider (CCBR) and state variation thereto on Rider Form LR870, an Extension of Benefits Rider (EOBR) and state variation thereto on Rider Form LR871. The Policy is also issued with a Nonforfeiture Benefit Rider, Rider Form LR872 issued in conjunction with the EOBR and an Enhanced Surrender Value Endorsement and state variations thereto on Endorsement Form B10465F. Benefits and features may vary by state.

The Long-Term Care benefits are intended for recognition as "Qualified Long-Term Care Insurance" under 7702B of the Internal Revenue Code (IRC). THIS QUOTE IS TO BE ACCOMPANIED BY AN OUTLINE OF COVERAGE.

(1) Benefits and values are guaranteed based on guaranteed interest of 4.00% and guaranteed cost of insurance charges, as long as no loans or withdrawals are taken.

**This quote is neither a contract nor an offer to contract. A full description of policy provisions and limitations is included in the policy itself and any applicable riders. Guarantees are backed by the claims-paying ability of the issuer and are subject to policy terms and conditions.**

**Lincoln Financial Group is the marketing name for Lincoln National Corporation and its affiliates. Affiliates are separately responsible for their own financial and contractual obligations.**

# MoneyGuard® Reserve Plus

Presented by: Test Tester



For: Solve for premium with face amt MG  
Age: 70, Female, OH  
Risk Class: Non-Tobacco

Specified Amount of Death Benefit: \$500,000

## All Values and Benefits are Guaranteed<sup>1</sup>

<b>Enhanced Surrender Value</b>	<b>\$429,708</b>	The Enhanced Surrender Value Endorsement ensures the amount payable upon surrender will not be less than the sum of premiums paid (once all projected premiums are paid). Any ESVE benefit will be reduced for loan activity, withdrawals or claims and may have tax implications. The ESVE will terminate if a loan or withdrawal is taken before all planned premiums are paid.
<b>Residual Death Benefit</b>	<b>\$50,000</b>	Regardless of how much of your Specified Amount you use to pay for long-term care expenses, your beneficiary will receive an amount no less than the Residual Death Benefit. At issue, this benefit is equal to 10% of your initial Specified Amount of Death Benefit. After issue, this benefit will be reduced for loans, loan interest, or withdrawals, and increased for loan or loan interest repayments.
<b>Optional Inflation Protection</b>	Not Elected	
<b>Nonforfeiture Benefit Rider</b>	After the policy and the Extension of Benefits Rider have been in force for 3 years this rider will cover eligible claims for covered services which begin at any time after the EOBR has terminated as a result of lapse.	
<b>Long-Term Care Rider Charges</b>	The monthly deduction for the CCBP is \$268.00. The monthly deduction for the EOBR is \$510.50. The monthly deduction for the Nonforfeiture Benefit Rider is \$3.00. We cannot increase these charges.	
<b>Death Benefit</b>	The Death Benefit is the greater of the initial Specified Amount of Death Benefit on the date of death decreased by any indebtedness and withdrawals or the Minimum Required Death Benefit decreased by any indebtedness and Long-Term Care benefits paid. Under the IRC, the Minimum Required Death Benefit for a life insurance policy must be equal to or exceed a percentage of the greater of Gross Cash Value or the amount which would be received upon policy surrender. This percentage varies by age.	
<b>Surrender Charges</b>	The initial surrender charge decreases, eventually reaching zero at the end of year 10. Surrender charges are only assessed if the cash surrender value is greater than the Enhanced Surrender Value (ESV).	

(1) Benefits and values are guaranteed based on guaranteed interest of 4.00% and guaranteed cost of insurance charges, as long as no loans or withdrawals are taken.

## Disclosures

For: Solve for premium with face amt MG  
Age: 70, Female, OH  
Risk Class: Non-Tobacco

Specified Amount of Death Benefit: \$500,000

### Tax Status

The *MoneyGuard*® Reserve Plus Death Benefit is generally received by the beneficiary income tax-free under Section 101(a)(1) of the Internal Revenue Code (IRC) and the long-term care benefits paid are not taxed as income under IRC Section 104(a)(3). The owner will pay no current income taxes on interest earnings credited to the policy's Cash Value.

Based on our understanding of applicable law, the projected policy is a Modified Endowment Contract (MEC) as defined in section 7702A of the Internal Revenue Code. Distributions from a MEC may be subject to income tax, and an additional 10% federal income tax penalty applies to taxable distributions received before the policy owner reaches age 59 1/2.

**The Pension Protection Act of 2006 (PPA) has changed the tax treatment of your MoneyGuard policy effective January 1, 2010. Based on our understanding and analysis of the PPA:**

- **Qualified Long-Term Care Rider charges will continue to be treated as distributions from your policy, but Lincoln will not report the distributions as taxable (even if your policy is a MEC).**
- **Qualified Long-Term Care Rider charges will reduce the investment in the contract (cost basis), but not below zero, as the charges are taken from your policy.**
- **Once the investment in the contract has been reduced to zero, distributions for Qualified Long-Term Care Rider charges will come from any gain in the contract (but will still not be reported as taxable distributions). You will receive a 1099R form for the charges, but the charges are not reported as taxable.**

**Please note that the state income tax laws in certain states do not conform to the federal income tax treatment of the Qualified Long-Term Care Rider charges described above. In such states, the charges may be treated as taxable distributions from the policy for state income tax purposes. However, the federal income tax treatment described above will continue to apply to such charges.**

It is important to remember that these rider charges now and in the future impact the policy's cost basis. In the event any other financial transaction is requested, such as a request to exercise the Enhanced Surrender Value Endorsement, the cost basis is used in determining if that transaction creates a taxable event. As previously noted, the cost basis is often reduced as a result of these rider charges. The owner should consult his/her personal tax advisor regarding this and other applicable tax matters.

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**Guaranteed LTC Values**

For: Solve for premium with face amt MG  
 Age: 70, Female, OH  
 Risk Class: Non-Tobacco

Specified Amount of Death Benefit: \$500,000

**ALL VALUES SHOWN ARE GUARANTEED<sup>(1)</sup>**

**Guaranteed Enhanced Surrender Value = \$429,708**  
**Specified Amount of Death Benefit = \$500,000**

Year	Age	Total LTC Benefit	Maximum Monthly Benefit
1	71	1,500,000	20,833
2	72	1,500,000	20,833
3	73	1,500,000	20,833
4	74	1,500,000	20,833
5	75	1,500,000	20,833
6	76	1,500,000	20,833
7	77	1,500,000	20,833
8	78	1,500,000	20,833
9	79	1,500,000	20,833
10	80	1,500,000	20,833
11	81	1,500,000	20,833
12	82	1,500,000	20,833
13	83	1,500,000	20,833
14	84	1,500,000	20,833
15	85	1,500,000	20,833
16	86	1,500,000	20,833
17	87	1,500,000	20,833
18	88	1,500,000	20,833
19	89	1,500,000	20,833
20	90	1,500,000	20,833
21	91	1,500,000	20,833
22	92	1,500,000	20,833
23	93	1,500,000	20,833
24	94	1,500,000	20,833
25	95	1,500,000	20,833
30	100	1,500,000	20,833
35	105	1,500,000	20,833
40	110	1,500,000	20,833
45	115	1,500,000	20,833
50	120	1,500,000	20,833

(1) Benefits and values are guaranteed based on guaranteed interest of 4.00% and guaranteed cost of insurance charges, as long as no loans or withdrawals are taken.

# MoneyGuard® Reserve Plus

Presented by: Test Tester



350 Church Street  
Hartford, CT 06103  
Phone: (860) 555-5555

## Narrative Summary

For: Solve for premium with face amt MG  
Age: 70, Female, OH  
Risk Class: Non-Tobacco

Specified Amount of Death Benefit: \$500,000

### All Values and Benefits are Guaranteed<sup>1</sup>

<b>Premium Received</b>	<b>\$429,708</b>	Single premium assumed to be received on policy effective date.
<b>Total Long-Term Care Benefit Limit</b>	<b>\$1,500,000</b>	The Total Long-Term Care Benefit Limit provides expense reimbursement for long-term care expenses including adult day care, home health care, personal care services, hospice services, nursing home care services, assisted living, and alternative care services. There is no deductible period and benefits are payable on the first day of care for eligible claims. The specific services covered are described in the contract. The Total Long-Term Care Benefit Limit is composed of the following rider(s):  Convalescent Care Benefits Rider Benefit Limit: \$500,000 Extension of Benefits Rider Benefit Limit: \$1,000,000
<b>Maximum Monthly Long-Term Care Benefit Limit</b>	<b>\$20,833</b>	The Maximum Monthly Long-Term Care Benefit Limit is the initial amount available for reimbursement of covered services in any one month.
<b>Minimum Long-Term Care Benefit Duration</b>	<b>6 Years</b>	Based on the rider(s) selected, the policy will provide reimbursement for long-term care expenses for a minimum of 6 years. Long-Term Care Benefit Duration is based on the Convalescent Care Benefits Rider (CCBR) duration of 2 years, followed by the Extension of Benefits Rider (EOBR) duration of 4 years selected at issue.
<b>Specified Amount of Death Benefit</b>	<b>\$500,000</b>	The Specified Amount of Death Benefit is set at issue and is used to determine the amount of guaranteed Death Benefit. Long-Term Care reimbursement will reduce the Specified Amount of Death Benefit on a dollar-for-dollar basis.

This is a Projection of Values for *MoneyGuard® Reserve Plus* which is a Flexible Premium Adjustable Life (Universal Life) Insurance policy issued by The Lincoln National Life Insurance Company on Policy Form LN870 with a Convalescent Care Benefits Rider (CCBR) and state variation thereto on Rider Form LR870, an Extension of Benefits Rider (EOBR) and state variation thereto on Rider Form LR871. The Policy is also issued with a Nonforfeiture Benefit Rider on Rider Form LR872 issued in conjunction with the EOBR and an Enhanced Surrender Value Endorsement and state variations thereto on Endorsement Form B10465F. Benefits and features may vary by state.

The Long-Term Care benefits are intended for recognition as "Qualified Long-Term Care Insurance" under 7702B of the Internal Revenue Code (IRC). THIS PROJECTION OF VALUES IS TO BE ACCOMPANIED BY AN OUTLINE OF COVERAGE.

(1) Benefits and values are guaranteed based on guaranteed interest of 4.00% and guaranteed cost of insurance charges, as long as no loans or withdrawals are taken.

THIS IS A LIFE INSURANCE POLICY PROJECTION OF VALUES AND NOT A CONTRACT. ACTUAL RESULTS MAY VARY FROM THE VALUES SHOWN IN THIS PROJECTION OF VALUES. POLICY LIMITATIONS AND EXCLUSIONS ARE DESCRIBED IN THE OUTLINE OF COVERAGE THAT ACCOMPANIES THIS PROJECTION OF VALUES. GUARANTEES ARE BACKED BY THE FINANCIAL STRENGTH OF THE LINCOLN NATIONAL LIFE INSURANCE COMPANY.

**Lincoln Financial Group is the marketing name for Lincoln National Corporation and its affiliates. Affiliates are separately responsible for their own financial and contractual obligations.**

**Narrative Summary, Continued**

For: Solve for premium with face amt MG  
 Age: 70, Female, OH  
 Risk Class: Non-Tobacco

Specified Amount of Death Benefit: \$500,000

**All Values and Benefits are Guaranteed<sup>1</sup>**

<b>Enhanced Surrender Value</b>	<b>\$429,708</b>	The Enhanced Surrender Value Endorsement ensures the amount payable upon surrender will not be less than the sum of premiums paid (once all projected premiums are paid). Any ESVE benefit will be reduced for loan activity, withdrawals or claims and may have tax implications. The ESVE will terminate if a loan or withdrawal is taken before all planned premiums are paid.
<b>Residual Death Benefit</b>	<b>\$50,000</b>	Regardless of how much of your Specified Amount you use to pay for long-term care expenses, your beneficiary will receive an amount no less than the Residual Death Benefit. At issue, this benefit is equal to 10% of your initial Specified Amount of Death Benefit. After issue, this benefit will be reduced for loans, loan interest, or withdrawals, and increased for loan or loan interest repayments.
<b>Optional Inflation Protection</b>	Not Elected	
<b>Nonforfeiture Benefit Rider</b>	After the policy and the Extension of Benefits Rider have been in force for 3 years, this rider will cover eligible claims for covered services which begin at any time after the EOBR has terminated as a result of lapse.	
<b>Long-Term Care Rider Charges</b>	The monthly deduction for the CCBP is \$268.00. The monthly deduction for the EOBR is \$510.50. The monthly deduction for the Nonforfeiture Benefit Rider is \$3.00. We cannot increase these charges.	
<b>Surrender Charges</b>	The initial surrender charge decreases, eventually reaching zero at the end of year 10. Surrender charges are only assessed if the cash surrender value is greater than the Enhanced Surrender Value (ESV). The Surrender Value for each year of the policy is shown in the Surrender Value column of the Guaranteed Values page.	

(1) Benefits and values are guaranteed based on guaranteed interest of 4.00% and guaranteed cost of insurance charges, as long as no loans or withdrawals are taken.

## Disclosures

For: Solve for premium with face amt MG  
Age: 70, Female, OH  
Risk Class: Non-Tobacco

Specified Amount of Death Benefit: \$500,000

### Tax Status

The MoneyGuard® Reserve Plus Death Benefit is generally received by the beneficiary income tax-free under Section 101(a)(1) of the Internal Revenue Code (IRC) and the long-term care benefits paid are not taxed as income under IRC Section 104(a)(3). The owner will pay no current income taxes on interest earnings credited to the policy's Cash Value.

Based on our understanding of applicable law, the projected policy is a Modified Endowment Contract (MEC) as defined in section 7702A of the Internal Revenue Code. Distributions from a MEC may be subject to income tax, and an additional 10% federal income tax penalty applies to taxable distributions received before the policy owner reaches age 59 1/2.

**The Pension Protection Act of 2006 (PPA) has changed the tax treatment of your MoneyGuard policy effective January 1, 2010. Based on our understanding and analysis of the PPA:**

- Qualified Long-Term Care Rider charges will continue to be treated as distributions from your policy, but Lincoln will not report the distributions as taxable (even if your policy is a MEC).
- Qualified Long-Term Care Rider charges will reduce the investment in the contract (cost basis), but not below zero, as the charges are taken from your policy.
- Once the investment in the contract has been reduced to zero, distributions for Qualified Long-Term Care Rider charges will come from any gain in the contract (but will still not be reported as taxable distributions). You will receive a 1099R form for the charges, but the charges are not reported as taxable.

**Please note that the state income tax laws in certain states do not conform to the federal income tax treatment of the Qualified Long-Term Care Rider charges described above. In such states, the charges may be treated as taxable distributions from the policy for state income tax purposes. However, the federal income tax treatment described above will continue to apply to such charges.**

It is important to remember that these rider charges now and in the future impact the policy's cost basis. In the event any other financial transaction is requested, such as a request to exercise the Enhanced Surrender Value Endorsement, the cost basis is used in determining if that transaction creates a taxable event. As previously noted, the cost basis is often reduced as a result of these rider charges. The owner should consult his/her personal tax advisor regarding this and other applicable tax matters.

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**Understanding Your Projection of Values**

For: Solve for premium with face amt MG  
Age: 70, Female, OH  
Risk Class: Non-Tobacco

Specified Amount of Death Benefit: \$500,000

**Year**

Year is the policy year beginning with the effective date of the policy.

**Age**

Age is the insured's age at the end of the policy year shown.

**Premium Outlay**

Premium Outlay is the total amount paid into the policy for the year shown.

**Enhanced Surrender Value (ESV)**

The ESV is equal to the sum of the Premium Outlay shown as part of the Projection of Values.

**Cash Value**

The Cash Value is displayed at policy year-end and includes the prior policy year-end Cash Value, increased by net premiums received, decreased by net loans, net indebtedness and monthly deductions and increased by interest credited during the policy year. Long-Term Care benefit payments will reduce the Cash Value by the same percentage amount as they reduce the Specified Amount.

**Surrender Value**

The Surrender Value is displayed at policy year-end and is the greater of Enhanced Surrender Value or the prior year-end Cash Value, increased by net premiums received, decreased by policy charges and any surrender charges, increased by interest credited during the policy year.

**Death Benefit**

The Death Benefit is the greater of the initial Specified Amount of Death Benefit on the date of death decreased by any indebtedness and withdrawals or the Minimum Required Death Benefit decreased by any indebtedness and Long-Term Care benefits paid. Under the IRC, the Minimum Required Death Benefit for a life insurance policy must be equal to or exceed a percentage of the greater of Gross Cash Value or the amount which would be received upon policy surrender. This percentage varies by age.

**Total Long-Term Care Benefit Limit**

The Total Long-Term Care Benefit Limit is the amount available for reimbursement of costs incurred for long-term care expenses. It is equal to the initial Specified Amount of Death Benefit, as provided by the Convalescent Care Benefits Rider, plus the benefits provided by the Extension of Benefits Rider.

**This Projection of Values is neither a contract nor an offer to contract. A full description of policy provisions and limitations is included in the policy itself and any applicable riders.**

The applicant certifies the following: 1) I have received a copy of this Projection of Values, 2) I have received the Modified Endowment Contract disclosure statement and understand that the proposed plan of insurance would be a Modified Endowment Contract subject to special tax treatment, 3) I have been advised to consult with my own tax advisors regarding the tax effects of the projected policy and also with respect to its valuation and 4) I have received a copy of an Outline of Coverage.

**Applicant:** \_\_\_\_\_

**Date:** \_\_\_\_\_

The agent certifies the following: 1) I certify that this Projection of Values has been presented to the applicant and that I have made no statements that are inconsistent with the Projection of Values and 2) I certify that I have presented to the applicant an Outline of Coverage.

**Licensed Agent/Representative:** \_\_\_\_\_

**Date:** \_\_\_\_\_

**Guaranteed Values**

For: Solve for premium with face amt MG  
 Age: 70, Female, OH  
 Risk Class: Non-Tobacco

Specified Amount of Death Benefit: \$500,000

**ALL VALUES SHOWN ARE GUARANTEED<sup>(1)</sup>**

Year	Age	Premium Outlay	Surrender Value(2)	Death Benefit(3)	Cash Value	Total LTC Benefit	Maximum Monthly Benefit
1	71	429,708	429,708	903,487	407,907	1,500,000	20,833
2	72	0	429,708	873,459	406,760	1,500,000	20,833
3	73	0	429,708	845,808	405,395	1,500,000	20,833
4	74	0	429,708	819,273	403,589	1,500,000	20,833
5	75	0	429,708	794,127	401,127	1,500,000	20,833
6	76	0	429,708	770,583	398,759	1,500,000	20,833
7	77	0	429,708	748,040	395,961	1,500,000	20,833
8	78	0	429,708	726,525	392,665	1,500,000	20,833
9	79	0	429,708	706,015	388,803	1,500,000	20,833
10	80	0	429,708	686,485	384,300	1,500,000	20,833
11	81	0	429,708	667,887	379,248	1,500,000	20,833
12	82	0	429,708	650,174	373,411	1,500,000	20,833
13	83	0	429,708	633,274	366,770	1,500,000	20,833
14	84	0	429,708	617,040	359,500	1,500,000	20,833
15	85	0	429,708	601,153	351,529	1,500,000	20,833
16	86	0	429,708	585,555	343,138	1,500,000	20,833
17	87	0	429,708	570,201	333,881	1,500,000	20,833
18	88	0	429,708	555,033	323,641	1,500,000	20,833
19	89	0	429,708	539,980	312,279	1,500,000	20,833
20	90	0	429,708	524,970	299,623	1,500,000	20,833
21	91	0	429,708	509,909	288,988	1,500,000	20,833
22	92	0	429,708	500,000	276,646	1,500,000	20,833
23	93	0	429,708	500,000	261,513	1,500,000	20,833
24	94	0	429,708	500,000	242,920	1,500,000	20,833
25	95	0	429,708	500,000	220,005	1,500,000	20,833
30	100	0	429,708	500,000	267,670	1,500,000	20,833
35	105	0	429,708	500,000	325,661	1,500,000	20,833
40	110	0	429,708	500,000	396,217	1,500,000	20,833
45	115	0	482,058	500,000	482,058	1,500,000	20,833
50	120	0	586,497	586,497	586,497	1,500,000	20,833

(1) Benefits and values are guaranteed based on guaranteed interest of 4.00% and guaranteed cost of insurance charges, as long as no loans or withdrawals are taken.

(2) Surrender Value is the greater of the Surrender Value as defined on the Understanding Your Projection of Values page or the Enhanced Surrender Value, if available.

(3) Under the Internal Revenue Code, the minimum Death Benefit for a life insurance policy must be equal to or exceed a percentage of the greater of Gross Cash Value or the amount which would be received upon policy surrender. This percentage varies by age. The actual factors used to meet this requirement are disclosed in the Minimum Required Death Benefit Percentage Table included in your policy. When the projected Death Benefit is greater than the initial Specified Amount of Death Benefit, it means we have applied these factors.

# MoneyGuard® Reserve Plus

Presented by: Test Tester



## Important Information

For: Solve for premium with face amt MG  
Age: 70, Female, OH  
Risk Class: Non-Tobacco

Specified Amount of Death Benefit: \$500,000

### Life Insurance Cost Indices

LIFE INSURANCE COST INDICES BASED ON GUARANTEED AMOUNT PAYABLE ON DEATH

Based on Guaranteed 4.00% Interest  
Rate and Guaranteed Charges

	<b>10 Year</b>	<b>20 Year</b>
Surrender Cost	25.67	28.32
Net Payment	66.49	45.46

AN EXPLANATION OF THE INTENDED USE OF THESE INDICES IS PROVIDED IN THE LIFE INSURANCE BUYER'S GUIDE. THESE INDICES ARE USEFUL ONLY FOR THE COMPARISON OF RELATIVE COSTS OF TWO OR MORE SIMILAR POLICIES. THE PLANNED ANNUAL PREMIUM LESS ANNUAL CHARGES FOR RIDERS IS USED FOR THE BASIC POLICY PREMIUM IN CALCULATING THE INDICES ABOVE.

# Bypass Trust

Prepared for:  
Bypass Trust Money Guard Reserve Plus

Presented by:  
Test Tester  
350 Church Street  
Hartford, CT 06103  
Phone: (860) 555-5555

August, 2012

**Internal Revenue Service--Circular 230 Disclosure:**

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This supplemental report must be accompanied by a personalized Projection of Values.

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For: Bypass Trust Money Guard Reserve Plus

Age: 70

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### General Disclosure

The material and information provided by Lincoln insurance agents/insurance producers is not intended to be, and should not be, construed as a "financial plan".

This planning solution is designed for already existing Bypass Trusts. This planning solution is not a recommendation that every current estate plan for a married couple should include a Bypass Trust. Although current estate plans may choose to utilize a Bypass Trust, there are numerous factors that need to be considered, and that analysis is beyond the scope of this planning solution.

Please note: Each life insurance policy has features and guarantees specific to the product itself. A complete MoneyGuard® Reserve Plus projection of values must accompany this supplemental projection of values. MoneyGuard® Reserve Plus is a Flexible Premium Adjustable Life (Universal Life) Insurance policy issued by The Lincoln National Life Insurance Company on Policy Form LN870 with a Convalescent Care Benefits Rider (CCBR), and state variations thereto on Rider Form LR870, an Extension of Benefits Rider (EOBR) and state variations thereto on Rider Form LR871. This policy is also issued with a Nonforfeiture Benefit Rider on Rider Form LR872 issued in conjunction with the EOBR, and an Enhanced Surrender Value Endorsement, and state variations thereto, on Endorsement Form B10465F.

The Long Term Care benefits are intended for recognition as "Qualified Long-Term Care Insurance" under 7702B of the Internal Revenue Code (IRC).

**GUARANTEES ARE BACKED BY THE CLAIMS-PAYING ABILITY OF THE ISSUING COMPANY.**

This example is for discussion purposes only. Actual results will vary based on your specific situation. Certain assumptions are based on information provided by you. Consult your own tax and/or legal advisor(s) when making tax and legal decisions. Investment and insurance values are projections only, not guarantees. A personalized basic MoneyGuard® Reserve Plus projection is required which includes product features and any guarantees.

For: Bypass Trust Money Guard Reserve Plus

Age: 70

## Overview

As a primary estate tax-planning technique for over two decades, married couples have been creating family trusts that are funded upon the death of a spouse. These trusts, also known as credit shelter trusts, Bypass Trusts, or "B" Trusts, are generally funded with the maximum amount that may be excluded from federal estate taxes.

Bypass Trusts are often used to provide lifetime income for a surviving spouse. The remainder would transfer to children or other named beneficiaries. This strategy, however, may produce more income than needed to the surviving spouse, resulting in increased income and estate taxes as well affecting the cost of, or access to, government programs like Social Security and Medicare. It also reduces the ultimate transfer of value to trust beneficiaries.

One way to avoid this result may be to reduce income to the surviving spouse and purchase a Lincoln MoneyGuard® Reserve Plus policy on the surviving spouse. The inclusion of a MoneyGuard® Reserve Plus policy in the Bypass Trust may increase the overall value in the trust through an income tax-free death benefit\* and help protect the assets of the trust against unexpected qualified long-term care expenses\*\*.

As shown in the MoneyGuard® Reserve Plus projection:

- ◆ This planning technique may provide the surviving spouse with qualified long-term care benefits that are well in excess of the premium paid.
- ◆ If the surviving spouse never needs long-term care, the B Trust will receive the life insurance death benefit income tax free, and will always receive at least the residual death benefit income tax free.
- ◆ If the trustee determines that the life insurance and long-term care protection is no longer needed, the trustee can surrender the MoneyGuard® Reserve Plus policy and receive the cash surrender value of the policy (or, receive the return of all premiums, if applicable).

The MoneyGuard® Reserve Plus policy provides expense reimbursement for covered long-term care services including adult day care, home health care, personal care services, hospice services, nursing home care services, assisted living, and alternative care services. There is no deductible period and benefits are payable on the first day of care for eligible claims. The specific services covered are described in the policy.

\* Beneficiaries receive an income tax-free death benefit under IRC Section 101(a)(1). Long term care reimbursements may reduce the death benefit. Withdrawals or loans from the policy will reduce the death benefit and may lapse the policy.

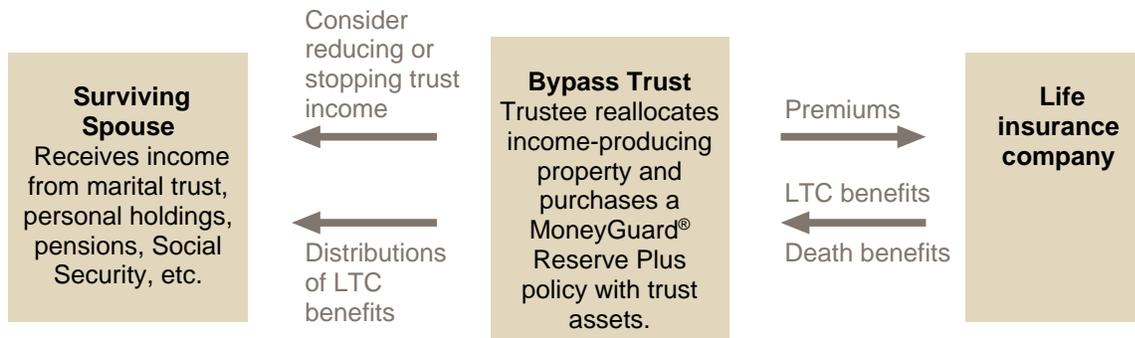
\*\* Long-term care reimbursements are generally income tax-free under IRC Section 104(a)(3).

For: Bypass Trust Money Guard Reserve Plus

Age: 70

**How It Works**

*During life of surviving spouse:*



*At death:*



**Advantages for surviving spouse**

- ◆ This strategy may reduce income and estate taxes.
- ◆ Some or all of the qualified long-term care expenses of the surviving spouse may be reimbursed by the MoneyGuard® Reserve Plus policy held in the trust.
- ◆ This planning technique may help the surviving spouse to better manage wealth transfer.
- ◆ With a MoneyGuard® Reserve Plus policy held in an irrevocable life insurance trust, the grantor can cover the risk of inclusion of the asset in his or her estate due to premature death.

**Advantages for beneficiaries**

- ◆ This strategy can help maximize distributions available for children or beneficiaries.
- ◆ It can protect trust assets against some or all qualified long-term care expenses of the surviving spouse.
- ◆ It can provide liquidity at the time of trust distribution and termination.
- ◆ It can simplify trust administration and reporting.

**How to implement**

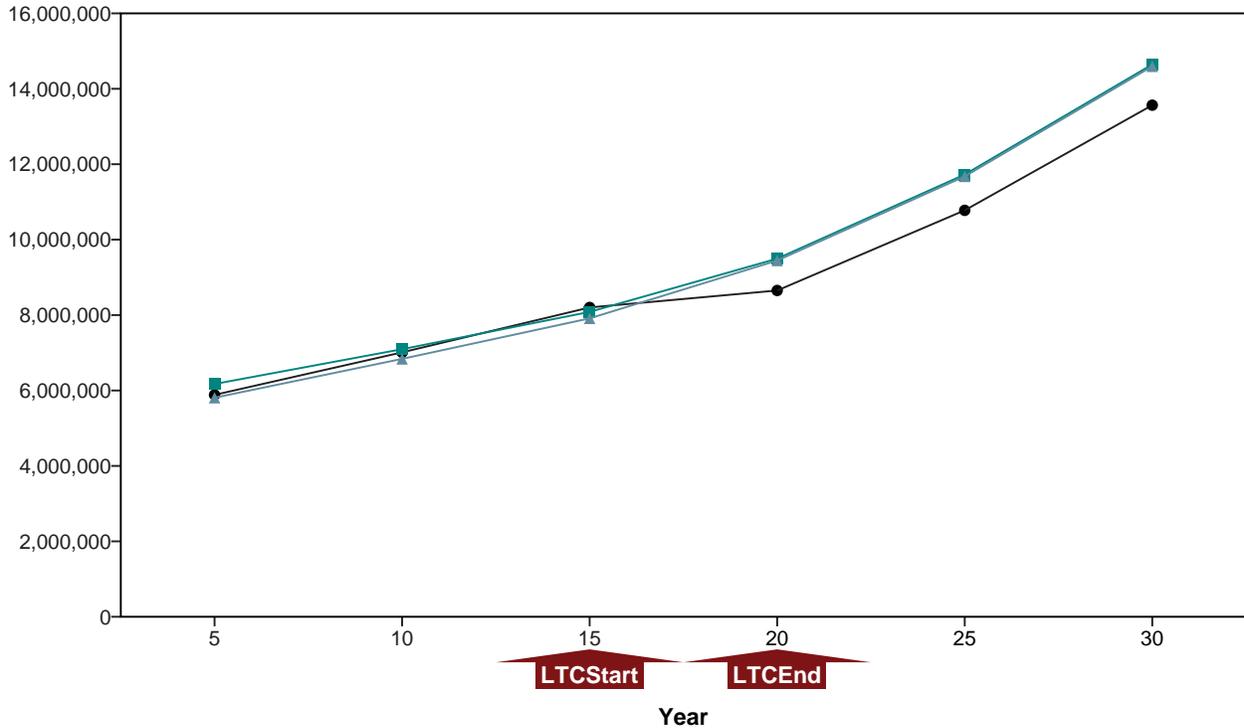
- ◆ Review surviving spouse's need for income from the B trust and surviving spouse's estate plans.
- ◆ Trustee should review powers and responsibilities with legal counsel.
- ◆ If appropriate, trustee reallocates trust assets into life insurance policies.
- ◆ If appropriate, trustee reallocates trust assets into Lincoln MoneyGuard® Reserve Plus policy.

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**Trust Comparison with an LTC Event**

For: Bypass Trust Money Guard Reserve Plus

Age: 70



● Trust Value without MoneyGuard® policy   ■ Trust Value with Death Benefit   ▲ Trust Value with Surrender Value

		W/O policy		With policy		
End of Year	Age	Trust Value	Trust Value	Trust Value with DB	Trust Value with SV	
5	75	5,883,915	5,378,242	6,172,368	5,807,950	
10	80	7,010,970	6,408,436	7,094,921	6,838,144	
LTC Start	15	8,201,522	7,732,515	8,083,668	7,912,223	
LE Age	20	8,651,488	9,446,105	9,496,105	9,446,105	
25	95	10,776,726	11,676,914	11,726,914	11,676,914	
30	100	13,565,387	14,595,569	14,645,569	14,595,569	

- Policy values based on Guaranteed Values.
- Trust Value with DB = Trust Value with MoneyGuard® Reserve Plus minus cumulative premium payments plus Death Benefit value.
- Trust Value with SV = Trust Value with MoneyGuard® Reserve Plus minus cumulative premium payments plus Surrender Value.
- Trust values based on a hypothetical Growth rate of 6.00% and a hypothetical Income rate of 3.50%.
- Benefits and values not guaranteed. This strategy may not be suitable for all investors.
- Because this qualifies as a Modified Endowment Contract (MEC), you may be subject to additional taxes and penalties on any distributions from your policy, including a 10% penalty for any distribution of the taxable portion before age 59 1/2.

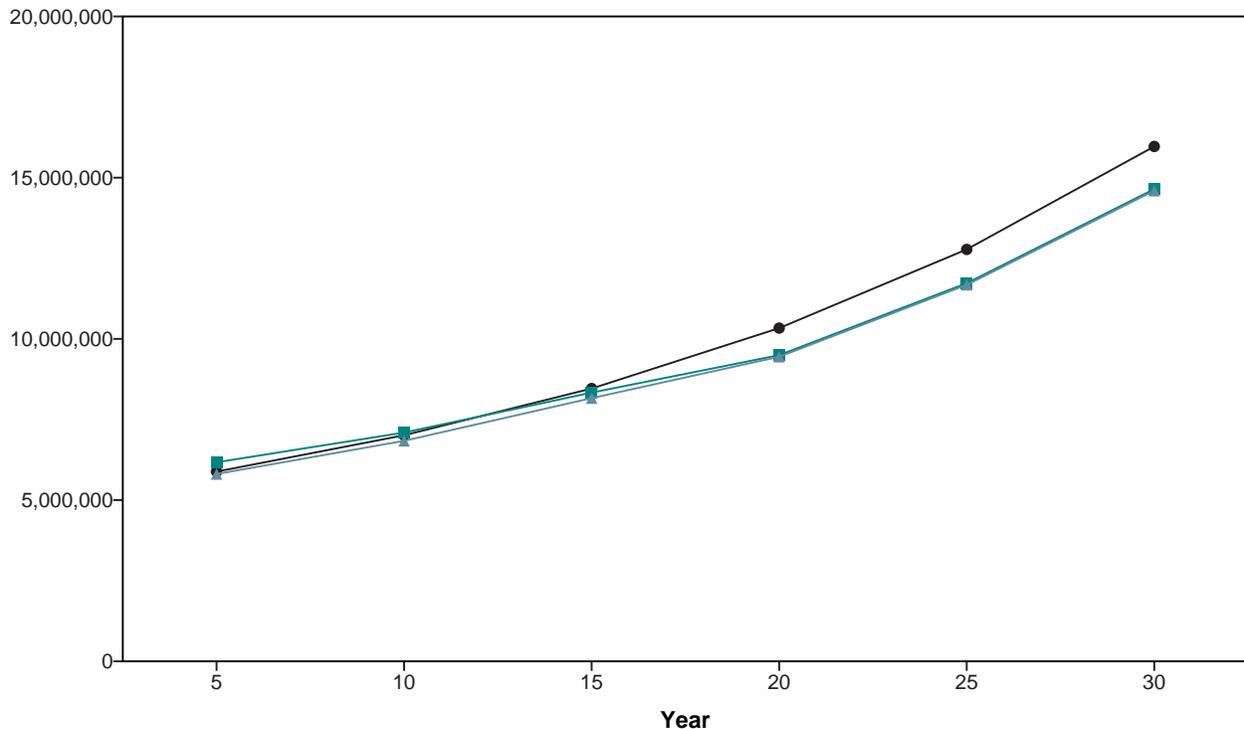
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**Trust Comparison without an LTC Event**

For: Bypass Trust Money Guard Reserve Plus

Age: 70



● Trust Value without MoneyGuard   ■ Trust Value with Death Benefit   ▲ Trust Value with Surrender Value

End of Year	Age	W/O policy	With policy		
		Trust Value	Trust Value	Trust Value with DB	Trust Value with SV
5	75	5,883,915	5,378,242	6,172,368	5,807,950
10	80	7,010,970	6,408,436	7,094,921	6,838,144
15	85	8,459,542	7,732,515	8,333,668	8,162,223
20	90	10,334,247	9,446,105	9,496,105	9,446,105
25	95	12,774,802	11,676,914	11,726,914	11,676,914
30	100	15,967,874	14,595,569	14,645,569	14,595,569

- Policy values based on Guaranteed Values.
- Trust Value with DB = Trust Value with MoneyGuard® Reserve Plus minus cumulative premium payments plus Death Benefit value.
- Trust Value with SV = Trust Value with MoneyGuard® Reserve Plus minus cumulative premium payments plus Surrender Value.
- Trust values based on a hypothetical Growth rate of 6.00% and a hypothetical Income rate of 3.50%.
- Benefits and values not guaranteed. This strategy may not be suitable for all investors.
- Because this qualifies as a Modified Endowment Contract (MEC), you may be subject to additional taxes and penalties on any distributions from your policy, including a 10% penalty for any distribution of the taxable portion before age 59 1/2.

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**With an LTC Event**

**Trust With and Without MoneyGuard® Reserve Plus (Death Benefit)**

For: Bypass Trust Money Guard Reserve Plus  
Age: 70

End of Year	Age	Trust Without MoneyGuard® Reserve Plus					Trust With MoneyGuard® Reserve Plus					Total Trust Value
		Distributed Assets	LTC Costs	Taxes Paid	Total Trust Value	Total Premium Paid	Distributed Assets	LTC Costs*	Taxes Paid	Trust Assets	Death Benefit	
1	71	40,390	0	24,219	5,160,390	429,708	36,919	0	22,138	4,716,898	903,487	5,620,385
2	72	40,934	0	24,545	5,328,525	0	37,416	0	22,436	4,870,583	873,459	5,744,042
3	73	41,485	0	24,876	5,504,842	0	37,920	0	22,738	5,031,747	845,808	5,877,555
4	74	42,044	0	25,211	5,689,808	0	38,431	0	23,044	5,200,816	819,273	6,020,090
5	75	42,610	0	25,550	5,883,915	0	38,948	0	23,354	5,378,242	794,127	6,172,368
6	76	43,184	0	25,894	6,087,686	0	39,472	0	23,669	5,564,500	770,583	6,335,083
7	77	43,765	0	26,243	6,301,673	0	40,004	0	23,987	5,760,097	748,040	6,508,137
8	78	44,354	0	26,596	6,526,463	0	40,542	0	24,310	5,965,568	726,525	6,692,093
9	79	44,951	0	26,954	6,762,676	0	41,088	0	24,637	6,181,481	706,015	6,887,496
10	80	45,557	0	27,317	7,010,970	0	41,641	0	24,969	6,408,436	686,485	7,094,921
11	81	46,170	0	27,685	7,272,042	0	42,202	0	25,305	6,647,071	667,887	7,314,958
12	82	46,792	0	28,057	7,546,630	0	42,770	0	25,646	6,898,060	650,174	7,548,234
13	83	47,422	0	28,435	7,835,515	0	43,346	0	25,991	7,162,118	633,274	7,795,392
14	84	48,060	0	28,818	8,139,526	0	43,930	0	26,341	7,440,002	617,040	8,057,041
15	85	48,688	250,000	27,995	8,201,522	0	44,521	250,000	26,696	7,732,515	351,153	8,083,668
16	86	45,297	250,000	27,161	8,272,046	0	45,121	250,000	27,055	8,040,507	335,555	8,376,062
17	87	43,887	250,000	26,316	8,351,673	0	45,728	250,000	27,420	8,364,878	50,000	8,414,878
18	88	42,458	250,000	25,459	8,441,017	0	46,344	250,000	27,789	8,706,584	50,000	8,756,584
19	89	41,010	250,000	24,591	8,540,725	0	46,968	250,000	28,163	9,066,636	50,000	9,116,636
20	90	39,543	250,000	23,711	8,651,488	0	47,600	250,000	28,542	9,446,105	50,000	9,496,105
21	91	40,075	0	24,030	9,032,057	0	48,241	0	28,926	9,846,126	50,000	9,896,126
22	92	40,615	0	24,354	9,433,595	0	48,890	0	29,316	10,267,905	50,000	10,317,905
23	93	41,162	0	24,682	9,857,335	0	49,549	0	29,710	10,712,715	50,000	10,762,715
24	94	41,716	0	25,014	10,304,584	0	50,216	0	30,110	11,181,907	50,000	11,231,907
25	95	42,278	0	25,351	10,776,726	0	50,892	0	30,516	11,676,914	50,000	11,726,914

\*Assumes reimbursable qualified LTC costs under the provisions of a MoneyGuard® Reserve Plus policy.

- Growth assets are taxed at Capital Gains rates and Income assets are taxed at Ordinary Income rates.
- Premiums and taxes on sold assets to pay premiums are paid at the beginning of the year. Any distributions and taxes on distributed assets are paid at the end of the year.

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**With an LTC Event**

**Trust With and Without MoneyGuard® Reserve Plus (Death Benefit)**

For: Bypass Trust Money Guard Reserve Plus  
Age: 70

End of Year	Trust Without MoneyGuard® Reserve Plus					Trust With MoneyGuard® Reserve Plus						
	Age	Distributed Assets	LTC Costs	Taxes Paid	Total Trust Value	Total Premium Paid	Distributed Assets	LTC Costs*	Taxes Paid	Trust Assets	Death Benefit	Total Trust Value
26	96	42,847	0	25,692	11,275,230	0	51,577	0	30,927	12,199,254	50,000	12,249,254
27	97	43,424	0	26,038	11,801,650	0	52,271	0	31,343	12,750,533	50,000	12,800,533
28	98	44,008	0	26,388	12,357,634	0	52,975	0	31,765	13,332,457	50,000	13,382,457
29	99	44,601	0	26,744	12,944,929	0	53,688	0	32,193	13,946,831	50,000	13,996,831
30	100	45,201	0	27,104	13,565,387	0	54,411	0	32,626	14,595,569	50,000	14,645,569
31	101	45,810	0	27,469	14,220,968	0	55,144	0	33,065	15,280,699	50,000	15,330,699
32	102	46,427	0	27,839	14,913,753	0	55,886	0	33,511	16,004,370	50,000	16,054,370
33	103	47,052	0	28,213	15,645,944	0	56,639	0	33,962	16,768,862	50,000	16,818,862
34	104	47,685	0	28,593	16,419,877	0	57,401	0	34,419	17,576,586	50,000	17,626,586
35	105	48,327	0	28,978	17,238,026	0	58,174	0	34,882	18,430,104	50,000	18,480,104
36	106	48,978	0	29,368	18,103,016	0	58,957	0	35,352	19,332,125	50,000	19,382,125
37	107	49,637	0	29,764	19,017,626	0	59,751	0	35,828	20,285,523	50,000	20,335,523
38	108	50,306	0	30,164	19,984,802	0	60,555	0	36,310	21,293,345	50,000	21,343,345
39	109	50,983	0	30,571	21,007,668	0	61,371	0	36,799	22,358,818	50,000	22,408,818
40	110	51,669	0	30,982	22,089,534	0	62,197	0	37,295	23,485,364	50,000	23,535,364
41	111	52,365	0	31,399	23,233,907	0	63,034	0	37,797	24,676,608	50,000	24,726,608
42	112	53,070	0	31,822	24,444,505	0	63,883	0	38,306	25,936,393	50,000	25,986,393
43	113	53,784	0	32,250	25,725,269	0	64,743	0	38,821	27,268,792	50,000	27,318,792
44	114	54,509	0	32,685	27,080,377	0	65,615	0	39,344	28,678,122	50,000	28,728,122
45	115	55,242	0	33,125	28,514,254	0	66,498	0	39,874	30,168,959	50,000	30,218,959
46	116	55,986	0	33,571	30,031,593	0	67,393	0	40,411	31,746,151	50,000	31,796,151
47	117	56,740	0	34,023	31,637,367	0	68,301	0	40,955	33,414,839	50,000	33,464,839
48	118	57,504	0	34,481	33,336,847	0	69,220	0	41,506	35,180,469	50,000	35,230,469
49	119	58,278	0	34,945	35,135,620	0	70,152	0	42,065	37,048,816	50,000	37,098,816
50	120	59,063	0	35,415	37,039,607	0	71,097	0	42,631	39,026,000	50,000	39,076,000

\*Assumes reimbursable qualified LTC costs under the provisions of a MoneyGuard® Reserve Plus policy.

- Growth assets are taxed at Capital Gains rates and Income assets are taxed at Ordinary Income rates.
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**Without an LTC Event**

**Trust With and Without MoneyGuard® Reserve Plus (Death Benefit)**

For: Bypass Trust Money Guard Reserve Plus  
Age: 70

End of Year	Age	Trust Without MoneyGuard® Reserve Plus				Trust With MoneyGuard® Reserve Plus				Total Trust Value	
		Distributed Assets	LTC Costs	Taxes Paid	Total Trust Value	Distributed Assets	LTC Costs*	Taxes Paid	Trust Assets		Death Benefit
1	71	40,390	0	24,219	5,160,390	36,919	0	22,138	4,716,898	903,487	5,620,385
2	72	40,934	0	24,545	5,328,525	37,416	0	22,436	4,870,583	873,459	5,744,042
3	73	41,485	0	24,876	5,504,842	37,920	0	22,738	5,031,747	845,808	5,877,555
4	74	42,044	0	25,211	5,689,808	38,431	0	23,044	5,200,816	819,273	6,020,090
5	75	42,610	0	25,550	5,883,915	38,948	0	23,354	5,378,242	794,127	6,172,368
6	76	43,184	0	25,894	6,087,686	39,472	0	23,669	5,564,500	770,583	6,335,083
7	77	43,765	0	26,243	6,301,673	40,004	0	23,987	5,760,097	748,040	6,508,137
8	78	44,354	0	26,596	6,526,463	40,542	0	24,310	5,965,568	726,525	6,692,093
9	79	44,951	0	26,954	6,762,676	41,088	0	24,637	6,181,481	706,015	6,887,496
10	80	45,557	0	27,317	7,010,970	41,641	0	24,969	6,408,436	686,485	7,094,921
11	81	46,170	0	27,685	7,272,042	42,202	0	25,305	6,647,071	667,887	7,314,958
12	82	46,792	0	28,057	7,546,630	42,770	0	25,646	6,898,060	650,174	7,548,234
13	83	47,422	0	28,435	7,835,515	43,346	0	25,991	7,162,118	633,274	7,795,392
14	84	48,060	0	28,818	8,139,526	43,930	0	26,341	7,440,002	617,040	8,057,041
15	85	48,707	0	29,206	8,459,542	44,521	0	26,696	7,732,515	601,153	8,333,668
16	86	49,363	0	29,599	8,796,492	45,121	0	27,055	8,040,507	585,555	8,626,062
17	87	50,027	0	29,998	9,151,361	45,728	0	27,420	8,364,878	50,000	8,414,878
18	88	50,701	0	30,402	9,525,195	46,344	0	27,789	8,706,584	50,000	8,756,584
19	89	51,384	0	30,811	9,919,099	46,968	0	28,163	9,066,636	50,000	9,116,636
20	90	52,075	0	31,226	10,334,247	47,600	0	28,542	9,446,105	50,000	9,496,105
21	91	52,777	0	31,646	10,771,880	48,241	0	28,926	9,846,126	50,000	9,896,126
22	92	53,487	0	32,072	11,233,314	48,890	0	29,316	10,267,905	50,000	10,317,905
23	93	54,207	0	32,504	11,719,946	49,549	0	29,710	10,712,715	50,000	10,762,715
24	94	54,937	0	32,942	12,233,253	50,216	0	30,110	11,181,907	50,000	11,231,907
25	95	55,677	0	33,385	12,774,802	50,892	0	30,516	11,676,914	50,000	11,726,914

\*Assumes reimbursable qualified LTC costs under the provisions of a MoneyGuard® Reserve Plus policy.

— Growth assets are taxed at Capital Gains rates and income assets are taxed at Ordinary Income rates.

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**With an LTC Event**

**Trust With and Without MoneyGuard® Reserve Plus (Surrender Value)**

For: Bypass Trust Money Guard Reserve Plus  
Age: 70

End of Year	Age	Trust Without MoneyGuard® Reserve Plus				Trust With MoneyGuard® Reserve Plus				Total Trust Value		
		Distributed Assets	LTC Costs	Taxes Paid	Total Trust Value	Total Premium Paid	Distributed Assets	LTC Costs*	Taxes Paid		Trust Assets	Surrender Value
1	71	40,390	0	24,219	5,160,390	429,708	36,919	0	22,138	4,716,898	429,708	5,146,606
2	72	40,934	0	24,545	5,328,525	0	37,416	0	22,436	4,870,583	429,708	5,300,291
3	73	41,485	0	24,876	5,504,842	0	37,920	0	22,738	5,031,747	429,708	5,461,455
4	74	42,044	0	25,211	5,689,808	0	38,431	0	23,044	5,200,816	429,708	5,630,525
5	75	42,610	0	25,550	5,883,915	0	38,948	0	23,354	5,378,242	429,708	5,807,950
6	76	43,184	0	25,894	6,087,686	0	39,472	0	23,669	5,564,500	429,708	5,994,208
7	77	43,765	0	26,243	6,301,673	0	40,004	0	23,987	5,760,097	429,708	6,189,805
8	78	44,354	0	26,596	6,526,463	0	40,542	0	24,310	5,965,568	429,708	6,395,276
9	79	44,951	0	26,954	6,762,676	0	41,088	0	24,637	6,181,481	429,708	6,611,189
10	80	45,557	0	27,317	7,010,970	0	41,641	0	24,969	6,408,436	429,708	6,838,144
11	81	46,170	0	27,685	7,272,042	0	42,202	0	25,305	6,647,071	429,708	7,076,779
12	82	46,792	0	28,057	7,546,630	0	42,770	0	25,646	6,898,060	429,708	7,327,768
13	83	47,422	0	28,435	7,835,515	0	43,346	0	25,991	7,162,118	429,708	7,591,826
14	84	48,060	0	28,818	8,139,526	0	43,930	0	26,341	7,440,002	429,708	7,869,710
15	85	46,688	250,000	27,995	8,201,522	0	44,521	250,000	26,696	7,732,515	179,708	7,912,223
16	86	45,297	250,000	27,161	8,272,046	0	45,121	250,000	27,055	8,040,507	0	8,040,507
17	87	43,887	250,000	26,316	8,351,673	0	45,728	250,000	27,420	8,364,878	0	8,364,878
18	88	42,458	250,000	25,459	8,441,017	0	46,344	250,000	27,789	8,706,584	0	8,706,584
19	89	41,010	250,000	24,591	8,540,725	0	46,968	250,000	28,163	9,066,636	0	9,066,636
20	90	39,543	250,000	23,711	8,651,488	0	47,600	250,000	28,542	9,446,105	0	9,446,105
21	91	40,075	0	24,030	9,032,057	0	48,241	0	28,926	9,846,126	0	9,846,126
22	92	40,615	0	24,354	9,433,595	0	48,890	0	29,316	10,267,905	0	10,267,905
23	93	41,162	0	24,682	9,857,335	0	49,549	0	29,710	10,712,715	0	10,712,715
24	94	41,716	0	25,014	10,304,584	0	50,216	0	30,110	11,181,907	0	11,181,907
25	95	42,278	0	25,351	10,776,726	0	50,892	0	30,516	11,676,914	0	11,676,914

\*Assumes reimbursable qualified LTC costs under the provisions of a MoneyGuard® Reserve Plus policy.

- Growth assets are taxed at Capital Gains rates and income assets are taxed at Ordinary Income rates.
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**With an LTC Event**

**Trust With and Without MoneyGuard® Reserve Plus (Surrender Value)**

For: Bypass Trust Money Guard Reserve Plus  
Age: 70

End of Year	Age	Trust Without MoneyGuard® Reserve Plus				Trust With MoneyGuard® Reserve Plus				Total Trust Value		
		Distributed Assets	LTC Costs	Taxes Paid	Total Trust Value	Total Premium Paid	Distributed Assets	LTC Costs*	Taxes Paid		Trust Assets	Surrender Value
26	96	42,847	0	25,692	11,275,230	0	51,577	0	30,927	12,199,254	0	12,199,254
27	97	43,424	0	26,038	11,801,650	0	52,271	0	31,343	12,750,533	0	12,750,533
28	98	44,008	0	26,388	12,357,634	0	52,975	0	31,765	13,332,457	0	13,332,457
29	99	44,601	0	26,744	12,944,929	0	53,688	0	32,193	13,946,831	0	13,946,831
30	100	45,201	0	27,104	13,565,387	0	54,411	0	32,626	14,595,569	0	14,595,569
31	101	45,810	0	27,469	14,220,968	0	55,144	0	33,065	15,280,699	0	15,280,699
32	102	46,427	0	27,839	14,913,753	0	55,886	0	33,511	16,004,370	0	16,004,370
33	103	47,052	0	28,213	15,645,944	0	56,639	0	33,962	16,768,862	0	16,768,862
34	104	47,685	0	28,593	16,419,877	0	57,401	0	34,419	17,576,586	0	17,576,586
35	105	48,327	0	28,978	17,238,026	0	58,174	0	34,882	18,430,104	0	18,430,104
36	106	48,978	0	29,368	18,103,016	0	58,957	0	35,352	19,332,125	0	19,332,125
37	107	49,637	0	29,764	19,017,626	0	59,751	0	35,828	20,285,523	0	20,285,523
38	108	50,306	0	30,164	19,984,802	0	60,555	0	36,310	21,293,345	0	21,293,345
39	109	50,983	0	30,571	21,007,668	0	61,371	0	36,799	22,358,818	0	22,358,818
40	110	51,669	0	30,982	22,089,534	0	62,197	0	37,295	23,485,364	0	23,485,364
41	111	52,365	0	31,399	23,233,907	0	63,034	0	37,797	24,676,608	0	24,676,608
42	112	53,070	0	31,822	24,444,505	0	63,883	0	38,306	25,936,393	0	25,936,393
43	113	53,784	0	32,250	25,725,269	0	64,743	0	38,821	27,268,792	0	27,268,792
44	114	54,509	0	32,685	27,080,377	0	65,615	0	39,344	28,678,122	0	28,678,122
45	115	55,242	0	33,125	28,514,254	0	66,498	0	39,874	30,168,959	0	30,168,959
46	116	55,986	0	33,571	30,031,593	0	67,393	0	40,411	31,746,151	0	31,746,151
47	117	56,740	0	34,023	31,637,367	0	68,301	0	40,955	33,414,839	0	33,414,839
48	118	57,504	0	34,481	33,336,847	0	69,220	0	41,506	35,180,469	0	35,180,469
49	119	58,278	0	34,945	35,135,620	0	70,152	0	42,065	37,048,816	0	37,048,816
50	120	59,063	0	35,415	37,039,607	0	71,097	0	42,631	39,026,000	0	39,026,000

\*Assumes reimbursable qualified LTC costs under the provisions of a MoneyGuard® Reserve Plus policy.

— Growth assets are taxed at Capital Gains rates and income assets are taxed at Ordinary Income rates.

— Premiums and taxes on sold assets to pay premiums are paid at the beginning of the year. Any distributions and taxes on distributed assets are paid at the end of the year.

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**Without an LTC Event**

**Trust With and Without MoneyGuard® Reserve Plus (Surrender Value)**

For: Bypass Trust Money Guard Reserve Plus  
Age: 70

End of Year	Age	Trust Without MoneyGuard® Reserve Plus				Trust With MoneyGuard® Reserve Plus				Total Trust Value	
		Distributed Assets	LTC Costs	Taxes Paid	Total Premium Paid	Distributed Assets	LTC Costs*	Taxes Paid	Trust Assets		Surrender Value
1	71	40,390	0	24,219	429,708	36,919	0	22,138	4,716,898	429,708	5,146,606
2	72	40,934	0	24,545	0	37,416	0	22,436	4,870,583	429,708	5,300,291
3	73	41,485	0	24,876	0	37,920	0	22,738	5,031,747	429,708	5,461,455
4	74	42,044	0	25,211	0	38,431	0	23,044	5,200,816	429,708	5,630,525
5	75	42,610	0	25,550	0	38,948	0	23,354	5,378,242	429,708	5,807,950
6	76	43,184	0	25,894	0	39,472	0	23,669	5,564,500	429,708	5,994,208
7	77	43,765	0	26,243	0	40,004	0	23,987	5,760,097	429,708	6,189,805
8	78	44,354	0	26,596	0	40,542	0	24,310	5,965,568	429,708	6,395,276
9	79	44,951	0	26,954	0	41,088	0	24,637	6,181,481	429,708	6,611,189
10	80	45,557	0	27,317	0	41,641	0	24,969	6,408,436	429,708	6,838,144
11	81	46,170	0	27,685	0	42,202	0	25,305	6,647,071	429,708	7,076,779
12	82	46,792	0	28,057	0	42,770	0	25,646	6,898,060	429,708	7,327,768
13	83	47,422	0	28,435	0	43,346	0	25,991	7,162,118	429,708	7,591,826
14	84	48,060	0	28,818	0	43,930	0	26,341	7,440,002	429,708	7,869,710
15	85	48,707	0	29,206	0	44,521	0	26,696	7,732,515	429,708	8,162,223
16	86	49,363	0	29,599	0	45,121	0	27,055	8,040,507	429,708	8,470,215
17	87	50,027	0	29,998	0	45,728	0	27,420	8,364,878	0	8,364,878
18	88	50,701	0	30,402	0	46,344	0	27,789	8,706,584	0	8,706,584
19	89	51,384	0	30,811	0	46,968	0	28,163	9,066,636	0	9,066,636
20	90	52,075	0	31,226	0	47,600	0	28,542	9,446,105	0	9,446,105
21	91	52,777	0	31,646	0	48,241	0	28,926	9,846,126	0	9,846,126
22	92	53,487	0	32,072	0	48,890	0	29,316	10,267,905	0	10,267,905
23	93	54,207	0	32,504	0	49,549	0	29,710	10,712,715	0	10,712,715
24	94	54,937	0	32,942	0	50,216	0	30,110	11,181,907	0	11,181,907
25	95	55,677	0	33,385	0	50,892	0	30,516	11,676,914	0	11,676,914

\*Assumes reimbursable qualified LTC costs under the provisions of a MoneyGuard® Reserve Plus policy.

- Growth assets are taxed at Capital Gains rates and Income assets are taxed at Ordinary Income rates.
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**Without an LTC Event**

**Trust With and Without MoneyGuard® Reserve Plus (Surrender Value)**

For: Bypass Trust Money Guard Reserve Plus  
Age: 70

End of Year	Age	Trust Without MoneyGuard® Reserve Plus				Trust With MoneyGuard® Reserve Plus						
		Distributed Assets	LTC Costs	Taxes Paid	Total Trust Value	Total Premium Paid	Distributed Assets	LTC Costs*	Taxes Paid	Trust Assets	Surrender Value	Total Trust Value
26	96	56,426	0	33,835	13,346,253	0	51,577	0	30,927	12,199,254	0	12,199,254
27	97	57,186	0	34,290	13,949,365	0	52,271	0	31,343	12,750,533	0	12,750,533
28	98	57,956	0	34,752	14,586,002	0	52,975	0	31,765	13,332,457	0	13,332,457
29	99	58,736	0	35,220	15,258,141	0	53,688	0	32,193	13,946,831	0	13,946,831
30	100	59,527	0	35,694	15,967,874	0	54,411	0	32,626	14,595,569	0	14,595,569
31	101	60,328	0	36,174	16,717,422	0	55,144	0	33,065	15,280,699	0	15,280,699
32	102	61,141	0	36,661	17,509,134	0	55,886	0	33,511	16,004,370	0	16,004,370
33	103	61,964	0	37,155	18,345,505	0	56,639	0	33,962	16,768,862	0	16,768,862
34	104	62,798	0	37,655	19,229,173	0	57,401	0	34,419	17,576,586	0	17,576,586
35	105	63,644	0	38,162	20,162,940	0	58,174	0	34,882	18,430,104	0	18,430,104
36	106	64,500	0	38,676	21,149,771	0	58,957	0	35,352	19,332,125	0	19,332,125
37	107	65,369	0	39,197	22,192,810	0	59,751	0	35,828	20,285,523	0	20,285,523
38	108	66,249	0	39,724	23,295,389	0	60,555	0	36,310	21,293,345	0	21,293,345
39	109	67,141	0	40,259	24,461,040	0	61,371	0	36,799	22,358,818	0	22,358,818
40	110	68,045	0	40,801	25,693,506	0	62,197	0	37,295	23,485,364	0	23,485,364
41	111	68,961	0	41,351	26,996,753	0	63,034	0	37,797	24,676,608	0	24,676,608
42	112	69,889	0	41,907	28,374,986	0	63,883	0	38,306	25,936,393	0	25,936,393
43	113	70,830	0	42,472	29,832,660	0	64,743	0	38,821	27,268,792	0	27,268,792
44	114	71,784	0	43,043	31,374,499	0	65,615	0	39,344	28,678,122	0	28,678,122
45	115	72,750	0	43,623	33,005,507	0	66,498	0	39,874	30,168,959	0	30,168,959
46	116	73,730	0	44,210	34,730,990	0	67,393	0	40,411	31,746,151	0	31,746,151
47	117	74,723	0	44,805	36,556,571	0	68,301	0	40,955	33,414,839	0	33,414,839
48	118	75,729	0	45,409	38,488,210	0	69,220	0	41,506	35,180,469	0	35,180,469
49	119	76,748	0	46,020	40,532,223	0	70,152	0	42,065	37,048,816	0	37,048,816
50	120	77,781	0	46,640	42,695,304	0	71,097	0	42,631	39,026,000	0	39,026,000

\*Assumes reimbursable qualified LTC costs under the provisions of a MoneyGuard® Reserve Plus policy.

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**General Assumptions**

For: Bypass Trust Money Guard Reserve Plus

Age: 70

**Client Information**

Last Name	Money Guard Reserve Plus
First Name	Bypass Trust
Current Age	70
Gender	Female
Life Expectancy Age	90
State of Residence	Ohio

**Trust Asset Information**

Trust Name	Money Guard Trust
Trust Value	\$5,000,000
Growth Assets	40.00%
Income Assets	60.00%
Income Assets % Taxable	40.00%
Cost Basis	\$1,500,000

**Trust Hypothetical Growth and Income**

Growth Rate	6.00%
Income Rate	3.50%
Income from Trust	Distributed
% Distributed	50.00%

**Trust Tax Information**

Federal Income Tax Rate	35.00%
State Income Tax Rate	5.92%
Federal Capital Gains Rate	15.00%
State Capital Gains Rate	15.00%

**Premium Information**

Solve Option	Solve for premium with a face amount of
% Deducted from Growth Assets	40.00%
% Deducted from Income Assets	60.00%

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