

SERFF Tracking Number: FRCS-125850993 State: Arkansas
Filing Company: Virginia Surety Company, Inc. State Tracking Number: EFT \$100
Company Tracking Number: 5007-R
TOI: 09.0 Inland Marine Sub-TOI: 09.0009 Travel Coverage
Product Name: Travel Insurance Policy
Project Name/Number: VASURETY/62/62

Filing at a Glance

Company: Virginia Surety Company, Inc.

Product Name: Travel Insurance Policy

TOI: 09.0 Inland Marine

Sub-TOI: 09.0009 Travel Coverage

Filing Type: Rate/Rule

Effective Date Requested (New): On Approval

Effective Date Requested (Renewal): On Approval

State Filing Description:

SERFF Tr Num: FRCS-125850993 State: Arkansas

SERFF Status: Closed

Co Tr Num: 5007-R

Co Status: None

Authors: Exselsa Cartwright,
Johnna Kemp

Date Submitted: 11/14/2008

State Tr Num: EFT \$100

State Status: Fees verified and
received

Reviewer(s): Alexa Grissom, Betty
Montesi

Disposition Date: 11/20/2008

Disposition Status: Filed

Effective Date (New): 12/07/2008

Effective Date (Renewal):

General Information

Project Name: VASURETY/62

Project Number: 62

Reference Organization: N/A

Reference Title: N/A

Filing Status Changed: 11/20/2008

State Status Changed: 11/20/2008

Corresponding Filing Tracking Number: FRCS-125850992

Filing Description:

The above referenced rate and rule manual is being submitted for your review and approval. The manual is new and not intended to replace any manual previously approved by your Department.

This rate and rule manual is used for the Travel Services Program which provides benefits for individual trips (on a per trip basis) as well as annual/multi-trip accounts with multiple passengers. Trips can be sold via direct, retail or

Status of Filing in Domicile: Pending

Domicile Status Comments: Submitted at a
future date.

Reference Number: N/A

Advisory Org. Circular: N/A

Deemer Date:

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- Ticket Saver/Lost Ticket
- Trip Cancellation
- Trip Cancellation for Any Reason
- Trip Delay
- Trip Interruption
- Trip Interruption-Disablement

To the best of our knowledge, this filing is complete and intended to comply with the insurance laws of your jurisdiction.

Company and Contact

Filing Contact Information

(This filing was made by a third party - FC01)

Exselsa Cartwright, Compliance Specialist exselsa.cartwright@firstconsulting.com
 1020 Central (800) 927-2730 [Phone]
 Kansas City, MO 64105 (816) 391-2755[FAX]

Filing Company Information

Virginia Surety Company, Inc. CoCode: 40827 State of Domicile: Illinois
 175 West Jackson Blvd. Group Code: 4254 Company Type:
 Chicago, IL 60604 Group Name: The Warranty Group State ID Number:
 (800) 209-6206 ext. [Phone] FEIN Number: 36-3186541

Filing Fees

Fee Required? Yes
 Fee Amount: \$100.00
 Retaliatory? No
 Fee Explanation: Per your department requirements, an initial rate filing is \$100.00 . Therefore, the fee for this filing will be \$100.00.
 Per Company: No

| COMPANY | AMOUNT | DATE PROCESSED | TRANSACTION # |
|-------------------------------|----------|----------------|---------------|
| Virginia Surety Company, Inc. | \$100.00 | 11/14/2008 | 23948521 |

SERFF Tracking Number: FRCS-125850993

State: Arkansas

Filing Company: Virginia Surety Company, Inc.

State Tracking Number: EFT \$100

Company Tracking Number: 5007-R

TOI: 09.0 Inland Marine

Sub-TOI: 09.0009 Travel Coverage

Product Name: Travel Insurance Policy

Project Name/Number: VASURETY/62/62

Correspondence Summary

Dispositions

| Status | Created By | Created On | Date Submitted |
|--------|---------------|------------|----------------|
| Filed | Alexa Grissom | 11/20/2008 | 11/20/2008 |

SERFF Tracking Number: *FRCS-125850993* State: *Arkansas*
 Filing Company: *Virginia Surety Company, Inc.* State Tracking Number: *EFT \$100*
 Company Tracking Number: *5007-R*
 TOI: *09.0 Inland Marine* Sub-TOI: *09.0009 Travel Coverage*
 Product Name: *Travel Insurance Policy*
 Project Name/Number: *VASURETY/62/62*

Disposition

Disposition Date: 11/20/2008
 Effective Date (New): 12/07/2008
 Effective Date (Renewal):
 Status: Filed
 Comment:

| Company Name: | Overall % Rate Impact: | Written Premium Change for this Program: | # of Policy Holders Affected for this Program: | Premium: | Maximum % Change (where required): | Minimum % Change (where required): | Overall % Indicated Change: |
|-------------------------------|------------------------|--|--|----------|------------------------------------|------------------------------------|-----------------------------|
| Virginia Surety Company, Inc. | % | \$ | | \$ | % | % | % |

SERFF Tracking Number: FRCS-125850993 *State:* Arkansas
Filing Company: Virginia Surety Company, Inc. *State Tracking Number:* EFT \$100
Company Tracking Number: 5007-R
TOI: 09.0 Inland Marine *Sub-TOI:* 09.0009 Travel Coverage
Product Name: Travel Insurance Policy
Project Name/Number: VASURETY/62/62

| Item Type | Item Name | Item Status | Public Access |
|----------------------------|----------------------|--------------------|----------------------|
| Supporting Document | Authorization | Filed | Yes |
| Rate | Rate and Rule Manual | Filed | Yes |

SERFF Tracking Number: FRCS-125850993
 Filing Company: Virginia Surety Company, Inc.
 Company Tracking Number: 5007-R
 TOI: 09.0 Inland Marine
 Product Name: Travel Insurance Policy
 Project Name/Number: VASURETY/62/62

State: Arkansas
 State Tracking Number: EFT \$100
 Sub-TOI: 09.0009 Travel Coverage

Rate Information

Rate data applies to filing.

Filing Method: Prior approval
Rate Change Type: Neutral
Overall Percentage of Last Rate Revision: Neutral
Effective Date of Last Rate Revision:
Filing Method of Last Filing:

Company Rate Information

| Company Name: | Overall % Indicated Change: | Overall % Rate Impact: | Written Premium Change for this Program: | # of Policy Holders Affected for this Program: | Premium: | Maximum % Change (where required): | Minimum % Change (where required): |
|-------------------------------|-----------------------------|------------------------|--|--|----------|------------------------------------|------------------------------------|
| Virginia Surety Company, Inc. | % | % | | | | % | % |

| | | | |
|---------------------------------|--------------------------------------|-------------------------------|--------------------------------|
| <i>SERFF Tracking Number:</i> | <i>FRCS-125850993</i> | <i>State:</i> | <i>Arkansas</i> |
| <i>Filing Company:</i> | <i>Virginia Surety Company, Inc.</i> | <i>State Tracking Number:</i> | <i>EFT \$100</i> |
| <i>Company Tracking Number:</i> | <i>5007-R</i> | | |
| <i>TOI:</i> | <i>09.0 Inland Marine</i> | <i>Sub-TOI:</i> | <i>09.0009 Travel Coverage</i> |
| <i>Product Name:</i> | <i>Travel Insurance Policy</i> | | |
| <i>Project Name/Number:</i> | <i>VASURETY/62/62</i> | | |

Rate/Rule Schedule

| Review Status: | Exhibit Name: | Rule # or Page #: | Rate Action | Previous State Filing Attachments Number: |
|-----------------------|------------------------------|--------------------------|--------------------|--|
| Filed | Rate and Rule Manual TSP-RRM | | New | TSP-RRM _9.08_combo-dist.pdf |

**VIRGINIA
SURETY**
COMPANY, INC.

175 West Jackson Blvd.
Chicago, IL 60604

Travel Services Program

Manual of Rules and Rates

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I. Overview

This manual provides loss costs for specific benefits in Travel Services policies. The net loss cost for a policy is the sum of the loss costs for each benefit offered, adjusted at the program level as described in the section “Program Rating Factors” at the end of the manual. The Gross Premium is calculated by applying the appropriate expense loads to the net loss cost.

The loss costs quoted are per person, per trip. This manual may also be used to rate multiple-trip annual accounts or reservations with multiple passengers. For these cases, appropriate factors, determined by underwriting judgment, demographics, and account experience, will be applied to the loss costs from this manual.

II. Coverage

a. Accidental Death and Dismemberment

- i. Accidental Death and Dismemberment
- ii. Flight Only - Accidental Death and Dismemberment
- iii. Accidental Death and Dismemberment – Common Carrier Air Only

1. Loss Cost = (Base Loss Cost)(Trip Duration Factor)
2. Base Loss Cost = (rate per \$1,000)(face amount in \$1,000's)
3. Rates per \$1,000
All accidents.....\$ 0.023
Flight only.....\$ 0.019
Common carrier, air only.....\$ 0.014
4. Trip Duration Factors

| Duration (days) | | | | | |
|-----------------|-------|-------|-------|--------|---------|
| 0-14 | 15-30 | 31-60 | 61-90 | 91-180 | 181-365 |
| 1.00 | 1.05 | 1.15 | 1.25 | 1.60 | 2.00 |

5. Example

Assume face amount \$250,000, all accidents, 42-day trip
Rate per \$1,000 = \$0.023
Face amount in \$1,000's = \$250,000 / \$1,000 = 250
Base Loss Cost = 250(\$0.023) = \$5.75
Trip Duration Factor = 1.15
Loss Cost = (\$5.75)(1.15) = \$6.61

b. Baggage Delay.

1. Loss Costs

| Coverage Limit | Loss Cost |
|----------------|-----------|
| \$ 100 | \$ 0.080 |
| 200 | 0.095 |
| 300 | 0.110 |
| 400 | 0.125 |
| 500 | 0.140 |
| 600 | 0.150 |
| 700 | 0.160 |
| 800 | 0.170 |
| 900 | 0.180 |
| 1,000 | 0.190 |

c. Collision Damage Waiver / Loss Damage Waiver.

1. Loss Costs

| Coverage Limit | Loss Cost |
|----------------|-----------|
| \$ 500 | \$0.625 |
| 1,000 | 0.850 |
| 1,500 | 1.075 |
| 2,000 | 1.300 |
| 2,500 | 1.525 |
| 3,000 | 1.665 |
| 3,500 | 1.805 |
| 4,000 | 1.945 |
| 4,500 | 2.085 |
| 5,000 | 2.225 |

d. Emergency Helicopter Transport.

1. Loss Cost = \$0.15 per person per month
2. Underwriting judgment may be used to debit or credit this loss cost based on demographics of the insured group.

e. Emergency Evacuation

- i. Emergency Evacuation**
- ii. Emergency Evacuation and Repatriation of Remains – Combined Limit**
- iii. Repatriation of Mortal Remains**

1. Loss Costs

| Maximum Emergency Evacuation or Combined Benefit | Loss Cost for Emergency Evacuation | Loss Cost for Emergency Evacuation and Repatriation | Maximum Repatriation Benefit | Loss Cost for Repatriation Only |
|--|--|---|------------------------------------|---------------------------------------|
| \$ 10,000 | \$ 1.05 | \$ 1.22 | \$ 5,000 | 0.22 |
| 15,000 | 1.30 | 1.45 | 7,500 | 0.23 |
| 20,000 | 1.45 | 1.58 | 10,000 | 0.24 |
| 30,000 | 1.58 | 1.70 | 12,500 | 0.25 |
| 40,000 | 1.68 | 1.77 | 15,000 | 0.26 |
| 50,000 | 1.70 | 1.81 | 17,500 | 0.27 |
| 75,000 | 1.72 | 1.83 | 20,000 | 0.28 |
| 100,000 | 1.73 | 1.85 | 22,500 | 0.29 |
| 150,000 | 1.75 | 1.87 | 25,000 | 0.30 |
| 200,000 | 1.76 | 1.89 | 35,000 | 0.31 |
| 250,000 | 1.78 | 1.91 | 45,000 | 0.32 |
| 300,000 | 1.80 | 1.93 | 55,000 | 0.33 |
| 350,000 | 1.82 | 1.94 | 65,000 | 0.34 |
| 400,000 | 1.84 | 1.96 | 75,000 | 0.35 |
| 450,000 | 1.85 | 1.98 | | |
| 500,000 | 1.87 | 2.00 | | |
| 550,000 | 1.89 | 2.02 | | |
| 600,000 | 1.91 | 2.04 | | |
| 650,000 | 1.93 | 2.06 | | |
| 700,000 | 1.95 | 2.08 | | |
| 750,000 | 1.97 | 2.11 | | |
| 800,000 | 1.99 | 2.13 | | |
| 850,000 | 2.01 | 2.15 | | |
| 900,000 | 2.03 | 2.17 | | |
| 950,000 | 2.05 | 2.19 | | |
| 1,000,000 | 2.07 | 2.21 | | |

2. Notes: Maximum benefits between listed values take the loss cost for the higher value.

For Emergency Evacuation and Combined Limit, the loss cost for maximum benefit \$100,000 + (\$50,000) n is the loss cost for maximum benefit \$100,000 multiplied by 1.01 to the n -th power. For Repatriation alone, the loss cost for maximum benefit \$25,000 + (\$10,000) n is the loss cost for maximum benefit \$25,000 plus \$0.01 n . For convenience, the values for most practical limits are tabulated above.

3. Example.

Assume repatriation alone, maximum benefit \$90,000.

$$\text{Loss Cost} = \$0.35 + (0.01)(2) = \$0.37$$

f. Hospital Indemnity

i. Accidental Injury – Hospital Indemnity

ii. Sickness – Hospital Indemnity

1. $\text{Loss Cost} = (\text{Base Loss Cost})(\text{Trip Duration Factor})$

2. $\text{Base Loss Cost} = \text{Constant} + \text{Factor}(\text{Maximum Benefit in } \$100\text{'s})$

| Plan | Maximum | Constant | Factor |
|-------------------|--------------------|----------|--------|
| Accidental Injury | up to \$500 | \$0 | \$0.20 |
| | greater than \$500 | 0.50 | 0.10 |
| Sickness | up to \$500 | 0 | 0.35 |
| | greater than \$500 | 0.85 | 0.18 |

3. Trip Duration Factors

| Plan | Duration (days) | | | | | |
|-------------------|-----------------|-------|-------|-------|--------|---------|
| | 0-14 | 15-30 | 31-60 | 61-90 | 91-180 | 181-365 |
| Accidental Injury | 1.00 | 1.10 | 1.25 | 1.45 | 2.00 | 2.50 |
| Sickness | 1.00 | 1.20 | 1.35 | 1.65 | 2.30 | 2.75 |

4. Example

Assume Accidental Injury, limit \$800, 21-day trip.

$$\text{Maximum benefit in } \$100\text{'s} = \$800 / \$100 = 8$$

$$\text{Constant} = \$0.50$$

$$\text{Factor} = \$0.10$$

$$\text{Base Loss Cost} = \$0.50 + \$0.10(8) = \$1.30$$

$$\text{Trip Duration Factor} = 1.10$$

$$\text{Loss Cost} = (\$1.30)(1.10) = \$1.43$$

g. Itinerary Change.

1. Loss Cost

| Coverage Limit | Loss Cost |
|----------------|-----------|
| \$ 100 | \$0.045 |
| 200 | 0.060 |
| 300 | 0.075 |
| 400 | 0.090 |
| 500 | 0.105 |
| 1000 | 0.113 |
| 1500 | 0.121 |
| 2000 | 0.129 |
| 2500 | 0.137 |
| 3000 | 0.145 |
| 3500 | 0.153 |
| 4000 | 0.161 |
| 4500 | 0.169 |
| 5000 | 0.177 |

h. Lost Baggage; Baggage & Personal Effects; Hotel/Motel Burglary.

1. Loss Costs

| Coverage Limit | Plan | | |
|----------------|--------------|----------------------------|----------------------|
| | Lost Baggage | Baggage & Personal Effects | Hotel/Motel Burglary |
| \$ 500 | \$0.100 | \$0.120 | \$0.675 |
| 1,000 | 0.130 | 0.170 | 0.925 |
| 1,500 | 0.145 | 0.190 | 1.175 |
| 2,000 | 0.160 | 0.210 | 1.425 |
| 2,500 | 0.175 | 0.230 | 1.675 |
| 3,000 | 0.190 | 0.250 | 1.825 |
| 3,500 | 0.205 | 0.270 | 1.975 |
| 4,000 | 0.220 | 0.290 | 2.125 |
| 4,500 | 0.235 | 0.310 | 2.275 |
| 5,000 | 0.250 | 0.330 | 2.425 |

i. Lost Ski Days.

1. Loss Cost

| Trip Cost | | Loss Cost |
|-----------|--------|-----------|
| From | To | |
| \$ 0 | \$ 500 | \$0.006 |
| 501 | 1,000 | 0.009 |
| 1,001 | 1,500 | 0.011 |
| 1,501 | 2,000 | 0.014 |
| 2,001 | 2,500 | 0.018 |
| 2,501 | 3,000 | 0.023 |
| 3,001 | 3,500 | 0.027 |
| 3,501 | 4,000 | 0.033 |
| 4,001 | 4,500 | 0.038 |
| 4,501 | 5,000 | 0.043 |
| 5,001 | 5,500 | 0.054 |
| 5,501 | 6,000 | 0.059 |
| 6,001 | 6,500 | 0.064 |
| 6,501 | 7,000 | 0.070 |
| 7,001 | 8,000 | 0.077 |
| 8,001 | 9,000 | 0.087 |
| 9,001 | 10,000 | 0.097 |

j. Medical Expense

- i. Accident Medical Expense
- ii. Accident & Sickness Medical Expense - Combined Limit
- iii. Accident Medical Expense – Emergency Only
- iv. Accident & Sickness Medical Expense – Emergency Only – Combined Limit
- v. Sickness Medical Expense
- vi. Sickness Medical Expense – Emergency Only

2. Loss Cost = (Base Loss Cost)(Benefit Factor)(Trip Duration Factor)

3. Base Loss Costs

| | |
|---|---------|
| Accident | \$0.220 |
| Accident & Sickness, Combined Limit | \$0.650 |
| Accident, Emergency Only | \$0.104 |
| Accident & Sickness, Emergency Only, Combined Limit | \$0.270 |
| Sickness..... | \$0.500 |
| Sickness, Emergency Only | \$0.197 |

4. Benefit Factors

| Maximum | Deductible | | | | |
|-------------|------------|------|------|-------|-------|
| | \$0 | \$25 | \$50 | \$100 | \$250 |
| \$500 | 0.37 | 0.34 | 0.29 | 0.25 | 0.14 |
| 1,000 | 0.46 | 0.42 | 0.38 | 0.33 | 0.23 |
| 2,500 | 0.72 | 0.68 | 0.62 | 0.57 | 0.47 |
| 5,000 | 0.91 | 0.86 | 0.79 | 0.74 | 0.61 |
| 7,500 | 0.94 | 0.89 | 0.84 | 0.78 | 0.64 |
| 10,000 | 1.00 | 0.95 | 0.89 | 0.83 | 0.69 |
| 25,000 | 1.03 | 0.98 | 0.92 | 0.86 | 0.73 |
| 50,000 | 1.06 | 1.01 | 0.95 | 0.89 | 0.77 |
| 100,000 | 1.09 | 1.04 | 0.98 | 0.92 | 0.81 |
| 250,000 | 1.12 | 1.07 | 1.00 | 0.95 | 0.83 |
| 500,000 | 1.14 | 1.08 | 1.02 | 0.98 | 0.85 |
| \$1,000,000 | 1.15 | 1.15 | 1.04 | 1.00 | 0.87 |

5. Trip Duration Factors

| Plan | Duration (days) | | | | | |
|-------------------------------|-----------------|-------|-------|-------|--------|---------|
| | 0-14 | 15-30 | 31-60 | 61-90 | 91-180 | 181-365 |
| Accident | 1.00 | 1.10 | 1.25 | 1.45 | 2.00 | 2.50 |
| A&S, Combined Limit | 1.00 | 1.17 | 1.32 | 1.58 | 2.20 | 2.65 |
| Accident, Emergency Only | 1.00 | 1.10 | 1.25 | 1.45 | 2.00 | 2.50 |
| A&S, Emerg. Only, Comb. Limit | 1.00 | 1.17 | 1.32 | 1.58 | 2.20 | 2.65 |
| Sickness | 1.00 | 1.20 | 1.35 | 1.65 | 2.30 | 2.75 |
| Sickness, Emergency Only | 1.00 | 1.20 | 1.35 | 1.65 | 2.30 | 2.75 |

6. Example

Assume A&S Combined Limit, maximum \$100,000, deductible \$100, 4-day trip

Base Loss Cost = \$0.65

Benefit Factor = 0.92

Trip Duration Factor = 1.00

Loss Cost = $(\$0.65)(0.92)(1.00) = \0.60

k. Missed Connection.

1. Loss Costs

| Coverage Limit | Loss Cost |
|----------------|-----------|
| \$ 100 | \$0.010 |
| 300 | 0.020 |
| 500 | 0.030 |
| 700 | 0.040 |
| 1,000 | 0.050 |
| 2,000 | 0.060 |
| 3,000 | 0.070 |
| 4,000 | 0.080 |
| 5,000 | 0.090 |

l. Property Damage.

1. Loss Cost

| Coverage Limit | Loss Cost |
|--------------------------|-------------|
| \$ 500 | \$0.027 |
| 1,000 | 0.028 |
| 1,500 | 0.029 |
| 2,000 | 0.030 |
| 2,500 | 0.031 |
| 3,000 | 0.032 |
| 3,500 | 0.033 |
| 4,000 | 0.034 |
| 4,500 | 0.035 |
| 5,000 | 0.036 |
| 10,000 | 0.037 |
| 20,000 | 0.038 |
| Each additional \$10,000 | Add \$0.001 |

m. Rental Car Personal Accident.

1. Loss Cost = (Base Loss Cost)(Trip Duration Factor)
2. Base Loss Cost = \$0.016
3. Trip Duration Factors

| Duration (days) | | | | | |
|-----------------|-------|-------|-------|--------|---------|
| 0-14 | 15-30 | 31-60 | 61-90 | 91-180 | 181-365 |
| 1.00 | 1.05 | 1.15 | 1.25 | 1.60 | 2.00 |

4. Example

Assume a trip of 45 days.
Base Loss Cost = \$0.016
Trip Duration Factor = 1.15
Loss Cost = (\$0.016)(1.15) = \$0.018

n. Search and Rescue.

1. Loss Cost

| Coverage limit | Loss Cost |
|-------------------------|-------------|
| \$ 15,000 | \$0.234 |
| 20,000 | 0.240 |
| 25,000 | 0.246 |
| 30,000 | 0.252 |
| 35,000 | 0.258 |
| 40,000 | 0.264 |
| 45,000 | 0.270 |
| 50,000 | 0.276 |
| Each additional \$5,000 | Add \$0.002 |

o. Ticket Saver/Lost Ticket.

1. Loss Cost

| Trip Cost | | Loss Cost |
|-----------|--------|--------------|
| From | To | |
| \$ 0 | \$ 500 | \$0.005 |
| 501 | 1,000 | 0.007 |
| 1,001 | 1,500 | 0.009 |
| 1,501 | 2,000 | 0.011 |
| 2,001 | 2,500 | 0.015 |
| 2,501 | 3,000 | 0.018 |
| 3,001 | 3,500 | 0.021 |
| 3,501 | 4,000 | 0.026 |
| 4,001 | 4,500 | 0.030 |
| 4,501 | 5,000 | 0.034 |
| 5,001 | 5,500 | 0.043 |
| 5,501 | 6,000 | 0.047 |
| 6,001 | 6,500 | 0.051 |
| 6,501 | 7,000 | 0.056 |
| 7,001 | 8,000 | 0.062 |
| 8,001 | 9,000 | 0.070 |
| 9,001 | 10,000 | 0.078 |

p. Trip Cancellation; Trip Cancellation for Any Reason.

1. Loss Cost = (Base Loss Cost)(Cancellation Penalty Factor)
2. Base Loss Cost

| Trip Cost | | Plan | |
|-----------|--------|-------------------|----------------------------------|
| From | To | Trip Cancellation | Trip Cancellation for Any Reason |
| \$ 0 | \$ 500 | \$ 14.15 | \$ 21.23 |
| 501 | 1,000 | 22.24 | 33.36 |
| 1,001 | 1,500 | 27.63 | 41.45 |
| 1,501 | 2,000 | 35.04 | 52.56 |
| 2,001 | 2,500 | 45.82 | 68.73 |
| 2,501 | 3,000 | 56.60 | 84.90 |
| 3,001 | 3,500 | 67.05 | 100.58 |
| 3,501 | 4,000 | 81.54 | 122.31 |
| 4,001 | 4,500 | 94.34 | 141.51 |
| 4,501 | 5,000 | 107.48 | 161.22 |
| 5,001 | 5,500 | 120.77 | 181.16 |
| 5,501 | 6,000 | 133.57 | 200.36 |
| 6,001 | 6,500 | 146.21 | 219.32 |
| 6,501 | 7,000 | 158.54 | 237.81 |
| 7,001 | 8,000 | 170.72 | 256.08 |
| 8,001 | 9,000 | 182.65 | 273.98 |
| 9,001 | 10,000 | 194.26 | 291.39 |
| 10,001 | 20,000 | 201.64 | 308.00 |
| 20,001 | 35,000 | 209.71 | 326.48 |
| 35,001 | 50,000 | 218.62 | 347.29 |
| 50,001 | 75,000 | 229.33 | 372.82 |
| 75,001 | | 241.26 | 401.90 |

3. Cancellation Penalty Factors

| Cancellation Penalty | Factor |
|---|--------|
| Penalty <= Deposit and Penalty < 10%(trip cost) | 0.20 |
| Deposit < Penalty <= 10% (trip cost) | 0.35 |
| 10%(trip cost) < Penalty <= 25% (trip cost) | 0.50 |
| 25%(trip cost) < Penalty <= 50% (trip cost) | 0.65 |
| 50%(trip cost) < Penalty < 75% (trip cost) | 0.80 |
| Penalty = 75% (trip cost) | 1.00 |
| 75%(trip cost) < Penalty | 1.25 |

4. Example

Assume trip cost \$7,800, penalty 66 2/3%, Trip Cancellation for Any Reason
Base Loss Cost = \$256.08
Cancellation Penalty Factor = 0.80
Loss Cost = (\$256.08)(0.80) = \$204.86

q. Trip Delay.

1. Loss Costs

| Coverage Limit | Per-day Limit | | | |
|-------------------|---------------|-------|---------------|---------|
| | \$100 or less | \$150 | \$200 or more | None |
| \$ 100 | 0.051 | 0.054 | 0.057 | \$0.060 |
| 200 | 0.068 | 0.072 | 0.076 | 0.080 |
| 300 | 0.085 | 0.090 | 0.095 | 0.100 |
| 400 | 0.102 | 0.108 | 0.114 | 0.120 |
| 500 | 0.119 | 0.126 | 0.133 | 0.140 |
| 1,000 | 0.128 | 0.135 | 0.143 | 0.150 |
| 1,500 | 0.136 | 0.144 | 0.152 | 0.160 |
| 2,000 | 0.145 | 0.153 | 0.162 | 0.170 |
| 2,500 | 0.153 | 0.162 | 0.171 | 0.180 |
| 3,000 | 0.162 | 0.171 | 0.181 | 0.190 |
| 3,500 | 0.170 | 0.180 | 0.190 | 0.200 |
| 4,000 | 0.179 | 0.189 | 0.200 | 0.210 |
| 4,500 | 0.187 | 0.198 | 0.209 | 0.220 |
| 5,000 | 0.196 | 0.207 | 0.219 | 0.230 |

r. Trip Interruption; Trip Interruption – Disablement.

a. Loss Cost = (Base Loss Cost)(Trip Duration Factor)

b. Base Loss Cost

| Trip Cost | | Plan | |
|-----------|--------|-------------------|---------------------------------|
| From | To | Trip Interruption | Trip Interruption – Disablement |
| \$ 0 | \$ 500 | \$ 1.78 | \$ 0.44 |
| 501 | 1,000 | 2.79 | 0.70 |
| 1,001 | 1,500 | 3.47 | 0.87 |
| 1,501 | 2,000 | 4.40 | 1.10 |
| 2,001 | 2,500 | 5.75 | 1.44 |
| 2,501 | 3,000 | 7.11 | 1.78 |
| 3,001 | 3,500 | 8.42 | 2.11 |
| 3,501 | 4,000 | 10.24 | 2.56 |
| 4,001 | 4,500 | 11.85 | 2.96 |
| 4,501 | 5,000 | 13.50 | 3.37 |
| 5,001 | 5,500 | 15.23 | 3.81 |
| 5,501 | 6,000 | 16.93 | 4.23 |
| 6,001 | 6,500 | 18.69 | 4.67 |
| 6,501 | 7,000 | 20.35 | 5.09 |
| 7,001 | 8,000 | 21.91 | 5.48 |
| 8,001 | 9,000 | 23.34 | 5.83 |
| 9,001 | 10,000 | 24.75 | 6.19 |
| 10,001 | 20,000 | 25.69 | 6.42 |
| 20,001 | 35,000 | 26.72 | 6.68 |
| 35,001 | 50,000 | 27.86 | 6.96 |
| 50,001 | 75,000 | 29.22 | 7.31 |
| 75,001 | | 30.74 | 7.69 |

c. Trip Duration Factors

| Duration (days) | | | | | |
|-----------------|-------|-------|-------|--------|---------|
| 0-14 | 15-30 | 31-60 | 61-90 | 91-180 | 181-365 |
| 1.00 | 1.20 | 1.35 | 1.65 | 2.30 | 2.75 |

d. Example

Assume trip cost \$7,800, duration 21 days, Trip Interruption
 Base Loss Cost = \$21.91
 Trip Duration Factor = 1.20
 Loss Cost = (\$21.91)(1.20) = \$26.29

III. Program Rating Factors.

a. International / Domestic Factor

The following factor should be applied in order to recognize differences in expected loss costs between international and domestic travel:

| | |
|---------------------|------|
| Domestic | 0.80 |
| International | 1.10 |

b. Primary Insurance / Excess Insurance

The following factor should be applied to recognize differences in expected loss costs between Primary and Excess insurance:

| | |
|---------------|------|
| Primary | 1.12 |
| Excess | 1.00 |

c. Age bands

At the program level, the following factors should be applied to recognize differences in expected loss costs by age of the insured:

| | |
|----------------------|------|
| Age 0 – 30 | 0.50 |
| 31 – 39 | 0.75 |
| 40 – 49 | 0.90 |
| 50 – 59 | 1.00 |
| 60 – 69 | 1.17 |
| 70 – 74 | 1.33 |
| 75 – 80 | 1.75 |
| 81 and greater | 2.25 |

d. Voluntary / Mandatory Factor

The loss costs in the manual represent voluntary business. This means that the insured makes a decision to purchase the insurance plan that is offered. By contrast, under a mandatory program all individuals purchasing travel services through the sponsoring organization are automatically insured. If a program is mandatory, the following factors should be applied to recognize the reduction in expected loss costs by elimination of adverse selection:

| | |
|----------------------|------|
| Age 0 – 30 | 0.70 |
| 31 – 39 | 0.65 |
| 40 – 49 | 0.60 |
| 50 – 59 | 0.55 |
| 60 – 69 | 0.50 |
| 70 – 74 | 0.45 |
| 75 – 80 | 0.40 |
| 81 and greater | 0.35 |

e. Experience Modifier

Experience rating recognizes differences in expected loss costs among different tour operators or travel agents (collectively “travel companies”). Expected loss costs may differ among travel companies due to several factors, including but not limited to their cancellation policies, their destinations, their financial stability, their marketing methods, and specific policy provisions. It is not feasible to incorporate all such factors into the manual rates, but their impact on future expected loss costs may be estimated from past experience. Experience rating affects prospective loss costs applicable to new contracts at the program level. It does not affect any individual policy already purchased, nor does it change the rates quoted by a given travel company during any period for which those rates have been guaranteed.

The experience modification is based on experience of the most recent available three-year period, using the following model:

(Adjusted loss costs) = (Manual loss costs)(Experience Modifier), where

Manual Loss Costs = loss costs determined from this manual including adjustments (1) through (4) above.

Experience Modifier = $(1-Z) + Z(\text{Experience Factor})/(\text{Target Loss Ratio})$ if experience is available, otherwise = 1.00.

Experience Factor = $(\text{IL1}+\text{IL2}+\text{IL3}) / (\text{CP1} + \text{CP2} + \text{CP3})$

IL1, IL2, IL3 are incurred losses in years 1, 2, and 3

CP1, CP2, and CP3 are earned premiums for years 1, 2, and 3, converted to the current manual rate level

Z = credibility factor, determined from the following table, where “lives” is L1 + L2+ L3, the sum of the lives insured in years 1, 2, and 3:

| Lives | 0-249 | 250-749 | 750-1499 | 1500-2499 | 2500-4999 | >5000 |
|-------|-------|---------|----------|-----------|-----------|-------|
| Z | 0.00 | 0.20 | 0.40 | 0.60 | 0.80 | 1.00 |

Target Loss Ratio = Company-wide ratio of current actual losses to expected losses based on manual rates; this may differ from 1.00 as changing conditions affect the overall adequacy of manual rates.

f. Interpolation Formula for Rating between Benefit Amounts:

Low Limit of available Range: (L)
Rate for Low Limit: (Rate-L)

High Limit of available Range: (H)
Rate for High Limit: (Rate-H)

Desired Limit: (D)

Rate for Desired Limit: (Rate-D) =

$$(\text{Rate-L}) + \{ [(\text{Rate-H}) - (\text{Rate-L})] \times \{ [(D - L) / (H - L)] \}$$

g. Interpolation Example:

Low Limit of available Range (L): \$1,000
Rate for Low Limit (Rate-L): \$22.24

High Limit of available Range (H): \$1,500
Rate for High Limit (Rate-H): \$27.63

Desired Limit (D): \$1,100

Rate for Desired Limit (Rate-D):

$$(\text{Rate-L}) + \{ [(\text{Rate-H}) - (\text{Rate-L})] \times [(D - L) / (H - L)] \}$$

$$\$22.24 + (27.63 - 22.24) \times \{ (1,100 - 1,000) / (1,500 - 1,000) \}$$

$$\$22.24 + (5.39) \times (100 / 500)$$

$$\$22.24 + 1.078$$

$$\$23.32$$

SERFF Tracking Number: FRCS-125850993

State: Arkansas

Filing Company: Virginia Surety Company, Inc.

State Tracking Number: EFT \$100

Company Tracking Number: 5007-R

TOI: 09.0 Inland Marine

Sub-TOI: 09.0009 Travel Coverage

Product Name: Travel Insurance Policy

Project Name/Number: VASURETY/62/62

Supporting Document Schedules

Satisfied -Name: Authorization

Review Status:

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11/20/2008

Comments:

Attachment:

Autho - travel.pdf

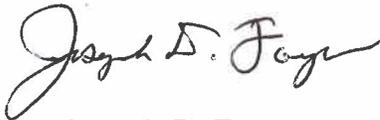
To: The Honorable Commissioner or Director of Insurance

Date: October 13, 2008

Re: Authorization to Represent Virginia Surety Company, Inc.

This letter, or a copy thereof, will authorize the consulting firm of First Consulting & Administration, Inc., Kansas City, Missouri, to represent Virginia Surety Company Inc. before your Insurance Department solely with respect to matters concerning the filing for approval of Virginia Surety's Travel Services Program and, if required, associated premium rates. This Authorization is to remain in effect until revoked in writing by Virginia Surety Company, Inc.

Please direct any correspondence in relation to this filing to First Consulting & Administration, Inc. 1020 Central, Suite 201, Kansas City, Missouri 64105-1670, 1-800-927-2730 or by e-mail at inquiry@firstconsulting.com..



By: Joseph D. Fagan
Vice President & Senior Counsel