

SERFF Tracking Number: STAT-125478208 State: Arkansas
Filing Company: State Auto National Insurance Company State Tracking Number: EFT \$100
Company Tracking Number: SAN-AU-2008-20
TOI: 19.0 Personal Auto Sub-TOI: 19.0001 Private Passenger Auto (PPA)
Product Name: Arkansas NSA
Project Name/Number: Rates and Rules eff 05-17-08/SAN-AU-2008-20

Filing at a Glance

Company: State Auto National Insurance Company

Product Name: Arkansas NSA

TOI: 19.0 Personal Auto

Sub-TOI: 19.0001 Private Passenger Auto
(PPA)

Filing Type: Rate/Rule

SERFF Tr Num: STAT-125478208

SERFF Status: Closed

Co Tr Num: SAN-AU-2008-20

Co Status:

Authors: Doug Griffith, Amanda
Zalipski

Date Submitted: 02/15/2008

State: Arkansas

State Tr Num: EFT \$100

State Status: Fees verified and
received

Reviewer(s): Alexa Grissom, Betty
Montesi, Brittany Yielding

Disposition Date: 02/19/2008

Disposition Status: Filed

Effective Date Requested (New): 05/17/2008

Effective Date Requested (Renewal): 05/17/2008

Effective Date (New): 05/17/2008

Effective Date (Renewal):

State Filing Description:

General Information

Project Name: Rates and Rules eff 05-17-08

Project Number: SAN-AU-2008-20

Reference Organization:

Reference Title:

Filing Status Changed: 02/19/2008

State Status Changed: 02/19/2008

Corresponding Filing Tracking Number:

Filing Description:

State Auto National Insurance Company submits this filing of rate and rule revisions to our Non-Standard Auto program, as detailed in the Summary of Proposed Changes.

Status of Filing in Domicile:

Domicile Status Comments:

Reference Number:

Advisory Org. Circular:

Deemer Date:

Company and Contact

Filing Contact Information

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Steve Winstead, Actuarial Technician Steve.Winstead@StateAuto.com
518 E. Broad Street (614) 917-5817 [Phone]
Columbus, OH 43215 (614) 887-1403[FAX]

Filing Company Information

State Auto National Insurance Company CoCode: 19530 State of Domicile: Ohio
518 E. Broad Street Group Code: 175 Company Type: Property and
Casualty

PO Box 182822
Columbus, OH 43215 Group Name: State ID Number:
(614) 464-5000 ext. [Phone] FEIN Number: 31-1334827

SERFF Tracking Number: STAT-125478208 State: Arkansas
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Filing Fees

Fee Required? Yes
Fee Amount: \$100.00
Retaliatory? No
Fee Explanation:
Per Company: No

COMPANY	AMOUNT	DATE PROCESSED	TRANSACTION #
State Auto National Insurance Company	\$100.00	02/15/2008	18004036

SERFF Tracking Number: STAT-125478208 State: Arkansas
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Correspondence Summary

Dispositions

Status	Created By	Created On	Date Submitted
Filed	Alexa Grissom	02/19/2008	02/19/2008

SERFF Tracking Number: STAT-125478208 State: Arkansas
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Disposition

Disposition Date: 02/19/2008
 Effective Date (New): 05/17/2008
 Effective Date (Renewal):
 Status: Filed
 Comment:

Company Name:	Overall % Rate Impact:	Written Premium Change for this Program:	# of Policy Holders Affected for this Program:	Premium:	Maximum % Change (where required):	Minimum % Change (where required):	Overall % Indicated Change:
State Auto National Insurance Company	0.000%	\$-1,062	1,750	\$2,351,359	%	%	0.200%

SERFF Tracking Number: STAT-125478208 State: Arkansas
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 Company Tracking Number: SAN-AU-2008-20
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 Product Name: Arkansas NSA
 Project Name/Number: Rates and Rules eff 05-17-08/SAN-AU-2008-20

Item Type	Item Name	Item Status	Public Access
Supporting Document	APCS-Auto Premium Comparison Survey	Filed	Yes
Supporting Document	NAIC loss cost data entry document	Filed	Yes
Supporting Document	NAIC Loss Cost Filing Document for OTHER than Workers' Comp	Filed	Yes
Supporting Document	Uniform Transmittal Document-Property & Casualty	Filed	Yes
Supporting Document	Exhibits	Filed	Yes
Supporting Document	Form A-1	Filed	Yes
Rate	Rate Document	Filed	Yes
Rate	Revised Manual Pages	Filed	Yes

<i>SERFF Tracking Number:</i>	<i>STAT-125478208</i>	<i>State:</i>	<i>Arkansas</i>
<i>Filing Company:</i>	<i>State Auto National Insurance Company</i>	<i>State Tracking Number:</i>	<i>EFT \$100</i>
<i>Company Tracking Number:</i>	<i>SAN-AU-2008-20</i>		
<i>TOI:</i>	<i>19.0 Personal Auto</i>	<i>Sub-TOI:</i>	<i>19.0001 Private Passenger Auto (PPA)</i>
<i>Product Name:</i>	<i>Arkansas NSA</i>		
<i>Project Name/Number:</i>	<i>Rates and Rules eff 05-17-08/SAN-AU-2008-20</i>		

Rate Information

Rate data applies to filing.

Filing Method:	File and Use
Rate Change Type:	Neutral
Overall Percentage of Last Rate Revision:	3.400%
Effective Date of Last Rate Revision:	05/17/2007
Filing Method of Last Filing:	File and Use

Company Rate Information

Company Name:	Overall % Indicated Change:	Overall % Rate Impact:	Written Premium Change for this Program:	# of Policy Holders Affected for this Program:	Premium:	Maximum % Change (where required):	Minimum % Change (where required):
State Auto National Insurance Company	0.200%	0.000%	\$-1,062	1,750	\$2,351,359	%	%

SERFF Tracking Number: STAT-125478208 State: Arkansas
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Rate/Rule Schedule

Review Status:	Exhibit Name:	Rule # or Page #:	Rate Action	Previous State Filing Attachments Number:
Filed	Rate Document	Entire Document	Replacement	AR SAN Rate Document Eff 05-08.pdf
Filed	Revised Manual Pages	Various	Replacement	AR SAN Effective 5-08 revised pages.pdf

ARKANSAS
STATE AUTO NATIONAL BASE RATES AND RELATIVITIES
Effective 05-17-08

Order of Rate Calculation

Bodily Injury (BI) and Property Damage (PD)
(round to whole dollar for steps 6-17)

1. 1.00 + Violation Point Add-on
 2. Result #1 x Age of Major Violation Factor
 3. Result #2 x Age of Minor Violation Factor
 4. Result #3 x Excess Accident/Major Violations Surcharge Factor (if applicable)
- Round to 2 decimals**
5. Result #4 + Driver Code 0-point factor – 1.00 (no rounding)
 6. Result #5 x Base Rate
 7. Result #6 x Territory Factor
 8. Result #7 x 1.00 (*reserved for future use*)
 9. Result #8 x Model Year Factor
- DETERMINE HIGHEST RATED VEHICLE**
10. Result #9 x Increased Limits Factor
 11. Result #10 x Multiplicative Discount Factor
 12. Result #11 x Renewal Discount Factor (if applicable)
 13. Result #12 x Defensive Driver Discount Factor (if applicable)
 14. Result #13 x College Graduate Scholastic Achievement Discount Factor (if applicable)
 15. Result #14 x Term Factor
 16. Result #15 x Business Use or Student Away at School Surcharge Factor (if applicable)
 17. Result #16 x Blue Chip Discount Factor

**Uninsured Motorists (UM) and Underinsured Motorists (UIM) and
Uninsured Motorists Property Damage (UMPD)**
(round to whole dollar after each step)

1. Driver Code 0-Point Factor x Base Rate
 2. Result #1 x Territory Factor
 3. Result #2 x 1.00 (*reserved for future use*)
 4. Result #3 x Model Year Factor
- DETERMINE HIGHEST RATED VEHICLE**
5. Result #4 x Increased Limits Factor
 6. Result #5 x Term Factor
 7. Result #6 x Business Use or Student Away at School Surcharge Factor (if applicable)

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Personal Injury Protection - Medical & Hospital Expenses (PIP MP)
(round to whole dollar for steps 6-17)

1. 1.00 + Violation Point Add-on
 2. Result #1 x Age of Major Violation Factor
 3. Result #2 x Age of Minor Violation Factor
 4. Result #3 x Excess Accident/Major Violations Surcharge Factor (if applicable)
- Round to 2 decimals**
5. Result #4 + Driver Code 0-point factor – 1.00 (no rounding)
 6. Result #5 x Base Rate
 7. Result #6 x Territory Factor
 8. Result #7 x 1.00 (*reserved for future use*)
 9. Result #8 x Model Year Factor
- DETERMINE HIGHEST RATED VEHICLE**
10. Result #9 x Increased Limits Factor
 11. Result #10 x Multiplicative Discount Factor
 12. Result #11 x Renewal Discount Factor (if applicable)
 13. Result #12 x Defensive Driver Discount Factor (if applicable)
 14. Result #13 x College Graduate Scholastic Achievement Discount Factor (if applicable)
 15. Result #14 x Term Factor
 16. Result #15 x Business Use or Student Away at School Surcharge Factor (if applicable)
 17. Result #16 x Blue Chip Discount Factor

Personal Injury Protection - Wage Loss (PIP WL), and Accidental Death (PIP AD)
(round to whole dollar for steps 6-18)

1. 1.00 + Violation Point Add-on
 2. Result #1 x Age of Major Violation Factor
 3. Result #2 x Age of Minor Violation Factor
 4. Result #3 x Excess Accident/Major Violations Surcharge Factor (if applicable)
- Round to 2 decimals**
5. Result #4 + Driver Code 0-point factor – 1.00 (no rounding)
 6. Result #5 x Base Rate
 7. Result #6 x Territory Factor
 8. Result #7 x 1.00 (*reserved for future use*)
 9. Result #8 x Model Year Factor
- DETERMINE HIGHEST RATED VEHICLE**
10. Result #9 x Increased Limits Factor
 11. Result #10 x Multiplicative Discount Factor
 12. Result #11 x Renewal Discount Factor (if applicable)
 13. Result #12 x Defensive Driver Discount Factor (if applicable)
 14. Result #13 x College Graduate Scholastic Achievement Discount Factor (if applicable)
 15. Result #14 x Term Factor
 16. Result #15 x Business Use or Student Away at School Surcharge Factor (if applicable)
 17. Result #16 for PIP WL + Result #16 for PIP AD (if applicable)*
 18. Result #17 x Blue Chip Discount Factor

*If either coverage is rejected, skip this step and apply the Blue Chip factor to Result #16

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STATE AUTO NATIONAL BASE RATES AND RELATIVITIES
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Other Than Collision (OTC)
(round to whole dollar for steps 6-18)

1. 1.00 + Violation Point Add-on
2. Result #1 x Age of Major Violation Factor
3. Result #2 x Age of Minor Violation Factor
4. Result #3 x Excess Accident/Major Violations Surcharge Factor (if applicable)
- Round to 2 decimals**
5. Result #4 + Driver Code 0-point factor – 1.00 (no rounding)
6. Result #5 x Base Rate
7. Result #6 x Territory Factor
8. Result #7 x SA/ISO Symbol Factor
9. Result #8 x 1.00 (*reserved for future use*)
10. Result #9 x 1.00 (*reserved for future use*)
11. Result #10 x Model Year Factor
12. Result #11 x Deductible Factor
- DETERMINE HIGHEST RATED VEHICLE**
13. Result #12 x Multiplicative Discount Factor
14. Result #13 x Renewal Discount Factor (if applicable)
15. Result #14 x College Graduate Scholastic Achievement Discount Factor (if applicable)
16. Result #15 x Term Factor
17. Result #16 x Business Use or Student Away at School Surcharge Factor (if applicable)
18. Result #17 x Blue Chip Discount Factor

Collision
(round to whole dollar for steps 6-19)

1. 1.00 + Violation Point Add-on
2. Result #1 x Age of Major Violation Factor
3. Result #2 x Age of Minor Violation Factor
4. Result #3 x Excess Accident/Major Violations Surcharge Factor (if applicable)
- Round to 2 decimals**
5. Result #4 + Driver Code 0-point factor – 1.00 (no rounding)
6. Result #5 x Base Rate
7. Result #6 x Territory Factor
8. Result #7 x SA/ISO Symbol Factor
9. Result #8 x 1.00 (*reserved for future use*)
10. Result #9 x 1.00 (*reserved for future use*)
11. Result #10 x Model Year Factor
12. Result #11 x Deductible Factor
- DETERMINE HIGHEST RATED VEHICLE**
13. Result #12 x Multiplicative Discount Factor
14. Result #13 x Renewal Discount Factor (if applicable)
15. Result #14 x Defensive Driver Discount Factor (if applicable)
16. Result #15 x College Graduate Scholastic Achievement Discount Factor (if applicable)
17. Result #16 x Term Factor
18. Result #17 x Business Use or Student Away at School Surcharge Factor (if applicable)
19. Result #18 x Blue Chip Discount Factor

ARKANSAS
STATE AUTO NATIONAL BASE RATES AND RELATIVITIES
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Utility Trailers (OTC and Collision)
(round to whole dollar after each step)

1. Amount of Coverage (stated amount) / 100
2. Result #1 x Rate per \$100
3. Result #2 x Term Factor

Recreational Trailers (OTC and Collision)
(round to whole dollar after each step)

1. Base Rate x Territory Factor
2. Result #1 x Model Year Factor
3. Result #2 x SA/ISO Symbol Factor
4. Result #3 x Deductible Factor
5. Result #4 x RT Percentage Factor
6. Result #5 + Expense Load
7. Result #6 x Term Factor

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STATE AUTO NATIONAL BASE RATES AND RELATIVITIES
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HIGHEST RATED DRIVER (HRD)

1. Determine the HRD by adding the assigned driver class point relativities for each driver for the following coverages: BI, PD, UM, UIM, UMPD, PIP MP, PIP WL/AD, OTC, and Collision.
2. The HRD is the driver with the highest cumulative driver class point relativity.

LOWEST RATED DRIVER (LRD) - (Used only when there are more vehicles than drivers)

1. Determine the LRD by adding the zero (0) point driver class relativities for each driver.
2. Add all liability and physical damage coverages relativities. (Same coverages as HRD)
3. The LRD is the driver with the lowest cumulative driver class relativity.

HIGHEST RATED VEHICLE (HRV)

1. Determine the HRV by rating each vehicle with their respective coverages on the policy using the driver class relativities of the HRD. (Do not include OTC and Collision coverage for liability only vehicles)
2. Calculate liability coverages (BI, PD, PIP MP, PIP WL, and PIP AD) through rating step 9 only, and uninsured motorists coverages (UM, UIM, and UMPD) through rating step 4 only.
3. Calculate physical damage coverages (OTC and Collision) through rating step 12 only.
4. Add liability, physical damage and any optional coverages (Towing & Extended Transportation Expenses).
5. The HRV is the vehicle with the highest total premium.

DRIVER/VEHICLE ASSIGNMENT:

- Assign the **HRD** to the **HRV**.
- Assign the **2nd HRD** to the **2nd HRV**, and so on.
- Assign the **LRD** to additional vehicles when there are more vehicles than drivers.

DRIVER CODE DESIGNATIONS

Age	Male		Female	
	Married	Single	Married	Single
14-18	A1	B1	C1	D1
19-20	A2	B2	C2	D2
21-22	A3	B3	C3	D3
23-24	A0	B0	C0	D0
25-29	A4	B4	C4	D4
30-34	A5	B5	C5	D5
35-39	A6	B6	C6	D6
40-44	V0	X0	Y0	Z0
45-49	V1	X1	Y1	Z1
50-54	V2	X2	Y2	Z2
55-59	V3	X3	Y3	Z3
60-64	V4	X4	Y4	Z4
65-69	V5	X5	Y5	Z5
70-74	V6	X6	Y6	Z6
75-79	A7	B7	C7	D7
80-84	A8	B8	C8	D8
85+	A9	B9	C9	D9

Note: Use lowest rated driver class at 0 points when there are more vehicles on the policy than drivers.

**ARKANSAS
STATE AUTO NATIONAL BASE RATES AND RELATIVITIES
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Base Rates	
BI	\$222
PD	\$179
UM	\$24
UIM	\$19
UMPD	\$30
PIP MP	\$99
PIP WL	\$20
PIP AD	\$30
OTC	\$135
COLL	\$433

Term Factors	6-Month	Annual
All Coverages	1.00	2.00

INCREASED LIMIT FACTORS

BI Limit Options	
25/50	1.00
50/100	1.23
100/300	1.64
250/500	2.00
500/500	2.50

PD Limit Options	
25	1.00
50	1.03
100	1.08

Valid BI/PD Combinations
25/50/25
50/100/25
50/100/50
100/300/50
100/300/100
250/500/100
500/500/100

UM/UIM Limit Options	UM Factor (single and multi-vehicle)	UIM Factor (single and multi-vehicle)
25/50	1.00	1.00
50/100	1.50	1.70
100/300	2.25	2.50
250/500	3.00	3.21
500/500	3.20	3.71

UMPD Limit Options	Factor (single and multi-vehicle)
25,000	1.00
50,000	1.68
100,000	2.68

PIP Limit Options		
Coverage	Limit	Factor
PIP MP	5,000	1.00
PIP WL	see endorsement	1.00
PIP AD	5,000	1.00

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DEDUCTIBLE FACTORS

OTC Ded. Options	
100	1.24
250	1.00
500	0.85
1000	0.75

Coll Ded. Options	
100	1.15
250	1.00
500	0.93
1000	0.80

TRAILERS

Recreational Trailers	
RT Percentage Factor	0.60

All Other Trailers			
OTC		Collision	
Deductible	Rate per \$100	Deductible	Rate per \$100
100	\$0.51	100	\$0.44
250	\$0.41	250	\$0.38
500	\$0.35	500	\$0.35
1,000	\$0.31	1,000	\$0.30

MODEL YEAR FACTORS

Year	BI	PD	UM/UIM	UMPD	PIP MP	PIP WL/AD	OTC	COLL
2011	1.00	1.00	1.00	1.00	1.00	1.00	1.16	1.16
2010	1.00	1.00	1.00	1.00	1.00	1.00	1.10	1.10
2009	1.00	1.00	1.00	1.00	1.00	1.00	1.05	1.05
2008	1.00							
2007	0.96	1.00	1.00	1.00	1.00	1.00	0.95	0.95
2006	0.96	1.01	1.00	1.00	1.00	1.00	0.90	0.90
2005	0.96	1.01	1.00	1.00	1.00	1.00	0.87	0.86
2004	0.96	1.01	1.00	1.00	1.00	1.00	0.84	0.82
2003	0.96	1.01	1.00	1.00	1.00	1.00	0.81	0.76
2002	0.96	1.01	1.00	1.00	1.00	1.00	0.77	0.70
2001	0.90	1.01	1.00	1.00	1.00	1.00	0.73	0.64
2000	0.90	1.01	1.00	1.00	1.00	1.00	0.70	0.60
1999	0.90	1.01	1.00	1.00	1.00	1.00	0.66	0.57
1998	0.90	1.01	1.00	1.00	1.00	1.00	0.64	0.55
1997	0.90	1.01	1.00	1.00	1.00	1.00	0.62	0.52
1996 – 1989	0.88	0.99	1.00	1.00	1.00	1.00	0.62	0.52
1988 & Prior	0.70	0.79	1.00	1.00	1.00	1.00	0.62	0.52

Physical Damage base premiums for the next subsequent model year shall be determined by multiplying the base premium for the current model year by 1.05, unless shown otherwise.

**ARKANSAS
STATE AUTO NATIONAL BASE RATES AND RELATIVITIES
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Other Than Collision and Collision Symbols

SA/ISO Symbol	Applicable to Model Years 1990 & Later		SA/ISO Symbol	Applicable to Model Years 1989 & Prior	
	OTC	Coll		OTC	Coll
1	0.86	0.88	1	0.42	0.60
2	1.00	1.00	2	0.42	0.60
3	1.21	1.09	3	0.42	0.60
4	1.34	1.16	4	0.42	0.60
5	1.47	1.22	5	0.52	0.74
6	1.63	1.28	6	0.78	0.88
7	1.78	1.35	7	1.00	1.00
8	1.94	1.42	8	1.30	1.13
10	2.12	1.49	10	1.63	1.25
11	2.27	1.56	11	1.95	1.38
12	2.55	1.64	12	2.32	1.52
13	2.77	1.72	13	2.80	1.68
14	3.03	1.82	*14	3.35	1.88
15	3.34	1.94	15	3.98	2.10
16	3.64	2.05	16	4.63	2.35
17	3.92	2.16	17	5.38	2.55
18	4.20	2.27	18	6.25	2.75
19	4.54	2.39	19	7.25	3.00
20	4.93	2.50	20	8.45	3.30
21	5.38	2.61	21	See instructions below	
22	5.95	2.75			
23	6.55	2.91			
24	7.45	3.14			
25	8.71	3.50			
26	10.05	3.85			
27	See instructions below				

The results of the computations below must be inserted at and/or after step 8 “Result #7 x SA/ISO Symbol” of the rating algorithms on page 3 when applicable.

Other Than Collision

1980 and Prior Model Years

- *a. 1976-1980 Symbol 14: apply the factor 3.55 to the Symbol 7 Base Rate.
- b. 1975 and Prior above \$10,000: multiply the Symbol 7 Factor by $[1 + (0.20 \times X)]$, where X = each \$1,000 or fraction of \$1,000 above \$10,000 of Original Cost.

Develop the Other Than Collision Base Rates for Symbol 21/1989 and Prior Model Year vehicles by:

Multiplying the Symbol 20 Factor by $[1 + (0.017 \times X)]$, where X = each \$1,000 or fraction of \$1,000 in excess of \$65,000 Original Cost.

Develop the Other Than Collision Base Rates for Symbol 27/1990 and Later Model Year vehicles by:

- a. Increasing the factor for Symbol 26 by +1.43 for each \$10,000 or fraction of \$10,000 in excess of \$80,000 Original Cost, and
- b. Applying this factor to the Symbol 2 Base Rate.

Collision

1980 and Prior Model Years

- *a. 1976-1980 Symbol 14: apply the factor 1.95 to the Symbol 7 Base Rate.
- b. 1975 and Prior above \$10,000: multiply the Symbol 7 Factor by $[1 + (0.05 \times X)]$, where X = each \$1,000 or fraction of \$1,000 above \$10,000 of Original Cost.

Develop the Collision Base Rates for Symbol 21/1989 and Prior Model Year vehicles by:

Multiplying the Symbol 20 Factor by $[1 + (0.014 \times X)]$, where X = each \$1,000 or fraction of \$1,000 in excess of \$65,000 Original Cost.

Develop the Collision Base Rates for Symbol 27/1990 and Later Model Year vehicles by:

- a. Increasing the factor for Symbol 26 by +.50 for each \$10,000 or fraction of \$10,000 in excess of \$80,000 Original Cost, and
- b. Applying this factor to the Symbol 2 Base Rate.

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TERRITORY FACTORS

Territory	BI	PD	UM/UIM	UMPD	PIP MP	PIP WL/AD	OTC	COLL
1	1.33	1.27	1.20	1.00	1.20	1.20	0.91	1.05
3	1.00	1.25	1.00	0.87	1.02	1.02	0.93	0.83
5	1.06	1.07	1.00	1.05	1.05	1.05	1.10	1.05
6	1.16	1.17	1.00	1.00	1.10	1.10	0.95	1.00
8	1.11	1.11	1.10	0.95	1.10	1.10	0.95	0.95
9	1.25	1.41	1.15	0.95	1.20	1.20	0.89	0.95
10	1.07	1.07	0.95	0.90	1.00	1.00	0.81	0.93
11	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00
15	1.03	1.03	1.00	1.05	1.07	1.07	0.97	1.04
50	1.10	0.90	1.00	1.00	1.00	1.00	1.10	1.00
51	1.07	0.96	1.00	1.00	1.00	1.00	1.10	0.92
52	1.06	1.06	1.00	1.00	1.00	1.00	1.17	1.05
53	0.93	0.94	1.00	1.00	1.00	1.00	1.10	1.05
54	1.07	0.96	1.00	1.00	1.00	1.00	1.10	1.05
55	0.93	0.94	1.00	1.00	1.00	1.00	1.10	0.95
56	0.93	1.09	1.00	1.00	1.00	1.00	1.10	0.95
57	0.93	0.94	1.00	1.05	1.07	1.07	1.07	1.02
58	1.13	0.94	1.00	1.05	1.07	1.07	1.07	0.95
59	1.08	1.08	1.00	1.05	1.07	1.07	1.07	1.14
60	0.97	0.89	1.00	1.05	1.07	1.07	1.02	0.97
61	0.97	0.89	1.00	1.05	1.07	1.07	1.02	0.91
62	0.95	0.89	1.00	1.05	1.07	1.07	1.05	0.95
63	0.92	0.96	1.00	1.05	1.07	1.07	1.00	1.00
64	1.00	1.12	1.00	1.00	1.00	1.00	1.15	1.15
65	0.98	0.91	1.00	1.00	1.00	1.00	0.98	1.05
66	1.08	0.91	1.00	1.00	1.00	1.00	1.10	1.05
67	1.05	1.05	1.00	1.00	1.00	1.00	1.10	1.08
68	1.10	1.10	1.00	1.00	1.00	1.00	1.10	1.00
90	1.19	1.19	1.05	1.00	1.15	1.15	0.76	0.87
91	2.07	2.07	1.75	1.10	1.65	1.65	1.00	1.08
93	1.01	1.01	1.00	1.00	1.00	1.00	1.07	0.97
96	1.54	1.54	1.15	1.00	1.31	1.31	1.10	1.00
97	1.02	1.02	1.00	1.00	1.00	1.00	0.85	0.93
98	2.59	2.59	2.19	1.38	2.06	2.06	1.38	1.35

POLICY FEES/CHARGES

The following fees/charges apply in addition to the coverage premium:

- **Policy Fee** - \$10 for all policy terms (Applies to new business, renewal & rewritten policies)
- **Reinstatement Fee** - \$20
- **Installment Fee** - \$8 per installment billed
- **Financial Responsibility Filing Fee** - \$20
- **NSF Fee** - \$20 for any check returned for non-sufficient funds.

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DISCOUNTS/SURCHARGES

No discounts apply to UM, UMPD, UIM, Extended Transportation Expenses, Towing and Labor, Additional and Custom Equipment, Family Account Coverage Extension and Difference in Value (Lease-Gap and Financed Vehicles).

Multiplicative Discount - applies to BI, PD, PIP MP, PIP WL/AD, OTC, and Collision coverages. Discount factors are as follows:

10% Paid In Full	10% Homeowner	25% Multi-Car	15% Prior Insurance	5% Mobile Home	Multiplicative Discount Factor
					1.00
X					0.90
	X				0.90
		X			0.75
			X		0.85
				X	0.95
X	X				0.81
X		X			0.68
X			X		0.77
X				X	0.86
	X	X			0.68
	X		X		0.77
		X	X		0.64
		X		X	0.71
			X	X	0.81
X	X	X			0.61
X	X		X		0.69
X		X	X		0.57
X		X		X	0.64
X			X	X	0.73
	X	X	X		0.57
		X	X	X	0.61
X	X	X	X		0.52
X		X	X	X	0.55

- A **Renewal Discount** factor of 0.95 will apply to all policies after twelve (12) continuous months and a factor of 0.90 will apply after twenty-four (24) continuous months. Applies to BI, PD, PIP MP, PIP WL/AD, OTC, and Collision coverages.
- A **55+ years old Defensive Driving Discount** factor of 0.95 applies to BI, PD, PIP MP, PIP WL/AD, and Collision coverages, and only to the vehicle principally operated by the qualifying insured. If the qualifying insured operates more than one vehicle, the discount shall be applied to each vehicle the insured principally operates as long as there are no other operators assigned to any of the vehicles.
- A **College Graduate Scholastic Achievement Discount** factor of 0.95 applies to BI, PD, PIP MP, PIP WL/AD, OTC, and Collision, and only to the vehicle principally operated by the qualifying insured. If the eligible insured has not been used to classify any vehicle on the policy, the discount shall be afforded to the one vehicle that the eligible insured operates. An insured is not eligible for this discount if he or she is a married operator who has been used to classify a vehicle on the policy.

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DISCOUNTS/SURCHARGES (continued)

- **Blue Chip Discount Factors are as follows** (apply to BI, PD, PIP MP, PIP WL/AD, OTC, and Collision coverages):

Blue Chip Level	Score	Discount Factor BI, PD, PIP MP, & PIP WL/AD	Discount Factor OTC & COLL
Level 1	775-997	0.60	0.69
Level 2	750-774	0.61	0.69
Level 3	725-749	0.63	0.69
Level 4	700-724	0.65	0.69
Level 5	675-699	0.67	0.69
Level 6	650-674	0.69	0.69
Level 7	625-649,998,999	0.69	0.69
Level 8	600-624	0.71	0.71
Level 9	575-599	0.73	0.73
Level 10	500-574	0.85	0.85
Level 11	50-499	1.00	1.00

- A surcharge factor of 1.20 will apply to **Business Use vehicles**
- A surcharge factor of 1.20 will apply to **Students Away at School** with a covered vehicle in a state other than Arkansas. Students away at school in Arkansas with a covered vehicle are not subject to this surcharge.
- A surcharge factor of 1.15 will apply to any driver with three or more **At-Fault Accidents and/or Major Violations**.

OPTIONAL COVERAGES

Transportation Expenses (Optional Limits)

Coverage Limit	6-Month Premium
\$20 per day/\$600 Max	Included with OTC
\$25 per day/\$750 Max	\$8

Towing and Labor

\$50 per disablement
 Six month premium = \$8 per car

Named Non-Owner Coverage

Liability premium is determined by using the same rating steps as applicable coverages and current model year

Family Account Coverage Extension

Six-month premium of \$75 per scheduled driver is charged.

Difference in Value (Lease-Gap and Financed Vehicle) Coverage

The premium is determined by the following formula:
 (Final OTC rate + Final Collision rate) x 0.03
 Apply surcharge after the term factor

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Driver Code 0 Point Factors

Class Code	BI	PD	UM/UIM	UMPD	PIP MP	PIP WL/AD	OTC	COLL
A0	1.38	1.38	1.00	1.00	1.00	1.00	1.34	1.36
A1	3.72	3.72	1.00	1.00	1.90	1.90	2.18	3.36
A2	2.44	2.44	1.00	1.00	1.52	1.52	1.67	2.46
A3	1.64	1.64	1.00	1.00	1.21	1.21	1.42	1.73
A4	1.12	1.12	1.00	1.00	1.00	1.00	1.15	1.20
A5	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00
A6	1.00	1.00	1.00	1.00	1.00	1.00	0.97	0.98
A7	2.05	2.05	1.00	1.00	0.69	0.69	0.45	1.20
A8	2.05	2.05	1.00	1.00	0.69	0.69	0.45	1.20
A9	2.05	2.05	1.00	1.00	0.69	0.69	0.45	1.20
B0	1.64	1.64	1.00	1.00	0.83	0.83	1.38	1.93
B1	5.57	5.57	1.00	1.00	1.68	1.68	1.66	5.13
B2	2.91	2.91	1.00	1.00	1.27	1.27	1.67	3.41
B3	2.08	2.08	1.00	1.00	1.02	1.02	1.46	2.54
B4	1.30	1.30	1.00	1.00	0.72	0.72	1.25	1.55
B5	1.24	1.24	1.00	1.00	0.79	0.79	1.09	1.38
B6	1.14	1.14	1.00	1.00	0.79	0.79	1.00	1.25
B7	2.42	2.42	1.00	1.00	0.69	0.69	0.61	1.74
B8	2.42	2.42	1.00	1.00	0.69	0.69	0.61	1.74
B9	2.42	2.42	1.00	1.00	0.69	0.69	0.61	1.74
C0	1.16	1.16	1.00	1.00	1.00	1.00	1.03	1.11
C1	2.68	2.68	1.00	1.00	1.69	1.69	1.66	2.90
C2	1.66	1.66	1.00	1.00	1.44	1.44	1.27	1.62
C3	1.36	1.36	1.00	1.00	1.16	1.16	1.07	1.30
C4	0.92	0.92	1.00	1.00	0.92	0.92	1.03	1.06
C5	0.86	0.86	1.00	1.00	0.92	0.92	0.91	0.96
C6	0.91	0.91	1.00	1.00	0.92	0.92	0.87	1.00
C7	1.58	1.58	1.00	1.00	0.69	0.69	0.45	1.05
C8	1.58	1.58	1.00	1.00	0.69	0.69	0.45	1.05
C9	1.58	1.58	1.00	1.00	0.69	0.69	0.45	1.05
D0	1.47	1.47	1.00	1.00	1.20	1.20	1.01	1.36
D1	4.29	4.29	1.00	1.00	2.04	2.04	1.11	3.60
D2	2.50	2.50	1.00	1.00	1.43	1.43	1.07	2.07
D3	1.75	1.75	1.00	1.00	1.24	1.24	1.02	1.60
D4	1.22	1.22	1.00	1.00	1.07	1.07	1.00	1.26
D5	1.14	1.14	1.00	1.00	1.07	1.07	0.96	1.16
D6	1.15	1.15	1.00	1.00	1.21	1.21	0.94	1.13
D7	1.52	1.52	1.00	1.00	0.69	0.69	0.46	1.12
D8	1.52	1.52	1.00	1.00	0.69	0.69	0.46	1.12
D9	1.52	1.52	1.00	1.00	0.69	0.69	0.46	1.12
V0	1.01	1.01	1.00	1.00	0.93	0.93	0.89	0.97
V1	1.01	1.01	1.00	1.00	0.93	0.93	0.89	0.97
V2	0.97	0.97	1.00	1.00	0.93	0.93	0.85	0.86
V3	1.02	1.02	1.00	1.00	0.79	0.79	0.72	0.85
V4	1.02	1.02	1.00	1.00	0.79	0.79	0.72	0.85
V5	1.24	1.24	1.00	1.00	0.69	0.69	0.64	0.92
V6	1.36	1.36	1.00	1.00	0.69	0.69	0.64	0.92
X0	1.09	1.09	1.00	1.00	0.79	0.79	0.99	1.07
X1	1.09	1.09	1.00	1.00	0.79	0.79	0.99	1.07
X2	0.99	0.99	1.00	1.00	0.79	0.79	0.91	1.00
X3	1.21	1.21	1.00	1.00	0.79	0.79	0.78	1.01
X4	1.21	1.21	1.00	1.00	0.79	0.79	0.78	1.03
X5	1.64	1.64	1.00	1.00	0.79	0.79	0.71	1.28
X6	1.64	1.64	1.00	1.00	0.79	0.79	0.71	1.34
Y0	0.99	0.99	1.00	1.00	0.92	0.92	0.85	0.97
Y1	0.99	0.99	1.00	1.00	0.92	0.92	0.84	0.97
Y2	0.89	0.89	1.00	1.00	0.86	0.86	0.80	0.95
Y3	0.91	0.91	1.00	1.00	0.69	0.69	0.69	0.88
Y4	0.94	0.94	1.00	1.00	0.69	0.69	0.68	0.88
Y5	1.13	1.13	1.00	1.00	0.69	0.69	0.52	0.94
Y6	1.24	1.24	1.00	1.00	0.69	0.69	0.53	0.94
Z0	1.12	1.12	1.00	1.00	1.21	1.21	0.88	1.04
Z1	1.12	1.12	1.00	1.00	1.21	1.21	0.89	1.04
Z2	0.97	0.97	1.00	1.00	1.00	1.00	0.79	0.94
Z3	1.04	1.04	1.00	1.00	0.90	0.90	0.72	0.95
Z4	1.04	1.04	1.00	1.00	0.90	0.90	0.72	0.95
Z5	1.30	1.30	1.00	1.00	0.69	0.69	0.57	0.97
Z6	1.37	1.37	1.00	1.00	0.69	0.69	0.58	1.07

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Violation Point Add-Ons

POINTS	BI	PD	PIP MP	PIP WL/AD	OTC	COLL
0	0.00	0.00	0.00	0.00	0.00	0.00
1	0.12	0.12	0.04	0.04	0.03	0.24
2	0.31	0.31	0.19	0.19	0.15	0.31
3	0.58	0.58	0.24	0.24	0.15	0.52
4	0.71	0.71	0.30	0.30	0.29	0.66
5	0.87	0.87	0.47	0.47	0.31	0.81
6	1.06	1.06	0.53	0.53	0.36	0.99
7	1.19	1.19	0.60	0.60	0.48	1.22
8	1.52	1.52	0.73	0.73	0.59	1.43
9	1.79	1.79	0.85	0.85	0.64	1.80
10	2.07	2.07	0.94	0.94	0.74	2.08
11	2.35	2.35	1.04	1.04	0.84	2.36
12	2.63	2.63	1.13	1.13	0.94	2.64
13	2.91	2.91	1.22	1.22	1.03	2.92
14	3.19	3.19	1.31	1.31	1.13	3.20
15	3.46	3.46	1.41	1.41	1.23	3.48
16	3.74	3.74	1.50	1.50	1.33	3.76
17	4.02	4.02	1.59	1.59	1.43	4.04
18	4.30	4.30	1.68	1.68	1.53	4.32
19	4.58	4.58	1.78	1.78	1.62	4.60
20	4.86	4.86	1.87	1.87	1.72	4.88
21	5.14	5.14	1.96	1.96	1.82	5.16
22	5.42	5.42	2.05	2.05	1.92	5.44
23	5.70	5.70	2.15	2.15	2.02	5.72
24	5.98	5.98	2.24	2.24	2.12	6.00
25	6.25	6.25	2.33	2.33	2.21	6.28
26	6.53	6.53	2.42	2.42	2.31	6.56
27	6.81	6.81	2.52	2.52	2.41	6.84
28	7.09	7.09	2.61	2.61	2.51	7.12
29	7.37	7.37	2.70	2.70	2.61	7.40
30	7.65	7.65	2.79	2.79	2.71	7.68

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Age of Violation Factors (Majors, Accidents & DUI)

Number Based on Age of Occurrence			Factor
0-12 Months	13-24 Months	25+ Months	
0	0	0	1.000
0	0	1	0.947
0	0	2	0.947
0	0	3+	1.042
0	1	0	1.000
0	1	1	0.974
0	1	2	1.062
0	1	3+	1.062
0	2	0	1.000
0	2	1	1.080
0	2	2	1.100
0	2	3+	1.100
0	3+	0	1.100
0	3+	1	1.080
0	3+	2	1.100
0	3+	3+	1.100
1	0	0	1.105
1	0	1	1.105
1	0	2	1.105
1	0	3+	1.105
1	1	0	1.105
1	1	1	1.105
1	1	2	1.105
1	1	3+	1.105
1	2	0	1.105
1	2	1	1.105
1	2	2	1.105
1	2	3+	1.105
1	3+	0	1.105
1	3+	1	1.105
1	3+	2	1.105
1	3+	3+	1.105
2	0	0	1.242
2	0	1	1.242
2	0	2	1.242
2	0	3+	1.242
2	1	0	1.242
2	1	1	1.242
2	1	2	1.242
2	1	3+	1.242
2	2	0	1.242
2	2	1	1.242
2	2	2	1.242
2	2	3+	1.242
2	3+	0	1.242
2	3+	1	1.242
2	3+	2	1.242
2	3+	3+	1.242
3+	0	0	1.490
3+	0	1	1.490
3+	0	2	1.490
3+	0	3+	1.490
3+	1	0	1.490
3+	1	1	1.490
3+	1	2	1.490
3+	1	3+	1.490
3+	2	0	1.490
3+	2	1	1.490
3+	2	2	1.490
3+	2	3+	1.490
3+	3+	0	1.490
3+	3+	1	1.490
3+	3+	2	1.490
3+	3+	3+	1.490

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Age of Violation Factors (Speeds, Minors)

Number Based on Age of Occurrence			Factor
0-12 Months	13-24 Months	25+ Months	
0	0	0	1.000
0	0	1	0.947
0	0	2	0.947
0	0	3+	0.995
0	1	0	1.000
0	1	1	0.974
0	1	2	1.014
0	1	3+	1.014
0	2	0	1.000
0	2	1	1.032
0	2	2	1.051
0	2	3+	1.051
0	3+	0	1.051
0	3+	1	1.032
0	3+	2	1.051
0	3+	3+	1.051
1	0	0	1.060
1	0	1	1.060
1	0	2	1.060
1	0	3+	1.060
1	1	0	1.060
1	1	1	1.060
1	1	2	1.060
1	1	3+	1.060
1	2	0	1.060
1	2	1	1.060
1	2	2	1.060
1	2	3+	1.060
1	3+	0	1.060
1	3+	1	1.060
1	3+	2	1.060
1	3+	3+	1.060
2	0	0	1.180
2	0	1	1.180
2	0	2	1.180
2	0	3+	1.180
2	1	0	1.180
2	1	1	1.180
2	1	2	1.180
2	1	3+	1.180
2	2	0	1.180
2	2	1	1.180
2	2	2	1.180
2	2	3+	1.180
2	3+	0	1.180
2	3+	1	1.180
2	3+	2	1.180
2	3+	3+	1.180
3+	0	0	1.250
3+	0	1	1.250
3+	0	2	1.250
3+	0	3+	1.250
3+	1	0	1.250
3+	1	1	1.250
3+	1	2	1.250
3+	1	3+	1.250
3+	2	0	1.250
3+	2	1	1.250
3+	2	2	1.250
3+	2	3+	1.250
3+	3+	0	1.250
3+	3+	1	1.250
3+	3+	2	1.250
3+	3+	3+	1.250

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UNACCEPTABLE RISKS

...DRIVERS

1. Anyone without a permanent residence address in the state in which the policy is issued.
2. Anyone who resides in the state in which the policy is issued less than 9 months a year, including migrant or transient workers.
3. Unlicensed drivers.
4. Anyone, licensed or unlicensed, under the minimum required age for licensing.
Note: Household members age 14 and older must be declared on the application.
5. Any driver with more than thirty (30) State Auto National surcharge points.
6. Physically or mentally impaired persons if the impairment affects their driving ability.

COVERAGES

1. Collision without Other Than Collision Coverage.
2. Other Than Collision and Collision on a stated value or stated amount basis.
3. Other Than Collision and/or Collision only on a single car policy.
4. Custom equipment coverage over \$12,000.
5. 100/300 BI limits on the following risks:
 - a) Any driver under the age of 21:
 - i. and no parent is insured on a State Auto Insurance Companies auto policy
 - ii. with an alcohol or drug-related violation or other major violation
 - iii. who has been involved in two (2) or more at-fault accidents
 - iv. with more than seven (7) points
 - b) Any driver age 21 or over:
 - i. with a total of two or more major and/or alcohol or drug-related violations. (i.e. one DWI and one reckless driving)
 - ii. Who has been involved in three (3) or more at-fault accidents.
 - c) Any policy with more than 13 points for all drivers combined, regardless if the points will be rated.
6. 250/500/100 limits or higher without an **in force** State Auto Umbrella policy.
7. Medical payments, PIP, UM/UIM or UMPD without Bodily Injury and Property Damage.
8. Named non-owner policy with business use.

VEHICLES

1. Any vehicle not principally garaged in the state in which the policy is issued.
2. Gray market vehicles of any make or model.
3. Customized, one of a kind, altered or modified vehicles of any make or model including kit cars.
4. Antique, classic, custom built, limited edition, restored or highly customized vehicles.
5. Emergency use vehicles.
6. Vehicles used for public or livery conveyance, including vehicles to transport church members, daycare/nursery school children, migrant workers or hotel guests even on an occasional basis with or without compensation.
7. Any vehicle with less than 4 wheels, motorcycles, snowmobiles, dune buggies, motor homes, buses, mini-buses, camper vans or golf carts.
8. Vehicles with more than 4 wheels with the exception of "dually" pickup trucks.
9. Any vehicle designed, equipped, prepared or used in any form of racing or show.
10. Any vehicle used for retail, wholesale or courtesy delivery including pizza, magazine, newspaper, mail delivery or escort service, even on an occasional basis with or without compensation.
11. Any vehicle used to pick up, haul or deliver property, supplies or material.
12. Any commercial vehicle, flat bed trucks, dump trucks or wreckers.
13. Vehicles equipped with permanently installed mobile equipment.
14. Any vehicle rented to others.
15. Vehicles carrying explosives or flammable substances, even on an occasional basis.
16. Vans, pickups, utility vehicles and panel trucks with a GVW over 10,000 lbs.
17. Any vehicle titled in the name of a business, organization or corporation, public or private.
18. Any vehicle equipped for snow plowing.

PRIOR APPROVAL RISKS



We would appreciate an opportunity to discuss any personal auto risk with you.

netXpress™, your State Auto National rating software will allow you to estimate a rate for virtually any risk. However, prior approval is required before binding coverage on any of the following risks:

DRIVERS

1. Any driver with a suspended, canceled or revoked license unless a valid drivers license is obtained within 30 days after the effective date.
2. Any driver under the age of 21:
 - a) With an alcohol or drug-related violation or other major violation.
 - b) Who has been involved in two (2) or more at-fault accidents.
 - c) With more than seven (7) points.
3. Any driver age 21 or over:
 - a) With a total of two (2) or more major and/or alcohol or drug-related violations (i.e. one DWI and one reckless driving).
 - b) Who has been involved in three (3) or more at-fault accidents.
 - c) With more than ten (10) surcharge points.
4. Any driver age 75 or older without a completed ACORD Medical Statement prior to binding.
5. Any policy with more than 13 points for all drivers combined, regardless if the points will be rated.

COVERAGES

1. 250/500/100 limits or higher on any risk.
2. Other Than Collision or Collision on any vehicle more than 15 years old.
3. Other Than Collision and Collision coverage on any vehicle ISO symbol 22 or higher.
4. Any policy requesting Family Account Coverage Extension.

VEHICLES

1. Any vehicle not titled or leased to the named insured.
2. Any vehicle with business or artisan use. Only one vehicle of this type may be insured on the policy. **See Business or Artisan Use section.**
3. Any vehicle with existing damage, regardless of amount. If written, photos and estimate may be required.
4. Any vehicle regularly used outside the state in which the policy is issued.

Note: Quotes are not firm as all required underwriting information may not be immediately available. All quotes should be viewed as premium estimates pending the completion of our underwriting review.

OUTSIDE PREMIUM FINANCE

Outside premium financed policies are welcome! Any application submitted with outside premium financing **must** be accompanied by a clear copy of the financing agreement and Power of Attorney.

Note: Premium financed policies are not eligible for the Paid in Full Discount.

...COMMISSION

Commission is paid monthly on all written premium credited to the agent's account as follows:

- All **six-month policies will pay 15%** commission on new business and renewals.
- All **annual policies will pay 15%** commission on new business and renewals.

POLICY TERMS

Six-month and annual policies are available.

...NAMED INSURED

1. The Named Insured cannot be a business, organization, corporation, etc.
2. The Named Insured cannot be excluded or deleted without canceling the policy.

Note: The signature of a Named Insured is required on any change request to reduce or delete coverage. The agency must retain this signature if the request is transmitted via upload, E-Mail or phone.

CHANGE REQUESTS

1. All change requests may be submitted via upload, E-Mail or FAX.

POLICYHOLDER SERVICES PROCESSING FAX 1-888-999-8098
--

E-MAIL NATIONAL.PHSMRO@STATEAUTO.COM
--

2. A Named Insured signature is REQUIRED to:
 - delete or reduce coverage
 - increase deductibles
 - delete vehicle without replacement
3. Named Insured's signature is NOT REQUIRED to:
 - add or increase coverage
 - lower deductibles
 - change address
 - add vehicles or drivers
 - replace a vehicle
 - correct any policy information
4. Additional premium endorsement balances will be spread over the remaining unbilled installments. If there are no remaining installments, the insured will be billed immediately for the full amount of any balance due.
5. Change requests received less than 30 days prior to renewal will generate an additional billing. The billing for the changes will not include the amount due on the renewal bill. **Both bills must be paid to retain coverage.**

Note: Any change request to reduce or delete coverage submitted to the Company without the required signature will be processed with the understanding and presumption the agency has obtained the required signature and will retain the required signature in the agency file.

BILLING OPTIONS

All policies are billed directly to the named insured.

1. Six-Month Policies – the following billing options are available:

☛ **Six Pay (Monthly)**

- Down payment is 24% of total premium

Note: The policy will renew with six (6) equal installments.

☛ **Two Pay**

- Down payment is 60% of total premium.

Note: The policy will renew with two (2) equal installments.

☛ **Full Pay**

- 100% of the term premium submitted with the application will earn a 5% discount.

2. Annual Policies – the following billing options are available:

☛ **Twelve Pay (Monthly)**

- Down payment is 12% of total premium

Note: The policy will renew with twelve (12) equal installments.

☛ **Four Pay**

- Down payment is 30% of total premium.

Note: The policy will renew with four (4) equal installments.

☛ **Two Pay**

- Down payment is 55% of total premium.

Note: The policy will renew with two (2) equal installments.

☛ **Full Pay**

- 100% of the term premium submitted with the application will earn a 5% discount.

...BILLING OPTIONS (CONT'D)

3. Electronic Funds Transfer ("E-Pay")

Another option available to insureds is to have their payment automatically transferred, on a monthly basis, from their checking account to State Auto National electronically. The insured will be notified by the company of the initial monthly amount of premium to be transferred, as well as any changes to that amount of one dollar (\$1.00) or more.

This option is available for new and existing business. Once State Auto receives the enrollment form, the insured's policy will be set up for the electronic funds transfer. The down payment for E-Pay is 1/5 (6 month term) or 1/11 (annual term) of the total premium for new business. The number of installments will be determined by the number of months remaining in the policy term at the time the policy is set up on or changed to EFT. The policy will renew with six (6) or twelve (12) equal payments depending on the term.

If an SR22 is required, the \$20 fee for the filing is in addition to the down payment due and any other applicable fees.

METHODS OF PAYMENT

1. A personal check or agency check may be mailed to the Company for any down payment or installment billing.
2.  Customers Can Pay Online. Direct bill customers can now make premium payments online at www.stateauto.com. After selecting the option to "Pay Your Policy" customers can make a one-time payment without enrolling in the system or they can enroll in our "Pay Now" program where personal and payment type information is stored to facilitate and expedite future payments. Whether direct bill customers are making a one-time online payment or are enrolled in our "Pay Now" program, they can opt to pay through use of an automated check (ACH payment) or can make payment using a VISA™ or MasterCard™ credit or "pin-less" debit card. Credit card and "pin-less" debit card payments are accepted for all transactions with the exception of the initial down payment on a policy.
3. Insured's Debit or Credit Card
 - VISA or MasterCard may be used for any payment.
 - Debit and credit card payments will be accepted by fax, mail or through upload.

A Credit Card Payment Agreement form, which is located in the forms section of this manual, is required for all transactions with the exception of online payments.

4.  Upload
 - New business - Agencies may upload insureds new business and down payments through Agentsite netXpress.
 - Installment payments - agents can "Sweep" insureds installment payments received in their office via State Auto's Agentsite.

Contact Agency Interface Services at 1-888-999-8103 for more information on "Sweeping".

Note: All payments will be processed the day notice is received.

The required down payment premium must accompany the new business application for coverage to be bound.

- Policies issued via upload, the down payment amount should also be uploaded using Sweep.
- Paper applications submitted to the Company to issue, staple the down payment check or money order to the application.

SURCHARGES (CONT'D)

STUDENTS AWAY AT SCHOOL WITH VEHICLE

Students away at school in a state other than Arkansas with a covered vehicle will be subject to a 20% surcharge. If the student attends school in a state that the State Auto Companies do not write in, the risk is unacceptable. Please call your Sales and Underwriting Representative for confirmation of acceptable states.

Students away at school in Arkansas with a covered vehicle are not subject to this surcharge. However, both the permanent residence address and the school address must be provided. Each vehicle will be rated in the territory where it is garaged.

....FOREIGN DRIVER LICENSE/UNVERIFIABLE LICENSE SURCHARGE

Drivers who have a valid foreign or international driver's license but not a valid U.S. license, or an unverifiable U.S. license will be charged with a major.

DISCOUNTS

All discounts may be applicable. If a policy is no longer eligible for a discount due to a mid-term vehicle deletion or policy cancellation, the discount will be removed on a pro-rata basis.

10% HOMEOWNERS

The policy is eligible for the Homeowners Discount if:

1. The named insured has a homeowners or condo policy. A renter's and mobile home policies are ineligible to qualify the policy for the discount.
2. A copy of the homeowner declarations page must accompany the State Auto National application. If it is a State Auto policy, only the policy number is required.

Applies to BI, PD, PIP, Other Than Collision and Collision coverages.

Note: If the Declarations page is not received with the application, the discount will not be applied. The discount may be applied at a later date on a pro-rata basis when the Declarations page is received by the Company.

25% MULTI-CAR

The Multi-Car Discount applies when two (2) or more cars are rated on the same State Auto National policy. A vehicle insured by any other State Auto Company will not qualify a vehicle on a State Auto National policy for this discount.

Applies to BI, PD, PIP, Other Than Collision and Collision coverages.

5% PAID IN FULL

The policy will receive a **5% Paid In Full Discount** if the policy is correctly rated on the application and 100% of the term premium is received with the application.

Applies to BI, PD, PIP, Other Than Collision and Collision coverages.

5% DEFENSIVE DRIVER

The policy is eligible for the Defensive Driver Discount if:

- The driver is age 55 or over and is rated on a listed vehicle.
- The driver has successfully completed an approved Motor Vehicle Accident Prevention Course within the last 36 months.
- The course was approved by the Arkansas Department of Motor Vehicles.
- The course instructor was approved by the Arkansas Department of Motor Vehicles.
- The course included the minimum hours of classroom and field driving instruction prescribed by the Arkansas Department of Motor Vehicles.
- The course was not self-instructed.
- The certificate must accompany the application for the discount to be applied.

DISCOUNTS (CONT'D)

5% DEFENSIVE DRIVER (CONT'D)

This is a driver level discount and applies to BI, PD, PIP and Collision coverages for the vehicle on which the certificate holder is the rated driver. The discount will not be applied more than once to the same auto regardless of the number of courses completed within the same household. The discount will apply for a period of three years from the date the course was completed. The driver must complete another approved course to remain eligible for an additional three years.

5% COLLEGE GRADUATE SCHOLASTIC ACHIEVEMENT

The policy is eligible for the College Graduate Scholastic Achievement Discount if:

1. The insured is under twenty-five (25) years old and has graduated from a college or university, and
2. The insured's cumulative scholastic record shows that he or she attained one of the following:
 - a grade average of "B" or higher, if letter grades are used, or
 - at least a 3 point average on a 4 point scale (or equivalent).

The discount shall be afforded to the one vehicle to which the eligible insured is assigned for classification and rating purposes. If the eligible insured has not been used to classify any vehicle on the policy, the discount shall be afforded to the one vehicle that the eligible insured operates most frequently.

An insured is not eligible for this discount if he or she is a married operator who has been used to classify a vehicle on the policy.

This discount shall be provided to each eligible insured on the policy who qualifies for the discount.

Applies to BI, PD, PIP, Other Than Collision and Collision coverages.

☛....PRIOR INSURANCE DISCOUNT

- A. A new State Auto National policy is eligible for a 15% prior insurance discount if the named insured can show proof of prior private passenger auto liability insurance which covered the named insured or spouse for six (6) continuous months with no more than a thirty (30) day lapse. Proof of prior insurance is documentation that demonstrates the prior policy did not lapse for more than 30 days. Acceptable proof documentation includes:

- Policy declaration
- Renewal billing showing policy number and term
- Cancellation or non-renewal notice

A prior State Auto National policy will not be considered acceptable proof of prior insurance for a new or rewritten State Auto National policy except under the following circumstances:

- The named insured has moved from one state to another.
- A child purchasing his/her own policy coming from a parent's State Auto National policy that was receiving the prior insurance discount.
- A parent purchasing his/her own policy coming from a child's State Auto National policy that was receiving the prior insurance discount.
- A spouse recently separated or divorced from a State Auto National named insured whose policy was receiving the prior insurance discount.
- The named insured policy was canceled or lapsed due to an overseas military deployment and the policy was receiving the prior insurance discount at the time of cancellation.

- B. For new policies, the discount will be applied to eligible policies with the understanding and presumption the agency has obtained proof of prior insurance and will retain it in the agency file.
- C. Policies that qualify for the prior insurance discount will retain the discount at subsequent renewals.
- D. The policy discount applies to BI, PD, PIP, Other Than Collision and Collision coverage.

DISCOUNTS (CONT'D)

...BLUE CHIP RATING

The policy will receive a premium discount based on the applicants credit score.

Applies to BI, PD, PIP, Other Than Collision and Collision coverages.



...5% MOBILE HOMES

The policy is eligible for the Mobile Home Discount if:

1. The named insured or spouse owns a mobile home.
2. Acceptable proof will be a copy of the declarations page of insurance policy, mortgage payment coupon, copy of the deed or copy of recent property tax bill.
3. The mobile home must be 15 years or newer.

Applies to BI, PD, PIP, Other Than Collision and Collision coverages.

... RENEWAL DISCOUNT

... A State Auto National policy may be eligible for our Renewal Discount. A 5% discount will be applied after twelve (12) continuous months and a 10% discount after twenty-four (24) continuous months.

BI/PD LIMIT OPTIONS

Limits
25/50/25
50/100/25
50/100/50
100/300/50
100/300/100
*250/500/100
*500/500/100

* 250/500 (500/500 when at least one listed operator is under age 25) limits are only available as an accommodation to meet the underlying requirements for a State Auto personal umbrella policy. The umbrella policy must be in force prior to offering these limits and no driver insured by the State Auto National policy may be excluded by the umbrella policy.

Note: Liability limits must be the same on all cars of a multi-car policy.

PERSONAL INJURY PROTECTION – No Fault

Coverage	Limit
PIP/MED	5,000
PIP/ WL	As defined in endorsement
PIP/AD	5,000

These are mandatory coverages, but any or all can be rejected in writing.

Medical and Hospital Expenses

1. Applies to any motor vehicle which is registered or principally garaged in Arkansas and is owned by the named insured and covered under PART A (Liability) of the policy.
2. Limit of liability is \$5,000 **per person**.

Work Loss

1. Applies to any private passenger motor vehicle which is registered or principally garaged in Arkansas and is owned by the named insured and covered under PART A (Liability) of the policy.
2. Limit of liability is 70% of loss of gross income up to a maximum of \$140 per week for an income earner or up to \$70 per week for a non-income earner.

Accidental Death

1. Applies to any private passenger motor vehicle which is registered or principally garaged in Arkansas and is owned by the named insured and covered under PART A (Liability) of the policy.
2. Limit of liability is \$5,000 **per person**.

Note: *All coverages will be added to the policy if not specifically rejected in writing. A rejection will apply to all renewals unless the insured requests us to add the specific coverage(s) in writing.*

OTHER THAN COLLISION AND COLLISION DEDUCTIBLE OPTIONS

Deductibles	
Other Than Collision	Collision
100	100
250	250
500	500
1,000	1,000

Note: *Other Than Collision and Collision deductibles are available in any combination as long as Collision is equal to or greater than Other Than Collision.*

◆...The Other Than Collision deductible will be reimbursed if a vehicle is stolen and subsequently recovered as the result of an activated electronic vehicle recovery system (i.e., OnStar, LoJack, etc.).

NAMED NON-OWNER

1. BI, PD Liability, UM/UIM BI and UMPD coverages are available for an insured for his/her personal operation of a non-owned auto.
2. Permissive use coverage is not included and coverage does not extend to the ownership, maintenance or use of any auto by any other individual or organization.
3. Vehicles can be added to a non-owner policy by completing the appropriate change request. The non-owner policy endorsement will then be deleted. There is a limited extension of coverage for owned or replacement vehicles under the non-owner policy. Regular binding authority applies.

...FAMILY ACCOUNT COVERAGE EXTENSION

The primary intent of this endorsement is to extend coverage* to a driver insured on a National policy for their operation of a vehicle insured under a State Auto standard policy.

This endorsement may also be used to extend liability coverage to non-owned autos furnished or available for the National insured's regular use.*

**Please refer to the endorsement for specific coverage definitions and limitations.*

Six Month Premium = \$75 per driver

DIFFERENCE IN VALUE COVERAGE (AUTO LOAN-- LEASED AUTO)

1. Coverage for the difference between the lease or loan pay-off of a covered auto and ACV will be available only at policy inception and at each subsequent renewal of the policy.
2. Difference in Value Coverage is only available on new vehicles with Liability, Other Than Collision and Collision coverages. A new auto as used in this rule is an auto that has not previously been titled and in which the lender, a financial institution or dealer, retains a valid security interest in the auto.
3. The premium for Difference in Value Coverage will be equal to 3% of the total of the Other Than Collision and Collision premiums.
4. Difference in Value Coverage is a vehicle endorsement and applies only when the vehicle for which this Coverage is indicated on the Declarations page is destroyed in a covered loss. Coverage does not apply to overdue payments or penalty charges assessed for excessive mileage or excessive wear and tear, carry-over loans, etc. Refer to coverage form for a complete listing of limitations.
5. The maximum we shall pay under this coverage is \$5,000.

Six-Month Premium = 3% of Other Than Collision and Collision Premiums

TOWING AND LABOR

1. Towing and Labor Coverage is only available on vehicles with Other Than Collision and Collision coverages.
2. Towing and Labor is a vehicle endorsement and applies only when the vehicle for which this coverage is indicated on the Declarations is disabled.

**\$50 per Disablement
Six-Month Premium = \$8 per car**

OPTIONAL LIMITS TRANSPORTATION EXPENSES

1. Transportation Expenses limit of \$20 per day/\$600 maximum is automatically included when Other Than Collision coverage is afforded for "your covered auto".
2. Optional Limits Transportation Expenses Coverage must be written at policy inception. Coverage may be added at each subsequent renewal.
3. The \$20/\$600 limit for Transportation Expense Coverage may be increased to the following limit.

Optional Limit	Semi-annual Premium Per Vehicle
\$25 per day/\$750 maximum	\$8

FINANCIAL RESPONSIBILITY

1. Financial Responsibility filings are only available for the state in which the policy is issued.
2. A nonrefundable \$20 filing fee will be charged for every SR-22 filing we make for an insured. This fee is in addition to the down payment due on the policy.

Note: SR-22 filings may be issued from your office. Contact your State Auto National Sales and Underwriting Representative for details and a pre-assigned policy number.

SERFF Tracking Number: STAT-125478208 State: Arkansas
Filing Company: State Auto National Insurance Company State Tracking Number: EFT \$100
Company Tracking Number: SAN-AU-2008-20
TOI: 19.0 Personal Auto Sub-TOI: 19.0001 Private Passenger Auto (PPA)
Product Name: Arkansas NSA
Project Name/Number: Rates and Rules eff 05-17-08/SAN-AU-2008-20

Supporting Document Schedules

Satisfied -Name: APCS-Auto Premium Comparison Survey
Review Status: Filed 02/19/2008

Comments:

Attachments:

PPA Survey FORM APCS.pdf
Copy of PPA Survey FORM APCS.xls

Satisfied -Name: NAIC loss cost data entry document
Review Status: Filed 02/19/2008

Comments:

Attachment:

REQ FORM RF-1.pdf

Bypassed -Name: NAIC Loss Cost Filing Document for OTHER than Workers' Comp
Review Status: Filed 02/19/2008

Bypass Reason: N/A

Comments:

Satisfied -Name: Uniform Transmittal Document-Property & Casualty
Review Status: Filed 02/19/2008

Comments:

Attachment:

AR NSA RR Transmittal.pdf

Satisfied -Name: Exhibits
Review Status: Filed 02/19/2008

Comments:

Attachment:

AR SAN 0508 Exhibits.pdf

SERFF Tracking Number: STAT-125478208 State: Arkansas
Filing Company: State Auto National Insurance Company State Tracking Number: EFT \$100
Company Tracking Number: SAN-AU-2008-20
TOI: 19.0 Personal Auto Sub-TOI: 19.0001 Private Passenger Auto (PPA)
Product Name: Arkansas NSA
Project Name/Number: Rates and Rules eff 05-17-08/SAN-AU-2008-20

Satisfied -Name: Form A-1 **Review Status:** Filed 02/19/2008
Comments:
Attachment:
Form A-1.pdf

Private Passenger Auto Premium Comparison Survey Form

FORM APCS - last modified August 2005

NAIC Number: 19530
Company Name: State Auto National Insurance Company
Contact Person: Steve Winstead
Telephone No.: (614)917-5817
Email Address: steve_winstead@stateauto.com
Effective Date: 05/17/2008

Assumptions to Use:

- 1 **Liability** -Minimum \$25,000 per person
- 2 **Bodily Injury** \$50,000 per accident
\$25,000 per accident
- 3 **Property Damage** \$100 deductible per accident
- 4 **Comprehensive & Collision** \$250 deductible per accident
- 5 **The insured has elected to accept:**
 Uninsured motorist property and bodily injury equal to liability coverage
 Underinsured bodily injury equal to liability coverage
- 6 **Personal Injury Protection** of \$5,000 for medical, loss wages according to statute and \$5,000 accidental death
- 7 **If male and female rates are different, use the highest of the two**

Submit to: Arkansas Insurance Department
 1200 West Third Street
 Little Rock, AR 72201-1904
 501-371-2800

Telephone:
 Email as an attachment to insurance.pnc@arkansas.gov
 You may also attach to a SERFF filing or submit on a compact disk

DISCOUNTS OFFERED:

PASSIVE RESTRAINT/AIRBAG	0	%
AUTO/HOMEOWNERS	10	%
GOOD STUDENT	5	%
ANTI-THEFT DEVICE	0	%
Over 55 Defensive Driver Discount	5	%
\$250/\$500 Deductible Comp./Coll.	0/7	%

Vehicle	Coverages	Gender	Age	Fayetteville				Trumann				Little Rock				Lake Village				Pine Bluff			
				Female 18	Male 18	Male or Female 40	Male or Female 66	Female 18	Male 18	Male or Female 40	Male or Female 66	Female 18	Male 18	Male or Female 40	Male or Female 66	Female 18	Male 18	Male or Female 40	Male or Female 66	Female 18	Male 18	Male or Female 40	Male or Female 66
				1999 Chevrolet Silverado 1500 2WD "LS" regular cab 119" WB	Minimum Liability	\$1,034	\$1,361	\$463	\$506	\$1,221	\$1,610	\$546	\$597	\$1,206	\$1,588	\$542	\$592	\$951	\$1,245	\$433	\$470	\$963	\$1,262
	Minimum Liability with Comprehensive and Collision	\$1,755	\$2,224	\$738	\$746	\$2,015	\$2,557	\$844	\$860	\$2,072	\$2,616	\$864	\$876	\$1,799	\$2,255	\$753	\$751	\$1,776	\$2,235	\$750	\$747		
	100/300/50 Liability with Comprehensive and Collision	\$2,082	\$2,647	\$909	\$938	\$2,413	\$3,074	\$1,049	\$1,091	\$2,490	\$3,162	\$1,079	\$1,119	\$2,125	\$2,676	\$925	\$944	\$2,118	\$2,678	\$928	\$947		
2003 Ford Explorer "XLT" 2WD, 4 door	Minimum Liability	\$1,058	\$1,395	\$472	\$517	\$1,252	\$1,652	\$558	\$611	\$1,239	\$1,634	\$554	\$607	\$975	\$1,279	\$442	\$481	\$990	\$1,299	\$448	\$487		
	Minimum Liability with Comprehensive and Collision	\$2,175	\$2,729	\$899	\$888	\$2,481	\$3,116	\$1,020	\$1,018	\$2,577	\$3,223	\$1,053	\$1,048	\$2,286	\$2,842	\$938	\$916	\$2,247	\$2,805	\$932	\$907		
	100/300/50 Liability with Comprehensive and Collision	\$2,517	\$3,175	\$1,077	\$1,087	\$2,898	\$3,662	\$1,232	\$1,257	\$3,015	\$3,798	\$1,276	\$1,300	\$2,627	\$3,286	\$1,117	\$1,116	\$2,606	\$3,271	\$1,116	\$1,114		
2003 Honda Odyssey "EX"	Minimum Liability	\$1,058	\$1,395	\$472	\$517	\$1,252	\$1,652	\$558	\$611	\$1,239	\$1,634	\$554	\$607	\$975	\$1,279	\$442	\$481	\$990	\$1,299	\$448	\$487		
	Minimum Liability with Comprehensive and Collision	\$2,118	\$2,663	\$877	\$870	\$2,420	\$3,043	\$997	\$997	\$2,511	\$3,145	\$1,027	\$1,025	\$2,222	\$2,764	\$912	\$893	\$2,185	\$2,728	\$907	\$885		
	100/300/50 Liability with Comprehensive and Collision	\$2,460	\$3,109	\$1,055	\$1,069	\$2,837	\$3,589	\$1,209	\$1,236	\$2,949	\$3,720	\$1,250	\$1,277	\$2,563	\$3,208	\$1,091	\$1,093	\$2,544	\$3,194	\$1,091	\$1,092		
2005 Toyota Camry LE 3.0L 4 door Sedan	Minimum Liability	\$1,058	\$1,395	\$472	\$517	\$1,252	\$1,652	\$558	\$611	\$1,239	\$1,634	\$554	\$607	\$975	\$1,279	\$442	\$481	\$990	\$1,299	\$448	\$487		
	Minimum Liability with Comprehensive and Collision	\$2,307	\$2,885	\$947	\$932	\$2,627	\$3,288	\$1,073	\$1,066	\$2,738	\$3,414	\$1,110	\$1,100	\$2,443	\$3,026	\$994	\$966	\$2,395	\$2,979	\$985	\$956		
	100/300/50 Liability with Comprehensive and Collision	\$2,649	\$3,331	\$1,125	\$1,131	\$3,044	\$3,834	\$1,285	\$1,305	\$3,176	\$3,989	\$1,333	\$1,352	\$2,784	\$3,470	\$1,173	\$1,166	\$2,754	\$3,445	\$1,169	\$1,163		
2003 Cadillac Seville "STS" 4 door Sedan	Minimum Liability	\$1,058	\$1,395	\$472	\$517	\$1,252	\$1,652	\$558	\$611	\$1,239	\$1,634	\$554	\$607	\$975	\$1,279	\$442	\$481	\$990	\$1,299	\$448	\$487		
	Minimum Liability with Comprehensive and Collision	\$2,601	\$3,249	\$1,075	\$1,035	\$2,939	\$3,671	\$1,204	\$1,174	\$3,072	\$3,822	\$1,250	\$1,215	\$2,780	\$3,441	\$1,137	\$1,084	\$2,733	\$3,396	\$1,131	\$1,073		
	100/300/50 Liability with Comprehensive and Collision	\$2,943	\$3,695	\$1,253	\$1,234	\$3,356	\$4,217	\$1,416	\$1,413	\$3,510	\$4,397	\$1,473	\$1,467	\$3,121	\$3,885	\$1,316	\$1,284	\$3,092	\$3,862	\$1,315	\$1,280		
1998 Chevrolet Cavalier LS 4D Sedan	Minimum Liability	\$1,034	\$1,361	\$463	\$506	\$1,221	\$1,610	\$546	\$597	\$1,206	\$1,588	\$542	\$592	\$951	\$1,245	\$433	\$470	\$963	\$1,262	\$438	\$475		
	Minimum Liability with Comprehensive and Collision	\$1,917	\$2,420	\$806	\$802	\$2,187	\$2,765	\$915	\$918	\$2,257	\$2,841	\$940	\$940	\$1,985	\$2,481	\$830	\$815	\$1,960	\$2,460	\$827	\$810		
	100/300/50 Liability with Comprehensive and Collision	\$2,244	\$2,843	\$977	\$994	\$2,585	\$3,282	\$1,120	\$1,149	\$2,675	\$3,387	\$1,155	\$1,183	\$2,311	\$2,902	\$1,002	\$1,008	\$2,302	\$2,903	\$1,005	\$1,010		

**ARKANSAS INSURANCE DEPARTMENT
RATE FILING ABSTRACT**

Insurer Name: State Auto National Insurance Company
 NAIC Number: 19530
 Name of Advisory Organization Whose Filing You Are Referencing _____
 Co. Affiliation to Advisory Organization: Member Subscriber Service Purchaser
 Reference Filing #: _____ Proposed Effective Date: May 17, 2008

Contact Person: Steve Winstead
 Signature: _____
 Telephone No: 614-917-5817

(1) LINE OF INSURANCE By Coverage	(2) Indicated % Rate Level Change	(3) Requested % Rate Level Change	FOR LOSS COSTS ONLY				
			(4) Expected Loss Ratio	(5) Loss Cost Modification Factor	(6) Selected Loss Cost Multiplier	(7) Expense Constant If Applicable	(8) Co. Current Loss Cost Multiplier
Bodily Injury	-2.0	-0.9					
Property Damage	5.1	0.7					
PIP Medical	2.4	1.0					
UM/UIM BI	2.9	1.1					
UM PD	1.0	1.2					
PIP Work Loss/AD	4.0	-0.3					
Liability Total	1.4	-0.1					
Other Than Collision	9.5	5.8					
Collision	-8.4	-2.2					
Physical Damage Total	-3.5	0.0					
TOTAL OVERALL EFFECT	0.2	0.0					

N/A Apply Loss Cost Factors to Future Filings (Y or N)
17.8% Estimated Maximum Rate Increase for any Arkansas Insured (%)
-22.5% Estimated Maximum Rate Decrease for any Arkansas Insured (%)

Corresponds to Question 3 on RF-2 or RF-WC

5 Year History								Selected Provisions	
Year	Policy Count	Rate Change History % Eff. Date	AR Earned Premium (000)	Incurred Losses (000)	Arkansas Loss Ratio	Countrywide Loss Ratio			
2003	2809	+6.8 05/17/2003	3559	2154	60.5%	71.4%	A.	Total Production Expense	N/A
2004	2266	+4.1 05/17/2004	3319	1947	58.7%	60.1%	B.	General Expense	N/A
2005	1926	+0.5 05/17/2005	2562	1210	47.3%	54.3%	C.	Taxes, License & Fees	N/A
2006	1975	-6.7 04/17/2006	2289	1241	54.2%	50.6%	D.	Underwriting Profit & Contingences	N/A
2007	1750	+3.4 05/17/2007	2305	821	35.6%	52.2%	E.	Other (explain)	N/A
							F.	TOTAL	N/A

Property & Casualty Transmittal Document

1. Reserved for Insurance Dept. Use Only	2. Insurance Department Use only a. Date the filing is received: b. Analyst: c. Disposition: d. Date of disposition of the filing: e. Effective date of filing: <table style="width: 100%; border: none;"> <tr> <td style="width: 60%; border: none;">New Business</td> <td style="border: none;"></td> </tr> <tr> <td style="border: none;">Renewal Business</td> <td style="border: none;"></td> </tr> </table> f. State Filing #: g. SERFF Filing #: h. Subject Codes	New Business		Renewal Business	
New Business					
Renewal Business					

3. Group Name	Group NAIC #
State Auto Insurance Companies	175

4. Company Name(s)	Domicile	NAIC #	FEIN #	State #
State Auto National Insurance Company	OH	19530	31-1334827	

5. Company Tracking Number	SAN-AU-2008-20
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Contact Info of Filer(s) or Corporate Officer(s) [include toll-free number]

6.	Name and address	Title	Telephone #s	FAX #	e-mail
	Steve Winstead 518 E. Broad Street Columbus, OH 43215	Actuarial Technician	800.444.9950 (ext. 5817)	614.887.1403	steve.winstead@stateauto.com

7. Signature of authorized filer	
8. Please print name of authorized filer	Steve Winstead

Filing information (see General Instructions for descriptions of these fields)

9. Type of Insurance (TOI)	19.0 Personal Auto
10. Sub-Type of Insurance (Sub-TOI)	19.0001 Private Passenger Auto (PPA)
11. State Specific Product code(s)(if applicable)[See State Specific Requirements]	
12. Company Program Title (Marketing title)	Non-Standard Auto
13. Filing Type	<input type="checkbox"/> Rate/Loss Cost <input type="checkbox"/> Rules <input checked="" type="checkbox"/> Rates/Rules <input type="checkbox"/> Forms <input type="checkbox"/> Combination Rates/Rules/Forms <input type="checkbox"/> Withdrawal <input type="checkbox"/> Other (give description)
14. Effective Date(s) Requested	New: May 17, 2008 Renewal: May 17, 2008
15. Reference Filing?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
16. Reference Organization (if applicable)	
17. Reference Organization # & Title	
18. Company's Date of Filing	February 13, 2008
19. Status of filing in domicile	<input type="checkbox"/> Not Filed <input type="checkbox"/> Pending <input type="checkbox"/> Authorized <input type="checkbox"/> Disapproved

Property & Casualty Transmittal Document—

20. This filing transmittal is part of Company Tracking #	SAN-AU-2008-20
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21. Filing Description [This area can be used in lieu of a cover letter or filing memorandum and is free-form text]

1. Base Rate Revisions:

Based on experience and competition, we are revising base rates by coverage. The overall impact of the base rate change is +2.8%.

2. Model Year Base Update:

We are updating our model year base to 2008. We estimate the overall statewide impact of this change to be -0.6%. Refer to Exhibit XI.

3. Foreign Driver's License:

We have expanded our coverage to allow drivers with a Foreign Drivers License. Those drivers with a Foreign Drivers License or an unverifiable U.S. license will be assessed a major violation.

4. Mobile Home Discount:

We are introducing a 5% discount for insureds who own a mobile home. Please see manual page 14 for complete details and eligibility.

5. Increased Limit Factors:

Based on competition we are revising our increased limit factors for BI at the 50/100 and 100/300 limits. The overall impact of these changes is -0.1%. See Exhibit XIII for details.

6. Term Factors:

We are increasing our 12-month term factor from 1.87 to 2.00. The impact of this change is +1.0%. See Exhibit XIV for details.

7. Class Factors:

Based on competition we are increasing our BI, PD and Collision class factors for all drivers age 14 to 18. We are also correcting an error in our PIP MP factors for all classes. They will match the class factors for PIP AD and PIP WL. The overall statewide impact of this change is 0.0%. See Exhibit XV for details.

8. Family Account Coverage Extension:

We are revising our Family Account Coverage Extension rate from \$50 per six months to \$75 per six months.

9. Renewal Discount:

We are introducing a renewal discount of 5% at 12 months and 10% for policies in-force for at least 24 continuous months. The overall impact of this change is -3.1%. Please see Exhibit XVI for details.

10. Prior Insurance Discount:

We are revising the Transfer discount from 25% to 15%. We are revising the name of the Transfer Discount to Prior Insurance Discount. The overall impact of this change is +1.5%. Please see manual page 13 for details.

11. Territory relativities:

We are revising our territorial relativities for our BI, PD, OTC and Collision factors. The overall impact of these changes is -1.4%. See Exhibit XII for details.

Property & Casualty Transmittal Document—

20.	This filing transmittal is part of Company Tracking #	SAN-AU-2008-20
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21.	Filing Description [This area can be used in lieu of a cover letter or filing memorandum and is free-form text]
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12. Billing Options:

- We are revising our Billing Options and removing the Bi-monthly options for both the six month and annual policies.
- We are also revising our billing options to include two pay, four pay and full pay options.
- We are removing the \$2.00 EFT fee.

13. Methods of Payment:

We are expanding our methods of payment to include an online credit card payment option.

14. Miscellaneous Rule Changes:

We are revising our manual as outlined in the Rate/Rule schedule.

22.	Filing Fees (Filer must provide check # and fee amount if applicable) [If a state requires you to show how you calculated your filing fees, place that calculation below]
------------	---

Check #: EFT
Amount: \$100.00

Refer to each state's checklist for additional state specific requirements or instructions on calculating fees.

*****Refer to the each state's checklist for additional state specific requirements (i.e. # of additional copies required, other state specific forms, etc.)**

RATE/RULE FILING SCHEDULE

(This form must be provided ONLY when making a filing that includes rate-related items such as Rate; Rule; Rate & Rule; Reference; Loss Cost; Loss Cost & Rule or Rate, etc.)

(Do not refer to the body of the filing for the component/exhibit listing, unless allowed by state.)

1.	This filing transmittal is part of Company Tracking #	SAN-AU-2008-20
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2.	This filing corresponds to form filing number (Company tracking number of form filing, if applicable)	
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Rate Increase
 Rate Decrease
 Rate Neutral (0%)

3.	Filing Method (Prior Approval, File & Use, Flex Band, etc.)	File and Use
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4a.	Rate Change by Company (As Proposed)
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Company Name	Overall % Indicated Change (when applicable)	Overall % Rate Impact	Written premium change for this program	# of policyholders affected for this program	Written premium for this program	Maximum % Change (where required)	Minimum % Change (where required)
State Auto National Insurance Company	+0.2%	0.0%	-\$1,062	1,750	\$2,351,359		

4b.	Rate Change by Company (As Accepted) For State Use Only
------------	--

Company Name	Overall % Indicated Change (when applicable)	Overall % Rate Impact	Written premium change for this program	# of policyholders affected for this program	Written premium for this program	Maximum % Change	Minimum % Change

5.	Overall Rate Information (Complete for Multiple Company Filings only)
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		COMPANY USE	STATE USE
5a	Overall percentage rate indication (when applicable)		
5b	Overall percentage rate impact for this filing		
5c	Effect of Rate Filing – Written premium change for this program		
5d	Effect of Rate Filing – Number of policyholders affected		

6.	Overall percentage of last rate revision	+3.4%
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7.	Effective Date of last rate revision	05-17-2007
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8.	Filing Method of Last filing (Prior Approval, File & Use, Flex Band, etc.)	File and Use
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9.	Rule # or Page # Submitted for Review	Replacement or withdrawn?	Previous state filing number, if required by state
01	Table of Contents, Adjusted rules & page numbers. Revised to reflect changes in Manual.	[] New [X] Replacement [] Withdrawn	
02	Unacceptable Risks, Drivers, Page 2, Removed anyone with an unverifiable driving record from unacceptable drivers item number 3.	[] New [X] Replacement [] Withdrawn	
03	Commission, Page 3, revised commission from 10% to 15% for twelve-month policies.	[] New [X] Replacement [] Withdrawn	

RATE/RULE FILING SCHEDULE

(This form must be provided ONLY when making a filing that includes rate-related items such as Rate; Rule; Rate & Rule; Reference; Loss Cost; Loss Cost & Rule or Rate, etc.)

(Do not refer to the body of the filing for the component/exhibit listing, unless allowed by state.)

1.	This filing transmittal is part of Company Tracking #	SAN-AU-2008-20	
9.	Rule # or Page # Submitted for Review	Replacement or withdrawn?	Previous state filing number, if required by state
04	Named Insured, Page 4, removed item number 3 stating The Named Insured cannot be more than one individual unless they are married and residing at the address stated on the policy.	<input type="checkbox"/> New <input checked="" type="checkbox"/> Replacement <input type="checkbox"/> Withdrawn	
05	Billing Options, Pages 6 and 7, revised billing options to remove Bi-monthly payment options, also removed the \$2.00 EFT charge.	<input type="checkbox"/> New <input checked="" type="checkbox"/> Replacement <input type="checkbox"/> Withdrawn	
06	Methods of Payment, Page 7, added an online credit card payment option, removed references to Partner/agency management system and "Sweeping" software and replaced the wording with AgentSite or AgentSite netXpress.	<input type="checkbox"/> New <input checked="" type="checkbox"/> Replacement <input type="checkbox"/> Withdrawn	
07	Surcharges, Foreign Driver License/Unverifiable License Surcharge, Page 12, We have expanded our coverage to allow drivers with a Foreign Drivers License. Those drivers with a Foreign Drivers License or an unverifiable U.S. license will be assessed a major violation.	<input type="checkbox"/> New <input checked="" type="checkbox"/> Replacement <input type="checkbox"/> Withdrawn	
08	Discounts, Prior Insurance Discount, Page 13, revised Transfer Discount to Prior Insurance Discount, also reduced the discount from 25% to 15%.	<input type="checkbox"/> New <input checked="" type="checkbox"/> Replacement <input type="checkbox"/> Withdrawn	
09	Discounts, Blue Chip Rating, Page 14, removed the rating chart.	<input type="checkbox"/> New <input checked="" type="checkbox"/> Replacement <input type="checkbox"/> Withdrawn	
10	Discounts, 5% Mobile Homes, Page 14, added new section.	<input type="checkbox"/> New <input checked="" type="checkbox"/> Replacement <input type="checkbox"/> Withdrawn	
11	Discounts, Renewal, Page 14, introducing a renewal discount of 5% discount after twelve continuous months and a 10% discount after twenty-four continuous months.	<input type="checkbox"/> New <input checked="" type="checkbox"/> Replacement <input type="checkbox"/> Withdrawn	
12	Other Than Collision and Collision Deductible Options, Page 16, Added OTC deductible reimbursement paragraph.	<input type="checkbox"/> New <input checked="" type="checkbox"/> Replacement <input type="checkbox"/> Withdrawn	
13	Family Account Coverage Extension, Page 17, increased the Six month premium from \$50 to \$75.	<input type="checkbox"/> New <input checked="" type="checkbox"/> Replacement <input type="checkbox"/> Withdrawn	
14		<input type="checkbox"/> New <input type="checkbox"/> Replacement <input type="checkbox"/> Withdrawn	
15		<input type="checkbox"/> New <input type="checkbox"/> Replacement <input type="checkbox"/> Withdrawn	

PC RRFS-1

State Auto National Insurance Company
Non-Standard Automobile - Arkansas

INDEX OF EXHIBITS

Rate Indications Memorandum (i-ii)

Rate Indications

Exhibit I	Summary of Private Passenger Auto Rate Indications
Exhibit II	Calculations of Indicated Changes for Liability Coverages
Exhibit III	Calculations of Indicated Changes for Physical Damage Coverages and All Coverages Combined
Exhibit IV	Calculation of Projected Ultimate Incurred Losses
Exhibit V	Catastrophic Wind Adjustment
Exhibit VI	Expense Exhibit
Exhibit VII	Loss Development
Exhibit VIII	Annual Pure Premium Trends Selected by Coverage
Exhibit IX	Unallocated Loss Adjustment Expense

Overall Impacts

Exhibit X	Summary of Impacts by Coverage
Exhibit XI	Model Year Impacts
Exhibit XII	Impact of Changing Territorial Relativities
Exhibit XIII	Impact of Changing Increased Limit Factors
Exhibit XIV	Impact of Changing Term Factors
Exhibit XV	Impact of Changing Driver Class Factors
Exhibit XVI	Impact of Introducing Renewal Discounts

ARKANSAS
PRIVATE PASSENGER AUTO RATE REVISION

RATE INDICATIONS

METHODOLOGY

State Auto National has one private passenger automobile program in the state of Arkansas. In determining rate needs, we develop statewide indications by coverage. We also compute credibility-weighted indications for each coverage separately. The following paragraphs detail the development of the indications displayed on Exhibits I through IX.

STATEWIDE INDICATIONS

Beginning with Exhibit II, the statewide liability indications, Column 1 displays the year-end dates of the two years of experience these indications reflect, 06/30/06 and 06/30/07. The earned premium displayed in Column 3 is brought on-level using factors generated by the standard parallelogram method of determining earned premium on-level factors.

Column 4 displays the projected incurred losses and loss adjustment expense developed in Exhibit IV. Column 5 displays the number of claims and Column 9 the raw projected loss ratios by year. The weighted projected loss ratio appears in Column 10; each year is given 50% weight. The permissible loss ratio, developed in Exhibit VI, is displayed in Column 11. Column 12 reflects the actual indication (Column 10/Column 11). In determining the PLR, all expenses are considered variable, since State Auto uses a variable budget method whereby spending is governed by the level of sales. Investment Income is considered by subtracting expected investment return on premium and loss reserves from the company target operating return.

Credibility is based on the number of claims in the two year experience period and is displayed in Column 13. The full credibility standard for physical damage is 1,082 claims, based on a frequency only model and reflecting Longley-Cook methodology. The full credibility standard for liability is 3,000 claims and is derived from the frequency modified by severity model (Mayerson, Jones, Bowers). The partial credibility formula is the square root of the quotient of the number of claims divided by the full credibility standard.

Column 14 displays the Credibility Weighted Indication that is calculated in the following manner. The Weighted Projected Loss Ratio (Column 10) is multiplied by the credibility (Column 13). The Permissible Loss Ratio (Column 11) is trended by being multiplied by the appropriate coverage trend from Exhibit VIII raised to the exponent that reflects the amount of time in years between the last rate change and the current rate change. This trended loss ratio is multiplied by the complement of the credibility (1.00 - Column 13) and added to the credibility-adjusted Weighted Projected Loss Ratio. This sum is divided by the Permissible Loss Ratio to yield the Credibility Weighted Indication. The credibility weighted indication for each coverage is calculated in this manner.

LOSSES

Exhibit IV details the development of the statewide projected losses and loss adjustment expense. Column 2 displays the statewide developed incurred losses. The loss development triangles in Exhibit VII are statewide losses by coverage. The loss development factors are derived from these triangles and applied to the losses. This method is used for every coverage, with an additional step for Other Than Collision. The developed Other Than Collision losses have been adjusted for excess wind and water experience in a manner that will be described below.

Column 3, the annual net trend, is developed in Exhibit VIII and applied to these losses after raising the trend number (Column 3), to the exponent (Column 4) equaling the amount of time in years between the midpoint of the experience period and the average accident date. Assuming annual reviews with six and twelve month policy terms, the projection period average accident date is 02/24/2009, 283 days past the assumed effective date of 05/17/2008. The midpoint of the latest year's experience period is 12/31/2006. The difference in years between the average accident date and the middle of the latest year's experience period is 2.16, the number found in Column 4.

Column 5, the trended incurred losses, equals (Column 2 x (((Column 3/100)+1) ^ Column 4)). As a final step, we load these losses for unallocated loss adjustment expenses. The unallocated loss adjustment expense factors are developed in Exhibit IX. Column 7 displays the final Projected Incurred Loss and LAE that appear in the indications calculations in Exhibit II and Exhibit III.

EXCESS WIND AND WATER PROCEDURE FOR OTHER THAN COLLISION

Exhibit V displays the excess wind and water procedure used for the Other Than Collision losses. The Other Than Collision losses are separated by cause of loss, i.e., wind/water vs. non-wind/water losses. A ratio of wind/water vs. non-wind/water losses is computed in Column 2. This ratio is compared to the ISO average wind/water vs. non-wind/water ratio for the particular state. If State Auto's ratio is greater than the ISO average, the amount by which State Auto's ratio exceeds the ISO average ratio is considered excess. This excess ratio is translated into a dollar amount by multiplying the non-wind/water losses by the excess ratio (Column 5). These dollars are subtracted from the total incurred losses (Column 6) and the remaining losses multiplied by the ISO wind load (Column 7). The final adjusted losses (Column 8) are divided by the total incurred losses (Column 1) to determine a wind adjustment factor (Column 9).

Arkansas

State Auto National Insurance Company

Summary of Private Passenger Auto Rate Indications

Coverage	FY 2007 Earned Premium	Rate Indications	Dollar Impact
BI - Split & Single Prem.	\$882,747	-2.0%	(\$17,295)
PD - Split & Single Prem.	762,810	5.1%	38,932
Medical Payments	28,657	2.4%	681
UM/UIM BI	57,425	2.9%	1,659
UM/UIM PD	48,761	1.0%	501
Personal Injury Protection	<u>12,580</u>	<u>4.0%</u>	<u>503</u>
<i>Liability</i>	1,792,980	1.4%	24,981
Other Than Collision	163,171	9.5%	15,427
Collision	<u>434,102</u>	<u>-8.4%</u>	<u>(36,568)</u>
<i>Physical Damage</i>	597,273	-3.5%	(21,141)
OVERALL TOTAL	\$2,390,253	0.2%	\$3,840

Assumed Effective Date: 17-May-08

Arkansas

State Auto National Insurance Company

Private Passenger Auto
Calculation of Indicated Changes for Liability Coverages
Statewide

Coverage	(1)	(2)	(3)	(4)	(5)	(6)	(7)
	Accident Years Ended	Earned Car Years	Earned Premium On- Level	Projected Incurred Loss & LAE	Number of Claims	Claim Frequency (per 100)	Projected Claim Severity
BI - Split & Single Prem.	06/30/2006	3,073	\$844,051	\$555,467	63	2.05	\$8,817
	06/30/2007	3,145	882,747	383,221	49	1.56	7,821
PD - Split & Single Prem.	06/30/2006	3,054	732,293	570,514	164	5.37	3,479
	06/30/2007	3,125	762,810	524,904	151	4.83	3,476
Medical Payments	06/30/2006	227	25,342	11,804	3	1.32	3,935
	06/30/2007	258	28,657	15,193	6	2.33	2,532
UM/UIM BI	06/30/2006	1,094	52,498	64,243	9	0.82	7,138
	06/30/2007	1,228	57,425	19,515	2	0.16	9,757
UM/UIM PD	06/30/2006	715	45,336	26,598	7	0.98	3,800
	06/30/2007	773	48,761	19,831	7	0.91	2,833
Personal Injury Protection	06/30/2006	196	10,798	0	0	0.00	0
	06/30/2007	221	12,580	0	0	0.00	0

Coverage	(8)	(9)	(10)	(11)	(12)	(13)	(14)
	Accident Years Ended	Projected Loss Ratio	Weighted Projected Loss Ratio	Permissible Loss Ratio	Indicated Change (no cred. wt.)	Credibility	Credibility Weighted Indication
BI - Split & Single Prem.	06/30/2006	0.658					
	06/30/2007	0.434	0.546	0.670	-18.5%	0.19	-2.0%
PD - Split & Single Prem.	06/30/2006	0.779					
	06/30/2007	0.688	0.734	0.670	9.5%	0.32	5.1%
Medical Payments	06/30/2006	0.466					
	06/30/2007	0.530	0.498	0.670	-25.7%	0.05	2.4%
UM/UIM BI	06/30/2006	1.224					
	06/30/2007	0.340	0.782	0.670	16.7%	0.06	2.9%
UM/UIM PD	06/30/2006	0.587					
	06/30/2007	0.407	0.497	0.670	-25.9%	0.07	1.0%
Personal Injury Protection	06/30/2006	0.000					
	06/30/2007	0.000	0.000	0.670	-100.0%	0.00	4.0%

Arkansas

State Auto National Insurance Company

Private Passenger Auto
Calculation of Indicated Changes for Physical Damage and Combined Coverages
Statewide

Coverage	(1)	(2)	(3)	(4)	(5)	(6)	(7)
	Accident Years Ended	Earned Car Years	Earned Premium On- Level	Projected Incurred Loss & LAE	Number of Claims	Claim Frequency (per 100)	Projected Claim Severity
Other Than Collision*	06/30/2006	714	\$150,336	\$126,147	67	9.38	\$1,883
	06/30/2007	696	163,171	137,411	47	6.75	2,924
Collision	06/30/2006	720	402,209	189,394	61	8.47	3,105
	06/30/2007	699	434,102	226,000	74	10.59	3,054
LIABILITY TOTAL	06/30/2006	8,359	1,710,318	1,228,626	246	2.94	4,994
	06/30/2007	8,750	1,792,980	962,664	215	2.46	4,478
PHYS. DAMAGE TOTAL	06/30/2006	1,434	552,545	315,540	128	8.93	2,465
	06/30/2007	1,395	597,273	363,411	121	8.67	3,003
OVERALL TOTAL	06/30/2006	9,793	2,262,863	1,544,166	374	3.82	4,129
	06/30/2007	10,145	2,390,253	1,326,074	336	3.31	3,947

Coverage	(8)	(9)	(10)	(11)	(12)	(13)	(14)
	Accident Years Ended	Projected Loss Ratio	Weighted Projected Loss Ratio	Permissible Loss Ratio	Indicated Change (no cred. wt.)	Credibility	Credibility Weighted Indication
Other Than Collision	06/30/2006	0.839					
	06/30/2007	0.842	0.841	0.651	29.1%	0.32	9.5%
Collision	06/30/2006	0.471					
	06/30/2007	0.521	0.496	0.651	-23.8%	0.35	-8.4%
LIABILITY TOTAL (weighted average)	06/30/2006	0.718					
	06/30/2007	0.537	0.628	0.670	-6.3%	N/A	1.4%
PHYS. DAMAGE TOTAL (weighted average)	06/30/2006	0.571					
	06/30/2007	0.608	0.590	0.651	-9.4%	N/A	-3.5%
OVERALL TOTAL	06/30/2006	0.682					
	06/30/2007	0.555	0.619	0.665	-7.0%	N/A	0.2%

*Other Than Collision coverage includes an adjustment for large, catastrophic wind losses.

Arkansas

State Auto National Insurance Company

Private Passenger Auto
Calculation of Projected Ultimate Incurred Losses
Statewide Totals

Coverage	(1)	(2)	(3)	(4)	(5)	(6)	(7)
	Accident Years Ended	Developed Incurred Losses	Annual Net Trend	Years of Projection	Trended Incurred Losses	ULAE Factor	Projected Incurred Loss & LAE
BI - Split & Single Prem.	06/30/2006	\$465,892	2.0%	3.16	\$495,953	1.12	\$555,467
	06/30/2007	\$327,850	2.0%	2.16	\$342,161	1.12	\$383,221
PD - Split & Single Prem.	06/30/2006	\$463,996	3.0%	3.16	\$509,387	1.12	\$570,514
	06/30/2007	\$439,709	3.0%	2.16	\$468,665	1.12	\$524,904
Medical Payments	06/30/2006	\$9,312	4.0%	3.16	\$10,540	1.12	\$11,804
	06/30/2007	\$12,465	4.0%	2.16	\$13,565	1.12	\$15,193
UM/UIM BI	06/30/2006	\$53,883	2.0%	3.16	\$57,360	1.12	\$64,243
	06/30/2007	\$16,695	2.0%	2.16	\$17,424	1.12	\$19,515
UM/UIM PD	06/30/2006	\$21,632	3.0%	3.16	\$23,748	1.12	\$26,598
	06/30/2007	\$16,612	3.0%	2.16	\$17,706	1.12	\$19,831
Personal Injury Protection	06/30/2006	\$0	4.0%	3.16	\$0	1.12	\$0
	06/30/2007	\$0	4.0%	2.16	\$0	1.12	\$0
Liability Totals	06/30/2006	\$1,014,714	2.5%	3.16	\$1,096,988	1.12	\$1,228,626
	06/30/2007	\$813,331	2.6%	2.16	\$859,521	1.12	\$962,664
Other Than Collision	06/30/2006	\$111,634	0.0%	3.16	\$111,634	1.13	\$126,147
	06/30/2007	\$121,603	0.0%	2.16	\$121,603	1.13	\$137,411
Collision	06/30/2006	\$170,279	-0.5%	3.16	\$167,605	1.13	\$189,394
	06/30/2007	\$202,174	-0.5%	2.16	\$200,000	1.13	\$226,000
Physical Damage Totals	06/30/2006	\$281,913	-0.3%	3.16	\$279,234	1.13	\$315,540
	06/30/2007	\$323,777	-0.3%	2.16	\$321,600	1.13	\$363,411

NOTES:

a) Other Than Collision losses include an adjustment for large, catastrophic wind losses

State Auto National Insurance Company

CATASTROPHIC WIND ADJUSTMENT

Other Than Collision Coverage

	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	
State	Accident Year	Total Incurred Losses	Wind/Non-Wind Ratio	ISO Average Ratio	(2) - (3)	(4) x Non-Wind Losses	ISO Wind Load	(6) x (7)	Wind Adjustment Factor	
Arkansas	06/30/2006	105,614	0.291	0.365	0.000	0	105,614	1.057	111,634	1.057
	06/30/2007	115,138	0.338	0.365	0.000	0	115,138	1.057	121,701	1.057
	(10)	(11)	(12)	(13)						
Accident Year	Incurred Losses	Development Factor	Wind Adjustment	Developed, Incurred Losses (10) x (11) x (12)						
06/30/2006	105,614	1.000	1.057	111,634						
06/30/2007	115,138	0.999	1.057	121,603						

Incurring losses year ending 06/30/2007, as of 09/30/2007

ISO circular AS-PA-2007-003

State Auto National Insurance Company
 PRIVATE PASSENGER AUTO EXPENSE EXHIBIT -- 2007
 Arkansas

LIABILITY

ACQUISITION EXPENSE	6.6%
GENERAL EXPENSE	4.3%
AGENT COMMISSION	15.0%
CONTINGENT COMMISSION	1.0%
TAXES - STATE & LOCAL	2.5%
TAXES - GUARANTY FUNDS	0.0%
TAXES - OTHER	0.2%
OTHER INCOME OR EXPENSE	-0.7%
PLUS TARGET OPERATING GAIN	7.3%
PLUS CONTIGENCY LOAD	0.0%
PLUS REINSURANCE	0.0%
LESS INVESTMENT INCOME	-3.2%
 TOTAL VARIABLE EXP W/ INVESTMENT INCOME:	 33.0%
 PERMISSIBLE LOSS AND LAE RATIO:	 67.0%

PHYSICAL DAMAGE

ACQUISITION EXPENSE	7.0%
GENERAL EXPENSE	4.5%
AGENT COMMISSION	15.0%
CONTINGENT COMMISSION	1.0%
TAXES - STATE & LOCAL	3.0%
TAXES - GUARANTY FUNDS	0.0%
TAXES - OTHER	0.2%
OTHER INCOME OR EXPENSE	-0.7%
PLUS TARGET OPERATING GAIN	5.5%
PLUS CONTIGENCY LOAD	0.0%
PLUS REINSURANCE	0.0%
LESS INVESTMENT INCOME	-0.6%
 TOTAL VARIABLE EXP W/ INVESTMENT INCOME:	 34.9%
 PERMISSIBLE LOSS AND LAE RATIO:	 65.1%

Statewide
Bodily Injury & Single Premium BI Coverage

INCURRED LOSS AND ALAE DEVELOPMENT

YEAR-END	AGE OF DEVELOPMENT							
	15 mos	27 mos	39 mos	51 mos	63 mos	75 mos	87 mos	
June, 2001	186,417	200,054	191,609	197,628	197,628	197,628	197,628	
June, 2002	553,576	512,718	530,909	473,867	488,583	503,697	503,697	
June, 2003	675,098	747,999	722,963	737,190	735,619			
June, 2004	816,578	868,159	865,588	875,215				
June, 2005	551,112	589,645	600,110					
June, 2006	467,907	456,833						
June, 2007	303,131							

YEAR-END	AGE-TO-AGE DEVELOPMENT FACTORS								
	15 to 27	27 to 39	39 to 51	51 to 63	63 to 75	75 to 87	TAIL FACTOR		
June, 2001	1.0732	0.9578	1.0314	1.0000	1.0000	1.0000			
June, 2002	0.9262	1.0355	0.8926	1.0311	1.0309				
June, 2003	1.1080	0.9665	1.0197	0.9979					
June, 2004	1.0632	0.9970	1.0111						
June, 2005	1.0699	1.0177							
June, 2006	0.9763								
	Average of most recent 4 points								
WTD AVG	1.0605	1.0004	0.9882	1.0093	1.0220	1.0000			
STR AVG	1.0544	1.0042	0.9887	1.0096	1.0155				
H-L AVG	1.0665	1.0074	1.0154	1.0000	N/A				
Selected	1.0605	1.0004	0.9882	1.0093	1.0220	1.0000	1.0000		
Cumulative	1.0815	1.0198	1.0194	1.0316	1.0220	1.0000	1.0000		
ULT\$	327,850	465,892	611,774	902,839	751,822	503,697	197,628	3,761,502	
Ended	2007	2006	2005	2004	2003	2002	2001	TOTAL	

INCURRED COUNT DEVELOPMENT

YEAR-END	AGE OF DEVELOPMENT							
	15 mos	27 mos	39 mos	51 mos	63 mos	75 mos	87 mos	
June, 2001	29	30	30	30	30	30	30	
June, 2002	71	68	70	68	69	69		
June, 2003	118	120	120	118	118			
June, 2004	112	117	118	116				
June, 2005	86	85	88					
June, 2006	61	63						
June, 2007	48							

YEAR-END	AGE-TO-AGE DEVELOPMENT FACTORS								
	15 to 27	27 to 39	39 to 51	51 to 63	63 to 75	75 to 87	TAIL FACTOR		
June, 2001	1.0345	1.0000	1.0000	1.0000	1.0000	1.0000			
June, 2002	0.9577	1.0294	0.9714	1.0147	1.0000				
June, 2003	1.0169	1.0000	0.9833	1.0000					
June, 2004	1.0446	1.0085	0.9831						
June, 2005	0.9884	1.0353							
June, 2006	1.0328								
	Average of most recent 4 points								
WTD AVG	1.0212	1.0154	0.9822	1.0046	1.0000				
STR AVG	1.0207	1.0183	0.9845	1.0049	1.0000				
Selected	1.0212	1.0154	0.9822	1.0046	1.0000	1.0000	1.0000		
Cumulative	1.0232	1.0020	0.9868	1.0046	1.0000	1.0000	1.0000		
ULT\$	49	63	87	117	118	69	30	533	
Ended	2007	2006	2005	2004	2003	2002	2001	TOTAL	

Statewide
Property Damage Coverage

INCURRED LOSS AND ALAE DEVELOPMENT

YEAR-END	AGE OF DEVELOPMENT							
	15 mos	27 mos	39 mos	51 mos	63 mos	75 mos	87 mos	
June, 2001	228,343	229,623	229,623	229,623	229,623	229,623	229,623	
June, 2002	377,163	384,001	379,001	379,001	379,001	379,001	379,001	
June, 2003	717,661	755,441	756,803	758,042	756,571			
June, 2004	545,960	578,162	576,893	574,493				
June, 2005	569,133	587,226	586,015					
June, 2006	481,022	466,010						
June, 2007	428,100							

YEAR-END	AGE-TO-AGE DEVELOPMENT FACTORS							
	15 to 27	27 to 39	39 to 51	51 to 63	63 to 75	75 to 87	TAIL FACTOR	
June, 2001	1.0056	1.0000	1.0000	1.0000	1.0000	1.0000		
June, 2002	1.0181	0.9870	1.0000	1.0000	1.0000			
June, 2003	1.0526	1.0018	1.0016	0.9981				
June, 2004	1.0590	0.9978	0.9958					
June, 2005	1.0318	0.9979						
June, 2006	0.9688							
	Average of most recent 4 points							
WTD AVG	1.0316	0.9973	0.9994	0.9989	1.0000	1.0000		
STR AVG	1.0281	0.9961	0.9994	0.9994	1.0000			
H-L AVG	1.0422	0.9979	1.0000	1.0000	N/A			
Selected	1.0316	0.9973	0.9994	0.9989	1.0000	1.0000	1.0000	
Cumulative	1.0271	0.9957	0.9983	0.9989	1.0000	1.0000	1.0000	
ULT\$	439,709	463,996	585,035	573,875	756,571	379,001	229,623	3,427,809
Ended	2007	2006	2005	2004	2003	2002	2001	TOTAL

INCURRED COUNT DEVELOPMENT

YEAR-END	AGE OF DEVELOPMENT							
	15 mos	27 mos	39 mos	51 mos	63 mos	75 mos	87 mos	
June, 2001	101	101	102	102	102	102	102	
June, 2002	161	160	158	158	158	158		
June, 2003	240	247	246	247	246			
June, 2004	255	254	255	254				
June, 2005	203	201	201					
June, 2006	169	165						
June, 2007	152							

YEAR-END	AGE-TO-AGE DEVELOPMENT FACTORS							
	15 to 27	27 to 39	39 to 51	51 to 63	63 to 75	75 to 87	TAIL FACTOR	
June, 2001	1.0000	1.0099	1.0000	1.0000	1.0000	1.0000		
June, 2002	0.9938	0.9875	1.0000	1.0000	1.0000			
June, 2003	1.0292	0.9960	1.0041	0.9960				
June, 2004	0.9961	1.0039	0.9961					
June, 2005	0.9901	1.0000						
June, 2006	0.9763							
	Average of most recent 4 points							
WTD AVG	1.0000	0.9977	1.0000	0.9980	1.0000			
STR AVG	0.9979	0.9968	1.0000	0.9987	1.0000			
Selected	1.0000	0.9977	1.0000	0.9980	1.0000	1.0000	1.0000	
Cumulative	0.9957	0.9957	0.9980	0.9980	1.0000	1.0000	1.0000	
ULT\$	151	164	201	253	246	158	102	1,275
Ended	2007	2006	2005	2004	2003	2002	2001	TOTAL

Statewide
Medical Payments Coverage

INCURRED LOSS AND ALAE DEVELOPMENT

YEAR-END	AGE OF DEVELOPMENT							
	15 mos	27 mos	39 mos	51 mos	63 mos	75 mos	87 mos	
June, 2001	13,053	12,851	12,851	12,851	12,851	12,851	12,851	
June, 2002	54,646	54,671	55,886	56,106	56,106	56,106	56,106	
June, 2003	48,087	43,547	44,065	44,065	44,070			
June, 2004	31,280	33,000	33,220	33,220				
June, 2005	10,147	8,922	11,172					
June, 2006	9,286	9,027						
June, 2007	12,633							

YEAR-END	AGE-TO-AGE DEVELOPMENT FACTORS							
	15 to 27	27 to 39	39 to 51	51 to 63	63 to 75	75 to 87	TAIL FACTOR	
June, 2001	0.9846	1.0000	1.0000	1.0000	1.0000	1.0000		
June, 2002	1.0005	1.0222	1.0039	1.0000	1.0000			
June, 2003	0.9056	1.0119	1.0000	1.0001				
June, 2004	1.0550	1.0067	1.0000					
June, 2005	0.8793	1.2522						
June, 2006	0.9721							
	Average of most recent 4 points							
WTD AVG	0.9564	1.0300	1.0015	1.0000	1.0000	1.0000		
STR AVG	0.9530	1.0732	1.0010	1.0000	1.0000	1.0000		
H-L AVG	0.9388	1.0171	1.0000	1.0000	N/A			
Selected	0.9564	1.0300	1.0015	1.0000	1.0000	1.0000	1.0000	1.0000
Cumulative	0.9867	1.0316	1.0015	1.0000	1.0000	1.0000	1.0000	1.0000
ULT\$	12,465	9,312	11,190	33,222	44,070	56,106	12,851	179,215
Ended	2007	2006	2005	2004	2003	2002	2001	TOTAL

INCURRED COUNT DEVELOPMENT

YEAR-END	AGE OF DEVELOPMENT							
	15 mos	27 mos	39 mos	51 mos	63 mos	75 mos	87 mos	
June, 2001	7	9	9	9	9	9	9	
June, 2002	17	17	17	18	18	18		
June, 2003	20	19	19	19	19			
June, 2004	14	13	14	14				
June, 2005	9	10	9					
June, 2006	2	3						
June, 2007	6							

YEAR-END	AGE-TO-AGE DEVELOPMENT FACTORS							
	15 to 27	27 to 39	39 to 51	51 to 63	63 to 75	75 to 87	TAIL FACTOR	
June, 2001	1.2857	1.0000	1.0000	1.0000	1.0000	1.0000		
June, 2002	1.0000	1.0000	1.0588	1.0000	1.0000			
June, 2003	0.9500	1.0000	1.0000	1.0000				
June, 2004	0.9286	1.0769	1.0000					
June, 2005	1.1111	0.9000						
June, 2006	1.5000							
	Average of most recent 4 points							
WTD AVG	1.0000	1.0000	1.0169	1.0000	1.0000			
STR AVG	1.1224	0.9942	1.0147	1.0000	1.0000			
Selected	1.0000	1.0000	1.0169	1.0000	1.0000	1.0000	1.0000	1.0000
Cumulative	1.0169	1.0169	1.0169	1.0000	1.0000	1.0000	1.0000	1.0000
ULT\$	6	3	9	14	19	18	9	78
Ended	2007	2006	2005	2004	2003	2002	2001	TOTAL

Statewide
Uninsured/Underinsured Motorists - BI Coverage

INCURRED LOSS AND ALAE DEVELOPMENT

YEAR-END	AGE OF DEVELOPMENT							TOTAL
	15 mos	27 mos	39 mos	51 mos	63 mos	75 mos	87 mos	
June, 2001	24,553	17,873	18,148	18,148	18,148	18,148	18,148	
June, 2002	28,508	35,930	22,314	22,314	22,314	22,314	22,314	
June, 2003	7,013	7,013	7,013	7,013	7,013			
June, 2004	28,529	4,379	4,379	4,379				
June, 2005		18,200	25,166					
June, 2006	41,407	53,883						
June, 2007	15,390							
YEAR-END	AGE-TO-AGE DEVELOPMENT FACTORS							TOTAL
	15 to 27	27 to 39	39 to 51	51 to 63	63 to 75	75 to 87	TAIL FACTOR	
June, 2001	0.7280	1.0154	1.0000	1.0000	1.0000	1.0000		
June, 2002	1.2604	0.6210	1.0000	1.0000	1.0000			
June, 2003	1.0000	1.0000	1.0000	1.0000				
June, 2004	0.1535	1.0000	1.0000					
June, 2005		1.3827						
June, 2006	1.3013							
	Average of most recent 4 points							
WTD AVG	1.0848	0.8985	1.0000	1.0000	1.0000	1.0000		
STR AVG	0.8183	1.0009	1.0000	1.0000	1.0000	1.0000		
H-L AVG	1.0000	1.0000	1.0000	1.0000	N/A			
Selected	1.0848	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	
Cumulative	1.0848	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	
ULT\$	16,695	53,883	25,166	4,379	7,013	22,314	18,148	147,598
Ended	2007	2006	2005	2004	2003	2002	2001	TOTAL

INCURRED COUNT DEVELOPMENT

YEAR-END	AGE OF DEVELOPMENT							TOTAL
	15 mos	27 mos	39 mos	51 mos	63 mos	75 mos	87 mos	
June, 2001	3	3	3	3	3	3	3	
June, 2002	6	7	7	7	7	7		
June, 2003	6	6	6	6	6			
June, 2004	6	3	3	3				
June, 2005		2	1					
June, 2006	9	9						
June, 2007	2							
YEAR-END	AGE-TO-AGE DEVELOPMENT FACTORS							TOTAL
	15 to 27	27 to 39	39 to 51	51 to 63	63 to 75	75 to 87	TAIL FACTOR	
June, 2001	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000		
June, 2002	1.1667	1.0000	1.0000	1.0000	1.0000			
June, 2003	1.0000	1.0000	1.0000	1.0000				
June, 2004	0.5000	1.0000	1.0000					
June, 2005		0.5000						
June, 2006	1.0000							
	Average of most recent 4 points							
WTD AVG	0.9524	0.9444	1.0000	1.0000	1.0000			
STR AVG	0.8333	0.8750	1.0000	1.0000	1.0000			
Selected	0.9333	0.9444	1.0000	1.0000	1.0000	1.0000	1.0000	
Cumulative	0.8815	0.9444	1.0000	1.0000	1.0000	1.0000	1.0000	
ULT\$	2	9	1	3	6	7	3	31
Ended	2007	2006	2005	2004	2003	2002	2001	TOTAL

Statewide
Uninsured/Underinsured Motorists - PD Coverage

INCURRED LOSS AND ALAE DEVELOPMENT

YEAR-END	AGE OF DEVELOPMENT								
	15 mos	27 mos	39 mos	51 mos	63 mos	75 mos	87 mos		
June, 2001	20,012	17,784	17,679	17,679	17,679	17,679	17,679		
June, 2002	5,759	5,759	5,759	5,759	5,759	5,759	5,759		
June, 2003	31,845	31,722	31,702	31,702	31,702				
June, 2004	20,995	19,366	19,082	19,082					
June, 2005	10,320	9,921	9,921						
June, 2006	21,731	21,731							
June, 2007	17,122								
YEAR-END	AGE-TO-AGE DEVELOPMENT FACTORS								
	15 to 27	27 to 39	39 to 51	51 to 63	63 to 75	75 to 87	TAIL FACTOR		
June, 2001	0.8887	0.9941	1.0000	1.0000	1.0000	1.0000			
June, 2002	1.0000	1.0000	1.0000	1.0000	1.0000				
June, 2003	0.9962	0.9994	1.0000	1.0000					
June, 2004	0.9224	0.9853	1.0000						
June, 2005	0.9613	1.0000							
June, 2006	1.0000								
	Average of most recent 4 points								
WTD AVG	0.9747	0.9954	1.0000	1.0000	1.0000	1.0000			
STR AVG	0.9700	0.9962	1.0000	1.0000	1.0000	1.0000			
H-L AVG	0.9787	0.9997	1.0000	1.0000	N/A				
Selected	0.9747	0.9954	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	
Cumulative	0.9702	0.9954	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	
ULT\$	16,612	21,632	9,921	19,082	31,702	5,759	17,679	122,386	
Ended	2007	2006	2005	2004	2003	2002	2001	TOTAL	

INCURRED COUNT DEVELOPMENT

YEAR-END	AGE OF DEVELOPMENT								
	15 mos	27 mos	39 mos	51 mos	63 mos	75 mos	87 mos		
June, 2001	5	5	5	5	5	5	5		
June, 2002	5	5	5	5	5	5			
June, 2003	13	13	13	13	13				
June, 2004	15	15	15	15					
June, 2005	7	7	7						
June, 2006	7	7							
June, 2007	7								
YEAR-END	AGE-TO-AGE DEVELOPMENT FACTORS								
	15 to 27	27 to 39	39 to 51	51 to 63	63 to 75	75 to 87	TAIL FACTOR		
June, 2001	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000			
June, 2002	1.0000	1.0000	1.0000	1.0000	1.0000				
June, 2003	1.0000	1.0000	1.0000	1.0000					
June, 2004	1.0000	1.0000	1.0000						
June, 2005	1.0000	1.0000							
June, 2006	1.0000								
	Average of most recent 4 points								
WTD AVG	1.0000	1.0000	1.0000	1.0000	1.0000				
STR AVG	1.0000	1.0000	1.0000	1.0000	1.0000				
Selected	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	
Cumulative	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	
ULT\$	7	7	7	15	13	5	5	59	
Ended	2007	2006	2005	2004	2003	2002	2001	TOTAL	

Statewide
Personal Injury Protection Coverage

INCURRED LOSS AND ALAE DEVELOPMENT

YEAR-END	AGE OF DEVELOPMENT						
	15 mos	27 mos	39 mos	51 mos	63 mos	75 mos	87 mos
June, 2001	7,560	7,280	7,280	7,280	7,280	7,280	7,280
June, 2002							
June, 2003	860	660	660	660	660		
June, 2004							
June, 2005							
June, 2006							
June, 2007							

YEAR-END	AGE-TO-AGE DEVELOPMENT FACTORS							
	15 to 27	27 to 39	39 to 51	51 to 63	63 to 75	75 to 87	TAIL FACTOR	
June, 2001	0.9630	1.0000	1.0000	1.0000	1.0000	1.0000		
June, 2002								
June, 2003	0.7674	1.0000	1.0000	1.0000				
June, 2004								
June, 2005								
June, 2006								
Average of most recent 4 points								
WTD AVG	0.7674	1.0000	1.0000	1.0000	1.0000	1.0000		
STR AVG	0.7674	1.0000	1.0000	1.0000	1.0000	1.0000		
Selected	0.9195	0.9706	0.9894	0.9923	0.9956	1.0000	1.0000	
Companywide	0.9195	0.9706	0.9894	0.9923	0.9956	1.0000	1.0000	
Cumulative	0.8723	0.9487	0.9774	0.9879	0.9956	1.0000	1.0000	
ULT\$					657		7,280	7,937
Ended	2007	2006	2005	2004	2003	2002	2001	TOTAL

INCURRED COUNT DEVELOPMENT

YEAR-END	AGE OF DEVELOPMENT						
	15 mos	27 mos	39 mos	51 mos	63 mos	75 mos	87 mos
June, 2001	1	1	1	1	1	1	1
June, 2002							
June, 2003	2	1	1	1	1		
June, 2004							
June, 2005							
June, 2006							
June, 2007							

YEAR-END	AGE-TO-AGE DEVELOPMENT FACTORS							
	15 to 27	27 to 39	39 to 51	51 to 63	63 to 75	75 to 87	TAIL FACTOR	
June, 2001	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000		
June, 2002								
June, 2003	0.5000	1.0000	1.0000	1.0000				
June, 2004								
June, 2005								
June, 2006								
Average of most recent 4 points								
WTD AVG	0.5000	1.0000	1.0000	1.0000	1.0000			
STR AVG	0.5000	1.0000	1.0000	1.0000	1.0000			
Selected	0.5000	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	
Cumulative	0.5000	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	
ULT\$					1		1	2
Ended	2007	2006	2005	2004	2003	2002	2001	TOTAL

Statewide
Other Than Collision Coverage

INCURRED LOSS AND ALAE DEVELOPMENT

YEAR-END	AGE OF DEVELOPMENT							
	15 mos	27 mos	39 mos	51 mos	63 mos	75 mos	87 mos	
June, 2001	104,540	104,318	104,318	104,318	104,318	104,318	104,318	
June, 2002	97,424	96,307	96,307	96,307	96,307	96,307	96,307	
June, 2003	130,450	127,638	127,638	127,638	127,638			
June, 2004	157,762	158,924	158,924	158,924				
June, 2005	54,853	56,335	56,335					
June, 2006	105,806	105,614						
June, 2007	115,138							

YEAR-END	AGE-TO-AGE DEVELOPMENT FACTORS							
	15 to 27	27 to 39	39 to 51	51 to 63	63 to 75	75 to 87	TAIL FACTOR	
June, 2001	0.9979	1.0000	1.0000	1.0000	1.0000	1.0000		
June, 2002	0.9885	1.0000	1.0000	1.0000	1.0000			
June, 2003	0.9784	1.0000	1.0000	1.0000				
June, 2004	1.0074	1.0000	1.0000					
June, 2005	1.0270	1.0000						
June, 2006	0.9982							
	Average of most recent 4 points							
WTD AVG	0.9992	1.0000	1.0000	1.0000	1.0000	1.0000		
STR AVG	1.0027	1.0000	1.0000	1.0000	1.0000			
H-L AVG	1.0028	1.0000	1.0000	1.0000	N/A			
Selected	0.9992	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000
Cumulative	0.9992	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000
ULT\$	115,045	105,614	56,335	158,924	127,638	96,307	104,318	764,181
Ended	2007	2006	2005	2004	2003	2002	2001	TOTAL

INCURRED COUNT DEVELOPMENT

YEAR-END	AGE OF DEVELOPMENT							
	15 mos	27 mos	39 mos	51 mos	63 mos	75 mos	87 mos	
June, 2001	45	45	45	45	45	45	45	
June, 2002	74	73	73	73	73	73	73	
June, 2003	82	80	80	80	80			
June, 2004	86	87	87	87				
June, 2005	42	42	42					
June, 2006	66	67						
June, 2007	47							

YEAR-END	AGE-TO-AGE DEVELOPMENT FACTORS							
	15 to 27	27 to 39	39 to 51	51 to 63	63 to 75	75 to 87	TAIL FACTOR	
June, 2001	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000		
June, 2002	0.9865	1.0000	1.0000	1.0000	1.0000			
June, 2003	0.9756	1.0000	1.0000	1.0000				
June, 2004	1.0116	1.0000	1.0000					
June, 2005	1.0000	1.0000						
June, 2006	1.0152							
	Average of most recent 4 points							
WTD AVG	1.0000	1.0000	1.0000	1.0000	1.0000			
STR AVG	1.0006	1.0000	1.0000	1.0000	1.0000			
Selected	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000
Cumulative	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000
ULT\$	47	67	42	87	80	73	45	441
Ended	2007	2006	2005	2004	2003	2002	2001	TOTAL

Arkansas
State Auto National Insurance Company

Statewide
Collision Coverage

INCURRED LOSS AND ALAE DEVELOPMENT

YEAR-END	AGE OF DEVELOPMENT							
	15 mos	27 mos	39 mos	51 mos	63 mos	75 mos	87 mos	
June, 2001	183,284	168,183	168,183	168,183	168,183	168,183	168,183	
June, 2002	373,040	369,726	369,786	369,786	369,786	369,786	369,786	
June, 2003	554,516	524,982	524,982	523,385	523,385			
June, 2004	320,069	306,156	305,935	304,987				
June, 2005	368,299	335,736	332,640					
June, 2006	177,664	170,959						
June, 2007	215,531							

YEAR-END	AGE-TO-AGE DEVELOPMENT FACTORS							
	15 to 27	27 to 39	39 to 51	51 to 63	63 to 75	75 to 87	TAIL FACTOR	
June, 2001	0.9176	1.0000	1.0000	1.0000	1.0000	1.0000		
June, 2002	0.9911	1.0002	1.0000	1.0000	1.0000			
June, 2003	0.9467	1.0000	0.9970	1.0000				
June, 2004	0.9565	0.9993	0.9969					
June, 2005	0.9116	0.9908						
June, 2006	0.9623							
	Average of most recent 4 points							
WTD AVG	0.9418	0.9979	0.9981	1.0000	1.0000	1.0000		
STR AVG	0.9443	0.9976	0.9985	1.0000	1.0000	1.0000		
H-L AVG	0.9516	0.9996	0.9985	1.0000	N/A			
Selected	0.9418	0.9979	0.9981	1.0000	1.0000	1.0000	1.0000	
Cumulative	0.9380	0.9960	0.9981	1.0000	1.0000	1.0000	1.0000	

ULT\$	202,174	170,279	332,022	304,987	523,385	369,786	168,183	2,070,815
Ended	2007	2006	2005	2004	2003	2002	2001	TOTAL

INCURRED COUNT DEVELOPMENT

YEAR-END	AGE OF DEVELOPMENT							
	15 mos	27 mos	39 mos	51 mos	63 mos	75 mos	87 mos	
June, 2001	63	62	62	62	62	62	62	
June, 2002	110	112	112	112	112	112		
June, 2003	138	136	136	136	136			
June, 2004	105	106	106	106				
June, 2005	101	101	101					
June, 2006	62	61						
June, 2007	74							

YEAR-END	AGE-TO-AGE DEVELOPMENT FACTORS							
	15 to 27	27 to 39	39 to 51	51 to 63	63 to 75	75 to 87	TAIL FACTOR	
June, 2001	0.9841	1.0000	1.0000	1.0000	1.0000	1.0000		
June, 2002	1.0182	1.0000	1.0000	1.0000	1.0000			
June, 2003	0.9855	1.0000	1.0000	1.0000				
June, 2004	1.0095	1.0000	1.0000					
June, 2005	1.0000	1.0000						
June, 2006	0.9839							
	Average of most recent 4 points							
WTD AVG	0.9951	1.0000	1.0000	1.0000	1.0000			
STR AVG	0.9947	1.0000	1.0000	1.0000	1.0000			
Selected	0.9951	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	
Cumulative	0.9951	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	

ULT\$	74	61	101	106	136	112	62	652
Ended	2007	2006	2005	2004	2003	2002	2001	TOTAL

STATE AUTOMOBILE INSURANCE COMPANIES
ANNUAL TRENDS SELECTED BY COVERAGE
ARKANSAS

Exhibit VIII

DATA ENDING		SOURCE OF DATA (T/L or B/L)	<u>Bodily Injury</u> Based on Latest 6 Quarters				Based on Latest 12 Quarters				Selected PP Trend
			SEV	FREQ	PP	CRED	SEV	FREQ	PP	CRED	
3rd Qtr. 2007		State Auto - AR (B/L, \$10,000)	-7.2%	32.8%	23.2%	0.149	-10.3%	-6.9%	-16.5%	0.149	2.0%
2nd Qtr. 2007		ISO/NAII Fast Track - AR (T/L)	-3.7%	-2.9%	-6.5%	0.981	3.9%	-6.6%	-3.0%	0.981	
1st Qtr. 2007		ISO - AR (T/L)	-8.2%	-4.3%	-12.1%	0.529	1.7%	-5.2%	-3.6%	0.529	
1st Qtr. 2007		ISO - South Region (T/L)	7.7%	-4.6%	2.7%	1.000	5.2%	-3.7%	1.3%	1.000	
3rd Qtr. 2007		State Auto - CW Tort (B/L, \$10,000)	5.8%	-7.9%	-2.5%	0.601	6.5%	-3.9%	2.4%	0.601	
		CRED. WEIGHTED TRENDS	-6.6%	1.7%	-5.0%		0.6%	-5.9%	-5.3%		

DATA ENDING		SOURCE OF DATA (T/L or B/L)	<u>Property Damage</u> Based on Latest 6 Quarters				Based on Latest 12 Quarters				Selected PP Trend
			SEV	FREQ	PP	CRED	SEV	FREQ	PP	CRED	
3rd Qtr. 2007		State Auto - AR (B/L, \$10,000)	-6.2%	-0.6%	-6.8%	0.260	-0.4%	-2.8%	-3.2%	0.260	3.0%
2nd Qtr. 2007		ISO/NAII Fast Track - AR (T/L)	2.6%	-1.1%	1.5%	1.000	2.8%	-2.1%	0.6%	1.000	
1st Qtr. 2007		ISO - AR (T/L)	6.5%	-2.1%	4.3%	0.907	3.1%	-4.3%	-1.3%	0.907	
1st Qtr. 2007		ISO - South Region (T/L)	3.9%	-2.7%	1.1%	1.000	3.3%	-3.0%	0.2%	1.000	
3rd Qtr. 2007		State Auto - CW Tort (B/L, \$10,000)	3.2%	0.5%	3.7%	1.000	2.6%	-1.4%	1.1%	1.000	
		CRED. WEIGHTED TRENDS	3.2%	-1.7%	1.4%		2.2%	-3.9%	-1.8%		

DATA ENDING		SOURCE OF DATA (T/L or B/L)	<u>Medical Payments</u> Based on Latest 6 Quarters				Based on Latest 12 Quarters				Selected PP Trend
			SEV	FREQ	PP	CRED	SEV	FREQ	PP	CRED	
3rd Qtr. 2007		State Auto - AR (T/L)	32.7%	-20.7%	5.2%	0.114	-5.1%	-15.6%	-20.0%	0.114	4.0%
2nd Qtr. 2007		ISO/NAII Fast Track - AR (T/L)									
1st Qtr. 2007		ISO - AR (T/L)	18.3%	-13.6%	2.2%	0.395	3.3%	5.5%	9.0%	0.395	
1st Qtr. 2007		ISO - South Region (T/L)	-4.8%	3.4%	-1.6%	1.000	-2.4%	0.0%	-2.4%	1.000	
3rd Qtr. 2007		State Auto - CW (T/L)	2.4%	-1.6%	0.8%	0.542	3.6%	-3.4%	0.1%	0.542	
		CRED. WEIGHTED TRENDS	8.6%	-6.1%	2.0%		-0.5%	0.4%	-0.1%		

DATA ENDING		SOURCE OF DATA (Avg. Ded./Catastrophes)	<u>Comprehensive (Excl Cat Losses)</u> Based on Latest 6 Quarters				Based on Latest 12 Quarters				Selected Net Trend
			SEV	FREQ	PP	CRED	SEV	FREQ	PP	CRED	
3rd Qtr. 2007		State Auto - AR (All Ded., excl. Cats.)	-6.4%	-15.7%	-21.1%	0.306	-0.3%	-7.7%	-8.0%	0.306	0.0%
2nd Qtr. 2007		ISO/NAII Fast Track - AR (All Ded., excl. Cats.)	7.1%	-20.9%	-15.3%	1.000	16.3%	-9.0%	5.9%	1.000	
1st Qtr. 2007		ISO - AR (\$100 Ded., excl. Cats.)		-2.6%			5.6%	-2.6%	2.9%		
1st Qtr. 2007		ISO - South Region (\$100 Ded., excl. Cats.)	4.8%	-3.3%	1.3%	1.000	3.3%	-4.4%	-1.2%	1.000	
3rd Qtr. 2007		State Auto - CW (T/L)	6.9%	-2.6%	4.1%	1.000	6.1%	-4.5%	1.4%	1.000	
		CRED. WEIGHTED TRENDS	2.9%	-19.3%	-16.9%		11.3%	-8.6%	1.7%		

DATA ENDING		SOURCE OF DATA (Avg. Ded.)	<u>Collision</u> Based on Latest 6 Quarters				Based on Latest 12 Quarters				Selected Net Trend
			SEV	FREQ	PP	CRED	SEV	FREQ	PP	CRED	
3rd Qtr. 2007		State Auto - AR (All Ded.)	3.2%	4.0%	7.3%	0.256	0.6%	-5.4%	-4.8%	0.256	-0.5%
2nd Qtr. 2007		ISO/NAII Fast Track - AR (All Ded.)	1.3%	0.7%	1.9%	1.000	1.5%	-2.0%	-0.4%	1.000	
1st Qtr. 2007		ISO - AR (\$500 Ded.)	1.4%	-5.1%	-3.8%	0.956	2.4%	-0.1%	2.3%	0.956	
1st Qtr. 2007		ISO - South Region (\$500 Ded.)	2.0%	-1.0%	1.0%	1.000	2.1%	-0.6%	1.5%	1.000	
3rd Qtr. 2007		State Auto - CW (T/L)	-0.6%	3.3%	2.7%	1.000	1.8%	-1.1%	0.7%	1.000	
		CRED. WEIGHTED TRENDS	1.9%	-2.8%	-1.0%		1.9%	-1.5%	0.5%		

* Selected PP Trends are equal to the Cred. Weighted 6 Point fits, subject to appropriate Minimums and Maximums by Coverage.

* CREDIBILITY STANDARD: 10,623 CLAIMS IN MOST RECENT QUARTER

* CREDIBILITY WEIGHTING ASSIGNS CREDIBILITY IN THE FOLLOWING ORDER:

- 1) STATE AUTO - STATE SPECIFIC
- 2) ISO - STATE SPECIFIC
- 3) ISO/NAII FAST TRACK
- 4) ISO - REGIONAL

State Auto National Insurance Company
Private Passenger Auto

Exhibit IX

Unallocated Loss Adjustment Expense

Liability

(000 omitted)	2002	2003	2004	2005	2006	3 Yr Total	5 Yr Total	Selected
Direct Losses Incurred	39,058	48,147	39,789	24,053	16,479	80,321	167,526	
Direct Allocated LAE	2,335	2,019	1,917	2,244	1,645	5,806	10,160	
Direct Unallocated LAE	2,151	4,163	5,214	4,356	3,140	12,710	19,024	
ULAE Factor	1.052	1.083	1.125	1.166	1.173	1.148	1.107	1.120

Physical Damage

(000 omitted)	2002	2003	2004	2005	2006	3 Yr Total	5 Yr Total	Selected
Direct Losses Incurred	15,169	14,137	10,361	7,377	5,693	23,431	52,737	
Direct Allocated LAE	463	388	293	192	165	650	1,501	
Direct Unallocated LAE	1,212	1,558	1,409	1,144	873	3,426	6,196	
ULAE Factor	1.078	1.107	1.132	1.151	1.149	1.142	1.114	1.130

State Auto National Insurance Company
Impacts by Coverage - Arkansas

Exhibit X

Coverage	FY 2007 EPOL	Base Rate Change	Model Year	Territorial Revisions	Limit Factors	Term Factor	Class Factors	Renewal Discount	Prior Ins. Discount	Total Impact	Dollar Impact	Indicated Change	Indicated Impact
BI	\$882,747	2.3%	-0.9%	-1.4%	-0.1%	1.0%	0.0%	-3.2%	1.6%	-0.9%	(\$7,975)	-2.0%	(\$17,295)
PD	\$762,810	3.5%	-0.5%	-1.5%	0.0%	1.0%	0.0%	-3.2%	1.6%	0.7%	\$5,621	5.1%	\$38,932
PIP - MP	\$28,657	1.0%	0.0%	0.0%	0.0%	1.4%	0.2%	-3.1%	1.6%	1.0%	\$274	2.4%	\$681
UM/UIM BI	\$57,425	0.0%	0.0%	0.0%	0.0%	1.1%	0.0%	0.0%	0.0%	1.1%	\$608	2.9%	\$1,659
UM PD	\$48,761	0.0%	0.0%	0.0%	0.0%	1.2%	0.0%	0.0%	0.0%	1.2%	\$594	1.0%	\$501
PIP - WL/AD	\$12,580	0.0%	0.0%	0.0%	0.0%	1.2%	0.0%	-3.1%	1.6%	-0.3%	(\$41)	4.0%	\$503
<i>Liability Total</i>	\$1,792,980	2.6%	-0.7%	-1.3%	-0.1%	1.0%	0.0%	-3.0%	1.5%	-0.1%	(\$918)	1.4%	\$24,981
OTC	\$163,171	7.1%	0.7%	-0.8%	0.0%	0.9%	0.0%	-3.6%	1.6%	5.8%	\$9,411	9.5%	\$15,427
COLL	\$434,102	1.9%	-1.0%	-2.0%	0.0%	0.9%	0.0%	-3.6%	1.6%	-2.2%	(\$9,573)	-8.4%	(\$36,568)
<i>Phys. Damage Total</i>	\$597,273	3.3%	-0.5%	-1.6%	0.0%	0.9%	0.0%	-3.6%	1.6%	0.0%	(\$162)	-3.5%	(\$21,141)
Overall Total	\$2,390,253	2.8%	-0.6%	-1.4%	-0.1%	1.0%	0.0%	-3.1%	1.5%	0.0%	(\$1,080)	0.2%	\$3,840

Assumed Effective Date: 05/17/2008

Arkansas
State Auto National Insurance Company

Model Year Impacts

Shift from base 2007 to base 2008

BODILY INJURY

Model Year	Premium Distribution	Current Factors	Proposed Factors	Impacts
2010	\$0	1.00	1.00	0.0%
2009	\$0	1.00	1.00	0.0%
2008	\$2,856	1.00	1.00	0.0%
2007	\$8,761	1.00	0.96	-4.0%
2006	\$13,641	0.96	0.96	0.0%
2005	\$16,514	0.96	0.96	0.0%
2004	\$19,212	0.96	0.96	0.0%
2003	\$27,962	0.96	0.96	0.0%
2002	\$43,452	0.96	0.96	0.0%
2001	\$55,723	0.96	0.90	-6.2%
2000	\$63,425	0.90	0.90	0.0%
1999	\$67,885	0.90	0.90	0.0%
1998	\$69,091	0.90	0.90	0.0%
1997	\$61,883	0.90	0.90	0.0%
1996	\$68,449	0.90	0.88	-2.2%
1995	\$50,746	0.88	0.88	0.0%
1994	\$49,991	0.88	0.88	0.0%
1993	\$41,045	0.88	0.88	0.0%
1992	\$33,819	0.88	0.88	0.0%
1991	\$25,567	0.88	0.88	0.0%
1990	\$30,234	0.88	0.88	0.0%
1989	\$22,626	0.88	0.88	0.0%
1988	\$13,538	0.88	0.70	-20.5%
1987 & Prior	\$69,035	0.70	0.70	0.0%
Total:	\$855,455			-0.9%

Arkansas

State Auto National Insurance Company

Model Year Impacts

Shift from base 2007 to base 2008

PROPERTY DAMAGE

Model Year	Premium Distribution	Current Factors	Proposed Factors	Impacts
2010	\$0	1.00	1.00	0.0%
2009	\$0	1.00	1.00	0.0%
2008	\$2,141	1.00	1.00	0.0%
2007	\$6,522	1.00	1.00	0.0%
2006	\$10,996	1.00	1.01	1.0%
2005	\$13,305	1.01	1.01	0.0%
2004	\$15,539	1.01	1.01	0.0%
2003	\$22,534	1.01	1.01	0.0%
2002	\$34,954	1.01	1.01	0.0%
2001	\$46,085	1.01	1.01	0.0%
2000	\$55,154	1.01	1.01	0.0%
1999	\$59,153	1.01	1.01	0.0%
1998	\$59,681	1.01	1.01	0.0%
1997	\$54,007	1.01	1.01	0.0%
1996	\$59,397	1.01	0.99	-2.0%
1995	\$44,123	0.99	0.99	0.0%
1994	\$43,684	0.99	0.99	0.0%
1993	\$35,653	0.99	0.99	0.0%
1992	\$29,332	0.99	0.99	0.0%
1991	\$22,182	0.99	0.99	0.0%
1990	\$26,181	0.99	0.99	0.0%
1989	\$19,763	0.99	0.99	0.0%
1988	\$11,769	0.99	0.79	-20.2%
1987 & Prior	\$60,111	0.79	0.79	0.0%
Total:	\$732,266			-0.5%

Arkansas**State Auto National Insurance Company****Model Year Impacts***Shift from base 2007 to base 2008*

OTHER THAN COLLISION

Model Year	Premium Distribution	Current Factors	Proposed Factors	Impacts
2010	\$0	1.16	1.10	-0.4%
2009	\$0	1.10	1.05	0.2%
2008	\$4,152	1.05	1.00	0.0%
2007	\$10,447	1.00	0.95	-0.3%
2006	\$12,210	0.95	0.90	-0.5%
2005	\$13,913	0.90	0.87	1.5%
2004	\$12,542	0.87	0.84	1.4%
2003	\$16,907	0.84	0.81	1.3%
2002	\$18,829	0.81	0.77	-0.2%
2001	\$20,810	0.77	0.73	-0.5%
2000	\$16,547	0.73	0.70	0.7%
1999	\$11,264	0.70	0.66	-1.0%
1998	\$10,673	0.66	0.64	1.8%
1997	\$3,387	0.64	0.62	1.7%
1996	\$4,861	0.62	0.62	5.0%
1995 & Prior	\$6,692	0.62	0.62	5.0%
Total:	\$163,234			0.7%

Arkansas

State Auto National Insurance Company

Model Year Impacts

Shift from base 2007 to base 2008

COLLISION

Model Year	Premium Distribution	Current Factors	Proposed Factors	Impacts
2010	\$0	1.16	1.10	-0.4%
2009	\$0	1.10	1.05	0.2%
2008	\$11,633	1.05	1.00	0.0%
2007	\$30,865	1.00	0.95	-0.3%
2006	\$37,557	0.95	0.90	-0.5%
2005	\$39,914	0.90	0.86	0.3%
2004	\$38,878	0.86	0.82	0.1%
2003	\$45,755	0.82	0.76	-2.7%
2002	\$51,161	0.76	0.70	-3.3%
2001	\$55,680	0.70	0.64	-4.0%
2000	\$44,957	0.64	0.60	-1.6%
1999	\$28,855	0.60	0.57	-0.3%
1998	\$26,773	0.57	0.55	1.3%
1997	\$9,397	0.55	0.52	-0.7%
1996	\$12,556	0.52	0.52	5.0%
1995 & Prior	\$16,001	0.52	0.52	5.0%
Total:	\$449,982			-1.0%

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BODILY INJURY

Territory	Written Premium*	Current Factors	Proposed Factors	Percent Change	Dollar Change	Impact w/ Base Rate
1	\$8,239	1.33	1.33	0.0%	\$0	2.3%
3	10,160	1.00	1.00	0.0%	0	2.3%
5	0	1.06	1.06	0.0%	0	2.3%
6	30,914	1.16	1.16	0.0%	0	2.3%
8	33,410	1.16	1.11	-4.3%	(1,440)	-2.1%
9	2,485	1.25	1.25	0.0%	0	2.3%
10	28,174	1.07	1.07	0.0%	0	2.3%
11	128,218	1.00	1.00	0.0%	0	2.3%
15	68,975	1.03	1.03	0.0%	0	2.3%
50	905	1.10	1.10	0.0%	0	2.3%
51	31,057	1.07	1.07	0.0%	0	2.3%
52	2,020	1.06	1.06	0.0%	0	2.3%
53	2,790	0.93	0.93	0.0%	0	2.3%
54	22,452	1.07	1.07	0.0%	0	2.3%
55	2,285	0.93	0.93	0.0%	0	2.3%
56	0	0.93	0.93	0.0%	0	2.3%
57	4,693	0.93	0.93	0.0%	0	2.3%
58	20,455	1.13	1.13	0.0%	0	2.3%
59	17,928	1.08	1.08	0.0%	0	2.3%
60	70,980	1.02	0.97	-4.9%	(3,479)	-2.7%
61	102,632	1.02	0.97	-4.9%	(5,031)	-2.7%
62	70,538	1.00	0.95	-5.0%	(3,527)	-2.8%
63	67,491	0.92	0.92	0.0%	0	2.3%
64	25,285	0.98	1.00	2.0%	516	4.4%
65	6,719	0.98	0.98	0.0%	0	2.3%
66	13,416	1.08	1.08	0.0%	0	2.3%
67	25,229	1.05	1.05	0.0%	0	2.3%
68	8,080	1.10	1.10	0.0%	0	2.3%
90	3,643	1.19	1.19	0.0%	0	2.3%
91	404	2.07	2.07	0.0%	0	2.3%
93	464	1.01	1.01	0.0%	0	2.3%
96	1,276	1.54	1.54	0.0%	0	2.3%
97	44,135	1.00	1.02	2.0%	883	4.4%
98	0	2.59	2.59	0.0%	0	2.3%
Total:	\$855,454			-1.4%	(\$12,079)	0.9%

*Estimates based on current premium distribution

Arkansas
State Auto National Insurance Company
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PROPERTY DAMAGE

Territory	Written Premium*	Current Factors	Proposed Factors	Percent Change	Dollar Change	Impact w/ Base Rate
1	\$7,053	1.27	1.27	0.0%	\$0	3.5%
3	8,697	1.25	1.25	0.0%	0	3.5%
5	0	1.07	1.07	0.0%	0	3.5%
6	26,463	1.17	1.17	0.0%	0	3.5%
8	28,599	1.16	1.11	-4.3%	(1,233)	-1.0%
9	2,127	1.41	1.41	0.0%	0	3.5%
10	24,117	1.07	1.07	0.0%	0	3.5%
11	109,754	1.00	1.00	0.0%	0	3.5%
15	59,043	1.03	1.03	0.0%	0	3.5%
50	775	0.90	0.90	0.0%	0	3.5%
51	26,584	0.96	0.96	0.0%	0	3.5%
52	1,729	1.06	1.06	0.0%	0	3.5%
53	2,388	0.94	0.94	0.0%	0	3.5%
54	19,219	0.96	0.96	0.0%	0	3.5%
55	1,956	0.94	0.94	0.0%	0	3.5%
56	0	1.09	1.09	0.0%	0	3.5%
57	4,017	0.94	0.94	0.0%	0	3.5%
58	17,509	0.94	0.94	0.0%	0	3.5%
59	15,346	1.08	1.08	0.0%	0	3.5%
60	60,759	0.94	0.89	-5.3%	(3,232)	-2.0%
61	87,852	0.94	0.89	-5.3%	(4,673)	-2.0%
62	60,381	0.94	0.89	-5.3%	(3,212)	-2.0%
63	57,772	0.96	0.96	0.0%	0	3.5%
64	21,644	1.10	1.12	1.8%	394	5.3%
65	5,752	0.91	0.91	0.0%	0	3.5%
66	11,484	0.91	0.91	0.0%	0	3.5%
67	21,596	1.05	1.05	0.0%	0	3.5%
68	6,916	1.10	1.10	0.0%	0	3.5%
90	3,119	1.19	1.19	0.0%	0	3.5%
91	346	2.07	2.07	0.0%	0	3.5%
93	397	1.01	1.01	0.0%	0	3.5%
96	1,092	1.54	1.54	0.0%	0	3.5%
97	37,780	1.00	1.02	2.0%	756	5.5%
98	0	2.59	2.59	0.0%	0	3.5%
Total:	\$732,265			-1.5%	(\$11,200)	1.9%

*Estimates based on current premium distribution

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OTHER THAN COLLISION

Territory	Written Premium*	Current Factors	Proposed Factors	Percent Change	Dollar Change	Impact w/ Base Rate
1	\$2,434	0.91	0.91	0.0%	\$0	7.1%
3	3,584	0.93	0.93	0.0%	0	7.1%
5	446	1.10	1.10	0.0%	0	7.1%
6	6,426	0.90	0.95	5.6%	357	13.1%
8	6,189	1.00	0.95	-5.0%	(309)	1.8%
9	0	0.89	0.89	0.0%	0	7.1%
10	4,458	0.81	0.81	0.0%	0	7.1%
11	24,156	1.00	1.00	0.0%	0	7.1%
15	16,118	0.97	0.97	0.0%	0	7.1%
50	407	1.10	1.10	0.0%	0	7.1%
51	5,672	1.10	1.10	0.0%	0	7.1%
52	0	1.17	1.17	0.0%	0	7.1%
53	1,651	1.10	1.10	0.0%	0	7.1%
54	8,607	1.10	1.10	0.0%	0	7.1%
55	279	1.10	1.10	0.0%	0	7.1%
56	443	1.10	1.10	0.0%	0	7.1%
57	2,766	1.07	1.07	0.0%	0	7.1%
58	1,938	1.07	1.07	0.0%	0	7.1%
59	3,906	1.07	1.07	0.0%	0	7.1%
60	11,385	1.07	1.02	-4.7%	(532)	2.1%
61	23,117	1.07	1.02	-4.7%	(1,080)	2.1%
62	8,338	1.10	1.05	-4.5%	(379)	2.3%
63	7,418	1.00	1.00	0.0%	0	7.1%
64	6,502	1.10	1.15	4.5%	296	12.0%
65	1,881	0.98	0.98	0.0%	0	7.1%
66	3,654	1.10	1.10	0.0%	0	7.1%
67	2,924	1.10	1.10	0.0%	0	7.1%
68	1,476	1.10	1.10	0.0%	0	7.1%
90	788	0.76	0.76	0.0%	0	7.1%
91	206	1.00	1.00	0.0%	0	7.1%
93	228	1.07	1.07	0.0%	0	7.1%
96	0	1.10	1.10	0.0%	0	7.1%
97	5,212	0.80	0.85	6.3%	326	13.8%
98	626	1.38	1.38	0.0%	0	7.1%
Total:	\$163,233			-0.8%	(\$1,322)	6.3%

*Estimates based on current premium distribution

Arkansas
State Auto National Insurance Company
Impact of Changing Territorial Relativities

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COLLISION

Territory	Written Premium*	Current Factors	Proposed Factors	Percent Change	Dollar Change	Impact w/ Base Rate
1	\$6,709	1.05	1.05	0.0%	\$0	1.9%
3	9,880	0.83	0.83	0.0%	0	1.9%
5	1,229	1.05	1.05	0.0%	0	1.9%
6	17,715	1.00	1.00	0.0%	0	1.9%
8	17,061	1.00	0.95	-5.0%	(853)	-3.2%
9	0	0.95	0.95	0.0%	0	1.9%
10	12,290	0.93	0.93	0.0%	0	1.9%
11	66,590	1.00	1.00	0.0%	0	1.9%
15	44,431	1.04	1.04	0.0%	0	1.9%
50	1,123	1.00	1.00	0.0%	0	1.9%
51	15,636	0.92	0.92	0.0%	0	1.9%
52	0	1.05	1.05	0.0%	0	1.9%
53	4,551	1.05	1.05	0.0%	0	1.9%
54	23,727	1.05	1.05	0.0%	0	1.9%
55	768	0.95	0.95	0.0%	0	1.9%
56	1,220	0.95	0.95	0.0%	0	1.9%
57	7,626	1.02	1.02	0.0%	0	1.9%
58	5,341	0.95	0.95	0.0%	0	1.9%
59	10,767	1.14	1.14	0.0%	0	1.9%
60	31,386	1.02	0.97	-4.9%	(1,539)	-3.1%
61	63,727	1.02	0.91	-10.8%	(6,873)	-9.1%
62	22,984	1.00	0.95	-5.0%	(1,149)	-3.2%
63	20,449	1.00	1.00	0.0%	0	1.9%
64	17,925	1.10	1.15	4.5%	815	6.5%
65	5,186	1.05	1.05	0.0%	0	1.9%
66	10,074	1.05	1.05	0.0%	0	1.9%
67	8,060	1.08	1.08	0.0%	0	1.9%
68	4,069	1.00	1.00	0.0%	0	1.9%
90	2,171	0.87	0.87	0.0%	0	1.9%
91	569	1.08	1.08	0.0%	0	1.9%
93	630	0.97	0.97	0.0%	0	1.9%
96	0	1.00	1.00	0.0%	0	1.9%
97	14,367	0.88	0.93	5.7%	816	7.7%
98	1,724	1.35	1.35	0.0%	0	1.9%
Total:	\$449,984			-2.0%	(8,782)	-0.1%

*Estimates based on current premium distribution

Arkansas**Exhibit XIII****State Auto National Insurance Company
Impact of Changing Increased Limit Factors**

Bodily Injury

<u>Limit</u>	<u>Written Premium</u>	<u>Current Factor</u>	<u>Proposed Factor</u>	<u>Rate Impact</u>
25/50	\$823,610	1.00	1.00	0.0%
50/100	\$29,235	1.29	1.23	-4.7%
100/300	\$2,611	1.59	1.64	3.1%
250/500	\$0	2.00	2.00	0.0%
500/500	\$0	2.50	2.50	0.0%
Total:	\$855,456			-0.1%

State Auto National Insurance Company
Impact of Changing Term Factors - Arkansas

Exhibit XIV

Term	Current	Proposed
6-month	1.00	1.00
12-month	1.87	2.00

Coverage	FY 2007 Written Premium			Impact
	6-mo	12-mo	Total	
BI	735,322	120,133	855,455	1.0%
PD	630,543	101,722	732,265	1.0%
PIP - MP	23,255	5,643	28,898	1.4%
UM/UIM BI	48,284	8,681	56,965	1.1%
UM PD	39,801	8,461	48,262	1.2%
PIP - WL/AD	10,337	2,211	12,548	1.2%
OTC	141,642	21,592	163,234	0.9%
COLL	390,570	59,413	449,983	0.9%
Total:	2,019,754	327,856	2,347,610	1.0%

Impact of Changing Driver Class Factors

Bodily Injury

Class Code	Current	Proposed	Impact	Written	
	Factor	Factor		Premium	Change
A1	3.67	3.72	1.4%	\$13	\$0
B1	5.52	5.57	0.9%	12,367	112
C1	2.63	2.68	1.9%	2,411	46
D1	4.24	4.29	1.2%	15,171	179
A2	2.44	2.44	0.0%	3,248	0
B2	2.91	2.91	0.0%	21,106	0
C2	1.66	1.66	0.0%	3,773	0
D2	2.50	2.50	0.0%	11,524	0
A3	1.64	1.64	0.0%	5,175	0
B3	2.08	2.08	0.0%	23,610	0
C3	1.36	1.36	0.0%	5,805	0
D3	1.75	1.75	0.0%	20,343	0
A0	1.38	1.38	0.0%	9,040	0
B0	1.64	1.64	0.0%	19,897	0
C0	1.16	1.16	0.0%	7,236	0
D0	1.47	1.47	0.0%	16,567	0
All Others	--	--	0.0%	678,172	0

Total: 0.0% \$855,458 \$337

Other Than Collision

Class Code	Current	Proposed	Impact	Written	
	Factor	Factor		Premium	Change
A1	2.18	2.18	0.0%	(\$196)	\$0
B1	1.66	1.66	0.0%	305	0
C1	1.66	1.66	0.0%	424	0
D1	1.11	1.11	0.0%	947	0
A2	1.67	1.67	0.0%	1,204	0
B2	1.67	1.67	0.0%	2,697	0
C2	1.27	1.27	0.0%	1,221	0
D2	1.07	1.07	0.0%	564	0
A3	1.42	1.42	0.0%	1,405	0
B3	1.46	1.46	0.0%	4,286	0
C3	1.07	1.07	0.0%	1,449	0
D3	1.02	1.02	0.0%	4,461	0
A0	1.34	1.34	0.0%	3,359	0
B0	1.38	1.38	0.0%	4,830	0
C0	1.03	1.03	0.0%	1,418	0
D0	1.01	1.01	0.0%	2,641	0
All Others	--	--	0.0%	132,222	0

Total: 0.0% \$163,237 \$0

Property Damage

Class Code	Current	Proposed	Impact	Written	
	Factor	Factor		Premium	Change
A1	3.67	3.72	1.4%	(\$43)	(\$1)
B1	5.52	5.57	0.9%	10,622	96
C1	2.63	2.68	1.9%	2,128	40
D1	4.24	4.29	1.2%	12,753	150
A2	2.44	2.44	0.0%	2,793	0
B2	2.91	2.91	0.0%	17,590	0
C2	1.66	1.66	0.0%	3,270	0
D2	2.50	2.50	0.0%	9,974	0
A3	1.64	1.64	0.0%	4,329	0
B3	2.08	2.08	0.0%	20,326	0
C3	1.36	1.36	0.0%	4,959	0
D3	1.75	1.75	0.0%	17,468	0
A0	1.38	1.38	0.0%	7,660	0
B0	1.64	1.64	0.0%	16,738	0
C0	1.16	1.16	0.0%	6,196	0
D0	1.47	1.47	0.0%	14,428	0
All Others	--	--	0.0%	581,074	0

Total: 0.0% \$732,265 \$286

Collision

Class Code	Current	Proposed	Impact	Written	
	Factor	Factor		Premium	Change
A1	3.31	3.36	1.5%	(\$587)	(\$9)
B1	5.08	5.13	1.0%	2,715	27
C1	2.85	2.90	1.8%	1,653	29
D1	3.55	3.60	1.4%	6,621	93
A2	2.46	2.46	0.0%	3,209	0
B2	3.41	3.41	0.0%	12,014	0
C2	1.62	1.62	0.0%	3,589	0
D2	2.07	2.07	0.0%	2,835	0
A3	1.73	1.73	0.0%	3,398	0
B3	2.54	2.54	0.0%	16,437	0
C3	1.30	1.30	0.0%	4,176	0
D3	1.60	1.60	0.0%	14,803	0
A0	1.36	1.36	0.0%	8,088	0
B0	1.93	1.93	0.0%	13,183	0
C0	1.11	1.11	0.0%	3,288	0
D0	1.36	1.36	0.0%	7,865	0
All Others	--	--	0.0%	346,700	0

Total: 0.0% \$449,987 \$140

Impact of Changing Driver Class Factors

Medical Payments						Personal Injury Protection					
Class Code	Current Factor	Proposed Factor	Impact	Written		Class Code	Current Factor	Proposed Factor	Impact	Written	
				Premium	Change					Premium	Change
A0	1.06	1.00	-5.7%	\$61	(\$3)	A0	1.00	1.00	0.0%	\$31	\$0
A1	2.02	1.90	-5.9%	0	0	A1	1.90	1.90	0.0%	\$0	\$0
A2	1.31	1.52	16.0%	130	21	A2	1.52	1.52	0.0%	\$73	\$0
A3	1.09	1.21	11.0%	81	9	A3	1.21	1.21	0.0%	(\$4)	\$0
A4	1.09	1.00	-8.3%	797	(66)	A4	1.00	1.00	0.0%	\$427	\$0
A5	1.00	1.00	0.0%	1,978	0	A5	1.00	1.00	0.0%	\$787	\$0
A6	1.02	1.00	-2.0%	1,382	(27)	A6	1.00	1.00	0.0%	\$775	\$0
A7	0.00	0.69	N/A	0	0	A7	0.69	0.69	0.0%	\$0	\$0
A8	0.00	0.69	N/A	0	104	A8	0.69	0.69	0.0%	\$53	\$0
A9	0.00	0.69	N/A	0	43	A9	0.69	0.69	0.0%	\$22	\$0
B0	0.82	0.83	1.2%	382	5	B0	0.83	0.83	0.0%	\$145	\$0
B1	1.85	1.68	-9.2%	210	(19)	B1	1.68	1.68	0.0%	\$108	\$0
B2	1.09	1.27	16.5%	674	111	B2	1.27	1.27	0.0%	\$313	\$0
B3	0.89	1.02	14.6%	700	102	B3	1.02	1.02	0.0%	\$304	\$0
B4	0.77	0.72	-6.5%	793	(51)	B4	0.72	0.72	0.0%	\$341	\$0
B5	0.87	0.79	-9.2%	209	(19)	B5	0.79	0.79	0.0%	\$16	\$0
B6	0.85	0.79	-7.1%	323	(23)	B6	0.79	0.79	0.0%	\$176	\$0
B7	0.00	0.69	N/A	0	0	B7	0.69	0.69	0.0%	\$0	\$0
B8	0.00	0.69	N/A	0	82	B8	0.69	0.69	0.0%	\$42	\$0
B9	0.00	0.69	N/A	0	155	B9	0.69	0.69	0.0%	\$93	\$0
C0	1.03	1.00	-2.9%	61	(2)	C0	1.00	1.00	0.0%	\$32	\$0
C1	1.84	1.69	-8.2%	85	(7)	C1	1.69	1.69	0.0%	\$40	\$0
C2	1.38	1.44	4.3%	74	3	C2	1.44	1.44	0.0%	\$38	\$0
C3	1.17	1.16	-0.9%	66	(1)	C3	1.16	1.16	0.0%	\$34	\$0
C4	1.01	0.92	-8.9%	747	(67)	C4	0.92	0.92	0.0%	\$223	\$0
C5	1.02	0.92	-9.8%	913	(90)	C5	0.92	0.92	0.0%	\$338	\$0
C6	1.04	0.92	-11.5%	920	(106)	C6	0.92	0.92	0.0%	\$369	\$0
C7	0.00	0.69	N/A	0	0	C7	0.69	0.69	0.0%	\$0	\$0
C8	0.00	0.69	N/A	0	92	C8	0.69	0.69	0.0%	\$46	\$0
C9	0.00	0.69	N/A	0	61	C9	0.69	0.69	0.0%	\$31	\$0
D0	1.07	1.20	12.1%	431	52	D0	1.20	1.20	0.0%	\$239	\$0
D1	2.30	2.04	-11.3%	1,239	(140)	D1	2.04	2.04	0.0%	\$387	\$0
D2	1.31	1.43	9.2%	109	10	D2	1.43	1.43	0.0%	\$41	\$0
D3	1.07	1.24	15.9%	906	144	D3	1.24	1.24	0.0%	\$305	\$0
D4	1.13	1.07	-5.3%	895	(48)	D4	1.07	1.07	0.0%	\$482	\$0
D5	1.14	1.07	-6.1%	676	(42)	D5	1.07	1.07	0.0%	\$218	\$0
D6	1.25	1.21	-3.2%	643	(21)	D6	1.21	1.21	0.0%	\$208	\$0
D7	0.00	0.69	N/A	0	212	D7	0.69	0.69	0.0%	\$109	\$0
D8	0.00	0.69	N/A	0	47	D8	0.69	0.69	0.0%	\$19	\$0
D9	0.00	0.69	N/A	0	94	D9	0.69	0.69	0.0%	\$48	\$0
V0	1.02	0.93	-8.8%	1,184	(104)	V0	0.93	0.93	0.0%	\$526	\$0
V1	1.02	0.93	-8.8%	1,553	(137)	V1	0.93	0.93	0.0%	\$616	\$0
V2	0.93	0.93	0.0%	421	0	V2	0.93	0.93	0.0%	\$216	\$0
V3	0.86	0.79	-8.1%	527	(43)	V3	0.79	0.79	0.0%	\$287	\$0
V4	0.86	0.79	-8.1%	497	(40)	V4	0.79	0.79	0.0%	\$236	\$0
V5	0.90	0.69	-23.3%	27	(6)	V5	0.69	0.69	0.0%	\$14	\$0
V6	0.90	0.69	-23.3%	56	(13)	V6	0.69	0.69	0.0%	\$24	\$0
X0	0.78	0.79	1.3%	426	5	X0	0.79	0.79	0.0%	\$179	\$0
X1	0.78	0.79	1.3%	283	4	X1	0.79	0.79	0.0%	\$134	\$0
X2	0.82	0.79	-3.7%	739	(27)	X2	0.79	0.79	0.0%	\$374	\$0
X3	0.77	0.79	2.6%	280	7	X3	0.79	0.79	0.0%	\$200	\$0
X4	0.77	0.79	2.6%	233	6	X4	0.79	0.79	0.0%	\$137	\$0
X5	0.88	0.79	-10.2%	0	0	X5	0.79	0.79	0.0%	\$0	\$0
X6	0.88	0.79	-10.2%	0	0	X6	0.79	0.79	0.0%	\$0	\$0
Y0	1.02	0.92	-9.8%	974	(95)	Y0	0.92	0.92	0.0%	\$459	\$0
Y1	1.02	0.92	-9.8%	1,337	(131)	Y1	0.92	0.92	0.0%	\$560	\$0
Y2	0.82	0.86	4.9%	545	27	Y2	0.86	0.86	0.0%	\$279	\$0
Y3	0.69	0.69	0.0%	213	0	Y3	0.69	0.69	0.0%	\$106	\$0
Y4	0.69	0.69	0.0%	107	0	Y4	0.69	0.69	0.0%	\$53	\$0
Y5	0.65	0.69	6.2%	142	9	Y5	0.69	0.69	0.0%	\$85	\$0
Y6	0.65	0.69	6.2%	0	0	Y6	0.69	0.69	0.0%	\$0	\$0
Z0	1.20	1.21	0.8%	625	5	Z0	1.21	1.21	0.0%	\$174	\$0
Z1	1.20	1.21	0.8%	916	8	Z1	1.21	1.21	0.0%	\$394	\$0
Z2	1.03	1.00	-2.9%	996	(29)	Z2	1.00	1.00	0.0%	\$417	\$0
Z3	0.86	0.90	4.7%	160	7	Z3	0.90	0.90	0.0%	\$69	\$0
Z4	0.86	0.90	4.7%	103	5	Z4	0.90	0.90	0.0%	\$52	\$0
Z5	0.80	0.69	-13.8%	194	(27)	Z5	0.69	0.69	0.0%	\$56	\$0
Z6	0.80	0.69	-13.8%	(14)	2	Z6	0.69	0.69	0.0%	(\$8)	\$0
Total:			0.2%	\$28,899	\$48	Total:			0.0%	\$12,548	\$0

Impact of Introducing Renewal Discounts

Proposed Discount

6-Month Policies: 5% discount at second renewal, 10% at fourth

12-month policies: 5% discount at first renewal, 10% at second

Coverage	2006 Written Premium			Retention	Renewal Discount Impact
	New Business	12-Mo. Renewal	24-Mo. or more Renewal		
BI	\$522,633	\$121,452	\$211,374	38.9%	-3.2%
PD	\$447,932	\$103,985	\$180,347	38.8%	-3.2%
PIP/MP	\$25,388	\$6,500	\$9,560	38.7%	-3.1%
OTC	\$91,696	\$24,792	\$46,743	43.8%	-3.6%
COLL	\$253,690	\$68,226	\$128,067	43.6%	-3.6%
	\$1,341,339	\$324,955	\$576,091	40.2%	-3.3%

ARKANSAS INSURANCE DEPARTMENT
PRIVATE PASSENGER AUTOMOBILE ABSTRACT

Instructions: All questions must be answered. If the answer is "none" or "not applicable", so state. If all questions are not answered, the filing will not be accepted for review by the Department. Use a separate abstract for each company if filing for a group. Subsequent automobile rate/rule submissions that do not alter the information contained herein need not include this form.

Company Name State Auto National Insurance Company
NAIC No. 19530 Group No. 175

1. Are there any areas in the state of Arkansas in which your company will not write automobile business?
No
2. Do you furnish a market for young drivers? Yes
Over age 65 driver? Yes
3. Do you require collateral business to support a youthful driver risk? No
4. Do you insure drivers with an international or foreign driver's license? Yes
5. Specify the percentage you allow in credit or discounts for the following:

a. Driver Over 55	<u>5</u>	%
b. Good Student Discount	<u>5</u>	%
c. Multi-car Discount	<u>25</u>	%
d. Accident Free Discount*	<u>N/A</u>	%
*Please specify qualification for discount _____		
e. Anti-Theft Discount	<u>N/A</u>	%
f. Other (Specify)		
<u>Homeowners</u>	<u>10</u>	%
<u>Mobile Home</u>	<u>5</u>	%
<u>Paid in Full</u>	<u>10</u>	%
<u>Prior Insurance</u>	<u>15</u>	%
<u>Blue Chip Rating</u>	<u>0-40</u>	%
<u>Renewal</u>	<u>5-10</u>	%
6. Do you have an installment payment plan for automobile insurance? Yes
If so, what is the fee for installment payments? \$8.00
7. Does your company utilize a tiered rating plan? No
If so, list the programs and percentage difference. State the current volume for each program.

THE INFORMATION PROVIDED IS CORRECT TO THE BEST OF MY KNOWLEDGE AND BELIEF.

Signature
Actuarial Technician

Title
(614)917-5817

Telephone Number