## Filing at a Glance

Company: 00006 - INSURANCE SERVICES OFFICE, INC.

| | | |
|---|---|---|
| Product Name: Commerical General Liability | SERFF Tr Num: ARKS-125797864 | State: Arkansas |
| TOI: 17.0 Other Liability - Claims Made/Occurrence | SERFF Status: Closed | State Tr Num: #105054 $250 |
| Sub-TOI: 17.0001 Commercial General Liability | Co Tr Num: GL-2008-BGL1 | State Status: Fees verified and received |
| Filing Type: Rate | Co Status: | Reviewer(s): Betty Montesi, Edith Roberts, Brittany Yielding |
| | Author: | Disposition Date: 09/15/2008 |
| | Date Submitted: 08/29/2008 | Disposition Status: Filed |
| Effective Date Requested (New): 10/01/2008 | | Effective Date (New): |
| Effective Date Requested (Renewal): 10/01/2008 | | Effective Date (Renewal): |

State Filing Description:

## General Information

| | |
|---|---|
| Project Name: | Status of Filing in Domicile: Authorized |
| Project Number: | Domicile Status Comments: |
| Reference Organization: Not Applicable | Reference Number: Not Applicable |
| Reference Title: | Advisory Org. Circular: |
| Filing Status Changed: 09/15/2008 | |
| State Status Changed: 09/15/2008 | Deemer Date: |
| Corresponding Filing Tracking Number: | |

Filing Description:

## Company and Contact

**Filing Contact Information**

| | |
|---|---|
| NA NA, | NA@NA.com |
| NA | (123) 555-4567 [Phone] |

NA, AR 00000

**Filing Company Information**

| | | |
|---|---|---|
| 00006 - INSURANCE SERVICES OFFICE, INC. | CoCode: 6 | State of Domicile: Arkansas |
| No Address | Group Code: | Company Type: |
| City, AR 99999 | Group Name: | State ID Number: |
| (999) 999-9999 ext. [Phone] | FEIN Number: 99-9999999 | |

---

# Filing Fees

| | |
|---|---|
| Fee Required? | No |
| Retaliatory? | No |
| Fee Explanation: | |
| Per Company: | No |

# Correspondence Summary

## Dispositions

| Status | Created By | Created On | Date Submitted |
|---|---|---|---|
| Filed | Edith Roberts | 09/15/2008 | 09/15/2008 |

# Disposition

Disposition Date: 09/15/2008

Effective Date (New):

Effective Date (Renewal):

Status: Filed

Comment: Filed for ISO....de-reg for company adoptions.

Rate data does NOT apply to filing.

| Item Type | Item Name | Item Status | Public Access |
|---|---|---|---|
| **Supporting Document** | ARKS-125797864 | | No |

# Rate Information

Rate data does NOT apply to filing.

# Supporting Document Schedules

**Review Status:**

**Satisfied -Name:** ARKS-125797864 09/15/2008

**Comments:**

**Attachments:**

ARKS-125797864.pdf
ARKS-125797864-1.pdf
ARKS-125797864-2.pdf
ARKS-125797864-3.pdf
ARKS-125797864-4.pdf
ARKS-125797864-5.pdf
ARKS-125797864-6.pdf
ARKS-125797864-7.pdf
ARKS-125797864-8.pdf
ARKS-125797864-9.pdf
ARKS-125797864-10.pdf
ARKS-125797864-11.pdf
ARKS-125797864-12.pdf
ARKS-125797864-13.pdf
ARKS-125797864-14.pdf
ARKS-125797864-15.pdf
ARKS-125797864-16.pdf
ARKS-125797864-17.pdf
ARKS-125797864-18.pdf
ARKS-125797864-19.pdf
ARKS-125797864-20.pdf

CK#105024 $250

ARLS-125197864

ER

2828 E. TRINITY MILLS ROAD SUITE 150 CARROLLTON, TX 75006
TEL: (214) 390-1825 FAX: (214) 390-1975

FILED

Aug 29 2008

PROPERTY AND CASUALTY
ARKANSAS INSURANCE DEPT.

RECEIVED

AUG 29 2008

PROPERTY AND CASUALTY DIVISION
ARKANSAS INSURANCE DEPARTMENT

August 25, 2008

Honorable Julie Benafield Bowman
Commissioner of Insurance
Arkansas Insurance Department
1200 West Third Street
Little Rock, Arkansas 72201-1904

Attention: William R. Lacy, Director
Property and Casualty Division

RE: Insurance Services Office, Inc.
GL 2008-BGL1
Commercial General Liability
Revision of Basic Limit Loss Costs for Prem/Ops (Subline Code 334) & Prod/COps (Subline Code 336) – Division Six of CLM
**REFERENCE FILING**
State of Arkansas

-4.9 overall

Dear Mr. Lacy:

We hereby file the enclosed advisory reference document.

ISO does not establish an effective date for General Liability loss costs revisions in Arkansas. Each insurer that elects to utilize this revision is responsible for determining its own effective date and complying with any applicable regulatory requirements. We will distribute this material to our participating insurers and update our electronic deliveries under cover of a Notice bearing a date of October 2008, or the earliest possible subsequent date following your acknowledgement.

Please return an acknowledged copy of this cover letter for our records. An addressed, stamped envelope is enclosed for your convenience. We have also included an additional copy of this letter and envelope; we request that you return it now with a "received" stamp to confirm that you have received the filing.

Very truly yours,

"Filed for ISO
("De-reg" for co's adoption)

Donald J. Beckel, CPCU, ARM
Assistant Regional Manager
Government Relations

DJB:dlb
Encl.

# Property & Casualty Transmittal Document

| 1. Reserved for Insurance Dept. Use Only | 2. Insurance Department Use only | |
|---|---|---|
| | a. Date the filing is received: | |
| | b. Analyst: | |
| | c. Disposition: | |
| | d. Date of disposition of the filing: | |
| | e. Effective date of filing: | |
| | New Business | |
| | Renewal Business | |
| | f. State Filing #: | |
| | g. SERFF Filing #: | |
| | h. Subject Codes | |

| 3. | Group Name | Group NAIC # |
|---|---|---|
| | | |

| 4. | Company Name(s) | Domicile | NAIC # | FEIN # | State # |
|---|---|---|---|---|---|
| | Insurance Services Office, Inc. | DE | | 13-3131412 | |
| | | | | | |
| | | | | | |
| | | | | | |
| | | | | | |
| | | | | | |
| | | | | | |

RECEIVED
AUG 29 2008
PROPERTY AND CASUALTY DIVISION
ARKANSAS INSURANCE DEPARTMENT

| 5. | Company Tracking Number | GL-2008-BGL1 |
|---|---|---|

**Contact Info of Filer(s) or Corporate Officer(s)** [include toll-free number]

| 6. | Name and address | Title | Telephone #s | FAX # | e-mail |
|---|---|---|---|---|---|
| | Donald J. Beckel<br>Insurance Services Office, Inc.<br>2828 E. Trinity Mills Rd., Ste. 150<br>Carrollton, TX 75006 | Asst. Regional Manager | (214) 390-1825<br>Ext. 224 | (214) 390-1975 | DBECKEL@iso.com |
| | | | | | |

| | | |
|---|---|---|
| 7. | Signature of authorized filer | Donald J. Beckel |
| 8. | Please print name of authorized filer | Donald J. Beckel |

**Filing information** (see General Instructions for descriptions of these fields)

| | | |
|---|---|---|
| 9. | **Type of Insurance (TOI)** | 17.0 - Other Liability |
| 10. | **Sub-Type of Insurance (Sub-TOI)** | 17.0001 |
| 11. | **State Specific Product code(s)(if applicable)[See State Specific Requirements]** | N/A |
| 12. | **Company Program Title** (Marketing title) | Commercial General Liability |
| 13. | **Filing Type** | ☒ Rate/Loss Cost ☐ Rules ☐ Rates/Rules<br>☐ Forms ☐ Combination Rates/Rules/Forms<br>☐ Withdrawal ☐ Other (give description) |
| 14. | **Effective Date(s) Requested** | New: 10/1/2008 Renewal: 10/1/2008 |
| 15. | **Reference Filing?** | ☐ Yes ☒ No |
| 16. | **Reference Organization** (if applicable) | Not Applicable |
| 17. | **Reference Organization # & Title** | Not Applicable |
| 18. | **Company's Date of Filing** | 8/25/08 |
| 19. | **Status of filing in domicile** | ☐ Not Filed ☐ Pending ☒ Authorized ☐ Disapproved |

# Property & Casualty Transmittal Document---

| 20. | **This filing transmittal is part of Company Tracking #** | GL-2008-BGL1 |
|---|---|---|

| 21. | **Filing Description** [This area can be used in lieu of a cover letter or filing memorandum and is free-form text] |
|---|---|

Revises current advisory prospective loss costs for Premises/Operations and Products/Completed Operations classes (Division Six of CLM).

| 22. | **Filing Fees** (Filer must provide check # and fee amount if applicable)<br>[If a state requires you to show how you calculated your filing fees, place that calculation below] |
|---|---|

**Check #:** 105024
**Amount:** $250.00

**Refer to each state's checklist for additional state specific requirements or instructions on calculating fees.**

*****Refer to each state's checklist for additional state specific requirements (i.e. # of additional copies required, other state specific forms, etc.)**

# RATE/RULE FILING SCHEDULE

(This form must be provided ONLY when making a filing that includes rate-related items such as Rate; Rule; Rate & Rule; Reference; Loss Cost; Loss Cost & Rule or Rate, etc.)

**(Do not refer to the body of the filing for the component/exhibit listing, unless allowed by state.)**

| | | |
|---|---|---|
| 1. | **This filing transmittal is part of Company Tracking #** | GL-2008-BGL1 |
| 2. | **This filing corresponds to form filing number** (Company tracking number of form filing, if applicable) | |

☐ Rate Increase ☒ Rate Decrease ☐ Rate Neutral (0%)

| | | |
|---|---|---|
| 3. | **Filing Method (Prior Approval, File & Use, Flex Band, etc.)** | File & Use |

**4a. Rate Change by Company (As Proposed)**

| Company Name | Overall % Indicated Change (when applicable) | Overall % Rate Impact | Written premium change for this program | # of policyholders affected for this program | Written premium for this program | Maximum % Change (where required) | Minimum % Change (where required) |
|---|---|---|---|---|---|---|---|
| Insurance Services Office, Inc. | - 4.9% | - 4.9% | N/A | N/A | N/A | +25.0% | -25.0% |
| | | | | | | | |

**4b. Rate Change by Company (As Accepted) For State Use Only**

| Company Name | Overall % Indicated Change (when applicable) | Overall % Rate Impact | Written premium change for this program | # of policyholders affected for this program | Written premium for this program | Maximum % Change | Minimum % Change |
|---|---|---|---|---|---|---|---|
| | | | | | | | |
| | | | | | | | |

**5. Overall Rate Information (Complete for Multiple Company Filings only)**

| | | COMPANY USE | STATE USE |
|---|---|---|---|
| 5a. | **Overall percentage rate indication (when applicable)** | N/A | |
| 5b. | **Overall percentage rate impact for this filing** | N/A | |
| 5c. | **Effect of Rate Filing – Written premium change for this program** | N/A | |
| 5d. | **Effect of Rate Filing – Number of policyholders affected** | N/A | |

| | | |
|---|---|---|
| 6. | **Overall percentage of last rate revision** | + 1.0% |
| 7. | **Effective Date of last rate revision** | 12/1/2007 |
| 8. | **Filing Method of Last filing (Prior Approval, File & Use, Flex Band, etc.)** | File & Use |

| 9. | Rule # or Page # Submitted for Review | Replacement or Withdrawn? | Previous state filing number, if required by state |
|---|---|---|---|
| 01 | CLM Pages CG-LC-1 through 8 | ☐ New<br>☒ Replacement<br>☐ Withdrawn | |
| 02 | | ☐ New<br>☐ Replacement<br>☐ Withdrawn | |
| 03 | | ☐ New<br>☐ Replacement<br>☐ Withdrawn | |

ARKANSAS GL-2008-BGL1
BASIC LIMIT LOSS COST LEVEL
GENERAL LIABILITY OTHER THAN PROFESSIONAL
PREMISES/OPERATIONS AND PRODUCTS/COMPLETED OPERATIONS
EXECUTIVE SUMMARY

**PURPOSE**

This document:

- revises current advisory prospective loss costs for Premises/Operations and Products/Completed Operations classes. These loss costs represent a - 4.9% change from the current ISO loss costs. Please note that throughout this document the term loss costs means advisory prospective loss costs;
- provides the analyses used to derive these advisory loss costs.

**DEFINITION OF THE ISO ADVISORY PROSPECTIVE LOSS COSTS**

Advisory prospective loss costs in this document are that portion of a rate that does not include provisions for expenses (other than loss adjustment expenses) or profit, and are based on historical aggregate losses and loss adjustment expenses adjusted through development to their ultimate value and projected through trending to a future point in time.

**LOSS COST LEVEL CHANGES**

The statewide advisory loss cost level changes are:

| SUBLINE | INDICATED | SELECTED |
|---|---|---|
| M&C | - 5.7% | - 5.7% |
| OL&T | - 2.9% | - 2.9% |
| Premises/Operations | - 5.1% | - 5.1% |
| Products | - 5.3% | - 5.3% |
| Local Products/Completed Operations | - 4.1% | - 4.1% |
| Products/Completed Operations | - 4.4% | - 4.4% |
| GL Overall | - 4.9% | - 4.9% |

The selected loss cost level changes reflect the effect of capping and buildback, except for Products where the change is calculated by determining the effect, on state loss cost levels, of implementing multistate loss costs.

**INDICATED VS. SELECTED**

Indicated changes are based on standard ISO methodology. The selected changes are equal to the indicated changes for all sublines.

**CAPPING**

In order to lessen the impact of swings in classification loss costs, this document contains upper and lower caps that take into account the size of the overall indications.

**PRIOR ISO REVISIONS**

See Page ES-5 for the latest revisions in this jurisdiction.



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HISTORICAL SOURCE DATA

The data used in this document is:

- ISO reporting companies' voluntary experience.
- Fiscal - accident year data through year ended 3/31/2007 for Premises/Operations.
- Calendar - accident year data through year ended 12/31/2006 for Products/Completed Operations.

Bodily Injury and Property Damage deductible data is included. Fringe losses (Coverage B) are also included.

---

ADJUSTMENTS TO REPORTED EXPERIENCE

The period of use of this revision is anticipated to begin on 10/1/2008. The Products/ Completed Operations portion of this review uses a trend date of 7/1/2008 because of the multistate nature of the review. To adjust the loss and exposure data to levels expected to prevail during the period when the revised indications are assumed to be in effect, historical losses and exposures have been multiplied by trend factors. These trend factors are based on changes in cost, frequency and inflation sensitive exposure bases that are expected to arise between the historical experience period and the prospective period during which the revised loss costs will be in effect. For a summary of the selected annual trend factors, see Section E, Section F and Section G - Trend Summary.

For Premises/Operations, occurrence cost data and occurrence frequency data through 12/31/2006 were used in selecting annual trend factors. For Products/Completed Operations, occurrence cost data and occurrence frequency data through 12/31/2006 were used.

Note that although indications are computed on a Combined Single Limit basis, severity and frequency trends are applied separately for Bodily Injury and Property Damage. Also, separate exposure trends are applied to Owners, Landlords and Tenants class groups 1-13, OL&T class group 16, Manufacturers, Contractors, Products, Local Products and Completed Operations. Exposure trends are not applied to those OL&T classes, which do not have an inflation sensitive exposure base.

Standard actuarial procedures have been used in calculating the indications including adjusting the liability losses to ultimate settlement level and, for all coverages, reflecting all loss adjustment expenses. Indemnity and ALAE are being developed separately. Accident year exposures have been developed to reflect exposure audits.

In this review, multistate dollars of loss and number of occurrences contained in the trend exhibits are based on reported paid amounts developed to ultimate using paid development factors. This has been done in the interest of stability of ultimate loss and occurrence estimates from one review to another.

---



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**TEN LARGEST COMPANY GROUPS IN ISO DATA BASE**

| OTHER LIABILITY (ASLOB 17.0) | | PRODUCTS LIABILITY (ASLOB 18.0) | |
|---|---|---|---|
| 1 | Travelers Indemnity Co. | 1 | Zurich American Insurance Co. |
| 2 | Insurance Co. of North America | 2 | Liberty Mutual Insurance Co. |
| 3 | Zurich American Insurance Co. | 3 | Travelers Indemnity Co. |
| 4 | Cincinnati Insurance Co. | 4 | Fireman's Fund Insurance Co. |
| 5 | Hartford Accident & Indemnity Co. | 5 | Insurance Co. of North America |
| 6 | Liberty Mutual Insurance Co. | 6 | Selective Insurance Group |
| 7 | Old Republic Insurance Co. | 7 | Hartford Accident & Indemnity Co. |
| 8 | XL Specialty Insurance Co. | 8 | Cincinnati Insurance Co. |
| 9 | Great American Insurance Co. | 9 | Electric Insurance Co. |
| 10 | Employers Mutual Casualty Co. | 10 | Federated Mutual Insurance Co. |

Insurers are listed in descending order based on the percent of written premium volume from Annual Statement Page 15 Data for the year ending 12/31/2006 for the Annual Statement Line of Business (ASLOB) indicated. ASLOB 17.0 is based on statewide written premium volume while ASLOB 18.0 is based on multistate written premium volume.

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**SIZE OF ISO DATA BASE**

While we are unable to specifically determine the market share of ISO reporting company groups separately for the classes contained in this document, we believe that a comparison of Page 15 data for ISO reporting company groups to industrywide Page 15 data is a reasonable approximation of a market share for these lines.

The market share of ISO participating insurers as measured by Annual Statement Page 15 Written Premium for the year ending 12/31/2006 is:

| | |
|---|---|
| Statewide - Other Liability (ASLOB 17.0) | 27.0% |
| Multistate - Products Liability (ASLOB 18.0) | 31.4% |

---

**COMPANY DECISION**

We encourage each insurer to decide independently whether the judgments made and the procedures or data used by ISO in developing the indications contained herein are appropriate for its use. We have included within this document the information upon which ISO relied in order to enable companies to make such independent judgments.

The data underlying the enclosed material comes from companies reporting to Insurance Services Office, Inc. Therefore, the ISO experience permits the establishment of a much broader statistical ratemaking base than could be employed by using any individual company's data. A broader data base enhances the validity of ratemaking analysis derived therefrom. At the same time, however, an individual company may benefit from a comparison of its own experience to the aggregate ISO experience, and may reach valid conclusions with respect to the manner in which its own costs can be expected to differ from ISO's projections based on the aggregate data. Some calculations included in this document involve areas of ISO staff judgment. Each company should carefully review and evaluate its own experience in order to determine whether the indications are appropriate for its use.

This material has been developed exclusively by the staff of Insurance Services Office, Inc.

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ARKANSAS
PRIOR REVISIONS

The latest implemented revisions in this state are:

Document: GL-2007-BGL1

| Coverage | Distribution Date | Loss Cost Level Changes Indicated | Selected | Implemented |
|---|---|---|---|---|
| M&C | | - 0.5% | - 0.5% | - 0.5% |
| OL&T | | - 1.0% | - 1.0% | - 1.0% |
| Prem/Ops Combined | | - 0.6% | - 0.6% | - 0.6% |
| Products | | - 6.9% | - 6.9% | - 6.9% |
| Local Prods/Completed Ops | | +10.8% | +10.8% | +10.8% |
| Products/Completed Operations | | + 4.7% | + 4.7% | + 4.7% |
| General Liability Overall | 12/2007 | + 1.0% | + 1.0% | + 1.0% |

Document: GL-2006-BGL1

| Coverage | Distribution Date | Loss Cost Level Changes Indicated | Selected | Implemented |
|---|---|---|---|---|
| M&C | | -12.1% | -10.0% | -10.0% |
| OL&T | | - 8.6% | - 8.6% | - 8.6% |
| Prem/Ops Combined | | -11.2% | - 9.6% | - 9.6% |
| Products | | - 3.8% | - 3.8% | - 3.8% |
| Local Prods/Completed Ops | | + 7.4% | + 7.4% | + 7.4% |
| Products/Completed Operations | | + 2.5% | + 2.5% | + 2.5% |
| General Liability Overall | 10/2006 | - 8.3% | - 7.1% | - 7.1% |

Document: GL-2005-BGL1

| Coverage | Distribution Date | Loss Cost Level Changes Indicated | Selected | Implemented |
|---|---|---|---|---|
| M&C | | -18.6% | -10.0% | -10.0% |
| OL&T | | - 6.6% | - 6.6% | - 6.6% |
| Prem/Ops Combined | | -15.8% | - 9.2% | - 9.2% |
| Products | | +12.1% | +12.1% | +12.1% |
| Local Prods/Completed Ops | | +21.4% | +21.4% | +21.4% |
| Products/Completed Operations | | +17.9% | +17.9% | +17.9% |
| General Liability Overall | 7/2005 | - 9.8% | - 4.4% | - 4.4% |

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## GENERAL LIABILITY OTHER THAN PROFESSIONAL
## PREMISES/OPERATIONS AND PRODUCTS/COMPLETED OPERATIONS
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**GENERAL LIABILITY OTHER THAN PROFESSIONAL**
**PREMISES/OPERATIONS AND PRODUCTS/COMPLETED OPERATIONS**
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## GENERAL LIABILITY OTHER THAN PROFESSIONAL
## PREMISES/OPERATIONS AND PRODUCTS/COMPLETED OPERATIONS
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## GENERAL LIABILITY OTHER THAN PROFESSIONAL
## PREMISES/OPERATIONS AND PRODUCTS/COMPLETED OPERATIONS
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SECTION A

SCOPE OF REVISION

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ARKANSAS

GENERAL LIABILITY OTHER THAN PROFESSIONAL
PREMISES /OPERATIONS AND PRODUCTS/COMPLETED OPERATIONS
SUBLINE CODES 334 AND 336
STATEWIDE LOSS COST LEVEL CHANGES

The attached exhibits present a revision of the monoline $100,000 basic combined single limit loss costs for Commercial General Liability, Premises/Operations and Products/Completed Operations (Subline Codes 334 and 336). This revision has been prepared by the Insurance Services Office, Inc. (ISO) and is based on the latest available experience of companies that filed data under the applicable reporting requirements.

Separate loss cost revisions have been prepared for Owners, Landlords and Tenants, for Manufacturers and Contractors, for Products and for Local Products/Completed Operations. The revisions are then combined to produce an overall loss cost revision for General Liability Other Than Professional.

5

| Summary of Indications and Selected Loss Cost Level Changes | Manufacturers And Contractors | Owners, Landlords and Tenants | Overall Premises/ Operations | Products | Local Products/ Completed Operations | Products/ Completed Operations | Overall General Liability Other Than Professional |
|---|---|---|---|---|---|---|---|
| Statewide Indicated Monoline-Multiline Loss Cost Level Change (See Section C) | - 6.0% | - 3.9% | - 5.3% | | | | |
| Statewide Indicated Monoline Loss Cost Level Change (See Section C) | - 5.7% | - 2.9% | - 5.1% | - 5.3%* | - 4.1%** | - 4.4% | - 4.9% |
| Statewide Selected Monoline Loss Cost Level Change (See Section C) | - 5.7% | - 2.9% | - 5.1% | - 5.3%* | - 4.1% | - 4.4% | - 4.9% |

* The statewide Products change is calculated by determining the effect, on statewide loss cost levels, of implementing the multistate loss costs.

** The indicated statewide monoline change is calculated based on the selected multistate monoline change.

ARKANSAS
OWNERS, LANDLORDS AND TENANTS LIABILITY INSURANCE
TERRITORY LOSS COST LEVEL CHANGES

| CODE | TERRITORY DESCRIPTION | LATEST YEAR MONOLINE AGGREGATE LOSS COSTS AT CURRENT LEVEL (ALCCL) | INDICATED LOSS COST LEVEL CHANGE BEFORE CAPPING | LOSS COST LEVEL CHANGE AFTER CAPPING |
|---|---|---|---|---|
| 01 | Entire State | $1,022,915 | - 2.9% | - 2.9% |
| | STATEWIDE TOTAL | $1,022,915 | - 2.9% | - 2.9% |

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ARKANSAS
PREMISES/OPERATIONS
CLASS GROUP LOSS COST LEVEL CHANGES

MANUFACTURERS AND CONTRACTORS LIABILITY INSURANCE

| CLASS GROUP | DESCRIPTION | LATEST YEAR MONOLINE ALCCL | INDICATED LOSS COST LEVEL CHANGE BEFORE CAPPING | LOSS COST LEVEL CHANGE AFTER CAPPING |
|---|---|---|---|---|
| 30 | SERVICE | $263,749 | - 4.7% | - 5.5% |
| 31 | LIGHT CONTRACTING | 257,328 | - 6.2% | - 6.9% |
| 32 | MEDIUM CONTRACTING | 1,668,176 | - 4.0% | - 4.8% |
| 33 | HEAVY CONTRACTING | 478,393 | - 5.8% | - 6.4% |
| 34 | DEALERS OR DISTRIBUTORS | 457,034 | - 8.1% | - 7.0% |
| 35 | LIGHT MANUFACTURERS | 34,298 | - 6.4% | - 4.7% |
| 36 | MEDIUM MANUFACTURERS | 577,812 | - 7.0% | - 5.7% |
| 37 | HEAVY MANUFACTURERS | 251,347 | -10.2% | - 8.7% |
| 38 | MISCELLANEOUS OPERATIONS | 153,415 | - 4.9% | - 3.7% |
| | TOTAL | $4,141,552 | - 5.7% | - 5.7% |

OWNERS, LANDLORDS AND TENANTS LIABILITY INSURANCE

| CLASS GROUP | DESCRIPTION | LATEST YEAR MONOLINE ALCCL | INDICATED LOSS COST LEVEL CHANGE BEFORE CAPPING | LOSS COST LEVEL CHANGE AFTER CAPPING |
|---|---|---|---|---|
| 01 | FOOD AND BEVERAGE (RETAIL) | $107,057 | - 5.1% | - 5.5% |
| 02 | RESTAURANTS | 111,209 | - 4.1% | - 3.9% |
| 03 | STORES | 115,689 | - 0.4% | - 0.5% |
| 04 | VENDING AND RENTAL | 20,902 | - 7.5% | - 7.2% |
| 05 | FOOD AND BEVERAGE DISTRIBUTORS | 22,618 | - 0.9% | 0.0% |
| 06 | NON-(FOOD AND BEVERAGE) DISTRIB. | 29,780 | - 1.3% | - 1.5% |
| 07 | CLUBS, AMUSEMENTS AND SPORTS | 98,115 | - 6.3% | - 6.1% |
| 08 | HEALTH CARE FACILITIES | 1,965 | - 4.3% | - 4.0% |
| 09 | HOTELS AND MOTELS | 52,554 | + 0.7% | + 0.7% |
| 10 | SCHOOLS AND CHURCHES | 24,236 | - 6.2% | - 6.2% |
| 11 | APARTMENTS | 102,824 | - 3.2% | - 3.1% |
| 12 | BUILDINGS AND OFFICES | 331,349 | - 1.9% | - 1.9% |
| 13 | MISCELLANEOUS PREMISES | 4,617 | - 0.7% | - 0.8% |
| 16 | GOVERNMENTAL SUBDIVISIONS | 0 | - 2.6% | - 2.9% |
| | TOTAL | $1,022,915 | - 2.9% | - 2.9% |

ARKANSAS

PRODUCTS/COMPLETED OPERATIONS LIABILITY INSURANCE
CLASS GROUP LOSS COST LEVEL CHANGES

| CLASS GROUP | DESCRIPTION | LATEST YEAR MULTISTATE MONOLINE ALCCL AT MULTISTATE LEVEL | INDICATED MULTISTATE LOSS COST LEVEL CHANGE | LATEST YEAR STATEWIDE MONOLINE ALCCL AT CURRENT LEVEL | INDICATED STATEWIDE LOSS COST LEVEL CHANGE | SELECTED STATEWIDE LOSS COST LEVEL CHANGE |
|---|---|---|---|---|---|---|
| 03 | MANUFACTURERS, DEALERS OR DISTRIBUTORS -FOOD OR DRUG | $11,486,930 | - 2.7% | $319,188 | -13.9% | -13.9% |
| 04 | DEALERS OR DISTRIBUTORS-NOT FOOD OR DRUG | 7,979,244 | + 2.3% | 165,313 | + 1.9% | + 1.9% |
| 05 | MANUFACTURERS-NOT FOOD OR DRUG-LOW | 1,097,197 | - 7.8% | 9,784 | +10.9% | +10.9% |
| 06 | MANUFACTURERS-NOT FOOD OR DRUG-MEDIUM | 17,139,248 | - 7.3% | 146,498 | + 3.9% | + 3.9% |
| 07 | MANUFACTURERS-NOT FOOD OR DRUG-HIGH | 6,184,580 | - 8.8% | 48,495 | - 3.5% | - 3.5% |
| | PRODUCTS SUBTOTAL | $43,887,199 | - 4.6% | $689,278 | - 5.3% | - 5.3% |
| 01 | RETAIL STORES-FOOD OR DRUG | | | $16,943 | -14.3% | -12.4% |
| 02 | RETAIL STORES-NOT FOOD OR DRUG | | | 43,140 | -18.0% | -17.9% |
| 11 | COMPLETED OPERATIONS-LOW | | | 58,769 | + 2.9% | + 2.9% |
| 12 | COMPLETED OPERATIONS-MEDIUM | | | 1,812,315 | - 3.9% | - 3.9% |
| 13 | COMPLETED OPERATIONS-HIGH | | | 60,167 | - 3.9% | - 4.2% |
| | LOCAL PRODUCTS/COMPLETED OPERATIONS SUBTOTAL | | | $1,991,334 | - 4.1% | - 4.1% |
| | TOTAL | | | $2,680,612 | - 4.4% | - 4.4% |

The indicated statewide Products change is calculated by determining the effect, on statewide loss cost levels, of implementing the indicated multistate loss costs.

For Products, the difference between the indicated multistate change and the indicated statewide change is a result of a difference in the distribution of risks by class in this jurisdiction versus the multistate.

For Local Products/Completed Operations, the indicated statewide monoline change is calculated based on the indicated multistate monoline change.

EXPLANATION OF LOSS COST CHANGES BY CLASS
GENERAL LIABILITY OTHER THAN PROFESSIONAL - SUBLINE CODES 334 AND 336

The Commercial General Liability combined single limit loss costs for each General Liability Other Than Professional class code are set forth on the following pages.

For Premises/Operations, these loss costs are calculated by applying the following procedures:

A current base loss cost (CBLC) by class group and territory is calculated. This is equal to Loss Costs at Current Level summarized over all classes in the class group divided by adjusted exposures (exposure times class differential summed over all classes in the class group). This calculation is done separately for each territory.

$$\text{CBLC} = \frac{\sum_{\text{class}} \text{LCCL}}{\sum_{\text{class}} (\text{Exposure}) \text{X} (\text{Differential})}$$

- A proposed base loss cost (PBLC) is calculated by multiplying the CBLC by the class group relative change, the territory relative change and the overall change.

$$\text{PBLC} = \text{CBLC} \times \text{CG Relative Change} \times \text{Territory Relative Change} \times \text{Statewide Monoline Change}$$

- Each proposed class loss cost is calculated as the class differential for that class times the proposed base loss cost for the class group and territory.

For Products, these loss costs are calculated as explained in Section F - Class Groups and Calculation of Proposed Class Loss Costs -- Products.

For Local Products/Completed Operations, these loss costs are calculated as explained in Section G - Class Groups and Calculation of Proposed Class Loss Costs -- Local Products/Completed Operations.

EXPLANATION OF LOSS COST CHANGES BY CLASS
GENERAL LIABILITY OTHER THAN PROFESSIONAL
SUBLINE CODES 334 AND 336

The proposed Commercial General Liability loss costs have been limited where necessary as follows:

- M&C classes reflect an upper cap of +25.0% and a lower cap of -26.0% relative to current loss costs;
- OL&T classes reflect an upper cap of +25.0% and a lower cap of -23.0% relative to current loss costs;
- Products classes reflect an upper cap of +25.0% and a lower cap of -25.0% relative to current multistate loss costs.
- Local Products/Completed Operations classes reflect an upper cap of +25.0% and a lower cap of -24.0% relative to current loss costs.

The statewide loss cost level change has been multiplied by a 'build back' factor to ensure that the selected overall change by subline is achieved. This is required to offset the effect of capped loss costs as well as the effect of revised classification differentials (if any) on the overall change. These factors are:

M&C: 1.000 OL&T: 1.000 LP/CO: 1.053

The Commercial General Liability loss costs are rounded as follows:

| Loss Costs | To the Nearest |
|---|---|
| 0 - .249 | $ .001 |
| .25 - 9.99 | .01 |
| 10.00 - 99.99 | .10 |
| 100.00 - Over | 1.00 |

for example:

| | | |
|---|---|---|
| 0.1111 | rounds to | $ 0.111 |
| 0.6777 | rounds to | 0.68 |
| 12.3436 | rounds to | 12.30 |
| 867.5432 | rounds to | 868.00 |

STATE: 03 - ARKANSAS
SUBLINE: PREM/OPS

LOSS COST % CHANGE BY CLASS

| CLASS | TERR | PROPOSED OCCURR | PRESENT OCCURR | % CHG | CLASS | TERR | PROPOSED OCCURR | PRESENT OCCURR | % CHG | CLASS | TERR | PROPOSED OCCURR | PRESENT OCCURR | % CHG |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| 10010 | 001 | .117 | .119 | -1.7 | 10160 | 001 | 3.010 | 3.030 | -0.7 | 11208 | 001 | 2.170 | 2.240 | -3.1 |
| 10015 | 001 | 4.080 | 4.350 | -6.2 | 10204 | 001 | .280 | .290 | -3.4 | 11209 | 001 | 10.500 | 10.800 | -2.8 |
| 10026 | 001 | .700 | .700 | 0.0 | 10205 | 001 | .310 | .310 | 0.0 | 11210 | 001 | 6.440 | 6.640 | -3.0 |
| 10036 | 001 | 1.130 | 1.200 | -5.8 | 10220 | 001 | 6.240 | 6.280 | -0.6 | 11211 | 001 | 27.200 | 28.000 | -2.9 |
| 10040 | 001 | .078 | .079 | -1.3 | 10255 | 001 | .400 | .430 | -7.0 | 11212 | 001 | 3.590 | 3.700 | -3.0 |
| 10042 | 001 | .450 | .450 | 0.0 | 10256 | 001 | 1.650 | 1.760 | -6.2 | 11213 | 001 | 2.850 | 2.940 | -3.1 |
| 10052 | 001 | 2.820 | 3.010 | -6.3 | 10257 | 001 | .370 | .400 | -7.5 | 11214 | 001 | 7.580 | 7.820 | -3.1 |
| 10054 | 001 | 2.500 | 2.670 | -6.4 | 10309 | 001 | .238 | .239 | -0.4 | 11222 | 001 | .127 | .131 | -3.1 |
| 10060 | 001 | .232 | .233 | -0.4 | 10315 | 001 | .490 | .490 | 0.0 | 11234 | 001 | .380 | .390 | -2.6 |
| 10065 | 001 | .290 | .290 | 0.0 | 10331 | 001 | 5.530 | 5.910 | -6.4 | 11248 | 001 | .081 | .086 | -5.8 |
| 10066 | 001 | .290 | .290 | 0.0 | 10332 | 001 | 8.330 | 8.890 | -6.3 | 11258 | 001 | 1.340 | 1.420 | -5.6 |
| 10070 | 001 | .063 | .064 | -1.6 | 10352 | 001 | .460 | .490 | -6.1 | 11259 | 001 | 1.650 | 1.740 | -5.2 |
| 10071 | 001 | .360 | .370 | -2.7 | 10367 | 001 | 5.470 | 5.640 | -3.0 | 11273 | 001 | 19.500 | 19.600 | -0.5 |
| 10072 | 001 | 6.190 | 6.380 | -3.0 | 10368 | 001 | 7.980 | 8.230 | -3.0 | 11274 | 001 | 17.900 | 18.000 | -0.6 |
| 10073 | 001 | 2.260 | 2.400 | -5.8 | 10378 | 001 | 5.610 | 5.980 | -6.2 | 11288 | 001 | 1.430 | 1.510 | -5.3 |
| 10075 | 001 | 14.400 | 15.400 | -6.5 | 10379 | 001 | 2.320 | 2.470 | -6.1 | 12014 | 001 | .161 | .172 | -6.4 |
| 10100 | 001 | .800 | .840 | -4.8 | 10380 | 001 | 4.440 | 4.740 | -6.3 | 12356 | 001 | 1.400 | 1.400 | 0.0 |
| 10101 | 001 | .400 | .410 | -2.4 | 10381 | 001 | 3.840 | 4.100 | -6.3 | 12361 | 001 | .092 | .093 | -1.1 |
| 10105 | 001 | 3.670 | 3.690 | -0.5 | 11007 | 001 | 2.470 | 2.550 | -3.1 | 12362 | 001 | .064 | .065 | -1.5 |
| 10107 | 001 | 4.980 | 5.300 | -6.0 | 11020 | 001 | .410 | .410 | 0.0 | 12373 | 001 | .023 | .023 | 0.0 |
| 10110 | 001 | 13.900 | 14.800 | -6.1 | 11039 | 001 | 1.470 | 1.560 | -5.8 | 12374 | 001 | .810 | .820 | -1.2 |
| 10111 | 001 | .122 | .124 | -1.6 | 11052 | 001 | 2.310 | 2.490 | -7.2 | 12375 | 001 | .380 | .390 | -2.6 |
| 10113 | 001 | .410 | .410 | 0.0 | 11126 | 001 | .099 | .100 | -1.0 | 12391 | 001 | .056 | .057 | -1.8 |
| 10115 | 001 | .910 | .910 | 0.0 | 11127 | 001 | .310 | .310 | 0.0 | 12393 | 001 | .670 | .680 | -1.5 |
| 10117 | 001 | 4.050 | 4.320 | -6.3 | 11128 | 001 | .420 | .430 | -2.3 | 12467 | 001 | .198 | .199 | -0.5 |
| 10120 | 001 | 9.090 | 9.710 | -6.4 | 11138 | 001 | 1.040 | 1.110 | -6.3 | 12509 | 001 | .105 | .112 | -6.2 |
| 10130 | 001 | 4.590 | 4.610 | -0.4 | 11155 | 001 | .280 | .290 | -3.4 | 12510 | 001 | 1.220 | 1.300 | -6.2 |
| 10132 | 001 | 4.170 | 4.200 | -0.7 | 11167 | 001 | .310 | .330 | -6.1 | 12583 | 001 | .380 | .400 | -5.0 |
| 10133 | 001 | 2.220 | 2.400 | -7.5 | 11168 | 001 | 2.460 | 2.650 | -7.2 | 12651 | 001 | 1.490 | 1.580 | -5.7 |
| 10140 | 001 | .045 | .045 | 0.0 | 11201 | 001 | 23.900 | 24.700 | -3.2 | 12683 | 001 | .770 | .820 | -6.1 |
| 10141 | 001 | .072 | .072 | 0.0 | 11202 | 001 | 6.880 | 7.100 | -3.1 | 12707 | 001 | .440 | .380 | 15.8 |
| 10145 | 001 | .380 | .380 | 0.0 | 11203 | 001 | .920 | .930 | -1.1 | 12797 | 001 | .094 | .096 | -2.1 |
| 10146 | 001 | .510 | .540 | -5.6 | 11204 | 001 | .420 | .420 | 0.0 | 12805 | 001 | .540 | .550 | -1.8 |
| 10150 | 001 | .590 | .590 | 0.0 | 11206 | 001 | 1.580 | 1.630 | -3.1 | 12841 | 001 | .580 | .580 | 0.0 |
| 10151 | 001 | 16.800 | 16.900 | -0.6 | 11207 | 001 | 12.600 | 13.000 | -3.1 | 12927 | 001 | .112 | .113 | -0.9 |

L - LOWER CAP APPLIED
U - UPPER CAP APPLIED
N - NOT SUBJECT TO CAPPING
E - SUBJECT TO CAPPING EXCEPTION

STATE: 03 - ARKANSAS
SUBLINE: PREM/OPS

LOSS COST % CHANGE BY CLASS

| CLASS | TERR | PROPOSED OCCURR | PRESENT OCCURR | % CHG | CLASS | TERR | PROPOSED OCCURR | PRESENT OCCURR | % CHG | CLASS | TERR | PROPOSED OCCURR | PRESENT OCCURR | % CHG |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| 13049 | 001 | .042 | .043 | -2.3 | 14734 | 001 | .350 | .350 | 0.0 | 16604 | 001 | .330 | .350 | -5.7 |
| 13111 | 001 | .890 | .940 | -5.3 | 14855 | 001 | .400 | .430 | -7.0 | 16670 | 001 | 2.290 | 2.450 | -6.5 |
| 13112 | 001 | .074 | .074 | 0.0 | 14913 | 001 | .390 | .390 | 0.0 | 16676 | 001 | .440 | .440 | 0.0 |
| 13201 | 001 | 1.860 | 1.980 | -6.1 | 15062 | 001 | .390 | .410 | -4.9 | 16694 | 001 | .890 | .950 | -6.3 |
| 13204 | 001 | 1.360 | 1.440 | -5.6 | 15063 | 001 | .360 | .380 | -5.3 | 16705 | 001 | .260 | .270 | -3.7 |
| 13205 | 001 | .690 | .730 | -5.5 | 15070 | 001 | .190 | .196 | -3.1 | 16750 | 001 | .152 | .153 | -0.7 |
| 13314 | 001 | .165 | .166 | -0.6 | 15123 | 001 | 1.680 | 1.820 | -7.7 | 16751 | 001 | .152 | .153 | -0.7 |
| 13351 | 001 | .340 | .350 | -2.9 | 15124 | 001 | .690 | .740 | -6.8 | 16819 | 001 | 1.290 | 1.370 | -5.8 |
| 13352 | 001 | .400 | .410 | -2.4 | 15188 | 001 | .640 | .680 | -5.9 | 16820 | 001 | 1.000 | 1.060 | -5.7 |
| 13410 | 001 | 1.690 | 1.800 | -6.1 | 15223 | 001 | .063 | .063 | 0.0 | 16881 | 001 | 1.820 | 1.830 | -0.5 |
| 13412 | 001 | .680 | .730 | -6.8 | 15224 | 001 | .600 | .630 | -4.8 | 16890 | 001 | .280 | .300 | -6.7 |
| 13453 | 001 | 1.050 | 1.120 | -6.3 | 15314 | 001 | .245 | .246 | -0.4 | 16891 | 001 | .270 | .290 | -6.9 |
| 13454 | 001 | .860 | .910 | -5.5 | 15404 | 001 | .182 | .193 | -5.7 | 16892 | 001 | .330 | .350 | -5.7 |
| 13455 | 001 | 1.360 | 1.450 | -6.2 | 15405 | 001 | .202 | .215 | -6.0 | 16900 | 001 | 2.060 | 2.150 | -4.2 |
| 13506 | 001 | 1.300 | 1.300 | 0.0 | 15406 | 001 | .550 | .590 | -6.8 | 16901 | 001 | 1.540 | 1.600 | -3.8 |
| 13507 | 001 | 1.210 | 1.220 | -0.8 | 15488 | 001 | 1.810 | 1.930 | -6.2 | 16902 | 001 | 2.230 | 2.330 | -4.3 |
| 13590 | 001 | 1.040 | 1.110 | -6.3 | 15538 | 001 | .360 | .370 | -2.7 | 16910 | 001 | 2.460 | 2.560 | -3.9 |
| 13621 | 001 | .202 | .215 | -6.0 | 15600 | 001 | .810 | .820 | -1.2 | 16911 | 001 | 1.580 | 1.650 | -4.2 |
| 13670 | 001 | .062 | .062 | 0.0 | 15607 | 001 | .250 | .260 | -3.8 | 16915 | 001 | 2.460 | 2.560 | -3.9 |
| 13673 | 001 | .850 | .900 | -5.6 | 15608 | 001 | .245 | .246 | -0.4 | 16916 | 001 | 1.580 | 1.650 | -4.2 |
| 13715 | 001 | .074 | .076 | -2.6 | 15656 | 001 | 9.370 | 9.410 | -0.4 | 16920 | 001 | 4.630 | 4.830 | -4.1 |
| 13716 | 001 | .520 | .530 | -1.9 | 15699 | 001 | .590 | .610 | -3.3 | 16921 | 001 | 4.630 | 4.830 | -4.1 |
| 13720 | 001 | .590 | .620 | -4.8 | 15733 | 001 | .380 | .400 | -5.0 | 16930 | 001 | 2.810 | 2.930 | -4.1 |
| 13759 | 001 | .238 | .239 | -0.4 | 15839 | 001 | .410 | .410 | 0.0 | 16931 | 001 | 2.810 | 2.930 | -4.1 |
| 13930 | 001 | .140 | .142 | -1.4 | 15991 | 001 | .390 | .390 | 0.0 | 16940 | 001 | 4.630 | 4.830 | -4.1 |
| 14068 | 001 | .053 | .053 | 0.0 | 15993 | 001 | .280 | .280 | 0.0 | 16941 | 001 | 2.810 | 2.930 | -4.1 |
| 14101 | 001 | .540 | .540 | 0.0 | 16005 | 001 | .038 | .039 | -2.6 | 18078 | 001 | .078 | .079 | -1.3 |
| 14279 | 001 | .910 | .970 | -6.2 | 16009 | 001 | .500 | .530 | -5.7 | 18109 | 001 | .530 | .530 | 0.0 |
| 14401 | 001 | 1.110 | 1.170 | -5.1 | 16402 | 001 | 1.850 | 1.860 | -0.5 | 18110 | 001 | .360 | .360 | 0.0 |
| 14405 | 001 | 1.370 | 1.420 | -3.5 | 16403 | 001 | 1.090 | 1.100 | -0.9 | 18205 | 001 | .197 | .200 | -1.5 |
| 14527 | 001 | .280 | .290 | -3.4 | 16404 | 001 | 1.180 | 1.180 | 0.0 | 18206 | 001 | .670 | .680 | -1.5 |
| 14655 | 001 | .126 | .126 | 0.0 | 16471 | 001 | .380 | .390 | -2.6 | 18335 | 001 | .560 | .570 | -1.8 |
| 14731 | 001 | 2.280 | 2.460 | -7.3 | 16501 | 001 | .083 | .085 | -2.4 | 18435 | 001 | .840 | .890 | -5.6 |
| 14732 | 001 | .157 | .170 | -7.6 | 16527 | 001 | .125 | .127 | -1.6 | 18436 | 001 | .920 | .980 | -6.1 |
| 14733 | 001 | .730 | .730 | 0.0 | 16588 | 001 | .153 | .163 | -6.1 | 18437 | 001 | .660 | .660 | 0.0 |

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E - SUBJECT TO CAPPING EXCEPTION

STATE: 03 - ARKANSAS
SUBLINE: PREM/OPS

LOSS COST % CHANGE BY CLASS

| CLASS | TERR | PROPOSED OCCURR | PRESENT OCCURR | % CHG | CLASS | TERR | PROPOSED OCCURR | PRESENT OCCURR | % CHG | CLASS | TERR | PROPOSED OCCURR | PRESENT OCCURR | % CHG |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| 18438 | 001 | .850 | .850 | 0.0 | 41650 | 001 | 11.600 | 12.400 | -6.5 | 44072 | 001 | 1.600 | 1.710 | -6.4 |
| 18501 | 001 | 1.150 | 1.220 | -5.7 | 41664 | 001 | 19.300 | 20.600 | -6.3 | 44100 | 001 | 3.060 | 3.140 | -2.5 |
| 18506 | 001 | .760 | .810 | -6.2 | 41665 | 001 | 2.250 | 2.400 | -6.2 | 44101 | 001 | 3.600 | 3.700 | -2.7 |
| 18507 | 001 | .238 | .239 | -0.4 | 41667 | 001 | 47.400 | 50.600 | -6.3 | 44102 | 001 | 3.710 | 3.810 | -2.6 |
| 18570 | 001 | 2.620 | 2.630 | -0.4 | 41668 | 001 | 47.600 | 50.800 | -6.3 | 44103 | 001 | 3.280 | 3.370 | -2.7 |
| 18616 | 001 | .650 | .690 | -5.8 | 41669 | 001 | .280 | .300 | -6.7 | 44104 | 001 | 1.370 | 1.410 | -2.8 |
| 18707 | 001 | .011 | .011 | 0.0 | 41670 | 001 | .360 | .390 | -7.7 | 44108 | 001 | .830 | .850 | -2.4 |
| 18708 | 001 | .146 | .146 | 0.0 | 41677 | 001 | .360 | .370 | -2.7 | 44109 | 001 | 2.340 | 2.400 | -2.5 |
| 18833 | 001 | .113 | .115 | -1.7 | 41678 | 001 | 35.200 | 35.800 | -1.7 | 44110 | 001 | 2.310 | 2.370 | -2.5 |
| 18834 | 001 | .400 | .410 | -2.4 | 41680 | 001 | 4.070 | 4.340 | -6.2 | 44111 | 001 | 1.800 | 1.850 | -2.7 |
| 18911 | 001 | .790 | .800 | -1.2 | 41696 | 001 | 1.120 | 1.150 | -2.6 | 44112 | 001 | .860 | .890 | -3.4 |
| 18912 | 001 | 2.530 | 2.540 | -0.4 | 41697 | 001 | .780 | .810 | -3.7 | 44276 | 001 | 34.800 | 35.200 | -1.1 |
| 18920 | 001 | .600 | .600 | 0.0 | 41715 | 001 | 3.140 | 3.350 | -6.3 | 44277 | 001 | 18.000 | 18.200 | -1.1 |
| 19007 | 001 | .870 | .940 | -7.4 | 41716 | 001 | 2.670 | 2.850 | -6.3 | 44280 | 001 | .360 | .370 | -2.7 |
| 19051 | 001 | 1.530 | 1.650 | -7.3 | 43151 | 001 | 8.620 | 8.700 | -0.9 | 44311 | 001 | 3.970 | 4.230 | -6.1 |
| 19795 | 001 | .490 | .490 | 0.0 | 43152 | 001 | 11.800 | 12.100 | -2.5 | 44315 | 001 | 2.810 | 3.000 | -6.3 |
| 19796 | 001 | .490 | .490 | 0.0 | 43200 | 001 | 19.700 | 19.900 | -1.0 | 44427 | 001 | 59.800 | 62.400 | -4.2 |
| 40045 | 001 | 127.000 | 136.000 | -6.6 | 43421 | 001 | 8.970 | 9.050 | -0.9 | 44428 | 001 | 79.600 | 83.100 | -4.2 |
| 40046 | 001 | 21.000 | 22.400 | -6.2 | 43422 | 001 | 44.500 | 44.900 | -0.9 | 44429 | 001 | 1.740 | 1.820 | -4.4 |
| 40047 | 001 | 8.960 | 9.560 | -6.3 | 43470 | 001 | 8.620 | 8.880 | -2.9 | 44430 | 001 | .630 | .650 | -3.1 |
| 40059 | 001 | 3.210 | 3.420 | -6.1 | 43518 | 001 | 7.330 | 7.820 | -6.3 | 44431 | 001 | 2.000 | 2.090 | -4.3 |
| 40061 | 001 | 1.690 | 1.810 | -6.6 | 43550 | 001 | 30.400 | 30.700 | -1.0 | 44432 | 001 | .630 | .660 | -4.5 |
| 40063 | 001 | 56.200 | 60.000 | -6.3 | 43551 | 001 | 17.800 | 18.000 | -1.1 | 44433 | 001 | 20.200 | 21.100 | -4.3 |
| 40064 | 001 | 14.600 | 15.600 | -6.4 | 43626 | 001 | 6.590 | 7.040 | -6.4 | 44434 | 001 | 38.700 | 40.400 | -4.2 |
| 40075 | 001 | 11.200 | 11.300 | -0.9 | 43628 | 001 | 77.700 | 82.900 | -6.3 | 44435 | 001 | 63.900 | 66.700 | -4.2 |
| 40101 | 001 | 19.300 | 20.100 | -4.0 | 43629 | 001 | 66.200 | 70.700 | -6.4 | 44436 | 001 | 50.300 | 52.500 | -4.2 |
| 40102 | 001 | 15.500 | 16.100 | -3.7 | 43760 | 001 | 2.000 | 2.140 | -6.5 | 44437 | 001 | 38.800 | 40.500 | -4.2 |
| 40111 | 001 | 2.490 | 2.660 | -6.4 | 43822 | 001 | 7.960 | 8.210 | -3.0 | 44438 | 001 | 30.600 | 32.000 | -4.4 |
| 41001 | 001 | .114 | .122 | -6.6 | 43840 | 001 | .063 | .065 | -3.1 | 44439 | 001 | 63.900 | 66.700 | -4.2 |
| 41421 | 001 | .232 | .248 | -6.5 | 43860 | 001 | 4.560 | 4.700 | -3.0 | 44440 | 001 | 51.000 | 53.200 | -4.1 |
| 41422 | 001 | .116 | .124 | -6.5 | 43889 | 001 | 1.860 | 1.920 | -3.1 | 45190 | 001 | 2.120 | 2.110 | 0.5 |
| 41510 | 001 | 52.100 | 52.300 | -0.4 | 44009 | 001 | 2.270 | 2.450 | -7.3 | 45191 | 001 | 1.740 | 1.730 | 0.6 |
| 41603 | 001 | 5.690 | 6.080 | -6.4 | 44069 | 001 | 7.060 | 7.530 | -6.2 | 45192 | 001 | 1.910 | 1.900 | 0.5 |
| 41604 | 001 | 4.070 | 4.340 | -6.2 | 44070 | 001 | 2.090 | 2.230 | -6.3 | 45193 | 001 | 1.130 | 1.120 | 0.9 |
| 41620 | 001 | 2.110 | 2.180 | -3.2 | 44071 | 001 | 2.320 | 2.470 | -6.1 | 45210 | 001 | 1.440 | 1.430 | 0.7 |

L - LOWER CAP APPLIED
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E - SUBJECT TO CAPPING EXCEPTION

STATE: 03 - ARKANSAS
SUBLINE: PREM/OPS

LOSS COST % CHANGE BY CLASS

| CLASS | TERR | PROPOSED OCCURR | PRESENT OCCURR | % CHG | CLASS | TERR | PROPOSED OCCURR | PRESENT OCCURR | % CHG | CLASS | TERR | PROPOSED OCCURR | PRESENT OCCURR | % CHG |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| 45334 | 001 | 18.900 | 19.100 | -1.0 | 47477 | 001 | 1.740 | 1.860 | -6.5 | 50047 | 001 | .092 | .121 | -24.0 |
| 45380 | 001 | .380 | .400 | -5.0 | 47478 | 001 | 1.860 | 1.980 | -6.1 | 51001 | 001 | .121 | .133 | -9.0 |
| 45450 | 001 | 2.780 | 2.810 | -1.1 | 48039 | 001 | 20.600 | 20.800 | -1.0 | 51005 | 001 | .021 | .023 | -8.7 |
| 45678 | 001 | .380 | .390 | -2.6 | 48206 | 001 | 16.100 | 17.100 | -5.8 | 51116 | 001 | .270 | .290 | -6.9 |
| 45771 | 001 | .650 | .700 | -7.1 | 48441 | 001 | .073 | .078 | -6.4 | 51201 | 001 | .124 | .132 | -6.1 |
| 45819 | 001 | .178 | .189 | -5.8 | 48557 | 001 | 5.170 | 5.520 | -6.3 | 51205 | 001 | .330 | .350 | -5.7 |
| 45900 | 001 | .152 | .153 | -0.7 | 48558 | 001 | 5.450 | 5.820 | -6.4 | 51206 | 001 | .058 | .062 | -6.5 |
| 45901 | 001 | .152 | .153 | -0.7 | 48600 | 001 | 38.000 | 38.700 | -1.8 | 51210 | 001 | .239 | .260 | -8.1 |
| 45937 | 001 | .070 | .070 | 0.0 | 48636 | 001 | 3.340 | 3.650 | -8.5 | 51220 | 001 | .570 | .620 | -8.1 |
| 46004 | 001 | 13.900 | 14.900 | -6.7 | 48637 | 001 | 5.610 | 5.980 | -6.2 | 51221 | 001 | .460 | .500 | -8.0 |
| 46005 | 001 | 8.250 | 8.810 | -6.4 | 48638 | 001 | 2.780 | 2.970 | -6.4 | 51222 | 001 | .510 | .560 | -8.9 |
| 46112 | 001 | .098 | .102 | -3.9 | 48808 | 001 | 2.270 | 2.280 | -0.4 | 51224 | 001 | .570 | .620 | -8.1 |
| 46202 | 001 | 3.590 | 3.560 | 0.8 | 48925 | 001 | 128.000 | 137.000 | -6.6 | 51230 | 001 | .086 | .094 | -8.5 |
| 46362 | 001 | 121.000 | 123.000 | -1.6 | 49005 | 001 | .250 | .260 | -3.8 | 51240 | 001 | 1.650 | 1.740 | -5.2 |
| 46426 | 001 | 17.600 | 18.000 | -2.2 | 49111 | 001 | 3.980 | 4.000 | -0.5 | 51241 | 001 | 4.130 | 4.370 | -5.5 |
| 46427 | 001 | 23.400 | 23.900 | -2.1 | 49181 | 001 | 4.030 | 4.070 | -1.0 | 51250 | 001 | .610 | .660 | -7.6 |
| 46603 | 001 | 1.600 | 1.630 | -1.8 | 49183 | 001 | 6.950 | 7.020 | -1.0 | 51251 | 001 | .118 | .125 | -5.6 |
| 46604 | 001 | 1.850 | 1.880 | -1.6 | 49184 | 001 | 17.400 | 17.500 | -0.6 | 51252 | 001 | .450 | .470 | -4.3 |
| 46606 | 001 | 4.440 | 4.520 | -1.8 | 49185 | 001 | 16.000 | 16.100 | -0.6 | 51253 | 001 | .470 | .500 | -6.0 |
| 46607 | 001 | 6.910 | 7.040 | -1.8 | 49239 | 001 | .260 | .280 | -7.1 | 51254 | 001 | .120 | .127 | -5.5 |
| 46622 | 001 | 15.100 | 15.500 | -2.6 | 49292 | 001 | .560 | .560 | 0.0 | 51255 | 001 | 1.930 | 2.100 | -8.1 |
| 46700 | 001 | 33.000 | 33.300 | -0.9 | 49333 | 001 | 2.710 | 2.740 | -1.1 | 51300 | 001 | .310 | .320 | -3.1 |
| 46911 | 001 | 13.100 | 13.900 | -5.8 | 49617 | 001 | .137 | .148 | -7.4 | 51305 | 001 | .310 | .320 | -3.1 |
| 46912 | 001 | 23.900 | 25.500 | -6.3 | 49618 | 001 | .125 | .135 | -7.4 | 51315 | 001 | .226 | .240 | -5.8 |
| 47050 | 001 | 2.110 | 2.180 | -3.2 | 49619 | 001 | .230 | .248 | -7.3 | 51330 | 001 | .222 | .242 | -8.3 |
| 47221 | 001 | 41.000 | 41.400 | -1.0 | 49763 | 001 | 1.870 | 2.020 | -7.4 | 51333 | 001 | .068 | .074 | -8.1 |
| 47318 | 001 | 5.370 | 5.730 | -6.3 | 49801 | 001 | 49.200 | 49.600 | -0.8 | 51340 | 001 | .108 | .114 | -5.3 |
| 47367 | 001 | .360 | .370 | -2.7 | 49802 | 001 | 4.870 | 4.910 | -0.8 | 51350 | 001 | .520 | .550 | -5.5 |
| 47420 | 001 | .590 | .630 | -6.3 | 49803 | 001 | 9.940 | 10.000 | -0.6 | 51351 | 001 | .470 | .490 | -4.1 |
| 47469 | 001 | 2.320 | 2.480 | -6.5 | 49840 | 001 | 1.460 | 1.500 | -2.7 | 51352 | 001 | .500 | .520 | -3.8 |
| 47471 | 001 | 1.510 | 1.610 | -6.2 | 49870 | 001 | 56.100 | 59.800 | -6.2 | 51355 | 001 | .410 | .420 | -2.4 |
| 47473 | 001 | 2.090 | 2.230 | -6.3 | 50010 | 001 | .670 | .700 | -4.3 | 51356 | 001 | .470 | .490 | -4.1 |
| 47474 | 001 | 2.320 | 2.480 | -6.5 | 50015 | 001 | .470 | .500 | -6.0 | 51357 | 001 | .246 | .260 | -5.4 |
| 47475 | 001 | 1.630 | 1.740 | -6.3 | 50017 | 001 | .350 | .370 | -5.4 | 51358 | 001 | .750 | .800 | -6.3 |
| 47476 | 001 | 1.280 | 1.360 | -5.9 | 50045 | 001 | .670 | .710 | -5.6 | 51359 | 001 | .450 | .480 | -6.3 |

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STATE: 03 - ARKANSAS
SUBLINE: PREM/OPS

LOSS COST % CHANGE BY CLASS

| CLASS | TERR | PROPOSED OCCURR | PRESENT OCCURR | % CHG | CLASS | TERR | PROPOSED OCCURR | PRESENT OCCURR | % CHG | CLASS | TERR | PROPOSED OCCURR | PRESENT OCCURR | % CHG |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| 51370 | 001 | 1.460 | 1.540 | -5.2 | 51855 | 001 | .770 | .840 | -8.3 | 52343 | 001 | .225 | .246 | -8.5 |
| 51380 | 001 | .144 | .153 | -5.9 | 51856 | 001 | .430 | .470 | -8.5 | 52401 | 001 | .540 | .590 | -8.5 |
| 51400 | 001 | .510 | .560 | -8.9 | 51857 | 001 | .690 | .750 | -8.0 | 52402 | 001 | .068 | .071 | -4.2 |
| 51401 | 001 | .850 | .920 | -7.6 | 51869 | 001 | .270 | .290 | -6.9 | 52432 | 001 | .350 | .370 | -5.4 |
| 51500 | 001 | .300 | .320 | -6.3 | 51877 | 001 | 2.030 | 2.140 | -5.1 | 52433 | 001 | .300 | .320 | -6.3 |
| 51516 | 001 | .106 | .109 | -2.8 | 51889 | 001 | .280 | .300 | -6.7 | 52435 | 001 | .370 | .390 | -5.1 |
| 51517 | 001 | .127 | .131 | -3.1 | 51896 | 001 | .154 | .162 | -4.9 | 52438 | 001 | .330 | .350 | -5.7 |
| 51550 | 001 | .310 | .330 | -6.1 | 51900 | 001 | .237 | .248 | -4.4 | 52440 | 001 | .420 | .440 | -4.5 |
| 51551 | 001 | .118 | .125 | -5.6 | 51909 | 001 | .600 | .660 | -9.1 | 52467 | 001 | .400 | .420 | -4.8 |
| 51552 | 001 | .204 | .216 | -5.6 | 51919 | 001 | .330 | .350 | -5.7 | 52469 | 001 | .200 | .211 | -5.2 |
| 51553 | 001 | .380 | .400 | -5.0 | 51926 | 001 | .280 | .300 | -6.7 | 52505 | 001 | .650 | .690 | -5.8 |
| 51554 | 001 | .034 | .036 | -5.6 | 51927 | 001 | .184 | .195 | -5.6 | 52547 | 001 | .350 | .380 | -7.9 |
| 51575 | 001 | .124 | .130 | -4.6 | 51934 | 001 | .340 | .360 | -5.6 | 52581 | 001 | 2.440 | 2.570 | -5.1 |
| 51576 | 001 | .470 | .490 | -4.1 | 51941 | 001 | .450 | .470 | -4.3 | 52619 | 001 | .235 | .248 | -5.2 |
| 51600 | 001 | .400 | .420 | -4.8 | 51942 | 001 | .650 | .690 | -5.8 | 52660 | 001 | .148 | .152 | -2.6 |
| 51613 | 001 | .300 | .320 | -6.3 | 51956 | 001 | 1.050 | 1.100 | -4.5 | 52744 | 001 | 1.290 | 1.350 | -4.4 |
| 51625 | 001 | .111 | .121 | -8.3 | 51957 | 001 | .980 | 1.040 | -5.8 | 52767 | 001 | .430 | .470 | -8.5 |
| 51666 | 001 | .222 | .232 | -4.3 | 51958 | 001 | .860 | .910 | -5.5 | 52911 | 001 | .157 | .166 | -5.4 |
| 51702 | 001 | .320 | .350 | -8.6 | 51959 | 001 | .910 | .960 | -5.2 | 52967 | 001 | .063 | .067 | -6.0 |
| 51703 | 001 | .139 | .152 | -8.6 | 51960 | 001 | .146 | .154 | -5.2 | 53001 | 001 | .500 | .530 | -5.7 |
| 51734 | 001 | .250 | .280 | -10.7 | 51970 | 001 | .890 | .940 | -5.3 | 53077 | 001 | .280 | .300 | -6.7 |
| 51741 | 001 | .890 | .940 | -5.3 | 51982 | 001 | .186 | .196 | -5.1 | 53095 | 001 | .232 | .245 | -5.3 |
| 51752 | 001 | .710 | .750 | -5.3 | 51985 | 001 | .106 | .109 | -2.8 | 53096 | 001 | .270 | .280 | -3.6 |
| 51767 | 001 | .064 | .067 | -4.5 | 51986 | 001 | .630 | .660 | -4.5 | 53121 | 001 | 1.010 | 1.060 | -4.7 |
| 51777 | 001 | .196 | .205 | -4.4 | 51999 | 001 | .270 | .280 | -3.6 | 53147 | 001 | .075 | .082 | -8.5 |
| 51790 | 001 | .300 | .310 | -3.2 | 52002 | 001 | .380 | .400 | -5.0 | 53229 | 001 | .410 | .450 | -8.9 |
| 51796 | 001 | .270 | .290 | -6.9 | 52075 | 001 | .430 | .470 | -8.5 | 53271 | 001 | .168 | .177 | -5.1 |
| 51808 | 001 | 1.020 | 1.080 | -5.6 | 52076 | 001 | .460 | .500 | -8.0 | 53333 | 001 | .450 | .500 | -10.0 |
| 51809 | 001 | 1.100 | 1.170 | -6.0 | 52109 | 001 | .068 | .083 | -18.1 | 53374 | 001 | .260 | .270 | -3.7 |
| 51833 | 001 | .340 | .350 | -2.9 | 52134 | 001 | .770 | .810 | -4.9 | 53375 | 001 | .173 | .181 | -4.4 |
| 51850 | 001 | .570 | .620 | -8.1 | 52137 | 001 | .143 | .156 | -8.3 | 53376 | 001 | .280 | .290 | -3.4 |
| 51851 | 001 | .390 | .430 | -9.3 | 52150 | 001 | 1.640 | 1.730 | -5.2 | 53377 | 001 | .168 | .175 | -4.0 |
| 51852 | 001 | .860 | .940 | -8.5 | 52315 | 001 | .260 | .270 | -3.7 | 53403 | 001 | .168 | .175 | -4.0 |
| 51853 | 001 | .236 | .260 | -9.2 | 52341 | 001 | .118 | .129 | -8.5 | 53425 | 001 | .410 | .450 | -8.9 |
| 51854 | 001 | .530 | .580 | -8.6 | 52342 | 001 | .310 | .340 | -8.8 | 53565 | 001 | .214 | .224 | -4.5 |

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STATE: 03 - ARKANSAS
SUBLINE: PREM/OPS

LOSS COST % CHANGE BY CLASS

| CLASS | TERR | PROPOSED OCCURR | PRESENT OCCURR | % CHG | CLASS | TERR | PROPOSED OCCURR | PRESENT OCCURR | % CHG | CLASS | TERR | PROPOSED OCCURR | PRESENT OCCURR | % CHG |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| 53631 | 001 | .106 | .112 | -5.4 | 56391 | 001 | .390 | .410 | -4.9 | 57257 | 001 | .300 | .320 | -6.3 |
| 53632 | 001 | .123 | .130 | -5.4 | 56427 | 001 | .690 | .730 | -5.5 | 57401 | 001 | .184 | .195 | -5.6 |
| 53731 | 001 | .109 | .115 | -5.2 | 56488 | 001 | .380 | .390 | -2.6 | 57403 | 001 | .460 | .490 | -6.1 |
| 53732 | 001 | .950 | 1.010 | -5.9 | 56567 | 001 | .440 | .480 | -8.3 | 57410 | 001 | .081 | .086 | -5.8 |
| 53733 | 001 | .420 | .450 | -6.7 | 56650 | 001 | 1.040 | 1.130 | -8.0 | 57411 | 001 | .093 | .101 | -7.9 |
| 53734 | 001 | .630 | .650 | -3.1 | 56651 | 001 | .460 | .500 | -8.0 | 57572 | 001 | .055 | .058 | -5.2 |
| 53803 | 001 | 1.140 | 1.240 | -8.1 | 56652 | 001 | .440 | .480 | -8.3 | 57600 | 001 | .201 | .213 | -5.6 |
| 53907 | 001 | .249 | .260 | -4.2 | 56653 | 001 | .410 | .440 | -6.8 | 57611 | 001 | .204 | .222 | -8.1 |
| 54012 | 001 | .063 | .065 | -3.1 | 56654 | 001 | .280 | .300 | -6.7 | 57625 | 001 | 1.290 | 1.360 | -5.1 |
| 54077 | 001 | .410 | .430 | -4.7 | 56690 | 001 | .183 | .192 | -4.7 | 57651 | 001 | .201 | .213 | -5.6 |
| 55010 | 001 | 1.390 | 1.470 | -5.4 | 56699 | 001 | .310 | .320 | -3.1 | 57690 | 001 | .186 | .203 | -8.4 |
| 55011 | 001 | .370 | .390 | -5.1 | 56758 | 001 | .229 | .242 | -5.4 | 57716 | 001 | .139 | .152 | -8.6 |
| 55012 | 001 | .450 | .480 | -6.3 | 56759 | 001 | .198 | .209 | -5.3 | 57725 | 001 | .193 | .211 | -8.5 |
| 55013 | 001 | .350 | .390 | -10.3 | 56760 | 001 | .260 | .270 | -3.7 | 57726 | 001 | .154 | .168 | -8.3 |
| 55214 | 001 | .360 | .380 | -5.3 | 56805 | 001 | .420 | .440 | -4.5 | 57798 | 001 | .101 | .107 | -5.6 |
| 55371 | 001 | .770 | .810 | -4.9 | 56806 | 001 | .340 | .360 | -5.6 | 57800 | 001 | .330 | .350 | -5.7 |
| 55426 | 001 | .350 | .380 | -7.9 | 56807 | 001 | .420 | .440 | -4.5 | 57808 | 001 | .104 | .113 | -8.0 |
| 55597 | 001 | .089 | .094 | -5.3 | 56808 | 001 | .610 | .640 | -4.7 | 57809 | 001 | .104 | .113 | -8.0 |
| 55647 | 001 | .201 | .213 | -5.6 | 56900 | 001 | .430 | .460 | -6.5 | 57810 | 001 | .104 | .113 | -8.0 |
| 55648 | 001 | .072 | .076 | -5.3 | 56910 | 001 | .211 | .222 | -5.0 | 57871 | 001 | .121 | .133 | -9.0 |
| 55649 | 001 | .132 | .140 | -5.7 | 56911 | 001 | .360 | .390 | -7.7 | 57913 | 001 | .460 | .480 | -4.2 |
| 55715 | 001 | .580 | .610 | -4.9 | 56912 | 001 | .247 | .270 | -8.5 | 57997 | 001 | .148 | .152 | -2.6 |
| 55716 | 001 | 1.060 | 1.120 | -5.4 | 56913 | 001 | .270 | .290 | -6.9 | 57998 | 001 | .174 | .183 | -4.9 |
| 55717 | 001 | .540 | .590 | -8.5 | 56915 | 001 | 1.450 | 1.580 | -8.2 | 57999 | 001 | .164 | .179 | -8.4 |
| 55718 | 001 | .560 | .610 | -8.2 | 56916 | 001 | 1.090 | 1.190 | -8.4 | 58009 | 001 | .157 | .172 | -8.7 |
| 55802 | 001 | .227 | .238 | -4.6 | 56917 | 001 | .340 | .370 | -8.1 | 58010 | 001 | .450 | .480 | -6.3 |
| 55918 | 001 | .410 | .440 | -6.8 | 56918 | 001 | .171 | .187 | -8.6 | 58020 | 001 | .490 | .510 | -3.9 |
| 55919 | 001 | .055 | .058 | -5.2 | 56919 | 001 | .310 | .340 | -8.8 | 58056 | 001 | .450 | .480 | -6.3 |
| 56040 | 001 | .034 | .036 | -5.6 | 56920 | 001 | .390 | .430 | -9.3 | 58057 | 001 | .330 | .350 | -5.7 |
| 56041 | 001 | .204 | .216 | -5.6 | 56980 | 001 | .360 | .380 | -5.3 | 58058 | 001 | .490 | .510 | -3.9 |
| 56042 | 001 | .250 | .260 | -3.8 | 57001 | 001 | .112 | .119 | -5.9 | 58095 | 001 | .420 | .440 | -4.5 |
| 56170 | 001 | .380 | .410 | -7.3 | 57002 | 001 | .085 | .089 | -4.5 | 58096 | 001 | .560 | .590 | -5.1 |
| 56171 | 001 | .186 | .203 | -8.4 | 57090 | 001 | .680 | .750 | -9.3 | 58301 | 001 | .111 | .121 | -8.3 |
| 56202 | 001 | .209 | .221 | -5.4 | 57146 | 001 | .310 | .340 | -8.8 | 58302 | 001 | .177 | .187 | -5.3 |
| 56390 | 001 | .450 | .480 | -6.3 | 57202 | 001 | .340 | .360 | -5.6 | 58397 | 001 | .930 | .990 | -6.1 |

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STATE: 03 - ARKANSAS
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LOSS COST % CHANGE BY CLASS

| CLASS | TERR | PROPOSED OCCURR | PRESENT OCCURR | % CHG | CLASS | TERR | PROPOSED OCCURR | PRESENT OCCURR | % CHG | CLASS | TERR | PROPOSED OCCURR | PRESENT OCCURR | % CHG |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| 58408 | 001 | .106 | .109 | -2.8 | 59306 | 001 | .510 | .530 | -3.8 | 59905 | 001 | .340 | .360 | -5.6 |
| 58409 | 001 | .106 | .109 | -2.8 | 59378 | 001 | .260 | .290 | -10.3 | 59914 | 001 | 2.220 | 2.340 | -5.1 |
| 58456 | 001 | .063 | .065 | -3.1 | 59481 | 001 | 1.040 | 1.100 | -5.5 | 59915 | 001 | .610 | .670 | -9.0 |
| 58457 | 001 | .084 | .087 | -3.4 | 59482 | 001 | 1.030 | 1.080 | -4.6 | 59917 | 001 | .089 | .098 | -9.2 |
| 58458 | 001 | .106 | .109 | -2.8 | 59537 | 001 | .390 | .430 | -9.3 | 59923 | 001 | .049 | .052 | -5.8 |
| 58459 | 001 | .127 | .131 | -3.1 | 59601 | 001 | .420 | .450 | -6.7 | 59925 | 001 | .420 | .440 | -4.5 |
| 58503 | 001 | .191 | .201 | -5.0 | 59647 | 001 | .410 | .430 | -4.7 | 59926 | 001 | .430 | .460 | -6.5 |
| 58532 | 001 | .260 | .270 | -3.7 | 59660 | 001 | .890 | .940 | -5.3 | 59927 | 001 | .380 | .400 | -5.0 |
| 58559 | 001 | .071 | .075 | -5.3 | 59661 | 001 | .410 | .430 | -4.7 | 59931 | 001 | .990 | 1.040 | -4.8 |
| 58560 | 001 | .171 | .180 | -5.0 | 59693 | 001 | .058 | .062 | -6.5 | 59932 | 001 | .970 | 1.020 | -4.9 |
| 58575 | 001 | .220 | .232 | -5.2 | 59701 | 001 | .032 | .034 | -5.9 | 59941 | 001 | .280 | .290 | -3.4 |
| 58627 | 001 | .620 | .660 | -6.1 | 59713 | 001 | .520 | .550 | -5.5 | 59947 | 001 | .161 | .176 | -8.5 |
| 58663 | 001 | .660 | .720 | -8.3 | 59722 | 001 | .350 | .370 | -5.4 | 59955 | 001 | .111 | .117 | -5.1 |
| 58682 | 001 | .680 | .710 | -4.2 | 59723 | 001 | .123 | .130 | -5.4 | 59963 | 001 | .730 | .770 | -5.2 |
| 58713 | 001 | .116 | .121 | -4.1 | 59724 | 001 | .217 | .229 | -5.2 | 59964 | 001 | 1.460 | 1.540 | -5.2 |
| 58737 | 001 | .420 | .440 | -4.5 | 59725 | 001 | .300 | .310 | -3.2 | 59970 | 001 | .239 | .260 | -8.1 |
| 58756 | 001 | .186 | .203 | -8.4 | 59726 | 001 | .140 | .148 | -5.4 | 59973 | 001 | .420 | .440 | -4.5 |
| 58757 | 001 | 1.340 | 1.420 | -5.6 | 59738 | 001 | .580 | .620 | -6.5 | 59975 | 001 | .440 | .480 | -8.3 |
| 58759 | 001 | .195 | .206 | -5.3 | 59750 | 001 | .207 | .226 | -8.4 | 59977 | 001 | .193 | .211 | -8.5 |
| 58802 | 001 | .203 | .214 | -5.1 | 59751 | 001 | .075 | .082 | -8.5 | 59984 | 001 | .148 | .156 | -5.1 |
| 58813 | 001 | .320 | .350 | -8.6 | 59773 | 001 | .057 | .059 | -3.4 | 59985 | 001 | .420 | .440 | -4.5 |
| 58822 | 001 | .570 | .610 | -6.6 | 59774 | 001 | .046 | .049 | -6.1 | 59986 | 001 | .480 | .500 | -4.0 |
| 58837 | 001 | .840 | .910 | -7.7 | 59775 | 001 | .062 | .065 | -4.6 | 59988 | 001 | .086 | .094 | -8.5 |
| 58840 | 001 | .239 | .260 | -8.1 | 59781 | 001 | .189 | .207 | -8.7 | 59989 | 001 | .078 | .083 | -6.0 |
| 58873 | 001 | .340 | .370 | -8.1 | 59782 | 001 | .189 | .207 | -8.7 | 60010 | 001 | 7.090 | 7.320 | -3.1 |
| 58903 | 001 | .137 | .144 | -4.9 | 59783 | 001 | .222 | .242 | -8.3 | 60011 | 001 | 9.930 | 10.300 | -3.6 |
| 58904 | 001 | .101 | .107 | -5.6 | 59784 | 001 | .189 | .207 | -8.7 | 60012 | 001 | 11.900 | 12.300 | -3.3 |
| 58922 | 001 | .550 | .600 | -8.3 | 59790 | 001 | .410 | .430 | -4.7 | 60013 | 001 | 7.660 | 7.910 | -3.2 |
| 59005 | 001 | .260 | .280 | -7.1 | 59798 | 001 | .770 | .840 | -8.3 | 60015 | 001 | 8.370 | 8.640 | -3.1 |
| 59057 | 001 | 1.560 | 1.650 | -5.5 | 59806 | 001 | .490 | .540 | -9.3 | 60016 | 001 | 10.900 | 11.300 | -3.5 |
| 59058 | 001 | 1.540 | 1.620 | -4.9 | 59867 | 001 | .540 | .570 | -5.3 | 60035 | 001 | 23.400 | 23.900 | -2.1 |
| 59188 | 001 | .980 | 1.030 | -4.9 | 59886 | 001 | .072 | .076 | -5.3 | 61000 | 001 | 6.670 | 6.890 | -3.2 |
| 59189 | 001 | 1.340 | 1.400 | -4.3 | 59889 | 001 | .165 | .173 | -4.6 | 61212 | 001 | 12.300 | 12.600 | -2.4 |
| 59223 | 001 | .360 | .390 | -7.7 | 59892 | 001 | .222 | .242 | -8.3 | 61216 | 001 | 13.300 | 13.600 | -2.2 |
| 59257 | 001 | .068 | .071 | -4.2 | 59904 | 001 | .150 | .164 | -8.5 | 61217 | 001 | 12.300 | 12.600 | -2.4 |

L - LOWER CAP APPLIED
U - UPPER CAP APPLIED
N - NOT SUBJECT TO CAPPING
E - SUBJECT TO CAPPING EXCEPTION

F6

STATE: 03 - ARKANSAS
SUBLINE: PREM/OPS

LOSS COST % CHANGE BY CLASS

| CLASS | TERR | PROPOSED OCCURR | PRESENT OCCURR | % CHG | CLASS | TERR | PROPOSED OCCURR | PRESENT OCCURR | % CHG | CLASS | TERR | PROPOSED OCCURR | PRESENT OCCURR | % CHG |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| 61218 | 001 | 10.100 | 10.300 | -1.9 | 68439 | 001 | 70.000 | 71.200 | -1.7 | 91436 | 001 | 9.110 | 9.490 | -4.0 |
| 61223 | 001 | 68.300 | 69.600 | -1.9 | 68500 | 001 | 1.700 | 1.760 | -3.4 | 91481 | 001 | 33.000 | 34.400 | -4.1 |
| 61224 | 001 | 19.000 | 19.300 | -1.6 | 68604 | 001 | 1.360 | 1.380 | -1.4 | 91507 | 001 | 4.690 | 4.880 | -3.9 |
| 61225 | 001 | 23.900 | 24.400 | -2.0 | 68606 | 001 | 4.810 | 4.900 | -1.8 | 91523 | 001 | 74.000 | 77.100 | -4.0 |
| 61226 | 001 | 42.100 | 42.800 | -1.6 | 68607 | 001 | 3.950 | 4.020 | -1.7 | 91547 | 001 | .440 | .460 | -4.3 |
| 61227 | 001 | 39.600 | 40.300 | -1.7 | 68702 | 001 | 3.700 | 3.770 | -1.9 | 91551 | 001 | 2.710 | 2.820 | -3.9 |
| 62000 | 001 | 9.250 | 9.420 | -1.8 | 68703 | 001 | 2.710 | 2.760 | -1.8 | 91555 | 001 | 4.280 | 4.490 | -4.7 |
| 62001 | 001 | 6.910 | 7.040 | -1.8 | 68706 | 001 | 10.900 | 11.100 | -1.8 | 91560 | 001 | 6.170 | 6.560 | -5.9 |
| 62002 | 001 | 3.210 | 3.270 | -1.8 | 68707 | 001 | 9.620 | 9.800 | -1.8 | 91562 | 001 | 6.070 | 6.320 | -4.0 |
| 62003 | 001 | 9.990 | 10.200 | -2.1 | 90089 | 001 | 7.580 | 7.890 | -3.9 | 91577 | 001 | 21.200 | 22.100 | -4.1 |
| 63010 | 001 | 15.000 | 15.500 | -3.2 | 91111 | 001 | 5.950 | 6.240 | -4.6 | 91580 | 001 | 10.900 | 11.500 | -5.2 |
| 63011 | 001 | 15.800 | 16.300 | -3.1 | 91125 | 001 | 4.610 | 4.800 | -4.0 | 91590 | 001 | 5.940 | 6.180 | -3.9 |
| 63012 | 001 | 21.200 | 21.900 | -3.2 | 91127 | 001 | 4.500 | 4.720 | -4.7 | 91606 | 001 | 13.400 | 14.200 | -5.6 |
| 63013 | 001 | 24.400 | 25.200 | -3.2 | 91130 | 001 | 2.280 | 2.430 | -6.2 | 91629 | 001 | 3.450 | 3.670 | -6.0 |
| 63215 | 001 | 35.000 | 35.700 | -2.0 | 91135 | 001 | .620 | .660 | -6.1 | 91636 | 001 | 7.830 | 8.330 | -6.0 |
| 63216 | 001 | 24.800 | 25.300 | -2.0 | 91150 | 001 | 5.080 | 5.330 | -4.7 | 91641 | 001 | 2.100 | 2.230 | -5.8 |
| 63217 | 001 | 25.600 | 27.300 | -6.2 | 91155 | 001 | 8.350 | 8.760 | -4.7 | 91666 | 001 | 1.690 | 1.760 | -4.0 |
| 63218 | 001 | 8.610 | 9.190 | -6.3 | 91160 | 001 | 1.930 | 2.010 | -4.0 | 91722 | 001 | 6.910 | 7.350 | -6.0 |
| 64074 | 001 | 20.000 | 19.800 | 1.0 | 91175 | 001 | 1.640 | 1.710 | -4.1 | 91746 | 001 | 6.200 | 6.460 | -4.0 |
| 64075 | 001 | 13.000 | 12.900 | 0.8 | 91177 | 001 | 6.870 | 7.160 | -4.1 | 91805 | 001 | .360 | .380 | -5.3 |
| 65007 | 001 | 16.900 | 17.200 | -1.7 | 91179 | 001 | 6.590 | 6.860 | -3.9 | 92053 | 001 | .940 | .980 | -4.1 |
| 66122 | 001 | 7.770 | 7.910 | -1.8 | 91190 | 001 | 3.720 | 3.880 | -4.1 | 92054 | 001 | .310 | .330 | -6.1 |
| 66123 | 001 | 3.700 | 3.770 | -1.9 | 91200 | 001 | 1.300 | 1.380 | -5.8 | 92055 | 001 | 9.010 | 9.390 | -4.0 |
| 66309 | 001 | 12.500 | 12.700 | -1.6 | 91235 | 001 | 5.370 | 5.630 | -4.6 | 92101 | 001 | 13.400 | 14.000 | -4.3 |
| 66561 | 001 | 29.700 | 30.300 | -2.0 | 91250 | 001 | 8.640 | 9.060 | -4.6 | 92102 | 001 | 8.020 | 8.350 | -4.0 |
| 67017 | 001 | 24.900 | 25.400 | -2.0 | 91265 | 001 | 26.200 | 27.900 | -6.1 | 92215 | 001 | 8.130 | 8.530 | -4.7 |
| 67508 | 001 | 9.300 | 9.920 | -6.3 | 91266 | 001 | 12.500 | 13.200 | -5.3 | 92338 | 001 | 3.330 | 3.470 | -4.0 |
| 67509 | 001 | 12.100 | 12.900 | -6.2 | 91302 | 001 | 16.400 | 17.500 | -6.3 | 92445 | 001 | 3.950 | 4.200 | -6.0 |
| 67510 | 001 | 5.580 | 5.950 | -6.2 | 91315 | 001 | 6.020 | 6.420 | -6.2 | 92446 | 001 | 10.500 | 10.900 | -3.7 |
| 67511 | 001 | 6.970 | 7.440 | -6.3 | 91324 | 001 | 11.300 | 12.100 | -6.6 | 92447 | 001 | 8.980 | 9.360 | -4.1 |
| 67512 | 001 | 17.800 | 19.000 | -6.3 | 91340 | 001 | 6.920 | 7.370 | -6.1 | 92451 | 001 | 5.660 | 5.940 | -4.7 |
| 67513 | 001 | 14.200 | 15.100 | -6.0 | 91341 | 001 | 8.490 | 8.840 | -4.0 | 92453 | 001 | 5.780 | 6.020 | -4.0 |
| 67634 | 001 | 22.900 | 23.400 | -2.1 | 91342 | 001 | 8.140 | 8.670 | -6.1 | 92478 | 001 | 2.600 | 2.710 | -4.1 |
| 67635 | 001 | 16.800 | 17.100 | -1.8 | 91343 | 001 | 1.820 | 1.900 | -4.2 | 92593 | 001 | 65.300 | 68.500 | -4.7 |
| 68001 | 001 | 57.900 | 58.900 | -1.7 | 91405 | 001 | 9.440 | 10.100 | -6.5 | 92663 | 001 | 1.050 | 1.110 | -5.4 |

L - LOWER CAP APPLIED
U - UPPER CAP APPLIED
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STATE: 03 - ARKANSAS
SUBLINE: PREM/OPS

LOSS COST % CHANGE BY CLASS

| CLASS | TERR | PROPOSED OCCURR | PRESENT OCCURR | % CHG | CLASS | TERR | PROPOSED OCCURR | PRESENT OCCURR | % CHG | CLASS | TERR | PROPOSED OCCURR | PRESENT OCCURR | % CHG |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| 94007 | 001 | 18.300 | 19.100 | -4.2 | 97220 | 001 | .620 | .660 | -6.1 | 98344 | 001 | 1.460 | 1.560 | -6.4 |
| 94099 | 001 | 4.450 | 4.640 | -4.1 | 97222 | 001 | 4.500 | 4.720 | -4.7 | 98405 | 001 | 1.790 | 1.910 | -6.3 |
| 94225 | 001 | 15.300 | 15.900 | -3.8 | 97223 | 001 | 5.150 | 5.410 | -4.8 | 98413 | 001 | 25.800 | 26.900 | -4.1 |
| 94276 | 001 | 8.040 | 8.380 | -4.1 | 97308 | 001 | 1.110 | 1.180 | -5.9 | 98414 | 001 | 21.600 | 22.500 | -4.0 |
| 94304 | 001 | 8.280 | 8.680 | -4.6 | 97447 | 001 | 3.760 | 4.000 | -6.0 | 98415 | 001 | 3.180 | 3.310 | -3.9 |
| 94381 | 001 | 14.400 | 15.100 | -4.6 | 97650 | 001 | 6.530 | 6.810 | -4.1 | 98423 | 001 | 7.340 | 7.650 | -4.1 |
| 94404 | 001 | 7.730 | 8.060 | -4.1 | 97651 | 001 | 11.200 | 11.900 | -5.9 | 98424 | 001 | 12.700 | 13.300 | -4.5 |
| 94569 | 001 | 4.950 | 5.150 | -3.9 | 97652 | 001 | 8.700 | 9.250 | -5.9 | 98425 | 001 | 4.690 | 4.880 | -3.9 |
| 94590 | 001 | 21.800 | 22.800 | -4.4 | 97653 | 001 | 5.570 | 5.810 | -4.1 | 98426 | 001 | 4.630 | 4.830 | -4.1 |
| 94617 | 001 | 6.950 | 7.240 | -4.0 | 97654 | 001 | 9.680 | 10.100 | -4.2 | 98427 | 001 | 2.790 | 2.900 | -3.8 |
| 95124 | 001 | 2.500 | 2.600 | -3.8 | 97655 | 001 | 8.630 | 9.180 | -6.0 | 98429 | 001 | 2.040 | 2.160 | -5.6 |
| 95233 | 001 | 5.230 | 5.450 | -4.0 | 98002 | 001 | 1.420 | 1.510 | -6.0 | 98449 | 001 | 6.380 | 6.650 | -4.1 |
| 95305 | 001 | 6.010 | 6.270 | -4.1 | 98003 | 001 | 1.800 | 1.870 | -3.7 | 98482 | 001 | 6.510 | 6.780 | -4.0 |
| 95306 | 001 | 9.000 | 9.570 | -6.0 | 98090 | 001 | .234 | .244 | -4.1 | 98483 | 001 | 8.770 | 9.140 | -4.0 |
| 95310 | 001 | 14.700 | 15.300 | -3.9 | 98091 | 001 | .260 | .270 | -3.7 | 98502 | 001 | 10.000 | 10.500 | -4.8 |
| 95357 | 001 | 2.220 | 2.360 | -5.9 | 98092 | 001 | .860 | .900 | -4.4 | 98555 | 001 | 4.740 | 4.940 | -4.0 |
| 95410 | 001 | 9.090 | 9.470 | -4.0 | 98111 | 001 | 1.450 | 1.520 | -4.6 | 98597 | 001 | 1.090 | 1.140 | -4.4 |
| 95455 | 001 | 8.200 | 8.720 | -6.0 | 98152 | 001 | 5.240 | 5.570 | -5.9 | 98598 | 001 | .340 | .350 | -2.9 |
| 95487 | 001 | 4.190 | 4.370 | -4.1 | 98153 | 001 | 5.860 | 6.230 | -5.9 | 98601 | 001 | 11.700 | 12.200 | -4.1 |
| 95505 | 001 | 4.440 | 4.720 | -5.9 | 98154 | 001 | 5.550 | 5.900 | -5.9 | 98624 | 001 | 1.670 | 1.740 | -4.0 |
| 95620 | 001 | 3.410 | 3.550 | -3.9 | 98155 | 001 | 9.620 | 10.200 | -5.7 | 98636 | 001 | 6.320 | 6.620 | -4.5 |
| 95625 | 001 | 9.270 | 9.890 | -6.3 | 98157 | 001 | 6.230 | 6.620 | -5.9 | 98640 | 001 | 203.000 | 212.000 | -4.2 |
| 95647 | 001 | 7.260 | 7.610 | -4.6 | 98159 | 001 | 4.010 | 4.260 | -5.9 | 98658 | 001 | 10.100 | 10.700 | -5.6 |
| 96053 | 001 | 5.440 | 5.710 | -4.7 | 98160 | 001 | 8.760 | 9.310 | -5.9 | 98659 | 001 | 1.420 | 1.510 | -6.0 |
| 96317 | 001 | 2.340 | 2.490 | -6.0 | 98161 | 001 | 9.680 | 10.300 | -6.0 | 98677 | 001 | 34.500 | 36.000 | -4.2 |
| 96408 | 001 | 6.900 | 7.190 | -4.0 | 98163 | 001 | 10.400 | 11.100 | -6.3 | 98678 | 001 | 31.800 | 33.100 | -3.9 |
| 96409 | 001 | 6.250 | 6.510 | -4.0 | 98164 | 001 | 5.440 | 5.710 | -4.7 | 98699 | 001 | 9.030 | 9.410 | -4.0 |
| 96410 | 001 | 5.620 | 5.860 | -4.1 | 98257 | 001 | 2.660 | 2.770 | -4.0 | 98705 | 001 | 14.300 | 15.200 | -5.9 |
| 96611 | 001 | 1.790 | 1.910 | -6.3 | 98303 | 001 | 17.100 | 18.200 | -6.0 | 98710 | 001 | 6.070 | 6.320 | -4.0 |
| 96702 | 001 | 8.040 | 8.380 | -4.1 | 98304 | 001 | 9.630 | 10.000 | -3.7 | 98751 | 001 | 7.090 | 7.540 | -6.0 |
| 96816 | 001 | 6.900 | 7.190 | -4.0 | 98305 | 001 | 3.990 | 4.250 | -6.1 | 98805 | 001 | 8.360 | 8.710 | -4.0 |
| 96872 | 001 | 8.450 | 8.980 | -5.9 | 98306 | 001 | 11.400 | 12.100 | -5.8 | 98806 | 001 | 6.750 | 7.080 | -4.7 |
| 97047 | 001 | 6.350 | 6.760 | -6.1 | 98307 | 001 | 3.180 | 3.310 | -3.9 | 98810 | 001 | 6.180 | 6.590 | -6.2 |
| 97050 | 001 | 4.640 | 4.940 | -6.1 | 98308 | 001 | 2.060 | 2.140 | -3.7 | 98813 | 001 | 5.450 | 5.810 | -6.2 |
| 97111 | 001 | 9.710 | 10.100 | -3.9 | 98309 | 001 | 8.450 | 8.980 | -5.9 | 98820 | 001 | 14.800 | 15.400 | -3.9 |

L - LOWER CAP APPLIED
U - UPPER CAP APPLIED
N - NOT SUBJECT TO CAPPING
E - SUBJECT TO CAPPING EXCEPTION

STATE: 03 - ARKANSAS
SUBLINE: PREM/OPS

LOSS COST % CHANGE BY CLASS

| CLASS | TERR | PROPOSED OCCURR | PRESENT OCCURR | % CHG | CLASS | TERR | PROPOSED OCCURR | PRESENT OCCURR | % CHG | CLASS | TERR | PROPOSED OCCURR | PRESENT OCCURR | % CHG |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| 98884 | 001 | 4.060 | 4.230 | -4.0 | 99777 | 001 | 10.500 | 11.200 | -6.3 | | | | | |
| 98914 | 001 | 1.230 | 1.310 | -6.1 | 99793 | 001 | 5.420 | 5.640 | -3.9 | | | | | |
| 98949 | 001 | .990 | 1.050 | -5.7 | 99826 | 001 | 1.380 | 1.470 | -6.1 | | | | | |
| 98967 | 001 | 6.380 | 6.650 | -4.1 | 99827 | 001 | .780 | .810 | -3.7 | | | | | |
| 98993 | 001 | 16.600 | 17.400 | -4.6 | 99851 | 001 | 3.230 | 3.360 | -3.9 | | | | | |
| 99003 | 001 | 2.940 | 3.070 | -4.2 | 99917 | 001 | 5.020 | 5.240 | -4.2 | | | | | |
| 99004 | 001 | 5.940 | 6.330 | -6.2 | 99938 | 001 | 5.780 | 6.020 | -4.0 | | | | | |
| 99080 | 001 | 1.950 | 2.030 | -3.9 | 99943 | 001 | 16.300 | 17.000 | -4.1 | | | | | |
| 99111 | 001 | 2.920 | 3.040 | -3.9 | 99946 | 001 | 13.000 | 13.500 | -3.7 | | | | | |
| 99163 | 001 | 7.650 | 7.980 | -4.1 | 99948 | 001 | 15.900 | 16.700 | -4.8 | | | | | |
| 99165 | 001 | 1.540 | 1.600 | -3.8 | 99952 | 001 | 8.620 | 9.190 | -6.2 | | | | | |
| 99220 | 001 | 2.710 | 2.890 | -6.2 | 99953 | 001 | 10.700 | 11.400 | -6.1 | | | | | |
| 99222 | 001 | 5.060 | 5.380 | -5.9 | 99954 | 001 | 7.000 | 7.460 | -6.2 | | | | | |
| 99223 | 001 | .470 | .490 | -4.1 | 99955 | 001 | 10.200 | 10.800 | -5.6 | | | | | |
| 99303 | 001 | 22.500 | 23.500 | -4.3 | 99963 | 001 | 1.250 | 1.300 | -3.8 | | | | | |
| 99310 | 001 | 5.650 | 5.890 | -4.1 | 99969 | 001 | 4.750 | 5.050 | -5.9 | | | | | |
| 99315 | 001 | 19.000 | 19.800 | -4.0 | 99975 | 001 | 7.890 | 8.410 | -6.2 | | | | | |
| 99321 | 001 | 19.600 | 20.400 | -3.9 | 99988 | 001 | 4.320 | 4.590 | -5.9 | | | | | |
| 99471 | 001 | 1.110 | 1.180 | -5.9 | | | | | | | | | | |
| 99505 | 001 | 13.200 | 13.900 | -5.0 | | | | | | | | | | |
| 99506 | 001 | 14.000 | 14.700 | -4.8 | | | | | | | | | | |
| 99507 | 001 | 13.200 | 13.900 | -5.0 | | | | | | | | | | |
| 99570 | 001 | 7.110 | 7.460 | -4.7 | | | | | | | | | | |
| 99571 | 001 | 1.670 | 1.750 | -4.6 | | | | | | | | | | |
| 99572 | 001 | 3.410 | 3.580 | -4.7 | | | | | | | | | | |
| 99573 | 001 | 3.270 | 3.430 | -4.7 | | | | | | | | | | |
| 99600 | 001 | 3.170 | 3.380 | -6.2 | | | | | | | | | | |
| 99613 | 001 | 16.700 | 17.400 | -4.0 | | | | | | | | | | |
| 99614 | 001 | 4.390 | 4.680 | -6.2 | | | | | | | | | | |
| 99620 | 001 | .860 | .900 | -4.4 | | | | | | | | | | |
| 99650 | 001 | 2.540 | 2.670 | -4.9 | | | | | | | | | | |
| 99709 | 001 | 7.770 | 8.150 | -4.7 | | | | | | | | | | |
| 99718 | 001 | 2.470 | 2.580 | -4.3 | | | | | | | | | | |
| 99746 | 001 | 4.430 | 4.610 | -3.9 | | | | | | | | | | |
| 99760 | 001 | .490 | .520 | -5.8 | | | | | | | | | | |

L - LOWER CAP APPLIED
U - UPPER CAP APPLIED
N - NOT SUBJECT TO CAPPING
E - SUBJECT TO CAPPING EXCEPTION

30

STATE: 03 - ARKANSAS
SUBLINE: PRODUCTS/COMPLETED OPERATIONS

LOSS COST % CHANGE BY CLASS

| CLASS | PROPOSED OCCURR | PRESENT OCCURR | % CHG | CLASS | PROPOSED OCCURR | PRESENT OCCURR | % CHG | CLASS | PROPOSED OCCURR | PRESENT OCCURR | % CHG |
|---|---|---|---|---|---|---|---|---|---|---|---|
| 10010 | .780 | .650 | 20.0 | 11259 | .109 | .140 | -22.1 | 13759 | .231 | .280 | -17.5 |
| 10026 | .034 | .044 | -22.7 | 11288 | .163 | .184 | -11.4 | 13930 | .550 | .460 | 19.6 |
| 10040 | .310 | .250 | 24.0 U | 12014 | .107 | .125 | -14.4 | 14068 | .103 | .103 | 0.0 |
| 10042 | .410 | .400 | 2.5 | 12356 | .084 | .110 | -23.6 L | 14101 | .084 | .104 | -19.2 |
| 10060 | .250 | .320 | -21.9 | 12361 | .192 | .211 | -9.0 | 14279 | .104 | .099 | 5.1 |
| 10065 | .021 | .027 | -22.2 | 12373 | .103 | .135 | -23.7 | 14401 | .187 | .150 | 24.7 U |
| 10066 | .048 | .061 | -21.3 | 12374 | .260 | .340 | -23.5 L | 14527 | .940 | .810 | 16.0 |
| 10070 | .350 | .300 | 16.7 | 12375 | .084 | .083 | 1.2 | 14855 | .550 | .550 | 0.0 |
| 10071 | .370 | .420 | -11.9 | 12391 | .155 | .132 | 17.4 | 14913 | .290 | .300 | -3.3 |
| 10073 | 1.270 | 1.630 | -22.1 | 12509 | .290 | .310 | -6.5 | 15223 | .081 | .093 | -12.9 |
| 10075 | .168 | .198 | -15.2 | 12510 | .094 | .122 | -23.0 | 15224 | .067 | .083 | -19.3 |
| 10100 | .098 | .121 | -19.0 | 12651 | 2.400 | 2.370 | 1.3 | 15406 | .086 | .093 | -7.5 |
| 10101 | .650 | .670 | -3.0 | 12707 | 1.790 | 1.560 | 14.7 | 15538 | .073 | .095 | -23.2 L |
| 10107 | .390 | .450 | -13.3 | 12797 | .189 | .166 | 13.9 | 15600 | .225 | .280 | -19.6 |
| 10111 | .470 | .430 | 9.3 | 12805 | .207 | .166 | 24.7 U | 15608 | .030 | .038 | -21.1 |
| 10115 | .280 | .360 | -22.2 L | 13049 | .085 | .094 | -9.6 | 15733 | .054 | .063 | -14.3 |
| 10140 | .034 | .039 | -12.8 | 13111 | .290 | .300 | -3.3 | 15839 | .093 | .101 | -7.9 |
| 10141 | .050 | .050 | 0.0 | 13112 | .128 | .103 | 24.3 U | 15991 | .280 | .340 | -17.6 |
| 10145 | .025 | .030 | -16.7 | 13201 | .520 | .480 | 8.3 | 15993 | .073 | .082 | -11.0 |
| 10146 | .045 | .057 | -21.1 | 13204 | 1.130 | .910 | 24.2 U | 16005 | .088 | .073 | 20.5 |
| 10255 | .410 | .490 | -16.3 | 13205 | .700 | .560 | 25.0 U | 16009 | .270 | .280 | -3.6 |
| 10256 | .420 | .420 | 0.0 | 13314 | .114 | .113 | 0.9 | 16403 | .124 | .143 | -13.3 |
| 10257 | .260 | .270 | -3.7 | 13351 | .077 | .080 | -3.7 | 16527 | .500 | .450 | 11.1 |
| 10309 | .029 | .037 | -21.6 | 13352 | .120 | .148 | -18.9 | 16604 | .320 | .260 | 23.1 U |
| 10352 | .200 | .219 | -8.7 | 13410 | 4.870 | 5.200 | -6.3 | 16676 | .038 | .048 | -20.8 |
| 11020 | .095 | .107 | -11.2 | 13412 | 3.230 | 2.780 | 16.2 | 16705 | .750 | .770 | -2.6 |
| 11039 | .085 | .108 | -21.3 | 13506 | .105 | .111 | -5.4 | 16750 | .158 | .142 | 11.3 |
| 11126 | .103 | .092 | 12.0 | 13507 | .176 | .173 | 1.7 | 16900 | .360 | .390 | -7.7 |
| 11127 | .041 | .046 | -10.9 | 13590 | 1.410 | 1.240 | 13.7 | 16901 | .350 | .390 | -10.3 |
| 11128 | .028 | .034 | -17.6 | 13621 | .650 | .840 | -22.6 | 16902 | .430 | .560 | -23.2 L |
| 11203 | 4.150 | 4.190 | -1.0 | 13670 | .034 | .032 | 6.3 | 16910 | .179 | .224 | -20.1 |
| 11204 | 3.540 | 4.190 | -15.5 | 13673 | .020 | .022 | -9.1 | 16911 | .159 | .185 | -14.1 |
| 11234 | .185 | .233 | -20.6 | 13715 | .510 | .490 | 4.1 | 16915 | .179 | .224 | -20.1 |
| 11248 | .096 | .084 | 14.3 | 13716 | .216 | .247 | -12.6 | 16916 | .159 | .185 | -14.1 |
| 11258 | .098 | .126 | -22.2 | 13720 | .091 | .117 | -22.2 | 16920 | .232 | .300 | -22.7 |

L - LOWER CAP APPLIED
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STATE: 03 - ARKANSAS
SUBLINE: PRODUCTS/COMPLETED OPERATIONS

LOSS COST % CHANGE BY CLASS

| CLASS | PROPOSED OCCURR | PRESENT OCCURR | % CHG | CLASS | PROPOSED OCCURR | PRESENT OCCURR | % CHG | CLASS | PROPOSED OCCURR | PRESENT OCCURR | % CHG |
|---|---|---|---|---|---|---|---|---|---|---|---|
| 16921 | .232 | .300 | -22.7 | 51206 | 6.190 | 5.770 | 7.3 | 51741 | 1.120 | 1.390 | -19.4 |
| 16930 | .220 | .250 | -12.0 | 51220 | 10.100 | 11.900 | -15.1 | 51752 | .570 | .580 | -1.7 |
| 16931 | .220 | .250 | -12.0 | 51221 | 5.460 | 5.760 | -5.2 | 51767 | .112 | .118 | -5.1 |
| 16940 | .232 | .300 | -22.7 | 51222 | 3.010 | 3.550 | -15.2 | 51777 | .127 | .147 | -13.6 |
| 16941 | .220 | .250 | -12.0 | 51224 | 4.080 | 4.470 | -8.7 | 51808 | 1.520 | 2.020 | -24.8 L |
| 18078 | .114 | .148 | -23.0 | 51230 | 4.430 | 4.790 | -7.5 | 51809 | .290 | .380 | -23.7 |
| 18109 | .097 | .122 | -20.5 | 51240 | .750 | .750 | 0.0 | 51833 | .910 | .770 | 18.2 |
| 18110 | .220 | .270 | -18.5 | 51241 | .820 | .660 | 24.2 U | 51869 | .900 | .720 | 25.0 U |
| 18205 | 1.010 | .880 | 14.8 | 51252 | .680 | .840 | -19.0 | 51877 | .980 | 1.190 | -17.6 |
| 18206 | .290 | .350 | -17.1 | 51254 | .530 | .610 | -13.1 | 51889 | .112 | .090 | 24.4 U |
| 18335 | .043 | .054 | -20.4 | 51300 | .560 | .570 | -1.8 | 51896 | .160 | .158 | 1.3 |
| 18435 | .087 | .098 | -11.2 | 51305 | 4.780 | 5.240 | -8.8 | 51900 | .320 | .350 | -8.6 |
| 18436 | .219 | .234 | -6.4 | 51315 | .300 | .290 | 3.4 | 51909 | .280 | .350 | -20.0 |
| 18501 | .031 | .032 | -3.1 | 51330 | 1.460 | 1.220 | 19.7 | 51926 | .360 | .430 | -16.3 |
| 18506 | .017 | .021 | -19.0 | 51333 | 1.770 | 1.770 | 0.0 | 51927 | .169 | .183 | -7.7 |
| 18507 | .021 | .023 | -8.7 | 51350 | .430 | .530 | -18.9 | 51934 | .570 | .650 | -12.3 |
| 18616 | 1.430 | 1.170 | 22.2 | 51351 | .143 | .156 | -8.3 | 51941 | .218 | .290 | -24.8 L |
| 18707 | .017 | .017 | 0.0 | 51352 | .410 | .330 | 24.2 U | 51956 | .480 | .390 | 23.1 U |
| 18708 | .029 | .037 | -21.6 | 51355 | .470 | .590 | -20.3 | 51957 | .940 | .910 | 3.3 |
| 18834 | .125 | .152 | -17.8 | 51356 | 2.870 | 2.400 | 19.6 | 51958 | 1.560 | 1.250 | 24.8 U |
| 18911 | .032 | .039 | -17.9 | 51357 | 1.010 | .850 | 18.8 | 51960 | 1.340 | 1.460 | -8.2 |
| 18912 | .061 | .076 | -19.7 | 51358 | .540 | .600 | -10.0 | 51970 | 1.010 | 1.020 | -1.0 |
| 18920 | .058 | .074 | -21.6 | 51359 | 1.960 | 2.190 | -10.5 | 51982 | .207 | .225 | -8.0 |
| 45771 | .660 | .720 | -8.3 | 51370 | 8.980 | 9.580 | -6.3 | 51986 | .380 | .310 | 22.6 U |
| 45819 | .059 | .076 | -22.4 | 51380 | .237 | .235 | 0.9 | 51999 | .750 | .760 | -1.3 |
| 45900 | .260 | .340 | -23.5 L | 51500 | .610 | .680 | -10.3 | 52002 | .165 | .215 | -23.3 |
| 45901 | .158 | .142 | 11.3 | 51550 | 1.080 | 1.190 | -9.2 | 52075 | 1.280 | 1.380 | -7.2 |
| 49239 | .880 | .760 | 15.8 | 51551 | 3.240 | 3.560 | -9.0 | 52134 | 1.610 | 1.940 | -17.0 |
| 49617 | .142 | .170 | -16.5 | 51552 | .440 | .480 | -8.3 | 52315 | .620 | .670 | -7.5 |
| 49618 | .079 | .085 | -7.1 | 51575 | .112 | .114 | -1.8 | 52433 | 7.560 | 8.760 | -13.7 |
| 49619 | .223 | .220 | 1.4 | 51576 | .196 | .157 | 24.8 U | 52469 | .225 | .300 | -25.0 L |
| 50010 | 5.400 | 5.920 | -8.8 | 51600 | 1.430 | 1.900 | -24.7 L | 52505 | .420 | .360 | 16.7 |
| 51001 | 1.280 | 1.410 | -9.2 | 51613 | .370 | .300 | 23.3 U | 52547 | .147 | .195 | -24.6 L |
| 51116 | 1.190 | 1.020 | 16.7 | 51666 | .131 | .149 | -12.1 | 52581 | 44.100 | 43.200 | 2.1 |
| 51205 | .890 | .910 | -2.2 | 51734 | 1.400 | 1.580 | -11.4 | 52744 | .290 | .330 | -12.1 |

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STATE: 03 - ARKANSAS
SUBLINE: PRODUCTS/COMPLETED OPERATIONS

LOSS COST % CHANGE BY CLASS

| CLASS | PROPOSED OCCURR | PRESENT OCCURR | % CHG | CLASS | PROPOSED OCCURR | PRESENT OCCURR | % CHG | CLASS | PROPOSED OCCURR | PRESENT OCCURR | % CHG |
|---|---|---|---|---|---|---|---|---|---|---|---|
| 52911 | .560 | .450 | 24.4 U | 56488 | .024 | .025 | -4.0 | 58575 | .550 | .610 | -9.8 |
| 52967 | .270 | .280 | -3.6 | 56690 | 1.470 | 1.640 | -10.4 | 58627 | .100 | .080 | 25.0 U |
| 53001 | .710 | .700 | 1.4 | 56699 | .250 | .246 | 1.6 | 58663 | 2.420 | 2.500 | -3.2 |
| 53077 | .740 | .870 | -14.9 | 56758 | .560 | .570 | -1.8 | 58737 | 2.050 | 2.320 | -11.6 |
| 53121 | 1.560 | 1.970 | -20.8 | 56759 | .350 | .370 | -5.4 | 58802 | .910 | .810 | 12.3 |
| 53333 | .720 | .930 | -22.6 | 56760 | .260 | .229 | 13.5 | 58837 | .450 | .500 | -10.0 |
| 53374 | .600 | .600 | 0.0 | 56912 | .420 | .480 | -12.5 | 58840 | .350 | .360 | -2.8 |
| 53375 | .400 | .430 | -7.0 | 56916 | .510 | .680 | -25.0 | 58873 | .158 | .147 | 7.5 |
| 53376 | .390 | .380 | 2.6 | 57001 | .029 | .028 | 3.6 | 58904 | .500 | .510 | -2.0 |
| 53377 | .340 | .370 | -8.1 | 57002 | .189 | .217 | -12.9 | 58922 | .710 | .710 | 0.0 |
| 53565 | .810 | .650 | 24.6 U | 57090 | 2.080 | 2.320 | -10.3 | 59005 | .237 | .280 | -15.4 |
| 53631 | .088 | .096 | -8.3 | 57146 | 1.390 | 1.320 | 5.3 | 59188 | .220 | .241 | -8.7 |
| 53632 | .135 | .148 | -8.8 | 57257 | .074 | .071 | 4.2 | 59189 | 1.230 | 1.360 | -9.6 |
| 53732 | 1.840 | 1.810 | 1.7 | 57401 | .410 | .460 | -10.9 | 59223 | .850 | 1.070 | -20.6 |
| 53733 | .620 | .710 | -12.7 | 57403 | .143 | .158 | -9.5 | 59257 | .146 | .117 | 24.8 U |
| 53907 | .250 | .215 | 16.3 | 57410 | 1.080 | .870 | 24.1 U | 59378 | .650 | .730 | -11.0 |
| 54077 | .600 | .660 | -9.1 | 57572 | .390 | .410 | -4.9 | 59481 | .248 | .280 | -11.4 |
| 55010 | 3.050 | 3.410 | -10.6 | 57600 | .210 | .280 | -25.0 L | 59537 | .150 | .155 | -3.2 |
| 55011 | 5.220 | 4.180 | 24.9 U | 57611 | .330 | .290 | 13.8 | 59601 | 7.930 | 8.800 | -9.9 |
| 55012 | 4.340 | 4.830 | -10.1 | 57651 | .160 | .196 | -18.4 | 59647 | .410 | .410 | 0.0 |
| 55013 | 2.020 | 2.260 | -10.6 | 57690 | 1.750 | 2.190 | -20.1 | 59660 | 1.920 | 1.540 | 24.7 U |
| 55214 | .360 | .390 | -7.7 | 57716 | .410 | .330 | 24.2 U | 59701 | .470 | .540 | -13.0 |
| 55371 | .340 | .380 | -10.5 | 57725 | .248 | .224 | 10.7 | 59713 | .500 | .620 | -19.4 |
| 55597 | 7.960 | 8.620 | -7.7 | 57726 | .059 | .074 | -20.3 | 59722 | .139 | .170 | -18.2 |
| 55647 | .440 | .580 | -24.1 L | 57810 | .430 | .450 | -4.4 | 59723 | .151 | .198 | -23.7 |
| 55715 | .900 | 1.050 | -14.3 | 57871 | .410 | .420 | -2.4 | 59724 | .202 | .194 | 4.1 |
| 55716 | 1.570 | 1.860 | -15.6 | 57913 | .340 | .350 | -2.9 | 59725 | .330 | .320 | 3.1 |
| 55802 | .047 | .047 | 0.0 | 57998 | .212 | .246 | -13.8 | 59726 | .088 | .117 | -24.8 L |
| 55918 | 41.000 | 47.400 | -13.5 | 57999 | .260 | .300 | -13.3 | 59738 | .270 | .270 | 0.0 |
| 55919 | 30.900 | 33.400 | -7.5 | 58095 | 3.290 | 3.700 | -11.1 | 59750 | .740 | .850 | -12.9 |
| 56040 | .233 | .204 | 14.2 | 58096 | 2.970 | 3.010 | -1.3 | 59773 | .134 | .160 | -16.2 |
| 56202 | .350 | .420 | -16.7 | 58301 | .168 | .161 | 4.3 | 59774 | .510 | .590 | -13.6 |
| 56390 | .960 | 1.070 | -10.3 | 58302 | .189 | .199 | -5.0 | 59775 | .550 | .580 | -5.2 |
| 56391 | .660 | .830 | -20.5 | 58397 | .970 | 1.100 | -11.8 | 59781 | .580 | .590 | -1.7 |
| 56427 | .270 | .320 | -15.6 | 58503 | .112 | .115 | -2.6 | 59782 | 2.250 | 2.520 | -10.7 |

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STATE: 03 - ARKANSAS
SUBLINE: PRODUCTS/COMPLETED OPERATIONS

LOSS COST % CHANGE BY CLASS

| CLASS | PROPOSED OCCURR | PRESENT OCCURR | % CHG | CLASS | PROPOSED OCCURR | PRESENT OCCURR | % CHG | CLASS | PROPOSED OCCURR | PRESENT OCCURR | % CHG |
|---|---|---|---|---|---|---|---|---|---|---|---|
| 59798 | 2.950 | 3.930 | -24.9 L | 91343 | 3.340 | 3.720 | -10.2 | 96611 | 1.490 | 1.520 | -2.0 |
| 59886 | .270 | .280 | -3.6 | 91436 | 7.100 | 7.160 | -0.8 | 97221 | 2.580 | 2.810 | -8.2 |
| 59889 | .270 | .280 | -3.6 | 91507 | 6.260 | 5.350 | 17.0 | 97222 | 2.890 | 3.200 | -9.7 |
| 59904 | .250 | .280 | -10.7 | 91551 | .980 | .940 | 4.3 | 97223 | 4.640 | 5.120 | -9.4 |
| 59905 | .280 | .320 | -12.5 | 91555 | 4.370 | 4.770 | -8.4 | 97447 | 4.330 | 4.010 | 8.0 |
| 59914 | .960 | .880 | 9.1 | 91560 | 6.400 | 6.210 | 3.1 | 97650 | 5.740 | 5.750 | -0.2 |
| 59915 | 2.610 | 3.040 | -14.1 | 91577 | 4.780 | 4.800 | -0.4 | 97651 | 8.150 | 7.180 | 13.5 |
| 59917 | .330 | .340 | -2.9 | 91746 | 9.640 | 8.920 | 8.1 | 97652 | 9.310 | 9.390 | -0.9 |
| 59923 | .058 | .065 | -10.8 | 92053 | .990 | 1.150 | -13.9 | 97653 | 2.290 | 1.990 | 15.1 |
| 59925 | 2.900 | 3.160 | -8.2 | 92054 | .860 | 1.000 | -14.0 | 97654 | 4.890 | 5.110 | -4.3 |
| 59926 | 1.140 | 1.320 | -13.6 | 92055 | .900 | 1.030 | -12.6 | 97655 | 9.730 | 8.270 | 17.7 |
| 59927 | 3.470 | 3.660 | -5.2 | 92101 | 3.690 | 3.630 | 1.7 | 98002 | 4.070 | 4.370 | -6.9 |
| 59931 | 1.880 | 2.000 | -6.0 | 92102 | 4.390 | 3.980 | 10.3 | 98152 | .980 | .930 | 5.4 |
| 59932 | 3.810 | 3.750 | 1.6 | 92215 | 2.550 | 2.580 | -1.2 | 98157 | .860 | .820 | 4.9 |
| 59947 | .860 | .920 | -6.5 | 92338 | 2.910 | 2.990 | -2.7 | 98163 | 1.120 | 1.130 | -0.9 |
| 59955 | .640 | .720 | -11.1 | 92446 | 3.350 | 2.840 | 18.0 | 98164 | .400 | .400 | 0.0 |
| 59963 | 1.440 | 1.490 | -3.4 | 92447 | 4.100 | 3.810 | 7.6 | 98303 | 13.800 | 12.400 | 11.3 |
| 59964 | .236 | .280 | -15.7 | 92451 | 3.230 | 3.340 | -3.3 | 98304 | 3.600 | 3.950 | -8.9 |
| 59970 | .850 | .970 | -12.4 | 92478 | 2.210 | 2.100 | 5.2 | 98305 | 2.160 | 2.280 | -5.3 |
| 59975 | .800 | .640 | 25.0 U | 94007 | 7.600 | 7.950 | -4.4 | 98306 | 2.130 | 2.130 | 0.0 |
| 59984 | .201 | .237 | -15.2 | 94276 | 5.530 | 5.550 | -0.4 | 98307 | 3.120 | 2.930 | 6.5 |
| 59988 | .250 | .280 | -10.7 | 94381 | 39.500 | 33.100 | 19.3 | 98308 | .810 | .830 | -2.4 |
| 59989 | .177 | .193 | -8.3 | 94404 | 10.600 | 8.550 | 24.0 | 98309 | 5.140 | 5.610 | -8.4 |
| 91111 | 6.730 | 7.890 | -14.7 | 94569 | 2.880 | 2.650 | 8.7 | 98344 | .530 | .570 | -7.0 |
| 91125 | 1.630 | 1.600 | 1.9 | 95124 | .890 | 1.020 | -12.7 | 98449 | 20.400 | 18.600 | 9.7 |
| 91127 | 5.730 | 5.830 | -1.7 | 95310 | 3.330 | 3.060 | 8.8 | 98482 | 7.540 | 6.620 | 13.9 |
| 91150 | 7.460 | 7.310 | 2.1 | 95410 | 3.900 | 3.780 | 3.2 | 98483 | 18.400 | 17.400 | 5.7 |
| 91155 | 22.900 | 22.100 | 3.6 | 95455 | 2.450 | 2.150 | 14.0 | 98502 | 6.430 | 6.960 | -7.6 |
| 91235 | 4.510 | 3.610 | 24.9 U | 95505 | 4.820 | 5.040 | -4.4 | 98636 | 4.830 | 5.130 | -5.8 |
| 91265 | .910 | .730 | 24.7 U | 95625 | 3.860 | 3.660 | 5.5 | 98659 | 1.960 | 1.970 | -0.5 |
| 91266 | 1.620 | 1.440 | 12.5 | 95647 | 9.760 | 8.900 | 9.7 | 98677 | 15.500 | 13.600 | 14.0 |
| 91280 | 6.860 | 6.830 | 0.4 | 96053 | 5.670 | 4.940 | 14.8 | 98678 | 23.100 | 24.700 | -6.5 |
| 91340 | 11.600 | 11.700 | -0.9 | 96408 | 7.180 | 7.050 | 1.8 | 98805 | 2.610 | 2.830 | -7.8 |
| 91341 | 6.280 | 6.450 | -2.6 | 96409 | 6.560 | 6.440 | 1.9 | 98806 | 4.440 | 4.380 | 1.4 |
| 91342 | 5.910 | 5.800 | 1.9 | 96410 | 9.890 | 9.510 | 4.0 | 98813 | 3.230 | 2.970 | 8.8 |

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STATE: 03 - ARKANSAS
SUBLINE: PRODUCTS/COMPLETED OPERATIONS

LOSS COST % CHANGE BY CLASS

| CLASS | PROPOSED OCCURR | PRESENT OCCURR | % CHG | CLASS | PROPOSED OCCURR | PRESENT OCCURR | % CHG | CLASS | PROPOSED OCCURR | PRESENT OCCURR | % CHG |
|---|---|---|---|---|---|---|---|---|---|---|---|
| 98820 | 5.410 | 5.220 | 3.6 | | | | | | | | |
| 98884 | 2.510 | 2.350 | 6.8 | | | | | | | | |
| 98914 | 2.690 | 2.710 | -0.7 | | | | | | | | |
| 98949 | 1.570 | 1.590 | -1.3 | | | | | | | | |
| 98967 | 7.480 | 6.730 | 11.1 | | | | | | | | |
| 98993 | 8.700 | 8.960 | -2.9 | | | | | | | | |
| 99003 | 2.260 | 2.660 | -15.0 | | | | | | | | |
| 99004 | 4.060 | 4.210 | -3.6 | | | | | | | | |
| 99080 | 6.700 | 6.070 | 10.4 | | | | | | | | |
| 99163 | 1.860 | 1.740 | 6.9 | | | | | | | | |
| 99315 | 3.470 | 3.070 | 13.0 | | | | | | | | |
| 99321 | 5.030 | 4.710 | 6.8 | | | | | | | | |
| 99613 | 2.790 | 2.650 | 5.3 | | | | | | | | |
| 99650 | 1.720 | 1.770 | -2.8 | | | | | | | | |
| 99746 | 2.990 | 3.000 | -0.3 | | | | | | | | |
| 99803 | 10.500 | 10.000 | 5.0 | | | | | | | | |
| 99826 | 1.130 | 1.140 | -0.9 | | | | | | | | |
| 99827 | .980 | 1.070 | -8.4 | | | | | | | | |
| 99946 | 2.900 | 3.000 | -3.3 | | | | | | | | |
| 99948 | 30.400 | 28.400 | 7.0 | | | | | | | | |
| 99952 | 15.400 | 15.200 | 1.3 | | | | | | | | |
| 99953 | 14.900 | 14.700 | 1.4 | | | | | | | | |
| 99954 | 9.510 | 9.920 | -4.1 | | | | | | | | |
| 99955 | 18.500 | 16.100 | 14.9 | | | | | | | | |
| 99969 | 3.740 | 3.370 | 11.0 | | | | | | | | |

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SECTION B

EXPLANATORY MATERIAL

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## METHODOLOGY OVERVIEW
## OVERVIEW OF ISO ACTUARIAL PROCEDURES - GENERAL LIABILITY

**INTRODUCTION**

General Liability advisory prospective loss costs are determined by evaluating the adequacy of the current ISO loss costs to pay for our best estimate of losses and all loss adjustment expenses that will be incurred in the prospective (or future) period. This evaluation is done separately for Owners, Landlords, and Tenants; Manufacturers and Contractors; Products; and Local Products/Completed Operations Liability.

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**STEP 1: DETERMINATION OF INDICATED LOSS COST LEVEL CHANGES**

The first step in this process is the determination of the statewide loss cost level indication for Owners, Landlords and Tenants and for Manufacturers and Contractors. A multistate loss cost level indication is determined for Products and for Local Products/Completed Operations. This loss cost indication represents the percentage change that on average must be made to the current ISO loss costs in order to achieve adequacy for the prospective conditions. The percentage changes are presented in Section C - Calculation of Indications.

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**STEP 2: DISTRIBUTION OF BASIC LIMIT LOSS COST LEVEL INDICATION**

For Owners, Landlords and Tenants and for Manufacturers and Contractors, ISO then distributes the statewide basic limit loss cost indication to the individual types of policy, territories and class groups using a minimum bias iterative procedure (territory is used for Owners, Landlords and Tenants only).

For Products and for Local Products/Completed Operations, the multistate basic limit loss cost indication is distributed to the individual types of policy and class groups, and additionally to state for Local Products/Completed Operations. For Local Products/Completed Operations, a multistate loss cost level review and Baileys relative change analysis are performed, calculated assuming approval of all filed loss cost changes from the previous review (as opposed to reflecting only the approvals that have been received at the time of this review). Then, for states which did not approve the loss cost change from the previous review, an "off-level" factor is applied to the statewide indication from the multistate analysis. This off-level factor is equal to the selected, unapproved change from the previous review.

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STEP 3:
APPLICATION OF PERCENTAGE CHANGES

The last step is the calculation of the ISO advisory prospective loss costs. For Premises/Operations, a Proposed Base Loss Cost by class group and territory must first be calculated. This is derived by multiplying the Current Base Loss Cost by the statewide monoline change, the class group relative change, and (for Owners, Landlords, and Tenants) the territory relative change. ISO advisory prospective loss costs by class are then calculated as the Proposed Base Loss Cost times the class differential. See Section A - Explanation of Loss Cost Level Changes by Class for details of this procedure. The statewide loss cost level change has been multiplied by a 'build back' factor to ensure that the selected overall change by subline is achieved. This is required to offset the effect of capped loss costs as well as the effect of revised classification differentials (if any) on the overall change.

For Products, proposed multistate loss costs are calculated using a Bayesian credibility procedure. See Section F - Class Groups and Calculation of Proposed Class Loss Costs for details. Where loss costs have been capped, this result is then multiplied by a 'build back' factor to ensure that the selected overall change is achieved.

For Local Products/Completed Operations, proposed state loss costs are calculated using a Bayesian credibility procedure. See Section G - Class Groups and Calculation of Proposed Class Loss Costs for details. In order to increase credibility, multistate experience is used in determining the class index. In calculating the change factor to be applied to the statewide loss costs, the statewide loss cost level has been used. Where loss costs have been capped, this result is multiplied by a 'buildback' factor to ensure that the selected overall statewide change is achieved.



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## METHODOLOGY OVERVIEW
## OVERVIEW OF ISO ACTUARIAL PROCEDURES - GENERAL LIABILITY

### STEP 1 - DETERMINATION OF INDICATED LOSS COST LEVEL CHANGE

**OBJECTIVE**

The objective of this procedure is to determine the indicated loss cost level change. This procedure answers the question: What percentage changes must be made on average to the current ISO loss costs in order for them to be adequate to cover indemnity losses and all loss adjustment expenses incurred in the prospective period in which the revised loss costs will be used?

---

**DESCRIPTION**

This procedure compares the developed and trended incurred losses and loss adjustment expenses with the aggregate loss costs at current ISO loss cost level (see definition, below). This experience ratio (losses and all loss adjustment expenses divided by aggregate loss costs) is calculated for several years and a weighted average is calculated. The latest three accident years are weighted 20%-30%-50%, with the highest weight going to the most recent accident year.

For Premises/Operations, in order to minimize the impact of random variation in the observed losses, the average experience ratio is then credibility-weighted with the expected experience ratio, which reflects trend and the relative adequacy of current loss costs. This credibility-weighted experience ratio is the indicated statewide advisory loss cost level change in decimal form.

For Products/Completed Operations, the average experience ratio is the indicated multistate advisory loss cost level change, in decimal form. Products/Completed Operations data is assumed to be fully credible.

---

**EXPERIENCE BASE**

The experience used in this review is the latest available simplified data as reported under the ISO Commercial Statistical Plan. The data is aggregated on an accident year basis. The review is conducted on $100,000 basic limit basis - indemnity losses are limited to $100,000 per occurrence. Also, bodily injury and property damage deductible data is included. In addition, fringe losses (Coverage B) are included.

---

**AGGREGATE LOSS COSTS**

The aggregate loss costs at current ISO loss cost level are the loss-related revenue that would have been collected if the current ISO loss costs and deductible discounts were used during the experience period. They are calculated by extending the exposures at the current ISO loss costs. The $100,000 basic limit loss costs are used. Inflation-sensitive exposures are adjusted to a prospective level using exposure trend. Exposures are trended to one year beyond the assumed effective date. Accident year exposures are also developed to account for changes due to exposure audits.

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## STEP 1 - DETERMINATION OF INDICATED LOSS COST LEVEL CHANGE (Cont'd)

**INCURRED LOSSES & LAE**

The incurred losses and loss adjustment expenses are our best estimate of the ultimate payment for indemnity losses and loss adjustment expenses using the frequency and severity levels ISO expects to occur during the prospective period for which the revised loss costs are assumed to be in effect. For Premises/Operations, as well as for Products/Completed Operations, occurrence frequency and severity are used.

For the liability coverages, the reported incurred losses and allocated loss adjustment expenses are subject to the following adjustments:

- developed to an ultimate settlement basis by the application of loss development factors;
- loaded for unallocated loss adjustment expenses;
- placed on the prospective cost/frequency level by the application of trend factors. Losses are trended to one year beyond the assumed effective date.

Incurred indemnity losses are capped at the $100,000 basic limit.

Refer to Sections E, F, and G for the support for these loss-related adjustments.

---

**EXPERIENCE RATIO**

The experience ratio is the ratio of the incurred losses and loss adjustment expenses to the aggregate loss costs at current ISO loss cost level. It measures the adequacy of the current ISO loss costs for the prospective period.

---

**EXPECTED EXPERIENCE RATIO**

The expected experience ratio is our best prediction of the experience ratio if the most recent data were not available. For this review we have assumed that the current loss costs will be inadequate for the prospective period to the extent of the net trend and the level of adequacy of the current loss costs. The expected experience ratio is calculated as the net trend factor projected for the number of years between the last review date and the assumed effective date of this document, multiplied by the prior indication divided by the change in loss cost level resulting from that indication. See Section C - Determination of Indicated Loss Cost Level Change, footnote C.

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## STEP 1 - DETERMINATION OF INDICATED LOSS COST LEVEL CHANGE (Cont'd)

| | |
|---|---|
| CREDIBILITY | For Premises/Operations, credibility is based upon the number of occurrences for all years in the experience period. Products/Completed Operations data is assumed to be fully credible. The procedure for assigning credibility is outlined in Credibility Standards in this section. |
| CREDIBILITY-WEIGHTED EXPERIENCE RATIO | For Premises/Operations, the weighted experience ratio is credibility-weighted with the expected experience ratio defined above. The resulting credibility-weighted experience ratio, converted to a percentage, is the indicated change to the current monoline-multiline loss cost level. |



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## METHODOLOGY OVERVIEW
## OVERVIEW OF ISO ACTUARIAL PROCEDURES - GENERAL LIABILITY

### STEP 2 - DISTRIBUTION OF BASIC LIMIT LOSS COST LEVEL INDICATION

**OBJECTIVE**

For Premises/Operations, the objective of this procedure is to distribute the statewide basic limit loss cost level indication to the individual types of policy, territories and class groups using a minimum bias iterative procedure. This procedure is used to answer the question: What percentage changes by territory and class group must be made to the current ISO loss costs in order to achieve adequacy for the prospective conditions? Similarly, for Products, the multistate basic limit loss cost level change is distributed via the minimum bias iterative procedure to type of policy and class group. For Local Products/Completed Operations the change is also distributed to state.

---

**PREMISES/ OPERATIONS**

For Premises/Operations, this procedure arrives at a set of type of policy, class group and territory relative changes that best represent the experience within each state. The type of policy relative changes serve to derive the relationship of the CPP policies relative to monoline policies, via the PMF, while the class group and territory relative changes serve to derive the relationship of the various classifications and territories relative to one another.

The indicated change to monoline loss costs is calculated for each class group - territory combination by taking the product of the monoline type of policy relative change, the class group relative change, the territory relative change and the statewide coverage loss cost level indication.

The overall monoline loss cost level indication is the weighted average of the class group - territory combination indications. In calculating this weighted average, monoline aggregate loss costs at current level for the latest available accident year are used as weights.

---

**PRODUCTS**

Products is reviewed using multistate data; a two-way minimum bias iterative procedure is used to arrive at a set of type of policy and class group relative changes that best represent the experience. The type of policy relative changes serve to derive the relationship of CPP policies relative to monoline policies, via the PMF, while the class group relative changes serve to derive the relationship of the various classifications relative to one another.

The indicated multistate change to monoline loss costs is calculated for each class group by taking the product of the monoline type of policy relative change, the class group relative change, and the multistate coverage loss cost level indication.



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## STEP 2 - DISTRIBUTION OF BASIC LIMIT LOSS COST LEVEL INDICATION (Cont'd)

PRODUCTS(Cont'd)

The overall multistate monoline loss cost level indication is the monoline aggregate loss costs at current level weighted average of the class group indications.

The indicated statewide change is calculated by determining the effect, on statewide loss cost levels, of implementing the indicated multistate loss costs. The difference between the indicated multistate change and the indicated statewide change is a result of a difference in the distribution of risks by class in this jurisdiction versus the multistate. In addition, for the states that are off the multistate loss cost level, the difference is also a result of previous multistate revisions which were not implemented in this jurisdiction.

---

LOCAL PRODUCTS/ COMPLETED OPERATIONS

Local Products/Completed Operations is reviewed using multistate data, and this procedure arrives at a set of type of policy, class group, and state relative changes that best represent the multistate experience. The type of policy relative changes serve to derive the relationship of the CPP policies relative to the monoline policies, via the PMF, while the class group and state relative changes serve to derive the relationship of the various classifications and states to one another.

The indicated change to monoline loss costs is calculated for each class group - state combination by taking the product of the monoline type of policy relative change, the class group relative change, the state relative change and the multistate coverage loss cost level indication.

The overall monoline loss cost level indication is the weighted average of the class group - state combination indications. In calculating this weighted average, monoline aggregate loss costs at current level for the latest available accident year are used as weights.

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## EXPLANATORY NOTES TO DETERMINATION OF INDICATED LOSS COST LEVEL CHANGE

For Premises/Operations, the statewide loss cost level indication is determined using the statewide experience for all monoline and multiline risks. For Products/Completed Operations, the multistate loss cost level indication is determined using the multistate experience for all monoline and multiline risks.

The loss cost level indication is based upon a review of the latest three years of basic limit experience of companies reporting to Insurance Services Office, Inc. For Premises/Operations, data for accident years ending March 31, 2005, 2006 and 2007 are weighted 20%, 30% and 50% respectively. For Products/Completed Operations, multistate data for accident years ending December 31, 2004, 2005 and 2006 are weighted 20%, 30% and 50% respectively.

Aggregate loss costs at the current level for the multiline risks have been adjusted by the Implicit Package Modification Factors by Type of Policy. Exposures have been developed to account for changes due to audits. Inflation sensitive exposures have been trended. Incurred losses have been developed and trended, and include all loss adjustment expenses.

For detail on these adjustments see sections E, F, and G.



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## EXPLANATORY NOTES TO RELATIVE CHANGE ANALYSIS

**OBJECTIVES**

The objectives of this procedure are to:

1) determine monoline loss cost level needs for the appropriate rating variables;

2) determine indicated changes to the CPP Package Modification Factors based on Premises/Operations and Products/Completed Operations.

---

**EXPERIENCE BASE**

The experience used in this relative change analysis is the latest five (5) years of data, as reported under the Commercial Statistical Plan with adjustments made as described in the Explanatory Notes to Determination of Indicated Loss Cost Level Change in this section.

---

**SIMULTANEOUS DETERMINATION OF RATING VARIABLE RELATIVE CHANGES**

Once the aggregate loss costs at current level and incurred losses used in the analysis have been appropriately adjusted, the 5-year experience ratios are calculated for each combination of the appropriate rating variables. From these ratios, relative changes to the statewide 5-year experience ratio are calculated. These relative changes are then used in a minimum bias iterative review procedure, which simultaneously determines the relative changes for each rating variable. This data appears in Section D.

The purpose of a simultaneous review procedure is to arrive at a set of relative changes for each rating variable that best represent the experience. For example, the type of policy relative changes will serve to derive the relationship of CPP policies relative to monoline policies, via the PMF, while the class group and territory relative changes will serve to derive the relationship of the various classification and territories relative to one another. An iterative technique is used to derive relative changes for each rating variable. This procedure is in contrast to a one-way type of review, wherein relative changes for each rating variable would each be reviewed separately.

Such one-way types of review do not take into account differing percentages of experience of each rating variable within the other rating variables. The simultaneous review procedure accounts for these different distributions in generating relative changes for each rating variable.

---

**RATING VARIABLES USED**

For Premises/Operations and Products/Completed Operations, the rating variables used in the relative change analysis are as follows:

| | |
|---|---|
| Manufacturers and Contractors - | type of policy and class group |
| Owners, Landlords and Tenants - | type of policy, territory and class group |
| Products - | type of policy and class group |
| Local Products/Completed Operations - | type of policy, state and class group |

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## EXPLANATORY NOTES TO RELATIVE CHANGE ANALYSIS

ITERATIVE PROCEDURE

The iterative technique referred to in the previous paragraph solves for a set of relative changes for each rating variable based on the experience for the cells; that is, based on the experience ratio and latest year adjusted aggregate loss cost volume for each combination of rating variables relative to the experience ratio and adjusted aggregate loss cost volume for all combinations of rating variables combined. Specifically, the iterative procedure uses the following formulas:

For Owners, Landlords and Tenants:

$$TOP_i = \frac{\sum_j \sum_k W_{ijk} r_{ijk}}{\sum_j \sum_k W_{ijk} CG_j TER_k} \qquad \text{where } 1 \le i \le m$$

$$CG_j = \frac{\sum_i \sum_k W_{ijk} r_{ijk}}{\sum_i \sum_k W_{ijk} TOP_i TER_k} \qquad \text{where } 1 \le j \le n$$

$$TER_k = \frac{\sum_i \sum_j W_{ijk} r_{ijk}}{\sum_i \sum_j W_{ijk} TOP_i CG_j} \qquad \text{where } 1 \le k \le p$$

$TOP_i$ is the relative change for the $i^{th}$ type of policy;

$CG_j$ is the relative change for the $j^{th}$ class group;

$TER_k$ is the relative change for the $k^{th}$ territory;

$W_{ijk}$ is the aggregate loss costs at current level for the $i^{th}$ type of policy, $j^{th}$ class group and $k^{th}$ territory;

$r_{ijk}$ is the relative change for the $i^{th}$ type of policy, $j^{th}$ class group and $k^{th}$ territory;

m is the number of types of policy in the analysis;

n is the number of class groups in the analysis;

p is the number of territories in the analysis;

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## EXPLANATORY NOTES TO RELATIVE CHANGE ANALYSIS

ITERATIVE PROCEDURE (Cont'd)

For Manufacturers and Contractors, and Products:

$$TOP_i = \frac{\sum_j W_{ij} r_{ij}}{\sum_j W_{ij} CG_j} \qquad \text{where } 1 \le i \le m$$

$$CG_j = \frac{\sum_i W_{ij} r_{ij}}{\sum_i W_{ij} TOP_i} \qquad \text{where } 1 \le j \le n$$

$TOP_i$ is the relative change for the $i^{th}$ type of policy;

$CG_j$ is the relative change for the $j^{th}$ class group;

$W_{ij}$ is the aggregate loss costs at current level for the $i^{th}$ type of policy and $j^{th}$ class group;

$r_{ij}$ is the relative change for the $i^{th}$ type of policy and $j^{th}$ class group;

m is the number of types of policy in the analysis;

n is the number of class groups in the analysis;

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ITERATIVE PROCEDURE (Cont'd)

For Local Products/Completed Operations:

$$TOP_i = \frac{\sum_j \sum_k W_{ijk} r_{ijk}}{\sum_j \sum_k W_{ijk} CG_j ST_k} \quad \text{where } 1 \le i \le m$$

$$CG_j = \frac{\sum_i \sum_k W_{ijk} r_{ijk}}{\sum_i \sum_k W_{ijk} TOP_i ST_k} \quad \text{where } 1 \le j \le n$$

$$ST_k = \frac{\sum_i \sum_j W_{ijk} r_{ijk}}{\sum_i \sum_j W_{ijk} TOP_i CG_j} \quad \text{where } 1 \le k \le p$$

$TOP_i$ is the relative change for the $i^{th}$ type of policy;

$CG_j$ is the relative change for the $j^{th}$ class group;

$ST_k$ is the relative change for the $k^{th}$ state;

$W_{ijk}$ is the aggregate loss costs at current level for the $i^{th}$ type of policy, $j^{th}$ class group and $k^{th}$ state;

$r_{ijk}$ is the relative change for the $i^{th}$ type of policy, $j^{th}$ class group and $k^{th}$ state;

m is the number of types of policy in the analysis;

n is the number of class groups in the analysis;

p is the number of states in the analysis;

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## EXPLANATORY NOTES TO RELATIVE CHANGE ANALYSIS

**ITERATIVE PROCEDURE (Cont'd)**

For example, for Owners, Landlords and Tenants, the procedure starts by inserting the actual relative changes for type of policy and class group into the third formula to get a territory relative change. This result is then used with the class group relative change in the first formula to get a new type of policy relative change, which in turn is substituted along with the territory relative change into the second formula to get a new class group relative change. The process continues on in that fashion until there is no appreciable difference from one iteration to the next.

---

**APPLICATION OF CREDIBILITY**

Consideration is then given to the credibility of the experience for each rating variable. The credibility of each of these categories is based on the formula $Z = \sqrt{P/18{,}000}$ for Owners, Landlords and Tenants, $Z = \sqrt{P/18{,}000}$ for Manufacturers and Contractors and $Z = \sqrt{P/20{,}000}$ for Products, where P is the 5 year occurrence total for a given class group, territory or type of policy. For Local Products/Completed Operations, separate formulas are used to calculate the credibility of the experience for each type of policy and class group versus the credibility of the experience for each state, namely $Z = \sqrt{P/15{,}000}$ for type of policy and class group, and $Z = \sqrt{P/5{,}500}$ for state(in this case, P is the 5 year occurrence total for a given state). Credibility-weighted relative changes are then calculated as follows:

$W = R^Z$ where:

Z is the class group, territory, state or type of policy credibility;

R is the class group, territory, state or type of policy relative change;

W is the credibility-weighted relative change.

The resulting credibility-weighted relative changes are then balanced to assure that the average relative change remains at unity.

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## EXPLANATORY NOTES TO RELATIVE CHANGE ANALYSIS

**MULTILINE CONSIDERATIONS**

The type of policy (TOP) relative changes and the class group, territory and state relative changes which result from the aforementioned procedures are then used to generate indicated monoline classification loss cost changes and multiline indications that apply to the current Implicit Package Modification Factors (IPMFs). The indicated IPMFs are calculated as follows:

$$\text{Indicated IPMF for TOP y} = \frac{\text{Current IPMF for TOP y X Relative Change for TOP y}}{\text{Monoline Relative Change for All Territories Combined}}$$

For each CPP Type of Policy, the indicated IPMF is subject to a minimum and maximum level. To the extent that an indicated IPMF falls outside one of those limits, it is capped at that limit, its data is built back into the monoline TOP, and the procedure as described above is repeated to take this into account.

---

**MONOLINE INDICATIONS -- PREMISES/ OPERATIONS**

For Premises/Operations, the indicated change to monoline loss costs is calculated for each class group-territory combination by taking the product of the monoline type of policy relative change, the class group relative change, the territory relative change and the statewide coverage loss cost level indication.

The overall monoline loss cost level indication is the weighted average of the monoline class group-territory combination indications. In calculating this weighted average, latest year monoline loss costs at current level are used as weights.

Territory applies to Owners, Landlords and Tenants only.

---

**MONOLINE INDICATIONS -- PRODUCTS**

For Products, the indicated change to monoline loss costs is calculated for each class group by taking the product of the monoline type of policy relative change, the class group relative change and the multistate coverage loss cost level indication.

The overall multistate monoline loss cost level indication is the weighted average of the monoline class group indications. In calculating this weighted average, latest year multistate monoline loss costs at current level are used as weights.

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## EXPLANATORY NOTES TO RELATIVE CHANGE ANALYSIS

| | |
|---|---|
| MONOLINE INDICATIONS -- LOCAL PRODUCTS/ COMPLETED OPERATIONS | For Local Products/Completed Operations, the indicated change to monoline loss costs is calculated for each class group-state combination by taking the product of the monoline type of policy relative change, the class group relative change, the state relative change and the multistate coverage loss cost level indication.<br><br>The overall multistate monoline loss cost level indication is the weighted average of the monoline class group-state indications. In calculating this weighted average, latest year multistate monoline loss costs at current level are used as weights. |

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## EXPLANATORY NOTES TO

## IMPLICIT PACKAGE MODIFICATION FACTORS

In order to calculate the aggregate loss costs at current ISO levels, the reported exposures must be multiplied by the current ISO monoline loss costs. For multiline exposures, the ISO monoline loss costs must be adjusted by the appropriate ISO implicit package modification factors in order to be on a multiline level.

Implicit Package Modification Factors (IPMF's) adjust the ISO monoline loss costs to levels applicable to multiline risks, i.e., to reflect a difference in multiline experience relative to monoline experience for each coverage. This adjustment is made because risks written under a Package Policy have different experience than risks written under a monoline policy. The IPMF's are calculated based upon a comparison of the multiline experience relative to the monoline experience, and this comparison is done via the Bailey minimum bias relative change analysis (as described in Explanatory Notes to Relative Change Analysis in this section). IPMF's are calculated separately by coverage, for each applicable type of policy within each coverage. One result of the IPMF adjustment to multiline ALCCL is that the monoline and multiline experience for the same coverage tends toward the same experience ratio. IPMF's are the components of the published liability Package Modification Factors (PMF's) which vary by type of policy only. These PMF's represent the CPP relativity for all liability coverages combined within a type of policy. The IPMF represents what the PMF would be for the CPP risk if only a single coverage were written.



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## EXPLANATION OF EXPOSURE DEVELOPMENT

**IMPORTANCE OF APPLICATION**

The application of exposure development factors reflects the important ratemaking concept that all of the exposures for a particular accident year have not been finally determined at the time the experience is compiled. This is because exposures are subject to audit and may change as a result.

---

**APPLICATION OF EXPOSURE DEVELOPMENT FACTORS**

The earned exposures underlying the Premises/Operations statewide loss cost level indications are evaluated as of June 30, 2007. Products/Completed Operations data is evaluated as of March 31, 2007.

For example, the accident year ending December 31, 2006 includes all exposures earned during the period from January 1, 2006 through December 31, 2006.

The immature experience reported as of 15 and 27 months for accident years ending 3/31/2007 and 3/31/2006 must be adjusted to an ultimate exposure development basis. This adjustment is accomplished through the use of an exposure development factor. Exposures are assumed to be mature at 39 months. Exposure development factors are based on experience evaluated as of March 31, 2007 for Premises/Operations and for Products/Completed Operations.

The Premises/Operations and the Local Products/Completed Operations exposure development factors used in this revision are based on statewide and multistate experience. The Products exposure development factors are based on multistate experience. The exposure development factors are based on total limits premium. Using premium rather than exposures eliminates distortions that may arise because of changing distributions of data by class. The exposure development factors used are the 'best 3 of 5.' This is calculated by taking the exposure development ratios for the latest five years, dropping the highest and lowest ratios and then averaging the remaining three ratios. For Premises/Operations and Local Products/Completed Operations, the state ratios are then credibility-weighted with the multistate ratios using a Bayesian credibility procedure.



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## EXPLANATION OF EXPOSURE DEVELOPMENT

APPLICATION OF EXPOSURE DEVELOPMENT FACTORS (Cont'd)

Section E - Calculation of Exposure Development Factors displays the calculation of the credibility-weighted exposure development factors for Premises/Operations. State and multistate data are used in the calculation. Products exposure development is based on multistate data, as shown in Section F - Multistate Exposure Development. Section G - Calculation of Exposure Development Factors displays the calculation of the credibility-weighted exposure development factors for Local Products/Completed Operations. State and multistate data are used in the calculation.

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## EXPLANATION OF LOSS DEVELOPMENT

**IMPORTANCE OF APPLICATION**

The application of loss development factors reflects the important ratemaking concept that all of the losses for a particular accident year have not been finally determined at the time the experience is compiled.

---

**APPLICATION OF LOSS DEVELOPMENT FACTORS**

The incurred losses and allocated loss adjustment expenses underlying the Premises/Operations statewide loss cost level indications were evaluated as of June 30, 2007. Products/Completed Operations data is evaluated as of March 31, 2007.

For example, the accident year ending December 31, 2006 includes all losses and allocated loss adjustment expenses paid on accidents occurring from January 1, 2006 through December 31, 2006 and all losses and loss adjustment expenses outstanding on those policies as of March 31, 2007, 15 months after the inception of the accident year.

The immature experience reported as of 15, 27 and 39 months for accident years ending 3/31/2007, 3/31/2006 and 3/31/2005 must be adjusted to an ultimate settlement basis. This adjustment is accomplished through the use of a loss development factor.

Indemnity losses are developed separately from ALAE. ALAE development procedures are described in the Explanation of ALAE Development in this section.

The Premises/Operations and the Completed Operations indemnity loss development factors used in this revision are based on statewide and multistate accident year experience. The Products and Local Products indemnity loss development factors are based on multistate accident year experience. The loss development factors used are the 'best 3 of 5.' This is calculated by taking the loss development ratios for the latest five years, dropping the highest and lowest ratios and then averaging the remaining three ratios. For evaluations that do not have five years of data, the ratios are calculated using the Modified Bondy Method. An explanation of this method can be found in the Explanation of Modified Bondy Method in this section. The Bondy calculated ratios are excluded from the calculation of the three year mean ratios. If fewer than three years of data are available, the three year mean ratio is based on the data for the available year(s).



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## EXPLANATION OF LOSS DEVELOPMENT

APPLICATION OF LOSS DEVELOPMENT FACTORS (Cont'd)

For Premises/Operations and Completed Operations bodily injury and property damage full coverage indemnity, statewide experience is credibility weighted with multistate experience. A Bayesian credibility procedure is used.

For bodily injury deductible, property damage deductible and fringe incurred indemnity losses, multistate development is used.

For Premises/Operations, Medical Payments experience is assumed to be fully mature; therefore, no loss development factors are applied.

Section E - Loss Development Data displays the calculation of the credibility-weighted loss development factors for Premises/Operations. State and multistate data are used. Both pre-CGL and CGL data are included in all exhibits.

The multistate Products loss development data is displayed in Section F - Loss Development Data. Both pre-CGL and CGL data are included in all exhibits.

Section G - Loss Development Data displays the calculation of the credibility-weighted loss development factors for Completed Operations. State and multistate data are used. The multistate Local Products loss development data is also displayed in Section G - Loss Development Data. Both pre-CGL and CGL data are included in all exhibits.



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## EXPLANATION OF ALLOCATED LOSS ADJUSTMENT EXPENSE (ALAE) DEVELOPMENT

**OBJECTIVE**

This document contains a procedure designed to achieve more consistent and stable estimates of ultimate ALAE which are generally at lower volume than the associated basic limit liability losses. Also, while basic limit losses may exhibit relatively stable development patterns over time, ALAE development patterns may be much more variable.

Traditional development procedures customarily used for losses apply a loss development factor to reported losses at various evaluation points. For example, a '15-month to ultimate' factor would be applied to the losses for accident year ended March 31, 2007 evaluated as of June 30, 2007. If an analogous procedure is used for ALAE, the variability of the experience can lead to unusually high (or low) estimates of ultimate ALAE.

---

**INCREMENTAL ALAE PERCENTAGES**

The procedure used in this document calculates future ALAE development using ALAE as a percentage of ultimate incurred indemnity losses.

Specifically, "incremental ALAE percentages" are calculated as the emergence of ALAE between two evaluation points, divided by ultimate incurred indemnity losses. For example, the difference between historic ALAE evaluated at 27 months and ALAE evaluated at 15 months is expressed as a percentage of ultimate incurred indemnity losses. Similar percentages are calculated for the 27-to-39 month period, the 39-to-51 month period, etc. These percentages are summed, and multiplied by estimated ultimate incurred losses for a given accident year, to calculate ultimate ALAE.

In order to achieve greater stability, statewide and multistate percentages are credibility weighted. The ultimate incurred indemnity losses used as the denominator in the incremental ALAE percentages are capped at $500,000. ALAE is expected to vary in proportion to loss volume, but higher limits of losses are better estimates of the overall loss volume in a given year. Losses limited at $500,000 were found to be a stable base for use in this procedure.

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## EXPLANATION OF ALLOCATED LOSS ADJUSTMENT EXPENSE (ALAE) DEVELOPMENT

**DESCRIPTION OF METHODOLOGY**

First, statewide and multistate ultimate incurred indemnity losses (capped at $500,000) are calculated using standard ISO procedures (see Explanation of Loss Development in this section).

The next step is to calculate statewide and multistate triangles of incremental ALAE. At each evaluation and each stage of maturity, incremental ALAE is calculated as a percentage of ultimate indemnity losses, separately for statewide and multistate data, and separately for each accident year. For each stage of maturity, a 'best 3 of 5' method is used to determine incremental percentages. The statewide incremental percentages are then credibility weighted with the multistate percentages.

The resulting weighted incremental percentages are summed together and applied to the developed $500,000 limits indemnity losses to calculate the ALAE remaining to be incurred. This is added to reported incurred ALAE to determine ultimate ALAE. For example,

Ultimate ALAE = (Incurred ALAE at 15 months) +
(sum of incremental ALAE percentages) * (ultimate indemnity)

---

**APPLICATION**

The above methods are used to develop ALAE to 171 months. Bodily injury and property damage ALAE are developed separately, and the credibility-weighted incremental ALAE percentages are applied to statewide ultimate indemnity losses to calculate expected future ALAE. This result is added to statewide ALAE reported at the most recent evaluation date for each accident year.

These calculations are shown in Section E - Loss Development.

---



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## EXPLANATION OF ALLOCATED LOSS ADJUSTMENT EXPENSE (ALAE) DEVELOPMENT

| | |
|---|---|
| FRINGE | Because there is a lower volume of data for the fringe coverage, the incremental ALAE percentages are calculated using multistate data and applied to state ultimate indemnity losses (capped at $500,000). |
| PRODUCTS | Products ALAE is developed to 171 months using multistate data and the incremental method above. Because Products ALAE historically has more substantial development beyond 171 months, multistate link ratios are calculated to develop ALAE from 171 months to ultimate, using the standard link-ratio methodology (see Explanation of Loss Development in this section). |
| LOCAL PRODUCTS/ COMPLETED OPERATIONS | Local Products/Completed Operations ALAE incremental percentages are calculated to 171 months using multistate data and applied to state ultimate indemnity losses (capped at $500,000). Since Local Products/Completed Operations ALAE historically has more substantial development beyond 171 months, multistate link ratios are calculated to develop ALAE from 171 months to ultimate, using the standard link-ratio methodology (see Explanation of Loss Development in this section). |



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## EXPLANATION OF MODIFIED BONDY METHOD

Each development link ratio is estimated based on average of the 'Best 3 out of 5' years' link ratios for that particular link. Where 5 link ratios are not available we use the Modified Bondy procedure to estimate those link ratios. The algorithm used is outlined below:

| Accident Year | 147 to 159 Months | 159 to 171 Months | 171 to 183 Months | 183 to 195 Months | 195 to 207 Months | 207 to 219 Months | 219 Months To Ultimate |
|---|---|---|---|---|---|---|---|
| 1980 | A | G | L | P | S | U | Z* |
| 1981 | B | H | M | Q | T | Y* | |
| 1982 | C | I | N | R | X* | Y* | |
| 1983 | D | J | O | W* | X* | Y* | |
| 1984 | E | K | V* | W* | X* | Y* | |
| 1985 | F | | | | | | |
| Best 3 out of 5# | BTOF1 | BTOF2 | BTOF3 | BTOF4 | BTOF5 | BTOF6 | |

* Calculated using the Modified Bondy Procedure.

\# The 'Best 3 out of 5' loss development ratio is calculated by taking the sum of the latest 5 years' link ratios and subtracting out both the highest and lowest link ratio and then dividing the result by 3.

The link ratios represented by the letters A through U are calculated directly from the reported data. The links represented by V through Z are calculated using the following formulae:

V = BTOF2^(P1) X = BTOF4^(P3) Where the powers P1, P2, P3, P4 and P5
W =BTOF3^(P2) Y = BTOF5^(P4) are defined as follows:
Z = BTOF6^(P5)

If BTOF1 > 1.0 and BTOF1 ≥ BTOF2 ≥ 1.0 Or BTOF1 < 1.0 and BTOF1 ≤ BTOF2 ≤ 1.0
Then P1 = Log (BTOF2) / Log (BTOF1) Otherwise: P1 = 1.0

---

If BTOF2 > 1.0 and BTOF2 ≥ BTOF3 ≥ 1.0 Or BTOF2 < 1.0 and BTOF2 ≤ BTOF3 ≤ 1.0
Then P2 = Log (BTOF3) / Log (BTOF2) Otherwise: P2 = 1.0

---

If BTOF3 >1.0 and BTOF3 ≥ BTOF4 ≥ 1.0 Or BTOF3 < 1.0 and BTOF3 ≤ BTOF4 ≤ 1.0
Then P3 = Log (BTOF4) / Log (BTOF3) Otherwise: P3 = 1.0

---

If BTOF4 > 1.0 and BTOF4 ≥ BTOF5 ≥ 1.0 Or BTOF4 < 1.0 and BTOF4 ≤ BTOF5 ≤ 1.0
Then P4 = Log (BTOF5) / Log (BTOF4) Otherwise: P4 = 1.0

---

If BTOF5 > 1.0 and (0.8 * Log (BTOF5)) ≥ Log (BTOF6) ≥ 0.0
Or BTOF5 < 1.0 and (0.8 * Log ( (BTOF5)) ≤ Log (BTOF6) ≤ 0.0
Then P5 = Log (BTOF6) / (Log(BTOF5) - Log (BTOF6)) Otherwise: P5 = 4.0

Once all link ratios have been determined, the development factors can then be calculated. The 219 months to ultimate development factor is equal to Z as defined above. The 207 months to ultimate factor is then determined by multiplying Z by the 207 to 219 month 'Best 3 out of 5' years' link ratio. All other 'to ultimate' development factors are calculated in the same manner.



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## UNALLOCATED LOSS ADJUSTMENT FACTOR METHODOLOGY

| | |
|---|---|
| BACKGROUND | Allocated loss adjustment expense is reported on a unit transaction basis with the loss records and is thus included with indemnity loss data. Since the prospective loss costs include all loss adjustment expenses, we must load for unallocated loss adjustment expense. |
| IMPORTANCE OF APPLICATION | The unallocated loss adjustment expense factor is necessary to account for loss adjustment expenses which cannot be allocated to a particular claim. |
| METHODOLOGY FOR LIABILITY COVERAGES | Calculation of the unallocated loss adjustment expense factor is based on multistate data for ISO member and subscriber companies (see Multistate review of ULAE Experience in Sections E, F, and G). The adjustment is calculated by using unallocated expenses as a percent of losses and allocated expenses.<br><br>For this review the factor is 1.045. |



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## EXPLANATION OF TREND CALCULATION

**EXPOSURE TREND**

The exposure bases for most Premises/Operations and Products/Completed Operations classes are inflation sensitive. In order to provide aggregate loss costs at current level, reported exposures must be trended to reflect the anticipated exposure levels. For M&C, exposures are forecasted based upon econometric models for sales by manufacturers and average hourly earnings of contracting workers developed by Global Insight (formerly known as Data Resources Inc. - DRI). For OL&T Class Group 16 exposures are forecasted based upon econometric models of a year-ended quarterly price deflator of state and local government expenditures developed by Global Insight. The exposure trend for OL&T Class Groups 1-13 is based upon the average annual growth rates in consumption components. This data was also supplied by Global Insight. For Premises/Operations exposure trend detail, see Section E - Trend Data.

For Products/Completed Operations, exposures are forecasted based upon econometric models for sales by manufacturers for products and local products classes and average hourly earnings of contracting workers for completed operations classes developed by Global Insight just as for M&C. For Products exposure trend detail, see Section F - Trend Data. For Local Products/Completed Operations exposure trend detail, see Section G - Trend Data.

---

**SEVERITY TREND**

The Premises/Operations multistate accident year (both fiscal and calendar year) average ultimate occurrence severity for the latest six, eight and ten years are displayed in the trend data exhibits in Section E. For the Manufacturers and Contractors Bodily Injury coverage, an adjustment was made to indemnity losses and occurrences to account for the current payment patterns. For Products, multistate calendar accident year average occurrence severity for the latest six, eight and ten years is displayed in Section F. For Local Products/Completed Operations, multistate calendar accident year average occurrence severity for the latest six, eight and ten years is displayed in Section G. The standard ISO calculation uses the least squares method to construct an exponential curve of best fit from this time series data, since the data contain random fluctuations. By minimizing these fluctuations, we can make a more reliable estimate of the underlying trend in the data. In this review multistate dollars of losses and number of occurrences contained in the severity trend exhibits are based on paid amounts developed to ultimate using paid development factors.

In selecting severity trend factors for use in calculating the Premises/Operations and Products/Completed Operations indicated loss cost level changes, we also review and compare severity trends indicated by techniques other than the standard calculation described above. For example, exponential fits where ultimate average severity is based on incurred (rather than paid) data, as well as econometric models, are reviewed. In addition, consideration is also given to changes in company mix, the goodness of fit statistic (R-squared), and trend selections from prior reviews.

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## EXPLANATION OF TREND CALCULATION

FREQUENCY TREND

The historical occurrence frequency data are displayed in the Trend Data exhibits in Sections E, F, and G. For Premises/Operations, these pages display the frequency data for pre-CGL and CGL combined for accident years ending 12/31/1971-12/31/1988 for Manufacturers and Contractors, and 12/31/1974-12/31/1988 for Owners, Landlords and Tenants; as well as CGL only for accident years ending 12/31/1989-12/31/2006. For Products/Completed Operations, these pages display the frequency data for CGL only for accident years ending 12/31/1989-12/31/2006. The CGL Premises/Operations experience includes occurrences arising from fringe coverages. In this review, multistate number of occurrences contained in the trend exhibits are based on reported paid counts developed to ultimate using paid development factors.

Since exponential curves do not provide good fits to cyclical data, we have not placed much weight on the exponential fits. We have selected a frequency trend of 0.0%. This is consistent with our conservative approach toward frequency trend selections, which reflects the difficulty of predicting turning points for cyclical and volatile data along with the amplifying effects that varying frequency trend selections have on indicated loss cost level changes.



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## CREDIBILITY STANDARDS

The following rule is used in calculating the partial credibility used in determination of the indicated statewide loss cost level change for Manufacturers and Contractors:

$$z = \sqrt{\frac{\text{Total number of occurrences during three year experience period}}{6{,}500}}$$

The rule for Owners, Landlords and Tenants is:

$$z = \sqrt{\frac{\text{Total number of occurrences during three year experience period}}{6{,}000}}$$

These standards are based on 90% confidence of being within 7% of the actual value.

Due to the greater need for stability in the relative change analysis, full credibility standards used therein are as follows:

For Manufacturers and Contractors:

$$z = \sqrt{\frac{\text{Total number of occurrences during five year experience period}}{18{,}000}}$$

For Owners, Landlords and Tenants:

$$z = \sqrt{\frac{\text{Total number of occurrences during five year experience period}}{18{,}000}}$$

For Products:

$$z = \sqrt{\frac{\text{Total number of occurrences during five year experience period}}{20{,}000}}$$

These standards are based on 95% confidence of being within 5% of the actual value.



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## CREDIBILITY STANDARDS

For the Local Products/Completed Operations relative change analysis, the full credibility standards used are as follows:

$$z = \sqrt{\frac{\text{Total number of occurrences during five year experience period}}{15{,}000}}$$

This full credibility standard applies for each type of policy and class group. It is based on 95% confidence of being within 5% of the actual value.

For Local Products/Completed Operations, the full credibility standard below applies for each state.

$$z = \sqrt{\frac{\text{Total number of occurrences during five year experience period}}{5{,}500}}$$

It is based on 90% confidence of being within 7% of the actual value, i.e. the same criteria used in determination of statewide loss cost level changes for Premises/Operations.

These credibility standards reflect occurrence severity and occurrence frequency variations for bodily injury and property damage combined.



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## EXPLANATORY NOTES TO CLASS GROUPS AND DIFFERENTIALS -- PREMISES/OPERATIONS

The present CGL class groups and countrywide differentials for Premises/Operations classifications are presented in Section E - Class Groups and Differentials. Class groups 14 and 39 are A-rated class groups and are not reviewed in this document. Class groups 1-14 and 16 are considered OL&T, while class groups 30-39 are considered M&C.

Differentials are reviewed on a periodic basis. The most recent differential review was completed in 2003 and filed with the 2003 revisions.

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## EXPLANATORY NOTES TO CLASS GROUPS AND CALCULATION OF PROPOSED CLASS LOSS COSTS -- PRODUCTS

The present class groups for Products classifications are presented in Section F - Class Groups and Calculation of Proposed Class Loss Costs. Class group 21 is an A-rated class group and is not reviewed in this document.

Multistate proposed Products class loss costs are calculated as the product of the class index, the class group relative change, the multistate loss cost level change and a 'build back' factor to ensure that the selected multistate overall change is achieved. Capping is performed by comparing the proposed loss costs to the present multistate loss costs. The class index is determined using credibility weighted experience ratios, where a Bayesian credibility procedure is used. See Section F - Class Groups and Calculation of Proposed Class Loss Costs for details of the calculation of multistate class loss costs.



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## EXPLANATORY NOTES TO CLASS GROUPS AND CALCULATION OF PROPOSED CLASS LOSS COSTS -- LOCAL PRODUCTS/COMPLETED OPERATIONS

The present class groups for Local Products/Completed Operations classifications are presented in Section G - Class Groups and Calculation of Proposed Class Loss Costs. Class groups 21 and 22 are A-rated class groups and are not reviewed in this document.

Statewide proposed Local Products/Completed Operations class loss costs are calculated as the product of the class index, the class group relative change, the statewide loss cost level change and a 'build back' factor to ensure that the selected statewide overall change is achieved. In order to increase credibility, multistate experience is used in determining the class index. The class group relative change used is also multistate. Capping is performed by comparing the proposed loss costs to the present statewide loss costs. The class index is determined using credibility weighted experience ratios, where a Bayesian credibility procedure is used. See Section G - Class Groups and Calculation of Proposed Class Loss Costs for details of the calculation of statewide class loss costs.

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SECTION C

CALCULATION OF INDICATIONS

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Determination of Indicated Loss Cost Level Change:


- Manufacturers and Contractors C-2
- Owners, Landlords and Tenants C-3
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ARKANSAS
PREMISES/OPERATIONS
SUBLINE CODE 334
MANUFACTURERS AND CONTRACTORS
DETERMINATION OF INDICATED LOSS COST LEVEL CHANGE

| (1) ACCIDENT YEAR ENDING | (2) AGGREGATE LOSS COSTS AT CURRENT LEVEL (A) | (3) $100,000 BASIC LIMIT INCURRED LOSSES (B) | (4) YEAR WEIGHTS | (5) EXPERIENCE RATIO | (6) NUMBER OF INCURRED OCCURRENCES |
|---|---|---|---|---|---|
| 03/31/2005 | $7,488,030 | $6,198,316 | 0.20 | 0.828 | 324 |
| 03/31/2006 | 8,507,954 | 6,393,981 | 0.30 | 0.752 | 314 |
| 03/31/2007 | 9,243,337 | 7,220,518 | 0.50 | 0.781 | 329 |

(7) WEIGHTED EXPERIENCE RATIO ..... 0.782

(8) EXPECTED EXPERIENCE RATIO (SEE FOOTNOTE C)..... 1.041

(9) CREDIBILITY BASED ON LATEST THREE YEARS NUMBER OF INCURRED OCCURRENCES (SEE SECTION B - CREDIBILITY STANDARDS)..... 0.39

(10) CREDIBILITY-WEIGHTED EXPERIENCE RATIO
{(7) X (9)} + {(8) X {1.0 -(9)}}..... 0.940

(11) INDICATED MONOLINE-MULTILINE LOSS COST LEVEL CHANGE
{(10)-1} X 100%..... - 6.0 %

(12) STATEWIDE INDICATED MONOLINE CHANGE
(SEE SECTION D - BASIC LIMIT RELATIVE CHANGE ANALYSIS)..... - 5.7 %

(13) STATEWIDE SELECTED MONOLINE CHANGE..... - 5.7 %

(A) THESE ARE CALCULATED BY SUMMING OVER THE CLASSES THE PRODUCTS OF REPORTED EXPOSURES, EXPOSURE TREND AND DEVELOPMENT, AND $100,000 BASIC LIMIT LOSS COSTS AT CURRENT ISO LEVEL. FOR DETAILS, SEE SECTION E - CALCULATION OF AGGREGATE LOSS COSTS AT CURRENT LEVEL.

(B) INCLUDING ALL LOSS ADJUSTMENT EXPENSES AND DEVELOPED TO AN ULTIMATE BASIS. IN ADDITION, ACCIDENT YEAR LOSSES HAVE BEEN TRENDED FROM THE AVERAGE DATE OF COVERAGE TO ONE YEAR BEYOND AN ASSUMED EFFECTIVE DATE OF 10/01/2008. FOR DETAILS, SEE SECTION E - CALCULATION OF INCURRED LOSSES.

(C) THE EXPECTED EXPERIENCE RATIO IS A PRODUCT OF TWO FACTORS, THE ADEQUACY FACTOR (1.000) AND THE NET TREND (1.041). THE ADEQUACY FACTOR IS EQUAL TO THE SELECTED CHANGE IN THE LAST REVIEW (+ 1.0%) DIVIDED BY THE APPROVED CHANGE (+ 1.0%). THE NET TREND IS THE ANNUAL NET TREND FACTOR (1.049) TO AN EXPONENT (0.833), THE PERIOD FROM ONE YEAR BEYOND THE LAST REVIEW OR EFFECTIVE DATE (12/01/2008) TO ONE YEAR BEYOND THE ASSUMED EFFECTIVE DATE (10/01/2009).



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ARKANSAS
PREMISES/OPERATIONS
SUBLINE CODE 334
OWNERS, LANDLORDS AND TENANTS
DETERMINATION OF INDICATED LOSS COST LEVEL CHANGE

| (1) ACCIDENT YEAR ENDING | (2) AGGREGATE LOSS COSTS AT CURRENT LEVEL (A) | (3) $100,000 BASIC LIMIT INCURRED LOSSES (B) | (4) YEAR WEIGHTS | (5) EXPERIENCE RATIO | (6) NUMBER OF INCURRED OCCURRENCES |
|---|---|---|---|---|---|
| 03/31/2005 | $3,754,484 | $3,373,922 | 0.20 | 0.899 | 393 |
| 03/31/2006 | 4,040,107 | 2,900,199 | 0.30 | 0.718 | 350 |
| 03/31/2007 | 4,434,314 | 4,235,278 | 0.50 | 0.955 | 383 |

(7) WEIGHTED EXPERIENCE RATIO ..... 0.873

(8) EXPECTED EXPERIENCE RATIO (SEE FOOTNOTE C)..... 1.027

(9) CREDIBILITY BASED ON LATEST THREE YEARS NUMBER OF INCURRED OCCURRENCES (SEE SECTION B - CREDIBILITY STANDARDS)..... 0.43

(10) CREDIBILITY-WEIGHTED EXPERIENCE RATIO
{(7) X (9)} + {(8) X {1.0 -(9)}}..... 0.961

(11) INDICATED MONOLINE-MULTILINE LOSS COST LEVEL CHANGE
{(10)-1} X 100%..... - 3.9 %

(12) STATEWIDE INDICATED MONOLINE CHANGE
(SEE SECTION D - BASIC LIMIT RELATIVE CHANGE ANALYSIS)..... - 2.9 %

(13) STATEWIDE SELECTED MONOLINE CHANGE..... - 2.9 %

(A) THESE ARE CALCULATED BY SUMMING OVER THE CLASSES THE PRODUCTS OF REPORTED EXPOSURES, EXPOSURE TREND AND DEVELOPMENT, AND $100,000 BASIC LIMIT LOSS COSTS AT CURRENT ISO LEVEL. FOR DETAILS, SEE SECTION E - CALCULATION OF AGGREGATE LOSS COSTS AT CURRENT LEVEL.

(B) INCLUDING ALL LOSS ADJUSTMENT EXPENSES AND DEVELOPED TO AN ULTIMATE BASIS. IN ADDITION, ACCIDENT YEAR LOSSES HAVE BEEN TRENDED FROM THE AVERAGE DATE OF COVERAGE TO ONE YEAR BEYOND AN ASSUMED EFFECTIVE DATE OF 10/01/2008. FOR DETAILS, SEE SECTION E - CALCULATION OF INCURRED LOSSES.

(C) THE EXPECTED EXPERIENCE RATIO IS A PRODUCT OF TWO FACTORS, THE ADEQUACY FACTOR (1.000) AND THE NET TREND (1.027). THE ADEQUACY FACTOR IS EQUAL TO THE SELECTED CHANGE IN THE LAST REVIEW (+ 0.9%) DIVIDED BY THE APPROVED CHANGE (+ 0.9%). THE NET TREND IS THE ANNUAL NET TREND FACTOR (1.033) TO AN EXPONENT (0.833), THE PERIOD FROM ONE YEAR BEYOND THE LAST REVIEW OR EFFECTIVE DATE (12/01/2008) TO ONE YEAR BEYOND THE ASSUMED EFFECTIVE DATE (10/01/2009).

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ARKANSAS
PRODUCTS
SUBLINE CODE 336
DETERMINATION OF INDICATED LOSS COST LEVEL CHANGE

| (1) ACCIDENT YEAR ENDING | (2) AGGREGATE LOSS COSTS AT CURRENT LEVEL(A) | (3) $100,000 BASIC LIMITS INCURRED LOSSES(B) | (4) YEAR WEIGHTS | (5) EXPERIENCE RATIO | (6) NUMBER OF INCURRED OCCURRENCES |
|---|---|---|---|---|---|
| 12/31/2004 | $153,004,208 | $136,513,795 | 0.20 | 0.892 | 3,161 |
| 12/31/2005 | 158,880,062 | 148,286,404 | 0.30 | 0.933 | 2,732 |
| 12/31/2006 | 160,803,323 | 164,927,684 | 0.50 | 1.026 | 2,452 |

(7) WEIGHTED EXPERIENCE RATIO ..... 0.971

(8) INDICATED MULTISTATE MONOLINE-MULTILINE LOSS COST LEVEL CHANGE
{(7)-1.00}X 100% ..... - 2.9 %

(9) INDICATED MULTISTATE MONOLINE CHANGE ..... - 4.6 %
(SEE SECTION D - BASIC LIMIT RELATIVE CHANGE ANALYSIS)

(10) INDICATED STATEWIDE MONOLINE CHANGE (SEE FOOTNOTE C)..... - 5.3 %

(11) SELECTED STATEWIDE MONOLINE CHANGE (SEE FOOTNOTE C)..... - 5.3 %

(A) THESE ARE CALCULATED BY SUMMING OVER THE CLASSES THE PRODUCTS OF MULTISTATE REPORTED EXPOSURES, EXPOSURE TREND AND DEVELOPMENT, AND MULTISTATE $100,000 BASIC LIMIT LOSS COSTS AT CURRENT ISO LEVEL. FOR DETAILS, SEE SECTION F - CALCULATION OF AGGREGATE LOSS COSTS AT CURRENT LEVEL.

(B) INCLUDING ALL LOSS ADJUSTMENT EXPENSES AND DEVELOPED TO AN ULTIMATE BASIS. IN ADDITION, ACCIDENT YEAR LOSSES HAVE BEEN TRENDED FROM THE AVERAGE DATE OF COVERAGE TO ONE YEAR BEYOND AN ASSUMED EFFECTIVE DATE OF 07/01/2008.

(C) THE DIFFERENCE BETWEEN THE INDICATED MULTISTATE CHANGE AND THE INDICATED STATEWIDE CHANGE IS A RESULT OF A DIFFERENCE IN THE DISTRIBUTION OF RISKS BY CLASS IN THIS JURISDICTION VERSUS THE MULTISTATE (SEE SECTION A - PRODUCTS CLASS GROUP LOSS COST LEVEL CHANGE).

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ARKANSAS
LOCAL PRODUCTS/COMPLETED OPERATIONS
SUBLINE CODE 336
DETERMINATION OF INDICATED LOSS COST LEVEL CHANGE

| (1) ACCIDENT YEAR ENDING | (2) MULTISTATE AGGREGATE LOSS COSTS AT CURRENT LEVEL (A) | (3) MULTISTATE $100,000 BASIC LIMIT INCURRED LOSSES (B) | (4) YEAR WEIGHTS | (5) EXPERIENCE RATIO | (6) NUMBER OF INCURRED OCCURRENCES |
|---|---|---|---|---|---|
| 12/31/2004 | $323,387,728 | $352,564,360 | 0.20 | 1.090 | 6,502 |
| 12/31/2005 | 362,639,664 | 329,847,777 | 0.30 | 0.910 | 6,011 |
| 12/31/2006 | 396,604,766 | 404,126,510 | 0.50 | 1.019 | 6,359 |

(7) WEIGHTED EXPERIENCE RATIO..... 1.001

(8) INDICATED MULTISTATE MONOLINE-MULTILINE LOSS COST LEVEL CHANGE
{(7)- 1.00} x 100%..... + 0.1 %

(9) INDICATED MULTISTATE MONOLINE CHANGE
(SEE SECTION D - BASIC LIMIT RELATIVE CHANGE ANALYSIS)..... + 5.3 %

(10) SELECTED MULTISTATE MONOLINE CHANGE..... + 5.3 %

(11) INDICATED STATEWIDE MONOLINE CHANGE (C)
(SEE SECTION D - BASIC LIMIT RELATIVE CHANGE ANALYSIS)..... - 4.1 %

(12) SELECTED STATEWIDE MONOLINE CHANGE..... - 4.1 %

(A) THESE ARE CALCULATED BY SUMMING OVER THE STATES THE PRODUCTS OF STATE-REPORTED EXPOSURES, EXPOSURE TREND AND DEVELOPMENT, AND STATE $100,000 BASIC LIMIT LOSS COSTS AT CURRENT ISO LEVEL. FOR DETAILS, SEE SECTION G - CALCULATION OF AGGREGATE LOSS COSTS AT CURRENT LEVEL.

(B) INCLUDING ALL LOSS ADJUSTMENT EXPENSE AND DEVELOPED TO AN ULTIMATE BASIS. IN ADDITION, ACCIDENT YEAR LOSSES HAVE BEEN TRENDED FROM THE AVERAGE DATE OF COVERAGE TO ONE YEAR BEYOND AN ASSUMED EFFECTIVE DATE OF 07/01/2008.

(C) THE INDICATED STATEWIDE MONOLINE CHANGE IS CALCULATED BASED ON THE SELECTED MULTISTATE MONOLINE CHANGE.



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SECTION D

RELATIVE CHANGE ANALYSIS

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ARKANSAS
MANUFACTURERS AND CONTRACTORS
BASIC LIMIT RELATIVE CHANGE ANALYSIS

| TOP | (1) BAILEY FORMULA RELATIV. | (2) CREDIBILITY Z | (3) Z-WTD RELATIV. | (4) BALANCED RELATIV. | STATEWIDE COVERAGE IND. OF 0.940 OR - 6.0% |
|---|---|---|---|---|---|
| 10 | 0.959 | 0.199 | 0.992 | 1.002 | |
| 33 | 0.557 | 0.026 | 0.985 | 0.996 | |
| 34 | 1.538 | 0.079 | 1.035 | 1.046 | |
| 35 * | - | - | 0.986 | 0.996 | |
| 36 | 1.129 | 0.091 | 1.011 | 1.022 | |
| 37 | 1.516 | 0.090 | 1.038 | 1.049 | |
| 38 | 0.778 | 0.180 | 0.956 | 0.966 | |

*TOP 35 IMPLICIT PMF CAPPED AT 0.500

| CLASS GROUP | | | | | (5) INDICATED MONOLINE CHANGE |
|---|---|---|---|---|---|
| 30 | 1.164 | 0.103 | 1.016 | 1.011 | - 4.7% |
| 31 | 0.997 | 0.096 | 1.000 | 0.995 | - 6.2% |
| 32 | 1.133 | 0.189 | 1.024 | 1.019 | - 4.0% |
| 33 | 1.053 | 0.082 | 1.004 | 0.999 | - 5.8% |
| 34 | 0.836 | 0.116 | 0.979 | 0.975 | - 8.1% |
| 35 | 0.906 | 0.023 | 0.998 | 0.993 | - 6.4% |
| 36 | 0.918 | 0.093 | 0.992 | 0.987 | - 7.0% |
| 37 | 0.419 | 0.050 | 0.957 | 0.953 | - 10.2% |
| 38 | 1.180 | 0.087 | 1.014 | 1.010 | - 4.9% |

OVERALL MONOLINE INDICATION - 5.7%

ARKANSAS
MANUFACTURERS AND CONTRACTORS
BASIC LIMIT RELATIVE CHANGE ANALYSIS

SUMMARY OF EXPERIENCE USED IN RELATIVE CHANGE ANALYSIS

| TYPE OF POLICY | CLASS GROUP | (1) FISCAL A.Y.E. 03/31/2007 AGGREGATE LOSS COSTS AT CURRENT LEVEL | (2) FISCAL A.Y.E. 2003 - 2007 AGG LOSS COST CURRENT LEVEL | (3) FIVE YEAR EXPERIENCE RATIO | (4) RELATIV. | (5) NUMBER OF OCCURRENCES | (6) BAL CELL RELATIV. |
|---|---|---|---|---|---|---|---|
| 10 MONOLINE | 30 SERVICE | $263,749 | $977,166 | 1.504 | 1.728 | 58 | 1.013 |
| | 31 LIGHT CONTRACTING | 257,328 | 1,127,938 | 0.608 | 0.699 | 61 | 0.997 |
| | 32 MEDIUM CONTRCTING | 1,668,176 | 6,821,290 | 0.946 | 1.087 | 334 | 1.022 |
| | 33 HEAVY CONTRACTING | 478,393 | 1,620,332 | 0.820 | 0.942 | 37 | 1.002 |
| | 34 DEALER OR DISTRIB | 457,034 | 1,607,183 | 0.816 | 0.938 | 90 | 0.977 |
| | 35 LGT. MANUFACTURER | 34,298 | 215,996 | 0.042 | 0.048 | 2 | 0.995 |
| | 36 MED. MANUFACTURER | 577,812 | 2,176,236 | 0.809 | 0.930 | 47 | 0.990 |
| | 37 HVY. MANUFACTURER | 251,347 | 1,053,076 | 0.465 | 0.534 | 21 | 0.955 |
| | 38 MISC. OPERATION | 153,415 | 854,807 | 0.535 | 0.615 | 38 | 1.012 |
| | TOTAL * | $4,141,552 | $16,454,024 | 0.861 | | 688 | |
| 33 MULT OFFICE | 31 LIGHT CONTRACTING | $22,734 | $58,618 | 0.000 | 0.000 | 0 | 0.990 |
| | 32 MEDIUM CONTRCTING | 775 | 4,558 | 0.000 | 0.000 | 0 | 1.014 |
| | 33 HEAVY CONTRACTING | 10,221 | 59,420 | 0.315 | 0.362 | 9 | 0.995 |
| | 38 MISC. OPERATION | 18,859 | 92,084 | 1.283 | 1.475 | 4 | 1.005 |
| | TOTAL * | $52,589 | $214,680 | 0.521 | | 13 | |
| 34 MULT MERCANTILE | 30 SERVICE | $23,886 | $94,817 | 3.171 | 3.644 | 3 | 1.057 |
| | 32 MEDIUM CONTRCTING | 29,714 | 116,744 | 2.701 | 3.103 | 4 | 1.066 |
| | 34 DEALER OR DISTRIB | 545,753 | 2,216,766 | 0.999 | 1.148 | 98 | 1.019 |
| | 36 MED. MANUFACTURER | 1,627 | 8,012 | 0.000 | 0.000 | 0 | 1.033 |
| | 38 MISC. OPERATION | 9,577 | 33,827 | 0.980 | 1.127 | 10 | 1.056 |
| | TOTAL * | $610,557 | $2,470,166 | 1.164 | | 115 | |
| 35 MULT INSTITUT. | 31 LIGHT CONTRACTING | $2,042 | $9,999 | 0.000 | 0.000 | 0 | 0.991 |
| | 32 MEDIUM CONTRCTING | 119,451 | 461,148 | 0.367 | 0.422 | 27 | 1.015 |
| | TOTAL * | $121,493 | $471,147 | 0.361 | | 27 | |
| 36 MULT SERVICES | 30 SERVICE | $23,077 | $152,215 | 0.124 | 0.142 | 5 | 1.033 |
| | 31 LIGHT CONTRACTING | 39,390 | 125,174 | 1.377 | 1.582 | 5 | 1.017 |
| | 32 MEDIUM CONTRCTING | 44,122 | 212,341 | 0.128 | 0.147 | 3 | 1.041 |
| | 33 HEAVY CONTRACTING | 29,363 | 128,660 | 0.845 | 0.971 | 5 | 1.021 |
| | 34 DEALER OR DISTRIB | 260,073 | 856,849 | 0.888 | 1.021 | 50 | 0.996 |
| | 36 MED. MANUFACTURER | 11,443 | 98,967 | 1.127 | 1.295 | 20 | 1.009 |
| | 38 MISC. OPERATION | 180,068 | 781,032 | 1.366 | 1.570 | 64 | 1.032 |
| | TOTAL * | $587,536 | $2,355,238 | 0.983 | | 152 | |

ARKANSAS
MANUFACTURERS AND CONTRACTORS
BASIC LIMIT RELATIVE CHANGE ANALYSIS

SUMMARY OF EXPERIENCE USED IN RELATIVE CHANGE ANALYSIS

| TYPE OF POLICY | CLASS GROUP | (1) FISCAL A.Y.E. 03/31/2007 AGGREGATE LOSS COSTS AT CURRENT LEVEL | (2) FISCAL A.Y.E. 2003 - 2007 AGG LOSS COST CURRENT LEVEL | (3) FIVE YEAR EXPERIENCE RATIO | (4) RELATIV. | (5) NUMBER OF OCCURRENCES | (6) BAL CELL RELATIV. |
|---|---|---|---|---|---|---|---|
| 37 MULT INDUST/PROC. | 31 LIGHT CONTRACTING | $174 | $527 | 0.000 | 0.000 | 0 | 1.044 |
| | 32 MEDIUM CONTRCTING | 83,918 | 329,165 | 0.582 | 0.669 | 11 | 1.069 |
| | 33 HEAVY CONTRACTING | 58,003 | 289,687 | 3.331 | 3.828 | 7 | 1.049 |
| | 34 DEALER OR DISTRIB | 8,585 | 37,792 | 0.495 | 0.569 | 6 | 1.023 |
| | 35 LGT. MANUFACTURER | 21,406 | 138,081 | 2.341 | 2.690 | 8 | 1.042 |
| | 36 MED. MANUFACTURER | 533,321 | 2,620,286 | 1.164 | 1.338 | 90 | 1.036 |
| | 37 HVY. MANUFACTURER | 221,138 | 950,698 | 0.423 | 0.486 | 24 | 1.000 |
| | 38 MISC. OPERATION | 5,891 | 30,859 | 1.408 | 1.618 | 1 | 1.059 |
| | TOTAL * | $932,436 | $4,397,095 | 1.093 | | 147 | |
| 38 MULT CONTRACTORS | 30 SERVICE | $593,458 | $2,483,781 | 0.527 | 0.606 | 125 | 0.977 |
| | 31 LIGHT CONTRACTING | 324,088 | 1,674,417 | 0.846 | 0.972 | 102 | 0.961 |
| | 32 MEDIUM CONTRCTING | 1,174,955 | 6,481,969 | 0.897 | 1.030 | 270 | 0.985 |
| | 33 HEAVY CONTRACTING | 572,853 | 2,573,726 | 0.579 | 0.666 | 65 | 0.966 |
| | 38 MISC. OPERATION | 149,423 | 596,028 | 0.967 | 1.111 | 22 | 0.975 |
| | TOTAL * | $2,814,777 | $13,809,921 | 0.752 | | 584 | |
| TOTAL ALL TOP | 30 SERVICE | $904,170 | $3,707,979 | 0.872 | | 191 | |
| | 31 LIGHT CONTRACTING | 645,756 | 2,996,673 | 0.751 | | 168 | |
| | 32 MEDIUM CONTRCTING | 3,121,111 | 14,427,215 | 0.900 | | 649 | |
| | 33 HEAVY CONTRACTING | 1,148,833 | 4,671,825 | 0.823 | | 123 | |
| | 34 DEALER OR DISTRIB | 1,271,445 | 4,718,590 | 0.907 | | 244 | |
| | 35 LGT. MANUFACTURER | 55,704 | 354,077 | 0.925 | | 10 | |
| | 36 MED. MANUFACTURER | 1,124,203 | 4,903,501 | 0.980 | | 157 | |
| | 37 HVY. MANUFACTURER | 472,485 | 2,003,774 | 0.445 | | 45 | |
| | 38 MISC. OPERATION | 517,233 | 2,388,637 | 0.995 | | 139 | |
| | TOTAL * | $9,260,940 | $40,172,271 | 0.870 | | 1,726 | |

* TOTALS IN COLUMN (3) ARE AVERAGES USING COLUMN (1) AS WEIGHTS.

ARKANSAS
OWNERS, LANDLORDS AND TENANTS
BASIC LIMIT RELATIVE CHANGE ANALYSIS

| TOP | (1) BAILEY FORMULA RELATIV. | (2) CREDIBILITY Z | (3) Z-WTD RELATIV. | (4) BALANCED RELATIV. | STATEWIDE COVERAGE IND. OF 0.961 OR - 3.9% |
|---|---|---|---|---|---|
| 10 | 1.027 | 0.147 | 1.004 | 1.009 | |
| 31 | 1.041 | 0.071 | 1.003 | 1.008 | |
| 32 | 1.876 | 0.047 | 1.030 | 1.035 | |
| 33 | 0.974 | 0.121 | 0.997 | 1.002 | |
| 34 | 0.814 | 0.181 | 0.963 | 0.968 | |
| 35 | 1.453 | 0.176 | 1.068 | 1.073 | |
| 36 | 0.865 | 0.067 | 0.990 | 0.995 | |

| CLASS GROUP | | | | | (5) INDICATED MONOLINE CHANGE |
|---|---|---|---|---|---|
| 01 | 0.771 | 0.098 | 0.975 | 0.979 | - 5.1% |
| 02 | 0.898 | 0.143 | 0.985 | 0.989 | - 4.1% |
| 03 | 1.283 | 0.091 | 1.023 | 1.027 | - 0.4% |
| 04 | 0.058 | 0.018 | 0.950 | 0.954 | - 7.5% |
| 05 | 1.467 | 0.045 | 1.017 | 1.022 | - 0.9% |
| 06 | 1.310 | 0.050 | 1.014 | 1.018 | - 1.3% |
| 07 | 0.482 | 0.053 | 0.962 | 0.966 | - 6.3% |
| 08 | 0.618 | 0.035 | 0.983 | 0.988 | - 4.3% |
| 09 | 1.494 | 0.083 | 1.034 | 1.038 | + 0.7% |
| 10 | 0.806 | 0.172 | 0.964 | 0.968 | - 6.2% |
| 11 | 0.896 | 0.057 | 0.994 | 0.998 | - 3.2% |
| 12 | 1.050 | 0.153 | 1.007 | 1.012 | - 1.9% |
| 13 | 1.934 | 0.030 | 1.020 | 1.024 | - 0.7% |
| 16 | 0.000 | 0.000 | 1.000 | 1.004 | - 2.6% |

OVERALL MONOLINE INDICATION - 2.9%

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ARKANSAS
OWNERS, LANDLORDS AND TENANTS
BASIC LIMIT RELATIVE CHANGE ANALYSIS

SUMMARY OF EXPERIENCE USED IN RELATIVE CHANGE ANALYSIS

| TYPE OF POLICY | CLASS GROUP | (1) FISCAL A.Y.E. 03/31/2007 AGGREGATE LOSS COSTS AT CURRENT LEVEL | (2) FISCAL A.Y.E. 2003 - 2007 AGG LOSS COST CURRENT LEVEL | (3) FIVE YEAR EXPERIENCE RATIO | (4) RELATIV. | (5) NUMBER OF OCCURRENCES | (6) BAL CELL RELATIV. |
|---|---|---|---|---|---|---|---|
| 10 MONOLINE | 01 FOOD&BEV.(RETAIL) | $107,057 | $709,905 | 0.934 | 0.973 | 80 | 0.988 |
| | 02 RESTAURANTS | 111,209 | 571,237 | 0.830 | 0.865 | 48 | 0.998 |
| | 03 STORES | 115,689 | 451,315 | 1.135 | 1.182 | 68 | 1.036 |
| | 04 VENDING & RENTAL | 20,902 | 39,089 | 0.020 | 0.021 | 2 | 0.962 |
| | 05 FOOD & BEV. DIST. | 22,618 | 221,127 | 0.884 | 0.920 | 11 | 1.031 |
| | 06 NON-FOOD&BEV.DIST | 29,780 | 118,171 | 0.152 | 0.158 | 8 | 1.027 |
| | 07 CLUBS,AMSMT&SPRTS | 98,115 | 277,018 | 0.410 | 0.427 | 11 | 0.975 |
| | 08 HEALTH CARE FACIL | 1,965 | 9,824 | 0.000 | 0.000 | 0 | 0.996 |
| | 09 HOTELS AND MOTELS | 52,554 | 170,966 | 1.640 | 1.708 | 31 | 1.048 |
| | 10 SCHLS & CHURCHES | 24,236 | 112,364 | 0.281 | 0.293 | 9 | 0.976 |
| | 11 APARTMENTS | 102,824 | 285,100 | 0.917 | 0.955 | 20 | 1.007 |
| | 12 BUILDINGS&OFFICES | 331,349 | 1,310,767 | 1.105 | 1.150 | 93 | 1.021 |
| | 13 MISC. PREMISES | 4,617 | 42,317 | 9.447 | 9.838 | 8 | 1.033 |
| | 16 GOVT SUBDIVISIONS | 0 | 117 | 0.000 | 0.000 | 0 | 1.013 |
| | TOTAL * | $1,022,915 | $4,319,317 | 0.964 | | 389 | |
| 31 MULT MOTEL/HOTEL | 09 HOTELS AND MOTELS | $264,431 | $860,246 | 1.494 | 1.555 | 92 | 1.046 |
| | TOTAL * | $264,431 | $860,246 | 1.494 | | 92 | |
| 32 MULT APARTMENT | 11 APARTMENTS | $158,568 | $634,401 | 1.593 | 1.659 | 39 | 1.033 |
| | 12 BUILDINGS&OFFICES | 9,024 | 39,089 | 2.270 | 2.364 | 2 | 1.047 |
| | TOTAL * | $167,592 | $673,490 | 1.629 | | 41 | |
| 33 MULT OFFICE | 12 BUILDINGS&OFFICES | $684,795 | $3,137,322 | 0.986 | 1.027 | 266 | 1.014 |
| | 13 MISC. PREMISES | 1,555 | 11,243 | 0.000 | 0.000 | 0 | 1.026 |
| | TOTAL * | $686,350 | $3,148,565 | 0.984 | | 266 | |
| 34 MULT MERCANTILE | 01 FOOD&BEV.(RETAIL) | $267,837 | $1,089,094 | 0.534 | 0.556 | 93 | 0.948 |
| | 02 RESTAURANTS | 789,780 | 3,359,870 | 0.710 | 0.740 | 324 | 0.958 |
| | 03 STORES | 218,243 | 903,970 | 1.083 | 1.128 | 72 | 0.995 |
| | 04 VENDING & RENTAL | 1,266 | 9,972 | 0.083 | 0.086 | 0 | 0.924 |
| | 05 FOOD & BEV. DIST. | 70,201 | 302,377 | 1.328 | 1.383 | 26 | 0.989 |
| | 06 NON-FOOD&BEV.DIST | 81,800 | 377,315 | 1.439 | 1.498 | 38 | 0.986 |
| | 12 BUILDINGS&OFFICES | 151,525 | 608,667 | 0.478 | 0.498 | 39 | 0.980 |
| | TOTAL * | $1,580,652 | $6,651,265 | 0.774 | | 592 | |

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ARKANSAS
OWNERS, LANDLORDS AND TENANTS
BASIC LIMIT RELATIVE CHANGE ANALYSIS

SUMMARY OF EXPERIENCE USED IN RELATIVE CHANGE ANALYSIS

| TYPE OF POLICY | CLASS GROUP | (1) FISCAL A.Y.E. 03/31/2007 AGGREGATE LOSS COSTS AT CURRENT LEVEL | (2) FISCAL A.Y.E. 2003 - 2007 AGG LOSS COST CURRENT LEVEL | (3) FIVE YEAR EXPERIENCE RATIO | (4) RELATIV. | (5) NUMBER OF OCCURRENCES | (6) BAL CELL RELATIV. |
|---|---|---|---|---|---|---|---|
| 35 MULT INSTITUT. | 07 CLUBS,AMSMT&SPRTS | $9,033 | $20,190 | 0.274 | 0.286 | 6 | 1.037 |
| | 08 HEALTH CARE FACIL | 9,049 | 224,016 | 1.014 | 1.056 | 23 | 1.060 |
| | 10 SCHLS & CHURCHES | 441,778 | 2,292,444 | 1.151 | 1.199 | 528 | 1.038 |
| | 12 BUILDINGS&OFFICES | 6,881 | 43,464 | 0.139 | 0.145 | 4 | 1.086 |
| | 13 MISC. PREMISES | 710 | 10,644 | 1.871 | 1.948 | 0 | 1.099 |
| | 16 GOVT SUBDIVISIONS | 1,477 | 5,868 | 0.000 | 0.000 | 0 | 1.078 |
| | TOTAL * | $468,928 | $2,596,626 | 1.114 | | 561 | |
| 36 MULT SERVICES | 03 STORES | $37,174 | $181,302 | 0.996 | 1.038 | 11 | 1.022 |
| | 04 VENDING & RENTAL | 9,150 | 49,742 | 0.127 | 0.132 | 4 | 0.949 |
| | 07 CLUBS,AMSMT&SPRTS | 104,184 | 574,865 | 0.496 | 0.517 | 34 | 0.962 |
| | 08 HEALTH CARE FACIL | 342 | 1,801 | 0.000 | 0.000 | 0 | 0.983 |
| | 09 HOTELS AND MOTELS | 7,932 | 42,897 | 0.135 | 0.140 | 2 | 1.033 |
| | 10 SCHLS & CHURCHES | 3,221 | 14,611 | 0.817 | 0.850 | 1 | 0.963 |
| | 12 BUILDINGS&OFFICES | 53,560 | 242,035 | 1.464 | 1.525 | 20 | 1.007 |
| | 13 MISC. PREMISES | 24,345 | 132,734 | 0.316 | 0.329 | 9 | 1.019 |
| | TOTAL * | $239,908 | $1,239,987 | 0.749 | | 81 | |
| TOTAL ALL TOP | 01 FOOD&BEV.(RETAIL) | $374,894 | $1,798,999 | 0.648 | | 173 | |
| | 02 RESTAURANTS | 900,989 | 3,931,107 | 0.725 | | 372 | |
| | 03 STORES | 371,106 | 1,536,587 | 1.091 | | 151 | |
| | 04 VENDING & RENTAL | 31,318 | 98,803 | 0.054 | | 6 | |
| | 05 FOOD & BEV. DIST. | 92,819 | 523,504 | 1.219 | | 37 | |
| | 06 NON-FOOD&BEV.DIST | 111,580 | 495,486 | 1.095 | | 46 | |
| | 07 CLUBS,AMSMT&SPRTS | 211,332 | 872,073 | 0.447 | | 51 | |
| | 08 HEALTH CARE FACIL | 11,356 | 235,641 | 0.808 | | 23 | |
| | 09 HOTELS AND MOTELS | 324,917 | 1,074,109 | 1.484 | | 125 | |
| | 10 SCHLS & CHURCHES | 469,235 | 2,419,419 | 1.104 | | 538 | |
| | 11 APARTMENTS | 261,392 | 919,501 | 1.327 | | 59 | |
| | 12 BUILDINGS&OFFICES | 1,237,134 | 5,381,344 | 0.981 | | 424 | |
| | 13 MISC. PREMISES | 31,227 | 196,938 | 1.685 | | 17 | |
| | 16 GOVT SUBDIVISIONS | 1,477 | 5,985 | 0.000 | | 0 | |
| | TOTAL * | $4,430,776 | $19,489,496 | 0.960 | | 2,022 | |

* TOTALS IN COLUMN (3) ARE AVERAGES USING COLUMN (1) AS WEIGHTS.

ARKANSAS
PRODUCTS
BASIC LIMIT RELATIVE CHANGE ANALYSIS

| TOP | (1) BAILEY FORMULA RELATIV. | (2) CREDIBILITY Z | (3) Z-WTD RELATIV. | (4) BALANCED RELATIV. | MULTISTATE COVERAGE IND. OF 0.971 OR - 2.9% |
|---|---|---|---|---|---|
| 10 | 1.003 | 0.404 | 1.001 | 0.995 | |
| 34 | 0.847 | 0.452 | 0.928 | 0.922 | |
| 36 | 0.965 | 0.157 | 0.994 | 0.989 | |
| 37 | 1.149 | 0.562 | 1.081 | 1.075 | |

| CLASS GROUP | | | | | (5) INDICATED MULTISTATE MONOLINE CHANGE | (6) INDICATED STATEWIDE MONOLINE CHANGE# | (7) SELECTED STATEWIDE MONOLINE CHANGE# |
|---|---|---|---|---|---|---|---|
| 3 | 1.034 | 0.547 | 1.018 | 1.007 | - 2.7% | - 13.9% | - 13.9% |
| 4 | 1.165 | 0.444 | 1.070 | 1.058 | + 2.3% | + 1.9% | + 1.9% |
| 5 | 0.766 | 0.133 | 0.965 | 0.954 | - 7.8% | + 10.9% | + 10.9% |
| 6 | 0.928 | 0.406 | 0.970 | 0.959 | - 7.3% | + 3.9% | + 3.9% |
| 7 | 0.762 | 0.170 | 0.955 | 0.944 | - 8.8% | - 3.5% | - 3.5% |
| | | | OVERALL MONOLINE INDICATION | | - 4.6% | - 5.3% | - 5.3% |

# The indicated statewide Products change is calculated by determining the effect, on statewide loss cost levels, of implementing the indicated multistate loss costs. The difference between the indicated multistate change and the indicated statewide change is a result of a difference in the distribution of risks by class in this jurisdiction versus the multistate.

MULTISTATE
PRODUCTS
BASIC LIMIT RELATIVE CHANGE ANALYSIS

SUMMARY OF EXPERIENCE USED IN RELATIVE CHANGE ANALYSIS

| TYPE OF POLICY | CLASS GROUP | (1) CALENDAR A.Y.E. 12/31/2006 AGGREGATE LOSS COSTS AT CURRENT LEVEL | (2) CALENDAR A.Y.E. 2002 - 2006 AGG LOSS COST CURRENT LEVEL | (3) FIVE YEAR EXPERIENCE RATIO | (4) RELATIV. | (5) NUMBER OF OCCURRENCES | (6) BAL CELL RELATIV. |
|---|---|---|---|---|---|---|---|
| 10 MONOLINE | 03 MAN,DLR,DSTFD/DRG | $11,486,930 | $39,977,140 | 1.082 | 1.047 | 1,443 | 1.002 |
| | 04 DLR,DST-NOTFD/DRG | 7,979,244 | 35,169,216 | 1.391 | 1.347 | 656 | 1.053 |
| | 05 MAN.NTFD/DRG(LOW) | 1,097,197 | 5,583,241 | 1.068 | 1.034 | 117 | 0.950 |
| | 06 MAN.NTFD/DRG(MED) | 17,139,248 | 71,323,477 | 0.896 | 0.868 | 908 | 0.955 |
| | 07 MAN.NTFD/DRG(HGH) | 6,184,580 | 25,474,646 | 0.662 | 0.641 | 152 | 0.940 |
| | TOTAL * | $43,887,199 | $177,527,720 | 1.006 | | 3,276 | |
| 34 MULT MERCANTILE | 03 MAN,DLR,DSTFD/DRG | $7,201,101 | $37,985,641 | 1.126 | 1.090 | 1,293 | 0.928 |
| | 04 DLR,DST-NOTFD/DRG | 45,268,580 | 216,483,559 | 0.983 | 0.952 | 2,810 | 0.976 |
| | 06 MAN.NTFD/DRG(MED) | 11,564 | 72,949 | 0.000 | 0.000 | 0 | 0.884 |
| | TOTAL * | $52,481,245 | $254,542,149 | 1.003 | | 4,103 | |
| 36 MULT SERVICES | 04 DLR,DST-NOTFD/DRG | $3,007,027 | $13,046,992 | 1.201 | 1.163 | 491 | 1.046 |
| | 06 MAN.NTFD/DRG(MED) | 168,814 | 940,707 | 0.213 | 0.206 | 4 | 0.948 |
| | TOTAL * | $3,175,841 | $13,987,699 | 1.149 | | 495 | |
| 37 MULT INDUST/PROC. | 03 MAN,DLR,DSTFD/DRG | $11,256,378 | $63,206,905 | 1.073 | 1.039 | 3,261 | 1.082 |
| | 05 MAN.NTFD/DRG(LOW) | 5,703,128 | 28,578,059 | 0.856 | 0.829 | 237 | 1.026 |
| | 06 MAN.NTFD/DRG(MED) | 33,179,947 | 159,783,152 | 1.138 | 1.102 | 2,397 | 1.031 |
| | 07 MAN.NTFD/DRG(HGH) | 10,415,154 | 49,196,636 | 0.980 | 0.948 | 432 | 1.015 |
| | TOTAL * | $60,554,607 | $300,764,752 | 1.072 | | 6,327 | |
| TOTAL ALL TOP | 03 MAN,DLR,DSTFD/DRG | $29,944,409 | $141,169,686 | 1.089 | | 5,997 | |
| | 04 DLR,DST-NOTFD/DRG | 56,254,851 | 264,699,767 | 1.053 | | 3,957 | |
| | 05 MAN.NTFD/DRG(LOW) | 6,800,325 | 34,161,300 | 0.890 | | 354 | |
| | 06 MAN.NTFD/DRG(MED) | 50,499,573 | 232,120,285 | 1.053 | | 3,309 | |
| | 07 MAN.NTFD/DRG(HGH) | 16,599,734 | 74,671,282 | 0.861 | | 584 | |
| | TOTAL * | $160,098,892 | $746,822,320 | 1.033 | | 14,201 | |

* TOTALS IN COLUMN (3) ARE AVERAGES USING COLUMN (1) AS WEIGHTS.

ARKANSAS
LOCAL PRODUCTS/COMPLETED OPERATIONS
BASIC LIMIT RELATIVE CHANGE ANALYSIS

| TOP | (1) BAILEY FORMULA RELATIV. | (2) CREDIBILITY Z | (3) Z-WTD RELATIV. | (4) BALANCED RELATIV. | MULTISTATE COVERAGE IND. OF 1.001 OR + 0.1% |
|---|---|---|---|---|---|
| 10 | 1.053 | 0.742 | 1.039 | 1.040 | |
| 34 | 1.095 | 0.666 | 1.062 | 1.063 | |
| 36 | 1.102 | 0.424 | 1.042 | 1.043 | |
| 37 | 0.780 | 0.158 | 0.962 | 0.962 | |
| 38 | 0.965 | 1.000 | 0.965 | 0.966 | |

| CLASS GROUP | | | | | (5) INDICATED MULTISTATE MONOLINE CHANGE | (6) INDICATED STATEWIDE MONOLINE CHANGE* | (7) SELECTED STATEWIDE MONOLINE CHANGE |
|---|---|---|---|---|---|---|---|
| 1 | 0.731 | 0.676 | 0.809 | 0.809 | - 14.3% | - 14.3% | - 12.4% |
| 2 | 0.654 | 0.448 | 0.827 | 0.827 | - 12.8% | - 18.0% | - 17.9% |
| 11 | 1.063 | 0.337 | 1.021 | 1.020 | + 6.6% | + 2.9% | + 2.9% |
| 12 | 1.023 | 1.000 | 1.023 | 1.023 | + 6.1% | - 3.9% | - 3.9% |
| 13 | 1.187 | 0.319 | 1.056 | 1.056 | + 11.8% | - 3.9% | - 4.2% |
| | | | OVERALL MONOLINE | INDICATION | + 5.3% | - 4.1% | - 4.1% |

* The indicated statewide monoline change is calculated based on the indicated multistate monoline change.

MULTISTATE
LOCAL PRODUCTS/COMPLETED OPERATIONS
BASIC LIMIT RELATIVE CHANGE ANALYSIS *

| STATE | (1) BAILEY FORMULA RELATIV. | (2) CREDIBILITY Z | (3) Z-WTD RELATIV. | (4) BALANCED RELATIV. | (5) INDICATED ** MONOLINE CHG. | (6) SELECTED MONOLINE CHG. |
|---|---|---|---|---|---|---|
| | 1.754 | 0.504 | 1.328 | 1.326 | | |
| | 1.684 | 0.509 | 1.304 | 1.302 | | |
| | 1.315 | 0.596 | 1.177 | 1.176 | | |
| | 1.640 | 0.249 | 1.131 | 1.130 | | |
| | 1.323 | 0.425 | 1.126 | 1.125 | | |
| | 3.520 | 0.077 | 1.102 | 1.101 | | |
| | 1.412 | 0.197 | 1.070 | 1.069 | | |
| | 1.297 | 0.219 | 1.059 | 1.057 | | |
| | 1.200 | 0.306 | 1.057 | 1.056 | | |
| | 1.193 | 0.256 | 1.046 | 1.045 | | |
| | 1.096 | 0.446 | 1.042 | 1.040 | | |
| | 1.080 | 0.354 | 1.028 | 1.027 | | |
| | 1.044 | 0.523 | 1.023 | 1.022 | | |
| | 1.031 | 0.632 | 1.020 | 1.019 | | |
| | 1.091 | 0.213 | 1.019 | 1.018 | | |
| | 1.074 | 0.229 | 1.016 | 1.015 | | |
| | 1.073 | 0.191 | 1.014 | 1.013 | | |
| | 1.079 | 0.158 | 1.012 | 1.011 | | |
| | 1.059 | 0.187 | 1.011 | 1.010 | | |
| | 1.015 | 0.321 | 1.005 | 1.004 | | |
| | 0.989 | 0.354 | 0.996 | 0.995 | | |
| | 0.979 | 0.215 | 0.996 | 0.995 | | |
| | 0.977 | 0.266 | 0.994 | 0.993 | | |
| | 0.958 | 0.175 | 0.993 | 0.992 | | |
| | 0.965 | 0.512 | 0.982 | 0.981 | | |
| | 0.905 | 0.193 | 0.981 | 0.980 | | |
| | 0.888 | 0.168 | 0.980 | 0.979 | | |
| | 0.931 | 0.368 | 0.974 | 0.973 | | |
| | 0.885 | 0.310 | 0.963 | 0.962 | | |
| | 0.819 | 0.197 | 0.962 | 0.961 | | |
| | 0.621 | 0.090 | 0.958 | 0.957 | | |
| | 0.873 | 0.333 | 0.956 | 0.955 | | |
| | 0.914 | 0.566 | 0.950 | 0.949 | | |
| | 0.761 | 0.194 | 0.948 | 0.947 | | |
| | 0.905 | 0.559 | 0.946 | 0.945 | | |
| | 0.733 | 0.204 | 0.939 | 0.938 | | |
| | 0.785 | 0.278 | 0.935 | 0.934 | | |
| | 0.864 | 0.460 | 0.935 | 0.934 | | |
| | 0.765 | 0.261 | 0.933 | 0.932 | | |
| | 0.863 | 0.470 | 0.933 | 0.932 | | |
| | 0.372 | 0.076 | 0.928 | 0.927 | | |
| | 0.666 | 0.186 | 0.927 | 0.926 | | |
| | 0.600 | 0.154 | 0.924 | 0.923 | | |
| | 0.747 | 0.296 | 0.917 | 0.916 | | |
| | 0.473 | 0.130 | 0.907 | 0.906 | | |
| ARKANSAS | 0.645 | 0.225 | 0.906 | 0.905 | -4.1% | -4.1% |
| | 0.341 | 0.097 | 0.901 | 0.900 | | |
| | 0.717 | 0.427 | 0.868 | 0.867 | | |
| | 0.781 | 0.580 | 0.867 | 0.866 | | |
| | 0.665 | 0.383 | 0.855 | 0.854 | | |
| | 0.611 | 0.367 | 0.835 | 0.834 | | |
| | 0.454 | 0.288 | 0.796 | 0.796 | | |

* Sorted by balanced relative change. ** The indicated monoline change is based on the selected multistate monoline change.

ARKANSAS
LOCAL PRODUCTS/COMPLETED OPERATIONS
BASIC LIMIT RELATIVE CHANGE ANALYSIS

SUMMARY OF EXPERIENCE USED IN RELATIVE CHANGE ANALYSIS

| TYPE OF POLICY | CLASS GROUP | (1) CALENDAR A.Y.E. 12/31/2006 AGGREGATE LOSS COSTS AT CURRENT LEVEL | (2) CALENDAR A.Y.E. 2002 - 2006 AGG LOSS COST CURRENT LEVEL | (3) FIVE YEAR EXPERIENCE RATIO | (4) RELATIV. | (5) NUMBER OF OCCURRENCES | (6) BAL CELL RELATIV. |
|---|---|---|---|---|---|---|---|
| 10 MONOLINE | 01 RET.STRS-FOOD/DRG | $16,943 | $118,021 | 1.743 | 1.587 | 10 | 0.761 |
| | 02 RET.STRS-NTFD/DRG | 43,140 | 188,299 | 1.765 | 1.607 | 15 | 0.778 |
| | 11 COMP. OPS. (LOW) | 58,769 | 162,287 | 0.034 | 0.031 | 1 | 0.960 |
| | 12 COMP. OPS. (MED) | 1,812,315 | 5,257,608 | 0.668 | 0.608 | 53 | 0.963 |
| | 13 COMP. OPS. (HGH) | 60,167 | 178,051 | 1.200 | 1.093 | 4 | 0.994 |
| | TOTAL * | $1,991,334 | $5,904,266 | 0.698 | | 83 | |
| 34 MULT MERCANTILE | 01 RET.STRS-FOOD/DRG | $97,357 | $400,929 | 1.070 | 0.975 | 41 | 0.779 |
| | 02 RET.STRS-NTFD/DRG | 27,093 | 133,129 | 0.107 | 0.098 | 3 | 0.795 |
| | 12 COMP. OPS. (MED) | 8,688 | 35,978 | 0.137 | 0.124 | 0 | 0.984 |
| | TOTAL * | $133,138 | $570,036 | 0.813 | | 44 | |
| 36 MULT SERVICES | 01 RET.STRS-FOOD/DRG | $5,706 | $28,680 | 2.955 | 2.691 | 1 | 0.764 |
| | 02 RET.STRS-NTFD/DRG | 83,667 | 281,019 | 1.450 | 1.321 | 14 | 0.780 |
| | 11 COMP. OPS. (LOW) | 2,740 | 23,396 | 0.000 | 0.000 | 0 | 0.963 |
| | 12 COMP. OPS. (MED) | 13,233 | 134,035 | 1.823 | 1.660 | 14 | 0.966 |
| | 13 COMP. OPS. (HGH) | 19,129 | 97,068 | 0.077 | 0.070 | 1 | 0.997 |
| | TOTAL * | $124,475 | $564,198 | 1.316 | | 30 | |
| 37 MULT INDUST/PROC. | 01 RET.STRS-FOOD/DRG | $114 | $1,269 | 0.000 | 0.000 | 0 | 0.705 |
| | 11 COMP. OPS. (LOW) | 200 | 2,137 | 0.000 | 0.000 | 0 | 0.889 |
| | 12 COMP. OPS. (MED) | 31,888 | 157,249 | 0.242 | 0.220 | 3 | 0.891 |
| | 13 COMP. OPS. (HGH) | 4,256 | 14,519 | 0.000 | 0.000 | 0 | 0.920 |
| | TOTAL * | $36,458 | $175,174 | 0.211 | | 3 | |
| 38 MULT CONTRACTORS | 11 COMP. OPS. (LOW) | $58,567 | $298,486 | 0.277 | 0.253 | 3 | 0.892 |
| | 12 COMP. OPS. (MED) | 1,195,957 | 5,580,259 | 0.719 | 0.654 | 114 | 0.894 |
| | 13 COMP. OPS. (HGH) | 141,060 | 635,200 | 0.957 | 0.871 | 3 | 0.923 |
| | TOTAL * | $1,395,584 | $6,513,945 | 0.724 | | 120 | |
| TOTAL ALL TOP | 01 RET.STRS-FOOD/DRG | $120,120 | $548,899 | 1.254 | | 52 | |
| | 02 RET.STRS-NTFD/DRG | 153,900 | 602,447 | 1.302 | | 32 | |
| | 11 COMP. OPS. (LOW) | 120,276 | 486,306 | 0.152 | | 4 | |
| | 12 COMP. OPS. (MED) | 3,062,081 | 11,165,129 | 0.687 | | 184 | |
| | 13 COMP. OPS. (HGH) | 224,612 | 924,838 | 0.929 | | 8 | |
| | TOTAL * | $3,680,989 | $13,727,619 | 0.728 | | 280 | |

* TOTALS IN COLUMN (3) ARE AVERAGES USING COLUMN (1) AS WEIGHTS.

MULTISTATE
LOCAL PRODUCTS/COMPLETED OPERATIONS
BASIC LIMIT RELATIVE CHANGE ANALYSIS

SUMMARY OF EXPERIENCE USED IN RELATIVE CHANGE ANALYSIS

| TYPE OF POLICY | CLASS GROUP | (1) CALENDAR A.Y.E. 12/31/2006 AGGREGATE LOSS COSTS AT CURRENT LEVEL | (2) CALENDAR A.Y.E. 2002 - 2006 AGG LOSS COST CURRENT LEVEL | (3) FIVE YEAR EXPERIENCE RATIO | (4) RELATIV. | (5) NUMBER OF OCCURRENCES | (6) BAL CELL RELATIV. |
|---|---|---|---|---|---|---|---|
| 10 MONOLINE | 01 RET.STRS-FOOD/DRG | $3,346,297 | $15,171,689 | 0.690 | | 1,160 | |
| | 02 RET.STRS-NTFD/DRG | 3,784,731 | 16,270,384 | 0.946 | | 581 | |
| | 11 COMP. OPS. (LOW) | 5,011,039 | 20,650,863 | 1.120 | | 372 | |
| | 12 COMP. OPS. (MED) | 102,996,042 | 409,984,646 | 1.154 | | 5,742 | |
| | 13 COMP. OPS. (HGH) | 7,550,893 | 29,817,970 | 1.639 | | 404 | |
| | TOTAL * | $122,689,002 | $491,895,552 | 1.163 | | 8,259 | |
| 34 MULT MERCANTILE | 01 RET.STRS-FOOD/DRG | $15,865,857 | $69,169,264 | 0.932 | | 5,390 | |
| | 02 RET.STRS-NTFD/DRG | 9,454,866 | 47,030,054 | 0.806 | | 1,175 | |
| | 12 COMP. OPS. (MED) | 2,269,125 | 10,216,866 | 0.878 | | 107 | |
| | TOTAL * | $27,589,848 | $126,416,184 | 0.884 | | 6,672 | |
| 36 MULT SERVICES | 01 RET.STRS-FOOD/DRG | $1,279,049 | $6,051,294 | 0.767 | | 303 | |
| | 02 RET.STRS-NTFD/DRG | 13,424,449 | 39,578,010 | 0.677 | | 1,255 | |
| | 11 COMP. OPS. (LOW) | 3,068,669 | 14,253,078 | 1.489 | | 483 | |
| | 12 COMP. OPS. (MED) | 3,998,883 | 19,140,104 | 1.199 | | 558 | |
| | 13 COMP. OPS. (HGH) | 2,005,554 | 8,789,157 | 1.593 | | 108 | |
| | TOTAL * | $23,776,604 | $87,811,643 | 0.952 | | 2,707 | |
| 37 MULT INDUST/PROC. | 01 RET.STRS-FOOD/DRG | $24,036 | $107,652 | 4.066 | | 4 | |
| | 11 COMP. OPS. (LOW) | 333,678 | 1,722,900 | 0.684 | | 15 | |
| | 12 COMP. OPS. (MED) | 6,186,137 | 27,439,932 | 0.927 | | 357 | |
| | 13 COMP. OPS. (HGH) | 251,797 | 774,077 | 1.091 | | 3 | |
| | TOTAL * | $6,795,648 | $30,044,561 | 0.933 | | 379 | |
| 38 MULT CONTRACTORS | 11 COMP. OPS. (LOW) | $10,808,117 | $49,446,494 | 1.134 | | 838 | |
| | 12 COMP. OPS. (MED) | 186,387,883 | 836,574,938 | 1.104 | | 13,492 | |
| | 13 COMP. OPS. (HGH) | 18,082,283 | 86,938,828 | 1.156 | | 1,012 | |
| | TOTAL * | $215,278,283 | $972,960,260 | 1.110 | | 15,342 | |
| TOTAL ALL TOP | 01 RET.STRS-FOOD/DRG | $20,515,239 | $90,499,899 | 0.886 | | 6,857 | |
| | 02 RET.STRS-NTFD/DRG | 26,664,046 | 102,878,448 | 0.761 | | 3,011 | |
| | 11 COMP. OPS. (LOW) | 19,221,503 | 86,073,335 | 1.179 | | 1,708 | |
| | 12 COMP. OPS. (MED) | 301,838,070 | 1,303,356,486 | 1.117 | | 20,256 | |
| | 13 COMP. OPS. (HGH) | 27,890,527 | 126,320,032 | 1.318 | | 1,527 | |
| | TOTAL * | $396,129,385 | $1,709,128,200 | 1.098 | | 33,359 | |

* TOTALS IN COLUMN (3) ARE AVERAGES USING COLUMN (1) AS WEIGHTS.

SECTION E

SUPPORTING MATERIAL -- PREMISES/OPERATIONS

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ARKANSAS
MANUFACTURERS AND CONTRACTORS
CALCULATION OF AGGREGATE LOSS COSTS
AT CURRENT LEVEL
COMBINED SINGLE LIMIT

| TYPE OF POLICY | ACCIDENT YEAR ENDING | $100,000 BASIC LIMIT AGGREGATE LOSS COSTS AT CURRENT LEVEL | X | EXPOSURE DEVELOPMENT FACTOR+ | X | EXPOSURE TREND# | X | AVERAGE IPMF* | = | TRENDED $100,000 BASIC LIMIT AGGREGATE LOSS COSTS AT CURRENT LEVEL |
|---|---|---|---|---|---|---|---|---|---|---|
| MONOLINE | 03/31/2005 | $2,834,495 | | 1.000 | | 1.106 | | | | $3,134,951 |
| | 03/31/2006 | 3,259,858 | | 1.000 | | 1.095 | | | | 3,569,544 |
| | 03/31/2007 | 3,651,406 | | 1.060 | | 1.068 | | | | 4,133,684 |
| MULTILINE | 03/31/2005 | $4,644,295 | | 1.000 | | 1.104 | | 0.849 | | $4,353,079 |
| | 03/31/2006 | 5,309,302 | | 1.000 | | 1.093 | | 0.851 | | 4,938,410 |
| | 03/31/2007 | 5,312,468 | | 1.060 | | 1.065 | | 0.852 | | 5,109,653 |
| TOTAL | 03/31/2005 | | | | | | | | | $7,488,030 |
| | 03/31/2006 | | | | | | | | | 8,507,954 |
| | 03/31/2007 | | | | | | | | | 9,243,337 |

\+ THE DERIVATION OF THE EXPOSURE DEVELOPMENT FACTOR IS SHOWN IN SECTION E - CALCULATION OF STATE EXPOSURE DEVELOPMENT FACTORS.

\# AGGREGATE LOSS COSTS AT CURRENT LEVEL HAVE BEEN TRENDED FROM AN AVERAGE DATE OF COVERAGE TO ONE YEAR BEYOND AN ASSUMED EFFECTIVE DATE OF 10/01/2008 BY AN EXPONENTIAL PROJECTION OF THE AVERAGE ANNUAL EXPOSURE TREND FACTOR. THE DERIVATION OF THIS EXPOSURE TREND FACTOR IS SHOWN IN SECTION E - AVERAGE ANNUAL EXPOSURE TRENDS.

* THE IMPLICIT PACKAGE MODIFICATION FACTORS APPLIED TO THE DATA FOR INDIVIDUAL PROGRAMS ARE SHOWN IN SECTION E - IMPLICIT PACKAGE MODIFICATION FACTORS BY TYPE OF POLICY.

ARKANSAS
MANUFACTURERS AND CONTRACTORS
OCCURRENCE
FULL COVERAGE
CALCULATION OF INCURRED LOSSES

| REPORT TYPE | LOSS DESCRIPTION | ACCIDENT YEAR ENDING | $100,000 BASIC LIMIT LOSSES AND ALAE* | X | B/L INDEMNITY DEVELOPMENT FACTOR | X | UNALLOCATED LOSS ADJ FACTOR | X | SEVERITY TREND | X | FREQUENCY TREND | = | $100,000 BASIC LIMIT DEVELOPED & TRENDED LOSS AND LAE |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| BI | B/L INDEMNITY | 03/31/2005 | $1,036,280 | | 1.082 | | 1.045 | | 1.403 | | 1.000 | | $1,643,911 |
| | | 03/31/2006 | 844,125 | | 1.388 | | 1.045 | | 1.311 | | 1.000 | | 1,605,148 |
| | | 03/31/2007 | 495,355 | | 1.947 | | 1.045 | | 1.225 | | 1.000 | | 1,234,624 |
| BI | ALAE | 03/31/2005 | $688,943 | | | | 1.045 | | 1.403 | | 1.000 | | $1,010,083 |
| | | 03/31/2006 | 938,410 | | | | 1.045 | | 1.311 | | 1.000 | | 1,285,617 |
| | | 03/31/2007 | 638,589 | | | | 1.045 | | 1.225 | | 1.000 | | 817,474 |
| PD | B/L INDEMNITY | 03/31/2005 | $1,192,293 | | 1.049 | | 1.045 | | 1.436 | | 1.000 | | $1,876,849 |
| | | 03/31/2006 | 1,163,318 | | 1.083 | | 1.045 | | 1.335 | | 1.000 | | 1,757,618 |
| | | 03/31/2007 | 1,653,604 | | 1.183 | | 1.045 | | 1.242 | | 1.000 | | 2,538,950 |
| PD | ALAE | 03/31/2005 | $474,346 | | | | 1.045 | | 1.436 | | 1.000 | | $711,813 |
| | | 03/31/2006 | 323,247 | | | | 1.045 | | 1.335 | | 1.000 | | 450,954 |
| | | 03/31/2007 | 668,152 | | | | 1.045 | | 1.242 | | 1.000 | | 867,188 |
| MED PAY# | B/L INDEMNITY | 03/31/2005 | $27,420 | | | | 1.045 | | 1.403 | | 1.000 | | $40,201 |
| | | 03/31/2006 | 91,908 | | | | 1.045 | | 1.311 | | 1.000 | | 125,914 |
| | | 03/31/2007 | 28,120 | | | | 1.045 | | 1.225 | | 1.000 | | 35,997 |
| FRINGE | B/L INDEMNITY | 03/31/2005 | $104,021 | | 1.125 | | 1.045 | | 1.104 | | 1.000 | | $135,008 |
| | | 03/31/2006 | 93,481 | | 1.313 | | 1.045 | | 1.082 | | 1.000 | | 138,782 |
| | | 03/31/2007 | 187,811 | | 1.685 | | 1.045 | | 1.061 | | 1.000 | | 350,875 |
| FRINGE | ALAE | 03/31/2005 | $70,321 | | | | 1.045 | | 1.104 | | 1.000 | | $81,128 |
| | | 03/31/2006 | 109,319 | | | | 1.045 | | 1.082 | | 1.000 | | 123,606 |
| | | 03/31/2007 | 340,642 | | | | 1.045 | | 1.061 | | 1.000 | | 377,685 |
| | TOTAL FULL COVERAGE | 03/31/2005 | | | | | | | | | | | $5,498,993 |
| | | 03/31/2006 | | | | | | | | | | | 5,487,638 |
| | | 03/31/2007 | | | | | | | | | | | 6,222,793 |

* Incurred indemnity losses are as reported. The ALAE have been developed, using the additive ALAE development procedure as explained in Section B.
\# No development is applied for Medical Payments losses. See Section B.

ARKANSAS
MANUFACTURERS AND CONTRACTORS
OCCURRENCE
DED COVERAGE
CALCULATION OF INCURRED LOSSES

| REPORT TYPE | LOSS DESCRIPTION | ACCIDENT YEAR ENDING | $100,000 BASIC LIMIT LOSSES AND ALAE* | X | B/L INDEMNITY DEVELOPMENT FACTOR | X | UNALLOCATED LOSS ADJ FACTOR | X | SEVERITY TREND | X | FREQUENCY TREND | = | $100,000 BASIC LIMIT DEVELOPED & TRENDED LOSS AND LAE |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| BI | B/L INDEMNITY | 03/31/2005 | $98,812 | | 1.257 | | 1.045 | | 1.403 | | 1.000 | | $182,104 |
| | | 03/31/2006 | 110,700 | | 1.846 | | 1.045 | | 1.311 | | 1.000 | | 279,961 |
| | | 03/31/2007 | 123,561 | | 3.457 | | 1.045 | | 1.225 | | 1.000 | | 546,806 |
| BI | ALAE | 03/31/2005 | $215,276 | | | | 1.045 | | 1.403 | | 1.000 | | $315,624 |
| | | 03/31/2006 | 72,478 | | | | 1.045 | | 1.311 | | 1.000 | | 99,295 |
| | | 03/31/2007 | 147,067 | | | | 1.045 | | 1.225 | | 1.000 | | 188,264 |
| PD | B/L INDEMNITY | 03/31/2005 | $99,950 | | 1.122 | | 1.045 | | 1.436 | | 1.000 | | $168,285 |
| | | 03/31/2006 | 241,637 | | 1.201 | | 1.045 | | 1.335 | | 1.000 | | 404,859 |
| | | 03/31/2007 | 94,401 | | 1.401 | | 1.045 | | 1.242 | | 1.000 | | 171,653 |
| PD | ALAE | 03/31/2005 | $18,781 | | | | 1.045 | | 1.436 | | 1.000 | | $28,183 |
| | | 03/31/2006 | 76,854 | | | | 1.045 | | 1.335 | | 1.000 | | 107,217 |
| | | 03/31/2007 | 45,145 | | | | 1.045 | | 1.242 | | 1.000 | | 58,593 |
| MED PAY# | B/L INDEMNITY | 03/31/2005 | $3,497 | | | | 1.045 | | 1.403 | | 1.000 | | $5,127 |
| | | 03/31/2006 | 10,957 | | | | 1.045 | | 1.311 | | 1.000 | | 15,011 |
| | | 03/31/2007 | 25,316 | | | | 1.045 | | 1.225 | | 1.000 | | 32,408 |
| | TOTAL DED COVERAGE | 03/31/2005 | | | | | | | | | | | $699,323 |
| | | 03/31/2006 | | | | | | | | | | | 906,343 |
| | | 03/31/2007 | | | | | | | | | | | 997,724 |
| | TOTAL | 03/31/2005 | | | | | | | | | | | $6,198,316 |
| | | 03/31/2006 | | | | | | | | | | | 6,393,981 |
| | | 03/31/2007 | | | | | | | | | | | 7,220,518 |

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* Incurred indemnity losses are as reported. The ALAE have been developed, using the additive ALAE development procedure as explained in Section B.
\# No development is applied for Medical Payments losses. See Section B.

ARKANSAS
OWNERS, LANDLORDS & TENANTS
CALCULATION OF AGGREGATE LOSS COSTS
AT CURRENT LEVEL
COMBINED SINGLE LIMIT

| TYPE OF POLICY | ACCIDENT YEAR ENDING | $100,000 BASIC LIMIT AGGREGATE LOSS COSTS AT CURRENT LEVEL | X | EXPOSURE DEVELOPMENT FACTOR+ | X | EXPOSURE TREND# | X | AVERAGE IPMF* | = | TRENDED $100,000 BASIC LIMIT AGGREGATE LOSS COSTS AT CURRENT LEVEL |
|---|---|---|---|---|---|---|---|---|---|---|
| MONOLINE | 03/31/2005 | $794,090 | | 1.000 | | 1.013 | | | | $804,413 |
| | 03/31/2006 | 917,178 | | 1.000 | | 1.011 | | | | 927,267 |
| | 03/31/2007 | 1,009,551 | | 1.007 | | 1.007 | | | | 1,023,734 |
| MULTILINE | 03/31/2005 | $2,706,676 | | 1.000 | | 1.012 | | 1.077 | | $2,950,071 |
| | 03/31/2006 | 2,869,665 | | 1.000 | | 1.010 | | 1.074 | | 3,112,840 |
| | 03/31/2007 | 3,137,247 | | 1.007 | | 1.008 | | 1.071 | | 3,410,580 |
| TOTAL | 03/31/2005 | | | | | | | | | $3,754,484 |
| | 03/31/2006 | | | | | | | | | 4,040,107 |
| | 03/31/2007 | | | | | | | | | 4,434,314 |

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+ THE DERIVATION OF THE EXPOSURE DEVELOPMENT FACTOR IS SHOWN IN SECTION E - CALCULATION OF STATE EXPOSURE DEVELOPMENT FACTORS.

# AGGREGATE LOSS COSTS AT CURRENT LEVEL HAVE BEEN TRENDED FROM AN AVERAGE DATE OF COVERAGE TO ONE YEAR BEYOND AN ASSUMED EFFECTIVE DATE OF 10/01/2008 BY AN EXPONENTIAL PROJECTION OF THE AVERAGE ANNUAL EXPOSURE TREND FACTOR. THE DERIVATION OF THIS EXPOSURE TREND FACTOR IS SHOWN IN SECTION E - AVERAGE ANNUAL EXPOSURE TRENDS.

* THE IMPLICIT PACKAGE MODIFICATION FACTORS APPLIED TO THE DATA FOR INDIVIDUAL PROGRAMS ARE SHOWN IN SECTION E - IMPLICIT PACKAGE MODIFICATION FACTORS BY TYPE OF POLICY.

ARKANSAS
OWNERS, LANDLORDS AND TENANTS
OCCURRENCE
FULL COVERAGE
CALCULATION OF INCURRED LOSSES

| REPORT TYPE | LOSS DESCRIPTION | ACCIDENT YEAR ENDING | $100,000 BASIC LIMIT LOSSES AND ALAE* | X | B/L INDEMNITY DEVELOPMENT FACTOR | X | UNALLOCATED LOSS ADJ FACTOR | X | SEVERITY TREND | X | FREQUENCY TREND | = | $100,000 BASIC LIMIT DEVELOPED & TRENDED LOSS AND LAE |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| BI | B/L INDEMNITY | 03/31/2005 | $1,239,723 | | 1.029 | | 1.045 | | 1.188 | | 1.000 | | $1,583,699 |
| | | 03/31/2006 | 1,176,755 | | 1.132 | | 1.045 | | 1.148 | | 1.000 | | 1,598,051 |
| | | 03/31/2007 | 1,469,072 | | 1.376 | | 1.045 | | 1.109 | | 1.000 | | 2,342,660 |
| BI | ALAE | 03/31/2005 | $306,340 | | | | 1.045 | | 1.188 | | 1.000 | | $380,309 |
| | | 03/31/2006 | 312,300 | | | | 1.045 | | 1.148 | | 1.000 | | 374,654 |
| | | 03/31/2007 | 575,752 | | | | 1.045 | | 1.109 | | 1.000 | | 667,242 |
| PD | B/L INDEMNITY | 03/31/2005 | $286,693 | | 1.019 | | 1.045 | | 1.276 | | 1.000 | | $389,546 |
| | | 03/31/2006 | 151,091 | | 1.070 | | 1.045 | | 1.216 | | 1.000 | | 205,434 |
| | | 03/31/2007 | 135,807 | | 1.220 | | 1.045 | | 1.158 | | 1.000 | | 200,497 |
| PD | ALAE | 03/31/2005 | $79,423 | | | | 1.045 | | 1.276 | | 1.000 | | $105,904 |
| | | 03/31/2006 | 75,569 | | | | 1.045 | | 1.216 | | 1.000 | | 96,027 |
| | | 03/31/2007 | 83,404 | | | | 1.045 | | 1.158 | | 1.000 | | 100,928 |
| MED PAY# | B/L INDEMNITY | 03/31/2005 | $347,296 | | | | 1.045 | | 1.188 | | 1.000 | | $431,154 |
| | | 03/31/2006 | 306,025 | | | | 1.045 | | 1.148 | | 1.000 | | 367,126 |
| | | 03/31/2007 | 445,190 | | | | 1.045 | | 1.109 | | 1.000 | | 515,933 |
| FRINGE | B/L INDEMNITY | 03/31/2005 | $110,682 | | 1.043 | | 1.045 | | 1.104 | | 1.000 | | $133,182 |
| | | 03/31/2006 | 72,910 | | 1.129 | | 1.045 | | 1.082 | | 1.000 | | 93,073 |
| | | 03/31/2007 | 31,804 | | 1.413 | | 1.045 | | 1.061 | | 1.000 | | 49,826 |
| FRINGE | ALAE | 03/31/2005 | $40,755 | | | | 1.045 | | 1.104 | | 1.000 | | $47,018 |
| | | 03/31/2006 | 78,043 | | | | 1.045 | | 1.082 | | 1.000 | | 88,242 |
| | | 03/31/2007 | 41,833 | | | | 1.045 | | 1.061 | | 1.000 | | 46,382 |
| | TOTAL FULL COVERAGE | 03/31/2005 | | | | | | | | | | | $3,070,813 |
| | | 03/31/2006 | | | | | | | | | | | 2,822,607 |
| | | 03/31/2007 | | | | | | | | | | | 3,923,468 |

* Incurred indemnity losses are as reported. The ALAE have been developed, using the additive ALAE development procedure as explained in Section B.
\# No development is applied for Medical Payments losses. See Section B.

ARKANSAS
OWNERS, LANDLORDS AND TENANTS
OCCURRENCE
DED COVERAGE
CALCULATION OF INCURRED LOSSES

| REPORT TYPE | LOSS DESCRIPTION | ACCIDENT YEAR ENDING | $100,000 BASIC LIMIT LOSSES AND ALAE* | X | B/L INDEMNITY DEVELOPMENT FACTOR | X | UNALLOCATED LOSS ADJ FACTOR | X | SEVERITY TREND | X | FREQUENCY TREND | = | $100,000 BASIC LIMIT DEVELOPED & TRENDED LOSS AND LAE |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| BI | B/L INDEMNITY | 03/31/2005 | $174,220 | | 1.046 | | 1.045 | | 1.188 | | 1.000 | | $226,236 |
| | | 03/31/2006 | 33,285 | | 1.165 | | 1.045 | | 1.148 | | 1.000 | | 46,519 |
| | | 03/31/2007 | 126,558 | | 1.584 | | 1.045 | | 1.109 | | 1.000 | | 232,323 |
| BI | ALAE | 03/31/2005 | $48,113 | | | | 1.045 | | 1.188 | | 1.000 | | $59,730 |
| | | 03/31/2006 | 8,840 | | | | 1.045 | | 1.148 | | 1.000 | | 10,605 |
| | | 03/31/2007 | 60,465 | | | | 1.045 | | 1.109 | | 1.000 | | 70,073 |
| PD | B/L INDEMNITY | 03/31/2005 | $902 | | 1.516 | | 1.045 | | 1.276 | | 1.000 | | $1,823 |
| | | 03/31/2006 | 0 | | 1.643 | | 1.045 | | 1.216 | | 1.000 | | 0 |
| | | 03/31/2007 | 0 | | 2.028 | | 1.045 | | 1.158 | | 1.000 | | 0 |
| PD | ALAE | 03/31/2005 | $996 | | | | 1.045 | | 1.276 | | 1.000 | | $1,328 |
| | | 03/31/2006 | 181 | | | | 1.045 | | 1.216 | | 1.000 | | 230 |
| | | 03/31/2007 | 0 | | | | 1.045 | | 1.158 | | 1.000 | | 0 |
| MED PAY# | B/L INDEMNITY | 03/31/2005 | $11,270 | | | | 1.045 | | 1.188 | | 1.000 | | $13,991 |
| | | 03/31/2006 | 16,869 | | | | 1.045 | | 1.148 | | 1.000 | | 20,237 |
| | | 03/31/2007 | 8,123 | | | | 1.045 | | 1.109 | | 1.000 | | 9,414 |
| | TOTAL DED COVERAGE | 03/31/2005 | | | | | | | | | | | $303,109 |
| | | 03/31/2006 | | | | | | | | | | | 77,591 |
| | | 03/31/2007 | | | | | | | | | | | 311,810 |
| | TOTAL | 03/31/2005 | | | | | | | | | | | $3,373,922 |
| | | 03/31/2006 | | | | | | | | | | | 2,900,199 |
| | | 03/31/2007 | | | | | | | | | | | 4,235,278 |

* Incurred indemnity losses are as reported. The ALAE have been developed, using the additive ALAE development procedure as explained in Section B.
\# No development is applied for Medical Payments losses. See Section B.

ARKANSAS
Premises/Operations
Manufacturers and Contractors
Subline Code 334
Combined Single Limit

Implicit Package Modification Factors (A) by Type of Policy

| Type of Policy (B) | Description | Implicit Package Modification Factors |
|---|---|---|
| 31 | Not Applicable | -- |
| 32 | Not Applicable | -- |
| 33 | Office Policy | 0.724 |
| 34 | Mercantile Policy | 1.161 |
| 35 | Institutional Policy | 0.503 |
| 36 | Service Policy | 0.887 |
| 37 | Industrial/Processing Policy | 0.760 |
| 38 | Contractors Policy | 0.859 |

(A) Implicit Package Modification Factors shown above reflect the package modifications currently in the ISO manual for M&C for each type of package policy. More specifically, the G.L. and Property Implicit Package Modification Factors are calculated so that they average to the current manual CPP modification factors that apply to both property and liability.

(B) Combined data for risks written under the ISO CPP Program and individual insurer CMP programs have been used. These Implicit Package Modification Factors were applied to the aggregate loss costs at current level in each accident year. The average implicit package modification factor for each accident year is shown in Section E - Calculation of Aggregate Loss Costs at Current Level. The difference in average implicit package modification factor results from varying aggregate loss-costs-at-current-level distributions by Type of Policy in each year.

ARKANSAS
Premises/Operations
Owners, Landlords, and Tenants
Subline Code 334
Combined Single Limit

Implicit Package Modification Factors (A) by Type of Policy

| Type of Policy (B) | Description | Implicit Package Modification Factors |
|---|---|---|
| 31 | Motel/Hotel Policy | 1.000 |
| 32 | Apartment House Policy | 1.000 |
| 33 | Office Policy | 1.031 |
| 34 | Mercantile Policy | 1.069 |
| 35 | Institutional Policy | 1.187 |
| 36 | Service Policy | 1.147 |
| 37 | Not Applicable | -- |
| 38 | Not Applicable | -- |

(A) Implicit Package Modification Factors shown above reflect the package modifications currently in the ISO manual for OL&T for each type of package policy. More specifically, the G.L. and Property Implicit Package Modification Factors are calculated so that they average to the current manual CPP modification factors that apply to both property and liability.

(B) Combined data for risks written under the ISO CPP Program and individual insurer CMP programs have been used. These Implicit Package Modification Factors were applied to the aggregate loss costs at current level in each accident year. The average implicit package modification factor for each accident year is shown in Section E - Calculation of Aggregate Loss Costs at Current Level. The difference in average implicit package modification factor results from varying aggregate loss-costs-at-current-level distributions by Type of Policy in each year.

ARKANSAS

Premises/Operations

Manufacturers & Contractors
Full & Deductible Combined
Total Limits Premium

Calculation of Exposure Development Factors

| (1) | (2) | (3) | (4) | (5) | (6) |
|---|---|---|---|---|---|
| EVALUATION PERIOD | MULTISTATE RATIO (A) | STATE RATIO (B) | CREDIBILITY(C) | WEIGHTED RATIO (D) | Credibility Constant(Ki) |
| 15 to 27 Months | 1.026 | 1.069 | 0.7963 | 1.060 | 12,000,000 |
| 27 to 39 Months | 0.999 | 1.001 | 0.5303 | 1.000 | 40,000,000 |

| Accident Year Ending | Exposure Development From 27:15 | 39:27 | ULT:39 | Factor |
|---|---|---|---|---|
| 12/31/2004 | | | 1.000 | 1.000 |
| 12/31/2005 | | 1.000 | 1.000 | 1.000 |
| 12/31/2006 | 1.060 | 1.000 | 1.000 | 1.060 |

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(A) See Section E - Multistate Premium Development.
(B) See Section E - Statewide Premium Development.
(C) Credibility is based upon the statewide premium for each evaluation period. Exposures are assumed to be mature at 39 months.
(D) {(3) x (4)} + {(2) x {1.000-(4)}}

ARKANSAS

Premises/Operations

Owners, Landlords & Tenants
Full & Deductible Combined
Total Limits Premium

Calculation of Exposure Development Factors

| (1) | (2) | (3) | (4) | (5) | (6) |
|---|---|---|---|---|---|
| EVALUATION PERIOD | MULTISTATE RATIO (A) | STATE RATIO (B) | CREDIBILITY(C) | WEIGHTED RATIO (D) | Credibility Constant(Ki) |
| 15 to 27 Months | 1.007 | 1.006 | 0.3777 | 1.007 | 30,000,000 |
| 27 to 39 Months | 1.000 | 1.001 | 0.2116 | 1.000 | 65,000,000 |

| Accident Year Ending | Exposure Development From 27:15 | 39:27 | ULT:39 | Factor |
|---|---|---|---|---|
| 12/31/2004 | | | 1.000 | 1.000 |
| 12/31/2005 | | 1.000 | 1.000 | 1.000 |
| 12/31/2006 | 1.007 | 1.000 | 1.000 | 1.007 |

(A) See Section E - Multistate Premium Development.
(B) See Section E - Statewide Premium Development.
(C) Credibility is based upon the statewide premium for each evaluation period. Exposures are assumed to be mature at 39 months.
(D) {(3) x (4)} + {(2) x {1.000-(4)}}

MANUFACTURERS AND CONTRACTORS
ARKANSAS
COMBINED SINGLE LIMIT
TOTAL LIMITS PREMIUM DEVELOPMENT
SUBLINE 334
FULL & DEDUCTIBLE
ACCIDENT YEAR DATA

| A.Y.E | 15 MONTHS | 27 MONTHS | 39 MONTHS | 51 MONTHS | 63 MONTHS | 75 MONTHS | 87 MONTHS | 99 MONTHS |
|---|---|---|---|---|---|---|---|---|
| 12/31/1999 | 10,328,342 | 11,106,582 | 10,997,171 | 10,999,066 | 10,999,066 | 10,999,066 | 10,999,066 | 10,999,066 |
| 12/31/2000 | 10,369,591 | 11,028,005 | 10,998,278 | 10,991,903 | 10,991,147 | 10,991,627 | 10,991,627 | |
| 12/31/2001 | 11,269,753 | 12,081,397 | 12,075,217 | 12,074,811 | 12,085,879 | 12,085,765 | | |
| 12/31/2002 | 12,423,150 | 13,358,290 | 13,403,178 | 13,412,805 | 13,412,007 | | | |
| 12/31/2003 | 14,832,301 | 15,721,532 | 15,763,705 | 15,763,703 | | | | |
| 12/31/2004 | 15,323,363 | 16,074,831 | 16,095,044 | | | | | |
| 12/31/2005 | 16,747,551 | 18,050,439 | | | | | | |
| 12/31/2006 | 16,491,330 | | | | | | | |

LINK RATIOS

| A.Y.E | 27:15 | 39:27 | 51:39 | 63:51 | 75:63 | 87:75 | 99:87 |
|---|---|---|---|---|---|---|---|
| 12/31/1999 | 1.075 | 0.990 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 |
| 12/31/2000 | 1.063 | 0.997 | 0.999 | 1.000 | 1.000 | 1.000 | |
| 12/31/2001 | 1.072 | 0.999 | 1.000 | 1.001 | 1.000 | | |
| 12/31/2002 | 1.075 | 1.003 | 1.001 | 1.000 | | | |
| 12/31/2003 | 1.060 | 1.003 | 1.000 | | | | |
| 12/31/2004 | 1.049 | 1.001 | | | | | |
| 12/31/2005 | 1.078 | | | | | | |
| 12/31/2006 | | | | | | | |
| BEST 3 OF 5 | 1.069 | 1.001 | | | | | |

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OWNERS LANDLORDS AND TENANTS
ARKANSAS
COMBINED SINGLE LIMIT
TOTAL LIMITS PREMIUM DEVELOPMENT
SUBLINE 334
FULL & DEDUCTIBLE
ACCIDENT YEAR DATA

| A.Y.E | 15 MONTHS | 27 MONTHS | 39 MONTHS | 51 MONTHS | 63 MONTHS | 75 MONTHS | 87 MONTHS | 99 MONTHS |
|---|---|---|---|---|---|---|---|---|
| 12/31/1999 | 5,879,494 | 5,867,889 | 5,868,352 | 5,867,883 | 5,867,883 | 5,867,883 | 5,867,883 | 5,867,883 |
| 12/31/2000 | 5,523,312 | 5,646,720 | 5,645,342 | 5,645,064 | 5,633,902 | 5,633,902 | 5,633,902 | |
| 12/31/2001 | 5,693,305 | 5,699,475 | 5,698,338 | 5,733,827 | 5,733,750 | 5,732,931 | | |
| 12/31/2002 | 5,342,084 | 5,359,875 | 5,653,193 | 5,651,130 | 5,648,712 | | | |
| 12/31/2003 | 5,483,763 | 5,749,030 | 5,760,896 | 5,759,603 | | | | |
| 12/31/2004 | 6,317,614 | 6,332,203 | 6,325,976 | | | | | |
| 12/31/2005 | 6,405,837 | 6,488,101 | | | | | | |
| 12/31/2006 | 6,710,307 | | | | | | | |

LINK RATIOS

| A.Y.E | 27:15 | 39:27 | 51:39 | 63:51 | 75:63 | 87:75 | 99:87 |
|---|---|---|---|---|---|---|---|
| 12/31/1999 | 0.998 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 |
| 12/31/2000 | 1.022 | 1.000 | 1.000 | 0.998 | 1.000 | 1.000 | |
| 12/31/2001 | 1.001 | 1.000 | 1.006 | 1.000 | 1.000 | | |
| 12/31/2002 | 1.003 | 1.055 | 1.000 | 1.000 | | | |
| 12/31/2003 | 1.048 | 1.002 | 1.000 | | | | |
| 12/31/2004 | 1.002 | 0.999 | | | | | |
| 12/31/2005 | 1.013 | | | | | | |
| 12/31/2006 | | | | | | | |
| BEST 3 OF 5 | 1.006 | 1.001 | | | | | |

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MANUFACTURERS AND CONTRACTORS
Multistate
COMBINED SINGLE LIMIT
TOTAL LIMITS PREMIUM DEVELOPMENT
SUBLINE 334
FULL & DEDUCTIBLE
ACCIDENT YEAR DATA

| A.Y.E | 15 MONTHS | 27 MONTHS | 39 MONTHS | 51 MONTHS | 63 MONTHS | 75 MONTHS | 87 MONTHS | 99 MONTHS |
|---|---|---|---|---|---|---|---|---|
| 12/31/1999 | 1,208,012,175 | 1,269,318,461 | 1,268,394,307 | 1,268,217,340 | 1,268,418,053 | 1,268,390,271 | 1,268,389,493 | 1,268,389,276 |
| 12/31/2000 | 1,203,351,482 | 1,250,679,597 | 1,249,865,815 | 1,247,178,586 | 1,247,060,431 | 1,247,066,590 | 1,247,069,162 | |
| 12/31/2001 | 1,280,369,604 | 1,313,800,083 | 1,311,600,097 | 1,312,366,132 | 1,312,400,245 | 1,312,518,143 | | |
| 12/31/2002 | 1,412,970,224 | 1,440,247,549 | 1,442,763,269 | 1,442,525,445 | 1,442,549,033 | | | |
| 12/31/2003 | 1,548,137,567 | 1,584,802,214 | 1,583,006,239 | 1,584,138,544 | | | | |
| 12/31/2004 | 1,723,380,100 | 1,780,910,267 | 1,779,336,622 | | | | | |
| 12/31/2005 | 1,820,350,112 | 1,872,199,026 | | | | | | |
| 12/31/2006 | 1,879,798,167 | | | | | | | |

LINK RATIOS

| A.Y.E | 27:15 | 39:27 | 51:39 | 63:51 | 75:63 | 87:75 | 99:87 |
|---|---|---|---|---|---|---|---|
| 12/31/1999 | 1.051 | 0.999 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 |
| 12/31/2000 | 1.039 | 0.999 | 0.998 | 1.000 | 1.000 | 1.000 | |
| 12/31/2001 | 1.026 | 0.998 | 1.001 | 1.000 | 1.000 | | |
| 12/31/2002 | 1.019 | 1.002 | 1.000 | 1.000 | | | |
| 12/31/2003 | 1.024 | 0.999 | 1.001 | | | | |
| 12/31/2004 | 1.033 | 0.999 | | | | | |
| 12/31/2005 | 1.028 | | | | | | |
| 12/31/2006 | | | | | | | |
| BEST 3 OF 5 | 1.026 | 0.999 | | | | | |

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OWNERS LANDLORDS AND TENANTS
Multistate
COMBINED SINGLE LIMIT
TOTAL LIMITS PREMIUM DEVELOPMENT
SUBLINE 334
FULL & DEDUCTIBLE
ACCIDENT YEAR DATA

| A.Y.E | 15 MONTHS | 27 MONTHS | 39 MONTHS | 51 MONTHS | 63 MONTHS | 75 MONTHS | 87 MONTHS | 99 MONTHS |
|---|---|---|---|---|---|---|---|---|
| 12/31/1999 | 1,243,343,249 | 1,245,215,295 | 1,246,716,708 | 1,246,717,752 | 1,246,629,958 | 1,245,897,375 | 1,245,887,212 | 1,245,887,212 |
| 12/31/2000 | 1,225,123,442 | 1,245,043,516 | 1,244,610,235 | 1,244,922,151 | 1,244,764,193 | 1,244,727,285 | 1,244,727,494 | |
| 12/31/2001 | 1,272,297,876 | 1,278,575,131 | 1,278,395,034 | 1,280,380,399 | 1,280,297,259 | 1,280,346,310 | | |
| 12/31/2002 | 1,390,336,589 | 1,391,299,965 | 1,402,998,668 | 1,402,794,996 | 1,403,317,213 | | | |
| 12/31/2003 | 1,528,299,162 | 1,552,022,431 | 1,550,725,030 | 1,550,256,408 | | | | |
| 12/31/2004 | 1,679,672,319 | 1,695,863,784 | 1,695,356,612 | | | | | |
| 12/31/2005 | 1,667,435,796 | 1,675,632,784 | | | | | | |
| 12/31/2006 | 1,643,897,089 | | | | | | | |

LINK RATIOS

| A.Y.E | 27:15 | 39:27 | 51:39 | 63:51 | 75:63 | 87:75 | 99:87 |
|---|---|---|---|---|---|---|---|
| 12/31/1999 | 1.002 | 1.001 | 1.000 | 1.000 | 0.999 | 1.000 | 1.000 |
| 12/31/2000 | 1.016 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | |
| 12/31/2001 | 1.005 | 1.000 | 1.002 | 1.000 | 1.000 | | |
| 12/31/2002 | 1.001 | 1.008 | 1.000 | 1.000 | | | |
| 12/31/2003 | 1.016 | 0.999 | 1.000 | | | | |
| 12/31/2004 | 1.010 | 1.000 | | | | | |
| 12/31/2005 | 1.005 | | | | | | |
| 12/31/2006 | | | | | | | |
| BEST 3 OF 5 | 1.007 | 1.000 | | | | | |

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LOSS DEVELOPMENT DATA
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ARKANSAS

Premises/Operations

Manufacturers & Contractors
Bodily Injury
Full Coverage
Incurred Losses excluding ALAE

Calculation of Loss Development Factors

| (1) EVALUATION PERIOD | (2) MULTISTATE RATIO (A) | (3) STATE RATIO (B) | (4) CREDIBILITY(C) | (5) WEIGHTED RATIO (D) | Credibility Constant(Ki) |
|---|---|---|---|---|---|
| 15 to 27 Months | 1.688 | 1.114 | 0.4983 | 1.402 | 1,600,000 |
| 27 to 39 Months | 1.342 | 1.229 | 0.5235 | 1.283 | 2,000,000 |
| 39 to 51 Months | 1.101 | 1.177 | 0.5206 | 1.141 | 2,400,000 |
| 51 to 63 Months | 1.031 | 0.891 | 0.5235 | 0.958 | 3,000,000 |
| 63 to 75 Months | 1.007 | 0.978 | 0.4362 | 0.994 | 3,700,000 |
| 75 to 87 Months | 1.000 | 0.980 | 0.3860 | 0.992 | 4,600,000 |
| 87 to 99 Months | 0.996 | 1.015 | 0.3273 | 1.002 | 5,600,000 |
| 99 to 111 Months | 1.000 | 1.006 | 0.3345 | 1.002 | 7,000,000 |
| 111 to 123 Months | 0.998 | 1.003 | 0.2645 | 0.999 | 8,600,000 |
| 123 to 135 Months | 1.000 | 0.999 | 0.2211 | 1.000 | 10,700,000 |
| 135 to 147 Months | 1.000 | 1.000 | 0.1479 | 1.000 | 13,200,000 |
| 147 to 159 Months | 1.000 | 1.000 | 0.1477 | 1.000 | 16,400,000 |
| 159 to 171 Months | 1.002 | 1.000 | 0.1236 | 1.002 | 20,400,000 |
| 171 to 183 Months | 0.999 | 1.000 | 0.1054 | 0.999 | 25,300,000 |
| 183 to 195 Months | 1.000 | 1.000 | 0.0764 | 1.000 | 31,400,000 |
| 195 to 207 Months | 1.000 | 1.000 | 0.0524 | 1.000 | 39,000,000 |
| 207 to 219 Months | 1.000 | 1.000 | 0.0438 | 1.000 | 48,400,000 |
| 219 to 231 Months | 1.000 | 1.000 | 0.0232 | 1.000 | 60,100,000 |
| 231 to 243 Months | 1.000 | 1.000 | 0.0125 | 1.000 | 74,800,000 |
| 243 to ULTIMATE | The Multistate ratio has been used. | | | | |

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| Accident Year Ending | Loss Development From 27:15 | 39:27 | 51:39 | 63:51 | 75:63 | 87:75 | 99:87 | 111:99 | 123:111 | 135:123 | 147:135 |
|---|---|---|---|---|---|---|---|---|---|---|---|
| 12/31/2004 | | | 1.141 | 0.958 | 0.994 | 0.992 | 1.002 | 1.002 | 0.999 | 1.000 | 1.000 |
| 12/31/2005 | | 1.283 | 1.141 | 0.958 | 0.994 | 0.992 | 1.002 | 1.002 | 0.999 | 1.000 | 1.000 |
| 12/31/2006 | 1.402 | 1.283 | 1.141 | 0.958 | 0.994 | 0.992 | 1.002 | 1.002 | 0.999 | 1.000 | 1.000 |

| | 159:147 | 171:159 | 183:171 | 195:183 | 207:195 | 219:207 | 231:219 | 243:231 | ULT:243 | Factor |
|---|---|---|---|---|---|---|---|---|---|---|
| 12/31/2004 | 1.000 | 1.002 | 0.999 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.082 |
| 12/31/2005 | 1.000 | 1.002 | 0.999 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.388 |
| 12/31/2006 | 1.000 | 1.002 | 0.999 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.947 |

(A) See Section E - Multistate Loss Development.
(B) See Section E - Statewide Loss Development.
(C) Credibility is based upon the statewide losses for each evaluation period.
(D) {(3) x (4)} + {(2) x {1.000-(4)}}

ARKANSAS

Premises/Operations

Manufacturers & Contractors
Bodily Injury
Full and Deductible Coverage
ALAE

Calculation of Cumulative Incremental Factors

| (1) EVALUATION PERIOD | (2) MULTISTATE RATIO (A) | (3) STATE RATIO (B) | (4) CREDIBILITY(C) | (5) WEIGHTED RATIO (D) | Credibility Constant(Ki) |
|---|---|---|---|---|---|
| 15 to 27 Months | 0.0544 | 0.0377 | 0.4983 | 0.0461 | 1,600,000 |
| 27 to 39 Months | 0.0801 | 0.0673 | 0.5235 | 0.0734 | 2,000,000 |
| 39 to 51 Months | 0.0762 | 0.0542 | 0.5206 | 0.0648 | 2,400,000 |
| 51 to 63 Months | 0.0497 | 0.0401 | 0.5235 | 0.0447 | 3,000,000 |
| 63 to 75 Months | 0.0299 | 0.0178 | 0.4362 | 0.0246 | 3,700,000 |
| 75 to 87 Months | 0.0159 | 0.0020 | 0.3860 | 0.0105 | 4,600,000 |
| 87 to 99 Months | 0.0085 | 0.0056 | 0.3273 | 0.0076 | 5,600,000 |
| 99 to 111 Months | 0.0052 | 0.0000 | 0.3345 | 0.0035 | 7,000,000 |
| 111 to 123 Months | 0.0042 | 0.0001 | 0.2645 | 0.0031 | 8,600,000 |
| 123 to 135 Months | 0.0052 | 0.0000 | 0.2211 | 0.0041 | 10,700,000 |
| 135 to 147 Months | 0.0035 | 0.0000 | 0.1479 | 0.0030 | 13,200,000 |
| 147 to 159 Months | 0.0024 | 0.0000 | 0.1477 | 0.0020 | 16,400,000 |
| 159 to 171 Months | 0.0012 | 0.0000 | 0.1236 | 0.0010 | 20,400,000 |
| 171 to Ultimate | A multistate ratio of 0.0000 has been used. | | | | |

Cumulative Incremental Factors

| Months-to-Ultimate | 15 | 27 | 39 | 51 | 63 | 75 | 87 |
|---|---|---|---|---|---|---|---|
| | 0.288 | 0.242 | 0.169 | 0.104 | 0.059 | 0.035 | 0.024 |

| Months-to-Ultimate | 99 | 111 | 123 | 135 | 147 | 159 | 171 |
|---|---|---|---|---|---|---|---|
| | 0.017 | 0.013 | 0.010 | 0.006 | 0.003 | 0.001 | 0.000 |

Full Coverage

| A.Y.E. | Reported ALAE as of 6/30/07 | $500,000 Ultimate Indemnity | ALAE Factor | Additional ALAE | Ultimate ALAE |
|---|---|---|---|---|---|
| 3/31/2005 | 339,856 | 2,065,599 | 0.169 | 349,087 | 688,943 |
| 3/31/2006 | 241,217 | 2,880,957 | 0.242 | 697,193 | 938,410 |
| 3/31/2007 | 65,967 | 1,988,273 | 0.288 | 572,622 | 638,589 |

Deductible Coverage

| A.Y.E. | Reported ALAE as of 6/30/07 | $500,000 Ultimate Indemnity | ALAE Factor | Additional ALAE | Ultimate ALAE |
|---|---|---|---|---|---|
| 3/31/2005 | 194,503 | 122,922 | 0.169 | 20,773 | 215,276 |
| 3/31/2006 | 19,945 | 217,083 | 0.242 | 52,533 | 72,478 |
| 3/31/2007 | 41,520 | 366,482 | 0.288 | 105,547 | 147,067 |

(A) See Section E - Multistate Loss Development.
(B) See Section E - Statewide Loss Development.
(C) Credibility is based upon the statewide losses for each evaluation period.
(D) {(3) x (4)} + {(2) x {1.000-(4)}}

ARKANSAS

Premises/Operations

Manufacturers & Contractors
Property Damage
Full Coverage
Incurred Losses excluding ALAE

Calculation of Loss Development Factors

| (1) EVALUATION PERIOD | (2) MULTISTATE RATIO (A) | (3) STATE RATIO (B) | (4) CREDIBILITY(C) | (5) WEIGHTED RATIO (D) | Credibility Constant(Ki) |
|---|---|---|---|---|---|
| 15 to 27 Months | 1.135 | 1.058 | 0.5573 | 1.092 | 2,400,000 |
| 27 to 39 Months | 1.062 | 1.015 | 0.6084 | 1.033 | 2,600,000 |
| 39 to 51 Months | 1.031 | 1.027 | 0.5908 | 1.029 | 2,800,000 |
| 51 to 63 Months | 1.012 | 1.012 | 0.6167 | 1.012 | 2,900,000 |
| 63 to 75 Months | 1.003 | 1.008 | 0.5979 | 1.006 | 3,100,000 |
| 75 to 87 Months | 1.002 | 0.987 | 0.5877 | 0.993 | 3,400,000 |
| 87 to 99 Months | 1.004 | 1.009 | 0.5474 | 1.007 | 3,600,000 |
| 99 to 111 Months | 1.001 | 1.001 | 0.5037 | 1.001 | 3,900,000 |
| 111 to 123 Months | 1.003 | 0.999 | 0.4633 | 1.001 | 4,100,000 |
| 123 to 135 Months | 1.002 | 1.000 | 0.4406 | 1.001 | 4,400,000 |
| 135 to 147 Months | 0.998 | 1.000 | 0.4014 | 0.999 | 4,700,000 |
| 147 to 159 Months | 0.999 | 1.000 | 0.3447 | 0.999 | 5,100,000 |
| 159 to 171 Months | 1.000 | 1.000 | 0.3286 | 1.000 | 5,500,000 |
| 171 to 183 Months | 1.000 | 1.000 | 0.2693 | 1.000 | 5,900,000 |
| 183 to 195 Months | 1.000 | 1.000 | 0.2605 | 1.000 | 6,300,000 |
| 195 to 207 Months | 1.000 | 1.000 | 0.2151 | 1.000 | 6,800,000 |
| 207 to 219 Months | 1.000 | 1.000 | 0.2307 | 1.000 | 7,300,000 |
| 219 to 231 Months | 1.000 | 1.000 | 0.1659 | 1.000 | 7,900,000 |
| 231 to 243 Months | 1.000 | 1.000 | 0.0948 | 1.000 | 8,500,000 |
| 243 to ULTIMATE | The Multistate ratio has been used. | | | | |

| Accident Year Ending | Loss Development From 27:15 | 39:27 | 51:39 | 63:51 | 75:63 | 87:75 | 99:87 | 111:99 | 123:111 | 135:123 | 147:135 |
|---|---|---|---|---|---|---|---|---|---|---|---|
| 12/31/2004 | | | 1.029 | 1.012 | 1.006 | 0.993 | 1.007 | 1.001 | 1.001 | 1.001 | 0.999 |
| 12/31/2005 | | 1.033 | 1.029 | 1.012 | 1.006 | 0.993 | 1.007 | 1.001 | 1.001 | 1.001 | 0.999 |
| 12/31/2006 | 1.092 | 1.033 | 1.029 | 1.012 | 1.006 | 0.993 | 1.007 | 1.001 | 1.001 | 1.001 | 0.999 |

| | 159:147 | 171:159 | 183:171 | 195:183 | 207:195 | 219:207 | 231:219 | 243:231 | ULT:243 | Factor |
|---|---|---|---|---|---|---|---|---|---|---|
| 12/31/2004 | 0.999 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.049 |
| 12/31/2005 | 0.999 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.083 |
| 12/31/2006 | 0.999 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.183 |

(A) See Section E - Multistate Loss Development.
(B) See Section E - Statewide Loss Development.
(C) Credibility is based upon the statewide losses for each evaluation period.
(D) {(3) x (4)} + {(2) x {1.000-(4)}}

ARKANSAS

Premises/Operations

Manufacturers & Contractors
Property Damage
Full and Deductible Coverage
ALAE

Calculation of Cumulative Incremental Factors

| (1) EVALUATION PERIOD | (2) MULTISTATE RATIO (A) | (3) STATE RATIO (B) | (4) CREDIBILITY(C) | (5) WEIGHTED RATIO (D) | Credibility Constant(Ki) |
|---|---|---|---|---|---|
| 15 to 27 Months | 0.0415 | 0.0315 | 0.5573 | 0.0359 | 2,400,000 |
| 27 to 39 Months | 0.0601 | 0.0293 | 0.6084 | 0.0414 | 2,600,000 |
| 39 to 51 Months | 0.0629 | 0.0263 | 0.5908 | 0.0413 | 2,800,000 |
| 51 to 63 Months | 0.0483 | 0.0080 | 0.6167 | 0.0234 | 2,900,000 |
| 63 to 75 Months | 0.0465 | 0.0041 | 0.5979 | 0.0211 | 3,100,000 |
| 75 to 87 Months | 0.0253 | 0.0016 | 0.5877 | 0.0113 | 3,400,000 |
| 87 to 99 Months | 0.0191 | 0.0024 | 0.5474 | 0.0100 | 3,600,000 |
| 99 to 111 Months | 0.0108 | 0.0085 | 0.5037 | 0.0097 | 3,900,000 |
| 111 to 123 Months | 0.0132 | 0.0000 | 0.4633 | 0.0071 | 4,100,000 |
| 123 to 135 Months | 0.0146 | 0.0000 | 0.4406 | 0.0082 | 4,400,000 |
| 135 to 147 Months | 0.0087 | 0.0000 | 0.4014 | 0.0052 | 4,700,000 |
| 147 to 159 Months | 0.0055 | 0.0000 | 0.3447 | 0.0036 | 5,100,000 |
| 159 to 171 Months | 0.0034 | 0.0000 | 0.3286 | 0.0023 | 5,500,000 |
| 171 to Ultimate | A multistate ratio of 0.0000 has been used. | | | | |

Cumulative Incremental Factors

| Months-to-Ultimate | 15 | 27 | 39 | 51 | 63 | 75 | 87 |
|---|---|---|---|---|---|---|---|
| | 0.220 | 0.185 | 0.143 | 0.102 | 0.078 | 0.057 | 0.046 |

| Months-to-Ultimate | 99 | 111 | 123 | 135 | 147 | 159 | 171 |
|---|---|---|---|---|---|---|---|
| | 0.036 | 0.026 | 0.019 | 0.011 | 0.006 | 0.002 | 0.000 |

Full Coverage

| A.Y.E. | Reported ALAE as of 6/30/07 | $500,000 Ultimate Indemnity | ALAE Factor | Additional ALAE | Ultimate ALAE |
|---|---|---|---|---|---|
| 3/31/2005 | 218,416 | 1,789,714 | 0.143 | 255,930 | 474,346 |
| 3/31/2006 | 74,858 | 1,342,633 | 0.185 | 248,389 | 323,247 |
| 3/31/2007 | 112,053 | 2,527,722 | 0.220 | 556,099 | 668,152 |

Deductible Coverage

| A.Y.E. | Reported ALAE as of 6/30/07 | $500,000 Ultimate Indemnity | ALAE Factor | Additional ALAE | Ultimate ALAE |
|---|---|---|---|---|---|
| 3/31/2005 | 3,059 | 109,944 | 0.143 | 15,722 | 18,781 |
| 3/31/2006 | 15,093 | 333,843 | 0.185 | 61,761 | 76,854 |
| 3/31/2007 | 17,377 | 126,213 | 0.220 | 27,768 | 45,145 |

(A) See Section E - Multistate Loss Development.
(B) See Section E - Statewide Loss Development.
(C) Credibility is based upon the statewide losses for each evaluation period.
(D) {(3) x (4)} + {(2) x {1.000-(4)}}

ARKANSAS

Premises/Operations

Manufacturers & Contractors
Fringe
Full Coverage
ALAE

Calculation of Cumulative Incremental Factors

| (1) EVALUATION PERIOD | (2) MULTISTATE RATIO (A) |
|---|---|
| 15 to 27 Months | 0.1288 |
| 27 to 39 Months | 0.1857 |
| 39 to 51 Months | 0.1181 |
| 51 to 63 Months | 0.0869 |
| 63 to 75 Months | 0.1325 |
| 75 to 87 Months | 0.0376 |
| 87 to 99 Months | 0.0279 |
| 99 to 111 Months | 0.0238 |
| 111 to 123 Months | 0.0066 |
| 123 to 135 Months | 0.0061 |
| 135 to 147 Months | 0.0024 |
| 147 to 159 Months | 0.0028 |
| 159 to 171 Months | 0.0010 |
| 171 to Ultimate | A multistate ratio of 0.0000 has been used. |

Cumulative Incremental Factors

| Months-to-Ultimate | 15 | 27 | 39 | 51 | 63 | 75 | 87 |
|---|---|---|---|---|---|---|---|
| | 0.760 | 0.631 | 0.446 | 0.327 | 0.241 | 0.108 | 0.070 |
| Months-to-Ultimate | 99 | 111 | 123 | 135 | 147 | 159 | 171 |
| | 0.043 | 0.019 | 0.012 | 0.006 | 0.004 | 0.001 | 0.000 |

| A.Y.E. | Reported ALAE as of 6/30/07 | $500,000 Ultimate Indemnity | ALAE Factor | Additional ALAE | Ultimate ALAE |
|---|---|---|---|---|---|
| 3/31/2005 | 10,845 | 133,354 | 0.446 | 59,476 | 70,321 |
| 3/31/2006 | 15,942 | 147,980 | 0.631 | 93,377 | 109,319 |
| 3/31/2007 | 31,671 | 406,541 | 0.760 | 308,971 | 340,642 |

(A) See Section E - Multistate Loss Development.
Note: Fringe Incremental ALAE Factors are calculated using multistate data.

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ARKANSAS

Premises/Operations

Owners, Landlords & Tenants
Bodily Injury
Full Coverage
Incurred Losses excluding ALAE

Calculation of Loss Development Factors

| (1) EVALUATION PERIOD | (2) MULTISTATE RATIO (A) | (3) STATE RATIO (B) | (4) CREDIBILITY(C) | (5) WEIGHTED RATIO (D) | Credibility Constant(Ki) |
|---|---|---|---|---|---|
| 15 to 27 Months | 1.308 | 1.109 | 0.4681 | 1.215 | 2,900,000 |
| 27 to 39 Months | 1.142 | 1.043 | 0.4181 | 1.101 | 3,600,000 |
| 39 to 51 Months | 1.032 | 1.049 | 0.4044 | 1.039 | 4,400,000 |
| 51 to 63 Months | 0.995 | 0.998 | 0.3787 | 0.996 | 5,500,000 |
| 63 to 75 Months | 0.991 | 0.989 | 0.3296 | 0.990 | 6,800,000 |
| 75 to 87 Months | 0.994 | 1.025 | 0.2936 | 1.003 | 8,400,000 |
| 87 to 99 Months | 0.999 | 1.002 | 0.2592 | 1.000 | 10,400,000 |
| 99 to 111 Months | 0.999 | 1.002 | 0.2413 | 1.000 | 12,900,000 |
| 111 to 123 Months | 0.999 | 0.998 | 0.2140 | 0.999 | 16,000,000 |
| 123 to 135 Months | 1.000 | 1.001 | 0.1814 | 1.000 | 19,800,000 |
| 135 to 147 Months | 1.000 | 1.000 | 0.1664 | 1.000 | 24,500,000 |
| 147 to 159 Months | 1.000 | 1.000 | 0.1638 | 1.000 | 30,400,000 |
| 159 to 171 Months | 1.001 | 1.000 | 0.1498 | 1.001 | 37,700,000 |
| 171 to 183 Months | 1.001 | 1.000 | 0.1177 | 1.001 | 46,800,000 |
| 183 to 195 Months | 1.000 | 1.000 | 0.0812 | 1.000 | 58,000,000 |
| 195 to 207 Months | 1.000 | 1.000 | 0.0574 | 1.000 | 72,000,000 |
| 207 to 219 Months | 1.000 | 1.000 | 0.0473 | 1.000 | 89,400,000 |
| 219 to 231 Months | 1.000 | 1.000 | 0.0239 | 1.000 | 110,900,000 |
| 231 to 243 Months | 1.000 | 1.000 | 0.0118 | 1.000 | 137,700,000 |
| 243 to ULTIMATE | The Multistate ratio has been used. | | | | |

| Accident Year Ending | Loss Development From 27:15 | 39:27 | 51:39 | 63:51 | 75:63 | 87:75 | 99:87 | 111:99 | 123:111 | 135:123 | 147:135 |
|---|---|---|---|---|---|---|---|---|---|---|---|
| 12/31/2004 | | | 1.039 | 0.996 | 0.990 | 1.003 | 1.000 | 1.000 | 0.999 | 1.000 | 1.000 |
| 12/31/2005 | | 1.101 | 1.039 | 0.996 | 0.990 | 1.003 | 1.000 | 1.000 | 0.999 | 1.000 | 1.000 |
| 12/31/2006 | 1.215 | 1.101 | 1.039 | 0.996 | 0.990 | 1.003 | 1.000 | 1.000 | 0.999 | 1.000 | 1.000 |

| | 159:147 | 171:159 | 183:171 | 195:183 | 207:195 | 219:207 | 231:219 | 243:231 | ULT:243 | Factor |
|---|---|---|---|---|---|---|---|---|---|---|
| 12/31/2004 | 1.000 | 1.001 | 1.001 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.029 |
| 12/31/2005 | 1.000 | 1.001 | 1.001 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.132 |
| 12/31/2006 | 1.000 | 1.001 | 1.001 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.376 |

(A) See Section E - Multistate Loss Development.
(B) See Section E - Statewide Loss Development.
(C) Credibility is based upon the statewide losses for each evaluation period.
(D) {(3) x (4)} + {(2) x {1.000-(4)}}

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ARKANSAS

Premises/Operations

Owners, Landlords & Tenants
Bodily Injury
Full and Deductible Coverage
ALAE

Calculation of Cumulative Incremental Factors

| (1) EVALUATION PERIOD | (2) MULTISTATE RATIO (A) | (3) STATE RATIO (B) | (4) CREDIBILITY(C) | (5) WEIGHTED RATIO (D) | Credibility Constant(Ki) |
|---|---|---|---|---|---|
| 15 to 27 Months | 0.0610 | 0.0205 | 0.4681 | 0.0421 | 2,900,000 |
| 27 to 39 Months | 0.0628 | 0.0077 | 0.4181 | 0.0398 | 3,600,000 |
| 39 to 51 Months | 0.0440 | 0.0370 | 0.4044 | 0.0412 | 4,400,000 |
| 51 to 63 Months | 0.0243 | 0.0092 | 0.3787 | 0.0186 | 5,500,000 |
| 63 to 75 Months | 0.0130 | 0.0086 | 0.3296 | 0.0116 | 6,800,000 |
| 75 to 87 Months | 0.0056 | 0.0118 | 0.2936 | 0.0074 | 8,400,000 |
| 87 to 99 Months | 0.0036 | 0.0004 | 0.2592 | 0.0028 | 10,400,000 |
| 99 to 111 Months | 0.0031 | 0.0025 | 0.2413 | 0.0029 | 12,900,000 |
| 111 to 123 Months | 0.0024 | 0.0070 | 0.2140 | 0.0034 | 16,000,000 |
| 123 to 135 Months | 0.0015 | 0.0000 | 0.1814 | 0.0012 | 19,800,000 |
| 135 to 147 Months | 0.0010 | 0.0017 | 0.1664 | 0.0011 | 24,500,000 |
| 147 to 159 Months | 0.0008 | 0.0000 | 0.1638 | 0.0006 | 30,400,000 |
| 159 to 171 Months | 0.0013 | 0.0002 | 0.1498 | 0.0011 | 37,700,000 |
| 171 to Ultimate | A multistate ratio of 0.0000 has been used. | | | | |

Cumulative Incremental Factors

| Months-to-Ultimate | 15 | 27 | 39 | 51 | 63 | 75 | 87 |
|---|---|---|---|---|---|---|---|
| | 0.174 | 0.132 | 0.092 | 0.051 | 0.032 | 0.021 | 0.013 |

| Months-to-Ultimate | 99 | 111 | 123 | 135 | 147 | 159 | 171 |
|---|---|---|---|---|---|---|---|
| | 0.010 | 0.007 | 0.004 | 0.003 | 0.002 | 0.001 | 0.000 |

Full Coverage

| A.Y.E. | Reported ALAE as of 6/30/07 | $500,000 Ultimate Indemnity | ALAE Factor | Additional ALAE | Ultimate ALAE |
|---|---|---|---|---|---|
| 3/31/2005 | 173,169 | 1,447,515 | 0.092 | 133,171 | 306,340 |
| 3/31/2006 | 84,047 | 1,729,205 | 0.132 | 228,253 | 312,300 |
| 3/31/2007 | 103,123 | 2,716,248 | 0.174 | 472,629 | 575,752 |

Deductible Coverage

| A.Y.E. | Reported ALAE as of 6/30/07 | $500,000 Ultimate Indemnity | ALAE Factor | Additional ALAE | Ultimate ALAE |
|---|---|---|---|---|---|
| 3/31/2005 | 30,466 | 191,818 | 0.092 | 17,647 | 48,113 |
| 3/31/2006 | 3,322 | 41,806 | 0.132 | 5,518 | 8,840 |
| 3/31/2007 | 23,624 | 211,732 | 0.174 | 36,841 | 60,465 |

(A) See Section E - Multistate Loss Development.
(B) See Section E - Statewide Loss Development.
(C) Credibility is based upon the statewide losses for each evaluation period.
(D) {(3) x (4)} + {(2) x {1.000-(4)}}

ARKANSAS

Premises/Operations

Owners, Landlords & Tenants
Property Damage
Full Coverage
Incurred Losses excluding ALAE

Calculation of Loss Development Factors

| (1) EVALUATION PERIOD | (2) MULTISTATE RATIO (A) | (3) STATE RATIO (B) | (4) CREDIBILITY(C) | (5) WEIGHTED RATIO (D) | Credibility Constant(Ki) |
|---|---|---|---|---|---|
| 15 to 27 Months | 1.144 | 1.130 | 0.3037 | 1.140 | 1,100,000 |
| 27 to 39 Months | 1.065 | 1.024 | 0.3663 | 1.050 | 1,200,000 |
| 39 to 51 Months | 1.016 | 1.077 | 0.3846 | 1.039 | 1,300,000 |
| 51 to 63 Months | 1.002 | 0.993 | 0.4079 | 0.998 | 1,400,000 |
| 63 to 75 Months | 0.997 | 1.000 | 0.3222 | 0.998 | 1,600,000 |
| 75 to 87 Months | 0.985 | 0.947 | 0.2720 | 0.975 | 1,700,000 |
| 87 to 99 Months | 1.000 | 1.000 | 0.2665 | 1.000 | 1,900,000 |
| 99 to 111 Months | 1.005 | 1.000 | 0.2626 | 1.004 | 2,100,000 |
| 111 to 123 Months | 1.003 | 0.995 | 0.2373 | 1.001 | 2,300,000 |
| 123 to 135 Months | 1.004 | 1.000 | 0.1619 | 1.003 | 2,500,000 |
| 135 to 147 Months | 0.996 | 1.000 | 0.1134 | 0.996 | 2,800,000 |
| 147 to 159 Months | 0.997 | 1.000 | 0.0888 | 0.997 | 3,100,000 |
| 159 to 171 Months | 0.999 | 1.000 | 0.1131 | 0.999 | 3,400,000 |
| 171 to 183 Months | 1.001 | 1.000 | 0.1371 | 1.001 | 3,700,000 |
| 183 to 195 Months | 1.001 | 1.000 | 0.1488 | 1.001 | 4,100,000 |
| 195 to 207 Months | 1.001 | 1.000 | 0.1768 | 1.001 | 4,500,000 |
| 207 to 219 Months | 1.001 | 1.000 | 0.1475 | 1.001 | 5,000,000 |
| 219 to 231 Months | 1.001 | 1.000 | 0.1061 | 1.001 | 5,500,000 |
| 231 to 243 Months | 1.001 | 1.000 | 0.0209 | 1.001 | 6,100,000 |
| 243 to ULTIMATE | The Multistate ratio has been used. | | | | |

| Accident Year Ending | Loss Development From 27:15 | 39:27 | 51:39 | 63:51 | 75:63 | 87:75 | 99:87 | 111:99 | 123:111 | 135:123 | 147:135 |
|---|---|---|---|---|---|---|---|---|---|---|---|
| 12/31/2004 | | | 1.039 | 0.998 | 0.998 | 0.975 | 1.000 | 1.004 | 1.001 | 1.003 | 0.996 |
| 12/31/2005 | | 1.050 | 1.039 | 0.998 | 0.998 | 0.975 | 1.000 | 1.004 | 1.001 | 1.003 | 0.996 |
| 12/31/2006 | 1.140 | 1.050 | 1.039 | 0.998 | 0.998 | 0.975 | 1.000 | 1.004 | 1.001 | 1.003 | 0.996 |

| | 159:147 | 171:159 | 183:171 | 195:183 | 207:195 | 219:207 | 231:219 | 243:231 | ULT:243 | Factor |
|---|---|---|---|---|---|---|---|---|---|---|
| 12/31/2004 | 0.997 | 0.999 | 1.001 | 1.001 | 1.001 | 1.001 | 1.001 | 1.001 | 1.004 | 1.019 |
| 12/31/2005 | 0.997 | 0.999 | 1.001 | 1.001 | 1.001 | 1.001 | 1.001 | 1.001 | 1.004 | 1.070 |
| 12/31/2006 | 0.997 | 0.999 | 1.001 | 1.001 | 1.001 | 1.001 | 1.001 | 1.001 | 1.004 | 1.220 |

(A) See Section E - Multistate Loss Development.
(B) See Section E - Statewide Loss Development.
(C) Credibility is based upon the statewide losses for each evaluation period.
(D) {(3) x (4)} + {(2) x {1.000-(4)}}

ARKANSAS

Premises/Operations

Owners, Landlords & Tenants
Property Damage
Full and Deductible Coverage
ALAE

Calculation of Cumulative Incremental Factors

| (1) EVALUATION PERIOD | (2) MULTISTATE RATIO (A) | (3) STATE RATIO (B) | (4) CREDIBILITY(C) | (5) WEIGHTED RATIO (D) | Credibility Constant(Ki) |
|---|---|---|---|---|---|
| 15 to 27 Months | 0.0654 | 0.0190 | 0.3037 | 0.0513 | 1,100,000 |
| 27 to 39 Months | 0.0676 | 0.0147 | 0.3663 | 0.0482 | 1,200,000 |
| 39 to 51 Months | 0.0569 | 0.0204 | 0.3846 | 0.0429 | 1,300,000 |
| 51 to 63 Months | 0.0506 | 0.0025 | 0.4079 | 0.0310 | 1,400,000 |
| 63 to 75 Months | 0.0405 | 0.0065 | 0.3222 | 0.0296 | 1,600,000 |
| 75 to 87 Months | 0.0206 | -0.0138 | 0.2720 | 0.0112 | 1,700,000 |
| 87 to 99 Months | 0.0164 | 0.0000 | 0.2665 | 0.0120 | 1,900,000 |
| 99 to 111 Months | 0.0243 | 0.0000 | 0.2626 | 0.0180 | 2,100,000 |
| 111 to 123 Months | 0.0063 | 0.0000 | 0.2373 | 0.0048 | 2,300,000 |
| 123 to 135 Months | 0.0148 | 0.0000 | 0.1619 | 0.0124 | 2,500,000 |
| 135 to 147 Months | 0.0110 | 0.0000 | 0.1134 | 0.0097 | 2,800,000 |
| 147 to 159 Months | 0.0065 | 0.0000 | 0.0888 | 0.0059 | 3,100,000 |
| 159 to 171 Months | 0.0024 | 0.0000 | 0.1131 | 0.0021 | 3,400,000 |
| 171 to Ultimate | A multistate ratio of 0.0000 has been used. | | | | |

Cumulative Incremental Factors

| Months-to-Ultimate | 15 | 27 | 39 | 51 | 63 | 75 | 87 |
|---|---|---|---|---|---|---|---|
| | 0.279 | 0.228 | 0.180 | 0.137 | 0.106 | 0.076 | 0.065 |

| Months-to-Ultimate | 99 | 111 | 123 | 135 | 147 | 159 | 171 |
|---|---|---|---|---|---|---|---|
| | 0.053 | 0.035 | 0.030 | 0.018 | 0.008 | 0.002 | 0.000 |

Full Coverage

| A.Y.E. | Reported ALAE as of 6/30/07 | $500,000 Ultimate Indemnity | ALAE Factor | Additional ALAE | Ultimate ALAE |
|---|---|---|---|---|---|
| 3/31/2005 | 21,212 | 323,391 | 0.180 | 58,211 | 79,423 |
| 3/31/2006 | 33,645 | 183,879 | 0.228 | 41,924 | 75,569 |
| 3/31/2007 | 29,219 | 194,206 | 0.279 | 54,185 | 83,404 |

Deductible Coverage

| A.Y.E. | Reported ALAE as of 6/30/07 | $500,000 Ultimate Indemnity | ALAE Factor | Additional ALAE | Ultimate ALAE |
|---|---|---|---|---|---|
| 3/31/2005 | 813 | 1,017 | 0.180 | 183 | 996 |
| 3/31/2006 | 181 | 0 | 0.228 | 0 | 181 |
| 3/31/2007 | 0 | 0 | 0.279 | 0 | 0 |

(A) See Section E - Multistate Loss Development.
(B) See Section E - Statewide Loss Development.
(C) Credibility is based upon the statewide losses for each evaluation period.
(D) {(3) x (4)} + {(2) x {1.000-(4)}}

ARKANSAS

Premises/Operations

Owners, Landlords & Tenants
Fringe
Full Coverage
ALAE

Calculation of Cumulative Incremental Factors

| (1) EVALUATION PERIOD | (2) MULTISTATE RATIO (A) |
|---|---|
| 15 to 27 Months | 0.2034 |
| 27 to 39 Months | 0.2229 |
| 39 to 51 Months | 0.1562 |
| 51 to 63 Months | 0.0616 |
| 63 to 75 Months | 0.0405 |
| 75 to 87 Months | 0.0342 |
| 87 to 99 Months | 0.0116 |
| 99 to 111 Months | 0.0027 |
| 111 to 123 Months | 0.0070 |
| 123 to 135 Months | -0.0013 |
| 135 to 147 Months | 0.0014 |
| 147 to 159 Months | 0.0028 |
| 159 to 171 Months | 0.0001 |
| 171 to Ultimate | A multistate ratio of 0.0000 has been used. |

Cumulative Incremental Factors

| Months-to-Ultimate | 15 | 27 | 39 | 51 | 63 | 75 | 87 |
|---|---|---|---|---|---|---|---|
| | 0.743 | 0.540 | 0.317 | 0.161 | 0.099 | 0.059 | 0.024 |

| Months-to-Ultimate | 99 | 111 | 123 | 135 | 147 | 159 | 171 |
|---|---|---|---|---|---|---|---|
| | 0.013 | 0.010 | 0.003 | 0.004 | 0.003 | 0.000 | 0.000 |

| A.Y.E. | Reported ALAE as of 6/30/07 | $500,000 Ultimate Indemnity | ALAE Factor | Additional ALAE | Ultimate ALAE |
|---|---|---|---|---|---|
| 3/31/2005 | 160 | 128,059 | 0.317 | 40,595 | 40,755 |
| 3/31/2006 | 26,348 | 95,732 | 0.540 | 51,695 | 78,043 |
| 3/31/2007 | 31 | 56,262 | 0.743 | 41,802 | 41,833 |

(A) See Section E - Multistate Loss Development.
Note: Fringe Incremental ALAE Factors are calculated using multistate data.

PREMISES/OPERATIONS (Subline Codes 313 & 334)
MANUFACTURERS AND CONTRACTORS
FULL COVERAGE
ARKANSAS

BODILY INJURY - OCCURRENCE
INCURRED ACCIDENT YEAR BASIC LIMITS LOSS DEVELOPMENT EXCLUDING ALAE

$100,000 Basic Limit Losses as of:

| A.Y.E. | 15 Months | 27 Months | 39 Months | 51 Months | 63 Months | 75 Months | 87 Months | 99 Months | 111 Months | 123 Months | 135 Months |
|---|---|---|---|---|---|---|---|---|---|---|---|
| 12/31/1987 | 738,433 | 809,060 | 876,640 | 736,088 | 921,808 | 943,058 | 943,058 | 943,058 | 943,058 | 943,058 | 943,058 |
| 12/31/1988 | 228,249 | 466,941 | 473,014 | 556,910 | 505,410 | 505,410 | 502,910 | 477,910 | 483,910 | 483,910 | 483,910 |
| 12/31/1989 | 491,112 | 695,549 | 879,425 | 864,088 | 740,091 | 824,006 | 792,941 | 790,439 | 790,439 | 790,439 | 790,439 |
| 12/31/1990 | 603,350 | 1,002,605 | 1,108,899 | 1,064,232 | 1,001,721 | 942,221 | 883,221 | 883,206 | 883,206 | 883,206 | 883,206 |
| 12/31/1991 | 366,578 | 886,662 | 824,110 | 935,328 | 956,721 | 965,621 | 1,039,621 | 939,621 | 1,019,272 | 924,272 | 924,272 |
| 12/31/1992 | 597,500 | 938,418 | 963,215 | 1,178,732 | 1,151,202 | 1,135,203 | 1,222,203 | 1,209,700 | 1,204,700 | 1,199,700 | 1,161,655 |
| 12/31/1993 | 330,633 | 625,336 | 869,459 | 846,736 | 842,717 | 772,467 | 767,467 | 767,467 | 767,467 | 767,467 | 778,844 |
| 12/31/1994 | 391,990 | 526,570 | 799,643 | 961,500 | 872,907 | 842,275 | 830,081 | 830,083 | 830,083 | 851,464 | 901,459 |
| 12/31/1995 | 455,518 | 652,937 | 838,928 | 714,995 | 677,495 | 677,493 | 675,634 | 611,384 | 622,761 | 622,720 | 611,495 |
| 12/31/1996 | 729,933 | 960,836 | 1,150,504 | 1,370,981 | 1,407,442 | 1,582,440 | 1,497,440 | 1,508,817 | 1,558,817 | 1,562,590 | 1,562,590 |
| 12/31/1997 | 735,928 | 967,926 | 1,044,272 | 916,429 | 955,399 | 915,400 | 925,403 | 912,199 | 911,349 | 917,349 | |
| 12/31/1998 | 720,261 | 913,573 | 1,209,972 | 1,126,163 | 1,033,671 | 1,015,548 | 1,008,049 | 1,096,820 | 1,091,820 | | |
| 12/31/1999 | 505,792 | 711,480 | 788,965 | 1,072,674 | 763,162 | 866,806 | 791,078 | 831,078 | | | |
| 12/31/2000 | 379,571 | 891,020 | 1,123,652 | 1,217,082 | 1,041,430 | 1,010,057 | 1,010,057 | | | | |
| 12/31/2001 | 693,769 | 815,058 | 927,540 | 1,176,589 | 1,057,862 | 1,037,860 | | | | | |
| 12/31/2002 | 869,837 | 902,808 | 1,062,868 | 902,439 | 1,351,656 | | | | | | |
| 12/31/2003 | 488,231 | 348,790 | 615,575 | 725,042 | | | | | | | |
| 12/31/2004 | 471,012 | 945,274 | 1,180,271 | | | | | | | | |
| 12/31/2005 | 629,614 | 710,935 | | | | | | | | | |
| 12/31/2006 | 410,586 | | | | | | | | | | |

| A.Y.E. | 147 Months | 159 Months | 171 Months | 183 Months | 195 Months | 207 Months | 219 Months | 231 Months | 243 Months |
|---|---|---|---|---|---|---|---|---|---|
| 12/31/1987 | 948,258 | 948,258 | 943,058 | 943,058 | 943,058 | 943,058 | 943,058 | 943,058 | 943,058 |
| 12/31/1988 | 483,910 | 483,910 | 483,910 | 483,910 | 483,910 | 483,910 | 483,910 | 483,910 | |
| 12/31/1989 | 790,439 | 790,439 | 790,439 | 790,439 | 790,439 | 790,439 | 790,439 | | |
| 12/31/1990 | 883,206 | 883,206 | 883,206 | 883,206 | 883,206 | 883,206 | | | |
| 12/31/1991 | 924,272 | 935,649 | 935,649 | 924,422 | 924,422 | | | | |
| 12/31/1992 | 1,173,033 | 1,172,992 | 1,161,764 | 1,161,764 | | | | | |
| 12/31/1993 | 778,844 | 767,617 | 767,617 | | | | | | |
| 12/31/1994 | 890,234 | 890,234 | | | | | | | |
| 12/31/1995 | 611,495 | | | | | | | | |

PREMISES/OPERATIONS (Subline Codes 313 & 334)
MANUFACTURERS AND CONTRACTORS
FULL COVERAGE
ARKANSAS

BODILY INJURY - OCCURRENCE
INCURRED ACCIDENT YEAR BASIC LIMITS LOSS DEVELOPMENT EXCLUDING ALAE
Link Ratios

| A.Y.E. | 27: 15 | 39: 27 | 51: 39 | 63: 51 | 75: 63 | 87: 75 | 99: 87 | 111: 99 | 123:111 | 135:123 | 147:135 |
|---|---|---|---|---|---|---|---|---|---|---|---|
| 12/31/1987 | 1.096 | 1.084 | 0.840 | 1.252 | 1.023 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.006 |
| 12/31/1988 | 2.046 | 1.013 | 1.177 | 0.908 | 1.000 | 0.995 | 0.950 | 1.013 | 1.000 | 1.000 | 1.000 |
| 12/31/1989 | 1.416 | 1.264 | 0.983 | 0.856 | 1.113 | 0.962 | 0.997 | 1.000 | 1.000 | 1.000 | 1.000 |
| 12/31/1990 | 1.662 | 1.106 | 0.960 | 0.941 | 0.941 | 0.937 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 |
| 12/31/1991 | 2.419 | 0.929 | 1.135 | 1.023 | 1.009 | 1.077 | 0.904 | 1.085 | 0.907 | 1.000 | 1.000 |
| 12/31/1992 | 1.571 | 1.026 | 1.224 | 0.977 | 0.986 | 1.077 | 0.990 | 0.996 | 0.996 | 0.968 | 1.010 |
| 12/31/1993 | 1.891 | 1.390 | 0.974 | 0.995 | 0.917 | 0.994 | 1.000 | 1.000 | 1.000 | 1.015 | 1.000 |
| 12/31/1994 | 1.343 | 1.519 | 1.202 | 0.908 | 0.965 | 0.986 | 1.000 | 1.000 | 1.026 | 1.059 | 0.988 |
| 12/31/1995 | 1.433 | 1.285 | 0.852 | 0.948 | 1.000 | 0.997 | 0.905 | 1.019 | 1.000 | 0.982 | 1.000 |
| 12/31/1996 | 1.316 | 1.197 | 1.192 | 1.027 | 1.124 | 0.946 | 1.008 | 1.033 | 1.002 | 1.000 | |
| 12/31/1997 | 1.315 | 1.079 | 0.878 | 1.043 | 0.958 | 1.011 | 0.986 | 0.999 | 1.007 | | |
| 12/31/1998 | 1.268 | 1.324 | 0.931 | 0.918 | 0.982 | 0.993 | 1.088 | 0.995 | | | |
| 12/31/1999 | 1.407 | 1.109 | 1.360 | 0.711 | 1.136 | 0.913 | 1.051 | | | | |
| 12/31/2000 | 2.347 | 1.261 | 1.083 | 0.856 | 0.970 | 1.000 | | | | | |
| 12/31/2001 | 1.175 | 1.138 | 1.269 | 0.899 | 0.981 | | | | | | |
| 12/31/2002 | 1.038 | 1.177 | 0.849 | 1.498 | | | | | | | |
| 12/31/2003 | 0.714 | 1.765 | 1.178 | | | | | | | | |
| 12/31/2004 | 2.007 | 1.249 | | | | | | | | | |
| 12/31/2005 | 1.129 | | | | | | | | | | |
| 3 Yr Mean | 1.283 | 1.397 | 1.099 | 1.084 | 1.029 | 0.969 | 1.042 | 1.009 | 1.003 | 1.014 | 0.996 |
| Best 3/5 | 1.114 | 1.229 | 1.177 | 0.891 | 0.978 | 0.980 | 1.015 | 1.006 | 1.003 | 0.999 | 1.000 |

| A.Y.E. | 159:147 | 171:159 | 183:171 | 195:183 | 207:195 | 219:207 | 231:219 | 243:231 |
|---|---|---|---|---|---|---|---|---|
| 12/31/1987 | 1.000 | 0.995 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 |
| 12/31/1988 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 * |
| 12/31/1989 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 * | 1.000 * |
| 12/31/1990 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 * | 1.000 * | 1.000 * |
| 12/31/1991 | 1.012 | 1.000 | 0.988 | 1.000 | 1.000 * | 1.000 * | 1.000 * | 1.000 * |
| 12/31/1992 | 1.000 | 0.990 | 1.000 | | | | | |
| 12/31/1993 | 0.986 | 1.000 | | | | | | |
| 12/31/1994 | 1.000 | | | | | | | |
| 3 Yr Mean | 0.995 | 0.997 | 0.996 | 1.000 | 1.000 @ | 1.000 @ | 1.000 @ | 1.000 @ |
| Best 3/5 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 * | 1.000 * | 1.000 * | 1.000 * |

Development From

| A.Y.E. | 15/ 27 | 27/ 39 | 39/ 51 | 51/ 63 | 63/ 75 | 75/ 87 | 87/ 99 | 99/111 | 111/123 | 123/135 | 135/147 |
|---|---|---|---|---|---|---|---|---|---|---|---|
| 12/31/2002 | | | | | 0.978 | 0.980 | 1.015 | 1.006 | 1.003 | 0.999 | 1.000 |
| 12/31/2003 | | | | 0.891 | 0.978 | 0.980 | 1.015 | 1.006 | 1.003 | 0.999 | 1.000 |
| 12/31/2004 | | | 1.177 | 0.891 | 0.978 | 0.980 | 1.015 | 1.006 | 1.003 | 0.999 | 1.000 |
| 12/31/2005 | | 1.229 | 1.177 | 0.891 | 0.978 | 0.980 | 1.015 | 1.006 | 1.003 | 0.999 | 1.000 |
| 12/31/2006 | 1.114 | 1.229 | 1.177 | 0.891 | 0.978 | 0.980 | 1.015 | 1.006 | 1.003 | 0.999 | 1.000 |

| A.Y.E. | 147/159 | 159/171 | 171/183 | 183/195 | 195/207 | 207/219 | 219/231 | 231/243 | 243/Ult | FACTORS |
|---|---|---|---|---|---|---|---|---|---|---|
| 12/31/2002 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000* | 0.981 |
| 12/31/2003 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000* | 0.874 |
| 12/31/2004 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000* | 1.028 |
| 12/31/2005 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000* | 1.264 |
| 12/31/2006 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000* | 1.408 |

* Calculated Using Modified Bondy Method
@ Three year mean Excludes Modified Bondy ratios

PREMISES/OPERATIONS (Subline Codes 313 & 334)
MANUFACTURERS AND CONTRACTORS
FULL COVERAGE
ARKANSAS

BODILY INJURY - OCCURRENCE
INCURRED ACCIDENT YEAR ALAE DEVELOPMENT

| A.Y.E. | 15 Months | 27 Months | 39 Months | 51 Months | 63 Months | 75 Months | 87 Months | 99 Months | 111 Months | 123 Months | 135 Months |
|---|---|---|---|---|---|---|---|---|---|---|---|
| 12/31/1987 | 221,456 | 430,365 | 307,807 | 337,230 | 498,861 | 1,177,112 | 1,173,489 | 1,173,489 | 1,173,489 | 1,173,489 | 1,173,489 |
| 12/31/1988 | 31,271 | 45,132 | 145,099 | 196,619 | 215,285 | 217,661 | 220,730 | 215,647 | 216,589 | 216,589 | 216,589 |
| 12/31/1989 | 60,586 | 108,076 | 188,282 | 166,835 | 199,029 | 218,014 | 214,495 | 217,659 | 217,659 | 217,659 | 217,659 |
| 12/31/1990 | 129,647 | 249,648 | 263,507 | 306,974 | 348,721 | 357,216 | 364,129 | 364,129 | 364,129 | 364,129 | 364,129 |
| 12/31/1991 | 73,233 | 243,583 | 300,132 | 381,312 | 397,641 | 442,132 | 448,852 | 457,633 | 462,653 | 472,065 | 472,065 |
| 12/31/1992 | 91,385 | 146,252 | 246,534 | 357,231 | 349,556 | 395,802 | 406,154 | 659,247 | 453,839 | 414,774 | 402,557 |
| 12/31/1993 | 78,527 | 209,188 | 289,025 | 267,232 | 274,824 | 283,426 | 290,294 | 290,503 | 290,503 | 290,503 | 290,503 |
| 12/31/1994 | 80,263 | 158,938 | 235,583 | 375,433 | 447,000 | 505,763 | 521,682 | 524,444 | 524,444 | 528,739 | 549,750 |
| 12/31/1995 | 70,717 | 137,781 | 853,897 | 858,862 | 945,177 | 961,103 | 976,633 | 1,000,551 | 1,000,551 | 1,000,551 | 1,000,551 |
| 12/31/1996 | 72,008 | 270,263 | 319,092 | 402,804 | 317,982 | 349,798 | 337,945 | 337,945 | 337,945 | 338,801 | 338,809 |
| 12/31/1997 | 151,615 | 309,536 | 270,132 | 295,515 | 279,671 | 265,699 | 273,488 | 269,192 | 265,002 | 263,473 | |
| 12/31/1998 | 70,939 | 141,298 | 208,959 | 278,148 | 331,728 | 363,796 | 366,223 | 384,131 | 403,120 | | |
| 12/31/1999 | 146,973 | 229,060 | 360,163 | 449,047 | 355,459 | 416,482 | 445,614 | 456,396 | | | |
| 12/31/2000 | 36,590 | 171,988 | 614,612 | 683,889 | 654,129 | 685,439 | 685,439 | | | | |
| 12/31/2001 | 93,674 | 140,471 | 173,501 | 401,756 | 687,725 | 753,129 | | | | | |
| 12/31/2002 | 157,728 | 239,236 | 357,570 | 398,338 | 1,026,526 | | | | | | |
| 12/31/2003 | 89,416 | 142,367 | 255,872 | 326,502 | | | | | | | |
| 12/31/2004 | 68,392 | 86,707 | 189,760 | | | | | | | | |
| 12/31/2005 | 108,124 | 193,250 | | | | | | | | | |
| 12/31/2006 | 17,194 | | | | | | | | | | |

| A.Y.E. | 147 Months | 159 Months | 171 Months | 183 Months | 195 Months | 207 Months | 219 Months | 231 Months | 243 Months |
|---|---|---|---|---|---|---|---|---|---|
| 12/31/1987 | 1,173,489 | 1,173,489 | 1,173,489 | 1,173,489 | 1,173,489 | 1,173,489 | 1,173,489 | 1,173,489 | 1,173,489 |
| 12/31/1988 | 216,589 | 216,589 | 216,589 | 216,589 | 216,589 | 216,589 | 216,589 | 216,589 | |
| 12/31/1989 | 217,659 | 217,659 | 217,659 | 217,659 | 217,659 | 217,659 | 217,659 | | |
| 12/31/1990 | 364,129 | 364,129 | 364,129 | 364,129 | 364,129 | 364,129 | | | |
| 12/31/1991 | 472,065 | 472,065 | 472,065 | 472,065 | 472,065 | | | | |
| 12/31/1992 | 402,557 | 402,557 | 402,557 | 402,557 | | | | | |
| 12/31/1993 | 290,503 | 290,503 | 290,503 | | | | | | |
| 12/31/1994 | 549,749 | 549,750 | | | | | | | |
| 12/31/1995 | 1,000,551 | | | | | | | | |

PREMISES/OPERATIONS (Subline Codes 313 & 334)
MANUFACTURERS AND CONTRACTORS
FULL COVERAGE
ARKANSAS

BODILY INJURY - OCCURRENCE
INCURRED ACCIDENT YEAR INCREMENTAL ALAE DEVELOPMENT

Increments

| A.Y.E. | 27: 15 | 39: 27 | 51: 39 | 63: 51 | 75: 63 | 87: 75 | 99: 87 | 111: 99 | 123: 111 | 135: 123 | 147: 135 | 159:147 | 171:159 |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| 12/31/1987 | 208,909 | -122,558 | 29,423 | 161,631 | 678,251 | -3,623 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 12/31/1988 | 13,861 | 99,967 | 51,520 | 18,666 | 2,376 | 3,069 | -5,083 | 942 | 0 | 0 | 0 | 0 | 0 |
| 12/31/1989 | 47,490 | 80,206 | -21,447 | 32,194 | 18,985 | -3,519 | 3,164 | 0 | 0 | 0 | 0 | 0 | 0 |
| 12/31/1990 | 120,001 | 13,859 | 43,467 | 41,747 | 8,495 | 6,913 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 12/31/1991 | 170,350 | 56,549 | 81,180 | 16,329 | 44,491 | 6,720 | 8,781 | 5,020 | 9,412 | 0 | 0 | 0 | 0 |
| 12/31/1992 | 54,867 | 100,282 | 110,697 | -7,675 | 46,246 | 10,352 | 253,093 | -205,408 | -39,065 | -12,217 | 0 | 0 | 0 |
| 12/31/1993 | 130,661 | 79,837 | -21,793 | 7,592 | 8,602 | 6,868 | 209 | 0 | 0 | 0 | 0 | 0 | 0 |
| 12/31/1994 | 78,675 | 76,645 | 139,850 | 71,567 | 58,763 | 15,919 | 2,762 | 0 | 4,295 | 21,011 | -1 | 1 | |
| 12/31/1995 | 67,064 | 716,116 | 4,965 | 86,315 | 15,926 | 15,530 | 23,918 | 0 | 0 | 0 | 0 | | |
| 12/31/1996 | 198,255 | 48,829 | 83,712 | -84,822 | 31,816 | -11,853 | 0 | 0 | 856 | 8 | | | |
| 12/31/1997 | 157,921 | -39,404 | 25,383 | -15,844 | -13,972 | 7,789 | -4,296 | -4,190 | -1,529 | | | | |
| 12/31/1998 | 70,359 | 67,661 | 69,189 | 53,580 | 32,068 | 2,427 | 17,908 | 18,989 | | | | | |
| 12/31/1999 | 82,087 | 131,103 | 88,884 | -93,588 | 61,023 | 29,132 | 10,782 | | | | | | |
| 12/31/2000 | 135,398 | 442,624 | 69,277 | -29,760 | 31,310 | 0 | | | | | | | |
| 12/31/2001 | 46,797 | 33,030 | 228,255 | 285,969 | 65,404 | | | | | | | | |
| 12/31/2002 | 81,508 | 118,334 | 40,768 | 628,188 | | | | | | | | | |
| 12/31/2003 | 52,951 | 113,505 | 70,630 | | | | | | | | | | |
| 12/31/2004 | 18,315 | 103,053 | | | | | | | | | | | |
| 12/31/2005 | 85,126 | | | | | | | | | | | | |

Incremental Percentages

| A.Y.E. | 27: 15 | 39: 27 | 51: 39 | 63: 51 | 75: 63 | 87: 75 | 99: 87 | 111: 99 | 123: 111 | 135: 123 | 147: 135 | 159:147 | 171:159 |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| 12/31/1987 | 0.0952 | -0.0558 | 0.0134 | 0.0736 | 0.3090 | -0.0017 | 0.0000 | 0.0000 | 0.0000 | 0.0000 | 0.0000 | 0.0000 | 0.0000 |
| 12/31/1988 | 0.0201 | 0.1452 | 0.0748 | 0.0271 | 0.0035 | 0.0045 | -0.0074 | 0.0014 | 0.0000 | 0.0000 | 0.0000 | 0.0000 | 0.0000 |
| 12/31/1989 | 0.0539 | 0.0910 | -0.0243 | 0.0365 | 0.0215 | -0.0040 | 0.0036 | 0.0000 | 0.0000 | 0.0000 | 0.0000 | 0.0000 | 0.0000 |
| 12/31/1990 | 0.1064 | 0.0123 | 0.0386 | 0.0370 | 0.0075 | 0.0061 | 0.0000 | 0.0000 | 0.0000 | 0.0000 | 0.0000 | 0.0000 | 0.0000 |
| 12/31/1991 | 0.1179 | 0.0391 | 0.0562 | 0.0113 | 0.0308 | 0.0047 | 0.0061 | 0.0035 | 0.0065 | 0.0000 | 0.0000 | 0.0000 | 0.0000 |
| 12/31/1992 | 0.0224 | 0.0409 | 0.0452 | -0.0031 | 0.0189 | 0.0042 | 0.1033 | -0.0838 | -0.0159 | -0.0050 | 0.0000 | 0.0000 | 0.0000 |
| 12/31/1993 | 0.0885 | 0.0541 | -0.0148 | 0.0051 | 0.0058 | 0.0047 | 0.0001 | 0.0000 | 0.0000 | 0.0000 | 0.0000 | 0.0000 | 0.0000 |
| 12/31/1994 | 0.0630 | 0.0614 | 0.1120 | 0.0573 | 0.0470 | 0.0127 | 0.0022 | 0.0000 | 0.0034 | 0.0168 | 0.0000 | 0.0000 | |
| 12/31/1995 | 0.0986 | 1.0533 | 0.0073 | 0.1270 | 0.0234 | 0.0228 | 0.0352 | 0.0000 | 0.0000 | 0.0000 | 0.0000 | | |
| 12/31/1996 | 0.0632 | 0.0156 | 0.0267 | -0.0271 | 0.0101 | -0.0038 | 0.0000 | 0.0000 | 0.0003 | 0.0000 | | | |
| 12/31/1997 | 0.0987 | -0.0246 | 0.0159 | -0.0099 | -0.0087 | 0.0049 | -0.0027 | -0.0026 | -0.0010 | | | | |
| 12/31/1998 | 0.0303 | 0.0291 | 0.0297 | 0.0230 | 0.0138 | 0.0010 | 0.0077 | 0.0082 | | | | | |
| 12/31/1999 | 0.0703 | 0.1123 | 0.0761 | -0.0802 | 0.0523 | 0.0249 | 0.0092 | | | | | | |
| 12/31/2000 | 0.0612 | 0.2001 | 0.0313 | -0.0135 | 0.0142 | 0.0000 | | | | | | | |
| 12/31/2001 | 0.0181 | 0.0128 | 0.0884 | 0.1108 | 0.0253 | | | | | | | | |
| 12/31/2002 | 0.0542 | 0.0787 | 0.0271 | 0.4177 | | | | | | | | | |
| 12/31/2003 | 0.0414 | 0.0888 | 0.0553 | | | | | | | | | | |
| 12/31/2004 | 0.0061 | 0.0343 | | | | | | | | | | | |
| 12/31/2005 | 0.0535 | | | | | | | | | | | | |
| Best 3/5 | 0.0377 | 0.0673 | 0.0542 | 0.0401 | 0.0178 | 0.0020 | 0.0056 | 0.0000 | 0.0001 | 0.0000 | 0.0000 | 0.0000 | 0.0000 |

PREMISES/OPERATIONS (Subline Codes 313 & 334)
MANUFACTURERS AND CONTRACTORS
FULL COVERAGE
ARKANSAS

PROPERTY DAMAGE - OCCURRENCE
INCURRED ACCIDENT YEAR BASIC LIMITS LOSS DEVELOPMENT EXCLUDING ALAE

$100,000 Basic Limit Losses as of:

| A.Y.E. | 15 Months | 27 Months | 39 Months | 51 Months | 63 Months | 75 Months | 87 Months | 99 Months | 111 Months | 123 Months | 135 Months |
|---|---|---|---|---|---|---|---|---|---|---|---|
| 12/31/1987 | 805,451 | 803,520 | 950,009 | 916,493 | 811,983 | 894,384 | 866,496 | 866,579 | 866,578 | 859,278 | 884,278 |
| 12/31/1988 | 587,320 | 663,208 | 828,125 | 796,494 | 660,062 | 675,062 | 675,062 | 675,062 | 686,874 | 686,874 | 686,874 |
| 12/31/1989 | 528,589 | 574,254 | 586,017 | 632,069 | 628,255 | 631,139 | 628,255 | 628,255 | 618,255 | 618,255 | 618,255 |
| 12/31/1990 | 612,005 | 649,620 | 563,032 | 557,485 | 562,693 | 564,193 | 564,193 | 564,193 | 564,193 | 564,193 | 564,193 |
| 12/31/1991 | 1,199,077 | 1,163,875 | 1,072,867 | 1,063,711 | 1,015,513 | 995,513 | 997,013 | 997,013 | 997,013 | 1,001,103 | 997,013 |
| 12/31/1992 | 572,323 | 585,645 | 596,692 | 597,823 | 611,323 | 536,223 | 611,723 | 624,823 | 613,973 | 613,723 | 613,723 |
| 12/31/1993 | 944,401 | 1,081,181 | 1,059,928 | 967,347 | 949,292 | 951,997 | 980,527 | 980,627 | 980,877 | 980,777 | 980,777 |
| 12/31/1994 | 791,251 | 911,000 | 1,021,345 | 966,017 | 933,063 | 1,088,043 | 1,088,043 | 1,088,043 | 1,088,043 | 1,088,043 | 1,088,043 |
| 12/31/1995 | 830,980 | 966,356 | 999,112 | 1,016,410 | 995,839 | 995,839 | 1,055,839 | 1,083,225 | 1,086,225 | 1,083,225 | 1,083,225 |
| 12/31/1996 | 1,138,221 | 1,301,436 | 1,273,148 | 1,285,104 | 1,325,910 | 1,294,569 | 1,294,569 | 1,294,569 | 1,294,569 | 1,294,528 | 1,394,528 |
| 12/31/1997 | 696,288 | 950,730 | 932,085 | 1,011,646 | 1,087,092 | 1,158,907 | 1,137,948 | 1,137,907 | 1,159,010 | 1,064,226 | |
| 12/31/1998 | 1,450,072 | 1,457,052 | 1,416,622 | 1,448,235 | 1,510,069 | 1,513,229 | 1,501,979 | 1,525,293 | 1,510,132 | | |
| 12/31/1999 | 1,731,479 | 1,538,009 | 1,756,769 | 1,742,674 | 1,867,675 | 1,737,426 | 1,713,897 | 1,734,272 | | | |
| 12/31/2000 | 1,365,804 | 1,548,565 | 1,516,119 | 1,571,834 | 1,564,131 | 1,595,290 | 1,564,470 | | | | |
| 12/31/2001 | 1,273,734 | 1,182,676 | 1,273,716 | 1,341,012 | 1,178,540 | 1,181,940 | | | | | |
| 12/31/2002 | 1,603,128 | 1,681,427 | 1,664,058 | 1,752,558 | 1,748,259 | | | | | | |
| 12/31/2003 | 915,217 | 961,009 | 1,104,570 | 1,010,375 | | | | | | | |
| 12/31/2004 | 1,009,879 | 1,396,253 | 1,364,134 | | | | | | | | |
| 12/31/2005 | 1,095,780 | 1,179,483 | | | | | | | | | |
| 12/31/2006 | 1,316,066 | | | | | | | | | | |

| A.Y.E. | 147 Months | 159 Months | 171 Months | 183 Months | 195 Months | 207 Months | 219 Months | 231 Months | 243 Months |
|---|---|---|---|---|---|---|---|---|---|
| 12/31/1987 | 960,278 | 960,278 | 890,478 | 890,478 | 890,378 | 890,378 | 890,378 | 890,378 | 890,378 |
| 12/31/1988 | 686,874 | 686,874 | 686,874 | 680,968 | 680,968 | 680,968 | 680,968 | 680,968 | |
| 12/31/1989 | 618,255 | 618,255 | 618,255 | 618,255 | 618,255 | 618,255 | 618,255 | | |
| 12/31/1990 | 564,193 | 564,193 | 564,193 | 564,193 | 564,193 | 564,193 | | | |
| 12/31/1991 | 997,013 | 997,013 | 997,018 | 1,037,014 | 1,047,013 | | | | |
| 12/31/1992 | 613,723 | 613,723 | 613,723 | 613,723 | | | | | |
| 12/31/1993 | 980,777 | 1,080,777 | 1,080,777 | | | | | | |
| 12/31/1994 | 1,088,043 | 1,088,043 | | | | | | | |
| 12/31/1995 | 1,083,225 | | | | | | | | |

PREMISES/OPERATIONS (Subline Codes 313 & 334)
MANUFACTURERS AND CONTRACTORS
FULL COVERAGE
ARKANSAS

PROPERTY DAMAGE - OCCURRENCE
INCURRED ACCIDENT YEAR BASIC LIMITS LOSS DEVELOPMENT EXCLUDING ALAE
Link Ratios

| A.Y.E. | 27: 15 | 39: 27 | 51: 39 | 63: 51 | 75: 63 | 87: 75 | 99: 87 | 111: 99 | 123:111 | 135:123 | 147:135 |
|---|---|---|---|---|---|---|---|---|---|---|---|
| 12/31/1987 | 0.998 | 1.182 | 0.965 | 0.886 | 1.101 | 0.969 | 1.000 | 1.000 | 0.992 | 1.029 | 1.086 |
| 12/31/1988 | 1.129 | 1.249 | 0.962 | 0.829 | 1.023 | 1.000 | 1.000 | 1.017 | 1.000 | 1.000 | 1.000 |
| 12/31/1989 | 1.086 | 1.020 | 1.079 | 0.994 | 1.005 | 0.995 | 1.000 | 0.984 | 1.000 | 1.000 | 1.000 |
| 12/31/1990 | 1.061 | 0.867 | 0.990 | 1.009 | 1.003 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 |
| 12/31/1991 | 0.971 | 0.922 | 0.991 | 0.955 | 0.980 | 1.002 | 1.000 | 1.000 | 1.004 | 0.996 | 1.000 |
| 12/31/1992 | 1.023 | 1.019 | 1.002 | 1.023 | 0.877 | 1.141 | 1.021 | 0.983 | 1.000 | 1.000 | 1.000 |
| 12/31/1993 | 1.145 | 0.980 | 0.913 | 0.981 | 1.003 | 1.030 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 |
| 12/31/1994 | 1.151 | 1.121 | 0.946 | 0.966 | 1.166 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 |
| 12/31/1995 | 1.163 | 1.034 | 1.017 | 0.980 | 1.000 | 1.060 | 1.026 | 1.003 | 0.997 | 1.000 | 1.000 |
| 12/31/1996 | 1.143 | 0.978 | 1.009 | 1.032 | 0.976 | 1.000 | 1.000 | 1.000 | 1.000 | 1.077 | |
| 12/31/1997 | 1.365 | 0.980 | 1.085 | 1.075 | 1.066 | 0.982 | 1.000 | 1.019 | 0.918 | | |
| 12/31/1998 | 1.005 | 0.972 | 1.022 | 1.043 | 1.002 | 0.993 | 1.016 | 0.990 | | | |
| 12/31/1999 | 0.888 | 1.142 | 0.992 | 1.072 | 0.930 | 0.986 | 1.012 | | | | |
| 12/31/2000 | 1.134 | 0.979 | 1.037 | 0.995 | 1.020 | 0.981 | | | | | |
| 12/31/2001 | 0.929 | 1.077 | 1.053 | 0.879 | 1.003 | | | | | | |
| 12/31/2002 | 1.049 | 0.990 | 1.053 | 0.998 | | | | | | | |
| 12/31/2003 | 1.050 | 1.149 | 0.915 | | | | | | | | |
| 12/31/2004 | 1.383 | 0.977 | | | | | | | | | |
| 12/31/2005 | 1.076 | | | | | | | | | | |
| 3 Yr Mean | 1.170 | 1.039 | 1.007 | 0.957 | 0.984 | 0.987 | 1.009 | 1.003 | 0.972 | 1.026 | 1.000 |
| Best 3/5 | 1.058 | 1.015 | 1.027 | 1.012 | 1.008 | 0.987 | 1.009 | 1.001 | 0.999 | 1.000 | 1.000 |

| A.Y.E. | 159:147 | 171:159 | 183:171 | 195:183 | 207:195 | 219:207 | 231:219 | 243:231 |
|---|---|---|---|---|---|---|---|---|
| 12/31/1987 | 1.000 | 0.927 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 |
| 12/31/1988 | 1.000 | 1.000 | 0.991 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 * |
| 12/31/1989 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 * | 1.000 * |
| 12/31/1990 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 * | 1.000 * | 1.000 * |
| 12/31/1991 | 1.000 | 1.000 | 1.040 | 1.010 | 1.000 * | 1.000 * | 1.000 * | 1.000 * |
| 12/31/1992 | 1.000 | 1.000 | 1.000 | | | | | |
| 12/31/1993 | 1.102 | 1.000 | | | | | | |
| 12/31/1994 | 1.000 | | | | | | | |
| 3 Yr Mean | 1.034 | 1.000 | 1.013 | 1.003 | 1.000 @ | 1.000 @ | 1.000 @ | 1.000 @ |
| Best 3/5 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 * | 1.000 * | 1.000 * | 1.000 * |

Development From

| A.Y.E. | 15/ 27 | 27/ 39 | 39/ 51 | 51/ 63 | 63/ 75 | 75/ 87 | 87/ 99 | 99/111 | 111/123 | 123/135 | 135/147 |
|---|---|---|---|---|---|---|---|---|---|---|---|
| 12/31/2002 | | | | | 1.008 | 0.987 | 1.009 | 1.001 | 0.999 | 1.000 | 1.000 |
| 12/31/2003 | | | | 1.012 | 1.008 | 0.987 | 1.009 | 1.001 | 0.999 | 1.000 | 1.000 |
| 12/31/2004 | | | 1.027 | 1.012 | 1.008 | 0.987 | 1.009 | 1.001 | 0.999 | 1.000 | 1.000 |
| 12/31/2005 | | 1.015 | 1.027 | 1.012 | 1.008 | 0.987 | 1.009 | 1.001 | 0.999 | 1.000 | 1.000 |
| 12/31/2006 | 1.058 | 1.015 | 1.027 | 1.012 | 1.008 | 0.987 | 1.009 | 1.001 | 0.999 | 1.000 | 1.000 |

| A.Y.E. | 147/159 | 159/171 | 171/183 | 183/195 | 195/207 | 207/219 | 219/231 | 231/243 | 243/Ult | FACTORS |
|---|---|---|---|---|---|---|---|---|---|---|
| 12/31/2002 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000* | 1.004 |
| 12/31/2003 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000* | 1.016 |
| 12/31/2004 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000* | 1.043 |
| 12/31/2005 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000* | 1.059 |
| 12/31/2006 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000* | 1.120 |

* Calculated Using Modified Bondy Method
@ Three year mean Excludes Modified Bondy ratios

PREMISES/OPERATIONS (Subline Codes 313 & 334)
MANUFACTURERS AND CONTRACTORS
FULL COVERAGE
ARKANSAS

PROPERTY DAMAGE - OCCURRENCE
INCURRED ACCIDENT YEAR ALAE DEVELOPMENT

| A.Y.E. | 15 Months | 27 Months | 39 Months | 51 Months | 63 Months | 75 Months | 87 Months | 99 Months | 111 Months | 123 Months | 135 Months |
|---|---|---|---|---|---|---|---|---|---|---|---|
| 12/31/1987 | 106,944 | 120,859 | 285,369 | 1,151,773 | 2,052,244 | 2,109,985 | 2,205,117 | 2,273,436 | 2,274,463 | 2,274,463 | 2,285,713 |
| 12/31/1988 | 45,634 | 97,862 | 160,703 | 178,743 | 176,424 | 178,290 | 178,497 | 178,497 | 178,497 | 178,497 | 178,497 |
| 12/31/1989 | 51,745 | 55,315 | 56,204 | 65,673 | 64,936 | 70,609 | 70,609 | 77,609 | 71,300 | 71,300 | 71,300 |
| 12/31/1990 | 51,034 | 108,226 | 195,441 | 216,708 | 218,385 | 218,385 | 215,412 | 215,412 | 215,412 | 215,412 | 215,412 |
| 12/31/1991 | 63,465 | 97,690 | 126,753 | 186,003 | 183,805 | 197,835 | 198,010 | 198,010 | 198,010 | 198,010 | 198,010 |
| 12/31/1992 | 22,377 | 14,543 | 159,497 | 459,066 | 888,771 | 1,377,721 | 1,376,970 | 1,353,810 | 1,354,722 | 1,354,433 | 1,354,433 |
| 12/31/1993 | 44,213 | 76,203 | 136,437 | 149,930 | 163,816 | 199,057 | 205,960 | 210,960 | 209,739 | 209,724 | 209,724 |
| 12/31/1994 | 110,195 | 122,909 | 230,074 | 386,123 | 417,261 | 517,276 | 515,543 | 515,543 | 515,543 | 515,543 | 515,543 |
| 12/31/1995 | 81,016 | 203,911 | 256,669 | 268,210 | 268,713 | 268,713 | 287,513 | 269,123 | 298,548 | 296,072 | 296,072 |
| 12/31/1996 | 50,070 | 90,469 | 100,803 | 108,155 | 116,480 | 105,740 | 106,246 | 106,246 | 106,246 | 106,246 | 106,246 |
| 12/31/1997 | 42,293 | 68,450 | 170,726 | 169,590 | 186,702 | 210,635 | 193,087 | 194,061 | 202,353 | 202,594 | |
| 12/31/1998 | 135,851 | 85,367 | 120,690 | 123,764 | 124,327 | 126,734 | 143,004 | 185,078 | 274,717 | | |
| 12/31/1999 | 244,229 | 216,012 | 239,483 | 247,557 | 277,707 | 272,451 | 273,020 | 289,633 | | | |
| 12/31/2000 | 57,594 | 96,063 | 194,879 | 242,646 | 263,717 | 267,506 | 275,142 | | | | |
| 12/31/2001 | 92,982 | 139,381 | 194,532 | 258,157 | 233,986 | 245,210 | | | | | |
| 12/31/2002 | 139,728 | 240,535 | 299,526 | 437,809 | 497,598 | | | | | | |
| 12/31/2003 | 146,600 | 218,602 | 249,352 | 211,788 | | | | | | | |
| 12/31/2004 | 133,892 | 161,495 | 140,902 | | | | | | | | |
| 12/31/2005 | 100,214 | 62,991 | | | | | | | | | |
| 12/31/2006 | 73,622 | | | | | | | | | | |

| A.Y.E. | 147 Months | 159 Months | 171 Months | 183 Months | 195 Months | 207 Months | 219 Months | 231 Months | 243 Months |
|---|---|---|---|---|---|---|---|---|---|
| 12/31/1987 | 2,386,964 | 2,360,164 | 2,350,528 | 2,316,855 | 2,316,855 | 2,316,855 | 2,316,855 | 2,316,855 | 2,316,855 |
| 12/31/1988 | 178,497 | 178,497 | 178,497 | 178,497 | 178,497 | 178,497 | 178,497 | 178,497 | |
| 12/31/1989 | 71,300 | 71,300 | 71,300 | 71,300 | 71,300 | 71,300 | 71,300 | | |
| 12/31/1990 | 215,412 | 215,412 | 215,412 | 215,412 | 215,412 | 215,412 | | | |
| 12/31/1991 | 198,010 | 198,010 | 281,491 | 291,045 | 515,253 | | | | |
| 12/31/1992 | 1,354,433 | 1,354,433 | 1,354,433 | 1,354,433 | | | | | |
| 12/31/1993 | 209,724 | 209,724 | 209,724 | | | | | | |
| 12/31/1994 | 515,543 | 515,543 | | | | | | | |
| 12/31/1995 | 296,072 | | | | | | | | |

PREMISES/OPERATIONS (Subline Codes 313 & 334)
MANUFACTURERS AND CONTRACTORS
FULL COVERAGE
ARKANSAS

PROPERTY DAMAGE - OCCURRENCE
INCURRED ACCIDENT YEAR INCREMENTAL ALAE DEVELOPMENT

Increments

| A.Y.E. | 27: 15 | 39: 27 | 51: 39 | 63: 51 | 75: 63 | 87: 75 | 99: 87 | 111: 99 | 123: 111 | 135: 123 | 147: 135 | 159:147 | 171:159 |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| 12/31/1987 | 13,915 | 164,510 | 866,404 | 900,471 | 57,741 | 95,132 | 68,319 | 1,027 | 0 | 11,250 | 101,251 | -26,800 | -9,636 |
| 12/31/1988 | 52,228 | 62,841 | 18,040 | -2,319 | 1,866 | 207 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 12/31/1989 | 3,570 | 889 | 9,469 | -737 | 5,673 | 0 | 7,000 | -6,309 | 0 | 0 | 0 | 0 | 0 |
| 12/31/1990 | 57,192 | 87,215 | 21,267 | 1,677 | 0 | -2,973 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 12/31/1991 | 34,225 | 29,063 | 59,250 | -2,198 | 14,030 | 175 | 0 | 0 | 0 | 0 | 0 | 0 | 83,481 |
| 12/31/1992 | -7,834 | 144,954 | 299,569 | 429,705 | 488,950 | -751 | -23,160 | 912 | -289 | 0 | 0 | 0 | 0 |
| 12/31/1993 | 31,990 | 60,234 | 13,493 | 13,886 | 35,241 | 6,903 | 5,000 | -1,221 | -15 | 0 | 0 | 0 | 0 |
| 12/31/1994 | 12,714 | 107,165 | 156,049 | 31,138 | 100,015 | -1,733 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 12/31/1995 | 122,895 | 52,758 | 11,541 | 503 | 0 | 18,800 | -18,390 | 29,425 | -2,476 | 0 | 0 | | |
| 12/31/1996 | 40,399 | 10,334 | 7,352 | 8,325 | -10,740 | 506 | 0 | 0 | 0 | 0 | | | |
| 12/31/1997 | 26,157 | 102,276 | -1,136 | 17,112 | 23,933 | -17,548 | 974 | 8,292 | 241 | | | | |
| 12/31/1998 | -50,484 | 35,323 | 3,074 | 563 | 2,407 | 16,270 | 42,074 | 89,639 | | | | | |
| 12/31/1999 | -28,217 | 23,471 | 8,074 | 30,150 | -5,256 | 569 | 16,613 | | | | | | |
| 12/31/2000 | 38,469 | 98,816 | 47,767 | 21,071 | 3,789 | 7,636 | | | | | | | |
| 12/31/2001 | 46,399 | 55,151 | 63,625 | -24,171 | 11,224 | | | | | | | | |
| 12/31/2002 | 100,807 | 58,991 | 138,283 | 59,789 | | | | | | | | | |
| 12/31/2003 | 72,002 | 30,750 | -37,564 | | | | | | | | | | |
| 12/31/2004 | 27,603 | -20,593 | | | | | | | | | | | |
| 12/31/2005 | -37,223 | | | | | | | | | | | | |

Incremental Percentages

| A.Y.E. | 27: 15 | 39: 27 | 51: 39 | 63: 51 | 75: 63 | 87: 75 | 99: 87 | 111: 99 | 123: 111 | 135: 123 | 147: 135 | 159:147 | 171:159 |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| 12/31/1987 | 0.0133 | 0.1575 | 0.8294 | 0.8621 | 0.0553 | 0.0911 | 0.0654 | 0.0010 | 0.0000 | 0.0108 | 0.0969 | -0.0257 | -0.0092 |
| 12/31/1988 | 0.0766 | 0.0922 | 0.0265 | -0.0034 | 0.0027 | 0.0003 | 0.0000 | 0.0000 | 0.0000 | 0.0000 | 0.0000 | 0.0000 | 0.0000 |
| 12/31/1989 | 0.0035 | 0.0009 | 0.0093 | -0.0007 | 0.0056 | 0.0000 | 0.0069 | -0.0062 | 0.0000 | 0.0000 | 0.0000 | 0.0000 | 0.0000 |
| 12/31/1990 | 0.1013 | 0.1544 | 0.0377 | 0.0030 | 0.0000 | -0.0053 | 0.0000 | 0.0000 | 0.0000 | 0.0000 | 0.0000 | 0.0000 | 0.0000 |
| 12/31/1991 | 0.0302 | 0.0257 | 0.0523 | -0.0019 | 0.0124 | 0.0002 | 0.0000 | 0.0000 | 0.0000 | 0.0000 | 0.0000 | 0.0000 | 0.0737 |
| 12/31/1992 | -0.0128 | 0.2360 | 0.4876 | 0.6995 | 0.7959 | -0.0012 | -0.0377 | 0.0015 | -0.0005 | 0.0000 | 0.0000 | 0.0000 | 0.0000 |
| 12/31/1993 | 0.0228 | 0.0430 | 0.0096 | 0.0099 | 0.0252 | 0.0049 | 0.0036 | -0.0009 | 0.0000 | 0.0000 | 0.0000 | 0.0000 | 0.0000 |
| 12/31/1994 | 0.0085 | 0.0719 | 0.1048 | 0.0209 | 0.0671 | -0.0012 | 0.0000 | 0.0000 | 0.0000 | 0.0000 | 0.0000 | 0.0000 | |
| 12/31/1995 | 0.0813 | 0.0349 | 0.0076 | 0.0003 | 0.0000 | 0.0124 | -0.0122 | 0.0195 | -0.0016 | 0.0000 | 0.0000 | | |
| 12/31/1996 | 0.0226 | 0.0058 | 0.0041 | 0.0047 | -0.0060 | 0.0003 | 0.0000 | 0.0000 | 0.0000 | 0.0000 | | | |
| 12/31/1997 | 0.0194 | 0.0759 | -0.0008 | 0.0127 | 0.0178 | -0.0130 | 0.0007 | 0.0062 | 0.0002 | | | | |
| 12/31/1998 | -0.0281 | 0.0196 | 0.0017 | 0.0003 | 0.0013 | 0.0090 | 0.0234 | 0.0499 | | | | | |
| 12/31/1999 | -0.0112 | 0.0094 | 0.0032 | 0.0120 | -0.0021 | 0.0002 | 0.0066 | | | | | | |
| 12/31/2000 | 0.0212 | 0.0545 | 0.0264 | 0.0116 | 0.0021 | 0.0042 | | | | | | | |
| 12/31/2001 | 0.0360 | 0.0428 | 0.0494 | -0.0188 | 0.0087 | | | | | | | | |
| 12/31/2002 | 0.0411 | 0.0240 | 0.0563 | 0.0244 | | | | | | | | | |
| 12/31/2003 | 0.0493 | 0.0210 | -0.0257 | | | | | | | | | | |
| 12/31/2004 | 0.0173 | -0.0129 | | | | | | | | | | | |
| 12/31/2005 | -0.0160 | | | | | | | | | | | | |
| Best 3/5 | 0.0315 | 0.0293 | 0.0263 | 0.0080 | 0.0041 | 0.0016 | 0.0024 | 0.0085 | 0.0000 | 0.0000 | 0.0000 | 0.0000 | 0.0000 |

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PREMISES/OPERATIONS (Subline Codes 314,326,334)
OWNERS, LANDLORDS AND TENANTS
FULL COVERAGE
ARKANSAS

BODILY INJURY - OCCURRENCE
INCURRED ACCIDENT YEAR BASIC LIMITS LOSS DEVELOPMENT EXCLUDING ALAE

$100,000 Basic Limit Losses as of:

| A.Y.E. | 15 Months | 27 Months | 39 Months | 51 Months | 63 Months | 75 Months | 87 Months | 99 Months | 111 Months | 123 Months | 135 Months |
|---|---|---|---|---|---|---|---|---|---|---|---|
| 12/31/1987 | 1,138,465 | 1,610,817 | 1,666,235 | 1,547,644 | 1,646,369 | 1,644,269 | 1,644,269 | 1,622,269 | 1,607,269 | 1,607,269 | 1,607,269 |
| 12/31/1988 | 734,083 | 1,000,994 | 1,211,452 | 1,106,880 | 1,065,380 | 1,043,880 | 1,076,880 | 1,075,880 | 1,075,880 | 1,075,880 | 1,075,880 |
| 12/31/1989 | 1,444,384 | 1,518,381 | 1,738,755 | 1,933,732 | 1,742,342 | 1,734,092 | 1,728,092 | 1,724,092 | 1,724,092 | 1,724,092 | 1,724,092 |
| 12/31/1990 | 1,514,016 | 1,626,476 | 1,598,161 | 1,678,770 | 1,563,356 | 1,566,605 | 1,583,098 | 1,583,098 | 1,583,098 | 1,583,098 | 1,583,098 |
| 12/31/1991 | 1,814,908 | 2,086,135 | 1,725,374 | 1,999,100 | 1,851,979 | 1,830,327 | 1,802,327 | 1,800,605 | 1,800,320 | 1,810,320 | 1,810,320 |
| 12/31/1992 | 1,630,555 | 2,222,061 | 2,612,717 | 2,901,884 | 2,877,955 | 2,829,160 | 2,766,160 | 2,766,160 | 2,809,160 | 2,809,160 | 2,809,160 |
| 12/31/1993 | 1,988,050 | 2,292,479 | 2,063,421 | 2,105,281 | 2,075,682 | 1,973,432 | 2,056,934 | 2,053,627 | 1,969,127 | 1,969,137 | 2,004,140 |
| 12/31/1994 | 1,250,293 | 1,351,323 | 1,369,690 | 1,357,445 | 1,328,693 | 1,159,155 | 1,129,105 | 1,130,636 | 1,130,636 | 1,130,636 | 1,130,636 |
| 12/31/1995 | 1,090,183 | 1,251,190 | 1,960,570 | 1,933,010 | 1,779,332 | 1,743,832 | 1,743,832 | 1,743,832 | 1,763,837 | 1,750,640 | 1,756,662 |
| 12/31/1996 | 802,234 | 1,164,405 | 1,294,297 | 1,498,052 | 1,438,825 | 1,359,805 | 1,432,386 | 1,507,039 | 1,507,039 | 1,507,039 | 1,492,364 |
| 12/31/1997 | 730,347 | 1,004,828 | 992,867 | 1,213,096 | 1,061,147 | 1,111,047 | 1,073,547 | 1,080,380 | 1,085,380 | 1,050,380 | |
| 12/31/1998 | 711,725 | 900,129 | 1,132,182 | 1,393,816 | 1,411,893 | 1,393,060 | 1,516,168 | 1,516,168 | 1,513,616 | | |
| 12/31/1999 | 1,009,220 | 1,049,704 | 1,195,281 | 1,135,318 | 1,131,842 | 1,076,827 | 1,048,803 | 1,048,803 | | | |
| 12/31/2000 | 699,745 | 803,489 | 1,055,518 | 1,119,185 | 1,100,710 | 1,021,890 | 1,071,890 | | | | |
| 12/31/2001 | 1,088,956 | 1,259,540 | 1,304,212 | 1,248,319 | 1,110,818 | 1,142,336 | | | | | |
| 12/31/2002 | 790,652 | 915,282 | 822,760 | 985,290 | 1,044,495 | | | | | | |
| 12/31/2003 | 752,143 | 761,500 | 860,645 | 971,310 | | | | | | | |
| 12/31/2004 | 979,579 | 910,035 | 877,111 | | | | | | | | |
| 12/31/2005 | 820,455 | 1,085,566 | | | | | | | | | |
| 12/31/2006 | 1,137,319 | | | | | | | | | | |

| A.Y.E. | 147 Months | 159 Months | 171 Months | 183 Months | 195 Months | 207 Months | 219 Months | 231 Months | 243 Months |
|---|---|---|---|---|---|---|---|---|---|
| 12/31/1987 | 1,641,189 | 1,644,975 | 1,639,775 | 1,639,775 | 1,639,775 | 1,639,775 | 1,640,562 | 1,639,775 | 1,639,775 |
| 12/31/1988 | 1,075,880 | 1,075,880 | 1,075,880 | 1,075,880 | 1,075,880 | 1,075,880 | 1,075,880 | 1,075,882 | |
| 12/31/1989 | 1,724,092 | 1,724,092 | 1,724,092 | 1,724,092 | 1,724,092 | 1,724,092 | 1,724,092 | | |
| 12/31/1990 | 1,583,098 | 1,583,098 | 1,583,098 | 1,583,098 | 1,583,098 | 1,578,098 | | | |
| 12/31/1991 | 1,810,320 | 1,810,320 | 1,820,320 | 1,820,320 | 1,820,320 | | | | |
| 12/31/1992 | 2,819,162 | 2,849,161 | 2,839,161 | 2,859,160 | | | | | |
| 12/31/1993 | 2,004,140 | 1,983,885 | 1,983,885 | | | | | | |
| 12/31/1994 | 1,130,636 | 1,130,636 | | | | | | | |
| 12/31/1995 | 1,754,782 | | | | | | | | |

PREMISES/OPERATIONS (Subline Codes 314,326,334)
OWNERS, LANDLORDS AND TENANTS
FULL COVERAGE
ARKANSAS

BODILY INJURY - OCCURRENCE
INCURRED ACCIDENT YEAR BASIC LIMITS LOSS DEVELOPMENT EXCLUDING ALAE
Link Ratios

| A.Y.E. | 27: 15 | 39: 27 | 51: 39 | 63: 51 | 75: 63 | 87: 75 | 99: 87 | 111: 99 | 123:111 | 135:123 | 147:135 |
|---|---|---|---|---|---|---|---|---|---|---|---|
| 12/31/1987 | 1.415 | 1.034 | 0.929 | 1.064 | 0.999 | 1.000 | 0.987 | 0.991 | 1.000 | 1.000 | 1.021 |
| 12/31/1988 | 1.364 | 1.210 | 0.914 | 0.963 | 0.980 | 1.032 | 0.999 | 1.000 | 1.000 | 1.000 | 1.000 |
| 12/31/1989 | 1.051 | 1.145 | 1.112 | 0.901 | 0.995 | 0.997 | 0.998 | 1.000 | 1.000 | 1.000 | 1.000 |
| 12/31/1990 | 1.074 | 0.983 | 1.050 | 0.931 | 1.002 | 1.011 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 |
| 12/31/1991 | 1.149 | 0.827 | 1.159 | 0.926 | 0.988 | 0.985 | 0.999 | 1.000 | 1.006 | 1.000 | 1.000 |
| 12/31/1992 | 1.363 | 1.176 | 1.111 | 0.992 | 0.983 | 0.978 | 1.000 | 1.016 | 1.000 | 1.000 | 1.004 |
| 12/31/1993 | 1.153 | 0.900 | 1.020 | 0.986 | 0.951 | 1.042 | 0.998 | 0.959 | 1.000 | 1.018 | 1.000 |
| 12/31/1994 | 1.081 | 1.014 | 0.991 | 0.979 | 0.872 | 0.974 | 1.001 | 1.000 | 1.000 | 1.000 | 1.000 |
| 12/31/1995 | 1.148 | 1.567 | 0.986 | 0.920 | 0.980 | 1.000 | 1.000 | 1.011 | 0.993 | 1.003 | 0.999 |
| 12/31/1996 | 1.451 | 1.112 | 1.157 | 0.960 | 0.945 | 1.053 | 1.052 | 1.000 | 1.000 | 0.990 | |
| 12/31/1997 | 1.376 | 0.988 | 1.222 | 0.875 | 1.047 | 0.966 | 1.006 | 1.005 | 0.968 | | |
| 12/31/1998 | 1.265 | 1.258 | 1.231 | 1.013 | 0.987 | 1.088 | 1.000 | 0.998 | | | |
| 12/31/1999 | 1.040 | 1.139 | 0.950 | 0.997 | 0.951 | 0.974 | 1.000 | | | | |
| 12/31/2000 | 1.148 | 1.314 | 1.060 | 0.983 | 0.928 | 1.049 | | | | | |
| 12/31/2001 | 1.157 | 1.035 | 0.957 | 0.890 | 1.028 | | | | | | |
| 12/31/2002 | 1.158 | 0.899 | 1.198 | 1.060 | | | | | | | |
| 12/31/2003 | 1.012 | 1.130 | 1.129 | | | | | | | | |
| 12/31/2004 | 0.929 | 0.964 | | | | | | | | | |
| 12/31/2005 | 1.323 | | | | | | | | | | |
| 3 Yr Mean | 1.088 | 0.998 | 1.095 | 0.978 | 0.969 | 1.037 | 1.002 | 1.001 | 0.987 | 0.998 | 1.000 |
| Best 3/5 | 1.109 | 1.043 | 1.049 | 0.998 | 0.989 | 1.025 | 1.002 | 1.002 | 0.998 | 1.001 | 1.000 |

| A.Y.E. | 159:147 | 171:159 | 183:171 | 195:183 | 207:195 | 219:207 | 231:219 | 243:231 |
|---|---|---|---|---|---|---|---|---|
| 12/31/1987 | 1.002 | 0.997 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 |
| 12/31/1988 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 * |
| 12/31/1989 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 * | 1.000 * |
| 12/31/1990 | 1.000 | 1.000 | 1.000 | 1.000 | 0.997 | 1.000 * | 1.000 * | 1.000 * |
| 12/31/1991 | 1.000 | 1.006 | 1.000 | 1.000 | 1.000 * | 1.000 * | 1.000 * | 1.000 * |
| 12/31/1992 | 1.011 | 0.996 | 1.007 | | | | | |
| 12/31/1993 | 0.990 | 1.000 | | | | | | |
| 12/31/1994 | 1.000 | | | | | | | |
| 3 Yr Mean | 1.000 | 1.001 | 1.002 | 1.000 | 0.999 @ | 1.000 @ | 1.000 @ | 1.000 @ |
| Best 3/5 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 * | 1.000 * | 1.000 * | 1.000 * |

Development From

| A.Y.E. | 15/ 27 | 27/ 39 | 39/ 51 | 51/ 63 | 63/ 75 | 75/ 87 | 87/ 99 | 99/111 | 111/123 | 123/135 | 135/147 |
|---|---|---|---|---|---|---|---|---|---|---|---|
| 12/31/2002 | | | | | 0.989 | 1.025 | 1.002 | 1.002 | 0.998 | 1.001 | 1.000 |
| 12/31/2003 | | | | 0.998 | 0.989 | 1.025 | 1.002 | 1.002 | 0.998 | 1.001 | 1.000 |
| 12/31/2004 | | | 1.049 | 0.998 | 0.989 | 1.025 | 1.002 | 1.002 | 0.998 | 1.001 | 1.000 |
| 12/31/2005 | | 1.043 | 1.049 | 0.998 | 0.989 | 1.025 | 1.002 | 1.002 | 0.998 | 1.001 | 1.000 |
| 12/31/2006 | 1.109 | 1.043 | 1.049 | 0.998 | 0.989 | 1.025 | 1.002 | 1.002 | 0.998 | 1.001 | 1.000 |

| A.Y.E. | 147/159 | 159/171 | 171/183 | 183/195 | 195/207 | 207/219 | 219/231 | 231/243 | 243/Ult | FACTORS |
|---|---|---|---|---|---|---|---|---|---|---|
| 12/31/2002 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000* | 1.017 |
| 12/31/2003 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000* | 1.015 |
| 12/31/2004 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000* | 1.064 |
| 12/31/2005 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000* | 1.110 |
| 12/31/2006 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000* | 1.231 |

* Calculated Using Modified Bondy Method
@ Three year mean Excludes Modified Bondy ratios

PREMISES/OPERATIONS (Subline Codes 313 & 334)
OWNERS, LANDLORDS AND TENANTS
FULL COVERAGE
ARKANSAS

BODILY INJURY - OCCURRENCE
INCURRED ACCIDENT YEAR ALAE DEVELOPMENT

| A.Y.E. | 15 Months | 27 Months | 39 Months | 51 Months | 63 Months | 75 Months | 87 Months | 99 Months | 111 Months | 123 Months | 135 Months |
|---|---|---|---|---|---|---|---|---|---|---|---|
| 12/31/1987 | 158,328 | 434,981 | 406,398 | 414,758 | 482,586 | 489,194 | 489,440 | 489,407 | 492,062 | 492,062 | 492,062 |
| 12/31/1988 | 114,313 | 176,000 | 212,092 | 276,456 | 292,677 | 321,058 | 340,162 | 342,422 | 342,422 | 342,422 | 342,422 |
| 12/31/1989 | 190,296 | 187,327 | 260,758 | 358,640 | 373,020 | 350,467 | 350,467 | 350,467 | 350,467 | 350,467 | 350,467 |
| 12/31/1990 | 374,217 | 435,658 | 426,060 | 485,469 | 524,500 | 550,974 | 556,742 | 562,682 | 562,845 | 473,170 | 474,515 |
| 12/31/1991 | 333,055 | 539,911 | 439,652 | 527,727 | 533,602 | 587,018 | 576,570 | 580,560 | 580,560 | 580,560 | 580,560 |
| 12/31/1992 | 283,389 | 295,481 | 497,930 | 574,350 | 582,661 | 699,344 | 686,290 | 703,101 | 736,531 | 736,531 | 736,531 |
| 12/31/1993 | 421,156 | 768,385 | 676,643 | 697,081 | 755,189 | 801,971 | 858,531 | 853,166 | 826,381 | 856,421 | 856,768 |
| 12/31/1994 | 184,005 | 207,636 | 256,172 | 299,440 | 266,033 | 250,928 | 241,779 | 241,779 | 241,779 | 241,779 | 241,779 |
| 12/31/1995 | 109,426 | 163,932 | 392,033 | 323,752 | 693,620 | 316,183 | 316,183 | 316,183 | 324,561 | 341,678 | 400,322 |
| 12/31/1996 | 100,853 | 177,560 | 312,662 | 381,617 | 303,369 | 306,280 | 308,047 | 311,047 | 320,044 | 333,045 | 332,889 |
| 12/31/1997 | 136,899 | 172,751 | 199,882 | 255,473 | 173,367 | 191,095 | 193,729 | 200,621 | 201,702 | 252,811 | |
| 12/31/1998 | 104,790 | 107,156 | 234,893 | 414,996 | 427,266 | 260,832 | 320,351 | 308,764 | 318,083 | | |
| 12/31/1999 | 105,841 | 125,945 | 161,797 | 173,675 | 187,554 | 198,438 | 195,621 | 195,621 | | | |
| 12/31/2000 | 70,073 | 119,050 | 153,074 | 202,081 | 235,521 | 247,737 | 324,134 | | | | |
| 12/31/2001 | 243,439 | 236,701 | 261,552 | 298,060 | 288,162 | 293,805 | | | | | |
| 12/31/2002 | 184,460 | 333,285 | 190,850 | 260,980 | 275,495 | | | | | | |
| 12/31/2003 | 116,000 | 136,297 | 150,173 | 220,017 | | | | | | | |
| 12/31/2004 | 92,674 | 139,878 | 130,424 | | | | | | | | |
| 12/31/2005 | 69,109 | 61,806 | | | | | | | | | |
| 12/31/2006 | 51,835 | | | | | | | | | | |

| A.Y.E. | 147 Months | 159 Months | 171 Months | 183 Months | 195 Months | 207 Months | 219 Months | 231 Months | 243 Months |
|---|---|---|---|---|---|---|---|---|---|
| 12/31/1987 | 492,062 | 493,013 | 493,013 | 493,013 | 493,013 | 493,013 | 493,227 | 493,013 | 493,013 |
| 12/31/1988 | 342,422 | 342,422 | 342,422 | 342,422 | 342,422 | 342,422 | 352,611 | 352,612 | |
| 12/31/1989 | 350,467 | 350,467 | 350,467 | 350,467 | 350,467 | 350,467 | 350,467 | | |
| 12/31/1990 | 474,515 | 474,515 | 474,515 | 474,515 | 474,515 | 474,514 | | | |
| 12/31/1991 | 580,560 | 580,560 | 599,560 | 600,732 | 606,221 | | | | |
| 12/31/1992 | 761,531 | 764,375 | 748,682 | 838,235 | | | | | |
| 12/31/1993 | 856,767 | 839,660 | 841,661 | | | | | | |
| 12/31/1994 | 241,779 | 241,779 | | | | | | | |
| 12/31/1995 | 415,336 | | | | | | | | |

E
W

PREMISES/OPERATIONS (Subline Codes 313 & 334)
OWNERS, LANDLORDS AND TENANTS
FULL COVERAGE
ARKANSAS

BODILY INJURY - OCCURRENCE
INCURRED ACCIDENT YEAR INCREMENTAL ALAE DEVELOPMENT

Increments

| A.Y.E. | 27: 15 | 39: 27 | 51: 39 | 63: 51 | 75: 63 | 87: 75 | 99: 87 | 111: 99 | 123: 111 | 135: 123 | 147: 135 | 159:147 | 171:159 |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| 12/31/1987 | 276,653 | -28,583 | 8,360 | 67,828 | 6,608 | 246 | -33 | 2,655 | 0 | 0 | 0 | 951 | 0 |
| 12/31/1988 | 61,687 | 36,092 | 64,364 | 16,221 | 28,381 | 19,104 | 2,260 | 0 | 0 | 0 | 0 | 0 | 0 |
| 12/31/1989 | -2,969 | 73,431 | 97,882 | 14,380 | -22,553 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 12/31/1990 | 61,441 | -9,598 | 59,409 | 39,031 | 26,474 | 5,768 | 5,940 | 163 | -89,675 | 1,345 | 0 | 0 | 0 |
| 12/31/1991 | 206,856 | -100,259 | 88,075 | 5,875 | 53,416 | -10,448 | 3,990 | 0 | 0 | 0 | 0 | 0 | 19,000 |
| 12/31/1992 | 12,092 | 202,449 | 76,420 | 8,311 | 116,683 | -13,054 | 16,811 | 33,430 | 0 | 0 | 25,000 | 2,844 | -15,693 |
| 12/31/1993 | 347,229 | -91,742 | 20,438 | 58,108 | 46,782 | 56,560 | -5,365 | -26,785 | 30,040 | 347 | -1 | -17,107 | 2,001 |
| 12/31/1994 | 23,631 | 48,536 | 43,268 | -33,407 | -15,105 | -9,149 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 12/31/1995 | 54,506 | 228,101 | -68,281 | 369,868 | -377,437 | 0 | 0 | 8,378 | 17,117 | 58,644 | 15,014 | | |
| 12/31/1996 | 76,707 | 135,102 | 68,955 | -78,248 | 2,911 | 1,767 | 3,000 | 8,997 | 13,001 | -156 | | | |
| 12/31/1997 | 35,852 | 27,131 | 55,591 | -82,106 | 17,728 | 2,634 | 6,892 | 1,081 | 51,109 | | | | |
| 12/31/1998 | 2,366 | 127,737 | 180,103 | 12,270 | -166,434 | 59,519 | -11,587 | 9,319 | | | | | |
| 12/31/1999 | 20,104 | 35,852 | 11,878 | 13,879 | 10,884 | -2,817 | 0 | | | | | | |
| 12/31/2000 | 48,977 | 34,024 | 49,007 | 33,440 | 12,216 | 76,397 | | | | | | | |
| 12/31/2001 | -6,738 | 24,851 | 36,508 | -9,898 | 5,643 | | | | | | | | |
| 12/31/2002 | 148,825 | -142,435 | 70,130 | 14,515 | | | | | | | | | |
| 12/31/2003 | 20,297 | 13,876 | 69,844 | | | | | | | | | | |
| 12/31/2004 | 47,204 | -9,454 | | | | | | | | | | | |
| 12/31/2005 | -7,303 | | | | | | | | | | | | |

Incremental Percentages

| A.Y.E. | 27: 15 | 39: 27 | 51: 39 | 63: 51 | 75: 63 | 87: 75 | 99: 87 | 111: 99 | 123: 111 | 135: 123 | 147: 135 | 159:147 | 171:159 |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| 12/31/1987 | 0.1460 | -0.0151 | 0.0044 | 0.0358 | 0.0035 | 0.0001 | 0.0000 | 0.0014 | 0.0000 | 0.0000 | 0.0000 | 0.0005 | 0.0000 |
| 12/31/1988 | 0.0533 | 0.0312 | 0.0556 | 0.0140 | 0.0245 | 0.0165 | 0.0020 | 0.0000 | 0.0000 | 0.0000 | 0.0000 | 0.0000 | 0.0000 |
| 12/31/1989 | -0.0017 | 0.0425 | 0.0567 | 0.0083 | -0.0131 | 0.0000 | 0.0000 | 0.0000 | 0.0000 | 0.0000 | 0.0000 | 0.0000 | 0.0000 |
| 12/31/1990 | 0.0385 | -0.0060 | 0.0373 | 0.0245 | 0.0166 | 0.0036 | 0.0037 | 0.0001 | -0.0562 | 0.0008 | 0.0000 | 0.0000 | 0.0000 |
| 12/31/1991 | 0.0779 | -0.0378 | 0.0332 | 0.0022 | 0.0201 | -0.0039 | 0.0015 | 0.0000 | 0.0000 | 0.0000 | 0.0000 | 0.0000 | 0.0072 |
| 12/31/1992 | 0.0033 | 0.0551 | 0.0208 | 0.0023 | 0.0318 | -0.0036 | 0.0046 | 0.0091 | 0.0000 | 0.0000 | 0.0068 | 0.0008 | -0.0043 |
| 12/31/1993 | 0.1123 | -0.0297 | 0.0066 | 0.0188 | 0.0151 | 0.0183 | -0.0017 | -0.0087 | 0.0097 | 0.0001 | 0.0000 | -0.0055 | 0.0006 |
| 12/31/1994 | 0.0208 | 0.0428 | 0.0382 | -0.0295 | -0.0133 | -0.0081 | 0.0000 | 0.0000 | 0.0000 | 0.0000 | 0.0000 | 0.0000 | |
| 12/31/1995 | 0.0183 | 0.0767 | -0.0230 | 0.1244 | -0.1269 | 0.0000 | 0.0000 | 0.0028 | 0.0058 | 0.0197 | 0.0050 | | |
| 12/31/1996 | 0.0328 | 0.0577 | 0.0295 | -0.0334 | 0.0012 | 0.0008 | 0.0013 | 0.0038 | 0.0056 | -0.0001 | | | |
| 12/31/1997 | 0.0306 | 0.0232 | 0.0475 | -0.0702 | 0.0152 | 0.0023 | 0.0059 | 0.0009 | 0.0437 | | | | |
| 12/31/1998 | 0.0013 | 0.0694 | 0.0978 | 0.0067 | -0.0904 | 0.0323 | -0.0063 | 0.0051 | | | | | |
| 12/31/1999 | 0.0190 | 0.0339 | 0.0112 | 0.0131 | 0.0103 | -0.0027 | 0.0000 | | | | | | |
| 12/31/2000 | 0.0451 | 0.0313 | 0.0451 | 0.0308 | 0.0112 | 0.0703 | | | | | | | |
| 12/31/2001 | -0.0051 | 0.0189 | 0.0277 | -0.0075 | 0.0043 | | | | | | | | |
| 12/31/2002 | 0.0808 | -0.0774 | 0.0381 | 0.0079 | | | | | | | | | |
| 12/31/2003 | 0.0197 | 0.0135 | 0.0678 | | | | | | | | | | |
| 12/31/2004 | 0.0462 | -0.0093 | | | | | | | | | | | |
| 12/31/2005 | -0.0044 | | | | | | | | | | | | |
| Best 3/5 | 0.0205 | 0.0077 | 0.0370 | 0.0092 | 0.0086 | 0.0118 | 0.0004 | 0.0025 | 0.0070 | 0.0000 | 0.0017 | 0.0000 | 0.0002 |

PREMISES/OPERATIONS (Subline Codes 314,326,334)
OWNERS, LANDLORDS AND TENANTS
FULL COVERAGE
ARKANSAS

PROPERTY DAMAGE - OCCURRENCE
INCURRED ACCIDENT YEAR BASIC LIMITS LOSS DEVELOPMENT EXCLUDING ALAE

$100,000 Basic Limit Losses as of:

| A.Y.E. | 15 Months | 27 Months | 39 Months | 51 Months | 63 Months | 75 Months | 87 Months | 99 Months | 111 Months | 123 Months | 135 Months |
|---|---|---|---|---|---|---|---|---|---|---|---|
| 12/31/1987 | 218,781 | 197,635 | 186,595 | 180,220 | 180,220 | 180,220 | 130,220 | 130,220 | 130,220 | 130,220 | 130,323 |
| 12/31/1988 | 328,732 | 363,072 | 369,440 | 471,439 | 551,439 | 522,607 | 522,607 | 522,607 | 522,607 | 522,607 | 522,607 |
| 12/31/1989 | 176,717 | 279,185 | 174,719 | 226,204 | 227,466 | 226,987 | 211,981 | 211,981 | 211,981 | 211,981 | 211,981 |
| 12/31/1990 | 214,971 | 131,732 | 134,260 | 196,731 | 196,732 | 181,732 | 231,731 | 231,731 | 231,731 | 231,731 | 231,731 |
| 12/31/1991 | 244,706 | 316,434 | 282,011 | 276,676 | 272,826 | 273,326 | 272,826 | 272,826 | 272,826 | 272,826 | 272,826 |
| 12/31/1992 | 157,180 | 93,171 | 84,168 | 159,168 | 159,168 | 84,168 | 84,168 | 83,429 | 83,429 | 83,429 | 83,429 |
| 12/31/1993 | 88,860 | 104,640 | 99,640 | 77,440 | 77,440 | 77,440 | 77,440 | 77,440 | 77,440 | 77,440 | 77,440 |
| 12/31/1994 | 101,209 | 90,345 | 93,861 | 91,261 | 91,261 | 91,261 | 91,261 | 91,261 | 91,261 | 91,261 | 91,261 |
| 12/31/1995 | 121,311 | 152,597 | 220,541 | 189,256 | 189,256 | 189,256 | 189,256 | 189,256 | 194,541 | 189,256 | 189,256 |
| 12/31/1996 | 221,141 | 262,570 | 204,970 | 214,736 | 202,536 | 242,539 | 202,536 | 202,536 | 202,536 | 202,536 | 202,536 |
| 12/31/1997 | 268,181 | 398,614 | 424,002 | 473,501 | 523,602 | 378,501 | 318,501 | 318,501 | 318,501 | 313,501 | |
| 12/31/1998 | 227,634 | 197,293 | 234,873 | 231,873 | 226,873 | 226,873 | 226,873 | 226,873 | 226,873 | | |
| 12/31/1999 | 84,096 | 152,869 | 145,683 | 145,103 | 145,103 | 145,103 | 145,103 | 145,103 | | | |
| 12/31/2000 | 243,496 | 267,047 | 263,317 | 263,316 | 263,315 | 263,315 | 263,315 | | | | |
| 12/31/2001 | 140,388 | 231,144 | 290,793 | 263,894 | 352,248 | 363,793 | | | | | |
| 12/31/2002 | 265,468 | 326,354 | 353,954 | 437,354 | 387,683 | | | | | | |
| 12/31/2003 | 176,282 | 196,205 | 167,703 | 259,203 | | | | | | | |
| 12/31/2004 | 163,284 | 170,973 | 170,973 | | | | | | | | |
| 12/31/2005 | 140,206 | 135,438 | | | | | | | | | |
| 12/31/2006 | 80,666 | | | | | | | | | | |

| A.Y.E. | 147 Months | 159 Months | 171 Months | 183 Months | 195 Months | 207 Months | 219 Months | 231 Months | 243 Months |
|---|---|---|---|---|---|---|---|---|---|
| 12/31/1987 | 131,323 | 131,323 | 130,323 | 130,323 | 130,323 | 130,323 | 130,323 | 130,323 | 130,323 |
| 12/31/1988 | 522,607 | 522,607 | 522,607 | 522,607 | 522,607 | 522,607 | 522,738 | 522,738 | |
| 12/31/1989 | 211,981 | 211,981 | 211,981 | 211,981 | 211,981 | 211,981 | 211,981 | | |
| 12/31/1990 | 231,731 | 231,731 | 231,731 | 231,731 | 231,731 | 231,731 | | | |
| 12/31/1991 | 272,826 | 272,826 | 272,826 | 272,826 | 272,826 | | | | |
| 12/31/1992 | 83,429 | 83,429 | 83,429 | 83,429 | | | | | |
| 12/31/1993 | 77,440 | 77,440 | 77,440 | | | | | | |
| 12/31/1994 | 141,261 | 91,261 | | | | | | | |
| 12/31/1995 | 189,256 | | | | | | | | |

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PREMISES/OPERATIONS (Subline Codes 314,326,334)
OWNERS, LANDLORDS AND TENANTS
FULL COVERAGE
ARKANSAS

PROPERTY DAMAGE - OCCURRENCE
INCURRED ACCIDENT YEAR BASIC LIMITS LOSS DEVELOPMENT EXCLUDING ALAE

Link Ratios

| A.Y.E. | 27: 15 | 39: 27 | 51: 39 | 63: 51 | 75: 63 | 87: 75 | 99: 87 | 111: 99 | 123:111 | 135:123 | 147:135 |
|---|---|---|---|---|---|---|---|---|---|---|---|
| 12/31/1987 | 0.903 | 0.944 | 0.966 | 1.000 | 1.000 | 0.723 | 1.000 | 1.000 | 1.000 | 1.001 | 1.008 |
| 12/31/1988 | 1.104 | 1.018 | 1.276 | 1.170 | 0.948 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 |
| 12/31/1989 | 1.580 | 0.626 | 1.295 | 1.006 | 0.998 | 0.934 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 |
| 12/31/1990 | 0.613 | 1.019 | 1.465 | 1.000 | 0.924 | 1.275 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 |
| 12/31/1991 | 1.293 | 0.891 | 0.981 | 0.986 | 1.002 | 0.998 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 |
| 12/31/1992 | 0.593 | 0.903 | 1.891 | 1.000 | 0.529 | 1.000 | 0.991 | 1.000 | 1.000 | 1.000 | 1.000 |
| 12/31/1993 | 1.178 | 0.952 | 0.777 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 |
| 12/31/1994 | 0.893 | 1.039 | 0.972 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.548 |
| 12/31/1995 | 1.258 | 1.445 | 0.858 | 1.000 | 1.000 | 1.000 | 1.000 | 1.028 | 0.973 | 1.000 | 1.000 |
| 12/31/1996 | 1.187 | 0.781 | 1.048 | 0.943 | 1.198 | 0.835 | 1.000 | 1.000 | 1.000 | 1.000 | |
| 12/31/1997 | 1.486 | 1.064 | 1.117 | 1.106 | 0.723 | 0.841 | 1.000 | 1.000 | 0.984 | | |
| 12/31/1998 | 0.867 | 1.190 | 0.987 | 0.978 | 1.000 | 1.000 | 1.000 | 1.000 | | | |
| 12/31/1999 | 1.818 | 0.953 | 0.996 | 1.000 | 1.000 | 1.000 | 1.000 | | | | |
| 12/31/2000 | 1.097 | 0.986 | 1.000 | 1.000 | 1.000 | 1.000 | | | | | |
| 12/31/2001 | 1.646 | 1.258 | 0.907 | 1.335 | 1.033 | | | | | | |
| 12/31/2002 | 1.229 | 1.085 | 1.236 | 0.886 | | | | | | | |
| 12/31/2003 | 1.113 | 0.855 | 1.546 | | | | | | | | |
| 12/31/2004 | 1.047 | 1.000 | | | | | | | | | |
| 12/31/2005 | 0.966 | | | | | | | | | | |
| 3 Yr Mean | 1.042 | 0.980 | 1.230 | 1.074 | 1.011 | 1.000 | 1.000 | 1.000 | 0.986 | 1.000 | 1.183 |
| Best 3/5 | 1.130 | 1.024 | 1.077 | 0.993 | 1.000 | 0.947 | 1.000 | 1.000 | 0.995 | 1.000 | 1.000 |

| A.Y.E. | 159:147 | 171:159 | 183:171 | 195:183 | 207:195 | 219:207 | 231:219 | 243:231 |
|---|---|---|---|---|---|---|---|---|
| 12/31/1987 | 1.000 | 0.992 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 |
| 12/31/1988 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 * |
| 12/31/1989 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 * | 1.000 * |
| 12/31/1990 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 * | 1.000 * | 1.000 * |
| 12/31/1991 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 * | 1.000 * | 1.000 * | 1.000 * |
| 12/31/1992 | 1.000 | 1.000 | 1.000 | | | | | |
| 12/31/1993 | 1.000 | 1.000 | | | | | | |
| 12/31/1994 | 0.646 | | | | | | | |
| 3 Yr Mean | 0.882 | 1.000 | 1.000 | 1.000 | 1.000 @ | 1.000 @ | 1.000 @ | 1.000 @ |
| Best 3/5 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 * | 1.000 * | 1.000 * | 1.000 * |

Development From

| A.Y.E. | 15/ 27 | 27/ 39 | 39/ 51 | 51/ 63 | 63/ 75 | 75/ 87 | 87/ 99 | 99/111 | 111/123 | 123/135 | 135/147 |
|---|---|---|---|---|---|---|---|---|---|---|---|
| 12/31/2002 | | | | | 1.000 | 0.947 | 1.000 | 1.000 | 0.995 | 1.000 | 1.000 |
| 12/31/2003 | | | | 0.993 | 1.000 | 0.947 | 1.000 | 1.000 | 0.995 | 1.000 | 1.000 |
| 12/31/2004 | | | 1.077 | 0.993 | 1.000 | 0.947 | 1.000 | 1.000 | 0.995 | 1.000 | 1.000 |
| 12/31/2005 | | 1.024 | 1.077 | 0.993 | 1.000 | 0.947 | 1.000 | 1.000 | 0.995 | 1.000 | 1.000 |
| 12/31/2006 | 1.130 | 1.024 | 1.077 | 0.993 | 1.000 | 0.947 | 1.000 | 1.000 | 0.995 | 1.000 | 1.000 |

| A.Y.E. | 147/159 | 159/171 | 171/183 | 183/195 | 195/207 | 207/219 | 219/231 | 231/243 | 243/Ult | FACTORS |
|---|---|---|---|---|---|---|---|---|---|---|
| 12/31/2002 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000* | 0.942 |
| 12/31/2003 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000* | 0.936 |
| 12/31/2004 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000* | 1.008 |
| 12/31/2005 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000* | 1.032 |
| 12/31/2006 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000* | 1.166 |

* Calculated Using Modified Bondy Method
@ Three year mean Excludes Modified Bondy ratios

PREMISES/OPERATIONS (Subline Codes 313 & 334)
OWNERS, LANDLORDS AND TENANTS
FULL COVERAGE
ARKANSAS

PROPERTY DAMAGE - OCCURRENCE
INCURRED ACCIDENT YEAR ALAE DEVELOPMENT

| A.Y.E. | 15 Months | 27 Months | 39 Months | 51 Months | 63 Months | 75 Months | 87 Months | 99 Months | 111 Months | 123 Months | 135 Months |
|---|---|---|---|---|---|---|---|---|---|---|---|
| 12/31/1987 | 17,910 | 6,281 | 10,820 | 10,645 | 10,771 | 11,175 | 12,373 | 12,373 | 12,373 | 12,373 | 12,373 |
| 12/31/1988 | 44,098 | 52,229 | 72,197 | 143,972 | 75,715 | 65,172 | 65,172 | 65,172 | 65,172 | 65,172 | 65,172 |
| 12/31/1989 | 37,875 | 55,283 | 76,996 | 262,702 | 246,649 | 246,703 | 178,862 | 178,862 | 178,862 | 178,862 | 178,862 |
| 12/31/1990 | 47,399 | 12,989 | 12,097 | 42,210 | 41,635 | 41,668 | 131,364 | 39,184 | 39,184 | 39,184 | 39,184 |
| 12/31/1991 | 17,934 | 49,344 | 63,146 | 58,951 | 60,768 | 65,269 | 61,985 | 61,985 | 61,985 | 61,985 | 61,985 |
| 12/31/1992 | 14,027 | 8,433 | 14,375 | 14,375 | 14,375 | 14,375 | 14,375 | 14,375 | 14,375 | 14,375 | 14,375 |
| 12/31/1993 | 5,190 | 15,872 | 14,652 | 3,516 | 3,553 | 3,553 | 3,553 | 3,553 | 3,553 | 3,553 | 3,553 |
| 12/31/1994 | 8,167 | 13,354 | 14,891 | 12,391 | 12,391 | 12,391 | 12,391 | 12,391 | 12,391 | 12,391 | 12,391 |
| 12/31/1995 | 16,175 | 10,703 | 10,719 | 10,719 | 11,019 | 11,019 | 11,019 | 11,019 | 11,019 | 11,019 | 11,019 |
| 12/31/1996 | 3,868 | 26,794 | 6,753 | 12,779 | 8,979 | 13,627 | 9,267 | 9,267 | 9,267 | 9,267 | 9,267 |
| 12/31/1997 | 43,085 | 50,543 | 53,754 | 62,016 | 107,664 | 131,918 | 117,302 | 117,477 | 117,477 | 117,477 | |
| 12/31/1998 | 2,874 | 7,548 | 17,666 | 16,242 | 16,242 | 16,242 | 11,701 | 11,701 | 11,701 | | |
| 12/31/1999 | 4,303 | 6,743 | 13,858 | 20,797 | 20,864 | 20,864 | 20,864 | 20,864 | | | |
| 12/31/2000 | 48,704 | 11,541 | 7,921 | 7,921 | 9,339 | 9,339 | 9,339 | | | | |
| 12/31/2001 | 11,852 | 24,862 | 47,236 | 38,949 | 39,813 | 49,686 | | | | | |
| 12/31/2002 | 48,216 | 135,808 | 162,810 | 244,690 | 600,671 | | | | | | |
| 12/31/2003 | 11,252 | 12,733 | 12,733 | 16,524 | | | | | | | |
| 12/31/2004 | 2,603 | 2,603 | 2,603 | | | | | | | | |
| 12/31/2005 | 10,285 | 14,549 | | | | | | | | | |
| 12/31/2006 | 4,384 | | | | | | | | | | |

| A.Y.E. | 147 Months | 159 Months | 171 Months | 183 Months | 195 Months | 207 Months | 219 Months | 231 Months | 243 Months |
|---|---|---|---|---|---|---|---|---|---|
| 12/31/1987 | 12,373 | 12,373 | 12,373 | 12,373 | 12,373 | 12,373 | 12,373 | 12,373 | 12,373 |
| 12/31/1988 | 65,172 | 65,172 | 65,172 | 65,172 | 65,172 | 65,172 | 65,172 | 65,172 | |
| 12/31/1989 | 178,862 | 178,862 | 178,862 | 178,862 | 178,862 | 178,862 | 178,862 | | |
| 12/31/1990 | 39,184 | 39,184 | 39,184 | 39,184 | 39,184 | 39,184 | | | |
| 12/31/1991 | 61,985 | 61,985 | 61,985 | 61,985 | 61,985 | | | | |
| 12/31/1992 | 14,375 | 14,375 | 14,375 | 14,375 | | | | | |
| 12/31/1993 | 3,553 | 3,553 | 3,553 | | | | | | |
| 12/31/1994 | 14,190 | 14,345 | | | | | | | |
| 12/31/1995 | 11,019 | | | | | | | | |

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PREMISES/OPERATIONS (Subline Codes 313 & 334)
OWNERS, LANDLORDS AND TENANTS
FULL COVERAGE
ARKANSAS

PROPERTY DAMAGE - OCCURRENCE
INCURRED ACCIDENT YEAR INCREMENTAL ALAE DEVELOPMENT

Increments

| A.Y.E. | 27: 15 | 39: 27 | 51: 39 | 63: 51 | 75: 63 | 87: 75 | 99: 87 | 111: 99 | 123: 111 | 135: 123 | 147: 135 | 159:147 | 171:159 |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| 12/31/1987 | -11,629 | 4,539 | -175 | 126 | 404 | 1,198 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 12/31/1988 | 8,131 | 19,968 | 71,775 | -68,257 | -10,543 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 12/31/1989 | 17,408 | 21,713 | 185,706 | -16,053 | 54 | -67,841 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 12/31/1990 | -34,410 | -892 | 30,113 | -575 | 33 | 89,696 | -92,180 | 0 | 0 | 0 | 0 | 0 | 0 |
| 12/31/1991 | 31,410 | 13,802 | -4,195 | 1,817 | 4,501 | -3,284 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 12/31/1992 | -5,594 | 5,942 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 12/31/1993 | 10,682 | -1,220 | -11,136 | 37 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 12/31/1994 | 5,187 | 1,537 | -2,500 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1,799 | 155 | |
| 12/31/1995 | -5,472 | 16 | 0 | 300 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | |
| 12/31/1996 | 22,926 | -20,041 | 6,026 | -3,800 | 4,648 | -4,360 | 0 | 0 | 0 | 0 | | | |
| 12/31/1997 | 7,458 | 3,211 | 8,262 | 45,648 | 24,254 | -14,616 | 175 | 0 | 0 | | | | |
| 12/31/1998 | 4,674 | 10,118 | -1,424 | 0 | 0 | -4,541 | 0 | 0 | | | | | |
| 12/31/1999 | 2,440 | 7,115 | 6,939 | 67 | 0 | 0 | 0 | | | | | | |
| 12/31/2000 | -37,163 | -3,620 | 0 | 1,418 | 0 | 0 | | | | | | | |
| 12/31/2001 | 13,010 | 22,374 | -8,287 | 864 | 9,873 | | | | | | | | |
| 12/31/2002 | 87,592 | 27,002 | 81,880 | 355,981 | | | | | | | | | |
| 12/31/2003 | 1,481 | 0 | 3,791 | | | | | | | | | | |
| 12/31/2004 | 0 | 0 | | | | | | | | | | | |
| 12/31/2005 | 4,264 | | | | | | | | | | | | |

Incremental Percentages

| A.Y.E. | 27: 15 | 39: 27 | 51: 39 | 63: 51 | 75: 63 | 87: 75 | 99: 87 | 111: 99 | 123: 111 | 135: 123 | 147: 135 | 159:147 | 171:159 |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| 12/31/1987 | -0.0892 | 0.0348 | -0.0013 | 0.0010 | 0.0031 | 0.0092 | 0.0000 | 0.0000 | 0.0000 | 0.0000 | 0.0000 | 0.0000 | 0.0000 |
| 12/31/1988 | 0.0064 | 0.0157 | 0.0563 | -0.0536 | -0.0083 | 0.0000 | 0.0000 | 0.0000 | 0.0000 | 0.0000 | 0.0000 | 0.0000 | 0.0000 |
| 12/31/1989 | 0.0820 | 0.1023 | 0.8752 | -0.0757 | 0.0003 | -0.3197 | 0.0000 | 0.0000 | 0.0000 | 0.0000 | 0.0000 | 0.0000 | 0.0000 |
| 12/31/1990 | -0.1035 | -0.0027 | 0.0906 | -0.0017 | 0.0001 | 0.2698 | -0.2773 | 0.0000 | 0.0000 | 0.0000 | 0.0000 | 0.0000 | 0.0000 |
| 12/31/1991 | 0.1148 | 0.0504 | -0.0153 | 0.0066 | 0.0164 | -0.0120 | 0.0000 | 0.0000 | 0.0000 | 0.0000 | 0.0000 | 0.0000 | 0.0000 |
| 12/31/1992 | -0.0669 | 0.0710 | 0.0000 | 0.0000 | 0.0000 | 0.0000 | 0.0000 | 0.0000 | 0.0000 | 0.0000 | 0.0000 | 0.0000 | 0.0000 |
| 12/31/1993 | 0.1373 | -0.0157 | -0.1431 | 0.0005 | 0.0000 | 0.0000 | 0.0000 | 0.0000 | 0.0000 | 0.0000 | 0.0000 | 0.0000 | 0.0000 |
| 12/31/1994 | 0.0567 | 0.0168 | -0.0273 | 0.0000 | 0.0000 | 0.0000 | 0.0000 | 0.0000 | 0.0000 | 0.0000 | 0.0197 | 0.0017 | |
| 12/31/1995 | -0.0289 | 0.0001 | 0.0000 | 0.0016 | 0.0000 | 0.0000 | 0.0000 | 0.0000 | 0.0000 | 0.0000 | 0.0000 | | |
| 12/31/1996 | 0.1129 | -0.0987 | 0.0297 | -0.0187 | 0.0229 | -0.0215 | 0.0000 | 0.0000 | 0.0000 | 0.0000 | | | |
| 12/31/1997 | 0.0234 | 0.0101 | 0.0259 | 0.1429 | 0.0759 | -0.0458 | 0.0005 | 0.0000 | 0.0000 | | | | |
| 12/31/1998 | 0.0204 | 0.0442 | -0.0062 | 0.0000 | 0.0000 | -0.0198 | 0.0000 | 0.0000 | | | | | |
| 12/31/1999 | 0.0165 | 0.0481 | 0.0469 | 0.0005 | 0.0000 | 0.0000 | 0.0000 | | | | | | |
| 12/31/2000 | -0.1381 | -0.0135 | 0.0000 | 0.0053 | 0.0000 | 0.0000 | | | | | | | |
| 12/31/2001 | 0.0256 | 0.0441 | -0.0163 | 0.0017 | 0.0195 | | | | | | | | |
| 12/31/2002 | 0.2233 | 0.0688 | 0.2087 | 0.9073 | | | | | | | | | |
| 12/31/2003 | 0.0056 | 0.0000 | 0.0142 | | | | | | | | | | |
| 12/31/2004 | 0.0000 | 0.0000 | | | | | | | | | | | |
| 12/31/2005 | 0.0259 | | | | | | | | | | | | |
| Best 3/5 | 0.0190 | 0.0147 | 0.0204 | 0.0025 | 0.0065 | -0.0138 | 0.0000 | 0.0000 | 0.0000 | 0.0000 | 0.0000 | 0.0000 | 0.0000 |

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PREMISES/OPERATIONS (Subline Codes 313 & 334)
MANUFACTURERS AND CONTRACTORS
FULL COVERAGE
MULTISTATE
BODILY INJURY - OCCURRENCE
INCURRED ACCIDENT YEAR BASIC LIMITS LOSS DEVELOPMENT EXCLUDING ALAE

$100,000 Basic Limit Losses as of:

| A.Y.E. | 15 Months | 27 Months | 39 Months | 51 Months | 63 Months | 75 Months | 87 Months | 99 Months | 111 Months | 123 Months | 135 Months |
|---|---|---|---|---|---|---|---|---|---|---|---|
| 12/31/1987 | 72,006,985 | 126,661,919 | 171,588,913 | 186,741,572 | 192,145,669 | 191,014,018 | 189,471,512 | 186,792,135 | 185,154,994 | 184,293,417 | 184,437,997 |
| 12/31/1988 | 72,332,499 | 134,489,728 | 188,980,704 | 211,941,869 | 213,799,892 | 210,894,212 | 209,983,088 | 207,762,515 | 204,562,404 | 204,433,415 | 203,503,130 |
| 12/31/1989 | 80,058,123 | 151,696,410 | 206,110,883 | 230,257,021 | 231,487,558 | 230,009,430 | 226,296,385 | 222,505,370 | 221,088,726 | 219,896,119 | 219,172,417 |
| 12/31/1990 | 89,994,923 | 164,771,084 | 216,968,639 | 236,025,781 | 244,978,462 | 243,691,310 | 239,661,591 | 237,487,844 | 236,265,915 | 235,211,485 | 234,470,224 |
| 12/31/1991 | 86,482,396 | 145,995,980 | 190,001,371 | 214,852,062 | 220,122,434 | 220,497,561 | 218,907,471 | 218,060,927 | 216,390,530 | 215,895,353 | 215,492,640 |
| 12/31/1992 | 82,410,194 | 139,353,578 | 181,673,437 | 199,894,133 | 206,116,890 | 205,891,126 | 203,410,389 | 201,835,589 | 201,033,634 | 200,280,040 | 199,984,437 |
| 12/31/1993 | 81,646,962 | 135,424,683 | 174,749,402 | 192,352,060 | 193,413,266 | 192,586,836 | 190,150,553 | 188,651,305 | 186,899,504 | 186,913,536 | 187,271,960 |
| 12/31/1994 | 87,806,251 | 152,223,489 | 196,169,695 | 214,178,326 | 219,249,475 | 217,104,609 | 214,662,684 | 212,739,755 | 212,463,977 | 212,618,261 | 211,115,036 |
| 12/31/1995 | 78,390,112 | 125,809,007 | 161,490,062 | 179,065,966 | 180,092,458 | 178,626,110 | 177,880,949 | 176,449,620 | 176,758,760 | 176,077,977 | 176,052,504 |
| 12/31/1996 | 82,896,872 | 139,599,707 | 179,782,547 | 191,338,973 | 195,682,929 | 195,149,087 | 194,565,772 | 194,406,324 | 194,515,919 | 194,265,810 | 194,441,810 |
| 12/31/1997 | 81,393,130 | 138,184,104 | 171,448,423 | 186,238,003 | 189,548,897 | 193,005,505 | 194,013,395 | 192,628,705 | 192,739,270 | 191,864,515 | |
| 12/31/1998 | 84,940,019 | 132,998,818 | 173,897,102 | 186,397,318 | 192,259,704 | 193,783,631 | 194,367,509 | 195,405,498 | 194,819,528 | | |
| 12/31/1999 | 80,962,091 | 131,618,915 | 169,202,691 | 189,294,857 | 198,923,705 | 201,944,721 | 201,839,463 | 200,818,106 | | | |
| 12/31/2000 | 76,072,121 | 140,141,277 | 193,117,472 | 212,934,025 | 218,827,803 | 218,634,997 | 214,957,018 | | | | |
| 12/31/2001 | 78,944,928 | 133,905,694 | 179,479,666 | 193,611,498 | 200,290,731 | 196,842,104 | | | | | |
| 12/31/2002 | 67,976,723 | 114,901,253 | 150,250,966 | 174,011,013 | 171,578,712 | | | | | | |
| 12/31/2003 | 65,166,746 | 109,438,916 | 155,306,646 | 167,987,028 | | | | | | | |
| 12/31/2004 | 67,619,499 | 118,204,618 | 152,728,890 | | | | | | | | |
| 12/31/2005 | 69,186,558 | 112,591,042 | | | | | | | | | |
| 12/31/2006 | 70,085,539 | | | | | | | | | | |

| A.Y.E. | 147 Months | 159 Months | 171 Months | 183 Months | 195 Months | 207 Months | 219 Months | 231 Months | 243 Months |
|---|---|---|---|---|---|---|---|---|---|
| 12/31/1987 | 183,926,834 | 183,473,272 | 183,506,481 | 183,573,129 | 183,669,385 | 183,690,761 | 183,756,333 | 183,694,600 | 183,619,156 |
| 12/31/1988 | 202,624,731 | 202,231,570 | 202,216,596 | 201,900,482 | 201,914,258 | 202,101,272 | 202,015,313 | 201,952,306 | |
| 12/31/1989 | 219,233,397 | 219,284,298 | 219,832,960 | 220,292,762 | 220,133,803 | 219,724,608 | 219,694,572 | | |
| 12/31/1990 | 234,170,643 | 234,232,750 | 234,939,246 | 234,798,088 | 234,879,109 | 234,726,452 | | | |
| 12/31/1991 | 216,194,612 | 215,488,554 | 215,515,766 | 215,513,454 | 215,395,209 | | | | |
| 12/31/1992 | 199,943,236 | 200,561,307 | 200,506,273 | 200,020,024 | | | | | |
| 12/31/1993 | 186,997,088 | 186,944,560 | 187,273,278 | | | | | | |
| 12/31/1994 | 211,088,731 | 211,278,093 | | | | | | | |
| 12/31/1995 | 175,854,429 | | | | | | | | |

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PREMISES/OPERATIONS (Subline Codes 313 & 334)
MANUFACTURERS AND CONTRACTORS
FULL COVERAGE
MULTISTATE
BODILY INJURY - OCCURRENCE
INCURRED ACCIDENT YEAR BASIC LIMITS LOSS DEVELOPMENT EXCLUDING ALAE

Link Ratios

| A.Y.E. | 27: 15 | 39: 27 | 51: 39 | 63: 51 | 75: 63 | 87: 75 | 99: 87 | 111: 99 | 123:111 | 135:123 | 147:135 |
|---|---|---|---|---|---|---|---|---|---|---|---|
| 12/31/1987 | 1.759 | 1.355 | 1.088 | 1.029 | 0.994 | 0.992 | 0.986 | 0.991 | 0.995 | 1.001 | 0.997 |
| 12/31/1988 | 1.859 | 1.405 | 1.122 | 1.009 | 0.986 | 0.996 | 0.989 | 0.985 | 0.999 | 0.995 | 0.996 |
| 12/31/1989 | 1.895 | 1.359 | 1.117 | 1.005 | 0.994 | 0.984 | 0.983 | 0.994 | 0.995 | 0.997 | 1.000 |
| 12/31/1990 | 1.831 | 1.317 | 1.088 | 1.038 | 0.995 | 0.983 | 0.991 | 0.995 | 0.996 | 0.997 | 0.999 |
| 12/31/1991 | 1.688 | 1.301 | 1.131 | 1.025 | 1.002 | 0.993 | 0.996 | 0.992 | 0.998 | 0.998 | 1.003 |
| 12/31/1992 | 1.691 | 1.304 | 1.100 | 1.031 | 0.999 | 0.988 | 0.992 | 0.996 | 0.996 | 0.999 | 1.000 |
| 12/31/1993 | 1.659 | 1.290 | 1.101 | 1.006 | 0.996 | 0.987 | 0.992 | 0.991 | 1.000 | 1.002 | 0.999 |
| 12/31/1994 | 1.734 | 1.289 | 1.092 | 1.024 | 0.990 | 0.989 | 0.991 | 0.999 | 1.001 | 0.993 | 1.000 |
| 12/31/1995 | 1.605 | 1.284 | 1.109 | 1.006 | 0.992 | 0.996 | 0.992 | 1.002 | 0.996 | 1.000 | 0.999 |
| 12/31/1996 | 1.684 | 1.288 | 1.064 | 1.023 | 0.997 | 0.997 | 0.999 | 1.001 | 0.999 | 1.001 | |
| 12/31/1997 | 1.698 | 1.241 | 1.086 | 1.018 | 1.018 | 1.005 | 0.993 | 1.001 | 0.995 | | |
| 12/31/1998 | 1.566 | 1.308 | 1.072 | 1.031 | 1.008 | 1.003 | 1.005 | 0.997 | | | |
| 12/31/1999 | 1.626 | 1.286 | 1.119 | 1.051 | 1.015 | 0.999 | 0.995 | | | | |
| 12/31/2000 | 1.842 | 1.378 | 1.103 | 1.028 | 0.999 | 0.983 | | | | | |
| 12/31/2001 | 1.696 | 1.340 | 1.079 | 1.034 | 0.983 | | | | | | |
| 12/31/2002 | 1.690 | 1.308 | 1.158 | 0.986 | | | | | | | |
| 12/31/2003 | 1.679 | 1.419 | 1.082 | | | | | | | | |
| 12/31/2004 | 1.748 | 1.292 | | | | | | | | | |
| 12/31/2005 | 1.627 | | | | | | | | | | |
| 3 Yr Mean | 1.685 | 1.340 | 1.106 | 1.016 | 0.999 | 0.995 | 0.998 | 1.000 | 0.997 | 0.998 | 0.999 |
| Best 3/5 | 1.688 | 1.342 | 1.101 | 1.031 | 1.007 | 1.000 | 0.996 | 1.000 | 0.998 | 1.000 | 1.000 |

| A.Y.E. | 159:147 | 171:159 | 183:171 | 195:183 | 207:195 | 219:207 | 231:219 | 243:231 |
|---|---|---|---|---|---|---|---|---|
| 12/31/1987 | 0.998 | 1.000 | 1.000 | 1.001 | 1.000 | 1.000 | 1.000 | 1.000 |
| 12/31/1988 | 0.998 | 1.000 | 0.998 | 1.000 | 1.001 | 1.000 | 1.000 | 1.000 * |
| 12/31/1989 | 1.000 | 1.003 | 1.002 | 0.999 | 0.998 | 1.000 | 1.000 * | 1.000 * |
| 12/31/1990 | 1.000 | 1.003 | 0.999 | 1.000 | 0.999 | 1.000 * | 1.000 * | 1.000 * |
| 12/31/1991 | 0.997 | 1.000 | 1.000 | 0.999 | 1.000 * | 1.000 * | 1.000 * | 1.000 * |
| 12/31/1992 | 1.003 | 1.000 | 0.998 | | | | | |
| 12/31/1993 | 1.000 | 1.002 | | | | | | |
| 12/31/1994 | 1.001 | | | | | | | |
| 3 Yr Mean | 1.001 | 1.001 | 0.999 | 0.999 | 0.999 @ | 1.000 @ | 1.000 @ | 1.000 @ |
| Best 3/5 | 1.000 | 1.002 | 0.999 | 1.000 | 1.000 * | 1.000 * | 1.000 * | 1.000 * |

Development From

| A.Y.E. | 15/ 27 | 27/ 39 | 39/ 51 | 51/ 63 | 63/ 75 | 75/ 87 | 87/ 99 | 99/111 | 111/123 | 123/135 | 135/147 |
|---|---|---|---|---|---|---|---|---|---|---|---|
| 12/31/2002 | | | | | 1.007 | 1.000 | 0.996 | 1.000 | 0.998 | 1.000 | 1.000 |
| 12/31/2003 | | | | 1.031 | 1.007 | 1.000 | 0.996 | 1.000 | 0.998 | 1.000 | 1.000 |
| 12/31/2004 | | | 1.101 | 1.031 | 1.007 | 1.000 | 0.996 | 1.000 | 0.998 | 1.000 | 1.000 |
| 12/31/2005 | | 1.342 | 1.101 | 1.031 | 1.007 | 1.000 | 0.996 | 1.000 | 0.998 | 1.000 | 1.000 |
| 12/31/2006 | 1.688 | 1.342 | 1.101 | 1.031 | 1.007 | 1.000 | 0.996 | 1.000 | 0.998 | 1.000 | 1.000 |

| A.Y.E. | 147/159 | 159/171 | 171/183 | 183/195 | 195/207 | 207/219 | 219/231 | 231/243 | 243/Ult | FACTORS |
|---|---|---|---|---|---|---|---|---|---|---|
| 12/31/2002 | 1.000 | 1.002 | 0.999 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000* | 1.002 |
| 12/31/2003 | 1.000 | 1.002 | 0.999 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000* | 1.033 |
| 12/31/2004 | 1.000 | 1.002 | 0.999 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000* | 1.137 |
| 12/31/2005 | 1.000 | 1.002 | 0.999 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000* | 1.526 |
| 12/31/2006 | 1.000 | 1.002 | 0.999 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000* | 2.576 |

* Calculated Using Modified Bondy Method
@ Three year mean Excludes Modified Bondy ratios

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PREMISES/OPERATIONS (Subline Codes 313 & 334)
MANUFACTURERS AND CONTRACTORS
DEDUCTIBLE
MULTISTATE
BODILY INJURY - OCCURRENCE
INCURRED ACCIDENT YEAR BASIC LIMITS LOSS DEVELOPMENT EXCLUDING ALAE

$100,000 Basic Limit Losses as of:

| A.Y.E. | 15 Months | 27 Months | 39 Months | 51 Months | 63 Months | 75 Months | 87 Months | 99 Months | 111 Months | 123 Months | 135 Months |
|---|---|---|---|---|---|---|---|---|---|---|---|
| 12/31/1987 | 2,548,490 | 4,213,080 | 6,399,224 | 7,640,298 | 7,688,177 | 7,533,975 | 7,278,070 | 7,386,650 | 7,295,070 | 7,277,572 | 7,260,670 |
| 12/31/1988 | 3,622,327 | 7,283,634 | 10,311,368 | 12,051,503 | 11,706,295 | 11,330,279 | 11,309,659 | 10,896,498 | 10,769,420 | 10,756,920 | 10,754,920 |
| 12/31/1989 | 5,479,583 | 13,660,459 | 18,744,369 | 21,623,197 | 20,671,914 | 20,120,973 | 20,027,109 | 19,673,131 | 19,667,132 | 19,629,010 | 19,522,691 |
| 12/31/1990 | 6,587,080 | 14,574,555 | 18,437,822 | 19,282,019 | 20,372,475 | 20,777,258 | 20,481,404 | 20,546,676 | 20,344,253 | 19,747,537 | 19,920,580 |
| 12/31/1991 | 6,411,234 | 14,531,086 | 17,958,112 | 19,521,605 | 20,137,091 | 20,117,837 | 19,433,107 | 19,533,277 | 18,954,205 | 19,106,771 | 19,222,371 |
| 12/31/1992 | 7,402,409 | 13,138,033 | 17,989,599 | 18,964,218 | 18,804,588 | 18,688,362 | 18,675,758 | 18,328,714 | 18,114,960 | 17,881,864 | 17,813,364 |
| 12/31/1993 | 7,263,173 | 12,164,720 | 16,127,833 | 17,838,087 | 18,248,129 | 17,440,558 | 17,350,518 | 17,441,119 | 16,903,335 | 16,959,915 | 16,794,923 |
| 12/31/1994 | 6,722,234 | 13,072,686 | 17,792,244 | 18,626,509 | 19,002,969 | 18,273,595 | 18,019,070 | 17,843,510 | 17,927,194 | 17,837,129 | 17,915,848 |
| 12/31/1995 | 6,217,217 | 11,751,601 | 16,238,808 | 16,218,770 | 16,810,916 | 16,856,136 | 16,802,745 | 16,739,966 | 16,770,769 | 16,902,869 | 16,915,526 |
| 12/31/1996 | 7,023,902 | 12,533,147 | 15,406,224 | 15,827,422 | 16,549,245 | 17,082,025 | 17,134,206 | 16,818,762 | 16,829,413 | 16,810,993 | 17,012,235 |
| 12/31/1997 | 7,115,361 | 13,071,787 | 16,683,901 | 20,960,838 | 22,184,817 | 22,648,650 | 22,436,047 | 21,804,424 | 21,840,726 | 22,461,357 | |
| 12/31/1998 | 4,875,498 | 9,423,766 | 16,433,702 | 18,348,614 | 19,262,839 | 19,792,024 | 18,808,529 | 18,883,157 | 19,049,822 | | |
| 12/31/1999 | 5,802,575 | 13,145,218 | 17,782,011 | 22,236,168 | 24,007,967 | 21,264,135 | 21,427,652 | 22,070,076 | | | |
| 12/31/2000 | 5,873,575 | 12,032,163 | 17,581,401 | 20,533,309 | 17,033,644 | 17,965,557 | 19,088,894 | | | | |
| 12/31/2001 | 6,648,399 | 12,684,655 | 18,783,647 | 18,591,867 | 20,028,829 | 20,936,819 | | | | | |
| 12/31/2002 | 6,745,912 | 12,333,747 | 16,076,284 | 18,595,723 | 19,331,354 | | | | | | |
| 12/31/2003 | 7,150,251 | 11,972,605 | 17,518,266 | 19,615,874 | | | | | | | |
| 12/31/2004 | 7,130,105 | 14,276,031 | 23,290,027 | | | | | | | | |
| 12/31/2005 | 10,349,850 | 19,483,269 | | | | | | | | | |
| 12/31/2006 | 12,531,745 | | | | | | | | | | |

| A.Y.E. | 147 Months | 159 Months | 171 Months | 183 Months | 195 Months | 207 Months | 219 Months | 231 Months | 243 Months |
|---|---|---|---|---|---|---|---|---|---|
| 12/31/1987 | 7,202,570 | 7,205,070 | 7,205,070 | 7,205,070 | 7,205,070 | 7,205,070 | 7,204,923 | 7,204,923 | 7,209,924 |
| 12/31/1988 | 10,754,920 | 10,763,670 | 10,763,855 | 10,759,865 | 10,759,855 | 10,759,855 | 10,799,855 | 10,832,205 | |
| 12/31/1989 | 19,521,962 | 19,466,962 | 19,471,962 | 19,466,992 | 19,424,221 | 19,424,982 | 19,429,982 | | |
| 12/31/1990 | 19,869,330 | 19,868,344 | 19,823,335 | 19,782,563 | 19,793,325 | 19,782,825 | | | |
| 12/31/1991 | 19,282,995 | 19,225,810 | 19,210,910 | 19,209,995 | 19,160,995 | | | | |
| 12/31/1992 | 17,753,646 | 17,983,122 | 17,963,120 | 18,034,815 | | | | | |
| 12/31/1993 | 17,455,840 | 17,470,841 | 17,460,840 | | | | | | |
| 12/31/1994 | 17,923,830 | 18,140,127 | | | | | | | |
| 12/31/1995 | 17,022,520 | | | | | | | | |

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PREMISES/OPERATIONS (Subline Codes 313 & 334)
MANUFACTURERS AND CONTRACTORS
DEDUCTIBLE
MULTISTATE
BODILY INJURY - OCCURRENCE
INCURRED ACCIDENT YEAR BASIC LIMITS LOSS DEVELOPMENT EXCLUDING ALAE

Link Ratios

| A.Y.E. | 27: 15 | 39: 27 | 51: 39 | 63: 51 | 75: 63 | 87: 75 | 99: 87 | 111: 99 | 123:111 | 135:123 | 147:135 |
|---|---|---|---|---|---|---|---|---|---|---|---|
| 12/31/1987 | 1.653 | 1.519 | 1.194 | 1.006 | 0.980 | 0.966 | 1.015 | 0.988 | 0.998 | 0.998 | 0.992 |
| 12/31/1988 | 2.011 | 1.416 | 1.169 | 0.971 | 0.968 | 0.998 | 0.963 | 0.988 | 0.999 | 1.000 | 1.000 |
| 12/31/1989 | 2.493 | 1.372 | 1.154 | 0.956 | 0.973 | 0.995 | 0.982 | 1.000 | 0.998 | 0.995 | 1.000 |
| 12/31/1990 | 2.213 | 1.265 | 1.046 | 1.057 | 1.020 | 0.986 | 1.003 | 0.990 | 0.971 | 1.009 | 0.997 |
| 12/31/1991 | 2.267 | 1.236 | 1.087 | 1.032 | 0.999 | 0.966 | 1.005 | 0.970 | 1.008 | 1.006 | 1.003 |
| 12/31/1992 | 1.775 | 1.369 | 1.054 | 0.992 | 0.994 | 0.999 | 0.981 | 0.988 | 0.987 | 0.996 | 0.997 |
| 12/31/1993 | 1.675 | 1.326 | 1.106 | 1.023 | 0.956 | 0.995 | 1.005 | 0.969 | 1.003 | 0.990 | 1.039 |
| 12/31/1994 | 1.945 | 1.361 | 1.047 | 1.020 | 0.962 | 0.986 | 0.990 | 1.005 | 0.995 | 1.004 | 1.000 |
| 12/31/1995 | 1.890 | 1.382 | 0.999 | 1.037 | 1.003 | 0.997 | 0.996 | 1.002 | 1.008 | 1.001 | 1.006 |
| 12/31/1996 | 1.784 | 1.229 | 1.027 | 1.046 | 1.032 | 1.003 | 0.982 | 1.001 | 0.999 | 1.012 | |
| 12/31/1997 | 1.837 | 1.276 | 1.256 | 1.058 | 1.021 | 0.991 | 0.972 | 1.002 | 1.028 | | |
| 12/31/1998 | 1.933 | 1.744 | 1.117 | 1.050 | 1.027 | 0.950 | 1.004 | 1.009 | | | |
| 12/31/1999 | 2.265 | 1.353 | 1.250 | 1.080 | 0.886 | 1.008 | 1.030 | | | | |
| 12/31/2000 | 2.049 | 1.461 | 1.168 | 0.830 | 1.055 | 1.063 | | | | | |
| 12/31/2001 | 1.908 | 1.481 | 0.990 | 1.077 | 1.045 | | | | | | |
| 12/31/2002 | 1.828 | 1.303 | 1.157 | 1.040 | | | | | | | |
| 12/31/2003 | 1.674 | 1.463 | 1.120 | | | | | | | | |
| 12/31/2004 | 2.002 | 1.631 | | | | | | | | | |
| 12/31/2005 | 1.882 | | | | | | | | | | |
| 3 Yr Mean | 1.853 | 1.466 | 1.089 | 0.982 | 0.995 | 1.007 | 1.002 | 1.004 | 1.012 | 1.006 | 1.015 |
| Best 3/5 | 1.873 | 1.468 | 1.148 | 1.056 | 1.031 | 1.001 | 0.994 | 1.003 | 1.003 | 1.000 | 1.003 |

| A.Y.E. | 159:147 | 171:159 | 183:171 | 195:183 | 207:195 | 219:207 | 231:219 | 243:231 |
|---|---|---|---|---|---|---|---|---|
| 12/31/1987 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.001 |
| 12/31/1988 | 1.001 | 1.000 | 1.000 | 1.000 | 1.000 | 1.004 | 1.003 | 1.000 * |
| 12/31/1989 | 0.997 | 1.000 | 1.000 | 0.998 | 1.000 | 1.000 | 1.000 * | 1.000 * |
| 12/31/1990 | 1.000 | 0.998 | 0.998 | 1.001 | 0.999 | 1.000 * | 1.000 * | 1.000 * |
| 12/31/1991 | 0.997 | 0.999 | 1.000 | 0.997 | 0.999 * | 1.000 * | 1.000 * | 1.000 * |
| 12/31/1992 | 1.013 | 0.999 | 1.004 | | | | | |
| 12/31/1993 | 1.001 | 0.999 | | | | | | |
| 12/31/1994 | 1.012 | | | | | | | |
| 3 Yr Mean | 1.009 | 0.999 | 1.001 | 0.999 | 1.000 @ | 1.001 @ | 1.002 @ | 1.001 @ |
| Best 3/5 | 1.004 | 0.999 | 1.000 | 0.999 | 1.000 * | 1.000 * | 1.000 * | 1.000 * |

Development From

| A.Y.E. | 15/ 27 | 27/ 39 | 39/ 51 | 51/ 63 | 63/ 75 | 75/ 87 | 87/ 99 | 99/111 | 111/123 | 123/135 | 135/147 |
|---|---|---|---|---|---|---|---|---|---|---|---|
| 12/31/2002 | | | | | 1.031 | 1.001 | 0.994 | 1.003 | 1.003 | 1.000 | 1.003 |
| 12/31/2003 | | | | 1.056 | 1.031 | 1.001 | 0.994 | 1.003 | 1.003 | 1.000 | 1.003 |
| 12/31/2004 | | | 1.148 | 1.056 | 1.031 | 1.001 | 0.994 | 1.003 | 1.003 | 1.000 | 1.003 |
| 12/31/2005 | | 1.468 | 1.148 | 1.056 | 1.031 | 1.001 | 0.994 | 1.003 | 1.003 | 1.000 | 1.003 |
| 12/31/2006 | 1.873 | 1.468 | 1.148 | 1.056 | 1.031 | 1.001 | 0.994 | 1.003 | 1.003 | 1.000 | 1.003 |

| A.Y.E. | 147/159 | 159/171 | 171/183 | 183/195 | 195/207 | 207/219 | 219/231 | 231/243 | 243/Ult | FACTORS |
|---|---|---|---|---|---|---|---|---|---|---|
| 12/31/2002 | 1.004 | 0.999 | 1.000 | 0.999 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000* | 1.037 |
| 12/31/2003 | 1.004 | 0.999 | 1.000 | 0.999 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000* | 1.095 |
| 12/31/2004 | 1.004 | 0.999 | 1.000 | 0.999 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000* | 1.257 |
| 12/31/2005 | 1.004 | 0.999 | 1.000 | 0.999 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000* | 1.846 |
| 12/31/2006 | 1.004 | 0.999 | 1.000 | 0.999 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000* | 3.457 |

* Calculated Using Modified Bondy Method
@ Three year mean Excludes Modified Bondy ratios

PREMISES/OPERATIONS (Subline Codes 313 & 334)
MANUFACTURERS AND CONTRACTORS
FULL COVERAGE
MULTISTATE

BODILY INJURY - OCCURRENCE
INCURRED ACCIDENT YEAR ALAE DEVELOPMENT

| A.Y.E. | 15 Months | 27 Months | 39 Months | 51 Months | 63 Months | 75 Months | 87 Months | 99 Months | 111 Months | 123 Months | 135 Months |
|---|---|---|---|---|---|---|---|---|---|---|---|
| 12/31/1987 | 16,421,005 | 31,596,416 | 58,282,654 | 75,756,825 | 85,121,336 | 93,092,639 | 94,622,154 | 96,695,108 | 96,777,282 | 97,604,217 | 98,024,007 |
| 12/31/1988 | 11,346,400 | 33,641,668 | 59,921,178 | 81,979,153 | 92,336,023 | 98,899,979 | 102,602,891 | 104,673,258 | 105,437,558 | 105,974,796 | 106,490,844 |
| 12/31/1989 | 14,726,908 | 35,726,469 | 68,308,088 | 85,417,402 | 98,366,011 | 106,430,197 | 111,079,586 | 113,771,743 | 114,724,835 | 115,383,651 | 115,341,009 |
| 12/31/1990 | 18,291,757 | 40,969,336 | 67,572,252 | 91,730,003 | 106,967,819 | 117,463,464 | 121,955,484 | 123,793,734 | 126,553,486 | 125,049,844 | 127,240,746 |
| 12/31/1991 | 15,428,440 | 34,339,776 | 60,439,193 | 82,163,644 | 95,591,575 | 101,708,415 | 104,861,465 | 107,650,114 | 109,810,808 | 111,216,886 | 110,983,402 |
| 12/31/1992 | 13,569,468 | 32,640,503 | 55,778,549 | 74,500,808 | 85,261,355 | 91,316,525 | 93,580,940 | 96,835,377 | 98,020,748 | 99,083,842 | 103,740,174 |
| 12/31/1993 | 13,233,193 | 33,529,735 | 53,972,769 | 74,056,682 | 84,334,899 | 92,046,882 | 97,301,932 | 99,353,747 | 100,487,660 | 101,540,790 | 103,023,648 |
| 12/31/1994 | 12,996,076 | 34,287,901 | 59,182,366 | 80,524,657 | 93,310,909 | 102,647,356 | 106,822,098 | 109,205,172 | 109,757,429 | 111,376,473 | 112,558,237 |
| 12/31/1995 | 12,137,133 | 29,021,314 | 52,891,589 | 70,388,227 | 85,099,881 | 89,747,361 | 93,067,769 | 93,826,553 | 95,074,565 | 95,921,042 | 98,088,191 |
| 12/31/1996 | 11,930,515 | 34,468,472 | 56,966,740 | 79,648,537 | 89,664,267 | 94,918,938 | 97,734,994 | 100,543,986 | 103,980,712 | 105,442,797 | 106,282,294 |
| 12/31/1997 | 16,055,972 | 32,600,110 | 57,430,920 | 74,460,521 | 85,937,086 | 94,464,416 | 99,656,342 | 102,645,583 | 105,166,841 | 107,340,229 | |
| 12/31/1998 | 11,426,328 | 34,808,046 | 56,254,818 | 76,170,931 | 91,832,511 | 103,034,803 | 109,839,125 | 112,903,631 | 114,412,928 | | |
| 12/31/1999 | 10,013,118 | 28,839,614 | 54,007,226 | 80,651,777 | 99,573,398 | 110,395,273 | 115,658,048 | 120,160,502 | | | |
| 12/31/2000 | 11,077,348 | 30,144,507 | 62,630,731 | 94,642,552 | 114,901,404 | 127,141,770 | 138,272,567 | | | | |
| 12/31/2001 | 12,720,180 | 34,702,923 | 65,891,226 | 95,480,176 | 116,618,274 | 128,228,130 | | | | | |
| 12/31/2002 | 10,582,534 | 30,893,015 | 58,346,163 | 85,956,390 | 102,308,258 | | | | | | |
| 12/31/2003 | 10,784,918 | 27,690,222 | 54,688,518 | 79,391,452 | | | | | | | |
| 12/31/2004 | 9,054,063 | 28,310,964 | 54,768,851 | | | | | | | | |
| 12/31/2005 | 9,001,206 | 23,762,165 | | | | | | | | | |
| 12/31/2006 | 9,085,855 | | | | | | | | | | |

| A.Y.E. | 147 Months | 159 Months | 171 Months | 183 Months | 195 Months | 207 Months | 219 Months | 231 Months | 243 Months |
|---|---|---|---|---|---|---|---|---|---|
| 12/31/1987 | 98,288,173 | 98,640,650 | 99,143,859 | 98,937,808 | 99,314,401 | 99,372,245 | 99,410,026 | 99,571,690 | 99,640,527 |
| 12/31/1988 | 106,795,687 | 106,683,926 | 106,886,398 | 106,980,012 | 107,372,395 | 107,613,692 | 107,811,257 | 108,362,285 | |
| 12/31/1989 | 115,943,344 | 116,235,274 | 116,523,296 | 116,849,708 | 117,417,901 | 118,449,696 | 122,032,298 | | |
| 12/31/1990 | 128,392,861 | 129,326,654 | 129,768,665 | 130,429,652 | 131,216,828 | 130,065,651 | | | |
| 12/31/1991 | 112,680,834 | 112,927,342 | 113,027,490 | 113,442,429 | 114,202,266 | | | | |
| 12/31/1992 | 105,497,761 | 106,713,099 | 107,954,304 | 108,627,291 | | | | | |
| 12/31/1993 | 104,287,610 | 105,165,711 | 105,678,526 | | | | | | |
| 12/31/1994 | 112,712,274 | 113,339,867 | | | | | | | |
| 12/31/1995 | 98,580,868 | | | | | | | | |

PREMISES/OPERATIONS (Subline Codes 313 & 334)
MANUFACTURERS AND CONTRACTORS
FULL COVERAGE
MULTISTATE

BODILY INJURY - OCCURRENCE
INCURRED ACCIDENT YEAR INCREMENTAL ALAE DEVELOPMENT

Increments

| A.Y.E. | 27: 15 | 39: 27 | 51: 39 | 63: 51 | 75: 63 | 87: 75 | 99: 87 | 111: 99 | 123: 111 | 135: 123 | 147: 135 | 159:147 | 171:159 |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| 12/31/1987 | 15,175,411 | 26,686,238 | 17,474,171 | 9,364,511 | 7,971,303 | 1,529,515 | 2,072,954 | 82,174 | 826,935 | 419,790 | 264,166 | 352,477 | 503,209 |
| 12/31/1988 | 22,295,268 | 26,279,510 | 22,057,975 | 10,356,870 | 6,563,956 | 3,702,912 | 2,070,367 | 764,300 | 537,238 | 516,048 | 304,843 | -111,761 | 202,472 |
| 12/31/1989 | 20,999,561 | 32,581,619 | 17,109,314 | 12,948,609 | 8,064,186 | 4,649,389 | 2,692,157 | 953,092 | 658,816 | -42,642 | 602,335 | 291,930 | 288,022 |
| 12/31/1990 | 22,677,579 | 26,602,916 | 24,157,751 | 15,237,816 | 10,495,645 | 4,492,020 | 1,838,250 | 2,759,752 | -1,503,642 | 2,190,902 | 1,152,115 | 933,793 | 442,011 |
| 12/31/1991 | 18,911,336 | 26,099,417 | 21,724,451 | 13,427,931 | 6,116,840 | 3,153,050 | 2,788,649 | 2,160,694 | 1,406,078 | -233,484 | 1,697,432 | 246,508 | 100,148 |
| 12/31/1992 | 19,071,035 | 23,138,046 | 18,722,259 | 10,760,547 | 6,055,170 | 2,264,415 | 3,254,437 | 1,185,371 | 1,063,094 | 4,656,332 | 1,757,587 | 1,215,338 | 1,241,205 |
| 12/31/1993 | 20,296,542 | 20,443,034 | 20,083,913 | 10,278,217 | 7,711,983 | 5,255,050 | 2,051,815 | 1,133,913 | 1,053,130 | 1,482,858 | 1,263,962 | 878,101 | 512,815 |
| 12/31/1994 | 21,291,825 | 24,894,465 | 21,342,291 | 12,786,252 | 9,336,447 | 4,174,742 | 2,383,074 | 552,257 | 1,619,044 | 1,181,764 | 154,037 | 627,593 | |
| 12/31/1995 | 16,884,181 | 23,870,275 | 17,496,638 | 14,711,654 | 4,647,480 | 3,320,408 | 758,784 | 1,248,012 | 846,477 | 2,167,149 | 492,677 | | |
| 12/31/1996 | 22,537,957 | 22,498,268 | 22,681,797 | 10,015,730 | 5,254,671 | 2,816,056 | 2,808,992 | 3,436,726 | 1,462,085 | 839,497 | | | |
| 12/31/1997 | 16,544,138 | 24,830,810 | 17,029,601 | 11,476,565 | 8,527,330 | 5,191,926 | 2,989,241 | 2,521,258 | 2,173,388 | | | | |
| 12/31/1998 | 23,381,718 | 21,446,772 | 19,916,113 | 15,661,580 | 11,202,292 | 6,804,322 | 3,064,506 | 1,509,297 | | | | | |
| 12/31/1999 | 18,826,496 | 25,167,612 | 26,644,551 | 18,921,621 | 10,821,875 | 5,262,775 | 4,502,454 | | | | | | |
| 12/31/2000 | 19,067,159 | 32,486,224 | 32,011,821 | 20,258,852 | 12,240,366 | 11,130,797 | | | | | | | |
| 12/31/2001 | 21,982,743 | 31,188,303 | 29,588,950 | 21,138,098 | 11,609,856 | | | | | | | | |
| 12/31/2002 | 20,310,481 | 27,453,148 | 27,610,227 | 16,351,868 | | | | | | | | | |
| 12/31/2003 | 16,905,304 | 26,998,296 | 24,702,934 | | | | | | | | | | |
| 12/31/2004 | 19,256,901 | 26,457,887 | | | | | | | | | | | |
| 12/31/2005 | 14,760,959 | | | | | | | | | | | | |

Incremental Percentages

| A.Y.E. | 27: 15 | 39: 27 | 51: 39 | 63: 51 | 75: 63 | 87: 75 | 99: 87 | 111: 99 | 123: 111 | 135: 123 | 147: 135 | 159:147 | 171:159 |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| 12/31/1987 | 0.0499 | 0.0877 | 0.0574 | 0.0308 | 0.0262 | 0.0050 | 0.0068 | 0.0003 | 0.0027 | 0.0014 | 0.0009 | 0.0012 | 0.0017 |
| 12/31/1988 | 0.0671 | 0.0791 | 0.0664 | 0.0312 | 0.0198 | 0.0112 | 0.0062 | 0.0023 | 0.0016 | 0.0016 | 0.0009 | -0.0003 | 0.0006 |
| 12/31/1989 | 0.0567 | 0.0880 | 0.0462 | 0.0350 | 0.0218 | 0.0126 | 0.0073 | 0.0026 | 0.0018 | -0.0001 | 0.0016 | 0.0008 | 0.0008 |
| 12/31/1990 | 0.0581 | 0.0681 | 0.0619 | 0.0390 | 0.0269 | 0.0115 | 0.0047 | 0.0071 | -0.0039 | 0.0056 | 0.0030 | 0.0024 | 0.0011 |
| 12/31/1991 | 0.0518 | 0.0715 | 0.0595 | 0.0368 | 0.0168 | 0.0086 | 0.0076 | 0.0059 | 0.0039 | -0.0006 | 0.0046 | 0.0007 | 0.0003 |
| 12/31/1992 | 0.0562 | 0.0682 | 0.0552 | 0.0317 | 0.0178 | 0.0067 | 0.0096 | 0.0035 | 0.0031 | 0.0137 | 0.0052 | 0.0036 | 0.0037 |
| 12/31/1993 | 0.0664 | 0.0669 | 0.0657 | 0.0336 | 0.0252 | 0.0172 | 0.0067 | 0.0037 | 0.0034 | 0.0049 | 0.0041 | 0.0029 | 0.0017 |
| 12/31/1994 | 0.0611 | 0.0715 | 0.0613 | 0.0367 | 0.0268 | 0.0120 | 0.0068 | 0.0016 | 0.0046 | 0.0034 | 0.0004 | 0.0018 | |
| 12/31/1995 | 0.0576 | 0.0814 | 0.0597 | 0.0502 | 0.0158 | 0.0113 | 0.0026 | 0.0043 | 0.0029 | 0.0074 | 0.0017 | | |
| 12/31/1996 | 0.0677 | 0.0675 | 0.0681 | 0.0301 | 0.0158 | 0.0085 | 0.0084 | 0.0103 | 0.0044 | 0.0025 | | | |
| 12/31/1997 | 0.0468 | 0.0702 | 0.0481 | 0.0324 | 0.0241 | 0.0147 | 0.0085 | 0.0071 | 0.0061 | | | | |
| 12/31/1998 | 0.0653 | 0.0599 | 0.0556 | 0.0437 | 0.0313 | 0.0190 | 0.0086 | 0.0042 | | | | | |
| 12/31/1999 | 0.0503 | 0.0673 | 0.0712 | 0.0506 | 0.0289 | 0.0141 | 0.0120 | | | | | | |
| 12/31/2000 | 0.0462 | 0.0788 | 0.0776 | 0.0491 | 0.0297 | 0.0270 | | | | | | | |
| 12/31/2001 | 0.0586 | 0.0832 | 0.0789 | 0.0564 | 0.0310 | | | | | | | | |
| 12/31/2002 | 0.0613 | 0.0828 | 0.0833 | 0.0493 | | | | | | | | | |
| 12/31/2003 | 0.0492 | 0.0786 | 0.0720 | | | | | | | | | | |
| 12/31/2004 | 0.0554 | 0.0760 | | | | | | | | | | | |
| 12/31/2005 | 0.0441 | | | | | | | | | | | | |
| Best 3/5 | 0.0544 | 0.0801 | 0.0762 | 0.0497 | 0.0299 | 0.0159 | 0.0085 | 0.0052 | 0.0042 | 0.0052 | 0.0035 | 0.0024 | 0.0012 |

PREMISES/OPERATIONS (Subline Codes 313 & 334)
MANUFACTURERS AND CONTRACTORS
FULL COVERAGE
MULTISTATE
PROPERTY DAMAGE - OCCURRENCE
INCURRED ACCIDENT YEAR BASIC LIMITS LOSS DEVELOPMENT EXCLUDING ALAE

$100,000 Basic Limit Losses as of:

| A.Y.E. | 15 Months | 27 Months | 39 Months | 51 Months | 63 Months | 75 Months | 87 Months | 99 Months | 111 Months | 123 Months | 135 Months |
|---|---|---|---|---|---|---|---|---|---|---|---|
| 12/31/1987 | 78,646,935 | 93,190,885 | 103,419,276 | 106,447,808 | 108,164,900 | 108,231,681 | 109,101,779 | 108,337,468 | 107,931,311 | 107,650,476 | 107,899,584 |
| 12/31/1988 | 78,040,433 | 93,060,094 | 100,334,964 | 104,986,263 | 107,389,173 | 108,410,343 | 108,033,474 | 108,635,060 | 109,174,641 | 109,329,844 | 109,435,252 |
| 12/31/1989 | 86,123,689 | 104,878,481 | 113,581,186 | 118,746,416 | 119,904,148 | 121,163,966 | 120,736,543 | 120,618,371 | 121,118,915 | 121,438,629 | 121,739,185 |
| 12/31/1990 | 88,604,091 | 101,361,466 | 108,544,214 | 111,950,644 | 114,854,731 | 115,255,009 | 115,516,422 | 115,222,873 | 115,982,024 | 115,904,795 | 116,943,497 |
| 12/31/1991 | 78,802,919 | 89,632,086 | 99,154,903 | 101,676,685 | 102,762,739 | 103,998,099 | 104,010,688 | 104,300,176 | 104,932,286 | 106,200,183 | 106,968,269 |
| 12/31/1992 | 76,045,993 | 89,457,884 | 93,271,424 | 96,182,283 | 97,922,259 | 99,134,237 | 99,825,617 | 100,745,496 | 103,333,752 | 104,323,825 | 104,994,203 |
| 12/31/1993 | 81,459,364 | 92,801,707 | 99,719,992 | 101,693,451 | 102,569,356 | 104,360,089 | 104,552,392 | 106,326,792 | 106,867,073 | 107,707,040 | 108,632,569 |
| 12/31/1994 | 89,411,883 | 104,911,539 | 111,890,731 | 115,709,607 | 117,338,903 | 120,022,655 | 121,404,239 | 124,699,126 | 124,934,583 | 125,313,730 | 124,071,091 |
| 12/31/1995 | 95,210,696 | 108,907,718 | 114,936,636 | 120,371,742 | 121,201,874 | 122,328,398 | 124,798,547 | 125,168,359 | 125,362,541 | 126,787,512 | 126,639,803 |
| 12/31/1996 | 104,974,874 | 119,488,255 | 128,183,119 | 132,068,808 | 134,672,257 | 138,914,131 | 139,342,103 | 140,522,874 | 140,593,636 | 140,372,084 | 140,700,620 |
| 12/31/1997 | 99,903,951 | 114,056,972 | 120,908,075 | 124,337,880 | 131,839,065 | 131,938,404 | 133,228,430 | 134,326,565 | 132,869,149 | 132,533,786 | |
| 12/31/1998 | 105,850,849 | 119,028,667 | 127,106,597 | 137,553,197 | 137,883,829 | 138,391,537 | 138,241,174 | 138,326,780 | 138,140,099 | | |
| 12/31/1999 | 114,157,692 | 131,499,943 | 150,799,321 | 154,765,947 | 156,753,194 | 155,104,155 | 152,908,731 | 151,283,253 | | | |
| 12/31/2000 | 128,676,329 | 150,500,124 | 159,834,676 | 166,059,279 | 167,817,892 | 168,593,413 | 169,508,960 | | | | |
| 12/31/2001 | 121,330,745 | 138,436,646 | 150,987,585 | 155,812,831 | 158,904,177 | 162,790,790 | | | | | |
| 12/31/2002 | 105,786,609 | 121,232,426 | 128,259,482 | 132,656,696 | 134,216,371 | | | | | | |
| 12/31/2003 | 93,542,268 | 104,642,433 | 111,479,935 | 113,129,907 | | | | | | | |
| 12/31/2004 | 105,493,462 | 121,005,395 | 123,293,365 | | | | | | | | |
| 12/31/2005 | 108,422,124 | 120,011,863 | | | | | | | | | |
| 12/31/2006 | 113,332,577 | | | | | | | | | | |

| A.Y.E. | 147 Months | 159 Months | 171 Months | 183 Months | 195 Months | 207 Months | 219 Months | 231 Months | 243 Months |
|---|---|---|---|---|---|---|---|---|---|
| 12/31/1987 | 108,125,728 | 107,898,261 | 108,170,036 | 108,141,902 | 108,199,450 | 108,220,442 | 108,234,728 | 108,085,636 | 108,243,377 |
| 12/31/1988 | 109,352,984 | 110,110,774 | 109,944,153 | 109,912,006 | 110,094,993 | 110,065,819 | 110,027,666 | 110,260,156 | |
| 12/31/1989 | 122,383,980 | 122,556,645 | 122,843,825 | 122,925,843 | 122,780,248 | 122,875,620 | 122,851,928 | | |
| 12/31/1990 | 118,051,461 | 118,005,966 | 118,505,686 | 118,171,182 | 118,122,963 | 118,028,827 | | | |
| 12/31/1991 | 106,891,484 | 106,932,241 | 106,762,081 | 106,847,737 | 106,695,472 | | | | |
| 12/31/1992 | 104,882,682 | 104,572,747 | 104,381,726 | 104,288,056 | | | | | |
| 12/31/1993 | 109,002,355 | 108,982,857 | 108,930,884 | | | | | | |
| 12/31/1994 | 123,637,359 | 122,900,928 | | | | | | | |
| 12/31/1995 | 125,908,911 | | | | | | | | |

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PREMISES/OPERATIONS (Subline Codes 313 & 334)
MANUFACTURERS AND CONTRACTORS
FULL COVERAGE
MULTISTATE
PROPERTY DAMAGE - OCCURRENCE
INCURRED ACCIDENT YEAR BASIC LIMITS LOSS DEVELOPMENT EXCLUDING ALAE

Link Ratios

| A.Y.E. | 27: 15 | 39: 27 | 51: 39 | 63: 51 | 75: 63 | 87: 75 | 99: 87 | 111: 99 | 123:111 | 135:123 | 147:135 |
|---|---|---|---|---|---|---|---|---|---|---|---|
| 12/31/1987 | 1.185 | 1.110 | 1.029 | 1.016 | 1.001 | 1.008 | 0.993 | 0.996 | 0.997 | 1.002 | 1.002 |
| 12/31/1988 | 1.192 | 1.078 | 1.046 | 1.023 | 1.010 | 0.997 | 1.006 | 1.005 | 1.001 | 1.001 | 0.999 |
| 12/31/1989 | 1.218 | 1.083 | 1.045 | 1.010 | 1.011 | 0.996 | 0.999 | 1.004 | 1.003 | 1.002 | 1.005 |
| 12/31/1990 | 1.144 | 1.071 | 1.031 | 1.026 | 1.003 | 1.002 | 0.997 | 1.007 | 0.999 | 1.009 | 1.009 |
| 12/31/1991 | 1.137 | 1.106 | 1.025 | 1.011 | 1.012 | 1.000 | 1.003 | 1.006 | 1.012 | 1.007 | 0.999 |
| 12/31/1992 | 1.176 | 1.043 | 1.031 | 1.018 | 1.012 | 1.007 | 1.009 | 1.026 | 1.010 | 1.006 | 0.999 |
| 12/31/1993 | 1.139 | 1.075 | 1.020 | 1.009 | 1.017 | 1.002 | 1.017 | 1.005 | 1.008 | 1.009 | 1.003 |
| 12/31/1994 | 1.173 | 1.067 | 1.034 | 1.014 | 1.023 | 1.012 | 1.027 | 1.002 | 1.003 | 0.990 | 0.997 |
| 12/31/1995 | 1.144 | 1.055 | 1.047 | 1.007 | 1.009 | 1.020 | 1.003 | 1.002 | 1.011 | 0.999 | 0.994 |
| 12/31/1996 | 1.138 | 1.073 | 1.030 | 1.020 | 1.031 | 1.003 | 1.008 | 1.001 | 0.998 | 1.002 | |
| 12/31/1997 | 1.142 | 1.060 | 1.028 | 1.060 | 1.001 | 1.010 | 1.008 | 0.989 | 0.997 | | |
| 12/31/1998 | 1.124 | 1.068 | 1.082 | 1.002 | 1.004 | 0.999 | 1.001 | 0.999 | | | |
| 12/31/1999 | 1.152 | 1.147 | 1.026 | 1.013 | 0.989 | 0.986 | 0.989 | | | | |
| 12/31/2000 | 1.170 | 1.062 | 1.039 | 1.011 | 1.005 | 1.005 | | | | | |
| 12/31/2001 | 1.141 | 1.091 | 1.032 | 1.020 | 1.024 | | | | | | |
| 12/31/2002 | 1.146 | 1.058 | 1.034 | 1.012 | | | | | | | |
| 12/31/2003 | 1.119 | 1.065 | 1.015 | | | | | | | | |
| 12/31/2004 | 1.147 | 1.019 | | | | | | | | | |
| 12/31/2005 | 1.107 | | | | | | | | | | |
| 3 Yr Mean | 1.124 | 1.047 | 1.027 | 1.014 | 1.006 | 0.997 | 0.999 | 0.996 | 1.002 | 0.997 | 0.998 |
| Best 3/5 | 1.135 | 1.062 | 1.031 | 1.012 | 1.003 | 1.002 | 1.004 | 1.001 | 1.003 | 1.002 | 0.998 |

| A.Y.E. | 159:147 | 171:159 | 183:171 | 195:183 | 207:195 | 219:207 | 231:219 | 243:231 |
|---|---|---|---|---|---|---|---|---|
| 12/31/1987 | 0.998 | 1.003 | 1.000 | 1.001 | 1.000 | 1.000 | 0.999 | 1.001 |
| 12/31/1988 | 1.007 | 0.998 | 1.000 | 1.002 | 1.000 | 1.000 | 1.002 | 1.000 * |
| 12/31/1989 | 1.001 | 1.002 | 1.001 | 0.999 | 1.001 | 1.000 | 1.000 * | 1.000 * |
| 12/31/1990 | 1.000 | 1.004 | 0.997 | 1.000 | 0.999 | 1.000 * | 1.000 * | 1.000 * |
| 12/31/1991 | 1.000 | 0.998 | 1.001 | 0.999 | 1.000 * | 1.000 * | 1.000 * | 1.000 * |
| 12/31/1992 | 0.997 | 0.998 | 0.999 | | | | | |
| 12/31/1993 | 1.000 | 1.000 | | | | | | |
| 12/31/1994 | 0.994 | | | | | | | |
| 3 Yr Mean | 0.997 | 0.999 | 0.999 | 0.999 | 1.000 @ | 1.000 @ | 1.001 @ | 1.001 @ |
| Best 3/5 | 0.999 | 1.000 | 1.000 | 1.000 | 1.000 * | 1.000 * | 1.000 * | 1.000 * |

Development From

| A.Y.E. | 15/ 27 | 27/ 39 | 39/ 51 | 51/ 63 | 63/ 75 | 75/ 87 | 87/ 99 | 99/111 | 111/123 | 123/135 | 135/147 |
|---|---|---|---|---|---|---|---|---|---|---|---|
| 12/31/2002 | | | | | 1.003 | 1.002 | 1.004 | 1.001 | 1.003 | 1.002 | 0.998 |
| 12/31/2003 | | | | 1.012 | 1.003 | 1.002 | 1.004 | 1.001 | 1.003 | 1.002 | 0.998 |
| 12/31/2004 | | | 1.031 | 1.012 | 1.003 | 1.002 | 1.004 | 1.001 | 1.003 | 1.002 | 0.998 |
| 12/31/2005 | | 1.062 | 1.031 | 1.012 | 1.003 | 1.002 | 1.004 | 1.001 | 1.003 | 1.002 | 0.998 |
| 12/31/2006 | 1.135 | 1.062 | 1.031 | 1.012 | 1.003 | 1.002 | 1.004 | 1.001 | 1.003 | 1.002 | 0.998 |

| A.Y.E. | 147/159 | 159/171 | 171/183 | 183/195 | 195/207 | 207/219 | 219/231 | 231/243 | 243/Ult | FACTORS |
|---|---|---|---|---|---|---|---|---|---|---|
| 12/31/2002 | 0.999 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000* | 1.012 |
| 12/31/2003 | 0.999 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000* | 1.024 |
| 12/31/2004 | 0.999 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000* | 1.056 |
| 12/31/2005 | 0.999 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000* | 1.121 |
| 12/31/2006 | 0.999 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000* | 1.273 |

* Calculated Using Modified Bondy Method
@ Three year mean Excludes Modified Bondy ratios

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PREMISES/OPERATIONS (Subline Codes 313 & 334)
MANUFACTURERS AND CONTRACTORS
DEDUCTIBLE
MULTISTATE
PROPERTY DAMAGE - OCCURRENCE
INCURRED ACCIDENT YEAR BASIC LIMITS LOSS DEVELOPMENT EXCLUDING ALAE

$100,000 Basic Limit Losses as of:

| A.Y.E. | 15 Months | 27 Months | 39 Months | 51 Months | 63 Months | 75 Months | 87 Months | 99 Months | 111 Months | 123 Months | 135 Months |
|---|---|---|---|---|---|---|---|---|---|---|---|
| 12/31/1987 | 18,911,196 | 22,525,559 | 24,118,408 | 25,449,945 | 25,568,974 | 26,011,439 | 26,514,008 | 27,074,985 | 27,362,707 | 27,155,964 | 27,265,665 |
| 12/31/1988 | 16,958,128 | 19,737,333 | 22,605,171 | 23,815,166 | 25,399,436 | 25,499,633 | 25,956,346 | 26,745,222 | 26,774,268 | 27,186,869 | 27,716,040 |
| 12/31/1989 | 20,411,258 | 23,987,636 | 26,699,583 | 28,530,064 | 30,440,361 | 30,816,953 | 31,508,497 | 31,872,183 | 32,493,773 | 33,204,035 | 33,702,775 |
| 12/31/1990 | 24,860,633 | 28,989,428 | 30,395,418 | 32,248,898 | 33,379,982 | 34,319,223 | 35,111,906 | 36,008,335 | 36,579,591 | 36,573,853 | 37,113,122 |
| 12/31/1991 | 20,273,771 | 24,993,567 | 26,992,064 | 29,829,063 | 30,293,284 | 31,158,342 | 32,201,327 | 32,514,014 | 32,895,875 | 34,045,921 | 33,804,565 |
| 12/31/1992 | 20,473,527 | 25,280,754 | 27,192,144 | 30,203,395 | 31,558,062 | 32,017,511 | 32,992,176 | 34,530,175 | 36,252,247 | 36,549,266 | 36,873,955 |
| 12/31/1993 | 23,495,312 | 27,517,963 | 29,684,324 | 30,638,626 | 31,028,828 | 31,690,208 | 33,151,765 | 34,627,898 | 35,454,925 | 35,859,876 | 36,255,482 |
| 12/31/1994 | 24,508,175 | 28,477,572 | 29,704,506 | 29,666,786 | 30,437,085 | 31,954,971 | 34,798,250 | 34,543,005 | 34,723,057 | 34,705,442 | 34,765,470 |
| 12/31/1995 | 24,800,497 | 29,113,169 | 31,730,095 | 32,318,391 | 34,278,120 | 35,314,524 | 36,032,141 | 36,262,435 | 36,477,151 | 36,462,890 | 36,511,003 |
| 12/31/1996 | 27,957,774 | 32,637,428 | 34,912,641 | 36,034,546 | 36,560,534 | 38,317,502 | 39,020,017 | 39,709,194 | 39,868,772 | 39,845,737 | 39,631,071 |
| 12/31/1997 | 24,811,001 | 29,536,384 | 31,425,527 | 33,473,372 | 34,520,072 | 35,015,199 | 35,939,361 | 36,260,540 | 36,342,132 | 36,309,952 | |
| 12/31/1998 | 21,848,878 | 24,771,757 | 26,550,113 | 28,150,508 | 29,104,899 | 29,226,708 | 29,796,773 | 29,893,097 | 29,857,485 | | |
| 12/31/1999 | 20,804,592 | 26,784,919 | 31,676,121 | 32,880,963 | 34,816,294 | 34,999,347 | 34,891,385 | 35,418,414 | | | |
| 12/31/2000 | 22,742,305 | 26,108,865 | 28,768,693 | 31,852,575 | 31,757,665 | 32,570,005 | 32,253,597 | | | | |
| 12/31/2001 | 22,388,983 | 25,679,904 | 27,634,641 | 28,683,538 | 28,969,102 | 29,963,735 | | | | | |
| 12/31/2002 | 19,242,009 | 22,619,571 | 22,325,139 | 23,131,634 | 23,558,659 | | | | | | |
| 12/31/2003 | 19,830,828 | 21,541,556 | 22,793,598 | 23,883,164 | | | | | | | |
| 12/31/2004 | 19,859,624 | 24,323,679 | 26,214,886 | | | | | | | | |
| 12/31/2005 | 22,167,379 | 26,023,041 | | | | | | | | | |
| 12/31/2006 | 24,975,907 | | | | | | | | | | |

| A.Y.E. | 147 Months | 159 Months | 171 Months | 183 Months | 195 Months | 207 Months | 219 Months | 231 Months | 243 Months |
|---|---|---|---|---|---|---|---|---|---|
| 12/31/1987 | 27,195,414 | 27,218,072 | 27,484,685 | 27,482,009 | 27,451,738 | 27,451,734 | 27,551,734 | 27,459,312 | 27,575,529 |
| 12/31/1988 | 28,271,523 | 28,227,880 | 27,817,162 | 27,544,728 | 27,500,793 | 27,401,729 | 27,507,208 | 27,484,276 | |
| 12/31/1989 | 33,983,313 | 33,040,755 | 32,664,944 | 32,524,439 | 32,525,758 | 32,337,270 | 32,441,603 | | |
| 12/31/1990 | 37,660,222 | 37,194,152 | 37,503,089 | 37,663,480 | 37,581,643 | 37,607,789 | | | |
| 12/31/1991 | 34,254,798 | 34,274,259 | 34,809,220 | 34,771,597 | 34,821,321 | | | | |
| 12/31/1992 | 36,781,575 | 36,969,698 | 36,892,095 | 36,824,310 | | | | | |
| 12/31/1993 | 37,055,780 | 37,030,448 | 36,929,142 | | | | | | |
| 12/31/1994 | 34,642,767 | 34,607,984 | | | | | | | |
| 12/31/1995 | 36,657,397 | | | | | | | | |

PREMISES/OPERATIONS (Subline Codes 313 & 334)
MANUFACTURERS AND CONTRACTORS
DEDUCTIBLE
MULTISTATE
PROPERTY DAMAGE - OCCURRENCE
INCURRED ACCIDENT YEAR BASIC LIMITS LOSS DEVELOPMENT EXCLUDING ALAE

Link Ratios

| A.Y.E. | 27: 15 | 39: 27 | 51: 39 | 63: 51 | 75: 63 | 87: 75 | 99: 87 | 111: 99 | 123:111 | 135:123 | 147:135 |
|---|---|---|---|---|---|---|---|---|---|---|---|
| 12/31/1987 | 1.191 | 1.071 | 1.055 | 1.005 | 1.017 | 1.019 | 1.021 | 1.011 | 0.992 | 1.004 | 0.997 |
| 12/31/1988 | 1.164 | 1.145 | 1.054 | 1.067 | 1.004 | 1.018 | 1.030 | 1.001 | 1.015 | 1.019 | 1.020 |
| 12/31/1989 | 1.175 | 1.113 | 1.069 | 1.067 | 1.012 | 1.022 | 1.012 | 1.020 | 1.022 | 1.015 | 1.008 |
| 12/31/1990 | 1.166 | 1.049 | 1.061 | 1.035 | 1.028 | 1.023 | 1.026 | 1.016 | 1.000 | 1.015 | 1.015 |
| 12/31/1991 | 1.233 | 1.080 | 1.105 | 1.016 | 1.029 | 1.033 | 1.010 | 1.012 | 1.035 | 0.993 | 1.013 |
| 12/31/1992 | 1.235 | 1.076 | 1.111 | 1.045 | 1.015 | 1.030 | 1.047 | 1.050 | 1.008 | 1.009 | 0.997 |
| 12/31/1993 | 1.171 | 1.079 | 1.032 | 1.013 | 1.021 | 1.046 | 1.045 | 1.024 | 1.011 | 1.011 | 1.022 |
| 12/31/1994 | 1.162 | 1.043 | 0.999 | 1.026 | 1.050 | 1.089 | 0.993 | 1.005 | 0.999 | 1.002 | 0.996 |
| 12/31/1995 | 1.174 | 1.090 | 1.019 | 1.061 | 1.030 | 1.020 | 1.006 | 1.006 | 1.000 | 1.001 | 1.004 |
| 12/31/1996 | 1.167 | 1.070 | 1.032 | 1.015 | 1.048 | 1.018 | 1.018 | 1.004 | 0.999 | 0.995 | |
| 12/31/1997 | 1.190 | 1.064 | 1.065 | 1.031 | 1.014 | 1.026 | 1.009 | 1.002 | 0.999 | | |
| 12/31/1998 | 1.134 | 1.072 | 1.060 | 1.034 | 1.004 | 1.020 | 1.003 | 0.999 | | | |
| 12/31/1999 | 1.287 | 1.183 | 1.038 | 1.059 | 1.005 | 0.997 | 1.015 | | | | |
| 12/31/2000 | 1.148 | 1.102 | 1.107 | 0.997 | 1.026 | 0.990 | | | | | |
| 12/31/2001 | 1.147 | 1.076 | 1.038 | 1.010 | 1.034 | | | | | | |
| 12/31/2002 | 1.176 | 0.987 | 1.036 | 1.018 | | | | | | | |
| 12/31/2003 | 1.086 | 1.058 | 1.048 | | | | | | | | |
| 12/31/2004 | 1.225 | 1.078 | | | | | | | | | |
| 12/31/2005 | 1.174 | | | | | | | | | | |
| 3 Yr Mean | 1.162 | 1.041 | 1.041 | 1.008 | 1.022 | 1.002 | 1.009 | 1.002 | 0.999 | 0.999 | 1.007 |
| Best 3/5 | 1.166 | 1.071 | 1.041 | 1.021 | 1.015 | 1.012 | 1.010 | 1.004 | 0.999 | 1.004 | 1.005 |

| A.Y.E. | 159:147 | 171:159 | 183:171 | 195:183 | 207:195 | 219:207 | 231:219 | 243:231 |
|---|---|---|---|---|---|---|---|---|
| 12/31/1987 | 1.001 | 1.010 | 1.000 | 0.999 | 1.000 | 1.004 | 0.997 | 1.004 |
| 12/31/1988 | 0.998 | 0.985 | 0.990 | 0.998 | 0.996 | 1.004 | 0.999 | 1.001 * |
| 12/31/1989 | 0.972 | 0.989 | 0.996 | 1.000 | 0.994 | 1.003 | 1.002 * | 1.001 * |
| 12/31/1990 | 0.988 | 1.008 | 1.004 | 0.998 | 1.001 | 0.999 * | 1.002 * | 1.001 * |
| 12/31/1991 | 1.001 | 1.016 | 0.999 | 1.001 | 1.000 * | 0.999 * | 1.002 * | 1.001 * |
| 12/31/1992 | 1.005 | 0.998 | 0.998 | | | | | |
| 12/31/1993 | 0.999 | 0.997 | | | | | | |
| 12/31/1994 | 0.999 | | | | | | | |
| 3 Yr Mean | 1.001 | 1.004 | 1.000 | 1.000 | 0.997 @ | 1.004 @ | 0.998 @ | 1.004 @ |
| Best 3/5 | 1.000 | 1.001 | 0.998 | 0.999 | 0.999 * | 1.002 * | 1.001 * | 1.001 * |

Development From

| A.Y.E. | 15/ 27 | 27/ 39 | 39/ 51 | 51/ 63 | 63/ 75 | 75/ 87 | 87/ 99 | 99/111 | 111/123 | 123/135 | 135/147 |
|---|---|---|---|---|---|---|---|---|---|---|---|
| 12/31/2002 | | | | | 1.015 | 1.012 | 1.010 | 1.004 | 0.999 | 1.004 | 1.005 |
| 12/31/2003 | | | | 1.021 | 1.015 | 1.012 | 1.010 | 1.004 | 0.999 | 1.004 | 1.005 |
| 12/31/2004 | | | 1.041 | 1.021 | 1.015 | 1.012 | 1.010 | 1.004 | 0.999 | 1.004 | 1.005 |
| 12/31/2005 | | 1.071 | 1.041 | 1.021 | 1.015 | 1.012 | 1.010 | 1.004 | 0.999 | 1.004 | 1.005 |
| 12/31/2006 | 1.166 | 1.071 | 1.041 | 1.021 | 1.015 | 1.012 | 1.010 | 1.004 | 0.999 | 1.004 | 1.005 |

| A.Y.E. | 147/159 | 159/171 | 171/183 | 183/195 | 195/207 | 207/219 | 219/231 | 231/243 | 243/Ult | FACTORS |
|---|---|---|---|---|---|---|---|---|---|---|
| 12/31/2002 | 1.000 | 1.001 | 0.998 | 0.999 | 0.999 | 1.002 | 1.001 | 1.001 | 1.004* | 1.055 |
| 12/31/2003 | 1.000 | 1.001 | 0.998 | 0.999 | 0.999 | 1.002 | 1.001 | 1.001 | 1.004* | 1.077 |
| 12/31/2004 | 1.000 | 1.001 | 0.998 | 0.999 | 0.999 | 1.002 | 1.001 | 1.001 | 1.004* | 1.122 |
| 12/31/2005 | 1.000 | 1.001 | 0.998 | 0.999 | 0.999 | 1.002 | 1.001 | 1.001 | 1.004* | 1.201 |
| 12/31/2006 | 1.000 | 1.001 | 0.998 | 0.999 | 0.999 | 1.002 | 1.001 | 1.001 | 1.004* | 1.401 |

* Calculated Using Modified Bondy Method
@ Three year mean Excludes Modified Bondy ratios

CW 8

PREMISES/OPERATIONS (Subline Codes 313 & 334)
MANUFACTURERS AND CONTRACTORS
FULL COVERAGE
MULTISTATE

PROPERTY DAMAGE - OCCURRENCE
INCURRED ACCIDENT YEAR ALAE DEVELOPMENT

| A.Y.E. | 15 Months | 27 Months | 39 Months | 51 Months | 63 Months | 75 Months | 87 Months | 99 Months | 111 Months | 123 Months | 135 Months |
|---|---|---|---|---|---|---|---|---|---|---|---|
| 12/31/1987 | 8,255,485 | 10,993,621 | 17,055,565 | 26,045,296 | 33,275,497 | 37,867,888 | 40,952,072 | 41,387,137 | 42,489,372 | 43,420,266 | 43,605,327 |
| 12/31/1988 | 7,397,131 | 12,277,661 | 17,872,147 | 25,397,523 | 30,593,438 | 35,974,581 | 38,734,432 | 40,406,926 | 41,480,036 | 41,737,089 | 42,239,127 |
| 12/31/1989 | 6,798,240 | 12,171,553 | 19,424,854 | 26,209,724 | 31,313,110 | 35,275,498 | 37,908,706 | 39,054,047 | 40,714,376 | 41,465,584 | 42,073,624 |
| 12/31/1990 | 8,492,570 | 13,862,700 | 21,011,265 | 28,376,284 | 33,837,972 | 36,739,567 | 39,396,499 | 40,434,843 | 41,313,435 | 42,209,176 | 43,677,217 |
| 12/31/1991 | 7,661,940 | 11,746,513 | 20,844,964 | 27,935,656 | 31,696,512 | 35,160,507 | 37,497,943 | 40,682,012 | 42,896,284 | 44,705,407 | 45,967,271 |
| 12/31/1992 | 7,801,723 | 12,634,020 | 22,359,281 | 29,313,135 | 34,046,259 | 36,861,123 | 38,183,093 | 40,926,132 | 42,717,463 | 44,935,315 | 47,595,647 |
| 12/31/1993 | 7,213,672 | 11,557,196 | 18,312,318 | 23,547,795 | 27,522,261 | 30,728,041 | 33,052,701 | 34,794,938 | 36,505,187 | 37,927,186 | 40,064,773 |
| 12/31/1994 | 8,146,434 | 13,841,516 | 19,954,414 | 26,076,062 | 31,931,729 | 36,617,461 | 40,057,867 | 43,416,459 | 46,933,869 | 49,801,023 | 52,110,088 |
| 12/31/1995 | 6,985,522 | 12,456,234 | 18,173,395 | 24,241,120 | 29,219,865 | 32,558,158 | 34,974,931 | 37,761,358 | 39,754,682 | 41,292,855 | 43,086,118 |
| 12/31/1996 | 9,182,708 | 14,968,074 | 21,535,240 | 28,321,677 | 32,056,184 | 35,734,185 | 39,262,074 | 42,655,500 | 44,131,578 | 45,602,571 | 47,826,222 |
| 12/31/1997 | 6,808,323 | 12,221,121 | 20,092,633 | 28,660,987 | 33,858,332 | 37,875,715 | 42,945,942 | 46,199,049 | 47,997,234 | 51,919,902 | |
| 12/31/1998 | 8,052,403 | 15,727,722 | 23,601,087 | 29,815,694 | 36,263,963 | 43,438,238 | 47,417,048 | 58,595,284 | 56,206,213 | | |
| 12/31/1999 | 9,906,688 | 16,668,905 | 27,133,909 | 34,686,512 | 40,706,814 | 47,957,405 | 52,307,665 | 54,623,408 | | | |
| 12/31/2000 | 10,347,956 | 17,491,622 | 26,501,766 | 38,937,470 | 51,063,719 | 65,481,993 | 73,194,077 | | | | |
| 12/31/2001 | 9,922,991 | 17,051,547 | 31,043,259 | 45,984,049 | 57,333,597 | 70,124,213 | | | | | |
| 12/31/2002 | 8,534,237 | 16,250,276 | 29,099,740 | 41,674,433 | 51,819,291 | | | | | | |
| 12/31/2003 | 8,451,150 | 13,855,130 | 22,437,363 | 31,647,182 | | | | | | | |
| 12/31/2004 | 9,131,771 | 17,695,589 | 27,270,274 | | | | | | | | |
| 12/31/2005 | 8,100,003 | 15,598,869 | | | | | | | | | |
| 12/31/2006 | 7,917,247 | | | | | | | | | | |

| A.Y.E. | 147 Months | 159 Months | 171 Months | 183 Months | 195 Months | 207 Months | 219 Months | 231 Months | 243 Months |
|---|---|---|---|---|---|---|---|---|---|
| 12/31/1987 | 44,260,969 | 44,125,582 | 44,617,777 | 44,804,432 | 45,049,752 | 45,334,935 | 45,584,757 | 46,142,293 | 46,581,245 |
| 12/31/1988 | 42,760,137 | 43,383,349 | 43,579,724 | 43,790,933 | 44,060,370 | 44,193,029 | 44,452,512 | 44,740,246 | |
| 12/31/1989 | 43,006,659 | 43,456,560 | 43,807,434 | 44,325,943 | 44,503,963 | 44,677,031 | 44,988,420 | | |
| 12/31/1990 | 45,331,414 | 45,782,178 | 46,878,216 | 47,110,093 | 47,061,487 | 47,172,875 | | | |
| 12/31/1991 | 46,354,988 | 47,328,422 | 47,540,279 | 47,831,780 | 47,959,020 | | | | |
| 12/31/1992 | 48,145,962 | 49,129,896 | 49,950,364 | 50,640,813 | | | | | |
| 12/31/1993 | 41,538,619 | 42,349,560 | 42,532,520 | | | | | | |
| 12/31/1994 | 53,894,252 | 54,376,789 | | | | | | | |
| 12/31/1995 | 44,782,557 | | | | | | | | |

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PREMISES/OPERATIONS (Subline Codes 313 & 334)
MANUFACTURERS AND CONTRACTORS
FULL COVERAGE
MULTISTATE

PROPERTY DAMAGE - OCCURRENCE
INCURRED ACCIDENT YEAR INCREMENTAL ALAE DEVELOPMENT

Increments

| A.Y.E. | 27: 15 | 39: 27 | 51: 39 | 63: 51 | 75: 63 | 87: 75 | 99: 87 | 111: 99 | 123: 111 | 135: 123 | 147: 135 | 159:147 | 171:159 |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| 12/31/1987 | 2,738,136 | 6,061,944 | 8,989,731 | 7,230,201 | 4,592,391 | 3,084,184 | 435,065 | 1,102,235 | 930,894 | 185,061 | 655,642 | -135,387 | 492,195 |
| 12/31/1988 | 4,880,530 | 5,594,486 | 7,525,376 | 5,195,915 | 5,381,143 | 2,759,851 | 1,672,494 | 1,073,110 | 257,053 | 502,038 | 521,010 | 623,212 | 196,375 |
| 12/31/1989 | 5,373,313 | 7,253,301 | 6,784,870 | 5,103,386 | 3,962,388 | 2,633,208 | 1,145,341 | 1,660,329 | 751,208 | 608,040 | 933,035 | 449,901 | 350,874 |
| 12/31/1990 | 5,370,130 | 7,148,565 | 7,365,019 | 5,461,688 | 2,901,595 | 2,656,932 | 1,038,344 | 878,592 | 895,741 | 1,468,041 | 1,654,197 | 450,764 | 1,096,038 |
| 12/31/1991 | 4,084,573 | 9,098,451 | 7,090,692 | 3,760,856 | 3,463,995 | 2,337,436 | 3,184,069 | 2,214,272 | 1,809,123 | 1,261,864 | 387,717 | 973,434 | 211,857 |
| 12/31/1992 | 4,832,297 | 9,725,261 | 6,953,854 | 4,733,124 | 2,814,864 | 1,321,970 | 2,743,039 | 1,791,331 | 2,217,852 | 2,660,332 | 550,315 | 983,934 | 820,468 |
| 12/31/1993 | 4,343,524 | 6,755,122 | 5,235,477 | 3,974,466 | 3,205,780 | 2,324,660 | 1,742,237 | 1,710,249 | 1,421,999 | 2,137,587 | 1,473,846 | 810,941 | 182,960 |
| 12/31/1994 | 5,695,082 | 6,112,898 | 6,121,648 | 5,855,667 | 4,685,732 | 3,440,406 | 3,358,592 | 3,517,410 | 2,867,154 | 2,309,065 | 1,784,164 | 482,537 | |
| 12/31/1995 | 5,470,712 | 5,717,161 | 6,067,725 | 4,978,745 | 3,338,293 | 2,416,773 | 2,786,427 | 1,993,324 | 1,538,173 | 1,793,263 | 1,696,439 | | |
| 12/31/1996 | 5,785,366 | 6,567,166 | 6,786,437 | 3,734,507 | 3,678,001 | 3,527,889 | 3,393,426 | 1,476,078 | 1,470,993 | 2,223,651 | | | |
| 12/31/1997 | 5,412,798 | 7,871,512 | 8,568,354 | 5,197,345 | 4,017,383 | 5,070,227 | 3,253,107 | 1,798,185 | 3,922,668 | | | | |
| 12/31/1998 | 7,675,319 | 7,873,365 | 6,214,607 | 6,448,269 | 7,174,275 | 3,978,810 | 11,178,236 | -2,389,071 | | | | | |
| 12/31/1999 | 6,762,217 | 10,465,004 | 7,552,603 | 6,020,302 | 7,250,591 | 4,350,260 | 2,315,743 | | | | | | |
| 12/31/2000 | 7,143,666 | 9,010,144 | 12,435,704 | 12,126,249 | 14,418,274 | 7,712,084 | | | | | | | |
| 12/31/2001 | 7,128,556 | 13,991,712 | 14,940,790 | 11,349,548 | 12,790,616 | | | | | | | | |
| 12/31/2002 | 7,716,039 | 12,849,464 | 12,574,693 | 10,144,858 | | | | | | | | | |
| 12/31/2003 | 5,403,980 | 8,582,233 | 9,209,819 | | | | | | | | | | |
| 12/31/2004 | 8,563,818 | 9,574,685 | | | | | | | | | | | |
| 12/31/2005 | 7,498,866 | | | | | | | | | | | | |

Incremental Percentages

| A.Y.E. | 27: 15 | 39: 27 | 51: 39 | 63: 51 | 75: 63 | 87: 75 | 99: 87 | 111: 99 | 123: 111 | 135: 123 | 147: 135 | 159:147 | 171:159 |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| 12/31/1987 | 0.0204 | 0.0452 | 0.0670 | 0.0539 | 0.0342 | 0.0230 | 0.0032 | 0.0082 | 0.0069 | 0.0014 | 0.0049 | -0.0010 | 0.0037 |
| 12/31/1988 | 0.0353 | 0.0404 | 0.0544 | 0.0376 | 0.0389 | 0.0199 | 0.0121 | 0.0078 | 0.0019 | 0.0036 | 0.0038 | 0.0045 | 0.0014 |
| 12/31/1989 | 0.0356 | 0.0481 | 0.0450 | 0.0338 | 0.0263 | 0.0175 | 0.0076 | 0.0110 | 0.0050 | 0.0040 | 0.0062 | 0.0030 | 0.0023 |
| 12/31/1990 | 0.0368 | 0.0490 | 0.0505 | 0.0374 | 0.0199 | 0.0182 | 0.0071 | 0.0060 | 0.0061 | 0.0101 | 0.0113 | 0.0031 | 0.0075 |
| 12/31/1991 | 0.0309 | 0.0687 | 0.0536 | 0.0284 | 0.0262 | 0.0177 | 0.0241 | 0.0167 | 0.0137 | 0.0095 | 0.0029 | 0.0074 | 0.0016 |
| 12/31/1992 | 0.0372 | 0.0749 | 0.0535 | 0.0364 | 0.0217 | 0.0102 | 0.0211 | 0.0138 | 0.0171 | 0.0205 | 0.0042 | 0.0076 | 0.0063 |
| 12/31/1993 | 0.0315 | 0.0490 | 0.0380 | 0.0289 | 0.0233 | 0.0169 | 0.0127 | 0.0124 | 0.0103 | 0.0155 | 0.0107 | 0.0059 | 0.0013 |
| 12/31/1994 | 0.0381 | 0.0409 | 0.0409 | 0.0392 | 0.0313 | 0.0230 | 0.0225 | 0.0235 | 0.0192 | 0.0154 | 0.0119 | 0.0032 | |
| 12/31/1995 | 0.0358 | 0.0374 | 0.0397 | 0.0325 | 0.0218 | 0.0158 | 0.0182 | 0.0130 | 0.0101 | 0.0117 | 0.0111 | | |
| 12/31/1996 | 0.0333 | 0.0378 | 0.0390 | 0.0215 | 0.0212 | 0.0203 | 0.0195 | 0.0085 | 0.0085 | 0.0128 | | | |
| 12/31/1997 | 0.0327 | 0.0475 | 0.0517 | 0.0314 | 0.0242 | 0.0306 | 0.0196 | 0.0109 | 0.0237 | | | | |
| 12/31/1998 | 0.0439 | 0.0450 | 0.0355 | 0.0369 | 0.0410 | 0.0227 | 0.0639 | -0.0137 | | | | | |
| 12/31/1999 | 0.0349 | 0.0540 | 0.0389 | 0.0310 | 0.0374 | 0.0224 | 0.0119 | | | | | | |
| 12/31/2000 | 0.0316 | 0.0399 | 0.0550 | 0.0537 | 0.0638 | 0.0341 | | | | | | | |
| 12/31/2001 | 0.0341 | 0.0670 | 0.0715 | 0.0543 | 0.0612 | | | | | | | | |
| 12/31/2002 | 0.0446 | 0.0742 | 0.0727 | 0.0586 | | | | | | | | | |
| 12/31/2003 | 0.0364 | 0.0579 | 0.0621 | | | | | | | | | | |
| 12/31/2004 | 0.0496 | 0.0555 | | | | | | | | | | | |
| 12/31/2005 | 0.0436 | | | | | | | | | | | | |
| Best 3/5 | 0.0415 | 0.0601 | 0.0629 | 0.0483 | 0.0465 | 0.0253 | 0.0191 | 0.0108 | 0.0132 | 0.0146 | 0.0087 | 0.0055 | 0.0034 |

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PREMISES/OPERATIONS (Subline Codes 313 & 334)
MANUFACTURERS AND CONTRACTORS
FULL COVERAGE
MULTISTATE
FRINGE COVERAGE - OCCURRENCE
INCURRED ACCIDENT YEAR BASIC LIMITS LOSS DEVELOPMENT EXCLUDING ALAE

$100,000 Basic Limit Losses as of:

| A.Y.E. | 15 Months | 27 Months | 39 Months | 51 Months | 63 Months | 75 Months | 87 Months | 99 Months | 111 Months | 123 Months | 135 Months |
|---|---|---|---|---|---|---|---|---|---|---|---|
| 12/31/1987 | 4,418,231 | 4,843,434 | 5,675,212 | 6,238,319 | 6,323,083 | 5,991,753 | 6,182,329 | 6,034,927 | 5,969,476 | 5,919,526 | 5,933,814 |
| 12/31/1988 | 11,763,514 | 15,259,825 | 18,218,976 | 19,495,794 | 19,926,106 | 20,305,069 | 19,359,249 | 19,337,311 | 19,363,689 | 19,426,616 | 19,326,094 |
| 12/31/1989 | 12,179,191 | 18,595,906 | 24,406,451 | 26,059,486 | 25,799,680 | 24,944,917 | 25,076,743 | 26,152,909 | 25,813,775 | 25,729,040 | 25,046,791 |
| 12/31/1990 | 11,494,382 | 20,992,855 | 24,633,196 | 25,103,285 | 25,701,892 | 25,852,140 | 26,456,070 | 25,802,732 | 25,641,114 | 25,509,290 | 25,809,082 |
| 12/31/1991 | 10,578,320 | 17,411,410 | 19,582,159 | 20,794,251 | 21,991,511 | 22,512,989 | 22,799,759 | 22,614,682 | 22,913,680 | 22,987,522 | 22,769,760 |
| 12/31/1992 | 11,042,375 | 16,268,193 | 19,188,507 | 19,781,448 | 21,024,198 | 21,148,363 | 20,976,228 | 21,316,259 | 21,488,159 | 21,679,124 | 21,611,923 |
| 12/31/1993 | 8,458,592 | 13,339,738 | 14,331,026 | 16,924,068 | 16,854,208 | 16,377,307 | 16,332,909 | 16,457,525 | 16,209,243 | 16,278,048 | 16,251,705 |
| 12/31/1994 | 9,939,355 | 13,750,196 | 19,869,873 | 20,163,261 | 20,459,856 | 20,832,230 | 20,482,196 | 20,568,155 | 20,702,914 | 20,770,835 | 20,846,597 |
| 12/31/1995 | 8,646,765 | 16,468,518 | 19,617,208 | 21,406,082 | 22,186,451 | 21,770,061 | 20,855,190 | 21,261,755 | 21,203,181 | 20,917,799 | 21,058,484 |
| 12/31/1996 | 10,929,833 | 16,905,067 | 19,695,841 | 22,363,497 | 20,998,746 | 20,420,062 | 21,265,627 | 20,909,836 | 21,026,907 | 20,905,851 | 21,238,475 |
| 12/31/1997 | 11,177,134 | 17,222,437 | 19,364,856 | 19,036,449 | 19,085,340 | 19,546,678 | 19,445,670 | 19,367,716 | 19,681,144 | 19,790,948 | |
| 12/31/1998 | 10,933,951 | 15,386,177 | 19,136,806 | 18,282,048 | 20,361,258 | 20,162,504 | 20,222,620 | 20,274,367 | 20,520,799 | | |
| 12/31/1999 | 12,284,187 | 17,596,269 | 18,853,774 | 20,983,226 | 21,884,081 | 22,005,072 | 21,574,582 | 21,977,454 | | | |
| 12/31/2000 | 10,784,912 | 14,014,817 | 18,308,668 | 19,332,442 | 19,671,797 | 20,010,587 | 20,242,565 | | | | |
| 12/31/2001 | 10,670,932 | 15,243,904 | 16,926,349 | 16,814,130 | 17,047,026 | 18,149,916 | | | | | |
| 12/31/2002 | 11,346,186 | 13,641,029 | 14,813,655 | 16,176,918 | 15,622,661 | | | | | | |
| 12/31/2003 | 8,659,783 | 9,598,305 | 12,779,638 | 13,651,516 | | | | | | | |
| 12/31/2004 | 6,187,624 | 9,493,780 | 10,127,203 | | | | | | | | |
| 12/31/2005 | 7,808,161 | 9,506,837 | | | | | | | | | |
| 12/31/2006 | 9,637,073 | | | | | | | | | | |

| A.Y.E. | 147 Months | 159 Months | 171 Months | 183 Months | 195 Months | 207 Months | 219 Months | 231 Months | 243 Months |
|---|---|---|---|---|---|---|---|---|---|
| 12/31/1987 | 5,929,188 | 5,929,189 | 5,929,139 | 6,129,098 | 6,228,909 | 6,137,232 | 6,139,471 | 6,074,461 | 6,024,420 |
| 12/31/1988 | 19,225,600 | 19,114,962 | 19,224,164 | 19,204,080 | 19,147,698 | 18,990,138 | 19,004,546 | 19,035,013 | |
| 12/31/1989 | 25,158,311 | 25,213,095 | 25,156,296 | 25,233,551 | 25,193,375 | 25,289,147 | 25,207,936 | | |
| 12/31/1990 | 25,730,523 | 25,786,097 | 25,786,562 | 25,668,691 | 25,754,722 | 25,837,885 | | | |
| 12/31/1991 | 22,513,825 | 22,581,990 | 22,553,300 | 22,322,477 | 22,148,592 | | | | |
| 12/31/1992 | 21,111,166 | 21,190,464 | 21,173,632 | 21,328,732 | | | | | |
| 12/31/1993 | 16,239,022 | 16,294,657 | 16,520,246 | | | | | | |
| 12/31/1994 | 20,538,467 | 20,330,841 | | | | | | | |
| 12/31/1995 | 21,647,372 | | | | | | | | |

PREMISES/OPERATIONS (Subline Codes 313 & 334)
MANUFACTURERS AND CONTRACTORS
FULL COVERAGE
MULTISTATE
FRINGE COVERAGE - OCCURRENCE
INCURRED ACCIDENT YEAR BASIC LIMITS LOSS DEVELOPMENT EXCLUDING ALAE

Link Ratios

| A.Y.E. | 27: 15 | 39: 27 | 51: 39 | 63: 51 | 75: 63 | 87: 75 | 99: 87 | 111: 99 | 123:111 | 135:123 | 147:135 |
|---|---|---|---|---|---|---|---|---|---|---|---|
| 12/31/1987 | 1.096 | 1.172 | 1.099 | 1.014 | 0.948 | 1.032 | 0.976 | 0.989 | 0.992 | 1.002 | 0.999 |
| 12/31/1988 | 1.297 | 1.194 | 1.070 | 1.022 | 1.019 | 0.953 | 0.999 | 1.001 | 1.003 | 0.995 | 0.995 |
| 12/31/1989 | 1.527 | 1.312 | 1.068 | 0.990 | 0.967 | 1.005 | 1.043 | 0.987 | 0.997 | 0.973 | 1.004 |
| 12/31/1990 | 1.826 | 1.173 | 1.019 | 1.024 | 1.006 | 1.023 | 0.975 | 0.994 | 0.995 | 1.012 | 0.997 |
| 12/31/1991 | 1.646 | 1.125 | 1.062 | 1.058 | 1.024 | 1.013 | 0.992 | 1.013 | 1.003 | 0.991 | 0.989 |
| 12/31/1992 | 1.473 | 1.180 | 1.031 | 1.063 | 1.006 | 0.992 | 1.016 | 1.008 | 1.009 | 0.997 | 0.977 |
| 12/31/1993 | 1.577 | 1.074 | 1.181 | 0.996 | 0.972 | 0.997 | 1.008 | 0.985 | 1.004 | 0.998 | 0.999 |
| 12/31/1994 | 1.383 | 1.445 | 1.015 | 1.015 | 1.018 | 0.983 | 1.004 | 1.007 | 1.003 | 1.004 | 0.985 |
| 12/31/1995 | 1.905 | 1.191 | 1.091 | 1.036 | 0.981 | 0.958 | 1.019 | 0.997 | 0.987 | 1.007 | 1.028 |
| 12/31/1996 | 1.547 | 1.165 | 1.135 | 0.939 | 0.972 | 1.041 | 0.983 | 1.006 | 0.994 | 1.016 | |
| 12/31/1997 | 1.541 | 1.124 | 0.983 | 1.003 | 1.024 | 0.995 | 0.996 | 1.016 | 1.006 | | |
| 12/31/1998 | 1.407 | 1.244 | 0.955 | 1.114 | 0.990 | 1.003 | 1.003 | 1.012 | | | |
| 12/31/1999 | 1.432 | 1.071 | 1.113 | 1.043 | 1.006 | 0.980 | 1.019 | | | | |
| 12/31/2000 | 1.299 | 1.306 | 1.056 | 1.018 | 1.017 | 1.012 | | | | | |
| 12/31/2001 | 1.429 | 1.110 | 0.993 | 1.014 | 1.065 | | | | | | |
| 12/31/2002 | 1.202 | 1.086 | 1.092 | 0.966 | | | | | | | |
| 12/31/2003 | 1.108 | 1.331 | 1.068 | | | | | | | | |
| 12/31/2004 | 1.534 | 1.067 | | | | | | | | | |
| 12/31/2005 | 1.218 | | | | | | | | | | |
| 3 Yr Mean | 1.287 | 1.161 | 1.051 | 0.999 | 1.029 | 0.998 | 1.006 | 1.011 | 0.996 | 1.009 | 1.004 |
| Best 3/5 | 1.283 | 1.167 | 1.072 | 1.025 | 1.016 | 1.003 | 1.006 | 1.008 | 1.000 | 1.003 | 0.991 |

| A.Y.E. | 159:147 | 171:159 | 183:171 | 195:183 | 207:195 | 219:207 | 231:219 | 243:231 |
|---|---|---|---|---|---|---|---|---|
| 12/31/1987 | 1.000 | 1.000 | 1.034 | 1.016 | 0.985 | 1.000 | 0.989 | 0.992 |
| 12/31/1988 | 0.994 | 1.006 | 0.999 | 0.997 | 0.992 | 1.001 | 1.002 | 1.000 * |
| 12/31/1989 | 1.002 | 0.998 | 1.003 | 0.998 | 1.004 | 0.997 | 1.000 * | 1.000 * |
| 12/31/1990 | 1.002 | 1.000 | 0.995 | 1.003 | 1.003 | 0.998 * | 1.000 * | 1.000 * |
| 12/31/1991 | 1.003 | 0.999 | 0.990 | 0.992 | 0.999 * | 0.998 * | 1.000 * | 1.000 * |
| 12/31/1992 | 1.004 | 0.999 | 1.007 | | | | | |
| 12/31/1993 | 1.003 | 1.014 | | | | | | |
| 12/31/1994 | 0.990 | | | | | | | |
| 3 Yr Mean | 0.999 | 1.004 | 0.997 | 0.998 | 1.000 @ | 0.999 @ | 0.996 @ | 0.992 @ |
| Best 3/5 | 1.003 | 0.999 | 0.999 | 0.999 | 0.998 * | 0.999 * | 1.000 * | 1.000 * |

Development From

| A.Y.E. | 15/ 27 | 27/ 39 | 39/ 51 | 51/ 63 | 63/ 75 | 75/ 87 | 87/ 99 | 99/111 | 111/123 | 123/135 | 135/147 |
|---|---|---|---|---|---|---|---|---|---|---|---|
| 12/31/2002 | | | | | 1.016 | 1.003 | 1.006 | 1.008 | 1.000 | 1.003 | 0.991 |
| 12/31/2003 | | | | 1.025 | 1.016 | 1.003 | 1.006 | 1.008 | 1.000 | 1.003 | 0.991 |
| 12/31/2004 | | | 1.072 | 1.025 | 1.016 | 1.003 | 1.006 | 1.008 | 1.000 | 1.003 | 0.991 |
| 12/31/2005 | | 1.167 | 1.072 | 1.025 | 1.016 | 1.003 | 1.006 | 1.008 | 1.000 | 1.003 | 0.991 |
| 12/31/2006 | 1.283 | 1.167 | 1.072 | 1.025 | 1.016 | 1.003 | 1.006 | 1.008 | 1.000 | 1.003 | 0.991 |

| A.Y.E. | 147/159 | 159/171 | 171/183 | 183/195 | 195/207 | 207/219 | 219/231 | 231/243 | 243/Ult | FACTORS |
|---|---|---|---|---|---|---|---|---|---|---|
| 12/31/2002 | 1.003 | 0.999 | 0.999 | 0.999 | 0.998 | 0.999 | 1.000 | 1.000 | 1.000* | 1.024 |
| 12/31/2003 | 1.003 | 0.999 | 0.999 | 0.999 | 0.998 | 0.999 | 1.000 | 1.000 | 1.000* | 1.050 |
| 12/31/2004 | 1.003 | 0.999 | 0.999 | 0.999 | 0.998 | 0.999 | 1.000 | 1.000 | 1.000* | 1.125 |
| 12/31/2005 | 1.003 | 0.999 | 0.999 | 0.999 | 0.998 | 0.999 | 1.000 | 1.000 | 1.000* | 1.313 |
| 12/31/2006 | 1.003 | 0.999 | 0.999 | 0.999 | 0.998 | 0.999 | 1.000 | 1.000 | 1.000* | 1.685 |

* Calculated Using Modified Bondy Method
@ Three year mean Excludes Modified Bondy ratios

PREMISES/OPERATIONS (Subline Codes 313 & 334)
MANUFACTURERS AND CONTRACTORS
FULL COVERAGE
MULTISTATE

FRINGE COVERAGE - OCCURRENCE
INCURRED ACCIDENT YEAR ALAE DEVELOPMENT

| A.Y.E. | 15 Months | 27 Months | 39 Months | 51 Months | 63 Months | 75 Months | 87 Months | 99 Months | 111 Months | 123 Months | 135 Months |
|---|---|---|---|---|---|---|---|---|---|---|---|
| 12/31/1987 | 407,773 | 1,119,540 | 1,865,944 | 2,708,874 | 3,175,766 | 3,017,252 | 3,337,120 | 3,598,931 | 3,564,444 | 3,581,771 | 3,563,161 |
| 12/31/1988 | 2,222,090 | 3,578,409 | 7,607,284 | 9,799,124 | 10,511,561 | 10,793,491 | 11,588,266 | 12,365,307 | 13,519,917 | 13,404,667 | 13,429,259 |
| 12/31/1989 | 2,032,117 | 4,720,711 | 9,338,497 | 13,546,180 | 16,209,061 | 17,788,246 | 19,031,267 | 20,430,810 | 20,854,126 | 21,383,875 | 21,644,756 |
| 12/31/1990 | 1,961,954 | 5,446,461 | 10,826,257 | 13,576,027 | 15,448,983 | 17,924,730 | 20,483,784 | 19,686,453 | 20,232,397 | 20,745,061 | 20,699,829 |
| 12/31/1991 | 1,801,224 | 5,288,205 | 8,797,103 | 12,698,568 | 14,720,234 | 15,687,386 | 16,639,766 | 17,225,535 | 18,236,808 | 18,822,557 | 19,063,828 |
| 12/31/1992 | 1,939,358 | 7,288,032 | 15,439,478 | 22,608,441 | 26,310,820 | 28,943,480 | 30,882,970 | 32,131,441 | 31,938,099 | 32,067,068 | 31,335,322 |
| 12/31/1993 | 1,538,343 | 4,181,642 | 8,085,611 | 11,317,005 | 14,617,620 | 16,814,890 | 17,960,371 | 18,275,355 | 17,995,948 | 18,277,141 | 18,628,773 |
| 12/31/1994 | 1,796,789 | 5,420,977 | 12,230,272 | 18,429,829 | 20,870,316 | 23,236,045 | 23,252,409 | 23,522,905 | 23,974,098 | 24,093,886 | 24,172,499 |
| 12/31/1995 | 1,632,181 | 6,890,375 | 13,025,036 | 15,543,211 | 36,925,812 | 39,843,719 | 38,926,078 | 41,379,145 | 45,361,799 | 45,568,936 | 45,782,368 |
| 12/31/1996 | 1,654,915 | 6,040,488 | 9,529,300 | 12,639,720 | 14,828,076 | 15,753,790 | 16,896,637 | 17,301,314 | 18,041,824 | 18,240,465 | 20,064,432 |
| 12/31/1997 | 2,067,364 | 7,835,983 | 13,244,054 | 16,823,559 | 23,471,176 | 33,068,364 | 36,254,624 | 36,447,815 | 37,116,089 | 38,396,513 | |
| 12/31/1998 | 2,359,483 | 10,186,551 | 18,151,676 | 21,834,797 | 26,018,426 | 29,079,150 | 30,982,371 | 31,789,977 | 33,099,467 | | |
| 12/31/1999 | 2,839,353 | 7,676,770 | 13,247,388 | 18,596,888 | 21,805,184 | 28,258,491 | 29,373,850 | 31,106,960 | | | |
| 12/31/2000 | 2,099,141 | 5,259,156 | 10,419,682 | 13,364,722 | 15,123,278 | 16,034,975 | 16,358,340 | | | | |
| 12/31/2001 | 1,696,183 | 5,763,252 | 10,434,554 | 12,526,832 | 13,746,722 | 17,053,578 | | | | | |
| 12/31/2002 | 2,113,701 | 6,563,107 | 9,380,193 | 12,137,093 | 14,824,300 | | | | | | |
| 12/31/2003 | 2,521,586 | 4,364,692 | 7,543,997 | 9,661,509 | | | | | | | |
| 12/31/2004 | 1,107,311 | 3,824,629 | 8,118,814 | | | | | | | | |
| 12/31/2005 | 1,790,481 | 4,209,014 | | | | | | | | | |
| 12/31/2006 | 1,383,904 | | | | | | | | | | |

| A.Y.E. | 147 Months | 159 Months | 171 Months | 183 Months | 195 Months | 207 Months | 219 Months | 231 Months | 243 Months |
|---|---|---|---|---|---|---|---|---|---|
| 12/31/1987 | 3,563,243 | 3,565,808 | 3,566,410 | 3,567,378 | 3,567,823 | 3,589,788 | 3,611,267 | 3,778,361 | 3,770,283 |
| 12/31/1988 | 13,365,780 | 13,420,071 | 13,308,848 | 13,323,136 | 13,323,466 | 13,328,503 | 13,329,079 | 13,329,293 | |
| 12/31/1989 | 22,672,160 | 22,672,288 | 22,762,794 | 22,861,144 | 22,917,347 | 23,880,878 | 24,083,032 | | |
| 12/31/1990 | 20,863,180 | 20,926,562 | 20,921,698 | 21,026,238 | 22,163,308 | 22,338,793 | | | |
| 12/31/1991 | 19,097,201 | 19,293,377 | 19,131,756 | 19,490,949 | 19,137,172 | | | | |
| 12/31/1992 | 31,441,379 | 31,599,589 | 31,777,362 | 31,893,100 | | | | | |
| 12/31/1993 | 18,698,031 | 18,714,876 | 18,749,411 | | | | | | |
| 12/31/1994 | 23,924,876 | 23,875,100 | | | | | | | |
| 12/31/1995 | 47,263,858 | | | | | | | | |

PREMISES/OPERATIONS (Subline Codes 313 & 334)
MANUFACTURERS AND CONTRACTORS
FULL COVERAGE
MULTISTATE

FRINGE COVERAGE - OCCURRENCE
INCURRED ACCIDENT YEAR INCREMENTAL ALAE DEVELOPMENT

Increments

| A.Y.E. | 27: 15 | 39: 27 | 51: 39 | 63: 51 | 75: 63 | 87: 75 | 99: 87 | 111: 99 | 123: 111 | 135: 123 | 147: 135 | 159:147 | 171:159 |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| 12/31/1987 | 711,767 | 746,404 | 842,930 | 466,892 | -158,514 | 319,868 | 261,811 | -34,487 | 17,327 | -18,610 | 82 | 2,565 | 602 |
| 12/31/1988 | 1,356,319 | 4,028,875 | 2,191,840 | 712,437 | 281,930 | 794,775 | 777,041 | 1,154,610 | -115,250 | 24,592 | -63,479 | 54,291 | -111,223 |
| 12/31/1989 | 2,688,594 | 4,617,786 | 4,207,683 | 2,662,881 | 1,579,185 | 1,243,021 | 1,399,543 | 423,316 | 529,749 | 260,881 | 1,027,404 | 128 | 90,506 |
| 12/31/1990 | 3,484,507 | 5,379,796 | 2,749,770 | 1,872,956 | 2,475,747 | 2,559,054 | -797,331 | 545,944 | 512,664 | -45,232 | 163,351 | 63,382 | -4,864 |
| 12/31/1991 | 3,486,981 | 3,508,898 | 3,901,465 | 2,021,666 | 967,152 | 952,380 | 585,769 | 1,011,273 | 585,749 | 241,271 | 33,373 | 196,176 | -161,621 |
| 12/31/1992 | 5,348,674 | 8,151,446 | 7,168,963 | 3,702,379 | 2,632,660 | 1,939,490 | 1,248,471 | -193,342 | 128,969 | -731,746 | 106,057 | 158,210 | 177,773 |
| 12/31/1993 | 2,643,299 | 3,903,969 | 3,231,394 | 3,300,615 | 2,197,270 | 1,145,481 | 314,984 | -279,407 | 281,193 | 351,632 | 69,258 | 16,845 | 34,535 |
| 12/31/1994 | 3,624,188 | 6,809,295 | 6,199,557 | 2,440,487 | 2,365,729 | 16,364 | 270,496 | 451,193 | 119,788 | 78,613 | -247,623 | -49,776 | |
| 12/31/1995 | 5,258,194 | 6,134,661 | 2,518,175 | 21,382,601 | 2,917,907 | -917,641 | 2,453,067 | 3,982,654 | 207,137 | 213,432 | 1,481,490 | | |
| 12/31/1996 | 4,385,573 | 3,488,812 | 3,110,420 | 2,188,356 | 925,714 | 1,142,847 | 404,677 | 740,510 | 198,641 | 1,823,967 | | | |
| 12/31/1997 | 5,768,619 | 5,408,071 | 3,579,505 | 6,647,617 | 9,597,188 | 3,186,260 | 193,191 | 668,274 | 1,280,424 | | | | |
| 12/31/1998 | 7,827,068 | 7,965,125 | 3,683,121 | 4,183,629 | 3,060,724 | 1,903,221 | 807,606 | 1,309,490 | | | | | |
| 12/31/1999 | 4,837,417 | 5,570,618 | 5,349,500 | 3,208,296 | 6,453,307 | 1,115,359 | 1,733,110 | | | | | | |
| 12/31/2000 | 3,160,015 | 5,160,526 | 2,945,040 | 1,758,556 | 911,697 | 323,365 | | | | | | | |
| 12/31/2001 | 4,067,069 | 4,671,302 | 2,092,278 | 1,219,890 | 3,306,856 | | | | | | | | |
| 12/31/2002 | 4,449,406 | 2,817,086 | 2,756,900 | 2,687,207 | | | | | | | | | |
| 12/31/2003 | 1,843,106 | 3,179,305 | 2,117,512 | | | | | | | | | | |
| 12/31/2004 | 2,717,318 | 4,294,185 | | | | | | | | | | | |
| 12/31/2005 | 2,418,533 | | | | | | | | | | | | |

Incremental Percentages

| A.Y.E. | 27: 15 | 39: 27 | 51: 39 | 63: 51 | 75: 63 | 87: 75 | 99: 87 | 111: 99 | 123: 111 | 135: 123 | 147: 135 | 159:147 | 171:159 |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| 12/31/1987 | 0.0240 | 0.0251 | 0.0284 | 0.0157 | -0.0053 | 0.0108 | 0.0088 | -0.0012 | 0.0006 | -0.0006 | 0.0000 | 0.0001 | 0.0000 |
| 12/31/1988 | 0.0346 | 0.1026 | 0.0558 | 0.0182 | 0.0072 | 0.0202 | 0.0198 | 0.0294 | -0.0029 | 0.0006 | -0.0016 | 0.0014 | -0.0028 |
| 12/31/1989 | 0.0645 | 0.1108 | 0.1010 | 0.0639 | 0.0379 | 0.0298 | 0.0336 | 0.0102 | 0.0127 | 0.0063 | 0.0247 | 0.0000 | 0.0022 |
| 12/31/1990 | 0.1027 | 0.1585 | 0.0810 | 0.0552 | 0.0729 | 0.0754 | -0.0235 | 0.0161 | 0.0151 | -0.0013 | 0.0048 | 0.0019 | -0.0001 |
| 12/31/1991 | 0.1067 | 0.1074 | 0.1194 | 0.0619 | 0.0296 | 0.0291 | 0.0179 | 0.0309 | 0.0179 | 0.0074 | 0.0010 | 0.0060 | -0.0049 |
| 12/31/1992 | 0.2078 | 0.3166 | 0.2785 | 0.1438 | 0.1023 | 0.0753 | 0.0485 | -0.0075 | 0.0050 | -0.0284 | 0.0041 | 0.0061 | 0.0069 |
| 12/31/1993 | 0.0752 | 0.1111 | 0.0920 | 0.0940 | 0.0625 | 0.0326 | 0.0090 | -0.0080 | 0.0080 | 0.0100 | 0.0020 | 0.0005 | 0.0010 |
| 12/31/1994 | 0.0930 | 0.1747 | 0.1591 | 0.0626 | 0.0607 | 0.0004 | 0.0069 | 0.0116 | 0.0031 | 0.0020 | -0.0064 | -0.0013 | |
| 12/31/1995 | 0.1515 | 0.1768 | 0.0726 | 0.6161 | 0.0841 | -0.0264 | 0.0707 | 0.1148 | 0.0060 | 0.0061 | 0.0427 | | |
| 12/31/1996 | 0.1309 | 0.1041 | 0.0928 | 0.0653 | 0.0276 | 0.0341 | 0.0121 | 0.0221 | 0.0059 | 0.0544 | | | |
| 12/31/1997 | 0.1580 | 0.1481 | 0.0980 | 0.1820 | 0.2628 | 0.0873 | 0.0053 | 0.0183 | 0.0351 | | | | |
| 12/31/1998 | 0.1850 | 0.1883 | 0.0871 | 0.0989 | 0.0723 | 0.0450 | 0.0191 | 0.0310 | | | | | |
| 12/31/1999 | 0.1464 | 0.1685 | 0.1618 | 0.0971 | 0.1952 | 0.0337 | 0.0524 | | | | | | |
| 12/31/2000 | 0.1161 | 0.1896 | 0.1082 | 0.0646 | 0.0335 | 0.0119 | | | | | | | |
| 12/31/2001 | 0.1597 | 0.1834 | 0.0821 | 0.0479 | 0.1298 | | | | | | | | |
| 12/31/2002 | 0.1996 | 0.1264 | 0.1237 | 0.1206 | | | | | | | | | |
| 12/31/2003 | 0.1067 | 0.1840 | 0.1226 | | | | | | | | | | |
| 12/31/2004 | 0.1201 | 0.1898 | | | | | | | | | | | |
| 12/31/2005 | 0.0937 | | | | | | | | | | | | |
| Best 3/5 | 0.1288 | 0.1857 | 0.1181 | 0.0869 | 0.1325 | 0.0376 | 0.0279 | 0.0238 | 0.0066 | 0.0061 | 0.0024 | 0.0028 | 0.0010 |

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PREMISES/OPERATIONS (Subline Codes 314,326,334)
OWNERS, LANDLORDS AND TENANTS
FULL COVERAGE
MULTISTATE

BODILY INJURY - OCCURRENCE
INCURRED ACCIDENT YEAR BASIC LIMITS LOSS DEVELOPMENT EXCLUDING ALAE

$100,000 Basic Limit Losses as of:

| A.Y.E. | 15 Months | 27 Months | 39 Months | 51 Months | 63 Months | 75 Months | 87 Months | 99 Months | 111 Months | 123 Months | 135 Months |
|---|---|---|---|---|---|---|---|---|---|---|---|
| 12/31/1987 | 252,398,408 | 354,348,951 | 397,272,546 | 409,767,073 | 404,641,000 | 400,636,687 | 396,600,997 | 393,562,837 | 392,377,388 | 391,389,243 | 390,916,786 |
| 12/31/1988 | 276,018,754 | 374,056,815 | 427,423,023 | 437,878,763 | 432,338,526 | 426,460,539 | 422,748,708 | 419,312,165 | 418,337,420 | 416,939,232 | 416,349,768 |
| 12/31/1989 | 323,690,324 | 440,175,105 | 499,914,798 | 514,693,042 | 508,967,619 | 504,138,027 | 500,372,453 | 497,011,367 | 494,712,950 | 493,525,893 | 492,039,393 |
| 12/31/1990 | 376,194,671 | 488,857,679 | 541,107,956 | 549,841,650 | 544,516,559 | 539,997,661 | 534,624,030 | 532,984,242 | 531,984,476 | 530,367,920 | 530,185,589 |
| 12/31/1991 | 381,269,512 | 472,247,508 | 523,752,936 | 537,314,893 | 532,554,032 | 528,791,434 | 525,947,484 | 522,938,895 | 521,662,568 | 520,612,278 | 519,283,841 |
| 12/31/1992 | 353,391,554 | 453,627,959 | 506,088,165 | 513,517,082 | 513,824,879 | 509,660,727 | 503,668,434 | 500,565,952 | 500,099,525 | 499,385,666 | 498,273,793 |
| 12/31/1993 | 332,191,949 | 429,810,478 | 473,800,183 | 492,631,950 | 492,484,999 | 486,341,702 | 481,756,503 | 480,699,775 | 479,274,796 | 477,990,892 | 478,536,694 |
| 12/31/1994 | 351,259,104 | 455,074,139 | 520,128,873 | 544,783,837 | 541,165,013 | 538,260,967 | 534,794,885 | 533,824,217 | 531,974,387 | 531,350,105 | 531,613,750 |
| 12/31/1995 | 305,702,701 | 398,777,458 | 464,487,919 | 483,487,923 | 481,724,326 | 479,391,707 | 478,111,609 | 477,300,451 | 478,112,327 | 478,427,480 | 477,823,242 |
| 12/31/1996 | 296,588,021 | 398,620,522 | 459,026,974 | 469,965,183 | 472,134,242 | 471,073,107 | 467,157,931 | 467,312,310 | 467,005,127 | 466,645,724 | 466,476,972 |
| 12/31/1997 | 288,330,684 | 379,286,170 | 426,851,049 | 447,042,618 | 449,751,354 | 442,251,775 | 442,889,980 | 441,939,526 | 441,822,473 | 440,969,650 | |
| 12/31/1998 | 255,369,178 | 338,406,908 | 391,860,104 | 413,587,941 | 409,978,228 | 411,237,545 | 409,254,781 | 409,505,668 | 407,681,965 | | |
| 12/31/1999 | 266,456,553 | 362,485,329 | 422,612,032 | 430,102,793 | 435,285,917 | 433,536,289 | 431,723,307 | 426,524,274 | | | |
| 12/31/2000 | 264,111,948 | 372,224,631 | 427,057,789 | 446,487,038 | 443,792,426 | 440,928,251 | 434,808,281 | | | | |
| 12/31/2001 | 254,453,832 | 344,343,894 | 390,806,936 | 403,353,084 | 403,845,416 | 396,131,896 | | | | | |
| 12/31/2002 | 233,787,418 | 299,529,654 | 342,569,796 | 359,234,791 | 354,256,147 | | | | | | |
| 12/31/2003 | 222,249,857 | 291,279,233 | 335,018,647 | 334,457,439 | | | | | | | |
| 12/31/2004 | 216,273,870 | 288,187,255 | 319,729,005 | | | | | | | | |
| 12/31/2005 | 243,559,697 | 298,862,644 | | | | | | | | | |
| 12/31/2006 | 216,254,127 | | | | | | | | | | |

| A.Y.E. | 147 Months | 159 Months | 171 Months | 183 Months | 195 Months | 207 Months | 219 Months | 231 Months | 243 Months |
|---|---|---|---|---|---|---|---|---|---|
| 12/31/1987 | 391,071,158 | 390,638,014 | 390,545,933 | 390,463,755 | 390,436,513 | 390,480,260 | 391,039,815 | 391,057,715 | 391,502,385 |
| 12/31/1988 | 415,282,841 | 416,189,081 | 416,492,592 | 416,752,355 | 416,769,154 | 416,449,685 | 416,521,915 | 416,532,117 | |
| 12/31/1989 | 492,287,648 | 493,074,545 | 493,467,444 | 494,504,624 | 495,349,163 | 496,445,464 | 496,264,827 | | |
| 12/31/1990 | 531,574,726 | 531,737,696 | 533,297,399 | 532,596,309 | 532,386,032 | 531,633,861 | | | |
| 12/31/1991 | 519,119,881 | 519,679,561 | 520,254,407 | 521,236,515 | 521,225,174 | | | | |
| 12/31/1992 | 498,679,570 | 498,632,140 | 498,672,976 | 498,404,508 | | | | | |
| 12/31/1993 | 479,374,363 | 479,273,752 | 479,417,450 | | | | | | |
| 12/31/1994 | 531,543,826 | 531,523,749 | | | | | | | |
| 12/31/1995 | 477,788,023 | | | | | | | | |

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PREMISES/OPERATIONS (Subline Codes 314,326,334)
OWNERS, LANDLORDS AND TENANTS
FULL COVERAGE
MULTISTATE

BODILY INJURY - OCCURRENCE
INCURRED ACCIDENT YEAR BASIC LIMITS LOSS DEVELOPMENT EXCLUDING ALAE
Link Ratios

| A.Y.E. | 27: 15 | 39: 27 | 51: 39 | 63: 51 | 75: 63 | 87: 75 | 99: 87 | 111: 99 | 123:111 | 135:123 | 147:135 |
|---|---|---|---|---|---|---|---|---|---|---|---|
| 12/31/1987 | 1.404 | 1.121 | 1.031 | 0.987 | 0.990 | 0.990 | 0.992 | 0.997 | 0.997 | 0.999 | 1.000 |
| 12/31/1988 | 1.355 | 1.143 | 1.024 | 0.987 | 0.986 | 0.991 | 0.992 | 0.998 | 0.997 | 0.999 | 0.997 |
| 12/31/1989 | 1.360 | 1.136 | 1.030 | 0.989 | 0.991 | 0.993 | 0.993 | 0.995 | 0.998 | 0.997 | 1.001 |
| 12/31/1990 | 1.299 | 1.107 | 1.016 | 0.990 | 0.992 | 0.990 | 0.997 | 0.998 | 0.997 | 1.000 | 1.003 |
| 12/31/1991 | 1.239 | 1.109 | 1.026 | 0.991 | 0.993 | 0.995 | 0.994 | 0.998 | 0.998 | 0.997 | 1.000 |
| 12/31/1992 | 1.284 | 1.116 | 1.015 | 1.001 | 0.992 | 0.988 | 0.994 | 0.999 | 0.999 | 0.998 | 1.001 |
| 12/31/1993 | 1.294 | 1.102 | 1.040 | 1.000 | 0.988 | 0.991 | 0.998 | 0.997 | 0.997 | 1.001 | 1.002 |
| 12/31/1994 | 1.296 | 1.143 | 1.047 | 0.993 | 0.995 | 0.994 | 0.998 | 0.997 | 0.999 | 1.000 | 1.000 |
| 12/31/1995 | 1.304 | 1.165 | 1.041 | 0.996 | 0.995 | 0.997 | 0.998 | 1.002 | 1.001 | 0.999 | 1.000 |
| 12/31/1996 | 1.344 | 1.152 | 1.024 | 1.005 | 0.998 | 0.992 | 1.000 | 0.999 | 0.999 | 1.000 | |
| 12/31/1997 | 1.315 | 1.125 | 1.047 | 1.006 | 0.983 | 1.001 | 0.998 | 1.000 | 0.998 | | |
| 12/31/1998 | 1.325 | 1.158 | 1.055 | 0.991 | 1.003 | 0.995 | 1.001 | 0.996 | | | |
| 12/31/1999 | 1.360 | 1.166 | 1.018 | 1.012 | 0.996 | 0.996 | 0.988 | | | | |
| 12/31/2000 | 1.409 | 1.147 | 1.045 | 0.994 | 0.994 | 0.986 | | | | | |
| 12/31/2001 | 1.353 | 1.135 | 1.032 | 1.001 | 0.981 | | | | | | |
| 12/31/2002 | 1.281 | 1.144 | 1.049 | 0.986 | | | | | | | |
| 12/31/2003 | 1.311 | 1.150 | 0.998 | | | | | | | | |
| 12/31/2004 | 1.333 | 1.109 | | | | | | | | | |
| 12/31/2005 | 1.227 | | | | | | | | | | |
| 3 Yr Mean | 1.290 | 1.134 | 1.026 | 0.994 | 0.990 | 0.992 | 0.996 | 0.998 | 0.999 | 1.000 | 1.001 |
| Best 3/5 | 1.308 | 1.142 | 1.032 | 0.995 | 0.991 | 0.994 | 0.999 | 0.999 | 0.999 | 1.000 | 1.000 |

| A.Y.E. | 159:147 | 171:159 | 183:171 | 195:183 | 207:195 | 219:207 | 231:219 | 243:231 |
|---|---|---|---|---|---|---|---|---|
| 12/31/1987 | 0.999 | 1.000 | 1.000 | 1.000 | 1.000 | 1.001 | 1.000 | 1.001 |
| 12/31/1988 | 1.002 | 1.001 | 1.001 | 1.000 | 0.999 | 1.000 | 1.000 | 1.000 * |
| 12/31/1989 | 1.002 | 1.001 | 1.002 | 1.002 | 1.002 | 1.000 | 1.000 * | 1.000 * |
| 12/31/1990 | 1.000 | 1.003 | 0.999 | 1.000 | 0.999 | 1.000 * | 1.000 * | 1.000 * |
| 12/31/1991 | 1.001 | 1.001 | 1.002 | 1.000 | 1.000 * | 1.000 * | 1.000 * | 1.000 * |
| 12/31/1992 | 1.000 | 1.000 | 0.999 | | | | | |
| 12/31/1993 | 1.000 | 1.000 | | | | | | |
| 12/31/1994 | 1.000 | | | | | | | |
| 3 Yr Mean | 1.000 | 1.000 | 1.000 | 1.001 | 1.000 @ | 1.000 @ | 1.000 @ | 1.001 @ |
| Best 3/5 | 1.000 | 1.001 | 1.001 | 1.000 | 1.000 * | 1.000 * | 1.000 * | 1.000 * |

Development From

| A.Y.E. | 15/ 27 | 27/ 39 | 39/ 51 | 51/ 63 | 63/ 75 | 75/ 87 | 87/ 99 | 99/111 | 111/123 | 123/135 | 135/147 |
|---|---|---|---|---|---|---|---|---|---|---|---|
| 12/31/2002 | | | | | 0.991 | 0.994 | 0.999 | 0.999 | 0.999 | 1.000 | 1.000 |
| 12/31/2003 | | | | 0.995 | 0.991 | 0.994 | 0.999 | 0.999 | 0.999 | 1.000 | 1.000 |
| 12/31/2004 | | | 1.032 | 0.995 | 0.991 | 0.994 | 0.999 | 0.999 | 0.999 | 1.000 | 1.000 |
| 12/31/2005 | | 1.142 | 1.032 | 0.995 | 0.991 | 0.994 | 0.999 | 0.999 | 0.999 | 1.000 | 1.000 |
| 12/31/2006 | 1.308 | 1.142 | 1.032 | 0.995 | 0.991 | 0.994 | 0.999 | 0.999 | 0.999 | 1.000 | 1.000 |

| A.Y.E. | 147/159 | 159/171 | 171/183 | 183/195 | 195/207 | 207/219 | 219/231 | 231/243 | 243/Ult | FACTORS |
|---|---|---|---|---|---|---|---|---|---|---|
| 12/31/2002 | 1.000 | 1.001 | 1.001 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000* | 0.984 |
| 12/31/2003 | 1.000 | 1.001 | 1.001 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000* | 0.979 |
| 12/31/2004 | 1.000 | 1.001 | 1.001 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000* | 1.010 |
| 12/31/2005 | 1.000 | 1.001 | 1.001 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000* | 1.154 |
| 12/31/2006 | 1.000 | 1.001 | 1.001 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000* | 1.509 |

* Calculated Using Modified Bondy Method
@ Three year mean Excludes Modified Bondy ratios



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PREMISES/OPERATIONS (Subline Codes 314,326,334)
OWNERS, LANDLORDS AND TENANTS
DEDUCTIBLE
MULTISTATE

BODILY INJURY - OCCURRENCE
INCURRED ACCIDENT YEAR BASIC LIMITS LOSS DEVELOPMENT EXCLUDING ALAE

$100,000 Basic Limit Losses as of:

| A.Y.E. | 15 Months | 27 Months | 39 Months | 51 Months | 63 Months | 75 Months | 87 Months | 99 Months | 111 Months | 123 Months | 135 Months |
|---|---|---|---|---|---|---|---|---|---|---|---|
| 12/31/1987 | 5,766,837 | 7,547,266 | 8,087,673 | 8,097,476 | 8,246,564 | 7,846,627 | 7,794,993 | 7,879,882 | 7,979,952 | 8,049,952 | 8,149,952 |
| 12/31/1988 | 9,211,410 | 12,394,956 | 13,413,433 | 14,636,611 | 14,187,710 | 13,666,980 | 13,510,597 | 13,628,869 | 13,433,443 | 13,455,364 | 13,558,579 |
| 12/31/1989 | 10,951,352 | 15,472,021 | 18,509,714 | 19,095,285 | 19,493,976 | 19,983,982 | 20,084,640 | 19,816,800 | 19,598,533 | 19,443,993 | 19,395,399 |
| 12/31/1990 | 12,647,567 | 17,256,433 | 18,911,319 | 19,115,333 | 19,126,902 | 19,328,738 | 19,270,309 | 19,178,774 | 19,263,588 | 19,162,587 | 19,007,587 |
| 12/31/1991 | 10,904,264 | 14,648,278 | 15,824,883 | 17,888,035 | 17,335,637 | 16,948,979 | 16,991,865 | 16,729,705 | 16,861,606 | 16,993,739 | 16,943,605 |
| 12/31/1992 | 11,132,216 | 14,072,992 | 15,359,808 | 15,153,817 | 14,930,553 | 14,999,446 | 14,921,208 | 15,074,132 | 15,053,936 | 15,013,219 | 14,965,997 |
| 12/31/1993 | 10,587,068 | 16,245,715 | 18,173,955 | 18,363,024 | 18,516,873 | 18,247,662 | 18,231,337 | 18,531,819 | 18,507,857 | 18,673,256 | 18,828,942 |
| 12/31/1994 | 14,175,803 | 18,397,172 | 21,468,018 | 23,366,578 | 22,812,379 | 22,531,638 | 22,651,165 | 22,607,256 | 22,500,043 | 22,471,406 | 22,511,914 |
| 12/31/1995 | 13,963,112 | 19,684,816 | 24,653,144 | 24,216,164 | 24,139,201 | 24,435,652 | 24,687,536 | 24,694,446 | 24,712,290 | 24,712,281 | 24,660,121 |
| 12/31/1996 | 14,824,548 | 23,085,494 | 26,360,368 | 27,953,950 | 28,414,141 | 28,148,393 | 27,934,620 | 27,567,170 | 27,481,912 | 27,456,593 | 27,581,769 |
| 12/31/1997 | 12,942,961 | 17,350,331 | 19,741,592 | 20,618,215 | 21,127,562 | 21,203,052 | 21,047,430 | 21,147,927 | 21,097,186 | 21,127,117 | |
| 12/31/1998 | 10,910,415 | 15,710,301 | 19,841,652 | 20,924,018 | 21,247,761 | 21,065,646 | 20,846,021 | 20,928,178 | 20,923,348 | | |
| 12/31/1999 | 10,685,767 | 15,476,116 | 19,207,805 | 19,957,927 | 19,790,113 | 19,902,343 | 19,838,430 | 20,486,016 | | | |
| 12/31/2000 | 13,223,025 | 21,227,538 | 23,488,437 | 24,315,447 | 24,000,168 | 23,945,588 | 24,221,672 | | | | |
| 12/31/2001 | 16,815,643 | 23,480,318 | 27,267,467 | 27,554,453 | 27,443,417 | 27,936,770 | | | | | |
| 12/31/2002 | 16,636,444 | 22,296,258 | 23,927,804 | 25,400,515 | 27,604,970 | | | | | | |
| 12/31/2003 | 16,149,866 | 23,831,415 | 23,762,226 | 27,647,042 | | | | | | | |
| 12/31/2004 | 18,930,888 | 21,548,015 | 28,320,337 | | | | | | | | |
| 12/31/2005 | 15,133,172 | 20,310,466 | | | | | | | | | |
| 12/31/2006 | 14,580,767 | | | | | | | | | | |

| A.Y.E. | 147 Months | 159 Months | 171 Months | 183 Months | 195 Months | 207 Months | 219 Months | 231 Months | 243 Months |
|---|---|---|---|---|---|---|---|---|---|
| 12/31/1987 | 8,179,952 | 8,161,452 | 8,139,952 | 8,139,952 | 8,139,952 | 8,139,952 | 8,139,952 | 8,139,952 | 8,151,274 |
| 12/31/1988 | 13,619,546 | 13,622,547 | 13,615,046 | 13,615,046 | 13,613,546 | 13,713,546 | 13,713,546 | 13,716,371 | |
| 12/31/1989 | 19,412,246 | 19,403,246 | 19,286,824 | 19,192,812 | 19,192,812 | 19,192,812 | 19,192,812 | | |
| 12/31/1990 | 19,003,387 | 18,888,542 | 18,990,542 | 18,989,542 | 18,989,192 | 18,989,192 | | | |
| 12/31/1991 | 16,783,281 | 16,954,066 | 16,846,765 | 16,847,329 | 16,846,916 | | | | |
| 12/31/1992 | 14,970,431 | 14,972,429 | 14,972,429 | 15,072,429 | | | | | |
| 12/31/1993 | 18,911,482 | 18,846,345 | 18,859,079 | | | | | | |
| 12/31/1994 | 22,663,513 | 22,731,108 | | | | | | | |
| 12/31/1995 | 24,719,619 | | | | | | | | |

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PREMISES/OPERATIONS (Subline Codes 314,326,334)
OWNERS, LANDLORDS AND TENANTS
DEDUCTIBLE
MULTISTATE

BODILY INJURY - OCCURRENCE
INCURRED ACCIDENT YEAR BASIC LIMITS LOSS DEVELOPMENT EXCLUDING ALAE
Link Ratios

| A.Y.E. | 27: 15 | 39: 27 | 51: 39 | 63: 51 | 75: 63 | 87: 75 | 99: 87 | 111: 99 | 123:111 | 135:123 | 147:135 |
|---|---|---|---|---|---|---|---|---|---|---|---|
| 12/31/1987 | 1.309 | 1.072 | 1.001 | 1.018 | 0.952 | 0.993 | 1.011 | 1.013 | 1.009 | 1.012 | 1.004 |
| 12/31/1988 | 1.346 | 1.082 | 1.091 | 0.969 | 0.963 | 0.989 | 1.009 | 0.986 | 1.002 | 1.008 | 1.004 |
| 12/31/1989 | 1.413 | 1.196 | 1.032 | 1.021 | 1.025 | 1.005 | 0.987 | 0.989 | 0.992 | 0.998 | 1.001 |
| 12/31/1990 | 1.364 | 1.096 | 1.011 | 1.001 | 1.011 | 0.997 | 0.995 | 1.004 | 0.995 | 0.992 | 1.000 |
| 12/31/1991 | 1.343 | 1.080 | 1.130 | 0.969 | 0.978 | 1.003 | 0.985 | 1.008 | 1.008 | 0.997 | 0.991 |
| 12/31/1992 | 1.264 | 1.091 | 0.987 | 0.985 | 1.005 | 0.995 | 1.010 | 0.999 | 0.997 | 0.997 | 1.000 |
| 12/31/1993 | 1.534 | 1.119 | 1.010 | 1.008 | 0.985 | 0.999 | 1.016 | 0.999 | 1.009 | 1.008 | 1.004 |
| 12/31/1994 | 1.298 | 1.167 | 1.088 | 0.976 | 0.988 | 1.005 | 0.998 | 0.995 | 0.999 | 1.002 | 1.007 |
| 12/31/1995 | 1.410 | 1.252 | 0.982 | 0.997 | 1.012 | 1.010 | 1.000 | 1.001 | 1.000 | 0.998 | 1.002 |
| 12/31/1996 | 1.557 | 1.142 | 1.060 | 1.016 | 0.991 | 0.992 | 0.987 | 0.997 | 0.999 | 1.005 | |
| 12/31/1997 | 1.341 | 1.138 | 1.044 | 1.025 | 1.004 | 0.993 | 1.005 | 0.998 | 1.001 | | |
| 12/31/1998 | 1.440 | 1.263 | 1.055 | 1.015 | 0.991 | 0.990 | 1.004 | 1.000 | | | |
| 12/31/1999 | 1.448 | 1.241 | 1.039 | 0.992 | 1.006 | 0.997 | 1.033 | | | | |
| 12/31/2000 | 1.605 | 1.107 | 1.035 | 0.987 | 0.998 | 1.012 | | | | | |
| 12/31/2001 | 1.396 | 1.161 | 1.011 | 0.996 | 1.018 | | | | | | |
| 12/31/2002 | 1.340 | 1.073 | 1.062 | 1.087 | | | | | | | |
| 12/31/2003 | 1.476 | 0.997 | 1.163 | | | | | | | | |
| 12/31/2004 | 1.138 | 1.314 | | | | | | | | | |
| 12/31/2005 | 1.342 | | | | | | | | | | |
| 3 Yr Mean | 1.319 | 1.128 | 1.079 | 1.023 | 1.007 | 1.000 | 1.014 | 0.998 | 1.000 | 1.002 | 1.004 |
| Best 3/5 | 1.359 | 1.114 | 1.045 | 1.001 | 1.003 | 0.994 | 1.003 | 0.998 | 1.000 | 1.002 | 1.002 |

| A.Y.E. | 159:147 | 171:159 | 183:171 | 195:183 | 207:195 | 219:207 | 231:219 | 243:231 |
|---|---|---|---|---|---|---|---|---|
| 12/31/1987 | 0.998 | 0.997 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.001 |
| 12/31/1988 | 1.000 | 0.999 | 1.000 | 1.000 | 1.007 | 1.000 | 1.000 | 1.000 * |
| 12/31/1989 | 1.000 | 0.994 | 0.995 | 1.000 | 1.000 | 1.000 | 1.000 * | 1.000 * |
| 12/31/1990 | 0.994 | 1.005 | 1.000 | 1.000 | 1.000 | 1.000 * | 1.000 * | 1.000 * |
| 12/31/1991 | 1.010 | 0.994 | 1.000 | 1.000 | 1.000 * | 1.000 * | 1.000 * | 1.000 * |
| 12/31/1992 | 1.000 | 1.000 | 1.007 | | | | | |
| 12/31/1993 | 0.997 | 1.001 | | | | | | |
| 12/31/1994 | 1.003 | | | | | | | |
| 3 Yr Mean | 1.000 | 0.998 | 1.002 | 1.000 | 1.002 @ | 1.000 @ | 1.000 @ | 1.001 @ |
| Best 3/5 | 1.000 | 0.998 | 1.000 | 1.000 | 1.000 * | 1.000 * | 1.000 * | 1.000 * |

Development From

| A.Y.E. | 15/ 27 | 27/ 39 | 39/ 51 | 51/ 63 | 63/ 75 | 75/ 87 | 87/ 99 | 99/111 | 111/123 | 123/135 | 135/147 |
|---|---|---|---|---|---|---|---|---|---|---|---|
| 12/31/2002 | | | | | 1.003 | 0.994 | 1.003 | 0.998 | 1.000 | 1.002 | 1.002 |
| 12/31/2003 | | | | 1.001 | 1.003 | 0.994 | 1.003 | 0.998 | 1.000 | 1.002 | 1.002 |
| 12/31/2004 | | | 1.045 | 1.001 | 1.003 | 0.994 | 1.003 | 0.998 | 1.000 | 1.002 | 1.002 |
| 12/31/2005 | | 1.114 | 1.045 | 1.001 | 1.003 | 0.994 | 1.003 | 0.998 | 1.000 | 1.002 | 1.002 |
| 12/31/2006 | 1.359 | 1.114 | 1.045 | 1.001 | 1.003 | 0.994 | 1.003 | 0.998 | 1.000 | 1.002 | 1.002 |

| A.Y.E. | 147/159 | 159/171 | 171/183 | 183/195 | 195/207 | 207/219 | 219/231 | 231/243 | 243/Ult | FACTORS |
|---|---|---|---|---|---|---|---|---|---|---|
| 12/31/2002 | 1.000 | 0.998 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000* | 1.000 |
| 12/31/2003 | 1.000 | 0.998 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000* | 1.001 |
| 12/31/2004 | 1.000 | 0.998 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000* | 1.046 |
| 12/31/2005 | 1.000 | 0.998 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000* | 1.165 |
| 12/31/2006 | 1.000 | 0.998 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000* | 1.584 |

* Calculated Using Modified Bondy Method
@ Three year mean Excludes Modified Bondy ratios



8 of 8

PREMISES/OPERATIONS (Subline Codes 314,326,334)
OWNERS, LANDLORDS AND TENANTS
FULL COVERAGE
MULTISTATE

BODILY INJURY - OCCURRENCE
INCURRED ACCIDENT YEAR ALAE DEVELOPMENT

| A.Y.E. | 15 Months | 27 Months | 39 Months | 51 Months | 63 Months | 75 Months | 87 Months | 99 Months | 111 Months | 123 Months | 135 Months |
|---|---|---|---|---|---|---|---|---|---|---|---|
| 12/31/1987 | 41,247,940 | 64,091,673 | 89,704,221 | 107,352,143 | 116,732,968 | 119,579,258 | 122,473,539 | 123,077,308 | 123,927,433 | 124,417,810 | 124,982,728 |
| 12/31/1988 | 40,207,311 | 69,089,836 | 97,891,018 | 115,471,831 | 126,224,290 | 134,417,263 | 137,278,120 | 140,451,804 | 142,647,152 | 143,300,308 | 143,673,373 |
| 12/31/1989 | 51,660,219 | 81,271,562 | 115,430,491 | 133,136,615 | 145,042,801 | 155,139,861 | 158,465,238 | 160,493,515 | 162,655,859 | 163,381,098 | 161,974,121 |
| 12/31/1990 | 62,590,173 | 94,467,423 | 121,716,535 | 144,274,783 | 158,814,352 | 172,552,371 | 174,891,474 | 178,569,768 | 180,363,451 | 181,546,413 | 181,958,765 |
| 12/31/1991 | 63,592,274 | 86,128,070 | 119,114,046 | 142,762,488 | 155,972,801 | 164,733,215 | 170,596,076 | 173,318,244 | 174,150,047 | 174,537,972 | 175,366,862 |
| 12/31/1992 | 50,234,705 | 80,385,983 | 118,391,970 | 136,983,689 | 149,111,741 | 160,422,919 | 162,187,996 | 166,132,546 | 166,169,362 | 167,439,017 | 167,648,647 |
| 12/31/1993 | 47,091,451 | 79,951,857 | 113,075,865 | 139,275,420 | 155,786,037 | 162,465,459 | 167,218,718 | 169,298,290 | 170,929,290 | 171,406,606 | 172,670,081 |
| 12/31/1994 | 47,351,879 | 83,499,615 | 123,073,370 | 152,227,459 | 162,017,903 | 174,147,056 | 174,963,853 | 177,233,335 | 179,259,802 | 181,738,640 | 182,679,037 |
| 12/31/1995 | 38,815,358 | 72,483,174 | 113,454,088 | 136,968,323 | 151,485,287 | 158,147,834 | 161,597,873 | 162,757,112 | 164,640,078 | 166,142,418 | 166,776,201 |
| 12/31/1996 | 35,794,870 | 76,115,124 | 109,244,434 | 130,270,974 | 140,547,562 | 149,120,210 | 148,783,700 | 150,862,761 | 151,884,142 | 152,742,733 | 154,909,858 |
| 12/31/1997 | 43,509,776 | 72,736,098 | 103,267,716 | 120,868,709 | 133,285,631 | 135,046,214 | 139,021,038 | 140,527,874 | 142,599,599 | 145,765,989 | |
| 12/31/1998 | 36,538,270 | 64,301,255 | 94,026,179 | 120,944,400 | 123,446,999 | 132,849,907 | 134,967,065 | 137,886,069 | 139,812,392 | | |
| 12/31/1999 | 37,024,985 | 69,089,918 | 104,518,035 | 122,208,299 | 138,092,464 | 144,506,406 | 148,475,405 | 153,062,069 | | | |
| 12/31/2000 | 36,619,794 | 70,652,314 | 109,649,228 | 136,821,737 | 149,298,235 | 158,660,087 | 163,186,603 | | | | |
| 12/31/2001 | 35,014,055 | 70,726,627 | 109,073,669 | 137,945,444 | 154,298,299 | 161,590,088 | | | | | |
| 12/31/2002 | 36,314,507 | 63,067,465 | 94,085,240 | 116,796,096 | 129,943,290 | | | | | | |
| 12/31/2003 | 34,465,892 | 62,506,435 | 92,364,123 | 112,740,402 | | | | | | | |
| 12/31/2004 | 30,341,746 | 58,386,959 | 86,689,414 | | | | | | | | |
| 12/31/2005 | 28,725,620 | 61,103,642 | | | | | | | | | |
| 12/31/2006 | 27,046,791 | | | | | | | | | | |

| A.Y.E. | 147 Months | 159 Months | 171 Months | 183 Months | 195 Months | 207 Months | 219 Months | 231 Months | 243 Months |
|---|---|---|---|---|---|---|---|---|---|
| 12/31/1987 | 125,049,922 | 124,851,406 | 124,935,287 | 124,564,223 | 124,634,384 | 124,627,257 | 124,846,977 | 125,342,519 | 126,081,527 |
| 12/31/1988 | 143,481,055 | 143,880,084 | 144,108,360 | 144,320,799 | 144,579,395 | 144,706,647 | 144,765,790 | 144,816,467 | |
| 12/31/1989 | 164,657,205 | 166,105,082 | 166,668,598 | 167,090,254 | 167,369,237 | 167,270,996 | 167,473,269 | | |
| 12/31/1990 | 187,988,093 | 186,770,914 | 187,287,275 | 186,024,372 | 185,282,608 | 185,512,507 | | | |
| 12/31/1991 | 175,469,833 | 175,795,018 | 177,416,676 | 178,029,162 | 178,533,389 | | | | |
| 12/31/1992 | 168,091,613 | 168,395,367 | 169,475,575 | 169,609,400 | | | | | |
| 12/31/1993 | 173,350,664 | 174,151,164 | 174,890,860 | | | | | | |
| 12/31/1994 | 183,887,746 | 186,437,330 | | | | | | | |
| 12/31/1995 | 167,603,095 | | | | | | | | |

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PREMISES/OPERATIONS (Subline Codes 314,326,334)
OWNERS, LANDLORDS AND TENANTS
FULL COVERAGE
MULTISTATE

BODILY INJURY - OCCURRENCE
INCURRED ACCIDENT YEAR INCREMENTAL ALAE DEVELOPMENT

Increments

| A.Y.E. | 27: 15 | 39: 27 | 51: 39 | 63: 51 | 75: 63 | 87: 75 | 99: 87 | 111: 99 | 123: 111 | 135: 123 | 147: 135 | 159:147 | 171:159 |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| 12/31/1987 | 22,843,733 | 25,612,548 | 17,647,922 | 9,380,825 | 2,846,290 | 2,894,281 | 603,769 | 850,125 | 490,377 | 564,918 | 67,194 | -198,516 | 83,881 |
| 12/31/1988 | 28,882,525 | 28,801,182 | 17,580,813 | 10,752,459 | 8,192,973 | 2,860,857 | 3,173,684 | 2,195,348 | 653,156 | 373,065 | -192,318 | 399,029 | 228,276 |
| 12/31/1989 | 29,611,343 | 34,158,929 | 17,706,124 | 11,906,186 | 10,097,060 | 3,325,377 | 2,028,277 | 2,162,344 | 725,239 | -1,406,977 | 2,683,084 | 1,447,877 | 563,516 |
| 12/31/1990 | 31,877,250 | 27,249,112 | 22,558,248 | 14,539,569 | 13,738,019 | 2,339,103 | 3,678,294 | 1,793,683 | 1,182,962 | 412,352 | 6,029,328 | -1,217,179 | 516,361 |
| 12/31/1991 | 22,535,796 | 32,985,976 | 23,648,442 | 13,210,313 | 8,760,414 | 5,862,861 | 2,722,168 | 831,803 | 387,925 | 828,890 | 102,971 | 325,185 | 1,621,658 |
| 12/31/1992 | 30,151,278 | 38,005,987 | 18,591,719 | 12,128,052 | 11,311,178 | 1,765,077 | 3,944,550 | 36,816 | 1,269,655 | 209,630 | 442,966 | 303,754 | 1,080,208 |
| 12/31/1993 | 32,860,406 | 33,124,008 | 26,199,555 | 16,510,617 | 6,679,422 | 4,753,259 | 2,079,572 | 1,631,000 | 477,316 | 1,263,475 | 680,583 | 800,500 | 739,696 |
| 12/31/1994 | 36,147,736 | 39,573,755 | 29,154,089 | 9,790,444 | 12,129,153 | 816,797 | 2,269,482 | 2,026,467 | 2,478,838 | 940,397 | 1,208,709 | 2,549,584 | |
| 12/31/1995 | 33,667,816 | 40,970,914 | 23,514,235 | 14,516,964 | 6,662,547 | 3,450,039 | 1,159,239 | 1,882,966 | 1,502,340 | 633,783 | 826,894 | | |
| 12/31/1996 | 40,320,254 | 33,129,310 | 21,026,540 | 10,276,588 | 8,572,648 | -336,510 | 2,079,061 | 1,021,381 | 858,591 | 2,167,125 | | | |
| 12/31/1997 | 29,226,322 | 30,531,618 | 17,600,993 | 12,416,922 | 1,760,583 | 3,974,824 | 1,506,836 | 2,071,725 | 3,166,390 | | | | |
| 12/31/1998 | 27,762,985 | 29,724,924 | 26,918,221 | 2,502,599 | 9,402,908 | 2,117,158 | 2,919,004 | 1,926,323 | | | | | |
| 12/31/1999 | 32,064,933 | 35,428,117 | 17,690,264 | 15,884,165 | 6,413,942 | 3,968,999 | 4,586,664 | | | | | | |
| 12/31/2000 | 34,032,520 | 38,996,914 | 27,172,509 | 12,476,498 | 9,361,852 | 4,526,516 | | | | | | | |
| 12/31/2001 | 35,712,572 | 38,347,042 | 28,871,775 | 16,352,855 | 7,291,789 | | | | | | | | |
| 12/31/2002 | 26,752,958 | 31,017,775 | 22,710,856 | 13,147,194 | | | | | | | | | |
| 12/31/2003 | 28,040,543 | 29,857,688 | 20,376,279 | | | | | | | | | | |
| 12/31/2004 | 28,045,213 | 28,302,455 | | | | | | | | | | | |
| 12/31/2005 | 32,378,022 | | | | | | | | | | | | |

Incremental Percentages

| A.Y.E. | 27: 15 | 39: 27 | 51: 39 | 63: 51 | 75: 63 | 87: 75 | 99: 87 | 111: 99 | 123: 111 | 135: 123 | 147: 135 | 159:147 | 171:159 |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| 12/31/1987 | 0.0469 | 0.0526 | 0.0362 | 0.0193 | 0.0058 | 0.0059 | 0.0012 | 0.0017 | 0.0010 | 0.0012 | 0.0001 | -0.0004 | 0.0002 |
| 12/31/1988 | 0.0540 | 0.0538 | 0.0328 | 0.0201 | 0.0153 | 0.0053 | 0.0059 | 0.0041 | 0.0012 | 0.0007 | -0.0004 | 0.0007 | 0.0004 |
| 12/31/1989 | 0.0455 | 0.0525 | 0.0272 | 0.0183 | 0.0155 | 0.0051 | 0.0031 | 0.0033 | 0.0011 | -0.0022 | 0.0041 | 0.0022 | 0.0009 |
| 12/31/1990 | 0.0462 | 0.0395 | 0.0327 | 0.0211 | 0.0199 | 0.0034 | 0.0053 | 0.0026 | 0.0017 | 0.0006 | 0.0087 | -0.0018 | 0.0007 |
| 12/31/1991 | 0.0335 | 0.0491 | 0.0352 | 0.0197 | 0.0130 | 0.0087 | 0.0041 | 0.0012 | 0.0006 | 0.0012 | 0.0002 | 0.0005 | 0.0024 |
| 12/31/1992 | 0.0474 | 0.0598 | 0.0292 | 0.0191 | 0.0178 | 0.0028 | 0.0062 | 0.0001 | 0.0020 | 0.0003 | 0.0007 | 0.0005 | 0.0017 |
| 12/31/1993 | 0.0533 | 0.0537 | 0.0425 | 0.0268 | 0.0108 | 0.0077 | 0.0034 | 0.0026 | 0.0008 | 0.0020 | 0.0011 | 0.0013 | 0.0012 |
| 12/31/1994 | 0.0523 | 0.0572 | 0.0421 | 0.0142 | 0.0175 | 0.0012 | 0.0033 | 0.0029 | 0.0036 | 0.0014 | 0.0017 | 0.0037 | |
| 12/31/1995 | 0.0528 | 0.0643 | 0.0369 | 0.0228 | 0.0105 | 0.0054 | 0.0018 | 0.0030 | 0.0024 | 0.0010 | 0.0013 | | |
| 12/31/1996 | 0.0647 | 0.0532 | 0.0337 | 0.0165 | 0.0138 | -0.0005 | 0.0033 | 0.0016 | 0.0014 | 0.0035 | | | |
| 12/31/1997 | 0.0479 | 0.0500 | 0.0288 | 0.0203 | 0.0029 | 0.0065 | 0.0025 | 0.0034 | 0.0052 | | | | |
| 12/31/1998 | 0.0480 | 0.0514 | 0.0465 | 0.0043 | 0.0163 | 0.0037 | 0.0050 | 0.0033 | | | | | |
| 12/31/1999 | 0.0537 | 0.0594 | 0.0296 | 0.0266 | 0.0107 | 0.0067 | 0.0077 | | | | | | |
| 12/31/2000 | 0.0560 | 0.0642 | 0.0447 | 0.0205 | 0.0154 | 0.0074 | | | | | | | |
| 12/31/2001 | 0.0632 | 0.0679 | 0.0511 | 0.0290 | 0.0129 | | | | | | | | |
| 12/31/2002 | 0.0525 | 0.0609 | 0.0446 | 0.0258 | | | | | | | | | |
| 12/31/2003 | 0.0589 | 0.0627 | 0.0428 | | | | | | | | | | |
| 12/31/2004 | 0.0609 | 0.0614 | | | | | | | | | | | |
| 12/31/2005 | 0.0638 | | | | | | | | | | | | |
| Best 3/5 | 0.0610 | 0.0628 | 0.0440 | 0.0243 | 0.0130 | 0.0056 | 0.0036 | 0.0031 | 0.0024 | 0.0015 | 0.0010 | 0.0008 | 0.0013 |

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PREMISES/OPERATIONS (Subline Codes 314,326,334)
OWNERS, LANDLORDS AND TENANTS
FULL COVERAGE
MULTISTATE

PROPERTY DAMAGE - OCCURRENCE
INCURRED ACCIDENT YEAR BASIC LIMITS LOSS DEVELOPMENT EXCLUDING ALAE

$100,000 Basic Limit Losses as of:

| A.Y.E. | 15 Months | 27 Months | 39 Months | 51 Months | 63 Months | 75 Months | 87 Months | 99 Months | 111 Months | 123 Months | 135 Months |
|---|---|---|---|---|---|---|---|---|---|---|---|
| 12/31/1987 | 30,335,443 | 37,567,511 | 40,181,529 | 41,094,752 | 42,840,801 | 43,109,036 | 43,151,375 | 43,044,051 | 42,930,526 | 42,682,788 | 42,752,678 |
| 12/31/1988 | 34,360,675 | 39,934,472 | 44,326,388 | 47,026,937 | 47,709,359 | 47,021,641 | 47,039,376 | 46,681,887 | 46,757,183 | 46,617,456 | 46,657,541 |
| 12/31/1989 | 41,414,762 | 50,326,068 | 53,357,280 | 55,231,873 | 56,104,142 | 56,150,629 | 55,627,868 | 55,804,308 | 55,834,598 | 55,720,304 | 55,874,568 |
| 12/31/1990 | 43,902,013 | 49,370,015 | 50,783,812 | 51,238,115 | 51,433,279 | 51,071,111 | 51,359,481 | 51,852,589 | 52,229,822 | 52,424,498 | 52,651,332 |
| 12/31/1991 | 36,918,220 | 40,941,400 | 44,873,906 | 45,082,682 | 46,445,002 | 45,736,377 | 45,436,850 | 46,361,665 | 46,721,387 | 46,935,225 | 46,781,322 |
| 12/31/1992 | 34,240,556 | 39,894,134 | 41,225,624 | 44,566,400 | 44,468,697 | 44,295,609 | 45,222,818 | 44,802,304 | 44,852,620 | 45,357,157 | 45,471,664 |
| 12/31/1993 | 37,098,982 | 40,005,430 | 45,612,977 | 46,148,349 | 46,163,719 | 46,823,785 | 47,524,264 | 47,037,293 | 47,140,170 | 47,261,820 | 47,599,665 |
| 12/31/1994 | 41,263,728 | 45,510,918 | 47,751,809 | 48,566,691 | 49,348,986 | 49,624,034 | 50,724,003 | 50,718,569 | 50,965,694 | 51,008,700 | 50,977,203 |
| 12/31/1995 | 39,803,331 | 46,636,003 | 49,619,951 | 52,270,542 | 52,687,991 | 53,264,227 | 53,627,132 | 53,310,658 | 53,769,925 | 53,987,276 | 54,041,439 |
| 12/31/1996 | 42,727,775 | 49,973,944 | 53,861,945 | 55,544,975 | 56,107,701 | 58,478,488 | 57,393,851 | 57,612,576 | 57,397,694 | 57,430,749 | 57,964,364 |
| 12/31/1997 | 41,951,326 | 49,838,638 | 52,422,022 | 54,964,732 | 57,652,846 | 57,239,489 | 56,701,701 | 56,800,550 | 57,297,757 | 57,991,184 | |
| 12/31/1998 | 43,677,431 | 50,477,770 | 53,582,161 | 59,600,829 | 57,964,306 | 58,338,887 | 57,199,771 | 56,430,362 | 56,559,659 | | |
| 12/31/1999 | 49,352,116 | 55,385,779 | 65,517,099 | 64,603,496 | 63,753,064 | 62,831,152 | 61,779,323 | 62,346,951 | | | |
| 12/31/2000 | 49,364,929 | 59,990,402 | 63,584,271 | 64,358,078 | 64,700,390 | 64,411,728 | 63,969,705 | | | | |
| 12/31/2001 | 44,562,698 | 51,363,533 | 55,463,321 | 56,079,523 | 58,429,625 | 58,620,820 | | | | | |
| 12/31/2002 | 33,907,328 | 37,963,131 | 40,088,329 | 42,877,691 | 43,505,863 | | | | | | |
| 12/31/2003 | 32,679,595 | 35,498,784 | 38,905,541 | 39,905,982 | | | | | | | |
| 12/31/2004 | 29,847,133 | 34,612,743 | 34,594,844 | | | | | | | | |
| 12/31/2005 | 27,562,971 | 31,941,442 | | | | | | | | | |
| 12/31/2006 | 27,687,443 | | | | | | | | | | |

| A.Y.E. | 147 Months | 159 Months | 171 Months | 183 Months | 195 Months | 207 Months | 219 Months | 231 Months | 243 Months |
|---|---|---|---|---|---|---|---|---|---|
| 12/31/1987 | 42,780,414 | 42,877,942 | 42,871,921 | 42,805,253 | 42,776,656 | 42,837,751 | 42,881,141 | 43,171,454 | 43,216,261 |
| 12/31/1988 | 46,601,304 | 46,525,331 | 46,371,256 | 46,356,273 | 46,474,039 | 46,572,623 | 46,635,498 | 46,673,441 | |
| 12/31/1989 | 56,242,626 | 56,030,289 | 55,966,422 | 56,192,070 | 56,366,076 | 56,258,676 | 56,215,066 | | |
| 12/31/1990 | 52,884,956 | 53,004,809 | 52,819,958 | 52,882,709 | 52,881,705 | 53,025,675 | | | |
| 12/31/1991 | 46,655,809 | 46,335,452 | 46,391,512 | 46,417,170 | 46,481,273 | | | | |
| 12/31/1992 | 45,155,113 | 45,434,948 | 45,489,157 | 45,509,957 | | | | | |
| 12/31/1993 | 47,372,322 | 47,131,719 | 46,985,092 | | | | | | |
| 12/31/1994 | 51,283,984 | 51,011,444 | | | | | | | |
| 12/31/1995 | 53,890,835 | | | | | | | | |

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PREMISES/OPERATIONS (Subline Codes 314,326,334)
OWNERS, LANDLORDS AND TENANTS
FULL COVERAGE
MULTISTATE

PROPERTY DAMAGE - OCCURRENCE
INCURRED ACCIDENT YEAR BASIC LIMITS LOSS DEVELOPMENT EXCLUDING ALAE
Link Ratios

| A.Y.E. | 27: 15 | 39: 27 | 51: 39 | 63: 51 | 75: 63 | 87: 75 | 99: 87 | 111: 99 | 123:111 | 135:123 | 147:135 |
|---|---|---|---|---|---|---|---|---|---|---|---|
| 12/31/1987 | 1.238 | 1.070 | 1.023 | 1.042 | 1.006 | 1.001 | 0.998 | 0.997 | 0.994 | 1.002 | 1.001 |
| 12/31/1988 | 1.162 | 1.110 | 1.061 | 1.015 | 0.986 | 1.000 | 0.992 | 1.002 | 0.997 | 1.001 | 0.999 |
| 12/31/1989 | 1.215 | 1.060 | 1.035 | 1.016 | 1.001 | 0.991 | 1.003 | 1.001 | 0.998 | 1.003 | 1.007 |
| 12/31/1990 | 1.125 | 1.029 | 1.009 | 1.004 | 0.993 | 1.006 | 1.010 | 1.007 | 1.004 | 1.004 | 1.004 |
| 12/31/1991 | 1.109 | 1.096 | 1.005 | 1.030 | 0.985 | 0.993 | 1.020 | 1.008 | 1.005 | 0.997 | 0.997 |
| 12/31/1992 | 1.165 | 1.033 | 1.081 | 0.998 | 0.996 | 1.021 | 0.991 | 1.001 | 1.011 | 1.003 | 0.993 |
| 12/31/1993 | 1.078 | 1.140 | 1.012 | 1.000 | 1.014 | 1.015 | 0.990 | 1.002 | 1.003 | 1.007 | 0.995 |
| 12/31/1994 | 1.103 | 1.049 | 1.017 | 1.016 | 1.006 | 1.022 | 1.000 | 1.005 | 1.001 | 0.999 | 1.006 |
| 12/31/1995 | 1.172 | 1.064 | 1.053 | 1.008 | 1.011 | 1.007 | 0.994 | 1.009 | 1.004 | 1.001 | 0.997 |
| 12/31/1996 | 1.170 | 1.078 | 1.031 | 1.010 | 1.042 | 0.981 | 1.004 | 0.996 | 1.001 | 1.009 | |
| 12/31/1997 | 1.188 | 1.052 | 1.049 | 1.049 | 0.993 | 0.991 | 1.002 | 1.009 | 1.012 | | |
| 12/31/1998 | 1.156 | 1.062 | 1.112 | 0.973 | 1.006 | 0.980 | 0.987 | 1.002 | | | |
| 12/31/1999 | 1.122 | 1.183 | 0.986 | 0.987 | 0.986 | 0.983 | 1.009 | | | | |
| 12/31/2000 | 1.215 | 1.060 | 1.012 | 1.005 | 0.996 | 0.993 | | | | | |
| 12/31/2001 | 1.153 | 1.080 | 1.011 | 1.042 | 1.003 | | | | | | |
| 12/31/2002 | 1.120 | 1.056 | 1.070 | 1.015 | | | | | | | |
| 12/31/2003 | 1.086 | 1.096 | 1.026 | | | | | | | | |
| 12/31/2004 | 1.160 | 0.999 | | | | | | | | | |
| 12/31/2005 | 1.159 | | | | | | | | | | |
| 3 Yr Mean | 1.135 | 1.050 | 1.036 | 1.021 | 0.995 | 0.985 | 0.999 | 1.002 | 1.006 | 1.003 | 0.999 |
| Best 3/5 | 1.144 | 1.065 | 1.016 | 1.002 | 0.997 | 0.985 | 1.000 | 1.005 | 1.003 | 1.004 | 0.996 |

| A.Y.E. | 159:147 | 171:159 | 183:171 | 195:183 | 207:195 | 219:207 | 231:219 | 243:231 |
|---|---|---|---|---|---|---|---|---|
| 12/31/1987 | 1.002 | 1.000 | 0.998 | 0.999 | 1.001 | 1.001 | 1.007 | 1.001 |
| 12/31/1988 | 0.998 | 0.997 | 1.000 | 1.003 | 1.002 | 1.001 | 1.001 | 1.001 * |
| 12/31/1989 | 0.996 | 0.999 | 1.004 | 1.003 | 0.998 | 0.999 | 1.001 * | 1.001 * |
| 12/31/1990 | 1.002 | 0.997 | 1.001 | 1.000 | 1.003 | 1.001 * | 1.001 * | 1.001 * |
| 12/31/1991 | 0.993 | 1.001 | 1.001 | 1.001 | 1.001 * | 1.001 * | 1.001 * | 1.001 * |
| 12/31/1992 | 1.006 | 1.001 | 1.000 | | | | | |
| 12/31/1993 | 0.995 | 0.997 | | | | | | |
| 12/31/1994 | 0.995 | | | | | | | |
| 3 Yr Mean | 0.999 | 1.000 | 1.001 | 1.001 | 1.001 @ | 1.000 @ | 1.004 @ | 1.001 @ |
| Best 3/5 | 0.997 | 0.999 | 1.001 | 1.001 | 1.001 * | 1.001 * | 1.001 * | 1.001 * |

Development From

| A.Y.E. | 15/ 27 | 27/ 39 | 39/ 51 | 51/ 63 | 63/ 75 | 75/ 87 | 87/ 99 | 99/111 | 111/123 | 123/135 | 135/147 |
|---|---|---|---|---|---|---|---|---|---|---|---|
| 12/31/2002 | | | | | 0.997 | 0.985 | 1.000 | 1.005 | 1.003 | 1.004 | 0.996 |
| 12/31/2003 | | | | 1.002 | 0.997 | 0.985 | 1.000 | 1.005 | 1.003 | 1.004 | 0.996 |
| 12/31/2004 | | | 1.016 | 1.002 | 0.997 | 0.985 | 1.000 | 1.005 | 1.003 | 1.004 | 0.996 |
| 12/31/2005 | | 1.065 | 1.016 | 1.002 | 0.997 | 0.985 | 1.000 | 1.005 | 1.003 | 1.004 | 0.996 |
| 12/31/2006 | 1.144 | 1.065 | 1.016 | 1.002 | 0.997 | 0.985 | 1.000 | 1.005 | 1.003 | 1.004 | 0.996 |

| A.Y.E. | 147/159 | 159/171 | 171/183 | 183/195 | 195/207 | 207/219 | 219/231 | 231/243 | 243/Ult | FACTORS |
|---|---|---|---|---|---|---|---|---|---|---|
| 12/31/2002 | 0.997 | 0.999 | 1.001 | 1.001 | 1.001 | 1.001 | 1.001 | 1.001 | 1.004* | 0.996 |
| 12/31/2003 | 0.997 | 0.999 | 1.001 | 1.001 | 1.001 | 1.001 | 1.001 | 1.001 | 1.004* | 0.998 |
| 12/31/2004 | 0.997 | 0.999 | 1.001 | 1.001 | 1.001 | 1.001 | 1.001 | 1.001 | 1.004* | 1.014 |
| 12/31/2005 | 0.997 | 0.999 | 1.001 | 1.001 | 1.001 | 1.001 | 1.001 | 1.001 | 1.004* | 1.080 |
| 12/31/2006 | 0.997 | 0.999 | 1.001 | 1.001 | 1.001 | 1.001 | 1.001 | 1.001 | 1.004* | 1.235 |

* Calculated Using Modified Bondy Method
@ Three year mean Excludes Modified Bondy ratios

PREMISES/OPERATIONS (Subline Codes 314,326,334)
OWNERS, LANDLORDS AND TENANTS
DEDUCTIBLE
MULTISTATE

PROPERTY DAMAGE - OCCURRENCE
INCURRED ACCIDENT YEAR BASIC LIMITS LOSS DEVELOPMENT EXCLUDING ALAE

$100,000 Basic Limit Losses as of:

| A.Y.E. | 15 Months | 27 Months | 39 Months | 51 Months | 63 Months | 75 Months | 87 Months | 99 Months | 111 Months | 123 Months | 135 Months |
|---|---|---|---|---|---|---|---|---|---|---|---|
| 12/31/1987 | 2,258,949 | 2,828,221 | 2,826,269 | 2,955,613 | 3,004,551 | 2,995,259 | 3,033,951 | 2,927,678 | 2,964,709 | 2,937,424 | 2,999,424 |
| 12/31/1988 | 2,081,943 | 2,289,007 | 2,498,490 | 2,853,467 | 2,900,183 | 2,956,544 | 2,676,692 | 2,854,290 | 2,846,298 | 3,137,668 | 3,094,418 |
| 12/31/1989 | 2,144,815 | 2,584,567 | 2,564,395 | 3,029,613 | 3,101,948 | 3,175,739 | 3,126,213 | 2,989,005 | 3,100,821 | 3,064,822 | 3,272,276 |
| 12/31/1990 | 2,608,552 | 2,647,727 | 2,741,210 | 2,673,729 | 2,745,651 | 3,043,976 | 2,920,741 | 2,936,763 | 3,186,710 | 3,366,711 | 3,583,501 |
| 12/31/1991 | 2,757,222 | 3,192,208 | 3,246,685 | 3,321,680 | 3,381,578 | 3,503,126 | 3,466,279 | 3,616,332 | 3,916,333 | 4,020,937 | 3,917,934 |
| 12/31/1992 | 2,296,115 | 2,913,590 | 3,622,246 | 3,760,075 | 3,921,229 | 3,935,518 | 4,021,269 | 4,029,704 | 4,154,513 | 4,124,808 | 4,147,967 |
| 12/31/1993 | 2,340,987 | 3,160,248 | 3,240,078 | 3,315,115 | 3,508,095 | 3,532,973 | 4,003,625 | 4,230,621 | 4,030,623 | 3,989,614 | 4,152,646 |
| 12/31/1994 | 2,526,780 | 3,010,477 | 3,403,684 | 3,572,407 | 3,675,724 | 3,575,600 | 3,598,639 | 3,591,748 | 3,636,775 | 3,758,505 | 3,831,978 |
| 12/31/1995 | 2,838,554 | 3,145,049 | 3,114,418 | 2,920,902 | 3,178,454 | 3,206,997 | 3,133,842 | 3,252,646 | 3,151,696 | 3,131,454 | 3,140,018 |
| 12/31/1996 | 2,900,984 | 3,347,535 | 3,892,548 | 3,859,851 | 3,897,961 | 3,970,536 | 3,991,394 | 3,984,488 | 4,229,947 | 4,302,994 | 4,248,121 |
| 12/31/1997 | 3,195,710 | 3,511,240 | 3,989,713 | 4,290,695 | 4,453,746 | 4,552,855 | 4,492,004 | 4,450,975 | 4,760,030 | 5,000,303 | |
| 12/31/1998 | 2,854,416 | 3,160,125 | 3,658,709 | 3,766,863 | 3,898,748 | 3,720,832 | 4,079,028 | 4,506,880 | 5,100,904 | | |
| 12/31/1999 | 3,216,979 | 4,787,370 | 5,256,094 | 5,105,859 | 5,226,275 | 6,111,033 | 7,954,660 | 9,920,985 | | | |
| 12/31/2000 | 3,024,106 | 3,298,826 | 3,737,248 | 3,945,481 | 4,485,103 | 4,939,353 | 6,065,209 | | | | |
| 12/31/2001 | 3,515,214 | 3,690,353 | 4,141,332 | 4,430,348 | 5,132,649 | 6,079,560 | | | | | |
| 12/31/2002 | 2,167,623 | 2,515,729 | 3,070,679 | 2,794,481 | 2,967,571 | | | | | | |
| 12/31/2003 | 2,577,179 | 3,161,820 | 3,000,319 | 3,401,701 | | | | | | | |
| 12/31/2004 | 2,010,382 | 2,779,308 | 2,771,545 | | | | | | | | |
| 12/31/2005 | 1,868,377 | 2,455,947 | | | | | | | | | |
| 12/31/2006 | 2,509,226 | | | | | | | | | | |

| A.Y.E. | 147 Months | 159 Months | 171 Months | 183 Months | 195 Months | 207 Months | 219 Months | 231 Months | 243 Months |
|---|---|---|---|---|---|---|---|---|---|
| 12/31/1987 | 3,113,424 | 3,043,424 | 3,043,425 | 3,043,425 | 3,043,425 | 3,043,425 | 3,043,425 | 3,043,424 | 3,043,424 |
| 12/31/1988 | 3,200,330 | 3,220,330 | 3,184,126 | 3,169,125 | 3,143,150 | 3,143,125 | 3,143,125 | 3,143,125 | |
| 12/31/1989 | 3,160,776 | 2,971,076 | 2,939,196 | 2,921,709 | 2,921,709 | 2,921,709 | 2,921,709 | | |
| 12/31/1990 | 3,494,987 | 3,602,906 | 3,607,906 | 3,550,006 | 3,549,971 | 3,549,971 | | | |
| 12/31/1991 | 3,889,514 | 3,906,232 | 3,909,032 | 3,909,032 | 3,930,706 | | | | |
| 12/31/1992 | 4,114,700 | 4,162,753 | 4,071,104 | 4,053,341 | | | | | |
| 12/31/1993 | 4,152,241 | 4,122,170 | 4,042,676 | | | | | | |
| 12/31/1994 | 3,785,191 | 3,897,517 | | | | | | | |
| 12/31/1995 | 3,147,937 | | | | | | | | |

PREMISES/OPERATIONS (Subline Codes 314,326,334)
OWNERS, LANDLORDS AND TENANTS
DEDUCTIBLE
MULTISTATE

PROPERTY DAMAGE - OCCURRENCE
INCURRED ACCIDENT YEAR BASIC LIMITS LOSS DEVELOPMENT EXCLUDING ALAE
Link Ratios

| A.Y.E. | 27: 15 | 39: 27 | 51: 39 | 63: 51 | 75: 63 | 87: 75 | 99: 87 | 111: 99 | 123:111 | 135:123 | 147:135 |
|---|---|---|---|---|---|---|---|---|---|---|---|
| 12/31/1987 | 1.252 | 0.999 | 1.046 | 1.017 | 0.997 | 1.013 | 0.965 | 1.013 | 0.991 | 1.021 | 1.038 |
| 12/31/1988 | 1.099 | 1.092 | 1.142 | 1.016 | 1.019 | 0.905 | 1.066 | 0.997 | 1.102 | 0.986 | 1.034 |
| 12/31/1989 | 1.205 | 0.992 | 1.181 | 1.024 | 1.024 | 0.984 | 0.956 | 1.037 | 0.988 | 1.068 | 0.966 |
| 12/31/1990 | 1.015 | 1.035 | 0.975 | 1.027 | 1.109 | 0.960 | 1.005 | 1.085 | 1.056 | 1.064 | 0.975 |
| 12/31/1991 | 1.158 | 1.017 | 1.023 | 1.018 | 1.036 | 0.989 | 1.043 | 1.083 | 1.027 | 0.974 | 0.993 |
| 12/31/1992 | 1.269 | 1.243 | 1.038 | 1.043 | 1.004 | 1.022 | 1.002 | 1.031 | 0.993 | 1.006 | 0.992 |
| 12/31/1993 | 1.350 | 1.025 | 1.023 | 1.058 | 1.007 | 1.133 | 1.057 | 0.953 | 0.990 | 1.041 | 1.000 |
| 12/31/1994 | 1.191 | 1.131 | 1.050 | 1.029 | 0.973 | 1.006 | 0.998 | 1.013 | 1.033 | 1.020 | 0.988 |
| 12/31/1995 | 1.108 | 0.990 | 0.938 | 1.088 | 1.009 | 0.977 | 1.038 | 0.969 | 0.994 | 1.003 | 1.003 |
| 12/31/1996 | 1.154 | 1.163 | 0.992 | 1.010 | 1.019 | 1.005 | 0.998 | 1.062 | 1.017 | 0.987 | |
| 12/31/1997 | 1.099 | 1.136 | 1.075 | 1.038 | 1.022 | 0.987 | 0.991 | 1.069 | 1.050 | | |
| 12/31/1998 | 1.107 | 1.158 | 1.030 | 1.035 | 0.954 | 1.096 | 1.105 | 1.132 | | | |
| 12/31/1999 | 1.488 | 1.098 | 0.971 | 1.024 | 1.169 | 1.302 | 1.247 | | | | |
| 12/31/2000 | 1.091 | 1.133 | 1.056 | 1.137 | 1.101 | 1.228 | | | | | |
| 12/31/2001 | 1.050 | 1.122 | 1.070 | 1.159 | 1.184 | | | | | | |
| 12/31/2002 | 1.161 | 1.221 | 0.910 | 1.062 | | | | | | | |
| 12/31/2003 | 1.227 | 0.949 | 1.134 | | | | | | | | |
| 12/31/2004 | 1.382 | 0.997 | | | | | | | | | |
| 12/31/2005 | 1.314 | | | | | | | | | | |
| 3 Yr Mean | 1.308 | 1.056 | 1.038 | 1.119 | 1.151 | 1.209 | 1.114 | 1.088 | 1.020 | 1.003 | 0.997 |
| Best 3/5 | 1.234 | 1.084 | 1.032 | 1.078 | 1.097 | 1.110 | 1.047 | 1.048 | 1.015 | 1.010 | 0.995 |

| A.Y.E. | 159:147 | 171:159 | 183:171 | 195:183 | 207:195 | 219:207 | 231:219 | 243:231 |
|---|---|---|---|---|---|---|---|---|
| 12/31/1987 | 0.978 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 |
| 12/31/1988 | 1.006 | 0.989 | 0.995 | 0.992 | 1.000 | 1.000 | 1.000 | 1.000 * |
| 12/31/1989 | 0.940 | 0.989 | 0.994 | 1.000 | 1.000 | 1.000 | 1.000 * | 1.000 * |
| 12/31/1990 | 1.031 | 1.001 | 0.984 | 1.000 | 1.000 | 1.000 * | 1.000 * | 1.000 * |
| 12/31/1991 | 1.004 | 1.001 | 1.000 | 1.006 | 1.000 * | 1.000 * | 1.000 * | 1.000 * |
| 12/31/1992 | 1.012 | 0.978 | 0.996 | | | | | |
| 12/31/1993 | 0.993 | 0.981 | | | | | | |
| 12/31/1994 | 1.030 | | | | | | | |
| 3 Yr Mean | 1.012 | 0.987 | 0.993 | 1.002 | 1.000 @ | 1.000 @ | 1.000 @ | 1.000 @ |
| Best 3/5 | 1.015 | 0.990 | 0.995 | 1.000 | 1.000 * | 1.000 * | 1.000 * | 1.000 * |

Development From

| A.Y.E. | 15/ 27 | 27/ 39 | 39/ 51 | 51/ 63 | 63/ 75 | 75/ 87 | 87/ 99 | 99/111 | 111/123 | 123/135 | 135/147 |
|---|---|---|---|---|---|---|---|---|---|---|---|
| 12/31/2002 | | | | | 1.097 | 1.110 | 1.047 | 1.048 | 1.015 | 1.010 | 0.995 |
| 12/31/2003 | | | | 1.078 | 1.097 | 1.110 | 1.047 | 1.048 | 1.015 | 1.010 | 0.995 |
| 12/31/2004 | | | 1.032 | 1.078 | 1.097 | 1.110 | 1.047 | 1.048 | 1.015 | 1.010 | 0.995 |
| 12/31/2005 | | 1.084 | 1.032 | 1.078 | 1.097 | 1.110 | 1.047 | 1.048 | 1.015 | 1.010 | 0.995 |
| 12/31/2006 | 1.234 | 1.084 | 1.032 | 1.078 | 1.097 | 1.110 | 1.047 | 1.048 | 1.015 | 1.010 | 0.995 |

| A.Y.E. | 147/159 | 159/171 | 171/183 | 183/195 | 195/207 | 207/219 | 219/231 | 231/243 | 243/Ult | FACTORS |
|---|---|---|---|---|---|---|---|---|---|---|
| 12/31/2002 | 1.015 | 0.990 | 0.995 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000* | 1.363 |
| 12/31/2003 | 1.015 | 0.990 | 0.995 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000* | 1.469 |
| 12/31/2004 | 1.015 | 0.990 | 0.995 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000* | 1.516 |
| 12/31/2005 | 1.015 | 0.990 | 0.995 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000* | 1.643 |
| 12/31/2006 | 1.015 | 0.990 | 0.995 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000* | 2.028 |

* Calculated Using Modified Bondy Method
@ Three year mean Excludes Modified Bondy ratios

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PREMISES/OPERATIONS (Subline Codes 314,326,334)
OWNERS, LANDLORDS AND TENANTS
FULL COVERAGE
MULTISTATE

PROPERTY DAMAGE - OCCURRENCE
INCURRED ACCIDENT YEAR ALAE DEVELOPMENT

| A.Y.E. | 15 Months | 27 Months | 39 Months | 51 Months | 63 Months | 75 Months | 87 Months | 99 Months | 111 Months | 123 Months | 135 Months |
|---|---|---|---|---|---|---|---|---|---|---|---|
| 12/31/1987 | 4,443,685 | 7,808,417 | 11,146,000 | 15,554,001 | 18,942,103 | 22,432,004 | 24,927,644 | 26,468,000 | 27,275,110 | 27,941,019 | 28,570,943 |
| 12/31/1988 | 4,068,990 | 9,045,101 | 12,991,581 | 16,415,469 | 19,182,467 | 20,921,972 | 22,982,130 | 24,123,312 | 24,552,994 | 24,637,613 | 24,794,044 |
| 12/31/1989 | 5,537,011 | 9,855,318 | 16,006,074 | 20,766,306 | 24,556,109 | 26,928,992 | 27,948,467 | 29,018,099 | 29,348,888 | 29,982,116 | 30,216,116 |
| 12/31/1990 | 7,478,987 | 11,649,754 | 16,531,961 | 19,217,182 | 22,303,975 | 24,112,270 | 25,080,839 | 25,431,420 | 26,438,305 | 27,135,354 | 28,080,938 |
| 12/31/1991 | 5,040,519 | 7,936,464 | 14,104,653 | 15,969,283 | 20,306,342 | 23,102,906 | 24,314,809 | 25,926,108 | 27,260,967 | 27,169,910 | 28,830,619 |
| 12/31/1992 | 4,534,973 | 8,934,013 | 13,743,273 | 18,498,542 | 21,295,351 | 22,518,568 | 24,810,557 | 26,055,457 | 26,810,826 | 27,162,552 | 28,586,740 |
| 12/31/1993 | 3,913,270 | 7,772,447 | 11,285,164 | 15,639,152 | 17,252,709 | 19,073,910 | 20,400,951 | 21,166,965 | 21,499,806 | 22,446,044 | 23,382,310 |
| 12/31/1994 | 4,714,875 | 8,906,117 | 12,184,402 | 16,064,604 | 18,975,269 | 20,411,411 | 22,984,609 | 24,654,106 | 25,400,056 | 25,593,608 | 26,463,466 |
| 12/31/1995 | 4,742,573 | 8,862,433 | 13,844,620 | 17,848,590 | 20,714,102 | 23,956,463 | 25,212,875 | 26,561,989 | 26,978,062 | 27,850,469 | 28,881,569 |
| 12/31/1996 | 4,576,420 | 8,696,652 | 13,876,716 | 18,084,760 | 19,747,805 | 21,706,608 | 23,314,339 | 24,830,009 | 25,436,502 | 25,505,023 | 25,827,974 |
| 12/31/1997 | 4,930,505 | 11,090,778 | 15,907,056 | 22,154,948 | 24,576,374 | 29,433,177 | 31,267,092 | 31,649,787 | 37,459,855 | 37,755,378 | |
| 12/31/1998 | 4,218,692 | 8,156,917 | 14,245,630 | 15,895,100 | 17,689,237 | 20,151,247 | 21,966,510 | 24,772,139 | 28,768,843 | | |
| 12/31/1999 | 6,047,420 | 11,643,643 | 17,810,431 | 21,855,585 | 27,147,405 | 30,283,289 | 30,585,815 | 31,389,392 | | | |
| 12/31/2000 | 6,142,309 | 15,036,795 | 19,742,642 | 23,136,229 | 26,484,125 | 29,092,898 | 30,449,347 | | | | |
| 12/31/2001 | 6,052,254 | 12,108,803 | 17,670,416 | 22,546,786 | 26,286,793 | 30,230,699 | | | | | |
| 12/31/2002 | 3,359,446 | 6,484,827 | 10,548,174 | 16,803,359 | 24,122,982 | | | | | | |
| 12/31/2003 | 3,555,324 | 6,921,502 | 12,558,763 | 15,634,417 | | | | | | | |
| 12/31/2004 | 4,046,938 | 6,668,710 | 9,903,773 | | | | | | | | |
| 12/31/2005 | 2,197,272 | 6,195,387 | | | | | | | | | |
| 12/31/2006 | 2,462,024 | | | | | | | | | | |

| A.Y.E. | 147 Months | 159 Months | 171 Months | 183 Months | 195 Months | 207 Months | 219 Months | 231 Months | 243 Months |
|---|---|---|---|---|---|---|---|---|---|
| 12/31/1987 | 29,455,123 | 29,590,680 | 29,738,622 | 29,721,941 | 29,443,589 | 29,447,676 | 29,539,875 | 29,597,858 | 29,924,738 |
| 12/31/1988 | 26,240,832 | 26,972,587 | 26,938,235 | 26,849,509 | 34,322,940 | 34,267,118 | 34,490,389 | 34,692,391 | |
| 12/31/1989 | 30,910,862 | 31,017,501 | 31,468,884 | 31,875,466 | 31,762,431 | 31,590,600 | 31,785,527 | | |
| 12/31/1990 | 27,882,208 | 28,059,189 | 27,981,296 | 28,144,685 | 27,973,900 | 27,955,637 | | | |
| 12/31/1991 | 30,045,818 | 30,295,161 | 30,396,139 | 30,519,902 | 30,819,303 | | | | |
| 12/31/1992 | 28,581,428 | 29,344,433 | 28,666,652 | 28,676,500 | | | | | |
| 12/31/1993 | 24,276,792 | 26,207,195 | 27,179,224 | | | | | | |
| 12/31/1994 | 27,161,664 | 26,898,537 | | | | | | | |
| 12/31/1995 | 29,328,253 | | | | | | | | |

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PREMISES/OPERATIONS (Subline Codes 314,326,334)
OWNERS, LANDLORDS AND TENANTS
FULL COVERAGE
MULTISTATE

PROPERTY DAMAGE - OCCURRENCE
INCURRED ACCIDENT YEAR INCREMENTAL ALAE DEVELOPMENT

Increments

| A.Y.E. | 27: 15 | 39: 27 | 51: 39 | 63: 51 | 75: 63 | 87: 75 | 99: 87 | 111: 99 | 123: 111 | 135: 123 | 147: 135 | 159:147 | 171:159 |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| 12/31/1987 | 3,364,732 | 3,337,583 | 4,408,001 | 3,388,102 | 3,489,901 | 2,495,640 | 1,540,356 | 807,110 | 665,909 | 629,924 | 884,180 | 135,557 | 147,942 |
| 12/31/1988 | 4,976,111 | 3,946,480 | 3,423,888 | 2,766,998 | 1,739,505 | 2,060,158 | 1,141,182 | 429,682 | 84,619 | 156,431 | 1,446,788 | 731,755 | -34,352 |
| 12/31/1989 | 4,318,307 | 6,150,756 | 4,760,232 | 3,789,803 | 2,372,883 | 1,019,475 | 1,069,632 | 330,789 | 633,228 | 234,000 | 694,746 | 106,639 | 451,383 |
| 12/31/1990 | 4,170,767 | 4,882,207 | 2,685,221 | 3,086,793 | 1,808,295 | 968,569 | 350,581 | 1,006,885 | 697,049 | 945,584 | -198,730 | 176,981 | -77,893 |
| 12/31/1991 | 2,895,945 | 6,168,189 | 1,864,630 | 4,337,059 | 2,796,564 | 1,211,903 | 1,611,299 | 1,334,859 | -91,057 | 1,660,709 | 1,215,199 | 249,343 | 100,978 |
| 12/31/1992 | 4,399,040 | 4,809,260 | 4,755,269 | 2,796,809 | 1,223,217 | 2,291,989 | 1,244,900 | 755,369 | 351,726 | 1,424,188 | -5,312 | 763,005 | -677,781 |
| 12/31/1993 | 3,859,177 | 3,512,717 | 4,353,988 | 1,613,557 | 1,821,201 | 1,327,041 | 766,014 | 332,841 | 946,238 | 936,266 | 894,482 | 1,930,403 | 972,029 |
| 12/31/1994 | 4,191,242 | 3,278,285 | 3,880,202 | 2,910,665 | 1,436,142 | 2,573,198 | 1,669,497 | 745,950 | 193,552 | 869,858 | 698,198 | -263,127 | |
| 12/31/1995 | 4,119,860 | 4,982,187 | 4,003,970 | 2,865,512 | 3,242,361 | 1,256,412 | 1,349,114 | 416,073 | 872,407 | 1,031,100 | 446,684 | | |
| 12/31/1996 | 4,120,232 | 5,180,064 | 4,208,044 | 1,663,045 | 1,958,803 | 1,607,731 | 1,515,670 | 606,493 | 68,521 | 322,951 | | | |
| 12/31/1997 | 6,160,273 | 4,816,278 | 6,247,892 | 2,421,426 | 4,856,803 | 1,833,915 | 382,695 | 5,810,068 | 295,523 | | | | |
| 12/31/1998 | 3,938,225 | 6,088,713 | 1,649,470 | 1,794,137 | 2,462,010 | 1,815,263 | 2,805,629 | 3,996,704 | | | | | |
| 12/31/1999 | 5,596,223 | 6,166,788 | 4,045,154 | 5,291,820 | 3,135,884 | 302,526 | 803,577 | | | | | | |
| 12/31/2000 | 8,894,486 | 4,705,847 | 3,393,587 | 3,347,896 | 2,608,773 | 1,356,449 | | | | | | | |
| 12/31/2001 | 6,056,549 | 5,561,613 | 4,876,370 | 3,740,007 | 3,943,906 | | | | | | | | |
| 12/31/2002 | 3,125,381 | 4,063,347 | 6,255,185 | 7,319,623 | | | | | | | | | |
| 12/31/2003 | 3,366,178 | 5,637,261 | 3,075,654 | | | | | | | | | | |
| 12/31/2004 | 2,621,772 | 3,235,063 | | | | | | | | | | | |
| 12/31/2005 | 3,998,115 | | | | | | | | | | | | |

Incremental Percentages

| A.Y.E. | 27: 15 | 39: 27 | 51: 39 | 63: 51 | 75: 63 | 87: 75 | 99: 87 | 111: 99 | 123: 111 | 135: 123 | 147: 135 | 159:147 | 171:159 |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| 12/31/1987 | 0.0591 | 0.0586 | 0.0774 | 0.0595 | 0.0613 | 0.0438 | 0.0271 | 0.0142 | 0.0117 | 0.0111 | 0.0155 | 0.0024 | 0.0026 |
| 12/31/1988 | 0.0776 | 0.0615 | 0.0534 | 0.0431 | 0.0271 | 0.0321 | 0.0178 | 0.0067 | 0.0013 | 0.0024 | 0.0226 | 0.0114 | -0.0005 |
| 12/31/1989 | 0.0623 | 0.0887 | 0.0686 | 0.0546 | 0.0342 | 0.0147 | 0.0154 | 0.0048 | 0.0091 | 0.0034 | 0.0100 | 0.0015 | 0.0065 |
| 12/31/1990 | 0.0602 | 0.0704 | 0.0387 | 0.0445 | 0.0261 | 0.0140 | 0.0051 | 0.0145 | 0.0101 | 0.0136 | -0.0029 | 0.0026 | -0.0011 |
| 12/31/1991 | 0.0497 | 0.1059 | 0.0320 | 0.0744 | 0.0480 | 0.0208 | 0.0277 | 0.0229 | -0.0016 | 0.0285 | 0.0209 | 0.0043 | 0.0017 |
| 12/31/1992 | 0.0734 | 0.0802 | 0.0793 | 0.0466 | 0.0204 | 0.0382 | 0.0208 | 0.0126 | 0.0059 | 0.0238 | -0.0001 | 0.0127 | -0.0113 |
| 12/31/1993 | 0.0680 | 0.0619 | 0.0768 | 0.0284 | 0.0321 | 0.0234 | 0.0135 | 0.0059 | 0.0167 | 0.0165 | 0.0158 | 0.0340 | 0.0171 |
| 12/31/1994 | 0.0658 | 0.0515 | 0.0609 | 0.0457 | 0.0225 | 0.0404 | 0.0262 | 0.0117 | 0.0030 | 0.0137 | 0.0110 | -0.0041 | |
| 12/31/1995 | 0.0568 | 0.0687 | 0.0552 | 0.0395 | 0.0447 | 0.0173 | 0.0186 | 0.0057 | 0.0120 | 0.0142 | 0.0062 | | |
| 12/31/1996 | 0.0568 | 0.0715 | 0.0581 | 0.0229 | 0.0270 | 0.0222 | 0.0209 | 0.0084 | 0.0009 | 0.0045 | | | |
| 12/31/1997 | 0.0791 | 0.0619 | 0.0803 | 0.0311 | 0.0624 | 0.0236 | 0.0049 | 0.0746 | 0.0038 | | | | |
| 12/31/1998 | 0.0522 | 0.0807 | 0.0219 | 0.0238 | 0.0326 | 0.0241 | 0.0372 | 0.0530 | | | | | |
| 12/31/1999 | 0.0679 | 0.0749 | 0.0491 | 0.0642 | 0.0381 | 0.0037 | 0.0098 | | | | | | |
| 12/31/2000 | 0.1044 | 0.0552 | 0.0398 | 0.0393 | 0.0306 | 0.0159 | | | | | | | |
| 12/31/2001 | 0.0783 | 0.0719 | 0.0630 | 0.0483 | 0.0510 | | | | | | | | |
| 12/31/2002 | 0.0497 | 0.0646 | 0.0995 | 0.1164 | | | | | | | | | |
| 12/31/2003 | 0.0642 | 0.1075 | 0.0587 | | | | | | | | | | |
| 12/31/2004 | 0.0538 | 0.0664 | | | | | | | | | | | |
| 12/31/2005 | 0.0872 | | | | | | | | | | | | |
| Best 3/5 | 0.0654 | 0.0676 | 0.0569 | 0.0506 | 0.0405 | 0.0206 | 0.0164 | 0.0243 | 0.0063 | 0.0148 | 0.0110 | 0.0065 | 0.0024 |

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PREMISES/OPERATIONS (Subline Codes 314,326,334)
OWNERS, LANDLORDS AND TENANTS
FULL COVERAGE
MULTISTATE

FRINGE COVERAGE - OCCURRENCE
INCURRED ACCIDENT YEAR BASIC LIMITS LOSS DEVELOPMENT EXCLUDING ALAE

$100,000 Basic Limit Losses as of:

| A.Y.E. | 15 Months | 27 Months | 39 Months | 51 Months | 63 Months | 75 Months | 87 Months | 99 Months | 111 Months | 123 Months | 135 Months |
|---|---|---|---|---|---|---|---|---|---|---|---|
| 12/31/1987 | 9,787,072 | 12,505,930 | 13,902,771 | 14,231,419 | 14,406,362 | 14,721,658 | 14,394,494 | 14,307,069 | 14,475,761 | 14,438,287 | 14,565,182 |
| 12/31/1988 | 19,557,424 | 23,301,799 | 25,981,431 | 27,870,369 | 27,494,884 | 28,003,519 | 27,976,987 | 28,022,495 | 27,947,778 | 28,222,762 | 28,207,202 |
| 12/31/1989 | 19,302,355 | 28,274,402 | 33,037,134 | 33,688,121 | 35,523,676 | 34,845,897 | 34,505,790 | 34,440,661 | 34,163,157 | 34,005,274 | 34,135,629 |
| 12/31/1990 | 21,333,867 | 31,698,038 | 33,970,555 | 35,538,130 | 36,329,732 | 35,851,407 | 36,167,264 | 36,524,885 | 36,555,897 | 36,662,123 | 36,508,472 |
| 12/31/1991 | 27,883,368 | 36,738,574 | 41,136,112 | 42,538,907 | 43,014,654 | 41,840,370 | 42,400,474 | 41,317,775 | 41,533,181 | 41,422,607 | 41,294,021 |
| 12/31/1992 | 26,828,065 | 34,209,567 | 37,038,894 | 38,289,011 | 40,169,154 | 40,447,098 | 41,348,431 | 41,108,447 | 40,837,940 | 40,697,334 | 40,876,845 |
| 12/31/1993 | 22,612,782 | 30,418,825 | 32,685,953 | 37,230,157 | 37,093,280 | 37,272,946 | 37,217,097 | 37,124,070 | 36,447,639 | 36,710,335 | 36,527,325 |
| 12/31/1994 | 19,877,988 | 27,061,185 | 35,412,917 | 36,461,148 | 36,373,355 | 36,428,449 | 36,767,370 | 36,200,865 | 36,575,825 | 36,701,399 | 37,095,529 |
| 12/31/1995 | 15,134,543 | 30,264,735 | 35,619,631 | 36,419,083 | 36,612,796 | 36,043,472 | 35,070,967 | 35,527,233 | 34,964,382 | 35,079,286 | 35,309,947 |
| 12/31/1996 | 20,523,058 | 33,013,884 | 37,659,826 | 38,952,650 | 39,279,585 | 38,231,519 | 40,559,986 | 39,687,802 | 39,218,345 | 39,362,479 | 39,727,207 |
| 12/31/1997 | 22,448,819 | 32,758,164 | 37,104,505 | 39,410,777 | 37,771,585 | 39,767,718 | 38,743,184 | 39,081,264 | 38,995,541 | 39,084,337 | |
| 12/31/1998 | 18,150,297 | 26,851,552 | 32,307,059 | 30,510,761 | 33,350,505 | 31,878,223 | 31,921,076 | 31,772,227 | 31,598,872 | | |
| 12/31/1999 | 18,340,404 | 25,884,514 | 23,533,522 | 30,013,017 | 26,732,878 | 26,530,222 | 27,039,535 | 26,886,794 | | | |
| 12/31/2000 | 18,151,329 | 21,282,465 | 31,271,333 | 29,782,579 | 30,578,041 | 31,354,500 | 31,575,650 | | | | |
| 12/31/2001 | 15,032,011 | 25,936,185 | 27,349,671 | 28,690,149 | 29,509,890 | 28,913,660 | | | | | |
| 12/31/2002 | 15,003,074 | 17,040,046 | 18,019,469 | 19,640,903 | 17,874,766 | | | | | | |
| 12/31/2003 | 8,916,999 | 12,162,078 | 13,818,849 | 12,372,149 | | | | | | | |
| 12/31/2004 | 9,507,987 | 11,943,152 | 11,817,609 | | | | | | | | |
| 12/31/2005 | 10,477,153 | 11,375,667 | | | | | | | | | |
| 12/31/2006 | 12,207,278 | | | | | | | | | | |

| A.Y.E. | 147 Months | 159 Months | 171 Months | 183 Months | 195 Months | 207 Months | 219 Months | 231 Months | 243 Months |
|---|---|---|---|---|---|---|---|---|---|
| 12/31/1987 | 14,551,602 | 14,665,068 | 14,666,543 | 14,688,423 | 14,683,878 | 14,722,878 | 14,862,477 | 14,893,018 | 14,926,819 |
| 12/31/1988 | 28,052,438 | 28,055,523 | 27,969,172 | 27,854,163 | 27,801,699 | 27,854,773 | 27,854,764 | 27,854,764 | |
| 12/31/1989 | 33,854,184 | 33,819,428 | 33,981,164 | 33,839,819 | 34,025,851 | 34,009,342 | 34,024,343 | | |
| 12/31/1990 | 35,824,644 | 36,004,582 | 36,053,879 | 35,991,461 | 36,048,880 | 36,259,692 | | | |
| 12/31/1991 | 41,293,135 | 41,211,796 | 41,124,713 | 41,119,607 | 41,271,169 | | | | |
| 12/31/1992 | 40,865,514 | 40,917,011 | 40,948,576 | 40,990,700 | | | | | |
| 12/31/1993 | 36,696,001 | 36,891,142 | 36,909,851 | | | | | | |
| 12/31/1994 | 37,010,523 | 36,858,582 | | | | | | | |
| 12/31/1995 | 35,595,160 | | | | | | | | |

LSI

PREMISES/OPERATIONS (Subline Codes 314,326,334)
OWNERS, LANDLORDS AND TENANTS
FULL COVERAGE
MULTISTATE

FRINGE COVERAGE - OCCURRENCE
INCURRED ACCIDENT YEAR BASIC LIMITS LOSS DEVELOPMENT EXCLUDING ALAE
Link Ratios

| A.Y.E. | 27: 15 | 39: 27 | 51: 39 | 63: 51 | 75: 63 | 87: 75 | 99: 87 | 111: 99 | 123:111 | 135:123 | 147:135 |
|---|---|---|---|---|---|---|---|---|---|---|---|
| 12/31/1987 | 1.278 | 1.112 | 1.024 | 1.012 | 1.022 | 0.978 | 0.994 | 1.012 | 0.997 | 1.009 | 0.999 |
| 12/31/1988 | 1.191 | 1.115 | 1.073 | 0.987 | 1.018 | 0.999 | 1.002 | 0.997 | 1.010 | 0.999 | 0.995 |
| 12/31/1989 | 1.465 | 1.168 | 1.020 | 1.054 | 0.981 | 0.990 | 0.998 | 0.992 | 0.995 | 1.004 | 0.992 |
| 12/31/1990 | 1.486 | 1.072 | 1.046 | 1.022 | 0.987 | 1.009 | 1.010 | 1.001 | 1.003 | 0.996 | 0.981 |
| 12/31/1991 | 1.318 | 1.120 | 1.034 | 1.011 | 0.973 | 1.013 | 0.974 | 1.005 | 0.997 | 0.997 | 1.000 |
| 12/31/1992 | 1.275 | 1.083 | 1.034 | 1.049 | 1.007 | 1.022 | 0.994 | 0.993 | 0.997 | 1.004 | 1.000 |
| 12/31/1993 | 1.345 | 1.075 | 1.139 | 0.996 | 1.005 | 0.999 | 0.998 | 0.982 | 1.007 | 0.995 | 1.005 |
| 12/31/1994 | 1.361 | 1.309 | 1.030 | 0.998 | 1.002 | 1.009 | 0.985 | 1.010 | 1.003 | 1.011 | 0.998 |
| 12/31/1995 | 2.000 | 1.177 | 1.022 | 1.005 | 0.984 | 0.973 | 1.013 | 0.984 | 1.003 | 1.007 | 1.008 |
| 12/31/1996 | 1.609 | 1.141 | 1.034 | 1.008 | 0.973 | 1.061 | 0.978 | 0.988 | 1.004 | 1.009 | |
| 12/31/1997 | 1.459 | 1.133 | 1.062 | 0.958 | 1.053 | 0.974 | 1.009 | 0.998 | 1.002 | | |
| 12/31/1998 | 1.479 | 1.203 | 0.944 | 1.093 | 0.956 | 1.001 | 0.995 | 0.995 | | | |
| 12/31/1999 | 1.411 | 0.909 | 1.275 | 0.891 | 0.992 | 1.019 | 0.994 | | | | |
| 12/31/2000 | 1.173 | 1.469 | 0.952 | 1.027 | 1.025 | 1.007 | | | | | |
| 12/31/2001 | 1.725 | 1.054 | 1.049 | 1.029 | 0.980 | | | | | | |
| 12/31/2002 | 1.136 | 1.057 | 1.090 | 0.910 | | | | | | | |
| 12/31/2003 | 1.364 | 1.136 | 0.895 | | | | | | | | |
| 12/31/2004 | 1.256 | 0.989 | | | | | | | | | |
| 12/31/2005 | 1.086 | | | | | | | | | | |
| 3 Yr Mean | 1.235 | 1.061 | 1.011 | 0.989 | 0.999 | 1.009 | 0.999 | 0.994 | 1.003 | 1.009 | 1.004 |
| Best 3/5 | 1.252 | 1.082 | 1.030 | 0.989 | 0.999 | 1.009 | 0.999 | 0.994 | 1.003 | 1.007 | 1.002 |

| A.Y.E. | 159:147 | 171:159 | 183:171 | 195:183 | 207:195 | 219:207 | 231:219 | 243:231 |
|---|---|---|---|---|---|---|---|---|
| 12/31/1987 | 1.008 | 1.000 | 1.001 | 1.000 | 1.003 | 1.009 | 1.002 | 1.002 |
| 12/31/1988 | 1.000 | 0.997 | 0.996 | 0.998 | 1.002 | 1.000 | 1.000 | 1.001 * |
| 12/31/1989 | 0.999 | 1.005 | 0.996 | 1.005 | 1.000 | 1.000 | 1.001 * | 1.001 * |
| 12/31/1990 | 1.005 | 1.001 | 0.998 | 1.002 | 1.006 | 1.002 * | 1.001 * | 1.001 * |
| 12/31/1991 | 0.998 | 0.998 | 1.000 | 1.004 | 1.002 * | 1.002 * | 1.001 * | 1.001 * |
| 12/31/1992 | 1.001 | 1.001 | 1.001 | | | | | |
| 12/31/1993 | 1.005 | 1.001 | | | | | | |
| 12/31/1994 | 0.996 | | | | | | | |
| 3 Yr Mean | 1.001 | 1.000 | 1.000 | 1.004 | 1.003 @ | 1.003 @ | 1.001 @ | 1.002 @ |
| Best 3/5 | 1.001 | 1.001 | 0.998 | 1.002 | 1.002 * | 1.001 * | 1.001 * | 1.001 * |

Development From

| A.Y.E. | 15/ 27 | 27/ 39 | 39/ 51 | 51/ 63 | 63/ 75 | 75/ 87 | 87/ 99 | 99/111 | 111/123 | 123/135 | 135/147 |
|---|---|---|---|---|---|---|---|---|---|---|---|
| 12/31/2002 | | | | | 0.999 | 1.009 | 0.999 | 0.994 | 1.003 | 1.007 | 1.002 |
| 12/31/2003 | | | | 0.989 | 0.999 | 1.009 | 0.999 | 0.994 | 1.003 | 1.007 | 1.002 |
| 12/31/2004 | | | 1.030 | 0.989 | 0.999 | 1.009 | 0.999 | 0.994 | 1.003 | 1.007 | 1.002 |
| 12/31/2005 | | 1.082 | 1.030 | 0.989 | 0.999 | 1.009 | 0.999 | 0.994 | 1.003 | 1.007 | 1.002 |
| 12/31/2006 | 1.252 | 1.082 | 1.030 | 0.989 | 0.999 | 1.009 | 0.999 | 0.994 | 1.003 | 1.007 | 1.002 |

| A.Y.E. | 147/159 | 159/171 | 171/183 | 183/195 | 195/207 | 207/219 | 219/231 | 231/243 | 243/Ult | FACTORS |
|---|---|---|---|---|---|---|---|---|---|---|
| 12/31/2002 | 1.001 | 1.001 | 0.998 | 1.002 | 1.002 | 1.001 | 1.001 | 1.001 | 1.004* | 1.024 |
| 12/31/2003 | 1.001 | 1.001 | 0.998 | 1.002 | 1.002 | 1.001 | 1.001 | 1.001 | 1.004* | 1.013 |
| 12/31/2004 | 1.001 | 1.001 | 0.998 | 1.002 | 1.002 | 1.001 | 1.001 | 1.001 | 1.004* | 1.043 |
| 12/31/2005 | 1.001 | 1.001 | 0.998 | 1.002 | 1.002 | 1.001 | 1.001 | 1.001 | 1.004* | 1.129 |
| 12/31/2006 | 1.001 | 1.001 | 0.998 | 1.002 | 1.002 | 1.001 | 1.001 | 1.001 | 1.004* | 1.413 |

* Calculated Using Modified Bondy Method
@ Three year mean Excludes Modified Bondy ratios

PREMISES/OPERATIONS (Subline Codes 314,326,334)
OWNERS, LANDLORDS AND TENANTS
FULL COVERAGE
MULTISTATE

FRINGE COVERAGE - OCCURRENCE
INCURRED ACCIDENT YEAR ALAE DEVELOPMENT

| A.Y.E. | 15 Months | 27 Months | 39 Months | 51 Months | 63 Months | 75 Months | 87 Months | 99 Months | 111 Months | 123 Months | 135 Months |
|---|---|---|---|---|---|---|---|---|---|---|---|
| 12/31/1987 | 271,508 | 1,688,172 | 5,757,240 | 8,187,179 | 9,273,455 | 10,583,696 | 10,537,709 | 10,739,712 | 11,234,244 | 11,373,419 | 11,500,660 |
| 12/31/1988 | 1,377,013 | 4,499,815 | 8,348,115 | 11,056,392 | 12,262,593 | 13,922,624 | 16,019,449 | 16,391,309 | 16,956,523 | 16,712,415 | 16,672,553 |
| 12/31/1989 | 2,275,415 | 8,140,979 | 12,877,951 | 17,708,327 | 21,616,612 | 23,301,629 | 23,904,217 | 25,812,345 | 26,647,448 | 26,753,347 | 27,003,953 |
| 12/31/1990 | 3,774,794 | 9,121,148 | 16,889,619 | 23,483,556 | 28,922,100 | 33,646,211 | 34,881,944 | 36,168,079 | 36,718,951 | 37,421,687 | 43,835,240 |
| 12/31/1991 | 4,581,016 | 11,491,325 | 18,494,634 | 23,237,221 | 28,589,396 | 30,521,235 | 31,740,232 | 32,701,779 | 33,025,236 | 33,931,310 | 33,581,362 |
| 12/31/1992 | 5,153,776 | 13,005,352 | 18,983,027 | 21,494,197 | 25,108,184 | 27,821,053 | 28,858,834 | 29,737,329 | 29,812,715 | 30,154,942 | 29,430,325 |
| 12/31/1993 | 6,106,446 | 13,742,650 | 19,494,449 | 25,179,918 | 28,607,328 | 30,501,492 | 31,452,755 | 32,212,853 | 34,152,401 | 34,904,835 | 34,234,816 |
| 12/31/1994 | 4,402,330 | 11,807,743 | 20,975,554 | 25,910,301 | 29,136,606 | 32,735,864 | 33,485,874 | 33,044,877 | 33,493,355 | 31,912,395 | 32,254,457 |
| 12/31/1995 | 3,635,911 | 13,206,695 | 25,291,633 | 30,069,185 | 31,079,814 | 32,665,234 | 32,497,973 | 33,977,809 | 33,916,186 | 36,917,049 | 37,045,660 |
| 12/31/1996 | 5,445,422 | 18,927,532 | 31,024,027 | 35,421,072 | 38,283,274 | 38,541,398 | 41,287,665 | 39,281,800 | 40,047,763 | 40,275,614 | 40,672,534 |
| 12/31/1997 | 7,438,713 | 17,623,050 | 26,399,376 | 32,028,341 | 34,190,731 | 37,390,511 | 38,540,605 | 39,075,221 | 39,106,213 | 39,310,399 | |
| 12/31/1998 | 7,807,042 | 18,389,425 | 27,801,333 | 28,107,422 | 34,011,246 | 34,572,824 | 37,354,753 | 37,441,585 | 37,331,589 | | |
| 12/31/1999 | 6,364,162 | 13,126,026 | 16,665,439 | 24,668,972 | 23,149,229 | 23,586,946 | 24,649,184 | 26,193,308 | | | |
| 12/31/2000 | 6,602,197 | 10,336,771 | 18,890,594 | 23,307,749 | 25,630,399 | 27,998,769 | 29,719,482 | | | | |
| 12/31/2001 | 4,111,876 | 14,243,628 | 20,288,128 | 25,513,677 | 31,408,946 | 33,062,500 | | | | | |
| 12/31/2002 | 5,144,875 | 7,988,118 | 9,774,274 | 12,263,937 | 12,176,904 | | | | | | |
| 12/31/2003 | 3,754,153 | 8,129,337 | 13,333,738 | 16,451,587 | | | | | | | |
| 12/31/2004 | 2,484,906 | 6,582,571 | 11,489,359 | | | | | | | | |
| 12/31/2005 | 1,747,902 | 5,624,515 | | | | | | | | | |
| 12/31/2006 | 2,102,354 | | | | | | | | | | |

| A.Y.E. | 147 Months | 159 Months | 171 Months | 183 Months | 195 Months | 207 Months | 219 Months | 231 Months | 243 Months |
|---|---|---|---|---|---|---|---|---|---|
| 12/31/1987 | 11,389,450 | 11,549,917 | 11,676,442 | 11,803,663 | 11,922,199 | 12,017,131 | 12,772,202 | 12,800,518 | 12,527,392 |
| 12/31/1988 | 16,714,079 | 18,470,554 | 16,627,739 | 16,702,682 | 16,666,350 | 16,744,882 | 16,756,029 | 16,758,302 | |
| 12/31/1989 | 26,973,810 | 26,423,233 | 26,399,442 | 26,438,428 | 26,694,543 | 26,713,274 | 26,749,717 | | |
| 12/31/1990 | 36,850,075 | 39,891,437 | 37,572,014 | 37,606,650 | 37,762,720 | 37,834,121 | | | |
| 12/31/1991 | 33,752,131 | 33,828,344 | 33,907,517 | 33,937,305 | 34,030,257 | | | | |
| 12/31/1992 | 29,378,886 | 29,514,984 | 29,627,032 | 29,634,959 | | | | | |
| 12/31/1993 | 34,284,975 | 34,532,964 | 34,496,820 | | | | | | |
| 12/31/1994 | 32,299,430 | 32,004,186 | | | | | | | |
| 12/31/1995 | 37,203,608 | | | | | | | | |

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PREMISES/OPERATIONS (Subline Codes 314,326,334)
OWNERS, LANDLORDS AND TENANTS
FULL COVERAGE
MULTISTATE

FRINGE COVERAGE - OCCURRENCE
INCURRED ACCIDENT YEAR INCREMENTAL ALAE DEVELOPMENT

Increments

| A.Y.E. | 27: 15 | 39: 27 | 51: 39 | 63: 51 | 75: 63 | 87: 75 | 99: 87 | 111: 99 | 123: 111 | 135: 123 | 147: 135 | 159:147 | 171:159 |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| 12/31/1987 | 1,416,664 | 4,069,068 | 2,429,939 | 1,086,276 | 1,310,241 | -45,987 | 202,003 | 494,532 | 139,175 | 127,241 | -111,210 | 160,467 | 126,525 |
| 12/31/1988 | 3,122,802 | 3,848,300 | 2,708,277 | 1,206,201 | 1,660,031 | 2,096,825 | 371,860 | 565,214 | -244,108 | -39,862 | 41,526 | 1,756,475 | -1,842,815 |
| 12/31/1989 | 6,165,564 | 4,436,972 | 4,830,376 | 3,908,285 | 1,685,017 | 602,588 | 1,908,128 | 835,103 | 105,899 | 250,606 | -30,143 | -550,577 | -23,791 |
| 12/31/1990 | 5,346,354 | 7,768,471 | 6,593,937 | 5,438,544 | 4,724,111 | 1,235,733 | 1,286,135 | 550,872 | 702,736 | 6,413,553 | -6,985,165 | 3,041,362 | -2,319,423 |
| 12/31/1991 | 6,910,309 | 7,003,309 | 4,742,587 | 5,352,175 | 1,931,839 | 1,218,997 | 961,547 | 323,457 | 906,074 | -349,948 | 170,769 | 76,213 | 79,173 |
| 12/31/1992 | 7,851,576 | 5,977,675 | 2,511,170 | 3,613,987 | 2,712,869 | 1,037,781 | 878,495 | 75,386 | 342,227 | -724,617 | -51,439 | 136,098 | 112,048 |
| 12/31/1993 | 7,636,204 | 5,751,799 | 5,685,469 | 3,427,410 | 1,894,164 | 951,263 | 760,098 | 1,939,548 | 752,434 | -670,019 | 50,159 | 247,989 | -36,144 |
| 12/31/1994 | 7,405,413 | 9,167,811 | 4,934,747 | 3,226,305 | 3,599,258 | 750,010 | -440,997 | 448,478 | -1,580,960 | 342,062 | 44,973 | -295,244 | |
| 12/31/1995 | 9,570,784 | 12,084,938 | 4,777,552 | 1,010,629 | 1,585,420 | -167,261 | 1,479,836 | -61,623 | 3,000,863 | 128,611 | 157,948 | | |
| 12/31/1996 | 13,482,110 | 12,096,495 | 4,397,045 | 2,862,202 | 258,124 | 2,746,267 | -2,005,865 | 765,963 | 227,851 | 396,920 | | | |
| 12/31/1997 | 10,184,337 | 8,776,326 | 5,628,965 | 2,162,390 | 3,199,780 | 1,150,094 | 534,616 | 30,992 | 204,186 | | | | |
| 12/31/1998 | 10,582,383 | 9,411,908 | 306,089 | 5,903,824 | 561,578 | 2,781,929 | 86,832 | -109,996 | | | | | |
| 12/31/1999 | 6,761,864 | 3,539,413 | 8,003,533 | -1,519,743 | 437,717 | 1,062,238 | 1,544,124 | | | | | | |
| 12/31/2000 | 3,734,574 | 8,553,823 | 4,417,155 | 2,322,650 | 2,368,370 | 1,720,713 | | | | | | | |
| 12/31/2001 | 10,131,752 | 6,044,500 | 5,225,549 | 5,895,269 | 1,653,554 | | | | | | | | |
| 12/31/2002 | 2,843,243 | 1,786,156 | 2,489,663 | -87,033 | | | | | | | | | |
| 12/31/2003 | 4,375,184 | 5,204,401 | 3,117,849 | | | | | | | | | | |
| 12/31/2004 | 4,097,665 | 4,906,788 | | | | | | | | | | | |
| 12/31/2005 | 3,876,613 | | | | | | | | | | | | |

Incremental Percentages

| A.Y.E. | 27: 15 | 39: 27 | 51: 39 | 63: 51 | 75: 63 | 87: 75 | 99: 87 | 111: 99 | 123: 111 | 135: 123 | 147: 135 | 159:147 | 171:159 |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| 12/31/1987 | 0.0389 | 0.1117 | 0.0667 | 0.0298 | 0.0360 | -0.0013 | 0.0055 | 0.0136 | 0.0038 | 0.0035 | -0.0031 | 0.0044 | 0.0035 |
| 12/31/1988 | 0.0712 | 0.0877 | 0.0617 | 0.0275 | 0.0378 | 0.0478 | 0.0085 | 0.0129 | -0.0056 | -0.0009 | 0.0009 | 0.0400 | -0.0420 |
| 12/31/1989 | 0.1204 | 0.0867 | 0.0943 | 0.0763 | 0.0329 | 0.0118 | 0.0373 | 0.0163 | 0.0021 | 0.0049 | -0.0006 | -0.0108 | -0.0005 |
| 12/31/1990 | 0.0913 | 0.1327 | 0.1126 | 0.0929 | 0.0807 | 0.0211 | 0.0220 | 0.0094 | 0.0120 | 0.1096 | -0.1193 | 0.0520 | -0.0396 |
| 12/31/1991 | 0.1149 | 0.1164 | 0.0788 | 0.0890 | 0.0321 | 0.0203 | 0.0160 | 0.0054 | 0.0151 | -0.0058 | 0.0028 | 0.0013 | 0.0013 |
| 12/31/1992 | 0.1457 | 0.1109 | 0.0466 | 0.0671 | 0.0503 | 0.0193 | 0.0163 | 0.0014 | 0.0064 | -0.0134 | -0.0010 | 0.0025 | 0.0021 |
| 12/31/1993 | 0.1393 | 0.1049 | 0.1037 | 0.0625 | 0.0345 | 0.0173 | 0.0139 | 0.0354 | 0.0137 | -0.0122 | 0.0009 | 0.0045 | -0.0007 |
| 12/31/1994 | 0.1400 | 0.1733 | 0.0933 | 0.0610 | 0.0680 | 0.0142 | -0.0083 | 0.0085 | -0.0299 | 0.0065 | 0.0008 | -0.0056 | |
| 12/31/1995 | 0.1485 | 0.1875 | 0.0741 | 0.0157 | 0.0246 | -0.0026 | 0.0230 | -0.0010 | 0.0466 | 0.0020 | 0.0025 | | |
| 12/31/1996 | 0.2180 | 0.1956 | 0.0711 | 0.0463 | 0.0042 | 0.0444 | -0.0324 | 0.0124 | 0.0037 | 0.0064 | | | |
| 12/31/1997 | 0.1866 | 0.1608 | 0.1032 | 0.0396 | 0.0586 | 0.0211 | 0.0098 | 0.0006 | 0.0037 | | | | |
| 12/31/1998 | 0.2526 | 0.2247 | 0.0073 | 0.1409 | 0.0134 | 0.0664 | 0.0021 | -0.0026 | | | | | |
| 12/31/1999 | 0.1420 | 0.0743 | 0.1681 | -0.0319 | 0.0092 | 0.0223 | 0.0324 | | | | | | |
| 12/31/2000 | 0.0777 | 0.1781 | 0.0920 | 0.0484 | 0.0493 | 0.0358 | | | | | | | |
| 12/31/2001 | 0.3749 | 0.2237 | 0.1934 | 0.2181 | 0.0612 | | | | | | | | |
| 12/31/2002 | 0.1488 | 0.0935 | 0.1303 | -0.0046 | | | | | | | | | |
| 12/31/2003 | 0.2387 | 0.2840 | 0.1701 | | | | | | | | | | |
| 12/31/2004 | 0.2228 | 0.2668 | | | | | | | | | | | |
| 12/31/2005 | 0.1453 | | | | | | | | | | | | |
| Best 3/5 | 0.2034 | 0.2229 | 0.1562 | 0.0616 | 0.0405 | 0.0342 | 0.0116 | 0.0027 | 0.0070 | -0.0013 | 0.0014 | 0.0028 | 0.0001 |

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Multistate Review of ULAE Experience
General Liability Excluding Medical Professional Liability
Loss Adjustment Expense Special Call
Calendar Years 2002 - 2006

| Item * | 2002 | 2003 | 2004 | 2005 | 2006 | 2002 - 2006 Mean |
|---|---|---|---|---|---|---|
| 1. Direct Losses Incurred | $17,316,648 | $18,078,086 | $20,621,418 | $18,828,196 | $14,816,398 | |
| 2. Allocated Loss Adjustment Expenses Incurred (ALAE) | $ 3,142,207 | $ 3,804,652 | $ 5,078,430 | $ 5,265,077 | $ 4,050,421 | |
| 3. Unallocated Loss Adjustment Expenses Incurred (ULAE) | $ 902,763 | $ 1,011,316 | $ 1,002,177 | $ 1,061,548 | $ 989,764 | |
| 4. Incurred Losses + ALAE [(1) + (2)] | $20,458,856 | $21,882,737 | $25,699,848 | $24,093,273 | $18,866,819 | |
| | | Incurred Percentage | | | | |
| 5. Ratio of ULAE to (Losses + ALAE) [(3)/(4)] | 4.4% | 4.6% | 3.9% | 4.4% | 5.2% | 4.5% |
| 6. Selected 4.5% | | | | | | |

Notes: All dollar amounts are displayed in thousands.

* Items (1) - (4) are from the special call submissions for available writers.

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PREMISES / OPERATIONS
TREND SUMMARY
AVERAGE ANNUAL PERCENT CHANGES

| (1) EXPOSURE TREND | MANUFACTURERS | CONTRACTORS | OL&T CLASS GROUPS 1-13 * | OL&T CLASS GROUP 16 | PREMISES/ OPERATIONS |
|---|---|---|---|---|---|
| a) 7/1/2004 to 7/1/2009 AYE 12/31/2004 | + 1.1% | + 2.6% | + 0.5% | + 4.4% | + 1.2% |
| b) 7/1/2005 to 7/1/2009 AYE 12/31/2005 | + 1.0% | + 3.0% | + 0.5% | + 4.0% | + 1.4% |
| c) 7/1/2006 to 7/1/2009 AYE 12/31/2006 | + 0.6% | + 3.1% | + 0.5% | + 3.5% | + 1.3% |

| | MANUFACTURERS & CONTRACTORS | | | OWNERS, LANDLORDS & TENANTS | | |
|---|---|---|---|---|---|---|
| (2) OCCURRENCE SEVERITY | Bodily Injury | Property Damage | Fringe | Bodily Injury | Property Damage | Fringe |
| a) Fitted | | | | | | |
| All Years (20 point) | + 13.0% | + 9.6% | + 2.1% | + 5.5% | + 5.7% | + 7.9% |
| Eight Year (16 Point) | + 12.2% | + 9.2% | + 5.6% | + 6.8% | + 4.8% | + 13.6% |
| Six Year (12 Point) | + 10.1% | + 6.2% | + 10.9% | + 9.9% | + 1.0% | + 20.5% |
| b) Selected | + 7.0% | + 7.5% | + 2.0% | + 3.5% | + 5.0% | + 2.0% |

| (3) FREQUENCY TREND | M&C | OL&T |
|---|---|---|
| Selected | 0.0% | 0.0% |

(4) TOTAL ANNUAL NET TREND

Net trend = (frequency trend × severity trend) / exposure trend

Note: The medical payments trend is equal to the bodily injury trend. The bodily injury deductible trend is equal to the bodily injury trend and the property damage deductible trend is equal to the property damage trend.

* The OL&T trend for class groups 1-13 is applied only to those classes which have inflation sensitive exposure bases.

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MANUFACTURERS AND CONTRACTORS
AVERAGE ANNUAL EXPOSURE TRENDS
FOR ACCIDENT YEARS ENDING 12/31/2004, 12/31/2005 & 12/31/2006

| (1) YEAR ENDING | QUARTER* | (2) MANUFACTURERS CLASS GROUP SALES EXPOSURE INDICES | (3) CONTRACTORS CLASS GROUP PAYROLL EXPOSURE INDICES | (1) YEAR ENDING | QUARTER* | (2) MANUFACTURERS CLASS GROUP SALES EXPOSURE INDICES | (3) CONTRACTORS CLASS GROUP PAYROLL EXPOSURE INDICES |
|---|---|---|---|---|---|---|---|
| 1996 | 1 | 0.970 | 14.806 | 2003 | 1 | 1.020 | 18.638 |
| | 2 | 0.973 | 14.886 | | 2 | 1.020 | 18.769 |
| | 3 | 0.975 | 14.985 | | 3 | 1.021 | 18.869 |
| | 4 | 0.977 | 15.095 | | 4 | 1.022 | 18.943 |
| 1997 | 1 | 0.979 | 15.232 | 2004 | 1 | 1.025 | 19.028 |
| | 2 | 0.981 | 15.369 | | 2 | 1.030 | 19.092 |
| | 3 | 0.983 | 15.502 | | 3 | 1.035 | 19.148 |
| | 4 | 0.985 | 15.657 | | 4 | 1.040 | 19.215 |
| 1998 | 1 | 0.985 | 15.793 | 2005 | 1 | 1.046 | 19.253 |
| | 2 | 0.985 | 15.934 | | 2 | 1.050 | 19.298 |
| | 3 | 0.986 | 16.077 | | 3 | 1.055 | 19.368 |
| | 4 | 0.986 | 16.212 | | 4 | 1.060 | 19.441 |
| 1999 | 1 | 0.987 | 16.334 | 2006 | 1 | 1.065 | 19.529 |
| | 2 | 0.989 | 16.480 | | 2 | 1.072 | 19.649 |
| | 3 | 0.990 | 16.623 | | 3 | 1.077 | 19.804 |
| | 4 | 0.991 | 16.773 | | 4 | 1.081 | 19.998 |
| 2000 | 1 | 0.992 | 16.945 | 2007 | 1 | 1.085 | 20.233 |
| | 2 | 0.995 | 17.112 | | 2 | 1.088 | 20.479 |
| | 3 | 0.997 | 17.288 | | 3P | 1.089 | 20.650 |
| | 4 | 1.000 | 17.469 | | 4P | 1.091 | 20.817 |
| 2001 | 1 | 1.003 | 17.644 | 2008 | 1P | 1.090 | 20.956 |
| | 2 | 1.007 | 17.775 | | 2P | 1.089 | 21.088 |
| | 3 | 1.011 | 17.887 | | 3P | 1.089 | 21.216 |
| | 4 | 1.015 | 17.987 | | 4P | 1.090 | 21.344 |
| 2002 | 1 | 1.018 | 18.091 | 2009 | 1P | 1.092 | 21.472 |
| | 2 | 1.019 | 18.220 | | 2P | 1.095 | 21.604 |
| | 3 | 1.018 | 18.367 | | 3P | 1.098 | 21.745 |
| | 4 | 1.019 | 18.512 | | 4P | 1.101 | 21.894 |

| CHANGE IN EXPOSURES | | MANUFACTURERS | CONTRACTORS |
|---|---|---|---|
| 7/1/2004 to 7/1/2009 | (2009:4/2004:4) | 1.058 | 1.139 |
| 7/1/2005 to 7/1/2009 | (2009:4/2005:4) | 1.039 | 1.126 |
| 7/1/2006 to 7/1/2009 | (2009:4/2006:4) | 1.019 | 1.095 |

| AVERAGE ANNUAL TREND FACTOR | | | |
|---|---|---|---|
| 7/1/2004 to 7/1/2009 | ( 5.0 YRS ) | 1.011 | 1.026 |
| 7/1/2005 to 7/1/2009 | ( 4.0 YRS ) | 1.010 | 1.030 |
| 7/1/2006 to 7/1/2009 | ( 3.0 YRS ) | 1.006 | 1.031 |

* Projected values are identified by a 'P' in column (1).
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PREMISES / OPERATIONS
OWNERS, LANDLORDS AND TENANTS
AVERAGE ANNUAL EXPOSURE TRENDS [1]

| TYPE OF CLASS | VOLUME [2] | INFLATION TREND [3] |
|---|---|---|
| FURNITURE | 18.9% | -4.3% |
| OTHER DURABLES | 7.3% | 0.6% |
| CLOTHING | 13.4% | -0.7% |
| FOOD | 37.5% | 2.6% |
| OTHER NON-DURABLES | 22.9% | 1.7% |
| TOTAL | 100.0% | 0.5%[4] |

1 These figures were derived from data supplied by Global Insight. Neither Global Insight nor any of its third party licensors makes any warranties, expressed or implied, as to the results obtained using their data and forecasts.

2 Volume weights are based on each type of class's inflation-adjusted contribution to GDP in year ending 12/31/2006. Inflation adjusted GDP is measured in terms of 2000 prices.

3 Inflation trends are based on average annual growth rates in consumption components starting 2004 to 2009.

4 This OL&T exposure trend is applied only to those classes in class groups 1-13 which have inflation-sensitive exposure bases.

OWNERS, LANDLORDS AND TENANTS
CLASS GROUPS 1-13
AVERAGE ANNUAL EXPOSURE TREND
PRICE DEFLATOR - PERSONAL CONSUMPTION EXPENDITURE COMPONENTS

| YEAR ENDING QUARTER | | FURNITURE | OTHER DURABLE GOODS | CLOTHING AND SHOES | FOOD AND BEVERAGES | OTHER NONDURABLE GOODS |
|---|---|---|---|---|---|---|
| 1996 | 1 | 1.305 | 1.047 | 1.061 | 0.901 | 0.896 |
| | 2 | 1.289 | 1.048 | 1.058 | 0.906 | 0.900 |
| | 3 | 1.273 | 1.046 | 1.052 | 0.913 | 0.903 |
| | 4 | 1.256 | 1.043 | 1.048 | 0.921 | 0.905 |
| 1997 | 1 | 1.239 | 1.040 | 1.046 | 0.928 | 0.907 |
| | 2 | 1.221 | 1.036 | 1.047 | 0.934 | 0.910 |
| | 3 | 1.202 | 1.034 | 1.049 | 0.938 | 0.911 |
| | 4 | 1.184 | 1.032 | 1.049 | 0.942 | 0.913 |
| 1998 | 1 | 1.167 | 1.030 | 1.046 | 0.946 | 0.916 |
| | 2 | 1.152 | 1.029 | 1.038 | 0.950 | 0.920 |
| | 3 | 1.135 | 1.027 | 1.035 | 0.954 | 0.926 |
| | 4 | 1.116 | 1.025 | 1.030 | 0.959 | 0.933 |
| 1999 | 1 | 1.098 | 1.020 | 1.024 | 0.963 | 0.944 |
| | 2 | 1.079 | 1.017 | 1.021 | 0.968 | 0.955 |
| | 3 | 1.062 | 1.012 | 1.015 | 0.972 | 0.965 |
| | 4 | 1.047 | 1.008 | 1.013 | 0.977 | 0.974 |
| 2000 | 1 | 1.033 | 1.006 | 1.012 | 0.982 | 0.980 |
| | 2 | 1.021 | 1.003 | 1.007 | 0.987 | 0.987 |
| | 3 | 1.010 | 1.000 | 1.004 | 0.994 | 0.993 |
| | 4 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 |
| 2001 | 1 | 0.987 | 1.001 | 0.998 | 1.007 | 1.007 |
| | 2 | 0.972 | 1.002 | 0.994 | 1.014 | 1.013 |
| | 3 | 0.956 | 1.004 | 0.989 | 1.022 | 1.020 |
| | 4 | 0.941 | 1.003 | 0.980 | 1.029 | 1.028 |
| 2002 | 1 | 0.925 | 1.002 | 0.971 | 1.036 | 1.034 |
| | 2 | 0.912 | 1.000 | 0.964 | 1.042 | 1.041 |
| | 3 | 0.899 | 0.998 | 0.959 | 1.046 | 1.047 |
| | 4 | 0.887 | 0.995 | 0.954 | 1.050 | 1.050 |
| 2003 | 1 | 0.876 | 0.991 | 0.947 | 1.053 | 1.052 |
| | 2 | 0.862 | 0.986 | 0.939 | 1.057 | 1.052 |
| | 3 | 0.847 | 0.983 | 0.934 | 1.063 | 1.051 |
| | 4 | 0.833 | 0.979 | 0.930 | 1.070 | 1.051 |
| 2004 | 1 | 0.822 | 0.979 | 0.928 | 1.077 | 1.053 |
| | 2 | 0.813 | 0.981 | 0.928 | 1.086 | 1.056 |
| | 3 | 0.806 | 0.981 | 0.928 | 1.095 | 1.057 |
| | 4 | 0.799 | 0.980 | 0.927 | 1.103 | 1.061 |
| 2005 | 1 | 0.792 | 0.978 | 0.926 | 1.109 | 1.065 |
| | 2 | 0.785 | 0.975 | 0.924 | 1.116 | 1.068 |
| | 3 | 0.777 | 0.976 | 0.920 | 1.122 | 1.073 |
| | 4 | 0.768 | 0.977 | 0.917 | 1.127 | 1.078 |
| 2006 | 1 | 0.760 | 0.977 | 0.913 | 1.134 | 1.083 |
| | 2 | 0.750 | 0.980 | 0.912 | 1.140 | 1.089 |
| | 3 | 0.742 | 0.982 | 0.913 | 1.147 | 1.094 |
| | 4 | 0.734 | 0.984 | 0.913 | 1.153 | 1.098 |
| 2007 | 1 | 0.726 | 0.989 | 0.915 | 1.162 | 1.101 |
| | 2 | 0.718 | 0.991 | 0.912 | 1.172 | 1.104 |
| | 3P | 0.710 | 0.993 | 0.908 | 1.183 | 1.106 |
| | 4P | 0.701 | 0.994 | 0.904 | 1.197 | 1.110 |
| 2008 | 1P | 0.693 | 0.995 | 0.900 | 1.208 | 1.113 |
| | 2P | 0.684 | 0.997 | 0.899 | 1.218 | 1.118 |
| | 3P | 0.676 | 0.999 | 0.899 | 1.225 | 1.123 |
| | 4P | 0.669 | 1.001 | 0.898 | 1.231 | 1.130 |
| 2009 | 1P | 0.661 | 1.003 | 0.898 | 1.236 | 1.136 |
| | 2P | 0.654 | 1.005 | 0.897 | 1.241 | 1.142 |
| | 3P | 0.648 | 1.006 | 0.897 | 1.246 | 1.149 |
| | 4P | 0.641 | 1.008 | 0.896 | 1.252 | 1.156 |

Change In Exposures*

| | | | | | |
|---|---|---|---|---|---|
| 7/1/2004 to 7/1/2009 (2009:4/2004:4) | 0.802 | 1.029 | 0.967 | 1.135 | 1.090 |

Average Annual Trend Factor

| | | | | | |
|---|---|---|---|---|---|
| 7/1/2004 to 7/1/2009 (5.0 Years) | -4.3% | 0.6% | -0.7% | 2.6% | 1.7% |

*Assumes a loss cost revision date of July 1, 2008, and a prospective average date of coverage one year later (July 1, 2009)

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PREMISES/OPERATIONS
GOVERNMENTAL SUBDIVISIONS
OWNERS, LANDLORDS AND TENANTS
AVERAGE ANNUAL EXPOSURE TRENDS
FOR ACCIDENT YEARS ENDING 12/31/2004, 12/31/2005 & 12/31/2006

| (1) YEAR ENDING | QUARTER | (2) YEARLY VALUES BASED ON GLOBAL INSIGHT EXPOSURE MODEL, HISTORY AND FORECASTS @ |
|---|---|---|
| 1996 | 1 | 0.883 |
| | 2 | 0.887 |
| | 3 | 0.892 |
| | 4 | 0.897 |
| 1997 | 1 | 0.902 |
| | 2 | 0.906 |
| | 3 | 0.910 |
| | 4 | 0.914 |
| 1998 | 1 | 0.917 |
| | 2 | 0.921 |
| | 3 | 0.925 |
| | 4 | 0.929 |
| 1999 | 1 | 0.934 |
| | 2 | 0.940 |
| | 3 | 0.948 |
| | 4 | 0.957 |
| 2000 | 1 | 0.968 |
| | 2 | 0.979 |
| | 3 | 0.990 |
| | 4 | 1.000 |
| 2001 | 1 | 1.009 |
| | 2 | 1.017 |
| | 3 | 1.024 |
| | 4 | 1.029 |
| 2002 | 1 | 1.033 |
| | 2 | 1.039 |
| | 3 | 1.046 |
| | 4 | 1.054 |

| (1) YEAR ENDING | QUARTER | (2) YEARLY VALUES BASED ON GLOBAL INSIGHT EXPOSURE MODEL, HISTORY AND FORECASTS @ |
|---|---|---|
| 2003 | 1 | 1.066 |
| | 2 | 1.077 |
| | 3 | 1.087 |
| | 4 | 1.097 |
| 2004 | 1 | 1.105 |
| | 2 | 1.116 |
| | 3 | 1.128 |
| | 4 | 1.144 |
| 2005 | 1 | 1.161 |
| | 2 | 1.179 |
| | 3 | 1.198 |
| | 4 | 1.218 |
| 2006 | 1 | 1.236 |
| | 2 | 1.255 |
| | 3 | 1.271 |
| | 4 | 1.284 |
| 2007 | 1 | 1.300 |
| | 2 | 1.317 |
| | 3P | 1.333 |
| | 4P | 1.349 |
| 2008 | 1P | 1.362 |
| | 2P | 1.372 |
| | 3P | 1.381 |
| | 4P | 1.389 |
| 2009 | 1P | 1.398 |
| | 2P | 1.406 |
| | 3P | 1.414 |
| | 4P | 1.422 |

CHANGE IN EXPOSURES

| | | |
|---|---|---|
| 7/1/2004 to 7/1/2009 | (2009:4/2004:4) | 1.243 |
| 7/1/2005 to 7/1/2009 | (2009:4/2005:4) | 1.168 |
| 7/1/2006 to 7/1/2009 | (2009:4/2006:4) | 1.108 |

AVERAGE ANNUAL TREND FACTOR

| | | |
|---|---|---|
| 7/1/2004 to 7/1/2009 | ( 5.0 YRS ) | 1.044 |
| 7/1/2005 to 7/1/2009 | ( 4.0 YRS ) | 1.040 |
| 7/1/2006 to 7/1/2009 | ( 3.0 YRS ) | 1.035 |

* Projected values are identified by a 'P' in column (1).
@ Based on a year-ended quarterly implicit price deflator of state and local government expenditures. GDP accounts are based on 2000 dollars.

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OCCURRENCE SEVERITY TREND
MULTISTATE
MANUFACTURERS AND CONTRACTORS
Calculation of Annual Trend Factor
Based on Average Occurrence Severity
Full Coverage Occurrence Data
Monoline and Multiline Combined
Bodily Injury

| (1) Accident Year Ending | (2) Basic Limit Paid Losses * | (3) Occurrences at Ultimate | (4) (2)/(3) Actual Severity | (5) Exponential Curve of Best Fit to Col (4) 10 Year | 8 Year | 6 Year |
|---|---|---|---|---|---|---|
| 6/30/1997 | $ 191,081,006 | 8,139 | $ 23,478 | $ 22,245 | | |
| 12/31/1997 | 193,865,018 | 8,251 | 23,496 | 23,642 | | |
| 6/30/1998 | 191,743,299 | 8,251 | 23,239 | 25,127 | | |
| 12/31/1998 | 188,502,840 | 7,855 | 23,998 | 26,705 | | |
| 6/30/1999 | 193,201,890 | 7,809 | 24,741 | 28,381 | $ 29,326 | |
| 12/31/1999 | 199,907,337 | 7,063 | 28,303 | 30,164 | 31,067 | |
| 6/30/2000 | 205,994,033 | 6,110 | 33,714 | 32,058 | 32,912 | |
| 12/31/2000 | 227,679,954 | 5,712 | 39,860 | 34,071 | 34,866 | |
| 6/30/2001 | 238,564,779 | 5,844 | 40,822 | 36,210 | 36,936 | $ 39,257 |
| 12/31/2001 | 222,266,431 | 5,354 | 41,514 | 38,484 | 39,129 | 41,196 |
| 6/30/2002 | 187,814,582 | 4,550 | 41,278 | 40,900 | 41,452 | 43,229 |
| 12/31/2002 | 181,954,369 | 4,108 | 44,293 | 43,468 | 43,914 | 45,364 |
| 6/30/2003 | 172,477,669 | 3,623 | 47,606 | 46,198 | 46,521 | 47,603 |
| 12/31/2003 | 176,247,061 | 3,395 | 51,914 | 49,099 | 49,283 | 49,954 |
| 6/30/2004 | 179,576,603 | 3,444 | 52,142 | 52,182 | 52,209 | 52,420 |
| 12/31/2004 | 187,514,619 | 3,296 | 56,892 | 55,458 | 55,309 | 55,008 |
| 6/30/2005 | 176,626,705 | 3,084 | 57,271 | 58,941 | 58,593 | 57,724 |
| 12/31/2005 | 158,449,790 | 2,933 | 54,023 | 62,642 | 62,072 | 60,574 |
| 6/30/2006 | 171,745,024 | 2,667 | 64,392 | 66,575 | 65,757 | 63,564 |
| 12/31/2006 | 173,534,332 | 2,436 | 71,237 | 70,756 | 69,661 | 66,703 |
| | Goodness of Fit Statistic, R-Squared: | | | 0.954 | 0.923 | 0.931 |

| | |
|---|---|
| Average Annual Severity Trend (10 yr) | +13.0% |
| Average Annual Severity Trend ( 8 yr) | +12.2% |
| Average Annual Severity Trend ( 6 yr) | +10.1% |
| Selected Annual Severity Trend | + 7.0% |

* Including basic indemnity and allocated loss adjustment expense developed separately to an ultimate settlement basis. An adjustment was made to indemnity losses and occurrences to account for the current payment patterns.

NOTE: Trends are based on reported paid full coverage data developed to ultimate using paid development factors (See Section B- Explanation of Trend Calculation).



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OCCURRENCE SEVERITY TREND
MULTISTATE
MANUFACTURERS AND CONTRACTORS
Calculation of Annual Trend Factor
Based on Average Occurrence Severity
Full Coverage Occurrence Data
Monoline and Multiline Combined
Property Damage

| (1) Accident Year Ending | (2) Basic Limit Paid Losses * | (3) Occurrences at Ultimate | (4) (2)/(3) Actual Severity | (5) Exponential Curve of Best Fit to Col (4) 10 Year | 8 Year | 6 Year |
|---|---|---|---|---|---|---|
| 6/30/1997 | $ 105,443,495 | 17,325 | $ 6,086 | $ 6,479 | | |
| 12/31/1997 | 109,184,450 | 16,570 | 6,589 | 6,782 | | |
| 6/30/1998 | 122,773,732 | 16,116 | 7,618 | 7,098 | | |
| 12/31/1998 | 120,363,983 | 16,514 | 7,289 | 7,429 | | |
| 6/30/1999 | 121,040,940 | 17,274 | 7,007 | 7,776 | $ 7,884 | |
| 12/31/1999 | 136,283,056 | 17,424 | 7,822 | 8,139 | 8,240 | |
| 6/30/2000 | 148,199,214 | 17,902 | 8,278 | 8,519 | 8,611 | |
| 12/31/2000 | 157,998,502 | 17,964 | 8,795 | 8,916 | 8,999 | |
| 6/30/2001 | 167,337,049 | 17,063 | 9,807 | 9,332 | 9,405 | $ 10,359 |
| 12/31/2001 | 160,290,300 | 15,162 | 10,572 | 9,768 | 9,829 | 10,675 |
| 6/30/2002 | 146,738,246 | 13,108 | 11,195 | 10,224 | 10,273 | 11,001 |
| 12/31/2002 | 125,615,140 | 11,279 | 11,137 | 10,701 | 10,736 | 11,337 |
| 6/30/2003 | 116,287,512 | 9,658 | 12,041 | 11,200 | 11,220 | 11,683 |
| 12/31/2003 | 102,511,365 | 8,451 | 12,130 | 11,723 | 11,726 | 12,039 |
| 6/30/2004 | 99,130,019 | 7,809 | 12,694 | 12,270 | 12,255 | 12,407 |
| 12/31/2004 | 101,876,586 | 7,337 | 13,885 | 12,843 | 12,807 | 12,785 |
| 6/30/2005 | 94,253,289 | 7,194 | 13,102 | 13,442 | 13,385 | 13,176 |
| 12/31/2005 | 98,752,772 | 7,224 | 13,670 | 14,070 | 13,988 | 13,578 |
| 6/30/2006 | 106,522,908 | 7,714 | 13,809 | 14,726 | 14,619 | 13,992 |
| 12/31/2006 | 108,016,807 | 8,005 | 13,494 | 15,414 | 15,278 | 14,419 |
| | Goodness of Fit Statistic, R-Squared: | | | 0.946 | 0.907 | 0.886 |

| | |
|---|---|
| Average Annual Severity Trend (10 yr) | + 9.6% |
| Average Annual Severity Trend ( 8 yr) | + 9.2% |
| Average Annual Severity Trend ( 6 yr) | + 6.2% |
| Selected Annual Severity Trend | + 7.5% |

* Including basic indemnity and allocated loss adjustment expense developed separately to an ultimate settlement basis.
NOTE: Trends are based on reported paid full coverage data developed to ultimate using paid development factors (See Section B- Explanation of Trend Calculation).

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OCCURRENCE SEVERITY TREND
MULTISTATE
MANUFACTURERS AND CONTRACTORS
Calculation of Annual Trend Factor
Based on Average Occurrence Severity
Full Coverage Occurrence Data
Monoline and Multiline Combined
Fringe

| (1) Accident Year Ending | (2) Basic Limit Paid Losses * | (3) Occurrences at Ultimate | (4) (2)/(3) Actual Severity | (5) Exponential Curve of Best Fit to Col (4) 10 Year | 8 Year | 6 Year |
|---|---|---|---|---|---|---|
| 6/30/1997 | $ 38,832,823 | 911 | $ 42,627 | $ 35,653 | | |
| 12/31/1997 | 41,402,621 | 938 | 44,139 | 36,027 | | |
| 6/30/1998 | 32,515,463 | 867 | 37,503 | 36,404 | | |
| 12/31/1998 | 30,984,441 | 734 | 42,213 | 36,785 | | |
| 6/30/1999 | 27,335,192 | 659 | 41,480 | 37,171 | $ 31,716 | |
| 12/31/1999 | 26,209,286 | 547 | 47,915 | 37,560 | 32,584 | |
| 6/30/2000 | 15,729,887 | 514 | 30,603 | 37,954 | 33,476 | |
| 12/31/2000 | 15,112,435 | 562 | 26,890 | 38,352 | 34,392 | |
| 6/30/2001 | 18,108,394 | 600 | 30,181 | 38,753 | 35,334 | $ 30,012 |
| 12/31/2001 | 17,620,155 | 573 | 30,751 | 39,159 | 36,301 | 31,610 |
| 6/30/2002 | 16,922,732 | 549 | 30,825 | 39,570 | 37,295 | 33,293 |
| 12/31/2002 | 17,395,542 | 562 | 30,953 | 39,984 | 38,316 | 35,065 |
| 6/30/2003 | 14,912,710 | 457 | 32,632 | 40,403 | 39,365 | 36,932 |
| 12/31/2003 | 12,765,799 | 339 | 37,657 | 40,827 | 40,443 | 38,898 |
| 6/30/2004 | 14,987,902 | 298 | 50,295 | 41,254 | 41,550 | 40,969 |
| 12/31/2004 | 13,085,738 | 248 | 52,765 | 41,687 | 42,688 | 43,150 |
| 6/30/2005 | 11,278,861 | 209 | 53,966 | 42,123 | 43,856 | 45,447 |
| 12/31/2005 | 13,845,379 | 189 | 73,256 | 42,565 | 45,057 | 47,867 |
| 6/30/2006 | 7,124,619 | 178 | 40,026 | 43,011 | 46,291 | 50,415 |
| 12/31/2006 | 6,523,926 | 182 | 35,846 | 43,461 | 47,558 | 53,099 |
| | Goodness of Fit Statistic, R-Squared: | | | 0.060 | 0.211 | 0.416 |

| | |
|---|---|
| Average Annual Severity Trend (10 yr) | + 2.1% |
| Average Annual Severity Trend ( 8 yr) | + 5.6% |
| Average Annual Severity Trend ( 6 yr) | +10.9% |
| Selected Annual Severity Trend | + 2.0% |

* Including basic indemnity and allocated loss adjustment expense developed separately to an ultimate settlement basis.
NOTE: Trends are based on reported paid full coverage data developed to ultimate using paid development factors (See Section B- Explanation of Trend Calculation).

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OCCURRENCE SEVERITY TREND
MULTISTATE
OWNERS, LANDLORDS, AND TENANTS
Calculation of Annual Trend Factor
Based on Average Occurrence Severity
Full Coverage Occurrence Data
Monoline and Multiline Combined
Bodily Injury

| (1) Accident Year Ending | (2) Basic Limit Paid Losses * | (3) Occurrences at Ultimate | (4) (2)/(3) Actual Severity | (5) Exponential Curve of Best Fit to Col (4) 10 Year | 8 Year | 6 Year |
|---|---|---|---|---|---|---|
| 6/30/1997 | $ 436,242,228 | 27,219 | $ 16,027 | $ 14,677 | | |
| 12/31/1997 | 436,956,481 | 27,510 | 15,884 | 15,076 | | |
| 6/30/1998 | 413,344,742 | 26,077 | 15,851 | 15,487 | | |
| 12/31/1998 | 402,041,524 | 24,684 | 16,288 | 15,908 | | |
| 6/30/1999 | 423,222,973 | 24,710 | 17,128 | 16,341 | $ 15,460 | |
| 12/31/1999 | 420,044,843 | 24,557 | 17,105 | 16,785 | 15,973 | |
| 6/30/2000 | 425,496,163 | 24,784 | 17,168 | 17,242 | 16,504 | |
| 12/31/2000 | 437,082,729 | 24,835 | 17,599 | 17,711 | 17,052 | |
| 6/30/2001 | 442,953,491 | 24,238 | 18,275 | 18,192 | 17,618 | $ 15,953 |
| 12/31/2001 | 410,832,544 | 22,779 | 18,036 | 18,687 | 18,203 | 16,722 |
| 6/30/2002 | 361,917,278 | 20,802 | 17,398 | 19,196 | 18,807 | 17,527 |
| 12/31/2002 | 353,827,036 | 19,902 | 17,778 | 19,718 | 19,432 | 18,372 |
| 6/30/2003 | 351,738,077 | 18,904 | 18,607 | 20,254 | 20,077 | 19,257 |
| 12/31/2003 | 334,118,371 | 18,064 | 18,496 | 20,805 | 20,744 | 20,184 |
| 6/30/2004 | 335,137,478 | 17,823 | 18,804 | 21,371 | 21,433 | 21,157 |
| 12/31/2004 | 335,642,689 | 17,077 | 19,655 | 21,953 | 22,145 | 22,176 |
| 6/30/2005 | 344,273,203 | 16,384 | 21,013 | 22,550 | 22,880 | 23,244 |
| 12/31/2005 | 369,234,770 | 14,836 | 24,888 | 23,163 | 23,640 | 24,364 |
| 6/30/2006 | 357,560,693 | 11,761 | 30,402 | 23,793 | 24,425 | 25,537 |
| 12/31/2006 | 320,887,149 | 10,911 | 29,410 | 24,440 | 25,236 | 26,768 |
| | Goodness of Fit Statistic, R-Squared: | | | 0.716 | 0.688 | 0.738 |

| | |
|---|---|
| Average Annual Severity Trend (10 yr) | + 5.5% |
| Average Annual Severity Trend ( 8 yr) | + 6.8% |
| Average Annual Severity Trend ( 6 yr) | + 9.9% |
| Selected Annual Severity Trend | + 3.5% |

* Including basic indemnity and allocated loss adjustment expense developed separately to an ultimate settlement basis.
NOTE: Trends are based on reported paid full coverage data developed to ultimate using paid development factors (See Section B- Explanation of Trend Calculation).

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OCCURRENCE SEVERITY TREND
MULTISTATE
OWNERS, LANDLORDS, AND TENANTS
Calculation of Annual Trend Factor
Based on Average Occurrence Severity
Full Coverage Occurrence Data
Monoline and Multiline Combined
Property Damage

| (1) Accident Year Ending | (2) Basic Limit Paid Losses * | (3) Occurrences at Ultimate | (4) (2)/(3) Actual Severity | (5) Exponential Curve of Best Fit to Col (4) 10 Year | 8 Year | 6 Year |
|---|---|---|---|---|---|---|
| 6/30/1997 | $ 68,893,751 | 14,019 | $ 4,914 | $ 4,812 | | |
| 12/31/1997 | 69,713,746 | 13,869 | 5,027 | 4,946 | | |
| 6/30/1998 | 63,270,263 | 13,685 | 4,623 | 5,084 | | |
| 12/31/1998 | 62,685,799 | 13,381 | 4,685 | 5,226 | | |
| 6/30/1999 | 57,793,482 | 13,295 | 4,347 | 5,372 | $ 5,601 | |
| 12/31/1999 | 70,808,384 | 13,368 | 5,297 | 5,522 | 5,734 | |
| 6/30/2000 | 82,421,730 | 13,363 | 6,168 | 5,676 | 5,869 | |
| 12/31/2000 | 81,185,675 | 13,346 | 6,083 | 5,835 | 6,008 | |
| 6/30/2001 | 84,220,143 | 13,037 | 6,460 | 5,998 | 6,150 | $ 6,960 |
| 12/31/2001 | 76,746,878 | 11,380 | 6,744 | 6,165 | 6,296 | 6,995 |
| 6/30/2002 | 70,299,094 | 9,475 | 7,419 | 6,338 | 6,444 | 7,030 |
| 12/31/2002 | 63,405,195 | 8,215 | 7,718 | 6,515 | 6,597 | 7,065 |
| 6/30/2003 | 47,164,811 | 6,905 | 6,831 | 6,697 | 6,753 | 7,100 |
| 12/31/2003 | 48,132,466 | 6,427 | 7,489 | 6,884 | 6,912 | 7,135 |
| 6/30/2004 | 44,104,001 | 5,799 | 7,605 | 7,076 | 7,076 | 7,171 |
| 12/31/2004 | 35,726,308 | 5,306 | 6,733 | 7,273 | 7,243 | 7,207 |
| 6/30/2005 | 37,556,092 | 5,238 | 7,170 | 7,476 | 7,414 | 7,243 |
| 12/31/2005 | 37,029,386 | 5,098 | 7,264 | 7,685 | 7,590 | 7,279 |
| 6/30/2006 | 35,376,737 | 4,907 | 7,209 | 7,900 | 7,769 | 7,315 |
| 12/31/2006 | 32,619,365 | 4,459 | 7,315 | 8,121 | 7,953 | 7,352 |
| | Goodness of Fit Statistic, R-Squared: | | | 0.730 | 0.541 | 0.106 |

| | |
|---|---|
| Average Annual Severity Trend (10 yr) | + 5.7% |
| Average Annual Severity Trend ( 8 yr) | + 4.8% |
| Average Annual Severity Trend ( 6 yr) | + 1.0% |
| Selected Annual Severity Trend | + 5.0% |

* Including basic indemnity and allocated loss adjustment expense developed separately to an ultimate settlement basis.
NOTE: Trends are based on reported paid full coverage data developed to ultimate using paid development factors (See Section B- Explanation of Trend Calculation).

OCCURRENCE SEVERITY TREND
MULTISTATE
OWNERS, LANDLORDS, AND TENANTS
Calculation of Annual Trend Factor
Based on Average Occurrence Severity
Full Coverage Occurrence Data
Monoline and Multiline Combined
Fringe

| (1) Accident Year Ending | (2) Basic Limit Paid Losses * | (3) Occurrences at Ultimate | (4) (2)/(3) Actual Severity | (5) Exponential Curve of Best Fit to Col (4) 10 Year | 8 Year | 6 Year |
|---|---|---|---|---|---|---|
| 6/30/1997 | $ 58,475,065 | 2,087 | $ 28,019 | $ 24,654 | | |
| 12/31/1997 | 65,330,798 | 2,128 | 30,701 | 25,609 | | |
| 6/30/1998 | 68,452,459 | 1,832 | 37,365 | 26,601 | | |
| 12/31/1998 | 54,176,061 | 1,527 | 35,479 | 27,632 | | |
| 6/30/1999 | 39,996,331 | 1,564 | 25,573 | 28,702 | $ 22,382 | |
| 12/31/1999 | 40,166,449 | 1,473 | 27,268 | 29,814 | 23,854 | |
| 6/30/2000 | 37,682,866 | 1,287 | 29,280 | 30,969 | 25,422 | |
| 12/31/2000 | 39,314,650 | 1,286 | 30,571 | 32,169 | 27,094 | |
| 6/30/2001 | 46,386,952 | 1,362 | 34,058 | 33,415 | 28,875 | $ 23,465 |
| 12/31/2001 | 43,574,688 | 1,272 | 34,257 | 34,710 | 30,774 | 25,762 |
| 6/30/2002 | 31,368,243 | 1,216 | 25,796 | 36,054 | 32,797 | 28,283 |
| 12/31/2002 | 25,336,282 | 1,390 | 18,228 | 37,451 | 34,953 | 31,052 |
| 6/30/2003 | 25,249,367 | 1,262 | 20,007 | 38,902 | 37,251 | 34,091 |
| 12/31/2003 | 25,334,621 | 725 | 34,944 | 40,409 | 39,701 | 37,428 |
| 6/30/2004 | 18,270,404 | 410 | 44,562 | 41,974 | 42,311 | 41,092 |
| 12/31/2004 | 21,728,327 | 379 | 57,331 | 43,600 | 45,093 | 45,114 |
| 6/30/2005 | 21,170,678 | 345 | 61,364 | 45,289 | 48,058 | 49,529 |
| 12/31/2005 | 16,059,656 | 278 | 57,769 | 47,044 | 51,217 | 54,377 |
| 6/30/2006 | 20,189,472 | 289 | 69,860 | 48,866 | 54,585 | 59,700 |
| 12/31/2006 | 17,070,751 | 313 | 54,539 | 50,759 | 58,174 | 65,543 |
| Goodness of Fit Statistic, R-Squared: | | | | 0.362 | 0.536 | 0.562 |

| | |
|---|---|
| Average Annual Severity Trend (10 yr) | + 7.9% |
| Average Annual Severity Trend ( 8 yr) | +13.6% |
| Average Annual Severity Trend ( 6 yr) | +20.5% |
| Selected Annual Severity Trend | + 2.0% |

* Including basic indemnity and allocated loss adjustment expense developed separately to an ultimate settlement basis.
NOTE: Trends are based on reported paid full coverage data developed to ultimate using paid development factors (See Section B- Explanation of Trend Calculation).

PREMISES/OPERATIONS
MANUFACTURERS AND CONTRACTORS

FREQUENCY TREND INCLUDING FRINGE OCCURRENCES[1]
MULTISTATE
Manual Classes (Full and Deductible Coverage)
Monoline and Multiline Combined

Bodily Injury and Property Damage Combined

| (1) Accident Year Ending | (2) Aggregate Loss Costs at Current Level | (3) Occurrences at Ultimate[2] | (4) Occurrence Frequency (3)/(2)[3] | (1) Accident Year Ending | (2) Aggregate Loss Costs at Current Level | (3) Occurrences at Ultimate[2] | (4) Occurrence Frequency (3)/(2)[3] |
|---|---|---|---|---|---|---|---|
| 12/31/1971 | $ 571,948,796 | 62,015 | 108.43 | 12/31/1989 | $ 948,837,925 | 69,954 | 73.73 |
| 12/31/1972 | 683,707,871 | 71,256 | 104.22 | 12/31/1990 | 836,374,135 | 71,415 | 85.39 |
| 12/31/1973 | 676,824,970 | 76,185 | 112.56 | 12/31/1991 | 782,414,912 | 68,981 | 88.16 |
| 12/31/1974 | 636,383,761 | 76,622 | 120.4 | 12/31/1992 | 761,295,567 | 69,053 | 90.7 |
| 12/31/1975 | 605,667,899 | 69,845 | 115.32 | 12/31/1993 | 798,624,284 | 67,426 | 84.43 |
| 12/31/1976 | 546,173,463 | 67,066 | 122.79 | 12/31/1994 | 876,282,874 | 70,846 | 80.85 |
| 12/31/1977 | 616,693,575 | 64,555 | 104.68 | 12/31/1995 | 901,505,305 | 70,331 | 78.02 |
| 12/31/1978 | 693,791,628 | 67,163 | 96.81 | 12/31/1996 | 950,648,566 | 74,360 | 78.22 |
| 12/31/1979 | 728,144,008 | 67,370 | 92.52 | 12/31/1997 | 904,602,010 | 62,647 | 69.25 |
| 12/31/1980 | 775,243,585 | 69,606 | 89.79 | 12/31/1998 | 891,759,536 | 59,185 | 66.37 |
| 12/31/1981 | 613,846,989 | 85,212 | 138.82 | 12/31/1999 | 884,338,245 | 60,781 | 68.73 |
| 12/31/1982 | 620,775,745 | 98,194 | 158.18 | 12/31/2000 | 888,082,807 | 60,559 | 68.19 |
| 12/31/1983 | 627,245,389 | 106,496 | 169.78 | 12/31/2001 | 864,188,153 | 55,032 | 63.68 |
| 12/31/1984 | 636,223,123 | 118,919 | 186.91 | 12/31/2002 | 836,312,288 | 43,342 | 51.82 |
| 12/31/1985 | 667,645,747 | 121,517 | 182.01 | 12/31/2003 | 814,887,279 | 32,470 | 39.85 |
| 12/31/1986 | 678,063,610 | 105,013 | 154.87 | 12/31/2004 | 869,756,510 | 31,242 | 35.92 |
| 12/31/1987 | 670,614,113 | 83,700 | 124.81 | 12/31/2005 | 939,354,350 | 31,217 | 33.23 |
| 12/31/1988 | 771,223,562 | 79,410 | 102.97 | 12/31/2006 | 999,231,543 | 33,617 | 33.64 |

Selected Annual Frequency Trend: 0.0%

[1] Accident years ending 1971-1988 include Pre-CGL and CGL data; accident years ending 1989-2006 include CGL data only.
[2] Occurrences are based on reported paid amounts developed to ultimate using paid development factors.
[3] Frequency is per $1,000,000 Aggregate Loss Costs at Current Level.

PREMISES/OPERATIONS
OWNERS, LANDLORDS AND TENANTS

FREQUENCY TREND INCLUDING FRINGE OCCURRENCES[1]
MULTISTATE
Manual Classes (Full and Deductible Coverage)
Monoline and Multiline Combined

Bodily Injury and Property Damage Combined

| (1) Accident Year Ending | (2) Aggregate Loss Costs at Current Level | (3) Occurrences at Ultimate[2] | (4) Occurrence Frequency (3)/(2)[3] | (1) Accident Year Ending | (2) Aggregate Loss Costs at Current Level | (3) Occurrences at Ultimate[2] | (4) Occurrence Frequency (3)/(2)[3] |
|---|---|---|---|---|---|---|---|
| 12/31/1974 | $ 603,078,215 | 72,088 | 119.53 | 12/31/1991 | $ 905,394,937 | 128,295 | 141.70 |
| 12/31/1975 | 543,077,254 | 60,570 | 111.53 | 12/31/1992 | 950,747,332 | 125,504 | 132.01 |
| 12/31/1976 | 575,591,376 | 62,708 | 108.95 | 12/31/1993 | 969,201,975 | 123,846 | 127.78 |
| 12/31/1977 | 600,825,731 | 62,623 | 104.23 | 12/31/1994 | 1,020,154,777 | 135,985 | 133.30 |
| 12/31/1978 | 630,401,830 | 60,611 | 96.15 | 12/31/1995 | 1,015,629,717 | 124,491 | 122.58 |
| 12/31/1979 | 589,138,928 | 57,767 | 98.05 | 12/31/1996 | 1,059,918,566 | 116,693 | 110.10 |
| 12/31/1980 | 586,476,236 | 61,569 | 104.98 | 12/31/1997 | 1,057,162,824 | 105,422 | 99.72 |
| 12/31/1981 | 761,326,584 | 81,153 | 106.59 | 12/31/1998 | 1,025,909,214 | 93,740 | 91.37 |
| 12/31/1982 | 771,782,247 | 101,643 | 131.70 | 12/31/1999 | 1,004,666,417 | 93,600 | 93.17 |
| 12/31/1983 | 762,719,660 | 107,796 | 141.33 | 12/31/2000 | 984,557,535 | 89,919 | 91.33 |
| 12/31/1984 | 722,404,967 | 109,439 | 151.49 | 12/31/2001 | 941,550,874 | 79,856 | 84.81 |
| 12/31/1985 | 764,619,601 | 107,491 | 140.58 | 12/31/2002 | 904,441,017 | 65,901 | 72.86 |
| 12/31/1986 | 874,918,490 | 100,101 | 114.41 | 12/31/2003 | 860,303,124 | 54,584 | 63.45 |
| 12/31/1987 | 869,987,011 | 86,442 | 99.36 | 12/31/2004 | 901,921,876 | 53,547 | 59.37 |
| 12/31/1988 | 998,563,026 | 115,656 | 115.82 | 12/31/2005 | 915,674,901 | 50,064 | 54.67 |
| 12/31/1989 | 940,540,169 | 115,259 | 122.55 | 12/31/2006 | 956,048,510 | 45,342 | 47.43 |
| 12/31/1990 | 891,984,391 | 119,022 | 133.44 | | | | |

Selected Annual Frequency Trend: 0.0%

[1] Accident years ending 1974-1988 include Pre-CGL and CGL data; accident years ending 1989-2006 include CGL data only.
[2] Occurrences are based on reported paid amounts developed to ultimate using paid development factors.
[3] Frequency is per $1,000,000 Aggregate Loss Costs at Current Level.

PREMISES/OPERATIONS (SUBLINE CODE 334)
CLASS GROUPS AND DIFFERENTIALS
* Base Class

CLASS GROUP 01

| | | |
|---|---|---|
| 10100 | 0.69 | |
| 10146 | 0.44 | |
| 10352 | 0.40 | |
| 11258 | 1.16 | |
| 11259 | 1.43 | |
| 11288 | 1.24 | |
| 13111 | 0.77 | |
| 13673 | 0.74 | |
| 13720 | 0.51 | |
| 14401 | 0.96 | |
| 15224 | 0.52 | |
| 18435 | 0.73 | |
| 18436 | 0.80 | |
| 18501 | 1.00 | * |

CLASS GROUP 02

| | | |
|---|---|---|
| 16900 | 1.30 | |
| 16901 | .97 | |
| 16902 | 1.41 | |
| 16910 | 1.55 | |
| 16911 | 1.00 | |
| 16915 | 1.55 | |
| 16916 | 1.00 | * |
| 16920 | 2.92 | |
| 16921 | 2.92 | |
| 16930 | 1.77 | |
| 16931 | 1.77 | |
| 16940 | 2.92 | |
| 16941 | 1.77 | |

CLASS GROUP 03

| | |
|---|---|
| 10026 | 1.06 |
| 10042 | 0.68 |
| 10060 | 0.35 |
| 10065 | 0.44 |
| 10066 | 0.44 |
| 10071 | 0.55 |
| 10101 | 0.61 |
| 10105 | 5.55 |
| 10113 | 0.62 |
| 10115 | 1.37 |
| 10130 | 6.94 |
| 10132 | 6.31 |
| 10150 | 0.89 |
| 10151 | 25.43 |
| 10160 | 4.55 |
| 10204 | 0.43 |
| 10205 | 0.47 |
| 10220 | 9.44 |
| 10309 | 0.36 |
| 10315 | 0.74 |
| 11020 | 0.62 |
| 11126 | 0.15 |
| 11155 | 0.43 |
| 11204 | 0.63 |
| 11234 | 0.58 |
| 11273 | 29.51 |
| 11274 | 27.05 |
| 12356 | 2.11 |
| 12374 | 1.23 |
| 12375 | 0.58 |
| 12393 | 1.02 |
| 12467 | 0.30 |
| 12805 | 0.82 |
| 12841 | 0.87 |
| 12927 | 0.17 |
| 13314 | 0.25 |
| 13351 | 0.52 |
| 13352 | 0.61 |
| 13506 | 1.96 |
| 13507 | 1.83 |
| 13716 | 0.79 |
| 13759 | 0.36 |
| 14068 | 0.08 |
| 14101 | 0.81 |
| 14655 | 0.19 |
| 14733 | 1.10 |
| 14734 | 0.53 |
| 14913 | 0.59 |
| 15314 | 0.37 |
| 15538 | 0.55 |
| 15600 | 1.23 |
| 15608 | 0.37 |
| 15656 | 14.16 |
| 15839 | 0.62 |
| 15991 | 0.59 |
| 15993 | 0.42 |
| 16402 | 2.80 |
| 16403 | 1.65 |
| 16404 | 1.78 |
| 16676 | 0.66 |
| 16750 | 0.23 |
| 16751 | 0.23 |
| 16881 | 2.75 |
| 18109 | 0.80 |
| 18110 | 0.54 |
| 18206 | 1.02 |
| 18335 | 0.85 |
| 18437 | 1.00 * |
| 18438 | 1.28 |
| 18507 | 0.36 |
| 18570 | 3.96 |
| 18708 | 0.22 |
| 18834 | 0.61 |
| 18911 | 1.20 |
| 18912 | 3.82 |
| 18920 | 0.90 |
| 19795 | 0.74 |
| 19796 | 0.74 |
| 41510 | 78.72 |
| 45900 | 0.23 |
| 45901 | 0.23 |
| 48808 | 3.43 |
| 49111 | 6.02 |

CLASS GROUP 04

| | | |
|---|---|---|
| 10133 | 16.24 | |
| 11052 | 16.87 | |
| 11167 | 2.23 | |
| 11168 | 17.94 | |
| 14731 | 16.65 | |
| 14732 | 1.15 | |
| 15123 | 12.30 | |
| 15124 | 5.03 | |
| 19007 | 6.33 | |
| 19051 | 11.16 | |
| 44009 | 16.55 | |
| 49617 | 1.00 | * |
| 49618 | 0.91 | |
| 49619 | 1.68 | |
| 49763 | 13.68 | |

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PREMISES/OPERATIONS (SUBLINE CODE 334)
CLASS GROUPS AND DIFFERENTIALS
* Base Class

CLASS GROUP 05

| | |
|---|---|
| 10140 | 0.49 |
| 10141 | 0.78 |
| 10145 | 4.07 |
| 12361 | 1.00 * |
| 13049 | 0.46 |
| 13112 | 0.80 |
| 13670 | 0.67 |
| 15223 | 0.68 |

CLASS GROUP 06

| | |
|---|---|
| 10010 | 1.83 |
| 10040 | 1.21 |
| 10070 | 0.98 |
| 10111 | 1.91 |
| 11127 | 4.82 |
| 11128 | 6.56 |
| 11203 | 14.33 |
| 12362 | 1.00 * |
| 12373 | 0.36 |
| 12391 | 0.87 |
| 12707 | 6.91 |
| 12797 | 1.47 |
| 13715 | 1.16 |
| 13930 | 2.18 |
| 14527 | 4.38 |
| 16005 | 0.60 |
| 16501 | 1.30 |
| 16527 | 1.95 |
| 16705 | 4.13 |
| 18078 | 1.21 |
| 18205 | 3.08 |
| 18707 | 0.17 |
| 18833 | 1.76 |

CLASS GROUP 07

| | |
|---|---|
| 10015 | 3.93 |
| 10052 | 2.72 |
| 10054 | 2.41 |
| 10110 | 13.38 |
| 10117 | 3.90 |
| 10120 | 8.76 |
| 10331 | 5.33 |
| 10332 | 8.02 |
| 10378 | 5.40 |
| 10379 | 2.23 |
| 10380 | 4.28 |
| 10381 | 3.70 |
| 11138 | 1.00 * |
| 16670 | 2.21 |
| 40045 | 122.58 |
| 40046 | 20.26 |
| 40047 | 8.63 |
| 40059 | 3.09 |
| 40061 | 1.63 |
| 40063 | 54.16 |
| 40064 | 14.04 |
| 40111 | 2.40 |
| 41001 | 0.11 |
| 41664 | 18.55 |
| 41665 | 2.17 |
| 41667 | 45.65 |
| 41668 | 45.83 |
| 41669 | 0.27 |
| 41670 | 0.35 |
| 43518 | 7.06 |
| 43626 | 6.35 |
| 43628 | 74.81 |
| 43629 | 63.78 |
| 43760 | 1.93 |
| 44069 | 6.80 |
| 44070 | 2.01 |
| 44071 | 2.23 |
| 44072 | 1.54 |
| 44311 | 3.82 |
| 44315 | 2.71 |
| 46911 | 12.58 |
| 46912 | 23.05 |
| 47318 | 5.17 |
| 47420 | 0.57 |
| 48206 | 15.46 |
| 48441 | 0.07 |
| 48557 | 4.98 |
| 48558 | 5.25 |
| 48637 | 5.40 |
| 48638 | 2.68 |
| 48925 | 123.66 |
| 49870 | 54.01 |
| 63217 | 24.62 |
| 63218 | 8.29 |

CLASS GROUP 08

| | |
|---|---|
| 40101 | 197.46 |
| 40102 | 158.33 |
| 44427 | 612.57 |
| 44428 | 815.33 |
| 44429 | 17.83 |
| 44430 | 6.42 |
| 44431 | 20.51 |
| 44432 | 6.50 |
| 44433 | 207.11 |
| 44434 | 396.16 |
| 44435 | 654.78 |
| 44436 | 515.34 |
| 44437 | 397.09 |
| 44438 | 313.81 |
| 44439 | 654.86 |
| 44440 | 522.29 |
| 46112 | 1.00 * |

CLASS GROUP 09

| | |
|---|---|
| 45190 | 1.00 * |
| 45191 | 0.82 |
| 45192 | 0.90 |
| 45193 | 0.53 |
| 45210 | 0.68 |
| 46202 | 1.69 |
| 64074 | 9.41 |
| 64075 | 6.10 |

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PREMISES/OPERATIONS (SUBLINE CODE 334)
CLASS GROUPS AND DIFFERENTIALS
* Base Class

CLASS GROUP 10

| | |
|---|---|
| 41421 | 0.02 |
| 41422 | 0.01 |
| 41603 | 0.49 |
| 41604 | 0.35 |
| 41650 | 1.00 * |
| 41680 | 0.35 |
| 41715 | 0.27 |
| 41716 | 0.23 |
| 46004 | 1.20 |
| 46005 | 0.71 |
| 47469 | 0.20 |
| 47471 | 0.13 |
| 47473 | 0.18 |
| 47474 | 0.20 |
| 47475 | 0.14 |
| 47476 | 0.11 |
| 47477 | 0.15 |
| 47478 | 0.16 |
| 67508 | 0.80 |
| 67509 | 1.04 |
| 67510 | 0.48 |
| 67511 | 0.60 |
| 67512 | 1.53 |
| 67513 | 1.22 |

CLASS GROUP 11

| | |
|---|---|
| 60010 | 1.00 * |
| 60011 | 1.40 |
| 60012 | 1.68 |
| 60013 | 1.08 |
| 60015 | 1.18 |
| 60016 | 1.54 |
| 61000 | 0.94 |
| 63010 | 2.11 |
| 63011 | 2.23 |
| 63012 | 2.99 |
| 63013 | 3.44 |
| 68500 | 0.24 |

CLASS GROUP 12

| | |
|---|---|
| 41678 | 2.85 |
| 43152 | 0.96 |
| 46362 | 9.78 |
| 46426 | 1.43 |
| 46427 | 1.90 |
| 46603 | 0.13 |
| 46604 | 0.15 |
| 46606 | 0.36 |
| 46607 | 0.56 |
| 48600 | 3.08 |
| 60035 | 1.90 |
| 61212 | 1.00 * |
| 61216 | 1.08 |
| 61217 | 1.00 |
| 61218 | 0.82 |
| 61223 | 5.54 |
| 61224 | 1.54 |
| 61225 | 1.94 |
| 61226 | 3.41 |
| 61227 | 3.21 |
| 62000 | 0.75 |
| 62001 | 0.56 |
| 62002 | 0.26 |
| 62003 | 0.81 |
| 63215 | 2.84 |
| 63216 | 2.01 |
| 65007 | 1.37 |
| 66122 | 0.63 |
| 66123 | 0.30 |
| 66309 | 1.01 |
| 66561 | 2.41 |
| 67017 | 2.02 |
| 67634 | 1.86 |
| 67635 | 1.36 |
| 68001 | 4.69 |
| 68439 | 5.67 |
| 68604 | 0.11 |
| 68606 | 0.39 |
| 68607 | 0.32 |
| 68702 | 0.30 |
| 68703 | 0.22 |
| 68706 | 0.88 |
| 68707 | 0.78 |

CLASS GROUP 13

| | |
|---|---|
| 40075 | 1.61 |
| 43151 | 1.24 |
| 43200 | 2.84 |
| 43421 | 1.29 |
| 43422 | 6.40 |
| 43550 | 4.37 |
| 43551 | 2.56 |
| 44276 | 5.01 |
| 44277 | 2.59 |
| 45334 | 2.72 |
| 45450 | 0.40 |
| 45937 | 0.01 |
| 46700 | 4.75 |
| 47221 | 5.90 |
| 48039 | 2.97 |
| 49181 | 0.58 |
| 49183 | 1.00 * |
| 49184 | 2.50 |
| 49185 | 2.30 |
| 49292 | 0.08 |
| 49333 | 0.39 |
| 49801 | 7.07 |
| 49802 | 0.70 |
| 49803 | 1.43 |

LL

PREMISES/OPERATIONS (SUBLINE CODE 334)
CLASS GROUPS AND DIFFERENTIALS
* Base Class

CLASS GROUP 14

| | |
|---|---|
| 10020 | (a) |
| 10119 | (a) |
| 10135 | (a) |
| 10375 | (a) |
| 11101 | (a) |
| 11120 | (a) |
| 11160 | (a) |
| 15119 | (a) |
| 15120 | (a) |
| 15300 | (a) |
| 16722 | (a) |
| 16723 | (a) |
| 18200 | (a) |
| 18991 | (a) |
| 19061 | (a) |
| 40005 | (a) |
| 40006 | (a) |
| 40010 | (a) |
| 40015 | (a) |
| 40020 | (a) |
| 40026 | (a) |
| 40031 | (a) |
| 40032 | (a) |
| 40040 | (a) |
| 40041 | (a) |
| 40042 | (a) |
| 40066 | (a) |
| 40067 | (a) |
| 40069 | (a) |
| 40072 | (a) |
| 40115 | (a) |
| 40117 | (a) |
| 40140 | (a) |
| 41210 | (a) |
| 41666 | (a) |
| 41672 | (a) |
| 41673 | (a) |
| 41700 | (a) |
| 43007 | (a) |
| 43117 | (a) |
| 43215 | (a) |
| 43424 | (a) |
| 43517 | (a) |
| 43754 | (a) |
| 43945 | (a) |
| 43946 | (a) |
| 43990 | (a) |
| 43991 | (a) |
| 44105 | (a) |
| 44106 | (a) |
| 44113 | (a) |
| 44193 | (a) |
| 44194 | (a) |
| 44222 | (a) |
| 44500 | (a) |
| 44501 | (a) |
| 45224 | (a) |
| 45225 | (a) |
| 45523 | (a) |
| 45524 | (a) |
| 45539 | (a) |
| 45993 | (a) |
| 46510 | (a) |
| 46590 | (a) |
| 46671 | (a) |
| 46773 | (a) |
| 46822 | (a) |
| 46881 | (a) |
| 46882 | (a) |
| 46913 | (a) |
| 46914 | (a) |
| 46915 | (a) |
| 46916 | (a) |
| 47051 | (a) |
| 47052 | (a) |
| 47103 | (a) |
| 47146 | (a) |
| 47147 | (a) |
| 47253 | (a) |
| 47254 | (a) |
| 47468 | (a) |
| 47600 | (a) |
| 47610 | (a) |
| 48177 | (a) |
| 48178 | (a) |
| 48252 | (a) |
| 48610 | (a) |
| 48727 | (a) |
| 48924 | (a) |
| 49305 | (a) |
| 49451 | (a) |
| 49452 | (a) |
| 49800 | (a) |
| 49890 | (a) |
| 49891 | (a) |
| 49902 | (a) |
| 49903 | (a) |
| 63219 | (a) |
| 63220 | (a) |
| 64500 | (a) |

CLASS GROUP 16

| | |
|---|---|
| 44100 | 0.85 |
| 44101 | 1.00 * |
| 44102 | 1.03 |
| 44103 | 0.91 |
| 44104 | 0.38 |
| 44108 | 0.23 |
| 44109 | 0.65 |
| 44110 | 0.64 |
| 44111 | 0.50 |
| 44112 | 0.24 |

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PREMISES/OPERATIONS (SUBLINE CODE 334)
CLASS GROUPS AND DIFFERENTIALS
* Base Class

CLASS GROUP 30

| | |
|---|---|
| 91111 | 0.82 |
| 91127 | 0.62 |
| 91150 | 0.70 |
| 91155 | 1.15 |
| 91235 | 0.74 |
| 91250 | 1.19 |
| 91555 | 0.59 |
| 92215 | 1.12 |
| 92451 | 0.78 |
| 92593 | 9.00 |
| 94304 | 1.14 |
| 94381 | 1.98 |
| 95647 | 1.00 * |
| 96053 | 0.75 |
| 97222 | 0.62 |
| 97223 | 0.71 |
| 98111 | 0.20 |
| 98164 | 0.75 |
| 98636 | 0.87 |
| 98806 | 0.93 |
| 98993 | 2.28 |
| 99505 | 1.82 |
| 99506 | 1.93 |
| 99507 | 1.82 |
| 99570 | 0.98 |
| 99571 | 0.23 |
| 99572 | 0.47 |
| 99573 | 0.45 |
| 99650 | 0.35 |
| 99709 | 1.07 |
| 99948 | 2.19 |

CLASS GROUP 31

| | |
|---|---|
| 91302 | 2.02 |
| 91315 | 0.74 |
| 91324 | 1.39 |
| 91340 | 0.85 |
| 91342 | 1.00 * |
| 91405 | 1.16 |
| 95625 | 1.14 |
| 96611 | 0.22 |
| 97047 | 0.78 |
| 97050 | 0.57 |
| 98305 | 0.49 |
| 98306 | 1.40 |
| 98344 | 0.18 |
| 98405 | 0.22 |
| 98810 | 0.76 |
| 98813 | 0.67 |
| 99004 | 0.73 |
| 99600 | 0.39 |
| 99614 | 0.54 |
| 99777 | 1.29 |
| 99826 | 0.17 |
| 99952 | 1.06 |
| 99953 | 1.31 |
| 99954 | 0.86 |
| 99955 | 1.25 |
| 99975 | 0.97 |

CLASS GROUP 32

| | |
|---|---|
| 90089 | 2.91 |
| 91125 | 1.77 |
| 91160 | 0.74 |
| 91175 | 0.63 |
| 91177 | 2.64 |
| 91179 | 2.53 |
| 91190 | 1.43 |
| 91341 | 3.26 |
| 91343 | 0.70 |
| 91436 | 3.50 |
| 91481 | 12.68 |
| 91507 | 1.80 |
| 91523 | 28.44 |
| 91547 | 0.17 |
| 91551 | 1.04 |
| 91562 | 2.33 |
| 91577 | 8.16 |
| 91590 | 2.28 |
| 91666 | 0.65 |
| 91746 | 2.38 |
| 91805 | 0.14 |
| 92053 | 0.36 |
| 92054 | 0.12 |
| 92055 | 3.46 |
| 92101 | 5.16 |
| 92102 | 3.08 |
| 92338 | 1.28 |
| 92446 | 4.02 |
| 92447 | 3.45 |
| 92453 | 2.22 |
| 92478 | 1.00 * |
| 94007 | 7.04 |
| 94099 | 1.71 |
| 94225 | 5.87 |
| 94276 | 3.09 |
| 94404 | 2.97 |
| 94569 | 1.90 |
| 94590 | 8.39 |
| 94617 | 2.67 |
| 95124 | 0.96 |
| 95233 | 2.01 |
| 95305 | 2.31 |
| 95310 | 5.65 |
| 95410 | 3.49 |
| 95487 | 1.61 |
| 95620 | 1.31 |
| 96408 | 2.65 |
| 96409 | 2.40 |
| 96410 | 2.16 |
| 96702 | 3.09 |
| 96816 | 2.65 |
| 97111 | 3.73 |
| 97650 | 2.51 |
| 97653 | 2.14 |
| 97654 | 3.72 |
| 98003 | 0.69 |
| 98090 | 0.09 |
| 98091 | 0.10 |
| 98092 | 0.33 |
| 98257 | 1.02 |

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PREMISES/OPERATIONS (SUBLINE CODE 334)
CLASS GROUPS AND DIFFERENTIALS
* Base Class

CLASS GROUP 32 (cont)

| | |
|---|---|
| 98304 | 3.70 |
| 98307 | 1.22 |
| 98308 | 0.79 |
| 98413 | 9.91 |
| 98414 | 8.31 |
| 98415 | 1.22 |
| 98423 | 2.82 |
| 98424 | 4.89 |
| 98425 | 1.80 |
| 98426 | 1.78 |
| 98427 | 1.07 |
| 98449 | 2.45 |
| 98482 | 2.50 |
| 98483 | 3.37 |
| 98502 | 3.86 |
| 98555 | 1.82 |
| 98597 | 0.42 |
| 98598 | 0.13 |
| 98601 | 4.50 |
| 98624 | 0.64 |
| 98640 | 77.99 |
| 98677 | 13.27 |
| 98678 | 12.20 |
| 98699 | 3.47 |
| 98710 | 2.33 |
| 98805 | 3.21 |
| 98820 | 5.69 |
| 98884 | 1.56 |
| 98967 | 2.45 |
| 99003 | 1.13 |
| 99080 | 0.75 |
| 99111 | 1.12 |
| 99163 | 2.94 |
| 99165 | 0.59 |
| 99223 | 0.18 |
| 99303 | 8.66 |
| 99310 | 2.17 |
| 99315 | 7.30 |
| 99321 | 7.52 |
| 99613 | 6.41 |
| 99620 | 0.33 |
| 99718 | 0.95 |
| 99746 | 1.70 |
| 99760 | 0.19 |
| 99793 | 2.08 |
| 99827 | 0.30 |
| 99851 | 1.24 |
| 99917 | 1.93 |
| 99938 | 2.22 |
| 99943 | 6.27 |
| 99946 | 4.98 |
| 99963 | 0.48 |

CLASS GROUP 33

| | |
|---|---|
| 91130 | 0.37 |
| 91135 | 0.10 |
| 91200 | 0.21 |
| 91265 | 4.25 |
| 91266 | 2.02 |
| 91560 | 1.00 * |
| 91580 | 1.76 |
| 91606 | 2.17 |
| 91629 | 0.56 |
| 91636 | 1.27 |
| 91641 | 0.34 |
| 91722 | 1.12 |
| 92445 | 0.64 |
| 92663 | 0.17 |
| 95306 | 1.46 |
| 95357 | 0.36 |
| 95455 | 1.33 |
| 95505 | 0.72 |
| 96317 | 0.38 |
| 96872 | 1.37 |
| 97220 | 0.10 |
| 97308 | 0.18 |
| 97447 | 0.61 |
| 97651 | 1.81 |
| 97652 | 1.41 |
| 97655 | 1.40 |
| 98002 | 0.23 |
| 98152 | 0.85 |
| 98153 | 0.95 |
| 98154 | 0.90 |
| 98155 | 1.56 |
| 98157 | 1.01 |
| 98159 | 0.65 |
| 98160 | 1.42 |
| 98161 | 1.57 |
| 98163 | 1.69 |
| 98303 | 2.77 |
| 98309 | 1.37 |
| 98429 | 0.33 |
| 98658 | 1.63 |
| 98659 | 0.23 |
| 98705 | 2.32 |
| 98751 | 1.15 |
| 98914 | 0.20 |
| 98949 | 0.16 |
| 99220 | 0.44 |
| 99222 | 0.82 |
| 99471 | 0.18 |
| 99969 | 0.77 |
| 99988 | 0.70 |

CLASS GROUP 34

| | |
|---|---|
| 10036 | 2.80 |
| 10073 | 5.59 |
| 10075 | 35.77 |
| 10107 | 12.35 |
| 10255 | 1.00 * |
| 10256 | 4.09 |
| 10257 | 0.92 |
| 11039 | 3.64 |
| 11248 | 0.20 |
| 12014 | 0.40 |
| 12509 | 0.26 |
| 12510 | 3.03 |
| 12583 | 0.94 |
| 12651 | 3.69 |
| 12683 | 1.91 |

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PREMISES/OPERATIONS (SUBLINE CODE 334)
CLASS GROUPS AND DIFFERENTIALS
* Base Class

CLASS GROUP 34 (cont)

| | |
|---|---|
| 13201 | 4.61 |
| 13204 | 3.36 |
| 13205 | 1.71 |
| 13410 | 4.18 |
| 13412 | 1.69 |
| 13453 | 2.60 |
| 13454 | 2.13 |
| 13455 | 3.37 |
| 13590 | 2.58 |
| 13621 | 0.50 |
| 14279 | 2.25 |
| 14855 | 0.99 |
| 15062 | 0.96 |
| 15063 | 0.89 |
| 15188 | 1.59 |
| 15404 | 0.45 |
| 15405 | 0.50 |
| 15406 | 1.37 |
| 15488 | 4.49 |
| 15733 | 0.93 |
| 16009 | 1.24 |
| 16588 | 0.38 |
| 16604 | 0.81 |
| 16694 | 2.21 |
| 16819 | 3.19 |
| 16820 | 2.47 |
| 16890 | 0.69 |
| 16891 | 0.68 |
| 16892 | 0.82 |
| 18506 | 1.89 |
| 18616 | 1.61 |
| 45380 | 0.94 |
| 45771 | 1.62 |
| 45819 | 0.44 |
| 49239 | 0.65 |
| 51315 | 0.56 |
| 51357 | 0.61 |
| 51358 | 1.86 |
| 51359 | 1.12 |
| 59925 | 1.03 |
| 59926 | 1.07 |
| 59927 | 0.94 |

CLASS GROUP 35

| | |
|---|---|
| 51300 | 1.19 |
| 51305 | 1.19 |
| 51350 | 2.03 |
| 51351 | 1.82 |
| 51352 | 1.93 |
| 51355 | 1.57 |
| 51356 | 1.83 |
| 51575 | 0.48 |
| 51666 | 0.86 |
| 51767 | 0.25 |
| 51777 | 0.76 |
| 51790 | 1.16 |
| 51833 | 1.31 |
| 51900 | 0.92 |
| 52315 | 1.00 |
| 52744 | 4.99 |
| 53374 | 1.00 * |
| 53375 | 0.67 |
| 53376 | 1.08 |
| 53377 | 0.65 |
| 53403 | 0.65 |
| 53565 | 0.83 |
| 55371 | 3.00 |
| 55802 | 0.88 |
| 56488 | 1.46 |
| 56690 | 0.71 |
| 57403 | 1.80 |
| 58020 | 1.90 |
| 58713 | 0.45 |
| 59188 | 3.80 |
| 59189 | 5.18 |
| 59482 | 4.00 |
| 59647 | 1.60 |
| 59773 | 0.22 |
| 59774 | 0.18 |
| 59775 | 0.24 |
| 59889 | 0.64 |

CLASS GROUP 36

| | |
|---|---|
| 50010 | 4.33 |
| 50015 | 3.09 |
| 50017 | 2.27 |
| 50045 | 4.36 |
| 50047 | 0.60 |
| 51201 | 0.81 |
| 51205 | 2.13 |
| 51206 | 0.38 |
| 51240 | 10.74 |
| 51241 | 26.89 |
| 51251 | 0.77 |
| 51252 | 2.90 |
| 51253 | 3.07 |
| 51254 | 0.78 |
| 51340 | 0.70 |
| 51370 | 9.47 |
| 51380 | 0.94 |
| 51500 | 1.98 |
| 51550 | 2.02 |
| 51551 | 0.77 |
| 51552 | 1.33 |
| 51553 | 2.44 |
| 51554 | 0.22 |
| 51576 | 3.04 |
| 51600 | 2.57 |
| 51613 | 1.95 |
| 51741 | 5.76 |
| 51752 | 4.65 |
| 51796 | 1.78 |
| 51808 | 6.66 |
| 51809 | 7.18 |
| 51869 | 1.77 |
| 51877 | 13.19 |
| 51889 | 1.84 |
| 51896 | 1.00 * |
| 51919 | 2.13 |
| 51926 | 1.85 |
| 51927 | 1.20 |
| 51934 | 2.24 |
| 51941 | 2.91 |
| 51942 | 4.25 |
| 51956 | 6.80 |

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PREMISES/OPERATIONS (SUBLINE CODE 334)
CLASS GROUPS AND DIFFERENTIALS
* Base Class

CLASS GROUP 36 (cont)

| | |
|---|---|
| 51957 | 6.40 |
| 51958 | 5.60 |
| 51959 | 5.94 |
| 51960 | 0.95 |
| 51970 | 5.79 |
| 51982 | 1.21 |
| 51986 | 4.07 |
| 51999 | 1.73 |
| 52002 | 2.47 |
| 52109 | 0.44 |
| 52134 | 5.00 |
| 52150 | 10.68 |
| 52402 | 0.44 |
| 52432 | 2.28 |
| 52433 | 1.97 |
| 52435 | 2.43 |
| 52438 | 2.15 |
| 52440 | 2.71 |
| 52467 | 2.61 |
| 52469 | 1.30 |
| 52505 | 4.22 |
| 52581 | 15.86 |
| 52619 | 1.53 |
| 52911 | 1.02 |
| 52967 | 0.41 |
| 53001 | 3.26 |
| 53077 | 1.84 |
| 53095 | 1.51 |
| 53096 | 1.74 |
| 53121 | 6.54 |
| 53271 | 1.09 |
| 53631 | 0.69 |
| 53632 | 0.80 |
| 53731 | 0.71 |
| 53732 | 6.20 |
| 53733 | 2.76 |
| 53907 | 1.62 |
| 54077 | 2.66 |
| 55010 | 9.07 |
| 55011 | 2.42 |
| 55012 | 2.94 |
| 55214 | 2.36 |
| 55597 | 0.58 |
| 55647 | 1.31 |
| 55648 | 0.47 |
| 55649 | 0.86 |
| 55715 | 3.77 |
| 55716 | 6.91 |
| 55918 | 2.70 |
| 55919 | 0.36 |
| 56040 | 0.22 |
| 56041 | 1.33 |
| 56042 | 1.63 |
| 56202 | 1.36 |
| 56390 | 2.94 |
| 56391 | 2.53 |
| 56427 | 4.47 |
| 56699 | 2.00 |
| 56758 | 1.49 |
| 56759 | 1.29 |
| 56760 | 1.66 |
| 56805 | 2.72 |
| 56806 | 2.19 |
| 56807 | 2.72 |
| 56808 | 3.97 |
| 56900 | 2.83 |
| 56910 | 1.37 |
| 56980 | 2.33 |
| 57001 | 0.73 |
| 57002 | 0.55 |
| 57202 | 2.20 |
| 57257 | 1.95 |
| 57401 | 1.20 |
| 57410 | 0.53 |
| 57572 | 0.36 |
| 57600 | 1.31 |
| 57625 | 8.38 |
| 57651 | 1.31 |
| 57798 | 0.66 |
| 57800 | 2.13 |
| 57913 | 2.98 |
| 57998 | 1.13 |
| 58010 | 2.95 |
| 58056 | 2.95 |
| 58057 | 2.13 |
| 58058 | 3.17 |
| 58095 | 2.73 |
| 58096 | 3.66 |
| 58302 | 1.15 |
| 58397 | 6.07 |
| 58503 | 1.24 |
| 58532 | 1.69 |
| 58559 | 0.46 |
| 58560 | 1.11 |
| 58575 | 1.43 |
| 58627 | 4.05 |
| 58682 | 4.40 |
| 58737 | 2.72 |
| 58757 | 8.74 |
| 58759 | 1.27 |
| 58802 | 1.32 |
| 58822 | 3.74 |
| 58903 | 0.89 |
| 58904 | 0.66 |
| 59005 | 1.71 |
| 59057 | 10.14 |
| 59058 | 10.00 |
| 59257 | 0.44 |
| 59306 | 3.29 |
| 59481 | 6.79 |
| 59601 | 2.75 |
| 59660 | 5.79 |
| 59661 | 2.67 |
| 59693 | 0.38 |
| 59701 | 0.21 |
| 59713 | 3.36 |
| 59722 | 2.29 |
| 59723 | 0.80 |
| 59724 | 1.41 |
| 59725 | 1.94 |
| 59726 | 0.91 |
| 59738 | 3.80 |
| 59790 | 2.65 |
| 59867 | 3.53 |
| 59886 | 0.47 |

PREMISES/OPERATIONS (SUBLINE CODE 334)
CLASS GROUPS AND DIFFERENTIALS
* Base Class

CLASS GROUP 36 (cont)

| | |
|---|---|
| 59905 | 2.22 |
| 59914 | 14.42 |
| 59923 | 0.32 |
| 59931 | 6.42 |
| 59932 | 6.30 |
| 59941 | 1.81 |
| 59955 | 0.72 |
| 59963 | 4.76 |
| 59964 | 9.50 |
| 59973 | 2.72 |
| 59984 | 0.96 |
| 59985 | 2.74 |
| 59986 | 3.10 |
| 59989 | 0.51 |

CLASS GROUP 37

| | |
|---|---|
| 48636 | 9.35 |
| 51001 | 0.34 |
| 51005 | 0.06 |
| 51116 | 0.75 |
| 51210 | 0.67 |
| 51220 | 1.60 |
| 51221 | 1.29 |
| 51222 | 1.44 |
| 51224 | 1.60 |
| 51230 | 0.24 |
| 51250 | 1.70 |
| 51255 | 5.39 |
| 51330 | 0.62 |
| 51333 | 0.19 |
| 51400 | 1.43 |
| 51401 | 2.37 |
| 51625 | 0.31 |
| 51702 | 0.89 |
| 51703 | 0.39 |
| 51734 | 0.71 |
| 51850 | 1.59 |
| 51851 | 1.10 |
| 51852 | 2.40 |
| 51853 | 0.66 |
| 51854 | 1.48 |
| 51855 | 2.15 |
| 51856 | 1.21 |
| 51857 | 1.93 |
| 51909 | 1.69 |
| 52075 | 1.20 |
| 52076 | 1.29 |
| 52137 | 0.40 |
| 52341 | 0.33 |
| 52342 | 0.88 |
| 52343 | 0.63 |
| 52401 | 1.50 |
| 52547 | 0.97 |
| 52767 | 1.21 |
| 53147 | 0.21 |
| 53229 | 1.16 |
| 53333 | 1.27 |
| 53425 | 1.15 |
| 53803 | 3.19 |
| 55013 | 0.99 |
| 55426 | 0.98 |
| 55717 | 1.52 |
| 55718 | 1.56 |
| 56170 | 1.06 |
| 56171 | 0.52 |
| 56567 | 1.23 |
| 56650 | 2.90 |
| 56651 | 1.29 |
| 56652 | 1.24 |
| 56653 | 1.14 |
| 56654 | 0.77 |
| 56911 | 1.00 * |
| 56912 | 0.69 |
| 56913 | 0.75 |
| 56915 | 4.05 |
| 56916 | 3.06 |
| 56917 | 0.95 |
| 56918 | 0.48 |
| 56919 | 0.86 |
| 56920 | 1.09 |
| 57090 | 1.91 |
| 57146 | 0.87 |
| 57411 | 0.26 |
| 57611 | 0.57 |
| 57690 | 0.52 |
| 57716 | 0.39 |
| 57725 | 0.54 |
| 57726 | 0.43 |
| 57808 | 0.29 |
| 57809 | 0.29 |
| 57810 | 0.29 |
| 57871 | 0.34 |
| 57999 | 0.46 |
| 58009 | 0.44 |
| 58301 | 0.31 |
| 58663 | 1.85 |
| 58756 | 0.52 |
| 58813 | 0.90 |
| 58837 | 2.34 |
| 58840 | 0.67 |
| 58873 | 0.94 |
| 58922 | 1.53 |
| 59223 | 1.00 |
| 59378 | 0.74 |
| 59537 | 1.09 |
| 59750 | 0.58 |
| 59751 | 0.21 |
| 59781 | 0.53 |
| 59782 | 0.53 |
| 59783 | 0.62 |
| 59784 | 0.53 |
| 59798 | 2.15 |
| 59806 | 1.38 |
| 59892 | 0.62 |
| 59904 | 0.42 |
| 59915 | 1.71 |
| 59917 | 0.25 |
| 59947 | 0.45 |
| 59970 | 0.67 |
| 59975 | 1.23 |
| 59977 | 0.54 |
| 59988 | 0.24 |

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PREMISES/OPERATIONS (SUBLINE CODE 334)
CLASS GROUPS AND DIFFERENTIALS
* Base Class

CLASS GROUP 38

| | |
|---|---|
| 10072 | 2.93 |
| 10367 | 2.59 |
| 10368 | 3.78 |
| 11007 | 1.17 |
| 11201 | 11.33 |
| 11202 | 3.26 |
| 11206 | 0.75 |
| 11207 | 5.96 |
| 11208 | 1.03 |
| 11209 | 4.97 |
| 11210 | 3.05 |
| 11211 | 12.86 |
| 11212 | 1.70 |
| 11213 | 1.35 |
| 11214 | 3.59 |
| 11222 | 0.06 |
| 14405 | 0.65 |
| 15070 | 0.09 |
| 15607 | 0.12 |
| 15699 | 0.28 |
| 16471 | 0.18 |
| 41620 | 1.00 |
| 41677 | 0.17 |
| 41696 | 0.53 |
| 41697 | 0.37 |
| 43470 | 4.08 |
| 43822 | 3.77 |
| 43840 | 0.03 |
| 43860 | 2.16 |
| 43889 | 0.88 |
| 44280 | 0.17 |
| 45678 | 0.18 |
| 46622 | 7.13 |
| 47050 | 1.00 * |
| 47367 | 0.17 |
| 49005 | 0.12 |
| 49840 | 0.69 |
| 51516 | 0.05 |
| 51517 | 0.06 |
| 51985 | 0.05 |
| 52660 | 0.07 |
| 53734 | 0.30 |
| 54012 | 0.03 |
| 57997 | 0.07 |
| 58408 | 0.05 |
| 58409 | 0.05 |
| 58456 | 0.03 |
| 58457 | 0.04 |
| 58458 | 0.05 |
| 58459 | 0.06 |

CLASS GROUP 39

| | |
|---|---|
| 11205 | (a) |
| 13411 | (a) |
| 15060 | (a) |
| 15061 | (a) |
| 18575 | (a) |
| 41675 | (a) |
| 41679 | (a) |
| 44010 | (a) |
| 51211 | (a) |
| 52876 | (a) |
| 53901 | (a) |
| 53902 | (a) |
| 53903 | (a) |
| 53904 | (a) |
| 53905 | (a) |
| 54444 | (a) |
| 55410 | (a) |
| 58561 | (a) |
| 59695 | (a) |
| 91210 | (a) |
| 91280 | (a) |
| 91325 | (a) |
| 91581 | (a) |
| 91582 | (a) |
| 91583 | (a) |
| 91584 | (a) |
| 91585 | (a) |
| 91586 | (a) |
| 91587 | (a) |
| 91588 | (a) |
| 91589 | (a) |
| 91591 | (a) |
| 91618 | (a) |
| 94444 | (a) |
| 94638 | (a) |
| 95358 | (a) |
| 95630 | (a) |
| 95648 | (a) |
| 96703 | (a) |
| 96930 | (a) |
| 97002 | (a) |
| 97003 | (a) |
| 97221 | (a) |
| 98150 | (a) |
| 98151 | (a) |
| 98156 | (a) |
| 98158 | (a) |
| 98162 | (a) |
| 98428 | (a) |
| 98430 | (a) |
| 98622 | (a) |
| 98623 | (a) |
| 98698 | (a) |
| 98871 | (a) |
| 99160 | (a) |
| 99221 | (a) |
| 99445 | (a) |
| 99798 | (a) |
| 99803 | (a) |
| 99986 | (a) |
| 99987 | (a) |

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## CLASS EXCEPTIONS

# The following class exceptions apply by state:

| | |
|---|---|
| Class Group 10 | |
| 47469 | Not valid for New Jersey |
| Class Group 13 | |
| 49292 | For New York, territory 01, class is mapped to Class Group 14 {(a)-rated} |
| 49920 | Valid only for New York, territory 01 |
| Class Group 14 | |
| 11160 | For Virginia, class is mapped to Class Group 3, with a differential of 1.00 |
| 40031 | For Virginia, class is mapped to Class Group 13, with a differential of 0.75 |
| 40032 | For Virginia, class is mapped to Class Group 13, with a differential of 0.75 |
| 43990 | Not valid for Virginia |
| 48177 | For Virginia, class is mapped to Class Group 7, with a differential of 7.50 |
| 48178 | For Virginia, class is mapped to Class Group 7, with a differential of 17.50 |
| 48252 | For Virginia, class is mapped to Class Group 7, with a differential of 22.50 |
| 48924 | For Virginia, class is mapped to Class Group 7, with a differential of 15.00 |
| 49910 | Valid only for New York |
| 49913 | Valid only for New York |

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## CLASS EXCEPTIONS

# The following class exceptions apply by state:

| | |
|---|---|
| Class Group 32 | |
| 92447 | Not valid for New York, territory 01 |
| 92453 | Not valid for New York, territory 01 |
| 93166 | Valid only for Louisiana |
| 93167 | Valid only for Louisiana |
| Class Group 33 | |
| 91130 | For New York, class is mapped to Class Group 39 {(a)-rated} |
| 91600 | Valid only for New Hampshire and New York, with a differential of 1.76 |
| 91636 | For New York, class is mapped to Class Group 39 {(a)-rated} |
| 98751 | For New York, class is mapped to Class Group 39 {(a)-rated} |
| Class Group 35 | |
| 51029 | Valid only for Hawaii |
| 51098 | Valid only for Hawaii |
| Class Group 38 | |
| 41620 | Not valid for New Hampshire or New York |
| Class Group 39 | |
| 18575 | For Virginia, class is mapped to Class Group 3, with a differential of 1.00 |
| 93169 | Valid only for Louisiana |

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SECTION F

SUPPORTING MATERIAL -- PRODUCTS

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MULTISTATE
PRODUCTS
CALCULATION OF AGGREGATE LOSS COSTS
AT CURRENT LEVEL

| TYPE OF POLICY | ACCIDENT YEAR ENDING | $100,000 BASIC LIMIT AGGREGATE LOSS COSTS AT CURRENT LEVEL | EXPOSURE DEVELOPMENT FACTOR+ | X | EXPOSURE TREND# | X | AVERAGE IPMF* | = | TRENDED $100,000 BASIC LIMIT AGGREGATE LOSS COSTS AT CURRENT LEVEL |
|---|---|---|---|---|---|---|---|---|---|
| MONOLINE | 12/31/2004 | $33,374,642 | 1.000 | | 1.055 | | | | $35,210,247 |
| | 12/31/2005 | 39,563,691 | 0.998 | | 1.040 | | | | 41,063,946 |
| | 12/31/2006 | 42,368,774 | 1.022 | | 1.018 | | | | 44,080,303 |
| MULTILINE | 12/31/2004 | $157,856,315 | 1.000 | | 1.051 | | 0.710 | | $117,793,961 |
| | 12/31/2005 | 159,887,831 | 0.998 | | 1.037 | | 0.712 | | 117,816,116 |
| | 12/31/2006 | 157,948,340 | 1.022 | | 1.017 | | 0.711 | | 116,723,020 |
| TOTAL | 12/31/2004 | | | | | | | | $153,004,208 |
| | 12/31/2005 | | | | | | | | 158,880,062 |
| | 12/31/2006 | | | | | | | | 160,803,323 |

\+ THE DERIVATION OF THE EXPOSURE DEVELOPMENT FACTOR IS SHOWN IN SECTION F - CALCULATION OF EXPOSURE DEVELOPMENT FACTORS.

\# AGGREGATE LOSS COSTS AT CURRENT LEVEL HAVE BEEN TRENDED FROM AN AVERAGE DATE OF COVERAGE TO ONE YEAR BEYOND AN ASSUMED EFFECTIVE DATE OF 07/01/2008 BY AN EXPONENTIAL PROJECTION OF THE AVERAGE ANNUAL EXPOSURE TREND FACTOR. THE DERIVATION OF THIS EXPOSURE TREND FACTOR IS SHOWN IN SECTION F - AVERAGE ANNUAL EXPOSURE TRENDS.

* THE IMPLICIT PACKAGE MODIFICATION FACTORS APPLIED TO THE DATA FOR INDIVIDUAL PROGRAMS ARE SHOWN IN SECTION F - IMPLICIT PACKAGE MODIFICATION FACTORS.

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MULTISTATE
PRODUCTS
OCCURRENCE
FULL COVERAGE
CALCULATION OF INCURRED LOSSES

| REPORT TYPE | LOSS DESCRIPTION | ACCIDENT YEAR ENDING | $100,000 BASIC LIMIT LOSSES AND ALAE* | BASIC LIMIT DEVELOPMENT X FACTOR | UNALLOCATED LOSS ADJ. X FACTOR | SEVERITY X TREND | FREQUENCY X TREND | BASIC LIMIT DEVELOPED & TRENDED LOSS = AND LAE |
|---|---|---|---|---|---|---|---|---|
| BI | B/L INDEMNITY | 12/31/2004 | $14,433,914 | 1.207 | 1.045 | 1.403 | 1.000 | $25,542,614 |
| | | 12/31/2005 | 11,198,024 | 1.585 | 1.045 | 1.311 | 1.000 | 24,315,860 |
| | | 12/31/2006 | 7,757,917 | 2.544 | 1.045 | 1.225 | 1.000 | 25,264,727 |
| BI | ALAE | 12/31/2004 | $24,390,409 | | 1.045 | 1.403 | 1.000 | $35,759,632 |
| | | 12/31/2005 | 29,536,446 | | 1.045 | 1.311 | 1.000 | 40,464,783 |
| | | 12/31/2006 | 39,907,152 | | 1.045 | 1.225 | 1.000 | 51,086,143 |
| PD | B/L INDEMNITY | 12/31/2004 | $15,406,731 | 1.211 | 1.045 | 1.469 | 1.000 | $28,641,300 |
| | | 12/31/2005 | 15,784,155 | 1.374 | 1.045 | 1.360 | 1.000 | 30,822,174 |
| | | 12/31/2006 | 12,464,455 | 1.704 | 1.045 | 1.260 | 1.000 | 27,965,959 |
| PD | ALAE | 12/31/2004 | $20,132,691 | | 1.045 | 1.469 | 1.000 | $30,905,795 |
| | | 12/31/2005 | 23,738,428 | | 1.045 | 1.360 | 1.000 | 33,737,054 |
| | | 12/31/2006 | 25,295,566 | | 1.045 | 1.260 | 1.000 | 33,306,672 |
| | TOTAL FULL COVERAGE | 12/31/2004 | | | | | | $120,849,341 |
| | | 12/31/2005 | | | | | | 129,339,872 |
| | | 12/31/2006 | | | | | | 137,623,501 |

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* Incurred indemnity losses are as reported. The ALAE have been developed, using the additive ALAE development procedure as explained in Section B.

MULTISTATE
PRODUCTS
OCCURRENCE
DED COVERAGE
CALCULATION OF INCURRED LOSSES

| REPORT TYPE | LOSS DESCRIPTION | ACCIDENT YEAR ENDING | $100,000 BASIC LIMIT LOSSES AND ALAE* | BASIC LIMIT DEVELOPMENT X FACTOR | UNALLOCATED LOSS ADJ. X FACTOR | SEVERITY X TREND | FREQUENCY X TREND | BASIC LIMIT DEVELOPED & TRENDED LOSS = AND LAE |
|---|---|---|---|---|---|---|---|---|
| BI | B/L INDEMNITY | 12/31/2004 | $1,948,934 | 1.639 | 1.045 | 1.403 | 1.000 | $4,683,279 |
| | | 12/31/2005 | 1,295,283 | 2.316 | 1.045 | 1.311 | 1.000 | 4,109,814 |
| | | 12/31/2006 | 1,165,111 | 3.855 | 1.045 | 1.225 | 1.000 | 5,749,685 |
| BI | ALAE | 12/31/2004 | $3,408,506 | | 1.045 | 1.403 | 1.000 | $4,997,330 |
| | | 12/31/2005 | 2,811,531 | | 1.045 | 1.311 | 1.000 | 3,851,783 |
| | | 12/31/2006 | 5,412,559 | | 1.045 | 1.225 | 1.000 | 6,928,752 |
| PD | B/L INDEMNITY | 12/31/2004 | $1,378,038 | 1.569 | 1.045 | 1.469 | 1.000 | $3,319,114 |
| | | 12/31/2005 | 2,233,232 | 1.961 | 1.045 | 1.360 | 1.000 | 6,223,958 |
| | | 12/31/2006 | 2,189,516 | 3.029 | 1.045 | 1.260 | 1.000 | 8,732,412 |
| PD | ALAE | 12/31/2004 | $1,735,862 | | 1.045 | 1.469 | 1.000 | $2,664,730 |
| | | 12/31/2005 | 3,349,970 | | 1.045 | 1.360 | 1.000 | 4,760,977 |
| | | 12/31/2006 | 4,475,836 | | 1.045 | 1.260 | 1.000 | 5,893,333 |
| | TOTAL DED COVERAGE | 12/31/2004 | | | | | | $15,664,454 |
| | | 12/31/2005 | | | | | | 18,946,533 |
| | | 12/31/2006 | | | | | | 27,304,183 |
| | TOTAL | 12/31/2004 | | | | | | $136,513,795 |
| | | 12/31/2005 | | | | | | 148,286,404 |
| | | 12/31/2006 | | | | | | 164,927,684 |

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* Incurred indemnity losses are as reported. The ALAE have been developed, using the additive ALAE development procedure as explained in Section B.

MULTISTATE
Products
Subline Code 336
Combined Single Limit

Implicit Package Modification Factors (A) by Type of Policy

| Type of Policy (B) | Description | Implicit Package Modification Factors |
|---|---|---|
| 31 | Not Applicable | -- |
| 32 | Not Applicable | -- |
| 33 | Not Applicable | -- |
| 34 | Mercantile Policy | 0.787 |
| 35 | Not Applicable | -- |
| 36 | Service Policy | 0.810 |
| 37 | Industrial/Processing Policy | 0.652 |
| 38 | Not Applicable | -- |

(A) Implicit Package Modification Factors shown above reflect the package modifications currently in the ISO manual for Products for each type of package policy. More specifically, the G.L. and Property Implicit Package Modification Factors are calculated so that they average to the current manual CPP modification factors that apply separately for property and liability.

(B) Combined data for risks written under the ISO CPP Program and individual insurer CMP programs have been used. These Implicit Package Modification Factors were applied to the aggregate loss costs at current level in each accident year. The average implicit package modification factor for each accident year is shown in Section F - Calculation of Aggregate Loss Costs at Current Level. The difference in average implicit package modification factor results from varying aggregate loss-costs-at-current-level distributions by Type of Policy in each year.

PRODUCTS
Multistate
COMBINED SINGLE LIMIT
TOTAL LIMITS PREMIUM DEVELOPMENT
SUBLINE 336
FULL & DEDUCTIBLE
ACCIDENT YEAR DATA

| A.Y.E | 15 MONTHS | 27 MONTHS | 39 MONTHS | 51 MONTHS | 63 MONTHS | 75 MONTHS | 87 MONTHS | 99 MONTHS |
|---|---|---|---|---|---|---|---|---|
| 12/31/1999 | 180,214,974 | 189,608,692 | 190,033,939 | 189,925,248 | 189,907,017 | 189,909,897 | 189,909,951 | 189,909,951 |
| 12/31/2000 | 193,013,016 | 197,604,212 | 197,432,039 | 197,413,170 | 197,375,161 | 197,366,714 | 197,366,153 | |
| 12/31/2001 | 202,517,225 | 204,950,678 | 204,801,304 | 204,706,286 | 204,704,400 | 204,695,068 | | |
| 12/31/2002 | 223,281,488 | 226,363,940 | 226,204,907 | 226,096,171 | 226,094,601 | | | |
| 12/31/2003 | 256,064,630 | 259,439,713 | 258,630,882 | 258,538,548 | | | | |
| 12/31/2004 | 270,104,407 | 282,055,403 | 281,128,116 | | | | | |
| 12/31/2005 | 269,066,878 | 282,583,680 | | | | | | |
| 12/31/2006 | 276,649,827 | | | | | | | |

LINK RATIOS

| A.Y.E | 27:15 | 39:27 | 51:39 | 63:51 | 75:63 | 87:75 | 99:87 |
|---|---|---|---|---|---|---|---|
| 12/31/1999 | 1.052 | 1.002 | 0.999 | 1.000 | 1.000 | 1.000 | 1.000 |
| 12/31/2000 | 1.024 | 0.999 | 1.000 | 1.000 | 1.000 | 1.000 | |
| 12/31/2001 | 1.012 | 0.999 | 1.000 | 1.000 | 1.000 | | |
| 12/31/2002 | 1.014 | 0.999 | 1.000 | 1.000 | | | |
| 12/31/2003 | 1.013 | 0.997 | 1.000 | | | | |
| 12/31/2004 | 1.044 | 0.997 | | | | | |
| 12/31/2005 | 1.050 | | | | | | |
| 12/31/2006 | | | | | | | |
| BEST 3 OF 5 | 1.024 | 0.998 | | | | | |

| Accident Year Ending | Exposure Development From 27:15 | 39:27 | ULT:39 | Factors |
|---|---|---|---|---|
| 12/31/2004 | | | 1.000 | 1.000 |
| 12/31/2005 | | 0.998 | 1.000 | 0.998 |
| 12/31/2006 | 1.024 | 0.998 | 1.000 | 1.022 |

MULTISTATE PRODUCTS LOSS DEVELOPMENT DATA

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- Property Damage ALAE F-19-21

PRODUCTS (Subline Codes 316 & 336)
FULL COVERAGE
MULTISTATE
BODILY INJURY - OCCURRENCE
INCURRED ACCIDENT YEAR BASIC LIMITS LOSS DEVELOPMENT EXCLUDING ALAE

$100,000 Basic Limit Losses as of:

| A.Y.E. | 15 Months | 27 Months | 39 Months | 51 Months | 63 Months | 75 Months | 87 Months | 99 Months | 111 Months | 123 Months | 135 Months |
|---|---|---|---|---|---|---|---|---|---|---|---|
| 12/31/1987 | 7,752,814 | 14,389,980 | 20,629,131 | 29,165,023 | 20,131,315 | 20,045,922 | 20,398,120 | 20,520,122 | 21,471,530 | 22,010,168 | 22,534,969 |
| 12/31/1988 | 10,593,044 | 15,657,757 | 23,776,769 | 25,640,688 | 24,581,369 | 25,709,429 | 26,412,271 | 28,269,040 | 26,884,100 | 27,249,512 | 27,130,422 |
| 12/31/1989 | 10,973,141 | 20,226,865 | 27,556,554 | 30,338,501 | 28,086,919 | 28,008,939 | 27,997,970 | 28,048,650 | 27,916,541 | 27,656,551 | 27,370,189 |
| 12/31/1990 | 13,907,816 | 25,433,951 | 33,154,480 | 35,063,524 | 34,640,609 | 34,324,709 | 33,162,471 | 33,813,140 | 33,610,966 | 33,313,503 | 33,485,889 |
| 12/31/1991 | 14,167,364 | 22,257,458 | 30,346,791 | 32,640,220 | 32,584,316 | 32,225,108 | 31,929,841 | 31,635,368 | 31,190,425 | 31,169,978 | 31,203,211 |
| 12/31/1992 | 13,498,613 | 21,369,853 | 27,295,951 | 27,746,371 | 27,467,884 | 27,169,259 | 26,976,116 | 27,332,270 | 27,184,975 | 27,061,449 | 26,958,658 |
| 12/31/1993 | 12,452,419 | 20,400,539 | 25,533,170 | 26,921,160 | 26,719,706 | 26,631,843 | 26,822,860 | 27,141,059 | 26,910,309 | 26,722,024 | 27,276,610 |
| 12/31/1994 | 13,561,985 | 21,113,281 | 24,558,042 | 27,081,706 | 27,588,116 | 27,814,180 | 27,169,110 | 26,977,141 | 27,356,157 | 27,666,271 | 27,877,532 |
| 12/31/1995 | 14,287,906 | 18,878,047 | 24,678,678 | 27,670,963 | 27,466,542 | 27,305,734 | 27,626,917 | 28,184,315 | 28,544,033 | 29,018,540 | 29,432,013 |
| 12/31/1996 | 10,971,201 | 17,078,646 | 23,010,082 | 23,791,624 | 23,901,229 | 23,596,485 | 23,075,591 | 23,465,431 | 23,883,102 | 24,342,148 | 24,493,420 |
| 12/31/1997 | 11,011,422 | 15,759,668 | 20,297,364 | 22,212,306 | 22,402,461 | 22,842,852 | 22,986,445 | 22,995,637 | 24,497,495 | 24,442,571 | |
| 12/31/1998 | 7,323,111 | 12,806,922 | 17,720,616 | 18,971,266 | 18,447,566 | 18,409,574 | 18,821,298 | 19,937,483 | 19,849,681 | | |
| 12/31/1999 | 9,449,006 | 14,841,818 | 19,497,571 | 21,748,231 | 21,926,900 | 21,964,639 | 21,452,022 | 21,238,271 | | | |
| 12/31/2000 | 8,281,492 | 11,689,341 | 16,136,542 | 17,596,990 | 18,169,799 | 18,364,551 | 19,025,719 | | | | |
| 12/31/2001 | 8,655,617 | 13,640,534 | 18,075,118 | 19,401,967 | 20,222,018 | 19,722,310 | | | | | |
| 12/31/2002 | 7,706,512 | 12,597,159 | 16,331,047 | 18,292,137 | 17,799,995 | | | | | | |
| 12/31/2003 | 7,784,918 | 13,368,414 | 16,511,069 | 17,005,539 | | | | | | | |
| 12/31/2004 | 6,562,840 | 10,528,724 | 13,885,413 | | | | | | | | |
| 12/31/2005 | 8,495,859 | 9,945,420 | | | | | | | | | |
| 12/31/2006 | 6,982,956 | | | | | | | | | | |

| A.Y.E. | 147 Months | 159 Months | 171 Months | 183 Months | 195 Months | 207 Months | 219 Months | 231 Months | 243 Months |
|---|---|---|---|---|---|---|---|---|---|
| 12/31/1987 | 22,488,460 | 23,069,822 | 22,587,948 | 21,851,230 | 22,292,797 | 22,731,938 | 21,472,719 | 21,703,304 | 21,794,540 |
| 12/31/1988 | 26,771,417 | 26,362,747 | 28,017,138 | 29,426,624 | 32,070,835 | 27,137,624 | 26,446,653 | 26,766,886 | |
| 12/31/1989 | 27,366,592 | 27,441,092 | 28,434,500 | 28,946,651 | 29,257,705 | 28,864,789 | 29,110,920 | | |
| 12/31/1990 | 33,476,782 | 33,825,746 | 34,394,538 | 34,749,646 | 35,029,509 | 35,058,296 | | | |
| 12/31/1991 | 31,342,855 | 31,780,538 | 32,305,791 | 32,216,823 | 32,358,892 | | | | |
| 12/31/1992 | 27,118,581 | 27,228,367 | 27,463,170 | 27,678,404 | | | | | |
| 12/31/1993 | 27,664,261 | 27,819,070 | 28,071,000 | | | | | | |
| 12/31/1994 | 28,230,618 | 28,211,314 | | | | | | | |
| 12/31/1995 | 29,409,743 | | | | | | | | |

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PRODUCTS (Subline Codes 316 & 336)
FULL COVERAGE
MULTISTATE
BODILY INJURY - OCCURRENCE
INCURRED ACCIDENT YEAR BASIC LIMITS LOSS DEVELOPMENT EXCLUDING ALAE
Link Ratios

| A.Y.E. | 27: 15 | 39: 27 | 51: 39 | 63: 51 | 75: 63 | 87: 75 | 99: 87 | 111: 99 | 123:111 | 135:123 | 147:135 |
|---|---|---|---|---|---|---|---|---|---|---|---|
| 12/31/1987 | 1.856 | 1.434 | 1.414 | 0.690 | 0.996 | 1.018 | 1.006 | 1.046 | 1.025 | 1.024 | 0.998 |
| 12/31/1988 | 1.478 | 1.519 | 1.078 | 0.959 | 1.046 | 1.027 | 1.070 | 0.951 | 1.014 | 0.996 | 0.987 |
| 12/31/1989 | 1.843 | 1.362 | 1.101 | 0.926 | 0.997 | 1.000 | 1.002 | 0.995 | 0.991 | 0.990 | 1.000 |
| 12/31/1990 | 1.829 | 1.304 | 1.058 | 0.988 | 0.991 | 0.966 | 1.020 | 0.994 | 0.991 | 1.005 | 1.000 |
| 12/31/1991 | 1.571 | 1.363 | 1.076 | 0.998 | 0.989 | 0.991 | 0.991 | 0.986 | 0.999 | 1.001 | 1.004 |
| 12/31/1992 | 1.583 | 1.277 | 1.017 | 0.990 | 0.989 | 0.993 | 1.013 | 0.995 | 0.995 | 0.996 | 1.006 |
| 12/31/1993 | 1.638 | 1.252 | 1.054 | 0.993 | 0.997 | 1.007 | 1.012 | 0.991 | 0.993 | 1.021 | 1.014 |
| 12/31/1994 | 1.557 | 1.163 | 1.103 | 1.019 | 1.008 | 0.977 | 0.993 | 1.014 | 1.011 | 1.008 | 1.013 |
| 12/31/1995 | 1.321 | 1.307 | 1.121 | 0.993 | 0.994 | 1.012 | 1.020 | 1.013 | 1.017 | 1.014 | 0.999 |
| 12/31/1996 | 1.557 | 1.347 | 1.034 | 1.005 | 0.987 | 0.978 | 1.017 | 1.018 | 1.019 | 1.006 | |
| 12/31/1997 | 1.431 | 1.288 | 1.094 | 1.009 | 1.020 | 1.006 | 1.000 | 1.065 | 0.998 | | |
| 12/31/1998 | 1.749 | 1.384 | 1.071 | 0.972 | 0.998 | 1.022 | 1.059 | 0.996 | | | |
| 12/31/1999 | 1.571 | 1.314 | 1.115 | 1.008 | 1.002 | 0.977 | 0.990 | | | | |
| 12/31/2000 | 1.412 | 1.380 | 1.091 | 1.033 | 1.011 | 1.036 | | | | | |
| 12/31/2001 | 1.576 | 1.325 | 1.073 | 1.042 | 0.975 | | | | | | |
| 12/31/2002 | 1.635 | 1.296 | 1.120 | 0.973 | | | | | | | |
| 12/31/2003 | 1.717 | 1.235 | 1.030 | | | | | | | | |
| 12/31/2004 | 1.604 | 1.319 | | | | | | | | | |
| 12/31/2005 | 1.171 | | | | | | | | | | |
| 3 Yr Mean | 1.497 | 1.283 | 1.074 | 1.016 | 0.996 | 1.012 | 1.016 | 1.026 | 1.011 | 1.009 | 1.009 |
| Best 3/5 | 1.605 | 1.313 | 1.093 | 1.005 | 1.004 | 1.002 | 1.012 | 1.015 | 1.009 | 1.009 | 1.008 |

| A.Y.E. | 159:147 | 171:159 | 183:171 | 195:183 | 207:195 | 219:207 | 231:219 | 243:231 |
|---|---|---|---|---|---|---|---|---|
| 12/31/1987 | 1.026 | 0.979 | 0.967 | 1.020 | 1.020 | 0.945 | 1.011 | 1.004 |
| 12/31/1988 | 0.985 | 1.063 | 1.050 | 1.090 | 0.846 | 0.975 | 1.012 | 1.000 * |
| 12/31/1989 | 1.003 | 1.036 | 1.018 | 1.011 | 0.987 | 1.009 | 0.992 * | 1.000 * |
| 12/31/1990 | 1.010 | 1.017 | 1.010 | 1.008 | 1.001 | 1.000 * | 0.992 * | 1.000 * |
| 12/31/1991 | 1.014 | 1.017 | 0.997 | 1.004 | 1.013 * | 1.000 * | 0.992 * | 1.000 * |
| 12/31/1992 | 1.004 | 1.009 | 1.008 | | | | | |
| 12/31/1993 | 1.006 | 1.009 | | | | | | |
| 12/31/1994 | 0.999 | | | | | | | |
| 3 Yr Mean | 1.003 | 1.012 | 1.005 | 1.008 | 0.945 @ | 0.976 @ | 1.012 @ | 1.004 @ |
| Best 3/5 | 1.007 | 1.014 | 1.012 | 1.013 | 1.000 * | 0.992 * | 0.998 * | 1.000 * |

Development From

| A.Y.E. | 15/ 27 | 27/ 39 | 39/ 51 | 51/ 63 | 63/ 75 | 75/ 87 | 87/ 99 | 99/111 | 111/123 | 123/135 | 135/147 |
|---|---|---|---|---|---|---|---|---|---|---|---|
| 12/31/2002 | | | | | 1.004 | 1.002 | 1.012 | 1.015 | 1.009 | 1.009 | 1.008 |
| 12/31/2003 | | | | 1.005 | 1.004 | 1.002 | 1.012 | 1.015 | 1.009 | 1.009 | 1.008 |
| 12/31/2004 | | | 1.093 | 1.005 | 1.004 | 1.002 | 1.012 | 1.015 | 1.009 | 1.009 | 1.008 |
| 12/31/2005 | | 1.313 | 1.093 | 1.005 | 1.004 | 1.002 | 1.012 | 1.015 | 1.009 | 1.009 | 1.008 |
| 12/31/2006 | 1.605 | 1.313 | 1.093 | 1.005 | 1.004 | 1.002 | 1.012 | 1.015 | 1.009 | 1.009 | 1.008 |

| A.Y.E. | 147/159 | 159/171 | 171/183 | 183/195 | 195/207 | 207/219 | 219/231 | 231/243 | 243/Ult | FACTORS |
|---|---|---|---|---|---|---|---|---|---|---|
| 12/31/2002 | 1.007 | 1.014 | 1.012 | 1.013 | 1.000 | 0.992 | 0.998 | 1.000 | 1.000* | 1.099 |
| 12/31/2003 | 1.007 | 1.014 | 1.012 | 1.013 | 1.000 | 0.992 | 0.998 | 1.000 | 1.000* | 1.104 |
| 12/31/2004 | 1.007 | 1.014 | 1.012 | 1.013 | 1.000 | 0.992 | 0.998 | 1.000 | 1.000* | 1.207 |
| 12/31/2005 | 1.007 | 1.014 | 1.012 | 1.013 | 1.000 | 0.992 | 0.998 | 1.000 | 1.000* | 1.585 |
| 12/31/2006 | 1.007 | 1.014 | 1.012 | 1.013 | 1.000 | 0.992 | 0.998 | 1.000 | 1.000* | 2.544 |

* Calculated Using Modified Bondy Method
@ Three year mean Excludes Modified Bondy ratios

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PRODUCTS(Subline Codes 316 & 336)
DEDUCTIBLE
MULTISTATE
BODILY INJURY - OCCURRENCE
INCURRED ACCIDENT YEAR BASIC LIMITS LOSS DEVELOPMENT EXCLUDING ALAE

$100,000 Basic Limit Losses as of:

| A.Y.E. | 15 Months | 27 Months | 39 Months | 51 Months | 63 Months | 75 Months | 87 Months | 99 Months | 111 Months | 123 Months | 135 Months |
|---|---|---|---|---|---|---|---|---|---|---|---|
| 12/31/1987 | 183,100 | 292,550 | 212,018 | 262,296 | 286,796 | 278,796 | 293,296 | 328,796 | 329,346 | 329,346 | 351,794 |
| 12/31/1988 | 284,473 | 468,066 | 790,864 | 871,463 | 798,791 | 747,229 | 825,350 | 817,062 | 811,047 | 812,945 | 813,170 |
| 12/31/1989 | 488,449 | 644,551 | 1,163,415 | 1,164,499 | 1,030,587 | 1,159,088 | 1,021,113 | 985,517 | 985,378 | 985,598 | 990,522 |
| 12/31/1990 | 646,977 | 775,265 | 1,107,045 | 1,227,427 | 1,464,753 | 1,627,028 | 1,548,661 | 1,454,453 | 1,432,062 | 1,431,601 | 1,429,101 |
| 12/31/1991 | 661,809 | 1,272,239 | 1,303,220 | 1,609,513 | 1,448,367 | 1,302,465 | 1,318,796 | 1,253,296 | 1,251,296 | 1,248,798 | 1,328,293 |
| 12/31/1992 | 911,392 | 789,101 | 920,792 | 1,000,601 | 1,054,228 | 1,143,370 | 1,102,370 | 1,111,580 | 1,198,790 | 1,163,366 | 1,165,199 |
| 12/31/1993 | 835,907 | 926,884 | 1,326,817 | 1,404,565 | 1,550,759 | 1,455,156 | 1,357,241 | 1,357,241 | 1,362,617 | 1,367,617 | 1,367,617 |
| 12/31/1994 | 1,114,910 | 2,693,095 | 1,821,974 | 1,725,454 | 1,578,028 | 1,710,485 | 1,714,831 | 1,709,831 | 1,738,613 | 1,738,315 | 1,848,514 |
| 12/31/1995 | 1,434,959 | 1,757,221 | 2,193,584 | 2,122,416 | 2,019,495 | 2,161,306 | 2,141,706 | 2,110,894 | 2,093,674 | 2,108,327 | 2,169,588 |
| 12/31/1996 | 707,926 | 1,028,112 | 1,780,358 | 1,861,316 | 1,747,066 | 1,742,906 | 1,723,819 | 1,695,737 | 1,865,364 | 1,947,985 | 1,825,667 |
| 12/31/1997 | 836,908 | 1,077,740 | 1,239,514 | 1,561,180 | 1,729,983 | 1,952,714 | 2,021,274 | 2,088,774 | 2,159,861 | 2,295,682 | |
| 12/31/1998 | 594,741 | 1,008,702 | 981,864 | 1,053,162 | 1,201,976 | 1,227,511 | 1,208,191 | 1,207,483 | 1,274,960 | | |
| 12/31/1999 | 531,790 | 696,883 | 1,041,480 | 1,332,336 | 1,526,548 | 1,379,402 | 1,544,059 | 1,529,749 | | | |
| 12/31/2000 | 624,278 | 884,208 | 1,341,747 | 1,824,054 | 1,767,232 | 1,727,826 | 1,859,231 | | | | |
| 12/31/2001 | 614,024 | 1,134,720 | 1,745,628 | 2,350,895 | 1,931,421 | 2,220,511 | | | | | |
| 12/31/2002 | 590,296 | 1,410,151 | 1,842,901 | 1,895,926 | 2,315,826 | | | | | | |
| 12/31/2003 | 961,169 | 1,179,865 | 1,381,931 | 2,395,866 | | | | | | | |
| 12/31/2004 | 1,457,980 | 2,109,108 | 2,983,313 | | | | | | | | |
| 12/31/2005 | 1,084,333 | 1,843,625 | | | | | | | | | |
| 12/31/2006 | 1,669,403 | | | | | | | | | | |

| A.Y.E. | 147 Months | 159 Months | 171 Months | 183 Months | 195 Months | 207 Months | 219 Months | 231 Months | 243 Months |
|---|---|---|---|---|---|---|---|---|---|
| 12/31/1987 | 357,014 | 444,096 | 450,096 | 412,596 | 412,596 | 412,596 | 460,939 | 411,798 | 508,781 |
| 12/31/1988 | 918,037 | 911,787 | 911,660 | 1,002,485 | 994,479 | 942,396 | 912,719 | 915,545 | |
| 12/31/1989 | 1,015,797 | 1,026,173 | 1,026,173 | 1,029,173 | 1,072,090 | 1,038,413 | 1,035,938 | | |
| 12/31/1990 | 1,439,477 | 1,438,394 | 1,439,394 | 1,491,311 | 1,449,322 | 1,449,348 | | | |
| 12/31/1991 | 1,250,116 | 1,250,021 | 1,292,937 | 1,251,649 | 1,251,675 | | | | |
| 12/31/1992 | 1,170,199 | 1,208,116 | 1,166,841 | 1,266,867 | | | | | |
| 12/31/1993 | 1,372,617 | 1,372,617 | 1,370,617 | | | | | | |
| 12/31/1994 | 1,852,448 | 1,804,498 | | | | | | | |
| 12/31/1995 | 2,143,777 | | | | | | | | |

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PRODUCTS (Subline Codes 316 & 336)
DEDUCTIBLE
MULTISTATE
BODILY INJURY - OCCURRENCE
INCURRED ACCIDENT YEAR BASIC LIMITS LOSS DEVELOPMENT EXCLUDING ALAE

Link Ratios

| A.Y.E. | 27: 15 | 39: 27 | 51: 39 | 63: 51 | 75: 63 | 87: 75 | 99: 87 | 111: 99 | 123:111 | 135:123 | 147:135 |
|---|---|---|---|---|---|---|---|---|---|---|---|
| 12/31/1987 | 1.598 | 0.725 | 1.237 | 1.093 | 0.972 | 1.052 | 1.121 | 1.002 | 1.000 | 1.068 | 1.015 |
| 12/31/1988 | 1.645 | 1.690 | 1.102 | 0.917 | 0.935 | 1.105 | 0.990 | 0.993 | 1.002 | 1.000 | 1.129 |
| 12/31/1989 | 1.320 | 1.805 | 1.001 | 0.885 | 1.125 | 0.881 | 0.965 | 1.000 | 1.000 | 1.005 | 1.026 |
| 12/31/1990 | 1.198 | 1.428 | 1.109 | 1.193 | 1.111 | 0.952 | 0.939 | 0.985 | 1.000 | 0.998 | 1.007 |
| 12/31/1991 | 1.922 | 1.024 | 1.235 | 0.900 | 0.899 | 1.013 | 0.950 | 0.998 | 0.998 | 1.064 | 0.941 |
| 12/31/1992 | 0.866 | 1.167 | 1.087 | 1.054 | 1.085 | 0.964 | 1.008 | 1.078 | 0.970 | 1.002 | 1.004 |
| 12/31/1993 | 1.109 | 1.431 | 1.059 | 1.104 | 0.938 | 0.933 | 1.000 | 1.004 | 1.004 | 1.000 | 1.004 |
| 12/31/1994 | 2.416 | 0.677 | 0.947 | 0.915 | 1.084 | 1.003 | 0.997 | 1.017 | 1.000 | 1.063 | 1.002 |
| 12/31/1995 | 1.225 | 1.248 | 0.968 | 0.952 | 1.070 | 0.991 | 0.986 | 0.992 | 1.007 | 1.029 | 0.988 |
| 12/31/1996 | 1.452 | 1.732 | 1.045 | 0.939 | 0.998 | 0.989 | 0.984 | 1.100 | 1.044 | 0.937 | |
| 12/31/1997 | 1.288 | 1.150 | 1.260 | 1.108 | 1.129 | 1.035 | 1.033 | 1.034 | 1.063 | | |
| 12/31/1998 | 1.696 | 0.973 | 1.073 | 1.141 | 1.021 | 0.984 | 0.999 | 1.056 | | | |
| 12/31/1999 | 1.310 | 1.494 | 1.279 | 1.146 | 0.904 | 1.119 | 0.991 | | | | |
| 12/31/2000 | 1.416 | 1.517 | 1.359 | 0.969 | 0.978 | 1.076 | | | | | |
| 12/31/2001 | 1.848 | 1.538 | 1.347 | 0.822 | 1.150 | | | | | | |
| 12/31/2002 | 2.389 | 1.307 | 1.029 | 1.221 | | | | | | | |
| 12/31/2003 | 1.228 | 1.171 | 1.734 | | | | | | | | |
| 12/31/2004 | 1.447 | 1.414 | | | | | | | | | |
| 12/31/2005 | 1.700 | | | | | | | | | | |
| 3 Yr Mean | 1.458 | 1.297 | 1.370 | 1.004 | 1.011 | 1.060 | 1.008 | 1.063 | 1.038 | 1.010 | 0.998 |
| Best 3/5 | 1.665 | 1.413 | 1.328 | 1.085 | 1.043 | 1.033 | 0.992 | 1.036 | 1.018 | 1.010 | 0.998 |

| A.Y.E. | 159:147 | 171:159 | 183:171 | 195:183 | 207:195 | 219:207 | 231:219 | 243:231 |
|---|---|---|---|---|---|---|---|---|
| 12/31/1987 | 1.244 | 1.014 | 0.917 | 1.000 | 1.000 | 1.117 | 0.893 | 1.236 |
| 12/31/1988 | 0.993 | 1.000 | 1.100 | 0.992 | 0.948 | 0.969 | 1.003 | 0.996 * |
| 12/31/1989 | 1.010 | 1.000 | 1.003 | 1.042 | 0.969 | 0.998 | 0.994 * | 0.996 * |
| 12/31/1990 | 0.999 | 1.001 | 1.036 | 0.972 | 1.000 | 0.989 * | 0.994 * | 0.996 * |
| 12/31/1991 | 1.000 | 1.034 | 0.968 | 1.000 | 0.997 * | 0.989 * | 0.994 * | 0.996 * |
| 12/31/1992 | 1.032 | 0.966 | 1.086 | | | | | |
| 12/31/1993 | 1.000 | 0.999 | | | | | | |
| 12/31/1994 | 0.974 | | | | | | | |
| 3 Yr Mean | 1.002 | 1.000 | 1.030 | 1.005 | 0.972 @ | 1.028 @ | 0.948 @ | 1.236 @ |
| Best 3/5 | 1.000 | 1.000 | 1.042 | 0.997 | 0.989 * | 0.992 * | 0.994 * | 0.996 * |

Development From

| A.Y.E. | 15/ 27 | 27/ 39 | 39/ 51 | 51/ 63 | 63/ 75 | 75/ 87 | 87/ 99 | 99/111 | 111/123 | 123/135 | 135/147 |
|---|---|---|---|---|---|---|---|---|---|---|---|
| 12/31/2002 | | | | | 1.043 | 1.033 | 0.992 | 1.036 | 1.018 | 1.010 | 0.998 |
| 12/31/2003 | | | | 1.085 | 1.043 | 1.033 | 0.992 | 1.036 | 1.018 | 1.010 | 0.998 |
| 12/31/2004 | | | 1.328 | 1.085 | 1.043 | 1.033 | 0.992 | 1.036 | 1.018 | 1.010 | 0.998 |
| 12/31/2005 | | 1.413 | 1.328 | 1.085 | 1.043 | 1.033 | 0.992 | 1.036 | 1.018 | 1.010 | 0.998 |
| 12/31/2006 | 1.665 | 1.413 | 1.328 | 1.085 | 1.043 | 1.033 | 0.992 | 1.036 | 1.018 | 1.010 | 0.998 |

| A.Y.E. | 147/159 | 159/171 | 171/183 | 183/195 | 195/207 | 207/219 | 219/231 | 231/243 | 243/Ult | FACTORS |
|---|---|---|---|---|---|---|---|---|---|---|
| 12/31/2002 | 1.000 | 1.000 | 1.042 | 0.997 | 0.989 | 0.992 | 0.994 | 0.996 | 0.992* | 1.137 |
| 12/31/2003 | 1.000 | 1.000 | 1.042 | 0.997 | 0.989 | 0.992 | 0.994 | 0.996 | 0.992* | 1.234 |
| 12/31/2004 | 1.000 | 1.000 | 1.042 | 0.997 | 0.989 | 0.992 | 0.994 | 0.996 | 0.992* | 1.639 |
| 12/31/2005 | 1.000 | 1.000 | 1.042 | 0.997 | 0.989 | 0.992 | 0.994 | 0.996 | 0.992* | 2.316 |
| 12/31/2006 | 1.000 | 1.000 | 1.042 | 0.997 | 0.989 | 0.992 | 0.994 | 0.996 | 0.992* | 3.855 |

* Calculated Using Modified Bondy Method
@ Three year mean Excludes Modified Bondy ratios



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PRODUCTS (Subline Codes 316 & 336)
FULL COVERAGE
MULTISTATE

BODILY INJURY - OCCURRENCE
INCURRED ACCIDENT YEAR ALAE DEVELOPMENT

Allocated Expenses as of:

| A.Y.E | 15 Months | 27 Months | 39 Months | 51 Months | 63 Months | 75 Months | 87 Months | 99 Months | 111 Months | 123 Months | 135 Months |
|---|---|---|---|---|---|---|---|---|---|---|---|
| 12/31/1987 | 1,333,488 | 3,459,614 | 7,682,055 | 10,723,256 | 12,510,254 | 13,823,135 | 15,833,072 | 15,570,328 | 17,555,871 | 19,050,434 | 19,225,854 |
| 12/31/1988 | 1,624,243 | 4,045,857 | 9,543,326 | 12,520,175 | 13,677,112 | 16,115,844 | 17,693,157 | 18,460,767 | 19,386,912 | 20,493,532 | 20,286,746 |
| 12/31/1989 | 1,766,878 | 6,043,423 | 11,818,685 | 15,757,167 | 17,908,970 | 18,893,805 | 19,773,649 | 21,056,227 | 21,725,981 | 21,835,177 | 21,976,599 |
| 12/31/1990 | 2,209,666 | 6,803,958 | 12,736,874 | 17,750,251 | 19,904,545 | 21,974,745 | 22,923,012 | 24,170,260 | 24,777,760 | 24,309,903 | 25,250,802 |
| 12/31/1991 | 2,427,667 | 7,290,459 | 13,733,897 | 18,469,028 | 20,338,909 | 20,933,636 | 21,448,545 | 22,150,970 | 22,416,876 | 22,487,980 | 22,928,091 |
| 12/31/1992 | 2,618,709 | 6,652,921 | 11,375,669 | 14,484,075 | 16,102,667 | 17,529,350 | 17,951,538 | 18,461,794 | 18,972,458 | 18,608,808 | 19,227,400 |
| 12/31/1993 | 2,609,301 | 8,096,657 | 13,066,974 | 15,587,519 | 19,227,773 | 18,345,409 | 19,564,591 | 21,501,012 | 21,140,300 | 22,123,423 | 23,297,085 |
| 12/31/1994 | 2,115,051 | 6,539,444 | 11,817,787 | 15,819,136 | 17,339,531 | 19,747,064 | 19,602,268 | 20,775,125 | 20,997,424 | 21,432,379 | 22,061,696 |
| 12/31/1995 | 2,532,303 | 6,416,195 | 11,901,867 | 15,322,011 | 20,329,064 | 21,637,868 | 22,476,782 | 23,509,592 | 24,671,889 | 26,204,485 | 27,292,754 |
| 12/31/1996 | 2,171,203 | 5,944,692 | 10,985,671 | 15,809,612 | 17,299,033 | 18,104,105 | 18,476,793 | 19,983,280 | 21,919,744 | 26,383,178 | 28,369,361 |
| 12/31/1997 | 2,417,932 | 5,385,715 | 10,339,288 | 11,929,114 | 15,922,277 | 17,899,442 | 18,830,681 | 20,156,003 | 22,467,122 | 23,561,305 | |
| 12/31/1998 | 2,560,548 | 6,625,166 | 11,056,736 | 13,377,241 | 14,790,143 | 16,084,772 | 17,218,342 | 18,859,266 | 18,760,323 | | |
| 12/31/1999 | 1,894,549 | 5,669,370 | 8,166,119 | 11,412,231 | 13,783,174 | 14,723,104 | 15,791,116 | 16,153,700 | | | |
| 12/31/2000 | 1,723,505 | 4,916,748 | 10,032,780 | 13,984,837 | 17,212,243 | 19,195,886 | 22,030,089 | | | | |
| 12/31/2001 | 1,957,279 | 5,749,282 | 9,684,634 | 12,556,251 | 16,447,766 | 18,382,301 | | | | | |
| 12/31/2002 | 1,571,577 | 3,929,592 | 7,381,304 | 12,792,598 | 16,749,629 | | | | | | |
| 12/31/2003 | 1,777,464 | 5,751,079 | 9,441,092 | 15,601,271 | | | | | | | |
| 12/31/2004 | 1,312,355 | 3,730,096 | 8,258,833 | | | | | | | | |
| 12/31/2005 | 1,488,101 | 3,459,961 | | | | | | | | | |
| 12/31/2006 | 1,868,071 | | | | | | | | | | |

| A.Y.E | 147 Months | 159 Months | 171 Months | 183 Months | 195 Months | 207 Months | 219 Months | 231 Months | 243 Months |
|---|---|---|---|---|---|---|---|---|---|
| 12/31/1987 | 19,357,384 | 19,625,945 | 21,178,306 | 21,736,458 | 24,438,405 | 25,607,285 | 26,505,468 | 27,004,541 | 27,093,985 |
| 12/31/1988 | 19,751,170 | 20,475,613 | 20,803,720 | 21,249,018 | 22,735,005 | 23,873,777 | 24,213,898 | 24,616,525 | |
| 12/31/1989 | 22,180,333 | 22,475,248 | 22,755,707 | 23,935,628 | 24,476,361 | 24,851,345 | 25,291,617 | | |
| 12/31/1990 | 25,537,410 | 25,689,028 | 26,484,042 | 27,366,331 | 27,982,933 | 28,360,015 | | | |
| 12/31/1991 | 23,495,358 | 24,470,158 | 25,902,476 | 26,578,673 | 27,345,571 | | | | |
| 12/31/1992 | 20,190,757 | 21,011,482 | 21,566,703 | 22,332,458 | | | | | |
| 12/31/1993 | 23,694,453 | 25,254,483 | 25,982,236 | | | | | | |
| 12/31/1994 | 22,532,402 | 23,496,506 | | | | | | | |
| 12/31/1995 | 28,039,382 | | | | | | | | |

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PRODUCTS (Subline Codes 316 & 336)
FULL COVERAGE
MULTISTATE

BODILY INJURY - OCCURRENCE
INCURRED ACCIDENT YEAR ALAE DEVELOPMENT

Increments

| A.Y.E | 27: 15 | 39: 27 | 51: 39 | 63: 51 | 75: 63 | 87: 75 | 99: 87 | 111: 99 | 123: 111 | 135: 123 | 147: 135 | 159:147 | 171:159 |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| 12/31/1987 | 2,126,126 | 4,222,441 | 3,041,201 | 1,786,998 | 1,312,881 | 2,009,937 | -262,744 | 1,985,543 | 1,494,563 | 175,420 | 131,530 | 268,561 | 1,552,361 |
| 12/31/1988 | 2,421,614 | 5,497,469 | 2,976,849 | 1,156,937 | 2,438,732 | 1,577,313 | 767,610 | 926,145 | 1,106,620 | -206,786 | -535,576 | 724,443 | 328,107 |
| 12/31/1989 | 4,276,545 | 5,775,262 | 3,938,482 | 2,151,803 | 984,835 | 879,844 | 1,282,578 | 669,754 | 109,196 | 141,422 | 203,734 | 294,915 | 280,459 |
| 12/31/1990 | 4,594,292 | 5,932,916 | 5,013,377 | 2,154,294 | 2,070,200 | 948,267 | 1,247,248 | 607,500 | -467,857 | 940,899 | 286,608 | 151,618 | 795,014 |
| 12/31/1991 | 4,862,792 | 6,443,438 | 4,735,131 | 1,869,881 | 594,727 | 514,909 | 702,425 | 265,906 | 71,104 | 440,111 | 567,267 | 974,800 | 1,432,318 |
| 12/31/1992 | 4,034,212 | 4,722,748 | 3,108,406 | 1,618,592 | 1,426,683 | 422,188 | 510,256 | 510,664 | -363,650 | 618,592 | 963,357 | 820,725 | 555,221 |
| 12/31/1993 | 5,487,356 | 4,970,317 | 2,520,545 | 3,640,254 | -882,364 | 1,219,182 | 1,936,421 | -360,712 | 983,123 | 1,173,662 | 397,368 | 1,560,030 | 727,753 |
| 12/31/1994 | 4,424,393 | 5,278,343 | 4,001,349 | 1,520,395 | 2,407,533 | -144,796 | 1,172,857 | 222,299 | 434,955 | 629,317 | 470,706 | 964,104 | |
| 12/31/1995 | 3,883,892 | 5,485,672 | 3,420,144 | 5,007,053 | 1,308,804 | 838,914 | 1,032,810 | 1,162,297 | 1,532,596 | 1,088,269 | 746,628 | | |
| 12/31/1996 | 3,773,489 | 5,040,979 | 4,823,941 | 1,489,421 | 805,072 | 372,688 | 1,506,487 | 1,936,464 | 4,463,434 | 1,986,183 | | | |
| 12/31/1997 | 2,967,783 | 4,953,573 | 1,589,826 | 3,993,163 | 1,977,165 | 931,239 | 1,325,322 | 2,311,119 | 1,094,183 | | | | |
| 12/31/1998 | 4,064,618 | 4,431,570 | 2,320,505 | 1,412,902 | 1,294,629 | 1,133,570 | 1,640,924 | -98,943 | | | | | |
| 12/31/1999 | 3,774,821 | 2,496,749 | 3,246,112 | 2,370,943 | 939,930 | 1,068,012 | 362,584 | | | | | | |
| 12/31/2000 | 3,193,243 | 5,116,032 | 3,952,057 | 3,227,406 | 1,983,643 | 2,834,203 | | | | | | | |
| 12/31/2001 | 3,792,003 | 3,935,352 | 2,871,617 | 3,891,515 | 1,934,535 | | | | | | | | |
| 12/31/2002 | 2,358,015 | 3,451,712 | 5,411,294 | 3,957,031 | | | | | | | | | |
| 12/31/2003 | 3,973,615 | 3,690,013 | 6,160,179 | | | | | | | | | | |
| 12/31/2004 | 2,417,741 | 4,528,737 | | | | | | | | | | | |
| 12/31/2005 | 1,971,860 | | | | | | | | | | | | |

Incremental Percentages

| A.Y.E | 27: 15 | 39: 27 | 51: 39 | 63: 51 | 75: 63 | 87: 75 | 99: 87 | 111: 99 | 123: 111 | 135: 123 | 147: 135 | 159:147 | 171:159 |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| 12/31/1987 | 0.0575 | 0.1142 | 0.0822 | 0.0483 | 0.0355 | 0.0543 | -0.0071 | 0.0537 | 0.0404 | 0.0047 | 0.0036 | 0.0073 | 0.0420 |
| 12/31/1988 | 0.0543 | 0.1232 | 0.0667 | 0.0259 | 0.0546 | 0.0353 | 0.0172 | 0.0208 | 0.0248 | -0.0046 | -0.0120 | 0.0162 | 0.0074 |
| 12/31/1989 | 0.0894 | 0.1207 | 0.0823 | 0.0450 | 0.0206 | 0.0184 | 0.0268 | 0.0140 | 0.0023 | 0.0030 | 0.0043 | 0.0062 | 0.0059 |
| 12/31/1990 | 0.0755 | 0.0974 | 0.0823 | 0.0354 | 0.0340 | 0.0156 | 0.0205 | 0.0100 | -0.0077 | 0.0155 | 0.0047 | 0.0025 | 0.0131 |
| 12/31/1991 | 0.0800 | 0.1060 | 0.0779 | 0.0308 | 0.0098 | 0.0085 | 0.0116 | 0.0044 | 0.0012 | 0.0072 | 0.0093 | 0.0160 | 0.0236 |
| 12/31/1992 | 0.0845 | 0.0989 | 0.0651 | 0.0339 | 0.0299 | 0.0088 | 0.0107 | 0.0107 | -0.0076 | 0.0130 | 0.0202 | 0.0172 | 0.0116 |
| 12/31/1993 | 0.1120 | 0.1014 | 0.0514 | 0.0743 | -0.0180 | 0.0249 | 0.0395 | -0.0074 | 0.0201 | 0.0239 | 0.0081 | 0.0318 | 0.0149 |
| 12/31/1994 | 0.0868 | 0.1035 | 0.0785 | 0.0298 | 0.0472 | -0.0028 | 0.0230 | 0.0044 | 0.0085 | 0.0123 | 0.0092 | 0.0189 | |
| 12/31/1995 | 0.0719 | 0.1015 | 0.0633 | 0.0926 | 0.0242 | 0.0155 | 0.0191 | 0.0215 | 0.0284 | 0.0201 | 0.0138 | | |
| 12/31/1996 | 0.0757 | 0.1011 | 0.0967 | 0.0299 | 0.0161 | 0.0075 | 0.0302 | 0.0388 | 0.0895 | 0.0398 | | | |
| 12/31/1997 | 0.0585 | 0.0976 | 0.0313 | 0.0787 | 0.0390 | 0.0183 | 0.0261 | 0.0455 | 0.0216 | | | | |
| 12/31/1998 | 0.1091 | 0.1190 | 0.0623 | 0.0379 | 0.0348 | 0.0304 | 0.0440 | -0.0027 | | | | | |
| 12/31/1999 | 0.0893 | 0.0591 | 0.0768 | 0.0561 | 0.0222 | 0.0253 | 0.0086 | | | | | | |
| 12/31/2000 | 0.0826 | 0.1323 | 0.1022 | 0.0835 | 0.0513 | 0.0733 | | | | | | | |
| 12/31/2001 | 0.0992 | 0.1029 | 0.0751 | 0.1018 | 0.0506 | | | | | | | | |
| 12/31/2002 | 0.0615 | 0.0900 | 0.1412 | 0.1032 | | | | | | | | | |
| 12/31/2003 | 0.1139 | 0.1058 | 0.1765 | | | | | | | | | | |
| 12/31/2004 | 0.0743 | 0.1391 | | | | | | | | | | | |
| 12/31/2005 | 0.0490 | | | | | | | | | | | | |
| Best 3/5 | 0.0783 | 0.1137 | 0.1067 | 0.0804 | 0.0414 | 0.0247 | 0.0251 | 0.0216 | 0.0233 | 0.0190 | 0.0108 | 0.0174 | 0.0132 |

PRODUCTS (Subline Codes 316 & 336)
FULL COVERAGE
MULTISTATE

BODILY INJURY - OCCURRENCE
INCURRED ACCIDENT YEAR ALAE DEVELOPMENT

| | Link Ratios | | | | | | |
|---|---|---|---|---|---|---|---|
| A.Y.E. | 183:171 | 195:183 | 207:195 | 219:207 | 231:219 | 243:231 | Ult:243 |
| 12/31/1987 | 1.026 | 1.124 | 1.048 | 1.035 | 1.019 | 1.003 | 1.010 * |
| 12/31/1988 | 1.021 | 1.070 | 1.050 | 1.014 | 1.017 | 1.014 * | 1.010 * |
| 12/31/1989 | 1.052 | 1.023 | 1.015 | 1.018 | 1.019 * | 1.014 * | 1.010 * |
| 12/31/1990 | 1.033 | 1.023 | 1.013 | 1.029 * | 1.019 * | 1.014 * | 1.010 * |
| 12/31/1991 | 1.026 | 1.029 | 1.040 * | 1.029 * | 1.019 * | 1.014 * | 1.010 * |
| 12/31/1992 | 1.036 | | | | | | |
| Best 3/5 | 1.032 | 1.040 | 1.035 * | 1.026 * | 1.019 * | 1.014 * | 1.010 * |

171 to Ultimate Factor: 1.189

| | Cumulative Incremental Factors | | | | | | |
|---|---|---|---|---|---|---|---|
| Months-to-Ultimate | 15 | 27 | 39 | 51 | 63 | 75 | 87 |
| | 0.576 | 0.497 | 0.384 | 0.277 | 0.197 | 0.155 | 0.130 |
| Months-to-Ultimate | 99 | 111 | 123 | 135 | 147 | 159 | 171 |
| | 0.105 | 0.084 | 0.060 | 0.041 | 0.031 | 0.013 | 0.000 |

| A.Y.E | Reported ALAE as of 3/31/07 | $500,000 Ultimate Indemnity | ALAE Factor | Additional ALAE | ALAE at 171 Months | 171-Ultimate Factor | Ultimate ALAE |
|---|---|---|---|---|---|---|---|
| 12/31/2004 | 8,009,579 | 32,562,770 | 0.384 | 12,504,108 | 20,513,687 | 1.189 | 24,390,409 |
| 12/31/2005 | 3,742,572 | 42,452,942 | 0.497 | 21,099,123 | 24,841,695 | 1.189 | 29,536,446 |
| 12/31/2006 | 2,560,186 | 53,825,827 | 0.576 | 31,003,685 | 33,563,871 | 1.189 | 39,907,152 |

* Calculated Using Modified Bondy Method

PRODUCTS (Subline Codes 316 & 336)
FULL COVERAGE
MULTISTATE
PROPERTY DAMAGE - OCCURRENCE
INCURRED ACCIDENT YEAR BASIC LIMITS LOSS DEVELOPMENT EXCLUDING ALAE

$100,000 Basic Limit Losses as of:

| A.Y.E. | 15 Months | 27 Months | 39 Months | 51 Months | 63 Months | 75 Months | 87 Months | 99 Months | 111 Months | 123 Months | 135 Months |
|---|---|---|---|---|---|---|---|---|---|---|---|
| 12/31/1987 | 5,068,698 | 6,397,044 | 8,515,408 | 9,171,827 | 9,477,663 | 9,568,729 | 9,794,915 | 9,947,676 | 10,522,942 | 10,758,101 | 10,413,253 |
| 12/31/1988 | 5,981,096 | 8,424,728 | 10,282,606 | 10,380,012 | 11,056,760 | 11,955,192 | 12,301,276 | 12,408,051 | 13,280,031 | 13,578,861 | 13,704,766 |
| 12/31/1989 | 6,209,021 | 9,087,798 | 10,659,996 | 11,814,327 | 12,062,880 | 11,801,300 | 12,611,302 | 13,838,917 | 13,810,174 | 14,041,834 | 14,034,545 |
| 12/31/1990 | 8,898,174 | 12,504,971 | 13,255,060 | 14,605,759 | 15,407,979 | 16,038,724 | 17,009,362 | 16,207,877 | 16,288,463 | 16,536,826 | 17,155,534 |
| 12/31/1991 | 7,928,918 | 10,038,624 | 11,935,993 | 13,445,759 | 14,280,902 | 14,954,521 | 14,692,411 | 15,011,223 | 15,312,073 | 15,679,177 | 15,699,888 |
| 12/31/1992 | 7,752,067 | 10,383,312 | 11,081,932 | 12,059,962 | 13,156,678 | 13,128,958 | 13,316,924 | 14,004,594 | 14,353,222 | 14,543,532 | 14,630,659 |
| 12/31/1993 | 8,550,615 | 12,109,509 | 14,769,574 | 16,309,074 | 16,554,628 | 16,697,451 | 16,985,373 | 16,956,616 | 17,595,448 | 18,034,116 | 18,463,153 |
| 12/31/1994 | 9,227,762 | 13,486,735 | 16,305,461 | 16,829,302 | 17,022,474 | 17,474,631 | 17,766,809 | 17,702,666 | 18,207,849 | 18,696,980 | 18,979,901 |
| 12/31/1995 | 12,284,656 | 15,507,979 | 18,022,753 | 17,712,336 | 18,071,980 | 19,039,234 | 19,480,222 | 20,091,710 | 19,998,125 | 19,836,137 | 19,767,565 |
| 12/31/1996 | 13,560,979 | 19,376,855 | 20,667,462 | 23,156,459 | 25,064,890 | 25,231,830 | 23,947,218 | 24,869,089 | 24,947,919 | 24,897,744 | 24,881,947 |
| 12/31/1997 | 12,310,655 | 15,989,867 | 18,005,237 | 20,580,622 | 20,510,673 | 19,516,757 | 20,340,615 | 21,757,209 | 21,542,396 | 21,151,185 | |
| 12/31/1998 | 11,093,615 | 14,339,528 | 15,660,577 | 16,451,942 | 17,402,787 | 18,426,430 | 20,137,526 | 18,774,231 | 19,315,669 | | |
| 12/31/1999 | 10,075,658 | 13,183,300 | 14,700,304 | 17,231,042 | 16,561,459 | 17,936,837 | 18,104,637 | 18,956,834 | | | |
| 12/31/2000 | 10,619,957 | 14,524,502 | 15,955,407 | 17,056,963 | 19,507,988 | 20,143,319 | 20,772,984 | | | | |
| 12/31/2001 | 13,469,627 | 16,632,766 | 20,812,826 | 21,288,737 | 20,721,845 | 21,442,664 | | | | | |
| 12/31/2002 | 11,123,993 | 16,682,938 | 19,428,823 | 18,863,886 | 19,105,231 | | | | | | |
| 12/31/2003 | 13,338,179 | 15,786,211 | 17,997,789 | 19,212,145 | | | | | | | |
| 12/31/2004 | 11,050,150 | 13,655,898 | 14,736,173 | | | | | | | | |
| 12/31/2005 | 11,103,217 | 13,881,235 | | | | | | | | | |
| 12/31/2006 | 12,615,495 | | | | | | | | | | |

| A.Y.E. | 147 Months | 159 Months | 171 Months | 183 Months | 195 Months | 207 Months | 219 Months | 231 Months | 243 Months |
|---|---|---|---|---|---|---|---|---|---|
| 12/31/1987 | 10,734,274 | 10,635,509 | 10,615,265 | 10,587,231 | 10,496,957 | 10,442,382 | 10,442,382 | 10,448,373 | 10,527,875 |
| 12/31/1988 | 13,553,352 | 13,514,922 | 13,659,918 | 13,635,375 | 13,354,257 | 13,328,866 | 13,341,730 | 13,317,615 | |
| 12/31/1989 | 14,219,005 | 14,415,044 | 14,059,400 | 14,056,214 | 14,037,265 | 14,108,865 | 14,083,770 | | |
| 12/31/1990 | 17,088,408 | 17,167,694 | 17,397,955 | 17,433,304 | 17,360,500 | 17,337,944 | | | |
| 12/31/1991 | 15,736,052 | 15,738,522 | 15,838,937 | 15,706,793 | 15,701,192 | | | | |
| 12/31/1992 | 14,799,145 | 14,934,006 | 14,998,727 | 14,903,096 | | | | | |
| 12/31/1993 | 18,460,104 | 18,409,483 | 18,615,023 | | | | | | |
| 12/31/1994 | 18,829,594 | 18,770,925 | | | | | | | |
| 12/31/1995 | 19,826,124 | | | | | | | | |

PRODUCTS (Subline Codes 316 & 336)
FULL COVERAGE
MULTISTATE
PROPERTY DAMAGE - OCCURRENCE
INCURRED ACCIDENT YEAR BASIC LIMITS LOSS DEVELOPMENT EXCLUDING ALAE

Link Ratios

| A.Y.E. | 27: 15 | 39: 27 | 51: 39 | 63: 51 | 75: 63 | 87: 75 | 99: 87 | 111: 99 | 123:111 | 135:123 | 147:135 |
|---|---|---|---|---|---|---|---|---|---|---|---|
| 12/31/1987 | 1.262 | 1.331 | 1.077 | 1.033 | 1.010 | 1.024 | 1.016 | 1.058 | 1.022 | 0.968 | 1.031 |
| 12/31/1988 | 1.409 | 1.221 | 1.009 | 1.065 | 1.081 | 1.029 | 1.009 | 1.070 | 1.023 | 1.009 | 0.989 |
| 12/31/1989 | 1.464 | 1.173 | 1.108 | 1.021 | 0.978 | 1.069 | 1.097 | 0.998 | 1.017 | 0.999 | 1.013 |
| 12/31/1990 | 1.405 | 1.060 | 1.102 | 1.055 | 1.041 | 1.061 | 0.953 | 1.005 | 1.015 | 1.037 | 0.996 |
| 12/31/1991 | 1.266 | 1.189 | 1.126 | 1.062 | 1.047 | 0.982 | 1.022 | 1.020 | 1.024 | 1.001 | 1.002 |
| 12/31/1992 | 1.339 | 1.067 | 1.088 | 1.091 | 0.998 | 1.014 | 1.052 | 1.025 | 1.013 | 1.006 | 1.012 |
| 12/31/1993 | 1.416 | 1.220 | 1.104 | 1.015 | 1.009 | 1.017 | 0.998 | 1.038 | 1.025 | 1.024 | 1.000 |
| 12/31/1994 | 1.462 | 1.209 | 1.032 | 1.011 | 1.027 | 1.017 | 0.996 | 1.029 | 1.027 | 1.015 | 0.992 |
| 12/31/1995 | 1.262 | 1.162 | 0.983 | 1.020 | 1.054 | 1.023 | 1.031 | 0.995 | 0.992 | 0.997 | 1.003 |
| 12/31/1996 | 1.429 | 1.067 | 1.120 | 1.082 | 1.007 | 0.949 | 1.038 | 1.003 | 0.998 | 0.999 | |
| 12/31/1997 | 1.299 | 1.126 | 1.143 | 0.997 | 0.952 | 1.042 | 1.070 | 0.990 | 0.982 | | |
| 12/31/1998 | 1.293 | 1.092 | 1.051 | 1.058 | 1.059 | 1.093 | 0.932 | 1.029 | | | |
| 12/31/1999 | 1.308 | 1.115 | 1.172 | 0.961 | 1.083 | 1.009 | 1.047 | | | | |
| 12/31/2000 | 1.368 | 1.099 | 1.069 | 1.144 | 1.033 | 1.031 | | | | | |
| 12/31/2001 | 1.235 | 1.251 | 1.023 | 0.973 | 1.035 | | | | | | |
| 12/31/2002 | 1.500 | 1.165 | 0.971 | 1.013 | | | | | | | |
| 12/31/2003 | 1.184 | 1.140 | 1.067 | | | | | | | | |
| 12/31/2004 | 1.236 | 1.079 | | | | | | | | | |
| 12/31/2005 | 1.250 | | | | | | | | | | |
| 3 Yr Mean | 1.223 | 1.128 | 1.020 | 1.043 | 1.050 | 1.044 | 1.016 | 1.007 | 0.991 | 1.004 | 0.998 |
| Best 3/5 | 1.240 | 1.135 | 1.053 | 1.015 | 1.042 | 1.027 | 1.039 | 1.009 | 1.005 | 1.007 | 1.002 |

| A.Y.E. | 159:147 | 171:159 | 183:171 | 195:183 | 207:195 | 219:207 | 231:219 | 243:231 |
|---|---|---|---|---|---|---|---|---|
| 12/31/1987 | 0.991 | 0.998 | 0.997 | 0.991 | 0.995 | 1.000 | 1.001 | 1.008 |
| 12/31/1988 | 0.997 | 1.011 | 0.998 | 0.979 | 0.998 | 1.001 | 0.998 | 1.000 * |
| 12/31/1989 | 1.014 | 0.975 | 1.000 | 0.999 | 1.005 | 0.998 | 1.000 * | 1.000 * |
| 12/31/1990 | 1.005 | 1.013 | 1.002 | 0.996 | 0.999 | 0.998 * | 1.000 * | 1.000 * |
| 12/31/1991 | 1.000 | 1.006 | 0.992 | 1.000 | 0.995 * | 0.998 * | 1.000 * | 1.000 * |
| 12/31/1992 | 1.009 | 1.004 | 0.994 | | | | | |
| 12/31/1993 | 0.997 | 1.011 | | | | | | |
| 12/31/1994 | 0.997 | | | | | | | |
| 3 Yr Mean | 1.001 | 1.007 | 0.996 | 0.998 | 1.001 @ | 1.000 @ | 1.000 @ | 1.008 @ |
| Best 3/5 | 1.001 | 1.007 | 0.997 | 0.995 | 0.997 * | 0.999 * | 1.000 * | 1.000 * |

Development From

| A.Y.E. | 15/ 27 | 27/ 39 | 39/ 51 | 51/ 63 | 63/ 75 | 75/ 87 | 87/ 99 | 99/111 | 111/123 | 123/135 | 135/147 |
|---|---|---|---|---|---|---|---|---|---|---|---|
| 12/31/2002 | | | | | 1.042 | 1.027 | 1.039 | 1.009 | 1.005 | 1.007 | 1.002 |
| 12/31/2003 | | | | 1.015 | 1.042 | 1.027 | 1.039 | 1.009 | 1.005 | 1.007 | 1.002 |
| 12/31/2004 | | | 1.053 | 1.015 | 1.042 | 1.027 | 1.039 | 1.009 | 1.005 | 1.007 | 1.002 |
| 12/31/2005 | | 1.135 | 1.053 | 1.015 | 1.042 | 1.027 | 1.039 | 1.009 | 1.005 | 1.007 | 1.002 |
| 12/31/2006 | 1.240 | 1.135 | 1.053 | 1.015 | 1.042 | 1.027 | 1.039 | 1.009 | 1.005 | 1.007 | 1.002 |

| A.Y.E. | 147/159 | 159/171 | 171/183 | 183/195 | 195/207 | 207/219 | 219/231 | 231/243 | 243/Ult | FACTORS |
|---|---|---|---|---|---|---|---|---|---|---|
| 12/31/2002 | 1.001 | 1.007 | 0.997 | 0.995 | 0.997 | 0.999 | 1.000 | 1.000 | 1.000* | 1.133 |
| 12/31/2003 | 1.001 | 1.007 | 0.997 | 0.995 | 0.997 | 0.999 | 1.000 | 1.000 | 1.000* | 1.150 |
| 12/31/2004 | 1.001 | 1.007 | 0.997 | 0.995 | 0.997 | 0.999 | 1.000 | 1.000 | 1.000* | 1.211 |
| 12/31/2005 | 1.001 | 1.007 | 0.997 | 0.995 | 0.997 | 0.999 | 1.000 | 1.000 | 1.000* | 1.374 |
| 12/31/2006 | 1.001 | 1.007 | 0.997 | 0.995 | 0.997 | 0.999 | 1.000 | 1.000 | 1.000* | 1.704 |

* Calculated Using Modified Bondy Method
@ Three year mean Excludes Modified Bondy ratios

PRODUCTS (Subline Codes 316 & 336)
DEDUCTIBLE
MULTISTATE
PROPERTY DAMAGE - OCCURRENCE
INCURRED ACCIDENT YEAR BASIC LIMITS LOSS DEVELOPMENT EXCLUDING ALAE

$100,000 Basic Limit Losses as of:

| A.Y.E. | 15 Months | 27 Months | 39 Months | 51 Months | 63 Months | 75 Months | 87 Months | 99 Months | 111 Months | 123 Months | 135 Months |
|---|---|---|---|---|---|---|---|---|---|---|---|
| 12/31/1987 | 541,262 | 1,217,791 | 1,309,673 | 1,234,684 | 1,110,843 | 1,261,926 | 1,434,804 | 1,439,052 | 1,590,061 | 1,581,182 | 1,569,994 |
| 12/31/1988 | 493,956 | 726,016 | 1,060,224 | 1,305,302 | 1,462,263 | 1,603,040 | 1,418,234 | 1,574,884 | 1,461,977 | 1,623,443 | 1,759,615 |
| 12/31/1989 | 586,306 | 1,037,874 | 1,397,088 | 1,518,644 | 1,565,580 | 1,624,684 | 1,812,479 | 2,227,458 | 2,457,242 | 2,304,941 | 2,370,803 |
| 12/31/1990 | 1,170,874 | 1,487,391 | 1,772,593 | 2,090,841 | 2,171,999 | 2,328,505 | 2,438,433 | 2,693,249 | 2,814,080 | 2,730,335 | 2,724,318 |
| 12/31/1991 | 910,743 | 1,727,705 | 2,748,940 | 2,596,601 | 2,634,292 | 2,839,528 | 3,131,808 | 3,087,529 | 3,095,405 | 3,078,541 | 3,150,304 |
| 12/31/1992 | 1,037,131 | 1,509,875 | 2,065,094 | 1,833,526 | 2,298,118 | 2,491,935 | 2,347,286 | 2,406,468 | 2,378,856 | 2,448,470 | 2,424,518 |
| 12/31/1993 | 1,045,586 | 1,025,009 | 1,382,785 | 1,547,163 | 1,994,844 | 1,949,953 | 2,085,990 | 2,202,130 | 2,211,675 | 2,221,872 | 2,375,431 |
| 12/31/1994 | 1,198,927 | 1,716,811 | 1,877,748 | 2,333,926 | 2,404,804 | 2,683,689 | 2,819,213 | 2,948,162 | 3,201,783 | 3,480,626 | 3,278,230 |
| 12/31/1995 | 1,433,695 | 2,247,319 | 2,379,451 | 2,770,015 | 2,900,754 | 3,079,953 | 2,959,188 | 3,041,849 | 3,077,160 | 3,030,141 | 3,062,503 |
| 12/31/1996 | 1,346,568 | 1,876,966 | 2,309,951 | 2,694,645 | 3,027,181 | 3,005,611 | 3,111,617 | 3,143,086 | 3,079,528 | 3,102,840 | 3,289,620 |
| 12/31/1997 | 1,345,080 | 1,829,233 | 2,221,956 | 2,599,215 | 2,921,262 | 3,624,415 | 4,257,627 | 3,516,953 | 3,795,630 | 4,499,620 | |
| 12/31/1998 | 1,113,431 | 1,711,218 | 1,945,521 | 2,022,415 | 2,171,824 | 3,232,119 | 2,904,348 | 2,768,869 | 3,155,639 | | |
| 12/31/1999 | 1,171,920 | 1,140,139 | 1,459,655 | 1,996,831 | 2,330,926 | 2,591,605 | 2,716,678 | 2,831,294 | | | |
| 12/31/2000 | 1,180,007 | 1,718,329 | 2,199,213 | 2,174,994 | 2,309,787 | 2,501,501 | 2,798,139 | | | | |
| 12/31/2001 | 1,712,492 | 2,194,103 | 2,798,479 | 2,883,420 | 2,961,678 | 3,169,509 | | | | | |
| 12/31/2002 | 969,223 | 1,837,088 | 2,194,313 | 2,589,405 | 3,037,414 | | | | | | |
| 12/31/2003 | 1,734,705 | 1,781,271 | 1,655,987 | 1,663,356 | | | | | | | |
| 12/31/2004 | 873,434 | 1,546,395 | 2,448,799 | | | | | | | | |
| 12/31/2005 | 2,051,728 | 3,243,162 | | | | | | | | | |
| 12/31/2006 | 2,614,533 | | | | | | | | | | |

| A.Y.E. | 147 Months | 159 Months | 171 Months | 183 Months | 195 Months | 207 Months | 219 Months | 231 Months | 243 Months |
|---|---|---|---|---|---|---|---|---|---|
| 12/31/1987 | 1,507,725 | 1,435,140 | 1,323,640 | 1,302,856 | 1,336,606 | 1,336,606 | 1,336,606 | 1,336,606 | 1,336,606 |
| 12/31/1988 | 1,558,891 | 1,466,023 | 1,393,337 | 1,386,831 | 1,364,581 | 1,367,081 | 1,367,081 | 1,367,081 | |
| 12/31/1989 | 2,427,110 | 2,526,867 | 2,515,702 | 2,462,999 | 2,439,976 | 2,446,527 | 2,446,527 | | |
| 12/31/1990 | 2,916,387 | 2,911,687 | 2,908,687 | 2,833,502 | 2,872,189 | 2,797,189 | | | |
| 12/31/1991 | 3,105,508 | 3,123,338 | 3,093,613 | 3,088,623 | 3,070,000 | | | | |
| 12/31/1992 | 2,441,438 | 2,396,176 | 2,418,527 | 2,407,731 | | | | | |
| 12/31/1993 | 2,297,318 | 2,281,982 | 2,297,268 | | | | | | |
| 12/31/1994 | 3,283,391 | 3,267,411 | | | | | | | |
| 12/31/1995 | 3,024,677 | | | | | | | | |

PRODUCTS(Subline Codes 316 & 336)
DEDUCTIBLE
MULTISTATE
PROPERTY DAMAGE - OCCURRENCE
INCURRED ACCIDENT YEAR BASIC LIMITS LOSS DEVELOPMENT EXCLUDING ALAE
Link Ratios

| A.Y.E. | 27: 15 | 39: 27 | 51: 39 | 63: 51 | 75: 63 | 87: 75 | 99: 87 | 111: 99 | 123:111 | 135:123 | 147:135 |
|---|---|---|---|---|---|---|---|---|---|---|---|
| 12/31/1987 | 2.250 | 1.075 | 0.943 | 0.900 | 1.136 | 1.137 | 1.003 | 1.105 | 0.994 | 0.993 | 0.960 |
| 12/31/1988 | 1.470 | 1.460 | 1.231 | 1.120 | 1.096 | 0.885 | 1.110 | 0.928 | 1.110 | 1.084 | 0.886 |
| 12/31/1989 | 1.770 | 1.346 | 1.087 | 1.031 | 1.038 | 1.116 | 1.229 | 1.103 | 0.938 | 1.029 | 1.024 |
| 12/31/1990 | 1.270 | 1.192 | 1.180 | 1.039 | 1.072 | 1.047 | 1.104 | 1.045 | 0.970 | 0.998 | 1.071 |
| 12/31/1991 | 1.897 | 1.591 | 0.945 | 1.015 | 1.078 | 1.103 | 0.986 | 1.003 | 0.995 | 1.023 | 0.986 |
| 12/31/1992 | 1.456 | 1.368 | 0.888 | 1.253 | 1.084 | 0.942 | 1.025 | 0.989 | 1.029 | 0.990 | 1.007 |
| 12/31/1993 | 0.980 | 1.349 | 1.119 | 1.289 | 0.977 | 1.070 | 1.056 | 1.004 | 1.005 | 1.069 | 0.967 |
| 12/31/1994 | 1.432 | 1.094 | 1.243 | 1.030 | 1.116 | 1.050 | 1.046 | 1.086 | 1.087 | 0.942 | 1.002 |
| 12/31/1995 | 1.568 | 1.059 | 1.164 | 1.047 | 1.062 | 0.961 | 1.028 | 1.012 | 0.985 | 1.011 | 0.988 |
| 12/31/1996 | 1.394 | 1.231 | 1.167 | 1.123 | 0.993 | 1.035 | 1.010 | 0.980 | 1.008 | 1.060 | |
| 12/31/1997 | 1.360 | 1.215 | 1.170 | 1.124 | 1.241 | 1.175 | 0.826 | 1.079 | 1.185 | | |
| 12/31/1998 | 1.537 | 1.137 | 1.040 | 1.074 | 1.488 | 0.899 | 0.953 | 1.140 | | | |
| 12/31/1999 | 0.973 | 1.280 | 1.368 | 1.167 | 1.112 | 1.048 | 1.042 | | | | |
| 12/31/2000 | 1.456 | 1.280 | 0.989 | 1.062 | 1.083 | 1.119 | | | | | |
| 12/31/2001 | 1.281 | 1.275 | 1.030 | 1.027 | 1.070 | | | | | | |
| 12/31/2002 | 1.895 | 1.194 | 1.180 | 1.173 | | | | | | | |
| 12/31/2003 | 1.027 | 0.930 | 1.004 | | | | | | | | |
| 12/31/2004 | 1.770 | 1.584 | | | | | | | | | |
| 12/31/2005 | 1.581 | | | | | | | | | | |
| 3 Yr Mean | 1.459 | 1.236 | 1.071 | 1.087 | 1.088 | 1.022 | 0.940 | 1.066 | 1.059 | 1.004 | 0.986 |
| Best 3/5 | 1.544 | 1.250 | 1.071 | 1.101 | 1.145 | 1.067 | 0.997 | 1.059 | 1.033 | 1.020 | 0.992 |

| A.Y.E. | 159:147 | 171:159 | 183:171 | 195:183 | 207:195 | 219:207 | 231:219 | 243:231 |
|---|---|---|---|---|---|---|---|---|
| 12/31/1987 | 0.952 | 0.922 | 0.984 | 1.026 | 1.000 | 1.000 | 1.000 | |
| 12/31/1988 | 0.940 | 0.950 | 0.995 | 0.984 | 1.002 | 1.000 | 1.000 | 1.000 * |
| 12/31/1989 | 1.041 | 0.996 | 0.979 | 0.991 | 1.003 | 1.000 | 1.000 * | 1.000 * |
| 12/31/1990 | 0.998 | 0.999 | 0.974 | 1.014 | 0.974 | 1.001 * | 1.000 * | 1.000 * |
| 12/31/1991 | 1.006 | 0.990 | 0.998 | 0.994 | 1.000 * | 1.001 * | 1.000 * | 1.000 * |
| 12/31/1992 | 0.981 | 1.009 | 0.996 | | | | | |
| 12/31/1993 | 0.993 | 1.007 | | | | | | |
| 12/31/1994 | 0.995 | | | | | | | |
| 3 Yr Mean | 0.990 | 1.002 | 0.989 | 1.000 | 0.993 @ | 1.000 @ | 1.000 @ | 1.000 @ |
| Best 3/5 | 0.995 | 1.001 | 0.990 | 1.000 | 1.001 * | 1.000 * | 1.000 * | 1.000 * |

Development From

| A.Y.E. | 15/ 27 | 27/ 39 | 39/ 51 | 51/ 63 | 63/ 75 | 75/ 87 | 87/ 99 | 99/111 | 111/123 | 123/135 | 135/147 |
|---|---|---|---|---|---|---|---|---|---|---|---|
| 12/31/2002 | | | | | 1.145 | 1.067 | 0.997 | 1.059 | 1.033 | 1.020 | 0.992 |
| 12/31/2003 | | | | 1.101 | 1.145 | 1.067 | 0.997 | 1.059 | 1.033 | 1.020 | 0.992 |
| 12/31/2004 | | | 1.071 | 1.101 | 1.145 | 1.067 | 0.997 | 1.059 | 1.033 | 1.020 | 0.992 |
| 12/31/2005 | | 1.250 | 1.071 | 1.101 | 1.145 | 1.067 | 0.997 | 1.059 | 1.033 | 1.020 | 0.992 |
| 12/31/2006 | 1.544 | 1.250 | 1.071 | 1.101 | 1.145 | 1.067 | 0.997 | 1.059 | 1.033 | 1.020 | 0.992 |

| A.Y.E. | 147/159 | 159/171 | 171/183 | 183/195 | 195/207 | 207/219 | 219/231 | 231/243 | 243/Ult | FACTORS |
|---|---|---|---|---|---|---|---|---|---|---|
| 12/31/2002 | 0.995 | 1.001 | 0.990 | 1.000 | 1.001 | 1.000 | 1.000 | 1.000 | 1.000* | 1.331 |
| 12/31/2003 | 0.995 | 1.001 | 0.990 | 1.000 | 1.001 | 1.000 | 1.000 | 1.000 | 1.000* | 1.465 |
| 12/31/2004 | 0.995 | 1.001 | 0.990 | 1.000 | 1.001 | 1.000 | 1.000 | 1.000 | 1.000* | 1.569 |
| 12/31/2005 | 0.995 | 1.001 | 0.990 | 1.000 | 1.001 | 1.000 | 1.000 | 1.000 | 1.000* | 1.961 |
| 12/31/2006 | 0.995 | 1.001 | 0.990 | 1.000 | 1.001 | 1.000 | 1.000 | 1.000 | 1.000* | 3.029 |

* Calculated Using Modified Bondy Method
@ Three year mean Excludes Modified Bondy ratios

PRODUCTS (Subline Codes 316 & 336)
FULL COVERAGE
MULTISTATE

PROPERTY DAMAGE - OCCURRENCE
INCURRED ACCIDENT YEAR ALAE DEVELOPMENT

Allocated Expenses as of:

| A.Y.E | 15 Months | 27 Months | 39 Months | 51 Months | 63 Months | 75 Months | 87 Months | 99 Months | 111 Months | 123 Months | 135 Months |
|---|---|---|---|---|---|---|---|---|---|---|---|
| 12/31/1987 | 563,965 | 1,171,407 | 2,340,027 | 3,244,283 | 5,140,105 | 6,061,189 | 6,349,648 | 7,270,568 | 7,484,085 | 7,695,006 | 7,602,245 |
| 12/31/1988 | 805,663 | 1,808,210 | 5,080,956 | 8,454,440 | 9,653,108 | 10,614,312 | 11,221,725 | 11,760,388 | 12,288,495 | 13,418,282 | 14,218,389 |
| 12/31/1989 | 871,631 | 1,793,332 | 3,246,119 | 5,029,147 | 6,459,838 | 6,276,584 | 7,547,179 | 9,215,382 | 10,525,200 | 11,222,736 | 12,131,788 |
| 12/31/1990 | 1,328,702 | 3,196,413 | 5,742,731 | 7,205,816 | 10,051,130 | 11,972,605 | 12,639,951 | 12,493,438 | 13,164,956 | 13,695,545 | 14,490,990 |
| 12/31/1991 | 1,042,845 | 2,631,471 | 6,106,037 | 6,521,721 | 7,644,025 | 8,536,038 | 9,331,148 | 9,830,638 | 10,285,536 | 10,817,957 | 11,199,429 |
| 12/31/1992 | 1,269,438 | 2,797,325 | 4,462,908 | 5,362,004 | 6,447,098 | 7,562,314 | 8,181,720 | 9,068,862 | 9,547,513 | 9,908,863 | 10,146,434 |
| 12/31/1993 | 1,244,683 | 3,513,310 | 6,678,198 | 8,339,541 | 10,097,218 | 12,012,971 | 16,212,485 | 17,112,854 | 17,966,223 | 19,111,688 | 20,052,373 |
| 12/31/1994 | 2,112,186 | 3,191,602 | 5,575,985 | 7,877,055 | 9,333,142 | 10,590,814 | 11,232,239 | 12,242,066 | 13,259,015 | 13,646,756 | 14,272,071 |
| 12/31/1995 | 1,007,438 | 3,648,374 | 6,631,020 | 10,569,828 | 15,151,896 | 16,569,938 | 18,077,975 | 19,596,733 | 20,326,797 | 20,795,558 | 21,337,040 |
| 12/31/1996 | 2,564,588 | 6,331,165 | 10,233,370 | 14,104,792 | 16,843,305 | 17,560,182 | 18,591,692 | 19,482,308 | 20,072,156 | 20,606,589 | 21,461,825 |
| 12/31/1997 | 2,212,840 | 4,088,756 | 7,663,666 | 9,613,249 | 11,630,421 | 13,546,129 | 14,495,761 | 16,811,543 | 19,211,589 | 18,502,559 | |
| 12/31/1998 | 1,928,834 | 4,164,232 | 6,465,641 | 8,646,642 | 11,140,420 | 11,740,798 | 14,270,314 | 15,016,264 | 17,020,995 | | |
| 12/31/1999 | 2,398,072 | 3,453,431 | 11,309,814 | 21,661,666 | 24,209,037 | 26,940,231 | 28,504,063 | 30,084,407 | | | |
| 12/31/2000 | 2,653,079 | 4,420,585 | 6,947,430 | 10,533,608 | 13,509,651 | 16,465,887 | 18,412,445 | | | | |
| 12/31/2001 | 2,645,712 | 4,638,327 | 7,075,563 | 11,286,350 | 15,293,702 | 17,602,251 | | | | | |
| 12/31/2002 | 1,385,807 | 3,306,071 | 6,709,484 | 9,393,977 | 12,259,423 | | | | | | |
| 12/31/2003 | 1,860,699 | 4,554,622 | 8,039,100 | 12,786,161 | | | | | | | |
| 12/31/2004 | 2,237,493 | 3,771,455 | 6,325,925 | | | | | | | | |
| 12/31/2005 | 2,432,326 | 4,887,182 | | | | | | | | | |
| 12/31/2006 | 1,841,065 | | | | | | | | | | |

| A.Y.E | 147 Months | 159 Months | 171 Months | 183 Months | 195 Months | 207 Months | 219 Months | 231 Months | 243 Months |
|---|---|---|---|---|---|---|---|---|---|
| 12/31/1987 | 7,936,180 | 8,357,135 | 8,496,825 | 8,845,895 | 8,942,481 | 8,911,647 | 8,921,840 | 8,929,042 | 8,933,964 |
| 12/31/1988 | 14,408,052 | 14,704,644 | 15,613,587 | 16,232,062 | 16,204,065 | 16,196,547 | 16,184,092 | 16,186,371 | |
| 12/31/1989 | 12,821,855 | 14,079,350 | 14,173,434 | 14,243,472 | 14,340,803 | 14,320,237 | 14,353,229 | | |
| 12/31/1990 | 14,629,631 | 14,817,108 | 15,328,729 | 15,557,236 | 15,573,046 | 15,599,910 | | | |
| 12/31/1991 | 11,558,052 | 11,685,676 | 11,799,342 | 11,796,080 | 11,810,148 | | | | |
| 12/31/1992 | 10,630,308 | 10,857,733 | 10,950,261 | 10,995,316 | | | | | |
| 12/31/1993 | 20,222,675 | 20,875,046 | 22,065,883 | | | | | | |
| 12/31/1994 | 14,872,287 | 15,104,791 | | | | | | | |
| 12/31/1995 | 21,370,343 | | | | | | | | |

205

PRODUCTS (Subline Codes 316 & 336)
FULL COVERAGE
MULTISTATE

PROPERTY DAMAGE - OCCURRENCE
INCURRED ACCIDENT YEAR ALAE DEVELOPMENT

Increments

| A.Y.E | 27: 15 | 39: 27 | 51: 39 | 63: 51 | 75: 63 | 87: 75 | 99: 87 | 111: 99 | 123: 111 | 135: 123 | 147: 135 | 159:147 | 171:159 |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| 12/31/1987 | 607,442 | 1,168,620 | 904,256 | 1,895,822 | 921,084 | 288,459 | 920,920 | 213,517 | 210,921 | -92,761 | 333,935 | 420,955 | 139,690 |
| 12/31/1988 | 1,002,547 | 3,272,746 | 3,373,484 | 1,198,668 | 961,204 | 607,413 | 538,663 | 528,107 | 1,129,787 | 800,107 | 189,663 | 296,592 | 908,943 |
| 12/31/1989 | 921,701 | 1,452,787 | 1,783,028 | 1,430,691 | -183,254 | 1,270,595 | 1,668,203 | 1,309,818 | 697,536 | 909,052 | 690,067 | 1,257,495 | 94,084 |
| 12/31/1990 | 1,867,711 | 2,546,318 | 1,463,085 | 2,845,314 | 1,921,475 | 667,346 | -146,513 | 671,518 | 530,589 | 795,445 | 138,641 | 187,477 | 511,621 |
| 12/31/1991 | 1,588,626 | 3,474,566 | 415,684 | 1,122,304 | 892,013 | 795,110 | 499,490 | 454,898 | 532,421 | 381,472 | 358,623 | 127,624 | 113,666 |
| 12/31/1992 | 1,527,887 | 1,665,583 | 899,096 | 1,085,094 | 1,115,216 | 619,406 | 887,142 | 478,651 | 361,350 | 237,571 | 483,874 | 227,425 | 92,528 |
| 12/31/1993 | 2,268,627 | 3,164,888 | 1,661,343 | 1,757,677 | 1,915,753 | 4,199,514 | 900,369 | 853,369 | 1,145,465 | 940,685 | 170,302 | 652,371 | 1,190,837 |
| 12/31/1994 | 1,079,416 | 2,384,383 | 2,301,070 | 1,456,087 | 1,257,672 | 641,425 | 1,009,827 | 1,016,949 | 387,741 | 625,315 | 600,216 | 232,504 | |
| 12/31/1995 | 2,640,936 | 2,982,646 | 3,938,808 | 4,582,068 | 1,418,042 | 1,508,037 | 1,518,758 | 730,064 | 468,761 | 541,482 | 33,303 | | |
| 12/31/1996 | 3,766,577 | 3,902,205 | 3,871,422 | 2,738,513 | 716,877 | 1,031,510 | 890,616 | 589,848 | 534,433 | 855,236 | | | |
| 12/31/1997 | 1,875,916 | 3,574,910 | 1,949,583 | 2,017,172 | 1,915,708 | 949,632 | 2,315,782 | 2,400,046 | -709,030 | | | | |
| 12/31/1998 | 2,235,398 | 2,301,409 | 2,181,001 | 2,493,778 | 600,378 | 2,529,516 | 745,950 | 2,004,731 | | | | | |
| 12/31/1999 | 1,055,359 | 7,856,383 | 10,351,852 | 2,547,371 | 2,731,194 | 1,563,832 | 1,580,344 | | | | | | |
| 12/31/2000 | 1,767,506 | 2,526,845 | 3,586,178 | 2,976,043 | 2,956,236 | 1,946,558 | | | | | | | |
| 12/31/2001 | 1,992,615 | 2,437,236 | 4,210,787 | 4,007,352 | 2,308,549 | | | | | | | | |
| 12/31/2002 | 1,920,264 | 3,403,413 | 2,684,493 | 2,865,446 | | | | | | | | | |
| 12/31/2003 | 2,693,923 | 3,484,478 | 4,747,061 | | | | | | | | | | |
| 12/31/2004 | 1,533,962 | 2,554,470 | | | | | | | | | | | |
| 12/31/2005 | 2,454,856 | | | | | | | | | | | | |

Incremental Percentages

| A.Y.E | 27: 15 | 39: 27 | 51: 39 | 63: 51 | 75: 63 | 87: 75 | 99: 87 | 111: 99 | 123: 111 | 135: 123 | 147: 135 | 159:147 | 171:159 |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| 12/31/1987 | 0.0438 | 0.0844 | 0.0653 | 0.1368 | 0.0665 | 0.0208 | 0.0665 | 0.0154 | 0.0152 | -0.0067 | 0.0241 | 0.0304 | 0.0101 |
| 12/31/1988 | 0.0574 | 0.1875 | 0.1932 | 0.0687 | 0.0551 | 0.0348 | 0.0309 | 0.0302 | 0.0647 | 0.0458 | 0.0109 | 0.0170 | 0.0521 |
| 12/31/1989 | 0.0451 | 0.0711 | 0.0872 | 0.0700 | -0.0090 | 0.0622 | 0.0816 | 0.0641 | 0.0341 | 0.0445 | 0.0338 | 0.0615 | 0.0046 |
| 12/31/1990 | 0.0719 | 0.0980 | 0.0563 | 0.1095 | 0.0739 | 0.0257 | -0.0056 | 0.0258 | 0.0204 | 0.0306 | 0.0053 | 0.0072 | 0.0197 |
| 12/31/1991 | 0.0768 | 0.1680 | 0.0201 | 0.0543 | 0.0431 | 0.0385 | 0.0242 | 0.0220 | 0.0257 | 0.0184 | 0.0173 | 0.0062 | 0.0055 |
| 12/31/1992 | 0.0696 | 0.0759 | 0.0410 | 0.0494 | 0.0508 | 0.0282 | 0.0404 | 0.0218 | 0.0165 | 0.0108 | 0.0220 | 0.0104 | 0.0042 |
| 12/31/1993 | 0.0876 | 0.1222 | 0.0641 | 0.0679 | 0.0740 | 0.1621 | 0.0348 | 0.0329 | 0.0442 | 0.0363 | 0.0066 | 0.0252 | 0.0460 |
| 12/31/1994 | 0.0438 | 0.0968 | 0.0934 | 0.0591 | 0.0511 | 0.0260 | 0.0410 | 0.0413 | 0.0157 | 0.0254 | 0.0244 | 0.0094 | |
| 12/31/1995 | 0.0882 | 0.0997 | 0.1316 | 0.1531 | 0.0474 | 0.0504 | 0.0507 | 0.0244 | 0.0157 | 0.0181 | 0.0011 | | |
| 12/31/1996 | 0.1084 | 0.1123 | 0.1114 | 0.0788 | 0.0206 | 0.0297 | 0.0256 | 0.0170 | 0.0154 | 0.0246 | | | |
| 12/31/1997 | 0.0633 | 0.1206 | 0.0658 | 0.0681 | 0.0646 | 0.0320 | 0.0782 | 0.0810 | -0.0239 | | | | |
| 12/31/1998 | 0.0860 | 0.0885 | 0.0839 | 0.0959 | 0.0231 | 0.0973 | 0.0287 | 0.0771 | | | | | |
| 12/31/1999 | 0.0386 | 0.2875 | 0.3788 | 0.0932 | 0.0999 | 0.0572 | 0.0578 | | | | | | |
| 12/31/2000 | 0.0555 | 0.0794 | 0.1127 | 0.0935 | 0.0929 | 0.0612 | | | | | | | |
| 12/31/2001 | 0.0618 | 0.0756 | 0.1306 | 0.1243 | 0.0716 | | | | | | | | |
| 12/31/2002 | 0.0696 | 0.1234 | 0.0974 | 0.1039 | | | | | | | | | |
| 12/31/2003 | 0.0903 | 0.1168 | 0.1591 | | | | | | | | | | |
| 12/31/2004 | 0.0664 | 0.1106 | | | | | | | | | | | |
| 12/31/2005 | 0.0936 | | | | | | | | | | | | |
| Best 3/5 | 0.0755 | 0.1023 | 0.1341 | 0.0978 | 0.0764 | 0.0501 | 0.0458 | 0.0476 | 0.0156 | 0.0227 | 0.0153 | 0.0090 | 0.0099 |

PRODUCTS (Subline Codes 316 & 336)
FULL COVERAGE
MULTISTATE

PROPERTY DAMAGE - OCCURRENCE
INCURRED ACCIDENT YEAR ALAE DEVELOPMENT

| | Link Ratios | | | | | | |
|---|---|---|---|---|---|---|---|
| A.Y.E. | 183:171 | 195:183 | 207:195 | 219:207 | 231:219 | 243:231 | Ult:243 |
| 12/31/1987 | 1.041 | 1.011 | 0.997 | 1.001 | 1.001 | 1.001 | 1.001 * |
| 12/31/1988 | 1.040 | 0.998 | 1.000 | 0.999 | 1.000 | 1.000 * | 1.001 * |
| 12/31/1989 | 1.005 | 1.007 | 0.999 | 1.002 | 1.000 * | 1.000 * | 1.001 * |
| 12/31/1990 | 1.015 | 1.001 | 1.002 | 1.000 * | 1.000 * | 1.000 * | 1.001 * |
| 12/31/1991 | 1.000 | 1.001 | 1.001 * | 1.000 * | 1.000 * | 1.000 * | 1.001 * |
| 12/31/1992 | 1.004 | | | | | | |
| Best 3/5 | 1.008 | 1.003 | 1.000 * | 1.000 * | 1.000 * | 1.000 * | 1.001 * |

171 to Ultimate Factor: 1.012

| | Cumulative Incremental Factors | | | | | | |
|---|---|---|---|---|---|---|---|
| Months-to-Ultimate | 15 | 27 | 39 | 51 | 63 | 75 | 87 |
| | 0.702 | 0.627 | 0.524 | 0.390 | 0.292 | 0.216 | 0.166 |
| Months-to-Ultimate | 99 | 111 | 123 | 135 | 147 | 159 | 171 |
| | 0.120 | 0.073 | 0.057 | 0.034 | 0.019 | 0.010 | 0.000 |

| A.Y.E | Reported ALAE as of 3/31/07 | $500,000 Ultimate Indemnity | ALAE Factor | Additional ALAE | ALAE at 171 Months | 171-Ultimate Factor | Ultimate ALAE |
|---|---|---|---|---|---|---|---|
| 12/31/2004 | 7,198,738 | 24,228,232 | 0.524 | 12,695,584 | 19,894,322 | 1.012 | 20,132,691 |
| 12/31/2005 | 4,586,192 | 30,097,410 | 0.627 | 18,871,080 | 23,457,272 | 1.012 | 23,738,428 |
| 12/31/2006 | 1,979,553 | 32,786,869 | 0.702 | 23,016,402 | 24,995,955 | 1.012 | 25,295,566 |

* Calculated Using Modified Bondy Method

Multistate Review of ULAE Experience
General Liability Excluding Medical Professional Liability
Loss Adjustment Expense Special Call
Calendar Years 2002 - 2006

| Item * | 2002 | 2003 | 2004 | 2005 | 2006 | 2002 - 2006 Mean |
|---|---|---|---|---|---|---|
| 1. Direct Losses Incurred | $17,316,648 | $18,078,086 | $20,621,418 | $18,828,196 | $14,816,398 | |
| 2. Allocated Loss Adjustment Expenses Incurred (ALAE) | $ 3,142,207 | $ 3,804,652 | $ 5,078,430 | $ 5,265,077 | $ 4,050,421 | |
| 3. Unallocated Loss Adjustment Expenses Incurred (ULAE) | $ 902,763 | $ 1,011,316 | $ 1,002,177 | $ 1,061,548 | $ 989,764 | |
| 4. Incurred Losses + ALAE [(1) + (2)] | $20,458,856 | $21,882,737 | $25,699,848 | $24,093,273 | $18,866,819 | |
| | | | Incurred Percentage | | | |
| 5. Ratio of ULAE to (Losses + ALAE) [(3)/(4)] | 4.4% | 4.6% | 3.9% | 4.4% | 5.2% | 4.5% |

6. Selected 4.5%

Notes: All dollar amounts are displayed in thousands.

* Items (1) - (4) are from the special call submissions for available writers.

PRODUCTS TREND SUMMARY

| (1) EXPOSURE TREND | PRODUCTS |
|---|---|
| Average Annual Percent Change | |
| a) 7/1/2004 to 7/1/2009 AYE 12/31/2004 | + 1.1% |
| b) 7/1/2005 to 7/1/2009 AYE 12/31/2005 | + 1.0% |
| c) 7/1/2006 to 7/1/2009 AYE 12/31/2006 | + 0.6% |

| (2) OCCURRENCE SEVERITY | BODILY INJURY | PROPERTY DAMAGE |
|---|---|---|
| a) Fitted | | |
| All Years | + 9.1% | + 10.2% |
| Eight Years | + 9.3% | + 11.7% |
| Six Years | + 7.8% | + 11.5% |
| b) Selected | + 7.0% | + 8.0% |

(3) FREQUENCY TREND

Selected 0.0%

(4) TOTAL ANNUAL NET TREND

Net trend = (frequency trend x severity trend) / exposure trend

NOTE: The BI deductible trend is equal to the bodily injury trend. The PD deductible trend is equal to the property damage trend.

PRODUCTS
AVERAGE ANNUAL EXPOSURE TRENDS
FOR ACCIDENT YEARS ENDING 12/31/2004, 12/31/2005 & 12/31/2006

| (1) YEAR ENDING | QUARTER* | (2) PRODUCTS CLASS GROUP SALES EXPOSURE INDICES |
|---|---|---|
| 1996 | 1 | 0.970 |
| | 2 | 0.973 |
| | 3 | 0.975 |
| | 4 | 0.977 |
| 1997 | 1 | 0.979 |
| | 2 | 0.981 |
| | 3 | 0.983 |
| | 4 | 0.985 |
| 1998 | 1 | 0.985 |
| | 2 | 0.985 |
| | 3 | 0.986 |
| | 4 | 0.986 |
| 1999 | 1 | 0.987 |
| | 2 | 0.989 |
| | 3 | 0.990 |
| | 4 | 0.991 |
| 2000 | 1 | 0.992 |
| | 2 | 0.995 |
| | 3 | 0.997 |
| | 4 | 1.000 |
| 2001 | 1 | 1.003 |
| | 2 | 1.007 |
| | 3 | 1.011 |
| | 4 | 1.015 |
| 2002 | 1 | 1.018 |
| | 2 | 1.019 |
| | 3 | 1.018 |
| | 4 | 1.019 |

| (1) YEAR ENDING | QUARTER* | (2) PRODUCTS CLASS GROUP SALES EXPOSURE INDICES |
|---|---|---|
| 2003 | 1 | 1.020 |
| | 2 | 1.020 |
| | 3 | 1.021 |
| | 4 | 1.022 |
| 2004 | 1 | 1.025 |
| | 2 | 1.030 |
| | 3 | 1.035 |
| | 4 | 1.040 |
| 2005 | 1 | 1.046 |
| | 2 | 1.050 |
| | 3 | 1.055 |
| | 4 | 1.060 |
| 2006 | 1 | 1.065 |
| | 2 | 1.072 |
| | 3 | 1.077 |
| | 4 | 1.081 |
| 2007 | 1 | 1.085 |
| | 2 | 1.088 |
| | 3P | 1.089 |
| | 4P | 1.091 |
| 2008 | 1P | 1.090 |
| | 2P | 1.089 |
| | 3P | 1.089 |
| | 4P | 1.090 |
| 2009 | 1P | 1.092 |
| | 2P | 1.095 |
| | 3P | 1.098 |
| | 4P | 1.101 |

| CHANGE IN EXPOSURES | | PRODUCTS |
|---|---|---|
| 7/1/2004 to 7/1/2009 | (2009:4/2004:4) | 1.058 |
| 7/1/2005 to 7/1/2009 | (2009:4/2005:4) | 1.039 |
| 7/1/2006 to 7/1/2009 | (2009:4/2006:4) | 1.019 |

| AVERAGE ANNUAL TREND FACTOR | | |
|---|---|---|
| 7/1/2004 to 7/1/2009 | ( 5.0 YRS ) | 1.011 |
| 7/1/2005 to 7/1/2009 | ( 4.0 YRS ) | 1.010 |
| 7/1/2006 to 7/1/2009 | ( 3.0 YRS ) | 1.006 |

* Projected values are identified by a 'P' in column (1).
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OCCURRENCE SEVERITY TREND
MULTISTATE
PRODUCTS
Calculation of Annual Trend Factor
Based on Average Occurrence Severity
Full Coverage Occurrence Data
Monoline and Multiline Combined
Bodily Injury

| (1) Accident Year Ending | (2) Basic Limit Paid Losses * | (3) Paid Occurrences | (4) (2)/(3) Actual Severity | (5) Exponential Curve of Best Fit to Col (4) 10 Year | 8 Year | 6 Year |
|---|---|---|---|---|---|---|
| 12/31/1997 | $50,849,950 | 2,440 | $20,840 | $19,611 | | |
| 12/31/1998 | 39,016,649 | 1,927 | 20,247 | 21,399 | | |
| 12/31/1999 | 37,674,094 | 1,800 | 20,930 | 23,351 | $23,170 | |
| 12/31/2000 | 46,916,085 | 1,741 | 26,948 | 25,481 | 25,334 | |
| 12/31/2001 | 44,325,722 | 1,594 | 27,808 | 27,805 | 27,701 | $28,865 |
| 12/31/2002 | 47,951,949 | 1,576 | 30,426 | 30,340 | 30,289 | 31,129 |
| 12/31/2003 | 51,189,074 | 1,333 | 38,401 | 33,108 | 33,119 | 33,571 |
| 12/31/2004 | 37,613,092 | 1,090 | 34,507 | 36,127 | 36,213 | 36,204 |
| 12/31/2005 | 38,023,692 | 1,003 | 37,910 | 39,422 | 39,596 | 39,044 |
| 12/31/2006 | 34,594,292 | 819 | 42,240 | 43,017 | 43,295 | 42,106 |
| Goodness of Fit Statistic, R-Squared: | | | | 0.929 | 0.891 | 0.812 |

| | |
|---|---|
| Average Annual Severity Trend (10 yr) | 9.1% |
| Average Annual Severity Trend ( 8 yr) | 9.3% |
| Average Annual Severity Trend ( 6 yr) | 7.8% |
| Selected Annual Severity Trend | 7.0% |

* Including basic indemnity and allocated loss adjustment expense developed separately to an ultimate settlement basis.
NOTE: Trends are based on reported paid full coverage data developed to ultimate using paid development factors.
(See Section B - Explanation of Trend Calculation).

OCCURRENCE SEVERITY TREND
MULTISTATE
PRODUCTS
Calculation of Annual Trend Factor
Based on Average Occurrence Severity
Full Coverage Occurrence Data
Monoline and Multiline Combined
Property Damage

| (1) Accident Year Ending | (2) Basic Limit Paid Losses * | (3) Paid Occurrences | (4) (2)/(3) Actual Severity | (5) Exponential Curve of Best Fit to Col (4) 10 Year | 8 Year | 6 Year |
|---|---|---|---|---|---|---|
| 12/31/1997 | $40,981,406 | 2,083 | $19,674 | $17,191 | | |
| 12/31/1998 | 34,765,156 | 1,914 | 18,164 | 18,948 | | |
| 12/31/1999 | 33,345,427 | 1,745 | 19,109 | 20,884 | $19,716 | |
| 12/31/2000 | 37,791,087 | 1,661 | 22,752 | 23,017 | 22,017 | |
| 12/31/2001 | 41,783,126 | 1,739 | 24,027 | 25,369 | 24,588 | $24,672 |
| 12/31/2002 | 37,263,137 | 1,434 | 25,985 | 27,961 | 27,458 | 27,511 |
| 12/31/2003 | 43,902,076 | 1,271 | 34,541 | 30,817 | 30,663 | 30,678 |
| 12/31/2004 | 41,566,837 | 1,203 | 34,553 | 33,966 | 34,243 | 34,209 |
| 12/31/2005 | 43,621,189 | 1,161 | 37,572 | 37,436 | 38,241 | 38,146 |
| 12/31/2006 | 48,466,896 | 1,174 | 41,284 | 41,261 | 42,705 | 42,537 |
| Goodness of Fit Statistic, R-Squared: | | | | 0.940 | 0.960 | 0.915 |

| | |
|---|---|
| Average Annual Severity Trend (10 yr) | 10.2% |
| Average Annual Severity Trend ( 8 yr) | 11.7% |
| Average Annual Severity Trend ( 6 yr) | 11.5% |
| Selected Annual Severity Trend | 8.0% |

* Including basic indemnity and allocated loss adjustment expense developed separately to an ultimate settlement basis.
NOTE: Trends are based on reported paid full coverage data developed to ultimate using paid development factors.
(See Section B - Explanation of Trend Calculation).

PRODUCTS

FREQUENCY TREND
MULTISTATE

Manual Classes (Full and Deductible Coverage)
Monoline and Multiline Combined
CGL Policies Only

Bodily Injury and Property Damage Combined

| (1) Accident Year Ending | (2) Aggregate Loss Costs at Current Level | (3) Occurrences at Ultimate[1] | (4) Occurrence Frequency (3)/(2)[2] |
|---|---|---|---|
| 12/31/1989 | $ 181,197,153 | 5,980 | 33.00 |
| 12/31/1990 | 175,756,783 | 7,296 | 41.51 |
| 12/31/1991 | 161,414,622 | 6,665 | 41.29 |
| 12/31/1992 | 164,229,426 | 7,269 | 44.26 |
| 12/31/1993 | 169,555,361 | 7,320 | 43.17 |
| 12/31/1994 | 176,877,709 | 6,944 | 39.26 |
| 12/31/1995 | 183,674,264 | 7,692 | 41.88 |
| 12/31/1996 | 181,794,736 | 7,054 | 38.80 |
| 12/31/1997 | 171,561,928 | 6,121 | 35.68 |
| 12/31/1998 | 168,450,584 | 5,228 | 31.04 |
| 12/31/1999 | 169,376,259 | 4,690 | 27.69 |
| 12/31/2000 | 178,324,232 | 4,897 | 27.46 |
| 12/31/2001 | 174,745,316 | 4,459 | 25.52 |
| 12/31/2002 | 175,454,029 | 4,144 | 23.62 |
| 12/31/2003 | 189,083,531 | 4,130 | 21.84 |
| 12/31/2004 | 201,373,095 | 3,636 | 18.06 |
| 12/31/2005 | 206,659,921 | 3,618 | 17.51 |
| 12/31/2006 | 202,904,443 | 3,139 | 15.47 |

Selected Annual Frequency Trend: 0.0%

[1] Occurrences are based on reported paid amounts developed to ultimate using paid development factors.
[2] Frequency is per $1,000,000 Aggregate Loss Costs at Current Level.

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## CLASS GROUPS AND CALCULATION OF PROPOSED CLASS LOSS COSTS

### Explanatory Notes

The following are definitions of the columns for the Products calculation of proposed loss costs shown on pages F-31-40.

Column (1) is the latest year multistate Monoline Aggregate Loss Costs at Current Level (ALCCL) for the respective class.

Column (2) is the five year multistate Monoline/Multiline Aggregate Loss Costs at Current Level.

Column (3) is the five year Monoline/Multiline Experience Ratio. Losses are developed and trended, and ALCCL has been exposure trended. IPMFs and Deductible Discounts have been applied to ALCCL.

Column (4) is the credibility (Zi) of the individual class with respect to the class group. This is calculated based on the equation:

$$Z_i = \frac{K-3}{K}\left(\frac{\overline{P}_i}{\overline{P}_i + \frac{\Sigma^2}{T^2}}\right) + \frac{3}{K}$$

$K =$ The number of classes within the class group.

$\overline{P}_i =$ The 5 year total Mono / Multi ALCCL for class $i$.

$\Sigma^2 =$ The average within class variance for the class group. (Sigma Squared)

$T^2 =$ The between class variance for the class group. (Tau Squared)

## CLASS GROUPS AND CALCULATION OF PROPOSED CLASS LOSS COSTS

### Explanatory Notes (Cont'd)

Column (5) is the Formula Experience Ratio. This is found by credibility weighting the class experience ratio with the class group experience ratio and is based on the equation:

$$FER_i = Z_i \overline{X}_i + (1 - Z_i)\overline{X} \quad \text{where:}$$

$\overline{X}_i =$ The 5 year average experience ratio for class $i$ from column (3).

$$\overline{X} = \frac{\sum_{i=1}^{K} Z_i \overline{X}_i}{\sum_{i=1}^{K} Z_i}$$

Column (6) is the Index or the class relative change factor, which is the quotient of the Formula Experience Ratio ($FER_i$) and $\widetilde{X}_{\text{monoline}}$ which is the column (5) total using column (1) as weights.

Note: $\widetilde{X}$ (X - tilde) is the 5 year Mono / Multi ALCCL weighted class group experience ratio, where $\widetilde{X}_{\text{monoline}}$ (X - tilde monoline) is weighted based on monoline ALCCL for the latest year only.

Column (7) is the change factor, which is to be applied to the present loss cost. The formula for this is given as:

Change Factor = (Index) (Class Group Relative Change) (SWRL) (Off balance factor)
where "SWRL" is the selected multistate monoline loss cost level change.
The off balance factor of 1.014 results from capping.

## CLASS GROUPS AND CALCULATION OF PROPOSED CLASS LOSS COSTS

Explanatory Notes (Cont'd)

Column (8) is the current multistate occurrence loss cost for each class.

Column (9) is the proposed multistate occurrence loss cost based on the product of column (7) and column (8), with the effects of capping and CGL rounding.

Column (10) is the percent change of the proposed state occurrence loss cost (column (12)) for each class with respect to the current state occurrence loss cost (column (11)).

Column (11) is the current state occurrence loss cost for each class.

Column (12) is the proposed state occurrence loss cost for each class. These are equal to the multistate proposed loss costs.

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LOSS COST % CHANGE BY CLASS

MAJOR CLASS GROUP: PRODUCTS
CLASS GROUP: 03
NUMBER OF YEARS OF DATA USED: 5
CHANGE FACTOR = INDEX * CG REL * SWRL USED = INDEX * 1.020 * .967

| CLASS | AYE 2006 MONOLINE ALCCL (1) | 5 YEAR MONO/MULTI ALCCL (2) | 5 YEAR MONO/MULTI EXPERIENCE RATIO (3) | CRED. (4) | FORMULA ER (5) | INDEX (6) | CHANGE FACTOR (7) | PRESENT MULTI-STATE OCCUR (8) | PROPOSED MULTI-STATE OCCUR (9) | STATE-WIDE % CHANGE (10) | PRESENT STATEWIDE OCCUR (11) | PROPOSED STATEWIDE OCCUR (12) | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| 10140 | 56583 | 1278129 | .50830 | .2019 | .879 | .896 | .884 | .039 | .034 | -12.8 | .039 | .034 | |
| 10141 | 81096 | 3777716 | 1.02358 | .3817 | .992 | 1.011 | .997 | .050 | .050 | 0.0 | .050 | .050 | |
| 12361 | 1392476 | 20089029 | .88061 | .7497 | .904 | .922 | .909 | .211 | .192 | -9.0 | .211 | .192 | |
| 12373 | 297242 | 3531308 | .39047 | .3677 | .759 | .774 | .763 | .135 | .103 | -23.7 | .135 | .103 | |
| 13049 | 38020 | 1004118 | .54738 | .1756 | .898 | .915 | .903 | .094 | .085 | -9.6 | .094 | .085 | |
| 13111 | 22365 | 615468 | .87475 | .1352 | .960 | .979 | .966 | .300 | .290 | -3.3 | .300 | .290 | |
| 13112 | 264732 | 6154425 | 2.36227 | .4908 | 1.655 | 1.687 | 1.664 | .103 | .128 | 24.3 | .103 | .128 | U |
| 13621 | 734731 | 3241362 | .39619 | .3503 | .771 | .786 | .775 | .840 | .650 | -22.6 | .840 | .650 | |
| 13670 | 236549 | 2687623 | 1.26693 | .3143 | 1.065 | 1.086 | 1.071 | .032 | .034 | 6.3 | .032 | .034 | |
| 15223 | 322283 | 7596527 | .77001 | .5400 | .863 | .880 | .868 | .093 | .081 | -12.9 | .093 | .081 | |
| 15406 | 151495 | 1750160 | .74353 | .2435 | .917 | .935 | .922 | .093 | .086 | -7.5 | .093 | .086 | |
| 16604 | 441505 | 6257926 | 1.88119 | .4947 | 1.422 | 1.450 | 1.430 | .260 | .320 | 23.1 | .260 | .320 | U |
| 51300 | 0 | 0 | .00000 | .0000 | .000 | .000 | .000 | .570 | .560 | -1.8 | .570 | .560 | |
| 51305 | 0 | 31943 | .00000 | .0666 | .908 | .926 | .913 | 5.240 | 4.780 | -8.8 | 5.240 | 4.780 | |
| 51315 | 199911 | 2751412 | 1.16178 | .3187 | 1.033 | 1.053 | 1.039 | .290 | .300 | 3.4 | .290 | .300 | |
| 51350 | 321538 | 1164833 | .12443 | .1912 | .811 | .827 | .816 | .530 | .430 | -18.9 | .530 | .430 | |
| 51351 | 1173 | 28523 | .00824 | .0661 | .909 | .927 | .914 | .156 | .143 | -8.3 | .156 | .143 | |
| 51352 | 1002 | 198781 | 4.35970 | .0873 | 1.269 | 1.294 | 1.276 | .330 | .410 | 24.2 | .330 | .410 | U |
| 51355 | 314802 | 2538188 | .39398 | .3039 | .797 | .812 | .801 | .590 | .470 | -20.3 | .590 | .470 | |
| 51356 | 14201 | 390220 | 2.92935 | .1100 | 1.188 | 1.211 | 1.194 | 2.400 | 2.870 | 19.6 | 2.400 | 2.870 | |
| 51357 | 16972 | 89923 | 3.86109 | .0739 | 1.186 | 1.209 | 1.192 | .850 | 1.010 | 18.8 | .850 | 1.010 | |
| 51358 | 264299 | 228324 | .11696 | .0909 | .895 | .912 | .900 | .600 | .540 | -10.0 | .600 | .540 | |
| 51359 | 27881 | 722823 | .40877 | .1468 | .890 | .907 | .895 | 2.190 | 1.960 | -10.5 | 2.190 | 1.960 | |
| 51752 | 148990 | 2207414 | 1.01424 | .2798 | .985 | 1.004 | .990 | .580 | .570 | -1.7 | .580 | .570 | |
| 52002 | 661836 | 4752831 | .49041 | .4317 | .765 | .780 | .769 | .215 | .165 | -23.3 | .215 | .165 | |
| 53001 | 1224037 | 9687694 | 1.02719 | .5966 | 1.005 | 1.024 | 1.010 | .700 | .710 | 1.4 | .700 | .710 | |
| 53374 | 2132836 | 18843744 | 1.01183 | .7378 | 1.002 | 1.021 | 1.007 | .600 | .600 | 0.0 | .600 | .600 | |
| 53375 | 222054 | 5019408 | .87721 | .4439 | .930 | .948 | .935 | .430 | .400 | -7.0 | .430 | .400 | |
| 53376 | 133290 | 3299737 | 1.10692 | .3539 | 1.020 | 1.040 | 1.026 | .380 | .390 | 2.6 | .380 | .390 | |
| 53377 | 518377 | 7204362 | .85848 | .5276 | .913 | .931 | .918 | .370 | .340 | -8.1 | .370 | .340 | |
| 53565 | 351744 | 1428393 | 2.75392 | .2156 | 1.357 | 1.383 | 1.364 | .650 | .810 | 24.6 | .650 | .810 | U |
| 55371 | 8571 | 92314 | .00000 | .0742 | .901 | .918 | .905 | .380 | .340 | -10.5 | .380 | .340 | |
| 56488 | 13909 | 53996 | .43340 | .0694 | .936 | .954 | .941 | .025 | .024 | -4.0 | .025 | .024 | |
| 56758 | 47121 | 610901 | 1.01359 | .1347 | .978 | .997 | .983 | .570 | .560 | -1.8 | .570 | .560 | |
| 56759 | 187693 | 3781446 | .86461 | .3819 | .932 | .950 | .937 | .370 | .350 | -5.4 | .370 | .350 | |
| 56760 | 1072366 | 8590995 | 1.28363 | .5688 | 1.150 | 1.172 | 1.156 | .229 | .260 | 13.5 | .229 | .260 | |
| 57002 | 115382 | 1055585 | .36760 | .1807 | .864 | .881 | .869 | .217 | .189 | -12.9 | .217 | .189 | |

X-TILDE: 1.000 X-TILDE (MONOLINE): .981 PI-TILDE: .0039165
TAU SQUARED: .07731 SIGMA SQUARED: 565697.81722

L - CAPPED AT -25 %
U - CAPPED AT 25 %
N - NOT SUBJECT TO CAPPING
E - SUBJECT TO CAPPING EXCEPTION

LOSS COST % CHANGE BY CLASS

MAJOR CLASS GROUP: PRODUCTS
CLASS GROUP: 03
NUMBER OF YEARS OF DATA USED: 5
CHANGE FACTOR = INDEX * CG REL * SWRL USED = INDEX * 1.020 * .967

| CLASS | AYE 2006 MONOLINE ALCCL (1) | 5 YEAR MONO/MULTI ALCCL (2) | 5 YEAR MONO/MULTI EXPERIENCE RATIO (3) | CRED. (4) | FORMULA ER (5) | INDEX (6) | CHANGE FACTOR (7) | PRESENT MULTI-STATE OCCUR (8) | PROPOSED MULTI-STATE OCCUR (9) | STATE-WIDE % CHANGE (10) | PRESENT STATEWIDE OCCUR (11) | PROPOSED STATEWIDE OCCUR (12) |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| 57651 | 222713 | 1463940 | .22652 | .2188 | .810 | .826 | .815 | .196 | .160 | -18.4 | .196 | .160 |
| 57913 | 100898 | 858012 | .99466 | .1609 | .976 | .995 | .981 | .350 | .340 | -2.9 | .350 | .340 |
| 59537 | 221897 | 579835 | .86910 | .1313 | .959 | .978 | .965 | .155 | .150 | -3.2 | .155 | .150 |
| 59647 | 712 | 307949 | 1.26081 | .1004 | 1.002 | 1.021 | 1.007 | .410 | .410 | 0.0 | .410 | .410 |
| 59904 | 21716 | 170647 | .00348 | .0839 | .892 | .909 | .897 | .280 | .250 | -10.7 | .280 | .250 |
| 59905 | 20562 | 403732 | .03819 | .1115 | .869 | .886 | .874 | .320 | .280 | -12.5 | .320 | .280 |
| 59925 | 904 | 35594 | .09547 | .0670 | .914 | .932 | .919 | 3.160 | 2.900 | -8.2 | 3.160 | 2.900 |
| 59926 | 104275 | 2687564 | .60563 | .3143 | .858 | .875 | .863 | 1.320 | 1.140 | -13.6 | 1.320 | 1.140 |
| 59927 | 856 | 86992 | .55062 | .0735 | .942 | .960 | .947 | 3.660 | 3.470 | -5.2 | 3.660 | 3.470 |
| 59963 | 5263 | 181501 | .82498 | .0852 | .960 | .979 | .966 | 1.490 | 1.440 | -3.4 | 1.490 | 1.440 |
| 59964 | 86438 | 1636334 | .40112 | .2338 | .839 | .855 | .843 | .280 | .236 | -15.7 | .280 | .236 |

X-TILDE: 1.000 X-TILDE (MONOLINE): .981 PI-TILDE: .0039165
TAU SQUARED: .07731 SIGMA SQUARED: 565697.81722

L - CAPPED AT -25 %
U - CAPPED AT 25 %
N - NOT SUBJECT TO CAPPING
E - SUBJECT TO CAPPING EXCEPTION

LOSS COST % CHANGE BY CLASS

MAJOR CLASS GROUP: PRODUCTS
CLASS GROUP: 04
NUMBER OF YEARS OF DATA USED: 5
CHANGE FACTOR = INDEX * CG REL * SWRL USED = INDEX * 1.072 * .967

| CLASS | AYE 2006 MONOLINE ALCCL (1) | 5 YEAR MONO/MULTI ALCCL (2) | 5 YEAR MONO/MULTI EXPERIENCE RATIO (3) | CRED. (4) | FORMULA ER (5) | INDEX (6) | CHANGE FACTOR (7) | PRESENT MULTI-STATE OCCUR (8) | PROPOSED MULTI-STATE OCCUR (9) | STATE-WIDE % CHANGE (10) | PRESENT STATEWIDE OCCUR (11) | PROPOSED STATEWIDE OCCUR (12) | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| 10010 | 29877 | 1738079 | 1.51454 | .1768 | 1.084 | 1.153 | 1.195 | .650 | .780 | 20.0 | .650 | .780 | |
| 10040 | 75951 | 2564707 | 1.87824 | .2171 | 1.184 | 1.260 | 1.306 | .250 | .310 | 24.0 | .250 | .310 | U |
| 10070 | 729219 | 12736931 | 1.14751 | .5113 | 1.071 | 1.139 | 1.181 | .300 | .350 | 16.7 | .300 | .350 | |
| 10101 | 64014 | 8258643 | .71963 | .4144 | .879 | .935 | .969 | .670 | .650 | -3.0 | .670 | .650 | |
| 10111 | 30664 | 1368032 | .95184 | .1574 | .986 | 1.049 | 1.087 | .430 | .470 | 9.3 | .430 | .470 | |
| 10255 | 1939333 | 43880031 | .68829 | .7728 | .757 | .805 | .834 | .490 | .410 | -16.3 | .490 | .410 | |
| 10256 | 6351 | 153863 | .00684 | .0867 | .906 | .964 | .999 | .420 | .420 | 0.0 | .420 | .420 | |
| 10257 | 788163 | 15601327 | .80770 | .5581 | .889 | .946 | .981 | .270 | .260 | -3.7 | .270 | .260 | |
| 11126 | 86482 | 3412910 | 1.09368 | .2545 | 1.018 | 1.083 | 1.123 | .092 | .103 | 12.0 | .092 | .103 | |
| 11203 | 821 | 281451 | .00000 | .0947 | .898 | .955 | .990 | 4.190 | 4.150 | -1.0 | 4.190 | 4.150 | |
| 11248 | 15736 | 129998 | 1.54598 | .0852 | 1.039 | 1.105 | 1.145 | .084 | .096 | 14.3 | .084 | .096 | |
| 12391 | 152147 | 6977628 | 1.19368 | .3792 | 1.068 | 1.136 | 1.178 | .132 | .155 | 17.4 | .132 | .155 | |
| 12509 | 47230 | 1011063 | .00535 | .1378 | .856 | .911 | .944 | .310 | .290 | -6.5 | .310 | .290 | |
| 12651 | 213298 | 8613909 | .81973 | .4235 | .919 | .978 | 1.014 | 2.370 | 2.400 | 1.3 | 2.370 | 2.400 | |
| 12707 | 5167 | 1194385 | 1.31320 | .1480 | 1.039 | 1.105 | 1.145 | 1.560 | 1.790 | 14.7 | 1.560 | 1.790 | |
| 12797 | 97337 | 3731228 | 1.14792 | .2676 | 1.034 | 1.100 | 1.140 | .166 | .189 | 13.9 | .166 | .189 | |
| 13201 | 115542 | 349310 | .94451 | .0989 | .987 | 1.050 | 1.088 | .480 | .520 | 8.3 | .480 | .520 | |
| 13204 | 272072 | 7953878 | 1.43099 | .4064 | 1.170 | 1.245 | 1.291 | .910 | 1.130 | 24.2 | .910 | 1.130 | U |
| 13205 | 63239 | 2981527 | 2.82664 | .2359 | 1.425 | 1.516 | 1.572 | .560 | .700 | 25.0 | .560 | .700 | U |
| 13314 | 252 | 11601 | .00000 | .0777 | .915 | .973 | 1.009 | .113 | .114 | 0.9 | .113 | .114 | |
| 13410 | 274300 | 32042114 | .79254 | .7148 | .849 | .903 | .936 | 5.200 | 4.870 | -6.3 | 5.200 | 4.870 | |
| 13412 | 159997 | 9367401 | 1.13091 | .4418 | 1.053 | 1.120 | 1.161 | 2.780 | 3.230 | 16.2 | 2.780 | 3.230 | |
| 13590 | 619004 | 17509430 | 1.06379 | .5846 | 1.034 | 1.100 | 1.140 | 1.240 | 1.410 | 13.7 | 1.240 | 1.410 | |
| 13715 | 371461 | 21580011 | .91841 | .6317 | .945 | 1.005 | 1.042 | .490 | .510 | 4.1 | .490 | .510 | |
| 13930 | 62793 | 4089733 | 1.34342 | .2819 | 1.091 | 1.161 | 1.204 | .460 | .550 | 19.6 | .460 | .550 | |
| 14068 | 218 | 74282 | .00000 | .0817 | .911 | .969 | 1.004 | .103 | .103 | 0.0 | .103 | .103 | |
| 14527 | 118983 | 5704553 | 1.17496 | .3398 | 1.054 | 1.121 | 1.162 | .810 | .940 | 16.0 | .810 | .940 | |
| 14855 | 24553 | 268129 | .16958 | .0939 | .915 | .973 | 1.009 | .550 | .550 | 0.0 | .550 | .550 | |
| 16005 | 245022 | 3475677 | 1.38448 | .2571 | 1.093 | 1.163 | 1.206 | .073 | .088 | 20.5 | .073 | .088 | |
| 16009 | 49921 | 467452 | .01185 | .1061 | .888 | .945 | .980 | .280 | .270 | -3.6 | .280 | .270 | |
| 16527 | 484978 | 20197298 | .99947 | .6169 | .997 | 1.061 | 1.100 | .450 | .500 | 11.1 | .450 | .500 | |
| 16705 | 300839 | 2163647 | .45423 | .1980 | .885 | .941 | .975 | .770 | .750 | -2.6 | .770 | .750 | |
| 16750 | | | | | | | | .142 | .158 | 11.3 | .142 | .158 | |
| 18205 | 73426 | 3627609 | 1.18616 | .2634 | 1.043 | 1.110 | 1.151 | .880 | 1.010 | 14.8 | .880 | 1.010 | |
| 18616 | 264535 | 8526602 | 1.26461 | .4213 | 1.107 | 1.178 | 1.221 | 1.170 | 1.430 | 22.2 | 1.170 | 1.430 | |
| 18707 | 5929 | 294015 | .00310 | .0955 | .897 | .954 | .989 | .017 | .017 | 0.0 | .017 | .017 | |
| 45771 | 361867 | 1572020 | .02037 | .1682 | .828 | .881 | .913 | .720 | .660 | -8.3 | .720 | .660 | |

X-TILDE: .969 X-TILDE (MONOLINE): .940 PI-TILDE: .0047765
TAU SQUARED: .03633 SIGMA SQUARED: 520519.99761

L - CAPPED AT -25 %
U - CAPPED AT 25 %
N - NOT SUBJECT TO CAPPING
E - SUBJECT TO CAPPING EXCEPTION

LOSS COST % CHANGE BY CLASS

MAJOR CLASS GROUP: PRODUCTS
CLASS GROUP: 04
NUMBER OF YEARS OF DATA USED: 5
CHANGE FACTOR = INDEX * CG REL * SWRL USED = INDEX * 1.072 * .967

| CLASS | AYE 2006 MONOLINE ALCCL (1) | 5 YEAR MONO/MULTI ALCCL (2) | 5 YEAR MONO/MULTI EXPERIENCE RATIO (3) | CRED. (4) | FORMULA ER (5) | INDEX (6) | CHANGE FACTOR (7) | PRESENT MULTI-STATE OCCUR (8) | PROPOSED MULTI-STATE OCCUR (9) | STATE-WIDE % CHANGE (10) | PRESENT STATEWIDE OCCUR (11) | PROPOSED STATEWIDE OCCUR (12) |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| 45901 | 120276 | 4503232 | 1.05255 | .2977 | 1.010 | 1.074 | 1.113 | .142 | .158 | 11.3 | .142 | .158 |
| 53907 | 110532 | 6030965 | 1.17778 | .3504 | 1.057 | 1.124 | 1.165 | .215 | .250 | 16.3 | .215 | .250 |

220

X-TILDE: .969 X-TILDE (MONOLINE): .940 PI-TILDE: .0047765
TAU SQUARED: .03633 SIGMA SQUARED: 520519.99761

L - CAPPED AT -25 %
U - CAPPED AT 25 %
N - NOT SUBJECT TO CAPPING
E - SUBJECT TO CAPPING EXCEPTION

LOSS COST % CHANGE BY CLASS

MAJOR CLASS GROUP: PRODUCTS
CLASS GROUP: 05
NUMBER OF YEARS OF DATA USED: 5
CHANGE FACTOR = INDEX * CG REL * SWRL USED = INDEX * .966 * .967

| CLASS | AYE 2006 MONOLINE ALCCL (1) | 5 YEAR MONO/MULTI ALCCL (2) | 5 YEAR MONO/MULTI EXPERIENCE RATIO (3) | CRED. (4) | FORMULA ER (5) | INDEX (6) | CHANGE FACTOR (7) | PRESENT MULTI-STATE OCCUR (8) | PROPOSED MULTI-STATE OCCUR (9) | STATE-WIDE % CHANGE (10) | PRESENT STATEWIDE OCCUR (11) | PROPOSED STATEWIDE OCCUR (12) | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| 51380 | 4966 | 51627 | .00110 | .2043 | 1.278 | 1.079 | 1.008 | .235 | .237 | 0.9 | .235 | .237 | |
| 51575 | 220915 | 3011075 | 1.17426 | .8293 | 1.248 | 1.054 | .985 | .114 | .112 | -1.8 | .114 | .112 | |
| 51576 | 85847 | 780016 | 2.19503 | .5815 | 1.949 | 1.646 | 1.538 | .157 | .196 | 24.8 | .157 | .196 | U |
| 51613 | 27466 | 497748 | 3.52099 | .4873 | 2.539 | 2.144 | 2.003 | .300 | .370 | 23.3 | .300 | .370 | U |
| 51666 | 13377 | 167274 | .00000 | .3039 | 1.118 | .944 | .882 | .149 | .131 | -12.1 | .149 | .131 | |
| 51767 | 1645 | 104393 | .00000 | .2531 | 1.200 | 1.014 | .947 | .118 | .112 | -5.1 | .118 | .112 | |
| 51833 | 25587 | 163883 | 1.24428 | .3014 | 1.497 | 1.264 | 1.181 | .770 | .910 | 18.2 | .770 | .910 | |
| 51869 | 26663 | 963588 | 2.54684 | .6262 | 2.195 | 1.854 | 1.732 | .720 | .900 | 25.0 | .720 | .900 | U |
| 51889 | 954 | 41948 | 1.97044 | .1947 | 1.677 | 1.416 | 1.323 | .090 | .112 | 24.4 | .090 | .112 | U |
| 51941 | 89730 | 6570464 | .72195 | .9122 | .800 | .676 | .631 | .290 | .218 | -24.8 | .290 | .218 | L |
| 52469 | 405939 | 18355512 | .48646 | .9664 | .524 | .443 | .414 | .300 | .225 | -25.0 | .300 | .225 | L |
| 55647 | 186035 | 2228719 | .55627 | .7846 | .782 | .660 | .617 | .580 | .440 | -24.1 | .580 | .440 | L |
| 55802 | 15959 | 385538 | .83624 | .4370 | 1.270 | 1.073 | 1.002 | .047 | .047 | 0.0 | .047 | .047 | |
| 56040 | 2057 | 43126 | .80758 | .1958 | 1.450 | 1.225 | 1.144 | .204 | .233 | 14.2 | .204 | .233 | |
| 57257 | 907 | 95209 | .42638 | .2450 | 1.317 | 1.112 | 1.039 | .071 | .074 | 4.2 | .071 | .074 | |
| 57410 | 630 | 253883 | 4.37994 | .3636 | 2.615 | 2.209 | 2.063 | .870 | 1.080 | 24.1 | .870 | 1.080 | U |
| 58503 | 15587 | 82158 | .00000 | .2333 | 1.231 | 1.040 | .971 | .115 | .112 | -2.6 | .115 | .112 | |
| 58627 | 68186 | 197481 | 10.30481 | .3260 | 4.442 | 3.752 | 3.505 | .080 | .100 | 25.0 | .080 | .100 | U |
| 59257 | 0 | 3260 | 3.32117 | .1536 | 1.870 | 1.579 | 1.475 | .117 | .146 | 24.8 | .117 | .146 | U |
| 59923 | 10223 | 164405 | .00000 | .3018 | 1.121 | .947 | .885 | .065 | .058 | -10.8 | .065 | .058 | |

X-TILDE: .828 X-TILDE (MONOLINE): 1.184 PI-TILDE: .0066710
TAU SQUARED: .86903 SIGMA SQUARED: 657356.22788

L - CAPPED AT -25 %
U - CAPPED AT 25 %
N - NOT SUBJECT TO CAPPING
E - SUBJECT TO CAPPING EXCEPTION

LOSS COST % CHANGE BY CLASS

MAJOR CLASS GROUP: PRODUCTS
CLASS GROUP: 06
NUMBER OF YEARS OF DATA USED: 5
CHANGE FACTOR = INDEX * CG REL * SWRL USED = INDEX * .972 * .967

| CLASS | AYE 2006 MONOLINE ALCCL (1) | 5 YEAR MONO/MULTI ALCCL (2) | 5 YEAR MONO/MULTI EXPERIENCE RATIO (3) | CRED. (4) | FORMULA ER (5) | INDEX (6) | CHANGE FACTOR (7) | PRESENT MULTI-STATE OCCUR (8) | PROPOSED MULTI-STATE OCCUR (9) | STATE-WIDE % CHANGE (10) | PRESENT STATEWIDE OCCUR (11) | PROPOSED STATEWIDE OCCUR (12) | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| 15733 | 308980 | 726458 | .56546 | .2053 | .878 | .916 | .861 | .063 | .054 | -14.3 | .063 | .054 | |
| 51001 | 807 | 17583 | .00000 | .0314 | .928 | .969 | .911 | 1.410 | 1.280 | -9.2 | 1.410 | 1.280 | |
| 51116 | 72838 | 1539797 | 1.63773 | .3411 | 1.190 | 1.242 | 1.167 | 1.020 | 1.190 | 16.7 | 1.020 | 1.190 | |
| 51240 | 114903 | 681680 | 1.26316 | .1962 | 1.018 | 1.063 | .999 | .750 | .750 | 0.0 | .750 | .750 | |
| 51241 | 110541 | 1949383 | 2.02304 | .3933 | 1.377 | 1.437 | 1.351 | .660 | .820 | 24.2 | .660 | .820 | U |
| 51330 | 3445 | 124860 | 5.11974 | .0624 | 1.218 | 1.271 | 1.195 | 1.220 | 1.460 | 19.7 | 1.220 | 1.460 | |
| 51370 | 27475 | 276820 | .92848 | .1032 | .955 | .997 | .937 | 9.580 | 8.980 | -6.3 | 9.580 | 8.980 | |
| 51500 | 229673 | 4412026 | .89240 | .5890 | .919 | .959 | .901 | .680 | .610 | -10.3 | .680 | .610 | |
| 51550 | 0 | 63318 | .22695 | .0449 | .925 | .966 | .908 | 1.190 | 1.080 | -9.2 | 1.190 | 1.080 | |
| 51551 | 0 | 22959 | .00000 | .0330 | .927 | .968 | .910 | 3.560 | 3.240 | -9.0 | 3.560 | 3.240 | |
| 51552 | 0 | 261 | .00000 | .0262 | .933 | .974 | .915 | .480 | .440 | -8.3 | .480 | .440 | |
| 51600 | 129253 | 4370349 | .20389 | .5867 | .516 | .539 | .507 | 1.900 | 1.430 | -24.7 | 1.900 | 1.430 | L |
| 51734 | 7202 | 113048 | .00000 | .0591 | .902 | .942 | .885 | 1.580 | 1.400 | -11.4 | 1.580 | 1.400 | |
| 51741 | 122634 | 2074020 | .62373 | .4075 | .822 | .858 | .806 | 1.390 | 1.120 | -19.4 | 1.390 | 1.120 | |
| 51777 | 53631 | 765971 | .59726 | .2132 | .881 | .920 | .865 | .147 | .127 | -13.6 | .147 | .127 | |
| 51808 | 170361 | 1127014 | .19002 | .2785 | .744 | .777 | .730 | 2.020 | 1.520 | -24.8 | 2.020 | 1.520 | L |
| 51809 | 394243 | 636618 | .02492 | .1868 | .784 | .818 | .769 | .380 | .290 | -23.7 | .380 | .290 | |
| 51877 | 38757 | 1463774 | .59926 | .3304 | .840 | .877 | .824 | 1.190 | .980 | -17.6 | 1.190 | .980 | |
| 51896 | 557709 | 9853304 | 1.05727 | .7600 | 1.033 | 1.078 | 1.013 | .158 | .160 | 1.3 | .158 | .160 | |
| 51900 | 5044 | 186249 | .63889 | .0793 | .933 | .974 | .915 | .350 | .320 | -8.6 | .350 | .320 | |
| 51909 | 139080 | 435307 | .00000 | .1420 | .822 | .858 | .806 | .350 | .280 | -20.0 | .350 | .280 | |
| 51926 | 109174 | 2257494 | .69941 | .4274 | .848 | .885 | .832 | .430 | .360 | -16.3 | .430 | .360 | |
| 51927 | 24268 | 1382599 | .90848 | .3186 | .942 | .983 | .924 | .183 | .169 | -7.7 | .183 | .169 | |
| 51934 | 24610 | 513059 | .59220 | .1599 | .900 | .939 | .883 | .650 | .570 | -12.3 | .650 | .570 | |
| 51956 | 307773 | 9175032 | 1.67111 | .7469 | 1.491 | 1.556 | 1.463 | .390 | .480 | 23.1 | .390 | .480 | U |
| 51957 | 622162 | 9634636 | 1.08627 | .7560 | 1.055 | 1.101 | 1.035 | .910 | .940 | 3.3 | .910 | .940 | |
| 51960 | 14194 | 125021 | .63686 | .0625 | .938 | .979 | .920 | 1.460 | 1.340 | -8.2 | 1.460 | 1.340 | |
| 51982 | 29917 | 119798 | .59829 | .0610 | .936 | .977 | .918 | .225 | .207 | -8.0 | .225 | .207 | |
| 51986 | 80056 | 376498 | 4.19457 | .1280 | 1.372 | 1.432 | 1.346 | .310 | .380 | 22.6 | .310 | .380 | U |
| 51999 | 105359 | 916856 | 1.13725 | .2419 | 1.002 | 1.046 | .983 | .760 | .750 | -1.3 | .760 | .750 | |
| 52075 | 56194 | 474983 | .86461 | .1512 | .944 | .985 | .926 | 1.380 | 1.280 | -7.2 | 1.380 | 1.280 | |
| 52134 | 1199609 | 18565352 | .82654 | .8560 | .845 | .882 | .829 | 1.940 | 1.610 | -17.0 | 1.940 | 1.610 | |
| 52315 | 355674 | 5481976 | .93755 | .6395 | .945 | .986 | .927 | .670 | .620 | -7.5 | .670 | .620 | |
| 52505 | 49214 | 451505 | 2.57601 | .1458 | 1.194 | 1.246 | 1.171 | .360 | .420 | 16.7 | .360 | .420 | |
| 52547 | 66557 | 1213183 | .29658 | .2925 | .765 | .799 | .751 | .195 | .147 | -24.6 | .195 | .147 | L |
| 52911 | 106272 | 1732297 | 4.35428 | .3667 | 2.204 | 2.301 | 2.163 | .450 | .560 | 24.4 | .450 | .560 | U |
| 52967 | 7096 | 593825 | 1.16758 | .1777 | .995 | 1.039 | .977 | .280 | .270 | -3.6 | .280 | .270 | |

X-TILDE: .961 X-TILDE (MONOLINE): .958 PI-TILDE: .0016701
TAU SQUARED: .10934 SIGMA SQUARED: 352218.44165

L - CAPPED AT -25 %
U - CAPPED AT 25 %
N - NOT SUBJECT TO CAPPING
E - SUBJECT TO CAPPING EXCEPTION

LOSS COST % CHANGE BY CLASS

MAJOR CLASS GROUP: PRODUCTS
CLASS GROUP: 06
NUMBER OF YEARS OF DATA USED: 5
CHANGE FACTOR = INDEX * CG REL * SWRL USED = INDEX * .972 * .967

| CLASS | AYE 2006 MONOLINE ALCCL (1) | 5 YEAR MONO/MULTI ALCCL (2) | 5 YEAR MONO/MULTI EXPERIENCE RATIO (3) | CRED. (4) | FORMULA ER (5) | INDEX (6) | CHANGE FACTOR (7) | PRESENT MULTI-STATE OCCUR (8) | PROPOSED MULTI-STATE OCCUR (9) | STATE-WIDE % CHANGE (10) | PRESENT STATEWIDE OCCUR (11) | PROPOSED STATEWIDE OCCUR (12) | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| 53121 | 73497 | 599583 | .10602 | .1789 | .806 | .841 | .790 | 1.970 | 1.560 | -20.8 | 1.970 | 1.560 | |
| 53333 | 37860 | 1344633 | .40332 | .3129 | .785 | .819 | .770 | .930 | .720 | -22.6 | .930 | .720 | |
| 53631 | 9 | 4622 | .00000 | .0275 | .932 | .973 | .915 | .096 | .088 | -8.3 | .096 | .088 | |
| 53632 | 290 | 10160 | .00000 | .0291 | .930 | .971 | .913 | .148 | .135 | -8.8 | .148 | .135 | |
| 53732 | 754457 | 11562645 | 1.05689 | .7878 | 1.036 | 1.081 | 1.016 | 1.810 | 1.840 | 1.7 | 1.810 | 1.840 | |
| 53733 | 1914924 | 29896217 | .88967 | .9053 | .896 | .935 | .879 | .710 | .620 | -12.7 | .710 | .620 | |
| 54077 | 469126 | 2769783 | .89886 | .4763 | .930 | .971 | .913 | .660 | .600 | -9.1 | .660 | .600 | |
| 55010 | 3059 | 914376 | .76594 | .2414 | .912 | .952 | .895 | 3.410 | 3.050 | -10.6 | 3.410 | 3.050 | |
| 55011 | 314695 | 3459823 | 1.83597 | .5304 | 1.424 | 1.486 | 1.397 | 4.180 | 5.220 | 24.9 | 4.180 | 5.220 | U |
| 55012 | 0 | 134791 | .29860 | .0652 | .915 | .955 | .898 | 4.830 | 4.340 | -10.1 | 4.830 | 4.340 | |
| 55013 | 27102 | 820330 | .73996 | .2238 | .909 | .949 | .892 | 2.260 | 2.020 | -10.6 | 2.260 | 2.020 | |
| 55214 | 32 | 5325 | .00000 | .0277 | .932 | .973 | .915 | .390 | .360 | -7.7 | .390 | .360 | |
| 55715 | 144132 | 308956 | .18463 | .1113 | .872 | .910 | .855 | 1.050 | .900 | -14.3 | 1.050 | .900 | |
| 55716 | 16809 | 391580 | .20064 | .1316 | .858 | .896 | .842 | 1.860 | 1.570 | -15.6 | 1.860 | 1.570 | |
| 56202 | 50443 | 1589165 | .64248 | .3478 | .848 | .885 | .832 | .420 | .350 | -16.7 | .420 | .350 | |
| 56390 | 17995 | 384552 | .58580 | .1300 | .910 | .950 | .893 | 1.070 | .960 | -10.3 | 1.070 | .960 | |
| 56391 | 60098 | 2790605 | .65201 | .4782 | .812 | .848 | .797 | .830 | .660 | -20.5 | .830 | .660 | |
| 56427 | 99398 | 301420 | .05784 | .1094 | .860 | .898 | .844 | .320 | .270 | -15.6 | .320 | .270 | |
| 56690 | 10553 | 78288 | .00000 | .0492 | .911 | .951 | .894 | 1.640 | 1.470 | -10.4 | 1.640 | 1.470 | |
| 56699 | 142493 | 1762212 | 1.18227 | .3705 | 1.041 | 1.087 | 1.022 | .246 | .250 | 1.6 | .246 | .250 | |
| 56916 | 139641 | 2557789 | .53484 | .4571 | .765 | .799 | .751 | .680 | .510 | -25.0 | .680 | .510 | |
| 57090 | 113757 | 891153 | .76837 | .2371 | .913 | .953 | .896 | 2.320 | 2.080 | -10.3 | 2.320 | 2.080 | |
| 57401 | 1836 | 155847 | .19865 | .0710 | .904 | .944 | .887 | .460 | .410 | -10.9 | .460 | .410 | |
| 57403 | 528 | 28474 | .00000 | .0346 | .925 | .966 | .908 | .158 | .143 | -9.5 | .158 | .143 | |
| 57572 | 483769 | 1728800 | .95725 | .3662 | .958 | 1.000 | .940 | .410 | .390 | -4.9 | .410 | .390 | |
| 57600 | 271269 | 1142272 | .03427 | .2810 | .699 | .730 | .686 | .280 | .210 | -25.0 | .280 | .210 | L |
| 57611 | 10256 | 194375 | 3.36482 | .0815 | 1.154 | 1.205 | 1.133 | .290 | .330 | 13.8 | .290 | .330 | |
| 57690 | 755800 | 6840975 | .74575 | .6882 | .812 | .848 | .797 | 2.190 | 1.750 | -20.1 | 2.190 | 1.750 | |
| 57716 | 422851 | 2664609 | 2.19138 | .4670 | 1.534 | 1.601 | 1.505 | .330 | .410 | 24.2 | .330 | .410 | U |
| 57725 | 367948 | 3851032 | 1.26493 | .5564 | 1.129 | 1.178 | 1.107 | .224 | .248 | 10.7 | .224 | .248 | |
| 57726 | 95661 | 468468 | .00120 | .1497 | .815 | .851 | .800 | .074 | .059 | -20.3 | .074 | .059 | |
| 57810 | 7 | 78871 | 1.05371 | .0494 | .963 | 1.005 | .945 | .450 | .430 | -4.4 | .450 | .430 | |
| 57871 | 2793 | 301349 | 1.20522 | .1094 | .985 | 1.028 | .966 | .420 | .410 | -2.4 | .420 | .410 | |
| 57998 | 3752 | 292601 | .20469 | .1072 | .877 | .915 | .860 | .246 | .212 | -13.8 | .246 | .212 | |
| 57999 | 46975 | 332992 | .27384 | .1173 | .878 | .916 | .861 | .300 | .260 | -13.3 | .300 | .260 | |
| 58095 | 224201 | 4923242 | .87570 | .6148 | .907 | .947 | .890 | 3.700 | 3.290 | -11.1 | 3.700 | 3.290 | |
| 58096 | 321540 | 7824215 | 1.02705 | .7160 | 1.007 | 1.051 | .988 | 3.010 | 2.970 | -1.3 | 3.010 | 2.970 | |

X-TILDE: .961 X-TILDE (MONOLINE): .958 PI-TILDE: .0016701
TAU SQUARED: .10934 SIGMA SQUARED: 352218.44165

L - CAPPED AT -25 %
U - CAPPED AT 25 %
N - NOT SUBJECT TO CAPPING
E - SUBJECT TO CAPPING EXCEPTION

LOSS COST % CHANGE BY CLASS

MAJOR CLASS GROUP: PRODUCTS
CLASS GROUP: 06
NUMBER OF YEARS OF DATA USED: 5
CHANGE FACTOR = INDEX * CG REL * SWRL USED = INDEX * .972 * .967

| CLASS | AYE 2006 MONOLINE ALCCL (1) | 5 YEAR MONO/MULTI ALCCL (2) | 5 YEAR MONO/MULTI EXPERIENCE RATIO (3) | CRED. (4) | FORMULA ER (5) | INDEX (6) | CHANGE FACTOR (7) | PRESENT MULTI-STATE OCCUR (8) | PROPOSED MULTI-STATE OCCUR (9) | STATE-WIDE % CHANGE (10) | PRESENT STATEWIDE OCCUR (11) | PROPOSED STATEWIDE OCCUR (12) | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| 58301 | 52427 | 445698 | 1.70716 | .1445 | 1.066 | 1.113 | 1.046 | .161 | .168 | 4.3 | .161 | .168 | |
| 58302 | 35909 | 535602 | 1.01205 | .1649 | .967 | 1.009 | .948 | .199 | .189 | -5.0 | .199 | .189 | |
| 58397 | 306196 | 4994853 | .86903 | .6182 | .903 | .943 | .886 | 1.100 | .970 | -11.8 | 1.100 | .970 | |
| 58575 | 813 | 40000 | .00000 | .0380 | .922 | .962 | .904 | .610 | .550 | -9.8 | .610 | .550 | |
| 58663 | 1081093 | 4491855 | 1.00595 | .5933 | .987 | 1.030 | .968 | 2.500 | 2.420 | -3.2 | 2.500 | 2.420 | |
| 58802 | 9457 | 228678 | 3.01308 | .0906 | 1.144 | 1.194 | 1.122 | .810 | .910 | 12.3 | .810 | .910 | |
| 58837 | 5484 | 92802 | .00099 | .0534 | .907 | .947 | .890 | .500 | .450 | -10.0 | .500 | .450 | |
| 58840 | 7362 | 23186 | 1.81001 | .0330 | .986 | 1.029 | .967 | .360 | .350 | -2.8 | .360 | .350 | |
| 58873 | 657007 | 4482294 | 1.19177 | .5928 | 1.097 | 1.145 | 1.076 | .147 | .158 | 7.5 | .147 | .158 | |
| 58904 | 2374 | 51563 | 1.87444 | .0414 | .996 | 1.040 | .978 | .510 | .500 | -2.0 | .510 | .500 | |
| 58922 | 475858 | 9841106 | 1.03322 | .7598 | 1.015 | 1.059 | .995 | .710 | .710 | 0.0 | .710 | .710 | |
| 59005 | 113305 | 1494526 | .67046 | .3347 | .862 | .900 | .846 | .280 | .237 | -15.4 | .280 | .237 | |
| 59188 | 1003 | 6801 | .00000 | .0281 | .931 | .972 | .914 | .241 | .220 | -8.7 | .241 | .220 | |
| 59189 | 0 | 28150 | .00000 | .0345 | .925 | .966 | .908 | 1.360 | 1.230 | -9.6 | 1.360 | 1.230 | |
| 59223 | 486547 | 2361882 | .62882 | .4381 | .814 | .850 | .799 | 1.070 | .850 | -20.6 | 1.070 | .850 | |
| 59378 | 32952 | 105227 | .05119 | .0569 | .907 | .947 | .890 | .730 | .650 | -11.0 | .730 | .650 | |
| 59481 | 20864 | 329625 | .46983 | .1165 | .901 | .941 | .884 | .280 | .248 | -11.4 | .280 | .248 | |
| 59701 | 18652 | 145954 | .00000 | .0683 | .893 | .932 | .876 | .540 | .470 | -13.0 | .540 | .470 | |
| 59713 | 42011 | 1458075 | .53225 | .3296 | .818 | .854 | .803 | .620 | .500 | -19.4 | .620 | .500 | |
| 59722 | 58116 | 1280697 | .55125 | .3031 | .835 | .872 | .820 | .170 | .139 | -18.2 | .170 | .139 | |
| 59723 | 104158 | 652686 | .00209 | .1902 | .776 | .810 | .761 | .198 | .151 | -23.7 | .198 | .151 | |
| 59726 | 113985 | 1391853 | .08569 | .3199 | .679 | .709 | .666 | .117 | .088 | -24.8 | .117 | .088 | L |
| 59738 | 24426 | 192298 | 1.61492 | .0810 | 1.011 | 1.055 | .992 | .270 | .270 | 0.0 | .270 | .270 | |
| 59773 | 286920 | 296698 | .00000 | .1082 | .855 | .892 | .838 | .160 | .134 | -16.2 | .160 | .134 | |
| 59774 | 309873 | 202329 | .00000 | .0836 | .878 | .916 | .861 | .590 | .510 | -13.6 | .590 | .510 | |
| 59775 | 0 | 0 | .00000 | .0000 | .000 | .000 | .000 | .580 | .550 | -5.2 | .580 | .550 | |
| 59798 | 908828 | 8554289 | .59597 | .7336 | .692 | .722 | .679 | 3.930 | 2.950 | -24.9 | 3.930 | 2.950 | L |
| 59886 | 3558 | 178241 | 1.46290 | .0771 | .997 | 1.041 | .978 | .280 | .270 | -3.6 | .280 | .270 | |
| 59889 | 3412 | 49594 | 1.50853 | .0409 | .981 | 1.024 | .962 | .280 | .270 | -3.6 | .280 | .270 | |
| 59914 | 146553 | 3114620 | 1.26665 | .5048 | 1.114 | 1.163 | 1.093 | .880 | .960 | 9.1 | .880 | .960 | |
| 59915 | 44700 | 525596 | .45133 | .1627 | .876 | .914 | .859 | 3.040 | 2.610 | -14.1 | 3.040 | 2.610 | |
| 59917 | 11517 | 734892 | 1.17077 | .2070 | 1.002 | 1.046 | .983 | .340 | .330 | -2.9 | .340 | .330 | |
| 59931 | 127268 | 953906 | .95291 | .2486 | .957 | .999 | .939 | 2.000 | 1.880 | -6.0 | 2.000 | 1.880 | |
| 59932 | 4601 | 225561 | 1.81752 | .0898 | 1.035 | 1.080 | 1.015 | 3.750 | 3.810 | 1.6 | 3.750 | 3.810 | |
| 59947 | 1602 | 242112 | .84371 | .0942 | .947 | .989 | .930 | .920 | .860 | -6.5 | .920 | .860 | |
| 59955 | 878 | 87848 | .00000 | .0519 | .908 | .948 | .891 | .720 | .640 | -11.1 | .720 | .640 | |
| 59970 | 1300 | 197067 | .11056 | .0822 | .889 | .928 | .872 | .970 | .850 | -12.4 | .970 | .850 | |

X-TILDE: .961 X-TILDE (MONOLINE): .958 PI-TILDE: .0016701
TAU SQUARED: .10934 SIGMA SQUARED: 352218.44165

L - CAPPED AT -25 %
U - CAPPED AT 25 %
N - NOT SUBJECT TO CAPPING
E - SUBJECT TO CAPPING EXCEPTION

LOSS COST % CHANGE BY CLASS

MAJOR CLASS GROUP: PRODUCTS
CLASS GROUP: 06
NUMBER OF YEARS OF DATA USED: 5
CHANGE FACTOR = INDEX * CG REL * SWRL USED = INDEX * .972 * .967

| CLASS | AYE 2006 MONOLINE ALCCL (1) | 5 YEAR MONO/MULTI ALCCL (2) | 5 YEAR MONO/MULTI EXPERIENCE RATIO (3) | CRED. (4) | FORMULA ER (5) | INDEX (6) | CHANGE FACTOR (7) | PRESENT MULTI-STATE OCCUR (8) | PROPOSED MULTI-STATE OCCUR (9) | STATE-WIDE % CHANGE (10) | PRESENT STATEWIDE OCCUR (11) | PROPOSED STATEWIDE OCCUR (12) | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| 59975 | 189474 | 4210056 | 1.68000 | .5778 | 1.375 | 1.435 | 1.349 | .640 | .800 | 25.0 | .640 | .800 | U |
| 59984 | 72311 | 579150 | .40565 | .1745 | .862 | .900 | .846 | .237 | .201 | -15.2 | .237 | .201 | |
| 59988 | 2884 | 29824 | .00000 | .0350 | .925 | .966 | .908 | .280 | .250 | -10.7 | .280 | .250 | |
| 59989 | 341 | 2047 | .00000 | .0267 | .933 | .974 | .915 | .193 | .177 | -8.3 | .193 | .177 | |

X-TILDE: .961 X-TILDE (MONOLINE): .958 PI-TILDE: .0016701
TAU SQUARED: .10934 SIGMA SQUARED: 352218.44165

L - CAPPED AT -25 %
U - CAPPED AT 25 %
N - NOT SUBJECT TO CAPPING
E - SUBJECT TO CAPPING EXCEPTION

LOSS COST % CHANGE BY CLASS

MAJOR CLASS GROUP: PRODUCTS
CLASS GROUP: 07
NUMBER OF YEARS OF DATA USED: 5
CHANGE FACTOR = INDEX * CG REL * SWRL USED = INDEX * .956 * .967

| CLASS | AYE 2006 MONOLINE ALCCL (1) | 5 YEAR MONO/MULTI ALCCL (2) | 5 YEAR MONO/MULTI EXPERIENCE RATIO (3) | CRED. (4) | FORMULA ER (5) | INDEX (6) | CHANGE FACTOR (7) | PRESENT MULTI-STATE OCCUR (8) | PROPOSED MULTI-STATE OCCUR (9) | STATE-WIDE % CHANGE (10) | PRESENT STATEWIDE OCCUR (11) | PROPOSED STATEWIDE OCCUR (12) | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| 49239 | 13434 | 220028 | 2.69417 | .1014 | 1.063 | 1.257 | 1.162 | .760 | .880 | 15.8 | .760 | .880 | |
| 50010 | 113498 | 1101350 | .50368 | .1196 | .834 | .986 | .912 | 5.920 | 5.400 | -8.8 | 5.920 | 5.400 | |
| 51205 | 3963 | 90571 | 1.06476 | .0987 | .898 | 1.061 | .981 | .910 | .890 | -2.2 | .910 | .890 | |
| 51206 | 54855 | 241138 | 1.88195 | .1019 | .981 | 1.160 | 1.072 | 5.770 | 6.190 | 7.3 | 5.770 | 6.190 | |
| 51220 | 2178 | 1038678 | .03241 | .1183 | .779 | .921 | .851 | 11.900 | 10.100 | -15.1 | 11.900 | 10.100 | |
| 51221 | 163244 | 5246705 | .81586 | .1961 | .867 | 1.025 | .948 | 5.760 | 5.460 | -5.2 | 5.760 | 5.460 | |
| 51222 | 62618 | 1047517 | .01685 | .1185 | .777 | .918 | .849 | 3.550 | 3.010 | -15.2 | 3.550 | 3.010 | |
| 51224 | 36422 | 3320988 | .60905 | .1623 | .835 | .987 | .912 | 4.470 | 4.080 | -8.7 | 4.470 | 4.080 | |
| 51230 | 0 | 0 | .00000 | .0000 | .000 | .000 | .000 | 4.790 | 4.430 | -7.5 | 4.790 | 4.430 | |
| 51252 | 2008611 | 14672233 | .44934 | .3286 | .738 | .872 | .806 | .840 | .680 | -19.0 | .840 | .680 | |
| 51254 | 10150 | 105654 | .00000 | .0990 | .792 | .936 | .865 | .610 | .530 | -13.1 | .610 | .530 | |
| 51333 | 3294 | 502658 | 1.22052 | .1073 | .916 | 1.083 | 1.001 | 1.770 | 1.770 | 0.0 | 1.770 | 1.770 | |
| 51958 | 349905 | 2598383 | 2.85336 | .1488 | 1.173 | 1.387 | 1.282 | 1.250 | 1.560 | 24.8 | 1.250 | 1.560 | U |
| 51970 | 1196960 | 3247498 | 1.05798 | .1609 | .908 | 1.073 | .992 | 1.020 | 1.010 | -1.0 | 1.020 | 1.010 | |
| 52433 | 98401 | 352521 | .01276 | .1042 | .789 | .933 | .863 | 8.760 | 7.560 | -13.7 | 8.760 | 7.560 | |
| 52581 | 36461 | 2941409 | 1.22969 | .1553 | .934 | 1.104 | 1.021 | 43.200 | 44.100 | 2.1 | 43.200 | 44.100 | |
| 52744 | 2797 | 4364 | .00000 | .0969 | .794 | .939 | .868 | .330 | .290 | -12.1 | .330 | .290 | |
| 53077 | 774747 | 2775231 | .19775 | .1522 | .776 | .917 | .848 | .870 | .740 | -14.9 | .870 | .740 | |
| 55597 | 0 | 0 | .00000 | .0000 | .000 | .000 | .000 | 8.620 | 7.960 | -7.7 | 8.620 | 7.960 | |
| 55918 | 0 | 590567 | .06977 | .1092 | .791 | .935 | .864 | 47.400 | 41.000 | -13.5 | 47.400 | 41.000 | |
| 55919 | 0 | 0 | .00000 | .0000 | .000 | .000 | .000 | 33.400 | 30.900 | -7.5 | 33.400 | 30.900 | |
| 56912 | 479056 | 8789886 | .55951 | .2516 | .799 | .944 | .873 | .480 | .420 | -12.5 | .480 | .420 | |
| 57146 | 388376 | 3435876 | 1.39429 | .1644 | .964 | 1.139 | 1.053 | 1.320 | 1.390 | 5.3 | 1.320 | 1.390 | |
| 58737 | 1190 | 307741 | .17839 | .1033 | .807 | .954 | .882 | 2.320 | 2.050 | -11.6 | 2.320 | 2.050 | |
| 59601 | 9134 | 1939615 | .48123 | .1362 | .825 | .975 | .901 | 8.800 | 7.930 | -9.9 | 8.800 | 7.930 | |
| 59660 | 33617 | 748656 | 3.45261 | .1124 | 1.168 | 1.381 | 1.277 | 1.540 | 1.920 | 24.7 | 1.540 | 1.920 | U |
| 59724 | 38032 | 184335 | 1.59054 | .1007 | .951 | 1.124 | 1.039 | .194 | .202 | 4.1 | .194 | .202 | |
| 59725 | 258284 | 4668563 | 1.25098 | .1862 | .948 | 1.121 | 1.036 | .320 | .330 | 3.1 | .320 | .330 | |
| 59750 | 6902 | 57830 | .00000 | .0980 | .793 | .937 | .866 | .850 | .740 | -12.9 | .850 | .740 | |
| 59781 | 419230 | 9693928 | .96094 | .2646 | .901 | 1.065 | .985 | .590 | .580 | -1.7 | .590 | .580 | |
| 59782 | 271480 | 4747359 | .54984 | .1876 | .817 | .966 | .893 | 2.520 | 2.250 | -10.7 | 2.520 | 2.250 | |

X-TILDE: .824 X-TILDE (MONOLINE): .846 PI-TILDE: .0058838
TAU SQUARED: .03000 SIGMA SQUARED: 1274496.83559

L - CAPPED AT -25 %
U - CAPPED AT 25 %
N - NOT SUBJECT TO CAPPING
E - SUBJECT TO CAPPING EXCEPTION

SECTION G

SUPPORTING MATERIAL -- LOCAL PRODUCTS/COMPLETED OPERATIONS

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MULTISTATE
LOCAL PRODUCTS/COMPLETED OPERATIONS
CALCULATION OF AGGREGATE LOSS COSTS
AT CURRENT LEVEL

| TYPE OF POLICY | ACCIDENT YEAR ENDING | $100,000 BASIC LIMIT AGGREGATE LOSS COSTS AT CURRENT LEVEL | EXPOSURE DEVELOPMENT FACTOR+ | X | EXPOSURE TREND# | X | AVERAGE IPMF* | = | TRENDED $100,000 BASIC LIMIT AGGREGATE LOSS COSTS AT CURRENT LEVEL |
|---|---|---|---|---|---|---|---|---|---|
| MONOLINE | 12/31/2004 | $81,294,830 | 1.000 | | 1.121 | | | | $91,131,504 |
| | 12/31/2005 | 98,277,642 | 1.001 | | 1.112 | | | | 109,394,023 |
| | 12/31/2006 | 108,234,346 | 1.046 | | 1.085 | | | | 122,836,242 |
| MULTILINE | 12/31/2004 | $207,186,640 | 1.000 | | 1.121 | | 1.000 | | $232,256,224 |
| | 12/31/2005 | 226,561,933 | 1.001 | | 1.110 | | 1.006 | | 253,245,641 |
| | 12/31/2006 | 239,736,082 | 1.046 | | 1.082 | | 1.009 | | 273,768,524 |
| TOTAL | 12/31/2004 | | | | | | | | $323,387,728 |
| | 12/31/2005 | | | | | | | | 362,639,664 |
| | 12/31/2006 | | | | | | | | 396,604,766 |

\+ THE DERIVATION OF THE EXPOSURE DEVELOPMENT FACTORS IS SHOWN IN SECTION G - CALCULATION OF EXPOSURE DEVELOPMENT FACTORS.

\# AGGREGATE LOSS COSTS AT CURRENT LEVEL HAVE BEEN TRENDED FROM AN AVERAGE DATE OF COVERAGE TO ONE YEAR BEYOND AN ASSUMED EFFECTIVE DATE OF 07/01/2008 BY AN EXPONENTIAL PROJECTION OF THE AVERAGE ANNUAL EXPOSURE TREND FACTOR. THE DERIVATION OF THIS EXPOSURE TREND FACTOR IS SHOWN IN SECTION G - AVERAGE ANNUAL EXPOSURE TRENDS.

* THE IMPLICIT PACKAGE MODIFICATION FACTORS APPLIED TO THE DATA FOR INDIVIDUAL PROGRAMS ARE SHOWN IN SECTION G - IMPLICIT PACKAGE MODIFICATION FACTORS.

NOTE: THE FACTORS SHOWN ABOVE ARE WEIGHTED AVERAGES OVER ALL STATES.

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MULTISTATE
LOCAL PRODUCTS/COMPLETED OPERATIONS
OCCURRENCE
FULL COVERAGE
CALCULATION OF INCURRED LOSSES

| REPORT TYPE | LOSS DESCRIPTION | ACCIDENT YEAR ENDING | $100,000 BASIC LIMIT LOSSES AND ALAE* | BASIC LIMIT DEVELOPMENT X FACTOR# | UNALLOCATED LOSS ADJ. X FACTOR | SEVERITY X TREND | FREQUENCY X TREND | = BASIC LIMIT DEVELOPED & TRENDED LOSS AND LAE |
|---|---|---|---|---|---|---|---|---|
| BI | B/L INDEMNITY | 12/31/2004 | $17,981,480 | 1.173 | 1.045 | 1.539 | 1.000 | $33,925,782 |
| | | 12/31/2005 | 14,207,534 | 1.524 | 1.045 | 1.412 | 1.000 | 31,954,055 |
| | | 12/31/2006 | 10,987,816 | 2.456 | 1.045 | 1.295 | 1.000 | 36,524,447 |
| BI | ALAE | 12/31/2004 | $18,173,138 | | 1.045 | 1.539 | 1.000 | $29,227,040 |
| | | 12/31/2005 | 16,669,991 | | 1.045 | 1.412 | 1.000 | 24,597,239 |
| | | 12/31/2006 | 25,669,148 | | 1.045 | 1.295 | 1.000 | 34,737,416 |
| PD | B/L INDEMNITY | 12/31/2004 | $45,786,524 | 1.449 | 1.045 | 1.611 | 1.000 | $111,700,241 |
| | | 12/31/2005 | 38,061,308 | 1.674 | 1.045 | 1.464 | 1.000 | 97,493,445 |
| | | 12/31/2006 | 42,044,043 | 2.138 | 1.045 | 1.331 | 1.000 | 125,050,944 |
| PD | ALAE | 12/31/2004 | $67,367,567 | | 1.045 | 1.611 | 1.000 | $113,412,962 |
| | | 12/31/2005 | 67,002,971 | | 1.045 | 1.464 | 1.000 | 102,506,505 |
| | | 12/31/2006 | 102,026,807 | | 1.045 | 1.331 | 1.000 | 141,908,576 |
| | TOTAL FULL COVERAGE | 12/31/2004 | | | | | | $288,266,025 |
| | | 12/31/2005 | | | | | | 256,551,244 |
| | | 12/31/2006 | | | | | | 338,221,383 |

* Incurred indemnity losses are as reported. The ALAE have been developed, using the additive ALAE development procedure as explained in Section B.
\# The indemnity development factors shown are weighted averages over all states and all Local Products/Completed Operations class groups.

MULTISTATE
LOCAL PRODUCTS/COMPLETED OPERATIONS
OCCURRENCE
DED COVERAGE
CALCULATION OF INCURRED LOSSES

| REPORT TYPE | LOSS DESCRIPTION | ACCIDENT YEAR ENDING | $100,000 BASIC LIMIT LOSSES AND ALAE* | BASIC LIMIT DEVELOPMENT X FACTOR# | UNALLOCATED LOSS ADJ. X FACTOR | SEVERITY X TREND | FREQUENCY X TREND | = | BASIC LIMIT DEVELOPED & TRENDED LOSS AND LAE |
|---|---|---|---|---|---|---|---|---|---|
| BI | B/L INDEMNITY | 12/31/2004 | $1,376,044 | 1.214 | 1.045 | 1.539 | 1.000 | | $2,687,501 |
| | | 12/31/2005 | 1,296,179 | 1.477 | 1.045 | 1.412 | 1.000 | | 2,823,954 |
| | | 12/31/2006 | 898,515 | 2.682 | 1.045 | 1.295 | 1.000 | | 3,261,590 |
| BI | ALAE | 12/31/2004 | $1,195,765 | | 1.045 | 1.539 | 1.000 | | $1,923,095 |
| | | 12/31/2005 | 1,981,102 | | 1.045 | 1.412 | 1.000 | | 2,923,195 |
| | | 12/31/2006 | 2,459,933 | | 1.045 | 1.295 | 1.000 | | 3,328,966 |
| PD | B/L INDEMNITY | 12/31/2004 | $8,581,382 | 2.573 | 1.045 | 1.611 | 1.000 | | $37,177,321 |
| | | 12/31/2005 | 8,266,554 | 3.317 | 1.045 | 1.464 | 1.000 | | 41,955,847 |
| | | 12/31/2006 | 6,539,623 | 4.555 | 1.045 | 1.331 | 1.000 | | 41,436,168 |
| PD | ALAE | 12/31/2004 | $13,371,242 | | 1.045 | 1.611 | 1.000 | | $22,510,419 |
| | | 12/31/2005 | 16,729,114 | | 1.045 | 1.464 | 1.000 | | 25,593,537 |
| | | 12/31/2006 | 12,853,884 | | 1.045 | 1.331 | 1.000 | | 17,878,403 |
| | TOTAL DED COVERAGE | 12/31/2004 | | | | | | | $64,298,335 |
| | | 12/31/2005 | | | | | | | 73,296,534 |
| | | 12/31/2006 | | | | | | | 65,905,127 |
| | TOTAL | 12/31/2004 | | | | | | | $352,564,360 |
| | | 12/31/2005 | | | | | | | 329,847,777 |
| | | 12/31/2006 | | | | | | | 404,126,510 |

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ARKANSAS
Local Products/Completed Operations
Subline Code 336
Combined Single Limit

Implicit Package Modification Factors (A) by Type of Policy

| Type of Policy (B) | Description | Implicit Package Modification Factors |
|---|---|---|
| 31 | Not Applicable | -- |
| 32 | Not Applicable | -- |
| 33 | Not Applicable | -- |
| 34 | Mercantile Policy | 0.760 |
| 35 | Not Applicable | -- |
| 36 | Service Policy | 1.494 |
| 37 | Industrial/Processing Policy | 0.708 |
| 38 | Contractors Policy | 0.897 |

(A) Implicit Package Modification Factors shown above reflect the package modifications currently in the ISO manual for Local Products/Completed Operations for each type of package policy. More specifically, the G.L. and Property Implicit Package Modification Factors are calculated so that they average to the current manual CPP modification factors that apply to both property and liability.

(B) Combined data for risks written under the ISO CPP Program and individual insurer CMP programs have been used. These Implicit Package Modification Factors were applied to the aggregate loss costs at current level in each accident year. The average implicit package modification factor for each accident year is shown in Section F - Calculation of Aggregate Loss Costs at Current Level. The difference in average implicit package modification factor results from varying aggregate loss-costs-at-current-level distributions by Type of Policy in each year.

ARKANSAS

Local Products/Completed Operations

Full & Deductible Combined
Total Limits Premium

Calculation of Exposure Development Factors

| (1) | (2) | (3) | (4) | (5) | (6) |
|---|---|---|---|---|---|
| EVALUATION PERIOD | MULTISTATE RATIO (A) | STATE RATIO (B) | CREDIBILITY(C) | WEIGHTED RATIO (D) | Credibility Constant(Ki) |
| 15 to 27 Months | 1.035 | 1.054 | 0.7500 | 1.049 | 2,500,000 |
| 27 to 39 Months | 1.000 | 1.003 | 0.4652 | 1.001 | 7,500,000 |

| Accident Year Ending | Exposure Development From 27:15 | 39:27 | ULT:39 | Factor |
|---|---|---|---|---|
| 12/31/2004 | | | 1.000 | 1.000 |
| 12/31/2005 | | 1.001 | 1.000 | 1.001 |
| 12/31/2006 | 1.049 | 1.001 | 1.000 | 1.050 |

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(A) See Section G - Multistate Premium Development.
(B) See Section G - Statewide Premium Development.
(C) Credibility is based upon the statewide premium for each evaluation period.
Exposures are assumed to be mature at 39 months.
(D) {(3) x (4)} + {(2) x {1.000-(4)}}

LOCAL PRODUCTS/COMPLETED OPERATIONS
ARKANSAS
COMBINED SINGLE LIMIT
TOTAL LIMITS PREMIUM DEVELOPMENT
SUBLINE 336
FULL & DEDUCTIBLE
ACCIDENT YEAR DATA

| A.Y.E | 15 MONTHS | 27 MONTHS | 39 MONTHS | 51 MONTHS | 63 MONTHS | 75 MONTHS | 87 MONTHS | 99 MONTHS |
|---|---|---|---|---|---|---|---|---|
| 12/31/1999 | 2,342,730 | 2,629,768 | 2,563,770 | 2,565,746 | 2,565,746 | 2,565,746 | 2,565,746 | 2,565,746 |
| 12/31/2000 | 2,322,284 | 2,444,688 | 2,440,647 | 2,440,519 | 2,439,901 | 2,439,901 | 2,439,901 | |
| 12/31/2001 | 1,999,253 | 2,065,405 | 2,064,930 | 2,068,262 | 2,068,257 | 2,068,257 | | |
| 12/31/2002 | 1,888,088 | 2,011,545 | 2,040,083 | 2,040,412 | 2,040,412 | | | |
| 12/31/2003 | 2,020,751 | 2,124,946 | 2,138,557 | 2,138,552 | | | | |
| 12/31/2004 | 2,281,555 | 2,386,447 | 2,392,184 | | | | | |
| 12/31/2005 | 3,197,448 | 3,408,598 | | | | | | |
| 12/31/2006 | 3,589,813 | | | | | | | |

LINK RATIOS

| A.Y.E | 27:15 | 39:27 | 51:39 | 63:51 | 75:63 | 87:75 | 99:87 |
|---|---|---|---|---|---|---|---|
| 12/31/1999 | 1.123 | 0.975 | 1.001 | 1.000 | 1.000 | 1.000 | 1.000 |
| 12/31/2000 | 1.053 | 0.998 | 1.000 | 1.000 | 1.000 | 1.000 | |
| 12/31/2001 | 1.033 | 1.000 | 1.002 | 1.000 | 1.000 | | |
| 12/31/2002 | 1.065 | 1.014 | 1.000 | 1.000 | | | |
| 12/31/2003 | 1.052 | 1.006 | 1.000 | | | | |
| 12/31/2004 | 1.046 | 1.002 | | | | | |
| 12/31/2005 | 1.066 | | | | | | |
| 12/31/2006 | | | | | | | |
| BEST 3 OF 5 | 1.054 | 1.003 | | | | | |

2
3
3

LOCAL PRODUCTS/COMPLETED OPERATIONS
Multistate
COMBINED SINGLE LIMIT
TOTAL LIMITS PREMIUM DEVELOPMENT
SUBLINE 336
FULL & DEDUCTIBLE
ACCIDENT YEAR DATA

| A.Y.E | 15 MONTHS | 27 MONTHS | 39 MONTHS | 51 MONTHS | 63 MONTHS | 75 MONTHS | 87 MONTHS | 99 MONTHS |
|---|---|---|---|---|---|---|---|---|
| 12/31/1999 | 217,956,004 | 230,032,566 | 229,317,688 | 229,256,530 | 229,251,299 | 229,257,552 | 229,256,912 | 229,256,912 |
| 12/31/2000 | 224,684,449 | 236,000,610 | 235,759,270 | 235,716,213 | 235,715,239 | 235,703,759 | 235,701,556 | |
| 12/31/2001 | 227,625,373 | 235,857,902 | 235,728,344 | 235,879,927 | 235,866,604 | 235,890,461 | | |
| 12/31/2002 | 242,588,630 | 248,667,581 | 249,377,580 | 249,340,551 | 249,354,021 | | | |
| 12/31/2003 | 260,514,398 | 268,671,941 | 268,714,282 | 268,741,242 | | | | |
| 12/31/2004 | 299,265,279 | 310,800,996 | 310,948,745 | | | | | |
| 12/31/2005 | 351,718,931 | 364,581,710 | | | | | | |
| 12/31/2006 | 400,653,348 | | | | | | | |

LINK RATIOS

| A.Y.E | 27:15 | 39:27 | 51:39 | 63:51 | 75:63 | 87:75 | 99:87 |
|---|---|---|---|---|---|---|---|
| 12/31/1999 | 1.055 | 0.997 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 |
| 12/31/2000 | 1.050 | 0.999 | 1.000 | 1.000 | 1.000 | 1.000 | |
| 12/31/2001 | 1.036 | 0.999 | 1.001 | 1.000 | 1.000 | | |
| 12/31/2002 | 1.025 | 1.003 | 1.000 | 1.000 | | | |
| 12/31/2003 | 1.031 | 1.000 | 1.000 | | | | |
| 12/31/2004 | 1.039 | 1.000 | | | | | |
| 12/31/2005 | 1.037 | | | | | | |
| 12/31/2006 | | | | | | | |
| BEST 3 OF 5 | 1.035 | 1.000 | | | | | |

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LOCAL PRODUCTS/COMPLETED OPERATIONS LOSS DEVELOPMENT DATA
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COMPLETED OPERATIONS


| | |
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LOCAL PRODUCTS


| | |
|---|---|
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ARKANSAS

Completed Operations
Bodily Injury
Full Coverage
Incurred Losses excluding ALAE

Calculation of Loss Development Factors

| (1) EVALUATION PERIOD | (2) MULTISTATE RATIO (A) | (3) STATE RATIO (B) | (4) CREDIBILITY(C) | (5) WEIGHTED RATIO (D) | Credibility Constant(Ki) |
|---|---|---|---|---|---|
| 15 to 27 Months | 1.860 | 0.926 | 0.3833 | 1.502 | 360,000 |
| 27 to 39 Months | 1.392 | 1.000 | 0.3476 | 1.256 | 380,000 |
| 39 to 51 Months | 1.124 | 1.000 | 0.2717 | 1.090 | 390,000 |
| 51 to 63 Months | 1.039 | 1.000 | 0.4479 | 1.022 | 400,000 |
| 63 to 75 Months | 1.018 | 1.000 | 0.3640 | 1.011 | 420,000 |
| 75 to 87 Months | 0.993 | 1.000 | 0.4030 | 0.996 | 430,000 |
| 87 to 99 Months | 0.996 | 1.000 | 0.2177 | 0.997 | 450,000 |
| 99 to 111 Months | 1.008 | 1.000 | 0.3200 | 1.005 | 460,000 |
| 111 to 123 Months | 1.005 | 1.000 | 0.2599 | 1.004 | 480,000 |
| 123 to 135 Months | 1.001 | 1.000 | 0.2692 | 1.001 | 500,000 |
| 135 to 147 Months | 1.003 | 1.000 | 0.2709 | 1.002 | 520,000 |
| 147 to 159 Months | 1.000 | 1.000 | 0.2645 | 1.000 | 540,000 |
| 159 to 171 Months | 1.005 | 1.000 | 0.3035 | 1.003 | 590,000 |
| 171 to 183 Months | 0.997 | 1.000 | 0.2270 | 0.998 | 620,000 |
| 183 to 195 Months | 0.999 | 1.000 | 0.2259 | 0.999 | 650,000 |
| 195 to 207 Months | 1.000 | 1.000 | 0.1291 | 1.000 | 670,000 |
| 207 to 219 Months | 0.999 | 1.000 | 0.1059 | 0.999 | 710,000 |
| 219 to 231 Months | 0.999 | 1.000 | 0.0803 | 0.999 | 750,000 |
| 231 to 243 Months | 0.999 | 1.000 | 0.0159 | 0.999 | 790,000 |
| 243 to ULTIMATE | The Multistate ratio has been used. | | | | |

| Accident Year Ending | Loss Development From 27:15 | 39:27 | 51:39 | 63:51 | 75:63 | 87:75 | 99:87 | 111:99 | 123:111 | 135:123 | 147:135 |
|---|---|---|---|---|---|---|---|---|---|---|---|
| 12/31/2004 | | | 1.090 | 1.022 | 1.011 | 0.996 | 0.997 | 1.005 | 1.004 | 1.001 | 1.002 |
| 12/31/2005 | | 1.256 | 1.090 | 1.022 | 1.011 | 0.996 | 0.997 | 1.005 | 1.004 | 1.001 | 1.002 |
| 12/31/2006 | 1.502 | 1.256 | 1.090 | 1.022 | 1.011 | 0.996 | 0.997 | 1.005 | 1.004 | 1.001 | 1.002 |

| | 159:147 | 171:159 | 183:171 | 195:183 | 207:195 | 219:207 | 231:219 | 243:231 | ULT:243 | Factor |
|---|---|---|---|---|---|---|---|---|---|---|
| 12/31/2004 | 1.000 | 1.003 | 0.998 | 0.999 | 1.000 | 0.999 | 0.999 | 0.999 | 0.996 | 1.124 |
| 12/31/2005 | 1.000 | 1.003 | 0.998 | 0.999 | 1.000 | 0.999 | 0.999 | 0.999 | 0.996 | 1.412 |
| 12/31/2006 | 1.000 | 1.003 | 0.998 | 0.999 | 1.000 | 0.999 | 0.999 | 0.999 | 0.996 | 2.120 |

(A) See Section G - Multistate Loss Development.
(B) See Section G - Statewide Loss Development.
(C) Credibility is based upon the statewide losses for each evaluation period.
(D) {(3) x (4)} + {(2) x {1.000-(4)}}

ARKANSAS

Completed Operations
Bodily Injury
Full Coverage
ALAE

Calculation of Cumulative Incremental Factors

| (1) EVALUATION PERIOD | (2) MULTISTATE RATIO (A) |
|---|---|
| 15 to 27 Months | 0.0522 |
| 27 to 39 Months | 0.1054 |
| 39 to 51 Months | 0.1313 |
| 51 to 63 Months | 0.0484 |
| 63 to 75 Months | 0.0361 |
| 75 to 87 Months | 0.0084 |
| 87 to 99 Months | 0.0251 |
| 99 to 111 Months | 0.0142 |
| 111 to 123 Months | 0.0146 |
| 123 to 135 Months | 0.0067 |
| 135 to 147 Months | 0.0087 |
| 147 to 159 Months | 0.0036 |
| 159 to 171 Months | 0.0045 |
| 171 to Ultimate | A multistate link ratio factor of 1.078 has been used. |

Cumulative Incremental Factors

| Months-to-Ultimate | 15 | 27 | 39 | 51 | 63 | 75 | 87 |
|---|---|---|---|---|---|---|---|
| | 0.459 | 0.407 | 0.301 | 0.170 | 0.122 | 0.086 | 0.077 |
| Months-to-Ultimate | 99 | 111 | 123 | 135 | 147 | 159 | 171 |
| | 0.052 | 0.038 | 0.023 | 0.017 | 0.008 | 0.004 | 0.000 |

| A.Y.E | Reported ALAE as of 3/31/07 | $500,000 Ultimate Indemnity | ALAE Factor | Additional ALAE | ALAE at 171 Months | 171-Ultimate Factor | Ultimate ALAE |
|---|---|---|---|---|---|---|---|
| 12/31/2004 | 31,483 | 80,584 | 0.301 | 24,256 | 55,739 | 1.078 | 60,083 |
| 12/31/2005 | 58,134 | 399,696 | 0.407 | 162,675 | 220,809 | 1.078 | 238,029 |
| 12/31/2006 | 2,696 | 10,227 | 0.459 | 4,694 | 7,390 | 1.078 | 7,964 |

(A) See Section G - Multistate Loss Development.
Note: Completed Operations Incremental ALAE Factors are calculated using multistate data.

ARKANSAS

Completed Operations
Property Damage
Full Coverage
Incurred Losses excluding ALAE

Calculation of Loss Development Factors

| (1) EVALUATION PERIOD | (2) MULTISTATE RATIO (A) | (3) STATE RATIO (B) | (4) CREDIBILITY(C) | (5) WEIGHTED RATIO (D) | Credibility Constant(Ki) |
|---|---|---|---|---|---|
| 15 to 27 Months | 1.259 | 1.222 | 0.6509 | 1.235 | 480,000 |
| 27 to 39 Months | 1.151 | 1.183 | 0.6616 | 1.172 | 500,000 |
| 39 to 51 Months | 1.122 | 0.969 | 0.5820 | 1.033 | 540,000 |
| 51 to 63 Months | 1.078 | 0.923 | 0.6195 | 0.982 | 570,000 |
| 63 to 75 Months | 1.062 | 1.009 | 0.5950 | 1.030 | 610,000 |
| 75 to 87 Months | 1.061 | 1.000 | 0.4810 | 1.032 | 650,000 |
| 87 to 99 Months | 1.028 | 1.000 | 0.3198 | 1.019 | 700,000 |
| 99 to 111 Months | 1.035 | 1.000 | 0.3720 | 1.022 | 750,000 |
| 111 to 123 Months | 1.020 | 1.000 | 0.3845 | 1.012 | 800,000 |
| 123 to 135 Months | 1.034 | 1.000 | 0.4356 | 1.019 | 860,000 |
| 135 to 147 Months | 0.997 | 1.000 | 0.4764 | 0.998 | 930,000 |
| 147 to 159 Months | 0.996 | 1.000 | 0.4606 | 0.998 | 1,000,000 |
| 159 to 171 Months | 1.000 | 1.000 | 0.4197 | 1.000 | 1,100,000 |
| 171 to 183 Months | 0.995 | 1.000 | 0.3139 | 0.997 | 1,200,000 |
| 183 to 195 Months | 0.998 | 1.000 | 0.2586 | 0.999 | 1,300,000 |
| 195 to 207 Months | 0.999 | 1.000 | 0.2649 | 0.999 | 1,400,000 |
| 207 to 219 Months | 1.000 | 1.000 | 0.1845 | 1.000 | 1,600,000 |
| 219 to 231 Months | 1.000 | 1.000 | 0.1454 | 1.000 | 1,700,000 |
| 231 to 243 Months | 1.000 | 1.000 | 0.0383 | 1.000 | 1,900,000 |
| 243 to ULTIMATE | The Multistate ratio has been used. | | | | |

| Accident Year Ending | Loss Development From 27:15 | 39:27 | 51:39 | 63:51 | 75:63 | 87:75 | 99:87 | 111:99 | 123:111 | 135:123 | 147:135 |
|---|---|---|---|---|---|---|---|---|---|---|---|
| 12/31/2004 | | | 1.033 | 0.982 | 1.030 | 1.032 | 1.019 | 1.022 | 1.012 | 1.019 | 0.998 |
| 12/31/2005 | | 1.172 | 1.033 | 0.982 | 1.030 | 1.032 | 1.019 | 1.022 | 1.012 | 1.019 | 0.998 |
| 12/31/2006 | 1.235 | 1.172 | 1.033 | 0.982 | 1.030 | 1.032 | 1.019 | 1.022 | 1.012 | 1.019 | 0.998 |

| | 159:147 | 171:159 | 183:171 | 195:183 | 207:195 | 219:207 | 231:219 | 243:231 | ULT:243 | Factor |
|---|---|---|---|---|---|---|---|---|---|---|
| 12/31/2004 | 0.998 | 1.000 | 0.997 | 0.999 | 0.999 | 1.000 | 1.000 | 1.000 | 1.000 | 1.148 |
| 12/31/2005 | 0.998 | 1.000 | 0.997 | 0.999 | 0.999 | 1.000 | 1.000 | 1.000 | 1.000 | 1.345 |
| 12/31/2006 | 0.998 | 1.000 | 0.997 | 0.999 | 0.999 | 1.000 | 1.000 | 1.000 | 1.000 | 1.661 |

(A) See Section G - Multistate Loss Development.
(B) See Section G - Statewide Loss Development.
(C) Credibility is based upon the statewide losses for each evaluation period.
(D) {(3) x (4)} + {(2) x {1.000-(4)}}

ARKANSAS

Completed Operations
Property Damage
Full Coverage
ALAE

Calculation of Cumulative Incremental Factors

| (1) EVALUATION PERIOD | (2) MULTISTATE RATIO (A) |
|---|---|
| 15 to 27 Months | 0.0451 |
| 27 to 39 Months | 0.0711 |
| 39 to 51 Months | 0.0760 |
| 51 to 63 Months | 0.0777 |
| 63 to 75 Months | 0.0684 |
| 75 to 87 Months | 0.0598 |
| 87 to 99 Months | 0.0526 |
| 99 to 111 Months | 0.0417 |
| 111 to 123 Months | 0.0477 |
| 123 to 135 Months | 0.0515 |
| 135 to 147 Months | 0.0430 |
| 147 to 159 Months | 0.0247 |
| 159 to 171 Months | 0.0223 |
| 171 to Ultimate | A multistate link ratio factor of 1.024 has been used. |

Cumulative Incremental Factors

| Months-to-Ultimate | 15 | 27 | 39 | 51 | 63 | 75 | 87 |
|---|---|---|---|---|---|---|---|
| | 0.682 | 0.637 | 0.565 | 0.489 | 0.412 | 0.343 | 0.284 |
| Months-to-Ultimate | 99 | 111 | 123 | 135 | 147 | 159 | 171 |
| | 0.231 | 0.189 | 0.142 | 0.090 | 0.047 | 0.022 | 0.000 |

| A.Y.E | Reported ALAE as of 3/31/07 | $500,000 Ultimate Indemnity | ALAE Factor | Additional ALAE | ALAE at 171 Months | 171-Ultimate Factor | Ultimate ALAE |
|---|---|---|---|---|---|---|---|
| 12/31/2004 | 343,106 | 693,578 | 0.565 | 391,871 | 734,977 | 1.024 | 752,610 |
| 12/31/2005 | 125,976 | 454,508 | 0.637 | 289,521 | 415,497 | 1.024 | 425,460 |
| 12/31/2006 | 68,114 | 874,161 | 0.682 | 596,177 | 664,291 | 1.024 | 680,224 |

(A) See Section G - Multistate Loss Development.
Note: Completed Operations Incremental ALAE Factors are calculated using multistate data.

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COMPLETED OPERATIONS (Subline Codes 316 & 336)
FULL COVERAGE
ARKANSAS

BODILY INJURY - OCCURRENCE
INCURRED ACCIDENT YEAR BASIC LIMITS LOSS DEVELOPMENT EXCLUDING ALAE

$100,000 Basic Limit Losses as of:

| A.Y.E. | 15 Months | 27 Months | 39 Months | 51 Months | 63 Months | 75 Months | 87 Months | 99 Months | 111 Months | 123 Months | 135 Months |
|---|---|---|---|---|---|---|---|---|---|---|---|
| 12/31/1987 | 1,750 | 12,750 | 12,750 | 12,750 | 12,750 | 12,750 | 12,750 | 12,750 | 12,750 | 12,750 | 12,750 |
| 12/31/1988 | 8,100 | 8,640 | 26,744 | 113,640 | 114,390 | 52,723 | 52,723 | 52,723 | 52,723 | 52,723 | 52,723 |
| 12/31/1989 | 24,996 | 17,411 | 17,411 | 17,411 | 17,411 | 17,411 | 17,411 | 17,411 | 17,411 | 17,411 | 22,412 |
| 12/31/1990 | 43,223 | 26,723 | 26,723 | 26,723 | 26,723 | 26,732 | 26,723 | 26,732 | 31,733 | 31,733 | 31,733 |
| 12/31/1991 | 100,594 | 119,594 | 119,594 | 186,094 | 144,603 | 143,103 | 143,103 | 143,103 | 143,103 | 143,103 | 143,103 |
| 12/31/1992 | 18,226 | 17,313 | 11,000 | 20,000 | 15,000 | 18,000 | 16,000 | 16,000 | 11,000 | 11,000 | 11,000 |
| 12/31/1993 | 12,950 | 2,950 | 2,950 | 2,950 | 102,950 | 102,950 | 102,950 | 102,950 | 102,950 | 102,950 | 102,950 |
| 12/31/1994 | 2,000 | 1,005 | 2,001 | 2,001 | 6,000 | 106,000 | 106,002 | 106,005 | 80,250 | 80,250 | 80,250 |
| 12/31/1995 | | 10,000 | 10,000 | 10,000 | 10,000 | 10,000 | 10,000 | 10,000 | 10,000 | 10,000 | 10,000 |
| 12/31/1996 | 32,341 | 53,930 | 53,930 | 123,930 | 123,930 | 93,930 | 93,930 | 93,930 | 93,930 | 93,930 | 93,930 |
| 12/31/1997 | 200,363 | 144,649 | 39,649 | 64,649 | 64,649 | 64,649 | 64,649 | 64,649 | 64,649 | 64,649 | |
| 12/31/1998 | 96,268 | 89,946 | 64,946 | 61,396 | 57,896 | 57,896 | 57,896 | 57,896 | 57,896 | | |
| 12/31/1999 | 3,952 | 2,666 | 2,666 | 2,666 | 2,666 | 2,666 | 2,666 | 2,666 | | | |
| 12/31/2000 | 132,896 | 229,696 | 229,696 | 229,696 | 229,696 | 229,696 | 234,697 | | | | |
| 12/31/2001 | 8,000 | 8,000 | 8,000 | 8,000 | 8,000 | 8,000 | | | | | |
| 12/31/2002 | 84,099 | 67,785 | 67,781 | 86,781 | 107,614 | | | | | | |
| 12/31/2003 | 71,743 | 69,742 | 69,742 | 19,742 | | | | | | | |
| 12/31/2004 | 800 | 64,900 | 63,602 | | | | | | | | |
| 12/31/2005 | 151,254 | 49,654 | | | | | | | | | |
| 12/31/2006 | 1,050 | | | | | | | | | | |

| A.Y.E. | 147 Months | 159 Months | 171 Months | 183 Months | 195 Months | 207 Months | 219 Months | 231 Months | 243 Months |
|---|---|---|---|---|---|---|---|---|---|
| 12/31/1987 | 12,750 | 12,750 | 12,750 | 12,750 | 12,750 | 12,750 | 12,750 | 12,750 | 12,750 |
| 12/31/1988 | 52,723 | 52,723 | 52,723 | 52,723 | 52,723 | 52,723 | 52,723 | 52,723 | |
| 12/31/1989 | 22,412 | 18,661 | 18,661 | 18,661 | 18,661 | 18,661 | 18,661 | | |
| 12/31/1990 | 27,982 | 27,982 | 27,982 | 27,973 | 27,973 | 27,973 | | | |
| 12/31/1991 | 143,103 | 143,103 | 143,094 | 143,094 | 143,094 | | | | |
| 12/31/1992 | 11,000 | 11,000 | 11,000 | 11,000 | | | | | |
| 12/31/1993 | 102,950 | 102,950 | 102,950 | | | | | | |
| 12/31/1994 | 80,250 | 85,250 | | | | | | | |
| 12/31/1995 | 10,000 | | | | | | | | |

COMPLETED OPERATIONS (Subline Codes 316 & 336)
FULL COVERAGE
ARKANSAS

BODILY INJURY - OCCURRENCE
INCURRED ACCIDENT YEAR BASIC LIMITS LOSS DEVELOPMENT EXCLUDING ALAE

Link Ratios

| A.Y.E. | 27: 15 | 39: 27 | 51: 39 | 63: 51 | 75: 63 | 87: 75 | 99: 87 | 111: 99 | 123:111 | 135:123 | 147:135 |
|---|---|---|---|---|---|---|---|---|---|---|---|
| 12/31/1987 | 7.286 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 |
| 12/31/1988 | 1.067 | 3.095 | 4.249 | 1.007 | 0.461 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 |
| 12/31/1989 | 0.697 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.287 | 1.000 |
| 12/31/1990 | 0.618 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.187 | 1.000 | 1.000 | 0.882 |
| 12/31/1991 | 1.189 | 1.000 | 1.556 | 0.777 | 0.990 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 |
| 12/31/1992 | 0.950 | 0.635 | 1.818 | 0.750 | 1.200 | 0.889 | 1.000 | 0.688 | 1.000 | 1.000 | 1.000 |
| 12/31/1993 | 0.228 | 1.000 | 1.000 | 34.898 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 |
| 12/31/1994 | 0.503 | 1.991 | 1.000 | 2.999 | 17.667 | 1.000 | 1.000 | 0.757 | 1.000 | 1.000 | 1.000 |
| 12/31/1995 | | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 |
| 12/31/1996 | 1.668 | 1.000 | 2.298 | 1.000 | 0.758 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | |
| 12/31/1997 | 0.722 | 0.274 | 1.631 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | | |
| 12/31/1998 | 0.934 | 0.722 | 0.945 | 0.943 | 1.000 | 1.000 | 1.000 | 1.000 | | | |
| 12/31/1999 | 0.675 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | | | | |
| 12/31/2000 | 1.728 | 1.000 | 1.000 | 1.000 | 1.000 | 1.022 | | | | | |
| 12/31/2001 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | | | | | | |
| 12/31/2002 | 0.806 | 1.000 | 1.280 | 1.240 | | | | | | | |
| 12/31/2003 | 0.972 | 1.000 | 0.283 | | | | | | | | |
| 12/31/2004 | 81.125 | 0.980 | | | | | | | | | |
| 12/31/2005 | 0.328 | | | | | | | | | | |
| 3 Yr Mean | 27.475 | 0.993 | 0.854 | 1.080 | 1.000 | 1.007 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 |
| Best 3/5 | 0.926 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 |

| A.Y.E. | 159:147 | 171:159 | 183:171 | 195:183 | 207:195 | 219:207 | 231:219 | 243:231 |
|---|---|---|---|---|---|---|---|---|
| 12/31/1987 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 |
| 12/31/1988 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 * |
| 12/31/1989 | 0.833 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 * | 1.000 * |
| 12/31/1990 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 * | 1.000 * | 1.000 * |
| 12/31/1991 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 * | 1.000 * | 1.000 * | 1.000 * |
| 12/31/1992 | 1.000 | 1.000 | 1.000 | | | | | |
| 12/31/1993 | 1.000 | 1.000 | | | | | | |
| 12/31/1994 | 1.062 | | | | | | | |
| 3 Yr Mean | 1.021 | 1.000 | 1.000 | 1.000 | 1.000 @ | 1.000 @ | 1.000 @ | 1.000 @ |
| Best 3/5 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 * | 1.000 * | 1.000 * | 1.000 * |

Development From

| A.Y.E. | 15/ 27 | 27/ 39 | 39/ 51 | 51/ 63 | 63/ 75 | 75/ 87 | 87/ 99 | 99/111 | 111/123 | 123/135 | 135/147 |
|---|---|---|---|---|---|---|---|---|---|---|---|
| 12/31/2002 | | | | | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 |
| 12/31/2003 | | | | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 |
| 12/31/2004 | | | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 |
| 12/31/2005 | | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 |
| 12/31/2006 | 0.926 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 |

| A.Y.E. | 147/159 | 159/171 | 171/183 | 183/195 | 195/207 | 207/219 | 219/231 | 231/243 | 243/Ult | FACTORS |
|---|---|---|---|---|---|---|---|---|---|---|
| 12/31/2002 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000* | 1.000 |
| 12/31/2003 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000* | 1.000 |
| 12/31/2004 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000* | 1.000 |
| 12/31/2005 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000* | 1.000 |
| 12/31/2006 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000* | 0.926 |

* Calculated Using Modified Bondy Method
@ Three year mean Excludes Modified Bondy ratio

COMPLETED OPERATIONS (Subline Codes 316 & 336)
FULL COVERAGE
ARKANSAS

BODILY INJURY - OCCURRENCE
INCURRED ACCIDENT YEAR ALAE DEVELOPMENT

| A.Y.E | 15 Months | 27 Months | 39 Months | 51 Months | 63 Months | 75 Months | 87 Months | 99 Months | 111 Months | 123 Months | 135 Months |
|---|---|---|---|---|---|---|---|---|---|---|---|
| 12/31/1987 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 12/31/1988 | 0 | 0 | 19,669 | 58,739 | 68,573 | 70,740 | 58,102 | 58,102 | 58,102 | 58,102 | 58,102 |
| 12/31/1989 | 0 | 1,525 | 1,525 | 1,525 | 1,525 | 1,525 | 1,525 | 1,525 | 1,525 | 1,525 | 1,525 |
| 12/31/1990 | 500 | 703 | 703 | 703 | 703 | 703 | 703 | 703 | 703 | 703 | 2,486 |
| 12/31/1991 | 25,004 | 27,241 | 57,210 | 79,306 | 86,773 | 90,295 | 90,295 | 90,295 | 90,295 | 90,295 | 90,295 |
| 12/31/1992 | 2,809 | 10,702 | 14,570 | 20,070 | 19,570 | 26,570 | 26,570 | 24,217 | 24,216 | 24,216 | 24,216 |
| 12/31/1993 | 5,000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 12/31/1994 | 0 | 1 | 7,499 | 7,499 | 12,501 | 97,904 | 96,711 | 96,993 | 45,420 | 45,420 | 45,420 |
| 12/31/1995 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 12/31/1996 | 5,286 | 10,293 | 11,866 | 59,650 | 70,869 | 18,447 | 18,851 | 18,851 | 18,851 | 18,851 | 19,351 |
| 12/31/1997 | 55,887 | 61,923 | 39,408 | 39,408 | 39,408 | 39,408 | 39,408 | 39,408 | 39,408 | 39,408 | |
| 12/31/1998 | 29,760 | 25,019 | 25,019 | 12,957 | 13,825 | 13,825 | 13,825 | 13,825 | 13,825 | | |
| 12/31/1999 | 737 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | | |
| 12/31/2000 | 100,001 | 375,003 | 212,173 | 212,173 | 212,173 | 212,173 | 214,749 | | | | |
| 12/31/2001 | 0 | 0 | 0 | 0 | 0 | 0 | | | | | |
| 12/31/2002 | 10,138 | 5,596 | 1,307 | 9,068 | 8,739 | | | | | | |
| 12/31/2003 | 20,998 | 962 | 3,316 | 962 | | | | | | | |
| 12/31/2004 | 759 | 29,367 | 31,867 | | | | | | | | |
| 12/31/2005 | 41,353 | 35,270 | | | | | | | | | |
| 12/31/2006 | 1,455 | | | | | | | | | | |

| A.Y.E | 147 Months | 159 Months | 171 Months | 183 Months | 195 Months | 207 Months | 219 Months | 231 Months | 243 Months |
|---|---|---|---|---|---|---|---|---|---|
| 12/31/1987 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 12/31/1988 | 58,102 | 58,102 | 58,102 | 58,102 | 58,102 | 58,102 | 58,102 | 58,102 | |
| 12/31/1989 | 3,308 | 3,640 | 3,640 | 3,640 | 3,640 | 3,640 | 3,640 | | |
| 12/31/1990 | 2,818 | 2,818 | 2,818 | 2,818 | 2,818 | 2,818 | | | |
| 12/31/1991 | 90,295 | 90,295 | 90,295 | 90,295 | 90,295 | | | | |
| 12/31/1992 | 24,216 | 24,216 | 24,216 | 24,216 | | | | | |
| 12/31/1993 | 0 | 0 | 0 | | | | | | |
| 12/31/1994 | 45,420 | 70,420 | | | | | | | |
| 12/31/1995 | 500 | | | | | | | | |

COMPLETED OPERATIONS (Subline Codes 316 & 336)
FULL COVERAGE
ARKANSAS

PROPERTY DAMAGE - OCCURRENCE
INCURRED ACCIDENT YEAR BASIC LIMITS LOSS DEVELOPMENT EXCLUDING ALAE

$100,000 Basic Limit Losses as of:

| A.Y.E. | 15 Months | 27 Months | 39 Months | 51 Months | 63 Months | 75 Months | 87 Months | 99 Months | 111 Months | 123 Months | 135 Months |
|---|---|---|---|---|---|---|---|---|---|---|---|
| 12/31/1987 | 53,909 | 44,309 | 67,867 | 75,559 | 81,871 | 75,598 | 75,598 | 75,598 | 75,598 | 75,598 | 75,598 |
| 12/31/1988 | 62,148 | 141,746 | 171,996 | 219,658 | 204,658 | 204,658 | 204,658 | 204,658 | 213,554 | 213,554 | 213,554 |
| 12/31/1989 | 73,657 | 73,010 | 82,703 | 85,232 | 72,905 | 72,905 | 72,905 | 72,905 | 72,905 | 72,905 | 72,905 |
| 12/31/1990 | 147,923 | 179,467 | 150,924 | 217,424 | 214,924 | 214,925 | 214,927 | 214,928 | 214,930 | 214,930 | 218,076 |
| 12/31/1991 | 119,664 | 155,291 | 102,474 | 142,474 | 144,474 | 137,474 | 137,474 | 141,184 | 141,294 | 145,654 | 146,064 |
| 12/31/1992 | 52,294 | 100,476 | 172,966 | 122,466 | 123,746 | 146,256 | 149,256 | 149,246 | 177,246 | 177,256 | 168,413 |
| 12/31/1993 | 244,103 | 418,570 | 431,295 | 450,042 | 462,542 | 462,542 | 462,542 | 462,542 | 462,542 | 462,542 | 462,542 |
| 12/31/1994 | 144,348 | 180,454 | 220,451 | 193,451 | 228,991 | 222,991 | 222,991 | 222,991 | 222,991 | 222,991 | 222,991 |
| 12/31/1995 | 174,855 | 248,221 | 182,794 | 159,024 | 164,024 | 164,024 | 160,774 | 160,774 | 160,774 | 160,774 | 160,774 |
| 12/31/1996 | 323,290 | 339,739 | 279,978 | 279,978 | 279,978 | 279,978 | 279,978 | 279,978 | 279,978 | 279,978 | 279,978 |
| 12/31/1997 | 51,307 | 79,507 | 79,507 | 54,507 | 54,507 | 54,507 | 60,507 | 59,007 | 59,007 | 59,007 | |
| 12/31/1998 | 59,887 | 73,438 | 123,920 | 131,353 | 103,668 | 111,096 | 105,263 | 105,263 | 105,263 | | |
| 12/31/1999 | 255,503 | 260,700 | 212,148 | 261,648 | 213,498 | 163,298 | 163,298 | 163,298 | | | |
| 12/31/2000 | 126,173 | 188,457 | 390,835 | 345,736 | 333,040 | 328,035 | 328,035 | | | | |
| 12/31/2001 | 330,543 | 327,673 | 362,573 | 353,073 | 349,624 | 363,957 | | | | | |
| 12/31/2002 | 141,388 | 271,376 | 250,376 | 229,073 | 281,574 | | | | | | |
| 12/31/2003 | 198,034 | 98,393 | 138,812 | 141,301 | | | | | | | |
| 12/31/2004 | 369,769 | 607,719 | 626,273 | | | | | | | | |
| 12/31/2005 | 327,272 | 337,172 | | | | | | | | | |
| 12/31/2006 | 410,827 | | | | | | | | | | |

| A.Y.E. | 147 Months | 159 Months | 171 Months | 183 Months | 195 Months | 207 Months | 219 Months | 231 Months | 243 Months |
|---|---|---|---|---|---|---|---|---|---|
| 12/31/1987 | 75,598 | 75,598 | 75,598 | 75,598 | 75,598 | 75,598 | 75,598 | 75,598 | 75,598 |
| 12/31/1988 | 213,554 | 213,554 | 213,554 | 213,554 | 213,554 | 213,554 | 213,554 | 213,554 | |
| 12/31/1989 | 72,905 | 72,905 | 72,905 | 72,905 | 72,905 | 72,905 | 72,905 | | |
| 12/31/1990 | 218,076 | 218,076 | 218,076 | 218,076 | 218,076 | 218,076 | | | |
| 12/31/1991 | 166,824 | 164,607 | 162,474 | 162,474 | 162,474 | | | | |
| 12/31/1992 | 168,413 | 168,413 | 168,413 | 168,413 | | | | | |
| 12/31/1993 | 462,542 | 462,542 | 462,542 | | | | | | |
| 12/31/1994 | 222,991 | 222,991 | | | | | | | |
| 12/31/1995 | 160,774 | | | | | | | | |

COMPLETED OPERATIONS (Subline Codes 316 & 336)
FULL COVERAGE
ARKANSAS

PROPERTY DAMAGE - OCCURRENCE
INCURRED ACCIDENT YEAR BASIC LIMITS LOSS DEVELOPMENT EXCLUDING ALAE
Link Ratios

| A.Y.E. | 27: 15 | 39: 27 | 51: 39 | 63: 51 | 75: 63 | 87: 75 | 99: 87 | 111: 99 | 123:111 | 135:123 | 147:135 |
|---|---|---|---|---|---|---|---|---|---|---|---|
| 12/31/1987 | 0.822 | 1.532 | 1.113 | 1.084 | 0.923 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 |
| 12/31/1988 | 2.281 | 1.213 | 1.277 | 0.932 | 1.000 | 1.000 | 1.000 | 1.043 | 1.000 | 1.000 | 1.000 |
| 12/31/1989 | 0.991 | 1.133 | 1.031 | 0.855 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 |
| 12/31/1990 | 1.213 | 0.841 | 1.441 | 0.989 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.015 | 1.000 |
| 12/31/1991 | 1.298 | 0.660 | 1.390 | 1.014 | 0.952 | 1.000 | 1.027 | 1.001 | 1.031 | 1.003 | 1.142 |
| 12/31/1992 | 1.921 | 1.721 | 0.708 | 1.010 | 1.182 | 1.021 | 1.000 | 1.188 | 1.000 | 0.950 | 1.000 |
| 12/31/1993 | 1.715 | 1.030 | 1.043 | 1.028 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 |
| 12/31/1994 | 1.250 | 1.222 | 0.878 | 1.184 | 0.974 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 |
| 12/31/1995 | 1.420 | 0.736 | 0.870 | 1.031 | 1.000 | 0.980 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 |
| 12/31/1996 | 1.051 | 0.824 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | |
| 12/31/1997 | 1.550 | 1.000 | 0.686 | 1.000 | 1.000 | 1.110 | 0.975 | 1.000 | 1.000 | | |
| 12/31/1998 | 1.226 | 1.687 | 1.060 | 0.789 | 1.072 | 0.947 | 1.000 | 1.000 | | | |
| 12/31/1999 | 1.020 | 0.814 | 1.233 | 0.816 | 0.765 | 1.000 | 1.000 | | | | |
| 12/31/2000 | 1.494 | 2.074 | 0.885 | 0.963 | 0.985 | 1.000 | | | | | |
| 12/31/2001 | 0.991 | 1.107 | 0.974 | 0.990 | 1.041 | | | | | | |
| 12/31/2002 | 1.919 | 0.923 | 0.915 | 1.229 | | | | | | | |
| 12/31/2003 | 0.497 | 1.411 | 1.018 | | | | | | | | |
| 12/31/2004 | 1.644 | 1.031 | | | | | | | | | |
| 12/31/2005 | 1.030 | | | | | | | | | | |
| 3 Yr Mean | 1.057 | 1.122 | 0.969 | 1.061 | 0.930 | 0.982 | 0.992 | 1.000 | 1.000 | 1.000 | 1.000 |
| Best 3/5 | 1.222 | 1.183 | 0.969 | 0.923 | 1.009 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 |

| A.Y.E. | 159:147 | 171:159 | 183:171 | 195:183 | 207:195 | 219:207 | 231:219 | 243:231 |
|---|---|---|---|---|---|---|---|---|
| 12/31/1987 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 |
| 12/31/1988 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 * |
| 12/31/1989 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 * | 1.000 * |
| 12/31/1990 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 * | 1.000 * | 1.000 * |
| 12/31/1991 | 0.987 | 0.987 | 1.000 | 1.000 | 1.000 * | 1.000 * | 1.000 * | 1.000 * |
| 12/31/1992 | 1.000 | 1.000 | 1.000 | | | | | |
| 12/31/1993 | 1.000 | 1.000 | | | | | | |
| 12/31/1994 | 1.000 | | | | | | | |
| 3 Yr Mean | 1.000 | 0.996 | 1.000 | 1.000 | 1.000 @ | 1.000 @ | 1.000 @ | 1.000 @ |
| Best 3/5 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 * | 1.000 * | 1.000 * | 1.000 * |

Development From

| A.Y.E. | 15/ 27 | 27/ 39 | 39/ 51 | 51/ 63 | 63/ 75 | 75/ 87 | 87/ 99 | 99/111 | 111/123 | 123/135 | 135/147 |
|---|---|---|---|---|---|---|---|---|---|---|---|
| 12/31/2002 | | | | | 1.009 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 |
| 12/31/2003 | | | | 0.923 | 1.009 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 |
| 12/31/2004 | | | 0.969 | 0.923 | 1.009 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 |
| 12/31/2005 | | 1.183 | 0.969 | 0.923 | 1.009 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 |
| 12/31/2006 | 1.222 | 1.183 | 0.969 | 0.923 | 1.009 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 |

| A.Y.E. | 147/159 | 159/171 | 171/183 | 183/195 | 195/207 | 207/219 | 219/231 | 231/243 | 243/Ult | FACTORS |
|---|---|---|---|---|---|---|---|---|---|---|
| 12/31/2002 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000* | 1.009 |
| 12/31/2003 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000* | 0.931 |
| 12/31/2004 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000* | 0.902 |
| 12/31/2005 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000* | 1.068 |
| 12/31/2006 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000* | 1.305 |

* Calculated Using Modified Bondy Method
@ Three year mean Excludes Modified Bondy ratics



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COMPLETED OPERATIONS (Subline Codes 316 & 336)
FULL COVERAGE
ARKANSAS

PROPERTY DAMAGE - OCCURRENCE
INCURRED ACCIDENT YEAR ALAE DEVELOPMENT

| A.Y.E | 15 Months | 27 Months | 39 Months | 51 Months | 63 Months | 75 Months | 87 Months | 99 Months | 111 Months | 123 Months | 135 Months |
|---|---|---|---|---|---|---|---|---|---|---|---|
| 12/31/1987 | 5,156 | 5,361 | 13,752 | 21,283 | 22,379 | 22,379 | 22,379 | 22,379 | 22,379 | 22,379 | 22,379 |
| 12/31/1988 | 2,328 | 26,733 | 51,481 | 55,402 | 57,640 | 57,640 | 57,700 | 57,700 | 57,700 | 57,700 | 57,700 |
| 12/31/1989 | 4,826 | 5,552 | 1,754 | 4,225 | 10,023 | 10,303 | 10,303 | 10,303 | 10,303 | 10,303 | 10,303 |
| 12/31/1990 | 28,447 | 38,221 | 51,416 | 128,102 | 98,247 | 98,801 | 98,798 | 98,796 | 98,794 | 98,794 | 69,962 |
| 12/31/1991 | 17,227 | 20,690 | 14,231 | 25,626 | 21,675 | 24,959 | 24,959 | 24,959 | 24,959 | 31,718 | 31,864 |
| 12/31/1992 | 9,319 | 532 | 15,846 | 91,750 | 105,500 | 110,033 | 110,577 | 112,828 | 125,410 | 125,410 | 122,838 |
| 12/31/1993 | 42,457 | 111,584 | 148,442 | 142,936 | 134,762 | 134,762 | 134,762 | 134,762 | 134,762 | 134,762 | 134,762 |
| 12/31/1994 | 6,081 | 24,833 | 64,809 | 58,643 | 61,078 | 61,078 | 61,078 | 61,078 | 61,078 | 61,078 | 61,078 |
| 12/31/1995 | 15,938 | 55,939 | 43,963 | 38,374 | 49,353 | 56,369 | 57,292 | 57,292 | 57,292 | 57,292 | 57,292 |
| 12/31/1996 | 36,836 | 23,477 | 44,602 | 46,386 | 46,419 | 46,419 | 46,419 | 46,419 | 46,419 | 46,419 | 46,419 |
| 12/31/1997 | 948 | 3,878 | 3,878 | 3,878 | 3,878 | 3,878 | 4,779 | 3,878 | 3,878 | 3,878 | |
| 12/31/1998 | 665 | 1,549 | 15,666 | 15,666 | 22,370 | 27,477 | 25,204 | 25,204 | 25,204 | | |
| 12/31/1999 | 1,592 | 3,535 | 4,556 | 14,091 | 15,873 | 12,601 | 12,601 | 12,601 | | | |
| 12/31/2000 | 19,438 | 22,788 | 120,696 | 214,152 | 204,960 | 205,157 | 205,157 | | | | |
| 12/31/2001 | 68,691 | 104,438 | 98,437 | 110,771 | 117,379 | 119,244 | | | | | |
| 12/31/2002 | 2,964 | 74,761 | 126,858 | 180,074 | 199,914 | | | | | | |
| 12/31/2003 | 6,910 | 5,027 | 10,516 | 17,488 | | | | | | | |
| 12/31/2004 | 77,381 | 205,993 | 342,131 | | | | | | | | |
| 12/31/2005 | 67,328 | 114,684 | | | | | | | | | |
| 12/31/2006 | 61,622 | | | | | | | | | | |

| A.Y.E | 147 Months | 159 Months | 171 Months | 183 Months | 195 Months | 207 Months | 219 Months | 231 Months | 243 Months |
|---|---|---|---|---|---|---|---|---|---|
| 12/31/1987 | 22,379 | 22,379 | 22,379 | 22,379 | 22,379 | 22,379 | 22,379 | 22,379 | 22,379 |
| 12/31/1988 | 57,700 | 57,700 | 57,700 | 57,700 | 57,700 | 57,700 | 57,700 | 57,700 | |
| 12/31/1989 | 10,303 | 10,303 | 10,303 | 10,303 | 10,303 | 10,303 | 10,303 | | |
| 12/31/1990 | 69,962 | 69,962 | 69,962 | 69,962 | 69,962 | 69,962 | | | |
| 12/31/1991 | 31,864 | 32,825 | 32,825 | 32,825 | 32,825 | | | | |
| 12/31/1992 | 123,070 | 123,070 | 123,070 | 123,070 | | | | | |
| 12/31/1993 | 134,762 | 134,762 | 134,762 | | | | | | |
| 12/31/1994 | 61,078 | 61,078 | | | | | | | |
| 12/31/1995 | 57,292 | | | | | | | | |

COMPLETED OPERATIONS (Subline Codes 316 & 336)
FULL COVERAGE
MULTISTATE

BODILY INJURY - OCCURRENCE
INCURRED ACCIDENT YEAR BASIC LIMITS LOSS DEVELOPMENT EXCLUDING ALAE

$100,000 Basic Limit Losses as of:

| A.Y.E. | 15 Months | 27 Months | 39 Months | 51 Months | 63 Months | 75 Months | 87 Months | 99 Months | 111 Months | 123 Months | 135 Months |
|---|---|---|---|---|---|---|---|---|---|---|---|
| 12/31/1987 | 4,668,880 | 8,970,789 | 12,380,269 | 13,841,946 | 15,191,852 | 15,021,863 | 14,956,508 | 14,739,959 | 14,579,133 | 14,223,139 | 14,275,724 |
| 12/31/1988 | 5,267,898 | 9,133,188 | 12,966,753 | 13,951,024 | 13,940,836 | 13,753,839 | 13,778,556 | 13,913,248 | 13,599,309 | 13,580,546 | 13,722,108 |
| 12/31/1989 | 5,225,047 | 10,378,388 | 13,122,928 | 14,318,923 | 14,382,683 | 13,953,998 | 13,741,141 | 13,747,179 | 13,266,763 | 13,418,994 | 13,534,059 |
| 12/31/1990 | 4,826,332 | 10,664,778 | 14,246,539 | 15,370,165 | 15,197,698 | 14,748,131 | 14,650,820 | 14,684,583 | 14,594,169 | 14,512,992 | 14,558,601 |
| 12/31/1991 | 5,314,331 | 9,244,258 | 12,389,771 | 14,329,171 | 14,141,109 | 13,562,554 | 13,489,224 | 13,335,388 | 13,442,968 | 13,210,327 | 13,172,282 |
| 12/31/1992 | 2,906,731 | 6,828,296 | 9,927,240 | 10,702,520 | 10,505,952 | 10,249,179 | 9,554,860 | 9,436,920 | 9,314,723 | 9,367,742 | 9,442,150 |
| 12/31/1993 | 3,730,303 | 8,319,940 | 9,801,092 | 10,156,665 | 10,505,779 | 10,479,593 | 10,725,268 | 10,818,327 | 10,932,378 | 11,055,829 | 10,836,827 |
| 12/31/1994 | 3,557,484 | 7,351,135 | 9,866,140 | 10,357,124 | 10,790,503 | 10,309,970 | 10,334,865 | 10,276,485 | 10,351,364 | 10,281,874 | 10,377,956 |
| 12/31/1995 | 4,566,101 | 7,022,701 | 9,896,254 | 10,389,897 | 9,457,593 | 9,292,988 | 9,382,354 | 9,292,780 | 9,625,266 | 9,543,362 | 10,080,241 |
| 12/31/1996 | 5,489,609 | 10,751,305 | 16,277,010 | 14,504,265 | 14,738,579 | 15,353,204 | 15,215,937 | 15,277,646 | 15,495,681 | 15,649,091 | 15,452,919 |
| 12/31/1997 | 6,807,333 | 10,961,040 | 11,959,818 | 13,183,428 | 13,271,020 | 13,655,333 | 13,642,689 | 13,565,726 | 13,600,984 | 13,749,708 | |
| 12/31/1998 | 5,916,209 | 9,044,823 | 11,854,211 | 12,359,010 | 12,753,177 | 12,794,345 | 13,420,319 | 13,792,491 | 13,317,431 | | |
| 12/31/1999 | 6,085,867 | 9,624,455 | 13,137,654 | 15,350,832 | 15,765,786 | 16,729,318 | 16,554,368 | 16,337,315 | | | |
| 12/31/2000 | 3,925,933 | 8,370,240 | 11,156,833 | 13,816,895 | 14,632,018 | 14,634,908 | 14,190,683 | | | | |
| 12/31/2001 | 4,179,780 | 8,489,933 | 11,089,242 | 12,107,923 | 12,397,787 | 12,669,685 | | | | | |
| 12/31/2002 | 3,612,664 | 7,893,954 | 11,266,079 | 11,906,785 | 12,829,335 | | | | | | |
| 12/31/2003 | 4,386,009 | 7,191,866 | 10,190,407 | 11,331,293 | | | | | | | |
| 12/31/2004 | 3,989,174 | 6,977,798 | 10,091,165 | | | | | | | | |
| 12/31/2005 | 4,193,519 | 7,542,416 | | | | | | | | | |
| 12/31/2006 | 5,307,916 | | | | | | | | | | |

| A.Y.E. | 147 Months | 159 Months | 171 Months | 183 Months | 195 Months | 207 Months | 219 Months | 231 Months | 243 Months |
|---|---|---|---|---|---|---|---|---|---|
| 12/31/1987 | 14,298,683 | 14,461,944 | 14,505,096 | 14,453,458 | 14,483,049 | 14,479,627 | 14,618,502 | 14,584,784 | 14,506,097 |
| 12/31/1988 | 13,586,048 | 13,905,430 | 13,900,661 | 13,892,820 | 13,863,620 | 13,781,389 | 13,736,729 | 13,872,783 | |
| 12/31/1989 | 13,485,949 | 13,601,503 | 13,723,739 | 13,785,814 | 13,766,259 | 13,821,156 | 13,732,030 | | |
| 12/31/1990 | 14,639,309 | 14,728,212 | 14,742,460 | 14,693,396 | 14,683,004 | 14,703,392 | | | |
| 12/31/1991 | 13,183,559 | 13,280,669 | 13,395,761 | 13,335,668 | 13,243,257 | | | | |
| 12/31/1992 | 9,463,880 | 9,417,974 | 9,436,187 | 9,341,216 | | | | | |
| 12/31/1993 | 10,953,245 | 10,938,232 | 10,968,987 | | | | | | |
| 12/31/1994 | 10,449,803 | 10,336,599 | | | | | | | |
| 12/31/1995 | 9,648,395 | | | | | | | | |

COMPLETED OPERATIONS (Subline Codes 316 & 336)
FULL COVERAGE
MULTISTATE
BODILY INJURY - OCCURRENCE
INCURRED ACCIDENT YEAR BASIC LIMITS LOSS DEVELOPMENT EXCLUDING ALAE

Link Ratios

| A.Y.E. | 27: 15 | 39: 27 | 51: 39 | 63: 51 | 75: 63 | 87: 75 | 99: 87 | 111: 99 | 123:111 | 135:123 | 147:135 |
|---|---|---|---|---|---|---|---|---|---|---|---|
| 12/31/1987 | 1.921 | 1.380 | 1.118 | 1.098 | 0.989 | 0.996 | 0.986 | 0.989 | 0.976 | 1.004 | 1.002 |
| 12/31/1988 | 1.734 | 1.420 | 1.076 | 0.999 | 0.987 | 1.002 | 1.010 | 0.977 | 0.999 | 1.010 | 0.990 |
| 12/31/1989 | 1.986 | 1.264 | 1.091 | 1.004 | 0.970 | 0.985 | 1.000 | 0.965 | 1.011 | 1.009 | 0.996 |
| 12/31/1990 | 2.210 | 1.336 | 1.079 | 0.989 | 0.970 | 0.993 | 1.002 | 0.994 | 0.994 | 1.003 | 1.006 |
| 12/31/1991 | 1.739 | 1.340 | 1.157 | 0.987 | 0.959 | 0.995 | 0.989 | 1.008 | 0.983 | 0.997 | 1.001 |
| 12/31/1992 | 2.349 | 1.454 | 1.078 | 0.982 | 0.976 | 0.932 | 0.988 | 0.987 | 1.006 | 1.008 | 1.002 |
| 12/31/1993 | 2.230 | 1.178 | 1.036 | 1.034 | 0.998 | 1.023 | 1.009 | 1.011 | 1.011 | 0.980 | 1.011 |
| 12/31/1994 | 2.066 | 1.342 | 1.050 | 1.042 | 0.955 | 1.002 | 0.994 | 1.007 | 0.993 | 1.009 | 1.007 |
| 12/31/1995 | 1.538 | 1.409 | 1.050 | 0.910 | 0.983 | 1.010 | 0.990 | 1.036 | 0.991 | 1.056 | 0.957 |
| 12/31/1996 | 1.958 | 1.514 | 0.891 | 1.016 | 1.042 | 0.991 | 1.004 | 1.014 | 1.010 | 0.987 | |
| 12/31/1997 | 1.610 | 1.091 | 1.102 | 1.007 | 1.029 | 0.999 | 0.994 | 1.003 | 1.011 | | |
| 12/31/1998 | 1.529 | 1.311 | 1.043 | 1.032 | 1.003 | 1.049 | 1.028 | 0.966 | | | |
| 12/31/1999 | 1.581 | 1.365 | 1.168 | 1.027 | 1.061 | 0.990 | 0.987 | | | | |
| 12/31/2000 | 2.132 | 1.333 | 1.238 | 1.059 | 1.000 | 0.970 | | | | | |
| 12/31/2001 | 2.031 | 1.306 | 1.092 | 1.024 | 1.022 | | | | | | |
| 12/31/2002 | 2.185 | 1.427 | 1.057 | 1.077 | | | | | | | |
| 12/31/2003 | 1.640 | 1.417 | 1.112 | | | | | | | | |
| 12/31/2004 | 1.749 | 1.446 | | | | | | | | | |
| 12/31/2005 | 1.799 | | | | | | | | | | |
| 3 Yr Mean | 1.729 | 1.430 | 1.087 | 1.053 | 1.028 | 1.003 | 1.003 | 0.994 | 1.004 | 1.017 | 0.992 |
| Best 3/5 | 1.860 | 1.392 | 1.124 | 1.039 | 1.018 | 0.993 | 0.996 | 1.008 | 1.005 | 1.001 | 1.003 |

| A.Y.E. | 159:147 | 171:159 | 183:171 | 195:183 | 207:195 | 219:207 | 231:219 | 243:231 |
|---|---|---|---|---|---|---|---|---|
| 12/31/1987 | 1.011 | 1.003 | 0.996 | 1.002 | 1.000 | 1.010 | 0.998 | 0.995 |
| 12/31/1988 | 1.024 | 1.000 | 0.999 | 0.998 | 0.994 | 0.997 | 1.010 | 0.999 * |
| 12/31/1989 | 1.009 | 1.009 | 1.005 | 0.999 | 1.004 | 0.994 | 0.999 * | 0.999 * |
| 12/31/1990 | 1.006 | 1.001 | 0.997 | 0.999 | 1.001 | 1.000 * | 0.999 * | 0.999 * |
| 12/31/1991 | 1.007 | 1.009 | 0.996 | 0.993 | 1.000 * | 1.000 * | 0.999 * | 0.999 * |
| 12/31/1992 | 0.995 | 1.002 | 0.990 | | | | | |
| 12/31/1993 | 0.999 | 1.003 | | | | | | |
| 12/31/1994 | 0.989 | | | | | | | |
| 3 Yr Mean | 0.994 | 1.005 | 0.994 | 0.997 | 1.000 @ | 1.000 @ | 1.004 @ | 0.995 @ |
| Best 3/5 | 1.000 | 1.005 | 0.997 | 0.999 | 1.000 * | 0.999 * | 0.999 * | 0.999 * |

Development From

| A.Y.E. | 15/ 27 | 27/ 39 | 39/ 51 | 51/ 63 | 63/ 75 | 75/ 87 | 87/ 99 | 99/111 | 111/123 | 123/135 | 135/147 |
|---|---|---|---|---|---|---|---|---|---|---|---|
| 12/31/2002 | | | | | 1.018 | 0.993 | 0.996 | 1.008 | 1.005 | 1.001 | 1.003 |
| 12/31/2003 | | | | 1.039 | 1.018 | 0.993 | 0.996 | 1.008 | 1.005 | 1.001 | 1.003 |
| 12/31/2004 | | | 1.124 | 1.039 | 1.018 | 0.993 | 0.996 | 1.008 | 1.005 | 1.001 | 1.003 |
| 12/31/2005 | | 1.392 | 1.124 | 1.039 | 1.018 | 0.993 | 0.996 | 1.008 | 1.005 | 1.001 | 1.003 |
| 12/31/2006 | 1.860 | 1.392 | 1.124 | 1.039 | 1.018 | 0.993 | 0.996 | 1.008 | 1.005 | 1.001 | 1.003 |

| A.Y.E. | 147/159 | 159/171 | 171/183 | 183/195 | 195/207 | 207/219 | 219/231 | 231/243 | 243/Ult | FACTORS |
|---|---|---|---|---|---|---|---|---|---|---|
| 12/31/2002 | 1.000 | 1.005 | 0.997 | 0.999 | 1.000 | 0.999 | 0.999 | 0.999 | 0.996* | 1.018 |
| 12/31/2003 | 1.000 | 1.005 | 0.997 | 0.999 | 1.000 | 0.999 | 0.999 | 0.999 | 0.996* | 1.058 |
| 12/31/2004 | 1.000 | 1.005 | 0.997 | 0.999 | 1.000 | 0.999 | 0.999 | 0.999 | 0.996* | 1.189 |
| 12/31/2005 | 1.000 | 1.005 | 0.997 | 0.999 | 1.000 | 0.999 | 0.999 | 0.999 | 0.996* | 1.655 |
| 12/31/2006 | 1.000 | 1.005 | 0.997 | 0.999 | 1.000 | 0.999 | 0.999 | 0.999 | 0.996* | 3.078 |

* Calculated Using Modified Bondy Method
@ Three year mean Excludes Modified Bondy ratios

COMPLETED OPERATIONS (Subline Codes 316 & 336)
DEDUCTIBLE
MULTISTATE

BODILY INJURY - OCCURRENCE
INCURRED ACCIDENT YEAR BASIC LIMITS LOSS DEVELOPMENT EXCLUDING ALAE

$100,000 Basic Limit Losses as of:

| A.Y.E. | 15 Months | 27 Months | 39 Months | 51 Months | 63 Months | 75 Months | 87 Months | 99 Months | 111 Months | 123 Months | 135 Months |
|---|---|---|---|---|---|---|---|---|---|---|---|
| 12/31/1987 | 209,240 | 228,108 | 350,320 | 449,320 | 326,320 | 346,411 | 487,144 | 452,144 | 457,144 | 469,644 | 929,109 |
| 12/31/1988 | 144,345 | 708,112 | 848,012 | 883,859 | 1,039,618 | 1,107,218 | 1,049,506 | 1,089,468 | 1,087,468 | 1,042,468 | 992,468 |
| 12/31/1989 | 252,084 | 874,013 | 1,062,147 | 1,129,327 | 897,109 | 997,029 | 881,259 | 933,259 | 873,759 | 818,759 | 818,759 |
| 12/31/1990 | 190,129 | 664,181 | 895,430 | 899,618 | 1,023,780 | 830,817 | 895,317 | 871,567 | 884,067 | 866,567 | 865,002 |
| 12/31/1991 | 341,439 | 637,516 | 848,813 | 999,347 | 934,133 | 783,506 | 691,561 | 661,571 | 623,061 | 583,061 | 566,811 |
| 12/31/1992 | 552,510 | 875,055 | 1,247,378 | 1,156,324 | 1,396,812 | 1,356,633 | 1,150,258 | 1,121,150 | 1,091,149 | 1,085,349 | 1,086,011 |
| 12/31/1993 | 203,527 | 358,287 | 619,478 | 598,902 | 372,104 | 372,353 | 350,103 | 350,104 | 350,105 | 418,606 | 418,202 |
| 12/31/1994 | 236,715 | 260,361 | 463,557 | 319,447 | 328,871 | 334,630 | 416,173 | 386,422 | 390,099 | 396,196 | 417,299 |
| 12/31/1995 | 245,860 | 458,926 | 413,038 | 500,424 | 643,571 | 568,572 | 568,572 | 686,826 | 688,137 | 685,260 | 681,423 |
| 12/31/1996 | 229,678 | 701,676 | 736,941 | 699,182 | 922,185 | 900,125 | 929,960 | 931,460 | 953,433 | 932,433 | 882,433 |
| 12/31/1997 | 268,151 | 672,964 | 868,551 | 966,839 | 1,074,522 | 1,109,725 | 1,134,976 | 976,199 | 975,448 | 1,030,449 | |
| 12/31/1998 | 137,657 | 392,421 | 760,975 | 1,008,400 | 1,338,235 | 1,304,930 | 1,016,060 | 958,467 | 1,058,562 | | |
| 12/31/1999 | 350,149 | 920,502 | 1,941,248 | 2,345,781 | 2,392,234 | 2,002,118 | 1,972,096 | 2,111,294 | | | |
| 12/31/2000 | 351,897 | 626,259 | 1,260,857 | 1,489,457 | 1,272,531 | 1,895,321 | 1,716,569 | | | | |
| 12/31/2001 | 426,692 | 841,499 | 1,226,222 | 1,566,476 | 1,190,257 | 1,228,539 | | | | | |
| 12/31/2002 | 236,277 | 782,774 | 1,229,303 | 1,298,739 | 1,517,570 | | | | | | |
| 12/31/2003 | 397,190 | 889,235 | 1,388,084 | 1,347,628 | | | | | | | |
| 12/31/2004 | 335,302 | 504,561 | 674,552 | | | | | | | | |
| 12/31/2005 | 657,887 | 1,160,965 | | | | | | | | | |
| 12/31/2006 | 642,731 | | | | | | | | | | |

| A.Y.E. | 147 Months | 159 Months | 171 Months | 183 Months | 195 Months | 207 Months | 219 Months | 231 Months | 243 Months |
|---|---|---|---|---|---|---|---|---|---|
| 12/31/1987 | 929,110 | 944,266 | 970,604 | 971,603 | 998,604 | 995,405 | 995,405 | 994,606 | 1,086,181 |
| 12/31/1988 | 985,968 | 1,001,492 | 1,001,492 | 1,001,492 | 1,000,992 | 1,000,992 | 1,000,992 | 1,005,992 | |
| 12/31/1989 | 880,709 | 934,235 | 929,587 | 929,302 | 934,302 | 929,302 | 942,300 | | |
| 12/31/1990 | 860,003 | 871,002 | 870,003 | 875,003 | 875,003 | 875,003 | | | |
| 12/31/1991 | 566,811 | 591,811 | 593,211 | 588,211 | 588,211 | | | | |
| 12/31/1992 | 1,097,505 | 1,106,505 | 1,098,705 | 1,198,705 | | | | | |
| 12/31/1993 | 416,701 | 413,901 | 428,152 | | | | | | |
| 12/31/1994 | 434,460 | 432,192 | | | | | | | |
| 12/31/1995 | 678,572 | | | | | | | | |

COMPLETED OPERATIONS (Subline Codes 316 & 336)
DEDUCTIBLE
MULTISTATE
BODILY INJURY - OCCURRENCE
INCURRED ACCIDENT YEAR BASIC LIMITS LOSS DEVELOPMENT EXCLUDING ALAE

Link Ratios

| A.Y.E. | 27: 15 | 39: 27 | 51: 39 | 63: 51 | 75: 63 | 87: 75 | 99: 87 | 111: 99 | 123:111 | 135:123 | 147:135 |
|---|---|---|---|---|---|---|---|---|---|---|---|
| 12/31/1987 | 1.090 | 1.536 | 1.283 | 0.726 | 1.062 | 1.406 | 0.928 | 1.011 | 1.027 | 1.978 | 1.000 |
| 12/31/1988 | 4.906 | 1.198 | 1.042 | 1.176 | 1.065 | 0.948 | 1.038 | 0.998 | 0.959 | 0.952 | 0.993 |
| 12/31/1989 | 3.467 | 1.215 | 1.063 | 0.794 | 1.111 | 0.884 | 1.059 | 0.936 | 0.937 | 1.000 | 1.076 |
| 12/31/1990 | 3.493 | 1.348 | 1.005 | 1.138 | 0.812 | 1.078 | 0.973 | 1.014 | 0.980 | 0.998 | 0.994 |
| 12/31/1991 | 1.867 | 1.331 | 1.177 | 0.935 | 0.839 | 0.883 | 0.957 | 0.942 | 0.936 | 0.972 | 1.000 |
| 12/31/1992 | 1.584 | 1.425 | 0.927 | 1.208 | 0.971 | 0.848 | 0.975 | 0.973 | 0.995 | 1.001 | 1.011 |
| 12/31/1993 | 1.760 | 1.729 | 0.967 | 0.621 | 1.001 | 0.940 | 1.000 | 1.000 | 1.196 | 0.999 | 0.996 |
| 12/31/1994 | 1.100 | 1.780 | 0.689 | 1.030 | 1.018 | 1.244 | 0.929 | 1.010 | 1.016 | 1.053 | 1.041 |
| 12/31/1995 | 1.867 | 0.900 | 1.212 | 1.286 | 0.883 | 1.000 | 1.208 | 1.002 | 0.996 | 0.994 | 0.996 |
| 12/31/1996 | 3.055 | 1.050 | 0.949 | 1.319 | 0.976 | 1.033 | 1.002 | 1.024 | 0.978 | 0.946 | |
| 12/31/1997 | 2.510 | 1.291 | 1.113 | 1.111 | 1.033 | 1.023 | 0.860 | 0.999 | 1.056 | | |
| 12/31/1998 | 2.851 | 1.939 | 1.325 | 1.327 | 0.975 | 0.779 | 0.943 | 1.104 | | | |
| 12/31/1999 | 2.629 | 2.109 | 1.208 | 1.020 | 0.837 | 0.985 | 1.071 | | | | |
| 12/31/2000 | 1.780 | 2.013 | 1.181 | 0.854 | 1.489 | 0.906 | | | | | |
| 12/31/2001 | 1.972 | 1.457 | 1.277 | 0.760 | 1.032 | | | | | | |
| 12/31/2002 | 3.313 | 1.570 | 1.056 | 1.168 | | | | | | | |
| 12/31/2003 | 2.239 | 1.561 | 0.971 | | | | | | | | |
| 12/31/2004 | 1.505 | 1.337 | | | | | | | | | |
| 12/31/2005 | 1.765 | | | | | | | | | | |
| 3 Yr Mean | 1.836 | 1.489 | 1.101 | 0.927 | 1.119 | 0.890 | 0.958 | 1.042 | 1.010 | 0.998 | 1.011 |
| Best 3/5 | 1.992 | 1.529 | 1.148 | 1.014 | 1.013 | 0.971 | 1.005 | 1.012 | 1.023 | 0.998 | 1.002 |

| A.Y.E. | 159:147 | 171:159 | 183:171 | 195:183 | 207:195 | 219:207 | 231:219 | 243:231 |
|---|---|---|---|---|---|---|---|---|
| 12/31/1987 | 1.016 | 1.028 | 1.001 | 1.028 | 0.997 | 1.000 | 0.999 | 1.092 |
| 12/31/1988 | 1.016 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.005 | 1.000 * |
| 12/31/1989 | 1.061 | 0.995 | 1.000 | 1.005 | 0.995 | 1.014 | 1.000 * | 1.000 * |
| 12/31/1990 | 1.013 | 0.999 | 1.006 | 1.000 | 1.000 | 0.999 * | 1.000 * | 1.000 * |
| 12/31/1991 | 1.044 | 1.002 | 0.992 | 1.000 | 1.002 * | 0.999 * | 1.000 * | 1.000 * |
| 12/31/1992 | 1.008 | 0.993 | 1.091 | | | | | |
| 12/31/1993 | 0.993 | 1.034 | | | | | | |
| 12/31/1994 | 0.995 | | | | | | | |
| 3 Yr Mean | 0.999 | 1.010 | 1.030 | 1.002 | 0.998 @ | 1.005 @ | 1.002 @ | 1.092 @ |
| Best 3/5 | 1.005 | 0.999 | 1.002 | 1.002 | 0.999 * | 1.000 * | 1.000 * | 1.000 * |

Development From

| A.Y.E. | 15/ 27 | 27/ 39 | 39/ 51 | 51/ 63 | 63/ 75 | 75/ 87 | 87/ 99 | 99/111 | 111/123 | 123/135 | 135/147 |
|---|---|---|---|---|---|---|---|---|---|---|---|
| 12/31/2002 | | | | | 1.013 | 0.971 | 1.005 | 1.012 | 1.023 | 0.998 | 1.002 |
| 12/31/2003 | | | | 1.014 | 1.013 | 0.971 | 1.005 | 1.012 | 1.023 | 0.998 | 1.002 |
| 12/31/2004 | | | 1.148 | 1.014 | 1.013 | 0.971 | 1.005 | 1.012 | 1.023 | 0.998 | 1.002 |
| 12/31/2005 | | 1.529 | 1.148 | 1.014 | 1.013 | 0.971 | 1.005 | 1.012 | 1.023 | 0.998 | 1.002 |
| 12/31/2006 | 1.992 | 1.529 | 1.148 | 1.014 | 1.013 | 0.971 | 1.005 | 1.012 | 1.023 | 0.998 | 1.002 |

| A.Y.E. | 147/159 | 159/171 | 171/183 | 183/195 | 195/207 | 207/219 | 219/231 | 231/243 | 243/Ult | FACTORS |
|---|---|---|---|---|---|---|---|---|---|---|
| 12/31/2002 | 1.005 | 0.999 | 1.002 | 1.002 | 0.999 | 1.000 | 1.000 | 1.000 | 1.000* | 1.031 |
| 12/31/2003 | 1.005 | 0.999 | 1.002 | 1.002 | 0.999 | 1.000 | 1.000 | 1.000 | 1.000* | 1.045 |
| 12/31/2004 | 1.005 | 0.999 | 1.002 | 1.002 | 0.999 | 1.000 | 1.000 | 1.000 | 1.000* | 1.200 |
| 12/31/2005 | 1.005 | 0.999 | 1.002 | 1.002 | 0.999 | 1.000 | 1.000 | 1.000 | 1.000* | 1.834 |
| 12/31/2006 | 1.005 | 0.999 | 1.002 | 1.002 | 0.999 | 1.000 | 1.000 | 1.000 | 1.000* | 3.654 |

* Calculated Using Modified Bondy Method
@ Three year mean Excludes Modified Bondy ratios

COMPLETED OPERATIONS (Subline Codes 316 & 336)
FULL COVERAGE
MULTISTATE

BODILY INJURY - OCCURRENCE
INCURRED ACCIDENT YEAR ALAE DEVELOPMENT

Allocated Expenses as of:

| A.Y.E | 15 Months | 27 Months | 39 Months | 51 Months | 63 Months | 75 Months | 87 Months | 99 Months | 111 Months | 123 Months | 135 Months |
|---|---|---|---|---|---|---|---|---|---|---|---|
| 12/31/1987 | 1,468,348 | 2,435,840 | 4,798,132 | 6,576,657 | 7,707,895 | 8,564,678 | 8,612,252 | 9,051,111 | 9,234,782 | 9,226,565 | 9,550,619 |
| 12/31/1988 | 826,374 | 2,588,593 | 5,240,646 | 6,797,535 | 7,726,956 | 8,310,029 | 8,922,672 | 9,329,378 | 9,458,100 | 9,502,226 | 9,504,245 |
| 12/31/1989 | 1,462,588 | 3,259,167 | 5,077,246 | 6,186,602 | 7,098,777 | 7,922,221 | 8,411,184 | 9,016,731 | 9,081,411 | 9,186,869 | 9,228,612 |
| 12/31/1990 | 1,048,104 | 3,434,514 | 5,441,740 | 6,857,050 | 7,952,715 | 8,305,430 | 8,575,971 | 8,564,409 | 8,833,105 | 8,658,488 | 8,994,497 |
| 12/31/1991 | 1,169,366 | 3,289,900 | 5,048,498 | 7,107,281 | 8,077,824 | 8,719,589 | 8,919,537 | 8,753,389 | 8,926,647 | 8,795,846 | 8,968,792 |
| 12/31/1992 | 567,667 | 1,660,671 | 3,895,446 | 4,883,716 | 5,645,039 | 6,763,641 | 6,873,867 | 6,941,662 | 6,961,824 | 7,014,915 | 7,057,641 |
| 12/31/1993 | 1,030,698 | 2,655,226 | 4,071,779 | 5,093,317 | 6,246,700 | 7,070,261 | 7,221,520 | 7,587,416 | 7,931,556 | 8,065,099 | 8,207,862 |
| 12/31/1994 | 787,862 | 2,659,363 | 3,971,295 | 4,957,763 | 5,804,167 | 6,245,310 | 6,311,326 | 6,611,285 | 6,797,416 | 7,014,463 | 7,878,732 |
| 12/31/1995 | 907,921 | 2,058,584 | 3,855,543 | 4,980,478 | 6,099,760 | 6,439,198 | 6,746,005 | 7,086,561 | 7,588,560 | 9,888,618 | 8,779,768 |
| 12/31/1996 | 672,309 | 2,497,939 | 5,439,686 | 6,918,284 | 7,965,730 | 8,528,359 | 8,791,147 | 9,934,266 | 10,455,135 | 11,076,438 | 11,319,213 |
| 12/31/1997 | 1,546,938 | 3,666,637 | 5,674,618 | 6,914,129 | 8,153,736 | 8,382,686 | 8,556,832 | 8,677,648 | 8,934,271 | 9,084,764 | |
| 12/31/1998 | 1,056,768 | 2,724,659 | 5,446,485 | 8,017,497 | 8,950,225 | 9,742,690 | 10,492,111 | 11,249,620 | 11,388,601 | | |
| 12/31/1999 | 1,165,261 | 2,524,764 | 5,192,748 | 9,640,462 | 10,642,188 | 11,932,917 | 12,120,971 | 12,758,749 | | | |
| 12/31/2000 | 849,018 | 3,612,919 | 4,719,836 | 7,681,260 | 9,308,945 | 10,106,953 | 10,191,804 | | | | |
| 12/31/2001 | 787,378 | 2,412,846 | 4,520,699 | 7,133,159 | 8,786,875 | 10,012,753 | | | | | |
| 12/31/2002 | 1,256,148 | 3,233,022 | 6,006,147 | 9,499,526 | 10,706,472 | | | | | | |
| 12/31/2003 | 993,887 | 1,878,525 | 4,653,592 | 8,088,125 | | | | | | | |
| 12/31/2004 | 641,839 | 1,789,611 | 5,292,957 | | | | | | | | |
| 12/31/2005 | 699,737 | 1,559,026 | | | | | | | | | |
| 12/31/2006 | 1,152,664 | | | | | | | | | | |

| A.Y.E | 147 Months | 159 Months | 171 Months | 183 Months | 195 Months | 207 Months | 219 Months | 231 Months | 243 Months |
|---|---|---|---|---|---|---|---|---|---|
| 12/31/1987 | 9,646,976 | 9,908,199 | 9,922,483 | 9,939,127 | 9,968,525 | 9,886,678 | 9,968,124 | 10,064,814 | 9,983,378 |
| 12/31/1988 | 9,597,331 | 9,608,468 | 9,795,396 | 9,839,293 | 9,843,073 | 9,907,586 | 10,008,479 | 10,419,063 | |
| 12/31/1989 | 9,306,366 | 9,396,191 | 9,414,579 | 9,444,975 | 9,446,558 | 9,536,630 | 9,680,952 | | |
| 12/31/1990 | 8,813,140 | 8,900,937 | 8,958,646 | 9,012,996 | 9,115,464 | 9,194,982 | | | |
| 12/31/1991 | 9,048,305 | 9,162,580 | 9,340,210 | 9,357,256 | 9,448,168 | | | | |
| 12/31/1992 | 7,136,955 | 7,158,330 | 7,317,776 | 7,223,421 | | | | | |
| 12/31/1993 | 8,469,705 | 8,514,467 | 8,581,426 | | | | | | |
| 12/31/1994 | 7,983,634 | 8,196,048 | | | | | | | |
| 12/31/1995 | 9,114,834 | | | | | | | | |

Link Ratios: 171 to Ultimate

| A.Y.E | 183:171 | 195:183 | 207:195 | 219:207 | 231:219 | 243:231 | Ult:243 |
|---|---|---|---|---|---|---|---|
| 12/31/1987 | 1.002 | 1.003 | 0.992 | 1.008 | 1.010 | 0.992 | 1.036 * |
| 12/31/1988 | 1.004 | 1.000 | 1.007 | 1.010 | 1.041 | 1.009 * | 1.036 * |
| 12/31/1989 | 1.003 | 1.000 | 1.010 | 1.015 | 1.008 * | 1.009 * | 1.036 * |
| 12/31/1990 | 1.006 | 1.011 | 1.009 | 1.007 * | 1.008 * | 1.009 * | 1.036 * |
| 12/31/1991 | 1.002 | 1.010 | 1.004 * | 1.007 * | 1.008 * | 1.009 * | 1.036 * |
| 12/31/1992 | 0.987 | | | | | | |
| Best 3/5 | 1.003 | 1.004 | 1.007 * | 1.008 * | 1.009 * | 1.009 * | 1.036 * |

171 to Ultimate Factor: 1.078

* Calculated Using Modified Bondy Method

COMPLETED OPERATIONS (Subline Codes 316 & 336)
FULL COVERAGE
MULTISTATE

BODILY INJURY - OCCURRENCE
INCURRED ACCIDENT YEAR ALAE DEVELOPMENT

Increments

| A.Y.E | 27: 15 | 39: 27 | 51: 39 | 63: 51 | 75: 63 | 87: 75 | 99: 87 | 111: 99 | 123: 111 | 135: 123 | 147: 135 | 159:147 | 171:159 |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| 12/31/1987 | 967,492 | 2,362,292 | 1,778,525 | 1,131,238 | 856,783 | 47,574 | 438,859 | 183,671 | -8,217 | 324,054 | 96,357 | 261,223 | 14,284 |
| 12/31/1988 | 1,762,219 | 2,652,053 | 1,556,889 | 929,421 | 583,073 | 612,643 | 406,706 | 128,722 | 44,126 | 2,019 | 93,086 | 11,137 | 186,928 |
| 12/31/1989 | 1,796,579 | 1,818,079 | 1,109,356 | 912,175 | 823,444 | 488,963 | 605,547 | 64,680 | 105,458 | 41,743 | 77,754 | 89,825 | 18,388 |
| 12/31/1990 | 2,386,410 | 2,007,226 | 1,415,310 | 1,095,665 | 352,715 | 270,541 | -11,562 | 268,696 | -174,617 | 336,009 | -181,357 | 87,797 | 57,709 |
| 12/31/1991 | 2,120,534 | 1,758,598 | 2,058,783 | 970,543 | 641,765 | 199,948 | -166,148 | 173,258 | -130,801 | 172,946 | 79,513 | 114,275 | 177,630 |
| 12/31/1992 | 1,093,004 | 2,234,775 | 988,270 | 761,323 | 1,118,602 | 110,226 | 67,795 | 20,162 | 53,091 | 42,726 | 79,314 | 21,375 | 159,446 |
| 12/31/1993 | 1,624,528 | 1,416,553 | 1,021,538 | 1,153,383 | 823,561 | 151,259 | 365,896 | 344,140 | 133,543 | 142,763 | 261,843 | 44,762 | 66,959 |
| 12/31/1994 | 1,871,501 | 1,311,932 | 986,468 | 846,404 | 441,143 | 66,016 | 299,959 | 186,131 | 217,047 | 864,269 | 104,902 | 212,414 | |
| 12/31/1995 | 1,150,663 | 1,796,959 | 1,124,935 | 1,119,282 | 339,438 | 306,807 | 340,556 | 501,999 | 2,300,058 | -1,108,850 | 335,066 | | |
| 12/31/1996 | 1,825,630 | 2,941,747 | 1,478,598 | 1,047,446 | 562,629 | 262,788 | 1,143,119 | 520,869 | 621,303 | 242,775 | | | |
| 12/31/1997 | 2,119,699 | 2,007,981 | 1,239,511 | 1,239,607 | 228,950 | 174,146 | 120,816 | 256,623 | 150,493 | | | | |
| 12/31/1998 | 1,667,891 | 2,721,826 | 2,571,012 | 932,728 | 792,465 | 749,421 | 757,509 | 138,981 | | | | | |
| 12/31/1999 | 1,359,503 | 2,667,984 | 4,447,714 | 1,001,726 | 1,290,729 | 188,054 | 637,778 | | | | | | |
| 12/31/2000 | 2,763,901 | 1,106,917 | 2,961,424 | 1,627,685 | 798,008 | 84,851 | | | | | | | |
| 12/31/2001 | 1,625,468 | 2,107,853 | 2,612,460 | 1,653,716 | 1,225,878 | | | | | | | | |
| 12/31/2002 | 1,976,874 | 2,773,125 | 3,493,379 | 1,206,946 | | | | | | | | | |
| 12/31/2003 | 884,638 | 2,775,067 | 3,434,533 | | | | | | | | | | |
| 12/31/2004 | 1,147,772 | 3,503,346 | | | | | | | | | | | |
| 12/31/2005 | 859,289 | | | | | | | | | | | | |

Incremental Percentages

| A.Y.E | 27: 15 | 39: 27 | 51: 39 | 63: 51 | 75: 63 | 87: 75 | 99: 87 | 111: 99 | 123: 111 | 135: 123 | 147: 135 | 159:147 | 171:159 |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| 12/31/1987 | 0.0400 | 0.0977 | 0.0736 | 0.0468 | 0.0354 | 0.0020 | 0.0182 | 0.0076 | -0.0003 | 0.0134 | 0.0040 | 0.0108 | 0.0006 |
| 12/31/1988 | 0.0654 | 0.0985 | 0.0578 | 0.0345 | 0.0216 | 0.0227 | 0.0151 | 0.0048 | 0.0016 | 0.0001 | 0.0035 | 0.0004 | 0.0069 |
| 12/31/1989 | 0.0677 | 0.0685 | 0.0418 | 0.0344 | 0.0310 | 0.0184 | 0.0228 | 0.0024 | 0.0040 | 0.0016 | 0.0029 | 0.0034 | 0.0007 |
| 12/31/1990 | 0.0968 | 0.0814 | 0.0574 | 0.0444 | 0.0143 | 0.0110 | -0.0005 | 0.0109 | -0.0071 | 0.0136 | -0.0074 | 0.0036 | 0.0023 |
| 12/31/1991 | 0.0876 | 0.0727 | 0.0851 | 0.0401 | 0.0265 | 0.0083 | -0.0069 | 0.0072 | -0.0054 | 0.0071 | 0.0033 | 0.0047 | 0.0073 |
| 12/31/1992 | 0.0722 | 0.1476 | 0.0653 | 0.0503 | 0.0739 | 0.0073 | 0.0045 | 0.0013 | 0.0035 | 0.0028 | 0.0052 | 0.0014 | 0.0105 |
| 12/31/1993 | 0.0905 | 0.0789 | 0.0569 | 0.0643 | 0.0459 | 0.0084 | 0.0204 | 0.0192 | 0.0074 | 0.0080 | 0.0146 | 0.0025 | 0.0037 |
| 12/31/1994 | 0.1094 | 0.0767 | 0.0577 | 0.0495 | 0.0258 | 0.0039 | 0.0175 | 0.0109 | 0.0127 | 0.0505 | 0.0061 | 0.0124 | |
| 12/31/1995 | 0.0754 | 0.1177 | 0.0737 | 0.0733 | 0.0222 | 0.0201 | 0.0223 | 0.0329 | 0.1506 | -0.0726 | 0.0219 | | |
| 12/31/1996 | 0.0694 | 0.1119 | 0.0562 | 0.0398 | 0.0214 | 0.0100 | 0.0435 | 0.0198 | 0.0236 | 0.0092 | | | |
| 12/31/1997 | 0.0990 | 0.0938 | 0.0579 | 0.0579 | 0.0107 | 0.0081 | 0.0056 | 0.0120 | 0.0070 | | | | |
| 12/31/1998 | 0.0646 | 0.1054 | 0.0996 | 0.0361 | 0.0307 | 0.0290 | 0.0293 | 0.0054 | | | | | |
| 12/31/1999 | 0.0505 | 0.0990 | 0.1651 | 0.0372 | 0.0479 | 0.0070 | 0.0237 | | | | | | |
| 12/31/2000 | 0.1024 | 0.0410 | 0.1097 | 0.0603 | 0.0296 | 0.0031 | | | | | | | |
| 12/31/2001 | 0.0683 | 0.0885 | 0.1097 | 0.0695 | 0.0515 | | | | | | | | |
| 12/31/2002 | 0.0784 | 0.1099 | 0.1385 | 0.0479 | | | | | | | | | |
| 12/31/2003 | 0.0375 | 0.1177 | 0.1457 | | | | | | | | | | |
| 12/31/2004 | 0.0498 | 0.1521 | | | | | | | | | | | |
| 12/31/2005 | 0.0385 | | | | | | | | | | | | |
| Best 3/5 | 0.0522 | 0.1054 | 0.1313 | 0.0484 | 0.0361 | 0.0084 | 0.0251 | 0.0142 | 0.0146 | 0.0067 | 0.0087 | 0.0036 | 0.0045 |

COMPLETED OPERATIONS (Subline Codes 316 & 336)
FULL COVERAGE
MULTISTATE

PROPERTY DAMAGE - OCCURRENCE
INCURRED ACCIDENT YEAR BASIC LIMITS LOSS DEVELOPMENT EXCLUDING ALAE

$100,000 Basic Limit Losses as of:

| A.Y.E. | 15 Months | 27 Months | 39 Months | 51 Months | 63 Months | 75 Months | 87 Months | 99 Months | 111 Months | 123 Months | 135 Months |
|---|---|---|---|---|---|---|---|---|---|---|---|
| 12/31/1987 | 9,160,722 | 12,574,859 | 14,960,985 | 18,029,316 | 19,599,942 | 20,806,963 | 23,686,346 | 24,712,671 | 24,395,171 | 26,239,089 | 26,701,412 |
| 12/31/1988 | 12,239,348 | 15,061,935 | 17,785,280 | 21,400,316 | 24,420,730 | 26,886,609 | 28,027,318 | 28,793,306 | 32,817,041 | 33,081,278 | 34,389,976 |
| 12/31/1989 | 12,631,045 | 16,838,872 | 20,135,956 | 22,091,671 | 24,628,994 | 25,000,392 | 26,096,086 | 30,967,410 | 31,787,314 | 34,006,344 | 35,229,117 |
| 12/31/1990 | 12,615,068 | 17,194,580 | 20,155,985 | 23,390,085 | 23,832,179 | 24,818,521 | 28,867,547 | 29,480,762 | 32,058,435 | 33,871,895 | 37,069,271 |
| 12/31/1991 | 12,646,394 | 14,770,780 | 16,478,557 | 19,374,539 | 20,676,924 | 23,892,495 | 24,270,424 | 26,596,259 | 28,519,852 | 29,686,582 | 30,433,096 |
| 12/31/1992 | 10,567,092 | 13,612,275 | 15,791,637 | 17,008,134 | 19,689,388 | 21,251,874 | 23,058,532 | 24,784,688 | 26,079,462 | 27,096,100 | 28,193,847 |
| 12/31/1993 | 10,065,612 | 14,113,042 | 16,914,060 | 18,238,210 | 19,474,524 | 21,513,324 | 23,070,602 | 25,424,918 | 27,310,027 | 28,208,610 | 29,600,823 |
| 12/31/1994 | 14,601,093 | 19,353,585 | 21,280,034 | 24,137,256 | 25,291,719 | 27,068,135 | 28,259,601 | 29,729,742 | 30,701,635 | 32,195,550 | 33,280,676 |
| 12/31/1995 | 13,516,122 | 17,244,078 | 20,780,583 | 22,928,554 | 24,729,424 | 26,790,390 | 29,253,543 | 28,640,534 | 30,418,632 | 31,060,829 | 30,656,693 |
| 12/31/1996 | 14,456,727 | 19,906,150 | 23,124,126 | 26,686,297 | 30,003,792 | 32,314,191 | 31,219,814 | 32,836,080 | 34,344,808 | 34,575,430 | 35,526,090 |
| 12/31/1997 | 15,277,700 | 22,528,230 | 27,874,155 | 31,092,114 | 34,179,352 | 32,764,202 | 35,462,406 | 37,136,826 | 38,081,046 | 38,141,090 | |
| 12/31/1998 | 19,461,648 | 26,403,863 | 30,002,903 | 36,599,919 | 39,260,136 | 42,536,162 | 45,095,476 | 45,611,148 | 46,490,319 | | |
| 12/31/1999 | 21,159,382 | 26,751,883 | 30,778,043 | 34,740,224 | 37,807,953 | 42,111,363 | 43,847,588 | 44,929,014 | | | |
| 12/31/2000 | 24,612,251 | 33,816,369 | 39,477,944 | 44,669,572 | 48,632,043 | 51,541,454 | 55,772,461 | | | | |
| 12/31/2001 | 28,534,629 | 36,413,014 | 43,264,526 | 47,775,652 | 51,227,007 | 53,473,192 | | | | | |
| 12/31/2002 | 29,096,012 | 38,497,666 | 44,143,004 | 50,423,051 | 52,419,464 | | | | | | |
| 12/31/2003 | 29,696,982 | 35,133,909 | 39,404,427 | 42,036,557 | | | | | | | |
| 12/31/2004 | 29,927,691 | 36,333,724 | 41,377,551 | | | | | | | | |
| 12/31/2005 | 27,468,946 | 35,374,554 | | | | | | | | | |
| 12/31/2006 | 38,024,874 | | | | | | | | | | |

| A.Y.E. | 147 Months | 159 Months | 171 Months | 183 Months | 195 Months | 207 Months | 219 Months | 231 Months | 243 Months |
|---|---|---|---|---|---|---|---|---|---|
| 12/31/1987 | 27,403,378 | 27,190,953 | 27,306,413 | 26,967,194 | 26,894,474 | 26,908,153 | 26,957,105 | 26,975,438 | 27,056,438 |
| 12/31/1988 | 35,422,776 | 35,990,690 | 36,142,677 | 35,940,345 | 35,929,597 | 35,871,436 | 35,880,000 | 35,813,719 | |
| 12/31/1989 | 37,543,945 | 37,600,562 | 37,332,867 | 36,992,363 | 36,779,772 | 36,656,527 | 36,647,663 | | |
| 12/31/1990 | 37,248,105 | 36,728,575 | 36,945,124 | 36,686,846 | 36,578,451 | 36,666,507 | | | |
| 12/31/1991 | 30,401,907 | 30,589,313 | 30,695,331 | 30,636,423 | 30,634,712 | | | | |
| 12/31/1992 | 27,697,487 | 27,498,036 | 27,495,266 | 27,425,030 | | | | | |
| 12/31/1993 | 29,935,674 | 29,603,681 | 29,524,350 | | | | | | |
| 12/31/1994 | 32,503,319 | 33,071,137 | | | | | | | |
| 12/31/1995 | 31,253,190 | | | | | | | | |

COMPLETED OPERATIONS (Subline Codes 316 & 336)
FULL COVERAGE
MULTISTATE
PROPERTY DAMAGE - OCCURRENCE
INCURRED ACCIDENT YEAR BASIC LIMITS LOSS DEVELOPMENT EXCLUDING ALAE

Link Ratios

| A.Y.E. | 27: 15 | 39: 27 | 51: 39 | 63: 51 | 75: 63 | 87: 75 | 99: 87 | 111: 99 | 123:111 | 135:123 | 147:135 |
|---|---|---|---|---|---|---|---|---|---|---|---|
| 12/31/1987 | 1.373 | 1.190 | 1.205 | 1.087 | 1.062 | 1.138 | 1.043 | 0.987 | 1.076 | 1.018 | 1.026 |
| 12/31/1988 | 1.231 | 1.181 | 1.203 | 1.141 | 1.101 | 1.042 | 1.027 | 1.140 | 1.008 | 1.040 | 1.030 |
| 12/31/1989 | 1.333 | 1.196 | 1.097 | 1.115 | 1.015 | 1.044 | 1.187 | 1.026 | 1.070 | 1.036 | 1.066 |
| 12/31/1990 | 1.363 | 1.172 | 1.160 | 1.019 | 1.041 | 1.163 | 1.021 | 1.087 | 1.057 | 1.094 | 1.005 |
| 12/31/1991 | 1.168 | 1.116 | 1.176 | 1.067 | 1.156 | 1.016 | 1.096 | 1.072 | 1.041 | 1.025 | 0.999 |
| 12/31/1992 | 1.288 | 1.160 | 1.077 | 1.158 | 1.079 | 1.085 | 1.075 | 1.052 | 1.039 | 1.041 | 0.982 |
| 12/31/1993 | 1.402 | 1.198 | 1.078 | 1.068 | 1.105 | 1.072 | 1.102 | 1.074 | 1.033 | 1.049 | 1.011 |
| 12/31/1994 | 1.325 | 1.100 | 1.134 | 1.048 | 1.070 | 1.044 | 1.052 | 1.033 | 1.049 | 1.034 | 0.977 |
| 12/31/1995 | 1.276 | 1.205 | 1.103 | 1.079 | 1.083 | 1.092 | 0.979 | 1.062 | 1.021 | 0.987 | 1.019 |
| 12/31/1996 | 1.377 | 1.162 | 1.154 | 1.124 | 1.077 | 0.966 | 1.052 | 1.046 | 1.007 | 1.027 | |
| 12/31/1997 | 1.475 | 1.237 | 1.115 | 1.099 | 0.959 | 1.082 | 1.047 | 1.025 | 1.002 | | |
| 12/31/1998 | 1.357 | 1.136 | 1.220 | 1.073 | 1.083 | 1.060 | 1.011 | 1.019 | | | |
| 12/31/1999 | 1.264 | 1.151 | 1.129 | 1.088 | 1.114 | 1.041 | 1.025 | | | | |
| 12/31/2000 | 1.374 | 1.167 | 1.132 | 1.089 | 1.060 | 1.082 | | | | | |
| 12/31/2001 | 1.276 | 1.188 | 1.104 | 1.072 | 1.044 | | | | | | |
| 12/31/2002 | 1.323 | 1.147 | 1.142 | 1.040 | | | | | | | |
| 12/31/2003 | 1.183 | 1.122 | 1.067 | | | | | | | | |
| 12/31/2004 | 1.214 | 1.139 | | | | | | | | | |
| 12/31/2005 | 1.288 | | | | | | | | | | |
| 3 Yr Mean | 1.228 | 1.136 | 1.104 | 1.067 | 1.073 | 1.061 | 1.028 | 1.030 | 1.010 | 1.016 | 1.002 |
| Best 3/5 | 1.259 | 1.151 | 1.122 | 1.078 | 1.062 | 1.061 | 1.028 | 1.035 | 1.020 | 1.034 | 0.997 |

| A.Y.E. | 159:147 | 171:159 | 183:171 | 195:183 | 207:195 | 219:207 | 231:219 | 243:231 |
|---|---|---|---|---|---|---|---|---|
| 12/31/1987 | 0.992 | 1.004 | 0.988 | 0.997 | 1.001 | 1.002 | 1.001 | 1.003 |
| 12/31/1988 | 1.016 | 1.004 | 0.994 | 1.000 | 0.998 | 1.000 | 0.998 | 1.000 * |
| 12/31/1989 | 1.002 | 0.993 | 0.991 | 0.994 | 0.997 | 1.000 | 1.000 * | 1.000 * |
| 12/31/1990 | 0.986 | 1.006 | 0.993 | 0.997 | 1.002 | 1.000 * | 1.000 * | 1.000 * |
| 12/31/1991 | 1.006 | 1.003 | 0.998 | 1.000 | 0.999 * | 1.000 * | 1.000 * | 1.000 * |
| 12/31/1992 | 0.993 | 1.000 | 0.997 | | | | | |
| 12/31/1993 | 0.989 | 0.997 | | | | | | |
| 12/31/1994 | 1.017 | | | | | | | |
| 3 Yr Mean | 1.000 | 1.000 | 0.996 | 0.997 | 0.999 @ | 1.001 @ | 1.000 @ | 1.003 @ |
| Best 3/5 | 0.996 | 1.000 | 0.995 | 0.998 | 0.999 * | 1.000 * | 1.000 * | 1.000 * |

Development From

| A.Y.E. | 15/ 27 | 27/ 39 | 39/ 51 | 51/ 63 | 63/ 75 | 75/ 87 | 87/ 99 | 99/111 | 111/123 | 123/135 | 135/147 |
|---|---|---|---|---|---|---|---|---|---|---|---|
| 12/31/2002 | | | | | 1.062 | 1.061 | 1.028 | 1.035 | 1.020 | 1.034 | 0.997 |
| 12/31/2003 | | | | 1.078 | 1.062 | 1.061 | 1.028 | 1.035 | 1.020 | 1.034 | 0.997 |
| 12/31/2004 | | | 1.122 | 1.078 | 1.062 | 1.061 | 1.028 | 1.035 | 1.020 | 1.034 | 0.997 |
| 12/31/2005 | | 1.151 | 1.122 | 1.078 | 1.062 | 1.061 | 1.028 | 1.035 | 1.020 | 1.034 | 0.997 |
| 12/31/2006 | 1.259 | 1.151 | 1.122 | 1.078 | 1.062 | 1.061 | 1.028 | 1.035 | 1.020 | 1.034 | 0.997 |

| A.Y.E. | 147/159 | 159/171 | 171/183 | 183/195 | 195/207 | 207/219 | 219/231 | 231/243 | 243/Ult | FACTORS |
|---|---|---|---|---|---|---|---|---|---|---|
| 12/31/2002 | 0.996 | 1.000 | 0.995 | 0.998 | 0.999 | 1.000 | 1.000 | 1.000 | 1.000* | 1.246 |
| 12/31/2003 | 0.996 | 1.000 | 0.995 | 0.998 | 0.999 | 1.000 | 1.000 | 1.000 | 1.000* | 1.343 |
| 12/31/2004 | 0.996 | 1.000 | 0.995 | 0.998 | 0.999 | 1.000 | 1.000 | 1.000 | 1.000* | 1.507 |
| 12/31/2005 | 0.996 | 1.000 | 0.995 | 0.998 | 0.999 | 1.000 | 1.000 | 1.000 | 1.000* | 1.734 |
| 12/31/2006 | 0.996 | 1.000 | 0.995 | 0.998 | 0.999 | 1.000 | 1.000 | 1.000 | 1.000* | 2.183 |

* Calculated Using Modified Bondy Method
@ Three year mean Excludes Modified Bondy ratios

COMPLETED OPERATIONS (Subline Codes 316 & 336)
DEDUCTIBLE
MULTISTATE

PROPERTY DAMAGE - OCCURRENCE
INCURRED ACCIDENT YEAR BASIC LIMITS LOSS DEVELOPMENT EXCLUDING ALAE

$100,000 Basic Limit Losses as of:

| A.Y.E. | 15 Months | 27 Months | 39 Months | 51 Months | 63 Months | 75 Months | 87 Months | 99 Months | 111 Months | 123 Months | 135 Months |
|---|---|---|---|---|---|---|---|---|---|---|---|
| 12/31/1987 | 2,686,900 | 3,455,916 | 5,250,064 | 6,678,189 | 8,077,807 | 9,193,265 | 10,901,526 | 11,391,399 | 11,789,148 | 12,895,022 | 13,146,959 |
| 12/31/1988 | 2,893,075 | 3,707,700 | 5,391,778 | 7,123,222 | 9,223,623 | 10,585,522 | 11,567,243 | 12,396,236 | 15,292,041 | 15,982,102 | 15,734,947 |
| 12/31/1989 | 3,081,691 | 4,741,592 | 6,741,412 | 8,564,210 | 10,482,155 | 11,791,741 | 12,597,834 | 17,020,703 | 18,678,582 | 17,955,473 | 19,100,601 |
| 12/31/1990 | 4,186,742 | 6,889,975 | 9,760,747 | 12,353,918 | 14,188,269 | 15,166,736 | 21,102,691 | 22,499,223 | 21,695,803 | 21,839,240 | 22,744,520 |
| 12/31/1991 | 4,157,867 | 5,859,237 | 8,546,099 | 9,507,433 | 11,108,414 | 15,071,308 | 18,607,294 | 18,474,607 | 20,099,285 | 21,159,508 | 21,568,546 |
| 12/31/1992 | 4,259,684 | 6,211,319 | 7,226,097 | 8,639,360 | 12,439,241 | 14,891,832 | 16,530,849 | 17,433,156 | 18,226,328 | 19,035,862 | 19,933,021 |
| 12/31/1993 | 3,472,567 | 5,062,653 | 7,086,085 | 9,059,281 | 10,631,376 | 11,834,490 | 12,153,108 | 13,446,858 | 14,701,318 | 16,186,767 | 16,807,187 |
| 12/31/1994 | 4,720,382 | 5,613,209 | 7,004,313 | 8,060,899 | 8,896,881 | 9,258,852 | 10,741,819 | 11,938,159 | 12,957,702 | 14,358,530 | 14,694,354 |
| 12/31/1995 | 3,337,506 | 5,051,554 | 6,269,516 | 6,971,061 | 7,639,550 | 8,459,104 | 9,257,256 | 10,548,994 | 12,426,746 | 11,992,682 | 12,315,474 |
| 12/31/1996 | 3,781,667 | 4,779,595 | 5,790,630 | 7,602,103 | 8,542,788 | 10,510,527 | 10,987,770 | 12,071,918 | 12,586,094 | 13,513,008 | 14,238,980 |
| 12/31/1997 | 3,495,019 | 4,436,068 | 4,645,059 | 4,968,387 | 6,550,156 | 7,363,363 | 8,799,648 | 10,149,805 | 10,571,207 | 11,393,847 | |
| 12/31/1998 | 3,334,950 | 5,167,565 | 6,386,580 | 6,840,367 | 7,986,151 | 8,599,178 | 9,783,608 | 11,308,484 | 12,153,802 | | |
| 12/31/1999 | 3,691,737 | 5,259,126 | 6,118,121 | 7,525,313 | 8,626,695 | 10,172,556 | 11,518,900 | 12,461,998 | | | |
| 12/31/2000 | 4,028,241 | 5,852,508 | 7,549,851 | 9,479,161 | 11,304,958 | 14,150,930 | 16,171,139 | | | | |
| 12/31/2001 | 3,576,752 | 5,858,928 | 7,797,529 | 10,648,870 | 13,990,198 | 17,220,046 | | | | | |
| 12/31/2002 | 4,213,040 | 5,669,484 | 8,276,360 | 10,180,583 | 11,880,617 | | | | | | |
| 12/31/2003 | 4,188,783 | 6,103,709 | 7,698,034 | 8,436,203 | | | | | | | |
| 12/31/2004 | 5,705,414 | 7,167,825 | 9,004,514 | | | | | | | | |
| 12/31/2005 | 6,725,100 | 9,093,093 | | | | | | | | | |
| 12/31/2006 | 7,308,411 | | | | | | | | | | |

| A.Y.E. | 147 Months | 159 Months | 171 Months | 183 Months | 195 Months | 207 Months | 219 Months | 231 Months | 243 Months |
|---|---|---|---|---|---|---|---|---|---|
| 12/31/1987 | 12,772,683 | 12,807,297 | 12,513,409 | 12,475,874 | 12,506,498 | 12,463,921 | 12,426,067 | 12,425,430 | 12,425,417 |
| 12/31/1988 | 15,592,114 | 15,393,149 | 15,277,363 | 15,221,423 | 15,215,633 | 15,114,938 | 15,172,455 | 15,230,657 | |
| 12/31/1989 | 18,385,375 | 18,566,365 | 18,286,767 | 18,387,671 | 18,185,199 | 18,082,208 | 18,086,696 | | |
| 12/31/1990 | 22,842,873 | 23,138,023 | 23,258,926 | 23,077,786 | 22,972,136 | 22,961,483 | | | |
| 12/31/1991 | 21,869,639 | 21,295,723 | 21,369,158 | 21,430,092 | 21,328,741 | | | | |
| 12/31/1992 | 20,021,979 | 19,699,436 | 19,865,906 | 19,783,591 | | | | | |
| 12/31/1993 | 16,614,961 | 16,634,308 | 16,580,048 | | | | | | |
| 12/31/1994 | 14,504,493 | 14,474,763 | | | | | | | |
| 12/31/1995 | 12,626,388 | | | | | | | | |

COMPLETED OPERATIONS (Subline Codes 316 & 336)
DEDUCTIBLE
MULTISTATE
PROPERTY DAMAGE - OCCURRENCE
INCURRED ACCIDENT YEAR BASIC LIMITS LOSS DEVELOPMENT EXCLUDING ALAE

Link Ratios

| A.Y.E. | 27: 15 | 39: 27 | 51: 39 | 63: 51 | 75: 63 | 87: 75 | 99: 87 | 111: 99 | 123:111 | 135:123 | 147:135 |
|---|---|---|---|---|---|---|---|---|---|---|---|
| 12/31/1987 | 1.286 | 1.519 | 1.272 | 1.210 | 1.138 | 1.186 | 1.045 | 1.035 | 1.094 | 1.020 | 0.972 |
| 12/31/1988 | 1.282 | 1.454 | 1.321 | 1.295 | 1.148 | 1.093 | 1.072 | 1.234 | 1.045 | 0.985 | 0.991 |
| 12/31/1989 | 1.539 | 1.422 | 1.270 | 1.224 | 1.125 | 1.068 | 1.351 | 1.097 | 0.961 | 1.064 | 0.963 |
| 12/31/1990 | 1.646 | 1.417 | 1.266 | 1.148 | 1.069 | 1.391 | 1.066 | 0.964 | 1.007 | 1.041 | 1.004 |
| 12/31/1991 | 1.409 | 1.459 | 1.112 | 1.168 | 1.357 | 1.235 | 0.993 | 1.088 | 1.053 | 1.019 | 1.014 |
| 12/31/1992 | 1.458 | 1.163 | 1.196 | 1.440 | 1.197 | 1.110 | 1.055 | 1.045 | 1.044 | 1.047 | 1.004 |
| 12/31/1993 | 1.458 | 1.400 | 1.278 | 1.174 | 1.113 | 1.027 | 1.106 | 1.093 | 1.101 | 1.038 | 0.989 |
| 12/31/1994 | 1.189 | 1.248 | 1.151 | 1.104 | 1.041 | 1.160 | 1.111 | 1.085 | 1.108 | 1.023 | 0.987 |
| 12/31/1995 | 1.514 | 1.241 | 1.112 | 1.096 | 1.107 | 1.094 | 1.140 | 1.178 | 0.965 | 1.027 | 1.025 |
| 12/31/1996 | 1.264 | 1.212 | 1.313 | 1.124 | 1.230 | 1.045 | 1.099 | 1.043 | 1.074 | 1.054 | |
| 12/31/1997 | 1.269 | 1.047 | 1.070 | 1.318 | 1.124 | 1.195 | 1.153 | 1.042 | 1.078 | | |
| 12/31/1998 | 1.550 | 1.236 | 1.071 | 1.168 | 1.077 | 1.138 | 1.156 | 1.075 | | | |
| 12/31/1999 | 1.425 | 1.163 | 1.230 | 1.146 | 1.179 | 1.132 | 1.082 | | | | |
| 12/31/2000 | 1.453 | 1.290 | 1.256 | 1.193 | 1.252 | 1.143 | | | | | |
| 12/31/2001 | 1.638 | 1.331 | 1.366 | 1.314 | 1.231 | | | | | | |
| 12/31/2002 | 1.346 | 1.460 | 1.230 | 1.167 | | | | | | | |
| 12/31/2003 | 1.457 | 1.261 | 1.096 | | | | | | | | |
| 12/31/2004 | 1.256 | 1.256 | | | | | | | | | |
| 12/31/2005 | 1.352 | | | | | | | | | | |
| 3 Yr Mean | 1.355 | 1.326 | 1.231 | 1.225 | 1.221 | 1.138 | 1.130 | 1.053 | 1.039 | 1.035 | 1.000 |
| Best 3/5 | 1.385 | 1.294 | 1.239 | 1.176 | 1.178 | 1.138 | 1.131 | 1.068 | 1.084 | 1.037 | 1.002 |

| A.Y.E. | 159:147 | 171:159 | 183:171 | 195:183 | 207:195 | 219:207 | 231:219 | 243:231 |
|---|---|---|---|---|---|---|---|---|
| 12/31/1987 | 1.003 | 0.977 | 0.997 | 1.002 | 0.997 | 0.997 | 1.000 | 1.000 |
| 12/31/1988 | 0.987 | 0.992 | 0.996 | 1.000 | 0.993 | 1.004 | 1.004 | 1.000 * |
| 12/31/1989 | 1.010 | 0.985 | 1.006 | 0.989 | 0.994 | 1.000 | 0.999 * | 1.000 * |
| 12/31/1990 | 1.013 | 1.005 | 0.992 | 0.995 | 1.000 | 0.996 * | 0.999 * | 1.000 * |
| 12/31/1991 | 0.974 | 1.003 | 1.003 | 0.995 | 0.997 * | 0.996 * | 0.999 * | 1.000 * |
| 12/31/1992 | 0.984 | 1.008 | 0.996 | | | | | |
| 12/31/1993 | 1.001 | 0.997 | | | | | | |
| 12/31/1994 | 0.998 | | | | | | | |
| 3 Yr Mean | 0.994 | 1.003 | 0.997 | 0.993 | 0.996 @ | 1.000 @ | 1.002 @ | 1.000 @ |
| Best 3/5 | 0.994 | 1.002 | 0.998 | 0.997 | 0.996 * | 0.998 * | 0.999 * | 1.000 * |

Development From

| A.Y.E. | 15/ 27 | 27/ 39 | 39/ 51 | 51/ 63 | 63/ 75 | 75/ 87 | 87/ 99 | 99/111 | 111/123 | 123/135 | 135/147 |
|---|---|---|---|---|---|---|---|---|---|---|---|
| 12/31/2002 | | | | | 1.178 | 1.138 | 1.131 | 1.068 | 1.084 | 1.037 | 1.002 |
| 12/31/2003 | | | | 1.176 | 1.178 | 1.138 | 1.131 | 1.068 | 1.084 | 1.037 | 1.002 |
| 12/31/2004 | | | 1.239 | 1.176 | 1.178 | 1.138 | 1.131 | 1.068 | 1.084 | 1.037 | 1.002 |
| 12/31/2005 | | 1.294 | 1.239 | 1.176 | 1.178 | 1.138 | 1.131 | 1.068 | 1.084 | 1.037 | 1.002 |
| 12/31/2006 | 1.385 | 1.294 | 1.239 | 1.176 | 1.178 | 1.138 | 1.131 | 1.068 | 1.084 | 1.037 | 1.002 |

| A.Y.E. | 147/159 | 159/171 | 171/183 | 183/195 | 195/207 | 207/219 | 219/231 | 231/243 | 243/Ult | FACTORS |
|---|---|---|---|---|---|---|---|---|---|---|
| 12/31/2002 | 0.994 | 1.002 | 0.998 | 0.997 | 0.996 | 0.998 | 0.999 | 1.000 | 1.000* | 1.795 |
| 12/31/2003 | 0.994 | 1.002 | 0.998 | 0.997 | 0.996 | 0.998 | 0.999 | 1.000 | 1.000* | 2.111 |
| 12/31/2004 | 0.994 | 1.002 | 0.998 | 0.997 | 0.996 | 0.998 | 0.999 | 1.000 | 1.000* | 2.615 |
| 12/31/2005 | 0.994 | 1.002 | 0.998 | 0.997 | 0.996 | 0.998 | 0.999 | 1.000 | 1.000* | 3.384 |
| 12/31/2006 | 0.994 | 1.002 | 0.998 | 0.997 | 0.996 | 0.998 | 0.999 | 1.000 | 1.000* | 4.687 |

* Calculated Using Modified Bondy Method
@ Three year mean Excludes Modified Bondy ratios

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COMPLETED OPERATIONS (Subline Codes 316 & 336)
FULL COVERAGE
MULTISTATE

PROPERTY DAMAGE - OCCURRENCE
INCURRED ACCIDENT YEAR ALAE DEVELOPMENT

Allocated Expenses as of:

| A.Y.E | 15 Months | 27 Months | 39 Months | 51 Months | 63 Months | 75 Months | 87 Months | 99 Months | 111 Months | 123 Months | 135 Months |
|---|---|---|---|---|---|---|---|---|---|---|---|
| 12/31/1987 | 1,435,986 | 3,131,490 | 6,065,466 | 8,259,668 | 11,527,134 | 14,116,686 | 16,236,654 | 18,107,044 | 19,057,324 | 20,303,217 | 21,174,333 |
| 12/31/1988 | 1,404,628 | 2,301,460 | 4,377,564 | 7,103,673 | 11,823,296 | 15,830,544 | 19,209,099 | 20,015,000 | 21,927,170 | 22,705,363 | 24,523,488 |
| 12/31/1989 | 1,389,530 | 3,134,965 | 5,263,153 | 7,947,044 | 13,166,498 | 15,310,181 | 16,408,154 | 19,372,700 | 20,646,025 | 23,429,865 | 25,135,421 |
| 12/31/1990 | 1,363,084 | 3,364,279 | 6,100,440 | 9,084,949 | 11,052,032 | 12,880,037 | 17,147,767 | 17,744,735 | 19,981,780 | 22,158,774 | 25,402,294 |
| 12/31/1991 | 1,874,523 | 2,930,494 | 4,674,119 | 7,437,729 | 9,363,797 | 12,255,175 | 14,510,688 | 17,704,492 | 20,253,428 | 21,529,360 | 23,765,154 |
| 12/31/1992 | 1,463,154 | 2,794,584 | 4,834,124 | 7,005,900 | 8,552,572 | 10,387,121 | 11,926,278 | 13,626,991 | 15,551,535 | 17,530,383 | 19,886,334 |
| 12/31/1993 | 1,390,844 | 3,214,565 | 4,156,455 | 6,098,461 | 7,926,849 | 9,615,670 | 11,326,507 | 13,929,738 | 16,676,217 | 18,772,621 | 19,564,180 |
| 12/31/1994 | 2,190,967 | 3,591,749 | 6,091,179 | 9,473,170 | 11,693,797 | 13,852,167 | 15,558,619 | 18,054,780 | 20,729,296 | 25,727,664 | 30,214,245 |
| 12/31/1995 | 1,516,470 | 2,969,132 | 4,832,908 | 8,075,858 | 9,657,805 | 12,147,214 | 16,001,645 | 18,569,458 | 20,452,329 | 22,404,872 | 23,731,690 |
| 12/31/1996 | 1,806,334 | 3,900,007 | 6,484,787 | 9,312,586 | 12,474,540 | 15,428,955 | 18,429,717 | 20,274,038 | 22,069,685 | 24,194,818 | 27,137,389 |
| 12/31/1997 | 2,101,577 | 3,910,240 | 7,158,695 | 10,182,194 | 13,872,396 | 15,924,635 | 19,379,044 | 22,168,438 | 23,670,900 | 25,473,554 | |
| 12/31/1998 | 1,821,032 | 3,636,296 | 7,492,634 | 13,662,233 | 20,811,593 | 27,031,744 | 29,777,386 | 33,201,519 | 36,106,342 | | |
| 12/31/1999 | 2,237,880 | 4,450,693 | 8,959,674 | 15,302,226 | 21,567,298 | 26,285,105 | 30,150,962 | 33,999,157 | | | |
| 12/31/2000 | 2,315,578 | 4,905,626 | 9,761,446 | 15,603,053 | 20,342,915 | 26,076,449 | 34,173,492 | | | | |
| 12/31/2001 | 3,506,703 | 8,058,022 | 14,578,535 | 21,627,638 | 27,860,885 | 34,397,062 | | | | | |
| 12/31/2002 | 3,484,518 | 8,048,050 | 15,336,998 | 22,078,304 | 28,994,369 | | | | | | |
| 12/31/2003 | 4,166,909 | 7,345,368 | 13,142,633 | 19,620,825 | | | | | | | |
| 12/31/2004 | 3,181,206 | 6,146,010 | 12,281,503 | | | | | | | | |
| 12/31/2005 | 2,631,894 | 6,908,843 | | | | | | | | | |
| 12/31/2006 | 4,523,814 | | | | | | | | | | |

| A.Y.E | 147 Months | 159 Months | 171 Months | 183 Months | 195 Months | 207 Months | 219 Months | 231 Months | 243 Months |
|---|---|---|---|---|---|---|---|---|---|
| 12/31/1987 | 21,866,869 | 22,760,839 | 22,980,708 | 23,361,278 | 23,423,460 | 23,462,606 | 23,419,439 | 23,448,219 | 23,971,139 |
| 12/31/1988 | 25,453,061 | 27,358,507 | 27,870,295 | 28,359,236 | 28,542,617 | 28,592,609 | 28,646,612 | 27,754,496 | |
| 12/31/1989 | 27,818,525 | 29,878,395 | 31,175,933 | 32,208,934 | 32,279,011 | 32,368,148 | 32,419,858 | | |
| 12/31/1990 | 27,273,436 | 28,525,869 | 30,285,548 | 30,289,193 | 30,566,917 | 30,700,347 | | | |
| 12/31/1991 | 24,447,625 | 25,823,155 | 26,227,138 | 26,864,146 | 27,063,290 | | | | |
| 12/31/1992 | 22,588,033 | 26,302,861 | 27,385,186 | 24,339,388 | | | | | |
| 12/31/1993 | 20,784,379 | 21,470,183 | 21,927,984 | | | | | | |
| 12/31/1994 | 32,902,426 | 32,945,890 | | | | | | | |
| 12/31/1995 | 25,321,691 | | | | | | | | |

Link Ratios: 171 to Ultimate

| A.Y.E | 183:171 | 195:183 | 207:195 | 219:207 | 231:219 | 243:231 | Ult:243 |
|---|---|---|---|---|---|---|---|
| 12/31/1987 | 1.017 | 1.003 | 1.002 | 0.998 | 1.001 | 1.022 | 1.000 * |
| 12/31/1988 | 1.018 | 1.006 | 1.002 | 1.002 | 0.969 | 1.000 * | 1.000 * |
| 12/31/1989 | 1.033 | 1.002 | 1.003 | 1.002 | 1.001 * | 1.000 * | 1.000 * |
| 12/31/1990 | 1.000 | 1.009 | 1.004 | 1.001 * | 1.001 * | 1.000 * | 1.000 * |
| 12/31/1991 | 1.024 | 1.007 | 1.002 * | 1.001 * | 1.001 * | 1.000 * | 1.000 * |
| 12/31/1992 | 0.889 | | | | | | |
| Best 3/5 | 1.014 | 1.006 | 1.002 * | 1.001 * | 1.001 * | 1.000 * | 1.000 * |

171 to Ultimate Factor: 1.024

* Calculated Using Modified Bondy Method

2556

COMPLETED OPERATIONS (Subline Codes 316 & 336)
FULL COVERAGE
MULTISTATE

PROPERTY DAMAGE - OCCURRENCE
INCURRED ACCIDENT YEAR ALAE DEVELOPMENT

Increments

| A.Y.E | 27: 15 | 39: 27 | 51: 39 | 63: 51 | 75: 63 | 87: 75 | 99: 87 | 111: 99 | 123: 111 | 135: 123 | 147: 135 | 159:147 | 171:159 |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| 12/31/1987 | 1,695,504 | 2,933,976 | 2,194,202 | 3,267,466 | 2,589,552 | 2,119,968 | 1,870,390 | 950,280 | 1,245,893 | 871,116 | 692,536 | 893,970 | 219,869 |
| 12/31/1988 | 896,832 | 2,076,104 | 2,726,109 | 4,719,623 | 4,007,248 | 3,378,555 | 805,901 | 1,912,170 | 778,193 | 1,818,125 | 929,573 | 1,905,446 | 511,788 |
| 12/31/1989 | 1,745,435 | 2,128,188 | 2,683,891 | 5,219,454 | 2,143,683 | 1,097,973 | 2,964,546 | 1,273,325 | 2,783,840 | 1,705,556 | 2,683,104 | 2,059,870 | 1,297,538 |
| 12/31/1990 | 2,001,195 | 2,736,161 | 2,984,509 | 1,967,083 | 1,828,005 | 4,267,730 | 596,968 | 2,237,045 | 2,176,994 | 3,243,520 | 1,871,142 | 1,252,433 | 1,759,679 |
| 12/31/1991 | 1,055,971 | 1,743,625 | 2,763,610 | 1,926,068 | 2,891,378 | 2,255,513 | 3,193,804 | 2,548,936 | 1,275,932 | 2,235,794 | 682,471 | 1,375,530 | 403,983 |
| 12/31/1992 | 1,331,430 | 2,039,540 | 2,171,776 | 1,546,672 | 1,834,549 | 1,539,157 | 1,700,713 | 1,924,544 | 1,978,848 | 2,355,951 | 2,701,699 | 3,714,828 | 1,082,325 |
| 12/31/1993 | 1,823,721 | 941,890 | 1,942,006 | 1,828,388 | 1,588,821 | 1,710,837 | 2,603,231 | 2,746,479 | 2,096,404 | 791,559 | 1,220,199 | 685,804 | 457,801 |
| 12/31/1994 | 1,400,782 | 2,499,430 | 3,381,991 | 2,220,627 | 2,158,370 | 1,706,452 | 2,496,161 | 2,674,516 | 4,998,368 | 4,486,581 | 2,688,181 | 43,464 | |
| 12/31/1995 | 1,452,662 | 1,863,776 | 3,242,950 | 1,581,947 | 2,489,409 | 3,854,431 | 2,567,813 | 1,882,871 | 1,952,543 | 1,326,818 | 1,590,001 | | |
| 12/31/1996 | 2,093,673 | 2,584,780 | 2,827,799 | 3,161,954 | 2,954,415 | 3,000,762 | 1,844,321 | 1,795,647 | 2,125,133 | 2,942,571 | | | |
| 12/31/1997 | 1,808,663 | 3,248,455 | 3,023,499 | 3,690,202 | 2,052,239 | 3,454,409 | 2,789,394 | 1,502,462 | 1,802,654 | | | | |
| 12/31/1998 | 1,815,264 | 3,856,338 | 6,169,599 | 7,149,360 | 6,220,151 | 2,745,642 | 3,424,133 | 2,904,823 | | | | | |
| 12/31/1999 | 2,212,813 | 4,508,981 | 6,342,552 | 6,265,072 | 4,717,807 | 3,865,857 | 3,848,195 | | | | | | |
| 12/31/2000 | 2,590,048 | 4,855,820 | 5,841,607 | 4,739,862 | 5,733,534 | 8,097,043 | | | | | | | |
| 12/31/2001 | 4,551,319 | 6,520,513 | 7,049,103 | 6,233,247 | 6,536,177 | | | | | | | | |
| 12/31/2002 | 4,563,532 | 7,288,948 | 6,741,306 | 6,916,065 | | | | | | | | | |
| 12/31/2003 | 3,178,459 | 5,797,265 | 6,478,192 | | | | | | | | | | |
| 12/31/2004 | 2,964,804 | 6,135,493 | | | | | | | | | | | |
| 12/31/2005 | 4,276,949 | | | | | | | | | | | | |

Incremental Percentages

| A.Y.E | 27: 15 | 39: 27 | 51: 39 | 63: 51 | 75: 63 | 87: 75 | 99: 87 | 111: 99 | 123: 111 | 135: 123 | 147: 135 | 159:147 | 171:159 |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| 12/31/1987 | 0.0458 | 0.0793 | 0.0593 | 0.0883 | 0.0700 | 0.0573 | 0.0505 | 0.0257 | 0.0337 | 0.0235 | 0.0187 | 0.0242 | 0.0059 |
| 12/31/1988 | 0.0187 | 0.0434 | 0.0570 | 0.0986 | 0.0837 | 0.0706 | 0.0168 | 0.0400 | 0.0163 | 0.0380 | 0.0194 | 0.0398 | 0.0107 |
| 12/31/1989 | 0.0354 | 0.0432 | 0.0545 | 0.1059 | 0.0435 | 0.0223 | 0.0602 | 0.0258 | 0.0565 | 0.0346 | 0.0545 | 0.0418 | 0.0263 |
| 12/31/1990 | 0.0404 | 0.0552 | 0.0603 | 0.0397 | 0.0369 | 0.0862 | 0.0121 | 0.0452 | 0.0440 | 0.0655 | 0.0378 | 0.0253 | 0.0355 |
| 12/31/1991 | 0.0242 | 0.0400 | 0.0635 | 0.0442 | 0.0664 | 0.0518 | 0.0733 | 0.0585 | 0.0293 | 0.0513 | 0.0157 | 0.0316 | 0.0093 |
| 12/31/1992 | 0.0358 | 0.0548 | 0.0583 | 0.0415 | 0.0493 | 0.0413 | 0.0457 | 0.0517 | 0.0532 | 0.0633 | 0.0726 | 0.0998 | 0.0291 |
| 12/31/1993 | 0.0461 | 0.0238 | 0.0491 | 0.0462 | 0.0427 | 0.0433 | 0.0658 | 0.0695 | 0.0530 | 0.0200 | 0.0309 | 0.0173 | 0.0116 |
| 12/31/1994 | 0.0310 | 0.0552 | 0.0747 | 0.0491 | 0.0477 | 0.0377 | 0.0552 | 0.0591 | 0.1105 | 0.0991 | 0.0594 | 0.0010 | |
| 12/31/1995 | 0.0353 | 0.0452 | 0.0787 | 0.0384 | 0.0604 | 0.0935 | 0.0623 | 0.0457 | 0.0474 | 0.0322 | 0.0386 | | |
| 12/31/1996 | 0.0420 | 0.0518 | 0.0567 | 0.0634 | 0.0592 | 0.0602 | 0.0370 | 0.0360 | 0.0426 | 0.0590 | | | |
| 12/31/1997 | 0.0331 | 0.0595 | 0.0554 | 0.0676 | 0.0376 | 0.0633 | 0.0511 | 0.0275 | 0.0330 | | | | |
| 12/31/1998 | 0.0271 | 0.0577 | 0.0923 | 0.1069 | 0.0930 | 0.0411 | 0.0512 | 0.0434 | | | | | |
| 12/31/1999 | 0.0319 | 0.0651 | 0.0916 | 0.0905 | 0.0681 | 0.0558 | 0.0556 | | | | | | |
| 12/31/2000 | 0.0292 | 0.0548 | 0.0660 | 0.0535 | 0.0647 | 0.0914 | | | | | | | |
| 12/31/2001 | 0.0504 | 0.0722 | 0.0780 | 0.0690 | 0.0724 | | | | | | | | |
| 12/31/2002 | 0.0486 | 0.0777 | 0.0719 | 0.0737 | | | | | | | | | |
| 12/31/2003 | 0.0383 | 0.0699 | 0.0781 | | | | | | | | | | |
| 12/31/2004 | 0.0344 | 0.0712 | | | | | | | | | | | |
| 12/31/2005 | 0.0485 | | | | | | | | | | | | |
| Best 3/5 | 0.0451 | 0.0711 | 0.0760 | 0.0777 | 0.0684 | 0.0598 | 0.0526 | 0.0417 | 0.0477 | 0.0515 | 0.0430 | 0.0247 | 0.0223 |

LOCAL PRODUCTS (Subline Codes 316 & 336)
FULL COVERAGE
MULTISTATE

BODILY INJURY - OCCURRENCE
INCURRED ACCIDENT YEAR BASIC LIMITS LOSS DEVELOPMENT EXCLUDING ALAE

$100,000 Basic Limit Losses as of:

| A.Y.E. | 15 Months | 27 Months | 39 Months | 51 Months | 63 Months | 75 Months | 87 Months | 99 Months | 111 Months | 123 Months | 135 Months |
|---|---|---|---|---|---|---|---|---|---|---|---|
| 12/31/1987 | 3,577,795 | 5,206,639 | 5,813,101 | 6,109,508 | 5,694,924 | 5,831,277 | 5,872,850 | 5,865,162 | 5,784,326 | 5,741,782 | 5,729,282 |
| 12/31/1988 | 4,853,690 | 5,835,657 | 7,787,189 | 8,325,316 | 7,640,746 | 7,627,728 | 7,277,044 | 7,264,459 | 7,121,754 | 7,096,000 | 7,064,790 |
| 12/31/1989 | 5,865,361 | 7,771,859 | 9,390,403 | 9,569,056 | 9,727,210 | 9,358,161 | 9,223,123 | 8,847,899 | 8,851,131 | 8,734,911 | 8,711,420 |
| 12/31/1990 | 6,348,512 | 8,083,252 | 9,133,967 | 8,918,337 | 9,426,748 | 9,115,539 | 8,558,222 | 8,625,854 | 8,617,116 | 8,507,844 | 8,544,507 |
| 12/31/1991 | 7,069,450 | 7,610,366 | 9,284,072 | 9,358,135 | 9,026,864 | 8,720,022 | 8,825,756 | 8,763,177 | 8,694,763 | 8,548,166 | 8,605,892 |
| 12/31/1992 | 5,920,452 | 7,305,282 | 8,250,595 | 8,201,624 | 7,933,703 | 8,060,019 | 8,007,232 | 7,996,052 | 8,068,984 | 7,960,147 | 7,952,457 |
| 12/31/1993 | 5,064,633 | 6,404,444 | 7,600,546 | 7,889,279 | 7,934,933 | 7,969,422 | 7,684,989 | 7,590,823 | 7,674,292 | 7,677,936 | 7,758,738 |
| 12/31/1994 | 6,849,198 | 8,724,929 | 8,691,326 | 8,859,739 | 8,756,770 | 9,009,879 | 8,770,377 | 8,776,234 | 8,855,289 | 8,877,540 | 8,876,939 |
| 12/31/1995 | 7,412,977 | 8,329,340 | 9,311,179 | 9,996,187 | 10,033,362 | 10,060,029 | 10,093,238 | 10,077,893 | 10,123,804 | 10,093,403 | 10,120,438 |
| 12/31/1996 | 6,442,009 | 7,722,141 | 8,474,513 | 9,208,414 | 9,277,935 | 9,025,607 | 9,118,353 | 9,167,289 | 9,207,525 | 9,263,615 | 9,153,163 |
| 12/31/1997 | 7,536,351 | 9,239,918 | 9,323,636 | 10,501,888 | 10,220,441 | 11,085,990 | 14,007,240 | 14,740,921 | 10,490,688 | 10,501,926 | |
| 12/31/1998 | 7,599,507 | 8,283,155 | 9,396,552 | 9,253,738 | 9,022,569 | 9,330,620 | 9,253,132 | 9,280,040 | 9,203,744 | | |
| 12/31/1999 | 7,346,752 | 8,938,742 | 10,487,936 | 10,750,238 | 10,738,351 | 10,313,617 | 10,226,466 | 10,251,895 | | | |
| 12/31/2000 | 7,294,132 | 8,833,564 | 9,890,005 | 10,953,907 | 10,117,624 | 10,107,576 | 10,058,652 | | | | |
| 12/31/2001 | 6,904,252 | 8,610,211 | 9,550,466 | 9,832,993 | 9,660,900 | 9,863,595 | | | | | |
| 12/31/2002 | 6,876,894 | 7,908,749 | 9,479,537 | 10,737,230 | 10,814,610 | | | | | | |
| 12/31/2003 | 4,654,069 | 6,438,523 | 8,910,254 | 9,397,462 | | | | | | | |
| 12/31/2004 | 4,865,569 | 6,058,815 | 7,498,494 | | | | | | | | |
| 12/31/2005 | 5,215,496 | 5,757,807 | | | | | | | | | |
| 12/31/2006 | 5,083,699 | | | | | | | | | | |

| A.Y.E. | 147 Months | 159 Months | 171 Months | 183 Months | 195 Months | 207 Months | 219 Months | 231 Months | 243 Months |
|---|---|---|---|---|---|---|---|---|---|
| 12/31/1987 | 5,722,434 | 5,787,110 | 5,809,924 | 5,814,299 | 5,816,453 | 5,816,453 | 5,812,963 | 5,833,548 | 5,834,798 |
| 12/31/1988 | 7,103,789 | 7,134,240 | 7,133,589 | 7,146,589 | 7,141,488 | 7,112,748 | 7,133,818 | 7,140,757 | |
| 12/31/1989 | 8,711,220 | 8,748,127 | 8,996,329 | 9,021,135 | 8,829,381 | 8,816,170 | 8,826,301 | | |
| 12/31/1990 | 8,586,118 | 8,560,645 | 8,572,914 | 8,593,228 | 8,552,759 | 8,557,905 | | | |
| 12/31/1991 | 8,560,319 | 8,604,671 | 8,669,551 | 8,644,702 | 8,714,717 | | | | |
| 12/31/1992 | 7,979,495 | 8,007,507 | 8,040,919 | 8,020,419 | | | | | |
| 12/31/1993 | 7,933,807 | 7,862,378 | 7,861,875 | | | | | | |
| 12/31/1994 | 8,840,935 | 8,937,917 | | | | | | | |
| 12/31/1995 | 10,181,249 | | | | | | | | |

LOCAL PRODUCTS (Subline Codes 316 & 336)
FULL COVERAGE
MULTISTATE

BODILY INJURY - OCCURRENCE
INCURRED ACCIDENT YEAR BASIC LIMITS LOSS DEVELOPMENT EXCLUDING ALAE

Link Ratios

| A.Y.E. | 27: 15 | 39: 27 | 51: 39 | 63: 51 | 75: 63 | 87: 75 | 99: 87 | 111: 99 | 123:111 | 135:123 | 147:135 |
|---|---|---|---|---|---|---|---|---|---|---|---|
| 12/31/1987 | 1.455 | 1.116 | 1.051 | 0.932 | 1.024 | 1.007 | 0.999 | 0.986 | 0.993 | 0.998 | 0.999 |
| 12/31/1988 | 1.202 | 1.334 | 1.069 | 0.918 | 0.998 | 0.954 | 0.998 | 0.980 | 0.996 | 0.996 | 1.006 |
| 12/31/1989 | 1.325 | 1.208 | 1.019 | 1.017 | 0.962 | 0.986 | 0.959 | 1.000 | 0.987 | 0.997 | 1.000 |
| 12/31/1990 | 1.273 | 1.130 | 0.976 | 1.057 | 0.967 | 0.939 | 1.008 | 0.999 | 0.987 | 1.004 | 1.005 |
| 12/31/1991 | 1.077 | 1.220 | 1.008 | 0.965 | 0.966 | 1.012 | 0.993 | 0.992 | 0.983 | 1.007 | 0.995 |
| 12/31/1992 | 1.234 | 1.129 | 0.994 | 0.967 | 1.016 | 0.993 | 0.999 | 1.009 | 0.987 | 0.999 | 1.003 |
| 12/31/1993 | 1.265 | 1.187 | 1.038 | 1.006 | 1.004 | 0.964 | 0.988 | 1.011 | 1.000 | 1.011 | 1.023 |
| 12/31/1994 | 1.274 | 0.996 | 1.019 | 0.988 | 1.029 | 0.973 | 1.001 | 1.009 | 1.003 | 1.000 | 0.996 |
| 12/31/1995 | 1.124 | 1.118 | 1.074 | 1.004 | 1.003 | 1.003 | 0.998 | 1.005 | 0.997 | 1.003 | 1.006 |
| 12/31/1996 | 1.199 | 1.097 | 1.087 | 1.008 | 0.973 | 1.010 | 1.005 | 1.004 | 1.006 | 0.988 | |
| 12/31/1997 | 1.226 | 1.009 | 1.126 | 0.973 | 1.085 | 1.264 | 1.052 | 0.712 | 1.001 | | |
| 12/31/1998 | 1.090 | 1.134 | 0.985 | 0.975 | 1.034 | 0.992 | 1.003 | 0.992 | | | |
| 12/31/1999 | 1.217 | 1.173 | 1.025 | 0.999 | 0.960 | 0.992 | 1.002 | | | | |
| 12/31/2000 | 1.211 | 1.120 | 1.108 | 0.924 | 0.999 | 0.995 | | | | | |
| 12/31/2001 | 1.247 | 1.109 | 1.030 | 0.982 | 1.021 | | | | | | |
| 12/31/2002 | 1.150 | 1.199 | 1.133 | 1.007 | | | | | | | |
| 12/31/2003 | 1.383 | 1.384 | 1.055 | | | | | | | | |
| 12/31/2004 | 1.245 | 1.238 | | | | | | | | | |
| 12/31/2005 | 1.104 | | | | | | | | | | |
| 3 Yr Mean | 1.244 | 1.274 | 1.073 | 0.971 | 0.993 | 0.993 | 1.019 | 0.903 | 1.001 | 0.997 | 1.008 |
| Best 3/5 | 1.214 | 1.186 | 1.064 | 0.985 | 1.018 | 0.999 | 1.003 | 1.000 | 1.001 | 1.001 | 1.002 |

| A.Y.E. | 159:147 | 171:159 | 183:171 | 195:183 | 207:195 | 219:207 | 231:219 | 243:231 |
|---|---|---|---|---|---|---|---|---|
| 12/31/1987 | 1.011 | 1.004 | 1.001 | 1.000 | 1.000 | 0.999 | 1.004 | 1.000 |
| 12/31/1988 | 1.004 | 1.000 | 1.002 | 0.999 | 0.996 | 1.003 | 1.001 | 1.000 * |
| 12/31/1989 | 1.004 | 1.028 | 1.003 | 0.979 | 0.999 | 1.001 | 1.000 * | 1.000 * |
| 12/31/1990 | 0.997 | 1.001 | 1.002 | 0.995 | 1.001 | 1.000 * | 1.000 * | 1.000 * |
| 12/31/1991 | 1.005 | 1.008 | 0.997 | 1.008 | 0.998 * | 1.000 * | 1.000 * | 1.000 * |
| 12/31/1992 | 1.004 | 1.004 | 0.997 | | | | | |
| 12/31/1993 | 0.991 | 1.000 | | | | | | |
| 12/31/1994 | 1.011 | | | | | | | |
| 3 Yr Mean | 1.002 | 1.004 | 0.999 | 0.994 | 0.999 @ | 1.001 @ | 1.003 @ | 1.000 @ |
| Best 3/5 | 1.002 | 1.004 | 1.000 | 0.998 | 0.999 * | 1.000 * | 1.000 * | 1.000 * |

Development From

| A.Y.E. | 15/ 27 | 27/ 39 | 39/ 51 | 51/ 63 | 63/ 75 | 75/ 87 | 87/ 99 | 99/111 | 111/123 | 123/135 | 135/147 |
|---|---|---|---|---|---|---|---|---|---|---|---|
| 12/31/2002 | | | | | 1.018 | 0.999 | 1.003 | 1.000 | 1.001 | 1.001 | 1.002 |
| 12/31/2003 | | | | 0.985 | 1.018 | 0.999 | 1.003 | 1.000 | 1.001 | 1.001 | 1.002 |
| 12/31/2004 | | | 1.064 | 0.985 | 1.018 | 0.999 | 1.003 | 1.000 | 1.001 | 1.001 | 1.002 |
| 12/31/2005 | | 1.186 | 1.064 | 0.985 | 1.018 | 0.999 | 1.003 | 1.000 | 1.001 | 1.001 | 1.002 |
| 12/31/2006 | 1.214 | 1.186 | 1.064 | 0.985 | 1.018 | 0.999 | 1.003 | 1.000 | 1.001 | 1.001 | 1.002 |

| A.Y.E. | 147/159 | 159/171 | 171/183 | 183/195 | 195/207 | 207/219 | 219/231 | 231/243 | 243/Ult | FACTORS |
|---|---|---|---|---|---|---|---|---|---|---|
| 12/31/2002 | 1.002 | 1.004 | 1.000 | 0.998 | 0.999 | 1.000 | 1.000 | 1.000 | 1.000* | 1.027 |
| 12/31/2003 | 1.002 | 1.004 | 1.000 | 0.998 | 0.999 | 1.000 | 1.000 | 1.000 | 1.000* | 1.012 |
| 12/31/2004 | 1.002 | 1.004 | 1.000 | 0.998 | 0.999 | 1.000 | 1.000 | 1.000 | 1.000* | 1.077 |
| 12/31/2005 | 1.002 | 1.004 | 1.000 | 0.998 | 0.999 | 1.000 | 1.000 | 1.000 | 1.000* | 1.277 |
| 12/31/2006 | 1.002 | 1.004 | 1.000 | 0.998 | 0.999 | 1.000 | 1.000 | 1.000 | 1.000* | 1.550 |

* Calculated Using Modified Bondy Method
@ Three year mean Excludes Modified Bondy ratios

LOCAL PRODUCTS (Subline Codes 316 & 336)
DEDUCTIBLE
MULTISTATE

BODILY INJURY - OCCURRENCE
INCURRED ACCIDENT YEAR BASIC LIMITS LOSS DEVELOPMENT EXCLUDING ALAE

$100,000 Basic Limit Losses as of:

| A.Y.E. | 15 Months | 27 Months | 39 Months | 51 Months | 63 Months | 75 Months | 87 Months | 99 Months | 111 Months | 123 Months | 135 Months |
|---|---|---|---|---|---|---|---|---|---|---|---|
| 12/31/1987 | 66,620 | 59,056 | 69,415 | 61,141 | 61,141 | 56,141 | 56,141 | 56,141 | 56,141 | 56,141 | 56,141 |
| 12/31/1988 | 75,639 | 189,832 | 138,210 | 147,067 | 150,067 | 147,567 | 179,067 | 197,038 | 168,538 | 203,538 | 158,538 |
| 12/31/1989 | 183,201 | 172,402 | 247,932 | 245,432 | 240,952 | 249,952 | 249,952 | 325,952 | 278,452 | 274,952 | 274,952 |
| 12/31/1990 | 245,708 | 346,285 | 300,227 | 383,395 | 298,195 | 297,945 | 293,705 | 293,705 | 293,705 | 293,705 | 283,705 |
| 12/31/1991 | 255,651 | 368,059 | 305,280 | 311,589 | 300,339 | 251,529 | 251,579 | 251,529 | 251,529 | 251,529 | 255,899 |
| 12/31/1992 | 283,037 | 259,877 | 374,624 | 431,624 | 408,961 | 408,507 | 311,507 | 311,507 | 311,807 | 311,807 | 311,207 |
| 12/31/1993 | 155,117 | 171,261 | 288,446 | 391,549 | 364,684 | 327,125 | 327,125 | 327,125 | 327,125 | 327,125 | 327,125 |
| 12/31/1994 | 331,079 | 286,786 | 275,502 | 263,345 | 132,637 | 132,637 | 127,720 | 127,720 | 127,720 | 127,721 | 132,408 |
| 12/31/1995 | 516,120 | 401,420 | 405,023 | 358,318 | 356,368 | 363,888 | 398,277 | 398,207 | 421,847 | 421,847 | 416,847 |
| 12/31/1996 | 353,865 | 397,330 | 301,285 | 285,738 | 369,884 | 294,884 | 294,883 | 318,533 | 318,533 | 303,533 | 311,719 |
| 12/31/1997 | 389,029 | 430,700 | 783,058 | 689,558 | 674,558 | 671,558 | 677,398 | 671,568 | 666,568 | 668,828 | |
| 12/31/1998 | 236,786 | 246,448 | 189,487 | 132,134 | 149,434 | 140,389 | 129,559 | 129,559 | 137,102 | | |
| 12/31/1999 | 283,544 | 216,263 | 186,902 | 183,302 | 197,565 | 148,435 | 148,435 | 148,435 | | | |
| 12/31/2000 | 391,138 | 586,550 | 499,073 | 581,337 | 593,337 | 582,681 | 578,681 | | | | |
| 12/31/2001 | 263,573 | 288,254 | 339,143 | 412,534 | 378,482 | 378,484 | | | | | |
| 12/31/2002 | 286,166 | 358,614 | 339,134 | 446,125 | 427,371 | | | | | | |
| 12/31/2003 | 179,520 | 306,781 | 259,555 | 315,269 | | | | | | | |
| 12/31/2004 | 690,573 | 683,262 | 1,106,394 | | | | | | | | |
| 12/31/2005 | 686,516 | 828,631 | | | | | | | | | |
| 12/31/2006 | 422,230 | | | | | | | | | | |

| A.Y.E. | 147 Months | 159 Months | 171 Months | 183 Months | 195 Months | 207 Months | 219 Months | 231 Months | 243 Months |
|---|---|---|---|---|---|---|---|---|---|
| 12/31/1987 | 56,141 | 56,141 | 56,141 | 56,141 | 56,141 | 56,141 | 56,141 | 56,141 | 56,141 |
| 12/31/1988 | 158,538 | 159,537 | 159,200 | 159,401 | 161,537 | 167,537 | 167,537 | 167,537 | |
| 12/31/1989 | 274,952 | 274,952 | 274,952 | 274,952 | 274,952 | 274,952 | 274,952 | | |
| 12/31/1990 | 288,075 | 288,075 | 311,715 | 311,715 | 311,715 | 311,715 | | | |
| 12/31/1991 | 255,899 | 279,539 | 279,539 | 279,539 | 280,539 | | | | |
| 12/31/1992 | 311,207 | 311,217 | 311,217 | 312,207 | | | | | |
| 12/31/1993 | 327,125 | 327,125 | 328,125 | | | | | | |
| 12/31/1994 | 132,408 | 133,408 | | | | | | | |
| 12/31/1995 | 416,847 | | | | | | | | |

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LOCAL PRODUCTS (Subline Codes 316 & 336)
DEDUCTIBLE
MULTISTATE

BODILY INJURY - OCCURRENCE
INCURRED ACCIDENT YEAR BASIC LIMITS LOSS DEVELOPMENT EXCLUDING ALAE

Link Ratios

| A.Y.E. | 27: 15 | 39: 27 | 51: 39 | 63: 51 | 75: 63 | 87: 75 | 99: 87 | 111: 99 | 123:111 | 135:123 | 147:135 |
|---|---|---|---|---|---|---|---|---|---|---|---|
| 12/31/1987 | 0.886 | 1.175 | 0.881 | 1.000 | 0.918 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 |
| 12/31/1988 | 2.510 | 0.728 | 1.064 | 1.020 | 0.983 | 1.213 | 1.100 | 0.855 | 1.208 | 0.779 | 1.000 |
| 12/31/1989 | 0.941 | 1.438 | 0.990 | 0.982 | 1.037 | 1.000 | 1.304 | 0.854 | 0.987 | 1.000 | 1.000 |
| 12/31/1990 | 1.409 | 0.867 | 1.277 | 0.778 | 0.999 | 0.986 | 1.000 | 1.000 | 1.000 | 0.966 | 1.015 |
| 12/31/1991 | 1.440 | 0.829 | 1.021 | 0.964 | 0.837 | 1.000 | 1.000 | 1.000 | 1.000 | 1.017 | 1.000 |
| 12/31/1992 | 0.918 | 1.442 | 1.152 | 0.947 | 0.999 | 0.763 | 1.000 | 1.001 | 1.000 | 0.998 | 1.000 |
| 12/31/1993 | 1.104 | 1.684 | 1.357 | 0.931 | 0.897 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 |
| 12/31/1994 | 0.866 | 0.961 | 0.956 | 0.504 | 1.000 | 0.963 | 1.000 | 1.000 | 1.000 | 1.037 | 1.000 |
| 12/31/1995 | 0.778 | 1.009 | 0.885 | 0.995 | 1.021 | 1.095 | 1.000 | 1.059 | 1.000 | 0.988 | 1.000 |
| 12/31/1996 | 1.123 | 0.758 | 0.948 | 1.294 | 0.797 | 1.000 | 1.080 | 1.000 | 0.953 | 1.027 | |
| 12/31/1997 | 1.107 | 1.818 | 0.881 | 0.978 | 0.996 | 1.009 | 0.991 | 0.993 | 1.003 | | |
| 12/31/1998 | 1.041 | 0.769 | 0.697 | 1.131 | 0.939 | 0.923 | 1.000 | 1.058 | | | |
| 12/31/1999 | 0.763 | 0.864 | 0.981 | 1.078 | 0.751 | 1.000 | 1.000 | | | | |
| 12/31/2000 | 1.500 | 0.851 | 1.165 | 1.021 | 0.982 | 0.993 | | | | | |
| 12/31/2001 | 1.094 | 1.177 | 1.216 | 0.917 | 1.000 | | | | | | |
| 12/31/2002 | 1.253 | 0.946 | 1.315 | 0.958 | | | | | | | |
| 12/31/2003 | 1.709 | 0.846 | 1.215 | | | | | | | | |
| 12/31/2004 | 0.989 | 1.619 | | | | | | | | | |
| 12/31/2005 | 1.207 | | | | | | | | | | |
| 3 Yr Mean | 1.302 | 1.137 | 1.249 | 0.965 | 0.911 | 0.972 | 0.997 | 1.017 | 0.985 | 1.017 | 1.000 |
| Best 3/5 | 1.185 | 0.991 | 1.199 | 1.019 | 0.972 | 0.998 | 1.000 | 1.019 | 1.000 | 1.008 | 1.000 |

| A.Y.E. | 159:147 | 171:159 | 183:171 | 195:183 | 207:195 | 219:207 | 231:219 | 243:231 |
|---|---|---|---|---|---|---|---|---|
| 12/31/1987 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 |
| 12/31/1988 | 1.006 | 0.998 | 1.001 | 1.013 | 1.037 | 1.000 | 1.000 | 1.000 * |
| 12/31/1989 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 * | 1.000 * |
| 12/31/1990 | 1.000 | 1.082 | 1.000 | 1.000 | 1.000 | 1.000 * | 1.000 * | 1.000 * |
| 12/31/1991 | 1.092 | 1.000 | 1.000 | 1.004 | 1.001 * | 1.000 * | 1.000 * | 1.000 * |
| 12/31/1992 | 1.000 | 1.000 | 1.003 | | | | | |
| 12/31/1993 | 1.000 | 1.003 | | | | | | |
| 12/31/1994 | 1.008 | | | | | | | |
| 3 Yr Mean | 1.003 | 1.001 | 1.001 | 1.001 | 1.012 @ | 1.000 @ | 1.000 @ | 1.000 @ |
| Best 3/5 | 1.003 | 1.001 | 1.000 | 1.001 | 1.000 * | 1.000 * | 1.000 * | 1.000 * |

Development From

| A.Y.E. | 15/ 27 | 27/ 39 | 39/ 51 | 51/ 63 | 63/ 75 | 75/ 87 | 87/ 99 | 99/111 | 111/123 | 123/135 | 135/147 |
|---|---|---|---|---|---|---|---|---|---|---|---|
| 12/31/2002 | | | | | 0.972 | 0.998 | 1.000 | 1.019 | 1.000 | 1.008 | 1.000 |
| 12/31/2003 | | | | 1.019 | 0.972 | 0.998 | 1.000 | 1.019 | 1.000 | 1.008 | 1.000 |
| 12/31/2004 | | | 1.199 | 1.019 | 0.972 | 0.998 | 1.000 | 1.019 | 1.000 | 1.008 | 1.000 |
| 12/31/2005 | | 0.991 | 1.199 | 1.019 | 0.972 | 0.998 | 1.000 | 1.019 | 1.000 | 1.008 | 1.000 |
| 12/31/2006 | 1.185 | 0.991 | 1.199 | 1.019 | 0.972 | 0.998 | 1.000 | 1.019 | 1.000 | 1.008 | 1.000 |

| A.Y.E. | 147/159 | 159/171 | 171/183 | 183/195 | 195/207 | 207/219 | 219/231 | 231/243 | 243/Ult | FACTORS |
|---|---|---|---|---|---|---|---|---|---|---|
| 12/31/2002 | 1.003 | 1.001 | 1.000 | 1.001 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000* | 1.001 |
| 12/31/2003 | 1.003 | 1.001 | 1.000 | 1.001 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000* | 1.020 |
| 12/31/2004 | 1.003 | 1.001 | 1.000 | 1.001 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000* | 1.223 |
| 12/31/2005 | 1.003 | 1.001 | 1.000 | 1.001 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000* | 1.212 |
| 12/31/2006 | 1.003 | 1.001 | 1.000 | 1.001 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000* | 1.437 |

* Calculated Using Modified Bondy Method
@ Three year mean Excludes Modified Bondy ratios



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LOCAL PRODUCTS (Subline Codes 316 & 336)
FULL COVERAGE
MULTISTATE

BODILY INJURY - OCCURRENCE
INCURRED ACCIDENT YEAR ALAE DEVELOPMENT

Allocated Expenses as of:

| A.Y.E | 15 Months | 27 Months | 39 Months | 51 Months | 63 Months | 75 Months | 87 Months | 99 Months | 111 Months | 123 Months | 135 Months |
|---|---|---|---|---|---|---|---|---|---|---|---|
| 12/31/1987 | 454,749 | 863,011 | 1,555,087 | 1,734,658 | 1,892,727 | 2,161,417 | 2,196,924 | 2,717,123 | 2,715,821 | 2,747,461 | 2,737,660 |
| 12/31/1988 | 617,572 | 1,226,219 | 2,513,799 | 3,169,140 | 3,177,148 | 3,302,457 | 3,669,216 | 3,697,488 | 3,622,751 | 3,611,565 | 3,623,570 |
| 12/31/1989 | 929,145 | 1,933,680 | 3,302,076 | 4,058,108 | 4,988,065 | 5,456,435 | 5,389,232 | 5,328,704 | 5,276,390 | 5,289,288 | 5,297,110 |
| 12/31/1990 | 834,919 | 1,614,927 | 2,512,323 | 2,766,879 | 3,087,941 | 3,133,024 | 3,001,489 | 3,047,831 | 3,027,752 | 3,003,859 | 3,055,315 |
| 12/31/1991 | 1,387,648 | 2,407,085 | 3,264,846 | 3,474,170 | 4,127,318 | 4,165,118 | 4,990,893 | 5,202,178 | 5,306,777 | 5,238,778 | 5,372,944 |
| 12/31/1992 | 998,566 | 1,538,789 | 2,507,391 | 2,803,542 | 3,348,308 | 3,474,980 | 3,525,591 | 3,693,967 | 3,736,646 | 3,814,926 | 3,787,331 |
| 12/31/1993 | 1,229,789 | 2,496,269 | 3,732,662 | 4,860,816 | 5,052,745 | 5,301,616 | 4,523,450 | 4,575,985 | 4,771,893 | 4,790,564 | 5,549,921 |
| 12/31/1994 | 1,267,781 | 2,097,292 | 3,078,782 | 3,414,512 | 3,964,419 | 3,726,877 | 3,792,645 | 3,928,861 | 4,357,469 | 4,576,778 | 4,603,315 |
| 12/31/1995 | 1,067,221 | 2,329,849 | 3,875,616 | 4,051,483 | 4,063,787 | 4,068,303 | 4,119,727 | 4,166,546 | 4,245,347 | 4,308,005 | 4,400,136 |
| 12/31/1996 | 966,704 | 1,812,087 | 2,810,772 | 4,414,443 | 4,319,028 | 4,100,081 | 4,178,941 | 4,241,594 | 4,325,028 | 4,403,501 | 4,428,973 |
| 12/31/1997 | 1,866,720 | 2,777,836 | 2,864,444 | 3,665,175 | 3,929,999 | 3,927,206 | 4,070,008 | 4,125,608 | 4,295,275 | 4,425,207 | |
| 12/31/1998 | 940,793 | 1,851,722 | 2,792,804 | 2,998,954 | 2,660,782 | 2,778,769 | 2,787,696 | 2,877,613 | 2,935,935 | | |
| 12/31/1999 | 954,471 | 2,069,000 | 2,683,896 | 3,444,952 | 3,758,340 | 3,729,146 | 3,863,760 | 4,048,235 | | | |
| 12/31/2000 | 1,276,789 | 1,683,461 | 2,674,184 | 3,956,408 | 4,671,862 | 4,833,327 | 4,925,221 | | | | |
| 12/31/2001 | 1,134,693 | 2,016,984 | 2,755,611 | 3,549,256 | 4,168,110 | 4,479,313 | | | | | |
| 12/31/2002 | 1,615,911 | 2,336,724 | 3,842,601 | 4,655,565 | 5,559,949 | | | | | | |
| 12/31/2003 | 674,900 | 1,485,883 | 2,190,836 | 3,150,685 | | | | | | | |
| 12/31/2004 | 563,384 | 1,201,640 | 2,069,404 | | | | | | | | |
| 12/31/2005 | 438,873 | 1,066,229 | | | | | | | | | |
| 12/31/2006 | 488,488 | | | | | | | | | | |

| A.Y.E | 147 Months | 159 Months | 171 Months | 183 Months | 195 Months | 207 Months | 219 Months | 231 Months | 243 Months |
|---|---|---|---|---|---|---|---|---|---|
| 12/31/1987 | 2,738,670 | 2,754,557 | 2,764,885 | 2,765,656 | 2,766,898 | 2,783,254 | 2,789,069 | 2,806,057 | 2,824,345 |
| 12/31/1988 | 3,637,191 | 3,651,354 | 3,642,375 | 3,647,330 | 3,661,163 | 3,664,638 | 3,677,093 | 3,688,931 | |
| 12/31/1989 | 5,310,588 | 5,336,353 | 5,361,606 | 5,588,660 | 5,640,406 | 5,668,173 | 5,744,297 | | |
| 12/31/1990 | 3,208,566 | 3,263,466 | 3,911,385 | 3,948,342 | 3,938,208 | 3,981,733 | | | |
| 12/31/1991 | 5,451,381 | 7,476,633 | 7,552,340 | 7,578,237 | 7,593,932 | | | | |
| 12/31/1992 | 4,494,285 | 4,545,547 | 4,553,631 | 4,579,087 | | | | | |
| 12/31/1993 | 5,557,862 | 5,567,157 | 5,590,587 | | | | | | |
| 12/31/1994 | 4,635,033 | 4,738,353 | | | | | | | |
| 12/31/1995 | 4,529,593 | | | | | | | | |

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LOCAL PRODUCTS (Subline Codes 316 & 336)
FULL COVERAGE
MULTISTATE

BODILY INJURY - OCCURRENCE
INCURRED ACCIDENT YEAR ALAE DEVELOPMENT

Increments

| A.Y.E | 27: 15 | 39: 27 | 51: 39 | 63: 51 | 75: 63 | 87: 75 | 99: 87 | 111: 99 | 123: 111 | 135: 123 | 147: 135 | 159:147 | 171:159 |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| 12/31/1987 | 408,262 | 692,076 | 179,571 | 158,069 | 268,690 | 35,507 | 520,199 | -1,302 | 31,640 | -9,801 | 1,010 | 15,887 | 10,328 |
| 12/31/1988 | 608,647 | 1,287,580 | 655,341 | 8,008 | 125,309 | 366,759 | 28,272 | -74,737 | -11,186 | 12,005 | 13,621 | 14,163 | -8,979 |
| 12/31/1989 | 1,004,535 | 1,368,396 | 756,032 | 929,957 | 468,370 | -67,203 | -60,528 | -52,314 | 12,898 | 7,822 | 13,478 | 25,765 | 25,253 |
| 12/31/1990 | 780,008 | 897,396 | 254,556 | 321,062 | 45,083 | -131,535 | 46,342 | -20,079 | -23,893 | 51,456 | 153,251 | 54,900 | 647,919 |
| 12/31/1991 | 1,019,437 | 857,761 | 209,324 | 653,148 | 37,800 | 825,775 | 211,285 | 104,599 | -67,999 | 134,166 | 78,437 | 2,025,252 | 75,707 |
| 12/31/1992 | 540,223 | 968,602 | 296,151 | 544,766 | 126,672 | 50,611 | 168,376 | 42,679 | 78,280 | -27,595 | 706,954 | 51,262 | 8,084 |
| 12/31/1993 | 1,266,480 | 1,236,393 | 1,128,154 | 191,929 | 248,871 | -778,166 | 52,535 | 195,908 | 18,671 | 759,357 | 7,941 | 9,295 | 23,430 |
| 12/31/1994 | 829,511 | 981,490 | 335,730 | 549,907 | -237,542 | 65,768 | 136,216 | 428,608 | 219,309 | 26,537 | 31,718 | 103,320 | |
| 12/31/1995 | 1,262,628 | 1,545,767 | 175,867 | 12,304 | 4,516 | 51,424 | 46,819 | 78,801 | 62,658 | 92,131 | 129,457 | | |
| 12/31/1996 | 845,383 | 998,685 | 1,603,671 | -95,415 | -218,947 | 78,860 | 62,653 | 83,434 | 78,473 | 25,472 | | | |
| 12/31/1997 | 911,116 | 86,608 | 800,731 | 264,824 | -2,793 | 142,802 | 55,600 | 169,667 | 129,932 | | | | |
| 12/31/1998 | 910,929 | 941,082 | 206,150 | -338,172 | 117,987 | 8,927 | 89,917 | 58,322 | | | | | |
| 12/31/1999 | 1,114,529 | 614,896 | 761,056 | 313,388 | -29,194 | 134,614 | 184,475 | | | | | | |
| 12/31/2000 | 406,672 | 990,723 | 1,282,224 | 715,454 | 161,465 | 91,894 | | | | | | | |
| 12/31/2001 | 882,291 | 738,627 | 793,645 | 618,854 | 311,203 | | | | | | | | |
| 12/31/2002 | 720,813 | 1,505,877 | 812,964 | 904,384 | | | | | | | | | |
| 12/31/2003 | 810,983 | 704,953 | 959,849 | | | | | | | | | | |
| 12/31/2004 | 638,256 | 867,764 | | | | | | | | | | | |
| 12/31/2005 | 627,356 | | | | | | | | | | | | |

Incremental Percentages

| A.Y.E | 27: 15 | 39: 27 | 51: 39 | 63: 51 | 75: 63 | 87: 75 | 99: 87 | 111: 99 | 123: 111 | 135: 123 | 147: 135 | 159:147 | 171:159 |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| 12/31/1987 | 0.0514 | 0.0871 | 0.0226 | 0.0199 | 0.0338 | 0.0045 | 0.0654 | -0.0002 | 0.0040 | -0.0012 | 0.0001 | 0.0020 | 0.0013 |
| 12/31/1988 | 0.0668 | 0.1413 | 0.0719 | 0.0009 | 0.0137 | 0.0402 | 0.0031 | -0.0082 | -0.0012 | 0.0013 | 0.0015 | 0.0016 | -0.0010 |
| 12/31/1989 | 0.0751 | 0.1022 | 0.0565 | 0.0695 | 0.0350 | -0.0050 | -0.0045 | -0.0039 | 0.0010 | 0.0006 | 0.0010 | 0.0019 | 0.0019 |
| 12/31/1990 | 0.0707 | 0.0813 | 0.0231 | 0.0291 | 0.0041 | -0.0119 | 0.0042 | -0.0018 | -0.0022 | 0.0047 | 0.0139 | 0.0050 | 0.0587 |
| 12/31/1991 | 0.0807 | 0.0679 | 0.0166 | 0.0517 | 0.0030 | 0.0654 | 0.0167 | 0.0083 | -0.0054 | 0.0106 | 0.0062 | 0.1603 | 0.0060 |
| 12/31/1992 | 0.0503 | 0.0902 | 0.0276 | 0.0507 | 0.0118 | 0.0047 | 0.0157 | 0.0040 | 0.0073 | -0.0026 | 0.0658 | 0.0048 | 0.0008 |
| 12/31/1993 | 0.1221 | 0.1192 | 0.1087 | 0.0185 | 0.0240 | -0.0750 | 0.0051 | 0.0189 | 0.0018 | 0.0732 | 0.0008 | 0.0009 | 0.0023 |
| 12/31/1994 | 0.0644 | 0.0762 | 0.0261 | 0.0427 | -0.0184 | 0.0051 | 0.0106 | 0.0333 | 0.0170 | 0.0021 | 0.0025 | 0.0080 | |
| 12/31/1995 | 0.0942 | 0.1153 | 0.0131 | 0.0009 | 0.0003 | 0.0038 | 0.0035 | 0.0059 | 0.0047 | 0.0069 | 0.0097 | | |
| 12/31/1996 | 0.0591 | 0.0698 | 0.1120 | -0.0067 | -0.0153 | 0.0055 | 0.0044 | 0.0058 | 0.0055 | 0.0018 | | | |
| 12/31/1997 | 0.0635 | 0.0060 | 0.0558 | 0.0185 | -0.0002 | 0.0099 | 0.0039 | 0.0118 | 0.0091 | | | | |
| 12/31/1998 | 0.0692 | 0.0715 | 0.0157 | -0.0257 | 0.0090 | 0.0007 | 0.0068 | 0.0044 | | | | | |
| 12/31/1999 | 0.0754 | 0.0416 | 0.0515 | 0.0212 | -0.0020 | 0.0091 | 0.0125 | | | | | | |
| 12/31/2000 | 0.0290 | 0.0706 | 0.0913 | 0.0509 | 0.0115 | 0.0065 | | | | | | | |
| 12/31/2001 | 0.0616 | 0.0515 | 0.0554 | 0.0432 | 0.0217 | | | | | | | | |
| 12/31/2002 | 0.0395 | 0.0825 | 0.0445 | 0.0495 | | | | | | | | | |
| 12/31/2003 | 0.0496 | 0.0431 | 0.0587 | | | | | | | | | | |
| 12/31/2004 | 0.0528 | 0.0717 | | | | | | | | | | | |
| 12/31/2005 | 0.0536 | | | | | | | | | | | | |
| Best 3/5 | 0.0520 | 0.0646 | 0.0552 | 0.0380 | 0.0068 | 0.0071 | 0.0050 | 0.0078 | 0.0064 | 0.0036 | 0.0061 | 0.0059 | 0.0034 |

26
6
2

LOCAL PRODUCTS (Subline Codes 316 & 336)
FULL COVERAGE
MULTISTATE

BODILY INJURY - OCCURRENCE
INCURRED ACCIDENT YEAR ALAE DEVELOPMENT

Link Ratios

| A.Y.E. | 183:171 | 195:183 | 207:195 | 219:207 | 231:219 | 243:231 | Ult:243 |
|---|---|---|---|---|---|---|---|
| 12/31/1987 | 1.000 | 1.000 | 1.006 | 1.002 | 1.006 | 1.007 | 1.014 * |
| 12/31/1988 | 1.001 | 1.004 | 1.001 | 1.003 | 1.003 | 1.003 * | 1.014 * |
| 12/31/1989 | 1.042 | 1.009 | 1.005 | 1.013 | 1.004 * | 1.003 * | 1.014 * |
| 12/31/1990 | 1.009 | 0.997 | 1.011 | 1.004 * | 1.004 * | 1.003 * | 1.014 * |
| 12/31/1991 | 1.003 | 1.002 | 1.001 * | 1.004 * | 1.004 * | 1.003 * | 1.014 * |
| 12/31/1992 | 1.006 | | | | | | |
| Best 3/5 | 1.006 | 1.002 | 1.004 * | 1.004 * | 1.004 * | 1.003 * | 1.014 * |

171 to Ultimate Factor: 1.037

Cumulative Incremental Factors

| Months-to-Ultimate | 15 | 27 | 39 | 51 | 63 | 75 | 87 |
|---|---|---|---|---|---|---|---|
| | 0.262 | 0.210 | 0.145 | 0.090 | 0.052 | 0.045 | 0.038 |
| Months-to-Ultimate | 99 | 111 | 123 | 135 | 147 | 159 | 171 |
| | 0.033 | 0.025 | 0.019 | 0.015 | 0.009 | 0.003 | 0.000 |

| A.Y.E | Reported ALAE as of 3/31/07 | $500,000 Ultimate Indemnity | ALAE Factor | Additional ALAE | ALAE at 171 Months | 171-Ultimate Factor | Ultimate ALAE |
|---|---|---|---|---|---|---|---|
| 12/31/2004 | 2,099,110 | 10,362,189 | 0.145 | 1,502,521 | 3,601,631 | 1.037 | 3,734,694 |
| 12/31/2005 | 1,074,580 | 11,531,478 | 0.210 | 2,421,613 | 3,496,193 | 1.037 | 3,625,357 |
| 12/31/2006 | 624,450 | 13,156,658 | 0.262 | 3,447,040 | 4,071,490 | 1.037 | 4,221,913 |

* Calculated Using Modified Bondy Method

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LOCAL PRODUCTS (Subline Codes 316 & 336)
FULL COVERAGE
MULTISTATE

PROPERTY DAMAGE - OCCURRENCE
INCURRED ACCIDENT YEAR BASIC LIMITS LOSS DEVELOPMENT EXCLUDING ALAE

$100,000 Basic Limit Losses as of:

| A.Y.E. | 15 Months | 27 Months | 39 Months | 51 Months | 63 Months | 75 Months | 87 Months | 99 Months | 111 Months | 123 Months | 135 Months |
|---|---|---|---|---|---|---|---|---|---|---|---|
| 12/31/1987 | 771,176 | 1,039,930 | 1,364,995 | 1,563,730 | 1,434,467 | 1,335,798 | 1,443,118 | 1,348,458 | 1,443,456 | 1,479,456 | 1,618,956 |
| 12/31/1988 | 1,102,701 | 1,914,046 | 1,975,005 | 1,889,324 | 1,791,685 | 1,884,234 | 1,716,658 | 1,577,941 | 1,680,690 | 1,631,024 | 1,532,496 |
| 12/31/1989 | 1,338,860 | 1,699,483 | 1,735,477 | 2,044,141 | 2,034,169 | 1,845,698 | 2,115,796 | 2,361,878 | 2,404,653 | 2,376,737 | 2,432,912 |
| 12/31/1990 | 1,537,767 | 2,010,974 | 2,220,897 | 2,057,304 | 1,816,233 | 2,037,128 | 2,690,161 | 2,770,760 | 2,956,225 | 3,166,589 | 3,381,742 |
| 12/31/1991 | 1,709,612 | 1,826,338 | 1,791,201 | 2,016,036 | 1,923,768 | 1,956,737 | 2,053,237 | 2,023,183 | 2,138,751 | 2,170,685 | 2,130,469 |
| 12/31/1992 | 991,042 | 1,187,768 | 1,189,233 | 1,391,450 | 1,632,023 | 1,743,310 | 1,697,392 | 1,677,342 | 1,592,465 | 1,498,286 | 1,503,036 |
| 12/31/1993 | 900,413 | 1,262,695 | 1,761,716 | 1,946,730 | 2,038,633 | 1,763,145 | 1,470,043 | 1,537,876 | 1,545,298 | 1,754,558 | 1,672,492 |
| 12/31/1994 | 1,442,636 | 2,013,183 | 2,951,319 | 2,958,085 | 2,668,487 | 2,688,707 | 2,621,535 | 2,614,588 | 2,784,123 | 2,823,083 | 2,801,376 |
| 12/31/1995 | 1,979,838 | 2,192,184 | 2,819,835 | 2,892,811 | 2,688,076 | 2,645,334 | 2,551,587 | 2,761,866 | 2,830,090 | 2,896,596 | 2,858,647 |
| 12/31/1996 | 2,030,983 | 2,504,458 | 2,429,985 | 2,469,551 | 2,456,930 | 2,385,278 | 2,551,147 | 2,506,878 | 2,633,753 | 2,540,068 | 2,489,467 |
| 12/31/1997 | 2,221,014 | 2,301,997 | 2,340,658 | 2,725,564 | 2,760,040 | 2,728,636 | 2,963,275 | 2,948,492 | 2,949,459 | 2,978,509 | |
| 12/31/1998 | 1,490,153 | 1,828,595 | 2,031,777 | 2,202,020 | 2,285,285 | 2,342,328 | 2,464,621 | 2,436,872 | 2,464,969 | | |
| 12/31/1999 | 1,591,140 | 1,921,016 | 2,029,024 | 2,237,317 | 2,453,526 | 2,596,540 | 2,671,475 | 2,481,439 | | | |
| 12/31/2000 | 2,167,606 | 2,397,768 | 2,728,314 | 2,718,800 | 2,932,846 | 3,277,277 | 3,124,691 | | | | |
| 12/31/2001 | 1,863,475 | 1,963,748 | 2,266,186 | 2,344,888 | 2,271,284 | 2,308,859 | | | | | |
| 12/31/2002 | 1,597,556 | 1,805,094 | 1,894,807 | 1,891,794 | 1,886,430 | | | | | | |
| 12/31/2003 | 1,521,529 | 2,139,941 | 2,440,331 | 2,330,809 | | | | | | | |
| 12/31/2004 | 2,221,081 | 2,324,445 | 2,413,340 | | | | | | | | |
| 12/31/2005 | 2,927,260 | 3,158,213 | | | | | | | | | |
| 12/31/2006 | 3,060,061 | | | | | | | | | | |

| A.Y.E. | 147 Months | 159 Months | 171 Months | 183 Months | 195 Months | 207 Months | 219 Months | 231 Months | 243 Months |
|---|---|---|---|---|---|---|---|---|---|
| 12/31/1987 | 1,632,604 | 1,442,604 | 1,517,604 | 1,517,604 | 1,517,604 | 1,517,604 | 1,547,604 | 1,547,604 | 1,767,604 |
| 12/31/1988 | 1,532,496 | 1,532,496 | 1,602,620 | 1,600,120 | 1,600,120 | 1,600,120 | 1,600,120 | 1,600,120 | |
| 12/31/1989 | 2,415,641 | 2,365,147 | 2,347,717 | 2,410,217 | 2,379,092 | 2,388,092 | 2,388,092 | | |
| 12/31/1990 | 3,238,188 | 3,289,036 | 3,241,676 | 3,211,758 | 3,057,121 | 3,056,743 | | | |
| 12/31/1991 | 2,187,180 | 2,306,569 | 2,158,557 | 2,141,308 | 2,127,308 | | | | |
| 12/31/1992 | 1,511,842 | 1,527,999 | 1,523,952 | 1,523,952 | | | | | |
| 12/31/1993 | 1,873,229 | 2,025,849 | 2,022,391 | | | | | | |
| 12/31/1994 | 2,796,467 | 2,816,595 | | | | | | | |
| 12/31/1995 | 2,799,532 | | | | | | | | |

265

LOCAL PRODUCTS (Subline Codes 316 & 336)
FULL COVERAGE
MULTISTATE

PROPERTY DAMAGE - OCCURRENCE
INCURRED ACCIDENT YEAR BASIC LIMITS LOSS DEVELOPMENT EXCLUDING ALAE

Link Ratios

| A.Y.E. | 27: 15 | 39: 27 | 51: 39 | 63: 51 | 75: 63 | 87: 75 | 99: 87 | 111: 99 | 123:111 | 135:123 | 147:135 |
|---|---|---|---|---|---|---|---|---|---|---|---|
| 12/31/1987 | 1.348 | 1.313 | 1.146 | 0.917 | 0.931 | 1.080 | 0.934 | 1.070 | 1.025 | 1.094 | 1.008 |
| 12/31/1988 | 1.736 | 1.032 | 0.957 | 0.948 | 1.052 | 0.911 | 0.919 | 1.065 | 0.970 | 0.940 | 1.000 |
| 12/31/1989 | 1.269 | 1.021 | 1.178 | 0.995 | 0.907 | 1.146 | 1.116 | 1.018 | 0.988 | 1.024 | 0.993 |
| 12/31/1990 | 1.308 | 1.104 | 0.926 | 0.883 | 1.122 | 1.321 | 1.030 | 1.067 | 1.071 | 1.068 | 0.958 |
| 12/31/1991 | 1.068 | 0.981 | 1.126 | 0.954 | 1.017 | 1.049 | 0.985 | 1.057 | 1.015 | 0.981 | 1.027 |
| 12/31/1992 | 1.199 | 1.001 | 1.170 | 1.173 | 1.068 | 0.974 | 0.988 | 0.949 | 0.941 | 1.003 | 1.006 |
| 12/31/1993 | 1.402 | 1.395 | 1.105 | 1.047 | 0.865 | 0.834 | 1.046 | 1.005 | 1.135 | 0.953 | 1.120 |
| 12/31/1994 | 1.395 | 1.466 | 1.002 | 0.902 | 1.008 | 0.975 | 0.997 | 1.065 | 1.014 | 0.992 | 0.998 |
| 12/31/1995 | 1.107 | 1.286 | 1.026 | 0.929 | 0.984 | 0.965 | 1.082 | 1.025 | 1.023 | 0.987 | 0.979 |
| 12/31/1996 | 1.233 | 0.970 | 1.016 | 0.995 | 0.971 | 1.070 | 0.983 | 1.051 | 0.964 | 0.980 | |
| 12/31/1997 | 1.036 | 1.017 | 1.164 | 1.013 | 0.989 | 1.086 | 0.995 | 1.000 | 1.010 | | |
| 12/31/1998 | 1.227 | 1.111 | 1.084 | 1.038 | 1.025 | 1.052 | 0.989 | 1.012 | | | |
| 12/31/1999 | 1.207 | 1.056 | 1.103 | 1.097 | 1.058 | 1.029 | 0.929 | | | | |
| 12/31/2000 | 1.106 | 1.138 | 0.997 | 1.079 | 1.117 | 0.953 | | | | | |
| 12/31/2001 | 1.054 | 1.154 | 1.035 | 0.969 | 1.017 | | | | | | |
| 12/31/2002 | 1.130 | 1.050 | 0.998 | 0.997 | | | | | | | |
| 12/31/2003 | 1.406 | 1.140 | 0.955 | | | | | | | | |
| 12/31/2004 | 1.047 | 1.038 | | | | | | | | | |
| 12/31/2005 | 1.079 | | | | | | | | | | |
| 3 Yr Mean | 1.177 | 1.076 | 0.996 | 1.015 | 1.064 | 1.011 | 0.971 | 1.021 | 0.999 | 0.986 | 1.032 |
| Best 3/5 | 1.088 | 1.109 | 1.010 | 1.038 | 1.033 | 1.050 | 0.989 | 1.029 | 1.016 | 0.986 | 1.010 |

| A.Y.E. | 159:147 | 171:159 | 183:171 | 195:183 | 207:195 | 219:207 | 231:219 | 243:231 |
|---|---|---|---|---|---|---|---|---|
| 12/31/1987 | 0.884 | 1.052 | 1.000 | 1.000 | 1.000 | 1.020 | 1.000 | 1.142 |
| 12/31/1988 | 1.000 | 1.046 | 0.998 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 * |
| 12/31/1989 | 0.979 | 0.993 | 1.027 | 0.987 | 1.004 | 1.000 | 1.000 * | 1.000 * |
| 12/31/1990 | 1.016 | 0.986 | 0.991 | 0.952 | 1.000 | 1.000 * | 1.000 * | 1.000 * |
| 12/31/1991 | 1.055 | 0.936 | 0.992 | 0.993 | 0.993 * | 1.000 * | 1.000 * | 1.000 * |
| 12/31/1992 | 1.011 | 0.997 | 1.000 | | | | | |
| 12/31/1993 | 1.081 | 0.998 | | | | | | |
| 12/31/1994 | 1.007 | | | | | | | |
| 3 Yr Mean | 1.033 | 0.977 | 0.994 | 0.977 | 1.001 @ | 1.007 @ | 1.000 @ | 1.142 @ |
| Best 3/5 | 1.027 | 0.992 | 0.997 | 0.993 | 1.000 * | 1.000 * | 1.000 * | 1.000 * |

Development From

| A.Y.E. | 15/ 27 | 27/ 39 | 39/ 51 | 51/ 63 | 63/ 75 | 75/ 87 | 87/ 99 | 99/111 | 111/123 | 123/135 | 135/147 |
|---|---|---|---|---|---|---|---|---|---|---|---|
| 12/31/2002 | | | | | 1.033 | 1.050 | 0.989 | 1.029 | 1.016 | 0.986 | 1.010 |
| 12/31/2003 | | | | 1.038 | 1.033 | 1.050 | 0.989 | 1.029 | 1.016 | 0.986 | 1.010 |
| 12/31/2004 | | | 1.010 | 1.038 | 1.033 | 1.050 | 0.989 | 1.029 | 1.016 | 0.986 | 1.010 |
| 12/31/2005 | | 1.109 | 1.010 | 1.038 | 1.033 | 1.050 | 0.989 | 1.029 | 1.016 | 0.986 | 1.010 |
| 12/31/2006 | 1.088 | 1.109 | 1.010 | 1.038 | 1.033 | 1.050 | 0.989 | 1.029 | 1.016 | 0.986 | 1.010 |

| A.Y.E. | 147/159 | 159/171 | 171/183 | 183/195 | 195/207 | 207/219 | 219/231 | 231/243 | 243/Ult | FACTORS |
|---|---|---|---|---|---|---|---|---|---|---|
| 12/31/2002 | 1.027 | 0.992 | 0.997 | 0.993 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000* | 1.126 |
| 12/31/2003 | 1.027 | 0.992 | 0.997 | 0.993 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000* | 1.169 |
| 12/31/2004 | 1.027 | 0.992 | 0.997 | 0.993 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000* | 1.181 |
| 12/31/2005 | 1.027 | 0.992 | 0.997 | 0.993 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000* | 1.310 |
| 12/31/2006 | 1.027 | 0.992 | 0.997 | 0.993 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000* | 1.425 |

* Calculated Using Modified Bondy Method
@ Three year mean Excludes Modified Bondy ratios



266

LOCAL PRODUCTS (Subline Codes 316 & 336)
DEDUCTIBLE
MULTISTATE

PROPERTY DAMAGE - OCCURRENCE
INCURRED ACCIDENT YEAR BASIC LIMITS LOSS DEVELOPMENT EXCLUDING ALAE

$100,000 Basic Limit Losses as of:

| A.Y.E. | 15 Months | 27 Months | 39 Months | 51 Months | 63 Months | 75 Months | 87 Months | 99 Months | 111 Months | 123 Months | 135 Months |
|---|---|---|---|---|---|---|---|---|---|---|---|
| 12/31/1987 | 89,478 | 228,136 | 141,652 | 141,894 | 133,244 | 133,244 | 133,244 | 133,244 | 133,244 | 133,244 | 133,244 |
| 12/31/1988 | 208,806 | 93,623 | 63,080 | 63,828 | 62,828 | 62,828 | 133,328 | 80,732 | 166,328 | 166,328 | 166,328 |
| 12/31/1989 | 122,687 | 116,177 | 134,799 | 126,992 | 130,672 | 123,172 | 123,172 | 123,172 | 223,172 | 223,172 | 223,172 |
| 12/31/1990 | 130,139 | 249,011 | 233,267 | 237,605 | 153,562 | 158,562 | 153,562 | 154,562 | 153,562 | 153,562 | 153,563 |
| 12/31/1991 | 223,543 | 197,355 | 104,347 | 111,299 | 124,299 | 185,568 | 225,568 | 299,567 | 285,011 | 285,012 | 285,011 |
| 12/31/1992 | 136,661 | 140,653 | 135,796 | 164,371 | 153,680 | 142,180 | 139,522 | 139,522 | 154,272 | 143,272 | 143,272 |
| 12/31/1993 | 85,575 | 144,005 | 147,117 | 158,900 | 127,900 | 125,900 | 125,900 | 133,400 | 158,400 | 152,420 | 152,220 |
| 12/31/1994 | 135,334 | 210,852 | 266,960 | 205,910 | 162,359 | 162,659 | 171,559 | 169,159 | 167,459 | 182,369 | 162,249 |
| 12/31/1995 | 218,529 | 147,031 | 138,971 | 123,532 | 83,532 | 93,532 | 83,712 | 84,012 | 115,028 | 84,060 | 86,438 |
| 12/31/1996 | 59,193 | 332,787 | 362,656 | 494,361 | 331,873 | 330,526 | 320,772 | 394,372 | 322,011 | 364,401 | 378,375 |
| 12/31/1997 | 176,155 | 130,452 | 216,050 | 202,120 | 196,320 | 152,525 | 165,066 | 205,641 | 188,049 | 179,148 | |
| 12/31/1998 | 166,384 | 290,116 | 297,107 | 264,395 | 279,597 | 283,429 | 262,370 | 266,169 | 418,719 | | |
| 12/31/1999 | 140,048 | 299,032 | 334,120 | 264,119 | 281,970 | 274,538 | 263,781 | 263,281 | | | |
| 12/31/2000 | 167,911 | 265,049 | 214,763 | 222,295 | 204,795 | 268,795 | 263,393 | | | | |
| 12/31/2001 | 201,331 | 176,158 | 176,164 | 191,830 | 191,830 | 182,732 | | | | | |
| 12/31/2002 | 152,221 | 171,832 | 197,593 | 220,091 | 267,091 | | | | | | |
| 12/31/2003 | 307,733 | 227,853 | 177,589 | 291,590 | | | | | | | |
| 12/31/2004 | 250,378 | 124,212 | 187,269 | | | | | | | | |
| 12/31/2005 | 306,218 | 369,376 | | | | | | | | | |
| 12/31/2006 | 331,334 | | | | | | | | | | |

| A.Y.E. | 147 Months | 159 Months | 171 Months | 183 Months | 195 Months | 207 Months | 219 Months | 231 Months | 243 Months |
|---|---|---|---|---|---|---|---|---|---|
| 12/31/1987 | 133,244 | 133,244 | 133,244 | 133,244 | 133,244 | 133,244 | 133,244 | 133,244 | 133,244 |
| 12/31/1988 | 166,328 | 206,328 | 172,055 | 172,055 | 172,055 | 172,055 | 172,055 | 172,055 | |
| 12/31/1989 | 223,172 | 228,899 | 228,899 | 228,899 | 228,899 | 228,899 | 228,899 | | |
| 12/31/1990 | 159,290 | 159,289 | 159,289 | 159,289 | 159,289 | 159,289 | | | |
| 12/31/1991 | 285,011 | 286,011 | 286,011 | 286,011 | 286,011 | | | | |
| 12/31/1992 | 153,272 | 162,372 | 153,272 | 143,280 | | | | | |
| 12/31/1993 | 223,720 | 201,220 | 195,720 | | | | | | |
| 12/31/1994 | 162,249 | 162,249 | | | | | | | |
| 12/31/1995 | 81,472 | | | | | | | | |

267

LOCAL PRODUCTS (Subline Codes 316 & 336)
DEDUCTIBLE
MULTISTATE

PROPERTY DAMAGE - OCCURRENCE
INCURRED ACCIDENT YEAR BASIC LIMITS LOSS DEVELOPMENT EXCLUDING ALAE

Link Ratios

| A.Y.E. | 27: 15 | 39: 27 | 51: 39 | 63: 51 | 75: 63 | 87: 75 | 99: 87 | 111: 99 | 123:111 | 135:123 | 147:135 |
|---|---|---|---|---|---|---|---|---|---|---|---|
| 12/31/1987 | 2.550 | 0.621 | 1.002 | 0.939 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 |
| 12/31/1988 | 0.448 | 0.674 | 1.012 | 0.984 | 1.000 | 2.122 | 0.606 | 2.060 | 1.000 | 1.000 | 1.000 |
| 12/31/1989 | 0.947 | 1.160 | 0.942 | 1.029 | 0.943 | 1.000 | 1.000 | 1.812 | 1.000 | 1.000 | 1.000 |
| 12/31/1990 | 1.913 | 0.937 | 1.019 | 0.646 | 1.033 | 0.968 | 1.007 | 0.994 | 1.000 | 1.000 | 1.037 |
| 12/31/1991 | 0.883 | 0.529 | 1.067 | 1.117 | 1.493 | 1.216 | 1.328 | 0.951 | 1.000 | 1.000 | 1.000 |
| 12/31/1992 | 1.029 | 0.965 | 1.210 | 0.935 | 0.925 | 0.981 | 1.000 | 1.106 | 0.929 | 1.000 | 1.070 |
| 12/31/1993 | 1.683 | 1.022 | 1.080 | 0.805 | 0.984 | 1.000 | 1.060 | 1.187 | 0.962 | 0.999 | 1.470 |
| 12/31/1994 | 1.558 | 1.266 | 0.771 | 0.788 | 1.002 | 1.055 | 0.986 | 0.990 | 1.089 | 0.890 | 1.000 |
| 12/31/1995 | 0.673 | 0.945 | 0.889 | 0.676 | 1.120 | 0.895 | 1.004 | 1.369 | 0.731 | 1.028 | 0.943 |
| 12/31/1996 | 5.622 | 1.090 | 1.363 | 0.671 | 0.996 | 0.970 | 1.229 | 0.817 | 1.132 | 1.038 | |
| 12/31/1997 | 0.741 | 1.656 | 0.936 | 0.971 | 0.777 | 1.082 | 1.246 | 0.914 | 0.953 | | |
| 12/31/1998 | 1.744 | 1.024 | 0.890 | 1.057 | 1.014 | 0.926 | 1.014 | 1.573 | | | |
| 12/31/1999 | 2.135 | 1.117 | 0.790 | 1.068 | 0.974 | 0.961 | 0.998 | | | | |
| 12/31/2000 | 1.579 | 0.810 | 1.035 | 0.921 | 1.313 | 0.980 | | | | | |
| 12/31/2001 | 0.875 | 1.000 | 1.089 | 1.000 | 0.953 | | | | | | |
| 12/31/2002 | 1.129 | 1.150 | 1.114 | 1.214 | | | | | | | |
| 12/31/2003 | 0.740 | 0.779 | 1.642 | | | | | | | | |
| 12/31/2004 | 0.496 | 1.508 | | | | | | | | | |
| 12/31/2005 | 1.206 | | | | | | | | | | |
| 3 Yr Mean | 0.814 | 1.146 | 1.282 | 1.045 | 1.080 | 0.956 | 1.086 | 1.101 | 0.939 | 0.985 | 1.138 |
| Best 3/5 | 0.915 | 0.987 | 1.079 | 1.042 | 0.980 | 0.970 | 1.082 | 1.091 | 1.001 | 1.009 | 1.023 |

| A.Y.E. | 159:147 | 171:159 | 183:171 | 195:183 | 207:195 | 219:207 | 231:219 | 243:231 |
|---|---|---|---|---|---|---|---|---|
| 12/31/1987 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 |
| 12/31/1988 | 1.240 | 0.834 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 * |
| 12/31/1989 | 1.026 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 * | 1.000 * |
| 12/31/1990 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 * | 1.000 * | 1.000 * |
| 12/31/1991 | 1.004 | 1.000 | 1.000 | 1.000 | 1.000 * | 1.000 * | 1.000 * | 1.000 * |
| 12/31/1992 | 1.059 | 0.944 | 0.935 | | | | | |
| 12/31/1993 | 0.899 | 0.973 | | | | | | |
| 12/31/1994 | 1.000 | | | | | | | |
| 3 Yr Mean | 0.986 | 0.972 | 0.978 | 1.000 | 1.000 @ | 1.000 @ | 1.000 @ | 1.000 @ |
| Best 3/5 | 1.001 | 0.991 | 1.000 | 1.000 | 1.000 * | 1.000 * | 1.000 * | 1.000 * |

Development From

| A.Y.E. | 15/ 27 | 27/ 39 | 39/ 51 | 51/ 63 | 63/ 75 | 75/ 87 | 87/ 99 | 99/111 | 111/123 | 123/135 | 135/147 |
|---|---|---|---|---|---|---|---|---|---|---|---|
| 12/31/2002 | | | | | 0.980 | 0.970 | 1.082 | 1.091 | 1.001 | 1.009 | 1.023 |
| 12/31/2003 | | | | 1.042 | 0.980 | 0.970 | 1.082 | 1.091 | 1.001 | 1.009 | 1.023 |
| 12/31/2004 | | | 1.079 | 1.042 | 0.980 | 0.970 | 1.082 | 1.091 | 1.001 | 1.009 | 1.023 |
| 12/31/2005 | | 0.987 | 1.079 | 1.042 | 0.980 | 0.970 | 1.082 | 1.091 | 1.001 | 1.009 | 1.023 |
| 12/31/2006 | 0.915 | 0.987 | 1.079 | 1.042 | 0.980 | 0.970 | 1.082 | 1.091 | 1.001 | 1.009 | 1.023 |

| A.Y.E. | 147/159 | 159/171 | 171/183 | 183/195 | 195/207 | 207/219 | 219/231 | 231/243 | 243/Ult | FACTORS |
|---|---|---|---|---|---|---|---|---|---|---|
| 12/31/2002 | 1.001 | 0.991 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000* | 1.150 |
| 12/31/2003 | 1.001 | 0.991 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000* | 1.198 |
| 12/31/2004 | 1.001 | 0.991 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000* | 1.293 |
| 12/31/2005 | 1.001 | 0.991 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000* | 1.276 |
| 12/31/2006 | 1.001 | 0.991 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000* | 1.168 |

* Calculated Using Modified Bondy Method
@ Three year mean Excludes Modified Bondy ratios

LOCAL PRODUCTS (Subline Codes 316 & 336)
FULL COVERAGE
MULTISTATE

PROPERTY DAMAGE - OCCURRENCE
INCURRED ACCIDENT YEAR ALAE DEVELOPMENT

Allocated Expenses as of:

| A.Y.E | 15 Months | 27 Months | 39 Months | 51 Months | 63 Months | 75 Months | 87 Months | 99 Months | 111 Months | 123 Months | 135 Months |
|---|---|---|---|---|---|---|---|---|---|---|---|
| 12/31/1987 | 97,745 | 208,037 | 400,778 | 683,218 | 665,065 | 733,667 | 735,778 | 817,368 | 778,621 | 785,044 | 843,100 |
| 12/31/1988 | 103,867 | 317,317 | 614,985 | 702,379 | 673,006 | 693,559 | 778,657 | 784,537 | 761,525 | 748,686 | 749,622 |
| 12/31/1989 | 152,543 | 265,009 | 508,723 | 811,275 | 898,083 | 1,169,673 | 1,409,290 | 2,167,761 | 2,283,082 | 2,329,830 | 2,420,441 |
| 12/31/1990 | 170,599 | 267,635 | 437,580 | 506,556 | 658,414 | 769,016 | 1,027,309 | 1,299,520 | 1,472,657 | 1,652,884 | 2,482,265 |
| 12/31/1991 | 138,757 | 255,569 | 496,385 | 662,788 | 815,201 | 973,976 | 1,043,420 | 1,113,516 | 1,143,739 | 1,168,838 | 1,257,700 |
| 12/31/1992 | 85,221 | 208,904 | 244,495 | 245,011 | 408,394 | 514,366 | 693,951 | 1,112,604 | 762,211 | 795,240 | 805,433 |
| 12/31/1993 | 86,817 | 285,537 | 336,275 | 499,442 | 700,800 | 794,312 | 756,550 | 832,607 | 845,055 | 1,132,697 | 930,378 |
| 12/31/1994 | 126,210 | 364,496 | 991,756 | 1,507,240 | 1,073,392 | 1,216,466 | 1,275,525 | 1,296,405 | 1,560,851 | 1,361,754 | 1,354,729 |
| 12/31/1995 | 319,093 | 565,664 | 726,397 | 975,498 | 1,070,379 | 1,341,772 | 1,186,169 | 1,432,798 | 1,301,858 | 1,479,551 | 1,614,562 |
| 12/31/1996 | 179,955 | 748,797 | 951,037 | 1,092,332 | 1,196,795 | 1,275,531 | 1,676,111 | 2,593,992 | 2,717,467 | 2,630,576 | 2,637,656 |
| 12/31/1997 | 314,224 | 294,665 | 985,334 | 1,253,888 | 1,577,385 | 1,746,957 | 1,961,230 | 2,036,017 | 2,018,250 | 2,043,925 | |
| 12/31/1998 | 105,014 | 168,039 | 345,807 | 511,675 | 656,112 | 849,460 | 904,611 | 883,579 | 930,108 | | |
| 12/31/1999 | 138,942 | 317,566 | 605,560 | 875,076 | 908,799 | 1,075,423 | 1,302,506 | 1,296,073 | | | |
| 12/31/2000 | 294,070 | 507,170 | 722,986 | 904,617 | 1,157,542 | 1,416,848 | 1,836,699 | | | | |
| 12/31/2001 | 222,170 | 310,481 | 521,079 | 750,911 | 1,010,430 | 1,253,732 | | | | | |
| 12/31/2002 | 234,490 | 399,005 | 598,601 | 914,304 | 1,043,634 | | | | | | |
| 12/31/2003 | 77,355 | 704,648 | 1,068,859 | 1,232,675 | | | | | | | |
| 12/31/2004 | 171,527 | 303,191 | 478,340 | | | | | | | | |
| 12/31/2005 | 270,774 | 336,688 | | | | | | | | | |
| 12/31/2006 | 176,179 | | | | | | | | | | |

| A.Y.E | 147 Months | 159 Months | 171 Months | 183 Months | 195 Months | 207 Months | 219 Months | 231 Months | 243 Months |
|---|---|---|---|---|---|---|---|---|---|
| 12/31/1987 | 883,407 | 877,152 | 1,182,817 | 1,182,028 | 1,182,028 | 1,182,028 | 1,184,597 | 1,192,582 | 1,207,144 |
| 12/31/1988 | 750,452 | 752,952 | 751,734 | 750,609 | 750,609 | 750,609 | 750,609 | 750,609 | |
| 12/31/1989 | 2,463,258 | 2,417,886 | 2,500,183 | 2,772,331 | 2,770,444 | 2,797,774 | 2,802,540 | | |
| 12/31/1990 | 2,618,087 | 2,808,305 | 3,060,780 | 3,110,600 | 3,249,441 | 3,510,523 | | | |
| 12/31/1991 | 1,426,246 | 1,635,730 | 1,944,876 | 2,101,601 | 2,184,765 | | | | |
| 12/31/1992 | 801,667 | 810,796 | 813,631 | 813,631 | | | | | |
| 12/31/1993 | 1,063,734 | 1,341,325 | 1,408,771 | | | | | | |
| 12/31/1994 | 1,457,264 | 1,565,660 | | | | | | | |
| 12/31/1995 | 1,843,591 | | | | | | | | |

296

LOCAL PRODUCTS (Subline Codes 316 & 336)
FULL COVERAGE
MULTISTATE

PROPERTY DAMAGE - OCCURRENCE
INCURRED ACCIDENT YEAR ALAE DEVELOPMENT

Increments

| A.Y.E | 27: 15 | 39: 27 | 51: 39 | 63: 51 | 75: 63 | 87: 75 | 99: 87 | 111: 99 | 123: 111 | 135: 123 | 147: 135 | 159:147 | 171:159 |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| 12/31/1987 | 110,292 | 192,741 | 282,440 | -18,153 | 68,602 | 2,111 | 81,590 | -38,747 | 6,423 | 58,056 | 40,307 | -6,255 | 305,665 |
| 12/31/1988 | 213,450 | 297,668 | 87,394 | -29,373 | 20,553 | 85,098 | 5,880 | -23,012 | -12,839 | 936 | 830 | 2,500 | -1,218 |
| 12/31/1989 | 112,466 | 243,714 | 302,552 | 86,808 | 271,590 | 239,617 | 758,471 | 115,321 | 46,748 | 90,611 | 42,817 | -45,372 | 82,297 |
| 12/31/1990 | 97,036 | 169,945 | 68,976 | 151,858 | 110,602 | 258,293 | 272,211 | 173,137 | 180,227 | 829,381 | 135,822 | 190,218 | 252,475 |
| 12/31/1991 | 116,812 | 240,816 | 166,403 | 152,413 | 158,775 | 69,444 | 70,096 | 30,223 | 25,099 | 88,862 | 168,546 | 209,484 | 309,146 |
| 12/31/1992 | 123,683 | 35,591 | 516 | 163,383 | 105,972 | 179,585 | 418,653 | -350,393 | 33,029 | 10,193 | -3,766 | 9,129 | 2,835 |
| 12/31/1993 | 198,720 | 50,738 | 163,167 | 201,358 | 93,512 | -37,762 | 76,057 | 12,448 | 287,642 | -202,319 | 133,356 | 277,591 | 67,446 |
| 12/31/1994 | 238,286 | 627,260 | 515,484 | -433,848 | 143,074 | 59,059 | 20,880 | 264,446 | -199,097 | -7,025 | 102,535 | 108,396 | |
| 12/31/1995 | 246,571 | 160,733 | 249,101 | 94,881 | 271,393 | -155,603 | 246,629 | -130,940 | 177,693 | 135,011 | 229,029 | | |
| 12/31/1996 | 568,842 | 202,240 | 141,295 | 104,463 | 78,736 | 400,580 | 917,881 | 123,475 | -86,891 | 7,080 | | | |
| 12/31/1997 | -19,559 | 690,669 | 268,554 | 323,497 | 169,572 | 214,273 | 74,787 | -17,767 | 25,675 | | | | |
| 12/31/1998 | 63,025 | 177,768 | 165,868 | 144,437 | 193,348 | 55,151 | -21,032 | 46,529 | | | | | |
| 12/31/1999 | 178,624 | 287,994 | 269,516 | 33,723 | 166,624 | 227,083 | -6,433 | | | | | | |
| 12/31/2000 | 213,100 | 215,816 | 181,631 | 252,925 | 259,306 | 419,851 | | | | | | | |
| 12/31/2001 | 88,311 | 210,598 | 229,832 | 259,519 | 243,302 | | | | | | | | |
| 12/31/2002 | 164,515 | 199,596 | 315,703 | 129,330 | | | | | | | | | |
| 12/31/2003 | 627,293 | 364,211 | 163,816 | | | | | | | | | | |
| 12/31/2004 | 131,664 | 175,149 | | | | | | | | | | | |
| 12/31/2005 | 65,914 | | | | | | | | | | | | |

Incremental Percentages

| A.Y.E | 27: 15 | 39: 27 | 51: 39 | 63: 51 | 75: 63 | 87: 75 | 99: 87 | 111: 99 | 123: 111 | 135: 123 | 147: 135 | 159:147 | 171:159 |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| 12/31/1987 | 0.0431 | 0.0752 | 0.1103 | -0.0071 | 0.0268 | 0.0008 | 0.0319 | -0.0151 | 0.0025 | 0.0227 | 0.0157 | -0.0024 | 0.1193 |
| 12/31/1988 | 0.1060 | 0.1479 | 0.0434 | -0.0146 | 0.0102 | 0.0423 | 0.0029 | -0.0114 | -0.0064 | 0.0005 | 0.0004 | 0.0012 | -0.0006 |
| 12/31/1989 | 0.0341 | 0.0738 | 0.0917 | 0.0263 | 0.0823 | 0.0726 | 0.2298 | 0.0349 | 0.0142 | 0.0275 | 0.0130 | -0.0137 | 0.0249 |
| 12/31/1990 | 0.0275 | 0.0482 | 0.0196 | 0.0431 | 0.0314 | 0.0733 | 0.0772 | 0.0491 | 0.0511 | 0.2353 | 0.0385 | 0.0540 | 0.0716 |
| 12/31/1991 | 0.0481 | 0.0992 | 0.0686 | 0.0628 | 0.0654 | 0.0286 | 0.0289 | 0.0125 | 0.0103 | 0.0366 | 0.0694 | 0.0863 | 0.1274 |
| 12/31/1992 | 0.0711 | 0.0205 | 0.0003 | 0.0939 | 0.0609 | 0.1032 | 0.2406 | -0.2014 | 0.0190 | 0.0059 | -0.0022 | 0.0052 | 0.0016 |
| 12/31/1993 | 0.0749 | 0.0191 | 0.0615 | 0.0759 | 0.0352 | -0.0142 | 0.0287 | 0.0047 | 0.1084 | -0.0763 | 0.0503 | 0.1046 | 0.0254 |
| 12/31/1994 | 0.0645 | 0.1697 | 0.1395 | -0.1174 | 0.0387 | 0.0160 | 0.0056 | 0.0716 | -0.0539 | -0.0019 | 0.0277 | 0.0293 | |
| 12/31/1995 | 0.0643 | 0.0419 | 0.0650 | 0.0248 | 0.0708 | -0.0406 | 0.0644 | -0.0342 | 0.0464 | 0.0352 | 0.0598 | | |
| 12/31/1996 | 0.1452 | 0.0516 | 0.0361 | 0.0267 | 0.0201 | 0.1022 | 0.2343 | 0.0315 | -0.0222 | 0.0018 | | | |
| 12/31/1997 | -0.0043 | 0.1512 | 0.0588 | 0.0708 | 0.0371 | 0.0469 | 0.0164 | -0.0039 | 0.0056 | | | | |
| 12/31/1998 | 0.0230 | 0.0647 | 0.0604 | 0.0526 | 0.0704 | 0.0201 | -0.0077 | 0.0169 | | | | | |
| 12/31/1999 | 0.0490 | 0.0791 | 0.0740 | 0.0093 | 0.0457 | 0.0623 | -0.0018 | | | | | | |
| 12/31/2000 | 0.0482 | 0.0488 | 0.0411 | 0.0572 | 0.0586 | 0.0949 | | | | | | | |
| 12/31/2001 | 0.0278 | 0.0664 | 0.0724 | 0.0818 | 0.0767 | | | | | | | | |
| 12/31/2002 | 0.0727 | 0.0882 | 0.1395 | 0.0571 | | | | | | | | | |
| 12/31/2003 | 0.2091 | 0.1214 | 0.0546 | | | | | | | | | | |
| 12/31/2004 | 0.0446 | 0.0593 | | | | | | | | | | | |
| 12/31/2005 | 0.0149 | | | | | | | | | | | | |
| Best 3/5 | 0.0484 | 0.0713 | 0.0670 | 0.0556 | 0.0583 | 0.0680 | 0.0263 | 0.0149 | 0.0099 | 0.0019 | 0.0459 | 0.0565 | 0.0407 |

LOCAL PRODUCTS (Subline Codes 316 & 336)
FULL COVERAGE
MULTISTATE

PROPERTY DAMAGE - OCCURRENCE
INCURRED ACCIDENT YEAR ALAE DEVELOPMENT

Link Ratios

| A.Y.E. | 183:171 | 195:183 | 207:195 | 219:207 | 231:219 | 243:231 | Ult:243 |
|---|---|---|---|---|---|---|---|
| 12/31/1987 | 0.999 | 1.000 | 1.000 | 1.002 | 1.007 | 1.012 | 1.000 * |
| 12/31/1988 | 0.999 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 * | 1.000 * |
| 12/31/1989 | 1.109 | 0.999 | 1.010 | 1.002 | 1.001 * | 1.000 * | 1.000 * |
| 12/31/1990 | 1.016 | 1.045 | 1.080 | 1.002 * | 1.001 * | 1.000 * | 1.000 * |
| 12/31/1991 | 1.081 | 1.040 | 1.005 * | 1.002 * | 1.001 * | 1.000 * | 1.000 * |
| 12/31/1992 | 1.000 | | | | | | |
| Best 3/5 | 1.032 | 1.013 | 1.005 * | 1.002 * | 1.001 * | 1.000 * | 1.000 * |

171 to Ultimate Factor: 1.054

Cumulative Incremental Factors

| Months-to-Ultimate | 15 | 27 | 39 | 51 | 63 | 75 | 87 |
|---|---|---|---|---|---|---|---|
| | 0.565 | 0.516 | 0.445 | 0.378 | 0.322 | 0.264 | 0.196 |
| Months-to-Ultimate | 99 | 111 | 123 | 135 | 147 | 159 | 171 |
| | 0.170 | 0.155 | 0.145 | 0.143 | 0.097 | 0.041 | 0.000 |

| A.Y.E | Reported ALAE as of 3/31/07 | $500,000 Ultimate Indemnity | ALAE Factor | Additional ALAE | ALAE at 171 Months | 171-Ultimate Factor | Ultimate ALAE |
|---|---|---|---|---|---|---|---|
| 12/31/2004 | 518,607 | 4,078,025 | 0.445 | 1,814,724 | 2,333,331 | 1.054 | 2,459,162 |
| 12/31/2005 | 406,000 | 4,887,610 | 0.516 | 2,522,011 | 2,928,011 | 1.054 | 3,085,962 |
| 12/31/2006 | 223,664 | 5,530,960 | 0.565 | 3,125,000 | 3,348,664 | 1.054 | 3,529,305 |

* Calculated Using Modified Bondy Method

Multistate Review of ULAE Experience
General Liability Excluding Medical Professional Liability
Loss Adjustment Expense Special Call
Calendar Years 2002 - 2006

| Item * | 2002 | 2003 | 2004 | 2005 | 2006 | 2002 - 2006 Mean |
|---|---|---|---|---|---|---|
| 1. Direct Losses Incurred | $17,316,648 | $18,078,086 | $20,621,418 | $18,828,196 | $14,816,398 | |
| 2. Allocated Loss Adjustment Expenses Incurred (ALAE) | $ 3,142,207 | $ 3,804,652 | $ 5,078,430 | $ 5,265,077 | $ 4,050,421 | |
| 3. Unallocated Loss Adjustment Expenses Incurred (ULAE) | $ 902,763 | $ 1,011,316 | $ 1,002,177 | $ 1,061,548 | $ 989,764 | |
| 4. Incurred Losses + ALAE [(1) + (2)] | $20,458,856 | $21,882,737 | $25,699,848 | $24,093,273 | $18,866,819 | |
| | | Incurred Percentage | | | | |
| 5. Ratio of ULAE to (Losses + ALAE) [(3)/(4)] | 4.4% | 4.6% | 3.9% | 4.4% | 5.2% | 4.5% |

6. Selected 4.5%

Notes: All dollar amounts are displayed in thousands.

* Items (1) - (4) are from the special call submissions for available writers.

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LOCAL PRODUCTS / COMPLETED OPERATIONS TREND SUMMARY

| (1) EXPOSURE TREND | LOCAL PRODUCTS | COMPLETED OPERATIONS | LOCAL PRODUCTS / COMPLETED OPERATIONS COMBINED |
|---|---|---|---|
| Average Annual Percent Change | | | |
| a) 7/1/2004 to 7/1/2009 AYE 12/31/2004 | + 1.1% | + 2.6% | + 2.4% |
| b) 7/1/2005 to 7/1/2009 AYE 12/31/2005 | + 1.0% | + 3.0% | + 2.8% |
| c) 7/1/2006 to 7/1/2009 AYE 12/31/2006 | + 0.6% | + 3.1% | + 2.8% |

| (2) OCCURRENCE SEVERITY | BODILY INJURY | PROPERTY DAMAGE |
|---|---|---|
| a) Fitted | | |
| All Years | + 11.3% | + 11.1% |
| Eight Years | + 11.0% | + 11.7% |
| Six Years | + 11.5% | + 10.3% |
| b) Selected | + 9.0% | + 10.0% |

(3) FREQUENCY TREND

Selected 0.0%

(4) TOTAL ANNUAL NET TREND

Net trend = (frequency trend x severity trend) / exposure trend

NOTE: The BI deductible trend is equal to the bodily injury trend. The PD deductible trend is equal to the property damage trend.

LOCAL PRODUCTS / COMPLETED OPERATIONS
AVERAGE ANNUAL EXPOSURE TRENDS
FOR ACCIDENT YEARS ENDING 12/31/2004, 12/31/2005 & 12/31/2006

| (1) YEAR ENDING QUARTER* | | (2) LOCAL PRODUCTS CLASS GROUP SALES EXPOSURE INDICES | (3) COMPLETED OPERATIONS CLASS GROUP PAYROLL EXPOSURE INDICES | (1) YEAR ENDING QUARTER* | | (2) LOCAL PRODUCTS CLASS GROUP SALES EXPOSURE INDICES | (3) COMPLETED OPERATIONS CLASS GROUP PAYROLL EXPOSURE INDICES |
|---|---|---|---|---|---|---|---|
| 1996 | 1 | 0.970 | 14.806 | 2003 | 1 | 1.020 | 18.638 |
| | 2 | 0.973 | 14.886 | | 2 | 1.020 | 18.769 |
| | 3 | 0.975 | 14.985 | | 3 | 1.021 | 18.869 |
| | 4 | 0.977 | 15.095 | | 4 | 1.022 | 18.943 |
| 1997 | 1 | 0.979 | 15.232 | 2004 | 1 | 1.025 | 19.028 |
| | 2 | 0.981 | 15.369 | | 2 | 1.030 | 19.092 |
| | 3 | 0.983 | 15.502 | | 3 | 1.035 | 19.148 |
| | 4 | 0.985 | 15.657 | | 4 | 1.040 | 19.215 |
| 1998 | 1 | 0.985 | 15.793 | 2005 | 1 | 1.046 | 19.253 |
| | 2 | 0.985 | 15.934 | | 2 | 1.050 | 19.298 |
| | 3 | 0.986 | 16.077 | | 3 | 1.055 | 19.368 |
| | 4 | 0.986 | 16.212 | | 4 | 1.060 | 19.441 |
| 1999 | 1 | 0.987 | 16.334 | 2006 | 1 | 1.065 | 19.529 |
| | 2 | 0.989 | 16.480 | | 2 | 1.072 | 19.649 |
| | 3 | 0.990 | 16.623 | | 3 | 1.077 | 19.804 |
| | 4 | 0.991 | 16.773 | | 4 | 1.081 | 19.998 |
| 2000 | 1 | 0.992 | 16.945 | 2007 | 1 | 1.085 | 20.233 |
| | 2 | 0.995 | 17.112 | | 2 | 1.088 | 20.479 |
| | 3 | 0.997 | 17.288 | | 3P | 1.089 | 20.650 |
| | 4 | 1.000 | 17.469 | | 4P | 1.091 | 20.817 |
| 2001 | 1 | 1.003 | 17.644 | 2008 | 1P | 1.090 | 20.956 |
| | 2 | 1.007 | 17.775 | | 2P | 1.089 | 21.088 |
| | 3 | 1.011 | 17.887 | | 3P | 1.089 | 21.216 |
| | 4 | 1.015 | 17.987 | | 4P | 1.090 | 21.344 |
| 2002 | 1 | 1.018 | 18.091 | 2009 | 1P | 1.092 | 21.472 |
| | 2 | 1.019 | 18.220 | | 2P | 1.095 | 21.604 |
| | 3 | 1.018 | 18.367 | | 3P | 1.098 | 21.745 |
| | 4 | 1.019 | 18.512 | | 4P | 1.101 | 21.894 |

| CHANGE IN EXPOSURES | | LOCAL PRODUCTS | COMPLETED OPERATIONS |
|---|---|---|---|
| 7/1/2004 to 7/1/2009 | (2009:4/2004:4) | 1.058 | 1.139 |
| 7/1/2005 to 7/1/2009 | (2009:4/2005:4) | 1.039 | 1.126 |
| 7/1/2006 to 7/1/2009 | (2009:4/2006:4) | 1.019 | 1.095 |

| AVERAGE ANNUAL TREND FACTOR | | | |
|---|---|---|---|
| 7/1/2004 to 7/1/2009 | ( 5.0 YRS ) | 1.011 | 1.026 |
| 7/1/2005 to 7/1/2009 | ( 4.0 YRS ) | 1.010 | 1.030 |
| 7/1/2006 to 7/1/2009 | ( 3.0 YRS ) | 1.006 | 1.031 |

* Projected values are identified by a 'P' in column (1).
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OCCURRENCE SEVERITY TREND

MULTISTATE
LOCAL PRODUCTS/COMPLETED OPERATIONS
Calculation of Annual Trend Factor
Based on Average Occurrence Severity
Full Coverage Occurrence Data
Monoline and Multiline Combined

Bodily Injury

| (1) Accident Year Ending | (2) Basic Limit Paid Losses * | (3) Paid Occurrences | (4) (2)/(3) Actual Severity | (5) Exponential Curve of Best Fit to Col (4) 10 Year | 8 Year | 6 Year |
|---|---|---|---|---|---|---|
| 12/31/1997 | $38,958,058 | 4,067 | $9,579 | $10,081 | | |
| 12/31/1998 | 41,470,486 | 3,578 | 11,590 | 11,225 | | |
| 12/31/1999 | 45,300,444 | 3,417 | 13,257 | 12,498 | $12,672 | |
| 12/31/2000 | 43,919,968 | 3,238 | 13,564 | 13,916 | 14,063 | |
| 12/31/2001 | 41,962,569 | 2,924 | 14,351 | 15,494 | 15,607 | $15,414 |
| 12/31/2002 | 46,023,417 | 2,664 | 17,276 | 17,252 | 17,321 | 17,182 |
| 12/31/2003 | 39,630,987 | 1,824 | 21,728 | 19,208 | 19,223 | 19,152 |
| 12/31/2004 | 35,388,123 | 1,657 | 21,357 | 21,387 | 21,334 | 21,348 |
| 12/31/2005 | 35,144,359 | 1,543 | 22,777 | 23,813 | 23,676 | 23,796 |
| 12/31/2006 | 39,228,448 | 1,504 | 26,083 | 26,514 | 26,275 | 26,525 |
| Goodness of Fit Statistic, R-Squared: | | | | 0.968 | 0.944 | 0.899 |

| | |
|---|---|
| Average Annual Severity Trend (10 yr) | 11.3% |
| Average Annual Severity Trend ( 8 yr) | 11.0% |
| Average Annual Severity Trend ( 6 yr) | 11.5% |
| Selected Annual Severity Trend | 9.0% |

* Including basic indemnity and allocated loss adjustment expense developed separately to an ultimate settlement basis.
NOTE: Trends are based on reported paid full coverage data developed to ultimate using paid development factors.
(See Section B - Explanation of Trend Calculation).

OCCURRENCE SEVERITY TREND

MULTISTATE
LOCAL PRODUCTS/COMPLETED OPERATIONS
Calculation of Annual Trend Factor
Based on Average Occurrence Severity
Full Coverage Occurrence Data
Monoline and Multiline Combined

Property Damage

| (1) Accident Year Ending | (2) Basic Limit Paid Losses * | (3) Paid Occurrences | (4) (2)/(3) Actual Severity | (5) Exponential Curve of Best Fit to Col (4) 10 Year | 8 Year | 6 Year |
|---|---|---|---|---|---|---|
| 12/31/1997 | $82,306,598 | 5,063 | $16,256 | $16,203 | | |
| 12/31/1998 | 108,121,026 | 5,749 | 18,807 | 18,003 | | |
| 12/31/1999 | 108,875,218 | 5,714 | 19,054 | 20,004 | $19,535 | |
| 12/31/2000 | 135,054,341 | 6,373 | 21,192 | 22,227 | 21,817 | |
| 12/31/2001 | 152,150,978 | 6,343 | 23,987 | 24,697 | 24,365 | $25,348 |
| 12/31/2002 | 159,784,585 | 5,509 | 29,004 | 27,441 | 27,211 | 27,965 |
| 12/31/2003 | 141,975,087 | 4,337 | 32,736 | 30,491 | 30,390 | 30,852 |
| 12/31/2004 | 145,734,749 | 4,412 | 33,031 | 33,879 | 33,940 | 34,038 |
| 12/31/2005 | 171,695,014 | 4,517 | 38,011 | 37,644 | 37,904 | 37,552 |
| 12/31/2006 | 205,134,285 | 5,065 | 40,500 | 41,827 | 42,332 | 41,430 |
| Goodness of Fit Statistic, R-Squared: | | | | 0.981 | 0.973 | 0.947 |

| | |
|---|---|
| Average Annual Severity Trend (10 yr) | 11.1% |
| Average Annual Severity Trend ( 8 yr) | 11.7% |
| Average Annual Severity Trend ( 6 yr) | 10.3% |
| Selected Annual Severity Trend | 10.0% |

* Including basic indemnity and allocated loss adjustment expense developed separately to an ultimate settlement basis.
NOTE: Trends are based on reported paid full coverage data developed to ultimate using paid development factors.
(See Section B - Explanation of Trend Calculation).



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LOCAL PRODUCTS/COMPLETED OPERATIONS

FREQUENCY TREND
MULTISTATE

Manual Classes (Full and Deductible Coverage)
Monoline and Multiline Combined
CGL Policies Only

Bodily Injury and Property Damage Combined

| (1) Accident Year Ending | (2) Aggregate Loss Costs at Current Level | (3) Occurrences at Ultimate[1] | (4) Occurrence Frequency (3)/(2)[2] |
|---|---|---|---|
| 12/31/1989 | $ 391,256,183 | 10,067 | 25.73 |
| 12/31/1990 | 384,731,428 | 11,422 | 29.69 |
| 12/31/1991 | 330,400,044 | 9,851 | 29.81 |
| 12/31/1992 | 310,609,893 | 9,559 | 30.78 |
| 12/31/1993 | 302,269,870 | 9,599 | 31.76 |
| 12/31/1994 | 333,536,827 | 11,838 | 35.49 |
| 12/31/1995 | 347,440,718 | 12,524 | 36.05 |
| 12/31/1996 | 362,655,971 | 12,141 | 33.48 |
| 12/31/1997 | 356,011,191 | 10,968 | 30.81 |
| 12/31/1998 | 356,846,080 | 10,722 | 30.05 |
| 12/31/1999 | 351,842,735 | 10,435 | 29.66 |
| 12/31/2000 | 341,507,811 | 10,630 | 31.13 |
| 12/31/2001 | 330,616,195 | 10,635 | 32.17 |
| 12/31/2002 | 322,739,890 | 9,483 | 29.38 |
| 12/31/2003 | 304,734,867 | 7,386 | 24.24 |
| 12/31/2004 | 323,150,916 | 7,653 | 23.68 |
| 12/31/2005 | 361,070,869 | 7,627 | 21.12 |
| 12/31/2006 | 381,311,105 | 8,021 | 21.04 |

Selected Annual Frequency Trend: 0.0%

[1] Occurrences are based on reported paid amounts developed to ultimate using paid development factors.
[2] Frequency is per $1,000,000 Aggregate Loss Costs at Current Level.



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## CLASS GROUPS AND CALCULATION OF PROPOSED CLASS LOSS COSTS

### Explanatory Notes

The following are definitions of the columns for the Local Products/Completed Operations calculation of proposed loss costs shown on pages G-55-61.

Column (1) is the latest year multistate Monoline Aggregate Loss Costs at Current Level (ALCCL) for the respective class.

Column (2) is the five year multistate Monoline/Multiline Aggregate Loss Costs at Current Level.

Column (3) is the five year Monoline/Multiline Experience Ratio. Losses are developed and trended, and ALCCL has been exposure trended. IPMFs and Deductible Discounts have been applied to ALCCL.

Column (4) is the credibility (Zi) of the individual class with respect to the class group. This is calculated based on the equation:

$$Z_i = \frac{K-3}{K}\left(\frac{\overline{P}_i}{\overline{P}_i + \frac{\Sigma^2}{T^2}}\right) + \frac{3}{K}$$

$K =$ The number of classes within the class group.

$\overline{P}_i =$ The 5 year total Mono / Multi ALCCL for class *i*.

$\Sigma^2 =$ The average within class variance for the class group. (Sigma Squared)

$T^2 =$ The between class variance for the class group. (Tau Squared)

## CLASS GROUPS AND CALCULATION OF PROPOSED CLASS LOSS COSTS

### Explanatory Notes (Cont'd)

Column (5) is the Formula Experience Ratio. This is found by credibility weighting the class experience ratio with the class group experience ratio and is based on the equation:

$$FER_i = Z_i \overline{X}_i + (1 - Z_i)\overline{X} \quad \text{where:}$$

$\overline{X}_i =$ The 5 year average experience ratio for class $i$ from column (3).

$$\overline{X} = \frac{\sum_{i=1}^{K} Z_i \overline{X}_i}{\sum_{i=1}^{K} Z_i}$$

Column (6) is the Index or the class relative change factor, which is the quotient of the Formula Experience Ratio ($FER_i$) and $\widetilde{X}_{\text{monoline}}$ which is the column (5) total using column (1) as weights.

Note: $\widetilde{X}$ (X - tilde) is the 5 year Mono / Multi ALCCL weighted class group experience ratio, where $\widetilde{X}_{\text{monoline}}$ (X - tilde monoline) is weighted based on monoline ALCCL for the latest year only.

Column (7) is the change factor, which is to be applied to the present loss cost. The formula for this is given as:

Change Factor = (Index) (Class Group Relative Change) (SWRL) (Off balance factor)
where "SWRL" equals the selected state monoline loss cost level change.
The off balance factor of 1.053 results from capping.

## CLASS GROUPS AND CALCULATION OF PROPOSED CLASS LOSS COSTS

### Explanatory Notes (Cont'd)

Column (8) is the percent change of the proposed state occurrence loss cost (column (10)) for each class with respect to the current state occurrence loss cost (column (9)).

Column (9) is the current state occurrence loss cost for each class.

Column (10) is the proposed state occurrence loss cost for each class.

LOSS COST % CHANGE BY CLASS

SUBLINE: LOCAL PRODUCTS/COMPLETED OPERATIONS
CLASS GROUP: 01
NUMBER OF YEARS OF DATA USED: 5
CHANGE FACTOR = INDEX * CG REL * SWRL USED = INDEX * .814 * 1.010

| CLASS | AYE 2006 MONOLINE ALCCL (1) | 5 YEAR MONO/MULTI ALCCL (2) | 5 YEAR MONO/MULTI EXPERIENCE RATIO (3) | CRED. (4) | FORMULA ER (5) | INDEX (6) | CHANGE FACTOR (7) | STATE-WIDE % CHANGE (8) | PRESENT STATEWIDE OCCUR (9) | PROPOSED STATEWIDE OCCUR (10) | |
|---|---|---|---|---|---|---|---|---|---|---|---|
| 10100 | 9234 | 797903 | .60683 | .1729 | .843 | .983 | .808 | -19.0 | .121 | .098 | |
| 10145 | 4498 | 423697 | .76191 | .1364 | .875 | 1.020 | .839 | -16.7 | .030 | .025 | |
| 10146 | 2861 | 79689 | .27947 | .0998 | .831 | .969 | .797 | -21.1 | .057 | .045 | |
| 10352 | 4852 | 158560 | 1.46528 | .1085 | .954 | 1.112 | .914 | -8.7 | .219 | .200 | |
| 11039 | 36229 | 2666611 | .67140 | .3171 | .822 | .958 | .788 | -21.3 | .108 | .085 | |
| 11258 | 1088 | 70397 | .07399 | .0988 | .811 | .945 | .777 | -22.2 | .126 | .098 | |
| 11259 | 6 | 2580 | .00000 | .0912 | .811 | .945 | .777 | -22.1 | .140 | .109 | |
| 11288 | 5827 | 515117 | 1.12153 | .1456 | .926 | 1.079 | .887 | -11.4 | .184 | .163 | |
| 12374 | 246485 | 2619214 | .53307 | .3141 | .779 | .908 | .747 | -23.5 | .340 | .260 | L |
| 12375 | 16225 | 741678 | 1.86547 | .1676 | 1.055 | 1.230 | 1.011 | 1.2 | .083 | .084 | |
| 13673 | 331874 | 2537671 | 1.05432 | .3088 | .942 | 1.098 | .903 | -9.1 | .022 | .020 | |
| 13720 | 516 | 50073 | .01176 | .0965 | .807 | .941 | .774 | -22.2 | .117 | .091 | |
| 14401 | 3104 | 109885 | 6.98926 | .1032 | 1.522 | 1.774 | 1.458 | 24.7 | .150 | .187 | U |
| 15224 | 5164 | 396111 | .51875 | .1335 | .842 | .981 | .807 | -19.3 | .083 | .067 | |
| 16900 | | | | | | | | -7.7 | .390 | .360 | |
| 16901 | | | | | | | | -10.3 | .390 | .350 | |
| 16902 | | | | | | | | -23.2 | .560 | .430 | L |
| 16910 | | | | | | | | -20.1 | .224 | .179 | |
| 16911 | | | | | | | | -14.1 | .185 | .159 | |
| 16915 | | | | | | | | -20.1 | .224 | .179 | |
| 16916 | | | | | | | | -14.1 | .185 | .159 | |
| 16920 | | | | | | | | -22.7 | .300 | .232 | |
| 16921 | | | | | | | | -22.7 | .300 | .232 | |
| 16930 | | | | | | | | -12.0 | .250 | .220 | |
| 16931 | | | | | | | | -12.0 | .250 | .220 | |
| 16940 | | | | | | | | -22.7 | .300 | .232 | |
| 16941 | | | | | | | | -12.0 | .250 | .220 | |
| 18435 | 90951 | 2842999 | .98244 | .3282 | .922 | 1.075 | .884 | -11.2 | .098 | .087 | |
| 18436 | 2313 | 172661 | 1.65496 | .1100 | .976 | 1.138 | .936 | -6.4 | .234 | .219 | |
| 18501 | 84869 | 3053600 | 1.23826 | .3409 | 1.010 | 1.177 | .968 | -3.1 | .032 | .031 | |
| 45900 | | | | | | | | -23.5 | .340 | .260 | L |
| 49617 | 65265 | 4178587 | .83343 | .4015 | .869 | 1.013 | .833 | -16.5 | .170 | .142 | |
| 57001 | 3313 | 165195 | 2.69330 | .1092 | 1.089 | 1.269 | 1.043 | 3.6 | .028 | .029 | |

X-TILDE: .879 X-TILDE (MONOLINE): .858 PI-TILDE: .0052279
TAU SQUARED: .03000 SIGMA SQUARED: 241517.71190

L - CAPPED DOWN
U - CAPPED UP
N - NOT SUBJECT TO CAPPING
E - SUBJECT TO CAPPING EXCEPTION

182

LOSS COST % CHANGE BY CLASS

SUBLINE: LOCAL PRODUCTS/COMPLETED OPERATIONS
CLASS GROUP: 02
NUMBER OF YEARS OF DATA USED: 5
CHANGE FACTOR = INDEX * CG REL * SWRL USED = INDEX * .828 * 1.010

| CLASS | AYE 2006 MONOLINE ALCCL (1) | 5 YEAR MONO/MULTI ALCCL (2) | 5 YEAR MONO/MULTI EXPERIENCE RATIO (3) | CRED. (4) | FORMULA ER (5) | INDEX (6) | CHANGE FACTOR (7) | STATE-WIDE % CHANGE (8) | PRESENT STATEWIDE OCCUR (9) | PROPOSED STATEWIDE OCCUR (10) | |
|---|---|---|---|---|---|---|---|---|---|---|---|
| 10026 | 3708 | 203549 | .08105 | .1094 | .622 | .921 | .770 | -22.7 | .044 | .034 | |
| 10042 | 74981 | 9087449 | .88925 | .7376 | .836 | 1.239 | 1.036 | 2.5 | .400 | .410 | |
| 10060 | 557 | 36544 | .00000 | .0674 | .642 | .951 | .795 | -21.9 | .320 | .250 | |
| 10065 | 1632 | 202692 | .24494 | .1092 | .640 | .948 | .793 | -22.2 | .027 | .021 | |
| 10066 | 290 | 45907 | .00000 | .0699 | .640 | .948 | .793 | -21.3 | .061 | .048 | |
| 10071 | 113360 | 9611296 | .70608 | .7481 | .702 | 1.040 | .870 | -11.9 | .420 | .370 | |
| 10073 | 1473696 | 34375329 | .62176 | .9128 | .628 | .930 | .778 | -22.1 | 1.630 | 1.270 | |
| 10075 | 19 | 8158 | .61792 | .0599 | .684 | 1.013 | .847 | -15.2 | .198 | .168 | |
| 10107 | 11948 | 1131713 | .73172 | .2876 | .701 | 1.039 | .869 | -13.3 | .450 | .390 | |
| 10115 | 6671 | 653826 | .19811 | .2058 | .587 | .870 | .728 | -22.2 | .360 | .280 | L |
| 10309 | 184 | 160331 | .04844 | .0989 | .625 | .926 | .774 | -21.6 | .037 | .029 | |
| 11020 | 480 | 33991 | 1.12971 | .0667 | .718 | 1.064 | .890 | -11.2 | .107 | .095 | |
| 11127 | 55317 | 1816691 | .77618 | .3793 | .722 | 1.070 | .895 | -10.9 | .046 | .041 | |
| 11128 | 188 | 34503 | .19946 | .0669 | .655 | .970 | .811 | -17.6 | .034 | .028 | |
| 11204 | 4567 | 198310 | .62550 | .1081 | .681 | 1.009 | .844 | -15.5 | 4.190 | 3.540 | |
| 11234 | 621 | 115854 | .12786 | .0878 | .639 | .947 | .792 | -20.6 | .233 | .185 | |
| 12014 | 3278 | 425023 | .69252 | .1596 | .689 | 1.021 | .854 | -14.4 | .125 | .107 | |
| 12356 | 47688 | 622442 | .29818 | .1997 | .610 | .904 | .756 | -23.6 | .110 | .084 | L |
| 12510 | 974 | 190402 | .05595 | .1062 | .621 | .920 | .769 | -23.0 | .122 | .094 | |
| 12805 | 82429 | 5403868 | 1.22335 | .6292 | 1.025 | 1.519 | 1.270 | 24.7 | .166 | .207 | U |
| 13351 | 217604 | 10716169 | .79712 | .7677 | .772 | 1.144 | .957 | -3.7 | .080 | .077 | |
| 13352 | 3057 | 126667 | .31130 | .0905 | .654 | .969 | .810 | -18.9 | .148 | .120 | |
| 13506 | 14558 | 936259 | .98874 | .2563 | .765 | 1.133 | .948 | -5.4 | .111 | .105 | |
| 13507 | 2325 | 161163 | 2.03995 | .0991 | .822 | 1.218 | 1.019 | 1.7 | .173 | .176 | |
| 13716 | 161051 | 6811891 | .71521 | .6798 | .707 | 1.047 | .876 | -12.6 | .247 | .216 | |
| 13759 | 14517 | 118789 | .44318 | .0886 | .666 | .987 | .825 | -17.5 | .280 | .231 | |
| 14101 | 690 | 168390 | .29547 | .1009 | .649 | .961 | .804 | -19.2 | .104 | .084 | |
| 14279 | 16117 | 1466726 | 1.16137 | .3356 | .847 | 1.255 | 1.050 | 5.1 | .099 | .104 | |
| 14913 | 12844 | 598898 | 1.16845 | .1952 | .782 | 1.159 | .969 | -3.3 | .300 | .290 | |
| 15538 | 2558 | 351650 | .15651 | .1436 | .612 | .907 | .759 | -23.2 | .095 | .073 | L |
| 15600 | 301 | 4908 | .00000 | .0590 | .648 | .960 | .803 | -19.6 | .280 | .225 | |
| 15608 | 6 | 10787 | .00000 | .0606 | .646 | .957 | .800 | -21.1 | .038 | .030 | |
| 15839 | 1825 | 295298 | 1.12628 | .1309 | .746 | 1.105 | .924 | -7.9 | .101 | .093 | |
| 15991 | 33972 | 635613 | .62155 | .2023 | .675 | 1.000 | .836 | -17.6 | .340 | .280 | |
| 15993 | 1911 | 84418 | 1.08495 | .0798 | .720 | 1.067 | .892 | -11.0 | .082 | .073 | |
| 16403 | 933 | 182847 | .81567 | .1044 | .701 | 1.039 | .869 | -13.3 | .143 | .124 | |
| 16676 | 883 | 96818 | .00000 | .0830 | .631 | .935 | .782 | -20.8 | .048 | .038 | |

X-TILDE: .718 X-TILDE (MONOLINE): .675 PI-TILDE: .0032691
TAU SQUARED: .03000 SIGMA SQUARED: 105199.67168

L - CAPPED DOWN
U - CAPPED UP
N - NOT SUBJECT TO CAPPING
E - SUBJECT TO CAPPING EXCEPTION

LOSS COST % CHANGE BY CLASS

SUBLINE: LOCAL PRODUCTS/COMPLETED OPERATIONS
CLASS GROUP: 02
NUMBER OF YEARS OF DATA USED: 5
CHANGE FACTOR = INDEX * CG REL * SWRL USED = INDEX * .828 * 1.010

| CLASS | AYE 2006 MONOLINE ALCCL (1) | 5 YEAR MONO/MULTI ALCCL (2) | 5 YEAR MONO/MULTI EXPERIENCE RATIO (3) | CRED. (4) | FORMULA ER (5) | INDEX (6) | CHANGE FACTOR (7) | STATE-WIDE % CHANGE (8) | PRESENT STATEWIDE OCCUR (9) | PROPOSED STATEWIDE OCCUR (10) |
|---|---|---|---|---|---|---|---|---|---|---|
| 18078 | 1193 | 290217 | .17731 | .1297 | .622 | .921 | .770 | -23.0 | .148 | .114 |
| 18109 | 189 | 15963 | .00000 | .0620 | .645 | .956 | .799 | -20.5 | .122 | .097 |
| 18110 | 37649 | 2004675 | .61333 | .4004 | .658 | .975 | .815 | -18.5 | .270 | .220 |
| 18206 | 115415 | 4568144 | .67387 | .5908 | .680 | 1.007 | .842 | -17.1 | .350 | .290 |
| 18335 | 5036 | 197229 | .30036 | .1079 | .646 | .957 | .800 | -20.4 | .054 | .043 |
| 18506 | 90 | 2138 | .00000 | .0583 | .648 | .960 | .803 | -19.0 | .021 | .017 |
| 18507 | 301 | 18598 | 1.43569 | .0627 | .735 | 1.089 | .911 | -8.7 | .023 | .021 |
| 18708 | 3604 | 88686 | .08423 | .0809 | .639 | .947 | .792 | -21.6 | .037 | .029 |
| 18834 | 2677 | 89039 | .37595 | .0810 | .663 | .982 | .821 | -17.8 | .152 | .125 |
| 18911 | 2096 | 258530 | .48453 | .1224 | .663 | .982 | .821 | -17.9 | .039 | .032 |
| 18912 | 47 | 20496 | .00000 | .0632 | .645 | .956 | .799 | -19.7 | .076 | .061 |
| 18920 | 1941 | 70071 | .01898 | .0762 | .637 | .944 | .789 | -21.6 | .074 | .058 |
| 45819 | 296150 | 5999113 | .59958 | .6524 | .630 | .933 | .780 | -22.4 | .076 | .059 |
| 49618 | 870 | 41056 | 1.53736 | .0686 | .746 | 1.105 | .924 | -7.1 | .085 | .079 |
| 49619 | 47837 | 2089342 | 1.00430 | .4095 | .818 | 1.212 | 1.014 | 1.4 | .220 | .223 |

X-TILDE: .718 X-TILDE (MONOLINE): .675 PI-TILDE: .0032691
TAU SQUARED: .03000 SIGMA SQUARED: 105199.67168

L - CAPPED DOWN
U - CAPPED UP
N - NOT SUBJECT TO CAPPING
E - SUBJECT TO CAPPING EXCEPTION

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LOSS COST % CHANGE BY CLASS

SUBLINE: LOCAL PRODUCTS/COMPLETED OPERATIONS
CLASS GROUP: 11
NUMBER OF YEARS OF DATA USED: 5
CHANGE FACTOR = INDEX * CG REL * SWRL USED = INDEX * 1.012 * 1.010

| CLASS | AYE 2006 MONOLINE ALCCL (1) | 5 YEAR MONO/MULTI ALCCL (2) | 5 YEAR MONO/MULTI EXPERIENCE RATIO (3) | CRED. (4) | FORMULA ER (5) | INDEX (6) | CHANGE FACTOR (7) | STATE-WIDE % CHANGE (8) | PRESENT STATEWIDE OCCUR (9) | PROPOSED STATEWIDE OCCUR (10) |
|---|---|---|---|---|---|---|---|---|---|---|
| 92053 | 0 | 112 | .00000 | .1250 | .783 | .838 | .857 | -13.9 | 1.150 | .990 |
| 92054 | 151 | 1360 | .00000 | .1251 | .783 | .838 | .857 | -14.0 | 1.000 | .860 |
| 92055 | 893 | 19733 | .14646 | .1262 | .800 | .857 | .876 | -12.6 | 1.030 | .900 |
| 95124 | 77193 | 4307588 | .60783 | .3314 | .800 | .857 | .876 | -12.7 | 1.020 | .890 |
| 98303 | 51038 | 908568 | 1.59707 | .1785 | 1.020 | 1.092 | 1.116 | 11.3 | 12.400 | 13.800 |
| 98304 | 651770 | 12221848 | .77873 | .5336 | .833 | .892 | .912 | -8.9 | 3.950 | 3.600 |
| 98305 | 933213 | 13636136 | .84207 | .5575 | .865 | .926 | .946 | -5.3 | 2.280 | 2.160 |
| 98306 | 11334 | 135963 | 1.02929 | .1334 | .913 | .978 | 1.000 | 0.0 | 2.130 | 2.130 |
| 98307 | 1052 | 61400 | 1.49587 | .1288 | .972 | 1.041 | 1.064 | 6.5 | 2.930 | 3.120 |
| 98308 | 35380 | 1984188 | .88563 | .2340 | .893 | .956 | .977 | -2.4 | .830 | .810 |
| 98309 | 4348 | 204747 | .48524 | .1377 | .838 | .897 | .917 | -8.4 | 5.610 | 5.140 |
| 98344 | 7104 | 236334 | .52281 | .1396 | .843 | .903 | .923 | -7.0 | .570 | .530 |
| 98449 | 1013774 | 17494058 | 1.07125 | .6118 | 1.003 | 1.074 | 1.098 | 9.7 | 18.600 | 20.400 |
| 98805 | 94763 | 1821109 | .66140 | .2260 | .842 | .901 | .921 | -7.8 | 2.830 | 2.610 |
| 98813 | 159144 | 1397535 | 1.37408 | .2047 | .993 | 1.063 | 1.087 | 8.8 | 2.970 | 3.230 |
| 98967 | 473866 | 7430672 | 1.17635 | .4291 | 1.016 | 1.088 | 1.112 | 11.1 | 6.730 | 7.480 |
| 99003 | 12154 | 652233 | .16382 | .1641 | .775 | .830 | .848 | -15.0 | 2.660 | 2.260 |
| 99826 | 11316 | 292605 | .99171 | .1430 | .909 | .973 | .995 | -0.9 | 1.140 | 1.130 |
| 99827 | 67905 | 1776079 | .65427 | .2238 | .841 | .900 | .920 | -8.4 | 1.070 | .980 |
| 99948 | 220412 | 13348950 | 1.04373 | .5529 | .977 | 1.046 | 1.069 | 7.0 | 28.400 | 30.400 |
| 99952 | 95046 | 1597896 | 1.03102 | .2149 | .924 | .989 | 1.011 | 1.3 | 15.200 | 15.400 |
| 99953 | 30899 | 931252 | 1.06931 | .1798 | .926 | .991 | 1.013 | 1.4 | 14.700 | 14.900 |
| 99954 | 11934 | 689813 | .78511 | .1662 | .876 | .938 | .959 | -4.1 | 9.920 | 9.510 |
| 99955 | 247666 | 4923157 | 1.33225 | .3532 | 1.049 | 1.123 | 1.148 | 14.9 | 16.100 | 18.500 |

X-TILDE: .961 X-TILDE (MONOLINE): .934 PI-TILDE: .0073425
TAU SQUARED: .03000 SIGMA SQUARED: 418502.71462

L - CAPPED DOWN
U - CAPPED UP
N - NOT SUBJECT TO CAPPING
E - SUBJECT TO CAPPING EXCEPTION

LOSS COST % CHANGE BY CLASS

SUBLINE: LOCAL PRODUCTS/COMPLETED OPERATIONS
CLASS GROUP: 12
NUMBER OF YEARS OF DATA USED: 5
CHANGE FACTOR = INDEX * CG REL * SWRL USED = INDEX * 1.008 * 1.010

| CLASS | AYE 2006 MONOLINE ALCCL (1) | 5 YEAR MONO/MULTI ALCCL (2) | 5 YEAR MONO/MULTI EXPERIENCE RATIO (3) | CRED. (4) | FORMULA ER (5) | INDEX (6) | CHANGE FACTOR (7) | STATE-WIDE % CHANGE (8) | PRESENT STATEWIDE OCCUR (9) | PROPOSED STATEWIDE OCCUR (10) |
|---|---|---|---|---|---|---|---|---|---|---|
| 91111 | 7927541 | 29589855 | .60775 | .5425 | .739 | .838 | .853 | -14.7 | 7.890 | 6.730 |
| 91150 | 140476 | 5739354 | .85016 | .2155 | .885 | 1.003 | 1.021 | 2.1 | 7.310 | 7.460 |
| 91155 | 503858 | 15655402 | .89877 | .3952 | .896 | 1.016 | 1.034 | 3.6 | 22.100 | 22.900 |
| 91340 | 11913537 | 192023645 | .85128 | .8808 | .856 | .971 | .989 | -0.9 | 11.700 | 11.600 |
| 91341 | 2691133 | 49728426 | .81687 | .6616 | .843 | .956 | .973 | -2.6 | 6.450 | 6.280 |
| 91342 | 4375590 | 87426934 | .87944 | .7724 | .883 | 1.001 | 1.019 | 1.9 | 5.800 | 5.910 |
| 91343 | 404881 | 11039229 | .53280 | .3230 | .777 | .881 | .897 | -10.2 | 3.720 | 3.340 |
| 91436 | 134672 | 5472833 | .72315 | .2092 | .858 | .973 | .991 | -0.8 | 7.160 | 7.100 |
| 91507 | 3766 | 295147 | 2.78784 | .0626 | 1.013 | 1.149 | 1.170 | 17.0 | 5.350 | 6.260 |
| 91551 | 96895 | 4086399 | .96945 | .1747 | .907 | 1.028 | 1.047 | 4.3 | .940 | .980 |
| 91555 | 195799 | 1846383 | .00919 | .1120 | .795 | .901 | .917 | -8.4 | 4.770 | 4.370 |
| 91560 | 3781238 | 69408977 | .89306 | .7302 | .893 | 1.012 | 1.030 | 3.1 | 6.210 | 6.400 |
| 91577 | 937776 | 9725688 | .78742 | .2992 | .862 | .977 | .995 | -0.4 | 4.800 | 4.780 |
| 91746 | 862698 | 15385390 | 1.00292 | .3914 | .937 | 1.062 | 1.081 | 8.1 | 8.920 | 9.640 |
| 92101 | 232505 | 3621943 | .80667 | .1624 | .880 | .998 | 1.016 | 1.7 | 3.630 | 3.690 |
| 92102 | 131085 | 3900951 | 1.24716 | .1698 | .954 | 1.082 | 1.102 | 10.3 | 3.980 | 4.390 |
| 92215 | 1130048 | 33141788 | .82714 | .5692 | .856 | .971 | .989 | -1.2 | 2.580 | 2.550 |
| 92338 | 1373146 | 30907999 | .80184 | .5528 | .843 | .956 | .973 | -2.7 | 2.990 | 2.910 |
| 92446 | 57462 | 1293280 | 2.24660 | .0950 | 1.022 | 1.159 | 1.180 | 18.0 | 2.840 | 3.350 |
| 92447 | 9479 | 319579 | 1.49889 | .0635 | .932 | 1.057 | 1.076 | 7.6 | 3.810 | 4.100 |
| 92451 | 290947 | 12222242 | .73150 | .3431 | .838 | .950 | .967 | -3.3 | 3.340 | 3.230 |
| 92478 | 13498897 | 78249296 | .91959 | .7527 | .913 | 1.035 | 1.054 | 5.2 | 2.100 | 2.210 |
| 94007 | 3062698 | 47320430 | .79318 | .6507 | .828 | .939 | .956 | -4.4 | 7.950 | 7.600 |
| 94276 | 316100 | 6554615 | .76343 | .2342 | .863 | .978 | .996 | -0.4 | 5.550 | 5.530 |
| 94569 | 330656 | 9916338 | 1.05173 | .3028 | .942 | 1.068 | 1.087 | 8.7 | 2.650 | 2.880 |
| 95410 | 7360957 | 36703468 | .89374 | .5931 | .894 | 1.014 | 1.032 | 3.2 | 3.780 | 3.900 |
| 95455 | 464013 | 3937064 | 1.44477 | .1708 | .988 | 1.120 | 1.140 | 14.0 | 2.150 | 2.450 |
| 95505 | 76245 | 1224309 | .18419 | .0928 | .828 | .939 | .956 | -4.4 | 5.040 | 4.820 |
| 95625 | 204023 | 1616203 | 1.09884 | .1050 | .915 | 1.037 | 1.056 | 5.5 | 3.660 | 3.860 |
| 95647 | 3813427 | 110780501 | .96469 | .8108 | .951 | 1.078 | 1.097 | 9.7 | 8.900 | 9.760 |
| 96053 | 487375 | 2612518 | 1.64826 | .1344 | .995 | 1.128 | 1.148 | 14.8 | 4.940 | 5.670 |
| 96410 | 428121 | 9849399 | .91754 | .3015 | .901 | 1.022 | 1.040 | 4.0 | 9.510 | 9.890 |
| 96611 | 29491 | 1136400 | .40355 | .0900 | .850 | .964 | .981 | -2.0 | 1.520 | 1.490 |
| 97447 | 1585618 | 41984018 | .96007 | .6239 | .935 | 1.060 | 1.079 | 8.0 | 4.010 | 4.330 |
| 97650 | 423787 | 2142706 | .64865 | .1208 | .864 | .980 | .998 | -0.2 | 5.750 | 5.740 |
| 97651 | 258667 | 1487348 | 1.77435 | .1010 | .983 | 1.115 | 1.135 | 13.5 | 7.180 | 8.150 |
| 97652 | 159423 | 957702 | .46330 | .0844 | .858 | .973 | .991 | -0.9 | 9.390 | 9.310 |

X-TILDE: .883 X-TILDE (MONOLINE): .882 PI-TILDE: .0033034
TAU SQUARED: .03000 SIGMA SQUARED: 829133.99107

L - CAPPED DOWN
U - CAPPED UP
N - NOT SUBJECT TO CAPPING
E - SUBJECT TO CAPPING EXCEPTION

LOSS COST % CHANGE BY CLASS

SUBLINE: LOCAL PRODUCTS/COMPLETED OPERATIONS
CLASS GROUP: 12
NUMBER OF YEARS OF DATA USED: 5
CHANGE FACTOR = INDEX * CG REL * SWRL USED = INDEX * 1.008 * 1.010

| CLASS | AYE 2006 MONOLINE ALCCL (1) | 5 YEAR MONO/MULTI ALCCL (2) | 5 YEAR MONO/MULTI EXPERIENCE RATIO (3) | CRED. (4) | FORMULA ER (5) | INDEX (6) | CHANGE FACTOR (7) | STATE-WIDE % CHANGE (8) | PRESENT STATEWIDE OCCUR (9) | PROPOSED STATEWIDE OCCUR (10) |
|---|---|---|---|---|---|---|---|---|---|---|
| 97653 | 244794 | 1615520 | 1.86275 | .1050 | .996 | 1.129 | 1.149 | 15.1 | 1.990 | 2.290 |
| 97654 | 79828 | 748629 | .05034 | .0776 | .828 | .939 | .956 | -4.3 | 5.110 | 4.890 |
| 97655 | 1288797 | 6355899 | 1.43801 | .2298 | 1.019 | 1.155 | 1.176 | 17.7 | 8.270 | 9.730 |
| 98002 | 472952 | 1435123 | .02028 | .0994 | .807 | .915 | .932 | -6.9 | 4.370 | 4.070 |
| 98482 | 2732710 | 81353135 | 1.01578 | .7598 | .987 | 1.119 | 1.139 | 13.9 | 6.620 | 7.540 |
| 98483 | 7923525 | 127721102 | .91925 | .8315 | .915 | 1.037 | 1.056 | 5.7 | 17.400 | 18.400 |
| 98502 | 180849 | 5552366 | .45216 | .2111 | .801 | .908 | .924 | -7.6 | 6.960 | 6.430 |
| 98636 | 171922 | 9724901 | .63129 | .2992 | .815 | .924 | .941 | -5.8 | 5.130 | 4.830 |
| 98677 | 723629 | 21249615 | 1.09489 | .4644 | .987 | 1.119 | 1.139 | 14.0 | 13.600 | 15.500 |
| 98678 | 1325970 | 28098859 | .73388 | .5302 | .809 | .917 | .934 | -6.5 | 24.700 | 23.100 |
| 98806 | 193600 | 4495192 | .80810 | .1852 | .878 | .995 | 1.013 | 1.4 | 4.380 | 4.440 |
| 98820 | 528723 | 17817350 | .90455 | .4240 | .898 | 1.018 | 1.036 | 3.6 | 5.220 | 5.410 |
| 98884 | 366849 | 13661895 | .97703 | .3660 | .924 | 1.048 | 1.067 | 6.8 | 2.350 | 2.510 |
| 99004 | 75755 | 489612 | .04137 | .0691 | .835 | .947 | .964 | -3.6 | 4.210 | 4.060 |
| 99080 | 11351 | 443389 | 1.81603 | .0676 | .956 | 1.084 | 1.104 | 10.4 | 6.070 | 6.700 |
| 99315 | 343515 | 8072014 | 1.21422 | .2668 | .979 | 1.110 | 1.130 | 13.0 | 3.070 | 3.470 |
| 99321 | 549450 | 15572262 | .97061 | .3940 | .924 | 1.048 | 1.067 | 6.8 | 4.710 | 5.030 |
| 99613 | 159890 | 4527226 | .99545 | .1860 | .913 | 1.035 | 1.054 | 5.3 | 2.650 | 2.790 |
| 99650 | 117981 | 3419834 | .55260 | .1569 | .840 | .952 | .969 | -2.8 | 1.770 | 1.720 |
| 99746 | 549072 | 11698807 | .80336 | .3344 | .864 | .980 | .998 | -0.3 | 3.000 | 2.990 |

X-TILDE: .883 X-TILDE (MONOLINE): .882 PI-TILDE: .0033034
TAU SQUARED: .03000 SIGMA SQUARED: 829133.99107

L - CAPPED DOWN
U - CAPPED UP
N - NOT SUBJECT TO CAPPING
E - SUBJECT TO CAPPING EXCEPTION

LOSS COST % CHANGE BY CLASS

SUBLINE: LOCAL PRODUCTS/COMPLETED OPERATIONS
CLASS GROUP: 13
NUMBER OF YEARS OF DATA USED: 5
CHANGE FACTOR = INDEX * CG REL * SWRL USED = INDEX * 1.062 * 1.010

| CLASS | AYE 2006 MONOLINE ALCCL (1) | 5 YEAR MONO/MULTI ALCCL (2) | 5 YEAR MONO/MULTI EXPERIENCE RATIO (3) | CRED. (4) | FORMULA ER (5) | INDEX (6) | CHANGE FACTOR (7) | STATE-WIDE % CHANGE (8) | PRESENT STATEWIDE OCCUR (9) | PROPOSED STATEWIDE OCCUR (10) | |
|---|---|---|---|---|---|---|---|---|---|---|---|
| 91125 | 4381 | 83272 | .33685 | .1184 | 1.337 | .952 | 1.021 | 1.9 | 1.600 | 1.630 | |
| 91127 | 556112 | 5000044 | .77768 | .2654 | 1.287 | .916 | .983 | -1.7 | 5.830 | 5.730 | |
| 91235 | 51919 | 5157662 | 2.19165 | .2693 | 1.665 | 1.185 | 1.271 | 24.9 | 3.610 | 4.510 | U |
| 91265 | 1777 | 17580 | 25.67833 | .1160 | 4.279 | 3.046 | 3.267 | 24.7 | .730 | .910 | U |
| 91266 | 45837 | 938698 | 1.50401 | .1481 | 1.476 | 1.051 | 1.127 | 12.5 | 1.440 | 1.620 | |
| 91280 | 61764 | 571751 | .33897 | .1356 | 1.317 | .937 | 1.005 | 0.4 | 6.830 | 6.860 | |
| 94381 | 2822205 | 22414294 | 1.64302 | .5382 | 1.563 | 1.112 | 1.193 | 19.3 | 33.100 | 39.500 | |
| 94404 | 67417 | 280308 | 2.70785 | .1254 | 1.626 | 1.157 | 1.241 | 24.0 | 8.550 | 10.600 | |
| 95310 | 200757 | 1161447 | 1.18447 | .1555 | 1.426 | 1.015 | 1.089 | 8.8 | 3.060 | 3.330 | |
| 96408 | 188926 | 3229201 | .83806 | .2185 | 1.333 | .949 | 1.018 | 1.8 | 7.050 | 7.180 | |
| 96409 | 186773 | 5808769 | .99502 | .2850 | 1.335 | .950 | 1.019 | 1.9 | 6.440 | 6.560 | |
| 97221 | 153153 | 6854890 | .60567 | .3089 | 1.204 | .857 | .919 | -8.2 | 2.810 | 2.580 | |
| 97222 | 713005 | 23141662 | .94090 | .5453 | 1.182 | .841 | .902 | -9.7 | 3.200 | 2.890 | |
| 97223 | 515656 | 20159057 | .91949 | .5149 | 1.187 | .845 | .906 | -9.4 | 5.120 | 4.640 | |
| 98152 | 710672 | 2640021 | 1.04935 | .2015 | 1.386 | .986 | 1.058 | 5.4 | .930 | .980 | |
| 98157 | 18650 | 880629 | .85520 | .1461 | 1.381 | .983 | 1.054 | 4.9 | .820 | .860 | |
| 98163 | 65299 | 67825 | .00000 | .1178 | 1.298 | .924 | .991 | -0.9 | 1.130 | 1.120 | |
| 98164 | 3484 | 24955 | .00000 | .1163 | 1.300 | .925 | .992 | 0.0 | .400 | .400 | |
| 98659 | 526 | 3680 | .00000 | .1155 | 1.301 | .926 | .993 | -0.5 | 1.970 | 1.960 | |
| 98914 | 1794 | 51514 | .00004 | .1172 | 1.298 | .924 | .991 | -0.7 | 2.710 | 2.690 | |
| 98949 | 1697 | 74917 | .00000 | .1181 | 1.297 | .923 | .990 | -1.3 | 1.590 | 1.570 | |
| 98993 | 246006 | 11874891 | .98008 | .4043 | 1.272 | .905 | .971 | -2.9 | 8.960 | 8.700 | |
| 99163 | 0 | 57480 | .86261 | .1175 | 1.399 | .996 | 1.068 | 6.9 | 1.740 | 1.860 | |
| 99803 | 6080 | 101507 | .63024 | .1190 | 1.371 | .976 | 1.047 | 5.0 | 10.000 | 10.500 | |
| 99946 | 261210 | 10797352 | .93970 | .3861 | 1.266 | .901 | .966 | -3.3 | 3.000 | 2.900 | |
| 99969 | 137176 | 4926641 | 1.41480 | .2636 | 1.456 | 1.036 | 1.111 | 11.0 | 3.370 | 3.740 | |

X-TILDE: 1.121 X-TILDE (MONOLINE): 1.405 PI-TILDE: .0068389
TAU SQUARED: .04087 SIGMA SQUARED: 1000514.93596

L - CAPPED DOWN
U - CAPPED UP
N - NOT SUBJECT TO CAPPING
E - SUBJECT TO CAPPING EXCEPTION