

SERFF Tracking Number: FORE-127077918 State: Arkansas
Filing Company: Foremost Insurance Company Grand Rapids, Michigan State Tracking Number: EFT \$100
Company Tracking Number: C-107
TOI: 04.0 Homeowners Sub-TOI: 04.0002 Mobile Homeowners
Product Name: Manufactured Home Insurance Program
Project Name/Number: /

Filing at a Glance

Company: Foremost Insurance Company Grand Rapids, Michigan

Product Name: Manufactured Home Insurance SERFF Tr Num: FORE-127077918 State: Arkansas
Program

TOI: 04.0 Homeowners

SERFF Status: Closed-Filed

State Tr Num: EFT \$100

Sub-TOI: 04.0002 Mobile Homeowners

Co Tr Num: C-107

State Status: Fees verified and received

Filing Type: Rate

Reviewer(s): Becky Harrington, Nancy Horton

Author: Christine Mooney

Disposition Date: 04/25/2011

Date Submitted: 03/14/2011

Disposition Status: Filed

Effective Date Requested (New): 09/01/2011

Effective Date (New): 07/01/2011

Effective Date Requested (Renewal): 09/01/2011

Effective Date (Renewal):

07/01/2011

State Filing Description:

General Information

Project Name:

Status of Filing in Domicile:

Project Number:

Domicile Status Comments:

Reference Organization:

Reference Number:

Reference Title:

Advisory Org. Circular:

Filing Status Changed: 04/25/2011

State Status Changed: 03/16/2011

Deemer Date:

Created By: Christine Mooney

Submitted By: Christine Mooney

Corresponding Filing Tracking Number: C-108

Filing Description:

Revision to the rate section

Company and Contact

Filing Contact Information

Kaan Cidanli, Administrator

kaan.cidanli@farmersinsurance.com

PO Box 2450

616-956-3645 [Phone]

SERFF Tracking Number: FORE-127077918 State: Arkansas
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 Product Name: Manufactured Home Insurance Program
 Project Name/Number: /

Grand Rapids, MI 49501-2450

Filing Company Information

Foremost Insurance Company Grand Rapids, Michigan CoCode: 11185 State of Domicile: Michigan
 P.O. Box 2450 Group Code: 212 Company Type: Property and Casualty
 Grand Rapids, MI 49501-2450 Group Name: State ID Number:
 (616) 942-3000 ext. [Phone] FEIN Number: 38-1407533

Filing Fees

Fee Required? Yes
 Fee Amount: \$100.00
 Retaliatory? No
 Fee Explanation: rate filing
 Per Company: No

| COMPANY | AMOUNT | DATE PROCESSED | TRANSACTION # |
|---|----------|----------------|---------------|
| Foremost Insurance Company Grand Rapids, Michigan | \$100.00 | 03/14/2011 | 45549962 |

SERFF Tracking Number: FORE-127077918 State: Arkansas
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 Product Name: Manufactured Home Insurance Program
 Project Name/Number: /

Correspondence Summary

Dispositions

| Status | Created By | Created On | Date Submitted |
|--------|------------------|------------|----------------|
| Filed | Becky Harrington | 04/25/2011 | 04/25/2011 |

Objection Letters and Response Letters

| Objection Letters | | | | Response Letters | | |
|---------------------------|------------------|------------|----------------|------------------|------------|----------------|
| Status | Created By | Created On | Date Submitted | Responded By | Created On | Date Submitted |
| Pending Industry Response | Becky Harrington | 03/23/2011 | 03/23/2011 | Christine Mooney | 04/22/2011 | 04/22/2011 |
| Pending Industry Response | Becky Harrington | 03/16/2011 | 03/16/2011 | Christine Mooney | 03/23/2011 | 03/23/2011 |

SERFF Tracking Number: FORE-127077918 State: Arkansas
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 Company Tracking Number: C-107
 TOI: 04.0 Homeowners Sub-TOI: 04.0002 Mobile Homeowners
 Product Name: Manufactured Home Insurance Program
 Project Name/Number: /

Disposition

Disposition Date: 04/25/2011
 Effective Date (New): 07/01/2011
 Effective Date (Renewal): 07/01/2011
 Status: Filed
 Comment:

| Company Name: | Overall % Indicated Change: | Overall % Rate Impact: | Written Premium Change for this Program: | # of Policy Holders Affected for this Program: | Written Premium for this Program: | Maximum % Change (where required): | Minimum % Change (where required): |
|---|-----------------------------------|---------------------------|--|---|---|--|--|
| Foremost Insurance Company Grand Rapids, Michigan | 46.920% | 5.900% | \$1,329,667 | 10,801 | \$9,243,451 | 24.900% | 0.000% |

SERFF Tracking Number: FORE-127077918 State: Arkansas
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 Product Name: Manufactured Home Insurance Program
 Project Name/Number: /

| Schedule | Schedule Item | Schedule Item Status | Public Access |
|-------------------------------|---|----------------------|---------------|
| Supporting Document | NAIC loss cost data entry document | Filed | Yes |
| Supporting Document | NAIC Loss Cost Filing Document for OTHER than Workers' Comp | Filed | Yes |
| Supporting Document (revised) | Cover Letter, Summary of Revisions, Sections A, B and C | Filed | Yes |
| Supporting Document | Cover Letter, Summary of Revisions, Sections A, B and C | | Yes |
| Supporting Document | Exhibits | Filed | Yes |
| Rate (revised) | Rates | Filed | Yes |
| Rate | Rates | | Yes |
| Rate (revised) | Rates | Filed | Yes |
| Rate | Rates | | Yes |
| Rate (revised) | Rates | Filed | Yes |
| Rate | Rates | | Yes |
| Rate | Rates | Filed | Yes |
| Rate | Rates | Filed | Yes |
| Rate | Rates | Filed | Yes |
| Rate (revised) | Rates | Filed | Yes |
| Rate | Rates | | Yes |
| Rate (revised) | Rates | Filed | Yes |
| Rate | Rates | | Yes |
| Rate | Rates | Filed | Yes |
| Rate | Rates | Filed | Yes |
| Rate | Rates | Filed | Yes |
| Rate | Rates | Filed | Yes |
| Rate | Rates | Filed | Yes |
| Rate | Rates | Filed | Yes |
| Rate | Rates | Filed | Yes |
| Rate | Rates | Filed | Yes |

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TOI: 04.0 Homeowners Sub-TOI: 04.0002 Mobile Homeowners
Product Name: Manufactured Home Insurance Program
Project Name/Number: /

Objection Letter

Objection Letter Status Pending Industry Response
Objection Letter Date 03/23/2011
Submitted Date 03/23/2011
Respond By Date

Dear Kaan Cidanli,

This will acknowledge receipt of the captioned filing.

Objection 1

Comment: Per Commissioner Bradford, please amend the overall increase to 6%.

Please feel free to contact me if you have questions.

Sincerely,

Becky Harrington

SERFF Tracking Number: FORE-127077918 State: Arkansas
Filing Company: Foremost Insurance Company Grand Rapids, Michigan State Tracking Number: EFT \$100
Company Tracking Number: C-107
TOI: 04.0 Homeowners Sub-TOI: 04.0002 Mobile Homeowners
Product Name: Manufactured Home Insurance Program
Project Name/Number: /

Response Letter

Response Letter Status Submitted to State
Response Letter Date 04/22/2011
Submitted Date 04/22/2011

Dear Becky Harrington,

Comments:

This is in response to your Objection Letter dated 03/23/2011.

Response 1

Comments: We are going back to our currently-filed rates in Territories A and D. Therefore, Rate Pages R-7 and R-10 are being withdrawn from this filing. The Named Insured 50 Years of Age or Older Premium Modifier is being revised as follows:

Territory

A - From .80 To .78
B - From 1.00 To 1.00
C - From .80 To .80
D - From .90 To .88

Supporting Documentation Page B-2 has been revised to reflect the changes being made in this response. The overall effect of this filing is now +5.9%.

Related Objection 1

Comment:

Per Commissioner Bradford, please amend the overall increase to 6%.

Changed Items:

Supporting Document Schedule Item Changes

Satisfied -Name: Cover Letter, Summary of Revisions, Sections A, B and C

Comment:

No Form Schedule items changed.

SERFF Tracking Number: FORE-127077918 State: Arkansas
 Filing Company: Foremost Insurance Company Grand Rapids, Michigan State Tracking Number: EFT \$100
 Company Tracking Number: C-107
 TOI: 04.0 Homeowners Sub-TOI: 04.0002 Mobile Homeowners
 Product Name: Manufactured Home Insurance Program
 Project Name/Number: /

Rate/Rule Schedule Item Changes

| Exhibit Name | Rule # or Page # | Rate Action | Previous State Filing # |
|-------------------------|------------------|-------------|-------------------------|
| Rates | Page R-7 | Withdrawn | |
| Previous Version | | | |
| Rates | Page R-7 | Replacement | |
| Rates | Page R-10 | Withdrawn | |
| Previous Version | | | |
| Rates | Page R-10 | Replacement | |
| Rates | Page R-18 | Replacement | |
| Previous Version | | | |
| Rates | Page R-18 | Replacement | |

Please withdraw:
 Rate Pages R-7, R-10 and R-18 – Revised Printing 3/11

Please insert:
 Rate Page R-18 – Revised Printing 4/11

Your attention to our filing is appreciated.

Very truly yours,
 Kaan K. Cidanli
 State Filings Administrator

Enclosures: Revised Supporting Documentation Page B-2, Revised Rate Page R-18

Sincerely,
 Christine Mooney

SERFF Tracking Number: FORE-127077918 State: Arkansas
Filing Company: Foremost Insurance Company Grand Rapids, Michigan State Tracking Number: EFT \$100
Company Tracking Number: C-107
TOI: 04.0 Homeowners Sub-TOI: 04.0002 Mobile Homeowners
Product Name: Manufactured Home Insurance Program
Project Name/Number: /

Objection Letter

Objection Letter Status Pending Industry Response

Objection Letter Date 03/16/2011

Submitted Date 03/16/2011

Respond By Date

Dear Kaan Cidanli,

This will acknowledge receipt of the captioned filing.

Objection 1

- Rates, Page R-5 (Rate)
- Rates, Page R-6 (Rate)

Comment: Arkansas is not allowing mandatory wind/hail deductibles in amounts greater than the all other peril deductible. Please amend the rules to allow for optional endorsements only with a premium credit.

Objection 2

- Rates, Page R-5 (Rate)
- Rates, Page R-6 (Rate)

Comment: The \$1500 water loss endorsement will not be allowed as mandatory. Please amend to optional with a premium credit.

Objection 3

Comment: Provide a disruption chart.

Identify the major types of loss contributing to the overall loss ratio.

Please feel free to contact me if you have questions.

In accordance with Regulation 23, Section 7.A., this filing may not be implemented until 20 days after the requested amendment(s) and/or information is received.

Sincerely,

Becky Harrington

SERFF Tracking Number: FORE-127077918 State: Arkansas
Filing Company: Foremost Insurance Company Grand Rapids, Michigan State Tracking Number: EFT \$100
Company Tracking Number: C-107
TOI: 04.0 Homeowners Sub-TOI: 04.0002 Mobile Homeowners
Product Name: Manufactured Home Insurance Program
Project Name/Number: /

Response Letter

Response Letter Status Submitted to State
Response Letter Date 03/23/2011
Submitted Date 03/23/2011

Dear Becky Harrington,

Comments:

This is in response to your Objection Letter dated 03/16/2011.

Response 1

Comments: The rule pertaining to a mandatory wind/hail deductible endorsement has been removed. A premium credit of \$25 will be applied when this optional endorsement is selected.

The \$2,500 Hail and Windstorm Deductible option with \$100 premium credit is being withdrawn.

Related Objection 1

Applies To:

- Rates, Page R-5 (Rate)
- Rates, Page R-6 (Rate)

Comment:

Arkansas is not allowing mandatory wind/hail deductibles in amounts greater than the all other peril deductible. Please amend the rules to allow for optional endorsements only with a premium credit.

Changed Items:

No Supporting Documents changed.

No Form Schedule items changed.

Rate/Rule Schedule Item Changes

| Exhibit Name | Rule # or Page # | Rate Action | Previous State Filing # |
|-------------------------|------------------|-------------|-------------------------|
| Rates | Page R-5 | Replacement | |
| Previous Version | | | |
| Rates | Page R-5 | Replacement | |

SERFF Tracking Number: FORE-127077918 State: Arkansas
 Filing Company: Foremost Insurance Company Grand Rapids, Michigan State Tracking Number: EFT \$100
 Company Tracking Number: C-107
 TOI: 04.0 Homeowners Sub-TOI: 04.0002 Mobile Homeowners
 Product Name: Manufactured Home Insurance Program
 Project Name/Number: /

Rates Page R-6 Replacement

Previous Version

Rates Page R-6 Replacement

Rates Page R-19 Replacement

Previous Version

Rates Page R-19 Replacement

Response 2

Comments: The rule pertaining to a mandatory water deductible endorsement has been removed. A premium credit of \$20 will be applied when this optional endorsement is selected.

Related Objection 1

Applies To:

- Rates, Page R-5 (Rate)
- Rates, Page R-6 (Rate)

Comment:

The \$1500 water loss endorsement will not be allowed as mandatory. Please amend to optional with a premium credit.

Changed Items:

No Supporting Documents changed.

No Form Schedule items changed.

Rate/Rule Schedule Item Changes

| Exhibit Name | Rule # or Page # | Rate Action | Previous State Filing # |
|-------------------------|------------------|-------------|-------------------------|
| Rates | Page R-5 | Replacement | |
| Previous Version | | | |
| Rates | Page R-5 | Replacement | |
| Rates | Page R-6 | Replacement | |
| Previous Version | | | |
| Rates | Page R-6 | Replacement | |
| Rates | Page R-19 | Replacement | |
| Previous Version | | | |

SERFF Tracking Number: FORE-127077918 State: Arkansas
Filing Company: Foremost Insurance Company Grand Rapids, Michigan State Tracking Number: EFT \$100
Company Tracking Number: C-107
TOI: 04.0 Homeowners Sub-TOI: 04.0002 Mobile Homeowners
Product Name: Manufactured Home Insurance Program
Project Name/Number: /
Rates Page R-19 Replacement

Response 3

Comments: Please refer to the attached disruption chart. A chart identifying the major types of losses is also attached for your review.

Related Objection 1

Comment:

Provide a disruption chart.

Identify the major types of loss contributing to the overall loss ratio.

Changed Items:

Supporting Document Schedule Item Changes

Satisfied -Name: Exhibits

Comment:

No Form Schedule items changed.

No Rate/Rule Schedule items changed.

Please withdraw:

Rate Pages R-5, R-6 and R-19 – Revised Printing 3/11

Please insert:

Rate Pages R-5, R-6 and R-19 – Revised Printing 3/23/11

Your attention to our filing is appreciated.

Very truly yours,

Kaan K. Cidanli

State Filings Administrator

Enclosures: Disruption Chart, Losses Chart, Revised Rate Pages R-5, R-6 and R-19

Sincerely,

SERFF Tracking Number: FORE-127077918 *State:* Arkansas
Filing Company: Foremost Insurance Company Grand Rapids, Michigan *State Tracking Number:* EFT \$100
Company Tracking Number: C-107
TOI: 04.0 Homeowners *Sub-TOI:* 04.0002 Mobile Homeowners
Product Name: Manufactured Home Insurance Program
Project Name/Number: /
Christine Mooney

SERFF Tracking Number: FORE-127077918 State: Arkansas
Filing Company: Foremost Insurance Company Grand Rapids, Michigan State Tracking Number: EFT \$100
Company Tracking Number: C-107
TOI: 04.0 Homeowners Sub-TOI: 04.0002 Mobile Homeowners
Product Name: Manufactured Home Insurance Program
Project Name/Number: /

Post Submission Update Request Processed On 04/27/2011

Status: Allowed
Created By: Christine Mooney
Processed By: Becky Harrington
Comments: Effective date changed

General Information:

| Field Name | Requested Change | Prior Value |
|----------------------------------|------------------|-------------|
| Effective Date Requested (New) | 09/01/2011 | 07/01/2011 |
| Effective Date Requested (Renew) | 09/01/2011 | 07/01/2011 |

Company Rate Information:

Company Name:Foremost Insurance Company Grand Rapids, Michigan

| Field Name | Requested Change | Prior Value |
|-----------------------|------------------|-------------|
| Overall % Rate Impact | 5.900% | 14.400% |

SERFF Tracking Number: FORE-127077918 State: Arkansas
 Filing Company: Foremost Insurance Company Grand Rapids, Michigan State Tracking Number: EFT \$100
 Company Tracking Number: C-107
 TOI: 04.0 Homeowners Sub-TOI: 04.0002 Mobile Homeowners
 Product Name: Manufactured Home Insurance Program
 Project Name/Number: /

Rate Information

Rate data applies to filing.

Filing Method: Prior Approval
Rate Change Type: Increase
Overall Percentage of Last Rate Revision: 15.800%
Effective Date of Last Rate Revision: 06/01/2010
Filing Method of Last Filing: Prior Approval

Company Rate Information

| Company Name: | Company Rate Change: | Overall % Indicated Change: | Overall % Rate Impact: | Written Premium Change for this Program: | # of Policy Holders Affected for this Program: | Written Premium for this Program: | Maximum % Change (where required): | Minimum % Change (where required): |
|---|----------------------|-----------------------------|------------------------|--|--|-----------------------------------|------------------------------------|------------------------------------|
| Foremost Insurance Company Grand Rapids, Michigan | N/A | 46.920% | 5.900% | \$1,329,667 | 10,801 | \$9,243,451 | 24.900% | 0.000% |

SERFF Tracking Number: FORE-127077918 State: Arkansas
 Filing Company: Foremost Insurance Company Grand Rapids, Michigan State Tracking Number: EFT \$100
 Company Tracking Number: C-107
 TOI: 04.0 Homeowners Sub-TOI: 04.0002 Mobile Homeowners
 Product Name: Manufactured Home Insurance Program
 Project Name/Number: /

Rate/Rule Schedule

| Schedule Item Status: | Exhibit Name: | Rule # or Page #: | Rate Action | Previous State Filing Attachments Number: |
|------------------------|---------------|-------------------|-------------|---|
| Filed 04/25/2011 Rates | | Page R-5 | Replacement | Rate Page R-5.pdf |
| Filed 04/25/2011 Rates | | Page R-6 | Replacement | Rate Page R-6.pdf |
| Filed 04/25/2011 Rates | | Page R-7 | Withdrawn | |
| Filed 04/25/2011 Rates | | Page R-8 | Replacement | Rate Page R-8.pdf |
| Filed 04/25/2011 Rates | | Page R-9 | Replacement | Rate Page R-9.pdf |
| Filed 04/25/2011 Rates | | Page R-10 | Withdrawn | |
| Filed 04/25/2011 Rates | | Page R-11 | Replacement | Rate Page R-11.pdf |
| Filed 04/25/2011 Rates | | Page R-12 | Replacement | Rate Page R-12.pdf |
| Filed 04/25/2011 Rates | | Page R-13 | Replacement | Rate Page R-13.pdf |
| Filed 04/25/2011 Rates | | Page R-17 | Replacement | Rate Page R-17.pdf |
| Filed 04/25/2011 Rates | | Page R-18 | Replacement | Rate Page R-18.pdf |
| Filed 04/25/2011 Rates | | Page R-19 | Replacement | Rate Page R-19.pdf |
| Filed 04/25/2011 Rates | | Page R-20 | Replacement | Rate Page R-20.pdf |

SERFF Tracking Number: FORE-127077918 State: Arkansas
Filing Company: Foremost Insurance Company Grand Rapids, Michigan State Tracking Number: EFT \$100
Company Tracking Number: C-107
TOI: 04.0 Homeowners Sub-TOI: 04.0002 Mobile Homeowners
Product Name: Manufactured Home Insurance Program
Project Name/Number: /

| | | | |
|------------------------|-----------|-------------|--------------------|
| Filed 04/25/2011 Rates | Page R-21 | Replacement | Rate Page R-21.pdf |
| Filed 04/25/2011 Rates | Page R-22 | Replacement | Rate Page R-22.pdf |
| Filed 04/25/2011 Rates | Page R-23 | New | Rate Page R-23.pdf |

ARKANSAS

MANUFACTURED HOME INSURANCE PROGRAM

ANNUAL RATES/PREMIUMS
(Continued)

RATING - MINIMUM REQUIREMENTS

Each policy will provide at least these minimum Amounts of Insurance/Limits of Liability and coverage relationships:

Primary Residence

| <u>Coverages</u> | <u>Amount of Insurance/Limit of Liability</u> |
|---|--|
| Coverage A - Dwelling | Amount of Insurance |
| Coverage B - Other Structures | † 10% of the Coverage A - Dwelling Amount of Insurance |
| Coverage C - Personal Property | † 40% of the Coverage A - Dwelling Amount of Insurance |
| Liability | |
| Coverage E - Personal Liability | \$50,000 Limit of Liability |
| Coverage F - Medical Payments To Others | \$500 Limit of Liability |
| Damage To Property Of Others | \$500 Limit of Liability |

*

NOTE:

The Minimum Amounts of Insurance

| | Minimum Amount of Insurance |
|--------------------------------|-----------------------------|
| Coverage A – Dwelling | \$ 5,000 |
| Coverage B – Other Structures | 500 |
| Coverage C – Personal Property | 2,000 |

† How To Determine the Amount of Insurance for Coverage B – Other Structures and Coverage C – Personal Property

Coverage B – Other Structures

- Step 1. Round the amount of insurance for Coverage A down to the nearest \$1,000
- Step 2. Multiply the amount of insurance for Coverage A, determined in Step 1., by the percentage shown for this coverage, and then round the result to the nearest hundred, subject to the application of the minimum amount of insurance for this coverage.

Coverage C – Personal Property

- Step 1. Round the amount of insurance for Coverage A down to the nearest \$1,000
- Step 2. Multiply the amount of insurance for Coverage A, determined in Step 1., by the percentage shown for this coverage, and then round the result to the nearest hundred, subject to the application of the minimum amount of insurance for this coverage.

ARKANSAS

MANUFACTURED HOME INSURANCE PROGRAM

ANNUAL RATES/PREMIUMS
(Continued)

RATING - MINIMUM REQUIREMENTS (Continued)

Each policy will provide at least these minimum Amounts of Insurance/Limits of Liability and coverage relationships:

Secondary Residence

| <u>Coverages</u> | <u>Amount of Insurance/Limit of Liability</u> |
|--------------------------------|---|
| Coverage A - Dwelling | Amount of Insurance |
| Coverage B - Other Structures | Subject to a minimum of \$500 |
| Coverage C - Personal Property | Subject to a minimum of \$2,000 |

*

Tenant

| <u>Coverages</u> | <u>Amount of Insurance/Limit of Liability</u> |
|--|---|
| Coverage C - Personal Property | \$5,000 Amount of Insurance |
| Liability | |
| Coverage E - Personal Liability | \$50,000 Limit of Liability |
| Coverage F - Medical Payments To Others | \$500 Limit of Liability |
| Damage To Property Of Others | \$500 Limit of Liability |

ARKANSAS

MANUFACTURED HOME INSURANCE PROGRAM

ANNUAL RATES/PREMIUMS
(Continued)

HOMEOWNERS INSURANCE FOR MANUFACTURED HOMES
HOMEOWNERS INSURANCE FOR MANUFACTURED HOMES – PROPERTY COVERAGE ONLY

* COVERAGE A - DWELLING

Primary Residence
\$500 Deductible

Manufactured Home 11 Years Old or Older

Out of Park

Named Insured Under 50 Years of Age

Territory B

| <u>Rating Base</u> | <u>Premium</u> |
|--|----------------|
| First \$5,999 | \$540.00 |
| Between \$6,000 and \$9,999, for each additional \$1,000 or any part thereof, ADD: | 43.20 |
| Between \$10,000 and \$19,999, for each additional \$1,000 or any part thereof, ADD: | 24.60 |
| Between \$20,000 and \$39,999, for each additional \$1,000 or any part thereof, ADD: | 21.00 |
| Over \$39,999, for each additional \$1,000 or any part thereof, ADD: | 21.00 |

ARKANSAS

MANUFACTURED HOME INSURANCE PROGRAM

ANNUAL RATES/PREMIUMS
(Continued)

HOMEOWNERS INSURANCE FOR MANUFACTURED HOMES
HOMEOWNERS INSURANCE FOR MANUFACTURED HOMES – PROPERTY COVERAGE ONLY

* COVERAGE A - DWELLING

Primary Residence
\$500 Deductible

Manufactured Home 11 Years Old or Older

Out of Park

Named Insured Under 50 Years of Age

Territory C

| <u>Rating Base</u> | <u>Premium</u> |
|--|----------------|
| First \$5,999 | \$400.00 |
| Between \$6,000 and \$9,999, for each additional \$1,000 or any part thereof, ADD: | 21.60 |
| Between \$10,000 and \$19,999, for each additional \$1,000 or any part thereof, ADD: | 12.30 |
| Between \$20,000 and \$39,999, for each additional \$1,000 or any part thereof, ADD: | 9.31 |
| Over \$39,999, for each additional \$1,000 or any part thereof, ADD: | 7.03 |

ARKANSAS

MANUFACTURED HOME INSURANCE PROGRAM

ANNUAL RATES/PREMIUMS
(Continued)

HOMEOWNERS INSURANCE FOR MANUFACTURED HOMES
HOMEOWNERS INSURANCE FOR MANUFACTURED HOMES – PROPERTY COVERAGE ONLY

* COVERAGE B - OTHER STRUCTURES

Primary and Secondary Residence
\$500 Deductible

Out of Park

Named Insured Under 50 Years of Age

| <u>Territory</u> | <u>Amount of Insurance</u> | <u>Premium</u> | <u>For Each Additional \$100</u> |
|------------------|----------------------------|----------------|----------------------------------|
| A | \$ 100 | \$ 11.20 | \$ 1.20 |
| B | 100 | 20.00 | 2.00 |
| C | 100 | 9.02 | 1.02 |
| D | 100 | 8.06 | .86 |

ARKANSAS

MANUFACTURED HOME INSURANCE PROGRAM

ANNUAL RATES/PREMIUMS
(Continued)

HOMEOWNERS INSURANCE FOR MANUFACTURED HOMES
HOMEOWNERS INSURANCE FOR MANUFACTURED HOMES – PROPERTY COVERAGE ONLY

* COVERAGE C - PERSONAL PROPERTY

Primary and Secondary Residence
\$500 Deductible

Out of Park

Named Insured Under 50 Years of Age

| <u>Territory</u> | <u>Amount of Insurance</u> | <u>Premium</u> | <u>For Each Additional \$100</u> |
|------------------|----------------------------|----------------|----------------------------------|
| A | \$ 100 | \$ 89.06 | \$ 1.06 |
| B | 100 | 146.90 | 1.90 |
| C | 100 | 78.96 | .96 |
| D | 100 | 60.75 | .75 |

ARKANSAS

MANUFACTURED HOME INSURANCE PROGRAM

ANNUAL RATES/PREMIUMS
(Continued)

TENANT INSURANCE

COVERAGE C - PERSONAL PROPERTY

\$500 Deductible

| <u>Amount of Insurance</u> | <u>Premium</u> | <u>For Each Additional \$100</u> |
|----------------------------|----------------|----------------------------------|
| * \$ 100 | \$125.00 | \$ 2.00 |

ARKANSAS

MANUFACTURED HOME INSURANCE PROGRAM

ANNUAL RATES/PREMIUMS
(Continued)

PREMIUM MODIFIERS (continued)

FIRE AND AUTO COMBINED EVALUATION TOOL (FACET) SCORE
Primary and Secondary Residence

| <u>FACET Score</u> | <u>Factor</u> | <u>FACET Score</u> | <u>Factor</u> |
|--------------------|---------------|-------------------------|---------------|
| <450 | 1.90 | 675 – 699 | 1.00 |
| 450 – 474 | 1.70 | 700 – 724 | 1.00 |
| 475 – 499 | 1.50 | 725 – 749 | 1.00 |
| 500 – 524 | 1.30 | 750 – 774 | .95 |
| 525 – 549 | 1.25 | 775 – 799 | .95 |
| 550 – 574 | 1.20 | 800+ | .90 |
| 575 – 599 | 1.15 | No Score | 1.00 |
| 600 – 624 | 1.10 | No Hit | 1.00 |
| 625 – 649 | 1.05 | Foreign Address | 1.00 |
| 650 – 674 | 1.00 | Existing Policyholders† | 1.00 |

Multiply the Coverage A – Dwelling, Coverage B – Other Structures, and Coverage C – Personal Property premiums by the appropriate factor.

This premium modifier is available only to policies with an original inception on or after the implementation of the filing designated Company File #C-80, and their subsequent renewals.

†Policies with an original inception prior to the implementation of the filing designated Company File #C-80 will maintain a relativity of 1.00.

* IN PARK MANUFACTURED HOME
Primary and Secondary Residence

Multiply the Coverage A – Dwelling, Coverage B – Other Structures and Coverage C – Personal Property premiums by the appropriate premium modifier when the manufactured home is located in park.

| <u>Territory</u> | <u>Premium Modifier</u> |
|------------------|-------------------------|
| A | .85 |
| B | .84 |
| C | .87 |
| D | .95 |

ARKANSAS

MANUFACTURED HOME INSURANCE PROGRAM

ANNUAL RATES/PREMIUMS
(Continued)

PREMIUM MODIFIERS (continued)

MULTI-POLICY

Primary and Secondary Residence and Tenant

Apply a factor of .95 when the named insured maintains one or more personal lines or life insurance policies with any insurer in the National Association of Insurance Commissioners Group Code 0212. If the only other policy is a term, whole life, or variable universal life policy, it must have a face amount of \$50,000 or greater, be issued to an adult and be in-force when the policy is written.

This premium modifier applies to the annual rates/premiums for Coverage A – Dwelling, Coverage B – Other Structures and Coverage C – Personal Property.

* NAMED INSURED 50 YEARS OF AGE OR OLDER
Primary and Secondary Residence

Multiply the Coverage A – Dwelling, Coverage B – Other Structures, and Coverage C – Personal Property premiums by the appropriate premium modifier when the Named Insured is 50 Years of Age or Older.

| <u>Territory</u> | <u>Premium Modifier</u> |
|------------------|-------------------------|
| A | .78 |
| B | 1.00 |
| C | .80 |
| D | .88 |

SECONDARY RESIDENCE
\$500 Deductible

Increase the premium for Coverage A - Dwelling by \$10 when the manufactured home is used as a Secondary Residence.

ARKANSAS

MANUFACTURED HOME INSURANCE PROGRAM

ANNUAL RATES/PREMIUMS
(Continued)

HOMEOWNERS INSURANCE FOR MANUFACTURED HOMES
HOMEOWNERS INSURANCE FOR MANUFACTURED HOMES – PROPERTY COVERAGE ONLY

* \$1,500 HAIL AND WINDSTORM DEDUCTIBLE
Primary and Secondary Residence

Reduce the premium for Coverage A – Dwelling by \$25

* \$1,500 WATER LOSS DEDUCTIBLE
Primary and Secondary Residence

Reduce the premium for Coverage A – Dwelling by \$20

* 30-DAY TRIP COVERAGE
Primary and Secondary Residence

\$75 per policy

ADDITIONAL COVERAGE
Primary Residence

\$5 per policy

ADDITIONAL RESIDENCE - OWNER-OCCUPIED
Primary Residence

\$25 per policy

COVERAGE C - PERSONAL PROPERTY INCREASE IN
SPECIAL AMOUNT OF INSURANCE FOR TOOLS
Primary Residence

\$5 per policy

COVERAGE C - PERSONAL PROPERTY INCREASE IN
SPECIAL AMOUNT OF INSURANCE FOR VEHICLES OR CONVEYANCES
Primary and Secondary Residence

\$80 per policy

ARKANSAS

MANUFACTURED HOME INSURANCE PROGRAM

ANNUAL RATES/PREMIUMS
(Continued)

HOMEOWNERS INSURANCE FOR MANUFACTURED HOMES
HOMEOWNERS INSURANCE FOR MANUFACTURED HOMES – PROPERTY COVERAGE ONLY

COVERAGE C - PERSONAL PROPERTY INCREASE IN
SPECIAL AMOUNT OF INSURANCE FOR WATERCRAFT

Primary and Secondary Residence

\$40 per policy

DWELLING REPLACEMENT COST PAYMENT METHOD FOR PARTIAL LOSS
OTHER STRUCTURES REPLACEMENT COST PAYMENT METHOD FOR TOTAL AND PARTIAL LOSS

Primary and Secondary Residence

* \$50 per policy

EARTHQUAKE

10% Earthquake Deductible (\$1,000 minimum)

Primary and Secondary Residence

| <u>Amount of Insurance for Coverage A - Dwelling</u> | <u>Premium Territories A, C and D</u> | <u>Territory B</u> |
|--|---|--------------------|
| First \$100 | \$10.10 | \$10.15 |
| For Each Additional \$100 | .10 | .15 |

EXCESS DWELLING COVERAGE
(Including Non-Structural Hail Losses)
Primary and Secondary Residence

* \$55 per policy

HOBBY FARM OR RANCH AND ANIMAL LIABILITY

Primary Residence

\$25 per policy

ARKANSAS

MANUFACTURED HOME INSURANCE PROGRAM

ANNUAL RATES/PREMIUMS
(Continued)

HOMEOWNERS INSURANCE FOR MANUFACTURED HOMES
HOMEOWNERS INSURANCE FOR MANUFACTURED HOMES – PROPERTY COVERAGE ONLY

INCIDENTAL BUSINESS LIABILITY

Primary Residence

\$25 per policy

INCREASED WATERCRAFT LIABILITY TO 125 HORSEPOWER

Primary and Secondary Residence

\$50 per policy

PERSONAL INJURY

Primary Residence

\$20 per policy

REPLACEMENT COST PERSONAL PROPERTY

Primary Residence

| <u>Amount of Insurance</u> | <u>Premium</u> | <u>For Each Additional \$100</u> |
|----------------------------|----------------|----------------------------------|
| \$100 | \$20.15 | \$.15 |

SCHEDULED PERSONAL PROPERTY COVERAGE

Primary Residence

Rates per \$100 of Insurance

| | |
|------------------------------------|---------|
| Jewelry | \$ 1.32 |
| Furs | .40 |
| Cameras | 1.80 |
| Golfer's Equipment/Tools | 1.32 |
| Stamps | .66 |
| Coins | 1.75 |
| Firearms | 2.23 |
| Fine Arts/Silverware/Trading Cards | 2.50 |
| Musical Instruments | .72 |

ARKANSAS

MANUFACTURED HOME INSURANCE PROGRAM

ANNUAL RATES/PREMIUMS
(Continued)

HOMEOWNERS INSURANCE FOR MANUFACTURED HOMES
HOMEOWNERS INSURANCE FOR MANUFACTURED HOMES – PROPERTY COVERAGE ONLY

UNRELATED NAMED INSURED
Primary and Secondary Residence

\$25 per policy

WATER DAMAGE FROM SEWERS AND DRAINS
Primary and Secondary Residence

\$75 per policy

ARKANSAS

MANUFACTURED HOME INSURANCE PROGRAM

ANNUAL RATES/PREMIUMS
(Continued)

HOMEOWNERS INSURANCE FOR MANUFACTURED HOMES
HOMEOWNERS INSURANCE FOR MANUFACTURED HOMES – PROPERTY COVERAGE ONLY
TENANT INSURANCE

IDENTITY FRAUD EXPENSE AND MANAGEMENT

\$25 per policy

IDENTITY FRAUD EXPENSE AND MANAGEMENT INCLUDING CREDIT MONITORING

\$65 per policy

TENANT INSURANCE

TENANT EARTHQUAKE

10% Earthquake Deductible (\$1,000 minimum)

\$15 per policy

SERFF Tracking Number: FORE-127077918 State: Arkansas
 Filing Company: Foremost Insurance Company Grand Rapids, Michigan State Tracking Number: EFT \$100
 Company Tracking Number: C-107
 TOI: 04.0 Homeowners Sub-TOI: 04.0002 Mobile Homeowners
 Product Name: Manufactured Home Insurance Program
 Project Name/Number: /

Supporting Document Schedules

| | Item Status: | Status Date: |
|---|---------------------|-------------------------|
| Satisfied - Item: NAIC loss cost data entry document | Filed | 04/25/2011 |
| Comments: | | |
| Attachment: FORM RF-1 Rate Filing Abstract.pdf | | |

| | Item Status: | Status Date: |
|--|---------------------|-------------------------|
| Satisfied - Item: Cover Letter, Summary of Revisions, Sections A, B and C | Filed | 04/25/2011 |
| Comments: | | |
| Attachments: Arkansas-Letter-Summary-Rates.pdf AR FIC B's and C's.pdf Revised Page B-2.pdf | | |

| | Item Status: | Status Date: |
|---|---------------------|-------------------------|
| Satisfied - Item: Exhibits | Filed | 04/25/2011 |
| Comments: | | |
| Attachments: Disruption Chart.pdf Losses Chart.pdf | | |

NAIC LOSS COST DATA ENTRY DOCUMENT

1. This filing transmittal is part of Company Tracking # **C-107**

2. If filing is an adoption of an advisory organization loss cost filing, give name of Advisory Organization and Reference/ Item Filing Number **n/a**

3. **A.** **Foremost Insurance Company Grand Rapids, Michigan** **B.** **212-11185**
 Company Name **Foremost Insurance Company Grand Rapids, Michigan** Company NAIC Number **212-11185**

4. **A.** **4.0000** **B.** **4.0002**
 Product Coding Matrix Line of Business (i.e., Type of Insurance) **4.0000** Product Coding Matrix Line of Insurance (i.e., Sub-type of Insurance) **4.0002**

5. **FOR LOSS COSTS ONLY**

| (A) COVERAGE (See Instructions) | (B) Indicated % Rate Level Change | (C) Requested % Rate Level Change | (D) Expected Loss Ratio | | | (F) Selected Loss Cost Multiplier | (G) Expense Constant (If Applicable) | (H) Co. Current Loss Cost Multiplier |
|---------------------------------------|--|--|-------------------------|---|-----|--|---|---|
| | | | (D) | (E) Loss Cost Modification Factor | (F) | | | |
| Manufactured Home | +46.92% | +14.40% | | | | | | |
| | | | | | | | | |
| | | | | | | | | |
| | | | | | | | | |
| TOTAL OVERALL EFFECT | +46.92% | +14.40% | | | | | | |

6. **5 Year History** **Rate Change History**

| Year | Policy Count | % of Change | Effective Date | State Earned Premium (000) | Incurred Losses (000) | State Loss Ratio | Countrywide Loss Ratio |
|-------------|---------------|--------------|----------------|----------------------------|-----------------------|------------------|------------------------|
| 2006 | 11,512 | | | 7,511 | 4,977 | 66.3 | 48.0 |
| 2007 | 11,317 | +1.9 | 5/1/07 | 7,645 | 4,108 | 53.7 | 53.0 |
| 2008 | 11,430 | | | 7,932 | 9,040 | 114.0 | 90.2 |
| 2009 | 11,305 | +0.4 | 6/1/09 | 8,065 | 9,705 | 120.3 | 58.7 |
| 2010 | 10,801 | +15.8 | 6/1/10 | 8,399 | 7,124 | 84.8 | 53.6 |
| | | | | | | | |

7. **Expense Constants**

| Expense Constants | Selected Provisions |
|--|---------------------|
| A. Total Production Expense | 18.1 |
| B. General Expense | 19.1 |
| C. Taxes, License & Fees | 3.8 |
| D. Underwriting Profit & Contingencies | 5.0 |
| E. Other (explain) | * 2.2 |
| F. TOTAL | 48.2 |

* Unrecoverable reinsurance expense

8. N Apply Lost Cost Factors to Future filings? (Y or N)
 9. 24.9 Estimated Maximum Rate Increase for any Insured (%). Territory (if applicable): _____
 10. 0 Estimated Maximum Rate Decrease for any Insured (%). Territory (if applicable): _____

**Foremost® Insurance Company
Grand Rapids, Michigan**

ADMINISTRATIVE OFFICES
5600 Beech Tree Lane
Caledonia, Michigan 49316-0050

MAILING ADDRESS
ATTN: STATE FILINGS DEPT.
P.O. Box 2450
Grand Rapids, Michigan 49501-2450

March 14, 2011

Honorable Mike Pickens
Commissioner of Insurance
Arkansas Insurance Department
1200 West Third Street
Little Rock, Arkansas 72201-1904

RE: Foremost Insurance Company Grand Rapids, Michigan
NAIC #212-11185
Manufactured Home Insurance Program
Revision to the Rate Section
Company Tracking Number: C-107

Dear Commissioner Pickens:

We submit this filing for your formal stamp of approval or acknowledgement.

The enclosed Summary of Revisions has been developed to assist your review of this filing. This filing results in an overall rate level adjustment of +14.4%.

The following rule of implementation will apply:

This filing will be effective for all new and renewal policies written to be effective on and after July 1, 2011. No policy effective prior to the above date is to be cancelled and rewritten to take advantage of or to avoid the application of this filing except at the request of the insured.

Very truly yours,

Kaan K. Cidanli
State Filings Administrator
State Filings
Phone No. (616) 956-3645
Fax No. (616) 956-2093
e-mail: kaan.cidanli@foremost.com

KKC/cm

Enclosures: \$100 EFT
NAIC Loss Cost Data Entry Document
Section A – Summary of Revisions, 3/11
Sections B and C
Rate Pages

ARKANSAS

MANUFACTURED HOME INSURANCE PROGRAM

CONTENTS

| SECTION | PAGE NUMBER |
|------------------------------------|--------------|
| Section A – Summary of Revisions | |
| Rate Section | A-1 thru A-4 |
| Replacement of Manual Pages | A-4 |
| Section B – Supporting Experience | B-1 thru B-7 |
| Section C – Explanatory Material | C-1 thru C-6 |
| Section C – Catastrophe Supplement | |

ARKANSAS

MANUFACTURED HOME INSURANCE PROGRAM

SECTION A – SUMMARY OF REVISIONS

RATE SECTION

Our last rate level adjustment was +15.8%, effective June 1, 2010, for new and renewal business.

PROPOSED ADJUSTMENT

Section B – Supporting Experience displays the Summary of Rate Level Changes as follows:

Summary of Rate Level Changes

| <u>Coverage</u> | <u>Indicated Change</u> | <u>Proposed Change</u> |
|-------------------------------------|-------------------------|------------------------|
| Section I – Your Property Coverages | | |
| Statewide | +46.92% | +14.40% |
| Territory A | +50.10% | +14.00% |
| Territory B | +200.99% | +20.40% |
| Territory C | +27.91% | +16.40% |
| Territory D | +26.40% | +15.00% |

The proposed change affects Coverage A – Dwelling, Coverage B – Other Structures, and Coverage C – Personal Property.

PREMIUM MODIFIERS

In Park Manufactured Home

We are making the following changes to these premium modifiers. The effect of this change is included in the overall effect.

| <u>Territory</u> | <u>Current</u> | <u>Proposed</u> |
|------------------|----------------|-----------------|
| A | .83 | .85 |
| B | .81 | .84 |
| C | .84 | .87 |
| D | .90 | .95 |

ARKANSAS

MANUFACTURED HOME INSURANCE PROGRAM

SECTION A – SUMMARY OF REVISIONS

RATE SECTION (continued)

PREMIUM MODIFIERS (continued)

Named Insured 50 Years of Age or Older

We are making the following changes to these premium modifiers. The effect of this change is included in the overall effect.

| <u>Territory</u> | <u>Current</u> | <u>Proposed</u> |
|------------------|----------------|-----------------|
| A | .75 | .80 |
| B | 1.00 | 1.00 |
| C | .76 | .80 |
| D | .84 | .90 |

ENDORSEMENTS

Dwelling Replacement Cost Payment Method For Partial Loss Other Structures Replacement Cost Payment Method For Total and Partial Loss

The premium for this coverage is changing from \$35 to \$50. The effect of this change is included in the overall effect.

Excess Dwelling Coverage

The premium for this coverage is changing from \$40 to \$55. The effect of this change is included in the overall effect.

Coverage C - Personal Property Increase in Special Amount of Insurance for Vehicles or Conveyances

This is a new form. This form increases the special amount of insurance for Personal Property Group 6. Vehicles or Conveyances insured by the policy from \$5,000 to \$10,000.

We are proposing a premium of \$80 per policy when this form is selected.

ARKANSAS

MANUFACTURED HOME INSURANCE PROGRAM

SECTION A – SUMMARY OF REVISIONS

RATE SECTION (continued)

ENDORSEMENTS (continued)

Identity Fraud Expense and Management

This is a new form. We will reimburse up to \$28,500 for the actual, reasonable, and necessary costs and expenses listed in the endorsement. These costs and expenses must be incurred by the insured as the direct result of identity fraud loss as defined in the endorsement.

This endorsement provides the following advocacy services:

- Resolution Service
- Identity or Travel Document Replacement Service
- Document Replacement Service

These services are described in the endorsement.

We are proposing to charge \$25 for this endorsement.

Identity Fraud Expense and Management Including Credit Monitoring

This is a new form. We will reimburse up to \$28,500 for the actual, reasonable, and necessary costs and expenses listed in the endorsement. These costs and expenses must be incurred by the insured as the direct result of identity fraud loss as defined in the endorsement.

This endorsement provides the following advocacy services:

- Resolution Service
- Identity or Travel Document Replacement Service
- Document Replacement Service

These services are described in the endorsement.

This endorsement also includes a Credit and Public Records Monitoring Service that can be used to detect fraudulent action on the designee's credit and public records files. This service is not contained in the Identity Fraud and Expense Management endorsement.

We are proposing to charge \$65 for this endorsement.

ARKANSAS

MANUFACTURED HOME INSURANCE PROGRAM

SECTION A – SUMMARY OF REVISIONS

RATE SECTION (continued)

ENDORSEMENTS (continued)

\$1,500 Hail and Windstorm Deductible

We have developed a \$1,500 wind or hail loss deductible. This deductible will be packaged into all new and renewal policies. This has been added to our Rating – Minimum Requirements, pages R-5 and R-6, Endorsements.

\$2,500 Hail and Windstorm Deductible

We have developed a \$2,500 wind or hail loss deductible. The insured has the option of choosing this deductible option and receiving a \$100 credit to Coverage A - Dwelling.

\$1,500 Water Loss Deductible

We have developed a \$1,500 water loss deductible. This deductible will be packaged into all new and renewal policies. This has been added to our Rating – Minimum Requirements, pages R-5 and R-6, Endorsements.

REPLACEMENT OF MANUAL PAGES

Please withdraw:

Rate Pages R-5 thru R-9 – Revised Printing 11/09
Rate Pages R-10, R-11 and R-12 – Revised Printing 1/10
Rate Page R-13 – Revised Printing 11/09
Rate Pages R-17, R-18, R-19 and R-20 – Revised Printing 1/10
Rate Page R-21 – Revised Printing 11/09
Rate Page R-22 – Original Printing 8/08

Please insert:

Rate Pages R-5 thru R-13 – Revised Printing 3/11
Rate Pages R-17 thru R-22 – Revised Printing 3/11
Rate Page R-23 – Original Printing 3/11

Foremost Insurance Company
Arkansas
Mobile Home Insurance Program

Section B - Supporting Experience

Summary of Rate Level Changes:

Set forth on page B-2 is a summary of the indicated and proposed changes developed on subsequent pages.

Section I - Your Property Coverages, Indicated Rate Level Based on Standard Ratemaking Procedure

Using standard ratemaking procedures, the needed rate level adjustment for the state is developed on pages B-3-7

Foremost Insurance Company
Arkansas
Mobile Home Insurance Program

Section B - Supporting Experience

Summary of Rate Level Changes

| <u>Coverage</u> | <u>Indicated Change</u> | <u>Proposed Change</u> |
|-------------------------------------|-----------------------------|----------------------------|
| Section 1 - Your Property Coverages | | |
| Statewide | 46.92% | 14.40% |
| Territory A | 50.10% | 14.00% |
| Territory B | 200.99% | 20.40% |
| Territory C | 27.91% | 16.40% |
| Territory D | 26.40% | 15.00% |

Foremost Insurance Company
Arkansas
Statewide
Mobile Home Insurance Program

Section B - Supporting Experience
Development of Indicated Rate Level
Section 1 - Your Property Coverages

| Year | (1) Earned Premium At Current Premium Levels | (2) Non-Catastrophe Incurred Losses and Allocated Loss Adjustment Expense | (3) Current Cost Factor |
|------|---|--|--|
| 2005 | \$8,568,969 | \$3,326,877 | 1.15 |
| 2006 | \$8,712,132 | \$3,552,192 | 1.11 |
| 2007 | \$8,739,720 | \$3,952,611 | 1.10 |
| 2008 | \$8,948,865 | \$4,912,118 | 1.06 |
| 2009 | \$9,083,108 | \$6,364,057 | 1.04 |
| Year | (4) Incurred Losses at Current Cost Levels (2) X (3) | (5) Trended Incurred Losses (4) X 1.094 | (6) Cat Adjusted Incurred Losses (5) X 1.28 |
| 2005 | \$3,825,909 | \$4,185,544 | \$5,357,497 |
| 2006 | \$3,942,933 | \$4,313,569 | \$5,521,368 |
| 2007 | \$4,347,872 | \$4,756,572 | \$6,088,412 |
| 2008 | \$5,206,845 | \$5,696,288 | \$7,291,249 |
| 2009 | \$6,618,619 | \$7,240,769 | \$9,268,185 |
| Year | (7) Adjusted Loss Ratios (6) / (1) | | |
| 2005 | 0.625 | | |
| 2006 | 0.634 | | |
| 2007 | 0.697 | | |
| 2008 | 0.815 | | |
| 2009 | 1.020 | | |

(8) Aggregate Loss Ratio [sum of (6) / sum of (1)] = 0.761

(9) Indicated Premium Adjustment = 46.92%

Foremost Insurance Company
Arkansas
Territory A
Mobile Home Insurance Program

Section B - Supporting Experience
Development of Indicated Rate Level
Section 1 - Your Property Coverages

| Year | (1) Earned Premium At Current Premium Levels | (2) Non-Catastrophe Incurred Losses and Allocated Loss Adjustment Expense | (3) Current Cost Factor |
|------|---|--|--|
| 2005 | \$6,704,069 | \$2,708,663 | 1.15 |
| 2006 | \$6,768,813 | \$2,830,672 | 1.11 |
| 2007 | \$6,733,138 | \$2,971,861 | 1.10 |
| 2008 | \$6,903,075 | \$4,053,083 | 1.06 |
| 2009 | \$6,970,822 | \$4,904,554 | 1.04 |
| Year | (4) Incurred Losses at Current Cost Levels (2) X (3) | (5) Trended Incurred Losses (4) X 1.094 | (6) Cat Adjusted Incurred Losses (5) X 1.28 |
| 2005 | \$3,114,962 | \$3,407,768 | \$4,361,944 |
| 2006 | \$3,142,046 | \$3,437,398 | \$4,399,870 |
| 2007 | \$3,269,047 | \$3,576,337 | \$4,577,712 |
| 2008 | \$4,296,268 | \$4,700,117 | \$6,016,150 |
| 2009 | \$5,100,736 | \$5,580,205 | \$7,142,663 |
| Year | (7) Adjusted Loss Ratios (6) / (1) | | |
| 2005 | 0.651 | | |
| 2006 | 0.650 | | |
| 2007 | 0.680 | | |
| 2008 | 0.872 | | |
| 2009 | 1.025 | | |

(8) Aggregate Loss Ratio [sum of (6) / sum of (1)] = 0.778

(9) Indicated Premium Adjustment = 50.10%

Foremost Insurance Company
Arkansas
Territory B
Mobile Home Insurance Program

Section B - Supporting Experience
Development of Indicated Rate Level
Section 1 - Your Property Coverages

| Year | (1) Earned Premium At Current Premium Levels | (2) Non-Catastrophe Incurred Losses and Allocated Loss Adjustment Expense | (3) Current Cost Factor |
|------|---|--|--|
| 2005 | \$96,611 | \$19,643 | 1.15 |
| 2006 | \$99,826 | \$147,977 | 1.11 |
| 2007 | \$111,978 | \$197,253 | 1.10 |
| 2008 | \$98,676 | \$31,724 | 1.06 |
| 2009 | \$103,887 | \$126,417 | 1.04 |
| Year | (4) Incurred Losses at Current Cost Levels (2) X (3) | (5) Trended Incurred Losses (4) X 1.094 | (6) Cat Adjusted Incurred Losses (5) X 1.28 |
| 2005 | \$22,589 | \$24,712 | \$31,632 |
| 2006 | \$164,254 | \$179,694 | \$230,008 |
| 2007 | \$216,978 | \$237,374 | \$303,839 |
| 2008 | \$33,627 | \$36,788 | \$47,089 |
| 2009 | \$131,474 | \$143,833 | \$184,106 |
| Year | (7) Adjusted Loss Ratios (6) / (1) | | |
| 2005 | 0.327 | | |
| 2006 | 2.304 | | |
| 2007 | 2.713 | | |
| 2008 | 0.477 | | |
| 2009 | 1.772 | | |

(8) Aggregate Loss Ratio [sum of (6) / sum of (1)] = 1.559

(9) Indicated Premium Adjustment = 200.99%

Foremost Insurance Company
Arkansas
Territory C
Mobile Home Insurance Program

Section B - Supporting Experience
Development of Indicated Rate Level
Section 1 - Your Property Coverages

| Year | (1) Earned Premium At Current Premium Levels | (2) Non-Catastrophe Incurred Losses and Allocated Loss Adjustment Expense | (3) Current Cost Factor |
|------|---|--|--|
| 2005 | \$970,197 | \$384,430 | 1.15 |
| 2006 | \$948,368 | \$233,492 | 1.11 |
| 2007 | \$921,534 | \$373,500 | 1.10 |
| 2008 | \$924,887 | \$618,400 | 1.06 |
| 2009 | \$930,219 | \$436,415 | 1.04 |
| Year | (4) Incurred Losses at Current Cost Levels (2) X (3) | (5) Trended Incurred Losses (4) X 1.094 | (6) Cat Adjusted Incurred Losses (5) X 1.28 |
| 2005 | \$442,095 | \$483,652 | \$619,074 |
| 2006 | \$259,176 | \$283,539 | \$362,929 |
| 2007 | \$410,850 | \$449,470 | \$575,321 |
| 2008 | \$655,504 | \$717,121 | \$917,915 |
| 2009 | \$453,872 | \$496,536 | \$635,566 |
| Year | (7) Adjusted Loss Ratios (6) / (1) | | |
| 2005 | 0.638 | | |
| 2006 | 0.383 | | |
| 2007 | 0.624 | | |
| 2008 | 0.992 | | |
| 2009 | 0.683 | | |

(8) Aggregate Loss Ratio [sum of (6) / sum of (1)] = 0.663

(9) Indicated Premium Adjustment = 27.91%

Foremost Insurance Company
Arkansas
Territory D
Mobile Home Insurance Program

Section B - Supporting Experience
Development of Indicated Rate Level
Section 1 - Your Property Coverages

| Year | (1) Earned Premium At Current Premium Levels | (2) Non-Catastrophe Incurred Losses and Allocated Loss Adjustment Expense | (3) Current Cost Factor |
|------|---|--|--|
| 2005 | \$798,092 | \$214,141 | 1.15 |
| 2006 | \$895,124 | \$340,051 | 1.11 |
| 2007 | \$973,070 | \$409,997 | 1.10 |
| 2008 | \$1,022,227 | \$208,911 | 1.06 |
| 2009 | \$1,078,180 | \$896,671 | 1.04 |
| Year | (4) Incurred Losses at Current Cost Levels (2) X (3) | (5) Trended Incurred Losses (4) X 1.094 | (6) Cat Adjusted Incurred Losses (5) X 1.28 |
| 2005 | \$246,262 | \$269,411 | \$344,846 |
| 2006 | \$377,457 | \$412,938 | \$528,561 |
| 2007 | \$450,997 | \$493,391 | \$631,540 |
| 2008 | \$221,446 | \$242,262 | \$310,095 |
| 2009 | \$932,538 | \$1,020,197 | \$1,305,852 |
| Year | (7) Adjusted Loss Ratios (6) / (1) | | |
| 2005 | 0.432 | | |
| 2006 | 0.590 | | |
| 2007 | 0.649 | | |
| 2008 | 0.303 | | |
| 2009 | 1.211 | | |

(8) Aggregate Loss Ratio [sum of (6) / sum of (1)] = 0.655

(9) Indicated Premium Adjustment = 26.40%

Foremost Insurance Company
Arkansas
Mobile Home Insurance Program

Section C - Explanatory Material

Contents

| | <u>Pages</u> |
|-------------------------------|--------------|
| Explanatory Memorandum | C-2 |
| Cost Index (Trend) Supplement | C-3-6 |

Foremost Insurance Company
Arkansas
Mobile Home Insurance Program

Section C - Explanatory Material

Explanatory Memorandum

Calculation of Indicated Rate Adjustment

The following is a detailed explanation of the calculation of the indicated adjustments developed in Section B, pages B-3 through B-7. The purpose of this calculation is to test whether the present premiums are sufficient to pay losses and allow for a reasonable profit.

EXPERIENCE PERIOD

The underlying experience is that of Foremost Insurance Company in the state of Arkansas. Experience for the five year review period is on a accident year losses incurred and calendar year earned premium basis.

EARNED PREMIUM

Before reported experience can be utilized to evaluate premium level adequacy, it must be adjusted to reflect current conditions. The earned premium is adjusted (Column 1) to what it would be if present rate levels had been charged during the experience period.

INCURRED LOSSES

Losses should reflect as nearly as possible the current dollar requirements needed to meet today's costs. The losses in column 2 reflect non-hurricane losses. The factors in column 3 bring losses to a Current Cost Level (Column 4). A trend factor then projects these losses to an anticipated level 12 months beyond the anticipated effective date of the filing (Column 5).

With premiums at current premium levels (Column 1) and losses projected as previously noted, an aggregate loss ratio over the 5 year experience period is calculated (sum of Column 5 divided by the sum of Column 1).

BALANCE POINT OR EXPECTED LOSS RATIO

The balance point loss ratio is the complement of the provision in the rates for expenses, investment income, and an underwriting profit and contingency factor. This underwriting profit follows if losses and expenses do not exceed those anticipated. These provisions as a percentage of premium are set forth below:

| | |
|--|-------------|
| General and Other Acquisition | 19.1% |
| Production Cost Allowance | 20.3% |
| Taxes, Licenses and Fees | 3.8% |
| <u>Underwriting Profit & Contingencies</u> | <u>5.0%</u> |
| Total | 48.2% |
| Expected Loss and ALAE Ratio (ELR) | 51.8% |

Foremost Insurance Company
Arkansas
Mobile Home Insurance Program

Section C - Explanatory Material

Explanatory Memorandum

Cost Index Supplement

A rate level formula is intended to produce indications of needed movement to the overall rate levels in keeping with standards as set forth in the rate regulatory laws. Such standards require that due consideration be given to past and prospective loss and expense experience, to catastrophe and other contingencies, and a reasonable allowance for underwriting profit. The prospective premium level established is intended to reflect all these factors during the period of application to the end that this premium level is adequate and reasonable.

In reviewing experience attention is given to adjustment of premiums to current premium levels. Need for a similar adjustment on the loss side is evident. In the study resulting in the recommendation of this adjustment in Mobile Homeowners ratemaking, Foremost management sought a simplified method that would be suitable for translating prior year's losses into current and future dollars requirements. After investigation of the many indices available from either governmental or other statistical reporting agencies, it was concluded that a reasonable and logical adjustment could be attained if the Producer Price Index were applied to the Section I - Your Property Coverages.

The Producer Price Index measures the average change over time in the selling prices received by domestic producers for manufactured homes, mobile homes, and manufacturing. The Producer Price Index is produced monthly by the Bureau of Labor Statistics of the U.S. Department of Labor.

An explanation of the implementation of the Current Cost and Trending Procedures employed in this filing follows.

Foremost Insurance Company
Arkansas
Mobile Home Insurance Program

Section C - Explanatory Material

Explanatory Memorandum

Descriptions of Index Development

PART A

This is the quarterly average of the Producer Price Index (PPI)

PART B

This shows the development of the Current Cost Factors. These are based on the Average Annual PPI data for the years under review. These annual cost indices are related to the latest quarterly average PPI to develop the Current Cost Factors shown in Column (2) of Pages B-3 through B-7.

PART C

The Trend Factor is developed through the use of the Least Squares Method to determine the Line of Best Fit. The slope (or average quarterly increment) and the midpoint of the segment of the line of best fit defining the latest quarter of information are then used to determine a factor to project the line into the future twelve months beyond the revision date. The factor thus determined is the Trend Factor used in Column (5) on Pages B-3 through B-7.

Foremost Insurance Company
Arkansas
Mobile Home Insurance Program

Section C - Explanatory Material

Development of Current Cost Factors (CCF) and Trended Cost Factors (TCF)

Quarter Ending September, 2010

PART A: Establishment of quarterly averages for the "Mobile Home" ("MH PPI") component of the Producer Price Index compiled monthly by the U.S. Department of Labor, Bureau of Labor Statistics. (Base: June, 1981 = 100)

| Month | 3 Mo. Avg. | | 3 Mo. Avg. | | 3 Mo. Avg. | |
|-------|-------------|-------|-------------|-------|-------------|-------|
| | MH PPI | | MH PPI | | MH PPI | |
| | 2007 | | 2008 | | 2009 | |
| 10 | 215.0 | | 229.0 | | 226.8 | |
| 11 | 215.0 | | 228.6 | | 226.9 | |
| 12 | 216.1 | 215.4 | 227.5 | 228.4 | 227.2 | 227.0 |
| | 2008 | | 2009 | | 2010 | |
| 01 | 216.4 | | 227.1 | | 227.4 | |
| 02 | 216.9 | | 226.1 | | 227.2 | |
| 03 | 217.3 | 216.9 | 226.1 | 226.4 | 229.1 | 227.9 |
| | 2008 | | 2009 | | 2010 | |
| 04 | 217.9 | | 226.1 | | 229.9 | |
| 05 | 219.4 | | 225.3 | | 230.4 | |
| 06 | 222.4 | 219.9 | 225.4 | 225.6 | 230.9 | 230.4 |
| | 2008 | | 2009 | | 2010 | |
| 07 | 223.9 | | 225.4 | | 236.5 | |
| 08 | 225.4 | | 225.4 | | 235.4 | |
| 09 | 226.6 | 225.3 | 227.1 | 226.0 | 235.3 | 235.7 |

PART B: Use of average annual MH PPI values to calculate current cost factors (CCF).

Current Cost Factors
Based on Average MH PPI Values
Quarter Ending September, 2010

| Year | 3rd Qtr | | Annual Avg. | | CCF |
|------|---------|---|-------------|---|------|
| 1998 | 235.7 | / | 159.9 | = | 1.47 |
| 1999 | 235.7 | / | 164.2 | = | 1.44 |
| 2000 | 235.7 | / | 167.1 | = | 1.41 |
| 2001 | 235.7 | / | 170.0 | = | 1.39 |
| 2002 | 235.7 | / | 172.6 | = | 1.37 |
| 2003 | 235.7 | / | 175.8 | = | 1.34 |
| 2004 | 235.7 | / | 190.0 | = | 1.24 |
| 2005 | 235.7 | / | 204.4 | = | 1.15 |
| 2006 | 235.7 | / | 212.4 | = | 1.11 |
| 2007 | 235.7 | / | 214.7 | = | 1.10 |
| 2008 | 235.7 | / | 222.6 | = | 1.06 |
| 2009 | 235.7 | / | 226.3 | = | 1.04 |

Foremost Insurance Company
Arkansas
Mobile Home Insurance Program

Section C - Explanatory Material

Development of Current Cost Factors (CCF) and Trended Cost Factors (TCF)

Year Ending 2009

PART C: Computation of trended PPI cost factor (TCF)

| Calendar Quarter Ending | PPI | |
|-------------------------------|----------------|------------------|
| | Average PPI | Fitted Values |
| 2000 | 167.1 | 161.9 |
| 2001 | 170.0 | 169.4 |
| 2002 | 172.6 | 176.9 |
| 2003 | 175.8 | 184.4 |
| 2004 | 190.0 | 191.9 |
| 2005 | 204.4 | 199.3 |
| 2006 | 212.4 | 206.8 |
| 2007 | 214.7 | 214.3 |
| 2008 | 222.6 | 221.8 |
| 2009 | 226.3 | 229.3 |

| | |
|---|--------------|
| With linear fitting, line takes the form: | $Y = MX + B$ |
| M = Average quarterly increment | 7.49 |
| X = Number of quarters | 10 |
| B = Y intercept | 154.40 |

- | | | |
|-----|--|----------|
| (1) | Fitted MH PPI trend at midpoint of 2009 (M x #qtrs) + B = | 229.30 |
| (2) | Average Annual rate of change $\{ [(1) \div (B) - 1] \div (\# \text{ years}) \} + 1$ | 1.049 |
| (3) | Midpoint of latest PPI Quarter | 08/15/10 |
| (4) | Effective Date of Proposed Change | 07/01/11 |
| (5) | Twelve months past proposed Effective Date | 06/30/12 |
| (6) | Number of years to trend forward Years elapsed from (3) to (5). | 1.877 |
| (7) | Trended Cost Factor (To 06/30/12) | 1.094 |

Foremost Insurance Company
Arkansas
Mobile Home Insurance Program

Section C - Explanatory Material

Catastrophe Supplement

The need for recognition of "catastrophe losses" is evident in the ratemaking process. Special consideration of such losses maintains the stability of premium levels. The procedure for dealing with catastrophe losses is as follows:

We at Foremost Insurance Company look at 10 years of Arkansas data and calculate the actual ratio of catastrophe losses that we see, we then use this factor to spread the losses over the experience period.

| Year | Incurred Losses and ALAE | | | Total/ Non-Cat Losses |
|-------------|--------------------------|------------|------------|-----------------------------|
| | Non-Cat | Cat | Total | |
| 2000 | 2,799,995 | 1,468,288 | 4,268,283 | 1.524 |
| 2001 | 2,743,146 | 203,773 | 2,946,919 | 1.074 |
| 2002 | 2,648,627 | 247,750 | 2,896,377 | 1.094 |
| 2003 | 3,382,597 | 604,526 | 3,987,123 | 1.179 |
| 2004 | 3,270,968 | 119,381 | 3,390,349 | 1.036 |
| 2005 | 3,326,877 | 181,115 | 3,507,992 | 1.054 |
| 2006 | 3,552,192 | 1,152,617 | 4,704,809 | 1.324 |
| 2007 | 3,952,611 | 44,920 | 3,997,531 | 1.011 |
| 2008 | 4,912,118 | 3,376,168 | 8,288,286 | 1.687 |
| 2009 | 6,364,057 | 2,958,009 | 9,322,066 | 1.465 |
| 2000 - 2009 | 36,953,188 | 10,356,547 | 47,309,735 | 1.280 |

Foremost Insurance Company

Arkansas

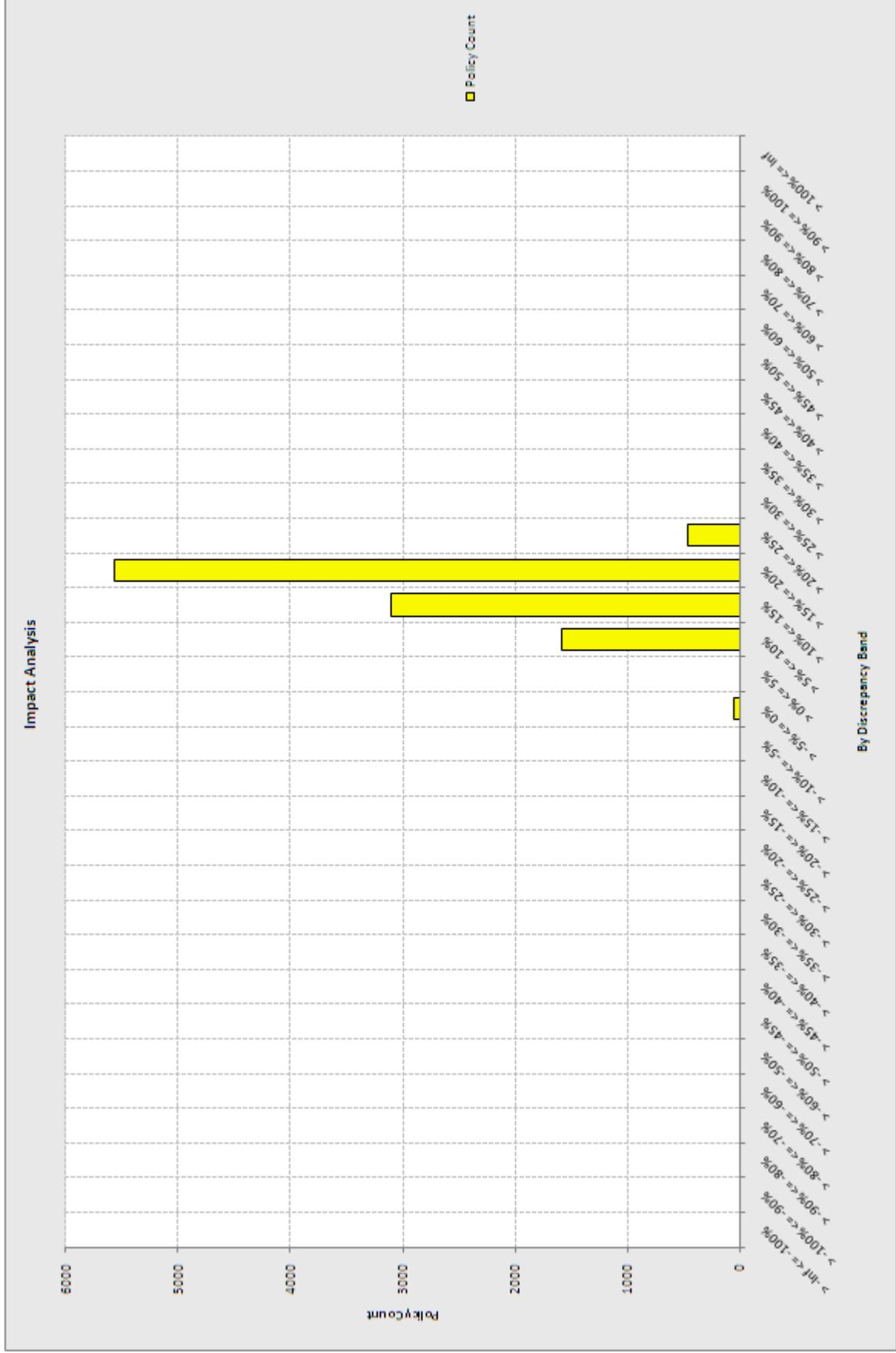
Mobile Home Insurance Program

Section B – Supporting Experience

Summary of Rate Level Changes

| <u>Coverage</u> | <u>Indicated Change</u> | <u>Proposed Change</u> |
|-------------------------------------|-----------------------------|----------------------------|
| Section I – Your Property Coverages | | |
| Statewide | 46.92% | 5.90% |
| Territory A | 50.10% | 4.20% |
| Territory B | 200.99% | 20.40% |
| Territory C | 27.91% | 16.40% |
| Territory D | 26.40% | 6.20% |

Disruption Chart



Foremost® Insurance Company
Grand Rapids, Michigan

| Foremost Insurance Company | | |
|---|----------------------|-----------------------------|
| 2000 - 2009 Non-Hurricane Incurred Loss for Manufactured Home Coverage A Dwelling | | |
| | <u>Incurred Loss</u> | <u>Percent of All Cause</u> |
| Fire | \$ 14,794,275 | 44% |
| Wind | \$ 3,781,934 | 11% |
| Tornado | \$ 2,048,385 | 6% |
| Hail | \$ 2,660,203 | 8% |
| Flood | \$ 11,990 | 0% |
| Water Damage | \$ 4,064,824 | 12% |
| Other | \$ 6,544,843 | 19% |
| All cause | \$ 33,915,647 | 100% |

SERFF Tracking Number: FORE-127077918 State: Arkansas
 Filing Company: Foremost Insurance Company Grand Rapids, Michigan State Tracking Number: EFT \$100
 Company Tracking Number: C-107
 TOI: 04.0 Homeowners Sub-TOI: 04.0002 Mobile Homeowners
 Product Name: Manufactured Home Insurance Program
 Project Name/Number: /

Superseded Schedule Items

Please note that all items on the following pages are items, which have been replaced by a newer version. The newest version is located with the appropriate schedule on previous pages. These items are in date order with most recent first.

| Creation Date: | Schedule | Schedule Item Name | Replacement Creation Date | Attached Document(s) |
|----------------|---------------------|---|---------------------------|---|
| 03/14/2011 | Rate and Rule | Rates | 03/23/2011 | Rate Page R-5.pdf (Superseded) |
| 03/14/2011 | Rate and Rule | Rates | 03/23/2011 | Rate Page R-6.pdf (Superseded) |
| 03/14/2011 | Rate and Rule | Rates | 04/22/2011 | Rate Page R-7.pdf (Superseded) |
| 03/14/2011 | Rate and Rule | Rates | 04/22/2011 | Rate Page R-10.pdf (Superseded) |
| 03/14/2011 | Rate and Rule | Rates | 04/22/2011 | Rate Page R-18.pdf (Superseded) |
| 03/14/2011 | Rate and Rule | Rates | 03/23/2011 | Rate Page R-19.pdf (Superseded) |
| 03/14/2011 | Supporting Document | Cover Letter, Summary of Revisions, Sections A, B and C | 04/22/2011 | Arkansas-Letter-Summary-Rates.pdf AR FIC B's and C's.pdf |

ARKANSAS

MANUFACTURED HOME INSURANCE PROGRAM

ANNUAL RATES/PREMIUMS
 (Continued)

RATING - MINIMUM REQUIREMENTS

Each policy will provide at least these minimum Amounts of Insurance/Limits of Liability and coverage relationships:

Primary Residence

| <u>Coverages</u> | <u>Amount of Insurance/Limit of Liability</u> |
|--|--|
| Coverage A - Dwelling | Amount of Insurance |
| Coverage B - Other Structures | † 10% of the Coverage A - Dwelling Amount of Insurance |
| Coverage C - Personal Property | † 40% of the Coverage A - Dwelling Amount of Insurance |
| Liability | |
| Coverage E - Personal Liability | \$50,000 Limit of Liability |
| Coverage F - Medical Payments To Others | \$500 Limit of Liability |
| Damage To Property Of Others | \$500 Limit of Liability |

* Endorsements

Form 6637 05/10 - \$1,500 Water Loss Deductible will be attached to new and renewal business.
 Form 2067 02/11 – Change to Your Policy \$1,500 Hail and Windstorm Deductible will be attached to new and renewal business.

NOTE:

The Minimum Amounts of Insurance

| | Minimum Amount of Insurance |
|--------------------------------|-----------------------------|
| Coverage A – Dwelling | \$ 5,000 |
| Coverage B – Other Structures | 500 |
| Coverage C – Personal Property | 2,000 |

† How To Determine the Amount of Insurance for Coverage B – Other Structures and Coverage C – Personal Property

Coverage B – Other Structures

- Step 1. Round the amount of insurance for Coverage A down to the nearest \$1,000
- Step 2. Multiply the amount of insurance for Coverage A, determined in Step 1., by the percentage shown for this coverage, and then round the result to the nearest hundred, subject to the application of the minimum amount of insurance for this coverage.

Coverage C – Personal Property

- Step 1. Round the amount of insurance for Coverage A down to the nearest \$1,000
- Step 2. Multiply the amount of insurance for Coverage A, determined in Step 1., by the percentage shown for this coverage, and then round the result to the nearest hundred, subject to the application of the minimum amount of insurance for this coverage.

ARKANSAS

MANUFACTURED HOME INSURANCE PROGRAM

ANNUAL RATES/PREMIUMS
(Continued)

RATING - MINIMUM REQUIREMENTS (Continued)

Each policy will provide at least these minimum Amounts of Insurance/Limits of Liability and coverage relationships:

Secondary Residence

| <u>Coverages</u> | <u>Amount of Insurance/Limit of Liability</u> |
|--------------------------------|---|
| Coverage A - Dwelling | Amount of Insurance |
| Coverage B - Other Structures | Subject to a minimum of \$500 |
| Coverage C - Personal Property | Subject to a minimum of \$2,000 |

- * Endorsements
Form 6637 05/10 - \$1,500 Water Loss Deductible will be attached to new and renewal business.
Form 2067 02/11 – Change to Your Policy \$1,500 Hail and Windstorm Deductible will be attached to new and renewal business.

Tenant

| <u>Coverages</u> | <u>Amount of Insurance/Limit of Liability</u> |
|--|---|
| Coverage C - Personal Property | \$5,000 Amount of Insurance |
| Liability | |
| Coverage E - Personal Liability | \$50,000 Limit of Liability |
| Coverage F - Medical Payments To Others | \$500 Limit of Liability |
| Damage To Property Of Others | \$500 Limit of Liability |

ARKANSAS

MANUFACTURED HOME INSURANCE PROGRAM

ANNUAL RATES/PREMIUMS
(Continued)

HOMEOWNERS INSURANCE FOR MANUFACTURED HOMES
HOMEOWNERS INSURANCE FOR MANUFACTURED HOMES – PROPERTY COVERAGE ONLY

* COVERAGE A - DWELLING

Primary Residence
\$500 Deductible

Manufactured Home 11 Years Old or Older

Out of Park

Named Insured Under 50 Years of Age

Territory A

| <u>Rating Base</u> | <u>Premium</u> |
|--|----------------|
| First \$5,999 | \$400.00 |
| Between \$6,000 and \$9,999, for each additional \$1,000 or any part thereof, ADD: | 21.60 |
| Between \$10,000 and \$19,999, for each additional \$1,000 or any part thereof, ADD: | 12.30 |
| Between \$20,000 and \$39,999, for each additional \$1,000 or any part thereof, ADD: | 9.31 |
| Over \$39,999, for each additional \$1,000 or any part thereof, ADD: | 7.03 |

ARKANSAS

MANUFACTURED HOME INSURANCE PROGRAM

ANNUAL RATES/PREMIUMS
(Continued)

HOMEOWNERS INSURANCE FOR MANUFACTURED HOMES
HOMEOWNERS INSURANCE FOR MANUFACTURED HOMES – PROPERTY COVERAGE ONLY

* COVERAGE A - DWELLING

Primary Residence
\$500 Deductible

Manufactured Home 11 Years Old or Older

Out of Park

Named Insured Under 50 Years of Age

Territory D

| <u>Rating Base</u> | <u>Premium</u> |
|--|----------------|
| First \$5,999 | \$288.00 |
| Between \$6,000 and \$9,999, for each additional \$1,000 or any part thereof, ADD: | 15.55 |
| Between \$10,000 and \$19,999, for each additional \$1,000 or any part thereof, ADD: | 8.86 |
| Between \$20,000 and \$39,999, for each additional \$1,000 or any part thereof, ADD: | 6.70 |
| Over \$39,999, for each additional \$1,000 or any part thereof, ADD: | 5.06 |

ARKANSAS

MANUFACTURED HOME INSURANCE PROGRAM

ANNUAL RATES/PREMIUMS
(Continued)

PREMIUM MODIFIERS (continued)

MULTI-POLICY

Primary and Secondary Residence and Tenant

Apply a factor of .95 when the named insured maintains one or more personal lines or life insurance policies with any insurer in the National Association of Insurance Commissioners Group Code 0212. If the only other policy is a term, whole life, or variable universal life policy, it must have a face amount of \$50,000 or greater, be issued to an adult and be in-force when the policy is written.

This premium modifier applies to the annual rates/premiums for Coverage A – Dwelling, Coverage B – Other Structures and Coverage C – Personal Property.

* NAMED INSURED 50 YEARS OF AGE OR OLDER
Primary and Secondary Residence

Multiply the Coverage A – Dwelling, Coverage B – Other Structures, and Coverage C – Personal Property premiums by the appropriate premium modifier when the Named Insured is 50 Years of Age or Older.

| <u>Territory</u> | <u>Premium Modifier</u> |
|------------------|-------------------------|
| A | .80 |
| B | 1.00 |
| C | .80 |
| D | .90 |

SECONDARY RESIDENCE
\$500 Deductible

Increase the premium for Coverage A - Dwelling by \$10 when the manufactured home is used as a Secondary Residence.

ARKANSAS

MANUFACTURED HOME INSURANCE PROGRAM

ANNUAL RATES/PREMIUMS
(Continued)

HOMEOWNERS INSURANCE FOR MANUFACTURED HOMES
HOMEOWNERS INSURANCE FOR MANUFACTURED HOMES – PROPERTY COVERAGE ONLY

* \$2,500 HAIL AND WINDSTORM DEDUCTIBLE
Primary and Secondary Residence

Reduce the premium for Coverage A – Dwelling by \$100

30-DAY TRIP COVERAGE
Primary and Secondary Residence

\$75 per policy

ADDITIONAL COVERAGE
Primary Residence

\$5 per policy

ADDITIONAL RESIDENCE - OWNER-OCCUPIED
Primary Residence

\$25 per policy

COVERAGE C - PERSONAL PROPERTY INCREASE IN
SPECIAL AMOUNT OF INSURANCE FOR TOOLS
Primary Residence

\$5 per policy

* COVERAGE C - PERSONAL PROPERTY INCREASE IN
SPECIAL AMOUNT OF INSURANCE FOR VEHICLES OR CONVEYANCES
Primary and Secondary Residence

\$80 per policy