

NAIC LOSS COST DATA ENTRY DOCUMENT

1. This filing transmittal is part of Company Tracking # _____

2. If filing is an adoption of an advisory organization loss cost filing, give name of Advisory Organization and Reference/ Item Filing Number _____

| | | | |
|----|--|----|---------------------|
| | Company Name | | Company NAIC Number |
| 3. | A. Southern Farm Bureau Casualty Insurance Company | B. | 18325 |

| | | | |
|----|--|----|---|
| | Product Coding Matrix Line of Business (i.e., Type of Insurance) | | Product Coding Matrix Line of Insurance (i.e., Sub-type of Insurance) |
| 4. | A. Personal Auto (19.0) | B. | Private passenger Auto (19.0001) |

5.

| (A) COVERAGE (See Instructions) | (B) Indicated % Rate Level Change | (C) Requested % Rate Level Change | FOR LOSS COSTS ONLY | | | | |
|---------------------------------------|--|--|-------------------------------|--|--|---|---|
| | | | (D) Expected Loss Ratio | (E) Loss Cost Modification Factor | (F) Selected Loss Cost Multiplier | (G) Expense Constant (If Applicable) | (H) Co. Current Loss Cost Multiplier |
| Bodily Injury | -14.38% | -17.00% | | | | | |
| Uninsured Motorist - BI | -21.52% | -20.00% | | | | | |
| Property Damage | 2.43% | -3.00% | | | | | |
| Uninsured Motorist - PD | -14.76% | -15.00% | | | | | |
| Personal Inj Protection | -11.19% | -10.00% | | | | | |
| Comprehensive | 2.28% | -3.00% | | | | | |
| Collision | 1.61% | -3.00% | | | | | |
| TOTAL OVERALL EFFECT | -4.40% | -8.02% | | | | | |

6. 5 Year History Rate Change History

| Year | Policy Count | % of Change | Effective Date | State Earned Premium (000) | Incurred Losses (000) | State Loss Ratio | Countrywide Loss Ratio |
|------|--------------|-------------|----------------|----------------------------|-----------------------|------------------|------------------------|
| | | | | | | | |
| 2003 | 335,034 | 5.12% | 1/1/03 | 225,213 | 151,115 | 67.10% | N/A |
| 2004 | 333,320 | 4.33% | 1/15/04 | 240,969 | 155,945 | 64.72% | N/A |
| 2005 | | -3.09% | 2/15/05 | | | | N/A |
| 2005 | 330,097 | -7.02% | 8/15/05 | 238,616 | 144,765 | 60.67% | N/A |
| 2006 | 328,701 | -4.66% | 9/1/06 | 224,588 | 148,014 | 65.90% | N/A |
| 2007 | 326,840 | -3.21% | 8/15/07 | 216,452 | 143,202 | 66.16% | N/A |

7.

| Expense Constants | Selected Provisions |
|--|---------------------|
| A. Total Production Expense | |
| B. General Expense | |
| C. Taxes, License & Fees | |
| D. Underwriting Profit & Contingencies | |
| E. Other (explain) | |
| F. TOTAL | |

8. N Apply Lost Cost Factors to Future filings? (Y or N)
9. 35% Estimated Maximum Rate Increase for any Insured (%). Territory (if applicable): Territory 18
10. -31% Estimated Maximum Rate Decrease for any Insured (%) Territory (if applicable): Territory 19