

## NAIC LOSS COST DATA ENTRY DOCUMENT

<b>1.</b>	This filing transmittal is part of Company Tracking #	<b>AR HIC 07 08 R</b>
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<b>2.</b>	If filing is an adoption of an advisory organization loss cost filing, give name of Advisory Organization and Reference/ Item Filing Number	
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Company Name		Company NAIC Number		
<b>3.</b>	<b>A.</b>	<b>Hallmark Insurance Company</b>	<b>B.</b>	<b>34037</b>

Product Coding Matrix Line of Business (i.e., Type of Insurance)		Product Coding Matrix Line of Insurance (i.e., Sub-type of Insurance)		
<b>4.</b>	<b>A.</b>	<b>19.0 Personal Auto</b>	<b>B.</b>	<b>19.0001 Private Passenger Auto</b>

<b>5.</b>			<b>FOR LOSS COSTS ONLY</b>				
(A) COVERAGE (See Instructions)	(B) Indicated % Rate Level Change	(C) Requested % Rate Level Change	(D) Expected Loss Ratio	(E) Loss Cost Modification Factor	(F) Selected Loss Cost Multiplier	(G) Expense Constant (If Applicable)	(H) Co. Current Loss Cost Multiplier
<b>Liability</b>	<b>5.6%</b>	<b>0.16%</b>					
<b>Property Damage</b>	<b>22.7%</b>	<b>7.86%</b>					
<b>TOTAL OVERALL EFFECT</b>	<b>7.57%</b>	<b>2.34%</b>					

5 Year History		Rate Change History					
Year	Policy Count	% of Change	Effective Date	State Earned Premium (000)	Incurred Losses (000)	State Loss Ratio	Countrywide Loss Ratio
<b>2008</b>	<b>4526</b>	<b>2.34</b>	<b>07/23/07</b>	<b>4,674</b>	<b>3,520</b>	<b>78.8</b>	<b>70.0</b>
<b>2007</b>	<b>3284</b>	<b>4.14</b>	<b>9/29/07</b>	<b>1,881</b>	<b>1,429</b>	<b>78.6</b>	<b>70.0</b>

<b>7.</b>	
Expense Constants	Selected Provisions
A. Total Production Expense	<b>15.0</b>
B. General Expense	<b>10.5</b>
C. Taxes, License & Fees	<b>3.15</b>
D. Underwriting Profit & Contingencies	<b>5.0</b>
E. Other (explain) ULEA	<b>8.5</b>
<b>F. TOTAL</b>	<b>42.15</b>

- 8.**   N   Apply Lost Cost Factors to Future filings? (Y or N)
- 9.**  25 %  Estimated Maximum Rate Increase for any Insured (%). Territory (if applicable): \_\_\_\_\_
- 10.**  -13 %  Estimated Maximum Rate Decrease for any Insured (%) Territory (if applicable): \_\_\_\_\_