

### NAIC LOSS COST DATA ENTRY DOCUMENT

1. This filing transmittal is part of Company Tracking # \_\_\_\_\_

2. If filing is an adoption of an advisory organization loss cost filing, give name of Advisory Organization and Reference/ Item Filing Number \_\_\_\_\_

|       |   |    |                     |
|-------|---|----|---------------------|
|       | Company Name                                    |    | Company NAIC Number |
| 3. A. | Southern Farm Bureau Casualty Insurance Company | B. | 18325               |

|       |  |    |   |
|-------|--|----|---|
|       | Product Coding Matrix Line of Business (i.e., Type of Insurance) |    | Product Coding Matrix Line of Insurance (i.e., Sub-type of Insurance) |
| 4. A. | Personal Auto (19.0)   | B. | Private passenger Auto (19.0001)                                      |

5.

| (A)<br>COVERAGE<br>(See Instructions) | (B)<br>Indicated<br>% Rate<br>Level Change | (C)<br>Requested<br>% Rate<br>Level Change | FOR LOSS COSTS ONLY           |  |  |   |   |
|---------------------------------------|--|--|-------------------------------|--|--|---|---|
|                                       |  |  | (D)<br>Expected<br>Loss Ratio | (E)<br>Loss Cost<br>Modification<br>Factor | (F)<br>Selected<br>Loss Cost<br>Multiplier | (G)<br>Expense<br>Constant<br>(If Applicable) | (H)<br>Co. Current<br>Loss Cost<br>Multiplier |
| Bodily Injury                         | 3.62%                                      | 0.00%                                      |                               |  |  |   |   |
| Uninsured Motorist                    | 18.65%                                     | 10.00%                                     |                               |  |  |   |   |
| Property Damage                       | -10.16%                                    | -4.00%                                     |                               |  |  |   |   |
| Personal Inj Protection               | 3.28%                                      | 3.00%                                      |                               |  |  |   |   |
| Comprehensive                         | -31.21%                                    | -17.00%                                    |                               |  |  |   |   |
| Collision                             | -9.73%                                     | -6.00%                                     |                               |  |  |   |   |
| <b>TOTAL OVERALL EFFECT</b>           | <b>-8.01%</b>                              | <b>-4.66%</b>                              |                               |  |  |   |   |

6. 5 Year History Rate Change History

| Year | Policy Count | % of Change | Effective Date | State Earned Premium (000) | Incurred Losses (000) | State Loss Ratio | Countrywide Loss Ratio |
|------|--------------|-------------|----------------|----------------------------|-----------------------|------------------|------------------------|
| 2001 | 300,028      |             |                | 179,738                    | 143,776               | 79.99%           | N/A                    |
| 2002 | 315,430      | 2.64%       | 3/15/02        | 191,663                    | 150,386               | 78.46%           | N/A                    |
| 2003 | 335,034      | 5.12%       | 1/1/03         | 223,892                    | 153,189               | 68.42%           | N/A                    |
| 2004 | 333,325      | 4.33%       | 1/15/04        | 239,904                    | 157,272               | 65.56%           | N/A                    |
| 2005 |              | -3.09%      | 2/15/05        |                            |                       |                  | N/A                    |
| 2005 | 331,830      | -7.02%      | 8/15/05        | 237,301                    | 141,875               | 59.79%           | N/A                    |

7.

| Expense Constants                      | Selected Provisions |
|--|---------------------|
| A. Total Production Expense            |                     |
| B. General Expense                     |                     |
| C. Taxes, License & Fees               |                     |
| D. Underwriting Profit & Contingencies |                     |
| E. Other (explain)                     |                     |
| F. TOTAL                               |                     |

8. N Apply Lost Cost Factors to Future filings? (Y or N)
9. 22% Estimated Maximum Rate Increase for any Insured (%). Territory (if applicable): \_\_\_\_\_
10. -20% Estimated Maximum Rate Decrease for any Insured (%). Territory (if applicable): \_\_\_\_\_